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Master Negative Storage Number

PSt SNPaAg166

CONTENTS OF REEL 166

1) The Tobacco world, v. 28, no. 27-53
July 1, 1908 – December 30, 1908
MNS# PSt SNPaAg166.1

Title: The Tobacco world, v. 28, no. 27-53

Place of Publication: Philadelphia, Pa.

Copyright Date: July 1, 1908 – December 30, 1908

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130 0 Tobacco world (Philadelphia, Pa.)
245 14 The Tobacco world
260 Philadelphia, [Pa. $bs.n.]
300 v. $bill. $c38 cm.
310 Monthly $bApr. 1936-
321 Weekly $b<1902>-1909
321 Semimonthly $bJan. 1910-Mar. 15, 1936
500 Description based on: Vol. 22, no. 1 (Jan. 1, 1902); title from caption
500 Published by Tobacco World Corp., Philadelphia, Pa., <19__>-
500 Some combined issues
500 "Devoted to the interests of importers, packers, leaf dealers, tobacco and cigar manufacturers and dealers."
500 Occasional missing and mutilated pages
515 Vol. 22, no. 38 (Sept. 17, 1902) mismarked as v. 22, no. 37; vol. 52, no. 14 (July 15, 1932) mismarked on cover as v. 54, no. 14
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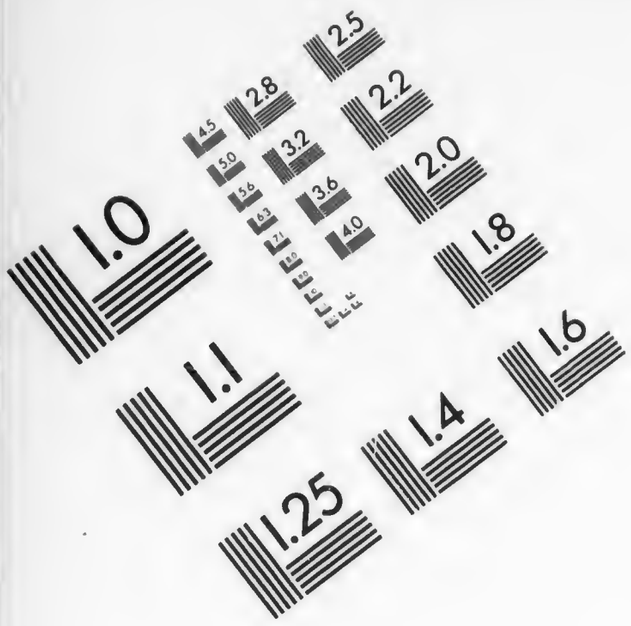

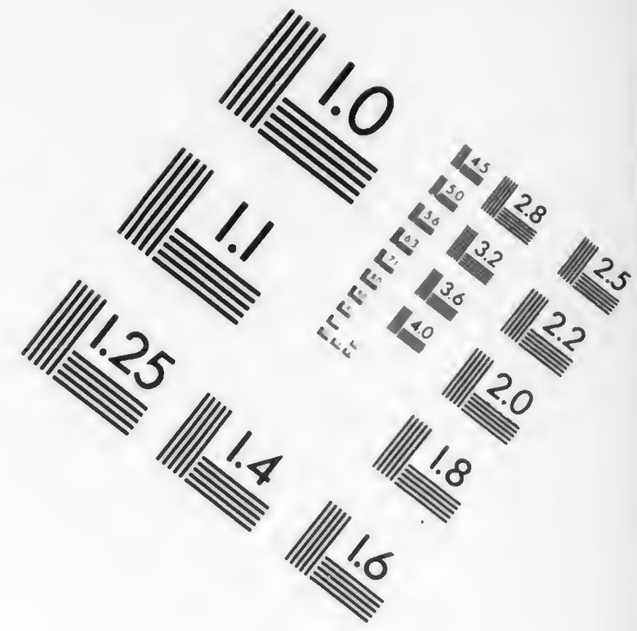

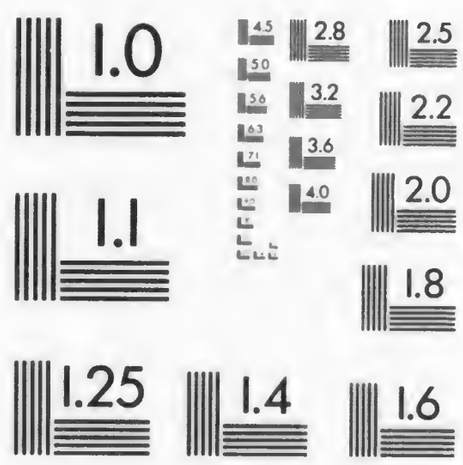

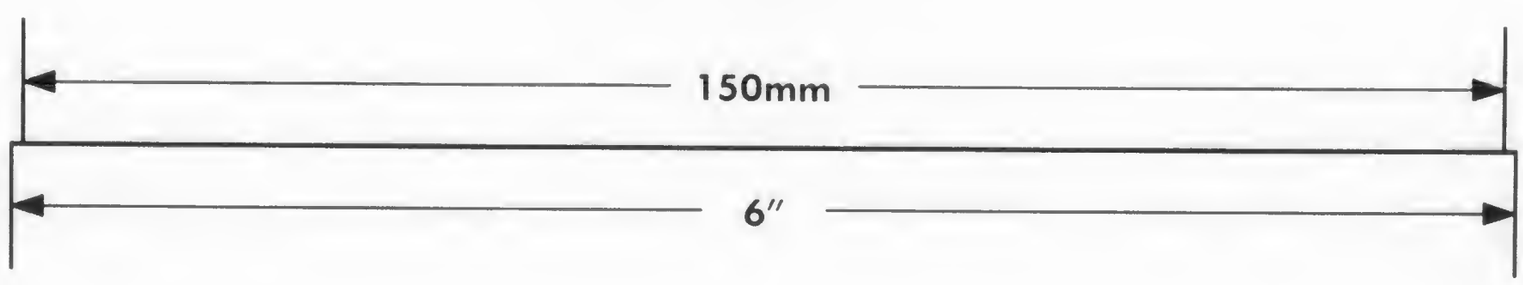

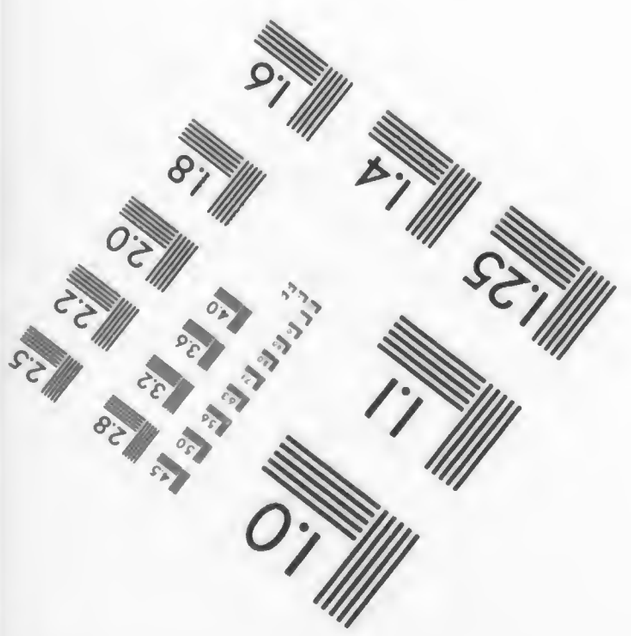

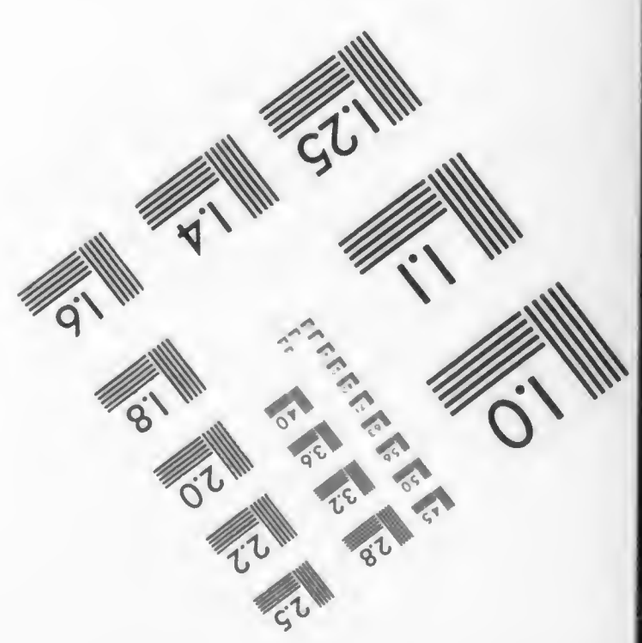

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Volume 28
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July 1, 1908 –
December 30, 1908

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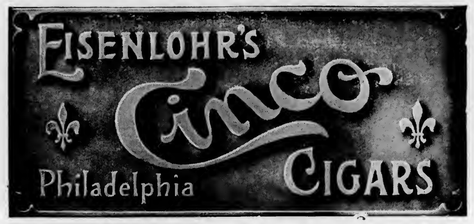

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Less Maryland and Virginia Leaf Consumed in the Netherlands.

Washington, June 28.

The consumption of Maryland and Virginia leaf and of Burley tobacco in the Netherlands has seriously declined, according to advices received from Consul General Soren Listoe at Rotterdam. The Burley supply, he says, now comes chiefly from Eastern Colonies and Paraguay, while Java offers the common substitute.

The figure he quotes shows that less than 5,000 hogsheads of Maryland tobacco were sent to the Netherlands in 1907, while more than twice that quantity was imported there in 1905. The consumption of Virginia tobacco in that country, he says, scarcely exceeds 1,500 hogsheads.

The Consul General explains this loss to export trade by the increased prices demanded for Maryland tobacco and the Burley leaf.

FIGHTING CIGARETTE LAW.

State Supreme Court of Washington to Rule on the Validity of Recent Law.

Spokane, Wash., June 24.

Of universal interest to the people of this State, is the question of the constitutionality of the anti-cigarette law, passed by the Legislature of 1907, and which will be argued in the Supreme Court this week. The case which is designed to test the law goes up from Spokane county. The law prohibited the manufacture and sale of cigarettes or cigarette material in the State, except by jobbers doing an interstate business, who were permitted to sell to customers outside of the State.

H. S. Winsor, former proprietor of the old Winsor Cafe, was informed against in the superior court, charged with a violation of the law. A hearing was had before Judge Sullivan, who sustained a demurrer to the information and discharged the defendant upon the ground that the statute was unconstitutional in that the title of the act does not comply with that section of the constitution which provides that "no bill shall embrace more than one subject and that shall be expressed in the title." It was contended by the defendant in the superior court that the title was misleading and deceptive since it specified regulation and in certain cases prohibition, whereas the body of the act virtually prohibited the cigarette trade and did not regulate it.

The case was appealed by the office of the prosecuting attorney, which prosecuted the case in the lower court, and the Supreme Court will be asked to declare the law valid, claiming that the act both regulates and prohibits, and that its title could not have misled any one. George A. Lee, deputy prosecuting attorney, will appear for the State in the defense of the law, and Cullen & Dudley will represent the defendant in the argument before the Supreme Court.

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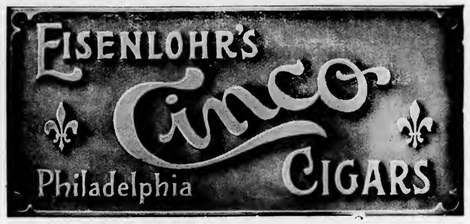

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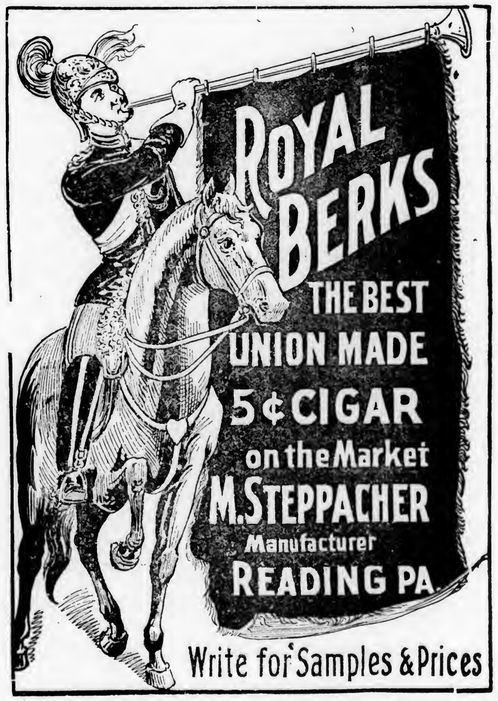

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Less Maryland and Virginia Leaf Consumed in the Netherlands.

Washington, June 28.

The consumption of Maryland and Virginia leaf and of Burley tobacco in the Netherlands has seriously declined, according to advices received from Consul General Soren Listoe at Rotterdam. The Burley supply, he says, now comes chiefly from Eastern Colonies and Paraguay, while Java offers the common substitute.

The figure he quotes shows that less than 5,000 hogsheads of Maryland tobacco were sent to the Netherlands in 1907, while more than twice that quantity was imported there in 1905. The consumption of Virginia tobacco in that country, he says, scarcely exceeds 1,500 hogsheads.

The Consul General explains this loss to export trade by the increased prices demanded for Maryland tobacco and the Burley leaf.

FIGHTING CIGARETTE LAW.

State Supreme Court of Washington to Rule on the Validity of Recent Law.

Spokane, Wash., June 24.

Of universal interest to the people of this State, is the question of the constitutionality of the anti-cigarette law, passed by the Legislature of 1907, and which will be argued in the Supreme Court this week. The case which is designed to test the law goes up from Spokane county. The law prohibited the manufacture and sale of cigarettes or cigarette material in the State, except by jobbers doing an interstate business, who were permitted to sell to customers outside of the State.

H. S. Winsor, former proprietor of the old Winsor Cafe, was informed against in the superior court, charged with a violation of the law. A hearing was had before Judge Sullivan, who sustained a demurrer to the information and discharged the defendant upon the ground that the statute was unconstitutional in that the title of the act does not comply with that section of the constitution which provides that "no bill shall embrace more than one subject and that shall be expressed in the title." It was contended by the defendant in the superior court that the title was misleading and deceptive since it specified regulation and in certain cases prohibition, whereas the body of the act virtually prohibited the cigarette trade and did not regulate it.

The case was appealed by the office of the prosecuting attorney, which prosecuted the case in the lower court, and the Supreme Court will be asked to declare the law valid, claiming that the act both regulates and prohibits, and that its title could not have misled any one. George A. Lee, deputy prosecuting attorney, will appear for the State in the defense of the law, and Cullen & Dudley will represent the defendant in the argument before the Supreme Court.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

INTENTIONAL SECOND EXPOSURE

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**

115 Arch Street, Philadelphia

FOUNDED 1855

John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan

FLOR de D&T

DOHAN & TAITT

Importers of Havana and Sumatra

D&T

Packers of Leaf Tobacco — VUELTA ARRIBA — *107 Arch St. PHILADA.*

Established 1825 — **LEWIS BREMER'S SONS**

IMPORTERS OF

Havana and Sumatra

AND PACKERS OF

Leaf Tobacco

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Julius Hirschberg & Bro.

Importers of Havana and Sumatra and Packers of Seed Leaf

Tobacco

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VELENCHIK BROS.

Importers and Dealers in LEAF TOBACCO

Sumatra and Havana

134 N. THIRD ST., PHILADELPHIA

The Empire Leaf Tobacco Co.,

Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA **Tobacco**

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IMPORTERS OF

Sumatra and Havana

Packers and Dealers in **Leaf Tobacco**

228 North Third St., Philadelphia

LEOPOLD LOEB & CO.

Importers of **Sumatra** and **Havana**

and Packers of **Leaf Tobacco**

306 North Third St., Phila.

GEO. BURGHARD

Importer of

SUMATRA and HAVANA

and Packer of LEAF TOBACCO

238 North Third Street, Phila.

J. S. BATROFF

224 Arch St., Philadelphia

Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

A JOBBER ON KENTUCKY WAR.

Exploits His Theory of the Trouble in the Black Patch.

Robert L. Kitchin, of Cincinnati, O., wholesale tobacco jobber, speaking of the tobacco troubles in Kentucky, said to a Washington Herald reporter:

"If the time ever comes when the warring factions in Kentucky decide to smoke the pipe of peace, there will be an ample supply of tobacco with which to celebrate the event, as the greater part of the crops is being held by the organized growers. How much tobacco these determined men are holding you may gather from the fact that the total amount of tobacco grown in the United States in the year 1907 was almost 700,000,000 pounds, of which Kentucky produced more than one-fourth. The men who are now waging war on the so-called trust are said to be carrying 350,000,000 pounds of the weed, or 110,000,000 pounds more than was produced by all the growers in Kentucky last year. In other words, the organized growers have more than two entire crops tied up in the pool, and have been living for two years upon borrowed money, in many instances at the sacrifice of many of the comforts and not a few of the necessities of life. The money tied up in the pool is approximately $35,000,000.

"To move the tobacco held in warehouses under this pool would take almost 12,000 freight cars, which would make 466 trains of 25 cars each, and still leave 16 cars for a light 'extra.'

"To haul this tobacco in two-horse wagons, would require the services of about 360,000 horses.

"Should a smoker with a preference for the Kentucky weed decide to buy all that is in the pool for his individual use, and should he consume about the amount a day that is used by the average smoker, beginning in February, 1907, he would be able to knock the ashes out of his last pipe in the spring of the year 47947113.

"All this tobacco is held for more money than the trust has been willing to offer up to this time. The tendency of the Kentucky Legislature is to assist the planters as much as possible, and a number of drastic bills have been introduced, all being designed to make the 'trust' bend the knee.

Canada's Cigarette Law Passed.

Ottawa, Can., June 25.

The bill to regulate the sale of tobacco to young persons was read a third time and passed. Mr. Richard Blain, of Peel, who had threatened to divide the House on the third reading on an amendment to prohibit the sale and manufacture of cigarettes in toto, was absent, and so the bill slipped through without any opposition.

Cigar Store Wrecked by Gasoline Explosion.

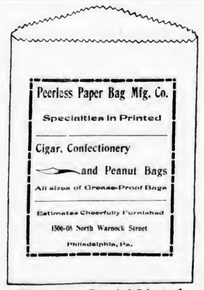
Montrose, Cal., June 25.

The explosion of a tank of gasoline in the cigar store of O. P. Maxfield just before 9 o'clock Monday night wrecked the store and seriously burned Maxfield. The plate glass window was blown out and the store damaged more than $1,000. The explosion took place during the big fire near the railroad, but the fire department put out the blaze quickly. The loss is covered by insurance.

Expert "Baccy" Chewers.

New York, June 30.

About one hundred sailors and workmen in the Brooklyn Navy Yard received yesterday a quantity of chewing tobacco gratis, which they are expected to consume in a week. They are chosen as expert 'baccy chewers, and are expected to report on each of the several kinds of the weed.



We have a Special Line of

Manila Cigar & Tobacco Bags

for Jobbers

STEPHEN F. KETRAN

Interior Wood.. Work..

Makes a Specialty of Fitting Up Cigar Stores

Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made

Save the **White Rolls Cigarette** Coupons

They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash

And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.

WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.

Ware-Kramer Tobacco Co.

NORFOLK, VA.

ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

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BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

Importer of SUMATRA and HAVANA
Dealer in all kinds of SEED LEAF

121 North Third Street
PHILADELPHIA

Tobacco

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.
Write for Prices.

Office and Warehouse: 630-636 N. Prince St.
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Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

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SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:
313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE ..... ALL QUALITY ..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Waiting for Farmers to Reduce Their Figures.

Although Leaf Tobacco Prices Have Been Lowered, a Further Decrease is Demanded. The Trust is Not Known to be Buying in the Field This Year, But is Busily Packing on Its Own Plantations.

Special Correspondence of The Tobacco World.)

Havana, Cuba, June 22, 1908.

Buyers representing local concerns who have recently been out in the country say that little buying is going on in Vuelta Abajo yet, and although the growers there, in order to attract purchasers, have lowered their figures considerably, they are expected to come down still more. Packers have no desire to speculate at close margins and are not in a hurry to buy. Until the farmers reach the low limits of the buyers not much will be done. There is nobody in the field (as was the case last season) disposed to buy right and left at any figure, just for the sake of putting prices beyond the reach of those who want to make a profit on their investments. The trust last year did this, and thus forced other buyers into the field against their will, making them pay prices they never dreamed they would have to pay. It was a case of paying the figures that ruled or staying out of the game entirely. So far this season the trust is not known to have bought a single bale in the country. It has its own lands in certain parts of Vuelta Abajo and for more than a month has ben packing what the plantations produced, and its buyers will not talk business.

In the neighborhood of Artemisa considerable buying has been going on in the last few weeks. Three escojidas were opened there last week. The largest is that of Rodriguez Bautista & Co. who have secured enough matules (bundled tobacco) to pack 2,000 bales.

Don Luis Marx is turning out some nice wrappers in the packing of the crop of his famous Partido plantation, near Alquizar. He recently returned from a trip to New York, and is now directing all his energies to his escojida, which, as in former years, is located at 75 Zanja street.

Sylvester & Stern have not yet resumed work in their Partido packing which they had established at Monte street and which was closed after packing a number of bales, as the firm considered that the tobacco had not enough pilon (fermentation or cure), and they are leaving it stay in this state some time longer.

Perez Hnos. are receiving some sample bales from their Partido and Remedios packings.

Bruno Diaz & Co. are packing the product of their farm lands in Partidos and have already opened two escojidas.

Some local brokers have bought a few hundred bales of low grade Semi Vuelta and Remedios for shipment to Germany. The German importers have been calling for sample types of the crop. Latest advices say that the few samples that have been received in Germany have suited the buyers, who are placing orders for execution when quantities begin to arrive in Havana from the country. They want to pay very low figures, however.

Prices for old goods are not likely to drop. Every bit that there is, from medium to prime goods, (of course, the inferior stuff does not enter my calculations) will be needed. Even after the new goods get here, it will be wanted for blending purposes as the new tobacco will need some time to cure. The prices for first and second capaduras of Remedios are higher than a couple of months ago, and the pick being gone, the rest will bring just as much as the crack lots brought earlier in the season. Heavy Vueltas are sought by prospective buyers, and this kind of tobacco is also dwindling away. Of the so-called factory vegas there is a fairly large selection to pick from.

Locally, business has been very quiet the past week. Only one or two buyers arrived, and those previously reported have gone away.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO
LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CHARLES BLASCO

Commission Merchant
Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

GUSTAVO SALOMON Y HNOS.

Especialidad en TABACOS FINOS de VUELTA ABAJO, PARTIDOS y VUELTA ARRIBA

Monte 114

P. O. Box, Apartado 270
Cable: ZALEZGON

Habana

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

S. Jorge Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 177

HABANA

Sales

hardly reach 2,000 bales altogether, divided into 1,080 bales of Vuelta Abajo (700 bales were colas for cigarettes), 318 bales of Partido, 402 bales of first capaduras of Remedios and 200 bales of new "libre-de-pie" and botes of Remedios.

For the American market 1,100 bales were taken, 200 bales for export to Germany, and 700 bales for local consumption.

Buyers Come and Go.

Arrivals:—Edgar J. Stachelberg, of M. Stachelberg & Co., Thomas Englehardt, of T. Englehardt & Co., M. Sanchez and Matt Berriman, of Berriman Bros., Tampa; Charles Salomon, of C. Salomon & Co., New York; Manuel Lopez, of Calixto Lopez & Co., Havana and New York; A. Allones, of A. Allones & Co., Havana; Luis Marx, of Havana—returned.

Departures:—A. Bacallao, of Diaz Hnos. & Co., Havana; A. Santaella, of A. Santaella & Co., Tampa.

Havana Cigar Manufacturers

Business in the cigar factories was likewise very poor this week, as, owing to the continuous rains, the atmosphere was so full of moisture that the majority of the factories stopped working for a few days. Therefore, very small deliveries of cigars were made this week to exporters. The dampness extended to the country—in fact floods are reported all over the island.

Such factories as have branches in the nearby country towns were in the same fix there, as almost the entire number of branch factories such as La Vuelta, Romeo y Julieta, Crepusculo, H. Upmann, Partagas and Castaneda, had to stop working during all of the week in San Antonio de los Banos, Santiago de las Vegas, Bejucal, Guanajay and other towns a few leagues from Havana.

H. Upmann & Co. shipped this week 600,000 cigars of their own famous H. Upmann and other brands.

Manuel Lopez, of Calixto Lopez & Co., manufacturers of the well known Eden and Lo Mejor cigars, returned last Wednesday from New York. Mr. Lopez has been away for several months, and came back with a big bunch of orders for these two brands.

Behrens & Co. were recipients of good orders this week, one in particular, from Germany, called for a quarter of a million cigars, the cheapest size ordered being no lower than $125 per thousand.

Jose A. Posada, manufacturer of Newton cigars, suspended payment a few days ago.

The Ramon Allones factory resumed work a few days ago and is now making every effort to make up for lost time. Don Jesus Vales has been able to return to his desk, and is fairly recovered from his illness.

The Por Larranaga factory is receiving some good orders from its U. S. agent, D. Jacobs. The latter does not permit a week to pass without letting himself be heard of practically, that is, with orders.

Belinda is getting its share of orders from its active and pushing U. S. agent, V. Gutierrez.

C. M. Wintzer is expected home within ten days, from his prolonged visit to the United States.

(Concluded on p. 14)

EDEN CIGAR FACTORY

of

BANCES & LOPEZ

HAVANA, CUBA

Calixto Lopez & Co.

180 Water St., NEW YORK

Will receive and attend to orders

Cigars made strictly of very best Vuelta Abajo Tobacco

CABLE ADDRESS "CALDA" TELEPHONE 6071.

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A.B.C. 4TH AND 5TH EDITION

OFFICE & WAREHOUSE: MONTE 156

P.O. Box 595 HAVANA, CUBA.

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

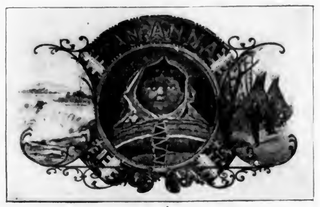
Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited

Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.



ERNEST ELLINGER & CO. Office, Nos. 87-89 Pine Street New York

Importers of HAVANA TOBACCO

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of *Leaf Tobacco*
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227 Amsterdam, Holland.
OFFICE: 183 Water St. NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF Tobacco
185 Water St., New York

FARNHAM & REYNOLDS
Home Office: ADDISON, N. Y.
Packers of Finest Big Flats and Onondaga
Cigar Leaf Tobacco
Warehouses: Addison, N. Y. Big Flats, N. Y. Meriden, N. Y. E. Hartford, Conn.
CONNECTICUT HAVANA SEED

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, June 30.

New York Leaf Market.

The leaf tobacco market during the past week approached a more nearly normal condition, so far as volume of business is concerned, and considerable quantities of leaf changed hands. A larger proportion of goods was taken by cigar manufacturers than for some time past, and yet the amount of the individual purchases indicated that manufacturers are buying only according to needs for early use. Prices, however, were well maintained. The market was almost wholly devoid of any dickering for concessions in price.

With the gradual regaining of activity among cigar manufacturers their apparent needs are also growing, and heavier purchases may be looked for, even if the goods are desired for present use only.

The Sumatra market was fairly active, but no particularly large sales have been consummated.

In Havana tobaccos there has been a slight change. Old goods are being purchased more liberally and at figures showing some increase in price. There has also come cheering news of prospects of a better crop this year, which has stimulated to some extent.

• • •

The Cigar Manufacturers

report no great increase in the demand for goods, but they are experiencing a slow and gradual gain in many instances which is somewhat of an encouragement in view of the fact that the time for the usual summer quietness is now near at hand.

The trade is not without good reason to hope that the quietness of summer trade will this year be less noticeable, because distributing houses have not the large stocks on hand to draw from and it would seem that they must of necessity continue to make purchases to some extent during a period when usually they are inclined to hold aloof.

• • •

Cigarette Factory Outing.

The employes of the cigarette factory of Philip Morris & Co. held an outing on Saturday week at College Point, L. I. It was attended by the officers, office and factory forces, making the celebration a most successful and enjoyable affair. On reaching the grounds the members and guests, more than 200 in all, sat down to the annual banquet, and after the various delights of the table had been duly sampled, a number of addresses were made by the officers and representatives. After the banquet and addresses the balance of the day was given over to dancing and other social features.

• • •

Seidenberg & Co. Revived.

The American Cigar Company recently completed arrangements whereby the name of Seidenberg & Company, long known to the cigar manufacturing trade, will resume activity and without doubt become a factor in the business.

The new organization of Seidenberg & Company, as it will be known, was recently organized in New Jersey, and its affairs are to be directed and managed by men heretofore of prominence and action in the American Cigar Company.

Realizing the necessity of close inspection and individual supervision in the manufacture of the high-grade brands of cigars the new company will make, it has been incorporated as an organization separate from the American Cigar Company.

• • •

Levi-Blumenstiel Affairs Adjusted.

The receivers recently appointed to administer the affairs of Levi-Blumenstiel & Co. have been withdrawn and the business was again taken over by the members of the firm in its entirety. Full satisfaction has been given every creditor. Under the continued personal direction of Messrs. Levi and Blumenstiel the business will doubtless be extended to greater proportions and activity than heretofore, if such be possible.

• • •

Supreme Court Denies Berger's Petition.

Following is the decision of Judge Bischoff, of the New York Supreme Court, on the application of Louis Berger for permission to examine the books of the International Tobacco Company:

"The petitioner seeks a peremptory writ of mandamus to enforce his common law right, as a stockholder of the respondent corporation, to an inspection of its books. Such an application is addressed to the discretion of the Court and is to be granted only in a proper case where the information is sought in good faith to protect the stockholder's substantial interest. (Re Latimer, 75 App. Div., 522; Re Steinway, 159 N.Y. 250). The affidavits before me leave such a strong impression of the petitioner's bad faith in seeking the inspection as to require me to decline to exercise discretion in favor of the application. (People ex rel Hunter v. National Park Bank, 122 App. Div., 635). Motion denied, with costs."

• • •

Alexander Bros. Settlement.

Alexander Bros., wholesale tobacco dealers, 212 Pearl street, have made a settlement with creditors at 30 cents on the dollar, payable in notes at three and six months, and Judge Holt has dismissed the bankruptcy petition filed against them on March 23.

• • •

Trade Notes.

Ralph Gans, of the cigar firm of Gans Bros., manufacturers of William IV. clear Havana cigars, left yesterday for a trip to Europe. Mr. Gans has not been in the best of health of late, and he hopes this vacation will do him good. J. M. Gans, of this firm, has just returned from a three months trip to the coast, and reported business as good. The William IV. has a big Western following, and the sales at present in that section are satisfactory. S. A. Frank, the Eastern representa-

(Concluded on page 14)

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

THE KENTUCKY INSURANCE DECISION,

Recently when the courts in Kentucky decided that insurance companies were not liable for losses by fires caused by night riders they no doubt saved other insurance companies which are affected a large sum of money, but it may have a bad effect as tending to make the reign of terror which has existed in that State already too long, still more disastrous, now that any victim is left wholly helpless. And yet it is somewat doubtful if the property owners can demand reimbursement from the State for such losses even if the State authorities are unable to quell the disturbing riders.

We have no desire to question the wisdom of the learned judges of the Kentucky courts, yet it does seem somewhat strange, if not incongruous, that a person can protect himself against loss by fire of an incendiary origin, but cannot, according to the present opinion in Kentucky, protect himself against loss caused by exaggerated incendiarism, which is about all we can call the acts of the Blue Grass night riders.

GHEEN-GREEN NUPTIALS.

When the wedding of Miss Nellie Gheen, a charming and accomplished daughter of Wm. E. Gheen, a well known tobacco man of Jersey Shore, Pa., occurred a couple of weeks since, it proved to be one of the greatest social functions that the quaint town had ever witnessed.

Guests numbering about 150 had come from all parts of the country, including Kansas City, Chicago, Wheeling, W. Va., Philadelphia and York, Pa. Many beautiful and costly presents were given to the bride.

Among the specially invited guests were Mr. and Mrs. Emil Wedeles, of Chicago, Mr. Wedeles being head of the leaf firm of Wedeles Bros.; Mr. and Mrs. Chas. D. Spigelmyer, of York, where Mr. S. is engaged in the tobacco business; Jesse Gheen, a brother of the bride, came from Kansas City, where he is connected with the S. G. Gheen Leaf Tbocco Co.; Miss Brandfass, a daughter of Chas. Brandfass, of the Brandfass Leaf Tobacco Co., Wheeling, W. Va.; Mr. and Mrs. L. P. Kimmig, of Philadelphia, where Mr. Kimmig is engaged as a leaf tobacco packer.

THE LOCAL TOBACCO NEWS

The somewhat increased activity in the leaf market of this city which was noted last week seems to continue to an encouraging degree, nor was business confined to any particular type of leaf. The reported sale last week of 400 cases Pennsylvania Broadleaf seems to have had a stimulating effect, and not only have inquiries become stronger, but sales have increased in number until the aggregate represents a goodly volume of business for the past week. Visits from out of town tradesmen had the good effect of helping to stir up things a little more in the seed leaf line.

In Sumatra tobacco there was also more extensive trading during the past ten days.

The Havana market has not been specially active, yet a fair amount of business, mostly of a routine nature, is reported.

THE TOBACCO WORLD

ESTABLISHED 1881 INCORPORATED 1902

Published Every Wednesday

BY THE

TOBACCO WORLD PUBLISHING CO.

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Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, JULY 1, 1908.

The cigar manufacturers of this city have been experiencing some increase in the demand for goods, more pronounced, perhaps, than at any time this year. There is now a greater degree of hope that the summer season will affect trade conditions less this year than usual. This hope is based upon the fact that distributors have been curtailing purchases as much as possible. It is believed that stocks generally must be low and that a replenishment to a greater or less extent must soon take place. If this should prove to be a fact it will doubtless have a wholesome effect upon the summer's business.

Retail dealers generally have no particular cause for complaint, although they have experienced a great change in the demands of customers, as a result of which there has been a vast increase in the calls for short smokes, with little cigars of various manufacturers and stogies making rapid gains.

Sig. C. Mayer, of Sig. C. Mayer & Co., has been on a business trip through the West, where he met with encouraging success and secured satisfactory orders from nearly all of his many old customers.

The fact that John H. Duys, of the Sumatra importing house of H. Duys & Co., was in this city some days ago presaged something of importance, and it has since been ascertained that our prediction was about correct, for it has been learned that several important sales of Sumatra were concluded.

Following the mandate of the court the Vicente Portuondo Co. has changed its corporate name to Cores-Martinez Co., and has also changed its "V. P." labels, from Vicente Portuondo to "Very Popular."

C. H. Kors, Secretary of the Cores-Martinez Co., stated that while the court's decision was entirely unexpected, they were nevertheless fully prepared, and that business will be continued under the new name without the least interruption.

It appears also that a considerable portion of their business had already been done under the new corporate name. The Cores-Martinez Co. takes over all the assets and liabilities of the Vicente Portuondo Co. and will pay all obligations of the last named company when due.

Aside from that there is no change in the personnel of the out-going and in-coming concerns.

Since the various railroad companies have put into effect a new ruling requiring all shippers to place upon freight packages the full name, etc., of consignees, the stencil makers of this city have been more than busy. The Quaker City Stencil and Rubber Stamp Works, at 234 Arch street, who have a large trade among cigar and tobacco men, have been working incessantly for more than a week past to supply their customers with new and additional stencils. This firm also handles large quantities of lead seals for securing cigar cases, etc.

F. W. Hoch & Co., at Twelfth and Columbia avenue, have been made a local agency for the redemption of tags, etc., of the American Tobacco Co. One of their show windows has been especially dressed with a line of the smaller articles the company is using, and a steady stream of consumers is going in and out, and thousands of tags are being taken in each day.

B. Van Leer, a Sumatra dealer of New York, was a visitor in the Philadelphia market last week.

Theo. Bixbee, with the Florida Tobacco Co., of New York and Quincy, was in town last week, looking after some special business.

Chas. D. Spigelmyer, of York, Pa., was for a few days in the local market, with a line of domestic leaf.

The American Cigar Brokers, at Twelfth and Columbia avenue, who have the distributing agency of the La Cialenita brand of Porto Rico cigars, has placed them pretty well over the city, and duplicate orders are now beginning to come in at a good and lively rate.

L. G. Haeussermann, the veteran Third street leaf dealer, has returned from a short trip through the State, where he was cordially greeted by his old friends, and was also the recipient of a good number of orders for leaf.

Association Books Close Aug. 1.

Clarksville, Tenn., June 26.

The following letter has been issued by F. G. Ewing, general manager of the Dark Tobacco Growers' Association: "I want to call your attention to the fact that at the meeting of the board of directors, held June 10, the books for pledging tobacco to the association for the year 1908 were ordered closed August 1, 1908. The time for joining is so limited that it is desirable to give the widest publicity to it, so that everyone who desires may have the opportunity of joining. It is not probable that the books will ever again be opened after the directors have set the time for closing for any season."

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

UNTHROWN. 15,704
For cigars, cigarettes, cheroots and tobacco. Registered June 17, 1908, at 9 a. m., by J. F. Sechrist, Holtz, Pa. (This registration was omitted in last week's issue, through an oversight).

BERT HOWARD. 15,731
For cigars, cigarettes and cheroots. Registered June 25, 1908, at 9 a. m., by Wm. Steiner, Sons & Co., New York. (By permission).

MABEL RUSSELL. 15,732
For cigars, cigarettes and cheroots. Registered June 25, 1908, at 9 a. m., by Wm. Steiner, Sons & Co., New York.

VERYHI. 15,733
For cigars, cigarettes and cheroots. Registered June 25, 1908, at 9 a. m., by Bondy & Lederer, New York.

UPTOP. 15,734
For cigars, cigarettes and cheroots. Registered June 25, 1908, at 9 a. m., by Bondy & Lederer, New York.

TELLING. 15,735
For cigars, cigarettes and cheroots. Registered June 25, 1908, at 9 a. m., by Central Litho Co., Cleveland, O.

SIGNED ORDER. 15,736.
For cigars. Registered June 25, 1908, at 9 a. m., by Henry Hoklas & Son, Peoria, Ill.

LA FABERO. 15,737
For cigars, cigarettes and cheroots. Registered June 25, 1908. at 9 a. m., by Central Litho Co., Cleveland, O.

FRANK ELDEN. 15,738
For cigars. Registered June 25, 1908, at 9 a. m., by Francis Wood, Belfast, Me.

OLD SQUIRE DOBBBINS. 15,739
For cigars, cigarettes and cheroots. Registered June 26, 1908, at 9 a. m., by Wm. Steiner, Sons & Co., New York.

LA RASONA. 15,740
For cigars. Registered June 26, 1908, at 9 a. m., by Solis Cigar Co., Denver, Col.

S. C. F. HAVANA PANETELAS. 15,741
For cigars, cigarettes, cheroots and stogies. Registered June 26, 1908, at 9 a. m., by Somerset Cigar Factory, Somerset, O.

MUCH GOOD. 15,742
For cigars, cigarettes and tobacco. Registered June 27. 1908, at 9 a. m., by F. M. Howell & Co., Elmira, N. Y.

PRIMA LUXE. 15,743
For cigars, cigarettes, cheroots, stogies and tobacco. Registered June 27, 1908, at 9 a. m., by Ruy Suarez & Co., New York.

EL TRAINO DE GOLFO. 15,744
For cigars, cigarettes and tobacco. Registered June 27, 1908, at 9 a. m., by Chas. Stutz Co., New York.

PENRICO. 15,745
For cigars, cigarettes, cheroots and tobacco. Registered June 27, 1908, at 9 a. m., by Peter-Neat-Richardson Co., Louisville, Ky.

HAVANA GEMS. 15,746
For stogies. Registered June 27, 1908, at 9 a. m., by Bethesda Cigar Co., Bethesda, O.

THREE LEADERS. 15,747
For stogies. Registered June 27, 1908, at 9 a. m., by Bethesda Cigar Co., Bethesda, O.

CHARACTER. 15,748
For cigars. Registered June 27, 1908, at 9 a. m., by E. M. Schwarz & Co., New York.

PRIMA VISTA. 15,749
For cigars, cigarettes, cheroots, stogies and tobacco. Registered June 29, 1908, at 9 a. m., by Ruy Suarez & Co., New York.

WHITE SCHOOL. 15,750
For cigars and tobacco. Registered June 29, 1908, at 9 a. m., by Margraf & Johnson, Stevens Point, Wis.

QUICK SALE. 15,751
For cigars. Registered June 29, 1908, at 9 a. m., by Otto Schedler, Jersey City, N. J.

LA FLOR DE MOOSE. 15,752
For cigars, cigarettes and tobacco. Registered June 30, 1908, at 9 a. m., by George Schlegel, New York.

PAT-HOF. 15,753
For cigars, cigarettes, cheroots, stogies and tobacco. Registered June 30, 1908, at 9 a. m., by Patterson & Hoffman, Oklahoma City, Okla.

Not Eligible.

Red Bird, Signal, Echo, Yosemite, Peter White, Donna Maria, Alameda, La Isabella, La Turbina, Fortunato, Registered 4-U, Cheer Up, Get Busy, Monumental, Forefather, Goose.

Cancelled.

VILLAGE DOCTOR.
Registered May 2, 1908, by F. M. Howell & Co., Elmira, N. Y., has been cancelled.

Transferred.

LANGLEY'S SPECIAL FIVE.
Registered May 5, 1908, by Albert F. Langley, Hartford, Conn., was transferred to John S. Sills & Sons, New York, on June 29, 1908.

LANGLEY.
Registered May 5, 1908, by Albert F. Langley, Hartford, Conn., was transferred to John S. Sills & Sons, New York, on June 29, 1908.

To Protect the Consumers against the Host of Imitators of this Old Time Famous Popular Brand of Cigars

Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Established 1869

MANUFACTURED ONLY BY
The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia

SPECIAL NOTICES.

(12½ cents per line, 8 point measure)

FOR SALE—One million Long Filler Hand-made Cigars in Full Cedar 10ths, for $15 per thousand. Write to Consumers' Cigar Co., York, Pa. 1-8tf

Prominent cigar factory of Philadelphia desires a salesman for Pennsylvania trade—one who is acquainted with the jobbing houses of the State, and who has had experience and can give good references. Address Box 14, care of Tobacco World, Phila. 7-1c

WANTED—The addresses of Union Factories which make Florida wrapped goods at $20 per M. Only financially responsible firms, and those capable of turning out 10 M. a week, need apply. Address O. M. N., care of Tobacco World, Phila. 5-13tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-1h Tel. 722 Orchard

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

Will Sell Half-Interest of my American Patent for Cigar Bunching and Wrapping Machine. Patents for Germany, England and Belgium also for sale. The Canadian patent is in successful operation with L. O. Grothe & Co., Montreal, Can., and in my Philadelphia factory. It is inexpensive, durable, easy to operate, and turns out fine, soft work, any size or shape, at a big saving. Address J. Albert Bach, 1724-1728 Blavis St., Philadelphia, Pa. 6-27l

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF Tobacco
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 CABLE: "NARGIL"

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

HAVAVA CORRESPONDENCE.

(Concluded from p. 9)

The Punch factory is buying heavily in the country of new tobacco, and has already secured some of the finest vegas grown in Vuelta Abajo.

Buying, Selling and Other Notes of Interest.

Berriman Bros.—Manuel Sanchez, the foreman of the Berriman factory, arrived a few days ago and has been looking over the market very carefully while waiting for the arrival of Matt Berriman, who came in this morning, via Tampa. The two have their eyes on some very nice lots of tobacco.

Rodriguez Bautista & Co. sold 182 bales of first capaduras to an American export house established here.

A. Santaella leaves this afternoon for the home of the Optimo factory. He has bought during the several weeks that he has been here nearly 800 bales, almost exclusively of fine heavy Vuelta fillers.

Sylvester & Stern purchased 200 bales of first capaduras this week.

Edgar J. Stachelberg is in town still, but so far the writer knows nothing of his having registered any purchases.

Mark A. Pollack has just returned from a trip to Manicaragua where he found the situation not as good as he had anticipated. He states that the tobacco in that neighborhood is greatly injured by the worms, which are evidently more abundant than has been the case in several years. He found the conditions to be much better in other parts of the Santa Clara province as he went through to Manicaragua.

Sobrinos de A. Gonzalez sold 118 bales of Partido wrappers this week. Don Antero Prieto says his firm is not in a hurry to begin packing operations this year, and will not inaugurate anything in this direction until the growers have come down so low in their pretensions as to approach the figures he is willing to pay.

Thomas Englehardt has been closely examining every corner of the local market in the interest of the Tampa firm of T. Englehardt & Co., and has options on one or two lots of tobacco.

Sol G. Salomon is still in town keeping tab on every move that takes place, but is buying very little just now. He is waiting until he sees the right opportunity and then he will begin to buy heavily, he says.

B. Grau has a sale pending on the balance of his holdings in Remedios.

RECEIPTS FROM THE COUNTRY.

	Week ending June 20	Since Jan. 1
	Bales	Bales
Vuelta Abajo	1,050	22,166
Semi Vuelta	148	2,299
Partido	421	2,327
Matanzas	—	338
Remedios & S.Clara	976	24,479
Mayari	69	2,412
Total	2,664	54,021

NEW YORK TOBACCO NEWS

(Concluded from p. 10)

tive, was in New York this week, but has now returned to his post. He reported a good steady demand for the products of his house.

M. C. Miller, of Hartford, Conn., and Chas. J. Lederman, of Lancaster, Pa., were again visitors in our market this week.

A petition in bankruptcy was filed last Wednesday against Louis Alterman, a wholesale dealer in cigars at 2042 Second avenue, by these creditors: Harris Brounstein, $112; Isaac Zalinsticker, $400, and W. Kerke Freed, $45. It was alleged that on February 1st he transferred $500 to unknown persons, and on May 15th allowed a creditor to obtain preference by legal proceedings.

The Nestor Gianaclis Co. is doing extensive bill board advertising on the Nestor and Royal Nestor cigarettes. Dudley C. Vaughn, who represents the Nestor Co. here, has a crew of able salesmen under him and they are making a good showing.

The Ware-Kramer Tobacco Co.'s White Rolls cigarettes have made their appearance here with coupons inside which have a cash value of three quarters of a cent each. Lynnhaven cigarettes, another product of this house, are gaining a good foothold here.

M. Barnett, a leaf dealer of Burling Slip, left on a trip to Boston.

Sam Marcuson, of the Khedivial Co., is this week calling on his trade in the Quaker City.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

LOUIS E. NEUMAN & Co.
129th TO 130th ST. AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Michael Hose A. F. Brillhart
Dallas Cigar Co
Manufacturers of CIGARS & Dealers in
LEAF TOBACCO,
Dallastown, Penna

CIGAR MOLDS
Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
Cincinnati, Ohio.

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

IMPROVING AT READING.

More Orders Received and Many Factories on Full Time.

Reading, Pa., June 29.

Considerable improvement is noted in the tobacco trade, and cigar manufacturers are receiving a larger share of orders, with probably a majority now operating on full time.

Leaf dealers do not yet find business as lively as they would like to see, but feel confident of future results. J. U. Fehr & Son, who pack rather extensively, are still busy on their 1907 goods, which they declare are turning out even finer than was expected.

John G. Spatz recently returned from a business trip West, and reports an encouraging outlook for his leading products for the future. His factory is moderately busy even now.

M. Steppacher, of Court street, one of the largest and oldest union factories here, has been receiving a sufficient number of orders to keep his factory going steadily.

Jas. S. Sheridan & Co., another union factory, report good business during the past month, and a considerable improvement over the earlier months of this year.

The large factory of Yocum Bros. has also been increasing in activity lately, although quite a dull spell had been experienced.

W. W. Stewart & Sons have recently opened some desirable new accounts on their John Hay, Jr., 5 cent cigar.

A. J. HINSEY
Maker of
PEOPLE'S CHOICE
Plain Scrap
Smoking and Chewing Tobacco
ESPECIALLY FINE QUALITY FOR THE PIPE
We make a Fine
SCRAP FILLER FOR CIGARS;
Factories & Office, AKRON, PA.

HENRY H. SHEIP MFG. CO.
Cigar Boxes
Cigar Box Lumber
Largest stock of
Sawed Mexican and Cuban Cedar,
Veneered Cedar,
Imitation Cedar.
WRITE FOR PRICES
COLUMBIA AVENUE and SIXTH STREET
PHILADELPHIA.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

H. R. TROST & CO.

(Formerly with F. C. LINDE, HAMILTON & CO. for 27 years)

Leaf Tobacco Inspectors & Weighers

15 East Lemon Street, LANCASTER, PA.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

Established 1895 — Telephone Connection

T. L. ADAIR

Manufacturer of

Fine Cigars

Red Lion, Pa.

Special Lines for the Jobbing Trade

STILL DULL AT LANCASTER.

Only Change in Leaf Market is a Little Stiffening in Prices.

Lancaster, Pa., June 29.

It was again a rather inactive market in leaf tobacco during the past week, and only a comparatively small quantity of goods was sold by local houses. Notwithstanding this fact the market has become somewhat stiffer in price, particularly on 1906 tobaccos. Although considerable quantities of 1907 tobacco have already been sold, the trade is now beginning to look more favorably upon the 1906 goods, because the true merits of the leaf have been more fully revealed.

The soil has again become pretty well dried out and planting is being hindered considerably, and should this condition continue for any great length of time it will undoubtedly affect the acreage.

There is no notable increase in activity in the cigar trade. In many sections of this county it is still somewhat dull, and busy factories are really exceptional.

There were a goodly number of visitors here during the past week, with leaf salesmen clearly in the majority, and they report that with all energy only a moderate business can be secured; but they have to keep in touch with customers.

There is some apprehension now as to whether the June output will make as good a showing, comparatively, as May did over the corresponding period of last year. But the result will be known in a few days and allay the suspense. Revenue returns are being scanned more closely than ever in the hope of finding some reason for encouragement.

Dr. John F. Mentzer, of the cigar manufacturing firm of A. W. Mentzer & Sons, Ephrata, returned last week from a visit to Chicago, where he attended the Convention which nominated Hon. W. H. Taft as a Presidential candidate of the Republican party. After the close of the Convention Dr. Mentzer also visited some of his old customers in Minneapolis.

P. W. Jacobs, of Akron, has been on a week's trip through Eastern and Central Pennsylvania.

Charles J. Lederman, of Lancaster, has entered a suit in Common Pleas Court against John H. DeHaven to recover loss alleged to have been sustained in a tobacco transaction. The plaintiff claims that defendant agreed to supply him with a certain amount of a particular grade of tobacco, but failed to keep his contract. Lederman alleges he sustained a loss of $350, which amount he sues to recover.

A. D. Killheffer, proprietor of the Eureka Cigar Factory at Millersville, has called attention to the statement in last week's issue of The Tobacco World that there was perhaps not a factory in the county that was really busy. He cites an exception in his own case, and says every bench in his factory, and every place where he can put one, has been filled, and yet he is really behind with his orders, and that it has been going that way for the last four weeks.

Mr. Killheffer expects, this week, to visit his trade in Philadelphia, through Delaware and Southern New Jersey.

HOPING FOR BUSY FACTORIES.

York Leaf Men Anxious for Activity Among Manufacturers.

York, Pa., June 29.

The tobacco market of this section continues to be slow, although a slight improvement is noted for the past week. Inquiry is gaining and as soon as greater activity sets in in the cigar trade the buying of leaf in larger quantities will doubtless also begin. As it is there was really more doing in leaf tobacco during the past ten days than for several weeks previous. It appears that the trade in some sections is anticipating the possibility of some advance in prices when the industry fully revives, and consequently those who can are beginning to lay in some stock.

There are only a few places where there seems to be any gain in the cigar trade, and generally speaking it is yet dull, while some few have reached a point of discouragement.

Although the trade at Red Lion is, with a few exceptions, as quiet as elsewhere, leaf is moving more liberally there than at some other places. There is an evident confidence that the future will bring brighter times for the cigar trade.

Many of the factories at Windsor are practically at a standstill. Some cigarmakers who had been working on a 400

GENUINE CONNECTICUT BROAD LEAF TOBACCO SEED

Grown from selected plants. Price 50c. per oz. or $6 per lb., postage prepaid to any place in the U. S., Canada, Cuba or Mexico. Send postal orders to

WM. L. HUNTTING, E. Hartford, Ct.

WILLIAM L. HUNTTING

Packer, Dealer & Grower of

Leaf Tobacco

Have on hand choice Broad Leaf wrappers and binders, cheap for cash. Choice tobacco seed a specialty.

Office, 812 Main St., E. Hartford, Ct.

The Miami Valley Leaf Tobacco Co.

ALLEN H. REEDER — DAYTON, OHIO — STANLEY M. KROHN

Packers of Cigar Leaf Tobacco

ZIMMER SPANISH, GEBHARDT, DUTCH, MEXICAN SEED, CONNECTICUT, Etc.

Telephone Call, 432—B

Office and Warehouse:

FLORIN, PA.

Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specially

32 and 34 East Chestnut Street, *LANCASTER, PA.*

W. B. HOSTETTER & CO.

Packers and Dealers in

Leaf Tobacco

Rear of 144 West Market Street, on Mason Avenue,

York, Penna.

We Make **SCRAP FILLER** for Cigar Manufacturers.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street

Lancaster, Pa.

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

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Manufacturer of **FINE CIGARS**

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Pretty Bessie
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Best Known . . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

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JOHN McLAUGHLIN & CO.

Wholesale Dealers in All Kinds of

Plug & Smoking Tobaccos

Also, All Grades of

Fine Cigars & Leaf Tobacco

No. 307 North Queen St.
LANCASTER, PA.

per day limit have now been reduced to 200 per day. Of course they are trying to find work elsewhere, but that is not an easy matter.

W. C. Smith, of Windsor, is said to have lately booked an order for 120,000 cigars, which will help some.

Cletus Leroy Goodling, a son of D. B. Goodling, cigar manufacturer at Loganville, was married recently and a reception was tendered him and his bride at his father's home on Saturday evening a week last. The groom is a teacher at the State College, and the bride has been engaged there on the clerical force.

The cigar business at Loganville is not so bad at present.

At Craley, this county, the cigar trade shows some improvement. A new factory has been erected there by J. J. Greeser, and T. A. Winter is preparing to build a cigar factory and tobacco warehouse.

A new cigar factory is being opened at Biglerville by John L. Snyder and G. C. Hartlaub, of McSherrystown, under the name of the Snyder-Hartlaub Cigar Co.

MAINTAINING SOIL FERTILITY.

Some Valuable Points for Growers of Tobacco.

Prof. A. R. Whitson of the Soils Department of the University of Wisconsin College of Agriculture explained in a recent address before the tobacco growers and farmers of the State the proper methods to be employed in maintaining the fertility of farms on which tobacco, sugar beets, cabbage, potatoes and other special crops are grown, recommending rotation of crops where possible, and frequent application of fertilizers. "There are two problems connected with the maintenance of fertility on any farm where special crops, such as tobacco, sugar beets, cabbage, potatoes and other rank growing crops, are produced," said Prof. Whitson. "These all require a fertile soil to give good results, and to maintain this high stage of fertility on the fields requires the use of a large part, if not all, of the manure produced on the farm. Thus the remainder of the farm is apt to be allowed to become exhausted. The two problems, then, are: First, the maintenance of at least a fair degree of fertility on the remainder of the farm.

"Where potatoes are grown the larger part of the farm can usually be put in rotation and the fertility maintained somewhat readily. In other cases, however, it is usually desirable to select small fields of soil especially well adapted to the crop, and not rotate with the general farm crops. Where this is done, it is well to provide two sets of rotation fields: First, for the special crop, which should be grown in rotation with the clover, on the sod of which heavy applications of manure are made; and, second, a rotation of four or five years on the larger fields

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Samples to Responsible Houses

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Manufacturers of
FINE CIGARS
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Old B's a Specialty {1905 1906 1907} Crops
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They Please All Tastes
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of the farm, including clover, where relatively little manure can be used. Here clover and manure should be supplemented by applications of phosphate fertilizers on clay soils, and of potash on muck soils.

"The experiments conducted by the department of soils during the past four years show conclusively that exhausted clay soils on farms throughout the Southeastern and Western parts of the State are very seriously in need of phosphate fertilizers, and that an application of such fertilizers, with light dressings of manure or on clover seed, are highly beneficial. In general it is recommended that more than half of the manure produced on the farm be used on the special crops, and the remainder supplemented by phosphate fertilizer and clover, on the rest of the farm."

Leaf Tobacco Markets

CONNECTICUT VALLEY.

As all accounts agree in saying that the 1908 tobacco crop is fully one week ahead of most of the previous crops, we will try to think that the present crop is taking care of itself in good shape. Tobacco is certainly looking fine at this writing but with the thermometer ranging up into the nineties and with the wind blowing as it has done at times, it won't take long to decide this tobacco question. If hot weather continues I am afraid that we shall see a tendency of the plants to spindle and once this spindling has taken hold, no amount of good weather and attention will ever develop such plants into good, shapely and heavy tobacco. The leaf will be narrow, long pointed, and such leaves do not make good wrappers. The tobacco may be of just as good quality, but too narrow to cut wrappers to good advantage.

We have had one buyer in this vicinity who has bought a lot of about 20 cases of Frank P. Jones, of Bradstreet, and I understand at quite good prices. He has under consideration other crops where a cent to 1½ cents separate them, the lot of E. C. Warner being one of them.

Our correspondent writes:

North Hatfield, Mass.: "The crop of tobacco grown by George Pfeiffer & Son has been sold to Michael Boyle, of Hatfield, for New York parties, and one other small lot at private terms. Two small lots of tobacco were shipped from this station, being taken from the warehouses here to warehouses at New York. We need rain very badly, and especially on the late set tobacco. If no other reason it is difficult to stock over the fields on account of the dry weather."—American Cultivator.

NEW YORK STATE.

Baldwinsville.—Transplanting has been nearly completed during the past week. The fields which were set last week are in good condition. The acreage is about the same as last year.—Gazette.

EDGERTON, WIS.

The buying movement is slowly tapering off, as only occasional lots remain in growers' hands now. Recent sales are largely from packers and mainly of a low grade order for account of the American Tobacco Co. A few small packings have also been transferred to them during the week and possibly 100,000 pounds of bundle leaf from local warehouses. S. C. Chambers also disposed of a fair sized lot.

The demand for cured leaf is improving and the sale of an Orfordville packing is reported at quite satisfactory figures.

The planting of the new crop is proceeding quite satisfactorily, many growers having finished this work, while others are farther along than usual at this time of the year. The weather conditions are everywhere favorable to an excellent stand in the fields.

Shipments, 1,125 cases.—Reporter.

—A great demonstration of tobacco growers is planned for July 4th at Carlisle, Ky.

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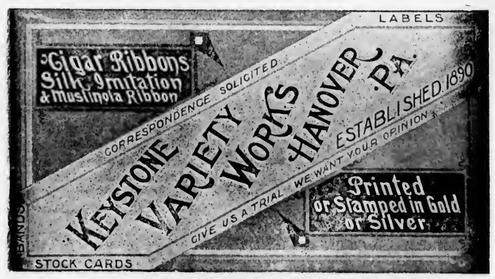

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Indorsed by all Smokers, and are the MOST EFFECTIVE
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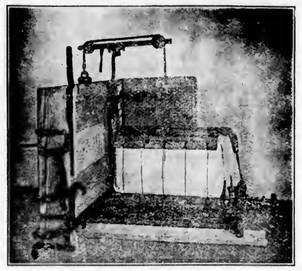

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Cigars, Tobacco, Smokers' Articles
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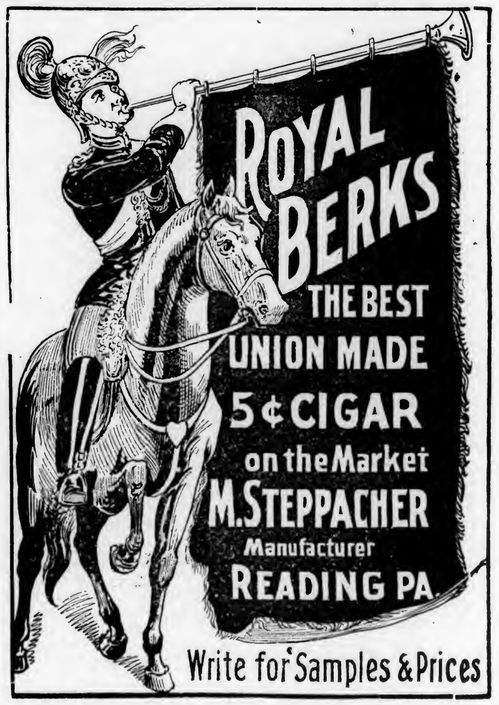
615 Market St., Philada.
(NICKELBY, 5c.)

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.



Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 722 Orchard 6-8-10 Gouverneur Slip, NEW YORK

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CHARLES M. GUDKNECHT, PRESIDENT

LA HILDA CIGAR FACTORY
(INCORPORATED)
MANUFACTURERS AND IMPORTERS
231 CHESTNUT STREET
CORRESPONDENCE SOLICITED PHILADELPHIA

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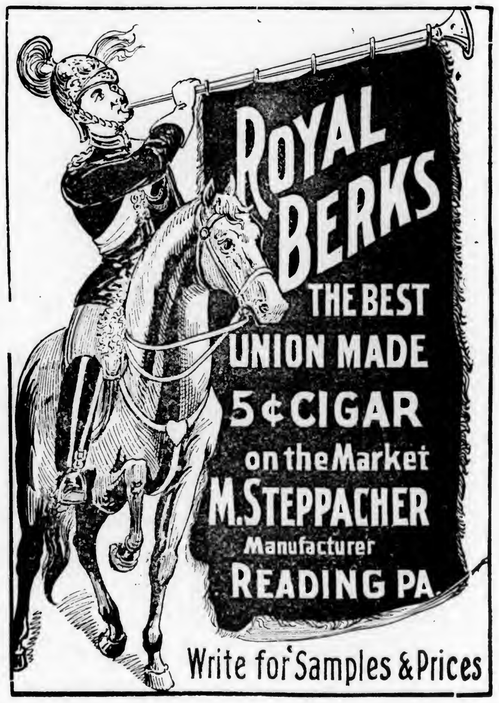
LADY HELEN
10c.
JOHN HAY, Jr.
ELI PERKINS
5c.

High Grade Seed and Havana Cigars
Correspondence with Responsible Houses Solicited



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INTENTIONAL SECOND EXPOSURE

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**

115 Arch Street, Philadelphia

FOUNDED 1855

John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan

FLOR de D&T

DOHAN & TAITT

Importers of Havana and Sumatra

D & T

Packers of Leaf Tobacco — VUELTA ARRIBA — *107 Arch St. PHILADA.*

K. STRAUS — A. LOEB

K. STRAUS & CO.

IMPORTERS OF

301 & 303 North 3rd St.

PHILADELPHIA.

Established 1825 — L B S

LEWIS BREMER'S SONS

IMPORTERS OF

Havana and Sumatra

AND PACKERS OF

Leaf Tobacco

322 and 324 North Third Street, Philadelphia

Benj. Labe — Jacob Labe — Sidney Labe

BENJ. LABE & SONS

IMPORTERS OF

Sumatra and Havana

Packers and Dealers in **Leaf Tobacco**

228 North Third St., Philadelphia

Julius Hirschberg & Bro.

Importers of Havana and Sumatra and Packers of Seed Leaf

Tobacco

125 North Third St., Philada.

LEOPOLD LOEB & CO.

Importers of **Sumatra and Havana**

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306 North Third St., Phila.

H. VELENCHIK — S. VELENCHIK

VELENCHIK BROS.

Importers and Dealers in LEAF TOBACCO

Sumatra and Havana

134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD

Importer of

SUMATRA and HAVANA

and Packer of LEAF TOBACCO

238 North Third Street, Phila.

The Empire Leaf Tobacco Co.,

Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA **Tobacco**

118 N. 3d St., Phila.

J. S. BATROFF

224 Arch St., Philadelphia

Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

TROUBLE AT TERRE HILL, PA.

Lancaster, Pa., July 6.

Harvey L. Weaver, proprietor of Weaver Bros. cigar factory at Terre Hill, Pa., filed a deed of assignment in Probate Court, Thursady morning last, to J. H. Littrell, as assignee, in trust for the benefit of his creditors.

The deed conveys his stock of cigars and tobacco and store fixtures, at No. 132 East Main street, reserving however, his rights and property to which he is entitled under the law.

The assignee accepted the trust and gave bond in the sum of $1,500. The personal property is estimated to be worth $700. There is no real estate and no statement of the assets and liabilities was filed.

OLD FIRM SPREADING OUT.

Michigan House Adds New Member and Increases Force.

Kalamazoo, Mich., July 2.

The firm of B. Salomon & Son has taken in new blood, having added another member. Martin Salomon, formerly of Albuquerque, New Mexico, has purchased an interest and will take charge of the manufacturing part of the business, while Benjamin Salomon and son, Max, will look after the retail store and the selling end. All three men have had years of experience in the making and selling of cigars. There will be two factories, one in the rear of the retail store at 122 North Burdick, and the other the top floor of 119 East Main, where 50 men can work with ease. A large force of men will be started Monday making the leading brand, which will be known as La Cintillo, a 5 cent cigar.

Messrs. Salomon will add to the force each week until the full quota of 50 men is employed.

New Haven Factory Burned.

New Haven, Conn., July 2.

Michael O'Connell's cigar factory at Savin Rock was burned Monday last. Neighboring buildings were threatened for a time. The loss included 35,000 cigars, valued at $6,000. The insurance is partial.

PORTABLE ELECTRIC LIGHTER.

It has been decreed by the Superior Novelty Mfg. Co., of this city, that the great waste of matches in cigar stores, etc., shall be curtailed, and with that end in view the company is now putting on the market a new Portable Electric Cigar Lighter which is claimed to supply one thousand lights for a cent. It would seem that an investment in an electric cigar lighter such as this must prove profitable to the average cigar dealer, when it is remembered that possibly a total of 15,000,000,000 lights a year are used by cigar smokers.

This new Portable Electric Cigar Lighter was patented August 9, 1907. It consists of a base, made of oak or cherry wood, measuring 6½ by 6½ by 3 inches, containing two long lived dry batteries. In the centre of the box is fastened a metal device, 10 inches high by 1½ inches square, which really is a small storage tank for fuel and which is fed by means of a wick. A spark is made by pressing the spring which is set in a proper position, and ignition is caused by the electric current.

All machines are thoroughly tested before they are allowed to leave the factory. Ten cents worth of gasoline it is said will supply a lighter for a year. The machine is a light and thoroughly attractive article which would be an ornament in any store.

They are sold direct to retail dealers at $6 each. With a view to more quickly create a general distribution the manufacturers have decided to offer them to cigar manufacturers at such prices as will enable them to adopt the machine for premium purposes, and for such purposes it should prove exceedingly attractive.

Full particulars can be had by addressing the Superior Novelty Mfg. Co., 1016 Arcade Bldg., Philadelphia.

GENUINE CONNECTICUT BROAD LEAF TOBACCO SEED

Grown from selected plants. Price 50c. per oz. or $6 per lb., postage prepaid to any place in the U. S., Canada, Cuba or Mexico. Send postal orders to

WM. L. HUNTTING, E. Hartford, Ct.

WILLIAM L. HUNTTING

Packer, Dealer & Grower of

Leaf Tobacco

Have on hand choice Broad Leaf wrappers and binders, cheap for cash.

Choice tobacco seed a specialty.

Office, 812 Main St., E. Hartford, Ct.

STEPHEN F. KETRAN

Interior Wood.. Work..

Makes a Specialty of Fitting Up Cigar Stores

Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made

Save the White Rolls Cigarette Coupons

They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash

And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.

WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.

Ware-Kramer Tobacco Co.

NORFOLK, VA.

ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

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BREMER BROS.

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Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE..... ALL QUALITY..... UNION BOXES

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10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

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Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Another Spurt in the Havana Tobacco Market.

More Leaf Sold Last Week than in Either of the Three Preceding Weeks. Old Vueltas Get Most Attention. Much Interest in the New Crop is Evinced, but Small Orders Only Can be Filled at Present.

Special Correspondence of The Tobacco World.)

Havana, Cuba, June 29, 1908.

A reaction took place last week, as an improvement in business was noticed This does not mean that a very large number of bales changed hands. A greater amount of merchandise, however, was traded in than in any of the three preceding weeks, and as there were a number of buyers about, the aspect of the market was a lively one notwithstanding the fact that only about 2,700 bales were released from the dealers' hands and taken by visitors from the United States, buyers for export to Germany and local consumers. The foregoing quantity consists of 1,650 bales of Vuelta Abajo, 607 bales of old and new Partidos, and 477 bales of Remedios.

American buyers participated in the buying to the tune of 2,072 bales, 300 bales were bought for export to Germany, and the local buyers purchased 362 bales for the consumption of the Havana cigar and cigarette factories.

Quite a number of buyers from the United States have appeared in town since my last report, and although the majority did not lose their time by failing to buy something, a great number departed the same week they arrived. Heavy Vueltas are eagerly sought for and command firm prices. This kind of tobacco of the old crop attracts the most attention, but still the buyers who have arrived here since the time a few lots of the new tobacco could be seen about seem to think very favorably of the new leaf. Although the heaviest part of their purchases consists of old tobacco, as they are looking for cured goods for immediate use, they have one and all taken something of the new crop, but of course they could not buy much, and could only take enough to make experiments with—as the new crop has just begun to be put into bales and only a few advance lots of the lower grades have reached Havana so far. Nevertheless, it is obvious that the new crop satisfies them.

Buyers Come and Go.

Arrivals:—Manuel Rodriguez, of Rodriguez & Tijeiro, Victor Mancebo, of V. Mancebo, and Saml. Mendelsohn, of Meyer & Mendelsohn, New York; Manuel Sanchez, of Sanchez, Lanfield & Co., Chas. Salomon and Ralph Fozzo, of Salomon & Fozzo, and Nathan Nelson, of Grommes & Kennedy Co., Chicago; Jose Lovera, of Jose Lovera & Co., and Frank Diaz, of V. Guerra, Diaz & Co., of Tampa.

Departures:—Antonio Santaella, T. Engelhardt, Matt Berriman, and Manuel Sanchez for Tampa; Samuel Mendelsohn and Leslie Pantin, for New York.

Much better weather prevailed in the past week, and the cigar factories were not interrupted as in the previous several weeks by too much rain and damp weather. They made large deliveries this week. From the first to the 15th of June 6,113,859 cigars were exported from the city of Havana to all parts of the world. Of this quantity the largest buyer was England, which took 2,379,890 cigars. The United States took second place with 1,615,322, and Australia came next with 816,506, while Canada was fourth with 424,250.

Havana Cigar Manufacturers

All the factories have more or less orders for new tobacco cigars, but the majority will commence about the beginning of August to turn out cigars made of the new crop. It is claimed by the best authorities that the earliest tobacco will not be sufficiently seasoned to be used before that time. One or two parties are already using a few leaves mixed in their daily output, but the quantity blended is very small in proportion to the old tobacco used. These are really only experiments, and

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

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Growers, Packers and Importers of

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HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

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In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
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Factory Vegas a Specialty

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Commission Merchant
Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

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BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

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Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

GUSTAVO SALOMON Y HNOS.

Especialidad en TABACOS FINOS de VUELTA ABAJO, PARTIDOS y VUELTA ARRIBA

Monte 114

P. O. Box, Apartado 270
Cable: ZALEZGON Habana

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

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Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

the same parties will not use a great deal of new tobacco in each cigar until a month at least, as it is yet too raw to make a good cigar, even when blended.

Rafael G. Marques, of the High Life factory, who is also President of the Union of Cigar and Cigarette Manufacturers, cabled his arrival at Madrid a few days ago. He will see the highest officials of the Spanish Regie in behalf of the Havana manufacturers who ship cigars to Spain, looking to greater concessions than those at present allowed.

H. Upmann & Co. shipped last week 700,000 cigars of their H. Upmann and other independent brands.

F. Ostertag, of the firm of F. Rodriguez & Co., manufacturers of P. A. Estanillo, Flor de Fumar and Elite, continues to find a warm reception along his route and to book good orders.

The Ramon Allones factory is working at a rate that would make one think that it surely wants to recuperate for the time lost in repairs.

The office staff at the Belinda factory is all the time busily attending to the orders that come in.

Other factories, such as Punch, Sol, Lord Beaconsfield, Capitana, Rey del Mundo, Modelo de Cuba, Partagas, Por Larranaga, and Crepusculo, as well as others too numerous to mention, are working along steadily with a large file of new orders and a large number of back orders to keep them working for some time to come before they can clear their books.

Buying, Selling and Other Notes of Interest.

Leslie Pantin departed on the steamship Havana yesterday on his usual annual vacation. He will be in the United States for a couple of months taking a rest and calling on his many friends in New York, Philadelphia, Boston, Chicago and St. Louis.

Samuel Mendelsohn, of the firm of Meyer & Mendelsohn, New York, after one week's stay in the city, departed yesterday. He bought a number of bales, but his principal object was to inspect the firm's holdings stored here.

Sol G. Salomon is still in Cuba. He arrived a few days ago from the Vuelta Abajo region and left two days ago for the Santa Clara province.

Sierra y Martinez sold 150 bales of Remates tobacco to a Tampa manufacturer.

Baldomero Fernandez sold 500 bales of Vuelta Abajo fillers to a manufacturer of Tampa who left a few days ago.

Miguel Gutierrez disposed of 277 bales of second capaduras to a local commission house, for shipment to Tampa.

J. y P. Castaneda sold 125 bales of new Partido wrappers to a Tampa manufacturer.

Avelino Pazos, of the firm of A. Pazos & Co., has been buying extensively in the neighborhood of Artemisa of late. Among the most noteworthy of his purchases is the vega La Recompensa, of about 30,000 cujes, which will yield around 800 bales. A Pazos & Co. have bought enough tobacco in Semi Vuelta and Vuelta Abajo to produce about 2,000 bales.

Jose Lovera arrived from Tampa, and has made one or two purchases already. He bought one choice lot of Remates tobacco of nearly 200 bales.

(Concluded on p. 16)

EDEN CIGAR FACTORY

of

BANCES & LOPEZ

HAVANA, CUBA

Calixto Lopez & Co.

180 Water St., NEW YORK

Will receive and attend to orders

Cigars made strictly of very best Vuelta Abajo Tobacco

CABLE ADDRESS "CALDA" TELEPHONE 60PI.

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE & WAREHOUSE MONTE 156

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Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

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L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited

Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

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NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

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IMPORTERS OF
SUMATRA TOBACCO
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Amsterdam, Holland.
Cable Address: "HERE."
OFFICE:
183 Water St.
NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF Tobacco
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, July 7.

New York Leaf Market.

Trading in leaf tobacco during the past week was going along steadily, although there was but one instance of a sale of more than ordinary quantity and by reason of which Wisconsin tobaccos were in the lead. It is also noted that Connecticut Broadleaf and Pennsylvania tobaccos were features of the week's transactions.

While the internal revenue reports for the first six months of the present year show a decided falling off in the output of cigars, it is a little less than was anticipated. There are indications that factories are gradually becoming more active and leaf men are taking courage from this. As a matter of fact prices are becoming a little stiffer since it has been found that stocks are being depleted, in view of the probably large demand for additional goods by manufacturers.

In Sumatra tobaccos trade conditions were about normal.

In Havana tobaccos the market showed a somewhat increased activity but with no particular change in prices.

• • •

The Cigar Manufacturers

The majority of the cigar factories of this city have now been able to resume with fairly good forces, and although yet behind this time of last year they take some courage at the indications which point toward a probable better trade in the fall. No great improvement is expected during the remainder of the summer months, and as a matter of fact manufacturers are not making any great effort to boom business during July and August. They are, however, quietly making preparations for the increased business which they confidently hope for when the usual summer dullness shall have come to a close.

• • •

The Sumatra Inscriptions.

But one inscription of Sumatra tobacco now remains to be held in Amsterdam, which will occur on Friday of this week. The inscription held on Friday last is said to have been the most animated of any of this year's series. About twenty-seven hundred bales were secured for the American market, and among the purchasers were E. Rosenwald & Bro., who secured nearly 1,100 bales, A. Cohn & Co. nearly 1,000 bales, S. Rossin & Sons are credited with 350 bales, H. Duys & Co., 175 bales, G. Falk & Bro., 150 bales. A purchase is also reported of 150 bales by Benjamin Labe & Sons, of Philadelphia.

• • •

Henry Weiss Resigns.

Henry Weiss, who has for several years been a traveling representative with the American West Indies Trading Co. and the National Cuba Co., resigned from his position at the end of June. Mr. Weiss will undoubtedly again enter the trade and is now holding under consideration several opportunities offered him, but he has not yet definitely decided as to just what he will do, and his large circle of acquaintances in the trade await his decision with interest.

• • •

Selecting Tobacco for the Navy.

About one hundred sailors and workmen in the Brooklyn Navy Yard received last Monday a quantity of chewing tobacco gratis, which they are expected to consume in a week. They are chosen as expert 'baccy-chewers, and are expected to report on each of the several kinds of the weed with which each has been supplied. The 100,000 pounds of chewing tobacco which Uncle Sam bought for his Jack Tars has been exhausted. So a new supply must be provided, and twenty or more manufacturers have sent samples of chewing tobacco "warranted to please" the sailors.

Each of these samples were cut into little plugs to which numbered tags were attached. At the end of the week the men will report, and their reports will be compared with those of the chemists who have tested the purity of the various brands. Then a special board of officers chosen for the tobacco matter will finally select the brand for Uncle Sam to buy.

The Navy Yard authorities estimate that 200,000 pounds, at the present rate of consumption, are required annually to supply the men afloat. Usually, they say, the reports of the expert chewers and the chemists have practicall yagreed on the brands to be purchased.

• • •

All About a Cigarette.

Men who are in the habit of carrying lighted cigars or cigarettes on the street cars had better look out for William Abbott, who is the editor of the Magazine of History at 141 East Twenty-fifth street. Wearing a linen jacket and carrying a Bible, Mr. Abbott, who is elderly and white-bearded, was traveling uptown last Tuesday on one of the "pay as you enter" cars, when John E. Irwin, a young stock broker of 28 East Twenty-seventh street, swung aboard, carrying a burning cigarette, bound for the Grand Central Station.

Mr. Irwin, wishing to spare his fellow passengers from the fumes of the cigarette, passed hastily through the aisle and stood out on the front platform of the car. But even this concession did not appease Mr. Abbott.

"He's violating Section 675 of the Penal Code. Put him off, conductor," he cried. The conductor was busy pounding his foot lever on the back platform, and Abbott and Irwin got into a heated argument.

Taking sides, according as they were smokers or not, the whole car soon joined. Some made fun of Mr. Abbott's coat and Bible. Others shouted that Irwin's cigarette was a nuisance to the whole car. The two men still arguing, got off at 42nd street, and Mr. Abbott told policeman Wilson that Irwin should be arrested for violating a section of the Penal Code which prohibits the "offending" of occupants of a public stage or car.

"I've got to arrest you. This man made me arrest an Inspector last week for not enforcing that code section," is Irwin's version of what the policeman said. At any rate, Irwin was taken over to the station house. He spent two hours in a cell and fifteen minutes in a patrol wagon packed among offenders against other sections of the code. Then he passed another hour waiting in line for his case to come up before Magistrate Barlow, in the West Side Court, and in the end was fined two dollars.

• • •

Death of Charles H. Bond.

Word reached New York Saturday of the sudden death of Chas. H. Bond, President of Waitt & Bond, Inc. the manufacturers of the famous Blackstone cigar. Mr. Bond was found dead Friday evening in a bath tub at his summer residence at Swampscott, Mass. Dr. H. C. Low, who was summoned, called in the Medical Examiner. This official signed a death certificate giving the cause of death as drowning, but refused to state whether he believed the drowning was accidental.

The deceased, so rumors go, was a heavy investor in property, both in Boston and Washington, D. C., recently, and it is said that his ventures had caused him considerable anxiety. Mr. Bond was sixty-one years of age.

• • •

Trade Notes.

A recent incorporation was the Alhambra Cigar Company with a capital of $10,000. The directors are Albert Steinthal, 210 West Eighty-fifth street; Raphael Steinthal, 207 West 135th street, and William A. Moore, Ridgefield, N. J.

—

The C. Von Struve Cigar Box Co., manufacturers of cigar boxes at 504 East 73rd street, has made an assignment to Ludwig Glockner. The business was started in August 1907, by the firm of C. Von Struve & Son, and was incorporated on May 1, 1908, with a capital stock of $15,000, and Conrad Von Struve as president.

—

S. A. Frank, the Boston representative of Gans Bros., manufacturers of the William the Fourth cigar, after a week's stay in the Metropolis has returned to his section.

A GOOD WEEK IN BOSTON.

Hubbites Off for the Holiday Laid in Their Smoke Stock and this Boomed Local Retail Trade.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]

Boston, Mass., July 6.

The past week was a good one for the cigar trade. Box trade improved nicely owing to the departure of many people to spend the holidays out of town. A large delegation also left for the Denver convention and each and everyone took along a supply of cigars, cigarettes and tobaccos.

The weather has been intensely hot and the beach resorts are drawing big crowds, but I understand that the beach merchants are complaining the public are spending little money.

The deal on Pippins went off on the 1st of July and in consequence Boston jobbers laid in a big supply of them.

C. H. Bond, of the well known cigar firm of Waitt & Bond, died very sud-

(Continued on page 14)

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF Tobacco
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 CABLE: "NARGIL"

FARNHAM & REYNOLDS
Home Office: ADDISON, N. Y.
Packers of Finest Big Flats and Onondaga Cigar Leaf Tobacco
Warehouses: Addison, N. Y. Big Flats, N. Y. Meridian, N. Y. E. Hartford, Conn.
CONNECTICUT HAVANA SEED

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

JOSH BILLINGS
5c. Cigar
"There hain't none better than the best."
—JOSH BILLINGS.
This Is the Best.

A cigar of merit with a push behind it.
The Best Little Cigars ever offered the American public.
Golden Eagle Cigars

They are extra large, Havana blend, and of perfect workmanship.
Finest package.
I. LEWIS & CO.
Makers,
Established 1870. Newark, N. J.
Z. JOHN NORRIS,
Manager of the Philadelphia Office,
14 South Fourth St.

COMBINE vs. BOYCOTT.

Some weeks ago three New York publications which had for many years made the registering of trade marks for tobacco, cigars, etc., a part of their business, (each going on the assumption that its own office was the best and only reliable place in which such registering could be done) decided, as they had a perfect right to do if they saw fit, that they would like to get more of the "long green" out of this branch of the tobacco business.

Up to that time the published rate for registering a trade mark had been $1, with a charge of 25 cents for making a search which did not result in a registration. As Mr. Roosevelt is now believed to be busily preparing for his big hunt in Africa, it may have been supposed that he had lost his interest in American trusts, and that 1908 would be a good year to launch another—even a Registration Trust—for the protection of cigar and tobacco brands and titles, and the special benefit of the three parties in interest.

It looked like a good thing. All parties had a deep and abiding affection for each other, and believed that in the cigar and tobacco trade mark business they were justly entitled to write themselves "We the people." What better plan could be devised than to "pool their issues," form a close corporation—"We three and no more"—grasp the control of the whole business, and put up the prices?

The idea was fascinating. Why, it was like finding money. Looked at from every side the growth of the plan seemed unbounded. "Jonah's gourd" was not to be compared with it for speed, and the originators might count surely on three mighty fig-trees and three luxuriant vines 'neath which they might spend their days in rest and peace.

Well, everything being lovely and the brethren all in harmony, the plan was carried out. The Registration Bureau was formed and the announcement was calmly made to the cigar and tobacco trade: "Get your trade marks and brands registered with the only genuine, dyed-in-the-wool and yard-wide people who know how to do it. Terms: Registering a Trade Mark, FIVE DOLLARS; Searching, a Title, TWO DOLLARS."

And the cigar men, the tobacco men, the lithographers and others who had been sending their little dollar bills in to the several parties, lo, these many years, fell over each other in their efforts to reach the new bureau with their fives and their twos? NIT! Cigar men took to the woods; tobacco men spent their time chewing on the cud of bitter fancy, and lithographers (unkindest cut of all) absolutely refused to put up their Fives or Twos. Witness the following from a long editorial by one of the parties in interest last week:

"Sundry lithographic firms dealing in cigar labels appear to have worked themselves into a high and rather ugly temper because the United States Tobacco Journal, Tobacco Leaf and Trade Mark Record saw fit for reasons, which will presently be explained, to transfer to a Central Bureau devoted exclusively to the registry of trade marks for the tobacco industries, their own individual trade mark business and records and by adequately increasing the remuneration of the service in accord with its intrinsic value to put it on a paying basis.

THE TOBACCO WORLD

ESTABLISHED 1881 INCORPORATED 1902

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By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy. Foreign Subscription, for all Countries of the Postal Union and Canada, $2.00 the Year.

Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, JULY 8, 1908.

Because of the unification of these registration bureaus and their severance from the business proper of the three papers named, sundry lithographic firms dealing in cigar labels seem to have united, secretly of course, in a "boycott" not only against the United Registration Bureau itself, but also against the three papers which have ceased doing the business of registering on their own hook. As boycotting is a criminal offense both under State and National laws, these lithographic firms will naturally not admit that they have banded together in a conspiracy to break the law. Ample circumstantial evidence, however, is at hand to justify the moral impression of the existence of such a conspiracy. And yet, nobody but these lithographic firms themselves are responsible for the establishment of the United Registration Bureau as its consummation was brought about chiefly if not wholly through their own actions which tended to pauperize the individual bureaus of the three papers and to bring and keep those papers themselves in a humiliating dependence on those lithographers."

The body of the article is devoted to an attempt to prove that the lithographers are IT, as to responsibility for the organization of the Registration Trust, and it was only because of the lithographers' wickedness that the scheme was ever dreamed of.

Possibly some truths are told as well as some light thrown on previous methods of conducting the trade mark registration business, but for the present we would like to see how the charge of boycotting will be proved, and what measures will be taken to compel the lithographers to have their trade marks registered by the Trust. Is Teddy expected to shake the big stick again?

THE LOCAL TOBACCO NEWS

The National Holiday of Saturday last, and the somewhat early closing down of business on the day before, in a measure affected the volume of business done by leaf tobacco men during the past week, the aggregate of which was withal moderately fair considering this particular season of the year. There were a number of purchases made by local houses which probably amounted to far more than the sales of the week.

In Sumatra tobacco a fair business of small lot sales is reported.

Havana tobaccos are in good demand and there is certainly no surplus of stock.

The cigar trade here is fair and local manufacturers have nothing in particular to complain of at present. All have enough orders to keep running steadily. The output for June was quite satisfactory and compared favorably with June of last year. Indications all seem to point to a steady gain in the volume of business from now on, and confidence of having a good fall taade seems wholly restored.

A majority of the retail dealers had a good holiday business this year, and in fact there are not a few instances in which all expectations were surpassed.

H. G. Vetterlein, one of Philadelphia's best known leaf tobacco brokers, who has for a number of years been located at 115 Arch street, has taken a suite of offices in the Knickerbocker Building at Sixth and Arch streets, with an entrance at 56 N. Sixth street, and which he has had especially equipped for his needs. He took possession on July 1.

B. Labe & Sons have received advices from Jacob Labe of that firm, who is still at Amsterdam, that he had secured at last Friday's inscription 150 bales of Sumatra tobacco for their trade in the United States.

Recently Arthur Hagen & Co. increased their sales force in the cigarette department, and it may be expected that a still more aggressive campaign will be made on the White Rolls of the Ware-Kramer Tobacco Co. and the Burley Cubs little cigars of the Booker Tobacco Co., for which this house has the distributing agency here. The new coupon proposition that is given out with White Rolls cigarettes is attracting a great deal of notice and promises to be a very successful stroke of enterprise.

During last week many retail dealers were laying in stocks of fire works which had an unwholesome effect on the trade of the cigar and tobacco jobbing houses, as purchases were somewhat curtailed owing to the laying in of the dangerous goods.

L. R. Eisenbrand and Lou Muller, representatives of Cullman Bros., New York, have removed their local headquarters to the Knickerbocker Building, at Sixth and Arch streets.

Mr. Eisenbrand covers the trade in Philadelphia and Western points, while Mr. Muller covers the cigar manufacturing centres of Pennsylvania.

Thomas Mannes has succeeded Jacob Charley as proprietor of a retail cigar store at 720 South Twenty-Second street.

After an unexpected delay of several weeks the Fearon Cigar Banding Machine Co. is now bringing out a machine that has been practically reconstructed, but which is calculated to so much more efficiently do the work originally intended that the officers of the company feel amply repaid for the earnest efforts which have been expended in its perfection.

The original machine was designed to band cigars from a roll of bands, and was afterwards changed to use bands in strips of four bands each, but even that has been improved upon, and single bands are now being employed.

A most thorough test will be made on long runs, during the next few days, when it is expected that the durability of the machine will be amply demonstrated. After that the trade will be fully apprised of the merits the improved machine.

Frank Dominguez, of E. A. Calves & Co., returned last week from a two months stay in Cuba, where he personally supervised the firm's operations on the island. He reports conditions there as having improved, and expresses himself as quite confident that the new goods will be very fine and in larger quantity. This will no doubt be cheering news to the users of Havana tobacco.

E. A. Calves, of this firm, left the city last week on a few weeks' vacation.

The 44 Cigar Co., on Tuesday received a cable from B. Lipschutz, announcing his safe arrival in Europe, after a pleasant passage of seven days. He expects to be away several months.

The new line of the goods of Marcus Feeder, of Cleveland, has been received by Arthur Hagen & Co., who on Monday of this week commenced active missionary work throughout the territory assigned to them.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

LA FLOR DE CANTINO. 15,754
For cigars, cigarettes, cheroots and tobacco. Registered July 2, 1908, at 9 a. m., by M. Atak & Co., New York.

PRINCE WHITESTONE. 15,755
For cigars, cigarettes, cheroots and tobacco. Registered July 2, 1908, at 9 a. m., by Kraus & Co., Baltimore, Md.

HIGH PRIVATE. 15,755
For cigars, cigarettes, and tobacco. Registered July 2, 1908, at 9 a. m., by Kruger & Braun, New York.

THEMO. 15,757
For cigars, cigarettes, cheroots and tobacco. Registered July 3, 1908, at 9 a. m., by K. I. McKay, Tampa, Fla.

MONTERO'S 400. 15,758
For cigars, cigarettes, cheroots stogies and tobacco. Registered July 3, 1908, at 9 a. m., by E. Montero & Bro., Philadelphia.

Take no other but the Genuine

Established 1869

Incorporated 1893

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark and Signature of Juan F. Portuondo

There are more IMITATIONS of this old established and JUSTLY FAMOUS brand of cigars than any other cigar in the world.

MANUFACTURED ONLY BY The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia.

FORTUNA PLANTATION. 15,759
For cigars, cigarettes, cheroots, stoiges and tobacco. Registered July 3, 1908, at 9 a. m., by E. Montero & Bro., Philadelphia.

TAD. 15,760
For cigars, cigarettes and tobacco. Registered July 6, 1908, at 9 a. m., by Schmidt & Co., New York.

A. C. GAR. 15,761
For cigars. Registered July 6, 1908, at 9 a. m., by M. D. Kirk, Columbia, S. C.

SAVON. 15,762
For cigars. Registered July 6, 1908, at 9 a. m., by Eitel & Cassebohm Co., Louisville, Ky.

JACK LONDON. 15,763
For cigars. Registered July 6, 1908, at 9 a. m., by Eitel & Cassebohm Co., Louisville, Ky.

MONTE ROYALE. 15,764
For cigars, cigarettes and tobacco. Registered July 7, 1908 at 9 a. m., by George Schlegel, New York.

MONTE FAURS. 15,765
For cigars, cigarettes and tobacco. Registered July 7, 1908, at 9 a.m., by George Schlegel, New York.

LAS INDE. 15,766
For cigars, cigarettes and tobacco. Registered July 7, 1908, at 9 a. m., by George Schlegel, New York.

DES ARTS. 15,767
For cigars, cigarettes and tobacco. Registered July 7, 1908, at 9 a. m., by George Schlegel, New York.

GUYANDOTTE CLUB. 15,768
For cigars, cigarettes, cheroots and tobacco. Registered July 7, 1908, at 9 a. m., by B. S. Greeson & Bro., Huntington, W. Va.

FRESH IN GLASS. 15,769
For cigars. Registered July 8, 1908, at 9 a. m., by Arnold Tietig & Son, Cincinnati, O.

Not Eligible.

Goose, Golden Pearl, Don Sola, Don Rivera, Isolde, Spanish Filler, Mi Amigo, Iron Chancellor, La Regina, Nobility, Bull's Eye, Sterling, Permit, Prospect, Henry Watterson, Topaz, Grand Chief, Red Mill, Tanipavana, Temperano, Gratitude, Murat Halstead, Invader, Mark Anthony, Red Fox, White Man, Maritol, Fidel, King Otto, Ancona, Derona, Lucky Bug, Joel Chandler Harris, Rubicola.

Cancelled.

PROWLER.
Registered June 22, 1908, by S. S. Flinchbaugh, York, Pa., has been cancelled.

YORK CITY AND COUNTY NOTES

York, Pa., July 6.

As an evidence of a slight improvement in trade conditions we refer to the fact that the revenue returns for June show an increase of $9,000 over May. About $80 000 was paid during June for stamps, which is sufficient for 26,667,000 cigars, while during May the amount of revenue was $71,000, an output of 23,667,000 cigars, showing a gain for June over May of 3,000 000 cigars in this division of the Ninth District.

Thirteen licenses were granted during the month for the opening of new cigar factories. The number is five more than the May record. About 225 hands will be employed in these factories, 100 of whom will work in the plant of the United Cigar Manufacturing Company, of this city; 50 for Peter McGuigan, of Red Lion, and 20 for Samuel H. Herman, of Red Lion. The May licensees were bonded to give employment to 65 hands.

Those to whom licenses were granted, the location of their factories and the number of hands which they will employ follows:

Thomas J. Adams, 205 South Beaver street, this city, six employes; Peter McGuigan, Red Lion, 50 employes; Jennie Miller, Winterstown, two employes; W. M. Hake, Red Lion R. F. D. No. 1; four employes; Frank A. Wiet, McSherrystown, three employes; United Cigar Manufacturing Company, this city, 100 employes; W. L. Keine, Yorkana, 12 employes; Quaker City Cigar Company, Hanover, 10 employes; Daisy M. Thompson, Red Lion, five employes; Biglersville Cigar Company, Biglersville, five employes; Joseph E. Bisker, Hallam, three employes; Samuel H. Hirman, Red Lion, 20 employes; The Reliable Scrap Company, Red Lion, five employes.

The following appeared in a local daily paper last week, and it is regarded by some of the best informed men in the trade as a canard, although it is recalled that several years ago an effort was made to consolidate a number of factories in this county under one head:

"Red Lion, July 2.—For some time there has been a great deal of talk relative to a large tobacco and cigar industry considering the feasibility of beginning operations in this, the great cigar centre of the county.

"Numerous parties named have been connected with the movement, and Red Lion, Yoe, and Dallastown have been named. New and late developments, and interviews and actions of certain parties gives credence to the rumor of the new industry.

"Within the days' visit, communications and interviews give strong evidence to the fact that in all probability Windsor borough will be the legatee for the new factory, and that the power behind the throne will be the United States Tobacco Co.

"Developments of the past twenty-four hours give rise to the rumor that negotiations are pending for the purchase of the well known factory of W. C Smith, Windsor. The details have not been made public yet, but one in a position to know says that the matter of a purchase of a big factory is correct, and that in all probability W. C. Smith's factory will be considered.

J. W. Minnich & Son, of Dallastown, have discontinued operations at what is known as the McCoy factory, consolidating it with the main factory.

"One thing is true, and that is that Mr. William Smith has been for some time negotiating for a resident property in York and it is a fact that Mr. Smith will sell if he gets his price, as he is desirous of retiring, after years of successful business."

RED LION.

There are a larger number of sportsmen connected with the trade at Red Lion than any town we know of, and taking advantage of a quiet spell the following recently indulged in angling for the finny tribe at various places: George W. McGuigan, Red Lion, in company with D. A. Frey, H. F. Martin and W. H. Snyder, of Windsor, were along the banks of the big Conewago creek; John F. Reichard was at McCall's Ferry, and various others were at different places.

Streavig & Hermann, of Red Lion, have dissolved partnership, but both will continue in the business.

Howard H. Minnich, and John Ritz, of Red Lion, have purchased the scrap factory of the Gillespie Co. at Red Lion, and will conduct it under the name of The Reliance Scrap Co. They will grind scrap for manufacturers and others who buy their own tobacco, and will make and sell their own product.

On the charge of embezzlement, on oath of Edward Felty, proprietor of the Elk Cigar Store, South George street, York, William Jenkins, of Scranton, a cigar agent, was arrested last week in Lycoming county, by Detective Oscar Stoner. The warrant was issued before Alderman Stager.

During the past three months Jenkins had been employed by Edward Felty, of this city, as a traveling agent, for a certain brand of cigars. It is alleged that Felty procured a large amount of the cigars from the York dealer with the understanding that he would secure a commission after the goods had been sold.

Goods to the amount of $150.75, it is said, were forwarded to the agent and after being notified to refund the money due the York man, he still refused to do so. It is alleged that he sold the cigars and kept the money.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-403 E. 91st Street, NEW YORK

LOUIS E. NEUMAN & Co.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Michael Hose A. F. Brillhart

Dallas Cigar Co

Manufacturers of CIGARS & Dealers in LEAF TOBACCO,

Dallastown, Penna

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
Cincinnati, Ohio.

E. ROSENWALD & BRO.

A GOOD WEEK IN BOSTON.

(Concluded from p. 11)

lenly Friday evening, in his palatial Summer home at Swampscott, Mass. Mr. Bond was 61 years old. He formed the present firm of Waitt & Bond when but a boy, 17 years old, and at his death was President of the concern. He is reputed to have been worth five million dollars, much of it invested in property on Boylson street. Waitt & Bond are one of our largest firms in the cigar manufacturing line, and their Blackstone 10c. cigar and Totem 5c. cigar are sold in nearly every State of the Union. Mr. Bond was a very charitaman, and much of his charity work was unknown to the public.

Emil Abrahams (Allen Tobacco Co.) reached town today. The Allen Tobacco Co. is now distributing among the retailers a very handsome counter stand that shows up the Telonette and Telco little cigars to perfection and will no doubt largely increase the sale of these brands.

The Nestor and Royal Nestor are selling nicely here. Charlie Ellis took an auto trip the past week taking in the principal Maine summer resorts, and took a bunch of nice orders from the leading hotels at those places.

Sam. H. Kitsis, who is now here representing the Turco American Tobacco Co., N. Y., reports a good sale on the Omega cigarette. Kef, a 10 cent package, is also selling nicely.

J. Rogers is now doing missionary work for A. Pandoz & Co., a New York clear Havana cigar manufacturer. The Prime Cigar Depot (S. Banard, prop.) is the Boston distributing house for these goods.

M. Roitman, formerly of the firm of Robbins & Roitman, has just purchased the cigar and tobacco store of Julius O. Cohen, 325 Hanover street, and will take possession of same some day next week.

I. H. Rosenthal, of Rosenthal Bros., the N. Y. cigar manufacturers, is expected here this week.

Bert Frankle, representing the Optimo cigar factory, was a recent visitor to the Hub. T. Rosenbaum & Co. are the Boston distributors for this brand.

S. Baker, of the firm of Baker Bros., 834 Washington street, was married in New York yesterday, to a Miss Rose Saltzman.

The San Felice nickel cigar is now being jobbed here by Baker Bros., the Hanover street wholesalers.

Santa Gloria stogies, manufactured by the R. W. Jenkinson Co., are selling nicely here. Edw. M. Davis, who has this account for Boston is certainly making good with it.

A very attractive Dolma cigarette display can be seen at the Markell Drug Co. store on Scollay Square.

F. Roseboom (J. J. Bagley & Co.) is at present on a visit to the factory in Detroit, Mich. Ben Ali.

Situation Good at Tampa.

Tampa, Fla., July 2.

Shipments of cigars from Tampa for the week ending June 27 somewhat exceed the five million mark—an event for which we have been patiently waiting a good while. That is the standard average shipment, and when it falls below there is a feeling that business is dull. Now that it is reached and passed, and all the related circumstances are favorable, it may be taken for granted that the output for this year will be in the same class with those of the preceding two years.

The deficit up to this date is formidably large, but there is reason to believe it will be mostly if not entirely made up by the end of the year. The importations of leaf and the withdrawals for immediate consumption are encouragingly large, while the conditions of the trade are favorable. The future outlook for the Tampa industry is very good, and the trade here is fully cognizant of the fact and is acting accordingly.

Whelan's 39th Anniversary.

Syracuse, N. Y., July 7.

Michael Whelan has just celebrated the 39th anniversary of the establishment of a cigar store in the Bastable Block, and on July 3, 1869, they formed their partnership and opened a store in the Granger Block, now the Sedgwick, Andrews & Kennedy Building. With enlargements the store has been continued ever since and is almost a landmark.

Major Lewis died in 1896, Mr. Whelan continuing the business. He has become interested in several other enterprises in the tobacco trade.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

LEAF SELLING IN LANCASTER.

Leaf Trade is Reported "Quiet," but General Belief is that Much Tobacco Has Changed Hands Recently.

Lancaster, Pa., July 6.

According to the reports given out by some of the leaf tobacco packers trade conditions would seem to be very quiet, but it is known that large quantities of tobacco have changed hands during the past few weeks. There is also confirmatory information that the American Tobacco Company has been working very quietly in this market, and that the aggregate of purchases made by it amounts to many thousands of cases. Recently some country packings (i. e. packings put up by local packers in the outlying sections of the county) have been bought up, and the packers did not know that it was going to the American Tobacco Company until settlement time, when payment was made by checks of that company. Not that it mades a particle of difference to the packers, because they have no reason to care who gets their goods, but it tends to show how quietly that company is conducting its operations and to the extent of which one may well attach much more significance than appears on the surface.

The 1907 crop, of which the American is buying so heavily, is not only lower in price than the 1906 was, but it can be depended upon that the company has satisfied itself that the quality is also going to be satisfactory. Another feature is that with a continuance for any time of present operations the market will be considerably depleted of its usual supply for the general trade, who may in time find themselves forced to buy the 1906 goods and pay the price that may then be prevailing. This theory is quite plausible, and in fact it is hardly a theory now, but well nigh a fact, for if normal conditions return to the cigar manufacturing industry before another year's crop is ready for the market manufacturers will surely have to lay in stocks of raw material, and the stocks of 1907 now remaining in packers' hands will not be sufficient to meet the usual requirements. If they must then fall back on 1906 at a higher price, it will mean a serious handicap in meeting the fierce competition of the big combine.

The weather conditions have not been the most favorable for the 1908 crop, not all of which has yet been planted. The ground has been entirely too dry for transplanting, and the tobacco which has been set out could under present conditions make little progress, although here and there a good looking field can be noticed.

The cigar trade in general is not much better than reported in our last issue, and cigar manufacturers are becoming reconciled to the idea of a quiet summer business. There is still much confidence and hope that a lively fall trade may be our good fortune.

Considering the large number of people in this vicinity engaged in the cigar or tobacco business, it is not surprising that at each session of court a goodly proportion of the jurors drawn are members of the trade. Juries were drawn this week for the September and October terms of Common Pleas, and the September term of Quarter Sessions, on which as usual quite a number of tobacco men are listed. They are: Quarter Sessions for September 14: H. H. Landis, leaf packer, East Petersburg; H. C. Seldomridge, packer, Lititz.

Common Pleas: W. P. Paules, packer, Marietta; John B. Froelich, cigar manufacturer, Manheim; L. R. N. Brown, cigar manufacturer, Brownstown; W. C. Walpert, cigar manufacturer, Lancaster; C. G. Longnecker, cigar manufacturer, Maytown, and C. C. Herr, with B. F. Good & Co., packers, Lancaster.

In the vicinity of Akron the trade seems fair, and the large union factory of C. Ruppin has increased its force somewhat.

S. N. Wolf, of Wolf & Hackman, has returned from a trip West as far as the Pacific Coast.

SPECIAL NOTICES.
(12½ cents per line, 8 point measure)

FOR SALE—One million Long Filler Hand-made Cigars in Full Cedar 10ths, for $15 per thousand. Write to Consumers' Cigar Co., York, Pa. 1 8tf

WANTED—The addresses of Union Factories which make Florida wrapped goods at $20 per M. Only financially responsible firms, and those capable of turning out 10 M. a week, need apply. Address O. M. N., care of Tobacco World, Phila. 5-13tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17ne

L. BERNFELD
Cigar Broker
West Haven, Conn.
2 5tf

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-1h Tel. 722 Orchard

Will Sell Half-Interest of my American Patent for Cigar Bunching and Wrapping Machine. Patents for Germany, England and Belgium also for sale. The Canadian patent is in successful operation with L. O. Grothe & Co., Montreal, Can., and in my Philadelphia factory. It is inexpensive, durable, easy to operate, and turns out fine, soft work, any size or shape, at a big saving. Address J. Albert Bach, 1724 1728 Blavis St., Philadelphia, Pa. 6-27l

A. J. HINSEY
Maker of
PEOPLE'S CHOICE
Plain Scrap
Smoking and Chewing Tobacco
ESPECIALLY FINE QUALITY FOR THE PIPE
We make a Fine
SCRAP FILLER FOR CIGARS
Factories & Office, AKRON, PA.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

H. R. TROST & CO.

(Formerly with F. C. LINDE, HAMILTON & CO. for 27 years)

Leaf Tobacco Inspectors & Weighers

15 East Lemon Street, LANCASTER, PA.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

Established 1895 Telephone Connection

T. L. ADAIR

Manufacturer of

Fine Cigars

Red Lion, Pa.

Special Lines for the Jobbing Trade

HAVAVA CORRESPONDENCE.

(Concluded from p. 9)

Berriman Bros. were represented in this city during all of last week by Matt Berriman and M. Sanchez. The latter is manager of the Jose Vila factory at Tampa. They secured 600 bales, largely of new tobacco, and were well satisfied with their purchases when interrogated prior to their departure last Saturday.

E. J. Stachelberg is still in town.

Frank Diaz, of V.Guerra, Diaz & Co., arrived here from Key West a few days ago and is not losing any time. Already he has two or three deals pending which he expects to materialize if the owners of the tobacco will meet him in his views.

RECEIPTS FROM THE COUNTRY.

	Week ending June 27 Bales	Since Jan. 1 Bales
Vuelta Abajo	2,219	25,610
Semi Vuelta	251	2,559
Partido	731	3,645
Matanzas	7	345
Remedios & S.Clara	1,201	26,515
Mayari	298	2,745
Total	4,707	61,419

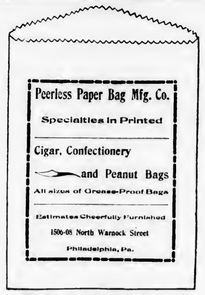
NETHERLANDS TOBACCO TRADE

REDUCED PURCHASES OF AMERICAN LEAF —SOURCES OF SUPPLY

Consul-General Soren Listoe, writing from Rotterdam, describes present conditions in the vast Dutch tobacco business in which American interests are largely concerned, our imports from the Netherlands last year, consisting mainly of Sumatra wrappers, being over $8,000,000 in value and our sales there being also considerable. Mr. Listo writes:

The consumption in Holland of the various kinds of American tobacco in hogheads can only be estimated, official statistics thereof not being kept, and several manufacturers importing tobacco for their own use, of which transactions no record appears. [The exportation of manufactured tobacco from the United States to the Netherlands during the past three calendar years has been as follows: In 1905, 20,351,773 pounds, valued at $1,213,341; in 1906, 20,332,611 pounds, valued at $1,433,253; and in 1907, 17,844,143 pounds, valued at $1,314,218. A further decline in shipments to the Netherlands has occurred this year, the amount going forward up to May 1 being 3,733,019 lbs., worth $265,078.—B. of M.]

The consumption of Maryland tobacco has lately fallen off considerably. Ac-



We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

HOTEL WESTMINSTER

Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

SEND FOR BOOKLET

The John F. Hollingsworth Co.
C. H. GODFREE,
Manager. 7-8ca

The Miami Valley Leaf Tobacco Co.

ALLEN H. REEDER — DAYTON, OHIO — STANLEY M. KROHN

Packers of Cigar Leaf Tobacco

ZIMMER SPANISH, GEBHARDT, DUTCH, MEXICAN SEED, CONNECTICUT, Etc.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.
United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of
Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
Lemon and Arch Sts. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
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Wholesale Dealers in All Kinds of
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Also, All Grades of
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LANCASTER, PA.

cording to the particulars which have been furnished me by one of the largest tobacco brokers in Rotterdam, and which are very nearly accurate, I should judge that against about 10,000 hogsheads of Maryland in 1905, there now stands about half that quantity. The consumption of Virginia is rather small, being estimated at 1,500 hogsheads, and of Ohio next to nothing.

CONSUMPTION OF BURLEY DECLINES—JAVA SUPPLIES

Of Burley the consumption was considerable as long as the prices were in keeping with those of other light-color tobacco, but is now very much reduced and probably does not much exceed 1,500 hogsheads of Burley and Kentucky together.

The great rise in prices of Maryland tobacco and also of Burley has induced manufacturers all over Europe to look for substitutes, which are to a certain degree not very difficult to find, Eastern Colony varieties as well as Paraguay being largely used for Burley, while for Maryland a great substitute is found in Java tobacco.

Of this latter variety there was 20 years ago (in 1888) imported into Holland 138 000 bales, ten years later (in 1898) 266,000 bales, and since then this importation has continually increased. In 1907, 516,000 bales were imported, while this year the imports will reach nearly 600,000 bales, over 400,000 bales having already been sold. Java tobacco consists partly of cigar tobacco and partly of cutting tobacco, the proportion of last year having been about 186,000 bales of the cigar-class goods, wrappers and bunch, which realized 47½ Dutch cents per half kilo (1.1 lb.), equal to 19 cents American per 1.1 lbs.; and about 330,000 bales of the common varieties used partly for cheap fillers but mostly for cutting purposes, these classes having realized 19½ cents Dutch per half kilo, equal to nearly 8 cents American per 1.1 pounds.

The cost of production varies according to the different districts in which the tobacco is raised. In some districts where the better cigar tobaccos are grown there are large plantations which provide the seed and pay the natives a certain amount per 1,000 plants, grown mostly under supervision of European managers who further ferment, assort and pack the tobacco for export. In the other districts very little care is taken, the natives growing and drying the tobacco and selling it mostly to Chinese buyers, either employes of European firms which ship the tobacco to Holland, or buying it for their own account and giving it to Java firms for consignment to Holland. The cost of production of these tobaccos must be very small, inasmuch as the prices obtained in Holland during the last five years were respectively 19½, 18, 17, 17½, 15¾ cents Dutch per half kilo, which prices appear to satisfy the producers very well. Several lots thereof have even been sold at 11 to 12 cents Dutch per half kilo, or 4½ to 5 cents American

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A specialty of Private Brands for the Wholesale and Jobbing Trades
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They Please All Tastes
Always Uniform and Reliable

per 1.1 pounds, without causing a loss. The tobacco culture is entirely free and does not receive any Government aid or encouragement.

VIRGINIA LEAF—HOME PRODUCT—IMPORTATIONS.

Virginia tobacco, on account of its strong flavor and substance, is more difficult to replace by other varieties. Still, on account of the high prices prevailing during the last two years, manufacturers are trying to use a little less by mixing some of the darker heavy varieties of Java with the Virginia. As the demand in Holland runs chiefly on light cutting tobaccos, and the use of chewing tobacco is comparatively small, Virginia leaf has never been bought in any great quantities in Holland. If the price of American tobacco were raised still higher, say 20 to 30 per cent, its importation and consumption would undoubtedly fall off to a still greater extent.

The cultivation of tobacco in the Netherlands is of little importance. It embraced in 1906 359 hectares, equal to 887 acres, the average crop being 2,000 kilos per hectare, or 1,800 pounds per acre. The total crop may be estimated at about 1,700,000 pounds. This tobacco is of an inferior quality, but being a fine thin leaf part of it is used for cheap cigars, mostly as bunch, and part for cutting purposes, and as such competes but little with American tobacco.

The market value averaged in former years 5 cents (American) per pound, the total crop thus representing about $85,000 annually, but owing to the present condition of the market the price is today 7 cents per pound.

The Netherlands Government furnishes the following statistics of the importations of tobacco for consumption into the Netherlands during the past three years:

Origin	1907 Pounds	1906 Pounds	1905 Pounds
America	16,192,000	18,279,800	18,108,200
Europe	2,549,800	2,992,000	3,022,800
E. Indies	21,621,600	15,932,400	12,603,800
Others	9,510,600	8,936,400	8,252,200
Cigars & Cigarettes	313,355	248,600	224,594
Total	50,187,355	46,389,200	42,211,594

The import duty on tobacco in the Netherlands is 28 cents per 220 pounds, and on cigars and cigarettes $16 per 220 pounds.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The showers of last week did not fall in this locality to any great extent, although on all sides of us they received copious rain.

Today I visited several fields, and to tell the absolute truth, I never saw finer looking crops of tobacco. I had no rule with me or I would give the measurements of some of the plants, but as I stood upon the top of the ridge without touching the plants they came above my knees by three inches, and I am quite tall, as men go. So these plants must have exceeded 20 inches in height, and all this growth before June 30. It was a sight that I never saw before. This crop was transplanted the last week of May, so the tobacco has only been in the field about one month, and this is true of all tobacco in this vicinity. There is a field of three acres near my house that was set two weeks ago Saturday. The leaves are larger than my hand. Yet I wondered when it was being planted if half of it would live, the ground was so dry. Our light, sandy soils do not show the effects of drought so quickly as do some of the heavier soils.

Our correspondents write:

Wethersfield, Ct.: "The nice rains of Tuesday and Wednesday enabled our farmers to set out their tobacco, which they have nearly all transplanted. The first is growing nicely."

North Hatfield, Mass.: "There have been no sales here the past week, but one would suppose that Mr. Swift would be color blind or speechless by this time, for during the past week there has been a steady stream of tobacco hunters hunting for him at his warehouse; still I heard this evening that he had not struck the right man yet. They would rather hunt a grower in the hay field than an old head at the business, like our Mr. Swift, for he knows some things."—American Cultivator.

NEW YORK STATE.

Baldwinsville.—Transplanting is finished throughout the district. The weather conditions have been unusually favorable the past two weeks and the fields are looking fine, the earlier set crops showing the best stand of plants for this time of year that this vicinity has had in years. With such a favorable start one of the best crops the district has grown is expected.—Gazette.

EDGERTON, WIS.

The American Tobacco Co., which has been the active element for some weeks past, has withdrawn its buyers from the field and the movement is apparently at a close, after a campaign that has cleaned up the growing districts about as closely as any time in recent years.

Two crops of 1906, John Craig 60 cases and L. B. Crandall 20 cases, were delivered to A. Jenson & Sons at 17 cents the past week.

The transfer of the O. C. Lee packing of '06 at Stoughton, some 800 cases, is being made this week to the United Cigar Manufacturers' Co., the sale having been effected in New York.

The planting of the new crop is well nigh completed in all sections, though a few belated growers are not yet through. The weather continues favorable for a satisfactory growth in the fields and the prospects were seldom more encouraging at this date.

Shipments, 1,408 cases.—Reporter.

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For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
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A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
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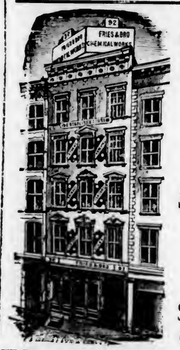

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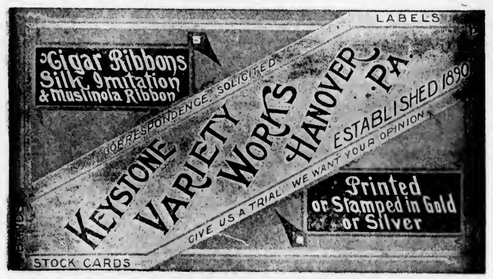

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Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
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716—728 N. Christian St. LANCASTER, PA.

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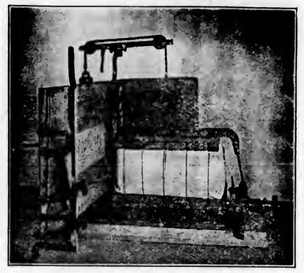

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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana	10c.
"S. B." Seed and Havana	5c.
"KATHLEEN O'NEIL"	5c.
"VUELTA SPRIGS" The Mellow Cigar	5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

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MANUFACTURERS AND IMPORTERS
231 CHESTNUT STREET
CORRESPONDENCE SOLICITED PHILADELPHIA

(LORD LANCASTER, 10c.)
Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.
(NICKELBY, 5c.)

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

W. W. STEWART & SONS
Reading, Pa.

Makers of the
JOHN HAY
LADY HELEN
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JOHN HAY, Jr.
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High Grade Seed and Havana Cigars
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INTENTIONAL SECOND EXPOSURE

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

K. STRAUS — A. LOEB
K. STRAUS & CO.
IMPORTERS OF
PACKERS OF HAVANA LEAF TOBACCO
301 & 303 North 3rd St.
PHILADELPHIA.

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

H. Dolinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

L. KRUPPENBACH
IMPORTER OF HAVANA AND SUMATRA
DEALER IN LEAF TOBACCO
REGISTERED
1642-44 N. ELEVENTH. ST. PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA
Tobacco
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

AMERICAN FACTORIES MERGED

Into Seidenberg & Co., Without Change of Management.

Charleston, S. C., July 9.

The large plant of the American Cigar Company on Columbus street has been sold to a Northern corporation, Seidenberg & Co., along with the plants in Greenville, S. C., Greensboro, N. C., and Camden and Trenton, N. J.

The sale of the Charleston plant has worked no change in its management or operation and the factory will continue in business, under the management of General Manager J. E. Wingo, as heretofore. It is understood that the plants at the other places will also run in the same way as heretofore.

At the local office today the sale of the plant was admitted and the announcement made that there would be no change in the management, but beyond this statement, the local people were not prepared to speak.

Seidenberg & Company is a large cigar manufacturing concern, owning plants in many places and making a varied class of goods from the most expensive to the cheapest of grades. With the local plant in the hands of this concern, it is likely that its operation will be as active if not more so than the plant has been in the past, and the Columbus street plant will continue to be a very busy place with its manufacture of cigars and cigar boxes.

Satisfaction will be had in business circles with the announcement of the retention of the services of Mr. Wingo and the office force, whose interest in the local plant and the city will insure a favorable consideration in the operation of the plant.

—The Fuquay Tobacco Warehouse Co. has been incorporated with a capital of $10,000, to operate tobacco warehouses and prize houses in the vicinity of Fuquay, N. C.

—The Bowman Cigar Co., Roanoke, Va., has been incorporated. The officers are W. D. Junkin, President; C. R. Williams, Vice President, and C. F. Keely, Secretary. All are of Roanoke.

NO MORE FREE SMOKES.

Employes of Richmond Factory Must Pay for Product Used.

Richmond, Va., July 8.

Under a recent order from headquarters, notices have been posted at the Richmond branches of the American Tobacco Company forbidding employes from carrying away tobacco in any form. The order went into effect July 1st. Up to that time employes had been in the habit of helping themselves liberally.

The new ruling was issued on account of a recent law, which provides that no tobacco in any form shall go out of a factory without being sealed with the revenue stamp. While the managers were willing to let employes have what they needed in reason, they object to the payment of the revenue tax. Consequently thousands who have enjoyed the privilege heretofore must now pay for what they use, like other smokers.

Tobacco Grower Fleeced.

Chicago, Ill., July 9.

Frederick J. Cross, a tobacco plantation owner with offices in the Fort Dearborn Building, charges that he was swindled out of $6,000 by William E. Williams, against whom indictments have been returned by the grand jury. Williams is said to have obtained the money on a large amount of tobacco which, it developed afterward, was of little value.

TRAVELING MEN MEET.

Convention of the International Federation Begins.

Lake Placid, N. Y., July 14.

The ninth annual convention of the International Federation of Commercial Travelers' Organization opened here today at the Stevens House. About 100 delegates are present, representing over 350,000 commercial traveling men. One of the most interesting features of today's session was a paper by T. J. Concannon, of Des Moines, Ia., dealing with insurance risks on the lives of commercial travelers.

The convention will continue in session tomorrow and Thursday.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

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Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

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S. Weinberg

Importer of SUMATRA and HAVANA
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Office and Warehouse: 630-636 N. Prince St.
Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025.

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE ..... ALL QUALITY ..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of <C> **HAVANA**, 123 North Third Street PHILADELPHIA

New Havana Leaf Tobacco Growing in Favor.

Business Quiet During the Week with Few Sales, But All Visitors Have Made Purchases of the New Leaf. British Assertion that Havana Cigar Factories Use Foreign-Grown Tobacco Refuted.

Special Correspondence of The Tobacco World.)

Havana, Cuba, July 6, 1908.

Quietude has prevailed during the past week, and only a few sales were noticed. There were quite a number of American visitors in the market since the beginning of last week but they have, with very few exceptions, departed for their homes. All the buyers who have been here seem to have become favorably impressed regarding the new tobacco. They have made some purchases of new tobacco since some of it has begun to come from the interior. The greater part of the Tampa and Key West manufacturers have placed orders of importance with certain packers, for certain grades of tobacco, when it has been packed, and the number of bales contracted for can be delivered in the condition agreed.

The crop in Partidos this year will yield an abundance of resagos and quebrados but clean wrappers will not be so much in evidence, in fact there is a scacrity of wrappers—a remarkable scracity. In Vuelta Abajo, too, there is a scarcity of wrappers. There are rumors to the effect that Vuelta Abajo of the new crop does not smoke satisfactorily, that is, the burn is not good. This is denied by the parties here who have a right to be the best informed. In some parts of Partido there is some bad burning tobacco; the shade grown tobacco in general is considered to have very poor burning qualities, but the average tobacco in Partido burns very well; the defect is noticed in only a few neighborhoods. In Vuelta Abajo, in some places, as in every normal year, there is some tobacco that in burning qualities does not compare favorably with the average proportion of the crop. Therefore it is a mistake on the part of some people if they say this year's tobacco burns defectively.

A number of packings are already under way in Remedios and there seems to be more enthusiasm in that section than in any other as the growers seem to be willing to accept lower figures than in any other part. The parties who are alreday packing have paid comparatively low prices, and in speaking with some houses here on this subject they say they believe that they can deliver first capaduras in Havana to be sold at about $45, and seconds at aproximately $30 per quintal (100 lbs.)

Sales

About 1,000 bales of tobacco were sold during the week in the local market, consisting of 600 bales of old Vuelta Abajo, 200 bales of old Remedios and 200 bales of new tobacco.

American buyers took about 800 bales, and the rest were purchased by exporters to Germany.

Buyers Come and Go.

Arrivals:—Fecundo Arguelles, of Arguelles, Lopez & Co., M. Ortiz, of Ortiz & Suarez, Jose Escalante, of Jose Escalante & Co., and A. Trucco, of El Arte Cigar Co., Tampa; Angel Cuesta, of Cuesta, Rey & Co., Tampa and Jacksonville; A. Artolozaga, of G. Nichols & Co., Key West; Manuel Vega, of M. Vega & Co., Toronto, Ont.

Departures:—Jose Lovera and E. J. Stachelberg, for Tampa; Frank Diaz, for Key West; M. Sanchez and Nathan Elson, Chicago.

Havana Cigar Manufacturers

The Union of Cigar and Cigarette Manufacturers is taking active steps to protect the rights of their members as well as the cigar industry of Cuba in general. Recently, in England, as a result of steps taken in Havana, the principal importers of Havana cigars, called the Havana Cigar Protection Association (composed of the Havana cigar manufacturers and their importing agents), has done some work in discovering frauds where the passing off of domestic cigars as goods im-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

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SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

SOL HABANA

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

GUSTAVO SALOMON Y HNOS.

Especialidad en TABACOS FINOS de VUELTA ABAJO, PARTIDOS y VUELTA ARRIBA

Monte 114

P. O. Box, Apartado 270
Cable: ZALEZGON

Habana

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 177

HABANA

ported from Havana was carried on as a business. One case has aroused the public interest to a greater degree than usual, but what most attracted the notice of the local tobacco trade was the ignorance of some English importers of Havana cigars which was brought into conspicuous disp ay. In the course of the case one or two improters stated emphatically that they were aware of the fact that a great deal of tobacco was imported into Cuba, especially Mexican tobacco, and was used by the Havana manufacturers. This only shows the gross ignorance of those who made such statements, and who, being in that line of business, should certainly know a little more about it. Besides, others who were present—importers who have been to Havana many times and who certainly know better—should not have allowed such statements to go into print undisputed, especially when they claim to belong to the Havana Cigar Protective Association, as it is a well known fact that tobacco of no other country is imported into Cuba; in fact, it is practically impossible. In the time of the Spanish regime it was prohibited entirely by laws then existing. When the Spaniards left the reins of the government in the hands of the United States, the latter claimed they could not directly prohibit the importation of any article, but they would place a prohibitive tax on the importation of tobacco, which they immediately did. The duty on all kinds of tobacco imported into Cuba is $5 per pound—this is for any sort of tobacco, whether fillers or wrappers. Anyone with common sense can readily understand the impossibility of using Mexican tobacco when they are familiar with the circumstances. The duty on a bale of Mexican tobacco would be between $400 and $500. This is for duty alone, to which the cost of the tobacco and transportation must be added. The manufacturer here can buy a bale of the very best fillers of Vuelta Abajo for from $60 to $80, laid down in his factory. In the above case, the counsel read figures to show that the exports of stripped tobacco from the United States into Cuba were: 1903-4, more than 58,000 pounds; 1905, more than 91,000 pounds; 1906, more than 69,000 pounds. This is an absolute lie, if it means that these quantities of tobacco were of foreign growth. It may have been tobacco grown in Cuba, shipped from here to the United States, which was never taken from the U. S. bonded warehouses and was returned here because it could not be passed as wrappers or for some other reason. In that case it would be explainable, but it reads to appear as if the tobacco was foreign tobacco and was imported into Cuba as a business.

The cigar factories were fairly active during the past week and such as Romeo y Juliet, Punch, Partagas, Por Larranaga, Estanillo, Ramon Allones and Castaneda made considerable deliveries.

H. Upmann & Co. shipped 600,000 cigars of their own H. Upmann and other leading brands.

Buying, Selling and Other Notes of Interest.

Sylvester & Stern reopened their packing at 56 Monte street last Monday.

Muniz Hermanos & Co. started pack-

(Concluded on p. 16)

EDEN CIGAR FACTORY

of

BANCES & LOPEZ

HAVANA, CUBA

Calixto Lopez & Co.

180 Water St., NEW YORK

Will receive and attend to orders

Cigars made strictly of very best Vuelta Abajo Tobacco

CABLE ADDRESS "CALDA" TELEPHONE 6071.

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE & WAREHOUSE: MONTE 156

P.O. Box 595 HAVANA, CUBA

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Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

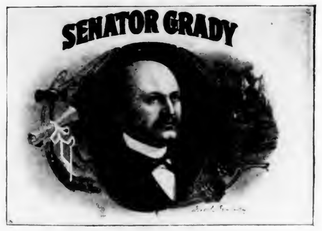
and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

L. J. SMITH & CO.

Red Lion, Pa.



WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited

Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

ERNEST ELLINGER & CO. Office, Nos. 87-89 Pine Street New York
Importers of HAVANA TOBACCO

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of Leaf Tobacco
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227
Amsterdam, Holland.
Cable Address: "HERE."
OFFICE:
183 Water St.
NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF Tobacco
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, July 14.

New York Leaf Market.

There is little change in the condition of the leaf tobacco market since our last report. If anything, business was somewhat adversely affected by the very hot weather of the past week, and the volume of transactions in domestic leaf tobacco fell considerably below normal for the week.

Little change has occurred in the Sumatra market, and with the last of this year's Spring and Summer inscriptions now over the market will no doubt settle down to an even greater steadiness. Of course, there are still several Fall inscriptions to take into consideration, but they rarely excite any unusual interest. Fall offerings in Amsterdam are usually of a character that receive merely casual interest, and comparatively small additional purchases for the American market can be looked for.

A moderate business in Havana tobacco is reported, made up of numerous small sized sales, principally to the manufacturing trade.

Local houses lately had a fair business in handling Porto Rico tobaccos in scrap, filler and wrapper grades. In fact the extent of its use would really seem to be on the increase.

Some Mexican tobacco, particularly of the wrapper grades, is selling at good prices.

• • •

The Cigar Manufacturers

Business with the cigar manufacturers as a whole continues backward, which is vividly portrayed by the returns of the sale of revenue stamps, and prospects for an immediate return to full activity are not promising. It has developed during the past week that houses having much Summer Resort trade had an extra spurt of business, but it is still behind its normal volume. Trade from the West has been the principal source of orders to keep factories moving.

• • •

Business With Retailers.

The retail cigar dealers in all sections of the city have found business quiet, but that is really no exception to the usual July results. Down town houser, too, have been affected, but perhaps less than in some other sections. Box trade, which is the all important feature down town, suffered a slump after the "Fourth", and from which it has not yet fully recovered.

• • •

Freight Rulings Affected Leaf Men.

The leaf tobacco trade has been hard hit by the recent rulings of the railroads which now require all packages, boxes, bales, or whatsoever, that may be offered for shipment by freight to be marked with the full name and address of the consignee, and an effort is being made to secure a modification.

President Cullman, on behalf of the National Cigar Leaf Tobacco Association, has taken the matter up and put himself into communication with various freight agents, and the New York Tobacco Board of Trade has also taken issue.

It is not so much the extra labor involved that caused the most objection, but by stenciling the name of the consignee upon the bale, if the same is for any reason refused and returned to the consignor, the fact of its prior shipment could not easily be obliterated, and in consequence its salability might be affected, unless it were rebaled, which latter operation would cause some expense for additional labor. The trade is not without hope of securing a favorable modification.

• • •

New Sales Company Formed.

The American-West Indies Sales Co. is the name of a new company which has been formed to take charge of the sales department of the American-West Indies Trading Co. in particular, but which will also represent other manufacturers of cigars and dealers in leaf tobacco. Incorporation papers were filed at Albany last week. The capital stock is $100,000, and the officers are Morris J. Levi, President; Alex. Blumenstiel, Vice President; Morris Rosenberg, Treasurer, and A. V. Jockel, Secretary.

Of these gentlemen Morris Rosenberg, who has for a number of years been engaged in the leaf tobacco business in Philadelphia, is a new member to join forces with the Levi-Blumenstiel interests, and is already in attendance in the New York office of the new company. Mr. Levi, who heads the sales force, is arranging to devote certain days to visiting important points, such as Philadelphia, Baltimore, Washington and Boston. Leo Weiss continues with the new company and will cover his usual Western territory. Henry Kaften will cover the South, and Chas. Smith will hereafter cover New York State, Pennsylvania and certain territory in the Middle West.

Mr. Blumenstiel will personally supervise the operation of the factories in Porto Rico.

• • •

Last Amsterdam Sale.

The last of the present series of inscriptions of Sumatra tobacco was held at Amsterdam on Friday last, July 10, and nearly 3,000 bales were secured for the American market. The principal purchasers were E. Rosenwald & Bro., who secured over 1,000 bales; A. Cohn & Co., 1,000 bales; S. Rossin & Sons, 375 bales; F. & E. Cranz, 275 bales; H. Duys & Co., 200 bales, and G. Falk & Bro., 150 bales. There was also secured by H. Duys & Co., out of hand, several hundred bales.

Cigar manufacturers secured considerable quantities. Otto Eisenlohr & Bros., Philadelphia, 213 bales; Deisel-Wemmer Co., Lima, O., 162 bales; American Cigar Co., New York, 122 bales.

Benj. Labe & Sons, Philadelphia

(Continued on page 14)

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

THE LOCAL TOBACCO NEWS

No improvement can be reported in the leaf tobacco trade for the past week. Business was confined largely to a routine nature. There appeared but little desire on the part of buyers to even look at goods, and when they did so their purchases were of a very sparing nature.

The Sumatra market did not show much change, but matters were somewhat enlivened by recent purchases by Philadelphia houses, aggregating several hundred bales.

Some trade was experienced in Havana tobaccos, but there was no unusual activity.

Local cigar manufacturers conducting business on a fairly large scale had a fair month's trade in June, as is shown by the output stated below but the smaller factories are lodging complaints of difficulties. The entire retail trade in this city seems to have felt a slump during the past week, and manufacturers selling nearby have been likewise affected. The bulk of the business of the larger factories is coming in from the more distant centers.

Upon the whole the records of the output during June last, as indicated by the returns from the revenue office, are quite satisfactory and compare more favorably with the preceding year than any month this year. In cigars there appears to have been a production of 55,440,000, which in comparison with the output of 57,680,000 in June, 1907, shows a decrease of only 2,240,000 cigars, which is less than 5 per cent. of a falling off. In other products there was an actual increase, excepting in manufactured tobacco.

Considerable inconvenience is being caused many shippers as a result of certain new classification rules adopted by the several railroads entering this city.

The companies claim that they have been made subject to heavy damage claims for injured packages shipped by freight, and in consequence have found it necessary to revise their classification, and that in turn will entail an increased cost in freight unless shippers adopt such changes in the style and strength of the encasement of goods sent as will enable their entry on the lower rate classification.

There has probably been some laxity on the part of shippers, yet they have become somewhat indignant, and threaten an effort in retaliation.

Another rule obnoxious to the shippers is the one compelling all freight to be marked with the name of the person to which it is consigned. That is, if fifty boxes are to be sent in one lot each box will have to be marked. Formerly it was only necessary to mark one box and place an identifying mark upon the others. The new rule will apply to all but carload lots.

B. Labe & Sons received cable advice on Friday last from Amsterdam that Jacob Labe, of this firm, who has been in attendance at the inscriptions, had secured another parcel of 150 bales of Sumatra tobacco on that day, which was the last sale of the Spring and Summer series for this year. Mr. Labe is expected home from Amsterdam in about two weeks.

Arthur Loeb, with Leopold Loeb & Co., will leave Amsterdam for home this week, having attended a number of the inscriptions, and making a final purchase of 100 balcs at last Friday's sale.

Mr. Leopold Loeb spent considerable time in New York last week, among the Water street (N. Y.) leaf men.

Vice President George W. Bremer, Jr., of the Philadelphia Leaf Tobacco Board of Trade, called a special meeting of the Board last week, which convened on Friday afternoon at 2.30 at the Harris Club, when there was presented by the Pennsylvania Warehousing and Safe Deposit Co. a plan for the erection of a new warehouse at Delaware avenue and Pine street, for bonded warehouse purposes, and which the company proposed to devote to tobacco, if the support of the trade could be secured.

The Board, as an organization, did not care to put itself on record as assuring the business of its individual members to the Warehouse Company, but several members, as individuals, expressed the opinion that such a building if erected would no doubt secure a good business.

The plans call for a six story structure of reinforced concrete, equipped with cement floors, and practically no windows, light when needed being supplied by electricity. The building as proposed would have a storage capacity of about 10,000 bales.

The concensus of opinion was favorable to the project, and the fact was also brought out that a large number of manufacturers here carry large quantities of goods in bond, and that their clientage would be most desirable.

The reception given the company's representatives was evidently pleasing, and it has been learned that a contract for the erection of the building has been given by the Warehousing Company. The work of building is to be pushed forward with all possible vigor.

Morris Rosenberg, for a number of years engaged in the leaf trade here, but who was recently elected treasurer of the American-West Indies Sales Co., a New York corporation formed for the purpose of taking over the sales department of the American-West Indies Trading Co., as well as cigar and tobacco lines of other concerns, has already gone to New York, to actively take up his new occupation. The trade in general regrets the loss of this member.

The extensive remodeling of the cigar factory building of the Sulzberger-Oppenheimer Co., at 1106 Montgomery avenue, has now been completed in every detail and the firm is possessed of one of the best appointed factories in the city. Business, too, has been very fair with them.

The La Hilda Cigar Factory is having a good summer trade this year and its high grade products in particular are in good demand. In nickel cigars the Abraham Lincoln is still one of the old standbys.

Sidney Labe, of B. Labe & Sons, has been on a short visit this week to some of his old customers.

THE TOBACCO WORLD

ESTABLISHED 1881 INCORPORATED 1902

Published Every Wednesday

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By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
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Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, JULY 15, 1908.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

JOHN DEERE. 15,770
For cigars, cigarettes and tobacco. Registered July 10, 1908, at 9 a. m., by George Schlegel, New York.

HARRISON HOUSE. 15,771
For cigars, cigarettes and tobacco. Registered July 10, 1908, at 9 a. m., by American Lithographic Co., New York.

LA COYA. 15 772
For cigars, cigarettes, cheroots and tobacco. Registered July 10, 1908, at 9 a. m., by Juan M. Gonzalez, New Orleans, La.

CHARLOTTE LESLEY. (By permission) 15,773
For cigars, cigarettes and cheroots. Registered July 10, 1908, at 9 a. m., by Wm. Steiner, Sons & Co., New York.

GRAND ORDER. 15,774
For cigars. cigarettes and tobacco. Registered July 11, 1908, at 9 a. m., by George Schlegel, New York. (Re-registration).

HARLEM EAGLE. 15,775
For cigars. Registered July 13, 1908, at 9 a. m., by Gustav Muehlenhaupt, Chicago, Ill.

KENWOOD HIGH LIFE. 15,776
For cigars, cigarettes and tobacco. Registered July 13, 1908, at 9 a. m., by Henry C. Schleeger, Chicago, Ill.

EMPIRE BUFFET. 15,777
For cigars. Registered July 13, 1908, at 9 a. m., by Savill & Rafferty, Canton, Ill.

BALTIC MINE CLUB HOUSE. 15,778
For cigars, cigarettes and tobacco. Registered July 13, 1908, at 9 a. m., by J. E. Sarber, Iron River, Mich.

OUR CABIN. 15.779
For cigars. Registered July 13, 1908, at 9 a. m., by J. E. Andrews, Greensboro, Md.

LIANA. 15,780
For cigars, cigarettes and tobacco. Registered July 13, 1908, at 9 a. m., by Moehle Litho Co., Brooklyn, N.Y.

LA MARCHESSA. 15,781
For cigars, cigarettes and tobacco. Registered July 13, 1908, at 9 a. m., by E. Diamond, Passaic, N. J.

SUBWAY PERFECTO. 15.782.
For cigars. Registered July 14, 1908, at 9 a. m., by Alfred Mayer Cigar Co., Philadelphia.

JUDGE NOW. 15,783
For cigars, cigarettes and cheroots. Registered July 14, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, Philadelphia.

KOLB. 15,784
For cigars, cigarettes, cheroots, stogies and tobacco. Registered July 15, 1908, at 9 a. m., by P. J. Kolb, Philadelphia.

Not Eligible.

West King, Nubia, Paloma, Honora, El Luxuria, Nantasket, American Smokers, The Carlton, Liana, El Sanelo, La Sadero, El Cielo, El Radio, Axiom, Personal Liberty League, Merry Widow, Deer Park, El Savoie, Havana Tip, Morrison, Boulevard, Don't Care, Uncle Remus, LaPaloma, Morning Glory, Captivator, Hansom, Radiano, Mutual, Princess Chic, Crecienie, Beachwood.

Cancelled.

QUAIL.
Registered May 27, 1908, by Urban W. Rossman, Lancaster, Pa., has been cancelled.

CABIN HOME.
Registered June 23, 1908, by J. E. Andrews, Greensboro, Md., cancelled.

MONTE ROYALE.
Registered July 7, 1908, by George Schlegel, New York, cancelled.

Transferred.

GRAND ORDER.
Registered July 11, 1908, by George Schlegel, New York was transferred to Federal Cigar Co., New York, on July 11, 1908. Originally registered October 21, 1895, by George Schlegel, New York.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

FOR SALE—One million Long Filler Hand-made Cigars in Full Cedar 10ths, for $15 per thousand. Write to Consumers' Cigar Co., York, Pa. 1-8tf

WANTED—The addresses of Union Factories which make Florida wrapped goods at $20 per M. Only financially responsible firms, and those capable of turning out 10 M. a week, need apply. Address O. M. N., care of Tobacco World, Phila. 5-13tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-1h Tel. 722 Orchard

Will Sell Half-Interest of my American Patent for Cigar Bunching and Wrapping Machine. Patents for Germany, England and Belgium also for sale. The Canadian patent is in successful operation with L. O. Grothe & Co., Montreal, Can., and in my Philadelphia factory. It is inexpensive, durable, easy to operate, and turns out fine, soft work, any size or shape, at a big saving. Address J. Albert Bach, 1724-1728 Blavis St., Philadelphia, Pa. 6-27t

To Protect the Consumers against the Host of Imitators of this Old Time Famous Popular Brand of Cigars

Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Established 1869

MANUFACTURED ONLY BY
The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia

WEAVER BROS. NOT AFFECTED.

The Report of Trouble at Terre Hill Factory Was Not Correct.

Attention has been called to an item pubilshed in our last week's issue under the head of "Trouble at Terre Hill, Pa." and which read that "Harvey L. Weaver, proprietor of Weaver Bros. cigar factory at Terre Hill, Pa., filed a deed of assignment in Probate Court," etc.

It is a well known policy of The Tobacco World that, should any matter appear in its columns which for any reason whatsoever may not be exactly right, it will be corrected forthwith. In this instance it appears that the news item was garbled and the trouble was with some Weaver other than Harvey L., and that this Weaver had no connection with the firm of Weaver Bros. Cigar Factory. Consequently neither Harvey L. Weaver nor Weaver Bros. Cigar Factory were in any way affected.

The firm of Weaver Bros., who are manufacturers of cigars at Terre Hill, consists of H. L. and E. E. Weaver, and the firm has been engaged in this line of business for a number of years, during which they have built up an elegant reputation as careful and conscientious business men, and we want to make it clear that we publish this lengthy correction of a garbled news report in justice to Messrs. Weaver Bros. and to ourselves as publishers.

—John E. Swanson has opened a new cigar factory at Lakeland, Fla., which is the second factory now in operation in that town.

GOOD BOX TRADE IN BOSTON.

Hubbite Smokers Lay in Supplies Before Hitting the Trail for the Rest Cure Teepees.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]
Boston, Mass., July 13.

Boston retailers report a nice box trade for the week just gone by, due to the departure of so many vacationists to summer resorts, owing to the very hot weather we have been experiencing for the past three weeks.

The jobbing trade also reports a good business from this source. The demand for high-grade pipes has increased and fine smoking mixtures have the call.

D. J. Murphy, Boston representative of the Falk Tobacco Co., says that he has been keeping the wires busy sending in orders for the many brands of smoking mixtures made by his concern. London Sports and Champagne Cocktail cigarettes are duplicating nicely here for new goods. Mr. Murphy has these brands well placed.

John Bowes has started in working for the Surbrug Co. and no doubt will make a good showing, being a hustler in every sense of the word.

Frank H. Swick, Boston representative of the Surbrug Co., has many Dolma cigarette window displays about town, and in consequence Dolmas are selling big, especially with our cut-price druggists. Arabs, the 10c package, is fast becoming one of our best sellers in 10c goods. The Surbrug Co. at present has more window displays in town than any other concern, using wind signs, electric displays, etc., and mostly featuring the Dolma 10 for 15c package. A notable display this week is the one at the Markell Drug Co., on Scollay Square, and Johnny Rankin, manager of the cigar department at Markell's, tells me the Dolma is his leading seller in 15c goods. Al. Levy has been canvassing the East Boston trade this week on Dolma and Arabs with good results. Ben Ali.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF Tobacco
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 CABLE: "NARGIL"

FARNHAM & REYNOLDS
Home Office: ADDISON, N. Y.
Packers of Finest Big Flats and Onondaga Cigar Leaf Tobacco
Warehouses: Addison, N. Y. Big Flats, N. Y. Meridian, N. Y. E. Hartford, Conn.
CONNECTICUT HAVANA SEED

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

LOUIS E. NEUMAN & CO.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Michael Hose A. F. Brillhart
Dallas Cigar Co
Manufacturers of CIGARS & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

CIGAR MOLDS
Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
Cincinnati, Ohio.

NEW YORK TOBACCO NEWS

(Concluded from p. 10)

importers, secured 150 bales, and Leopold Loeb & Co., of the same city, 100 bales.

• • •

Trade Notes.

Joseph Abrahams, the prominent manufacturer and retail leaf dealer at 204 Pearl street, has leased for a term of years, the store 2235 Second avenue, between 114th and 115th streets. Mr. Abrahams will conduct an up-to-date retail leaf business at this branch in addition to manufacturing, and the same class of goods will be kept at both branches. Mr. Abrahams has an extensive Harlem and Bronx trade, and he believes this new store will prove more convenient for those who live in the Northern part of the city and who do not wish to take the long trip down town to purchase their goods. Joe is a hustler through and through, and his many friends wish him success in his new venture.

Simon Liebowitz, a cigarette manufacturer at 281 Pearl street, has filed a petition in bankruptcy with liabilities of $4,000 and assets of $6 cash. The debts were contracted between January and May. Mr. Liebowitz has been in business over nine years.

Theo. Beckhardt left last Monday for a trip down East with an extensive line of Seed and Havana samples. "Beck" has traveled this section for over twenty years and has built up an enviable trade.

A recent incorporation was the Alterman Cigar and Candy Co., with a capital of $5,000. The directors are, Louis Alterman, 2042 Second avenue; Max Newman and Teddy Newman, 163 Attorney street, New York.

E. Diamonds, of 60 Quincy street, Passaic, N. J., was a visitor in the leaf market this week where he purchased considerable goods. Mr. Diamond is just starting in the manufacturing business and expects within a few weeks to have his cigars on the market. He will make only fine goods, and with right prices he hopes to build up a good trade.

The Retzker Cigar and Stationery Co. was incorporated last Wednesday with a capital of $3,000. The directors are: Lewis Retzker, 3347 Broadway; Anna Retzker, 492 West 136th street, and Michael Retzker, 132 Nassau street, all of New York.

The headquarters of the United Cigar Stores Co. were visited by a fire this week which did damage to the amount of a thousand dollars.

A. Van der Poorten & Son reported that business was up to the standard as to both retail leaf and cigars at their store corner 116th street and Second avenue. This is an old established stand and the large trade which this store enjoys took many years to build up. The Oriole cigar, manufactured by this firm, commands a large trade not alone in the immediate neighborhood but also through the Bronx and Westchester county.

Sol Coleman, New York, with a capital of $60,000, was incorporated this week, to deal in cigars. The directors are: Sol Coleman, Memphis, Tenn.; Lee Hirsch, 133 West 140th street, New York, and Max Jonas, 285 St. Nicholas avenue, New York.

YET SOME COMPLAINT IN YORK

Increased Output Did Not Strike Every Factory - Packing Practically Ended — Cut Worms in the New Fields.

York, Pa., July 13.

It seems that last week's report that June showed a good increase in the output of cigars over the month of May has not satisfied every one, and lamentations are coming from sections which are still affected by a spell of unusual dullness. It is not to be denied that there are still many idle cigarmakers throughout the county, although numerous efforts have been made by some to secure employment in sections other than those in which they have lately been living.

That business on the whole is somewhat better is true, but we must also admit that it certainly is not yet what it should be. Even if it were better than it is, there always are some dissatisfied ones who think they should have more.

Packers of leaf tobacco have about finished the season, and buying, too, is practically over. Growers, of course, are busy with their new crops, and the unusually dry spell is making a great deal of extra labor. The acreage is not much affected, and will in all likelihood be about equal to last year.

Charles H. Kline, proprietor of the Diamond Cigar Store, left last week on an extended Western trip to Yellowstone National Park, Col. While on the trip Mr. Kline will stop off at St. Paul, Minn., where he will attend the annual Shriners' National Convention.

The trip will cover a period of about six weeks and will extend over a territory of more than two thousand miles. Much of the traveling will be made on water—a special trip being made over the great lakes. Upon arriving at Yellowstone Park, Mr. Kline with several other Yorkers will spend several weeks taking in the wonderful scenery of the Park and surrounding country.

Cut worms have been more than ordinarily destructive this year and great havoc has been wrought by them. Even if farmers succeed in replanting, it will have the effect of making very irregular fields.

Dallastown and Red Lion, two of the greatest cigar making centers of the county, have found an improvement in trade conditions, and a few factories there are now operated on full time.

There has been no further information made public during the past week concerning the formation of the newly proposed combine of cigar factories, and there is certainly very little activity noticeable if such action is really being seriously contemplated.

The Silver Cup, a new package of scrap chewing and smoking tobacco, put up by F. E. Myers & Co., is now on the market and is beginning to get some foothold.

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES. AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1646. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. J. HINSEY
Maker of
PEOPLE'S CHOICE
Plain Scrap
Smoking and Chewing Tobacco
ESPECIALLY FINE QUALITY FOR THE PIPE
We make a Fine
SCRAP FILLER FOR CIGARS
Factories & Office, AKRON, PA.

HENRY H. SHEIP MFG. CO.
Cigar Boxes
Cigar Box Lumber
Largest stock of
Sawed Mexican and Cuban Cedar,
Veneered Cedar,
Imitation Cedar.
WRITE FOR PRICES
COLUMBIA AVENUE and SIXTH STREET
PHILADELPHIA.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

H. R. TROST & CO.

(Formerly with F. C. LINDE, HAMILTON & CO. for 27 years)

Leaf Tobacco Inspectors & Weighers

15 East Lemon Street, LANCASTER, PA.

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

HAVAVA CORRESPONDENCE.

(Concluded from p. 9)

ing in the Province of Santa Clara on the 29th ult. They have bought considerably of Remedios tobacco and their buyers still continue to purchase.

Puente, Granda & Co. received from the country two packings of old Remedios tobacco. They have sold out all of their holdings of Remedios but are now again in the market with their latest receipts on sale.

Manuel Suarez & Co. have been fairly busy of late. Jose Mendelsohn is expected home about the middle of the week.

E. Rothschild & Bro.—Don Sidney Rothschild, their representative in Cuba, who is also the local agent for the Waldorf-Astoria Segar Co., will take a vacation next week, leaving for New York and Detroit.

El Arte Cigar Co.—A. Trucco arrived here this week and is looking around the market. He is expecting Milton H. Heineman to arrive here to meet him about the end of the coming week.

Rodriguez & Tejeiro.—Manuel Rodriguez is still here and has closed several transactions.

Nathan Elson, of Grommes & Kennedy Co., of Chicago, is still in town, but intends to leave tomorrow. He has been very active on this trip and has secured some good vegas for his firm, at very reasonable figures.

RECEIPTS FROM THE COUNTRY.

	Week ending July 4 Bales	Since Jan. 1 Bales
Vuelta Abajo	2,872	28,482
Semi Vuelta	265	2,824
Partido	1,188	4,833
Matanzas	12	357
Remedios & S. Clara	1,327	27,842
Mayari	4	2,749
Total	5,668	67,087

St. Augustine After New Factory

Jacksonville, Fla., July 10.

Announcement is on foot at St. Augustine which, if it materializes, will insure another large and up-to-date cigar factory locating there.

A firm of well known manufacturers has agreed to establish a factory there employing not less than 200 hands for a period of years, provided the city will supply suitable quarters.

Lcoal organizations have taken the matter up and it is now expected that some plan will be formulated to carry out the project.

—Carlton O. Lewis has purchased West's Old Cigar Stand, Phoenix, Ariz., from the S. H. Drachman Co., recent proprietors.

We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

HOTEL WESTMINSTER

Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

SEND FOR BOOKLET
The John F. Hollingsworth Co.
C. H. GODFREE,
Manager. 7-8ca

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

The Miami Valley Leaf Tobacco Co.

ALLEN H. REEDER — DAYTON, OHIO — STANLEY M. KROHN

Packers of Cigar Leaf Tobacco

ZIMMER SPANISH, GEBHARDT, DUTCH, MEXICAN SEED, CONNECTICUT, Etc.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request — P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in All Grades of
Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA. — MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

Lemon and Arch Sts. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known .
} 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 27th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

John McLaughlin. J. K. Kauffman.

JOHN McLAUGHLIN & CO.

Wholesale Dealers in All Kinds of

Plug & Smoking Tobaccos

Also, All Grades of

Fine Cigars & Leaf Tobacco

No. 307 North Queen St.
LANCASTER, PA.

SLOW SALES IN LANCASTER.

But Dealers Continue Hopeful—1907 Goods Showing Up Well—Varying Tales About New Crop.

Lancaster, Pa., July 13.

There was comparatively little sale of old goods in this market during the past week, yet the situation seems to afford more reasons for hopefulness than has been the case for some time past. The sales effected were not so poor in point of number, but being small the aggregate was not what might be looked for. The opinion prevails generally that for probably another month or so there will not be much increase in the activity, but that it is bound to come sooner or later all are sanguine. This is the basis on which is built the continued hope of the packers. Furthermore, prices have reached bottom is the confident belief of all, and will surely again ascend somewhat. What is still held of the 1906 goods will, it is believed, yet find a demand and fair figures will be secured for it by all who may then have the goods to suit the market requirements.

The packings of 1907 goods are showing up so well that this holding is not causing the least concern. Already prices have stiffened, and packers have a reasonably good chance of getting a fair remuneration out of their investment.

Anent the growing crops there is a great variance in appearance. So many fields show plants that apparently have not yet made any headway, caused no doubt by the protracted dry spell, which was broken some days ago, although the ground is again pretty well dried out. The withering effect of the sun's rays has been alleviated in a measure by a somewhat, cooler atmosphere. Warm weather ordinarily is a good tobacco season, but when an excessive heat is coupled with a dry spell such as we have had, the effect is very bad.

The improvement, if any, in the cigar manufacturing industry is slight, and progress is made so slowly as to be hardly noticeable, and yet it is found that during the month of June the output of cigars was but 3,000,000 behind the figures of June, 1907. Furthermore it actually showed a gain of 6,000,000 more than the month of May last.

For June, 1908, the figures for the entire Ninth District were 62,402,500 and in May, 56,379,600, while in June, 1907, the output was 65,178,000.

Eighteen new licenses for opening cigar factories in this district were issued in June, a majority of which were in York county, and only a few were bonded for the operation of a goodly number of hands.

—The Deseret Cigar Co., Salt Lake City, Utah, incorporated with a capital of $5,000, has filed its charter. Abraham Bernstein is President and Treasurer, and Annie Bernstein Vice President and Secretary.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,

Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Growers and Packers of
HIGHEST GRADES
CONNECTICUT HAVANA SEED

The Krohn Tobacco Co.
(of WINDSOR, CONN.)

Our Plantations are in the most famous growing section
Fine Handling Superb Quality

Address: F. B. GRIFFIN, Manager, NORTH BLOOMFIELD, CONN. —OR— A. H. REEDER, President, P. O. BOX 574, DAYTON, O.

HERMAN DELLE

York, Penna.
Maker of
Delman 5c.
Herdel 5c.
Alex. Martin 5c.
UNION MADE
CIGARS
Sold to Wholesale & Jobbing Trade only
Samples to Responsible Houses

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear. The Cub. Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

GEO. W. PARR

Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and
Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 — Factory No. 79

S. R. KOCHER

Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco York, Pa.

W. R. DAUGHERTY & BRO.
Manufacturers of
Fine Domestic
Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active
Houses Invited

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

MISSOURI'S PIPE LINE.

Franklin County's 1907 Output of "Missouri Meerschaums" was 22,608,488, Valued at $393,697.

Jefferson City, Mo., July 9.

Franklin county is the birthplace of the "Missouri meerschaum," as those persons who desire to give it a more aristocratic name have christened the corncob pipe. Its fame is spreading abroad, and through its adoption some years ago by the late "Tom" Reed while he was serving as Speaker of the U. S. House of Representatives, it finds a ready sale in the effete East of our own proud land.

Of corncob pipes during the year 1907 Franklin county exported 22,608,488. Besides these, she sent out 912,000 pipe stems, 29,808 "cleaners," and 106,992 wooden pipes, the entire classification bringing in $393,607, which is more than half as much as was realized from either her live stock or her grain exports, the former bringing $775,868 and the latter $697,823. It is $136,614 more than she received for her forestry shipments, and these were not insignificant. It is eight and one-half times as much as came from her butter, milk and cheese, and she isn't the smallest county in the State, either, in the exportation of dairy products.

Gasconade county shipped cob pipes to the number of 1,856,640, valued at $26,890, and showing a total shipment for the two counties of 24,465,128 pipes.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

We have lived to see the backbone of the drought broken, and to see the crops take on rapid growth.

Today I have visited two fields of tobaco, one of seven and a half acres, and the other about six acres, that will be hard to beat or even to equal anywhere in the valley. I went over one of them, the first named, and took measurements of some of the larger plants, and they would measure all the way from two and a half to three feet and two or three inches, at the bud, with not the slightest show of spindling. The leaves are well set with well rounded points, and showed great width. This field if it has no drawback will be ready for topping some time this week, as will also the second field visited, with very few small plants. It is of fine green as to color, and bids fair to be large, and early tobacco, and I noticed another good point, the land is free from weeds and grass, leaving the fertility of the soil entirely to the crop of tobacco. I saw very few brindle plants in those fields.

Our correspondents write:

Agawam, Mass.: "Tobacco that was transplanted early is looking well and growing very fast, and is at least a week ahead of last year. Albert E. Belden will commence topping within 10 days. There are a few growers that are always late, and their crops look hard, but generally speaking the crop looks well."

North Hatfield, Mass:. "Mr. Swift reported to me that he had sold the following crops of tobacco: The Bardwell Brothers of West Whately, 34 cases; Emerson C. Warner about the same number of cases; Dwight L. Crafts about 8 acres for 18c to New York parties. Mr. Swift has sold from his warehouse 25 cases of 1907 tobacco to be shipped to New York."

Conway, Mass.: "Tobacco has been growing very fast the past week but we had the worst storm on July 2 in the center of the town that we have ever known. There were four different thunder showers, one right after the other, and hail as large as marbles in every one of them. Most of the tobacco in the track of the storm was not very large so it will grow out of it, but will be put back a week."—American Cultivator.

NEW YORK STATE.

Baldwinsville.—The weather during the past week has been unusually fine for the crop just set out and the fields are in a flourishing condition. Up to the present time the conditions have been such that one of the best crops grown in recent years is confidently expected this season.—Gazette.

EDGERTON, WIS.

There is little developing about the local markets these days worthy of mention. A little skirmishing around the outskirts picking up stray lots of the '07 crop still goes on. Warehouse handling is not yet completed in several of the packing points, but this business is fast drawing to a close. The bulk of the trading now being done is among packers and generally of a low grade order. The sale of the '07 packing by Henry Thronson of some 230cs is reported to A. Jenson & Sons. O. G. Hanson has been receiving some purchases in Vernon county this week.

Old leaf continues to move sparingly on manufacturers' orders principally, and aside from an increased demand prices do not show much improvement.

The last of the transplanting has been completed during the week and the crop is making satisfactory advancement. The early set fields are especially promising.

Shipments, 570 cases.—Reporter.

GENUINE CONNECTICUT BROAD LEAF TOBACCO SEED
Grown from selected plants. Price 50c. per oz. or $6 per lb., postage prepaid to any place in the U. S., Canada, Cuba or Mexico. Send postal orders to
WM. L. HUNTTING, E. Hartford, Ct.

WILLIAM L. HUNTTING
Packer, Dealer & Grower of
Leaf Tobacco
Have on hand choice Broad Leaf wrappers and binders, cheap for cash.
Choice tobacco seed a specialty.
Office, 812 Main St., E. Hartford, Ct.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars
CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,
ROBESONIA, PA.

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
51 Market Street
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

OLDEST MANUFACTURERS OF
PEACH and PRUNE FLAVORS
Also of the
World Renowned and Non-Evaporating
SPANISH BETUNS
Cigar and Tobacco Flavors, Sweeteners, etc.
Write for Free Samples and Particulars
Guaranteed to be the Strongest and Best
Established 1855
FRIES & BRO.
92 Reade Street, NEW YORK.

W. H. RAAB & SONS,
MANUFACTURERS OF
High Grade Cigars.
CAPACITY 75,000 PER DAY
LA CUBANA CIGAR FACTORY No 463
ESTABLISHED 1871.
DALLASTOWN, PA.

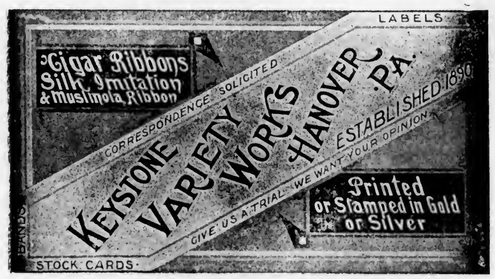
The Ideal Cigar Made in an Ideal Way
Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



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Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

Dealer in
LUMBER
LABELS
EDGING
ETC.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.

Steam Cigar Box Manufacturer

DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U. S. A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

Cuban Licorice Casing Wine
Is no longer an experiment, and your trade will
be affected unless you fall in line and use this
HELP TO MODERN CIGAR MAKING.
Acme Extract and Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

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Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds

ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself. Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA

PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

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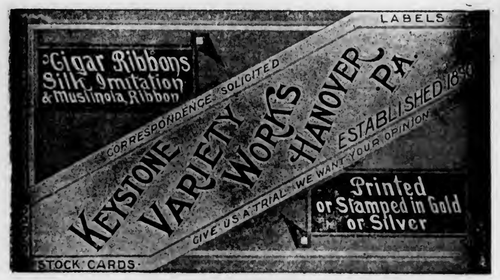

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Coupon Cigar Pockets
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Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

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Settlements Made on Day of Sale

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Acme Extract and Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

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NEW HOLLAND PA.

For Sale by All Dealers

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PERIQUE

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The AMERICAN TOBACCO CO., NEW YORK

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THE TOBACCO WORLD

DEATH OF THE MATCH!

1,000 Lights Cost One Cent.

The Portable Electric Cigar Lighter KILLS THE MATCH!

Retail Price Six Dollars Each

¶ A Valuable Premium for Cigar Manufacturers and Jobbers, to whom a Special Low Price will be quoted, to enable them to *Present the Lighter Free to their Customers.*

The Machine is small, ornamental, odorless, has no wire or other connections; can be moved anywhere instantly, and is a safe, sure and durable lighter.

The metal portions are nickel plated; the whole outfit is practical, and attracts immediate attention.

Write for Particulars To-day.

Superior Novelty Mfg. Co.

1016 Arcade Building

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GEO. W. PARR

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Manufacturer of

HIGH GRADE CIGARS

Fernside
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Special Brands Made to Order

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SAMPLES ON APPLICATION

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Established in 1881. Vol. XXVIII., No. 30. | PHILADELPHIA and NEW YORK, JULY 22, 1908. | One Dollar per Annum. Payable in Advance.

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RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

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UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION .	Cut Plug
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HUNT CLUB . . .	Cube Pipe Tobacco
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UNION MADE GOODS INDEPENDENT FACTORY

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SUMATRA TOBACCO

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Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

SUMATRA TOBACCO

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Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

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178 Water Street, New York

CHARLES M. GUDKNECHT, PRESIDENT

LA HILDA CIGAR FACTORY
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CORRESPONDENCE SOLICITED PHILADELPHIA

W. W. STEWART & SONS
Reading, Pa.
Makers of the
JOHN HAY
LADY HELEN
10c.
JOHN HAY, Jr.
ELI PERKINS
5c.

High Grade Seed and Havana Cigars
Correspondence with Responsible Houses Solicited

(LORD LANCASTER, 10c.)
Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.
(NICKELBY, 5c.)

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, NEW YORK
Tel. 722 Orchard

For Sale { CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 6-8-10 Gouverneur Slip, NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 30 PHILADELPHIA, JULY 22, 1908 One Dollar the Year

SOCIETIES MAY CONSOLIDATE.

Organization Officials Meet.—To Control Entire Product.

Springfield, Tenn., July 16.

Anent the meeting of the officials of the several tobacco organizations of Tennessee, Kentucky and Indiana, which was held at Bowling Green on July 9 for the purpose of considering the amalgamation of the several tobacco organizations, a meeting was held later at Glen Raven, this county, at the home of Felix G. Ewing, general manager of the Planters' Protective Association, for the further consideration of the combine. While nothing of a definite form was arrived at, yet the second meeting gives further assurance of the certainty of the amalgamation.

The Hon. Felix G. Ewing, the Hon. Charles H. Fort and the Hon. Joel B. Fort, representing the Planters' Protective Association; M. C. Rankin, Commissioner of Agriculture of Kentucky, and Clarence Lebus and Miss Alice Lloyd, of the Burley division of the Society of Equity, were present.

A meeting of the committee of eight appointed at the meeting at Bowling Green will meet at Guthrie for the purpose of drawing plans of amalgamation to be submitted at the meeting in Bowling Green on August 20.

The several organizations will not lose their identity, but the amalgamation is proposed for the purpose of strength in the tobacco world and for the purpose of protection against hostile legislation.

The amalgamation is proposed to contain the Planters' Protective Association, the Burley division of the American Society of Equity and the Henderson and Green River stemming districts.

The Planters' Protective Association operates in eleven counties in Tennessee and seventeen in Kentucky, controlling nearly 90 per cent. of the dark tobacco in these counties. Of the average yearly production of 150,000,000 pounds of dark tobacco it is estimated that this association controls 80,000,000 pounds.

The ultimate object of the amalgamation is to control not only the bright and dark tobaccos of Kentucky, Tennessee and Indiana, but that grown in Virginia, North Carolina, Wisconsin, Ohio and Connecticut.

The name for the amalgamation has not yet been proposed.

Friendly relations have always existed among the several organizations, but no official confederation has before been attempted.

Buffalo Dealer Bankrupt.

Buffalo, N. Y., July 16.

Harry R. Peter, the cigar dealer of the D. S. Morgan Building, filed a voluntary petition in bankruptcy this week. His debts are all unsecured and amount to $6,479.30. The assets are valued at $1,379.21 and consist principally of office fixtures and stock in trade.

DECREASE IN CONN. CROP.

Col. Phelps Figures that it Will Amount to Fifteen Per Cent.

Hartford, Conn., July 16.

When Col. Ellsworth N. Phelps, of Windsor, was in this city some few days ago he talked freely on agricultural conditions and particularly about the tobacco crops. No one is better posted on the conditions than he, and his views will undoubtedly be read with deep interest.

Col. Phelps said that the tobacco in the fields never looked better at this season of the year than it does now, but that the acreage this year will be from 10 to 20 per cent. less than it was last year. The growers of tobacco last year did not have a successful season. Many of them are still holding on to the crops, expecting to get better prices than the buyers offered, and Col. Phelps said that there are very few growers who can hold on to a crop and then plant the next season. He said that while people talk about making money in the raising of tobacco, he could mention many farms on which there was no mortgage some years ago but which are today mortgaged, which was a good indication that the tobacco farmers were making no money.

The lands which were planted to tobacco last year and which were not planted to the weed this year are given over very largely to the growing of potatoes, Col. Phelps said. It was his opinion that there will be more potatoes grown hereabouts this year than ever before and his opinion was that in the fall potatoes would be selling for 25 or 30 cents a bushel. "But," said he, "that will mean a better price for tobacco. There won't be so much of it and the tobacco will command a better price, even if potatoes are cheap."

Col. Phelps, with his son, grows eight acres of tobacco. It was planted on Memorial Day, he said, and the plants stand about fifteen inches high now.

"I never saw anything like it in my life, the way things are growing," said Col. Phelps.

MILLION DOLLAR FLORIDA CO.

New York and Jacksonville Capitalists Interested.

Jacksonville, Fla., July 16.

The Quincy Journal is in receipt of information that capitalists of Jacksonville and New York have organized a million dollar stock company to purchase lands and grow tobacco in Gadsden county. Some of the men of the company will be there this week to look over the lands and select and purchase such as they desire. Some lands have already been purchased and the company proposes to go right ahead until all necessary arrangements have been made.

—Maurice Peterson has started a cigar factory at St. Peter, Minn.

HIGH PRICES CLOSE FACTORY.

Kentucky Leaf Tobacco Company Quits Business.

Lexington, Ky., July 18.

The Kentucky Leaf Tobacco Company, which has been running a factory here employing about fifteen hands for several years, closed down today and will retire from business on account of the high prices which are asked for the pooled tobacco of the Burley Society, which is now the only available supply on the market. James Slade, manager of the company, states that on account of the high prices they were compelled to pay for the raw product the company has been losing money for several months on its output and that it is therefore decided to abandon the business and close up the factory.

"The American Tobacco Factory and the big independent companies can buy a large stock of tobacco and hold it until needed," said Mr. Slade, "but we little fellows have to buy stock in small quantities as it is required, and as most of the tobacco now offered by the Burley Society is of high grade the prices are too high for us to pay and manufacture our product at a profit. A number of the little fellows all over the country will probably drop out as we have done."

GROWERS SELLING TOBACCO.

Much of the 1907 Leaf Disposed of in Connecticut.

Hartford, Conn., July 16.

The 1907 tobacco crop, about 60 per cent of which was packed last spring by the growers, has come out of the sweat in splendid condition and a large number of sales have been made by East Hartford growers at prices that paid the growers well for their extra work and the interest on their holdings. The 1908 crop is growing fast and will be ready to top in a week or ten days. Those who have packed and sweated their crops this year expect to continue the practice from now on. This is believed to be a most effective way to fight the buyers who for many years have put their own prices on tobacco in the bundle. After the tobacco has been sweat it is marketable and the seller and buyer have exact knowledge of its adaptability to its various uses. The expense of packing to the grower is not great, the labor being practically nothing, the work being done between growing seasons when time lies heavily on the farmers' hands. The effect will be a delay of financial return on a season's work for several months, but the extra price warrants the work and delay.

—Wm. G. Hochnedel has purchased the stock and fixtures of M. P. Williams, cigar manufacturer, 212 Eighth street, Cairo, Ill.

—H. Berger, of Lexington, Neb., has purchased the Owl Cigar Store at Fayette, Ida., and took possession July 1.

REPORTING LEAF SALES.

The New Virginia Law Goes Into Effect September 1.

Richmond, Va., July 18.

The last Legislature passed a bill which requires all dealers in leaf tobacco—that is, all persons who sell any loose tobacco, warehouse proprietors and individuals—to report their sales on or before the tenth day of each month to the Commissioner of Agriculture.

The law becomes operative the first day of September. Violators of this act shall be deemed guilty of a misdemeanor. The Commissioner of Agriculture is required to publish these sales in his bulletin and also in the press.

Commissioner Koiner will send blanks to be used in reporting these sales to all dealers who write him for them.

TOBACCO ASSOCIATION OF U. S.

Will Meet in Richmond, Va., Oct. 9 and 10, During State Fair.

Richmond, Va., July 17.

The directors of the Tobacco Association of the United States at a meeting Wednesday night decided upon Richmond as the next meeting place.

The tobacconists will meet here on October 9th and 10th, during State Fair week.

Headquarters will be at the Jefferson Hotel. Those participating in the meeting were Messrs. T. M. Carrington, President, of Richmond; John L. Wingo, of Richmond; John C. Hagan, of Richmond; A. B. Carrington, of Danville; J. B. Boatwright, of Mullens, S. C.; R. P. Watson, of Wilson, N. C.

CAUGHT SELLING CIGARETTES.

Tacoma Tobacco Men Arrested for Violation of the Law.

Tacoma, Wash., July 9.

Under the direction of Deputy Prosecuting Attorney Lorenzo Dow, five tobacco dealers were charged yesterday with the illegal sale of cigarettes. Upon being brought before Justice Ernest M. Card, William Hall, H. M. Prince and the McDougal Cigar Company pleaded guilty and were fined $15 and costs. The McDonald Cigar Co. pleaded not guilty, and Justice Card set their case for next Tuesday.

New Georgia Tobacco Concern.

Altanta, Ga., July 16.

An application for a charter was made Friday by S. F. Parrott, of Bibb county; J. W. Pope and W. D. Ellis, Jr., of Fulton county, and P. L. Sutherland and S. J. Pergam, of Gadsden county, Fla., for the Consolidated Sumatra company.

The firm will have a capital stock of $300,000 to start, with the privilege of increasing it to $1,000,000. Its purpose is the planting of tobacco, the manufacture of snuff, cigars and other articles.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

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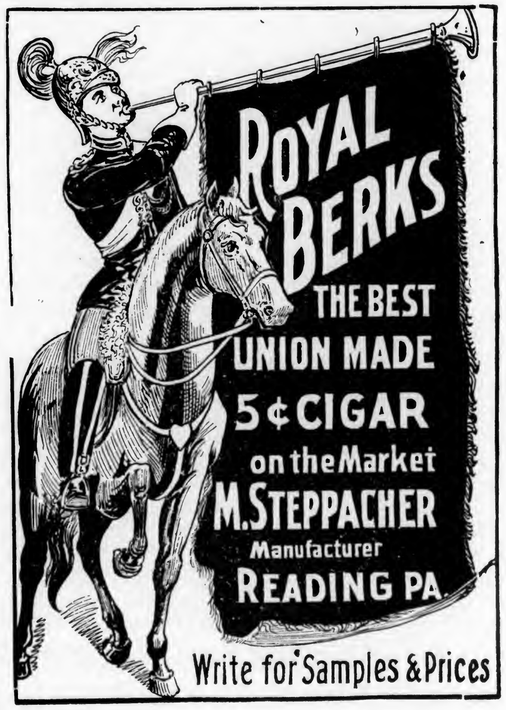
W. W. STEWART & SONS
Reading, Pa.
Makers of

JOHN HAY
LADY HELEN
10c.
JOHN HAY, Jr.
ELI PERKINS
5c.

High Grade Seed and Havana Cigars
Correspondence with Responsible Houses Solicited



Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, NEW YORK
Tel. 722 Orchard

For Sale { CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 6-8-10 Gouverneur Slip, NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 30 | PHILADELPHIA, JULY 22, 1908 | One Dollar the Year

SOCIETIES MAY CONSOLIDATE.

Organization Officials Meet.—To Control Entire Product.

Springfield, Tenn., July 16.

Anent the meeting of the officials of the several tobacco organizations of Tennessee, Kentucky and Indiana, which was held at Bowling Green on July 9 for the purpose of considering the amalgamation ot the several tobacco organizations, a meeting was held later at Glen Raven, this county, at the home of Felix G. Ewing, general manager of the Planters' Protective Association, for the further consideration of the combine. While nothing of a definite form was arrived at, yet the second meeting gives further assurance of the certainty of the amalgamation.

The Hon. Felix G. Ewing, the Hon. Charles H. Fort and the Hon. Joel B. Fort, representing the Planters' Protective Association; M. C. Rankin, Commissioner of Agriculture of Kentucky, and Clarence Lebus and Miss Alice Lloyd, of the Burley division of the Society of Equity, were present.

A meeting of the committee of eight appointed at the meeting at Bowling Green will meet at Guthrie for the purpose of drawing plans of amalgamation to be submitted at the meeting in Bowling Green on August 20.

The several organizations will not lose their identity, but the amalgamation is proposed for the purpose of strength in the tobacco world and for the purpose of protection against hostile legislation.

The amalgamation is proposed to contain the Planters' Protective Association, the Burley division of the American Society of Equity and the Henderson and Green River stemming districts.

The Planters' Protective Association operates in eleven counties in Tennessee and seventeen in Kentucky, controlling nearly 90 per cent. of the dark tobacco in these counties. Of the average yearly production of 150,000,000 pounds of dark tobacco it is estimated that this association controls 80,000,000 pounds.

The ultimate object of the amalgamation is to control not only the bright and dark tobaccos of Kentucky, Tennessee and Indiana, but that grown in Virginia, North Carolina, Wisconsin, Ohio and Connecticut.

The name for the amalgamation has not yet been proposed.

Friendly relations have always existed among the several organizations, but no official confederation has before been attempted.

Buffalo Dealer Bankrupt.

Buffalo, N. Y., July 16.

Harry R. Peter, the cigar dealer of the D. S. Morgan Building, filed a voluntary petition in bankruptcy this week. His debts are all unsecured and amount to $6,479.30. The assets are valued at $1,379.21 and consist principally of office fixtures and stock in trade.

DECREASE IN CONN. CROP.

Col. Phelps Figures that it Will Amount to Fifteen Per Cent.

Hartford, Conn., July 16.

When Col. Ellsworth N. Phelps, of Windsor, was in this city some few days ago he talked freely on agricultural conditions and particularly about the tobacco crops. No one is better posted on the conditions than he, and his views will undoubtedly be read with deep interest.

Col. Phelps said that the tobacco in the fields never looked better at this season of the year than it does now, but that the acreage this year will be from 10 to 20 per cent. less than it was last year. The growers of tobacco last year did not have a successful season. Many of them are still holding on to the crops, expecting to get better prices than the buyers offered, and Col. Phelps said that there are very few growers who can hold on to a crop and then plant the next season. He said that while people talk about making money in the raising of tobacco, he could mention many farms on which there was no mortgage some years ago but which are today mortgaged, which was a good indication that the tobacco farmers were making no money.

The lands which were planted to tobacco last year and which were not planted to the weed this year are given over very largely to the growing of potatoes, Col. Phelps said. It was his opinion that there will be more potatoes grown hereabouts this year than ever before and his opinion was that in the fall potatoes would be selling for 25 or 30 cents a bushel. "But," said he, "that will mean a better price for tobacco. There won't be so much of it and the tobacco will command a better price, even if potatoes are cheap."

Col. Phelps, with his son, grows eight acres of tobacco. It was planted on Memorial Day, he said, and the plants stand about fifteen inches high now.

"I never saw anything like it in my life, the way things are growing," said Col. Phelps.

MILLION DOLLAR FLORIDA CO.

New York and Jacksonville Capitalists Interested.

Jacksonville, Fla., July 16.

The Quincy Journal is in receipt of information that capitalists of Jacksonville and New York have organized a million dollar stock company to purchase lands and grow tobacco in Gadsden county. Some of the men of the company will be there this week to look over the lands and select and purchase such as they desire. Some lands have already been purchased and the company proposes to go right ahead until all necessary arrangements have been made.

—Maurice Peterson has started a cigar factory at St. Peter, Minn.

HIGH PRICES CLOSE FACTORY.

Kentucky Leaf Tobacco Company Quits Business.

Lexington, Ky., July 18.

The Kentucky Leaf Tobacco Company, which has been running a factory here employing about fifteen hands for several years, closed down today and will retire from business on account of the high prices which are asked for the pooled tobacco of the Burley Society, which is now the only available supply on the market. James Slade, manager of the company, states that on account of the high prices they were compelled to pay for the raw product the company has been losing money for several months on its output and that it is therefore decided to abandon the business and close up the factory.

"The American Tobacco Factory and the big independent companies can buy a large stock of tobacco and hold it until needed," said Mr. Slade, "but we little fellows have to buy stock in small quantities as it is required, and as most of the tobacco now offered by the Burley Society is of high grade the prices are too high for us to pay and manufacture our product at a profit. A number of the little fellows all over the country will probably drop out as we have done."

GROWERS SELLING TOBACCO.

Much of the 1907 Leaf Disposed of in Connecticut.

Hartford, Conn., July 16.

The 1907 tobacco crop, about 60 per cent of which was packed last spring by the growers, has come out of the sweat in splendid condition and a large number of sales have been made by East Hartford growers at prices that paid the growers well for their extra work and the interest on their holdings. The 1908 crop is growing fast and will be ready to top in a week or ten days. Those who have packed and sweated their crops this year expect to continue the practice from now on. This is believed to be a most effective way to fight the buyers who for many years have put their own prices on tobacco in the bundle. After the tobacco has been sweat it is marketable and the seller and buyer have exact knowledge of its adaptability to its various uses. The expense of packing to the grower is not great, the labor being practically nothing, the work being done between growing seasons when time lies heavily on the farmers' hands. The effect will be a delay of financial return on a season's work for several months, but the extra price warrants the work and delay.

—Wm. G. Hochnedel has purchased the stock and fixtures of M. P. Williams, cigar manufacturer, 212 Eighth street, Cairo, Ill.

—H. Berger, of Lexington, Neb., has purchased the Owl Cigar Store at Fayette, Ida., and took possession July 1.

REPORTING LEAF SALES.

The New Virginia Law Goes Into Effect September 1.

Richmond, Va., July 18.

The last Legislature passed a bill which requires all dealers in leaf tobacco—that is, all persons who sell any loose tobacco, warehouse proprietors and individuals—to report their sales on or before the tenth day of each month to the Commissioner of Agriculture.

The law becomes operative the first day of September. Violators of this act shall be deemed guilty of a misdemeanor. The Commissioner of Agriculture is required to publish these sales in his bulletin and also in the press.

Commissioner Koiner will send blanks to be used in reporting these sales to all dealers who write him for them.

TOBACCO ASSOCIATION OF U. S.

Will Meet in Richmond, Va., Oct. 9 and 10, During State Fair.

Richmond, Va., July 17.

The directors of the Tobacco Association of the United States at a meeting Wednesday night decided upon Richmond as the next meeting place.

The tobacconists will meet here on October 9th and 10th, during State Fair week.

Headquarters will be at the Jefferson Hotel. Those participating in the meeting were Messrs. T. M. Carrington, President, of Richmond; John L. Wingo, of Richmond; John C. Hagan, of Richmond; A. B. Carrington, of Danville; J. B. Boatwright, of Mullens, S. C.; R. P. Watson, of Wilson, N. C.

CAUGHT SELLING CIGARETTES.

Tacoma Tobacco Men Arrested for Violation of the Law.

Tacoma, Wash., July 9.

Under the direction of Deputy Prosecuting Attorney Lorenzo Dow, five tobacco dealers were charged yesterday with the illegal sale of cigarettes. Upon being brought before Justice Ernest M. Card, William Hall, H. M. Prince and the McDougal Cigar Company pleaded guilty and were fined $15 and costs. The McDonald Cigar Co. pleaded not guilty, and Justice Card set their case for next Tuesday.

New Georgia Tobacco Concern.

Altanta, Ga., July 16.

An application for a charter was made Friday by S. F. Parrott, of Bibb county; J. W. Pope and W. D. Ellis, Jr., of Fulton county, and P. L. Sutherland and S. J. Pergam, of Gadsden county, Fla., for the Consolidated Sumatra company.

The firm will have a capital stock of $300,000 to start, with the privilege of increasing it to $1,000,000. Its purpose is the planting of tobacco, the manufacture of snuff, cigars and other articles.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

INTENTIONAL SECOND EXPOSURE

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco
107 Arch St. PHILADA.

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

H. Golinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

R. STRAUS — A. LOEB
K. STRAUS & CO.
IMPORTERS OF
HAVANA
PACKERS OF LEAF TOBACCO
301 & 303 North 3rd St.
PHILADELPHIA.

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

L. KRUPPENBACH
IMPORTER OF HAVANA AND SUMATRA
DEALER IN LEAF TOBACCO
PHILADELPHIA
REGISTERED
1642-44 N. ELEVENTH ST.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

FAIR RETAIL TRADE in BOSTON

Retailers Indulge Hopes of Good Business During Coming Visits of Fraternal Organizations.

[Boston Bureau "The Tobacco World"
19 Devonshire Street]
Boston, Mass., July 20.

Retailers report a fair trade for the past week. The box trade continues to be good. A number of fraternal conventions are to take place in Boston within the next few weeks, and retailers are preparing for additional business. The most notable convention, to be held here the first week in August, is that of the Grand Lodge Knights of Pythias, and a great time is expected, as close on to 100,000 visitors are expected. The jobbing trade complains of poor collections, but otherwise business is good.

Sam H. Kitsis (Turco American Tob. Co). returned from a visit to the factory and is now offering a gratis deal of Omega cigarettes with every order of Kef.

The Nestor Gianaclis Co. are very busy at the factory in Roxbury. Their Royal Nestor 15 cent size is a big seller. Handsome new advertising matter is continually being distributed with good results.

George R. Harper (Scotten-Dillon Tobacco Co., Detroit,) reached town Saturday for a week's stay.

Emil Abraham (Allen Tobacco Co.) is at present in Connecticut and is taking some big orders for Telonette and Telco cigars from jobbers.

I. H. Rosenthal, of Rosenthal Bros., the New York cigar manufacturers, was here Friday and Saturday and took enough orders to keep the factory working for some time. Hyneman Bros. are the New England jobbers for their R. B. brand; Baker Bros. handle their El Regal; Daniel Frank & Co. the Piper Heidsick, and Rosenthal Bros., on Hanover street, handle their Rosenthal Bros. Special, in 5 different sizes.

H. Bornstein, who recently purchased Fink's Water street store, has made many improvements since he took possession of the store. Mr. Bornstein reports business to be on the increase. He uses as a leader in clear Havana cigars Wm. the Fourth and Ganbro from the factory of Gans Bros., New York.

Max Cohen, manufacturer of Boston Courier and Payson Smokers, has removed his cigar factory from West Roxbury, Mass., to the building corner Friend and Traverse streets, Boston.

Levenson Bros., makers of the popular Boston Smoker 5 cent cigar, are at present very busy filling orders. Much of their new business is coming in from the beach resorts.

John Bowes (Surbrug Co.) has been working Somerville, Melrose and Cambridge the past week, and did a very satisfactory business on Dolmas, Milos and Arabs.

The U. S. Tobacco Co. has notified the jobbing trade of a contemplated advance in prices on Central Union, to take effect shortly.

The Khedivial Co., N. Y., are making a big hit here with Samaris and Natural cigarettes. Jack Warsaw is at present looking after the local trade for his concern.

Louis Miller (B. C. A. cigar factory) was down in Lynn and Salem the past week taking orders for Keystone, their popular brand of 5 cent cigars. Mr. Miller used up five order books on the trip, so good was the business.

The American Tobacco Co. is distributing many free samples here of Piedmont and Mecca cigarettes.

R. D. Carnes (Ware-Kramer Tobacco Co.) is finding a big increase in the sale of White Rolls since coupons are being packed in each package. As these coupons have a cash value of three-quarters of a cent each, it means quite a saving to the consumer.

Louis Shapiro (Nestor Gianaclis Co.) is in Portland, Me., giving a good account of himself. Courtney Perkins is working Newburyport and the towns along the coast this week.

Joe Rogers is meeting with much success in selling Pandoz & Co.'s Havanese and Robert Hall cigars. I am glad to see Joe getting along well, and hope he will continue to do so.

Herman Levine, who for the past eight years has been manager of the Dock Square store of Bieringer Bros. Co., is

(Continued on page 15)

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

121 North Third Street
PHILADELPHIA

Importer of SUMATRA and HAVANA
Dealer in all kinds of SEED LEAF

Tobacco

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025.

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.
Write for Prices.

Office and Warehouse: 630-636 N. Prince St.
Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:
313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE.....ALL QUALITY.....UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

New Crop Leaf Tobacco Coming Into Havana.

Buyers Reaching the City are Evidently Waiting for the New Goods, the Receipts of Which are Increasing, but the Buyers are Looking for Lower Prices. The Exports for June. Change in Mail Days.

Special Correspondence of The Tobacco World.)

Havana, Cuba, July 13, 1908.

Another quiet week has gone on record, during which a very small volume of sales was observed. All the buyers who have come here lately have come obviously with the sole intention of getting a personal idea as to the new crop, and some of them stay over longer than the rest to await a swelling of the stocks by the increasing receipts every week from the country. The week ending today brought to Havana from the different sections of the island, 9,556 bales of new tobaccco. This is a larger quantity than has been received in any preceding week this year.

In Vuelta Abajo a few escojidas have started but packing has not become general yet in that section, or rather the local concerns who do the large portion of the packing every year have not yet began to buy heavily; a few have purchased some lots and a few others have began to pack, but the majority of the escojidas opened in Vuelta Abajo are operated by the veguéros or growers who, observing the patience of the buyers and their inclination to go as slow as possible until the prices were forced much lower, started to pack their own tobacco. There is a great deal of this going on this year, and the farmers are consigning their tobacco in bales to the warehouses in Havana to be sold for their account.

The largest buyer in Vuelta Abajo so far this season have been a number of Havana manufacturers, such as Romeo y Juliet, Cifuentes, Fernandez & Co., manufacturers of Partagas, H. Upmann, Manuel Lopez, manufacturer of Punch; Calixto Lopez & Co., of the Eden factory, the buyers of the Castaneda factory, and a few others. These have paid very high figures for some lots of tobacco, that is they have paid prices that are considered high according to the prevailing prices this year, much to the disgust of the dealers and other packers who intended to begin to buy when the farmers were less independent, but these prices have caused a bad impression for them among the farmers, as the growers in other neighborhoods think they ought to get just as much for their crops, and this state of affairs keeps the business out in the country at a standstill.

In the country towns buyers of well known houses like Sobrinos de A. Gonzalez, Hernandez & Alvarez, Celestino Medio, Manuel Lazo, Manuel Menendez Parra, J. Gonzalez & Co., Garcia & Co., Sobrinos de V. Diaz, Loeb-Nunez Havana Co., Oyarzum, Sanchez & Co., and many others, are laying around, and the hotels in Pinar del Rio are full of representatives of Havana firms, among whom is Jose Suarez (El Mocho) who has been out there for some time, but the buyers will not step into the field or listen to propositions while the farmers are so high in their pretentions.

In Remedios tobacco there is greater activity among the representatives of local firms who are on the ground in the Province of Santa Clara. The firm of Sobrinos de A. Gonzalez has fine escojidas in full motion in that province. Other firms are actively buying and have started to pack.

Sales

during the week hardly reached 1,000 bales of tobacco altogether, [consisting of 556 bales of Vuelta Abajo 244 bales of Remedios and 200 bales of Partido.

With the exception of a couple of hundred bales purchased for export to Germany, the entire quantity was destined for the United States.

Buyers Come and Go.

Arrivals:—Joe Mendelsohn, of Manuel Suarez & Co., Havana, and of Mendelsohn, Bornemann & Co., New York; Henry Voneiff, of Voneiff & Vidal Cruz, Baltimore, Md.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO
LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CHARLES BLASCO

Commission Merchant
Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

GUSTAVO SALOMON Y HNOS.

Especialidad en TABACOS FINOS de VUELTA ABAJO, PARTIDOS y VUELTA ARRIBA

Monte 114

P. O. Box, Apartado 270
Cable: ZALEZGON **Habana**

BRUNO DIAZ **B. DIAZ & CO.** R. RODRIGUEZ

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

S. Jorge **JORGE & P. CASTAÑEDA** Y. P. Castaneda

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ **Perez & Obeso** CANDIDO OBESO

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 177

HABANA

Departures:—A. Astolozaga, of G. Nichols & Co., for Key West; A. Cuesta, of Cuesta, Rey & Co., and M. Ortiz, of Ortiz & Suarez, for Tampa.

Havana Cigar Manufacturers

The local factories are working along steadily and have all more or less sufficient orders on file to keep them working until they begin to turn out goods made of the new crop, for which they have separate orders which they have received in the last month or two in sufficient quantity to keep them fully occupied for a number of months.

H. Upmann & Co. shipped 600,000 cigars of their own H. Upmann and other independent brands.

Romeo y Juliet, Partagas, Estanillo, Punch, Ramon Allones, Castaneda, and a large number of other well known brands, are keeping up their usual forces and delivering large weekly shipments.

The Sirena factory will begin within a week or ten days to make cigars out of the new tobacco packed by Don Manuel Rodriguez in his escojida at San Antonio. He turned out some very nice specimens of Partido wrappers and fillers in his packing this year.

The export of tobacco during the month of June from the port of Havana, in all forms, compared with the export during the same period a year ago, was as follows:

	Quantity	Value
1908.		
Leaf tobacco, bales	21,878	$1,251,472
Cigars, number	12,252,992	790,892
Cigarettes, pkges	729,761	21,886
Cut tobacco, kilograms	9,916	8,190
		$2,075,940
1907.		
Leaf tobacco, bales	12,182	$884,980
Cigars, number	913,385	63,610
Cigarettes, pkges	1,160,641	29,042
Cut tobacco, kilograms	3,379	4,288
		$981,920

Buying, Selling and Other Notes of Interest.

Manuel Suarez & Co. have once, for a change, been able to take a week's rest. Joe Mendelsohn returned from New York from a several weeks' business call on his friends in Chicago and New York.

Rodriguez Menendez & Co. is the name of the newest firm in the leaf tobacco business in this city. They issued circulars on the 1st instant advising the trade of their inauguration. The members of the firm are Eugenio Lopez, Jose Menendez Lopez, and Manuel Rodriguez Lopez. The two first named parties are nephews of and have heretofore been connected with Calixto Lopez, of the Eden factory. The new firm will act on its own account in Havana, but is in reality a branch of (and will represent in Havana) Eugenio Lopez & Co., located at 45, 47 and 49 John street, New York. The Havana firm is located at 74 Virtudes street.

Mail days have changed since the first of July. One Tampa boat has been suppressed and no more mail will leave here for the United States on Thursday. Tampa mail leaves Havana on Tuesdays and Saturdays hereafter. The boats leaving for Knight's Key on Monday and Friday will also take mail, but these are not mail boats officially. Mail is received in Havana on Monday and Wednesday by the Ward Line steamers which do not carry back mail, however. The Tampa steamers arrive on Tuesday and Saturday with mail.

RECEIPTS FROM THE COUNTRY.

	Week ending July 11 Bales	Since Jan. 1 Bales
Vuelta Abajo	5,769	34,251
Semi Vuelta	300	3,124
Partido	1,724	6,557
Matanzas	—	357
Remedios & S. Clara	1,478	29,320
Mayari	285	3,034
Total	9,556	76,643

EDEN CIGAR FACTORY

of

BANCES & LOPEZ

HAVANA, CUBA

Calixto Lopez & Co.

180 Water St., NEW YORK

Will receive and attend to orders

Cigars made strictly of very best Vuelta Abajo Tobacco

CABLE ADDRESS "CALDA" TELEPHONE 6071.

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE & WAREHOUSE MONTE 156

P.O. Box 595 HAVANA, CUBA.

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited

Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

ERNEST ELLINGER & CO. Office, Nos. 87-89 Pine Street
Importers of HAVANA TOBACCO New York

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of Leaf Tobacco
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227
Amsterdam, Holland.
Cable Address: "HERE."
OFFICE:
183 Water St.
NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF Tobacco
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, July 21.

New York Leaf Market.

Midsummer quietness prevailed in the leaf tobacco market during the past week, and only a comparatively small volume of business was done. The vacation season is now in full swing and many members of the leaf trade are participating in outings of various kinds, taking advantage of the time when so little business could be done even if they were at their offices. Not much revival is looked for now for several weeks to come, and in fact for more than a week past the market was practically void of out of town buyers.

Reports from the growing sections are generally of an encouraging nature. Copious rains have fallen in some sections and relieved the possible danger of damage by drouth, promising a fairly good crop for 1908.

The Sumatra market has participated in a fairly good business, and in view of the fact that so far this year only about one half the usual annual supply of leaf has been secured, there would seem to be little probability of a reduction in prices.

Some activity prevailed in Havana tobaccos, and while sales totaled a fair volume the goods taken were apparently wanted for early use by cigar manufacturers.

• • •

The Cigar Manufacturers

There is now a lull in the cigar manufacturing trade that is characteristic of the season, and if anything it is more pronounced this year than it has been for several years past. There are a few exceptional cases of manufacturers who are moderately busy, but they are in the minority. The situation is taken philosophically, and while not too much is being expected for several months, hope prevails that there may be a fair business during the late fall months, notwithstanding the fact that it is a presidential year—proverbially a dull one.

• • •

Suit Over Cigarette Machines.

A suit has been instituted by the American Tobacco Co. in the U. S. District Court against the Khedivial Co., manufacturers of cigarettes and tobacco, alleging infringement on patents of cigarette machines held by the A. T. Co. It appears that The Khedivial Co. is using what is known as the Ludington patent machine in the manufacture of cigarettes, while The American Tobacco Co. uses what are known as the Campbell & Baron patent machines, and which patents the company owns. Now they allege that the production of oval cigarettes such as are made by the use of the Ludington patent are an infringement on the patents held by them.

The outcome of the matter can not be foretold, but a hearing has been set for August, and a battle royal is likely to ensue.

Death of Walter Craig.

Walter E Craig, widely known in the trade as a salesman of unusual brilliancy, and who was for a number of years a prominent figure, died at his home in this city Sunday week last, at the age of 45 years. Mr. Craig began his career as a representative of Eugene Vallens & Co., of Chicago, and later became identified with the Waldorf-Astoria Segar Co. Subsequently he became connected with Marcelino Perez & Co., makers of clear Havana cigars. He is survived by a widow and two children.

• • •

Duys' Recent Purchases.

The purchases of H. Duys & Co. at the last of this season's inscriptions in Amsterdam were among the most notable, including some exceptionally desirable parcels, such as Deli My | P. G. and L. P. C. | S. G., etc. They report that they have among their holdings some very fine tobaccos of both the 1906 and 1907 crops.

• • •

Trade Notes.

M. Isaacs, who recently came over from London, Eng., where he was a member of the cigar manufacturing firm of Zeegan Bros., has bought the lease of the store at 2235 Second avenue from Jos. Abrahams, where he will conduct an up-to-date leaf tobacco place in addition to manufacturing. Mr. Abrahams had made all plans to conduct this place in addition to his down town store, but after considering matters he decided to dispose of his lease. Mr. Isaacs is well known in the leaf market. He has visited this country once a year for the past ten years, as a buyer of leaf for his London concern. He has many friends in this market who wish him unbounded success. For the present Mr. Isaacs will only retail leaf, but he expects within the next few weeks to have his cigar manufacturing plant in full working order. He will also have in stock a complete line of manufacturers' supplies.

The cigar factory of J. Salzman, at 206 Pearl street, was entered by burglars last Saturday afternoon shortly after the shop was closed for business, and over 4,000 cigars were taken away. Sigmund Dreese, the janitor of the building, while making his rounds at 3.30 p. m. noticed the panel of the door broken in and notified the police. There was over 4,000 cigars on the floor when the police arrived but the timely arrival of Janitor Dreese probably saved the shop from an entire clean out.

Cigarmakers' Union 144 of the C. M. I. U. of A. held their Picnic and Summer Night's Festival last Saturday at the Manhattan Casino, 155th street and 8th avenue.

John F. Reichard, a leaf tobacco

(See page 12)

Established 1890
Emory Martin

E. S. SECHRIST
Dallastown, Pa.
Manufacturer of
Fine and Common
CIGARS
Capacity, Twenty Thousand per Day

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF Tobacco
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 CABLE: "NARGIL"

FARNHAM & REYNOLDS
Home Office: ADDISON, N. Y.
Packers of Finest Big Flats and Onondaga Cigar Leaf Tobacco
Warehouses: Addison, N. Y. Big Flats, N. Y. Meridian, N. Y. E. Hartford, Conn.
CONNECTICUT HAVANA SEED

JOSH BILLINGS
5c. Cigar
"There hain't none better than the best."
—JOSH BILLINGS.
This Is the Best.

A cigar of merit with a push behind it.
The Best Little Cigars ever offered the American public.
Golden Eagle Cigars

They are extra large, Havana blend, and of perfect workmanship.
Finest package.
I. LEWIS & CO.
Makers,
Established 1870. Newark, N. J.
Z. JOHN NORRIS,
Manager of the Philadelphia Office,
14 South Fourth St.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE LOCAL TOBACCO NEWS

Taking the aggregate, there was quite a good volume of business done in the leaf market this past week; in fact there were some indications of an improvement. Salesmen on the road all have found some business, and mail orders have a more cheerful tone. In all varieties of domestic leaf there has been a somewhat more uniform trade.

Business in Sumatra leaf has kept up pretty well, and in volume makes a very favorable comparison with previous years.

The Havana market shows some activity too. Less difficulty seems to exist in finding buyers than in securing an adequate supply of the kind of leaf desired.

Among cigar manufacturers reports of trade conditions vary. There are a few who are busy and several are advertising for more hands. Again, we find a few older factories who have a dull spell of trade at present, and it is yet problematical as to how the results of the month will show up at its close.

Retail dealers as a rule are complaining of dull trade. The usual summer trade is not sizing up as it should, and that with many is an important factor. In the uptown mill districts the conditions are very poor. Hundreds of textile workers are idle and in no position to indulge in any kind of luxury. The loss of trade from them is felt most keenly.

Hiram Martin, a cigar manufacturer of Windsor, Pa., was in this city last week and captured a nice lot of orders for his product. Mr. Martin was formerly associated with W. H. Snyder, of that town, under the firm name of W. H. Snyder & Co., but this year engaged in business on his own acccount.

H. B. Cochran, manager of the Philadelphia office of Petre, Schmidt & Bergmann Co., label lithographers of New York, is this week covering his trade in Pennsylvania. When seen by a Tobacco World representative recently Mr. Cochran said, in view of the fact that many manufacturers have felt a business depression: "I may have been somewhat fortunate in getting a fair volume of business. Of course they appreciate the fact that a nice new package will in all probability stimulate trade, and not a few have adopted that course, and it has made some business for the lithographing houses. Of course, there are some, too, who have required new editions of older labels."

The inimitable F. B. Robertson is off again. Of course, we mean off on a trip. He has been making lots of trips this year. This time he took a new course, and covered some New York State towns. Returning, he expects to visit Scranton, Wilkes-Barre and other Pennsylvania points. Match It cheroots is his war cry all along the line.

Sig. C. Mayer, of Sig. C. Mayer & Co., has just returned from an extended visit to some of his old customers, and brought in some very good sized orders for his firm's products. He is now busily engaged in the dispatch of an accumulated lot of office work.

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

Published Every Wednesday
BY THE
TOBACCO WORLD PUBLISHING CO.

No. 224 Arch Street, Philadelphia

Cable Address, "Baccoworld." — Havana Office, Prado 36, Altos.

ADVERTISING RATES ON APPLICATION.

By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
Foreign Subscription, for all Countries of the Postal Union and Canada, $2.00 the Year.

Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, JULY 22, 1908.

J. J. Tracy, of Gumpert Bros., has been covering Southern territory with excellent results. He is now on a trip through Pennsylvania.

Jacob Labe, of B. Labe & Sons, is expected home from Amsterdam by the end of the present week. He made considerable purchases of Sumatra tobacco this year, and during his absence considerable quantities were disposed of here.

Boltz, Clymer & Co. have had a good increase in business, and are now advertising for additional cigarmakers.

Jeitles & Blumenthal, Ltd., on N. Randolph street, have a good run on their several leading brands at present, and summer trade is keeping up well.

Arthur Hagen & Co. are covering Camden, N. J., pretty thoroughly with new placards announcing the new coupon offer of the Ware-Kramer Tobacco Co. on White Rolls cigarettes.

D. H. Moulsdale, with Sanchez y Haya, has been a visitor here recently.

A. F. Muehlhauser, of Quakertown, Pa., was in the city recently, looking after the retail store on South Fourth street. His local manager, Morris Jones, has been on the sick list.

Isaac Lowengrund, proprietor of the popular Lowengrund, chain of stores, has been seriously ill at his home for some days.

NEW YORK TOBACCO NEWS

(Concluded from p. 10)

dealer of York, Pa., was in this city last week and disposed of some fair sized lots.

Charles A. Rost, of C. A. Rost & Co., Red Lion, Pa., and I. B. and W. B. Hostetter, of Walter B. Hostetter & Co., of York, Pa., were visitors here last week, en route from Connecticut.

Mortimer M. Frank, with De Florida Tobacco Co., has returned to New York from a trip through New York State.

A recent incorporation was the Asbestos Tobacco Pipe Co., to manufacture asbestos smoking pipes. The company was incorporated with a capital of $125,000. The incorporators are J. G. Platt, East Orange, N. J.; E. M. Keating, Bristol, Pa. Edward C. McFadden, Oak Lane, Philadelphia.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

KEEP AWAKE. 15,785
For cigars. Registered July 11, 1908, by Henry Hoklas & Sons, Peoria, Ill.

JAMES GRAGGS. 15,786
For cigars, cigarettes, cheroots stogies and tobacco. Registered July 16, 1908, by C. B. Henschel Mfg. Co., Milwaukee, Wis.

THOMAS KILLIGREW. 15,787
For cigars, cigarettes, cheroots, stogies and tobacco. Registered July 16, 1908, by C. B. Henschel Mfg. Co., Milwaukee, Wis.

PATRICK GRANT. 15,788
For cigars, cigarettes, cheroots, stogies and tobacco. Registered July 16, 1908, by C. B. Henschel Mfg. Co., Milwaukee, Wis.

WILLIAM BOXALL. 15,789
For cigars, cigarettes, cheroots, stogies, and tobacco. Registered July 16, 1908, by C. B. Henschel Mfg. Co., Milwaukee, Wis.

THE MAIN POINT. 15,790
For cigars, cigarettes, cheroots and stogies. Registered July 16, 1908, by Somerset Cigar Factory, Somerset, Ohio. Originally registered April 22, 1898 by S. Levy & Son, New York.

AVIATOR. 15,791
For cigars, cigarettes, cheroots and tobacco. Registered July 17, 1908, by American Lithographic Co., New York.

THE GORGE. 15,792
For cigars, cigarettes, and cheroots Registered July 20, 1908, by Petre, Schmidt & Bergmann, Phila., Pa.

SIMON SNYDER. 15,793
For cigars, cigarettes and cheroots. Registered July 20, 1908, by Petre, Schmidt & Bergmann, Phila., Pa.

WILLIAM FINDLAY. 15,794
For cigars, cigarettes and cheroots. Registered July 20, 1908, by Petre, Schmidt & Bergmann, Phila., Pa.

WILLIAM S. BAKER. 15,795
For cigars, cigarettes, cheroots, stogies and tobacco. Registered July 20, 1908, by Petre, Schmidt & Bergmann, Phila., Pa.

HENRY BURDEN. 15,796
For cigars, cigarettes and cheroots. Registered July 20, 1908, by Petre, Schmidt & Bergmann, Phila., Pa.

MAID MARVEL. 15,797
For cigars, cigarettes, cheroots and tobacco. Registered July 20, 1908, by American Lithographic Co., New York.

COUNCIL HOUSE. 15,798
For cigars, cigarettes, cheroots and tobacco. Registered July 20, 1908, by American Lithographic Co., New York.

POST GIRL. 15,799
For cigars, cigarettes, cheroots and tobacco. Registered July 20, 1908, by American Lithographic Co., New York.

SURE SELLER. 15,800
For cigars, cigarettes, cheroots and tobacco. Registered July 20, 1908, by American Lithographic Co., New York.

BEST SELLER. 15,801
For cigars, cigarettes, cheroots and tobacco. Registered July 20, 1908, by American Lithographic Co., New York.

WATCH HOUSE. 15,802
For cigars, cigarettes, cheroots, stogies and tobacco. Registered July 20, 1908, by American Lithographic Co., New York.

ROUGH IMPORTED. 15,803
For cigars. Registered July 20, 1908, by A. E. Yetter, Denver, Pa.

RADIOLD. 15,804
For cigars. Registered July 20, 1908, by Friduss Bros., Chicago, Ill.

ALHAVA. 15,805
For cigars, cigarettes, and cheroots. Registered July 20, 1908, by Max Filger, Chicago, Ill.

HIBISCUS. 15,806
For cigars, cigarettes, cheroots, stogies and tobacco. Registered July 20, 1908, by Theo. H. Davies & Co., Honolulu, T. H.

LOVE LIGHT. 15,807
For cigars, cigarettes, cheroots and tobacco. Registered July 21, 1908, by American Lithographic Co., New York.

MAY BELFORT. 15,808
(By permission).
For cigars, cigarettes and tobacco. Registered July 21, 1908, by Wm. Steiner Sons & Co., New York.

HORACE GOLDIN. 15,809
(By permission)
For cigars, cigarettes and tobacco. Registered July 21, 1908, by Wm. Steiner Sons & Co., New York.

JEANNE FRANSIOLI. 15,810
(By permission)
For cigars, cigarettes and tobacco. Registered July 21, 1908, by Wm. Steiner, Sons & Co. New York.

FLOR DE AMIZ. 15,811
For cigars, cigarettes and tobacco. Registered July 21, 1908, by M. Isaacs, New York.

FLOR DE ISMA. 15,812
For cigars, cigarettes and tobacco. Registered July 21, 1908, by M. Isaacs, New York.

FLOR DE ONUS PROBANDI. 15,813
For cigars, cigarettes and tobacco. Registered July 21, 1908, by M. Isaacs, New York.

L. M. K. 15,814
For cigars, cigarettes, cheroots, stogies and tobacco. Registered July 21, 1908, by F. E. Howe, Boston, Mass

EAGLE ROCK. 15,815
For cigars, cigarettes, cheroots and tobacco. Registered July 22, 1908, by American Lithographic Co., New York.

CABLE POLE. 15,816
For cigars, cigarettes, cheroots and stogies. Registered July 22, 1908, by Daly Bros., Butler, Pa.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

PURE ASH. 15,817
For cigars, cigarettes, cheroots and stogies. Registered July 22, 1908, by Daly Bros., Butler, Pa.

KENWOOD STAR. 15,818
For cigars. cigarettes and cheroots. Registered July 22, 1908, by H. Brand, Chicago, Ill.

DOOR BELL. 15,819
For cigars, cigarettes, cheroots and tobacco. Registered July 22, 1908, by American Lithographic Co., New York.

OPEN HOUSE. 15,820
For cigars, cigarettes, cheroots and tobacco. Registered July 22, 1908, by American Lithographic Co., New York.

LATCH STRING. 15,821
For cigars, cigarettes, cheroots and tobacco. Registered July 22, 1908, by American Lithographic Co., New York.

TAXI GIRL. 15,822
For cigars, cigarettes cheroots and tobacco. Registered July 22, 1908, by American Lithographic Co., New York.

SQUIRE JIM. 15,823
For chewing and smoking tobacco. Registered July 22, 1908, by Indianapolis Stogie Co., Indianapolis, Ind.

Not Eligible.

Creciente, Beachwood, El Campeador, Liberty League, El Mando, Duke of Sussex, George the Fourth, Motor Boat, Fama De Oro, Avenger, Patrician, Red Bird, Spider, Lenox, Richard Dale, John Locke, John Winthrop, Horace Mann, William Wirt, Prize Product, Spectator, Don Josef, Commercial, T. P. A., La Espada, Big Bill, Blue Lily, Congo, Alamo, Mary Stuart, Janata, Juliet, White Ash, Taxi-Cab, Open Door, El Besto, El Gusto, La Venda, Laroma, The Alamo.

Transferred.

THE MAIN POINT.
Registered April 22, 1898, by S. Levy & Bro., New York. Transferred to Dominguez Bros., Philadelphia on April 30, 1898, has been retransferred to Somerset Cigar Factory, Somerset, O., July 16, 1908.

Cancelled.

TOWANDA.
Registered June 22, 1908, by Thoroughood & Co., Janesville, Wis., has been cancelled.

The Fall Inscriptions.

Through J. H. A. Gebing, the well known Amsterdam leaf tobacco broker, we are informed that the dates for the Fall inscriptions of Sumatra tobacco have been set as follows:

Friday, Sept. 11, Amsterdam.
Friday, Sept. 18, Amsterdam.
Saturday, Oct. 3, Rotterdam.
Friday, Oct. 9, Amsterdam.
Friday, Oct. 16, Amsterdam.

TEXT OF THE DECREE IN PORTUONDO SUIT

Case that has Been Contested for Years is Brought to a Close by Judgment of Pennsylvania Court, which is Given in Full Herewith.

THE JUAN F. PORTUONDO COMPANY WINS.

The Juan F. Portuondo Cigar Manufacturing Co., of 1110 Sansom street, Philadelphia, desire to notify their customers and the trade that on June 23, 1908, the Supreme Court of Pennsylvania handed down an opinion holding that the Vicente Portuondo Cigar Manufacturing Co., otherwise called the Vicente Portuondo Co., of Philadelphia, should be restrained from making any use whatever of the word "Portuondo" in connection with the manufacture and sale of cigars.

This decision ends the long line of litigations which Juan F. Portuondo and his successor, the Juan F. Portuondo Cigar Manufacturing Co., have conducted for many years past against their numerous imitators.

It is not generally known how widely and how persistently this famous old brand has been imitated, and as a matter of interest to the trade at large, we append a list showing the litigations wherein the Juan F. Portuondo interests have restrained infringers, or where infringers have voluntarily discontinued on notice from the Juan F. Portuondo interests:

Date	Place	Infringing name
1892	Philadelphia, Pa.	"Portenda," "Portego"
1895	Philadelphia, Pa.	"G. & M. Portuanna"
1896	Buffalo, N. Y.	"Julian S. Portorondo"
1898	Chicago, Ill.	"Portinoo"
1900	Iowa	"Portuondo-Habana"
1901	Chicago, Ill.	"Portinoo"
1902	Chicago, Ill.	"Portinoo"
1905	Philadelphia, Pa.	"Manuel J. Portuondo"
1906	York, Pa.	"Santiago Portuondo"
1908	Little Rock, Ark.	"Cortez Portuondo"
1908	Dallas, Tex.	"Garcia Portuondo" "Castro Portuondo" "Oscuro Portuondo"
1908	Los Angeles, Cal.	"Lopez Portuando" "Garcia Portuando"
1908	Philadelphia, Pa.	"Vicente Portuondo"

There now remains no concern whatever in the United States of America which has any shadow of title or right to the word "Portuondo," or any imitation thereof, either alone or in combination with other words or phrases; and it is the fixed purpose of the Juan F. Portuondo interests to apply for swift and summary judicial relief against any new or old imitators.

DECREE.

The Juan F. Portuondo Cigar Manufacturing Company vs. The Vicente Portuondo Cigar Manufacturing Company, Charles H. Kors, Louis Weinberg, T. R. Goodwin and Nathan Schwab. C. P. No. 3, March Term, 1906, No. 1178, In Equity.

And now, June 29, 1908, it is ordered, adjudged and decreed: That the Vicente Portuondo Cigar Manufacturing Company, now called the Vicente Portuondo Company, Charles H. Kors, Louis Weinberg, Theodore R. Goodwin, and Nathan Schwab, the defendants, and each of them, and their and each of their servants, salesmen and all persons in privity with them or any of them, be and they are hereby perpetually enjoined as follows:

1. From using in connection with the manufacture, sale or advertisement of

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor
Manufacturer of
FINE CIGARS
Holtz, Penna.

10c.---UNCLE JOSS---5c.

Pretty Bessie
York Nick.... } 5c.
Best Known..

Two Cracker Jacks (2 for 5 cents)

Oak Mountain Bouquet—Boston Beauties
Puro—Porto Rico Crooks

Correspondence with the Wholesale and Jobbing Trade Only invited.
Capacity, 25,000 per day. Telegraph—York, Pa.

Keep a Cigar Good Forever

THE AROMA will last as long as the cigar. You won't lose on account of improperly kept goods. THE WINGET ABSORBING AND MOISTENING PAD can be applied to any size box for from five to seven cents each. Small stores and consumers don't need expensive humidors; this invention will do the work. Add a few drops of rum or other moisture to the pad occasionally, and the cigars will keep indefinitely in their original condition. Salesmen's samples kept fresh. Territory for sale and agents wanted in all localities. Write us

Winget Manufacturing Company
YORK, PA.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers
Lima, Ohio

T. J. DUNN & CO.
Makers of
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

LOUIS E. NEUMAN & Co.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Michael Hose A. F. Brillhart
Dallas Cigar Co
Manufacturers of **CIGARS** & Dealers in
LEAF TOBACCO,
Dallastown, Penna

CIGAR MOLDS
Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
Cincinnati, Ohio.

cigars, upon packages, boxes, cards, plates or otherwise any representation, exactly or colorably simulating the trade mark of the plaintiff, The Juan F. Portuondo Cigar Manufacturing Company, called the "La Flor de Portuondo" mark, consisting of the word symbol "La Flor de Portuondo," said mark being registered in the United States Patent Office August 11, 1885, No. 12,500; also registered in the United States Patent Office December 19, 1905, No. 48,271; also registered in the office of the Secretary of the Commonwealth of Pennsylvania January 23, 1906. (Exhibit A of bill and described in the fourth finding of fact (a) by the Court in the adjudication filed in this case).

2. From using in connection with the manufacture, sale or advertisement of cigars, upon packages, boxes, cards, plates or otherwise any label, mark, picture, impression or representation, exactly or colorably simulating the trademark of the plaintiff, The Juan F. Portuondo Cigar Manufacturing Company, called the "Matador," said mark being registered in the United States Patent Office August 11, 1885, No. 12,499; also registered in the United States Patent Office December 26, 1905, No. 48,428; also registered in the office of the Secretary of the Commonwealth of Pennsylvania January 29, 1906; also registered in the office of the Secretary of State of Illinois October 10, 1901, and there recorded in the Trade Mark Record, page 155 (Exhibit B of bill and described in the fourth finding of fact (b) by the Court in the adjudication filed in this case).

3. From using in connection with the manufacture, sale or advertisement of cigars, upon packages, boxes, cards, plates or othewise any label, mark, picture, impression or representation, exactly or colorably simulating the trademark of the plaintiff, The Juan F. Portuondo Cigar Manufacturing Companfy, called the "Plantation Scene" mark, said mark being registered in the United States Patent Office December 29, 1885, No. 12,879; also registered in the United States Patent Office December 19, 1905, No. 48,272; also registered in the office of the Secretary of the Commonwealth of Pennsylvania January 23, 1906; also registered in the office of the Secretary of State of Illinois October 10, 1901, and there recorded in Trade Mark Record, page 154 (Exhibit C of bill and described in the fifth finding of fact by the Court in the adjudication filed in this case).

4. From using in connection with the manufacture, sale or advertisement of cigars, upon packages, boxes, cards, plates or otherwise, the words "Vicente Portuondo," or "Portuondo," or "Vicente Portuondo Cigar Manufacturing Company," or "Vicente Portuondo Company," or any colorable imitation thereof, either alone or in connection with other words or phrases or any label, mark, picture, impression or representation, exactly or colorably simulating the personal signature of Juan F. Portuondo.

5. From using any box or boxes similar in general dress and style to the boxes marked and described in the adjudication as "Plaintiff's Box," "Defendants' Box 1," or Defendants' Box 2," excepting that the defendants may use the stock edging referred to in the adjudication and an oval mark on the top of the box, such mark not to contain lettering made to imitate the general effect of the mark on plaintiff's box.

6. From holding out or representing in any way that the goods manufactured by the defendant are the same as those manufactured by the plaintiff.

7. From authorizing, doing, writing, speaking or uttering any other act, matter or thing calculated to cause confusion between the goods of the plaintiff and the goods of the defendant, with the intention of thereby entering into and indulging in unfair trade competition against the plaintiff.

8. This decree to be operative from this date, June 29, 1908.

9. The defendants are to pay the costs of this proceeding as ordered in decree of July 3, 1907, with costs since accruing, and also the costs of both appeals, as ordered by the Supreme Court, June 23, 1908.

J. H. LIEFTINCK & ZOON
Sworn Tobacco Brokers
Office and Sample Rooms:
Brakke Grond and Frascati,
AMSTERDAM, HOLLAND.

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

FAIR RETAIL TRADE in BOSTON.

(Concluded from p. 5)

now in charge of the wholesale department of the company at the Cross street branch. Bieringer Bros. are fortunate in having such a man as Herman in their employ—one who can run the business in the usual manner should any of the firm be absent for a time. This concern is the Boston distributor for Flor de Franklin, Primo Cartel, Graf, and other brands of good sellers.

Jerome Hahn, representing Starlight Bros' La Rosa de Paris cigar factory, of New York, was here this week on his usual 60 day trip. Mr. Hahn reports a good business on his Duquesne and La Rosa de Paris.

La Preferencia and Susini, two new brands of five cent Havana cigarettes, have made their appearance here. A crew of salesmen are out canvassing the trade, and the local jobbers have all laid in a stock of these goods in expectation of a large sale.

A neat window display of Menashi cigarettes can be seen this week at the store of Rosenthal Bros., on Hanover street. E. J. Mulligan, of the Menashi Co., is kept busy this hot weather making displays, and the sales of Menashi cigarettes have not fallen off one iota this summer.

"Take Me Out to the Ball Game" is a new song many of our cigar and cigarette salesmen evidently like. Not only the song, but the game as well, and if you happen out there any afternoon you can see many familiar faces among the fans watching the game.

The sale of the Julius O. Cohen cigar store on Hanover street, to M. Roitman, has fallen through, as the owner of the premises will not guarantee a renewal of the present lease at its expiration.

M. Rodman and R. Orgus, of Lynn, and Charles L. Polep, of Salem, Mass., were in town this week. Julius Weiss and Maurice Bondy, of Kaufman Bros. and Bondy, New York, are here going the rounds. Ben Ali.

Cigar Dealers Fined.

Los Angeles, Cal., July 16.

Fines of $10 each were imposed by Police Judge Chambers against the cigar dealers who were arrested Tuesday night on the charge of violating the State lottery laws by conducting raffles of watches, pens and jewelry. The cigar men pleaded guilty.

—L. Pefferle, Ontario, Ore., has sold his cigar store to Lee Fisher.

CHANGE AT TROY, N. Y.

Old House of Fitzpatrick & Draper Under New Management.

Troy, N. Y., July 21.

Some important changes are being made in the firm of Fitzpatrick & Draper, which has been one of the largest and best known of this State's cigar houses. Philip Pitzpatrick, one of the founders of the firm, died some months ago, and his surviving partner, Fred. E. Draper, has since desired to retire from active business. His interest has now been taken over by the widow of Mr. Fitzpatrick, and a complete reorganization under a corporation will take place, in which several former employes will be interested, while Philip Fitzpatrick, Jr., will be the active head of the Fitzpatrick interests.

SPECIAL NOTICES.

(12½ cents per line, 8 point measure)

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

WANTED—The addresses of Union Factories which make Florida wrapped goods at $20 per M. Only financially responsible firms, and those capable of turning out 10 M. a week, need apply. Address O. M. N., care of Tobacco World, Phila. 5-13tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2 5tf

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-1h Tel. 722 Orchard

Will Sell Half-Interest of my American Patent for Cigar Bunching and Wrapping Machine. Patents for Germany, England and Belgium also for sale. The Canadian patent is in successful operation with L. O. Grothe & Co., Montreal, Can., and in my Philadelphia factory. It is inexpensive, durable, easy to operate, and turns out fine, soft work, any size or shape, at a big saving. Address J. Albert Bach, 1724-1728 Blavis St., Philadelphia, Pa. 6-27l

A. J. HINSEY
Maker of
PEOPLE'S CHOICE
Plain Scrap
Smoking and Chewing Tobacco
ESPECIALLY FINE QUALITY FOR THE PIPE
We make a Fine
SCRAP FILLER FOR CIGARS
Factories & Office, **AKRON, PA.**

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

H. R. TROST & CO.

(Formerly with F. C. LINDE, HAMILTON & CO. for 27 years)

Leaf Tobacco Inspectors & Weighers

15 East Lemon Street, LANCASTER, PA.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

Established 1895 Telephone Connection

T. L. ADAIR

Manufacturer of

Fine Cigars

Red Lion, Pa.

Special Lines for the Jobbing Trade

QUIET IN LANCASTER.

Good Reports of the 1907 Leaf—The Cigar Trade Hopeful.

Lancaster, Pa., July 20.

Trade conditions generally are still quiet. One transaction of importance consisted of a sale of a 500 case packing by an out of town holder to a New York house.

All reports received concerning the 1907 packings are encouraging and the crops promise to turn out nicely.

There were some heavy rains during the past week, which were badly needed, but some damage was also reported to have been done in certain sections, although the area was limited. The crops show much irregularity, which even the most favorable weather may not wholly overcome.

No particular change is shown in the cigar industry, a majority of manufacturers still feeling the effect of the depressed condition. They are certainly a hopeful lot, and are still looking forward to a fair fall trade, and do not expect any wonderful developments during the remainder of the summer.

The usual annual examination for storekeeper, gauger and deputy collector and clerk, for the Internal Revenue service, at Philadelphia, Lancaster, Pittsburg and Scranton, Pa., and Camden, N. J., will be held on September 2, 1908, at the folllowing points: Philadelphia, Harrisburg Pittsburg, Warren, Wilkes-Barre, Pa., and Trenton, N. J.

Application blanks may be secured from the Secretary, Third Civil Service District, Post Office Building, Philadelphia, or from the local secretary at the outside offices named. Application form 1371 must be executed and filed with the district secretary at Philadelphia prior to 4.30 p. m. August 5.

The work on the big cigar factory building of the United Cigar Manufacturers at Harrisburg is being pushed ahead rapidly.

STORM DAMAGE IN YORK CO.

The Rain was Much Needed, But It Caused Some Damage.

York, Pa., July 20.

A heavy rain storm passed over this section last week and inflicted considerable damage to tobacco fields.

The new crop is doing fairly well, but was badly in need of rain. Great irregularity is noticeable, but it is hoped that favorable weather may prevail and overcome this condition.

The cigar trade seems to be slowly improving and some factories are hav-

We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

HOTEL WESTMINSTER

Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

SEND FOR BOOKLET

The John F. Hollingsworth Co.
C. H. GODFREE,
Manager. 7-8ca

The Miami Valley Leaf Tobacco Co.

ALLEN H. REEDER — DAYTON, OHIO — STANLEY M. KROHN

Packers of Cigar Leaf Tobacco

ZIMMER SPANISH, GEBHARDT, DUTCH, MEXICAN SEED, CONNECTICUT, Etc.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of
Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA. — MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
Lemon and Arch Sts. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 27th St. Brooklyn N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

John McLaughlin. J. K. Kauffman.

JOHN McLAUGHLIN & CO.

Wholesale Dealers in All Kinds of

Plug & Smoking Tobaccos

Also, All Grades of

Fine Cigars & Leaf Tobacco

No. 307 North Queen St.
LANCASTER, PA.

ing a good business. Celestino Costello & Co. have during the past month had a good increase in sales of their leading brands, and the factories are now working on longer time.

John F. Reichard, leaf dealer, was again quite active last week and concluded some extensive transactions in binder leaf, which seems to be considerably sought for by manufacturers.

T. E. Brooks & Co., of Red Lion, are now erecting a large new factory building and will concentrate all the business of the present several factories in the new building when completed.

At Dallastown there are at present employed at the New York factory over 100 hands.

J. W. Minnich & Son are at present among the more active factories, yet there are still a few which are not running on full time.

A local paper recently said:

"The fad for the collection of cigar bands has reached a stage here which merchants say is truly remarkable. Like the stamp-collecting craze of some time ago and the more recent post-card craze it has been entered into by old and young with equal zest. To meet the demand with the ordinary supply of cigar bands has been found impossible, and packages of the gaily colored strips can now be purchased. Some of the most popular varieties represent the ideas of Yorkers who are reaping rich rewards from their ingenuity.

"Among the various methods of displaying the bands the glass dish and album are now the most popular. In making the dishes some attractive center piece is pasted with the white of an egg to the back of a shallow plain glass dish. About this is tastefully arranged, in a variety of styles, as many bands as possible. A layer of green felt glued behind the bands completes the effect. The dishes make pretty card or pin trays and can be put to a variety of other uses.

"Until recently it was necessary to make the designs from assorted bands but the newest thing is a set of bands, all following the same general ideas These, of course, are not found upon cigars, but are sold in packages, or given as premiums with cigarettes or other purchases.

"Some of the attractive bands of this character are made with each presenting the head of a President of the United States from Washington down, the heads of foreign rulers, and the coats of arms of the States. It is understood that new ones will be out before long representing the flags of all nations and the emblems of secret organizations."

—Alfred Embey, cigar dealer at Ogden, Utah, has made an assignment.

GENUINE CONNECTICUT BROAD LEAF TOBACCO SEED

Grown from selected plants. Price 50c. per oz. or $6 per lb., postage prepaid to any place in the U. S., Canada, Cuba or Mexico. Send postal orders to
WM. L. HUNTTING, E. Hartford, Ct.

WILLIAM L. HUNTTING
Packer, Dealer & Grower of
Leaf Tobacco
Have on hand choice Broad Leaf wrappers and binders, cheap for cash. Choice tobacco seed a specialty.
Office, 812 Main St., E. Hartford, Ct.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED
MOST COMPLETE AND
LARGEST MAIL ORDER
LEAF TOBACCO
ESTABLISHMENT IN
AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Growers and Packers of
HIGHEST GRADES
CONNECTICUT HAVANA SEED

The Krohn Tobacco Co.
(of WINDSOR, CONN.)

Our Plantations are in the most famous growing section
Fine Handling Superb Quality

Address: F. B. GRIFFIN, Manager, NORTH BLOOMFIELD, CONN. —OR— A. H. REEDER, President, P. O. BOX 574, DAYTON, O.

HERMAN DELLE

York, Penna.
Maker of
Delman 5c.
Herdel 5c.
Alex. Martin 5c.
UNION MADE
CIGARS
Sold to Wholesale & Jobbing Trade only
Samples to Responsible Houses

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 — Factory No. 79

S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

W. R. DAUGHERTY & BRO.
Manufacturers of
Fine Domestic
Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active
Houses Invited

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

NEW HOUSE at MASON CITY, IA.

J. L. Liesenberg, of Charles City, Will Do a Wholesale Tobacco and Cigar Business.

Mason City, Ia., July 16.

A wholesale tobacco and cigar establishment which will supply the trade in Mason City and all the surrounding territory will be opened in a few weeks in this city by J. L. Liesenberg of Charles City. Mr. Liesenberg has conducted a small tobacco jobbing establishment in Charles City but comes to Mason City to make his establishment large and to take advantage of the extensive transportation facilities offered by our numerous railroads.

Mr. Liesenberg has secured the George Prince building on East Fifth street for his establishment and expects to open for business there within a month. The building is situated between the Wheeler and Midland hotels and is a favorite location for the business which Mr. Liesenberg will conduct here.

Tobacco Workers' New Vice President.

Louisville, Ky., July 16.

The announcement was made yesterday, after a meeting of the Executive Committee of the International Tobacco Workers' Union, that Charles P. Adler has been selected to fill the office of Sixth Vice President, recently made vacant by the death of Henry Fisher.

A committee of auditors was also appointed at yesterday's meeting to go over the books of the late Mr. Fisher, after which an annual meeting of the officers of the union will be held in this city. It is said that the Auditing Committee will be ready to make a report some time this week.

The board is composed of E. L. Evans, Louisville; Charles P. Alder, Detroit, Mich.; W. S. Thomas, Reedsville, N. C.; Robert Fox, Richmond, Va.; John Ruckert, New Orleans, La.; Charles Lavoie, Toronto, Ont.; W. R. Walden, Richmond, Va., and A. McAndrew, Cincinnati, O.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

How hot and dry it is again! The sun shines brightly and the wind blows so continually that moisture is evaporated from the soil to such an extent that the corn leaves roll up now every day. How tobacco grows is more than I can tell, but the stuff does grow as rapidly as I ever knew it to grow. Topping to quite an extent is going on in all parts of the town and so far as I can see there is no disposition to spindle or throw the bud out prematurely. It holds its color well, and looks fine. How long it can continue to do so is a question that all are asking.

Today I visited some fields of tobacco that were gone over the fore part of last week and the first topping done. The crop is showing up nicely. There is one thing noticeable wherever stocking over was done, and that is the plants that were stocked in have not made the growth of usual years. Especially is this true on fields of late set tobacco; the ground dried up very fast, and it was almost an impossibility to make these plants live at all, and the consequence will be that these plants will not be large enough to hang with twine, and surely cannot be made to stay upon a lath unless they should take a sudden start to grow, and to do this we must have more rain before many days. If they are not cut the farmers will be rid of a number of little nasty green plants to be discounted from a good, reasonably ripe, good sized tobacco crop.

Considerable is being said in relation to the amount of tobacco that is being held by the pool in Kentucky, which amounts up into the hundreds of millions of pounds. The talk is that the people of the district are living with a debt over their heads of something like $35,000,000. But one thing is sure, they have raised the price from 14 to 18 cents, which was paid for about half a million pounds last week. Whether they will be able to dispose of the balance at such advanced prices remains to be seen.

Our correspondent writes:

North Hatfield, Mass.: "Business at the assorting shop of Mr. Swift is rushing. He has sold one lot of 68 cases of binders, also one lot of 12 cases of binders to New York parties, Mendelsohn having the 68 case lot and Loeb the 12 cases. He is also sampling 400 cases, and contemplates selling this 400 cases soon if the market conditions are right."—American Cultivator.

NEW YORK STATE.

Baldwinsville.—The weather conditions have been favorable to the growing crop the past week and the crop is looking unusually fine for this time of the year. With favorable weather the present indications point to one of the best crops grown in recent years.

South Granby.—Tobacco is looking the best for the time of year we have seen it in a good many years. If nothing befalls the crop by the time of harvesting it will be a bountiful one.—Gazette.

EDGERTON, WIS.

The usual vacation season with the tobacco trade is counted the dullest of the year. With most dealers the packing season has closed, though a few have some stock to care for yet. There is still a little movement from country hands when an unsold lot can be found, but buyers report very little remaining among growers.

In old stock trade conditions show only slight improvement. Dealers report strong inquiry but sales mostly confined to small orders to meet urgent needs of manufacturers.

Weather conditions continue favorable to the making of the new crop which now stands better than the average at this date.

Shipments, 735 cases.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars
CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in
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51 Market Street
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Daily Capacity: Five Thousand Boxes

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92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
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SPANISH BETUNS
Only Non-Evaporating
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Guaranteed to be the Strongest, Cheapest, and Best

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LA CUBANA CIGAR FACTORY No 463
CAPACITY 75,000 PER DAY
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The Ideal Cigar Made in an Ideal Way

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5c. Brand
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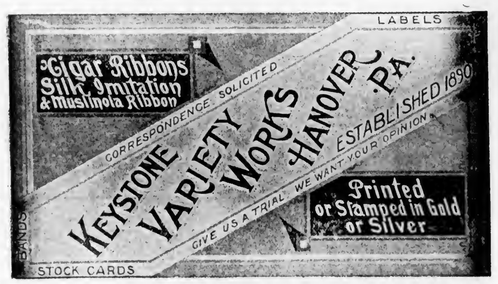

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CIGAR LABELS
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DEALER IN
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Parmenter Wax-Lined Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
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INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
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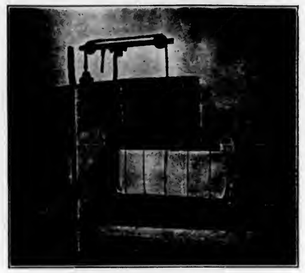
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897



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Landisville, Lancaster Co., Pa.

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27 South Second Street
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Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.
These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself. Why This Factory Never Shuts Down . .
STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers
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PERIQUE
MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

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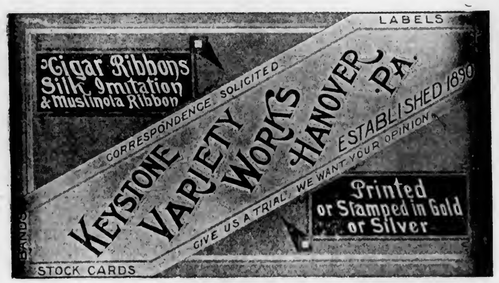

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There are more IMITATIONS of this old established and JUSTLY FAMOUS brand of cigars than any other cigar in the world.

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Thimbles made to order to fit any desired shape of cigar head

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RICHMOND, VA.

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Samples gladly submitted on application

Importations Over 5,000 Bales Annually

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No. 170 Water Street, NEW YORK
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LA HILDA CIGAR FACTORY
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MANUFACTURERS AND IMPORTERS
231 CHESTNUT STREET
CORRESPONDENCE SOLICITED PHILADELPHIA

(LORD LANCASTER, 10c.)
Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.
(NICKELBY, 5c.)

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

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JOHN HAY
LADY HELEN
10c.
JOHN HAY, Jr.
ELI PERKINS
5c.

High Grade Seed and Havana Cigars
Correspondence with Responsible Houses Solicited

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 722 Orchard 6-8-10 Gouverneur Slip, NEW YORK

For Sale { CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 6-8-10 Gouverneur Slip, NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 31 PHILADELPHIA, JULY 29, 1908 One Dollar the Year

NEW LEAF REGULATIONS.

Issued by Treasury Department Concerning Record Book 59. Fine of $50 For Non-compliance.

Washington, D. C., July 22.

In compliance with a demand from the Treasury Department, new and more specfic rules have been promulgated by the Commissioner of Internal Revenue, defining minutely the requirements upon dealers in leaf tobacco as regards Record Book 59. It is designed to provide the Department with certain information which has heretofore not been fully given. A fine is also provided, and which will be imposed for a dealer's non-compliance with the requirements.

The circular issued is as follows:

1. Each dealer in leaf tobacco will see that his name, as it appears in his certificate of registry on Form 282, his address, including street and number, district, and State, and quarter for which the report is rendered, is recorded on the cover of every Book 59 returned by him to the collector.

2. The registered name, address, and quarter must also be given in the heading of each page of Book 59 containing entries.

3. Change of address or style of firm should be reported at once to the collector. In the latter case closing of the account will be necessary.

4. In carrying forward balances from one quarter's record to the next these balances should be itemized so as to show the quantity of each kind and the aggregate of all kinds of tobacco carried forward.

5. Entries of purchases and sales are required by law to be recorded in Book 59 on the date the transactions are made. All entries must be made in ink. In reporting purchases and sales of tobacco the data must be complete. It is absolutely essential that the "number and kind of packages," "kind of tobacco," and "business" should be reported. By kind of packages is meant hogsheads, cases, or bales. The kind of tobacco shall be designated as "unstemmed," "stemmed," "warehouse scrap," or "stems." In the column headed "Business" the following abbrevations, and no other, shall be used: D. L. T. for dealer in leaf tobacco, M. C. for manufacturer of cigars, M. T. for manufacturer of tobacco, E. for exporter, and F. for farmer or grower.

6. In reporting sales the address of purchasers residing in the larger cities must include street and number.

7. Imported leaf tobacco is not subject to entry in Book 59 as purchased until the same is released after payment of the duty thereon, then it will be accounted for by the person or firm into whose hands it first passes after withdrawal from customs custody.

8. The sale of leaf tobacco which has been contracted for in large quantities to be delivered from time to time will be entered in Book 59 not as a sale of the whole quantity on the date of the contract, but on the date of shipment or delivery of each instalment and in quantity and kind shipped or delivered to the purchaser.

9. A report on Book 59 must be filed for each quarter or part thereof by every dealer in leaf tobacco until he closes business, when he will notify the collector for his district and surrender his certificate of registry. It will then be necessary for him to register again whenever he shall resume business. A leaf dealer will not be permitted to close or discontinue business so long as he has tobacco on hand.

10. If no purchases or sales of tobacco are made in any quarter, leaf dealers will file a report on Book 59, or double page therefrom, showing on the respective sides of the same "no tobacco purchased" and "no tobacco sold." The balances, if any, itemized as above required, of tobacco brought forward from the previous quarter and carried forward to the next quarter will also be reported, followed by the prescribed affidavit on Form 539. In case there is no balance to be brought forward, that fact, expressed in the statement "No tobacco on hand to be brought forward," should head the debit side of the report.

11. At the close of each quarter, or at the time of discontinuing business, leaf dealers will add up, separately, their purchases and sales of tobacco and carry the totals forward from each left and right hand page, respectively, to the last page of entries, there allow for shrinkage, balance their accounts, make affidavit to same, and return Book 59 to the collector within ten days.

12. Notice is hereby given that the failure of dealers in leaf tobacco to qualify as such within the month of commencing business, and annually on the first day of July, or within that month, will result in their being reported for exaction of the penalty of $50 for such failure.

CIGAR POUCH CO. CHARTERED.

Plant and Business of Dittgen & Co., Cincinnati, to be Taken Over by a New Incorporation.

Cincinnati, O., July 24.

On July 1st. a charter was granted to The Dittgen Paper Goods Co., which, under the laws of the State of Ohio, incorporated with a capital of $50,000.

The new company takes over the plant and business of Dittgen & Co., of this city, manufacturers of Dittgen's Self-Opening Multiple Cigar Pouches and various other styles of cigar and tobacco pouches and bags.

The following are among the incorporators who will also be officers of the new company: John J. Dittgen, Cincinnati, O.; J. Blair Kennerly, Philadelphia, Pa.; Geo. A. Dittgen, Madison, Ind.; Albert Diem, Cincinnati, O., and P. G. Grimm, Cincinnati, O.

TOBACCO CROP CONDITIONS

Government Report of the Crop Conditions in the Cigar Leaf Producing Sections.

Washington, D. C., July 23.

The U. S. Crop Reporter, just issued for July, gives the following report of the crop conditions, on July 1st, in the several States producing cigar leaf types of tobacco:

NEW ENGLAND.

There has been a falling off in the acreage planted of about 4 per cent., probably caused by the poor quality and low prices received for that grown in 1907. This year the plants were early and the crop was transplanted to the fields two weeks earlier than last year, with very little damage from insects or disease, and a good stand was secured with very little replanting. At the time reports were sent to the Bureau the prospect indicated one of the best crops grown for several years.

NEW YORK.

Owing to the poor quality and the low prices received for last year's crop some growers in this State are not raising any tobacco this year, and the acreage is about 13 per cent. less than in 1907. Plants were early and plentiful and were transplanted ten days or two weeks earlier than last year. Damage by cutworms and insects is less than usual; a good stand has been secured, and the crop, which is growing well, promises at this date to be of much better quality than that grown in 1907.

PENNSYLVANIA.

The falling off of 8 per cent. in the acreage in this State was partly caused by the low price received for the 1907 crop. Dry weather during the first part of June interfered with the preparation of land and transplanting, but a good rain fell on the 15th, and this work was pushed forward very rapidly. Even with this delay the crop was transplanted earlier than last year. Considerable damage was done in some localities by cutworms, but the prospect is much better than a year ago.

OHIO.—MIAMI VALLEY.

Reports from this district indicate a reduction of 10 per cent. in the planting. Dry weather delayed the preparation of land and transplanting, and the crop was put in the field at about the same time as last year, which is about two weeks later than usual. More replanting than usual was necessary, on account of the bad condition of the land and of damage from cutworms. It is too early to give a correct idea of the outlook, as not over 75 per cent. of the area was transplanted when the schedules were returned to the Bureau. Conditions were favorable at that time for the per cent. indicated above to be planted. There is an increase in Zimmer Spanish and a decrease in Seed Leaf.

WISCONSIN.

The low price has discouraged a number of farmers in this State and only about 92 per cent. of last year's acreage will be raised this year. While plants were scarce and late in some of the smaller producing counties, there was an abundance of good plants throughout the greater part of the State, and the crop was transplanted two weeks earlier than the last, and early enough to mature before the usual time for frost. There are some reports of damage by cutworms and insects, but the indications are that the stand will be good. The area was not all transplanted when reports were sent to the Bureau, but weather conditions were very favorable and the prospect was for one of the best crops produced in several years.

GEORGIA AND FLORIDA.

There is an increase in the area of shade-grown tobacco in this district, but a very large falling off in the sun-grown, hence the acreage is reported at 75 per cent. The larger part of the crop in this district is grown in Gadsden county, Fla., and Decatur county, Ga., but several other counties in Florida are beginning to grow tobacco. The crop is largely increased in Leon county, Fla. Weather conditions have been favorable and a very fine crop is promised at this date.

FLORIDA $1,000,000 CONCERN.

Property Inspected by Officers—Fine Prospect for Present Crop.

Jacksonville, Fla., July 25.

A. H. S. Talbot, Secretary, and A. H. Morton, promoter, of the new Florida National Tobacco Company, with a capital of $1,000,000, returned recently from Gadsden county where they inspected the 600 acre tract of land owned by their concern. Both gentlemen are highly elated over the success of their trip, and are more convinced than ever that there is a gold mine in the growing of tobacco in Florida.

The Dupont tract owned by the company is situated about two miles from Midway station on the Seaboard Air Line, and is adjoining the Owl Commercial Company's tobacco plantation. In competition with tobacco grown in Holland, Spain, France, Cuba and the United States at the Paris exposition, the leaf grown on Florida soil, adjoining the property of the new company, was awarded the grand prize of superior quality.

The soil of the property owned by the company has a rich loam, and is especially adapted to the growth of tobacco. Corn is at present growing upon the property to the height of eight and ten feet and cotton and sun tobacco are thriving. The property is said to abound with sparkling streams of water and is especially fitted for the use intended.

Messrs. Talbot and Morton took some fine views of the property, including scenes on the Owl Company's property. Tobacco is shown in the picture to tower several feet above the heads of men standing in close proximity.

E. A. CÁLVES & CO. HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

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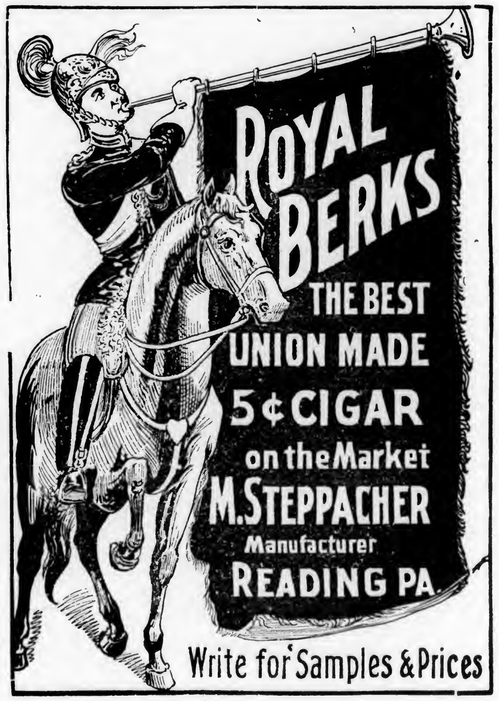

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6. In reporting sales the address of purchasers residing in the larger cities must include street and number.

7. Imported leaf tobacco is not subject to entry in Book 59 as purchased until the same is released after payment of the duty thereon, then it will be accounted for by the person or firm into whose hands it first passes after withdrawal from customs custody.

8. The sale of leaf tobacco which has been contracted for in large quantities to be delivered from time to time will be entered in Book 59 not as a sale of the whole quantity on the date of the contract, but on the date of shipment or delivery of each instalment and in quantity and kind shipped or delivered to the purchaser.

9. A report on Book 59 must be filed for each quarter or part thereof by every dealer in leaf tobacco until he closes business, when he will notify the collector for his district and surrender his certificate of registry. It will then be necessary for him to register again whenever he shall resume business. A leaf dealer will not be permitted to close or discontinue business so long as he has tobacco on hand.

10. If no purchases or sales of tobacco are made in any quarter, leaf dealers will file a report on Book 59, or double page therefrom, showing on the respective sides of the same "no tobacco purchased" and "no tobacco sold." The balances, if any, itemized as above required, of tobacco brought forward from the previous quarter and carried forward to the next quarter will also be reported, followed by the prescribed affidavit on Form 539. In case there is no balance to be brought forward, that fact, expressed in the statement "No tobacco on hand to be brought forward," should head the debit side of the report.

11. At the close of each quarter, or at the time of discontinuing business, leaf dealers will add up, separately, their purchases and sales of tobacco and carry the totals forward from each left and right hand page, respectively, to the last page of entries, there allow for shrinkage, balance their accounts, make affidavit to same, and return Book 59 to the collector within ten days.

12. Notice is hereby given that the failure of dealers in leaf tobacco to qualify as such within the month of commencing business, and annually on the first day of July, or within that month, will result in their being reported for exaction of the penalty of $50 for such failure.

CIGAR POUCH CO. CHARTERED.

Plant and Business of Dittgen & Co., Cincinnati, to be Taken Over by a New Incorporation.

Cincinnati, O., July 24.

On July 1st. a charter was granted to The Dittgen Paper Goods Co., which, under the laws of the State of Ohio, incorporated with a capital of $50,000.

The new company takes over the plant and business of Dittgen & Co., of this city, manufacturers of Dittgen's Self-Opening Multiple Cigar Pouches and various other styles of cigar and tobacco pouches and bags.

The following are among the incorporators who will also be officers of the new company: John J. Dittgen, Cincinnati, O.; J. Blair Kennerly, Philadelphia, Pa.; Geo. A. Dittgen, Madison, Ind.; Albert Diem, Cincinnati, O., and P. G. Grimm, Cincinnati, O.

TOBACCO CROP CONDITIONS

Government Report of the Crop Conditions in the Cigar Leaf Producing Sections.

Washington, D. C., July 23.

The U. S. Crop Reporter, just issued for July, gives the following report of the crop conditions, on July 1st, in the several States producing cigar leaf types of tobacco:

NEW ENGLAND.

There has been a falling off in the acreage planted of about 4 per cent., probably caused by the poor quality and low prices received for that grown in 1907. This year the plants were early and the crop was transplanted to the fields two weeks earlier than last year, with very little damage from insects or disease, and a good stand was secured with very little replanting. At the time reports were sent to the Bureau the prospect indicated one of the best crops grown for several years.

NEW YORK.

Owing to the poor quality and the low prices received for last year's crop some growers in this State are not raising any tobacco this year, and the acreage is about 13 per cent. less than in 1907. Plants were early and plentiful and were transplanted ten days or two weeks earlier than last year. Damage by cutworms and insects is less than usual; a good stand has been secured, and the crop, which is growing well, promises at this date to be of much better quality than that grown in 1907.

PENNSYLVANIA.

The falling off of 8 per cent. in the acreage in this State was partly caused by the low price received for the 1907 crop. Dry weather during the first part of June interfered with the preparation of land and transplanting, but a good rain fell on the 15th, and this work was pushed forward very rapidly. Even with this delay the crop was transplanted earlier than last year. Considerable damage was done in some localities by cutworms, but the prospect is much better than a year ago.

OHIO.—MIAMI VALLEY.

Reports from this district indicate a reduction of 10 per cent. in the planting. Dry weather delayed the preparation of land and transplanting, and the crop was put in the field at about the same time as last year, which is about two weeks later than usual. More replanting than usual was necessary, on account of the bad condition of the land and of damage from cutworms. It is too early to give a correct idea of the outlook, as not over 75 per cent. of the area was transplanted when the schedules were returned to the Bureau. Conditions were favorable at that time for the per cent. indicated above to be planted. There is an increase in Zimmer Spanish and a decrease in Seed Leaf.

WISCONSIN.

The low price has discouraged a number of farmers in this State and only about 92 per cent. of last year's acreage will be raised this year. While plants were scarce and late in some of the smaller producing counties, there was an abundance of good plants throughout the greater part of the State, and the crop was transplanted two weeks earlier than the last, and early enough to mature before the usual time for frost. There are some reports of damage by cutworms and insects, but the indications are that the stand will be good. The area was not all transplanted when reports were sent to the Bureau, but weather conditions were very favorable and the prospect was for one of the best crops produced in several years.

GEORGIA AND FLORIDA.

There is an increase in the area of shade-grown tobacco in this district, but a very large falling off in the sun-grown, hence the acreage is reported at 75 per cent. The larger part of the crop in this district is grown in Gadsden county, Fla., and Decatur county, Ga., but several other counties in Florida are beginning to grow tobacco. The crop is largely increased in Leon county, Fla. Weather conditions have been favorable and a very fine crop is promised at this date.

FLORIDA $1,000,000 CONCERN.

Property Inspected by Officers—Fine Prospect for Present Crop.

Jacksonville, Fla., July 25.

A. H. S. Talbot, Secretary, and A. H. Morton, promoter, of the new Florida National Tobacco Company, with a capital of $1,000,000, returned recently from Gadsden county where they inspected the 600 acre tract of land owned by their concern. Both gentlemen are highly elated over the success of their trip, and are more convinced than ever that there is a gold mine in the growing of tobacco in Florida.

The Dupont tract owned by the company is situated about two miles from Midway station on the Seaboard Air Line, and is adjoining the Owl Commercial Company's tobacco plantation. In competition with tobacco grown in Holland, Spain, France, Cuba and the United States at the Paris exposition, the leaf grown on Florida soil, adjoining the property of the new company, was awarded the grand prize of superior quality.

The soil of the property owned by the company has a rich loam, and is especially adapted to the growth of tobacco. Corn is at present growing upon the property to the height of eight and ten feet and cotton and sun tobacco are thriving. The property is said to abound with sparkling streams of water and is especially fitted for the use intended.

Messrs. Talbot and Morton took some fine views of the property, including scenes on the Owl Company's property. Tobacco is shown in the picture to tower several feet above the heads of men standing in close proximity.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

INTENTIONAL SECOND EXPOSURE

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

K. STRAUS — A. LOEB
K. STRAUS & CO.
IMPORTERS OF
HAVANA
PACKERS OF LEAF TOBACCO
301 & 303 North 3rd St.
PHILADELPHIA.

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

H. Golinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

L. KRUPPENBACH
IMPORTER of HAVANA and SUMATRA
DEALER IN LEAF TOBACCO
REGISTERED
1642-44 N. ELEVENTH ST. PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA
THE TOBACCO WORLD

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

The leaf grown under shade is particularly large and profitable. The pictures are interesting and will be used in an illustrated booklet soon to be issued by the company.

Over $200,000 of the stock of the company has been sold, and applications are in hand asking for privilege to buy as much more. The company has located offices in rooms 56 and 57 Buckman Building.

TOBACCO TENANT ENJOINED.

Test for a Recent Enactment by the Kentucky Legislature.

Lexington, Ky., July 23.

Circuit Judge Parker this week granted a temporary injunction restraining B. O. Dincler from selling and R. K. Combs from buying a half interest in the tobacco crop raised by Dincler on fourteen acres of land near this city in 1907, and which it is alleged he pooled with the Burley Tobacco Society.

The temporary injunction was granted on the petition of the Fayette county branch of the society, which alleges that Dincler is trying to sell the tobacco to Combs, although it has been pooled with the society, and will do so unless the injunction is granted. Saturday, July 25, was set as the date on which arguments to make the injunction permanent will be heard.

Dincler was a tenant and claims that the tobacco was pooled by his landlord without his consent. Since the leaf tobacco on the market has become practically limited to that held in the pool by the Burley Tobacco Society and the prices have therefore become so high, it is said that buyers have been offering strong temptations to the individual owners of pooled tobacco in this section and that the society is having a hard time holding many of them in line. The temptation to sell is especially strong among the poorer class of tenants, who are having a hard time making ends meet while their tobacco is tied up, and may continue to be so indefinitely.

The case of Dincler is of this kind, and, should the final decision of the court be in his favor, it is believed that there will be a general effort on the part of tenants to break away from the pool and dispose of their tobacco to buyers who are standing ready to snap it up.

A law was passed by the last Legislature prohibiting any person from buying pooled tobacco and providing a penalty for the seller as well as the buyer, but so far as is known it has never been tested, and its constitutionality is questioned.

SKEPTIC YORK STATE FARMERS

Not so Certain About Reported Independent Tobacco Warehouse.

Elmira, N. Y., July 24.

The daily papers got hold of the scheme of a promoter to build a new independent tobacco company warehouse in Elmira or near the city, "giving employment to 100 hands." It was said that the trust was taking all the profit and leaving the growers little for their labor and worry.

Farmers who came to town recently to do their shopping began to talk about it. They got their heads together and now they are not so sanguine about scheming to "bust" the trust. It transpired that the young man who is so patriotic as to get those who have backbone together for mutual protection succeeded in getting quite a few $5 bills from the farmers as a guarantee that they would enter the scheme. Of coursee, when a gabby man gets in an ex parte picture it is an alluring one.

It is understood that a good number advanced $5 each as an evidence that they would take stock in an independent tobacco house should one be started. Of course, the scheme may be honest and legitimate, but when the farmers began to figure that their independent concern was to be capitalized at $100,000 with $10,000 paid in and then thought that already $2,000,000 is invested here in tobacco enterprises with 600 people employed, they felt like going up in Captain Jones's Boomerang.

Between trying to get the best prices for tobacco and hiving honey the tobacco growers of the Big Flats region have plenty of chance to get stung. Anyway, the building here of another tobacco warehouse on the co-operative plan is among the uncertainties. It may be a good thing. The question is one that will stand debate.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg Importer of SUMATRA and HAVANA Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA **Tobacco**

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.
Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE.....ALL QUALITY.....UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

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L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

ACTIVE WEEK IN THE HAVANA MARKET.

A Record-Breaking Week for Exports of Leaf Tobacco. The Transactions Were Mostly in New Leaf for Export to Germany. New Crop Improves on Closer Acquaintance. Brisk Trade Expected This Week.

Special Correspondence of The Tobacco World.)

Havana, Cuba, July 20, 1908.

Business was fairly active in the Havana market although the transactions dealt mostly in tobacco for export to Germany, of the new crop. For this kind of tobacco, which means botes, loose leaves, libre-de-pie and third capaduras, there is a brisk demand. The exporters to Germany watch the arrivals of new tobacco very closely and as soon as a lot appears it is engaged immediately. Such houses as H. Upmann & Co., J. F. Berndes & Co., Michaelson & Prasse and others bought close on to 2,000 bales in the past week in small parcels and are shipping by every steamer. This year's crop of Remedios tobacco contains a considerable portion of goods suitable for the German market, and the German buyers say that they are satisfied that they will have a good year.

There are a number of New York, Tampa and Key West buyers in town and business promises to be brisk during the coming week. The buyers have bought a few lots of old Vuelta Abajo and one or two sales of old Remedios are reported, but the buyers are dealing only sparingly in old tobacco, as the new absorbs all their attention.

A fair knowledge of the crop is now being gained and its virtues and defects are better appreciated as the days pass and stocks accumulate in the local market. This reveals to everybody the absolute nonsense contained in many early reports, and specially those put forth by pessimists who stated that it was greatly inferior to the "much criticized 1907 crop." Same will only prove to be a lesson to those who put any faith in such reports and teach them to abstain from believing the prognostications of so-called experts who publish their opinions at a time when they have no more right to know anything about the crop than their readers, owing to the early stage of the season. Such reports can only be judged from a logical standpoint; when it is too early to speak of the harvest in ninety-nine cases out of a hundred everything said on the subject is conjectural. Such reports should be severely condemned, as they no doubt are harmful even when properly exposed.

The largest packer in Remedios tobacco this year, who just returned from a general inspection of the province of Santa Clara and has five escojidas operating, says this year's growth of Remedios is superior to the crops of 1905, 1906 or 1907. The latest trade reports corroborate this statement The Vuelta Abajo crop is generally admitted to be superior in every respect to last year's tobacco, and as far as Partido is concerned, the tobacco is just as good as the previous crop. As to quantity, your correspondent in an interview with Joe Mendelsohn, of Manuel Suarez & Co., of Havana, and of Mendelsohn, Bornemann & Co., of New York, was told that this gentleman's opinion is that the 1908 crop will be larger than the 1907 crop, and ought to approach very close to the half a mililon bales mark which has not been reached in many years.

Sales

this week in the local market approximate 2,600 bales, three-fourths of which consisted of new tobacco—mostly Remedios for shipment to Germany. The rest was almost entirely of old Vuelta fillers.

American buyers took about 500 bales, purchasers for the German market bought 2,000 bales, and the rest was secured by local consumers.

Buyers Come and Go.

Arrivals: Fritz Lederer, of Heinrich Neuberger, Bremen; E. P. Cordero, of Mi Hogar Cigar Factory, Simon Batt and Clarence Batt, of S. Batt & Co., and Alvaro Garcia, of Garcia & Vega, New York; Morris Rosenberg, of M.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 68

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
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Factory Vegas a Specialty

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

SOL HABANA

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

GUSTAVO SALOMON Y HNOS.

Especialidad en TABACOS FINOS de VUELTA ABAJO, PARTIDOS y VUELTA ARRIBA

Monte 114

P. O. Box, Apartado 270
Cable: ZALEZGON

Habana

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

S. Jorge Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 177

HABANA

Rosenberg & Co., Philadelphia; Enrique Pendas, of I. Pendas y Alvarez, and Peregrino Rey, of Cuesta, Rey & Co., Tampa.

Departures: A. W. Kaffenburgh, for Boston; Manuel Suarez, Sidney Rothschild, Simon Batt and Clarence Batt, for New York; Francisco Diaz, for Key West.

Havana Cigar Manufacturers

The factories are not over-working themselves now, as they have not commenced to use the new tobacco and until they do business in cigars will move along quietly. A number are making experiments, but none will make any deliveries before the end of the month, at the earliest.

The friends of Don Antonio J. Rivero, the director of the Por Larranaga factory, will be sorry to hear of the death of Mrs. J. Juarrero de Rivero, who passed away on the 7th instant. Mr. Rivero has received letters of condolence from all parts of the world.

The Sol factory will be among the first to begin to execute orders for new cigars. The experiments made by Behrens & Co. have proved very satisfactory.

The Modelo de Cuba cigar is as fine as any cigar you can get today in the market. A Allones & Co. have a fine stock of old tobacco and have lately made some excellent purchases of the new, and when they begin to blend the two the manufacturers are confident they will receive repeat orders immediately.

The Belinda factory has a large number of orders on hand and manufacturers do not complain about business.

Buying, Selling and Other Notes of Interest.

The export of leaf tobacco from the port of Havana for the week ending July 20th, was a record breaker. Nearly 6,000 bales went to different countries. Close on to 4,500 bales were shipped to the United States alone.

S. Batt & Co.—Simon Batt and his son, Clarence, were in the market since last Monday. La Verdad factory, conseqently, can no doubt count upon an additional stock of fine tobacco, as father and son were not idle up to the time of their departure on Saturday.

I Kaffenburgh & Sons have started several packings in the Remedios district. A. W. Kaffenburgh returned to Havana from a two months sojourn in that part of the country a few days ago, and left by the last boat to New York.

Heinrich Neuberger will open a warehouse in Havana under his own name, is the latest trade rumor. I understand Fritz Lederer, who arrived last Wednesday, came here for that purpose. Another report adds that he has already found a suitable location on Manrique street.

Manuel Suarez & Co. are having a little rest now, and taking advantage of the dull season Don Manuel Suarez departed last Saturday for New York, on a short vacation to the Catskill Mountains.

V. Guerra, Diaz & Co. have contracted for a substantial quantity of new tobacco for future delivery. Francisco Diaz, having finished his purchasing expedition, departed last Saturday for Key West.

(Concluded on p. 16)

EDEN CIGAR FACTORY

of

BANCES & LOPEZ

HAVANA, CUBA

Calixto Lopez & Co.

180 Water St., NEW YORK

Will receive and attend to orders

Cigars made strictly of very best Vuelta Abajo Tobacco

CABLE ADDRESS "CALDA" TELEPHONE 60741

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE & WAREHOUSE MONTE 156

P. O. Box 595 HAVANA, CUBA.

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited

Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

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Importers of HAVANA TOBACCO New York

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of Leaf Tobacco
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227 Amsterdam, Holland. OFFICE: 183 Water St. NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF Tobacco
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF NEW YORK CITY.

New York Bureau of The Tobacco World,
New York, July 28.

New York Leaf Market.

During the past week the leaf market has been without any special interest or even excitement. In fact it was exceptionally dull, and no change of any great consequence is looked for for several weeks to come. Of course there is always a certain amount of routine business, as was the case last week, but it was not of that animated nature which is calculated to show its result in volume. The needs of local buyers appear to have been small, and the market was practically without any out of town buyers to enliven things. Some new encouragement has, however, been taken from the report from the growing sections which indicates a greatly improved prospect for fair crops, and with but a slightly decreased general acreage. Of the cigar leaf growing States alone the percentage is probably somewhat higher than the general decrease which is taken from the report of the Agricultural Department.

Some business was done during the week in Sumatra tobacco, and consisted mostly of the new leaf.

In Havana tobacco the market was rather inactive and only comparatively small lots changed hands. There was, however, no noteworthy change in prices.

• • •

The Cigar Manufacturers

The conditions in the cigar trade remain about the same, with no apparent increase in activity. Smaller forces and short time are the rule now prevailing and little is expected for the next few weeks to come. The taking of July inventories will this year be less arduous, because there will be less inconveniences to put up with than if factories were rushed with business. We venture that there are few who would not prefer the possible annoyances of a busy season even at inventory time than not to have it at all.

• • •

Business With Retailers.

The cigar manufacturers can look for little encouragement from the retail dealers of this city who are now experiencing an exceptionally dull spell. This applies to nearly all parts of the city alike, and none have escaped it entirely. Unfavorable weather conditions are undoubtedly responsible in a large measure for the present dull spell, and nearby summer resorts are benefiting by it, according to late reports. As many people as can get out of the city remain away as long as possible, and others who come in daily, owing to their occupation and business, make every effort to get away as early as possible, not even taking time to supply themselves with their accustomed smokers until they reach their respective destinations, and the result is plainly apparent.

• • •

Death of Nathan Wise.

Nathan Wise, one of the founders of the old tobacco and cigar jobbing firm of Wise & Bendheim, of New York, died last week at Marienbad, Germany. He was one of the founders of the house that bore his name, and was signally successful. He retired from active business in 1889, but from the time of the formation of the Metropolitan Tobacco Co. he was one of its board of directors. The body will be brought here for interment.

• • •

Abramovice's Return from the West

J. Abramovice, office manager of Wm. Steiner, Sons & Co., lithographers, this city, has just returned from a special business trip among several important Western cities, where he concluded some large transactions which had been pending. The firm recently booked a goodly number of orders for new labels from both old and new customers of the house.

• • •

Isaacs in Charge.

M. Isaacs, the new retail leaf dealer at 2235 Second avenue, opened for business last Saturday evening. Business gradually came in and Mr. Isaacs was well pleased with the volume of trade. The cigar manufacturing plant will not be in working order for some weeks, and in the meantime the Claude Duval and Henry Clinton, nickel goods, and Louis Bonaparte clear Havanas, from the factory of Joseph Abrahams, 113 Maiden Lane, will be handled. When the factory is in working order the Flor de Amiz, Flor de Isma, and Onus Probandi will be pushed, in addition to the line now handled. Fred Isaacs, the eldest son of Mr. Isaacs, will have charge of the leaf tobacco department, and in the short time since the opening of the establishment has made many friends in the cigar manufacturing trade.

• • •

Customs Rating of Metal Stands.

It was held this week by the Board of United States General Appraisers that ornamental metal stands, made to hold boxes of safety matches, do not fall within the provision in the Dingley tariff for "smokers' articles." The Jordan Marsh Company, of Boston, the importers of the stands, objected to the action of the Custom House in exacting a sixty per cent. duty on the stands, under the plea that they came under the paragraph dealing with smokers' articles. Instead, the firm made the claim that the articles should be admitted at forty-five per cent., under the provision in the tariff for manufactures of metal. It is stated in the decision for the Board, written by General Appraiser Hay, that there is nothing in the testimony to show that the stands are used chiefly by smokers, while an examination of the articles would not necessarily lead to the conclusion that they are exclusively used as alleged by the Government. The

(Concluded on page 15)

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

H. F. Kohler

Manufacturer of

High Grade Nickel
and
Seed and Havana
∴CIGARS∴

Factories, Nashville and Jacobus, Pa.
Main Office, Nashville
Correspondence with Wholesale and Jobbing Houses invited.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

THE LOCAL TOBACCO NEWS

The local leaf tobacco market has been generally quiet and confined to a regular routine trade in filling the needs of manufacturers for early use. No large transactions in any kind of leaf have been reported, although there were several houses which made considerable shipments in small lots. The aggregate of the week's transactions was not up to the standard, yet, considering the time of the year and the general business conditions, it cannot be regarded as entirely bad. There has been a noticeable increase in inquiries about goods, which indicates the probability of better times in the near future when manufacturers again become really busy, and which is bound to come sooner or later.

There was a moderate business in Sumatra tobacco, and in fact it was probably a more readily marketable article than seed leaf during the past week.

In Havana tobaccos the trade has also been quiet, yet several small lot sales have been recorded.

The cigar manufacturing industry of this city taken as a whole shows some signs of improvement, and several houses have been making record shipments for this year. Reports coming in from the more distant points are more encouraging than they have been for some time, and manufacturers are beginning to feel more buoyant as a result. It is generally believed that when trade does really set in again it will be a real lively spurt, and a few of the larger factories will be fully prepared for it. The less fortunate ones may find themselves handicapped and will probably not be in a position to take full advantage of it if there should come a real busy time, because they may not have goods on hand, nor the facilities to turn them out fast enough to meet the requirements.

The retail trade is about holding its own, but there are, indeed, very few if any who can show any increase in their business. Even the better known stores in the central part of the city are not keeping up to the volume of previous years, while many in other sections are falling behind at a rapid rate.

The Broomal-Lafayette Cigar Co. was last week visited by Morris Levy, of the American-West Indies Trading Company, whose goods they are extensive handlers of, in fact they make the A. W. I. T. Co. lines a specialty, and have done quite well with them.

Vetterlein Bros. have lately experienced a little more activity in their trade and sales are beginning to approach a more normal volume of business.

The Juan F. Portuondo Cigar Mfg. Co. has during the past week made some record shipments of goods for this year, and one day early this week their shipments were by far the heaviest of any single day since January 1st last. There are also indications that it will continue now indefinitely, with some of their heaviest purchasers sending in many duplicate orders for their leading brands.

THE TOBACCO WORLD

ESTABLISHED 1881 INCORPORATED 1902

Published Every Wednesday

BY THE

TOBACCO WORLD PUBLISHING CO.

No. 224 Arch Street, Philadelphia

Cable Address, "Baccoworld." Havana Office: Prado 36, Altos.

ADVERTISING RATES ON APPLICATION.

By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
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Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, JULY 29, 1908.

Mr. McDonnel, of Yahn & McDonnel, at Fifteenth and Chestnut streets, has been quite ill, but it is hoped he will soon again be about as usual.

Julius Vetterlein & Co., leaf dealers, had several fairly active days of business during the past week.

Dohan & Taitt report a fair trade in Havana tobacco recently. They still have some desirable holdings to make selections from.

Jacob Labe, of B. Labe & Sons, who has been attending a number of inscriptions of Sumatra tobacco at Amsterdam, is expected home today. The firm has already disposed of a considerable quantity of its purchases of new goods, and has also greatly reduced its stock of old goods. During the past few years they have become heavy importers of Sumatra tobacco, and are still offering some choice marks of the 1906 goods.

Hipple Bros. & Co. have completed sampling their packing of 1907 Pennsylvania tobaccos, which they say turned out beautifully. In fact a sale was recently made of fifty cases in one lot, and a large number of smaller sales. Chas. M. Hipple, of the firm, is this week touring through Pennsylvania territory, while Fred is looking after the office management. Warren P. Gotwalt, of this firm, is spending a two weeks vacation with his family along the banks of the Perkiomen, and current reports are that he has become quite intimate with ex-Governor Pennypacker, who is an habitue of that section of the country and also spends his summers there.

The Boch-Griffin Co. has secured the services of Leonard C. Swallow, who was formerly connected with the cigar department of Finley Acker & Co.

Sig. C. Mayer, of Sig. C. Mayer & Co., is not at the local offices of the firm, and will probably remain at home for a short time. They report fair trade conditions.

J. J. Tracy, of Gumpert Bros., has again gone on a trip through the South, and reports being received from him indicate that he is meeting with good success.

A. Roig & Langsdorf are making preparations for the erection of a large addition (40 by 100 feet) to their factory at Perkasie. The ground has been staked off, and excavations have been commenced.

Considerable apprehension is felt concerning the absolute safety of F. B. Robertson, who has been absent from this city for some time, and no word from him leads some to believe that he may have been kidnaped by some emissary of the big trust. We would not be at all surprised to hear that some of the local jobbers had organized searching parties to bring him back dead or alive. He is a versatile, fluent and eloquent talker, but these dog days are very hard on a man's energy.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

GASTON BOSSIER. 15,824
For cigars, cigarettes and tobacco. Registered July 23, 1908, by Schmidt & Co., New York.

CABBY. 15,825
For cigars, cigarettes, cheroots and tobacco. Registered July 23, 1908, by American Lithographic Co., New York.

BELLEGROVE. 15,826
For cigars, cigarettes, cheroots and tobacco. Registered July 23, 1908, by American Lithographic Co., New York.

INVASOR. 15,827
For cigars, cigarettes, cheroots and tobacco. Registered July 23, 1908, by American Lithographic Co., New York.

EL GARCES. 15,828
For cigars, cigarettes, cheroots and tobacco. Registered July 23, 1908, by American Lithographic Co., New York.

FUNNY BONE. 15,829
For cigars, cigarettes, cheroots and tobacco. Registered July 23, 1908, by American Lithographic Co., New York.

GREAT GOODNESS. 15,830
For cigars, cigarettes, cheroots and tobacco. Registered July 23, 1908, by American Lithographic Co., New York.

ERIE BAY. 15,831
For cigars and stogies. Registered July 23, 1908, by Bethesda Cigar Co., Bethesda, O.

DAN WHIPPLE. 15,832
For cigars, cigarettes, cheroots and tobacco. Registered July 23, 1908, by American Lithographic Co., New York.

SAFELITE. 15,833
For cigars, cigarettes and cheroots. Registered July 24, 1908, by Wm. Steiner, Sons & Co., New York.

CUBAN DEMAND. 15,834
For cigars, cigarettes, cheroots, stogies and tobacco. Registered July 24, 1908, by Henry Schleeger, Chicago, Ill.

ROYAL CLUB. 15,835
For cigars, cheroots and stogies. Registered July 24, 1908, by H. Plagemann & Co., San Francisco, Cal. Reregistration.

BALLYHOO. 15,836
For cigars, cigarettes, cheroots, stogies and tobacco. Registered July 24, 1908, by Celestino Costello & Co., York, Pa.

DRINK. 15,837
For cigars, cigarettes, cheroots, stogies and tobacco. Registered July 24, 1908, by Celestino Costello & Co., York, Pa

HAVANA LEAF. 15,838
For cigars, cigarettes and cheroots. Registered July 25, 1908, by Miller & Benensohn, Chicago, Ill.

LANSING. 15,839
For cigars, cigarettes and tobacco. Registered July 25, 1908, by H. Jacobs, Boston, Mass. Originally registered Oct. 25, 1906, by Jacobs & Weller, Boston, Mass.

NATIONAL SPORTSMAN. 15,840
For cigars, cigarettes and smoking tobacco. Registered July 25, 1908, by Star Cigar Co., Hellam, Pa.

S. S. CLUB. 15,841.
For cigars and smoking tobacco. Registered July 25, 1908, by S. S. Flinchbaugh, York, Pa.

LEGACY. 15,842
For cigars, cigarettes, cheroots and tobacco. Registered July 25, 1908, by American Lithographic Co., New York. Originally registered by Witsch & Schmitt, New York, Dec 4, 1884.

GROF BATTHYANY LAJOS. 15,843
For cigars, cigarettes, cheroots,

Grof Batthyany Lajos.

stogies and tobacco. Registered July 27, 1908, by I. Klein, New York.

IOLANTHE. 15,844
For cigars, cigarettes, cheroots and tobacco. Registered July 27, 1908, by American Lithographic Co., New York. Originally registered May 21, 1891, by J. Ottman Lithographing Co., New York.

ROYAL GRANT. 15,845
For cigars, cigarettes, cheroots and tobacco. Registered July 27, 1908, by American Lithographic Co., New York. Originally registered Nov. 12, 1890, by J. Ottman Lithographing Co., New York.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

To Protect the Consumers against the Host of Imitators of this Old Time Famous Popular Brand of Cigars

Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Established 1869

MANUFACTURED ONLY BY

The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia

REINA DEL GEORGIA. 15,846
For cigars, cigarettes, cheroots and tobacco. Registered July 27, 1908, by American Lithographic Co., New York.

LA JORNADA. 15,847
For cigars, cigarettes, cheroots and tobacco. Registered July 27, 1908, by American Lithographic Co., New York.

RECONCILER. 15,848.
For cigars, cigarettes, cheroots and tobacco. Registered July 27, 1908, by American Lithographic Co., New York.

LORD MARLOW. 15,849
For cigars, cigarettes and tobacco. Registered July 27, 1908, by Shaftel Bros., Brooklyn, N. Y.

AFTER ME. 15,850
For cigars, cigarettes and cheroots. Registered July 27, 1908, by H. Lautenschlager, Chicago, Ill.

LADY CATHERINE. 15,851
For cigars, cigarettes and cheroots. Registered July 27, 1908, by Calvert Lithographing Co., Chicago, Ill.

LA GREESONA. 15,852
For cigars. Registered July 29, 1908, by Greeson Bros., Huntington, W. Va.

VIRGINIA. 15,853
For cigarettes. Registered July 29, 1908, by S. M. Grissov, Pocahontas, Va.

LUNA. 15,854
For cigars. Registered July 29, 1908, by Greeson Bros., Huntington, W. Va.

Not Eligible.

Celebra, Twilight, Regal, Pullman, Backlog, Hiker, Contrast, El Mataro, Legacy, El Demando, Mandate, Manor House, Don Royal, El Letrado, El Invicto, Adoracion, Andora, La Gracia, Advance Agent, Nickel Movement, El Sabido, Alceta, Damon, El Yado, San Felipe, Growler, Red Ball, Red Ring, Thunderbolt, Soul Kiss, Royal Life, Luneta, Have-a-Look, El Preciso, Look, Suitor, Beecher, Invader, Stub, Excelsis, Navarro, Porsena, Tarquin, Keystone.

Transferred.

PAID IN-FULL.—Registered May 21, 1908, by George Schlegel, New York, was transferred to Wohl & Comstock Co., Chicago, Ill., on July 27, 1908.

Cancelled.

LA PESCO.—Registered June 19, 1908, by Wm. Steiner, Sons & Co., New York, has been cancelled.

LA MEMORIA.—Registered June 19, 1908, by George Schlegel, New York, has been cancelled.

A LITTLE STIR IN LANCASTER

Purchases by a New York Dealer Started Some Local Activity.

Lancaster, Pa., July 27.

The fact that a New York dealer has recently made quite a number of purchases of leaf in this section has brought about a little greater activity in the local market aside from his own purchases. It is noted, however, that it has been mostly what are called country packings that have been changing hands. Some purchases have been made by local city packers, either on speculation, or on prospects of ultimate need for the goods with which to supply some of their regular trade. In fact, a considerable proportion of the local packings put up by country packers have already changed hands.

The late rains have been worth a fortune to tobacco growers, notwithstanding that some damage was also inflicted by the severity of the storms. Plants have apparently taken a new lease of

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF Tobacco
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 CABLE: "NARGIL".

FARNHAM & REYNOLDS
Home Office: ADDISON, N. Y.
Packers of Finest Big Flats and Onondaga Cigar Leaf Tobacco
Warehouses: Addison, N. Y. Big Flats, N. Y. Meridian, N. Y. E. Hartford, Conn.
CONNECTICUT HAVANA SEED

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers
Lima, Ohio

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

LOUIS E. NEUMAN & Co.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Michael Hose A. F. Brillhart
Dallas Cigar Co
Manufacturers of **CIGARS** & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

CIGAR MOLDS
Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
Cincinnati, Ohio.

life and have begun to thrive splendidly. With the harvest work over, the farmers are now turning their attention largely to the cultivation of the tobacco, since the ground is again in a condition for effective work.

Sampling of the 1907 tobacco has been commenced, and with scarcely an exception the reports of its condition are highly pleasing as to the results of the sweating and thorough curing of the leaf. In general quality it is said to be as fine as any for years.

A report has been received from Coatesville that a representative of the United Cigar Manufacturers Co., of New York, had visited that town looking for a site to establish a new cigar factory. That town is today without any large cigar factory, and it is advantageously situated and has excellent shipping facilities, etc. The only question there seems about the probability of establishing there is the possibility of getting a sufficiently large force of cigarmakers to run the plant on a profitable basis. No financial aid of any kind has been sought for.

An outing was given the employes of the Powell Witter-Leninger factory at Terre Hill a few days ago, which proved a very enjoyable affair to all who participated.

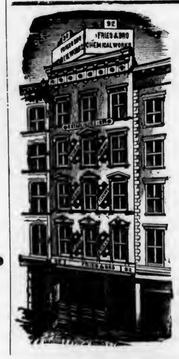
Cigar manufacturing generally is progressing slowly it being still rather quiet in most places, and numerous factories are still working on short time, and I find a few here and there which are temporarily closed down.

A number of our tobacco men are taking advantage of the present quiet spell for a little vacation. Some are at the seashore and others are indulging in other forms of recreation.

H. B. Cochran, manager of the Philadelphia office of the New York lithographic firm of Petre, Schmidt & Bergmann, visited the trade here recently, and despite a general dullness the attractiveness of his labels helped to bring about several sales.

Walter S. Bare, the well known cigar manufacturer of Lititz, who underwent a serious surgical operation several weeks ago, is gaining steadily, and hopes to be about as usual soon again. During his absence from the office his affairs were very competently looked after by his chief clerk, Miss Maggie Bricker, who is a daughter of the late Capt. John R. Bricker, one of Lititz's pioneer tobacco men.

THE TOBACCO WORLD
Has Made NO CHANGE in Rates for Registering Trade-Marks, etc.



FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1855 Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

NEW YORK TOBACCO NEWS

(Concluded from page 10)

Collector is ordered to classify the stands at the lower rate of duty.

• • •

Emil Berger Incorporates.

A charter has been granted at Albany to the Emil Berger Tobacco Co., of this city, with a capital of $25,000. The directors are: Emil Berger and Rose Berger, of 11 W. 127th street, and Louis Berger, 6 Gouverneur Slip. Emil Berger, who has been so aggressively pushing the business during the past year, will continue at its head, and it is contemplated to greatly expand the operations of the house. The offices will be retained at 6 8-10 Gouverneur Slip.

• • •

Trade Notes.

E. H. Gato, of the well known Key West cigar firm bearing his name, is at present at the New York headquarters of the company.

F. R. Hoisington, of the Cayey-Caguas Tobacco Co., is on a business trip to the Pacific coast and has been sending in some good sized orders from San Francisco and other points.

Morris D. Neumann, of the well known Philadelphia cigar manufacturing firm of M. D. Neumann & Co., was a visitor in New York last week.

Simon Batt, of the La Verdad factory, has returned from a visit to Cuba.

While the police were reflecting peacefully in the Church street police station, burglars, using the fanlight as a means of entrance, entered the cigar store of Charles E. Lymber, in Liberty street, adjoining the police station, broke open the cash register, and left as they had entered, taking several hundred dollars in cash and cigars. So quietly was the entrance and escape effected, the burglars on leaving taking the pains to close the fanlight, that nothing was known of the robbery until the arrival of Mr. Lymber the following day.

The Waldorf-Astoria Cigar Company has secured the store now occupied by Cosio & Co. at the Southeast corner of Maiden Lane and Water street.

Herman Stein, leaf dealer of Lancaster, Pa., was a visitor in this market last Monday. His first sale consisted of seventy-five cases of Pennsylvania B's to a leaf dealer. He remained here a few days and left for home with a goodly number of orders.

GENUINE CONNECTICUT BROAD LEAF TOBACCO SEED
Grown from selected plants. Price 50c. per oz. or $6 per lb., postage prepaid to any place in the U. S., Canada, Cuba or Mexico. Send postal orders to
WM. L. HUNTTING, E. Hartford, Ct.

WILLIAM L. HUNTTING
Packer, Dealer & Grower of
Leaf Tobacco
Have on hand choice Broad Leaf wrappers and binders, cheap for cash. Choice tobacco seed a specialty.
Office, 812 Main St., E. Hartford, Ct.
[Boston Bureau "The Tobacco World" 19 Devonshire Street]
Boston, Mass., July 20. 7-6-1h

SPECIAL NOTICES.

(12½ cents per line, 8 point measure)

FOR SALE CHEAP—Cigar Box Press nearly new; inside measurement, 54x36x24. Fauth & Ogden, Philadelphia, Pa.

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

WANTED—The addresses of Union Factories which make Florida wrapped goods at $20 per M. Only financially responsible firms, and those capable of turning out 10 M. a week, need apply. Address O. M. N., care of Tobacco World, Phila. 5-13tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf.

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-1h Tel. 722 Orchard

A. J. HINSEY
Maker of
PEOPLE'S CHOICE
Plain Scrap
Smoking and Chewing Tobacco
ESPECIALLY FINE QUALITY FOR THE PIPE
We make a Fine
SCRAP FILLER FOR CIGARS
Factories & Office, **AKRON, PA.**

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

H. R. TROST & CO.

(Formerly with F. C. LINDE, HAMILTON & CO. for 27 years)

Leaf Tobacco Inspectors & Weighers

15 East Lemon Street, LANCASTER, PA.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

Established 1895 Telephone Connection

T. L. ADAIR

Manufacturer of

Fine Cigars

Red Lion, Pa.

Special Lines for the Jobbing Trade

HAVAVA CORRESPONDENCE.

(Concluded from p. 9)

H. Upmann & Co. are put down as having bought over 2,000 bales of new Remedios, principally for Germany, during the past two weeks.

Genaro Suarez, the broker, had an active hand in this week's transactions. He was the means of several buyers from Tampa finding what they desired.

RECEIPTS FROM THE COUNTRY.

	Week ending July 18 Bales	Since Jan. 1 Bales
Vuelta Abajo	6,553	40,804
Semi Vuelta	486	3,610
Partido	1,485	8,042
Matanzas	21	378
Remedios & S. Clara	3,064	32,384
Mayari	200	3,234
Total	11,809	88,452

UNCHANGED IN YORK.

Midsummer Exceptionally Dull in the Cigar Factories.

York, Pa., July 27.

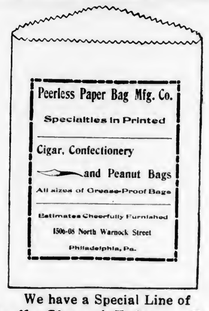
No important change has occurred in the condition of the trade here, excepting that July is likely to go down this year as one of the dullest months of July in some years past. There are a few factories that are what we may at present call exceptionally busy, but they are indeed exceptional. Work is progressing more steadily than it has been, that is true, but it is still so far from what is desirable that the actual progress that has been made is scarcely noticeable.

There has been some business done lately by leaf dealers, but it is still far from satisfactory in volume. No real activity is looked for until toward the fall, and everybody seems sanguine as to a spurt of lively business before the holidays.

Good rains have had a highly encouraging effect with the tobacco growers, and in fact to cigar manufacturers it is also a very important fact, as it helps to insure a greater supply of leaf, which for several years had caused them no end of anxiety.

The United Cigar Manufacturers Co., of New York, has leased the Hiram Martin cigar factory building at Windsor, and will employ a large force of people as soon as it can be properly remodeled. It was cheerful news to the large number of cigarmakers in that vicinity who have lately had work on short time only. There are several cigar manufacturers there, however, who have not hailed the news with so much delight.

Hiram Martin, of Windsor, who has



We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

HOTEL WESTMINSTER

Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

SEND FOR BOOKLET

The John F. Hollingsworth Co.
C. H. GODFREE,
Manager. 7-8ca

The Miami Valley Leaf Tobacco Co.

ALLEN H. REEDER — DAYTON, OHIO — STANLEY M. KROHN

Packers of Cigar Leaf Tobacco

ZIMMER SPANISH, GEBHARDT, DUTCH, MEXICAN SEED, CONNECTICUT, Etc.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of
Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

Lemon and Arch Sts. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE. 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of FINE CIGARS

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known .
5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

John McLaughlin. J. K. Kauffman.

JOHN McLAUGHLIN & CO.

Wholesale Dealers in All Kinds of

Plug & Smoking Tobaccos

Also, All Grades of

Fine Cigars & Leaf Tobacco

No. 307 North Queen St.

LANCASTER, PA.

leased his cigar factory building to the United Cigar Manufacturers Co., will open a factory in York, and will devote himself to the manufacture of a higher grade of goods which he will market under the special brands of Thos. Shadwell and Pierce Butler.

H. F. Kohler, of Nashville, reports a good business. He recently began to market the Sage of Liberty, Sally Franklin, and Great Father, which were purchased by him at the sale of the bankrupt estate of C. M. Clime & Bro., of Terre Hill, Pa. These new goods he has succeeded in placing with some of the best houses in the country. At his Jacobus factory he is wanting more hands.

W. H. Toomey, manager of the Red Lion warehouse of T. D. Shertzer, of Lancaster, is at present on a business trip, and has left A. Scott Frey in charge in his absence. Mr. Frey had a very good week's business last week and felt much elated over his success. Good luck to you, Scott.

H. L. Haines, the sales manager with the T. E. Brooks Cigar Co., at Red Lion, has been in the Western part of the State on some special business and was reported to be doing very well.

A. F. Fix, of Dallastown, recently visited the trade in Altoona and vicinity.

READING'S CIGAR FACTORIES

Do Not Seem to Have So Much to Complain About.

Reading, Pa., July 27.

This entire section seems to feel comparatively little effect of any business depression which is reported from nearly every other section. Of course, we have had a dull spell, but it seems to have passed safely by, and now most factories are again doing a fair business. It applies particularly to the factories in this immediate vicinity.

Last month an elegant showing was made in this division of the First District, and it promises fair to do as well in July. Nearly a half-million increase was shown in June over June of the previous year.

A new license for cigar manufacturing has been taken out by Edward M. Hartman, who will conduct a business at 446 N. Ninth street, this city.

The Eisenlohr factories here and at Boyertown are among the busiest in this section at present.

Paris H. Hildebrand, at 13 N. Tenth street, has reopened his factory after a temporary closing down.

H. F. Fiddler & Co. and A. S. Valentine & Son, both at Womelsdorf, are among the very busy ones outside of this city.

—A certificate of incorporation was granted at Trenton, N. J., last week, to the Dutchman Tobacco Co., of Hoboken, with a capital of $15,000, to grow and manufacture tobacco. The incorporators are N. M. Werner, G. S. Ridner and W. T. Marchbank.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED
MOST COMPLETE AND
LARGEST MAIL ORDER
LEAF TOBACCO
ESTABLISHMENT IN
AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Growers and Packers of
HIGHEST GRADES
CONNECTICUT HAVANA SEED

The Krohn Tobacco Co.
(of WINDSOR, CONN.)

Our Plantations are in the most famous growing section
Fine Handling Superb Quality

Address: F. B. GRIFFIN, Manager, NORTH BLOOMFIELD, CONN. —OR— A. H. REEDER, President, P. O. BOX 574, DAYTON, O.

HERMAN DELLE
York, Penna.

Maker of
Delman 5c.
Herdel 5c.
Alex. Martin 5c.
UNION MADE
CIGARS
Sold to Wholesale & Jobbing Trade only
Samples to Responsible Houses

Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and
Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 — Factory No. 79

S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

W. R. DAUGHERTY & BRO.
Manufacturers of
Fine Domestic
Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active
Houses Invited

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural
Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

ITALIAN TOBACCO CULTURE.

The results of the experiments in tobacco cultivation in the province of Ferrara, northeastern Italy, in 1906 and 1907, by the Societa Agricola la Codigoro, have been published, from which Consul D. R. Birch, of Genoa, has prepared the following summary:

"An experimental field prepared in the commune of Codigoro in 1906 was limited to 12½ acres, but the necessary dryhouse erected was suitable for a much greater cultivation. The total expenditures for the trial exceeded 100,000 lire ($20,000). The first experiment in 1906 was considered of much advantage, and in 1907 the area cultivated was increased to 42 acres, situated in several localities. The result of this second experiment, however, was not as good as that of the first year, but this partial failure is said to have been due to causes not connected with the question of the availability of the soil for tobacco culture. It is announced that the project will not be abandoned, as faith in the possibilities of the soil of Italy is still strong enough to warrant further experiments."

Leaf Tobacco Markets

CONNECTICUT VALLEY.

Saturday, the 18th, we had a fine shower, and after the shower had passed over we got several little dashes. But of the shower of Friday we only got the tail end. For all that farmers were very much pleased, and some expressed the opinion that there was water enough to carry the early set tobacco through to the harvest, but with the increased amount of Saturday and Sunday there is no fear expressed that the crop will again suffer, although the late set will be benefited by additional rainfalls.

I have heard more lament over the potato crop being a failure than I have from the tobacco crop being a failure. Friday morning I called the attention of several to the appearance of a field of tobacco that had changed its color from a dark green to a light green, and the conclusion was that if rain didn't come within a day or two the field would be a wreck. But before night we got a dash of the shower, and within twenty-four hours the tobacco had resumed its former color. I had been into this field and set a stake the week before, and measured the height attained in the week, which was more than 14½ inches. But that morning it was evident that water would be necessary before long to carry out the crop. The shower of Saturday was accompanied by a high wind at first, which died down when the rain reached us. But it is reported from all sources that where the tobacco had been topped for a week or more some of the plants were broken off at the ground.

A few buyers have been looking for 1906 goods, but some of it is being held quite high, and very little was bought in this vicinity. In fact there were few lots left in farmers' hands, and this is held about 20 to 23 cents through. I have heard of one lot of 41 cases being sold, and an offer being made on another. This crop was held in connection with the crop of '07 tobacco, in all about 20 acres—10 acres of each crop—belonging to Michael J. Hollaren, and 23 cents was asked, through; the fillers of the 1907 have been sold.

Our correspondent writes:

North Hatfield, Mass.: "Harry Holden has sold his packing of 1907 goods for about 15 cents per pound, 60 cases. I do not know whether this is all of his own raising or whether some other lot was included with his. The heirs of Francis G. Bardwell have sold 41 cases of 1906 for 19¼ cents through; this includes the fillers, as the crop had not been broken into at all. There were six cases of light wrappers. This crop has been sought by about all the buyers who visit this part of the Valley, and was counted a good crop."—American Cultivator.

NEW YORK STATE.

Baldwinsville.—The growing crop is doing fine, the crop as a whole being further advanced than is usual at this time. J. W. Upson has already topped a portion of his crop on his plantation in Clay. It is expected that topping will become general in ten days or two weeks.—Gazette.

Wolcott.—All of the tobacco is now set and the young plants are making a vigorous growth, but will mature unevenly, as the period of sowing was a long one.—Lake Shore News.

EDGERTON, WIS.

There seems to be a little movement all the time going on in lifting the scattering remnants of the 1907 crop left in growers' hands, when choice lots heretofore held at outside figures are taken over. The following recent sales will show the trend of prices:

J. Danielson, 19cs at 10½ and 5c.
Hans Lund, 25cs at 9 and 6c.
John Trout, 22cs at 9½ and 5c.
Thomas Cleven, 41cs at 8½ and 6c.
C. Burg, 15cs at 10½c.
S. Sanden, 15cs at 10½c.
Mrs. Munson, 14cs at 6c.
Roy Richards, 3a at 6½c bl.
L. N. Nordness, 10a at 6½c.
Mrs. Ludden, 6a at 6½c.
Mrs. Hanson, 10a at 6½c.

Business generally in cased goods is slow, though a few transactions in the local market have taken place. McIntosh Bros. have sold 100cs of '06 to export, and H. T. Sweeney reports the sale of about a similar amount of '07 to various customers for the week.

Weather conditions continue very satisfactory for advancing the crop, which is making rapid strides. The coming week will see a little topping of the most forward fields, while the general outlook everywhere is quite promising in this portion of the State. A buyer who made a 100-mile ride through the growing sections this week gives excellent reports of the crop.

Shipments, 659 cases.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars
CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll.
ROBESONIA, PA.

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
51 Market Street
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

OLDEST MANUFACTURERS OF
PEACH and PRUNE FLAVORS
Also of the
World Renowned and Non-Evaporating
SPANISH BETUNS
Cigar and Tobacco Flavors, Sweeteners, etc.
Write for Free Samples and Particulars
Guaranteed to be the Strongest and Best
Established 1855
FRIES & BRO.
92 Reade Street, NEW YORK.

W. H. RAAB & SONS,
MANUFACTURERS OF
High Grade Cigars.
CAPACITY 75,000 PER DAY
LA CUBANA CIGAR FACTORY No 463
ESTABLISHED 1871.
DALLASTOWN, PA.

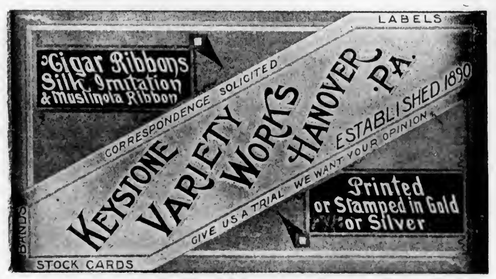
The Ideal Cigar Made in an Ideal Way
Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

WM. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



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Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal Printed Labels

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

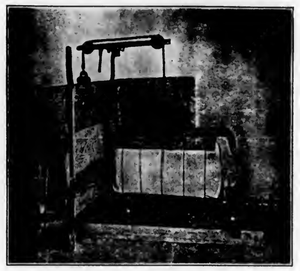
NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904
H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897



For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

Cuban Licorice Casing Wine
Is no longer an experiment, and your trade will be affected unless you fall in line and use this
HELP TO MODERN CIGAR MAKING.
Acme Extract and Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
EMBOSSING
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana	10c.
"S. B." Seed and Havana	5c.
"KATHLEEN O'NEIL"	5c.
"VUELTA SPRIGS" The Mellow Cigar	5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself. Why This Factory Never Shuts Down . .
STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers
VIRGINIA PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

WM. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

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Private Designs a Specialty
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Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
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Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

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For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

Cuban Licorice Casing Wine
Is no longer an experiment, and your trade will be affected unless you fall in line and use this
HELP TO MODERN CIGAR MAKING.
Acme Extract and Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

Patents *Caveats, Trade Marks, Design-Patents, Copyrights, etc.*
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself. Why This Factory Never Shuts Down.

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA

PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

INTENTIONAL SECOND EXPOSURE

E. A. CÁLVES & CO. ....IMPORTERS of <C> HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

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THE TOBACCO WORLD

Established in 1881
Vol. XXVIII., No. 32.

PHILADELPHIA and NEW YORK, AUGUST 5, 1908.

One Dollar per Annum.
Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS
and
CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUMTRA TOBACCO

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Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

Robert Klee's
ORETTA CIGAR
THE SMOKERS' PARADISE CORPORATION
of
Philadelphia and Atlantic City
Sole Distributors

(LORD LANCASTER, 10c.)
Clean as the Food You Eat
Vesper CIGAR 5¢
Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.
(NICKELBY, 5c.)

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

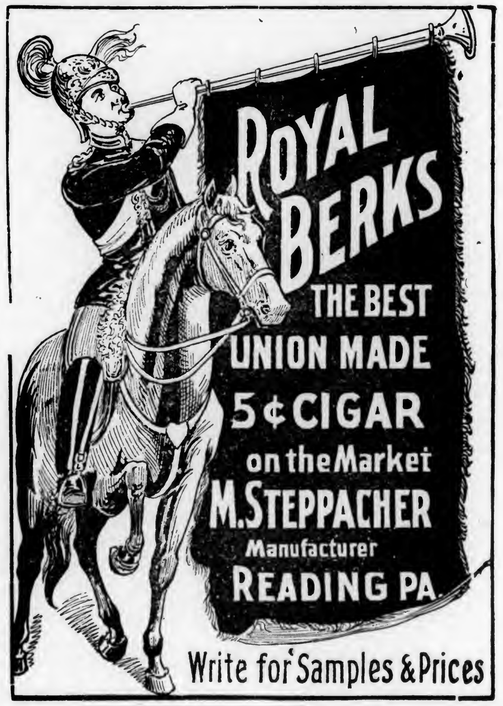
Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

W. W. STEWART & SONS
Reading, Pa.

Makers of the
JOHN HAY
LADY HELEN
10c.
JOHN HAY, Jr.
ELI PERKINS
5c.

High Grade Seed and Havana Cigars
Correspondence with Responsible Houses Solicited



Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 722 Orchard 6-8-10 Gouverneur Slip, NEW YORK

For Sale { CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 6-8-10 Gouverneur Slip, NEW YORK

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The basement is used for stripping and casing; the first floor for offices and shipping; the second for drying; the third and fourth for cigarmaking, and the fifth for cigar packing and finishing. There are two enormous sweat-houses with all modern appliances, and on the fifth floor a large cedar cigar storage room with all the paraphernalia for keeping the cigars in the best of condition. Besides these conveniences there are large Sumatra and Havana vaults in the basement.

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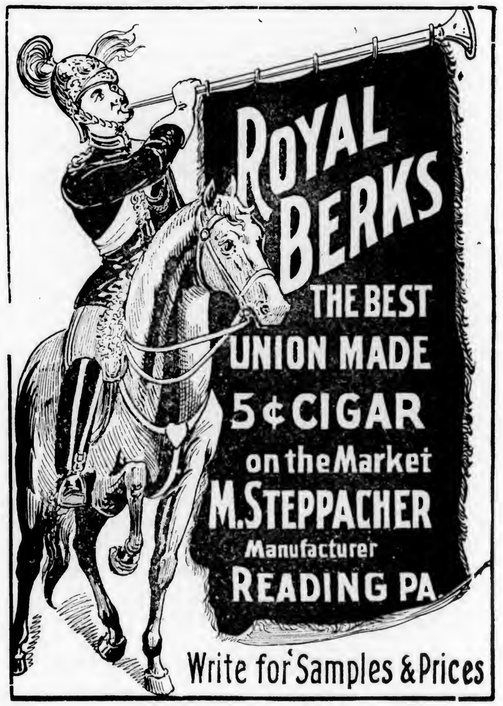

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INTENTIONAL SECOND EXPOSURE

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA
107 Arch St. PHILADA.

K. STRAUS — A. LOEB
K. STRAUS & CO.
IMPORTERS OF
PACKERS OF HAVANA LEAF TOBACCO
301 & 303 North 3rd St.
PHILADELPHIA.

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

H. Dolinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

L. KRUPPENBACH
IMPORTER of HAVANA and SUMATRA
DEALER IN LEAF TOBACCO
REGISTERED
1642-44 N. ELEVENTH ST. PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA
Tobacco
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground: fac simile of the seal of the Presidency of the Republic: dark blue.

NEW MISSOURI PLUG FACTORY.

Springfield Gets a Local Plant; Also a New Cigar Factory.

Springfield, Mo., July 31.

Charlie Gear, of this city, has filed a bond to open up a new tobacco factory in Springfield. The new factory will be located in Spring street, in the west part of the city. It will begin work within a few days. Plug tobacco will be manufactured. This is the first tobacco plant Springfield has had for several years. There are only five factories for the manufacture of plug tobacco in the division in which Springfield is situated. The division consists of seventeen counties.

Stahl & Cotter, cigar manufacturers, opened up a new cigar factory last week. The new plant is located in 332 East Commercial street. Springfield now has nine factories engaged in making cigars.

Springfield is a good cigar town. Thousands of the five-cent kind and many other grades are made and sold in the city daily. Many of these are shipped in from other factories, but a large number are manufactured by local plants.

TOBACCO MAN STRICKEN.

William H. Relyea Overcome by Heart Failure at Picnic.

Elmira, N. Y., July 29.

William H. Relyea, of 367 West Church street, proprietor of the Relyea Leaf Tobacco Company, collapsed from heart weakness at a rustic house at Rorick's Glen a few days ago and was in a serious condition when Dr. Reeve B. Howland, of Lake street, arrived and tided him over the attack by the administration of restoratives.

The collapse and restoration of Mr. Relyea was sensational in the extreme. As a member of a picnic party he had gone to the park and partaken of a heavy supper. When it was finished he was attacked by heart failure and utterly collapsed. His father-in-law, Dr. Daniel G. Carey, was a member of the party and without any medicine was unable to do much to help the sick man. He telephoned for Dr. Howland at his office on Lake street and informed him of the character of the case.

Dr. Howland's motor car was standing in front of his house. He was in it in a moment and speeding at a 40 mile rate straight up Church street. Reaching the Glen entrance he ran to the bridge through a meadow on the Beecher farm and straight across the steel footbridge to the spot where his patient was waiting. A soon as Dr. Howland was able to get at work he informed the members of the party that immediate danger had passed. In a short time Mr. Relyea had recovered sufficiently to be brought to the city. He is resting comfortably at his home.

Large Receipts of Leaf at Tampa.

Tampa, Fla., July 30.

Shipments of Cuban leaf to this port for manufacture in Tampa made Havana goods has been heavier the past week than for some months past. The steamship Olivette, of the P. & O. line, brought in nearly 1,500 bales.

The month which has nearly ended will show a big gain in the sale of stamps by the internal revenue department and custom receipts over the previous months of the year. The cigar trade is fast recovering.

Failure at Springfield, Mass.

Springfield, Mass., July 30.

George W. Thompkins and Willis G. Chamberlin, of Springfield, doing business as cigarmakers, have filed a petition in bankruptcy, with liabilities of $1,343.46 and about $700 of assets. The claims are all unsecured, and number nine, the more important being: A. Van der Poorten & Son, of New York, $625.40; Goldsmith & Block, of New York, $132.30; Fonseca Bros., of Boston, $335.34; P. Cody, of Springfield, $56. The principal item of assets is stock in trade of $450.

—John Massie, Sr, a well known tobacco merchant of Owensboro, Ky., died of Bright's disease last week. He was in the 88th year of his age, and had been in the tobacco business 20 years.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

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BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA

Tobacco

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025.

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

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Office and Salesroom:

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Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE..... ALL QUALITY..... UNION BOXES

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10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

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Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

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Importers of Sumatra and Havana

Packers and Exporters of and Dealers in Leaf Tobacco

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Increasing Receipts of New Leaf in Havana.

Quality of the New Crop is Proving an Agreeable Surprise to Purchasers. Report of Shortage in Vuelta Abajo, while Remedios is Expected to Surpass Last Year's Crop. Some Advance in Prices.

Special Correspondence of The Tobacco World.)

Havana, Cuba, July 27, 1908.

As we are advancing more and more into the season when the receipts from the country become heavier, and the present buyers in town and on the spot having a chance to pass their judgment upon this year's crop, less dissatisfaction is heard; on the contrary the majority of the dealers and manufacturers express their surprise and satisfaction at the ruling state of affairs. The quality, leafiness, burn and prices are favorably commented upon, as far as Vuelta Abajo, Partido and Remedios are concerned, although this does not exclude the possibility that some portion of undesirable leaf may come to our market later on.

The Havana cigar manufacturers have already purchased very heavily in the country of the very choicest vegas for their own use, and owing to the active competition prices have advanced in the Vuelta Abajo. It is stated by some good judges that there may be a shortage in quantity of 25 per cent. in this whole region, while the Remedios crop is admitted to be 50 per cent. larger than last year. There may be a scarcity of wrappers later on, as Vuelta Abajo only yields a very small proportion, as usual, and the Partido growth this year runs more to resagos than fine wrapper styles.

Remedios remains in active demand for Germany and all fresh receipts from the country are eagerly bought up at the ruling prices, even some 2nd and 1st capaduras have been sent forward upon trial shipments.

There is a report that one large dealer from New York will make contracts for 4,000 to 5,000 bales of 1st and 2nd capaduras, to be delivered late this fall. Prices are kept secret. This may be a sign for those dealers who like to know from which side the wind is blowing.

While it is impossible to tell with any degree of accuracy how our market may be ruling later on, it does look, however, as if the lowest prices are ruling now, and that an advance later on is more than probable.

Sales

in Havana during the past week may foot up to 3,500 bales, almost evenly divided between Vuelta Abajo and Remedios, with only a small proportion of Partido. Buyers were the exporters for Germany with about 1,200 bales, and the remainder went to the American market, excepting some small lots to the local manufacturers.

Buyers Come and Go.

Arrivals: A. L. Cuesta, of Cuesta, Rey & Co., Leopold Powell and Candido Lopez, of Leopold Powell & Co., J. A. Lozano, of Lozano, Sons & Co., and P. San Martin, of P. San Martin & Co., Tampa; F. Bolano, of F. Bolano & Co., Chicago; Ernest Ellinger, of E. Ellinger & Co., and Otto Sartorious, of Otto Sartorious & Co., New York.

Departures: Louis Cantor, Morris Rosenberg, and E. P. Cordero, for New York; Walter Kaffenburgh and S. Stanley, for Boston; Leopold Powell and Candido Lopez, for Tampa.

Havana Cigar Manufacturers

are fairly busy, although the new tobacco is not yet quite fit for working excepting the very early grown leaf, of which the quantity in the market is very small. By the middle of August, however, a fairly large proportion may be cured enough to be fit for working. Orders are arriving freely for new cigars from all parts of the world.

H. Upmann & Co. have purchased very heavily of the choicest vegas which the Vuelta Abajo has produced, and from good authority it is stated that the H. Upmann factory has secured 7,000 bales so far and is still in

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

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Commission Merchant

Leaf Tobacco and Cigars

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Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

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Rz. BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

GUSTAVO SALOMON Y HNOS.

Especialidad en TABACOS FINOS de VUELTA ABAJO, PARTIDOS y VUELTA ARRIBA

Monte 114

P. O. Box, Apartado 270
Cable: ZALEZGON **Habana**

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 177

HABANA

the market for more. Among the famous vegas acquired are, from San Juan y Martinez: La Vega de Manuel Valle—formerly called Saavedra—El Corojal, La Aparecida, Las Delicias and Santa Fe; and from San Luis: El Ingenio, Palomar, Tejar, Santa Isabel and El Conuco. They shipped 600,000 cigars last week.

Behrens & Co. made their first shipment of "new" Sol cigars to Germany per steamer Havana on July 25. They have purchased also of the new crop to a large extent, and while not all of the new crop can be worked right away, they have secured some vegas of the most "temprano" growth. Behrens & Co. say that the 1908 crop is far superior to the last two years growths of the Vuelta Abajo.

Buying, Selling and Other Notes of Interest.

A. M. Calzada & Co. have received some lots of new Remedios from their extensive escojidas, which they have turned over without delay. Don Antonio is expected back here at any moment from his trip to the United States.

Muniz Hermanos & Co. are hard at work attending to their escojidas, and are quick sellers of the lots that come in from the country.

A. L. Cuesta and P. Rey are reported to have purchased fully 1,500 bales of new and old leaf for their Tampa factory.

E. P. Cordero was a good buyer of the new crop.

Heinrich Neuberger has taken the building at No. 128 Manrique street, and Don Federico Lederer is hustling as ever to get his share of the new tobacco as it comes in from the country.

Arguelles Lopez & Bro. have bought the building at the corner of Dragones and Lealtad streets, where they intend to strip what Don Fecundo is buying in our market.

Adolfo Moeller sold a week ago a round figure of 300 bales of his Partido shade grown tobacco, raised on his farm "Iberia" near Guira de Melena. A New York manufacturer who was in town up to a few days ago was the purchaser. Prices are reserved, but the seller was known to be asking a fancy figure.

F. Bolano arrived from Spain recently. Instead of proceeding direct to his home in Chicago, he decided to pay us a visit and take a personal view of the market situation in Cuba.

J. & P. Castaneda are known to have closed out a substantial quantity of new resagos of Partidos to a New York buyer who is in town this week.

Sylvester & Stern commenced this week to take a hand in the operations in the new Remedios crop, by opening an escojida in one of the best sections of the Santa Clara district.

Mark A. Pollack returned from the Manicaragua region the day before yesterday, and reports conditions there very satisfactory. His brother, E. W. Pollack, has charge of the packing that is being conducted for one of Mr. Pollack's customers in that neighborhood.

RECEIPTS FROM THE COUNTRY.

	Week ending July 25 Bales	Since Jan. 1 Bales
Vuelta Abajo	9,267	50,071
Semi Vuelta	537	4,147
Partido	1,664	9,706
Matanzas	14	392
Remedios & S.Clara	3,900	36,284
Mayari	184	3,418
Total	15,566	104,018

EDEN CIGAR FACTORY

of BANCES & LOPEZ

HAVANA, CUBA

Calixto Lopez & Co.

180 Water St., NEW YORK

Will receive and attend to orders

Cigars made strictly of very best Vuelta Abajo Tobacco

CABLE ADDRESS "CALDA" TELEPHONE 6071.

A.M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A.B.C. 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE & WAREHOUSE MONTE 156

P.O.Box 595 HAVANA, CUBA.

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited

Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

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Importers of HAVANA TOBACCO

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of Leaf Tobacco
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227 Amsterdam, Holland. OFFICE: 183 Water St. NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF Tobacco
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, August 4.

New York Leaf Market.

From all accounts the leaf tobacco market in this city is about as quiet as any place in the country, though usually there is something doing here. And there is a little business being done, too, but, with the volume which the trade here has been used to, they regard the present amount as practically no business at all. The present quietness is attributed largely to the unusually warm spell of weather which has been experienced here. It was expected that some Western buyers who usually visit this city about this time would be soon arriving, but if the hot spell continues it is doubtful if they will put in their appearance quite so early this year. The fact that reports from various cigar manufacturing centres indicate at least a slight improvement in the output of goods is rather encouraging, and it has been about the most cheerful piece of news that the trade has had for the past week. Such goods as have been bought were taken mostly by manufacturers who needed certain supplies for immediate use in filling out.

The market in Sumatra tobacco has not been specially active, and yet the quietness was less marked than in seed leaf. New goods are being picked up right along and old stocks are gradually depleting.

In Havana tobacco the business was also somewhat affected by the general trade conditions and the business done was largely of a routine nature, although a greater activity is reported from the city of Havana.

• • •

The Cigar Manufacturers

The business with this branch of the industry shows some improvement as compared with the earlier months of the year, but in comparison with that of the several preceding summers it is desultory. There are but a comparatively few factories which claim to be up to their full capacity, and in a majority of cases the force employed is still below the average normal number. Manufacturers of clear Havana goods as a rule report a quiet trade at present, but with the seed and Havana people the conditions are a little better.

• • •

Business With Retailers.

The retail dealers are far from being able to boast of a fine business this summer, although they seem to have an occasional day that is rather encouraging. Box trade as a rule is far from as active as it was during last year. The vacationists are this year apparently not supplying themselves as plentifully as has been their custom, and in fact some are probably curtailing their cigar consumption for other forms of enjoyment.

• • •

Death of Edward Lindeman.

Edward Lindeman, of the cigar importing firm of Michaelis & Lindeman, 459 Broadway, died on Wednesday last at his home in this city. He had not been in good health for many months, but his condition was not generally known to be serious. Born in Germany, Mr. Lindeman came to the United States when a young man and settled in New York, where he engaged in the cigar business about forty years ago. He is survived by a widow, one son and two daughters.

• • •

Seidenberg-Stiefel Bankruptcy Aftermath.

Bernard Kaufman, a clerk living in Yonkers, has filed a petition in bankruptcy giving his liabilities at $14,500 and no assets. The liability was incurred it is stated by endorsing three notes of E. Seidenberg, Stiefel & Co., former cigar manufacturers at 1059 Third avenue, who were forced into bankruptcy less than a year ago. The notes were held by Julius Robertson, Union Exchange Bank and Irving S. Ottenberg, for $10,000, $2,500 and $2,000, respectively.

• • •

Calzada's Visit to New York.

A. M. Calzada, head of the leaf tobacco packing and exporting firm of A. M. Calzada & Co., of Havana, Cuba, has visited New York on a trip in which business was combined with pleasure. He sailed for home on Saturday last, well pleased with the results of his short stay here and promising to come soon again.

• • •

Monday's Hit with "Imperialettes."

Only a short time ago the well known and popular firm of S. Monday & Sons of Brooklyn, N. Y., placed on the market a new brand of package goods under the name of Imperialettes. The goods caught on almost instantly, and now they are beginning to be firmly intrenched in the Brooklyn, Manhattan and Bronx vicinities, with excellent prospects that they will soon extend to other localities. It is stated that in the short time they have been on the market over three and a half millions have been sold, which is indeed an enviable record.

Milton Victor, one of the Harlem representatives of the firm, is doing fine work on this brand, while Abe Mathias is also doing well in the Long Island territory.

• • •

Trade Notes.

John Sanderr, at 113 Maiden Lane, a dealer in cigar manufacturers' supplies, reports business as coming around quite nicely with him. His stock is among the largest in the city, and he is prepared to send a catalogue to all inquirers.

Gans Bros., in their new uptown factory, report a good steady run on their William the Fourth clear Havana. Their Western trade is especially good

(Concluded on p. 14)

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Perfect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the Largest Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

JOSH BILLINGS
5c. Cigar
"There hain't none better than the best."
—JOSH BILLINGS.
This Is the Best.

A cigar of merit with a push behind it.

The Best Little Cigars ever offered the American public.

Golden Eagle Cigars

They are extra large, Havana blend, and of perfect workmanship.
Finest package.

I. LEWIS & CO.
Makers,
Established 1870. Newark, N. J.
Z. JOHN NORRIS,
Manager of the Philadelphia Office,
14 South Fourth St.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE LOCAL TOBACCO NEWS

It has been another quiet week among the tobacco men of this city, but not more so, if as much, as in some sections, if current reports are correct. There were no large transactions during the past week, and the volume of business was made up of small sales, mostly to manufacturers who required the goods for immediate use. The business for July shows a slight gain over previous months of the present year, but it is not yet a good comparison with last year. Visitors have been rather scarce for a week or more past. A few more visiting salesmen were seen in town this week, but all report that their efforts are not being crowned with the big success which they would like to see.

A slow and gradual increase is taking place with our cigar manufacturers, and in a few instances forces of cigar makers are being somewhat increased. No boom, particularly, is expected, nor is it in fact desired, but a steady gain will be most pleasing and probably the most lasting. Orders are now coming in at such a rate and of such quantities that some of the larger factories which have out of town branches are also increasing forces there somewhat.

The retail trade is suffering from the effects of the unusual heat wave which we have now been suffering from for a more than ordinary length of time. Box trade dealers say business is not altogether bad, but transient trade in the busier sections of the city is far from what it should be.

Persistent rumors have been afloat for the past week or more, which would have it that there would soon be some important changes announced in local retail trade circles, by the acquisition of several new stores by a corporation, from individuals who have been conducting them, but the matter is yet in such shape that the real facts can not yet be divulged.

Thieves broke into a freight car at Nineteenth street and the Subway of the Reading Railroad a few nights ago and carried away a lot of 5,000 cigars which are valued at $150. Later police officers arrested Wm. Muldooney, of Twentieth and Buttonwood streets, Harry Flannery, of Nineteenth and North streets, and John Scullion, of Twentieth and Wood streets, on the charge of suspicion of the robbery and receiving stolen goods. One of the accused men was discharged by the magistrate before whom they were given a hearing, but Flannery and Scullion were held under $800 bail for a further hearing.

The Philadelphia Havana Co. is the name of a new corporation which has been incorporated in Camden, N. J., to grow and cultivate tobacco. The capital was set at $5,000, and the incorporators were Frank R. Hansell, John A. MacPeak and George H. B. Martin.

Howard W. Reidner, proprietor of the El Ward Ho cigar factory at Media, was in this city this week and announced that he had begun the erection of a new building at Media which he will use for cigar manufacturing purposes as soon as it is completed. Mr. Reidner has been in the business about two years now, and is steadily building up quite a nice trade on his several brands of goods, all of which are duplicating quite encouragingly. He expects to increase his force of cigarmakers as soon as the additional room which he requires is available. He is catering specially to handlers of high grade 5 and 10 cent articles, and has been successful in placing his goods with some of the best stands in this city and in the vicinity of his home town.

W. W. Kohlberg, with the Lichtenstein Florida Tobacco Co., was a visitor in the local trade this week, having come in from points up the State. He reports having had a fair trade, considering all the conditions which now exist.

Theo. Bixby, with the Florida Tobacco Co., of New York and Quincy, stopped off here a few days this week, while enroute from New York to Pennsylvania.

The new store of the M. J. Dalton Co., at the N. W. corner of Fifth and Chestnut streets, will soon be opened to the public. Finishing touches are now being put upon the new fixtures which have been installed, and when completed it will be one of the handsomest stores in the down town business section.

D. H. Moulsdale, with Sanchez y Haya, was one of the recent visitors, and called on the more prominent handlers of high grade clear Havana goods. He reports a moderately fair business in his line.

George W. Bushnell, of the Scotten-Dillon Tobacco Co., of Detroit, came to town early this week, to call on the local distributors of the products of his house. In speaking about trade conditions he remarked that he was probably a little fortunate, but that he had had a very satisfactory demand for all of his line so far, and that if it did not get much worse, he would have no occasion to complain.

The opening of the new subway on Monday morning drew large crowds of people to each of the several underground stations and the streets were thronged nearly all day. It was expected that retail cigar stores in the immediate vicinity of these stations might secure some increased business, but it appears that it was not a spending crowd, as little benefit was secured by the cigar trade.

THE TOBACCO WORLD

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By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
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Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, AUGUST 5, 1908.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

DIRECTOR OF PUBLIC SAFETY. 15,855
For cigars. Registered July 30, 1908, at 9 a. m., by Yahn & McDonnell, Philadelphia.

REGINA ELENA. 15,856
For cigars. Registered July 30, 1908, at 9 a. m., by Yahn & McDonnell, Philadelphia.

T. & S. 15,857
For cigars. Registered July 30, 1908, at 9 a. m., by Yahn & McDonnell, Philadelphia.

LA YACOMBA. 15,858
For cigars. Registered July 30, 1908, at 9 a. m., by Yahn & McDonnell, Philadelphia.

JIX. 15,859
For cigars. Registered July 30, 1908, at 9 a. m., by Yahn & McDonnell, Philadelphia.

BILLIKEN. 15,860
For cigars, cigarettes, chewing and smoking tobacco. Registered July 30, 1908, at 9 a. m., by Geo. Schlegel, New York.

DON PHILIPPINI. 15,861
For cigars, cigarettes, chewing and smoking tobacco. Registered July 30, 1908, at 9 a. m., by Geo. Schlegel, New York.

PROMAR. 15,862
For cigars, cigarettes, stogies, chewing and smoking tobacco. Registered July 30, 1908, at 9 a. m., by Max Prochaska & Co., New York.

BUCKEYE BILL. 15,863
For cigars, cigarettes, cheroots, stogies, and chewing and smoking tobacco. Registered July 30, 1908, at 9 a. m., by Louis W. Keyer, Dayton, O.

LA RESTO. 15,864
For cigars, cigarettes, cheroots, and chewing and smoking tobacco. Registered July 31, 1908, at 9 a. m., by Wm. Steiner, Sons & Co., New York.

LA RELOSA. 15,865
For cigars, cigarettes and cheroots. Registered July 31, 1908, at 9 a.m., by Wm. Steiner, Sons & Co., New York.

LA PUREDA. 15,866
For cigars, cigarettes and cheroots. Registered July 31, 1908, at 9 a.m., by Wm. Steiner, Sons & Co., New York.

VISTA NOVA. 15,867
For cigars, cigarettes and cheroots. Registered July 31, 1908, at 9 a.m., by Wm. Steiner, Sons & Co., New York.

ADVISADOR. 15,868
For cigars, cigarettes and cheroots. Registered July 31, 1908, at 9 a.m., by Wm. Steiner, Sons & Co., New York.

CESARE BORGIA. 15,869
For cigars, cigarettes and cheroots. Registered July 31, 1908, at 9 a.m., by Wm. Steiner, Sons & Co., New York.

EL REMARKO. 15,870
For cigars, cigarettes and cheroots. Registered July 31, 1908, at 9 a.m., by Wm. Steiner, Sons & Co., New York.

KALAPOO. 15,870a
For cigars, cigarettes and cheroots. Registered July 31, 1908, at 9 a. m., by Calvert Lithographing Co., Chicago, Ill.

LORD VERE. 15,871
For cigars and cigarettes. Registered Aug. 1, 1908, at 9 a. m., by A. C. Henschel & Co., Chicago, Ill.

CERTIFIED BOND. 15,872
For cigars, cigarettes and cheroots. Registered Aug. 1, 1908, at 9 a. m., by L. W. Keyer, Dayton, O.

ELEVATED PANATALAS 15,873
For cigars. Registered Aug. 3, 1908, at 9 a. m., by H. W. Reidner, Media, Pa.

EL WARD HO. 15,874
For cigars. Registered Aug. 3, 1908, at 9 a. m., by H. W. Reidner, Media, Pa.

U. S. FREE SMOKE. 15,875
For cigars. Registered Aug. 3, 1908, at 9 a. m., by S. Stern, Phila.

LA BELLE METROPOLE. 15,876
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered Aug. 3, 1908, at 9 a. m., by the S. Hood Cigar Co., New York.

BOUQUET DE METROPOLIS. 15,877
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered Aug. 3, 1908, at 9 a. m., by the S. Hood Cigar Co., New York.

GO SHONO. 15,878
For cigars, cigarettes, cheroots and stogies. Registered Aug. 3, 1908, at 9 a. m., by L. W. Keyer, Dayton, O.

PEPUANAHA. 15,879
For cigars, cigarettes, cheroots and stogies. Registered Aug. 3, 1908, at 9 a. m., by L. W. Keyer, Dayton, O.

VOLUNTEER FRIENDSHIP CLUB. 15,880
For cigars, chewing and smoking tobacco. Registered Aug. 3, 1908, at 9 a. m., by S. R. Kocher, Wrightsville, Pa.

FRIENDLY SONS OF ST. PATRICK. 15,881
For cigars. Registered Aug. 4, 1908, at 9 a. m., by Yahn & McDonnell, Philadelphia.

INDIAN CABINET. 15,882
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered Aug. 4, 1908, at 9 a. m., by the American Lithographic Co., New York.

MYSTIC FALLS. 15,883
For cigars, cigarettes, chewing and smoking tobacco. Registered Aug. 4, 1908, at 9 a. m., by J. H. O'Dea, Northampton, Mass.

OLYMPUS. 15,884
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered Aug. 4, 1908, at 9 a. m., by Geo. Schlegel, New York. This title was originally entered by Geo. Schlegel, on Feb. 7, 1895.

TAKE-A-BRACE. 15,885
For cigars, cigarettes, chewing and smoking tobacco. Registered Aug. 5, 1908, at 9 a. m., by The Chas. Stutz Co., New York.

SEGAR-ART. 15,886
For cigars, cigarettes and cheroots. Registered Aug. 5, 1908, at 9 a. m., by The Calvert Lithographing Co., Chicago, Ill.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

Take no other but the Genuine

Established 1869
Incorporated 1893

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Every Box of the GENUINE PORTUONDO CIGARS
Carries this Trade Mark
and
Signature of Juan F. Portuondo

There are more IMITATIONS of this old established and JUSTLY FAMOUS brand of cigars than any other cigar in the world.

MANUFACTERED ONLY BY
The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia.

SUBWAY-ELEVATED. 15,887
For cigars. Registered Aug. 5, 1908, at 9 a. m., by H. W. Reidner, Media, Pa.

LUCENA. 15,888
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered Aug. 5, 1908, at 9 a. m., by Geo. Schlegel, New York. This title was originally registered by Geo. Schlegel, Oct. 30, 1894.

Not Eligible.

Hinkadee, Davilo, Big Indian, Red Feather, Red Chief, Zenobia, Valonia, Vigilantia, Atico, Mi Alma, De Luxe, La Pesco, Hand Made, La Tosca, Royal Arms, La Belinda, El Miranda, Pluto, Our Sachem, Mystic, Orient, Fort Hill, La Regenta, La Fridencia, Rosita, 999, Autogo, Union Leader, Yellow, Jacket, Hygeia, Our Leader.

Transferred.

OLYMPUS—15,884. For cigars, cigarettes, cheroots, smoking and chewing tobacco—registered Aug. 4, 1908, as a re-registration of Feb. 7, 1895, by Geo. Schlegel, New York, was transferred, Aug. 4, 1908, to A. G. Kaufmann & Co., New York.

LUCENA—15,888. For cigars, cigarettes, cheroots, chewing and smoking tobacco, originally registered Oct. 30, 1894, and re-registered Aug. 5, 1908, by Geo. Schlegel, New York, was transferred, Aug. 5, 1908, to the Samuel Saqui Co., New York.

Cancelled.

JACK LONDON—15,763. Registered for cigars, July 6, 1908, by Eitel & Cassebohm Co., Louisville, Ky., has been cancelled.

LA FLOR DE MOOSE—Registered for cigars, June 30, 1908, by Geo. Schlegel, New York, has been cancelled.

Correction.

RADIOLD—15,804. For cigars—registered July 20, 1908, by Fridus Bros., Chicago, Ill., has been changed to RADIOLDO.

QUIET REIGNS IN YORK.

Dealers and Manufacturers Alike Dull. Revenue Report for July.

York, Pa., August 3.

There is little if any change in the conditions of the tobacco trade of this county. Leaf men and cigar manufacturers alike are complaining of the dull times. Of course, there are some who take the situation more philosophically than others, and while making little fuss are quietly endeavoring to secure some new business wherever they can.

The receipts of the York office of the Ninth Internal Revenue District, for the month of July were $81,000. This is an increase over the month of June of a thousand dollars. This increase is comparatively small and hardly noticeable. At any rate it pales into insignificance when it is recalled that July of this year is again far behind July of last year.

During the month twelve licenses were taken out for new cigar factories to be located in York and Adams coun-

GENUINE CONNECTICUT BROAD LEAF TOBACCO SEED
Grown from selected plants. Price 50c. per oz. or $6 per lb., postage prepaid to any place in the U. S., Canada, Cuba or Mexico. Send postal orders to
WM. L. HUNTTING, E. Hartford, Ct.

WILLIAM L. HUNTTING
Packer, Dealer & Grower of
Leaf Tobacco
Have on hand choice Broad Leaf wrappers and binders, cheap for cash. Choice tobacco seed a specialty.
Office, 812 Main St., E. Hartford, Ct.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF Tobacco
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 — CABLE: "NARGIL"

FARNHAM & REYNOLDS
Home Office: ADDISON, N. Y.
Packers of Finest Big Flats and Onondaga Cigar Leaf Tobacco
Warehouses: Addison, N. Y. Big Flats, N. Y. Meridian, N. Y. E. Hartford, Conn.
CONNECTICUT HAVANA SEED

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-403 E. 91st Street, NEW YORK

LOUIS E. NEUMAN & Co.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Michael Hose A. F. Brillhart

Dallas Cigar Co.
Manufacturers of **CIGARS** & Dealers in
LEAF TOBACCO,
Dallastown, Penna

CIGAR MOLDS
Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931-1935 Western Ave., and
1201-1209 Dayton Street,
Cincinnati, Ohio.

ties, and arrangements are being made for the employment of about 130 hands in the new factories, as per the following list:

F. S. Burkee & Co., McSherrystown,	20
Fink Cigar Co., Hanover,	15
Byrd C. Kauffman, York,	2
Paul W. Brown, York,	5
Samuel Herman, Red Lion,	50
Curvin N. Forman, Red Lion,	5
Jacob Strevig, Red Lion,	20
William L. Arnold, Red Lion, R. F. D. No. 3,	4
Stanley R. Keesey, Felton,	2
Joseph A. Seitz, Felton,	2
Abraham Newcomer, Long Level,	5
Solomon Newcomer, Long Level,	2

J. Kosminsky, resident representative of the Kraus-McFarlin Co., growers and packers of Florida tobacco, has returned to his headquarters here, after an extended visit to a large number of his old customers. He reports that at some places he visited he found trade conditions very good and at other places it was just as quiet as it appeared to be in this section.

AUGUST DAYS IN LANCASTER.

Trade is in the Doldrums and No Immediate Change Expected.

Lancaster, Pa., August 3.

Again there was no unusual activity in the local leaf tobacco market, and in fact not a great deal of business is being looked for during the month of August, which is usually the dull period. There were some small lots taken, but mostly by manufacturers who need them for early use.

After the copious rains that fell within the past ten days the tobacco plants began to thrive splendidly, but the ground has again become pretty well dried out and more rain, if not too severe, would do no harm. There has been a little tobacco cut, but its maturity generally has not yet been reached, although there have been seasons when about this time tobacco has been ready for cutting. Topping has become more or less general now, and within another week it will have been pretty well completed. Taken all in all the crops for this year are now looking far more promising, and the fears of the farmers of a possibly utter failure have passed away. Warm nights and heavy dews help tobacco.

The report of the Collector of Internal Revenue shows stamp sales during the month of July for cigars amounting to $183,964 38, which represents an output of 61,321,460 cigars during that month. This looks a little better than some of the earlier months of the year, but it is still far from what we should like to see. Few factories are reporting an active business, yet it is shown by the above figures that some have been getting some trade, and all are more hopeful that they will soon also participate to a greater extent than they have been doing.

M. Kinports Co., of Ephrata, have rented a building at Rothsville which they will use for cigar manufacturing purposes.

NEW YORK TOBACCO NEWS

(Concluded from page 10)

while the Eastern business is keeping up to the average.

Burglaries have been plentiful in the leaf market of late, and it would be well if the leaf and cigar houses would take extra precautions to guard their property. Last Saturday afternoon burglars were detected at work at No. 9 Burling Slip. The building had been closed for the day when strange faces were seen at one of the upper windows. The police were notified and soon had the block surrounded, and then gained entrance through the building occupied by the leaf firm of Taussig & Co. After an hour's search they captured two men on the roof of No. 7.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

WANTED—The addresses of Union Factories which make Florida wrapped goods at $20 per M. Only financially responsible firms, and those capable of turning out 10 M. a week, need apply. Address O. M. N., care of Tobacco World, Phila. 5-13tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-1h Tel. 722 Orchard

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

MIDSUMMER IN BOSTON.

Little News Procurable in the Dog Days. Trade Fair, Considering the Weather. Anticipating the K. P. Convention.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]

Boston, Mass., Aug. 3.

There is very little news to report this week about the cigar and tobacco trade. Business has been fairly good, considering the intensely hot weather we have endured for a few weeks.

The city is anxiously awaiting the grand convention of the Knights of Pythias, which will be held here this week, as a hundred thousand visitors are expected. Cigar merchants anticipate an extra good week's business, like Grand Army week celebrated here a few years ago, and retailers will have an excellent opportunity to dispose of a lot of their various odds and ends.

Advance post cards have been received from D. B. Bendheim, stating he will call on the trade on or about August 5 with an up-to-date line of pipe samples. Mr. Bendheim has just returned from a two months trip abroad, where he went to recuperate after having put through a strenuous spring business for his concern.

Albert Falk (Falk Tobacco Co.) was a recent visitor to the Hub, and has left for Springfield, Mass. Mr. Falk was well pleased with the improvement on his brands of high grade smoking mixtures since D. J. Murphy became their local representative, as the latter has done some effective missionary work for the firm.

Fancy Cigar Boxes
FOR
Holiday Trade

Of Beautifully Polished Cedar or Mahogany

With Lids Printed in Gold or Silver

Fitted with Compartments

Made in Any Size or Style, with Your Own Brands and Labels

¶ **Make Your Christmas Goods Attractive**

Samples and Prices on application

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth St.
PHILADELPHIA

A. J. HINSEY
Maker of
PEOPLE'S CHOICE
Plain Scrap
Smoking and Chewing Tobacco
ESPECIALLY FINE QUALITY FOR THE PIPE
We make a Fine
SCRAP FILLER FOR CIGARS
Factories & Office, **AKRON, PA.**

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

H. R. TROST & CO.

(Formerly with F. C. LINDE, HAMILTON & CO. for 27 years)

Leaf Tobacco Inspectors & Weighers

15 East Lemon Street, LANCASTER, PA.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

Established 1895 Telephone Connection

T. L. ADAIR

Manufacturer of

Fine Cigars

Red Lion, Pa.

Special Lines for the Jobbing Trade

As reported in my letter four weeks ago, the Jaynes-Riker Co. has taken the two large drug stores of Lewis & Co., and the sale has been confirmed this week.

Frank D. Fallon, who represents the Henry Clay and Bock & Co. here, is making a good showing on Cabanas Havana cigarettes and also on their new 5c. package, Susini. The sale on the former brand is steadily on the improve. Much magazine advertising is about to be done, and jobbers are expecting to have a big demand for this brand in the near future.

Frye Bros., proprietors of the Modern Cigar Emporium in Salem, Mass., have their extensive show windows dressed in a style that would make many of our city stores look like the work of amateurs. Frye Bros. have on a Presidential guessing contest that will prove very interesting before long. Many useful and expensive presents will be given to the winners.

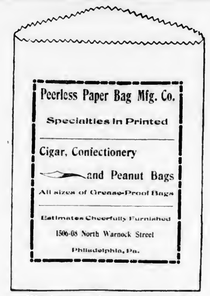
F. S. Lucy, Secretary and Treasurer of the Phillip Morris Co., was in town Saturday calling on the trade with N. D. Nichols, the concern's New England representative, who has done much to develop the big business controlled here by the firm. Mr. Lucy was received by the trade with due courtesy and left town well impressed by his initial visit to the Hub. Unis, the 15c. cigarette made by the Phillip Morris Co., without any advertising matter, is gaining in sales daily in this market.

The El Principe de Gales, King Edward size, cigarette is also gaining quite a lot of ground in this section since its introduction. The cigarette contains the costliest of Havana leaf obtainable on the market. There is to be a vast amount of window display advertising throughout Boston and vicinity. It was never known in the history of cigarettes where equal success on the part of a new brand was recorded.

George S. Rapport, who has control of the Principe de Gales cigarettes in the New England States, is shortly to make a flying trip throughout the territory to fill up his bag with orders.

A representative of Hirschl & Bendheim, St. Louis, was here this week showing samples of their line of corn cob pipes. Their new campaign pipe is reported to be selling big all over the country.

S. Aarons, representing the Surbrug Co., was also a caller on the jobbing trade. F. H. Swick, who has charge of Massachusetts, Rhode Island and Connecticut for the Surbrug Co., has increased the business 65 per cent. since he was placed here, and of the many cigarette salesmen who make Boston



We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

HOTEL WESTMINSTER

Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

SEND FOR BOOKLET

The John F. Hollingsworth Co.
C. H. GODFREE,
Manager. 7-8ca

The Miami Valley Leaf Tobacco Co.

ALLEN H. REEDER — DAYTON, OHIO — STANLEY M. KROHN

Packers of Cigar Leaf Tobacco

ZIMMER SPANISH, GEBHARDT, DUTCH, MEXICAN SEED, CONNECTICUT, Etc.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request — P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of
Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA. — MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana
Lemon and Arch Sts. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 21st St. Brooklyn, N.Y.
Branch Office,
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

John McLaughlin. — J. K. Kauffman.

JOHN McLAUGHLIN & CO.

Wholesale Dealers in All Kinds of

Plug & Smoking Tobaccos

Also, All Grades of

Fine Cigars & Leaf Tobacco

No. 307 North Queen St.
LANCASTER, PA.

their headquarters he is among the hardest workers. The Surbrug goods are selling well here, especially the Dolmas. This brand is now being made also in cork tip form.

The genial Kid Nichols (Phillip Morris & Co.) was again here going the rounds. Mr. Nichols reports business as great, the factory being more than two million behind in filling orders.

L. Shapiro (Nestor Gianaclis Co.) has been in Maine for the past three weeks, and is sending in some large orders for Nestor and Royal Nestor.

The American Tobacco Co. has had a crew of men in Lowell and Lawrence distributing plenty of free samples of the Mecca cigarettes.

A representative of the Anglo-American Pipe Co., of New York and Liverpool, Eng., was here last week, taking orders for Breen's clay pipes, and I understand he did a nice business.

F. H. Roseboom (J. J. Bagley & Co.) is offering the retailers who purchase a gross of Mayflower fine cut an attractive aluminum counter humidor, which will no doubt increase the retail sales of this brand. Wild Fruit, their cut plug, is getting there, "slowly but surely."

Enrlich & Kopf are featuring in short smokes this week Scollay Cigarros, a ten for 25 cents package of clear Havana cigars manufactured by the Allen Tobacco Co., New York.

Baker Brothers, the Hanover street wholesalers, are doing considerable work on the San Felice nickel cigar, made by Deisel-Wemmer Co., Lima, O. Plenty of advertising matter is being put out to help boom this brand.

Rosenthal Bros' Special, an Invincible shaped long filler nickel cigar, is catching on like wild fire. The cigar is well placed and duplicates nicely. Rosenthal Bros., the Boston distributors, are very energetic young men, and are rapidly gaining recognition as prominent cigar jobbers.

Louis Miller (Keystone cigar) is still on the job, and is doing some clever work in connection with this brand. Mr. Miller uses about four hours every day in filling out a lot of red tape reports which the factory demands, and were it not for this fact he could probably use the time to better advantage in securing more business.

Sam Marcuson, who has been with the Khedivial Co., of New York, for the past few years as local representative in Boston, and who a short time ago was transferred to Philadelphia, has resigned as salesman for that concern, and is expected to be back in Boston in a week or two with another live cigarette account. Mr. Marcuson is well thought of by the Boston trade, not only by the jobbers, but by the retailers also. He made a grand showing here on the Khedivial Company's goods in spite of heavy opposition, and it is indeed a great surprise to the trade to learn that he is no longer in the employ of that company. He is at present resting at Atlantic City, but is expected to be here about August 15th with a new line of Turkish cigarettes. Ben Ali.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED
MOST COMPLETE AND
LARGEST MAIL ORDER
LEAF TOBACCO
ESTABLISHMENT IN
AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Growers and Packers of
HIGHEST GRADES
CONNECTICUT HAVANA SEED

The Krohn Tobacco Co.
(of WINDSOR, CONN.)

Our Plantations are in the most famous growing section
Fine Handling Superb Quality

Address: F. B. GRIFFIN, Manager, NORTH BLOOMFIELD, CONN. —OR— A. H. REEDER, President, P. O. BOX 574, DAYTON, O.

HERMAN DELLE

York, Penna.
Maker of
Delman 5c.
Herdel 5c.
Alex. Martin 5c.
UNION MADE
CIGARS
Sold to Wholesale & Jobbing Trade only
Samples to Responsible Houses

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* **Bear**, *The* **Cub**, **Essie**, and **Matthew Carey**

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Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
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Cigars of Quality Sell and Repeat.

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5c. Cigar
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One of Our Leading Brands:
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Only High Grade Tobacco Used
Cigars always duplicate

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Union Chief
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Strictly Uniform Quality of
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W. B. HOSTETTER & CO.
Packers and Dealers in
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Rear of 144 West Market Street, on Mason Avenue,
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We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
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FINEST PACKAGES
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Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Leaf Tobacco Markets

CONNECTICUT VALLEY.

When the good people of the valley awoke last Saturday morning a welcome sound met them. It was raining. I saw a man the other day topping tobacco. It was badly wilted and looked as though there would be a light crop, but this morning I told this man that by the looks of this piece of tobacco that it had doubled during the night. The topping is going along now quite well, and the fields begin to lose the rough uneven look that they had a few days ago. According to report cutting has been started at Hatfield, C. L. Warner has begun to cut his tobacco. He has nine acres ready to harvest at once. The tobacco will cut earlier this year than usual. A number of growers will be at work this week. The dry hot weather that we have had has a tendency to ripen the plants seemingly before it was time to be harvested, for as a rule, about four weeks are required from topping time to the harvest, and when I heard of so much being broken over by the wind of a week ago, it proved to me that the plants were in a more ripened condition than was anticipated by the growers, and the harvesting season will be upon us before we are aware of it, but with plenty of rain and cooler weather the harvest will be a week later than if the dry hot weather had been prolonged, and I think every one will be pleased with the result.

I have looked at several fields of tobacco, and I must confess it is splendid. One field I examined that has been suckered and looks as even and level as a table. The leaf is large and well formed, and it has begun to take on the thick feeling of ripening tobacco. This field will be ready for the harvest the very first of August, if not by the last of this week, and next week will see the harvest begin in several places.

Our correspondents write:

Hatfield, Mass.: "Charles L. Warner has cut two acres of his tobacco, beginning the 23d inst. On the 27th cutting the crop will be in full swing. We have a fine crop, and the rain will be of great value to the late crop of tobacco."

North Hadley, Mass.: "Tobacco is growing very fast, and the end of this week will see it about all topped. The late set tobacco has made very little growth owing to the dry weather, but the rain has been very favorable for a good growth."

North Hatfield, Mass.: "No sales to report, but Mr. Swift is still entertaining tobacco buyers, and I think with some propsect of selling."—American Cultivator.

NEW YORK STATE.

Baldwinsville.—Unusually favorable weather during the past few days has rapidly advanced the growing crop. Some of the earlier crops are nearly ready for topping and present conditions warrant the belief that the crop will be the best one grown in this section for years.—Gazette.

EDGERTON, WIS.

News in the local tobacco markets is extremely scarce these days of high temperature, when most of the trade are seeking vacations or cool resorts. A few stray movements in the '07 crop are reported, but very little effort is noted towards lifting the remnants in country hands. The samples of a 1,400 case packing at Deerfield have been forwarded to New York this week which need only the acceptance of a large manufacturing concern to complete the most important transaction in '06 that has taken place in some weeks. An even one hundred hands are employed by Geo. Gary on a stripping contract. Several of the warehouses at Janesville are still engaged in packing '07 or stemming.

The market for cured leaf reflects the complaints of the eastern centers of trade, which is slow and dull. Sales are invariably limited to small lots.

The new crop has been making tremendous strides under the influence of the extreme heat of the week. Several local showers have fallen, but in some localities rain is reported needed. The storm of Friday was especially severe in the northern Dane county sections about Windsor and DeForest, accompanied by hail that injured a good many forward fields. Topping is now becoming quite general, which indicates that much of the crop will reach a harvest during August.

Shipments, 859 cases.—Reporter.

—S. Herzberg has sold his cigar store at 562 East 63d street, Chicago, to Louis Dennen.

Dorean Hotel
(Brick, Fireproof)
Ocean Front at Vermont Av.
Atlantic City, N. J.
OPEN ALL YEAR

Gambol Room, Music, Ocean Front,
Refined Surroundings
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Dining rooms and sun parlors
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For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
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Handsomely Packed and put up in Several Popular Shapes and Sizes
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PEACH and PRUNE FLAVORS
Also of the
World Renowned and Non-Evaporating
SPANISH BETUNS
Cigar and Tobacco Flavors, Sweeteners, etc.
Write for Free Samples and Particulars
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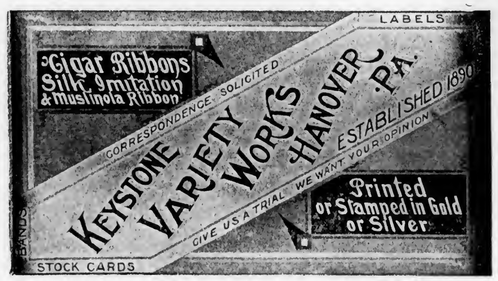
IMPORTED AND DOMESTIC BANDS



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CIGAR LABELS
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NEW YORK.
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Established 1877 New Factory 1904

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DEALER IN
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Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
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27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
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Is Guaranteed to be the Most Powerful and Lasting Havana Cigar Flavor ever produced. We Sell It.
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Lancaster, Pa.
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American Tobacco Co.
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Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

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For Sale by All Dealers

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Afford PERFECT PROTECTION AGAINST
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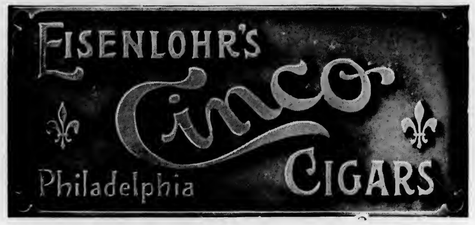

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Makers of the
JOHN HAY
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10c.
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High Grade Seed and Havana Cigars
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CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 722 Orchard 6-8-10 Gouverneur Slip, NEW YORK

For Sale { CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 6-8-10 Gouverneur Slip, NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 33 PHILADELPHIA, AUG. 12, 1908 One Dollar the Year

Tobacco Harvest in Connecticut.

Hartford, Conn., Aug. 10.

The tobacco harvest will open in earnest today in the broadleaf belt. The crop is in splendid condition and appearances indicate that luck has finally turned in favor of the growers, many of whom have suffered financial loss for two years. The usual system of cutting the stalks and curing the whole plant will be followed in East Hartford, it being considered fully as good a way as picking the leaves, as is being done on the West side of the river, and less expensive. The early harvest this year will allow the tobacco to cure down beyond the danger point before the sultry September weather that usually makes pole sweat. The great advantage of picking the leaves unless they are all allowed to prime, is that the danger of heating at the butt of the leaf close to the stalk, in sultry weather, is done away with as there is an air space between the lath and the string on which the leaves are suspended and there is no heavy stalk to wilt down or supply moisture to the leaves while the wilting process is going on in the sheds.

The texture, color and weight of the growing crop of 1908 lightens the hearts of the tobacco growers, many of whom have staked the savings of years on the present crop. The community at large hopes that the cure will be without misfortune and that the prosperity of the growers, which means the prosperity of their neighbors, will be what they have earned by the worries and hardships of the past two years.

Pushing Snuff Project in the Dark Tobacco District.

Louisville, Ky., Aug. 8.

Advices received in this city yesterday were to the effect that a plant for the manufacture of snuff in the dark tobacco district has been planned by members of the Planters' Protective Association, and that the Tobacco trust will soon find itself up against stiff competition from the farmers of that section in a business way. The plant will be erected by a company with a capital stock of $500,000.

F. G. Ewing, general manager of the Tobacco Association, stated that he feels reasonably sure that it will be in operation within a short time. The establishment will be located in one of the more important tobacco centers in the dark tobacco district, and business men of Guthrie are laying their plans to have it located at that point.

Other points which will compete for the industry will be Hopkinsville, Paducah, Princeton, in Kentucky, and Clarksville and Springfield, in Tennessee.

—The Farmers' Cigar Co., of Pittsburg, Pa., has been incorporated at Dover, Del., with a capital of $100,000, by Harvey Duke and F. W. Walter of Conestoga, Pa., and G. W. Donker, of Baltimore, Md.

Tampa Improvement Continues.

Tampa, Fla., Aug. 6.

Trade conditions continue to improve here steadily. Receipts of leaf are larger than they had been, and an examination of recent shipments of Cuban leaf shows that the new crop of Cuban tobacco is somewhat better than the last crop but perhaps not as large nor as good as some crops of previous years have been.

Manufacturers feel greatly relieved over the improved condition in the leaf tobacco situation, as clear Havana manufacturers in particular had great difficulty for the past two years in securing sufficient supplies of a satisfactory grade of goods at a price that would enable them to continue manufacturing without suffering a loss.

Y. Pendas & Alvarez have leased the second story of the wholeasle liquor store at Sixth Avenue and Thirteenth streets, where they will operate a branch factory.

Breeding New Tobaccos.

The native tobacco plants of the Connecticut valley produce long, large, pointed leaves from one of which it is possible to cut from two to four good cigar wrappers. The tobacco breeders of the Department of Agriculture invaded the valley—as later historians may chronicle, "they were welcomed by the friendly natives with open arms,"—and in the course of only five years' work they have produced tobacco of superior quality from the leaves of which the cigarmaker cuts six, eight and even more wrappers. This has been accomplished by both selection and hybridization. Perhaps the best result of this latter interesting process of tampering with nature is seen in the Cooley Hybrid, a cross between Connecticut Havana seed as the mother plant and Sumatra tobacco as the male plant. Very clever and exhaustive was the hybridization work of the tobacco breeders to secure this splendid tobacco, which is accounted a most valued acquisition to the industry. The remarkable feature of the work is that the Cooley tobacco is not a mere happen-so. It was definitely determined to secure a certain type and the Cooley is the realization of the ideal set up by the expert plant breeders. This variety grows to a height of six feet, bears an average of 21 leaves before topping, and has few suckers. The leaves are about 22 by 17 inches, curing a fine, light brown color. The veination is fine and the texture uniform throughout the leaf. The flavor is said by Secretary Wilson to be very fine. The yield under favorable conditions is about 1,750 pounds cured tobacco per acre. The experiments of the department have demonstrated that tobacco breeding, systematically carried out, can be made of great practical importance to the industry. It costs no more to grow an improved quality than to grow unimproved and irregular varieties—American Cultivator.

U. S. CONSULAR REPORTS

Concerning the Tobacco Industry in Foreign Countries.

BELGIUM.—The Home-Grown and Foreign Tobacco Trade.

The following information concerning the tobacco trade of Belgium is furnished by Consul-General Ethelbert Watts, of Brussels:

Between 5,000 and 6,700 acres of tobacco are cultivated in Belgium, chiefly in East and West Flanders and Hainaut. The number of plants raised in 1905, 1906, and 1907 was 162,784,100, 147,659,636, and 143,518,662, respectively, and the yield was 23,583,120, 20,927,359, and 19,476,206 pounds, respectively. The average cost of production is estimated at from $314 to $320 per hectare (2.471 acres), and the average yield 5,500 to 6,600 pounds per hectare.

Sales generally take place in December and January for middlesized leaves, and in February and March for large leaves. The industry receives no aid from the Government. There is an excise tax of 15 francs ($2.90) per 220 pounds on all tobacco except that which is raised for the personal use of the planter, which is free from tax. On all tobacco exported the tax is refunded. There are about 616 tobacco factories in the Kingdom, employing from 9,700 to 9,800 persons.

Imports for Three Years.

The following statement shows the imports into Belgium of tobacco and tobacco manufactures from the principal countries in 1905, 1906, and 1907 (entered for consumption):

Whence Imported	1905	1906	1907
Unmanufactured, Stemmed	Lbs.	lbs.	Lbs.
United States	223,192	192,636	152,990
Philippines	59,785	101,374	111,338
Netherlands	68,378	99,134	101,503
All other countries	52,224	55,495	42,768
Total	403,579	448,639	408,599
Other Unmanuf'd			
U. S.	10,315,848	8,079,192	6,095,874
Neth'lands	6,995,938	7,411,167	7,881,646
Dutch Indies	452,727	1,033,294	1,337,211
Bremen	1,314,454	1,184,480	994,937
Germany	442,209	518,056	553,476
Hamburg	471,079	517,561	443,626
Philippines	100,302	228,633	445,744
Austria-Hungary	244,266	199,518	310,473
Russia	10,463	209,121	305,131
Turkey	539,097	434,702	264,517
England	143,887	241,501	252,644
All other countries	661,358	595,996	793,659
Total	21,691,628	20,653,221	19,678,938
Cigars and Cigarettes			
United States	20,037	18,570	12,222
France	42,009	41,402	58,340
Netherlands	25,874	29,247	27,621
Germany	28,215	30,978	27,172
England	9,535	10,340	17,461
Egypt	13,682	18,262	12,423
Hamburg	6,531	5,973	6,233
Russia	2,317	2,416	3,069
Cuba	1,932	1,692	920
All other countries	4,293	4,756	4,474
Total	154,425	163,636	169,935
Cut, Smoking and Snuff			
United States	18,128	24,757	26,737
Algeria	36,120	33,827	59,624
France	30,692	42,277	25,216
Netherlands	26,633	26,635	23,399
England	1,260	1,947	8,598
Germany	3,881	4,184	4,814
Hamburg	19,859	12,302	2,497
All other countries	6,509	3,859	6,054
Total	143,082	149,788	156,939

The tobacco which is replacing the American product in Belgium is Java and Hungarian, chiefly.

Exports.

The exports of unmanufactured tobacco, other than stemmed, amounted to 114,292 pounds in 1907, exported to Germany and the Netherlands chiefly.

The exports of cigars and cigarettes during the years 1905, 1906, and 1907 were as follows:

Exported to	1905	1906	1907
England	72,094	63,965	77,381
Germany	31,132	29,594	38,379
Argentina	13,884	20,042	26,633
Portugal	9,937	12,019	20,913
France	18,526	19,518	19,835
China	31,385	25,511	13,504
Denmark	9,678	13,582	12,991
Netherlands	5,124	10,699	12,597
Australia	9,506	10,663	10,259
Turkey	3,716	9,852	9,711
Kongo F. State	3,214	5,542	8,122
Norway	5,669	5,883	6,461
Egypt	5,896	4,774	6,021
Switzerland	14,064	5,865	5,874
Chile	1,758	3,421	4,534
All other countries	38,188	39,929	30,196
Total	273,771	280,859	303,411

The exports of cut and smoking tobacco in 1907 amounted to 17,341 pounds, which went to the Kongo Free State, France, Germany, Netherlands, etc.

Duties and Prices.

The following are the duties on tobaccos imported into Belgium: Unmanufactured: Stemmed, $14.47 per 220 pounds; all other than stemmed, $10.61 per 220 pounds. Cigars and cigarettes, $115.80 per 220 pounds; other manufactures, including smoking and cut tobacco and snuff, $23.16 per 220 pounds. All foreign unmanufactured tobaccos are also subjected to an excise duty of $2.89 per 220 pounds.

The following are the average prices of the principal tobaccos in bond, per 220 pounds: Java, $11.58; Hungarian, $12 54; Santo Domingo, $12.54; Turkish, 13.31; Argentine, $14.47; Brazilian, $16.40; American tobacco, for cigars, $36.37 to $40.50; Belgian tobacco, $14.47 to $21.23.

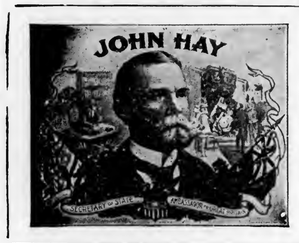
The usual terms of payment for American tobacco are at sixty days, and for the other tobaccos, cash on delivery. (Continued next week)

—D. M. Supperstein has opened a cigar establishment at 411 Main street, Canon City, Col., under the name of the Fremont Cigar Co. The premises were formerly occupied by Freeman's Smoke House, and Mr. Will Freeman, of that firm, has been retained by the new management. Mr. Supperstein was formerly connected with the A. T. Co. and Straley & Estabrook, of Denver, and has a large and valuable acquaintance.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Robert Klee's
ORETTA CIGAR
THE SMOKERS' PARADISE CORPORATION
of
Philadelphia and Atlantic City
Sole Distributors

W. W. STEWART & SONS
Reading, Pa.
Makers of the
JOHN HAY
LADY HELEN
10c.
JOHN HAY, Jr.
ELI PERKINS
5c.



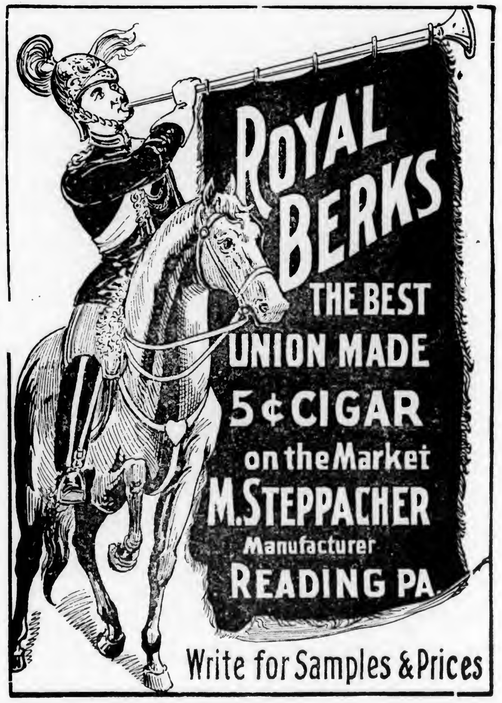
High Grade Seed and Havana Cigars
Correspondence with Responsible Houses Solicited

(LORD LANCASTER, 10c.)
Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.
(NICKELBY, 5c.)

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa



Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 722 Orchard 6-8-10 Gouverneur Slip, NEW YORK

For Sale { CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 6-8-10 Gouverneur Slip, NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 33 PHILADELPHIA, AUG. 12, 1908 One Dollar the Year

Tobacco Harvest in Connecticut.

Hartford, Conn., Aug. 10.

The tobacco harvest will open in earnest today in the broadleaf belt. The crop is in splendid condition and appearances indicate that luck has finally turned in favor of the growers, many of whom have suffered financial loss for two years. The usual system of cutting the stalks and curing the whole plant will be followed in East Hartford, it being considered fully as good a way as picking the leaves, as is being done on the West side of the river, and less expensive. The early harvest this year will allow the tobacco to cure down beyond the danger point before the sultry September weather that usually makes pole sweat. The great advantage of picking the leaves unless they are all allowed to prime, is that the danger of heating at the butt of the leaf close to the stalk, in sultry weather, is done away with as there is an air space between the lath and the string on which the leaves are suspended and there is no heavy stalk to wilt down or supply moisture to the leaves while the wilting process is going on in the sheds.

The texture, color and weight of the growing crop of 1908 lightens the hearts of the tobacco growers, many of whom have staked the savings of years on the present crop. The community at large hopes that the cure will be without misfortune and that the prosperity of the growers, which means the prosperity of their neighbors, will be what they have earned by the worries and hardships of the past two years.

Pushing Snuff Project in the Dark Tobacco District.

Louisville, Ky., Aug. 8.

Advices received in this city yesterday were to the effect that a plant for the manufacture of snuff in the dark tobacco district has been planned by members of the Planters' Protective Association, and that the Tobacco trust will soon find itself up against stiff competition from the farmers of that section in a business way. The plant will be erected by a company with a capital stock of $500,000.

F. G. Ewing, general manager of the Tobacco Association, stated that he feels reasonably sure that it will be in operation within a short time. The establishment will be located in one of the more important tobacco centers in the dark tobacco district, and business men of Guthrie are laying their plans to have it located at that point.

Other points which will compete for the industry will be Hopkinsville, Paducah, Princeton, in Kentucky, and Clarksville and Springfield, in Tennessee.

—The Farmers' Cigar Co., of Pittsburg, Pa., has been incorporated at Dover, Del., with a capital of $100,000, by Harvey Duke and F. W. Walter of Conestoga, Pa., and G. W. Donker, of Baltimore, Md.

Tampa Improvement Continues.

Tampa, Fla., Aug. 6.

Trade conditions continue to improve here steadily. Receipts of leaf are larger than they had been, and an examination of recent shipments of Cuban leaf shows that the new crop of Cuban tobacco is somewhat better than the last crop but perhaps not as large nor as good as some crops of previous years have been.

Manufacturers feel greatly relieved over the improved condition in the leaf tobacco situation, as clear Havana manufacturers in particular had great difficulty for the past two years in securing sufficient supplies of a satisfactory grade of goods at a price that would enable them to continue manufacturing without suffering a loss.

Y. Pendas & Alvarez have leased the second story of the wholeasle liquor store at Sixth Avenue and Thirteenth streets, where they will operate a branch factory.

Breeding New Tobaccos.

The native tobacco plants of the Connecticut valley produce long, large, pointed leaves from one of which it is possible to cut from two to four good cigar wrappers. The tobacco breeders of the Department of Agriculture invaded the valley—as later historians may chronicle, "they were welcomed by the friendly natives with open arms,"—and in the course of only five years' work they have produced tobacco of superior quality from the leaves of which the cigarmaker cuts six, eight and even more wrappers. This has been accomplished by both selection and hybridization. Perhaps the best result of this latter interesting process of tampering with nature is seen in the Cooley Hybrid, a cross between Connecticut Havana seed as the mother plant and Sumatra tobacco as the male plant. Very clever and exhaustive was the hybridization work of the tobacco breeders to secure this splendid tobacco, which is accounted a most valued acquisition to the industry. The remarkable feature of the work is that the Cooley tobacco is not a mere happen-so. It was definitely determined to secure a certain type and the Cooley is the realization of the ideal set up by the expert plant breeders. This variety grows to a height of six feet, bears an average of 21 leaves before topping, and has few suckers. The leaves are about 22 by 17 inches, curing a fine, light brown color. The veination is fine and the texture uniform throughout the leaf. The flavor is said by Secretary Wilson to be very fine. The yield under favorable conditions is about 1,750 pounds cured tobacco per acre. The experiments of the department have demonstrated that tobacco breeding, systematically carried out, can be made of great practical importance to the industry. It costs no more to grow an improved quality than to grow unimproved and irregular varieties—American Cultivator.

U. S. CONSULAR REPORTS

Concerning the Tobacco Industry in Foreign Countries.

BELGIUM.—The Home-Grown and Foreign Tobacco Trade.

The following information concerning the tobacco trade of Belgium is furnished by Consul-General Ethelbert Watts, of Brussels:

Between 5,000 and 6,700 acres of tobacco are cultivated in Belgium, chiefly in East and West Flanders and Hainaut. The number of plants raised in 1905, 1906, and 1907 was 162,784,100, 147,659,636, and 143 518,662, respectively, and the yield was 23,553,120, 20,927,359, and 19,476,206 pounds, respectively. The average cost of production is estimated at from $314 to $320 per hectare (2.471 acres), and the average yield 5,500 to 6,600 pounds per hectare.

Sales generally take place in December and January for middlesized leaves, and in February and March for large leaves. The industry receives no aid from the Government. There is an excise tax of 15 francs ($2.90) per 220 pounds on all tobacco except that which is raised for the personal use of the planter, which is free from tax. On all tobacco exported the tax is refunded. There are about 616 tobacco factories in the Kingdom, employing from 9,700 to 9,800 persons.

Imports for Three Years.

The following statement shows the imports into Belgium of tobacco and tobacco manufactures from the principal countries in 1905, 1906, and 1907 (entered for consumption):

Whence Imported	1905	1906	1907
Unmanufactured.			
Stemmed	Lbs.	Lbs.	Lbs.
United States	223,192	192,636	152,990
Philippines	59,785	101,374	111,338
Netherlands	68,378	99,134	101,503
All other countries	52,224	55,495	42,768
Total	403,579	448,639	408,599
Other Unmanuf'd			
U. S.	10,315,848	8,079,192	6,095,874
Neth'lands	6,995,938	7,411,167	7,881,646
Dutch Indies	452,727	1,033,294	1,337,211
Bremen	1,314,454	1,184,480	994,937
Germany	442,209	518,056	553,476
Hamburg	471,079	517,561	443,626
Philippines	100,302	228,633	445,744
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E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

INTENTIONAL SECOND EXPOSURE

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

K. STRAUS — A. LOEB
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IMPORTERS OF
PACKERS OF LEAF TOBACCO — HAVANA
301 & 303 North 3rd St.
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Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

H. Golinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

L. KRUPPENBACH
IMPORTER OF HAVANA AND SUMATRA
DEALER IN LEAF TOBACCO
REGISTERED
1642-44 N. ELEVENTH. ST. PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

DULL BUSINESS IN YORK CO.

A Busy Factory is the Exception to the Rule, Consequently Manufacturers are Not Buying Leaf.

York, Pa., Aug. 10.

The trade generally is rather quiet throughout this county, with a busy factory here and there, but it is not the rule. The leaf business for the past week was apparently even more quiet than it had been for several weeks previous, owing probably to the fact that manufacturers are unwilling to buy goods in any quantity while orders are so slack with them. Goods have been stacked up in great quantities by some of the manufacturers who were financially able to do it, and did so in order to afford some employment to their people at a time when the goods were really not needed. It is possible that before the fall and winter trade is over these stocks, large though they be, will have been reduced to a minimum, and it would not be the first time within the writer's recollection that such a thing had actually occurred. It is well recalled when one large factory in this county had 160 cases of cigars stored in the building, and within a year the entire quantity, together with the output made up in the meantime, had been shipped out. We shall hope that the time is soon coming when such a thing can be duplicated.

J. F. Sechrist, of Holtz, who has also been operating a factory in York for some time past, now contemplates closing the York branch and concentrating all his forces around the vicinity of his home factory.

The Cuban Star Cigar Co., at Dallastown, has been closed down for a short time, owing to a slackness in orders for early shipment.

The factory of J. W. Minnich & Son, at Dallastown, had also been closed down temporarily, but operations were resumed this week with the usual number of hands.

H. L. Haines, sales manager of the T. E. Brooks & Co. factories at Red Lion, has been on a special business trip through the coal regions.

Wisconsin Warehouse Burned.

Janesville, Wis., Aug. 7.

The leaf tobacco warehouse of J. A. Decker, located just outside the city limits, was recently destroyed by a fire, which, owing to a high wind, spread and also destroyed the dwelling and barn on the premises.

The warehouse was used by the Society of Equity and is said to have contained at the time of destruction $25,000 worth of tobacco, on which an insurance of nearly $10,000 was carried. Mr. Decker carried an insurance of $3,100 on his dwelling, barn and warehouse.

Colonel Wetmore for Democratic Campaign Treasurer.

Chicago, Ill., Aug. 6.

Information has been received that Colonel M. C. Wetmore, multi-millionaire and tobacco magnate of St. Louis, is favored by Wm. Jennings Bryan as chairman of the finance committee of the National Democratic organization. Colonel Wetmore is no stranger to the tobacco trade, having been for years at the head of a large St. Louis enterprise which, after a hard struggle, was finally merged with the American Tobacco Co.

Cigarette Making in California.

A new industry has been launched in Alameda county by the firm of Anargyros Co., in the line of manufacturing high grade cigarettes. This firm entered the ranks of Oakland's progressive concerns the latter part of 1907, and established a fully equipped factory, with a cigarette machine capable of manufacturing 20,000 cigarettes per hour or 160,000 per day, making weekly totals of 960,000 cigarettes, 9,600 boxes.

This is the only cigarette factory West of Chicago, which manufactures Turkish cigarettes and high class goods. Among their brands are Turkish Pets, Shahs, Corkers, Egyptian Nemesis, made in different sizes and with different tips as required by the trade.

That Alameda county industries are not only local trade producers, but have the entire United States at their command is forcibly illustrated by this company, in the fact that its goods are sold in Chicago, Salt Lake, Kansas City, Albuquerque, New Mexico, Portland, Ore., Phoenix, Arz., and all the intervening territory.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

Importer of SUMATRA and HAVANA
Dealer in all kinds of SEED LEAF

121 North Third Street
PHILADELPHIA

Tobacco

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia.

Long Distance Telephone, Market 3025.

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.
Write for Prices.

Office and Warehouse: 630-636 N. Prince St.
Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:
313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE ..... ALL QUALITY ..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

CONTINUED ACTIVITY IN HAVANA.

Receipts for the Month of July 3,000 Bales in Excess of Those of the Same Month Last Year. Buyers in the Market Deliberate in Making Selections. The Prospect is that Prices Will be Firmly Maintained.

Special Correspondence of The Tobacco World.)

Havana, Cuba, Auguzt 3, 1908.

The market is keeping up its life and bustle here in Havana. Receipts of tobacco from the country are heavy, and this notwithstanding some drawbacks of attempted strikes in the escojidas and scarcity of labor elsewhere, where the farmers are trying to prepare the ground for the next crop, and therefore cannot go to the packing houses in sufficient numbers as selectors of wrappers and other work which the women alone cannot attend to. Compared with last year, we have received 30,000 bales more since July 1, 1908, but this surplus has been chiefly of the old 1907 crop.

The buyers in town do not appear to hurry their purchases. On the contrary, while they are satisfied with this year's growth they are taking their time in picking out the very best vegas. One large dealer from New York is credited with having made a purchase of 1,500 bales of an escojida which struck his fancy, and while the exact prices are kept secret they are said to be nearly as high as last year. In fact it appears that all choice packings and vegas from the different tobacco sections are bound to fetch full figures this year, and if the Northern buyers think that they can purchase later on upon more favorable terms they may find that they were mistaken.

The best classes of tobacco will not be abundant, and with a good demand for same the buyers themselves will put up the prices.

Poor, undesirable and faulty lots may continue to rule low for some time to come, although even they may advance—after the good vegas are gone.

Prices in the country have advanced in the Vuelta Abajo and Remedios sections; only the Partidos district remains neglected for well known reasons, such as poor yield in wrappers and some sickly tobacco.

The demand for Germany has so far continued, but as this market is a very treacherous one a reaction in the near future would surprise nobody. However, as the same styles are also used by some Tampa and Key West manufacturers, the latter may have a chance to find what they are looking for when the call for Germany shall be less urgent.

Sales

during the week sum up to about 4,000 bales, one fourth of which consisted of Remedios and the remainder of Vuelta Abajo and Partido.

Destinations are for the United States fully 2,500 bales, for Germany and South America 1,000 bales, and for local consumption, 500 bales.

Buyers Come and Go.

Arrivals:—B. Spector, of Spector Bros., and Sebastian Solaris, of Solaris & Co., Chicago; S. Ruppin, of S. Ruppin, B. G. Davis, of B. G. Davis, and Mortimer Regensburg, of E. Regensburg & Sons, New York.

Departures:—L. W. Scott, for Boston; F. Bolano, for Chicago; Enrique Pendas, for Tampa; Mortimer Regensburg, for New York.

Havana Cigar Manufacturers

have no reason to complain of lack of orders, the chief call just now coming from Germany and second in importance from the United States, while Great Britain is still in the height of its dull season and only some factories have steady orders pending for execution.

H. Upmann & Co. shipped 650,000 cigars during the past week, and they purchased nearly 3,000 bales additional of the best vegas direct in the Vuelta Abajo for their factory, but which does not include their various vegas bought for export in the local market.

Behrens & Co. are busy, and the call

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box 98

SYLVESTER & STERN

SUCCESSORS TO
LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CHARLES BLASCO

Commission Merchant
Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

Rz. BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

GUSTAVO SALOMON Y HNOS.

Especialidad en TABACOS FINOS de VUELTA ABAJO, PARTIDOS y VUELTA ARRIBA

Monte 114

P. O. Box, Apartado 270
Cable: ZALEZGON

Habana

BRUNO DIAZ — R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

S. Jorge — Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ — CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 177

HABANA

for the celebrated Sol cigars is increasing year by year from the United States, Germany and other countries.

Buying, Selling and Other Notes of Interest.

The municipal elections passed off on August 1st in a very orderly manner, and the vanquished parties have no just reason to complain of any unfairness or restriction of the voting power, thanks to the impartial supervision of the American Government. If the victors show moderation in the exercise of their coming power and the vanquished quietly acquiesce in the will of the majority, as is the custom in the United States, then the future Republic of Cuba may have a fair number of years guaranteed to its independent and peaceful inhabitants.

Cano y Hno. were large sellers this past week, as their sales aggregated fully 2,000 bales.

F. Bolano sailed on July 30th for his Chicago home, per steamship Excelsior, via New Orleans, after having bought several fine vegas of Vuelta Abajo and Partido.

Perez y Obeso have made some good sales of old and new vegas of Vuelta Abajo to local and foreign manufacturers and dealers.

Sobrinos de A. Gonzalez were busy during the past week and got their fair share of the business going on.

Enrique Pendas, having completed his purchases for the present, left for his Tampa home by the steamship Mascotte on the 1st instant.

Muniz Hnos. & Co. disposed of all their new Remedios for Germany as soon as the lots arrived from the country.

Loeb-Nunez Havana Co. is quite busy in the new place at Zanja No. 75, buying of the new crop and shipping large quantities of old leaf by every steamer to a large circle of customers.

J. H. Cayro & Son are making a fine escojida of Partido tobacco at La Saludo, and which is of the best burning vegas this year. They have made some sales of part of the same.

A. L. Cuesta & P. Rey, J. A. Lozano, Francisco Bustillo, S. Ruppin, B. G. Davis and Mortimer Regensburg were all buyers to a more or less extent.

Ernest Ellinger has been away in the Vuelta Abajo for over a week.

M. Suarez & Co. purchased nearly 250 bales for their customers.

Miguel V. Perez moved into his nice new building recently completed at No. 98 Amistad street the latter part of last week. It was built by him according to his own taste and to suit the needs of his business in leaf tobacco.

Perez y Hnos. also moved into a new location, that is to a new address. They are now to be found at No. 102 Galiano street, where the formerly well known Flor de Cuba factory used to be.

RECEIPTS FROM THE COUNTRY.

	Week ending Aug. 1 Bales	Since Jan. 1 Bales
Vuelta Abajo	11,665	61,736
Semi Vuelta	526	4,673
Partido	1,651	11,357
Matanzas	—	392
Remedios & S. Clara	8,084	44,448
Mayari	429	3,767
Total	22,355	126,373

EDEN CIGAR FACTORY

of

BANCES & LOPEZ

HAVANA, CUBA

Calixto Lopez & Co.

180 Water St., NEW YORK

Will receive and attend to orders

Cigars made strictly of very best Vuelta Abajo Tobacco

CABLE ADDRESS "CALDA" TELEPHONE 6071.

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE & WAREHOUSE MONTE 156

P.O.Box 595 HAVANA, CUBA.

JOS. MENDELSOHN — LOUIS A. BORNEMANN — MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited — Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

ERNEST ELLINGER & CO. Office, Nos. 87-89 Pine Street
Importers of HAVANA TOBACCO New York

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of Leaf Tobacco
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227
Amsterdam, Holland.
Cable Address: "HERE."
OFFICE:
183 Water St.
NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF Tobacco
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, August 11.

New York Leaf Market.

The leaf tobacco market has remained rather inactive during the past week, but some out of town buyers have now begun to come in and there are encouraging signs of a renewal of more nearly normal activity within the next few weeks at latest. The fact that the output of cigars, etc., is again creeping up is also a pleasant indication that the needs of the manufacturing trade must necessarily increase sooner or later, and that all available stocks will eventually find a market. Cheerful news is also coming in from all growing sections, and crop prospects are now better than they have been at any time within the past two years. The results of the advance sampling of the 1907 Pennsylvania tobacco are most gratifying, in that they have revealed the packings generally, and the crop as a whole, to be of exceptionally good quality. Harvesting has begun in Connecticut, and in Wisconsin and Ohio the reports are also very satisfactory.

• • •

The Cigar Manufacturers

In the cigar trade the effect of a dull year is still felt, but a turn to a gradual recovery has set in, and the output shows signs of further improvement as the fall season approaches. The bulk of the summer resort trade is now past, and manufacturers can not expect much more from that outlet, but the regular Western trade is beginning to supply a greater demand for goods, which it is expected will more than even things up.

• • •

Business With Retailers.

The month of August is doing about as much as could be expected, considering that July had already established the fact that this summer's business would certainly not be a record breaker in volume. It is, however, being felt most severely in the higher grades of goods, as smokers seem to satisfy themselves with a cheaper article.

• • •

Increased Tobacco Dividends.

The directors of the American Tobacco Co. have declared a quarterly dividend of 2½ per cent. and 7½ per cent. extra on the common stock. This is on a par with a year ago, and compares with the 2½ per cent. and 5 per cent. extra three months ago, and with the 2½ per cent. and 2½ per cent. extra of six months ago.

There were rumors circulating in the stock markets last week of an impending adverse decision in the suit of the Government to dissolve the American Tobacco Co., and the common stock declined 4 points on a transaction of 1,200 shares.

It was recalled that the reversion of the Standard Oil decision was rumored in the market with a degree of wonderful accuracy, and in view of that fact the report of the possible outcome of the tobacco case gained all the more credence, with the result already stated.

Manufacturing Firm Incorporated.

The Coleman-Oppenheim Co., for the purpose of manufacturing cigars, has been incorporated with a nominal capital of $12,000, with the following directorate: George Coleman, 126 Albany ave., Brooklyn; Ralph B. Oppenheim, 618 West 136th street, and Albert M. Freidenberg, 186 West 135th street, New York City. They will have headquarters at 47 Lispenard street, and will engage in the manufacture of clear Havana goods.

• • •

Much Smoke in Pearl Street.

In extinguishing a smouldering blaze in the five-story building at 214 Pearl street late last Saturday afternoon three firemen attached to Engine Co. 4 were overcome by smoke from the burning tobacco in the building. A still alarm was sent to the engine company in Maiden Lane, and upon their arrival the firemen broke into the building occupied by Alexander Bros. and Mark Harris, at No. 212, thinking the fire was in that building. Upon finding out their mistake they traced the smoke to No. 214 Pearl street which runs in an L shape to Fletcher street. They broke in on both streets and were met by clouds of smoke from the burning tobacco. A regular alarm was then sent in and with these re-enforcements the fire was speedily subdued, but not before it had done considerable damage to the stock of the following concerns: Levi Spear & Son, leaf dealers; M. Heuman, leaf dealer; White Bros., cigar manufacturers, and M. Sacks, also a cigar manufacturer. Fire was again discovered in the factory of M. Sacks at 9 o'clock the same evening, but was extinguished this time with an additional loss of $50.

• • •

Hamburger to Visit Havana.

S. Hamburger, of the Havana importing firm of Hamburger Bros. & Co., sailed on Saturday last, the 8th inst., for Havana, Cuba, where he will inspect the firm's new packings. He will probably remain on the island some little time.

• • •

Trade Notes.

Burglaries have become a common occurrence in the leaf district of late, and although the police of the John street station have been on the alert for the past month, in which time two alleged thieves have been caught "right," still factories are being broken into every now and then, and the police officials so far have been unable to apprehend the guilty parties. Last Saturday No. 173 Pearl street was entered, and although the police were notified and were quickly on the scene the burglars made good their escape. No loot, however, was secured this time.

Rachel Strauss, wife of Aaron Strauss, an old-time cigar manufacturer of East 111th street, died suddenly last Wed-

(Concluded on page 14)

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

SUDDEN DEATH OF SIGMUND ROSENWALD.

As The Tobacco World was about to go to press telegrams from New York were received advising us of the sudden death of Mr. Sigmund Rosenwald, head of the great leaf tobacco firm of E Rosenwald & Bro

He died suddenly on Tuesday night, from heart failure, after having been at his office as usual on Monday. He was fifty-six years of age. The funeral will take place on Friday.

Further particulars will appear in our next issue.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF Tobacco
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 CABLE: "NARGIL"

FARNHAM & REYNOLDS
Home Office: ADDISON, N. Y.
Packers of Finest Big Flats and Onondaga
Cigar Leaf Tobacco
Warehouses: Addison, N. Y. Big Flats, N. Y. Meridian, N. Y. E. Hartford, Conn.
CONNECTICUT HAVANA SEED

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the Largest Sale of any Five-Cent Cigar

Our John Adams Seed and Havana and Flor de Moss Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE LOCAL TOBACCO NEWS

In the leaf tobacco market of this city the past week has been characteristic of the usual August dullness, only that it was, if anything, more pronounced. That there waa little business done can not be denied, but it was of such a small and hand to mouth nature as to be hardly noticeable. It certainly was not in keeping with the apparent increase in the output of cigars in this district. Of course, the heads of a number of houses are at present away and the market is therefore somewhat less active. Consolation is taken from the fact that August is always looked forward to as the dull period of the year, and no particular effort is usually made to boost trade conditions during that period. Once that the trade again gets back into harness as a unity things are very likely to assume a vastly different complexion, and there are not a few who are hoping that it may be soon.

In Sumatra tobacco there was a little business reported but there were not any specially noteworthy transactions.

Havana tobacco has also been rather quiet, considering that generally a little more interest had been aroused by the recent encouraging reports from the island.

If we may take the sale of revenue stamps as a barometer of the conditions in manufacturing, we will find that during the month of July the cigar trade fell considerably behind the output of June of this year and also of July of last year. We refer, of course, to the First District of this State, and concerning which we give the following figures, which will be interesting as a comparison:

	Amount	Output
Cigars at $3	$158,836 29	52,945,430
Cigars at 54c.	6,292.62	11,671,500
Cigarettes at $3	65.85	21,950
Cigarettes at $1.08	8,715.06	8,069,500
Cigarettes at 54c.	595.08	1,100,100
Snuff at 6c. per lb.	38,939.28 lbs.	648,988
Mf'd Tob. at 6c."	5,028.83 lbs.	83,814

In comparison with the month of July, 1907, the figures were as follows:

	1907	1908
Cigars at $3	59,460,770	52,945,430
Cigars 54c	13,182,000	11,671,500
Cigarettes at $3	33,300	21,950
Cigarettes at $1.08	7,707,000	8,069,500
Cigarettes at 54c	959,000	1,100,100
Snuff at 6c. lbs.	439 683	648,988
Mf'd Tob. at 6c. lbs.	98,912	83,814

The above figures show a decrease in the output of cigars during July, 1908, as compared with July of a year ago, of 6,515,340. A reduction is also shown in the output of little cigars of about 1,500,000. The manufacture of cigarettes and snuff in this district shows a decided gain, while the manufacture of tobacco has declined about 15,000 lbs.

As compared with the month of June of this year, the output of cigars in this district shows a falling off of about 2,500,000.

The following table shows the July output of cigars in the First Internal Revenue District of Pennsylvania since 1900:

1900	42,227,118
1901	47,658,590
1902	47,704,290
1903	51,410,800
1904	45,938,630
1905	53,446,800
1906	56,032,960
1907	59,460,770
1908	52,945,430

So that the output of July, 1908, has only been exceeded three times in the same month of the eight preceding years

THE TOBACCO WORLD

ESTABLISHED 1881 INCORPORATED 1902

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PHILADELPHIA, AUGUST 12, 1908.

In the retail trade we have not heard any special complaint during the past week, although none are particularly boasting of a big business. A fair transient business has been enjoyed by the dealers in the down town sections, and particularly among those located in the vicinity of railroad terminals and river ferries. At the several Delaware avenue stores of A. Runge customers have been seen lined up in good shape on a number of occasions, and B. F. Batten, No. 5 Market street, usually has a steady stream of patrons at certain hours of the day. Time was when a great deal of trade was caught from automobile tourists who were going to and fro on the ferries, but it seems that this traffic has been greatly reduced during the present season.

Several of our local manufacturing houses are busy at present, and a few are adding to their forces. Among these are the Theobald & Oppenheimer Co., who, it is reported, are taking on all the hands they can get that can turn out a satisfactory piece of work. Roig & Langsdorf also contemplate a larger force of cigarmakers on their roll as soon as the new addition to their Perkasie factory can be completed. It is now pretty well under way.

There has been a fair representation of visiting salesmen in the city recently, but more especially so in the cigar trade than in the leaf tobacco trade. C. W. Saunders, with the Cortez Cigar Co., came to town a few days ago, and was overflowing with enthusiasm about the winning merits of his firm's products. If we may judge from the number of duplicate orders and new orders which he has already secured, he has evidently convinced the trade that his belief is correct.

Sol. Rosener, the dean of the clear Havana trade, was also a visitor here recently, and came to keep the trade lined up on the products of the Havana American Co.'s line of clear Havana products.

L. D. Zeugschmidt, with the Union American Tobacco Co., of New York, was among the recent visitors in the jobbing trade. Mr. Z's specialty is stogies.

M. J. Dalton Co. have opened their new store at the N. W. corner of Fifth and Chestnut streets, and the place is already attracting a deal of attention, not only from among the habitues of the numerous office buildings of that section but also considerable transient trade of a very desirable class of patrons.

Rumors have been floating about this week which were to the effect that the American Tobacco Co. was about to discontinue the distribution of the Sub Rosa brand of little cigars through jobbing houses after their present supply had been exhausted, and that hereafter these goods would be supplied direct to the retail dealers. The report could not, however, be positively confirmed.

N. M. Griffin, of the Boch-Griffin Co., in the Real Estate Trust Co. Building at Broad and Chestnut streets, is expecting to take a pleasure trip by steamer to Savannah, Ga., on Saturday next.

Warren P. Gotwals, of Hipple Bros. & Co., has returned to the city after a two weeks vacation, and browned as a berry. He has been relating some good fish stories during the present week. According to his reports the finny tribe is rather plentiful along the banks of the Perkiomen. His reminiscenses of Governor Penny are indeed fine.

—The cigar store of J. L. Kennedy and Roscoe Townsend, at 117 North Sixth street, Quincy, Ill., was damaged by fire recently.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-1a Tel. 722 Orchard

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

EL ARCO DE CUPIDO. 15,889
For cigars, cigarettes, cheroots and stogies. Registered Aug. 6, 1908, at 9 a.m., by W. H. D. Moyer & Co., White Haven, Pa.

SCUDDERS-GALE BUFFALO. 15,890
For cigars, chewing and smoking tobacco. Registered Aug. 6, 1908, at 9 a. m., by The Scudders-Gale Grocery Co., St. Louis, Mo.

CAXBON HALL. 15,891
For cigars. Registered Aug. 6, 1908, at 9 a. m., by G. Merz & Son, Chicago, Ill.

EL PRAXIMO. 15,892
For cigars. Registered Aug. 6, 1908, at 9 a. m., by G. Merz & Son, Chicago, Ill.

THREE OAKS. 15,893
For cigars. Registered Aug. 6, 1908, at 9 a. m., by G. Merz & Son, Chicago, Ill.

LA PANDAFIS. 15,894
For cigars, cigarettes, cheroots and stogies. Registered Aug. 6, 1908, at 9 a. m., by John Hart & Co., Lancaster, Pa.

LA MOTORETTE. 15,895
For cigars, cigarettes and cheroots. Registered Aug. 6, 1908, at 9 a.m., by Heywood, Strasser & Voigt Litho. Co., New York.

LA MOTORELLE. 15,896
For cigars, cigarettes and cheroots. Registered Aug. 6, 1908, at 9 a.m., by Heywood, Strasser & Voigt Litho. Co., New York.

LA BELLE MOTOR. 15,897
For cigars, cigarettes and cheroots. Registered Aug. 6, 1908, at 9 a.m., by Heywood, Strasser & Voigt Litho. Co., New York.

YELLOW JACKET. 15,898
For cigars. Registered Aug. 7, 1908, at 9 a. m., by American Cigar Co., New York.

DOCE. 15,899
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered Aug. 7, 1908, at 9 a. m., by Geo. Schlegel, New York.

AWL QUALITY. 15,900
For cigars, cigarettes, cheroots and stogies. Registered Aug. 8, 1908, at 9 a. m., by Union American Cigar Co., New York.

EL PRESTINO. 15,901
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered Aug. 8, 1908, at 9 a m, by the American Lithographic Co., New York.

LADY LESLIE. 15,902
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered Aug. 8, 1908, at 9 a. m., by Geo. Schlegel, New York.

STUBBORN CINDERELLA. 15,903
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered Aug. 8, 1908, at 9 a m, by Geo. Schlegel, New York.

BILL, DAN & I. 15,904
For cigars, cigarettes, cheroots and stogies. Registered Aug. 8, 1908, at 9 a. m., by West York Cigar Co., York, Pa.

For Genuine Sawed Cedar Cigar Boxes, go to Established 1880
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

To Protect the Consumers against the Host of Imitators of this Old Time Famous Popular Brand of Cigars
Every Box of the
GENUINE PORTUONDO CIGARS
Carries this Trade Mark

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Established 1869

MANUFACTURED ONLY BY
The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia

CAPT. MOORE. 15,905
For cigars, cigarettes, cheroots and stogies. Registered Aug. 8, 1908, at 9 a. m., by West York Cigar Co., York, Pa

WEST YORK STOGIES. 15,906
For cigars, cigarettes, cheroots and stogies. Registered Aug. 8, 1908, at 9 a. m., by West York Cigar Co., York, Pa.

LA SYNCRONA. 15,907
For cigars. Registered Aug. 10, 1908, at 9 a. m, by Yahn & McDonnell, Philadelphia.

FRISCO CLUB. 15,908
For cigars. Registered Aug. 10, 1908, at 9 a. m., by E. M. Fryermuth, Reading, Pa.

PAPA'S BABY. 15,909
For cigars. Registered Aug. 10, 1908, at 9 a. m., by Metropolitan Tobacco Co., New York.

PENN WIDOW. 15,910
For cigars, cigarettes, cheroots and stogies. Registered Aug. 10, 1908, at 9 a. m., by D. A. Schaible, Philada.

HALLAR 511 SPECIAL. 15,911
For cigars, cheroots and stogies. Registered August 10, 1908, at 9 a. m., by Henry Schaffer, Philadelphia.

SALINDA. 15,912
For cigars, cigarettes, chewing and smoking tobacco. Registered August 11, 1908, at 9 a. m., by Samuel Saqui Co., New York.

CRICKET. 15,913
For cigars, cheroots and stogies. Registered August 11, 1908, at 9 a. m., by Fred C. Zeis, Port Clinton, O.

KRIKET. 15,914
For cigars, cheroots and stogies. Registered August 11, 1908, at 9 a. m., by Fred C. Zeis, Port Clinton, O.

FOUR FOR A QUARTER. 15,915
For cigars, cheroots and stogies. Registered August 11, 1908, at 9 a. m., by Fred C. Zeis, Port Clinton, O.

PENNSY SPECIAL. 15,916
For cigars, cigarettes and cheroots. Registered August 12, 1908, at 9 a. m., by Henry Schaffer, Philadelphia.

ALLEN'S TIP. 15,917
For cigars, cigarettes and cheroots. Registered August 12, 1908, at 9 a. m., by Wayne W. Renninger, Polo, Ill.

EMPIRE OF RUSSIA. 15,918
For cigarettes. Registered August 12, 1908, at 9 a. m., by K. S. & Co., San Francisco, Cal.

ARPADOR. 15,919
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 12, 1908, at 9 a. m., by the American Lithographic Co., New York.

LUNA CUARTO. 15,920
For cigars and cigarettes. Registered August 12, 1908, at 9 a. m., by Joseph Auer, Syracuse, N. Y.

OAK-MO-CAR. 15,921
For cigars, chewing and smoking tobacco. Registered August 12, 1908, at 9 a. m., by J. L. Marcero & Co., Pontiac, Mich.

POLICE CAPTAIN. 15,922
For cigars, chewing and smoking tobacco. Registered August 12, 1908, at 9 a. m., by J. L. Marcero & Co., Pontiac, Mich.

ROCK CASTLE. 15,923
For cigars, cigarettes, chewing and smoking tobacco. Registered August 12, 1908, at 9 a. m., by the American Cigar Co., New York.

DONICO. 15,924
For cigars, chewing and smoking tobacco. Registered August 12, 1908, at 9 a. m., by H. & E. Kern, Milwaukee, Wis.

TRAVELING SALESMAN. 15,925
For cigars, chewing and smoking tobacco. Registered August 12, 1908, at 9 a. m., by H. & E. Kern, Milwaukee, Wis.

NIP. 15,926
For cigars, cigarettes, chewing and smoking tobacco. Registered August 12, 1908, at 9 a. m., by the Globe Profit Sharing Co., New York.

TWO NIPS. 15,927
For cigars, cigarettes, chewing and smoking tobacco. Registered August 12, 1908, at 9 a. m., by the Globe Profit Sharing Co., New York.

THREE NIPS. 15,928
For cigars, cigarettes, chewing and smoking tobacco. Registered August 12, 1908, at 9 a. m., by the Globe Profit Sharing Co., New York.

CHRISTIAN SCIENCE. 15,929
For cigars, cigarettes and cheroots. Registered Aug 12, 1908, at 4 p. m., by The Calvert Lithographing Co., Detroit, Mich.

Not Eligible.

Jack Straw, Billy Burke, Honey Boy, Samson, The Hoyden, Herod, El Tovar, Lincoln Cabin, Ak-Sar-Ben, El Urbano, White Lady, El Alpino, Indian Head, White Model, Johannes Gutenberg, Red Ruby, Town Hall, Monterey, Big Stick, Count Zeppelin, American Cup, Elcaya, Rock Bottom, Black Lion, White Seal, La Samsonia, Stranger, La Rema, Reviver, Happy Owls, The Official Cigar, Comparo, Dove Tails, Grato, Wingold, Joy, Popularidad, Red Raven, Commercial.

Cancelled.

BOUQUET DE METROPOLIS—15,877
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered Aug. 3, 1908, by S. Hood Cigar Co., New York, has been cancelled.

Correction.

PEPUANAHA—15,879 For cigars, cigarettes, cheroots and stogies. Registered August 3, 1908, by L. W. Keyer, Dayton, O., should have read PEQUANAHA.

OLDEST MANUFACTURERS OF
PEACH and PRUNE FLAVORS
Also of the
World Renowned and Non-Evaporating
SPANISH BETUNS
Cigar and Tobacco Flavors, Sweeteners, etc.
Write for Free Samples and Particulars
Guaranteed to be the Strongest and Best
Established 1855
FRIES & BRO.
92 Reade Street, NEW YORK.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers
Lima, Ohio

T. J. DUNN & CO.
Makers of
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

LOUIS E. NEUMAN & Co.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Michael Hose A. F. Brillhart
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

CIGAR MOLDS
Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931-1935 Western Ave., and
1201-1209 Dayton Street,
Cincinnati, Ohio.

NEW YORK TOBACCO NEWS

(Concluded from page 10)

iesday, in the Catskill Mountains, where she had gone for the summer. The funeral took place from Temple Rudolph Sholem, 63rd street and Lexington avenue, last Sunday at one p. m. Many members of the leaf trade attended.

Fernando Zegri, New York manager for Quinones Cabezudo Co., reports a good steady run on the high grade Porto Rico cigars of his house. He says the factory at Caguas is working full to meet the demands of the States and that the goods are duplicating nicely.

David Strauss and Phil Isaacs have moved their cigar factory to 45-47 West 116th street.

The announcement was made this week of the engagement of Miss Edna Batt, daughter of Simon Batt, head of the cigar house of Simon Batt & Co., to Sidney Goldberg, of the leaf firm of S. L. Goldberg & Sons.

Messrs. Samuel and Meyer Jaskulek, leaf packers of Cleveland, O., were visitors in the leaf market this week.

Jos. Abrahams was in the country a few days last week resting up. Joe has not been feeling well of late and the few days vacation in the mountains has improved his health to a great extent. He informed me that the retail leaf business was gradually improving and that the fall trade looks promising.

John D. Fitzpatrick, a tobacco dealer of Watertown, N. Y., has filed a petition in bankruptcy, placing his liabilities at $2,021, with nominal assets of $1,175.

PYTHIAN WEEK AT THE HUB.

The Sir Knights Owned the Town for the Week and Their Friends Came in Crowds, But Jupiter Pluvius Was in Contrary Mood.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]

Boston, Mass., Aug. 10.

The Grand Lodge Convention of the Knights of Pythias ended Saturday and most of the visiting members have departed for their homes. The parades held on Tuesday and Wednesday attracted much attention and on these days the city was flooded with visitors. We have had rainy weather nearly every day of the past week, and owing to this fact business was not as good as was anticipated, in fact retailers tell me that from a financial standpoint the city lost money, as much money was spent by our merchants in decorations, etc. I conversed with some of the visiting Knights from Connecticut and learned that trade conditions there were not very good, in fact many told me they had not put in a full week's work at one time since the last panic, and it's no wonder that they brought along very little money to spend.

The Pittsburg delegates were very much in evidence, by smoking stogies while here, and Jenkinson's stogies sold extra well during the week, as his brand is about the most popular and is kept in stock by every dealer who has any call for stogies.

Fred P. Kruse, the popular cigar broker and representative of Tibbe's pipes, has just returned from a brief vacation spent fishing for bass, etc., at Ossipee, N. H.

Joe Coppersmith has secured a position as salesman with the Manchester Cigar Mfg. Co., of Baltimore, and will start in selling Match It cheroots.

Louis Shapiro returned from his trip into Maine and is now working the Western part of this State. The Royal Nestors are fast becoming our leading 15 cent cigarette. The Roxbury factory is two million cigarettes behind in filling orders.

Col. Fred Ware, President of the Ware-Kramer Tobacco Co., was in town for a day or two and went the rounds with R. D. Carnes, their Eastern representative. Mr. Ware expressed himself as feeling highly gratified at the progress being made here and elsewhere with their Lynnhaven Turkish cigarette.

Charles Steinberg, the prominent Charlestown tobacconist, has just added to his stock a side line of rubber goods, etc., and he will shortly install an electric elevator of the most modern style to connect with the upper stories.

Johnny Rankin, manager of the cigar department at the Markell Drug Co., left Saturday night on a week's vacation to be spent in Maine, fishing and canoeing. Johnny certainly is a hard worker, and has made a good showing since he took hold of the cigar end of the business at the Markell Drug Co.

Miss Sadie Goldberg, the popular head bookkeeper of Rosenthal Bros., the Hanover street wholesalers, is summering at Winthrop and taking early morning dips.

Jack Dubruil (Khedivial Co.) was in town Saturday showing a sample of Alma cigarettes packed in twentieths in a novel imitation silver case. The case is highly decorated and in my estimation it ought to prove a winner. It is another clever idea of Sam Harris, who is at all times scheming to get the best of his competitors, and the New Alma package is a crackerjack and will sell at sight.

Sam Marcuson, late with the Khedivial Co., is expected to reach Boston about Aug. 15th with his new line of high grade Turkish cigarettes.

Sam H. Kitsis (Turco American Tob. Co.) is in Rhode Island, and is making a good showing on Kef and Omega cigarettes. Mr. Kitsis is the man who made Ramly cigarettes popular in this market.

The Menashi Khoury Co. had 25 or more artistic window displays about town last week in honor of the K. of P. Convention, and Sir Knight Mulligan certainly did credit to them, as each one of them was very attractive and the sale of Menashi cigarettes improved greatly.

H. W. Lord, manager of Woodward's cigar department, has returned from his vacation in Maine, looking as brown as a berry. Mr. Lord brought back with him many snap shots of interesting sights by the way. Mr. Lord is very clever with the kodak and in years gone by has won many prizes, owing to his ability as a good developer.

Fred Junisky is now representing the St. Regis Cigar Co. in Greater Boston, and doing nicely so far.

The A. T. Co. has a crew of hard workers here, under the leadership of Bro. Maloney, working on Piedmont cigarettes. They are doing a lot of free sampling, giving Hassan cigarettes gratis and besides each package of Piedmont cigarettes contain two whole coupons of the A. T. Co., redeemable for presents.

Weis & Park have sold their cigar store located in the Beacon Chambers on Myrtle street to M. Aronson, and will now confine themselves to their Blue Hill avenue establishment, which is opposite Franklin Park and needs lots of attention during the summer months.

Ben Ali.

AMERICAN TOBACCO in NORWAY

Why the Leaf is Bought in Germany Instead of "Direct."

One of the largest importers in Norway of American leaf tobacco has brought to the notice of Consul Felix S. S. Johnson, of Bergen, reasons why Norwegian tobacco manufacturers prefer to purchase their tobacco from Germany rather than from the United States, concerning which the consul writes:

The importer said that during the past few years the American leaf tobacco was dried by means of steam instead of being hung up and allowed to be dried by air; that many cases had been packed while wet, causing fermentation, and shipped to Europe; the rejected cases were then shipped to other European ports to be sold for what prices the goods would bring. Most of the Norwegian manufacturers purchased the American leaf tobacco through Bremen commission houses whose salesmen visit these parts once or twice a year; they have with them samples and allow a credit of some months; if the goods arrive in a damaged condition, or not as ordered, they are refused and shipped back to Germany.

As large quantities of American tobacco are used in the Norwegian factories, it would be worth the while of American producers or exporters to make direct sales to the factories here instead of having it to go through the commission houses in a third country. The system of requiring cash payment before shipment is made should be changed, for if goods arrive in a damaged condition the importer has no other recourse but to accept them, very seldom receiving an allowance from the American exporters for his loss.

GENUINE CONNECTICUT BROAD LEAF TOBACCO SEED
Grown from selected plants. Price 50c. per oz. or $6 per lb., postage prepaid to any place in the U. S., Canada, Cuba or Mexico. Send postal orders to
WM. L. HUNTTING, E. Hartford, Ct.

WILLIAM L. HUNTTING
Packer, Dealer & Grower of
Leaf Tobacco
Have on hand choice Broad Leaf wrappers and binders, cheap for cash.
Choice tobacco seed a specialty.
Office, 812 Main St., E. Hartford, Ct.

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. J. HINSEY
Maker of
PEOPLE'S CHOICE
Plain Scrap
Smoking and Chewing Tobacco
ESPECIALLY FINE QUALITY FOR THE PIPE
We make a Fine
SCRAP FILLER FOR CIGARS
Factories & Office, AKRON, PA.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

H. R. TROST & CO.

(Formerly with F. C. LINDE, HAMILTON & CO. for 27 years)

Leaf Tobacco Inspectors & Weighers

15 East Lemon Street, LANCASTER, PA.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

GOOD NEWS FROM LANCASTER.

Several Sales of 1906 Leaf Cause Tobacco Dealers to Sit Up and Take Notice.

Lancaster, Pa., Aug. 10.

There was something doing in 1906 tobacco last week, and it came as an agreeable surprise, for packers had about settled down to a contemplation of continued quietness for the next few weeks. Now that the lethargy has been broken the trade is looking forward to a steady revival, and in fact it is at present in a high spirited state. I. H. Weaver, a city packer, reported the sale of 450 cases; W. G. Mellinger & Bro., of West Willow, report 500; E. B. Kready & Co., of Mountville, 400, and D. M. Aument, of Strasburg, 160, which, together with some smaller sales to local cigar manufacturers, etc., makes up an elegant week's business.

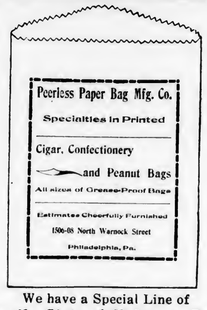
The new crops are now looking extremely fine and have undergone a change within the last two weeks that one would hardly believe possible. Indications are that the tobacco will be ready for harvest in good season and that it will not be subject to the great dangers of frost, as was the case last year. Of course, there is many a slip 'twixt the cup and the lip, but unless some serious mishap yet occurs the growers will not have cause for alarm.

Quite a number of our local tobacco men are at present out of the city on vacations, while a few are on business trips. Among the latter is Charles J. Lederman, who has been traveling through the Middle West, and reports received from him indicate that he is having a pretty busy time of it, and had disposed of considerable quantities of goods. He has been covering the principal trade centres.

There appears to be some improvement in the cigar trade; orders are coming in at a more lively rate, and the increased sale of revenue stamps verifies this fact. Of course, there is still room for more improvement, but if a steady gain continues for a short time manufacturers will soon be back to the point of normal output.

N. D. Alexander, a leaf tobacco dealer, now at Arch and Lemon streets, has purchased a property on Water street, between Lemon and James. He expects to take possession of the premises about September 1st, but has planned extensive alterations, which may delay the time for him to actually move into the place until the end of the year.

John P. Snader, of Akron, is erecting a new cigar factory at that place, 20 by



We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

HOTEL WESTMINSTER

Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

SEND FOR BOOKLET
The John F. Hollingsworth Co.
C. H. GODFREE, Manager.
7-8ca

Established 1895 — Telephone Connection

T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

The Miami Valley Leaf Tobacco Co.

ALLEN H. REEDER — DAYTON, OHIO — STANLEY M. KROHN

Packers of Cigar Leaf Tobacco

ZIMMER SPANISH, GEBHARDT, DUTCH, MEXICAN SEED, CONNECTICUT, Etc.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request — P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.
Growers and Packers
BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.
United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana
Lemon and Arch Sts. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

LEONA BLAND

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 27th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago, Ill.
Cigar Labels, Bands & Trimmings.

John McLaughlin. J. K. Kauffman.

JOHN McLAUGHLIN & CO.
Wholesale Dealers in All Kinds of
Plug & Smoking Tobaccos
Also, All Grades of
Fine Cigars & Leaf Tobacco
No. 307 North Queen St.
LANCASTER, PA.

30 feet in dimensions, and to be two and a half stories high. It is an excellent location.

Some of the factories in that vicinity are still operated on short time.

Extensive exterior improvements are being made at the warehouses of E. L. Nissly & Co., at Florin. The warehouses are directly on the line of the new trolley road running from Lancaster to Elizabethtown, which had to pass through Mr. Nissly's property.

READING'S GOOD FORTUNE.

Encouraging Reports from Cigar Manufacturars. Leaf Men are also More Optimistic.

Reading, Pa., Aug. 10.

Things are going along moderately well in this section, and quite a few of our cigar manufacturers are having a fairly active business. There have been some factories working on short time, but they contemplate to resume on full time shortly.

Yocum Bros. have an increased demand for their product as compared with earlier in the year, and are now working steadily.

John G. Spatz & Co. are doing pretty well on their high grade goods, such as the Heidelberg and other ten cent brands of which they make a specialty.

E. E. Kahler finds a steady increase, although the factory has been working about five days a week.

P. H. Hildebrand, on North Tenth street, has been making some large shipments of his leading brands.

H. G. Burky, a manufacturer of union made cigars, has done quite well, and has also recently launched a new brand which is now beginning to take very well with his trade. He was perhaps rather fortunate in securing some nice Western orders for his product.

C. M. Yetter & Co. are finding quite a notable increase in their business, and the several salesmen representing this factory are meeting with bigger orders than they were securing earlier in the year.

Lengel & Ernst are steadily pushing their old brands, among which is the Tulpehocken, which has become a strong leader with them.

The Fleck Cigar Co. has kept up a pretty steady pace throughout a period when some manufacturers were suffering as a result of trade depression.

George W. Lehr has kept his factory going steadily on large mail orders. Time was when Mr. Lehr did a great deal of traveling himself, but in recent years he has confined himself more closely to the factory management.

M. Steppacher, proprietor of one of the oldest of the union factories, has noted only a slight decrease in his business this year, and without any direct salesmen on the road. The factory is running almost wholly on mail orders which come in steadily from old patrons of the house, some of whom have been

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED
MOST COMPLETE AND
LARGEST MAIL ORDER
LEAF TOBACCO
ESTABLISHMENT IN
AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Growers and Packers of
HIGHEST GRADES
CONNECTICUT HAVANA SEED

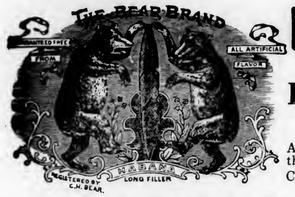
The Krohn Tobacco Co.
(of WINDSOR, CONN.)

Our Plantations are in the most famous growing section
Fine Handling Superb Quality

Address: F. B. GRIFFIN, Manager, NORTH BLOOMFIELD, CONN. —OR— A. H. REEDER, President, P. O. BOX 574, DAYTON, O.

HERMAN DELLE

York, Penna.
Maker of
Delman 5c.
Herdel 5c.
Alex. Martin 5c.
UNION MADE
CIGARS
Sold to Wholesale & Jobbing Trade only
Samples to Responsible Houses



Bear Bros.
Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* **Bear.** *The* **Cub. Essie,** and **Matthew Carey**

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

GEO. W. PARR

Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and **Lord Wharton**
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 — Factory No. 79

S. R. KOCHER

Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco York, Pa.

W. R. DAUGHERTY & BRO.
Manufacturers of
Fine Domestic
Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active
Houses Invited

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

getting Mr. Steppacher's goods for many years.

The leaf tobacco dealers are having a moderate business, and are patiently waiting for a more active time among cigar manufacturers.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

Who ever saw such a crop of tobacco as stands upon some of the fields in this vicinity, only the first of August? There are many fields where the topping is finished and the first of the suckering done. In some cases where cutting is to begin this week the suckers have been pulled off to the ground. R. M. Swift started harvesting Aug. 3.

But it will take a lot of care all through the harvest, for the sun shines clear and hot through the whole day at this season. The Crafts Brothers will be close competitors of Mr. Swift. They began to harvest their crop of 11 acres Aug. 5-6, as the leaves showed the hotbed leaf, which means the plants are nearing the point of harvesting.

In this vicinity, buyers have been inspecting some crops and have made offers of from 12½ to 13 cents, the grower to take the risks in the field and the buyer to risk the pole burn in the sheds, and agreeing to pay one half of the purchase price down. On one crop, where rising of 13 cents was offered, all that was necessary to close the bargain, was the grower demanded 12 cents per pound, on an estimate of the amount of tobacco on the fields at the time of harvesting. Probably the grower as I know him would place a high estimate upon the amount of pounds to be harvested, and as a natural consequence the buyer would wish to estimate the amounts in such a way that he would not be outdone at the time of stripping. At the prices I have heard it looks perfectly safe for the buyer if the crop only matures right and does nothing worse in the curing process; if I am correctly informed the prices for the 1907 crop are well up to 16c actual weight, although at the time of the harvest it was booked for a binder crop. It was marked at the assorting shops as fully one-half wrapper goods, and if such a crop is taking offers for from 14 to 16c, where can be the danger of paying 14c in the bundle for tobacco with the favorable look that the 1908 crop possesses? I fail to see any risk in buying the crop as long as only merchantable tobacco is offered in the bundles.

Our correspondents write:

North Hatfield, Mass.: "I cannot report any sales of 1907 tobacco although there are plenty of men looking, and they all wish to purchase tobacco of one year's raising or other years."

Hartford, Conn.: "Tobacco picking in the extensive fields along the Connecticut river is under way, and growers say that the leaf is in splendid condition. Much interest is taken in the Cooley hybrid plant grown by Government experts under direction of Prof. Shamel, of Washington, D. C., at Suffield. It is a cross of the Havana seed and Sumatra. For shape and texture it makes an ideal wrapper leaf. Other experiments are resulting successfully."—American Cultivator.

NEW YORK STATE.

Baldwinsville—Interest is all centered in the growing crop. The hard rain on Wednesday was just what was needed and has greatly relieved the growers. Barring heavy storms the prospects are good for some unusually fine tobacco in this section this year.—Gazette

EDGERTON, WIS.

The chief concern now is centered in the outcome of the new crop, which has reached a critical stage. The past ten days of hot drying weather has been very trying and is beginning to leave its impress on the fields. Rain is badly needed in most of the growing sections and must come soon if anything like a good binder crop is realized. Every day now shows the pinching effects of the drought and will shorten the size of the leaf in the most forward fields already topped.

In cured leaf the market furnishes less news than for some time past. Aside from the usual small trade on manufacturers' orders no transactions of any moment are reported.

There has been some feeling of the pulse of growers regarding contracts for the new crop, but everything is now called off until the outcome of the crop is more nearly determined.

Shipments, 400 cases.—Reporter.

Dorean Hotel
(Brick, Fireproof)
Ocean Front at Vermont Av.
Atlantic City, N. J.
OPEN ALL YEAR

Gambol Room, Music, Ocean Front.
Refined Surroundings
Accommodations for 350 guests
Elegantly furnished
Rooms and bath—single or en suite
Dining rooms and sun parlors
overlooking ocean
Excellent Cuisine
New Grille a la America
Billiards, Shuffle Board, etc. Music
Write for literature
8-5he E. E. MORALL, Prop.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in
Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,
ROBESONIA, PA.

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312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
51 Market Street
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House
in the Trade. Manufacturers
and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1856
Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

W. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No 463
CAPACITY 75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

CIGAR BOXES
PRINTERS OF
ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

Special Designs
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H. S. SOUDER
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ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
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R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

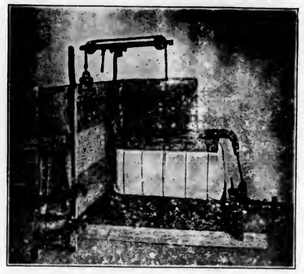
Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897



For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes,
Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

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Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA

PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

CIGAR BOXES

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Afford PERFECT PROTECTION AGAINST
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Indorsed by all Smokers, and are the MOST EFFECTIVE
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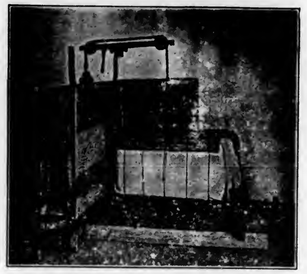

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MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

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....IMPORTERS of PHILADELPHIA
THE TOBACCO WORLD

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison
with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

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Established in 1881.
Vol. XXVIII., No. 34.

PHILADELPHIA and NEW YORK, AUGUST 19, 1908.

One Dollar per Annum.
Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS
and
CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION .	Cut Plug
IDLE HOUR . . .	Sliced Plug
EPICURE (For Pipe or Cigarette)	Shredded Plug
HUNT CLUB . . .	Cube Pipe Tobacco
SPHINX MIXTURE .	Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUMATRA TOBACCO

S U M A T R A
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Samples
gladly submitted
on application

Importations
Over 5,000 Bales
Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

Robert Klee's
ORETTA CIGAR
THE SMOKERS' PARADISE CORPORATION
of
Philadelphia and Atlantic City
Sole Distributors

(LORD LANCASTER, 10c.)
Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.
(NICKELBY, 5c.)

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

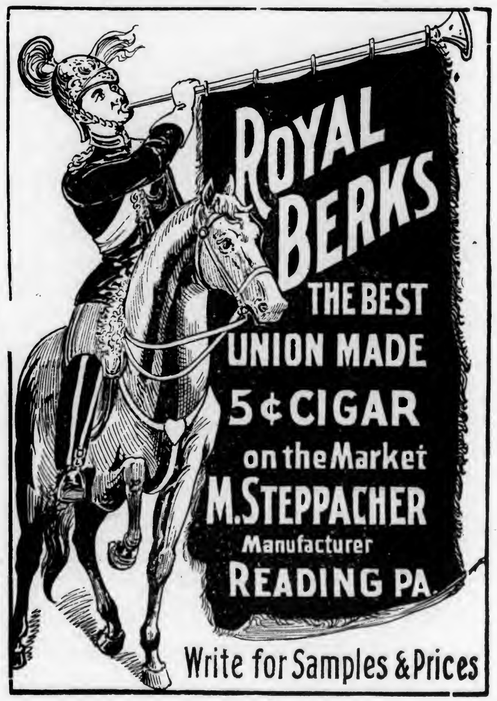
Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa

W. W. STEWART & SONS
Reading, Pa.
Makers of the

JOHN HAY
LADY HELEN
10c.
JOHN HAY, Jr.
ELI PERKINS
5c.

High Grade Seed and Havana Cigars
Correspondence with Responsible Houses Solicited



Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 722 Orchard 6-8-10 Gouverneur Slip, NEW YORK

For Sale { CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 6-8-10 Gouverneur Slip, NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 34 PHILADELPHIA, AUG. 19, 1908 One Dollar the Year

GETS NAVY CONTRACT.

Contract to Supply Plug Tobacco for U. S. Navy Awarded to the American Tobacco Co.

Washington, D. C., August 13.

A contract has been awarded to the American Tobacco Co., by the U. S. Navy Department, to furnish the Government with 100,000 pounds of plug tobacco at thirty-six cents per pound, delivery to be made during the current fiscal year, ending June 30, 1909.

This award was made from among several competitive bidders, including the Booker Tobacco Co., of Lynchburg; Larus & Bro. Co., of Richmond; U. S. Tobacco Co., of Richmond, and others.

The samples submitted by these competitors were turned over to a special board at the Brooklyn Navy Yard for testing and recommendation fowarded to Washington. Upon the report of the special board the awarding of the contract is based, and not wholly on the price, but upon the board's opinion as to the adaptability of the offerings for the use of the men in the navy.

FLORIDA GROWERS ORGANIZE

Leon County Tobacco Growers' Protective Association.

Tallahassee, Fla., August 15.

A large and enthusiastic meeting was held last week in the city council chamber for the purpose of providing for the present and future disposition of the tobacco crop of Leon county. The crops this year have been especially large and fine and the growers are unwilling to sacrifice them at present prices, which would mean only a bare reimbursement of expenses.

Every tobacco grower in the county and practically every merchant in town was present at the meeting. It was presided over by George B. Perkins, and Hon. A. S. Wells was made Secretary. The object was presented in a telling way by A. Wahnish, who is one of the largest tobacco manipulators in the State. Those present took steps toward banding themselves into an organization to be known as the Leon County Tobacco Growers' Protective Association. The principal purpose of this association will be the furnishing of packing facilities for Leon's crop in Mr. Wahnish's immense packing house. In the expense attached to this the association will be materially assisted by the First National bank of Tallahassee, this institution having offered through its President, George Lewis, to advance all necessary funds.

A. Wahnish, C. B. Gwynn, J. W. Henderson and George B. Perkins were appointed a committee to draft articles of agreement for carrying out the purposes of the association.

Mr. Wahnish says that already wagon loads of tobacco are being brought to his packing house as the result of the meeting.

SEEKING NORTHERN TRADE.

Big New Orleans Cigar Manufacturing Firm Solicits Northern Business by Mail.

The following circular letter is a specimen of letters being received by Northern jobbing houses from this Southern factory which is among the few large cigar establishments of New Orleans:

New Orleans, August 1.

Dear Sir:

Have you a new and great leading five cent cigar for the coming Fall trade? If not, we have it for you in our Celebrated Custom House Clear Havana Factory Smoker, which bears the record of being far superior to any five cent cigar that is sold regular.

We do not claim this cigar to be as fine as the best clear Havana ten cent goods, but over one hundred certificates from the largest jobbers in the United States and foreign countries, back up our statement, that our cigars are the finest five cent cigars made, and with these powerful certificates from these great firms over the world, with our guarantee, should satisfy conclusively, any fair minded good business man, that in securing this Agency he gets a most valuable account.

This cigar is a full large sized smoker, Creole and Cuban hand work, is our own secret, Havana combination, and positively cannot be duplicated by any manufacturer, unless they know our combination, are absolutely free from all deleterious ingredients, such as acids, extracts, coloring matter, etc., and has stood a most impartial and rigid test, and when put through a severe and analytical examination, proves to be an absolutely pure blend and a sweet delicious smoke, highly appreciated by connoisseurs of a real delightful, pure Havana tasting cigar.

We price this cigar at $30.00 per thousand 60 days, or 2 per cent. off cash, delivered, and it is one of the most attractive packages made in the United States. Order one case, or as many as you care to start out with, but we prefer that you write for original stock packages to test and "See you are right, then go ahead."

"Tis in its own class."

We are successors to the original old manufacturers of the famous old New Orleans Mint Plantation Smoker, that 75 years ago made this city a National reputation as the greatest five cent cigar market of the United States and foreign countries, and we are today the only manufacturers of this famous cigar left in New Orleans.

The old Plantation is secretly prepared, of all Domestic tobacco and is only made in New Orleans. We are fortunate enough to be in possession of the special knowledge that is necessary to produce this famous combination. This cigar is indelibly linked with our ante bellum Creole regime and will be a pleasing reminiscence to many of these great old days, in brief, it is a great addition to any cigar department, a mild, sweet smoke, long filler, packed with Cuban Bast in Creole Plantation style, rich oily wrapper, six inches long, 1 20, two bundles 1-10, four bundles, perfectly made cigars, price $30.00, four months or 4 per cent. off cash. Give us a trial.

Yours very truly,

Dict. w. w. w. Wallis & Company.

U. S. CONSULAR REPORTS

Concerning the Tobacco Industry in Foreign Countries.

BELGIUM.—Continued.

Decrease in Consumption of American Leaf Due to High Prices.

Consul-General Henry W. Diederich, of Antwerp, furnishes the following information concerning the decrease in the consumption of American tobacco in Belgium and the causes thereof:

In 1906 the United States was the largest shipper of tobacco to Belgium, but in 1907 the Dutch were the largest shippers thereto. This was caused by the high price of American tobacco, which has injured the product in the Belgian market to a very great degree.

Smoking tobacco is a popular commodity in Belgium. It retails at 10 centimes per 50 grams, which is somewhat less than 1 cent per ounce. Owing to the duty on leaf tobacco, the Belgian manufacturer can not work tobacco that costs him from 8 to 10 cents in the United States. The immediate consequence of the high prices in the United States has therefore been that Belgian manufacturers look to the home-grown tobacco, which they mix with low grades of imported kinds. In this way they produce a manufactured article that makes a good appearance, is very cheap, and to which smokers and chewers have become well accustomed.

Loss of American Trade.

There was a time when the United States also supplied the greater part of tobacco used for manufacturing purposes in Belgium. Now it is being used less and less, and for certain kinds of manufactured tobacco it has been discarded entirely. At the present time, for instance, not a single hogshead of "spinners" is imported for consumption in Belgium, all of the spun tobacco being made from the domestic leaf. Less than ten years ago, little or no home grown tobacco was used for that purpose. Belgians have now become accustomed to the change, and there seems no chance that Belgian tobacco spinners will again revert to American tobacco. Those who are familiar with the tobacco trade here claim that American planters are themselves to blame for this. They lose sight of the fact that the trade wants not only sound, but cheap goods, and that by driving prices too high they merely invite competition in all the tobacco markets.

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E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Robert Klee's
ORETTA CIGAR
THE SMOKERS' PARADISE CORPORATION
of
Philadelphia and Atlantic City
Sole Distributors

(LORD LANCASTER, 10c.)
Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.
(NICKELBY, 5c.)

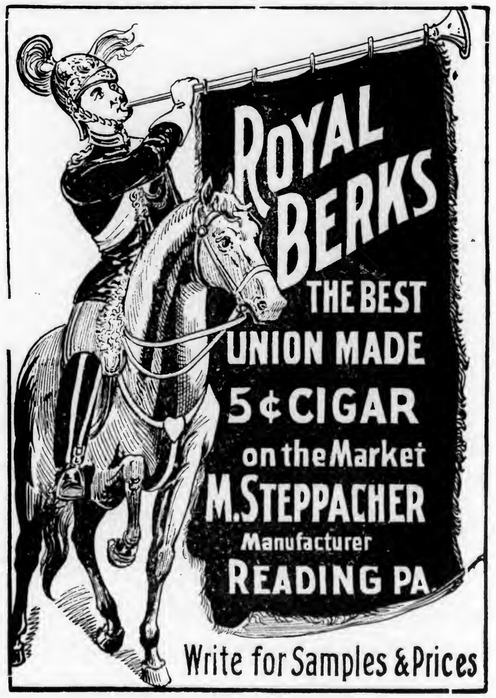
CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa

W. W. STEWART & SONS
Reading, Pa.
Makers of the

JOHN HAY
LADY HELEN
10c.
JOHN HAY, Jr.
ELI PERKINS
5c.
High Grade Seed and Havana Cigars
Correspondence with Responsible Houses Solicited



Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 722 Orchard 6-8-10 Gouverneur Slip, NEW YORK

For Sale { CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 6-8-10 Gouverneur Slip, NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 34 PHILADELPHIA, AUG. 19, 1908 One Dollar the Year

GETS NAVY CONTRACT.

Contract to Supply Plug Tobacco for U. S. Navy Awarded to the American Tobacco Co.

Washington, D. C., August 13.

A contract has been awarded to the American Tobacco Co., by the U. S. Navy Department, to furnish the Government with 100,000 pounds of plug tobacco at thirty-six cents per pound, delivery to be made during the current fiscal year, ending June 30, 1909.

This award was made from among several competitive bidders, including the Booker Tobacco Co., of Lynchburg; Larus & Bro. Co., of Richmond; U. S. Tobacco Co., of Richmond, and others.

The samples submitted by these competitors were turned over to a special board at the Brooklyn Navy Yard for testing and recommendation fowarded to Washington. Upon the report of the special board the awarding of the contract is based, and not wholly on the price, but upon the board's opinion as to the adaptability of the offerings for the use of the men in the navy.

FLORIDA GROWERS ORGANIZE

Leon County Tobacco Growers' Protective Association.

Tallahassee, Fla., August 15.

A large and enthusiastic meeting was held last week in the city council chamber for the purpose of providing for the present and future disposition of the tobacco crop of Leon county. The crops this year have been especially large and fine and the growers are unwilling to sacrifice them at present prices, which would mean only a bare reimbursement of expenses.

Every tobacco grower in the county and practically every merchant in town was present at the meeting. It was presided over by George B. Perkins, and Hon. A. S. Wells was made Secretary. The object was presented in a telling way by A. Wahnish, who is one of the largest tobacco manipulators in the State. Those present took steps toward banding themselves into an organization to be known as the Leon County Tobacco Growers' Protective Association. The principal purpose of this association will be the furnishing of packing facilities for Leon's crop in Mr. Wahnish's immense packing house. In the expense attached to this the association will be materially assisted by the First National bank of Tallahassee, this institution having offered through its President, George Lewis, to advance all necessary funds.

A. Wahnish, C. B. Gwynn, J. W. Henderson and George B. Perkins were appointed a committee to draft articles of agreement for carrying out the purposes of the association.

Mr. Wahnish says that already wagon loads of tobacco are being brought to his packing house as the result of the meeting.

SEEKING NORTHERN TRADE.

Big New Orleans Cigar Manufacturing Firm Solicits Northern Business by Mail.

The following circular letter is a specimen of letters being received by Northern jobbing houses from this Southern factory which is among the few large cigar establishments of New Orleans:

New Orleans, August 1.

Dear Sir:

Have you a new and great leading five cent cigar for the coming Fall trade? If not, we have it for you in our Celebrated Custom House Clear Havana Factory Smoker, which bears the record of being far superior to any five cent cigar that is sold regular.

We do not claim this cigar to be as fine as the best clear Havana ten cent goods, but over one hundred certificates from the largest jobbers in the United States and foreign countries, back up our statement, that our cigars are the finest five cent cigars made, and with these powerful certificates from these great firms over the world, with our guarantee, should satisfy conclusively, any fair minded good business man, that in securing this Agency he gets a most valuable account.

This cigar is a full large sized smoker, Creole and Cuban hand work, is our own secret, Havana combination, and positively cannot be duplicated by any manufacturer, unless they know our combination, are absolutely free from all deleterious ingredients, such as acids, extracts, coloring matter, etc., and has stood a most impartial and rigid test, and when put through a severe and analytical examination, proves to be an absolutely pure blend and a sweet delicious smoke, highly appreciated by connoisseurs of a real delightful, pure Havana tasting cigar.

We price this cigar at $30.00 per thousand 60 days, or 2 per cent. off cash, delivered, and it is one of the most attractive packages made in the United States. Order one case, or as many as you care to start out with, but we prefer that you write for original stock packages to test and "See you are right, then go ahead."

"Tis in its own class."

We are successors to the original old manufacturers of the famous old New Orleans Mint Plantation Smoker, that 75 years ago made this city a National reputation as the greatest five cent cigar market of the United States and foreign countries, and we are today the only manufacturers of this famous cigar left in New Orleans.

The old Plantation is secretly prepared, of all Domestic tobacco and is only made in New Orleans. We are fortunate enough to be in possession of the special knowledge that is necessary to produce this famous combination. This cigar is indelibly linked with our ante bellum Creole regime and will be a pleasing reminiscence to many of these great old days, in brief, it is a great addition to any cigar department, a mild, sweet smoke, long filler, packed with Cuban Bast in Creole Plantation style, rich oily wrapper, six inches long, 1 20, two bundles 1-10, four bundles, perfectly made cigars, price $30.00, four months or 4 per cent. off cash. Give us a trial.

Yours very truly,
Dict. w. w. w. Wallis & Company.

U. S. CONSULAR REPORTS

Concerning the Tobacco Industry in Foreign Countries.

BELGIUM.—Continued.

Decrease in Consumption of American Leaf Due to High Prices.

Consul-General Henry W. Diederich, of Antwerp, furnishes the following information concerning the decrease in the consumption of American tobacco in Belgium and the causes thereof:

In 1906 the United States was the largest shipper of tobacco to Belgium, but in 1907 the Dutch were the largest shippers thereto. This was caused by the high price of American tobacco, which has injured the product in the Belgian market to a very great degree.

Smoking tobacco is a popular commodity in Belgium. It retails at 10 centimes per 50 grams, which is somewhat less than 1 cent per ounce. Owing to the duty on leaf tobacco, the Belgian manufacturer can not work tobacco that costs him from 8 to 10 cents in the United States. The immediate consequence of the high prices in the United States has therefore been that Belgian manufacturers look to the home-grown tobacco, which they mix with low grades of imported kinds. In this way they produce a manufactured article that makes a good appearance, is very cheap, and to which smokers and chewers have become well accustomed.

Loss of American Trade.

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E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

INTENTIONAL SECOND EXPOSURE

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
D&T
Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

K. STRAUS — A. LOEB.
K. STRAUS & CO.
IMPORTERS OF

301 & 303 North 3rd St.
PHILADELPHIA.

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

The only foreign products which compete at all with American tobacco (leaving out of consideration the higher priced tobaccos which are used for another class of goods) are the Brazilian and Hungarian tobaccos. Brazilian tobacco is already much more expensive than the American article, and while the Hungarian tobacco is somewhat cheaper it could not, by itself, give entire satisfaction.

Competition From French Tobacco.

As to French tobacco, it can be produced sufficiently to supply the needs of the country, but its quality is not quite what the consumers require. It contains too large a percentage of nicotine and must be blended with milder products. This fact is fully recognized by the Government, which limits the planting on French soil to four-fifths of the probable annual consumption. The quality may be considerably improved in time, but in view of the results already obtained it is doubtful whether any tobacco rivaling the American product will ever be grown in this country.

On the other hand, it is claimed that Algeria may become a serious competitor, and French officials have pointed out that successful experiments have been made in that colony with American seeds, such as the Carolina yellow, yellow prior, and with South American varieties. The officials contend that a too high level of prices in the United States would certainly induce Algerian planters to further exertions and experiments along those lines, and they are convinced that, as a result, a large proportion of imports would eventually be dispensed with. But whether this contention is well founded or not it is clear that the danger, if any, is in the distant future.

It may be added that the education of the popular taste to new mixtures would probably take a long term of years. This is especially true in a country like France, where, owing to the State monopoly, the smokers have become habituated to a few brands which have not varied to any perceptible extent for years. The State has found it more profitable to limit the number of brands offered to the consumers, but it has thereby correspondingly increased the difficulty it would experience if it attempted to introduce new mixtures among its millions of customers.

TOLEDO CO. RETIRING.

The J. F. Zahm Tobacco Co. Discontinues Business.

Toledo, O., August 14.

The J. F. Zahm Tobacco Co. of this city has issued the following notice to the trade:

"The J. F. Zahm Tobacco Co., owing to the death of Mr. J. F. Zahm, its President, has discontinued its manufacturing business and offers for sale, and will sell its manufactured stock now on hand until the whole of it is disposed of.

Signed The J. F. Zahm Tob. Co.,
J. W. Crowley, Gen'l. Mgr."

Mr. Zahm, President of the company bearing his name, died in December last, when the business passed into the hands of his widow, who afterwards disposed of her interest to Frederick Mayer and J. W. Crowley.

Owing to the general unfavorable conditions those gentlemen have decided to discontinue the operations of the business and liquidate its affairs.

Buyers in Massachusetts.

Springfield, Mass., August 15.

The tobacco buyers have been active in the last few days and have picked up in the neighborhood of 500 cases of 1907 leaf. The principal operators were Meyer Jaskulek & Co. Spitzner & McGrath also did some buying. Those who are reported to have sold their crops are H. E. Bardwell, F. H. Bardwell, M. J. Proulx, Alfred Breor, J. H. Howard, Edgar Field and Joseph Smith.

Florida Tobacconist Visits Cuba.

Jacksonville, Fla., August 15.

John Dzialynski, the well known tobacco merchant and owner of the Flor de Tampa cigar factory, of this city, returned recently from an extensive trip through the tobacco sections of Cuba. Mr. Dzialynski reports the new crop the finest of years and his purchase of Vuelta Abajo stock for his Jacksonville factory was very large.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

Importer of SUMATRA and HAVANA
Dealer in all kinds of SEED LEAF

121 North Third Street
PHILADELPHIA

Tobacco

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.
Write for Prices.

Office and Warehouse: 630-636 N. Prince St.
Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia.

Long Distance Telephone, Market 3025.

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:
313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

BUYING NEW TOBACCO IN HAVANA.

Few Northern Buyers Arrived, But Considerable Leaf Changed Hands During the Week. Prices are Now Within Buyers' Limits, But an Advance Later in the Season is Almost a Certainty.

Special Correspondence of The Tobacco World.)

Havana, Cuba, Auguzt 10, 1908.

Notwithstanding that the number of new buyers from the North (as well as their importance in purchasing power) has been small, the past week has shown up very well indeed and some good transactions were closed, with some more pending examination this week. Prices are reasonable, within the limit the manufacturers can afford to pay, but as the good part of the 1908 crop is not too abundant a rising tendency later on this season appears as a very reasonable proposition to bear in mind. Our dealers and packers are anxious enough to let go of their holdings with only a very small profit, although on last year's crop they were forced to submit to very heavy losses. If, on the other hand, they should be obliged to carry a large proportion of their present stocks on hand then they would be entitled to a proportionate increase in the cost price, as they have to figure the same as the present buyers, by allowing for shrinkage in weight, storage, insurance and interest on the capital invested. The Northern buyers have one great advantage, however, over the local dealers, as the former can get money loaned upon tobacco, on their own paper, at one-half of the prevailing rates here, and besides our banks and bankers are exceedingly careful and slow to grant credit, owing to the scarcity of money here.

Under these circumstances it is exceedingly advantageous for the American buyers to come here early this season, as besides buying at prices which cannot possibly go lower they can now have their pick of the very best vegas to be found here, while later on they will have to be satisfied with second or third choice tobacco and pay higher prices for the leaf. Our climate is hot, there is no denying this fact, but there is not the slightest sickness of any kind, and the extreme heat in summer as known in the Northern cities of the United States is never experienced here. A visit to Havana in summer time is like a vacation trip, as one New Yorker said to your correspondent, and as he has made a number of voyages his statement is worthy of credit. The time to buy tobacco right is to come here when the receipts of tobacco from the country are large and the dealers are anxious to sell, while by waiting until the crowd of buyers flock down here in winter, and prices are rising or at least stiff, is good for the sellers but not for the purchasers. A good judge of leaf tobacco can quickly form his opinion whether the tobacco is fresh or not, and the old time rule to buy when there are more sellers than buyers still holds good in the tobacco trade—just the same as the real merchant thinks the best time to sell is when everybody else is anxious to buy.

Sales

during the week amounted to about 4,100 bales in all, divided into 1,900 of Vuelta Abajo, 1,200 of Partido and 1,000 bales of Remedios.

American buyers participated with 2,500, exporters for Germany with 1,050 and the local manufacturers with 800 bales.

Buyers Come and Go.

Arrivals:—Jose Granda, of Jose Granda Co., Ltd., Montreal, Can.; E. Shutan, of Chicago; A. Montanes, of New York.

Returned:—A. M. Calzada, of A. M. Calzada & Co., Havana.

Departures:—S. Ruppin and A. Sylvester, for New York; E. J. Stachelberg and Felipe Bustillo, for Tampa; B. Spector, for Chicago.

Havana Cigar Manufacturers

are gradually beginning to work more of the temprano kind of the new Vuelta Abajo, although they still have to mix

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box

SYLVESTER & STERN

SUCCESSORS TO
LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CHARLES BLASCO

Commission Merchant
Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

SOL HABANA

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in Leaf Tobacco

FIGURAS 39-41, Cable: "Cuetara" **HAVANA, CUBA**

GUSTAVO SALOMON Y HNOS.

Especialidad en TABACOS FINOS de VUELTA ABAJO, PARTIDOS y VUELTA ARRIBA

Monte 114

P. O. Box, Apartado 270
Cable: ZALEZGON **Habana**

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English.

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 177

HABANA

some old fillers, as the number of bales which are fit to work is limited. Orders are coming in fair quantities and soon the factories will be at the height of the season, which is usually during the months of September, October and November. They are buying new leaf in the country as well as to a smaller degree in the local market. It has created some comment that the trust has abstained from buying here or in the country, and it is hard to understand why it takes matters so easy and lets the independent manufacturers secure the cream of the new crop. However, undoubtedly the managers of the Henry Clay & Bock & Co., Ltd., know their own business best, while the independent manufacturers are rejoicing to have the field to themselves. It is an open secret that a large part of the worm eaten cigars, which it had on hand here had been carted to their cigarette factories to be broken up and thus to be used instead of Picadura. If some inventive genius could be induced to think out and patent some device to kill off the pest of worms, he could make millions by it, as the losses to cigar manufacturers on this account are enormous. Cold will kill off the worms, but the idea of using refrigerators for the storage of newly made cigars has not been acted upon yet, as it might not kill off the eggs or larvae, and when the cigars are again exposed to heat incalculable damage might still be done.

H. Upmann & Co. are busy, having no lack of orders and are working with full forces. They shipped 700,000 cigars during the past week.

Behrens & Co., of the well known Sol factory, are likewise busy, executing orders as fast as the condition of the new tobacco will permit.

Buying, Selling and Other Notes of Interest.

S. Ruppin, who left on Saturday by the steamship Havana, was well satisfied with his purchases of the new crop, and from a reliable authority it is learned that he has invested in close upon 1,500 bales.

Jorge y P. Castaneda have already sold of their famous San Antonio de los Banos packings some 2,000 bales this season to the different customers of their firm, and as some of the Tampa manufacturers had tried the tobacco previously by ordering sample shipments and then enlarged their orders, it is a proof that this class of tobacco must have given entire satisfaction as to color, quality and burn; therefore the unfounded rumors condemning this year's Partido crop as being unsatisfactory in burn cannot apply to the holdings of this firm. They have already sold 700 bales of new Vuelta Abajo.

J. A. Lozano, of F. Lozano, Sons & Co., is still here and he is credited with having bought some 750 bales of choice Vuelta Abajo and Partido vegas and has not completed his selections yet. He is very well satisfied with this year's crop.

Rodriguez Bautista & Co. sold about 500 bales of Partido and Remedios.

E. J. Stachelberg has been a large buyer, as usual.

Sobrinos de A. Gonzalez closed out 450 bales of different kinds of choice leaf.

Jose F. Rocha disposed of 500 bales of Vuelta Abajo and Partido.

Muniz Hnos. & Co. were sellers of 300 bales of Vuelta Abajo and Remedios. They state that the quantity of this year's Remedios crop has been vastly overestimated, and they are convinced that the whole quantity will not exceed 140,000 bales of serviceable tobacco of all grades.

A. L. Cuesta and P. Rey are still on the lookout for choice vegas.

Ernest Ellinger bought quite heavily in the Vuelta Abajo during his recent trip there, and he has secured some of the finest vegas from the famous tierrallana section.

Sylvester & Stern are usually excellent judges of the quantity and quality of new tobacco, and they are said to have engaged quite a respectable number of vegas subject to examination this week. Doubtful buyers cannot make a mistake in following their lead.

B. Spector, who left last week, has been a liberal buyer of the new crop, although the exact quantity could not be ascertained.

Antonio M. Calzada returned last week by the steamship Havana from his vacation in the United States, and is again in harness to attend to the wants of his large number of customers.

Charles Blasco has engaged Don Manuel Vigil, a nephew of Don Cesario Vigil, to assist in attending to his increasing leaf tobacco commission business. Don Manuel has had a varied experience and is considered an excellent judge of tobacco, as his uncle used to be when he was in business here and in New York. The firm of Charles Blasco has many friends and ought to do a large trade this season. They bought a few hundred bales last week for their customers.

Fritz Lederer has been quite a heavy buyer for Henrich Neuberger in our market, and as the latter is now comfortably located at 126 Manrique street, his warehouse is rapidly filling up with recent purchases made by Don Federico. The latter is only buying the best classes of leaf suitable for the German or American markets, and is considered as a first class connoisseur.

J. H. Cayro & Son have received another lot of their escojida from La Salud and which is very fine in every respect, as your correspondent saw the same laid out for examination. They have sold already close on to 500 bales.

RECEIPTS FROM THE COUNTRY.

	Week ending Aug. 8 Bales	Since Jan. 1 Bales
Vuelta Abajo	12,185	73,921
Semi Vuelta	492	5,165
Partido	1,469	12,826
Matanzas	—	392
Remedios & S. Clara	4,592	49,040
Mayari	537	4,304
Total	19,275	145,648

Dorean Hotel

(Brick, Fireproof)

Ocean Front at Vermont Av.

Atlantic City, N. J.

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Elegantly furnished
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EDEN CIGAR FACTORY

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BANCES & LOPEZ

HAVANA, CUBA

Calixto Lopez & Co.

180 Water St., NEW YORK

Will receive and attend to orders

Cigars made strictly of very best Vuelta Abajo Tobacco

CABLE ADDRESS "CALOA" TELEPHONE 6071.

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION

LEAF TOBACCO

OFFICE & WAREHOUSE: MONTE 156

P. O. Box 595 HAVANA, CUBA.

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Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 98

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Of Beautifully Polished Cedar or Mahogany

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Fitted with Compartments

Made in Any Size or Style, with Your Own Brands and Labels

¶ **Make Your Christmas Goods Attractive**

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Importers and Packers of Leaf Tobacco
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Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF Tobacco
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, August 18.

New York Leaf Market.

The leaf tobacco market has been greatly enlivened during the past week by the presence of a larger number of out of town buyers than has been gathered here for some time past. Hundreds of samples of various types of leaf have already been inspected, and it seems altogether likely that before their departure the market will have seen a considerable quantity of goods change hands. Of course, Connecticut, as usual at this time of the year, was the first type that has been taken up seriously although the market in that class of goods is less settled. The goods offered will no doubt prove highly serviceable for certain manufacturers whose needs the leaf man must necessarily want to fill. Sampling of the Pennsylvania 1907 crops has not yet progressed very far, and even if it had, the goods would require a little more age, and buyers have been giving some attention to the 1906 offerings.

Wisconsin and Ohio tobaccos will, of course, receive their full share of attention in due time.

The Sumatra market may be reported as having been normal during the past week, yet importers are hoping to also secure a good portion of the attention of the visiting buyers here at present.

A moderate amount of Havana tobacco changed hands last week, although no special activity can be looked for in this type of goods at present, which may be described as an in-between season.

• • •

The Cigar Manufacturers

Despite the fact that manufacturers are just now feeling the height of the summer dullness, they seem to be philosophically looking to the approach of the fall months and expecting conditions to change materially. They regard the outlook as not altogether discouraging, even with a national campaign season now rapidly approaching.

• • •

Sigmund Rosenwald's Death.

As briefly told by a wire message last week, Mr. Sigmund Rosenwald, head of the great leaf tobacco firm of E. Rosenwald & Bro., died at his summer home at Long Branch last Tuesday evening, from heart failure.

Mr. Rosenwald was the youngest of a family of four brothers, all of whom were at one time or another connected with the firm. He was born in Bavaria, November 27, 1852, and at the age of sixteen he joined his brothers who had preceded him to New York and had there become engaged in the manufacture of cigars, and when in later years the leaf tobacco house was started he also became connected and soon rose to a full partnership, and finally, upon the death of his last surviving brother, he became the head.

There was probably not a more prominent member in the leaf tobacco trade than Mr. Rosenwald, and his loss will be keenly felt by the entire community of tobacconists. He was a man of highly charitable and benevolent instincts, giving freely and almost constantly to all worthy objects.

The business of the firm of E. Rosenwald & Bro. will be continued without the least interruption, Mr. Benno Neuberger now becoming the head of the house by reason of his seniority.

• • •

Coleman-Oppenheim Company Under Way.

The new cigar manufacturing firm of Coleman-Oppenheim Co. is now getting rapidly under way at its headquarters, 49 Lispenard street. President Oppenheim is now engaged in getting in touch with the jobbing houses in the territory in which he had been previously traveling. His letter to his former friends is as follows:

"I take pleasure in informing you that we have our factory completed and expect to start working our Cuban Cigar Makers tomorrow.

"We intend to make nothing but the highest grade of Havana Cigars, the quality of which will warrant many duplicating orders, and trust that I will have the pleasure of winning your confidence as I have had in the past.

"Of course in making Clear Havana Cigars a great many cuttings accumulate; these cuttings we are going to make up in five cent cigars for the few of our old customers and the quantity will be very limited, so, if you have any trade for this class of goods I would be pleased to supply you.

"We expect our Labels about the 25th of this month, to be in a position to make our first shipment Sept. 1st. Our labels are very attractive, and have the title of Osado, which means high spirited. I wish to extend to you my thanks for the many past favors shown me and any time you are in New York we desire you to make our office your headquarters.

Thanking you again and with kindest regards to all, I remain,

Your friend,
Ralph Oppenheim,
Formerly sales manager
Rosenthal Bros."

• • •

Trade Notes.

Herman H. Salomon, son of Sol Salomon, the surviving member of the Havana leaf tobacco firm of Gustav Salomon & Bros., has severed his connection with that house and has become associated with the Nassau Smelting and Refining Co., of New York.

—

George Lindmueller, Paul Semon, Meyer Jaskulek, Samuel Jaskulek and H. Jaskulek formed an interesting group of Cleveland tobacconists who have been in the leaf market of this city during the past week.

—

John F. Reichard, a leaf tobacco dealer of York, Pa., W. E. Gheen, of Jersey Shore, Pa., and L. P. Kimmig, of L. P. Kimmig & Co., Philadelphia, composed another trio of visitors in the leaf tobacco section.

—

Gus. Hartman, of the Steane, Hartman Co., Hartford, Conn., passed through New York on Thursday last en route to the West. He stopped off in New York only a short time.

—

John H. Duys, of H. Duys & Co., returned last week from a visit to Canada.

—

H. F. Wagner, importer of cigar labels and bands, has removed from 47 West Twelfth street, to larger quarters at 56 East Thirteenth street.

—

The American Colonial Tobacco Co., Greenwood Lake, Orange county, has been incorporated, with a capital of $100,000, to manufacture and sell tobacco in all its forms. The incorporators were E. S. Merrill, H. C. Maass, New York City, and W. B. Remsen, Jr., Brooklyn.

—

Maurice Ullman, the retail leaf dealer, has been on the sick list the past week. A consultation was held Wednesday evening by his physicians and his ailment was diagnosed as a mild case of appendicitis. It is understood that an operation will be performed on him in the near future, when he will be in a better physicial condition to stand the strain. His many friends in the market wish him a speedy recovery.

—

John J. Sanders is another one who is on the sick list and he remained away from business a few days this week. John has not been looking his best of late, and the few days rest has done him considerable good. He reports business in the manufacturers' supply line as picking up nicely.

—

Business is reported as coming around nicely at the office of A. L. Lowenthal, leaf dealer, of Water street. Ben. Lowenthal has been canvassing the city trade this week and secured some nice orders.

—

Among the many visitors in our market the past week were Mr. B. Spector, of Spector Bros., cigar manufacturers, of Chicago, Ill., Mr. Fiebelman, member of the firm of Fiebelman Bros. cigar dealers of Meriden, Miss., and Mr. Thalheimer, of Thalheimer Bros., Little Rock, Ark.

—

Business is progressing favorably with the retail house of A. Hussey Leaf Tobacco Company. The mail order trade is up to the standard while the city business shows a gradual increase in sales.

—

Word reached New York of the death of J. N. Lessig, retailer and cigar manufacturer of Bridgeton, N. J. Mr. Lessig was one of the old timers, and was well known in the New York market. His death occurred last Friday.

—Edward C. Newman, a cigar manufacturer of Delphi, Ind., killed himself last week by jumping from a window at the University hospital, Lincoln and Congress streets, Chicago. The leap was preceded by a struggle with nurses, who tried to restrain him.

—The Virginia Cigar Co., Harrisonburg, Va., was incorporated last week with an authorized capital of $10,000, to do a wholesale and retail tobacco and cigar business. J. S. McNeil is President, A. H. Beale Vice President, and Frank Gould Secretary and Treasurer.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

THIS IS THE ONLY
"LINDE"
Leaf Tobacco Inspection Ticket

REG. IN U. S. PAT. OFFICE.
Frazier M. Dolbeer, F. C. Linde, Hamilton & Co., 182 Pearl Street, N. Y. Original New York Seed Leaf TOBACCO INSPECTORS. G. F. Secor, Special.
No.
Stripped-Sample Warranted
F. C. Linde, Hamilton & Co.
Established 1864.

Approved of and recognized by the National Cigar Leaf Tobacco Association and the Leaf Tobacco Board of Trade of New York City.
Do not be misled by tickets which say FORMERLY OF or FORMERLY WITH F. C. Linde, Hamilton & Co.
We put up a small, neat, properly shaded sample.

Our Samples Bearing This Ticket Will Sell Your Tobacco QUICKLY at THE HIGHEST PRICES

Because Tobacco Dealers and Jobbers, also Cigar Manufacturers, know the Sample has been drawn by Experienced Inspectors, that they will get what the Sample shows, and that F. C. LINDE, HAMILTON & CO. is a responsible concern who adjust claims promptly.
Place your orders with us or our agents now so as to receive prompt attention.

Main Office, 180 Pearl Street, New York

Geo. Forrest, 140 E. Lemon St., Lancaster, Pa.
A. H. Clarke, Edgerton, Wis.
Jas. McCormick, 152 State St., Hartford, Conn.
Geo. H. Fitch, 152 State St., Hartford, Conn.

SOLE AGENTS:
James L. Day, Hatfield, Mass.
H. C. W. Grosse, 20 Buckeye St., Dayton, O.
H. Hales, 329 S. Jefferson St., Dayton, O.

L. A. Mutchler, 415 Realty Bldg., Elmira, N. Y.
Frank E. Soule, New Milford, Conn.
W. E. Gheen, Jersey Shore, Antis Fort, Pa.
John R. Purdy, Meridian, N. Y.

☞ No questions will be asked as to responsibility if Linde's tickets are on samples. All dealers know Linde.

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CONNECTICUT HAVANA SEED

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

THE LOCAL TOBACCO NEWS

The leaf tobacco men of this city have had another week of slow dragging trade. Goods were taken in driblets the aggregate of which was scarcely an average August week's business. Certainly nothing of interest to the trade at large has transpired during the week, and not much excitement is anticipated for the next few weeks. Some preliminary examinations have been made by local packers of their 1907 packings of Pennsylvania, and from all accounts they are well pleased with the appearance of things, and the regular sampling of the goods will be commenced in real earnest within the next couple of weeks.

The manufacturing trade generally is also quiet, and a more or less routine business is being done with most of the houses, and only a moderate increase in activity is at present noticeable. A few factories are taking on some new hands, but the number is not very large. A considerable number of idle cigarmakers are around town yet, although there has been an encouraging reduction of idleness among them.

Cigar and tobacco jobbers report about the usual August business in general lines, and only for those goods on which there is a special deal of some kind is there any real interest. Manufacturers seem, however, to have been quite wise to the situation here, and several of them have begun to enliven matters by special or free deals of some kind, which is giving their product an extra boost in this, a usually dull time.

Retailers are not complaining as much as one might expect to find in going about among them. Of course, every one of them has no doubt felt a falling off in receipts as compared with previous summers, but the wiser ones have so managed their business as to have the effect of reducing the actual running expenses, and in that way have covered up what might otherwise have been an unpleasant result.

The vacation season is still holding a pretty firm grip on numerous members of the trade here, and some others have not as yet been able to get away. Sam Grabosky, of the Empire Leaf Tobacco Co., has returned from a several weeks outing spent among New York State resorts, while his brother, B. L. Grabosky, also a member of the firm, is now enjoying the sea breezes at Wildwood, N. J.

Mr. Watson, of Sig. C. Mayer & Co., is spending a few weeks in recreation at the Delaware Water Gap and preparing for an active fall business campaign.

R. W. Boch, who is well and favorably known to nearly every cigar man, and who was himself formerly prominently engaged in the retail business, but later engaged as steward of a country club, has resigned and his friends would be very glad to see him in the trade again.

J. E. Mann, of E. G. Steane & Co., has been indisposed with a heavy cold for several days, and his many friends in the trade are all wishing him a speedy and complete recovery.

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

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BY THE
TOBACCO WORLD PUBLISHING CO.
No. 224 Arch Street, Philadelphia

Cable Address, "Baccoworld." — Havana Office, Prado 36, Altos.

ADVERTISING RATES ON APPLICATION.

By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
Foreign Subscription, for all Countries of the Postal Union and Canada, $2.00 the Year.

Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, AUGUST 19, 1908.

Mr. Booker, of the Booker Tobacco Co., Lynchburg, Va., has been circulating in the trade here this week in company with J. Harvey McHenry, of Arthur Hagen & Co., who are the general selling agents in this territory for the products of the Booker Tobacco Co.

The following circular letter has been issued to the retail trade of this city, including all retail cigar stores, drug stores, etc. by the Booker Tobacco Co., which explains itself:

To The Retailer: Commencing August 15, 1908, and continuing thereafter for thirty days, we will give a gratis of 10 per cent. on all Burley Cub little cigars. This insures the retailer an extra profit of fifty cents a thousand. With each 1,000 Burley Cubs you will receive from your jobber ten packages free. In consideration of this liberal offer, and in view of the high quality of these goods, we feel assured that you will take advantage of the same. These goods are Union made by an independent concern, and you will find the quality second to none.

If your jobber does not have these goods, we would thank you to write to our distributors, Arthur Hagen & Co., 151 North Third street, Philadelphia, Pa., and they will see that you are supplied.

This offer will positively expire September 15, 1908.

Very truly,
Booker Tobacco Co., Inc.
Aug. 15th, 1908. Lynchburg, Va.

This is one of the most attractive offers that has been made in this city for some time, and although it is but a few days since the circulars were issued the distributing agents are already almost flooded with orders for the goods.

The jobbing trade has also been apprised of this special offer in a letter as follows:

To Our Customers: We have decided to place a gratis deal of 10 per cent. free goods on Burley Cubs little cigars for a period of one month from the above date.

We would thank you to favor us with your orders at once, so that you will have a supply on hand to fill our missionary orders promptly.

We would request that all orders be sent direct to our representatives, Arthur Hagen & Co., 151 North Third street, Philadelphia, Pa.

We reserve the right to decline any orders which we consider excessive during this period.

The above deal will positively expire on September 15, 1908.

Yours very truly,
Booker Tobacco Co., Inc.

L. G. Haeussermann, of L. G. Haeussermann & Sons, has been renewing some of his old acquaintances at Trenton, N. J.

A number of Philadelphia houses were among the creditors of M. Cohen & Co. at Bridgeton, N. J., which firm has acknowledged its inability to meet its obligations. It is stated that an offer of settlement at 25 cents on the dollar has been made, and that a number of creditors have signified their willingness to accept it.

G. M. Spitzner, of C. H. Spitzner & Son, leaf tobacco packers of New York, and S. L. Johns, leaf tobacco packer and dealer at Hanover, Pa., were among the week's visitors in this city.

W. H. Snyder, a cigar manufacturer of Windsor, Pa., called on some of his customers here this week, and afterwards visited New York city.

A new brand of Havana filled cigarettes is now being placed on this market by Arthur Hagen & Co., under the name of King Midas. This product is being made under their personal directions in a Philadelphia factory, and is made of long filler from the original leaf, and is not the usual short filler sort. It has been only a short time since the brand was started, but it is fast gaining a foothold here. The goods are being placed throughout this city, Pennsylvania and New Jersey.

Retail dealers generally can well afford to sit up and take notice of some beautiful specimens of the window trimmer's art, by often visiting the show windows of E. G. Steane & Co. at Tenth and Chestnut streets, which are the talk of the town. The Steane windows have always been attractively trimmed, but since the business was taken hold of by Mr. J. E. Mann, the trims have far exceeded all previous reputation. Mr. Mann takes a strong personal pride in the window display and always directs the work and it may be said to be the result of his own ideas. At any rate they are well worthy of even attempted imitation, as no better model could be found anywhere.

A great feature of the Steane store is the selling on Fridays and Saturdays of each week, of all 10 cent cigars at 5 cents straight. The firm's transient trade in cigars since the advent of this feature has increased wonderfully.

A few specialties are on this market now which are the product of the Marcus Feeder Cigar Co., of Cleveland, O. One is the Duke George, a piece of package goods sold at retail at 15 cents for a package of 10. For a short time a free deal of one package free with each 100 can be secured. Arthur Hagen & Co. are the distributing agents, and considerable missionary work is now being done on the goods by Louis Walters, who is one of the firm's oldest and ablest salesmen.

Lynnhavens and White Rolls of the Ware-Kramer Tobacco Co. are both going pretty well, and particularly the White Rolls, on which a special coupon deal has been given which is working out very satisfactorily.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

LITTLE LEADER 15,930
For cigars, cigarettes and smoking tobacco. Registered Aug. 13, 1908, at 9 a. m., by the Star Cigar Co., Hellam, Pa.

SMOKE M. S. 15,931
For cigars, cigarettes, cheroots and stogies. Registered Aug. 13, 1908, at 9 a. m., by The Globe Cigar Co., Ephrata, Pa.

E. M. L. FINEST. 15,932
For cigars, cigarettes, cheroots and stogies. Registered Aug. 14, 1908, at 9 a. m., by The Globe Cigar Co., Ephrata, Pa.

OUR SHIELD. 15,933
For cigars, cigarettes, cheroots and stogies. Registered Aug. 14, 1908, at 9 a. m., by The Globe Cigar Co., Ephrata, Pa.

CHICAGO PETS. 15,934
For cigars, cigarettes, chewing and smoking tobacco. Registered Aug. 14, 1908, at 9 a. m., by The Federal Cigar Co., New York.

ALCICO. 15,935
For cigars, cigarettes, chewing and smoking tobacco. Registered Aug. 14, 1908, at 9 a. m., by the Alhambra Cigar Co., New York.

TAXI. 15,936
For cigars, cigarettes, chewing and smoking tobacco. Registered Aug. 14, 1908, at 9 a. m., by Geo. Schlegel, New York.

DOUBLE BLEND. 15,937
For cigars, cigarettes, chewing and smoking tobacco. Registered Aug. 14, 1908, at 9 a. m., by the American Lithographic Co., New York.

OLD SADDLE BAG. 15,938
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered Aug. 14, 1908, at 9 a m, by the American Lithographic Co., New York.

PRIMA BELLE. 15,939
For cigars, cigarettes, cheroots and stogies. Registered Aug. 14, 1908, at 9 a. m., by Ruy Suarez & Co., New York.

LANCASTER JUDGE. 15,940
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered Aug. 14, 1908, at 9 a. m., by La Industrial Cigar Co., Lancaster, Pa.

TROY'S STANDARD STOGIES 15,941
For cigars and stogies. Registered Aug. 15, 1908, at 9 a. m., by Thad. Troy, Sandusky, O.

TROY'S ROYAL STOGIE CIGAR. 15,942
For cigars and stogies. Registered Aug. 15, 1908, at 9 a. m., by Thad. Troy, Sandusky, O.

EL SAMORA. 15,943
For cigars, cigarettes, chewing and smoking tobacco. Registered Aug. 17, 1908, at 9 a. m., by Niles & Moser Cigar Co., Kansas City, Mo.

BEST TEST. 15,944
For cigars, cigarettes, chewing and smoking tobacco. Registered Aug. 17, 1908, at 9 a. m., by Dave Leon, Philadelphia.

DAN & JACK—(in connection with a picture of two donkeys with heads face to face) 15,945
For cigars. Registered Aug. 17, 1908, at 9 a. m., by K. H. Jacobs, Windsor, Pa.

LOS NUMEROS. 15,946
For cigars and cigarettes. Registered Aug. 17, 1908, at 9 a. m., by A. C. Henschel & Co., Chicago, Ill.

DON LEON. 15,947
For cigars and cigarettes. Registered Aug. 17, 1908, at 9 a. m., by A. C. Henschel & Co., Chicago, Ill.

SAN SARA. 15,948
For cigars and cigarettes. Registered Aug. 17, 1908, at 9 a. m., by A. C. Henschel & Co., Chicago, Ill.

LAS GENTES. 15,949
For cigars and cigarettes. Registered Aug. 17, 1908, at 9 a. m., by A. C. Henschel & Co., Chicago, Ill.

SAN ELISEO. 15,950
For cigars and cigarettes. Registered Aug. 17, 1908, at 9 a. m., by A. C. Henschel & Co., Chicago, Ill.

SAN LETICIA. 15,951
For cigars and cigarettes. Registered Aug. 17, 1908, at 9 a. m., by A. C. Henschel & Co., Chicago, Ill.

KU KU CLUB. 15,952
For cigars. Registered Aug. 17, 1908, at 9 a. m., by P. Herbold & Co., Milwaukee, Wis.

ELI FOSTER. 15,953
For cigars. Registered Aug. 17, 1908, at 9 a. m., by Eli Foster, Milwaukee, Wis.

WHITE CAT. 15,954
For cigars. Registered Aug. 17, 1908, at 9 a. m., by E. J. Taylor, Yoe, Pa.

BANDLESS. 15,955
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered Aug. 18, 1908, at 9 a. m., by Clark & Headley, Philada.

PANTANO. 15,956
For cigars, cigarettes, chewing and smoking tobacco. Registered Aug. 18, 1908, at 9 a. m., by The Federal Cigar Co., New York.

HOMAID. 15,957
For cigars, cigarettes and cheroots. Registered Aug. 19, 1908, at 9 a. m., by The Randall-Landfield Co., Chicago, Ill.

AWISCO. 15,958
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered Aug. 19, 1908, at 9 a. m., by Geo. Schlegel, New York.

TRANQUILIDAD. 15,959
For cigars. Registered Aug. 19, 1908, at 9 a. m., by Friduss Bros., Chicago, Ill.

BLANCHE HELEN. 15,960
For cigars, cigarettes, chewing and smoking tobacco. Registered Aug. 19, 1908, at 9 a. m., by The Maryland Lithographing Co., Baltimore, Md.

Not Eligible.

Little Smokers, Little Cuba, Little Stars, Little Beauties, Manana, Manna, Banner Knights, La Belle de Roma, La Garcia, El Duelo, El Brazo, Samuel Dexter, Spana Bella, Spanita, Spanora, Espanida, Mia Espano, Nickel, Queenie, Red Star, Oriole, La Moda, Mizpah, San Tito, Don Lucas, La Comida, Don Mateo, La Cena, San Juana, Smoker, Western Eagle, The Speaker, Tiger I, Tiger Eye, Light Draft, Commercial, La Flor de Ormond, Rob Roy, Alveno, Val Jean, El Tracto, Prince de Sagen, Results, The Castle, New York Maid, Glenora.

1908 Crop the Best for Years.

Reports from the large tobacco raising towns of Connecticut indicate that this year's crop will be the largest harvested since the bumper crop of 1892. The reports from the tobacco growers are backed up by the official reports made by the Government.

The Government report on August 1 stated: "Tobacco doing well, particularly Connecticut." The condition of the national tobacco crop on that date was given as 85.8, as against 82.3, the 10 years average. The statement by sections indicates that Connecticut leads the whole country, its tobacco crop being rated 98. Other sections are rated as follows: Kentucky, 82, North Carolina 88, Virginia 90, Tennessee 85, Ohio 76, Wisconsin 89, and Florida 89.

The season this year is earlier than last year and people who have visited the tobacco districts lately, especially the large plantations located in Bloomfield and Tariffville, report that the harvest is giving employment to thousands of men and women. The last few days have been days of great activity in the tobacco fields.

The crop is not only large but of exceptionally fine quality. Cheering reports are coming in from all the plantations and the general verdict is that both in quality and quantity this year's crop will equal the famous harvest of 1892. The recent rains placed the tobacco beyond danger from dry weather and the growers see nothing in sight but good prices and a ready market.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

Take no other but the Genuine

Established 1869
Incorporated 1893

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark and Signature of Juan F. Portuondo

There are more IMITATIONS of this old established and JUSTLY FAMOUS brand of cigars than any other cigar in the world.

MANUFACTURED ONLY BY
The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-1h Tel. 722 Orchard

FOR SALE—Seven tons 1906 Connecticut Havana leaf tobacco. Samples at John H. Pease, East Whately, Mass. Address L. F. Liscom, Hinsdale, N. H. 8-19h

GOOD CIGAR SALESMAN wants a line of cheap goods, from $8 up; also a factory which makes cheap Florida goods; to sell to the best jobbing trade in the New England States, New York, New Jersey and Pennsylvania on commission. Address F N., Box 15, care of Tobacco World, Phila. 8-19tf

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

LOUIS E. NEUMAN & Co.
129 TO 130 ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Michael Hose A. F. Brillhart
Dallas Cigar Co
Manufacturers of **CIGARS** & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

CIGAR MOLDS
Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
Cincinnati, Ohio.

Future of the Burley society.

Louisville, Ky., August 15.

When the Burley Tobacco Society adjourned last week it was decided to meet here again in October. Much of the discussion was devoted to the future of the association. It was decided to make no attempt to pool the crop of 1908, which will amount to 8,000 or 10,000 hogsheads. It is also probable that no effort will be made to restrict the acreage in 1909, but strenuous efforts will be made to secure control of the crop so that if there is an overproduction the surplus may be held off the market and the crop of 1910 modified to suit the exigencies of the case.

In regard to the 1907 crop the board of control of each county is ordered to send all samples to Winchester by September 1 and prices will not be made on the crop until these samples are graded and classified. In regard to the crop of 1909 the following resolutions were adopted:

Whereas, This society has succeeded in every sense, so that almost all the members are well pleased with the present way of managing the business, and

Whereas, We have sold 39,000 of the 2,000 hogsheads of the crop of 1906, and

Whereas, We have application for at least one-half the crop of 1907, that is, applications for a chance at it, and

Whereas, The annual election takes place early in October, we do not feel that we have a right to say what should or should not be done with the crop of 1909; at the same time we feel it our duty, in order not to have too much confusion in the Burley district, to recommend to each member or person desiring to become a member, that it would be better for each member, in the event he desires to rent his land for the purpose of growing tobacco in 1909, to provide in his contract that said tobacco shall be subject to the control, restrictions or other regulations that the management of the Burley Society, after the October election in 1908, shall propose for the best interests of its members.

—Grant Sythers, as manager of the Three Friends Cigar Store at Ogden, Utah, recently made an assignment for the benefit of creditors to Henry Wessels, a cigar manufacturer of Ogden

—The Groneweg Cigar Co., of St. Joseph, Mo., has been incorporated with a capital of $16,000 by Charles Groneweg, Fort Cobb, Ok.; Emma Cooper, Hydro, Ok.; Wm. Groneweg, Henry Groneweg and G. W. Groneweg.

September Cigar Box Meeting.

The next meeting of the Western Cigar Box Manufacturers' Association will be held Sept. 29, at the Auditorium hotel, Chicago. Although this meeting is over a month away, it is well to bear this date in mind as it will be one of the important meetings of the year. In speaking of the importance of the September meeting, President George F. Kimball says:

"It is important and very desirable that all members attend. There has been, and will be before the next meeting, some good committee work done among non members, and interesting reports will be made at that meeting, and we shall endeavor to make up a programme that will be worthy of attendance and attention. Also, it would be very desirable to have all members stop at the Auditorium, as the getting together of the different members before and after the business sessions is one of the pleasantest and best features of our meetings. This is only possible where we are all together in one hotel. If the members of the association wish to make it a success, they must attend the meetings. I have noticed that the majority of the kicking comes from those that are the poorest in attendance. Those who are the best in attendance realize that it devolves upon them as much as anyone else to make the meetings a success, and when they all work together to make a success, they all get something of benefit out of the association and it means something for them. If all members had been regular in attendance, we would not have the complaints we have had to listen to in the last year. We want to get together with new ideas and hopeful views of the future, and with some vigorous policies to present, and that will tend to improve our business, and I feel sure, that if a large attendance is had, a better feeling will dominate all our meetings. Prospects for business in the future are good, crops are practically assured, there seems to be an increasing activity in every line of business, and we want to get together and work for the common good of all, and the best way to accomplish it is to attend the meeting and help each other."—Packages.

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES. AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc

Factory: LANCASTER, PA.

DOWN AGAIN IN LANCASTER.

No Permanent Improvement in Leaf Trade Expected Until the Fall Months.

Lancaster, Pa., August 17.

Business with the leaf tobacco trade has again simmered down to an ordinary routine nature, and it seems likely that the possibility indicated in these columns recently will yet be fulfilled. That is, that it will be well into the next month before there will be a real and lasting stir in the leaf trade, and then only if the cigar industry shows signs of greater activity.

Sampling of the 1907 goods is going on at a moderate rate, and the trade is continuing to find satisfactory proof of the excellent quality of the tobacco, and a percentage of damage that is much smaller than usual. The new corp of leaf is progressing satisfactorily now, and developing much more rapidly than was expected earlier in the season when it was so adversely affected by drought. The area of the hail damaged belt is comparatively small. In the vicinity of Bareville and along the New Holland turnpike some patches were almost completely ruined.

The cigar industry is hardly normal for August, and it is really doubtful if the output for the month will equal that of July, unless within this week and next there comes a great improvement, but which is not now expected. Manufacturers have resigned themselves to wait for the usual beginning of fall trade business, and then they hope to receive a fair revival. There are a great many factories throughout the county that are obliged to work on short time, and a few are not in operation at all. The large factory of J. G. Usner & Son, at Rothsville, has resumed active operations, but others in that town are exceptionally dull.

Denver, on the Reading road, is adding another industry to its list. A. E. Yetter, who has been in the cigar business some years in the more rural districts, is moving his factory to Denver, where he will continue in the business and have increased facilities. He is expecting to be prepared for business at his Denver factory about October 1.

H. L. Heiser, a well known cigar box manufacturer at Stevens, contemplates removing to Denver, where he has already bought out the cigar box plant of L. M. Mellinger. If he removes to Denver he will consolidate the two factories.

Elmer E. Groff, with the Independence Cigar Mfg. Co., at Detroit, Mich., has been visiting friends in Lancaster recently. Mr. Groff was formerly in the employ of the S. R. Moss Cigar Co., of this city.

Menko Rose, of the leaf firm of Rose & Wobbe, New York, has been in Lancaster lately looking over the firm's holdings of leaf.

There are lots of absentees in the tobacco trade at present. Atlantic City seems to be the point of attraction for a majority of them.

IN YORK CITY AND VICINITY.

Most City Factories on Pretty Fair Time. Out-of-Town Concerns Not So Fortunate.

York, Pa., August 17.

There is probably a little improvement noticeable in the local cigar trade, although leaf tobacco dealers fail to speak encouragingly of the situation as yet. A majority of the York factories are operating on pretty good time, but in some of the cigar towns throughout the county the conditions do not seem to be quite as good as in this city. Windsor is said to be picking up within the past week or two. At least the local cigar box factory of that town is working on full time, it is said, and that is generally a pretty safe barometer of the conditions.

Yorkana has heard rumors that the American Cigar Co is contemplating the establishment of a branch factory in that town, but nothing of an authentic nature could be learned.

The Dallastown factories for the most part are working pretty steadily at present, while a few of the manufacturers in that town have sufficient orders on hand to continue for some time. The New York Cigar Factory, at Dallastown, is now employing about 125 hands, and it is said that the force is being increased.

B. S. Taylor, at Yoe, is erecting a new building on East Main street, which he proposes to use for his own business needs. The structure will be 120 by 40 feet in dimensions.

Blessing & Lehman, at Hellam, have been fairly fortunate in their trade this summer, having lost less time than some others in that vicinity. They are having a fair run on several of their private brands, which are attractively packed in modern packages and under strikingly fine labels.

The West York Cigar Co., located at Eberton, in the outskirts of the city, which started business this spring, has succeeded in placing on the market several brands of cigars, and is now making preparations to also manufacture a stogie for the trade. The firm is composed of three men who have been following the trade for some years, and have decided to use the knowledge they have gained on their own behalf.

A. J. HINSEY
Maker of
PEOPLE'S CHOICE
Plain Scrap
Smoking and Chewing Tobacco
ESPECIALLY FINE QUALITY FOR THE PIPE
We make a Fine
SCRAP FILLER FOR CIGARS
Factories & Office, **AKRON, PA.**

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

H. R. TROST & CO.

(Formerly with F. C. LINDE, HAMILTON & CO. for 27 years)

Leaf Tobacco Inspectors & Weighers

15 East Lemon Street, LANCASTER, PA.

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

Established 1895 Telephone Connection

T. L. ADAIR

Manufacturer of

Fine Cigars

Red Lion, Pa.

Special Lines for the Jobbing Trade

GOOD RETAIL TRADE in BOSTON

Two Gatherings at the Hub Last Week, and Possibly they Helped Trade. Police are Puzzled by a Series of Robberies.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]

Boston, Mass., Aug. 17.

Trade conditions continued good the past week. We had two conventions in town; one consisted of members from some large Catholic organization, and the other was the annual convention of the printers' Typographic Union, and delegates were here from all the United States.

The heated weather has not yet abated, and very little relief is in sight.

This vicinity has had quite a spell of hold-ups, and robberies of every description and even murders have been committed during the past four weeks. The community has been thoroughly aroused as the police have not been able to cope with the situation, and it is expected the State authorities will soon adopt some drastic measures to end the career of these depredators who appear to be organized into bands.

A slight earthquake struck this vicinity Saturday night, but did little or no damage.

M. Melachrino & Co., N. Y., have sent a circular letter to the jobbing trade, as follows:

"We have been informed that in rare instances jobbers in Boston have given away practically all of the discount which we allow them on our goods. We desire that the special 5 per cent. which you receive on Melachrino cigarettes be retained by you under any and all circumstances. In other words, we cannot expect jobbers to take an interest in our products unless they make a legitimate profit on the same, and we therefore beg to insist that you never, under any circumstances, give a greater discount than 12 per cent. flat, regardless of quantity. Your co-operation in this matter will greatly oblige,

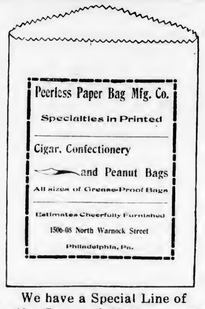
Yours faithfully,
M. Melachrino & Co."

The Khedivial Co. has notified the trade of an advance of ten cents per M. on their Natural cigarettes.

Goldsmith, Silver & Co. are doing considerable advertising here on their M. C. A. 10 cent cigars.

Sam Kitsis (Turco American Tob. Co.) has returned from a three weeks trip. He reports having done an excellent business on Omega and Kef cigarettes.

Louis Shapiro and Courtney Perkins (Nestor Gianaclis Co.) are both in Connecticut this week, and judging from their daily orders sent to the factory are doing a big business, especially on



We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

HOTEL WESTMINSTER

Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

SEND FOR BOOKLET

The John F. Hollingsworth Co.
C. H. GODFREE,
Manager. 7-8ca

The Miami Valley Leaf Tobacco Co.

ALLEN H. REEDER — DAYTON, OHIO — STANLEY M. KROHN

Packers of Cigar Leaf Tobacco

ZIMMER SPANISH, GEBHARDT, DUTCH, MEXICAN SEED, CONNECTICUT, Etc.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in All Grades of
Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of

Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

Lemon and Arch Sts. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

LEONA BLAND

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET — BOSTON BEAUTIES — PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

John McLaughlin. — J. K. Kauffman.

JOHN McLAUGHLIN & CO.
Wholesale Dealers in All Kinds of
Plug & Smoking Tobaccos
Also, All Grades of
Fine Cigars & Leaf Tobacco
No. 307 North Queen St.
LANCASTER, PA.

the 25 cent size of Nestor cigarettes. Mr. Shapiro is well liked, is a good fellow in every respect, and is one of the best salesmen in the employ of the Nestor Co. Mr. Perkins is a clever window dresser, and outside of E. J. Mulligan, the Menashi window displayer, he is the best in the Turkish cigarette line.

A representative of W. K. Gresh & Sons, Norristown, Pa., was in town this week showing samples of a nice line of cigars.

George W. Lord, manager of the cigar department at Woodward's drug store, and who is also President of the Boston Pressing Association, an organization that is affiliated with the Ladies' Needy Aid Society, was in a happy frame of mind when interviewed by your correspondent the other day. Mr. Lord reports business very good, and looks for an excellent fall trade. George is kept busy showing snap shots taken on his recent trip down Maine.

Eugene Jacques and Max Traunstein, f rm rly of Hotel Mieusset, have just taken over the Valhalla Cafe, at 5 Broad street. The name of the cafe has been changed to Cafe De La Bourse.

P. Dolbey, representing Adolph Frankau & Co., makers of the famous B. B. B. pipes, was a recent caller on the trade.

A. Schlesinger, with the Florida Havana Cigar Co., of Pittsburg, Pa., was in town this week.

Max Spiegel, from New York, an importer of French cigarette paper, is in town.

Ralph B. Oppenheim, formerly with Rosenthal Bros., N. Y., has sent a circular letter to his Boston friends announcing his advent in the clear Havana cigar business under the firm name of Coleman-Oppenheim Co., and asking for a share of their patronage. Mr. Oppenheim used to do considerable business with our Boston jobbing firms and was well liked by the trade, and probably on his first trip here for his own concern he will open up some good accounts.

Joe Rogers, formerly salesman for A. Pandoz & Co., N. Y., has accepted a similar position with the Ware-Kramer Tobacco Co. and will start out today selling White Rolls and Lynnhaven cigarettes. Joe has many friends in the trade who look to see him make a success in his latest venture. Lynnhaven cigarettes are coming to the front very fast, as the blend is very satisfying to the average cigarette smoker.

Ralph Bent, with Woodward's Drug Co., is to be married on Sept. 1st, and his brother clerks intend to make him a present of a small drug store to celebrate the occasion.

H. Bornstein, the Water street cigarist, is meeting with considerable success, and has worked up an enviable box trade. Mr. Bornstein uses as a leader in 5 cent goods Rosenthal Bros.' Special

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIail ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Growers and Packers of
HIGHEST GRADES
CONNECTICUT HAVANA SEED

The Krohn Tobacco Co.
(of WINDSOR, CONN.)

Our Plantations are in the most famous growing section
Fine Handling Superb Quality

Address: F. B. GRIFFIN, Manager, NORTH BLOOMFIELD, CONN. —OR— A. H. REEDER, President, P. O. BOX 574, DAYTON, O.

HERMAN DELLE

York, Penna.
Maker of
Delman 5c.
Herdel 5c.
Alex. Martin 5c.
UNION MADE
CIGARS
Sold to Wholesale & Jobbing Trade only
Samples to Responsible Houses

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* **Bear**, *The* **Cub**, **Essie**, and **Matthew Carey**

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

GEO. W. PARR

Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

Mc Sherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 — Factory No. 79

S. R. KOCHER

Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

W. R. DAUGHERTY & BRO.
Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

in several sizes. R. Gangemi & Co. and Gans Bros.' clear Havana cigars also have a good sale with him.

The American Tobacco Co. has just come out with a number of gratis deals that will be welcomed by the trade, especially by the retailer: With every 1,000 Mecca, Sovereign or Piedmont cigarettes 40 Hassan cigarettes are given gratis; with every 1,000 Fatima cigarettes 50 Turkish Trophies are given gratis, and with every 1,000 Perfection, Sweet Caporal or Tolstoi cigarettes 40 Meccas will be given gratis.
purchaser.

Sovereign cigarettes have been advanced to $8.60 per thousand.

Ben Ali.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

Every tobacco grower now feels assured of a tobacco crop, so far as moisture is concerned. In this vicinity two inches of water fell in the three days rain of last week. The crop has become so large and covered the ground so thoroughly that I think there can be no possibility of its becoming dry again until after the harvest is finished. I have this day looked at twenty or thirty crops, and to say that it is fine is putting it very mild.

Our correspondents write:

Hatfield, Mass.: "Almost all of our tobacco growers are now harvesting a fine crop of tobacco. The rain has given a new start to the growing plants also the younger plants of the crop, and it bids fair to make a record of nice, clean wrapper. The following lots of 1907 tobacco have been sold to Spitzner & McGrath, and Meyer Jaskuliek: H. E. Bardwelll, F. H. Bardwell, M. J. Proulx, Alfred Breor, J. H. Howard, Edgar H. Field, and Joseph Smith, above 300 cases, prices at from 14 to 16½ cents, reweight. Prices have been asked on new crop but no offers made."

Feeding Hills: "Tobacco growing fine, best crop for several years. A few commenced cutting this week but owing to the heavy rains were obliged to stop. No hail as yet in this vicinity; a few fields felt the effects of the wind of August 5 these being late pieces which had not been topped. Harvesting will be general by this week."

Agawam, Mass.: "Tobacco never looked better at this season of the year than it does now in this section. It is in all stages of growth from early to late. A. E. Belden has two acres already harvested while there are others that will not begin before the last week of August, but harvesting will be generally begun the last of this week, or the first of next week."

North Hatfield, Mass.: "It is rumored that Mr. Swift has sold to Spitzner & Co. his whole lot of binders, about 400 cases, today. He wanted me to say that there would be no reweighing at 'Swifts' warehouse this season for the shrinkage was too heavy to sell tobacco on the scales for the prices that are being paid. In some instances the shrinkage has amounted to about 18 per cent. Harvesting is going forward at a lively pace."

South Windsor, Conn.: "Indications promise an early tobacco harvest and good quality. Cutting is beginning this week; the leaf will be light texture and fine color. Some of the growers are saving seed by picking the blossoms, collecting the best plants and breaking off most of the blossom stems before packing."

Suffield, Conn.: "The 22 acres of the Buckman Hybrid tobacco on Herman Ude's farm is being cut this week. On another farm in this town is half an acre Cooley Hybrid, a cross between Havana seed leaf and Sumatra. The acreage of tobacco in this town is over 500 acres, over one half being broad leaf and the rest mostly seedleaf."

New Milford, Conn., Aug. 10. "The hard thunder storm of last week was followed by hail which caused damage estimated at $15,000 in this vicinity."

East Hartford, Conn., Aug. 10.: "At first it was thought that not much damage was done by hail but various reports have been coming in showing that many growers noticed injury. Several barns and tobacco sheds in various sections of the valley were struck by lightening and burned."—American Cultivator.

NEW YORK STATE.

Baldwinsville.—Topping has become general and a few more weeks will see the crop ready for harvesting in this section.—Gazette.

EDGERTON, WIS.

The breaking of a drouth of nearly three weeks' duration by general rains early in the week has removed the greatest concern over the result of the growing tobacco crop. The fields are responding quickly to the generous amount of moisture supplied, and the growers feel that a great load of uncertainty has been lifted. Probably a commencement on the harvest will be made the coming week and topping is now general everywhere.

The riding of buyers in the growing districts, which is usual at this time of the year, has caused rumors of buying to be circulated, which, in the main are unfounded, for we believe none of the large operators care to open the market under present prospects.

The market for old leaf has developed no encouraging features either at home or in the Eastern centers. Gus Aas has disposed of his crop of 23 cases of '07 to a Milwaukee dealer at 11 cents scales. A larger transaction involving the sale of the "B" holdings of a leading firm is said to be under consideration but not yet closed.

Shipments, 315 cases.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

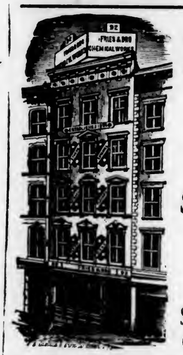
H. L. WEAVER Factory 3953 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade Seed and Havana Cigars
CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll.
ROBESONIA, PA.

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
51 Market Street
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes



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92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1865 Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

W. H. RAAB & SONS,
MANUFACTURERS OF
High Grade Cigars.
CAPACITY 75,000 PER DAY
LA CUBANA CIGAR FACTORY No 463
ESTABLISHED 1871.
DALLASTOWN, PA.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc. MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904
H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Special Designs
Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal Printed Labels

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U. S. A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
Dealer in
LUMBER
LABELS
EDGING
ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.
Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS
Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.
Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

Spanish Betune
Is extensively used in Cuba for Toning Tobaccos. It removes all mustiness or other objectionable properties, giving the desirable uniform effect considered indispensable in Leaf. It is largely used in Damaged or Defective Leaf, being an Excellent Restorer.
Acme Extract and Chemical Works, Hanover, Pa.
E. G. ECKERT, Proprietor.

Patents *Caveats, Trade Marks, Design-Patents, Copyrights, etc.*
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands
"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.
These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .
STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers
VIRGINIA

PERIQUE
MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

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Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal Printed Labels

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U. S. A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
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FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

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STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers
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MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

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THE TOBACCO WORLD

H. F. Kohler

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High Grade Nickel and Seed and Havana

∴CIGARS∴

Factories, Nashville and Jacobus, Pa.

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Correspondence with Wholesale and Jobbing Houses invited.

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Established in 1881. Vol. XXVIII., No. 35. | PHILADELPHIA and NEW YORK, AUGUST 26, 1908. | One Dollar per Annum. Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

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UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION .	Cut Plug
IDLE HOUR . . .	Sliced Plug
EPICURE (For Pipe or Cigarette)	Shredded Plug
HUNT CLUB . . .	Cube Pipe Tobacco
SPHINX MIXTURE .	Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUMATRA TOBACCO

SUMATRA TOBACCO

SUMATRA TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

SUMATRA TOBACCO

SUMATRA TOBACCO

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

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178 Water Street, New York

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W. W. STEWART & SONS
Reading, Pa.
Makers of the
JOHN HAY
LADY HELEN
10c.
JOHN HAY, Jr.
ELI PERKINS
5c.

High Grade Seed and Havana Cigars
Correspondence with Responsible Houses Solicited

(LORD LANCASTER, 10c.)
Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.
(NICKELBY, 5c.)

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

Write for Samples & Prices

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 722 Orchard 6-8-10 Gouverneur Slip, NEW YORK

For Sale { CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 6-8-10 Gouverneur Slip, NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 35 PHILADELPHIA, AUG. 26, 1908 One Dollar the Year

HAIL DAMAGE IN VIRGINIA.

Havoc Wrought to Crowing Crops in Amherst County.

Lynchburg, Va., August 20.

Local tobacco men have learned of a destructive hail storm which visited the section about Pedlar Mills, in Amherst county, about eighteen miles from the city, some time Tuesday night, doing great damage to growing crops. The area covered by the storm is said to be about six miles long and as wide as a mile and a half.

The tobacco crop, which is rapidly maturing and nearly ready for cutting, could hardly have been struck at a worse time by a hail storm, and it is estimated that fully one-third of the crop was destroyed in the section indicated. Some of the farms report considerably more damage, but it is believed that one-third loss will be about the average. The damage will run well into the thousands of dollars.

Night Riders Scare Jury.

Eddyville, Ky., August 22.

The Grand Jury has adjourned without having returned any indictments against night riders in this section, and as a result some 130 warrants based on "information and belief," and sworn out against men charging them with having committed various depredations in this region, will probably be dismissed.

Following the discharge of the Grand Jury County Attorney Walter Crone made a statement in which he declared that no attempt had been made to bring the culprits to justice and that the work of the Grand Jury had been a farce.

He declared that the Grand Jury had contented itself with demanding the testimony of two men, Sanford Hall and Thomas Stevens, who are now at Jeffersonville, Ind., when it was a matter of public knowledge that the two men stood in danger of being killed if they came.

The County Attorney declared that his own life would be in grave jeopardy if it were not for the presence of the soldiers.

Kentucky Tobacco Rally.

Paducah, Ky., August 21.

A tobacco rally will be held at Grahamville Sept. 1, under the direction of the Dark Tobacco Growers' Association of McCracken county. Trains will carry those who go to Heath and vehicles will be taken from Heath to Grahamville. Among the speakers will be Congressman Ollie James, Felix G. Ewing, Joel B. Fort, John B. Allen and W. J. Stone.

New Cigar Store Opened.

Jacksonville, Fla., August 20.

D. M. Tanksley, for many years one of the most popular traveling salesmen in the South, has opened an attractive store at 118 Main street, carrying a fine line of clear Havana goods.

SUMATRA at CHUMCHULA, ALA.

Experimental Crop on Five Acres Yields 5,500 Pounds.

Mobile, Ala., August 21.

J. M. Trunk, manager of the Chumchula experimental tobacco farm, was in the city yesterday, and brought with him some of the cured leaves of this year's crop. Cigarmakers pronounce the leaves very fine. They are large and of silken texture, with very small ribs, ideal wrapper tobacco, it is said. Mr. Trunk says that he has some 5,500 pounds of tobacco leaf in the barn, the product of the five-acre farm, and the crop will be cured and ready by November 1. He is thoroughly pleased with the results obtained.

PINKUSSOHN'S NEW STORE.

A Handsome New Establishment Opened at Savannah, Ga.

Savannah, Ga., August 21.

The new store of the J. S. Pinkussohn Cigar Co. was opened to the public this week, and it is shown as the handsomest store in this city. For weeks workmen have been tearing out the old interior of the building and the place has gone through a transformation that will be pleasing to behold.

White and gold have been used in finishing the shelving, wall cases and ceiling. The cigar show cases are made of oak and French plate glass, and the business office, in the center of the rear section, is enclosed with an oak railing, around which are oak settees. Ceiling electric fans and an endless number of lights have been installed.

Built in the northwestern corner of the store is a humidor in which will be stored the imported cigars carried by the company. The humidor keeps the cigars in proper moisture and protects them from the detriment of atmospheric changes. It is constructed of oak and has double French plate glass doors.

The new store occupies what is looked upon by many business men as the most desirable corner in Savannah. The front has been given decorations in white, and folding doors have been put in allowing many entrances on Bull and Broughton streets. This is the fourth cigar store operated by the J. S. Pinkussohn Cigar Company in Savannah.

Death of Chicago Tobacco Man.

Chicago, Ill., August 20.

Louis Specht, a retired tobacco jobber and a resident of Chicago for half a century, is dead at his home, 468 La Salle avenue, at the age of 73 years. Mr. Specht was for many years a member of the tobacco firm of August Beck & Co., Chicago, retiring from business in 1893. He was a Mason and had been a member of the Germania and other clubs. He was born in Posen, Germany. Grief for his wife, who died a year and a half ago, is supposed to have hastened his end.

ANOTHER INSURANCE DISPUTE.

Alleged Action of Night Riders is Pleaded to Avoid Payment.

Louisville, Ky., August 20.

Alleged incendiarism by night riders will be urged as a defense to the payment of fire insurance policies for $4,000, upon which A. H. Cardin, a tobacco grower and warehouseman of View, Crittenden county, sued the Globe and Rutgers Fire Insurance Company, of New York. One of the plaintiff's suits is for $2,000 on tobacco, which he says was worth $3,040, while the other is for $1,500 on his warehouse and $500 on equipment used in handling tobacco.

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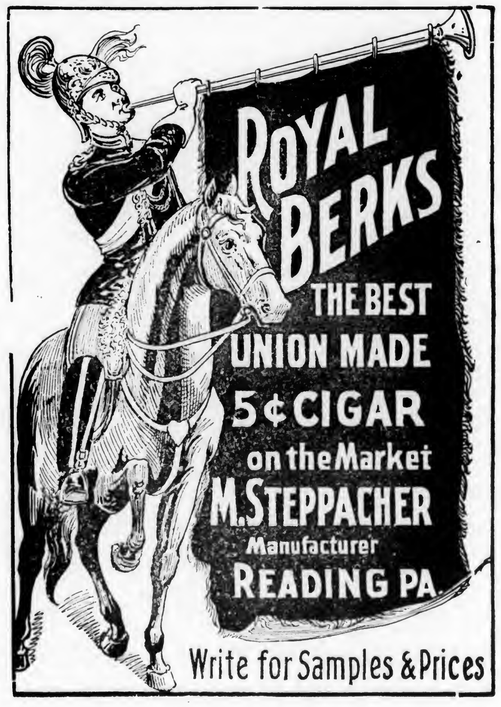
E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

W. W. STEWART & SONS
Reading, Pa.
Makers of the
JOHN HAY
LADY HELEN
10c.
JOHN HAY, Jr.
ELI PERKINS
5c.

High Grade Seed and Havana Cigars
Correspondence with Responsible Houses Solicited

(LORD LANCASTER, 10c.)
Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.
(NICKELBY, 5c.)



CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 722 Orchard
6-8-10 Gouverneur Slip, NEW YORK

For Sale { CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 6-8-10 Gouverneur Slip, NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 35 | PHILADELPHIA, AUG. 26, 1908 | One Dollar the Year

HAIL DAMAGE IN VIRGINIA.

Havoc Wrought to Crowing Crops in Amherst County.

Lynchburg, Va., August 20.

Local tobacco men have learned of a destructive hail storm which visited the section about Pedlar Mills, in Amherst county, about eighteen miles from the city, some time Tuesday night, doing great damage to growing crops. The area covered by the storm is said to be about six miles long and as wide as a mile and a half.

The tobacco crop, which is rapidly maturing and nearly ready for cutting, could hardly have been struck at a worse time by a hail storm, and it is estimated that fully one-third of the crop was destroyed in the section indicated. Some of the farms report considerably more damage, but it is believed that one-third loss will be about the average. The damage will run well into the thousands of dollars.

Night Riders Scare Jury.

Eddyville, Ky., August 22.

The Grand Jury has adjourned without having returned any indictments against night riders in this section, and as a result some 130 warrants based on "information and belief," and sworn out against men charging them with having committed various depredations in this region, will probably be dismissed.

Following the discharge of the Grand Jury County Attorney Walter Crone made a statement in which he declared that no attempt had been made to bring the culprits to justice and that the work of the Grand Jury had been a farce.

He declared that the Grand Jury had contented itself with demanding the testimony of two men, Sanford Hall and Thomas Stevens, who are now at Jeffersonville, Ind., when it was a matter of public knowledge that the two men stood in danger of being killed if they came.

The County Attorney declared that his own life would be in grave jeopardy if it were not for the presence of the soldiers.

Kentucky Tobacco Rally.

Paducah, Ky., August 21.

A tobacco rally will be held at Grahamville Sept. 1, under the direction of the Dark Tobacco Growers' Association of McCracken county. Trains will carry those who go to Heath and vehicles will be taken from Heath to Grahamville. Among the speakers will be Congressman Ollie James, Felix G. Ewing, Joel B. Fort, John B. Allen and W. J. Stone.

New Cigar Store Opened.

Jacksonville, Fla., August 20.

D. M. Tanksley, for many years one of the most popular traveling salesmen in the South, has opened an attractive store at 118 Main street, carrying a fine line of clear Havana goods.

SUMATRA at CHUMCHULA, ALA.

Experimental Crop on Five Acres Yields 5,500 Pounds.

Mobile, Ala., August 21.

J. M. Trunk, manager of the Chumchula experimental tobacco farm, was in the city yesterday, and brought with him some of the cured leaves of this year's crop. Cigarmakers pronounce the leaves very fine. They are large and of silken texture, with very small ribs, ideal wrapper tobacco, it is said. Mr. Trunk says that he has some 5,500 pounds of tobacco leaf in the barn, the product of the five acre farm, and the crop will be cured and ready by November 1. He is thoroughly pleased with the results obtained.

PINKUSSOHN'S NEW STORE.

A Handsome New Establishment Opened at Savannah, Ga.

Savannah, Ga., August 21.

The new store of the J. S. Pinkussohn Cigar Co. was opened to the public this week, and it is shown as the handsomest store in this city. For weeks workmen have been tearing out the old interior of the building and the place has gone through a transformation that will be pleasing to behold.

White and gold have been used in finishing the shelving, wall cases and ceiling. The cigar show cases are made of oak and French plate glass, and the business office, in the center of the rear section, is enclosed with an oak railing, around which are oak settees. Ceiling electric fans and an endless number of lights have been installed.

Built in the northwestern corner of the store is a humidor in which will be stored the imported cigars carried by the company. The humidor keeps the cigars in proper moisture and protects them from the detriment of atmospheric changes. It is constructed of oak and has double French plate glass doors.

The new store occupies what is looked upon by many business men as the most desirable corner in Savannah. The front has been given decorations in white, and folding doors have been put in allowing many entrances on Bull and Broughton streets. This is the fourth cigar store operated by the J. S. Pinkussohn Cigar Company in Savannah.

Death of Chicago Tobacco Man.

Chicago, Ill., August 20.

Louis Specht, a retired tobacco jobber and a resident of Chicago for half a century, is dead at his home, 468 La Salle avenue, at the age of 73 years. Mr. Specht was for many years a member of the tobacco firm of August Beck & Co., Chicago, retiring from business in 1893. He was a Mason and had been a member of the Germania and other clubs. He was born in Posen, Germany. Grief for his wife, who died a year and a half ago, is supposed to have hastened his end.

ANOTHER INSURANCE DISPUTE.

Alleged Action of Night Riders is Pleaded to Avoid Payment.

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E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

INTENTIONAL SECOND EXPOSURE

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**

115 Arch Street, Philadelphia

FOUNDED 1855

John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan

FLOR de D&T

DOHAN & TAITT

Importers of Havana and Sumatra

Packers of Leaf Tobacco — VUELTA ARRIBA

107 Arch St. PHILADA.

Established 1825

LEWIS BREMER'S SONS

IMPORTERS OF

Havana and Sumatra

AND PACKERS OF

Leaf Tobacco

322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.

Importers of Havana and Sumatra and Packers of Seed Leaf

Tobacco

125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK

VELENCHIK BROS.

Importers and Dealers in LEAF TOBACCO

Sumatra and Havana

134 N. THIRD ST., PHILADELPHIA

The Empire Leaf Tobacco Co.,

Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA **Tobacco**

118 N. 3d St., Phila.

R. STRAUS — A. LOEB

K. STRAUS & CO.

IMPORTERS OF

301 & 303 North 3rd St.

PHILADELPHIA.

Benj. Labe — Jacob Labe — Sidney Labe

BENJ. LABE & SONS

IMPORTERS OF

Sumatra and Havana

Packers and Dealers in **Leaf Tobacco**

228 North Third St., Philadelphia

LEOPOLD LOEB & CO.

Importers of **Sumatra and Havana**

and Packers of **Leaf Tobacco**

306 North Third St., Phila.

GEO. BURGHARD

Importer of

SUMATRA and HAVANA

and Packer of LEAF TOBACCO

238 North Third Street, Phila.

J. S. BATROFF

224 Arch St., Philadelphia

Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

Algeria-Tunis	18,576
Germany	4,479
Italy	2,553
Netherlands	4,091
Russia	2,216
Greece	2,890
Philippines	1,837
British India	2,640
Australasia	257
All other countries	1,130
Total	1,703,504

Swiss import figures as applying to the United States and Cuba are not reliable indexes, for the reason that large quantities of American and Cuban tobacco arrive in Switzerland through German, French, and other ports, and are accredited to other countries.

Florida Paper Knocks Florida.

Tampa, Fla., August 20.

The following, taken from the Tampa (Fla.) Times, while probably not so intended to be, will be regarded by some of our readers as pessimistic if not an actual knock at its own home industry. We print it without further comment at this time:

"TOBACCO IN FLORIDA."

"The Times, without meaning in the least to be pessimistic, or to discourage anything that would prove to the advantage of the people of Florida or any location thereof, suggests caution about going too deeply into the business of raising tobacco until the experiment has gone further and been entirely tried out. It remembers very vividly that there was once before about the same kind of a spirit extant on tobacco culture as is visible now. In fact, the Times was the apostle of the crusade for the planting, harvesting and selling of one or two large crops of cigar leaf in South Florida. The same stories of success in yield and quantity were told and attested in its columns as are being circulated now.

"But somehow the tobacco did not meet the requirements of the buyers and manufacturers. Many hundred bales of beautiful stuff were cured and consigned for sale. Much of it was sold for what it appeared to be. But it did not pan out, with the result of great losses to men who had inconsiderately invested in it. Now it is ventured to be suggested that the cultivation of tobacco be confined to something like its present limits until the test and proof of time has shown uncontradictably that we can produce the kind of tobacco and at the cost that it is now loudly claimed we can. The land, the climate, the seed, the market, everything will remain until the proof of certain success is forthcoming, and then will be time enough for large investments in the business.

"There are other things that might be said, possibly wisely, in a cautionary way, but the Times does not desire to say anything that might expose it to the epithet of knocker. There is enough tobacco being raised and in the process of being put on the market to fully test the problem. It would not be unwise to await the full and complete solution that time will bring in a year or two. It is probably not too much to hope that the Florida product may in time drive the domestic stogy out of manufacture, but the price cannot be fifty cents a pound in that event. Let us mostly wait hopefully and deliberately."

Dorean Hotel

(Brick, Fireproof)

Ocean Front at Vermont Av.

Atlantic City, N. J.

OPEN ALL YEAR

Gambol Room, Music, Ocean Front, Refined Surroundings
Accommodations for 350 guests
Elegantly furnished
Rooms and bath—single or en suite
Dining rooms and sun parlors overlooking ocean
Excellent Cuisine
New Grille a la America
Billiards, Shuffle Board, etc. Music
Write for literature

8-5ke — E. E. MORALL, Prop.

STEPHEN F. KETRAN

Interior Wood.. Work.. — Makes a Specialty of Fitting Up Cigar Stores

Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made

Save the **White Rolls Cigarette** Coupons

They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash

And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.

WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.

Ware-Kramer Tobacco Co.

NORFOLK, VA.

ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

121 North Third Street
PHILADELPHIA

Importer of SUMATRA and HAVANA
Dealer in all kinds of SEED LEAF

Tobacco

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.
Write for Prices.

Office and Warehouse: 630-636 N. Prince St.
Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025.

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:
313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE ..... ALL QUALITY ..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Opening of Tobacco Buying Season in Havana.

The New Tobacco Appears to Suit the Buyers. Crop Said to be Curing Well and the Lighter Qualities Will be Ready for Use in September. Demand Not Restricted to New Leaf, Some 1907 Still Called For.

Special Correspondence of The Tobacco World.)

Havana, Cuba, Auguzt 17, 1908.

The Ward Line steamers seldom fail to bring some buyers to our market and the Tampa, Key West and New Orleans boats contribute their share with more or less regularity, therefore from now on business is bound to increase steadily in volume.

The 1908 crop seems to please the majority of manufacturers as well as dealers, at least as far as the good portion of this year's growth is concerned, and as prices are more moderate, the chronic kicker is perhaps the only one to find fault. The process of fermentation in the bales is the same as in normal years and is considered very satisfactory. As the leaf is curing in fine shape, the lighter qualities will be ready for the cigarmakers' tables during the month of September, while of course the heavy styles will require more time and in order to dry off sufficiently will need the "northers" in December and January before the cigar manufacturers can use them to advantage.

While most of the inquiry is for the new crop, there is still some call for the 1907 crop, and as the latter has improved remarkably there is no doubt that it will be used for mixing purposes in due course of time.

The receipts of the new leaf from the country are now reaching the maximum which our railroads and steamers are able to bring to Havana weekly.

As the time has arrived to prepare the ground and sow the seed for the 1907 crop many farmers will be unable to attend to the packing, and therefore receipts may fall off somewhat in the near future.

Sales

during the past eight days ran up to 4,500 bales in all, of which 2,350 were Vuelta Abajo, 650 Partido, and 1,500 Remedios.

For the American market 2,000 bales were purchased, for Europe 1,000, and for home consumption 1,500.

Buyers Come and Go.

Arrivals: Samuel I. Davis and Adolph Froehlich, of Samuel I. Davis & Co., Tampa and New York; August Kuttnauer, of August Kuttnauer, San Francisco Sol Hamburger, of Hamburger Bros. & Co., Sidney Goldberg, of S. L. Goldberg & Sons, and Ernest Horn, of Heinrich Neuberger, New York; E. J. Stachelberg, of M. Stachelberg & Co., and M. Sanchez, of Berriman Bros., Tampa.

Returned: M. Suarez (Kocho), of Suarez Hnos., and Manuel Suarez (El Grillo), of Manuel Suarez & Co., Havana.

Departures: Sol Salomon, Calixto Lopez, and Otto Sartorious for New York; J. A. Lozano and M. Sanchez for Tampa.

Havana Cigar Manufacturers

are busy and working with full forces. Orders are coming in also from the United States, amongst which are quite a number of calls for the holiday trade. Evidently some importers have understood the advisability of placing orders early enough, so that our manufacturers may have plenty of time to select the various classes of wrappers and fillers which are needed for this particular trade and be able to ship the goods between October 15th and November 1st, thus giving the retailers all the over United States an opportunity to lay in their stocks at the right period and not wait for the last moment. Cigars specially made for the holidays should be sold before the holidays are over, as otherwise they represent a dead stock to the retailers and will have to be carried over until the following season. The current sizes which are in daily demand need not be rushed forward, as they can be easily manufactured and shipped by our various steamship lines.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 86

SYLVESTER & STERN

SUCCESSORS TO
LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA
Monte 56

NEW YORK
165 Front Street

PLANTATIONS and ESCOJIDAS:

In	VUELTA ABAJO	at	PUERTA de GOLPE
"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

Factory Vegas a Specialty

CHARLES BLASCO

Commission Merchant
Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

Rz. BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

GUSTAVO SALOMON Y HNOS.

Especialidad en TABACOS FINOS de VUELTA ABAJO, PARTIDOS y VUELTA ARRIBA

Monte 114

P. O. Box, Apartado 270
Cable: ZALEZGON

Habana

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

H. Upmann & Co. shipped nearly 1,000,000 cigars during the past week.

Behrens & Co. received some very fine orders for their famous Sol cigars from the United States, mostly regalia sizes at high prices.

All of the independent factories, like Romeo y Julieta, Partagas, Punch, Por Larranaga, Flor de A. Fernandez Garcia, El Rey del Mundo, Belinda, Eden, Mi Necha, Lord Beaconsfield, Ramon Allones, La Flor de P. A. Estanillo, etc., are doing well.

Buying, Selling and Other Notes of Interest.

Sobrinos de A. Gonzalez sold 1,250 bales of Vuelta Abajo, Partido and Remedios during the past week.

Sol G. Salomon, who left by the steamship Saratoga for New York, has made excellent use of his prolonged stay here, by purchasing a large quantity of the cream of Vuelta Abajo, lowland styles only, direct from the farmers. Any manufacturer who is in need of really choice vegas can surely be satisfied by calling upon G. Salomon's Sons, 136 Water street, or No. 1 O'Reilly street, Havana.

Perez y Obeso disposed of 500 bales of Vuelta Abajo to Northern and local buyers.

Samuel I. Davis, who arrived here with his salesman, Adolf Froehliz, has as usual gone to work with a vim and has already made some big purchases. Sam is an expert judge of tobacco and knows exactly what his factory and customers require.

Bruno Diaz & Co. closed out some 400 bales of Vuelta Abajo and Partido.

Sol Hamburger has also invested already, making some excellent purchases for the house of Hamburger Bros. & Co.

Rz. Bautista & Co. turned over 350 bales of Vuelta Abajo and Remedios.

The Trust has made some purchases this week of the new crop, and is trading now upon quite a large number of vegas.

J. F. Rocha & Co. sold 300 bales of Vuelta Abajo and Partido.

Fritz Lederer, always alert, and a quick buyer when he sees the classes he wants for the German or American market, has operated quite extensively again during the past week.

Muniz Hnos. & Co. disposed of 250 bales of Vuelta Abajo and Remedios.

M. Sanchez, of Berriman Bros., purchased some 300 bales during the few days he was here.

Cardenas & Co. closed out 250 bales of Vuelta Abajo.

Charles Blasco has been a buyer with his customers and also a seller of tobacco consigned to him to a large extent.

Loeb-Nunez Havana Co. were sellers of 150 bales of Remedios.

J. F. Berndez & Co. shipped last week over 750 bales of leaf tobacco to Bremen

RECEIPTS FROM THE COUNTRY.

	Week ending Aug. 15	Since Jan. 1
	Bales	Bales
Vuelta Abajo	13,928	87,849
Semi Vuelta	971	6,136
Partido	1,941	14,767
Matanzas	14	406
Remedios & S. Clara	6,558	55,598
Mayari	846	5,150
Total	24,258	169,906

The cigar factory of Lundgren Bros., Minneapolis, Minn., was recently damaged by fire.

EDEN CIGAR FACTORY

BANCES & LOPEZ
HAVANA, CUBA

Calixto Lopez & Co.

180 Water St., NEW YORK

Will receive and attend to orders

Cigars made strictly of very best Vuelta Abajo Tobacco

CABLE ADDRESS "CALDA" TELEPHONE 6071.

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE & WAREHOUSE MONTE 156

P.O. Box 595 HAVANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited

Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

ERNEST ELLINGER & CO. Nos. 87-89 Pine Street Office, New York
Importers of HAVANA TOBACCO

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of Leaf Tobacco
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227
Amsterdam, Holland.
Cable Address: "HERE."
OFFICE:
183 Water St.
NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF Tobacco
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, August 25.

New York Leaf Market.

The market has been recently visited by a goodly number of Western mem bers of the trade, who at this time of the year are usually large buyers of leaf, but this year the majority have departed without having made any heavy investments at this time. They were in quest principally of new goods, but old goods would have been attractive if the prices had been low enough. As it is they partook sparingly of either, and the results are rather disappointing to the trade here. As some remained over to this week, it is possible that some further business may be done, but it can now hardly be expected to anywhere approach the usual figures.

The Sumatra market, too, has been a little less active than during some previous weeks, and the recent visitors did not evince any special interest in this variety of leaf.

In Havana tobacco the market has remained practically unchanged, although greater activity is reported from the island and a number of buyers from the States are now in Havana.

• • •

The Cigar Manufacturers

There is little if any change to report in the conditions with the cigar manufacturers. It can be safely said that forces employed are not yet up to the usual quota, and many are not running on full time. They take much encouragement from reports coming in from the more important distributing centres which indicate that there may be a fair improvement during the fall season.

• • •

The Will of Sigmund Rosenwald.

On Thursday last there was filed in the surrogate's office the will of the late Sigmund Rosenwald. It disposes of his vast estate principally to three beneficiaries, viz. Mrs. Mathilda Goldberg, a sister of the deceased, and two nephews, Benno Rosenwald and Benno Neuberger, each of whom is to receive share and share alike.

It is directed, however, that the estate shall not be conveyed to the above beneficiaries for five years, during which period it is to be left in the business of E. Rosenwald & Bro., no interest to be payable during the first year, and 5 per cent. for the four remaining years.

There were, however, also numerous minor legatees, and many charitable bequests. The conditions of the instrument will be carried out by Benno Neuberger, Benno Rosenwald and Benj. F. Einstein, who are named as executors.

• • •

Smugglers Caught in the Act.

After keeping a sharp lookout for the past month, Special Agent Isaac Wilson, of the Treasury Department, last Tuesday seized a motor boat which has been running in the tobacco smuggling trade from the ocean liners. The boat was painted gray, without any name or marks of identification.

She was captured by the agent of the Treasury at a pier in Hoboken just as two men on board were about to carry off some Sumatra leaf. The men were locked up in Hoboken for the night and the following day were brought before United States Commissioner Shields, who held them under bail for further hearing. It is alleged that these same parties have been in trouble with the Government officials before. The father of one of the prisoners conducts a leaf business on the East Side and does an extensive Sumatra trade with the small manufacturers in his section. The low price which he has been getting for this expensive leaf has caused considerable gossip in leaf circles. The writer has known of goods going as low as $2.10 per pound at retail which could not be bought in the open market for less than $2.75 by the bale. It has hurt legitimate dealers to a great extent and the quicker the crowd is gathered in the better it will be for those who are doing business on the level. There is another house in the city which has been selling Sumatra below the regular figure and it would not surprise those who know if a dealer was brought into the clutches of the law within a brief period.

• • •

Pretzfield & Co. Incorporated.

Pretzfield & Co. were incorporated this week with a capital of $100,000. The directors are Edgar S. Pretzfield, Philip Pretzfield and Howard F. Pretzfield, all of 165 Water street.

• • •

New Ogdensburg Company.

The O'Connor & Jones Co., of Ogdensburg, N. Y., to manufacture and deal in tobacco, cigars, etc., has been incorporated with a capital of $50,000 by J. L. O'Connor, W. H. Jones, R. J. Donahue and D. B. Lucey, of Ogdensburg.

• • •

Salesman in Bankruptcy.

Charles S. Rosenberg, a salesman of 421 East 148th street, has filed a voluntary petition in bankruptcy with liabilities of $2,756 and no assets. Of the liabilities $2,000 is a suit against him by J. J. Steinler, trustee in bankruptcy of Holzman & Rosenberg, to recover a preference to Mr. Rosenberg, made by the above firm. The firm were wholesale leaf dealers in Pearl street, and went into bankruptcy on May 31, 1902.

• • •

Goodman Makes Good.

Surrounded by opposition in every direction, E. H. Goodman, who conducts an up to date cigar store at 140 Lenox avenue, informed your representative that business was very good the past two months and that he looks for an excellent fall and winter trade. In the cigar line he makes a leader of the La Sonambula, which is his own

(Concluded on page 14)

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the Largest Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

JOSH BILLINGS
5c. Cigar
"There hain't none better than the best."
—JOSH BILLINGS.
This Is the Best.

A cigar of merit with a push behind it.

The Best Little Cigars ever offered the American public.

Golden Eagle Cigars

They are extra large, Havana blend, and of perfect workmanship. Finest package.

I. LEWIS & CO.
Makers,
Established 1870. Newark, N. J.
Z. JOHN NORRIS,
Manager of the Philadelphia Office,
14 South Fourth St.

THE TOBACCO WORLD

ESTABLISHED 1881 INCORPORATED 1902

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Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, AUGUST 26, 1908.

THE LOCAL TOBACCO NEWS

No particular activity has developed in the leaf tobacco market of this city during the past week, and a hand to mouth trade has again been the rule. Several of the local houses have prospected for some old goods which they require but did not find a very abundant supply in the country packing sections, and returned practically empty handed. There is not much expected during the remainder of the month, but a feeling of greater hopefulness exists for what September may bring.

Julius Vetterlein, of the well known packing firm of Julius Vetterlein & Co., was last week inspecting his holdings of leaf at their Lancaster warehouse and seemed much pleased with the appearance of things. They have recently disposed of considerable quantities of seed leaf tobaccos in sales that may have been a little below the usual average in quantity.

The cigar manufacturers are not complaining very much at present and all seem to be getting a fair share of trade, under the existing circumstances, and are hopeful that August will eclipse the July record. It is not expected that the month will prove an unusually large one, yet indications now are that it will be fair.

The jobbing houses report a fair volume of business for August, when they usually expect a considerable falling off in trade. It appears that those retailers who can do so are laying in some stock for the fall trade, and by taking advantage of special offers which are abounding, they are enabled to make a little extra by stocking up now.

Equity proceedings have been commenced by the Key West Cigar Manufacturers' Association against T. H. Hart & Co., well known cigar distributors of this city, and a suit has been filed in the U. S. Circuit Court asking an injunction to restrain T. H. Hart & Co. from referring to Key West in any connection with the sale of cigars not made in that city. The Association, which was formed to protect the Key West cigar manufacturers, complains that T. H. Hart & Co. have been using the Key West brand on cigars of their own manufacture, thereby unlawfully diverting profits by the unfair trading. No date has been set for a hearing.

Henry Schaffer, a cigar manufacturer at 225 South Fifth street, contemplates opening a retail department in connection with the factory at that place. A specialty will, of course, be made of his own brands, to which may be added such lines of special goods as the trade in that vicinity may require.

Substitution of popular brands has been recently indulged in by several unscrupulous dealers, and last week a clear case of it was discovered by a local manufacturing firm who propose to push all cases which are detected to the full extent of the law.

An interesting visitor to the trade this week was E. G. Moore, a prominent dealer and jobber of cigars and tobacco at Wilmington, Del. Mr. Moore claims the distinction of owning the oldest cigar store in the State of Delaware, having been established in the same building which he now occupies at 4 East Second street, and of which he has been proprietor for more than twenty years.

C. W. Saunders, with the Cortez Cigar Co., of Key West, has been in the local trade recently, and distributed handsome souvenirs in the shape of an illustrated folder, descriptive of the new air-line railway over the Florida keys to Key West. The souvenirs were much appreciated by all who received them.

W. P. Bushell, with E. M. Schwarz & Co., of New York, was last week booking some orders here for the firm's leading brands of goods.

Some good reports are being received by B. Labe & Sons from Jacob Labe, who is touring in the West, where he has already placed a considerable quantity of their importations of Sumatra leaf.

HOW BERGER MAKES GOOD.

Another Proof that 'Short Credits Make Long Friendships.'

Cigar manufacturers in Pennsylvania are loudly praising the Emil Berger Tobacco Co., of New York, for the prompt remittances made by that firm for cuttings, etc., sent to it. In fact, the cigar men are inclined to wonder how it is possible for the goods to have been received and weighed up in time for checks to reach them so promptly. Anyway, that is how Berger makes goood in Pennsylvania.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

LADY KATHERINE. 15,961
For cigars, cigarettes and cheroots. Registered August 20, 1908, at 9 a. m., by the Calvert Lithographing Co., Detroit, Mich.

ROUND MOUNTAIN. 15,962
For cigars. Registered August 20, 1908, at 9 a. m., by Frank H. Spitz, Denver, Col.

CIGAR ART. 15,963
For cigars, cigarettes and cheroots. Registered August 20, 1908, at 9 a. m., by the Calvert Lithographing Co., Detroit, Mich.

LA ADMIRA. 15,964
For cigars, cigarettes and cheroots. Registered August 20, 1908, at 9 a. m., by Wm. Steiner, Sons & Co., New York.

CHAS. BRADLAUGH. 15,965
For cigars, cigarettes and cheroots. Registered August 20, 1908, at 9 a. m., by Wm. Steiner, Sons & Co., New York.

PRIMA LINDA. 15,966
For cigars, cigarettes and cheroots. Registered August 20, 1908, at 9 a. m., by Ruy Suarez & Co., New York.

CUBA LINDA. 15,967
For cigars, cigarettes and cheroots. Registered August 20, 1908, at 9 a. m., by Ruy Suarez & Co., New York.

THE OCCO. 15,968
For cigars. Registered August 21, 1908, at 9 a. m., by H. D. Lupold, Lancaster, Pa.

EL PRIMO. 15,969
For cigars, cigarettes and cheroots. Registered August 21, 1908, at 9 a. m. by A. Revello, San Francisco, Cal.

EL PERFETTO. 15,970
For cigars, cigarettes and cheroots. Registered August 21, 1908, at 9 a. m., by A. Revello, San Francisco, Cal.

POLO. 15,971
For cigars, cigarettes and cheroots. Registered August 21, 1908, at 9 a. m., by Polack-Venezia Co. San Francisco, Cal.

MENLO. 15,972
For cigars, cigarettes and cheroots. Registered August 21, 1908, at 9 a. m., by Polack-Venezia Co., San Francisco, Cal.

CAPT. BERNARD. 15,973
For cigars, cigarettes, chewing and smoking tobacco. Registered August 21, 1908, at 9 a. m., by Geo. Schlegel, New York.

MADAME X. 15,974
For cigars, cigarettes, chewing and smoking tobacco. Registered August 21, 1908, at 9 a. m., by Geo. Schlegel, New York.

SUN DANCE. 15,975
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 21, 1908, at 9 a. m., by the American Lithographic Co., New York.

CLUB LIGHT. 15,976
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 21, 1908, at 9 a. m., by the American Lithographic Co., New York.

OLD HICKORY. 15,977
For cigars. Registered August 21, 1908, at 9 a. m., by A. M. Clime & Co., Terre Hill, Pa. Entered as a re-registration.

JACKSON THE GREAT. 15,978
For cigars. Registered August 21, 1908, at 9 a. m., by A. M. Clime & Co., Terre Hill, Pa. Originally registered December 2, 1900, by C. M. Cilme & Bro. and entered as a re-registration.

ROCKY SPRING. 15,979
For cigars. Registered August 21, 1908, at 9 a. m., by A. M. Clime & Co., Terre Hill, Pa. Originally registered August 30, 1905, by Petre, Schmidt & Bergmann, and entered as a re-registration.

EMERALD GEM. 15,980
For cigars. Registered August 21, 1908, at 9 a. m., by A. M. Clime & Co., Terre Hill, Pa. Originally registered on February 13, 1903, by Heywood, Strasser & Voigt Litho. Co., and entered as a re-registration.

FATHER BEN. 15,981
For cigars. Registered August 21, 1908, at 9 a. m., by A. M. Clime & Co., Terre Hill, Pa. Originally registered on January 29, 1905, by C. M. Clime & Bro, and entered as a re-registration.

VIRGINIA DARE. 15,982
For cigars. Registered August 21, 1908, at 9 a. m., by A. M. Clime & Co., Terre Hill, Pa. Originally registered on September 2, 1895, by C. M. Clime & Bro., and entered as a re-registration.

GREAT BEN. 15,983
For cigars. Registered August 21, 1908, at 9 a. m. by A. M. Clime & Co., Terre Hill, Pa.

ANCHOR BEST BIG STOGIE. 15,983a
For cigars and stogies. Registered August 22, 1908, at 9 a. m., by J. Aberman, Pittsburg, Pa.

ALMORA. 15,984
For cigars, cigarettes, chewing and smoking tobacco. Registered August 22, 1908, at 9 a. m., by the Moehle Lithographic Co., Brooklyn, N. Y.

BARONITA. 15,985
For cigars, cigarettes, chewing and smoking tobacco. Registered August 22, 1908, at 9 a. m., by the Moehle Lithographic Co., Brooklyn, N. Y.

LITTLE PRINCE. 15,986
For cigars, cigarettes, chewing and smoking tobacco. Registered August 22, 1908, at 9 a. m., by the Moehle Lithographic Co., Brooklyn, N. Y.

LIROSA. 15,987
For cigars, cigarettes, chewing and smoking tobacco. Registered August 22, 1908, at 9 a. m., by the Moehle Lithographic Co., Brooklyn, N. Y.

OLD PEDRO. 15,988
For cigars, cigarettes, chewing and smoking tobacco. Registered August 22, 1908, at 9 a. m., by the Moehle Lithographic Co., Brooklyn, N. Y.

SAN REXO. 15,989
For cigars, cigarettes, chewing and smoking tobacco. Registered August 22, 1908, at 9 a. m., by the Moehle Lithographic Co., Brooklyn, N. Y.

SAN VEGA. 15,990
For cigars, cigarettes, chewing and smoking tobacco. Registered August 22, 1908, at 9 a. m., by the Moehle Lithographic Co., Brooklyn, N. Y.

RARE HIT. 15,991
For cigars, cigarettes and cheroots. Registered August 22, 1908, at 9 a. m., by Steffens, Jones & Co., New York.

WELBRO. 15,992
For cigars, cigarettes and cheroots. Registered August 22, 1908, at 9 a. m., by Steffens, Jones & Co., New York.

NEW YORK DAILY. 15,993
For cigars, cigarettes and cheroots. Registered August 22, 1908, at 9 a. m., by Steffens, Jones & Co., New York.

KORRECT. 15,994
For cigars, cigarettes and cheroots. Registered August 22, 1908, at 9 a. m., by Wm. Steiner, Sons & Co., New York.

BIG INDIAN. 15,995
For cigars, cigarettes, cheroots and stogies. Registered August 22, 1908, at 9 a. m., by Becker & Watkins, Ridgeville, Ind.

IK MARVEL. 15,996
For cigars, cigarettes and cheroots. Registered August 22, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho Co., New York.

GENERAL J. P. S. GOBIN. 15,997
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered by permission, August 22, 1908, at 9 a. m., by G. K. Shanaman, Lebanon, Pa.

GENERAL GOBIN. 15,998
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered by permission, August 22, 1908, at 9 a. m., by G. K. Shanaman, Lebanon, Pa.

MAJOR GOBIN. 15,999
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered by permission, August 22, 1908, at 9 a. m., by G. K. Shanaman, Lebanon, Pa.

ANTISSO. 16,000
For cigars, cigarettes and cheroots. Registered August 24, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, New York.

CARTONA. 16,001
For cigars, cigarettes and cheroots. Registered August 24, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, New York.

REEBATO. 16,002
For cigars, cigarettes and cheroots. Registered August 24, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, New York.

SANGALLO. 16,003
For cigars, cigarettes and cheroots. Registered August 24, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, New York.

SAN SEVERO 16,004
For cigars, cigarettes and cheroots. Registered August 24, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, New York.

SARVETO. 16,005
For cigars, cigarettes and cheroots. Registered August 24, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, New York.

SARNO. 16,006
For cigars, cigarettes and cheroots. Registered August 24, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, New York.

SAVONA. 16,007
For cigars, cigarettes and cheroots. Registered August 24, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, New York.

SEGONIA. 16,008
For cigars, cigarettes and cheroots. Registered August 24, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, New York.

SEVERINO. 16,009
For cigars, cigarettes and cheroots. Registered August 24, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, New York.

DUTY PAID HAVANAS. 16,010
For cigars, cigarettes and cheroots. Registered August 24, 1908, at 9 a. m., by the Nicholas Kuhnen Cigar Co., Davenport, Ia.

LONDREY. 16,011
For cigars, cigarettes, chewing and smoking tobacco. Registered August 24, 1908, at 9 a. m., by the J. A. Rigby Cigar Co., Mansfield, O.

SWEET LONDREY. 16,012
For cigars, cigarettes, chewing and smoking tobacco. Registered August 24, 1908, at 9 a. m., by the J. A. Rigby Cigar Co., Mansfield, O.

JOSE LOVERA CO. TAMPA HAVANA ROOTS. 16,013
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 24, 1908, at 9 a. m., by the Jose Lovera Co., New York and Tampa.

MOLLIE GIBSON. 16,014
For cigars. Registered August 24, 1908, at 9 a. m., by the St. Louis Cigar Box Co., St. Louis, Mo.

KWITCHERKICKEN—CIGAR'S ALL RIGHT. 16,015
For cigars, cigarettes, chewing and smoking tobacco. Registered August 25, 1908, at 9 a. m., by F. M. Howell & Co, Elmira, N. Y.

THE CORNER STORE 5c. CIGAR. 16,016
For cigars, cheroots and stogies. Registered August 25, 1908, at 9 a. m., by F. S. Burkee & Co., McSherrystown, Pa.

PERFUME OF THE INDIES. 16,017
For cigars, cigarettes, chewing and smoking tobacco. Registered August 25, 1908, at 9 a. m., by Grommes & Kennedy Co., Tampa, Fla.

PERFUME OF THE WEST INDIES. 16,018
For cigars, cigarettes, smoking and chewing tobacco. Registered August 25, 1908, at 9 a. m., by Grommes & Kennedy Co, Tampa, Fla.

BOB HAMILTON. 16,019
For cigars, cigarettes, chewing and smoking tobacco. Registered August 25, 1908, at 9 a. m. by E. C. Burr, Port Jervis, N. Y.

LA RUTHENA. 16,020
For cigars, cigarettes, chewing and smoking tobacco. Registered August 25, 1908, at 9 a. m., by Seidenberg & Co., New York.

EL GAMO. 16,021
For cigars, cigarettes, chewing and smoking tobacco. Registered August 25, 1908, at 9 a. m., by E. C. Burr, Port Jervis, N. Y.

Not Eligible.

Hybradized, La Constancia, La Dora, Square Deal, The Candy Kid, Rosalia, The Mutual, La Lunita, Thomas Paine, La Salerosa, Rosa Linda, Rosa Prima, Linda Espana, Rosa Espana, El Arco, Native Daughter, Leaf Buds, La Rosa, Sancho Panza, Portfolio, La Cubella, Janita, Samovar, Donald G. Mitchell, Boris, Salonica, Saltillo, Catena, Salino, Sedalia, Copper King, University Club, Courier, Westchester, Havana Taste, Admission, Red Seal, Liberty, Petunia, White Seal, Blue Seal, City Leaders, Lawnita.

Transferred.

LA TIERNA.
Registered for cigars, cigarettes, chewing and smoking tobacco, on October 4, 1907, by George Schlegel, New York, was transferred on August 20, 1908, to S. Lawrence, Chicago, Ill.

Corrections.

CAXBON HALL. 15,891—Registered for cigars, Aug. 6, 1908, by G. Merz & Son, Chicago, Ill., should have read CAXTON HALL.

EL PRAXIMO, 15,892—Registered for cigars, Aug. 6, 1908, by G. Merz & Son, Chicago, Ill., should have read EL PROXIMO.

TROY'S STANDARD STOGIES, 15,941—Registered for cigars and stogies, Aug. 15, 1908, by Thad. Troy, Sandusky, O., should have read TROY'S STANDARD STOGY CIGAR.

To Protect the Consumers against the Host of Imitators of this Old Time Famous Popular Brand of Cigars

Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Established 1869

MANUFACTURED ONLY BY The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists
Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers
Lima, Ohio

T. J. DUNN & CO.
Makers of
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

LOUIS E. NEUMAN & Co.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Michael Hose A. F. Brillhart
Dallas Cigar Co
Manufacturers of CIGARS & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

CIGAR MOLDS
Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
Cincinnati, Ohio.

NEW YORK TOBACCO NEWS

(Concluded from page 10)

abel and which is manufactured for him by Y. Pendas & Alvarez. This cigar comes in fifteen sizes and retails all the way from five to fifty cents each. Webster, La Flor Del Moro and La Emaner, the latter manufactured by I. Rosenberg, all have their regular trade. In the cigarette line such goods as Rameses and Phil. Morris are the goods most called for, while in the tobacco line the Falk Tobacco Co.'s Manhattan Cocktail, Edgeworth and Epicure command a ready sale. Mr. Goodman is one of these good fellows whom you are glad to meet, and in consequence he has built up a large and growing trade.

• • •

The Wicke Ribbon Line.

At the office of the Wm. Wicke Ribbon Co., at 36 East Twenty-second street, we learned that their trade with the manufacturers has lately been improving nicely and orders are coming in with greater frequency and for larger quantities.

Wm. Wicke, Jr., Secretary of the company, returned to the New York headquarters last week after a very satisfactory trip through the West.

• • •

Trade Notes.

Philip Benz, a well known cigar manufacturer of New Brunswick, N. J., was a visitor in the market last week.

Louis Krause, the Surbrug Co. representative, has met with considerable success in placing the Dolma cigarette throughout the city. He did good work at the different summer resorts in the early part of the season and he is now back in the city. He reports a good sale on the Arcadia and Bohemian Mixtures, leading products of his house.

Fire last week did considerable damage to the cigar stock of I. Rosenthal, at 154 Lenox avenue.

NO CHANGE NOTED IN BOSTON

Wholesalers and Retailers Apparently Content, But Local Factories are Not Busy Enough.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]

Boston, Mass., Aug. 24.

There is a very small difference in the condition of the cigar trade here from that reported in my letter of last week. Retailers and wholesalers appear satisfied, but the large local cigar manufacturers are not doing their average amount of business.

There are many out of town brands being placed with the trade of late, and some of them are getting a good foothold here, which tends to reduce the business of the local manufacturers.

Rosenthal Bros., the Hanover street wholesalers, have a crew of salesmen out working on their Rosenthal Bros. Special, a 5 cent Invincible shape cigar, and it being well placed the duplicate orders are coming in fast, and I understand that Rosenthal Bros. are using close on to five cases a week of this brand. There is no advertising matter being given away and the cigar is selling solely on its merits.

Alfred Boll (S. Monday & Sons, N. Y.) spent several days in the Hub this week and took a number of satisfactory orders for Imperialette, their ten for 15 cents package. Monday's Beacon Lights, a four for 5 cents package, have a nice steady sale here. Mr. Boll left town Wednesday for a trip through York State.

C. R. Lovell was another of our visitors. He represents L. Kahner & Co., New York, and H. Imhoff & Co., Denver, Pa., makers of high grade union made cigars.

Jack Warsowe, the Khedivial Co.'s local representative, is more than making good since he took on this account. Jack is very popular with the trade and has made an excellent showing on the Alma, Oxford and Samaris cigarettes. These brands are well placed, especially with the better kind of retailers. They are big sellers.

Harris & Co., cigar manufacturers, 58½ Long Wharf, have rented the store at 134 Court street and will open up shortly for business. They will manufacture in the rear and use the front part of the store for retail purposes.

M. Barnett, the Burling Slip, N. Y., leaf dealer, was in town on his usual semi-monthly trip. Mr. Barnett reports a good business for this time of the year and says the new crop of Connecticut tobacco will be the finest in years, and that very little was damaged by the recent hail storms in that locality.

A very neat Unis window display can be seen at the Markell Drug Co. this week. Kid Nichols, the New England representative of the Phillip Morris Co., has joined the summer colony at Winthrop Beach.

A Mr. Murphy, who hails from Hartford, Conn., is now managing the cigar department at the Epstein Drug Co., Scollay Square.

Telco, the ten for 10 cents package (Allen Tobacco Co.) is making quite a hit here. Emil Abrahams, the New England representative, was a recent caller on the jobbing trade.

Bieringer Bros. Co. have just taken on the St. Regis clear Havana line in several sizes.

R. D. Carnes (Ware-Kramer Tob. Co.) left Sunday morning on a two weeks trip down Maine where the Lynnhaven and White Rolls cigarettes are enjoying a good sale, due to the excellent blend combined with the union label that is on every package.

D. J. Murphy has resigned as salesman with the Falk Tobacco Co. and accepted a similar position with the A. T. Co. He is now selling the Piedmont cigarettes.

Shinasi Bros. have let go the four salesmen they had working here on Prettiest and Naturals. Shinasi Bros. are using the tactics of the A. T. Co.

Sam Marcuson has reached Boston. He now represents the Turco-American Tob. Co. and will pay particular attention to Astron, a cigarette made up in two sizes, 15 cent and 25 cent packages. The cigarette is of high quality and Mr. Marcuson has already received some nice substantial orders from some of our leading cut price druggists, and very shortly this brand will be offered the consumer for his consideration. Sam is well liked personally, and if the cigarette has any merit it soon will be found in the ranks of the leading brands, as Sam is well in with the man behind the counter and that is half the success of any new brand nowadays. Sam Kitsis has charge of the Kef and Omega brands for the Turco-American Tob. Co., and is doing very well for a beginner.

Edward Leader (Mentor Co.) reports Ramly cigarettes as selling big; the proof is the factory is behind in filling orders. The gratis deal on Ramly is about to terminate, and all the jobbers, it is expected, will place large orders for the final shipment with extra goods.

Raphael Naiherseg (Diesel-Wemmer Co., Lima, O.,) is a hustler from the word go. A few weeks ago he was engaged to work on San Felice, the popular Western brand of 5 cent cigars, and he is certainly making good. He is placing this brand right and left and the cigar is duplicating so nicely that many of our local jobbers are being compelled to fill such orders, as the trade demands it.

Louis Jeselsohn, the North street wholesaler, who recently started in anew to get a share of Boston's cigar business, is paying particular attention to his brand of nickel cigars, Great Central, of which he has had the agency for over twenty-five years. He has all his salesmen out hustling for business on this brand, and to say they are doing remarkably well is putting it very mild. During the recent Knights of Pythias convention here close on to 25,000 Great Central cigars were sold in the stores adjacent to Franklin Field where many thousand of the visiting members were camped for the week.

Ben Ali.

PREPARING FOR FALL TRADE.

Lancaster Dealers Will be Ready for the Hoped-for Quickening in the Tobacco Trade.

Lancaster, Pa., August 24.

The leaf tobacco men are now engaged in active preparation for the fall trade, and are expecting some out of town visitors to come along at any time. Sampling has progressed favorably and they will be fully prepared to show samples of their 1907 goods when the buyer comes. With the exception of 1906, of which there still remains a considerable quantity, there is not much old goods left in this vicinity.

The Lancaster County Tobacco Growers' Association will hold its regular monthly meeting for August, at the Cocalico Experimental Station, in West Cocalico township, nine miles north of Ephrata, on Saturday of this week, August 29, to which the public is invited. Those coming to Ephrata by trolley from points south will take the car arriving at 9 o'clock at Ephrata. Busses will leave Ephrata for Cocalico shortly after 9 o'clock in the morning. Those wishing to attend this meeting and to go by bus should notify the Secretary at the earliest possible moment, by phone or postal, in order that ample transportation may be provided.

The cigar trade is none too good yet, and in certain sections it seems even more dull than it was before. It is reasonably certain that the August output will not exceed that of July, if it equals it, and July was far behind its

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES. AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

A. J. HINSEY
Maker of
PEOPLE'S CHOICE
Plain Scrap
Smoking and Chewing Tobacco
ESPECIALLY FINE QUALITY FOR THE PIPE
We make a Fine
SCRAP FILLER FOR CIGARS
Factories & Office, AKRON, PA.

SPECIAL NOTICES.

(12½ cents per line, 8 point measure)

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2 5tf

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-1h Tel. 722 Orchard

FOR SALE—Seven tons 1906 Connecticut Havana leaf tobacco. Samples at John H. Pease, East Whately, Mass. Address L. F. Liscom, Hinsdale, N. H. 8-19h

GOOD CIGAR SALESMAN wants a line of cheap goods, from $8 up; also a factory which makes cheap Florida goods; to sell to the best jobbing trade in the New England States, New York, New Jersey and Pennsylvania on commission. Address F. N., Box 15, care of Tobacco World, Phila. 8-19tf

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF Tobacco
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 CABLE: "NARGIL"

FARNHAM & REYNOLDS
Home Office: ADDISON, N. Y.
Packers of Finest Big Flats and Onondaga
Cigar Leaf Tobacco
Warehouses: Addison, N. Y. Big Flats, N. Y. Meridian, N. Y. E. Hartford, Conn.
CONNECTICUT HAVANA SEED

E. ROSENWALD & BRO.

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

H. R. TROST & CO.

(Formerly with F. C. LINDE, HAMILTON & CO. for 27 years)

Leaf Tobacco Inspectors & Weighers

15 East Lemon Street, LANCASTER, PA.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

Established 1895 Telephone Connection

T. L. ADAIR

Manufacturer of

Fine Cigars

Red Lion, Pa.

Special Lines for the Jobbing Trade

normal average for the past seven years. All are hopeful of a better fall trade, which will be much needed to make any kind of a showing for the year.

There have been quite a few visitors in the market recently, both buyers and salesmen. The largest sale which has been reported was one of 1906 goods made by Milton H. Ranck, and consisted of about 400 cases. Meyer and Sam. Jaskulek, of M. Jaskulek & Co., Cleveland, stopped here last week enroute to Cleveland from New York. George Lindmueller, of Cleveland, was also a visitor here lately, and looked over the market. He, too, had been in New York.

There was about the usual quota of salesmen, and among them were Sam. Kauffman, with Wm. Steiner, Sons & Co., lithographers, New York; Chas. Horwitz, with J. H. Goetze Co., New York, and Alfred W. Penner, with Dohan & Taitt, Philadelphia.

TRADE CONDITIONS IN YORK

Pretty Much the Same as in Other Sections. Good Reports from the Hellam Factories.

York, Pa., August 24.

The York county trade is about on a par with other sections, if current reports are correct. The cigar trade seems to vary with the different sections; there are a few manufacturers here and there who have a fairly good trade, but a large number of them are complaining greatly.

Visiting leaf salesmen who have recently been here are not specially elated with the results of their visits, but attribute their nonsuccess to the dullness of the trade conditions and take courage in the hope that improved conditions would soon restore them to their former good standing and good business. Prices, however, are not at all tempting to the manufacturers at present because they are indisposed to do any buying of consequence under present conditions, and therefore all the efforts of the salesmen were of no avail.

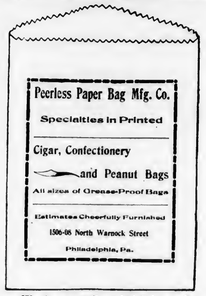
At Hellam the cigar business is said to have been fairly booming of late, and several manufacturers have been increasing their forces.

Blessing & Lehman, of that place, have taken larger quarters, removing to the building formerly occupied by the Premier Cigar Factory, which was a branch of a New York concern, and which a short time ago removed to York. This gives Blessing & Lehman elegant facilitites, and their trade during the past year has been growing steadily, demanding more room.

W. H. Snyder, of Windsor, last week visited the trade in Philadelphia and New York, and secured some new orders for his product.

Al. Brillhart and Art. Spatz, of Dallastown, in company with several others, have been spending a short vacation at Atlantic City. They were joined by Mr. Hose, of the Dallas Cigar Co.

A. E. Wallick, resident representative of Heywood, Strasser & Voigt Litho. Co., of New York, has been on a several days trip through Eastern Pennsylvania.



We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

HOTEL WESTMINSTER

Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

SEND FOR BOOKLET

The John F. Hollingsworth Co.
C. H. GODFREE,
Manager. 7-8ca

The Miami Valley Leaf Tobacco Co.

ALLEN H. REEDER — DAYTON, OHIO — STANLEY M. KROHN

Packers of Cigar Leaf Tobacco

ZIMMER SPANISH, GEBHARDT, DUTCH, MEXICAN SEED, CONNECTICUT, Etc.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request — P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of
Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

Lemon and Arch Sts. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office:
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

John McLaughlin. — J. K. Kauffman.

JOHN McLAUGHLIN & CO.
Wholesale Dealers in All Kinds of
Plug & Smoking Tobaccos
Also, All Grades of
Fine Cigars & Leaf Tobacco
No. 307 North Queen St.
LANCASTER, PA.

MARYLAND'S GOOD YEAR.

Tobacco Growers Have Satisfactory Crop and Receive Favorable Prices.

Baltimore, Md., August 20.

The tobacco growers in Maryland continue to receive good prices for this year's crop. These range now from 5 to 13 cents a pound, and it is a poor quality which will not yield 7 or 8 cents a pound. An occasional hogshead of extra fine quality, carefully handled, will bring 14 cents a pound. Such stock is scarce, however, and buyers do not seem to be particularly anxious to cull it out or to raise the market price for the other grades unduly.

One feature of the present situation which is satisfying to the grower is the sharp competition which prevails for the stock that comes on the market. All the buyers are constantly on the alert and the offerings are promptly sold. This prevents any accumulation and causes a keenness in the buying which will likely hold prices to the present basis throughout the crop season.

There have been received here so far about 19,000 hogsheads out of an estimated crop of about 25,000 to 26,000 hogsheads. Therefore it would seem that the bulk of the crop is already in and disposed of. One of the active buyers said that so eager were the purchasers for the offerings that the samples scarcely left the State warehouses, where the inspections are made.

There has been some difficulty in supplying fully the quality of tobacco desired by Holland. As a result the shipments to that country are behind. The Hollanders require an especial grade and coloring of the weed. They will not accept an apparently superior article, so far as color is concerned, but discriminate closely. This makes the buyers on this market cautious, and so far all Holland orders have not been filled.

It is not denied that the raids of the night riders in Kentucky have had much to do with maintaining prices for the Maryland crop. These marauders seek the tobacco bought by or intended for the American Tobacco Company, or the trust. They destroy all crops if possible when its ownership is known to lodge with this corporation.

So far it is estimated that about 40 per cent. of the entire Kentucky crop has been destroyed. This consequently forces the trust into other markets, and Maryland growers are said to be reaping some of this benefit. The trust buyers take such portions of the crop from Southern Maryland as meet their views, but are especially partial to what is known as the upper country tobacco.

This is chiefly grown in Carroll, Frederick and Montgomery counties, and is mainly of the Burley variety. This is largely the character of the Kentucky crop, and while that of Maryland growth is not quite so heavy or desirable as that further West, it is perhaps its "first cousin," as one of the largest tobacco buyers here expressed it.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati).
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Growers and Packers of
HIGHEST GRADES
CONNECTICUT HAVANA SEED

The Krohn Tobacco Co.
(of WINDSOR, CONN.)

Our Plantations are in the most famous growing section.
Fine Handling Superb Quality

Address: F. B. GRIFFIN, Manager, NORTH BLOOMFIELD, CONN. —OR— A. H. REEDER, President, P. O. BOX 574, DAYTON, O.

HERMAN DELLE

York, Penna.
Maker of
Delman 5c.
Herdel 5c.
Alex. Martin 5c.
UNION MADE
CIGARS
Sold to Wholesale & Jobbing Trade only
Samples to Responsible Houses

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 — Factory No. 79

S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

W. R. DAUGHERTY & BRO.
Manufacturers of
Fine Domestic
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HIGHEST QUALITY
FINEST PACKAGES
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Jolly Tar Plug
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Drummond Natural
Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Connecticut Experiments.

Suffield, Conn., August 21.—Dr. Garner, of the Bureau of Plant Industry at Washington, will conduct a series of experiments in curing tobacco at the farm of W. S. Pinney in this town, and the sheds are now being fixed up under his supervision. One section of a shed will be fitted with coils of steam pipes, and another section will be fitted with flues, a method already in vogue in some parts of the South. The primary object of the experiments is to find a way of preventing pole-burn and incidentally to see if, in hastening the cure by artificial heat, better quality and color of leaf cannot be obtained. Other experiments in curing will also be tried. Pole-sweat is a great handicap to the tobacco raisers of the Connecticut valley, the damage from it in some seasons amounting to many thousand dollars. Artificial heat for drying out the sheds seems to be the only solution of the difficulty, and the best method of applying is the problem which the Government experts are trying to solve. At the farm of Edmund Halladay the men, under the direction of Mr. Halladay and Prof. Shamel, are picking the leaves from the plots of hybrid tobaccos which are being experimented with, and the result of the season's work promises to be most satisfactory. The Cooley hybrid has developed well, and while the plants are low, they bear from 24 to 27 leaves upon a stalk, the leaves being of an ideal wrapper type. The Brewer hybrid, while showing a tendency to run back to the Cuban type, still holds out attractions, if it can be perfected, but the certainty with which the Cooley hybrid comes true makes it seem the most practical at present.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The storm of last week will ever be remembered as the storm that brought desolation and sorrow to many in this vicinity. Large fields of as fine looking tobacco as ever gladdened the heart of man, were in a very few moments laid low by wind, rain and hail, and in so short a time that it fairly takes our breath away, when we think of it. I watched the storm from my window and spoke of the terrific wind, and watched for hail, I hastened out to watch the better, and as far as I could see from an open south door, I did not see 100 stones hit the lawn, but away from this point they must have been more numerous, for upon going up to a field of tobacco some 50 rods north from my house I could see where 100 hail stones struck in an area of two yards. This field is as bad as any I have seen in this vicinity.

Our correspondents write:

Montague: "The tobacco crop is booming in this town, looking as well as I ever saw it, and from two to three weeks earlier than usual. A. M. Lyman began harvesting his tobacco Aug. 10."

Hatfield, Mass.: "The hail storm covered the east part of the town, but at this date the crop does not look badly, many plants not touched at all. About one-half the crop was harvested and in the sheds but a large acreage was in the hail belt, and damage estimated at 5 per cent. of the actual crop. Offers of 5 and 6 cents have been made and one crop sold at above price."

Agawam, Mass., Aug. 17. "No hail in this section as yet. Tobacco is looking better and harvesting is well begun, and that which is already harvested is curing down well, of nice light color."

North Hatfield, Mass.: "The harvesting is in full swing in this town, but today is an off day for harvesting, but some suckering has been done, which in time no doubt will advance the harvesting about the same as though all hands were cutting as usual, except for the fewer hours actually engaged. Most of the fields are showing suckers, wind breaks, and in some instances hail holes more than we like to see."

Feeding Hills, Mass.: "E. A. Kellogg has sold 26 cases of his 1906 tobacco to parties in Binghamton, N. Y., the same being shipped last week; price unknown. Light wrappers only were sold. Early pieces are two-thirds cut and housed. Cutting in general commenced this week. A few instances will put off cutting until Sept. 1."

Suffield, Conn.: "The tobacco crop in this section is exceptionally fine. With good curing weather it should be a banner crop; cutting will be general this week. Quite a number are trying picking. A slow process with quite an extra expense; doubt if it becomes the custom."—American Cultivator.

NEW YORK STATE.

Baldwinsville.—The new crop is maturing rapidly and cutting of a few of the earlier crops has been commenced. The next two or three weeks will see all of the crop in the sheds. Among those who have already commenced cutting are J. W. Upson, Selden Wilcox and Charles Keller.—Gazette.

EDGERTON, WIS.

Chief interest this week is centered in the report that the buying movement is under way in the Vernon county district where buyers have been flocking in large numbers. At this writing it is hard to say what headway has been made in securing contracts though growers are offered anywhere from 8 to 10 cents. If farmers are willing to accept the offers, there are buyers enough in the field to clean up the district in short order, but the chances are more than even that this will not occur.

The harvest of the new crop is now quite generally started in most sections and sounder tobacco has seldom been shedded in this State, for the leaf has so far escaped hail, wind storms and grasshoppers. The later set fields have improved wonderfully since the rains and bid fair to make the most satisfactory portion of the crop under favorable conditions from this time on.

Nothing has developed in the cured leaf markets that furnishes much encouragement to holders of old tobacco. The sale of a 100 case lot of '06 by a local dealer is reported but the price would produce a chill if given.

Shipments, 925 cases.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
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ESTABLISHED 1871.
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Stephen Day
5c. Brand
Is Strictly Union Made
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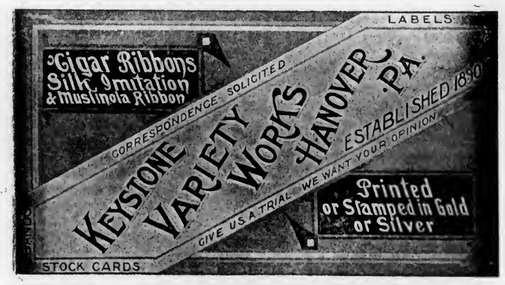

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CIGAR LABELS
American Lithographic Co.
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Parmenter Wax-Lined
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Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
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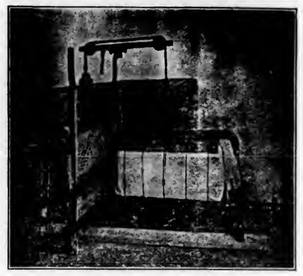
Minnich Baling Press

PATENTED MARCH 9, 1897



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Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
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Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds

ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana	10c.
"S. B." Seed and Havana	5c.
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These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

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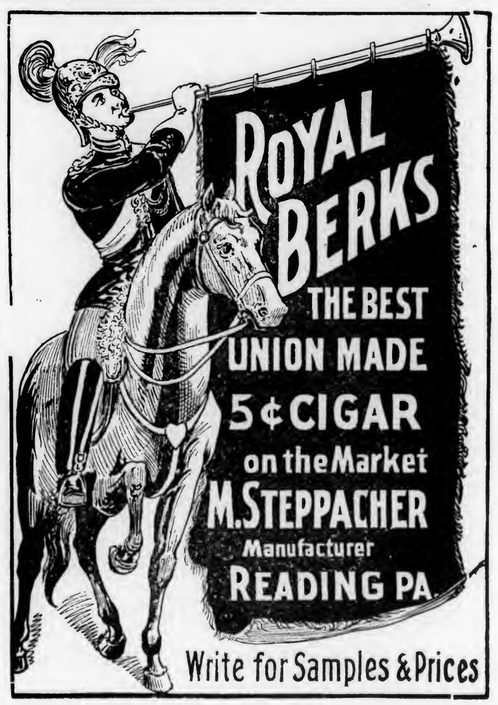

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THE TOBACCO WORLD

Vol. XXVIII., No. 36 | PHILADELPHIA, SEPT. 2, 1908 | One Dollar the Year

SCORES TOBACCO GROWERS

Gov. Willson Denounces Night Riding But Refuses to Withdraw Troops.

Frankfort, Ky., Aug. 27.

A scathing reply to a letter and resolutions which had been forwarded him by officials of Trigg county, stating that the presence of troops was not desired in the county, and intimating that the soldiers had committed acts of lawlessness, was made public today by Governor Willson.

Trigg county, which is in the dark tobacco district, near the Tennessee line, has been the scene of an unusually large number of night rider depredations.

Governor Willson, before proceeding to reply, quotes in full the letter, and the resolutions, which are dated August 18, and forwarded from Cadiz, Ky., and written on the letterheads of the Planters' Protective Association—the organization of the dark tobacco growers.

The letter and resolutions recite that at a mass meeting attended by 500 citizens of Trigg county, those present pledged themselves to make every effort to restore order and peace.

The resolutions state that the presence of the soldiers is a hindrance to the execution of justice by the civic tribunals, and declare that their withdrawal would be in the interests of law and order.

In his reply Governor Willson commends the spirit shown by the mass meeting, and expresses his belief that those present can restore order in Trigg county. But they will not have to live up to their pledge. If such a pledge had been taken at the outset of the depredations, eighteen months ago, and carried out, there would now be no need of soldiers in the county.

"But," says the Governor, "during that eighteen months hundreds of people have been intimidated by a secret, oath bound league. Brutal assaults and arson have been committed and a long list of crimes recorded; and during all this time not one of you who offer this pledge has caused the arrest of anybody, although many of the crimes were so open and shameless that many of you who sign these resolutions not only knew of the outrages, but knew where officers could have laid their hands on the perpetrators.

"You have not made a single affidavit, caused a single arrest, or even asked for a warrant. The people of your county were made to feel that they could not rely for help on either yourselves or the peace officers; and, while you did nothing yourselves, you never asked aid of the State Government, but showed hostility to the State Government's measures to protect life and property."

In conclusion, the Governor takes a parting shot at the signers for engrossing them on the stationery of the Planters' Protective Association—a name which, he says, recalls the raids on Princeton, Hopkinsville, and a number of other places.

On the ground that the lives of the few brave men who have attempted to prosecute night riders, and who have asked protection, would be endangered and their property put to further risk of destruction, he refuses to withdraw the troops. Such a step, he says, would remove what little protection has of late been afforded and leave the district at the mercy of the riders.

WISCONSIN'S 1908 CROP.

Shortage Reported Likely. Much Depends on the Weather.

Janesville, Wis., Aug. 27.

There is this year a crop shortage. Reports from the northern section indicate a crop shrinkage of about 40 per cent. The drouth and cold nights are very badly felt in the northern sections. One-half of the land that was planted in tobacco last year is being used this year for raising sugar beets so that the total acreage in the State will not exceed 23,000 acres. The tobacco this year is very uneven, a repetition of the crop of '01 which proved to be a B crop of short, thick, heavy leaves. This is the report of a dealer who has correspondents who send in reports of the conditions prevailing throughout the State.

The tobacco business is at present very dull. Some of the representatives of the buyers are up in Vernon county looking at the tobacco up there which in the valley is noted for its size. The jobbers have gone East to look over the new tobacco but are not purchasing any. The production of cigars is only 60 per cent. of the normal output. This is the way one of the prominent local dealers sizes up the situation in this city.

Another says that there are a few crops being purchased around here but no buying to speak of. The old tobacco that is being sold is sold below the amount it has cost to pack it. The dry weather is shortening the length of the leaves and a rain is much needed as some of the farmers have already commenced "shedding" and the rest will begin right away. Warm weather with rain is necessary for a good crop this year. Some of the buyers are in the North in Vernon county picking up the biggest tobacco they can buy.

Maryland Tobacco Crop Small.

Baltimore, Md., Aug. 28.

The prospects for Maryland's late tobacco crop are so poor that the prices for the present crop have jumped from 2 to 3 cents a pound the past few weeks, with an excellent demand for nearly every quality. Despite the outlook for a small crop, the tobacco growers are benefited by the high prices, though the prohibitive cost of labor has, of course, cut down the profit ordinarily to be made with such an advance in prices.

WILL BUY IN KENTUCKY.

American Co. Agents Withdrawn from Disturbed Districts Only.

Lexington, Ky., Aug. 28.

The announcement made from Cincinnati that the American Tobacco Company had decided to withdraw its buyers from Lexington has created an uneasy feeling among the tobacco warehousemen of this city.

Since the erection of warehouses and the establishment of the Burley market here the American has been buying about 90 per cent. of the tobacco offered on the local breaks, and warehousemen are wondering where buyers are to come from to take the weed offered here.

Louisville, Ky., Aug. 26.

The Louisville offices of the American Tobacco Company will not be moved from this city. The authority for this statement is Allison Graves, one of the officials of the company.

Mr. Graves said that the company did not contemplate such a move, in spite of the rumors which have been afloat for the past few days.

The company will, however, move its country leaf buying organization from where it is now located at Lexington, Ky., to Cincinnati, O.

General Manager R. K. Smith was not in the city, and the above statement was made by Mr. Graves. He, however, refused to discuss further the plans of the company.

FLORIDA'S BUDGET.

Tampa's Cigar Trade Fair.

Tampa, Fla., Aug. 27.

Shipments of cigars from Tampa for the week ending August 22 show that the trade is holding its own and measuring up with the business of the same period of last year. The importations of leaf are heavy, and the withdrawals for immediate consumption especially so. This withdrawal does not foreshadow a proportionate increase in the output at once, because much of the tobacco is of the new crop and will require factory treatment of some duration. But it does mean that the manufacturers are anticipating and getting ready for a great movement in business within the next few weeks.

Simon Gonzalez, manager of the Sanchez & Haya cigar factory, left by last night's steamer for Cuba, to look after interests of the business in the island. Sanchez & Haya are now bringing in large quantities of unstemmed tobacco and having the stripping done here.

The completion of the magnificent new Stachelberg cigar factory in the Clarkson subdivision is to be celebrated next Wednesday night by a sumptuous banquet, to be served in the factory building. The Dairy Kitchen has secured the order for the banquet, and Manager Joe Smith says he is determined to make it the most elegant affair of the kind that has ever occurred in this part of the country.

U. S. CONSULAR REPORTS

Concerning the Tobacco Industry in Foreign Countries.

American Tobacco In Switzerland.

Consul General McFarland writes from St. Gall: Experts unite in the opinion that each succeeding year will develop an increasing competition with American tobacco, especially in tobaccos from the Dutch colonies of the East, from Brazil and South America generally, Mexico, Turkey, and possibly from the Philippines. This competition would be emphasized by any material increase in the price of American leaf.

While American leaf is largely used both by Swiss manufacturers and those of Germany and surrounding countries, whose finished goods show most prominently in the statistics, cigars made in the United States, excepting Key West, are not in favor, due both to price and flavor. Cuban-made cigars are the standard, and although retailed cheaper than in the United States, are sold only to the high class trade. Cost also figures against Mexican and Brazilian cigars, although there is an increasing import of both. The average "smoke" in Switzerland is a 10-centime or a 2-cent cigar, manufactured it may be in Switzerland, in Germany or Austria or in Holland or Belgium, but largely of cheap American or Cuban tobacco, mixed with colonial. Owing to the small labor cost of manufacture and ingenious use of materials, a fairly good cigar can be bought for 1 cent, and from that price to 10 cents and upward for the finest Habanas.

ITALY.

American the Principal Foreign Tobacco Consumed.

The following information concerning the tobacco industry of Italy is furnished by Consul-General Hector de Castro, of Rome:

The tobacco business in Italy is a Government monopoly, and most of the product used in the Government factories is imported—to a very large extent from the United States.

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E. A. CÁLVES & CO. ....IMPORTERS of <C> **HAVANA,** 123 North Third Street PHILADELPHIA

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W. W. STEWART & SONS

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LADY HELEN

10c.

JOHN HAY, Jr.

ELI PERKINS

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High Grade Seed and Havana Cigars

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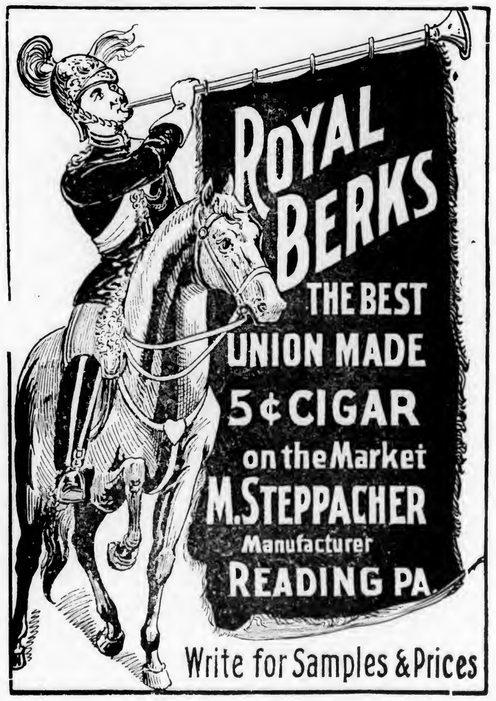

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THE TOBACCO WORLD

Vol. XXVIII., No. 36 PHILADELPHIA, SEPT. 2, 1908 One Dollar the Year

SCORES TOBACCO GROWERS

Gov. Willson Denounces Night Riding But Refuses to Withdraw Troops.

Frankfort, Ky., Aug. 27.

A scathing reply to a letter and resolutions which had been forwarded him by officials of Trigg county, stating that the presence of troops was not desired in the county, and intimating that the soldiers had committed acts of lawlessness, was made public today by Governor Willson.

Trigg county, which is in the dark tobacco district, near the Tennessee line, has been the scene of an unusually large number of night rider depredations.

Governor Willson, before proceeding to reply, quotes in full the letter, and the resolutions, which are dated August 18, and forwarded from Cadiz, Ky., and written on the letterheads of the Planters' Protective Association—the organization of the dark tobacco growers.

The letter and resolutions recite that at a mass meeting attended by 500 citizens of Trigg county, those present pledged themselves to make every effort to restore order and peace.

The resolutions state that the presence of the soldiers is a hindrance to the execution of justice by the civic tribunals, and declare that their withdrawal would be in the interests of law and order.

In his reply Governor Willson commends the spirit shown by the mass meeting, and expresses his belief that those present can restore order in Trigg county. But they will not have to live up to their pledge. If such a pledge had been taken at the outset of the depredations, eighteen months ago, and carried out, there would now be no need of soldiers in the county.

"But," says the Governor, "during that eighteen months hundreds of people have been intimidated by a secret, oath bound league. Brutal assaults and arson have been committed and a long list of crimes recorded; and during all this time not one of you who offer this pledge has caused the arrest of anybody, although many of the crimes were so open and shameless that many of you who sign these resolutions not only knew of the outrages, but knew where officers could have laid their hands on the perpetrators.

"You have not made a single affidavit, caused a single arrest, or even asked for a warrant. The people of your county were made to feel that they could not rely for help on either yourselves or the peace officers; and, while you did nothing yourselves, you never asked aid of the State Government, but showed hostility to the State Government's measures to protect life and property."

In conclusion, the Governor takes a parting shot at the signers for engrossing them on the stationery of the Planters' Protective Association—a name which, he says, recalls the raids on Princeton, Hopkinsville, and a number of other places.

On the ground that the lives of the few brave men who have attempted to prosecute night riders, and who have asked protection, would be endangered and their property put to further risk of destruction, he refuses to withdraw the troops. Such a step, he says, would remove what little protection has of late been afforded and leave the district at the mercy of the riders.

WISCONSIN'S 1908 CROP.

Shortage Reported Likely. Much Depends on the Weather.

Janesville, Wis., Aug. 27.

There is this year a crop shortage. Reports from the northern section indicate a crop shrinkage of about 40 per cent. The drouth and cold nights are very badly felt in the northern sections. One-half of the land that was planted in tobacco last year is being used this year for raising sugar beets so that the total acreage in the State will not exceed 23,000 acres. The tobacco this year is very uneven, a repetition of the crop of '01 which proved to be a B crop of short, thick, heavy leaves. This is the report of a dealer who has correspondents who send in reports of the conditions prevailing throughout the State.

The tobacco business is at present very dull. Some of the representatives of the buyers are up in Vernon county looking at the tobacco up there which in the valley is noted for its size. The jobbers have gone East to look over the new tobacco but are not purchasing any. The production of cigars is only 60 per cent. of the normal output. This is the way one of the prominent local dealers sizes up the situation in this city.

Another says that there are a few crops being purchased around here but no buying to speak of. The old tobacco that is being sold is sold below the amount it has cost to pack it. The dry weather is shortening the length of the leaves and a rain is much needed as some of the farmers have already commenced "shedding" and the rest will begin right away. Warm weather with rain is necessary for a good crop this year. Some of the buyers are in the North in Vernon county picking up the biggest tobacco they can buy.

Maryland Tobacco Crop Small.

Baltimore, Md., Aug. 28.

The prospects for Maryland's late tobacco crop are so poor that the prices for the present crop have jumped from 2 to 3 cents a pound the past few weeks, with an excellent demand for nearly every quality. Despite the outlook for a small crop, the tobacco growers are benefited by the high prices, though the prohititive cost of labor has, of course, cut down the profit ordinarily to be made with such an advance in prices.

WILL BUY IN KENTUCKY.

American Co. Agents Withdrawn from Disturbed Districts Only.

Lexington, Ky., Aug. 28.

The announcement made from Cincinnati that the American Tobacco Company had decided to withdraw its buyers from Lexington has created an uneasy feeling among the tobacco warehousemen of this city.

Since the erection of warehouses and the establishment of the Burley market here the American has been buying about 90 per cent. of the tobacco offered on the local breaks, and warehousemen are wondering where buyers are to come from to take the weed offered here.

Louisville, Ky., Aug. 26.

The Louisville offices of the American Tobacco Company will not be moved from this city. The authority for this statement is Allison Graves, one of the officials of the company.

Mr. Graves said that the company did not contemplate such a move, in spite of the rumors which have been afloat for the past few days.

The company will, however, move its country leaf buying organization from where it is now located at Lexington, Ky., to Cincinnati, O.

General Manager R. K. Smith was not in the city, and the above statement was made by Mr. Graves. He, however, refused to discuss further the plans of the company.

FLORIDA'S BUDGET.

Tampa's Cigar Trade Fair.

Tampa, Fla., Aug. 27.

Shipments of cigars from Tampa for the week ending August 22 show that the trade is holding its own and measuring up with the business of the same period of last year. The importations of leaf are heavy, and the withdrawals for immediate consumption especially so. This withdrawal does not foreshadow a proportionate increase in the output at once, because much of the tobacco is of the new crop and will require factory treatment of some duration. But it does mean that the manufacturers are anticipating and getting ready for a great movement in business within the next few weeks.

Simon Gonzalez, manager of the Sanchez & Haya cigar factory, left by last night's steamer for Cuba, to look after interests of the business in the island. Sanchez & Haya are now bringing in large quantities of unstemmed tobacco and having the stripping done here.

The completion of the magnificent new Stachelberg cigar factory in the Clarkson subdivision is to be celebrated next Wednesday night by a sumptuous banquet, to be served in the factory building. The Dairy Kitchen has secured the order for the banquet, and Manager Joe Smith says he is determined to make it the most elegant affair of the kind that has ever occurred in this part of the country.

U. S. CONSULAR REPORTS

Concerning the Tobacco Industry in Foreign Countries.

American Tobacco In Switzerland.

Consul General McFarland writes from St. Gall: Experts unite in the opinion that each succeeding year will develop an increasing competition with American tobacco, especially in tobaccos from the Dutch colonies of the East, from Brazil and South America generally, Mexico, Turkey, and possibly from the Philippines. This competition would be emphasized by any material increase in the price of American leaf.

While American leaf is largely used both by Swiss manufacturers and those of Germany and surrounding countries, whose finished goods show most prominently in the statistics, cigars made in the United States, excepting Key West, are not in favor, due both to price and flavor. Cuban-made cigars are the standard, and although retailed cheaper than in the United States, are sold only to the high class trade. Cost also figures against Mexican and Brazilian cigars, although there is an increasing import of both. The average "smoke" in Switzerland is a 10-centime or a 2-cent cigar, manufactured it may be in Switzerland, in Germany or Austria or in Holland or Belgium, but largely of cheap American or Cuban tobacco, mixed with colonial. Owing to the small labor cost of manufacture and ingenious use of materials, a fairly good cigar can be bought for 1 cent, and from that price to 10 cents and upward for the finest Habanas.

ITALY.

American the Principal Foreign Tobacco Consumed.

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E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

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FLOR de D&T
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Packers of **Leaf Tobacco**
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224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

for the larger part of its supplies entering into the manufacture of its most popular brand of cigars. Even though the price of American tobaccos may increase, it could not materially affect the revenue of this monopoly, there being no competition to meet.

Imports and Prices.

During the year 1905-6 the Government imported 17,069.53 tons of tobacco, valued at $4,210,000, of which 14,681.50 tons, valued at $3,390,000, were imported from the United States, 1,415 24 tons, valued at $623,000, from the Levant, and the balance, 972.79 tons, valued at $197,000, from all other countries.

The tobacco imported from the United States was composed as follows: Kentucky leaf for cigars, 11,539 tons, and Kentucky lugs, 730 tons; Virginia leaf for cigars, 2,055 tons, and Virginia bright, 242 tons; Maryland, 115.50 tons; total, 14,681.50 tons.

The Government paid an average of $143 per ton for leaf grown in Italy, while the average cost of American tobacco was as follows, per ton: Kentucky leaf, $216 in 1904-5 and $227 in 1905-6; Virginia leaf, $240 in 1904-5 and $292 in 1905-6.

The acquisitions of tobaccos for the Italian mnopoly are made in the United States directly by the Government agents stationed at New York. The monopoly exports an especially cheap and strong cigar called "Toscano," made wholly out of Kentucky leaf, the exports of which amounted in 1904 to 267 tons, valued at $354,000, and in 1905 to 409 tons, valued at $557,000. Four-fifths of these exports go to the Argentine Republic.

Harvesting Florida Leaf.

Tallahassee, Fla., Aug. 26.

Tobacco growers all over the country are bringing their crops into Tallahassee for storage in A. Wahnish's mammoth packing house there to await better prices. In order to accommodate all who may come to him Mr. Wahnish has given to Messrs. E. B. Dyer & Co. a contract for a brick addition to his warehouse which will be built immediately.

LEAF WAREHOUSE WANTED.

Pensacola Needs Warehouse for Packing Florida Tobacco.

Pensacola, Fla., Aug. 27.

The next move in Escambia county development should be the organization of a company for the erection of a tobacco packing house in Pensacola.

It has been demonstrated that Escambia county soil will produce a Sumatra wrapper tobacco equal to any grown anywhere in the world. That being the case, Escambia county has in this a resource that will bring the county, and the city of Pensacola, more money than any other one product known to the commerce of this section.

But the farmers of Escambia county cannot grow tobacco with profit unless they have a place to market it, and tobacco cannot be marketed except through a packing house.

Atlantian Tries Florida Culture.

Atlanta, Ga., Aug. 27.

J. Willie Pope, one of Atlanta's most prominent citizens and former President of the Chamber of Commerce, will move his family to Quincy, Fla., about the first of October, where he will devote his entire time and attention to the cultivation of tobacco on his large plantation. Mr. Pope will leave this week for Florida to arrange for the coming of his family.

Imperial's New Virginia Plant.

Amelia, Va., Aug. 26.

The magnificent stone tobacco atemmery and prizing house and all the necessary out barns for handling and curing tobacco, occupying about three acres of land, and erected here by the late John J. Allen, have been sold by the administrators to the Imperial Tobacco Company. The purchasers take possession on September 15.

It is the purpose of the Imperial Company to buy and to handle tobacco suited for the English market in very large quantities, and to employ about 150 hands. This will be good news to this section of the country. Amelia had already become a large tobacco market, but the death of Mr. Allen had put grave doubts on the future of this business.

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Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
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Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
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NORFOLK, VA.
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DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

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UNION MADE.....ALL QUALITY.....UNION BOXES

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10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

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LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. .....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

RECORD WEEK IN THE HAVANA MARKET.

Receipts for the Week, 25,417 Bales; Sales, 13,075. Receipts thus far for 1908 Exceed those of the Same Period in 1907 by 41,700 Bales. New Crop is Being Rapidly Marketed, with Prospect of Higher Prices.

Special Correspondence of The Tobacco World.)

Havana, Cuba, Auguzt 24, 1908.

The market during the past week begun to show some of the high pressure activity of normal years when transactions of 10,000 bales and over were of quite frequent occurrence. The impetus this year was given to it by the Trust, which purchased in the local market a little over 8,000 bales, besides 2,500 bales direct from the farmers in the Vuelta Abajo. The bulk consisted of Vuelta Abajo factory styles for its local factories, but the buyers of the Henry Clay and Bock & Co., Ltd., also secured quite a lot of Partidos fillers and some colas for its cigarette factories. M. Lozano, the buyer of the American Cigar Co. at Tampa, is reported to have purchased of Vuelta Abajo and Partido a trifle over 2,000 bales, which are included in the above named 8,000 bales, as the American Cigar Co. forms part of the Trust.

The different escojidas are working under full steam, as the receipts from the country during the past week show the enormous total of 25,417 bales, which in all probability has not been exceeded in any previous year, excepting in 1900, when the total crop in the island of Cuba was 600,000 bales. Compared with the figures of 1907, we have received 41,702 bales more this year than on August 19, 1907. As the total of the crop of the island will be smaller this year, the only inference to be drawn from the heavy receipts is that there is a better demand this season, and for this reason all the packers are rushing their goods to market.

As far as Vuelta Abajo is concerned, it is an indisputable fact that all light factory styles are eagerly called for, and for every vega which arrives from the country there are usually three or four buyers who are waiting to take their turn. Excepting some larger packings which are not complete yet and not offered for sale, there is hardly any vega in the hands of our Spanish dealers unsold, unless it has some faults or is held above the present market value. For the manufacturers of the North there is only one consolation, and that is, that the American houses have provided for the wants of their customers and are holding some stocks for them.

Partido fillers are in good demand, owing to their light nature and good taste. The wrappery goods are moving off more slowly, but good burning tobacco is selling easily.

Semi Vuelta this year appears to be considerably shorter, owing to the drought.

Remedios is still finding a quick market for Germany, although the lowest grades are perhaps somewhat lower in price than at the beginning. First and second capaduras are held firm r and most dealers prefer not to sell these classes until later on.

Judging by present appearances the outlook seems to indicate that prices for all good and medium styles of all kinds of leaf are bound to advance more yet, and only the poor and faulty vegas will have no chance to move off quickly excepting at low figures. The old stocks of 1907 leaf will also be wanted this coming winter.

Sales

during the past week, and including some previous transactions which had not been reported, amounted to 13,075 bales, divided into 8,879 bales of Vuelta Abajo, 1,569 of Partido, and 2,627 of Remedios. Destinations are 4,000 bales for the United States, 6,175 for local consumption, and 2,900 for Europe, principally for Germany and Spain.

Buyers Come and Go.

Arrivals—Alfred Mayer, of A. Mayer & Co., Hamburg; Marcelino Perez and Joseph Perez, of Marcelino Perez & Co., and Isaac Bernheim, of I. Bern-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

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Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

GUSTAVO SALOMON Y HNOS.

Especialidad en TABACOS FINOS de VUELTA ABAJO, PARTIDOS y VUELTA ARRIBA

Monte 114

P. O. Box, Apartado 270
Cable: ZALEZGON

Habana

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Growers and Packers of

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PRADO 125

Cable: ZAIDCO HABANA, CUBA

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

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Proprietors of famous **Lowland Vuelta Abajo Vegas**

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Cable: "SODECIO." HABANA, CUBA.

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

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Havana Leaf Tobacco

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San Miguel 100

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LUIS MARX

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No. 8 Cuba Street Post Office Box 177

HABANA

heim & Sons, New York; A. Fromherz, of The Fromherz-Berlitzheimer Co., and E. Wedeles, of Wedeles Bros., Chicago; A. F. Rico, of A. F. Rico & Co., Boston; L. Sanchez, of L. Sanchez & Co., Tampa.

Departures—E. Shutan, for Chicago; E. J. Stachelberg, A. L. Cuesta, and Peregrino Rey, for Tampa.

Havana Cigar Manufacturers

are not yet working with full forces, which is partly owing to a delay in the receipt of sufficient orders from some countries, like Great Britain, and partly that the quantity of leaf fit for immediate working is still limited. When the vacation month of August shall have passed into history a bet er demand and a larger supply of workable leaf will undoubtedly cause a renewed activity in all our factories.

H. Upmann & Co. shipped 750,000 cigars during the past week. The H. Upmann factory is turning out from 60,000 to 65,000 cigars per day and never lacks orders.

Behrens & Co. are well satisfied with the progressing tide of business, as orders for Sol cigars are arriving in constantly increasing volume.

Buying, Selling and Other Notes of Interest.

Sobrinos de A. Gonzalez sold 2,184 bales of leaf of all classes during the past week, which includes 1,270 bales shipped by the steamship Maria Cristina to the Spanish Regie.

Sam. I. Davis is credited with having purchased already 2,000 bales of Vuelta Abajo and some Partido.

Bruno Diaz & Co. were sellers to the extent of 1,500 bales of Vuelta Abajo and Partido during the past two weeks.

Sol Hamburger increased his stock of goods by some extra fine vegas of Vuelta Abajo.

A. Pazos & Co. have made some excellent purchases of Vuelta Abajo through their buyer, Jose de la Puente, and when this became known Don Avelino had his warehouse overflowing with buyers anxious to acquire them. As a natural result Don Avelino sold 1,000 bales of Vuelta Abajo this month, and has more than one buyer ready to bid on the fresh vegas as they come in from the country.

Fritz Lederer, of Heinrich Neuberger, has been a large buyer during the past week for the German and American markets. He shipped 410 bales to Bremen.

Jose Menendez disposed of 877 bales of Vuelta Abajo, Partido and Remedios during the past ten days.

J. F. Berndes & Co. were large operators in our market and shipped 349 bales to Bremen.

Perez y Obeso closed out 800 bales of Vuelta Abajo during the week just gone.

Adolfo Moeller shipped 342 bales of leaf to Hamburg.

Muniz Hnos. & Co. sold 700 bales of Vuelta Abajo and Remedios during the past eight days.

Sidney Goldberg has just returned from an extensive trip over the Vuelta Abajo.

Jorge y P. Castaneda turned over 500 bales of Vuelta Abajo to their customers.

A. Fromherz made some good purchases of leaf.

J. F. Rocha & Co. disposed of 400

(Concluded on p. 18)

EDEN CIGAR FACTORY

of

BANCES & LOPEZ

HAVANA, CUBA

Calixto Lopez & Co.

180 Water St., NEW YORK

Will receive and attend to orders

Cigars made strictly of very best Vuelta Abajo Tobacco

CABLE ADDRESS "CALDA" TELEPHONE 6071.

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION

LEAF TOBACCO

OFFICE & WAREHOUSE: MONTE 156

P.O. Box 595 HAVANA, CUBA.

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited

Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

ERNEST ELLINGER & CO. Office, Nos. 87-89 Pine Street
Importers of HAVANA TOBACCO New York

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of Leaf Tobacco
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227
Amsterdam, Holland.
OFFICE:
183 Water St.
Cable Address: "HERE." NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF Tobacco
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, September 1.

New York Leaf Market.

The leaf tobacco trade during the past week has again settled down to a small, or what may be called a hand to mouth business in all grades of domestic leaf. The influx of buyers a couple of weeks ago has entirely disappeared and the market has been bare of any unusual activity. It is believed that there was less tobacco purchased during the recent visit of Western buyers than upon any previous occasion for some years past; yet they are expected to return later and will probably then feel the need of replenishing their stock all the more.

The Sumatra market has also been quiet yet steady, and a fair amount of goods has been taken by manufacturers.

The Havana market is practically unchanged, and an average good business for this season of the year is reported.

• • •

The Cigar Manufacturers

There has been no change of consequence in the business conditions among the cigar manufacturers. Orders appear to be coming in at a moderate rate and a few factories are being operated with a practically normal force. The most encouraging reports are from the Western sections, where business seems to be reviving more steadily than here.

• • •

Knock-Out Drugs in Cigarettes.

A new way of administering knock-out drugs has been reported to the police of the West Twentieth street station. A cigarette is the latest medium. Capano Brescia, of 407 East Seventeenth street, was the victim in a street demonstration of the new method.

On the night of August 20, Brescia says, he walked with a friend to Madison Square Park, where they sat down on a bench. Presently they were joined by a stranger, who asked for a match, and the stranger offered him a cigarette in return. Brescia took it, he says, and lighted it.

After a few puffs he says he became unconscious. The stranger bent over his body, but upon discovering that Brescia had a friend with him hurried away. When Brescia recovered he went to the police.

The butt of the cigarette which Brescia says he smoked is being analyzed by the Health Department.

• • •

Mishap at Kaufman's.

While placing in position a seventy-foot sheet iron smoke-stack last Friday on the new building of Kaufman Bros. & Bondy, in Brooklyn, the same became loose and crashed through the dwelling occupied by Mrs. Mary McGee and family. They all fled from the building, not knowing what had happened. In the yard they saw one end of the smoke-stack, which had broken loose from the guy ropes which held it, sticking high into the air with the other end still resting on the extension of Kaufman Bros. & Bondy's factory where it was to have been placed. No one was seriously hurt.

• • •

Fire in Maiden Lane.

A serious fire broke out late Thursday evening in the cigar factory of Werner & Werner, in Maiden Lane, and before it was subdued damage was done amounting to over $3,000. The stock of Henry & Fleckenstein, cigar manufacturers in the same building, was also seriously damaged, which necessitated the laying off of the hands.

Trade Notes.

Mason C. Miller, of Hartford, Conn., was a visitor in our market the past week.

—

A. L. Lowenthal returned this week from a buying trip in Connecticut.

—

Mortimore M. Frank, with the De Florida Tobacco Company, is this week in Cleveland, O.

—

The auction sale of the tobacco which was damaged recently in a Pearl street fire was held this week at the auction rooms of Woodrow & Lewis. A number of out of town dealers were in attendance and it was the general opinion after the sale was over that the goods brought better prices than regular goods would bring.

—

The V. P. cigar manufactured by Corez-Martinez Co., of Philadelphia, and placed in this market by S. Monday & Sons, of Brooklyn, has met with instant success, and can be found in over six hundred stores in the city.

—

Going the rounds of the lithographers I find that although they all complain of having a poor year so far, they notice a gradual increase of orders, and all look for a fair fall and winter trade.

—

Theo. Beckhardt, with M. Oppenheim, a Pearl street leaf dealer, left last Monday on a trip through York State.

—

It has been announced that a cigar factory at New Brunswick, N. J., wants 2,000 more girls to work in the factory. This should be welcome news to the unemployed, and the firm wanting the service of more help should not have much difficulty in getting it just now.

—

J. L. Fielding, of Rothschild & Bro., leaves this week for Havana, Cuba. He will go by way of Key West, where a short stop-off will be made.

—

J. Lichtentein & Co. have engaged I. Latzar, of Chicago, who is well known throughout the trade of the entire country, as a representative. Mr. Latzar's headquarters will be at 154 Lake street, Chicago.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

LOOKING TOWARD FALL TRADE.

Boston Retailers Rejoice that the Vacationists Will Soon Return to The Hub.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]
Boston, Mass., Aug. 31.

The majority of our merchants are glad that the month of August is about over and are getting ready for the fall trade. Space in the local papers is being eagerly sought for and advertising has begun in earnest. The cool weather of the past week has driven home many of the summerites and this is what the Boston merchants look for. The nearby summer resorts are practically deserted. A three weeks carnival is taking place at Revere Beach, and this will terminate the season of 1908 there.

Local retailers are buying fairly well, and although they do not anticipate a big fall trade, owing to the coming Presidential election, still they are hopeful of doing a satisfactory business.

Salesmen galore are visiting the trade and retailers' windows are being bought for display work. Many of our cut-price drug stores usually get paid for the use of their windows. In fact many are known as big grafters.

Charles M. Harriman, who died last Sunday night at his home in Chelsea, was not only a prominent resident of that city, but one of the best known Masons in New England. He was born in Lawrence, and enlisted in the 6th Massachusetts Regiment under General Butler during the Civil War. After the war he entered the employ of Waitt & Bond, cigar manufacturers here, and remained with that firm as salesman until his death. He traveled over the New England States for the past 30 years.

I understand that one of the Schuberts is about to retire from the firm of Schubert Bros., manufacturers of the popular Schubert Smokers, the leading brand of four for a quarter cigars here.

J. H. Deering (Cobb, Bates & Yerxa) has returned from a two weeks vacation spent in a New York summer resort.

B. B. Bates (Surbrug Co.) has started in a big campaign on the Arcadia smoking mixtures. Numerous window displays will be made and free samples distributed to help boom the brand. Mr. Bates has made a good showing in this market with Players and Bohemian Mixture, and it is an assured fact that before long he will have Arcadia on every one's tongue.

J. Burns (Globe Tobacco Co.) was here this week going the rounds.

J. M. Gans (Gans Bros., N. Y.) was in town and did a very satisfactory business with William the Fourth, Ganbro and Dona Roma, his leading brands of clear Havana cigars.

M. Reder (La Petite Cigar Mfg. Co., N. Y.) was here calling on the trade in company with George H. Russell, and took a bunch of orders for Waldo ia short smokes.

Fred Suss (R. Steinecke & Co.) reports having done a good business here last week. Mr. Suss has just returned from a trip which took him as far as Denver, Col.

The American Tobacco Company has

(Concluded on page 13)

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF Tobacco
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 CABLE: "NARGIL"

FARNHAM & REYNOLDS
Home Office: ADDISON, N. Y.
Packers of Finest Big Flats and Onondaga Cigar Leaf Tobacco
Warehouses: Addison, N. Y. Big Flats, N. Y. Meridian, N. Y. E. Hartford, Conn.
CONNECTICUT HAVANA SEED

GEO. W. PARR
Littlestown, Pa.
Manufacturer of

HIGH GRADE CIGARS
Fernside
Parr Value
Lord Wharton
Special Brands Made to Order
CORRESPONDENCE INVITED SAMPLES ON APPLICATION

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD
ESTABLISHED 1881 INCORPORATED 1902
Published Every Wednesday
BY THE
TOBACCO WORLD PUBLISHING CO.
No. 224 Arch Street, Philadelphia
Cable Address, "Baccoworld." Havana Office, Prado 36, Altos.
ADVERTISING RATES ON APPLICATION.
By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
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Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, SEPTEMBER 2, 1908.

THE LOCAL TOBACCO NEWS

September has opened rather more auspiciously in the leaf trade, and the increased activity was quite noticeable because of its novelty. All of the various types of seed leaf tobacco have been in more or less demand and the volume of business during the first days of the month shows a highly encouraging improvement. The leaf men are now asking themselves "will it last?" That is entirely problematic, and much depends upon the conditions of the trade which the cigar manufacturer may find himself in. No specially large sales have been reported, but sufficient small ones to keep things moving nicely.

The Sumatra market has been about normal and considerable stock has been selected by the manufacturing trade.

In Havana tobaccos there has been no particular activity, but importers are now paying special attention to the progress that is being made on the island and are consequently looking ahead for improved conditions there.

A majority of our local manufacturers are now having a moderate trade and with a few of them it is fairly brisk, but it cannot be said that this is the case generally. Jobbers report conditions fair, although collections are still somewhat tight. Retail dealers who are located in sections of the city and in streets where there is no special traffic are rejoicing that the vacation season is about at a close, expecting that soon a number of their customers who are more or less regular patrons will be returning to the city, and that they will then also participate in a somewhat better trade. The summer months have not been altogether bad with the down town dealers, although a few complaints are being heard here and there.

J. E. Mann, of E. G. Steane & Co., has completed his plans for a most active fall campaign for trade on all the products handled by this well known house, and which also includes a line of goods of the Waldorf-Astoria Segar Co. We have already referred to the unusually attractive window displays of the Steane Co., which have in fact become the talk of the town. Only last week the trade was again treated to a beautiful specimen of the window trimmer's art, which was fully demonstrated in some special trims which were made under the personal direction of Mr. Mann in several of the elegantly appointed show windows of E. G. Steane & Co., and upon which occasion a Chestnut street window was given over to a unique exhibit of the King Midas cigarette, which is a new product in this city, made of long Havana filler, in paper wrapper. One of the Tenth street windows was devoted to a display of the Lynnhaven cigarettes, a product of the Ware-Kramer Co., of Norfolk, Va., and which are very extensively handled by Steane & Co. In another of the several Tenth street windows was also a highly attractive display of the Burley Club cigarros—or short smokes—an all tobacco cigarette, a product of the Booker Tobacco Co., of Lynchburg. It consisted not only of an exhibit of the packages but it was highly embellished with ornamentations made of burley leaf which was in full harmony with the goods displayed. Arthur Hagen & Co., who are the general selling agents for the above mentioned products, are quite as well pleased with the enterprise and energy which Mr. Mann is putting into their goods as the general public no doubt was in an opportunity of inspecting displays of that character.

Harry Hirschberg, after a several months sojourn through Europe, returned to this city last week and immediately joined his family at Avalon, for a few days rest after continuous travel of nearly two weeks.

B. Lipschutz, of the 44 Cigar Company, who has just returned from a trip through Europe, remarked to the writer that he had a most enjoyable time, but yet he was delighted at being back amid the scenes of activity, as a great campaign has been planned for the further exploitation of the 44 cigar in the early autumn.

Morris Levy, of the American-West Indies Trading Co., has been in the city recently, and it is reported that while here he engaged the services of Mr. Charles B. Smith to look after this and adjacent territory formerly covered by Henry Weiss.

After returning from a vacation spent in Europe, "Rube" Ellis, of Melachrino & Co., last week visited the trade here and made a vigorous campaign on his firm's product. They are beginning to make numerous window displays, and are distributing among the trade a new electric flasher which says "Ask for Melachrino."

The T. & D. Cigar Co., which is composed of Messrs. Toppin & Duffy, who have the selling agency here for the John Hay cigar and other products of W. W. Stewart & Co., of Reading, Pa., are beginning to develop the sales of their lines in a very satisfactory way. Both these gentlemen are known to the trade, having been salesmen of the Theobald & Oppenheimer Co. Their headquarters at present are at 321 Arch street.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

DIFFO. 16,022
For cigars. Registered August 26, 1908, at 9 a. m., by T. & D. Cigar Co., Philadelphia.

DIPLOMAT RIBBON. 16,023
For cigars. Registered August 26, 1908, at 9 a. m., by T. & D. Cigar Co., Philadelphia.

FIRING LINE. 16,024
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 26, 1908, at 9 a m., by American Lithographic Co., New York.

CITY GOVERNOR. 16,025
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 26, 1908, at 9 a.m., by Yahn & McDonnell, Philadelphia.

LA EZRA. 16,029
For cigars, cigarettes, chewing and smoking tobacco. Registered August 27, 1908, at 9 a. m., by Elqueeno Cigar Co., Chrisholm, Minn.

MATAMZA. 16,027
For cigars. Registered August 27, 1908, at 9 a. m., by Sprenger Bros., Peoria, Ill.

FOMBISTA. 16,028
For cigars. Registered August 27, 1908, at 9 a. m., by Sprenger Bros., Peoria, Ill.

PLENTIUS. 16,029
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 27, 1908, at 9 a. m., by Geo. Schlegel, New York.

MIZPAH. 16,030
For cigars. Registered August 27, 1908, at 9 a. m., by Solis Cigar Co., Denver, Col.

TOWNSEND SPECIAL. 16,031
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered August 28, 1908, at 9 a. m., by D. M. Crommett, Townsend, Del.

TURKISH LIBERTY. 16,032
For cigarettes Registered August 28, 1908, at 9 a. m., by Harry Cohen & Co., Boston, Mass.

THE MUTUAL MARVEL. 16,033
For cigars, cigarettes and cheroots. Registered August 28, 1908, at 9 a. m, by Helmuth Kowalski, Chicago.

PREMAN'S RASPBERRY. 16,034
For cigars. Registered August 28, 1908, at 9 a. m., by Louis Preman & Co., Boston, Mass.

G. & E. 16,035
For cigars. Registered August 28, 1908, at 9 a. m., by Louis Preman & Co., Boston, Mass.

AMANTE. 16,036
For cigars. Registered August 28, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

LIBERTY. 16,037
For cigars. Registered August 28, 1908, at 9 a. m., by Moller, Kokeriz & Co., New York.

ARMOUR CLAD. 16,038
For cigars. Registered August 28, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

CARE FREE. 16,039
For cigars. Registered August 28, 1908, at 9 a. m, by Moller, Kokeritz & Co., New York.

COURT FAVORITE 16,040
For cigars. Registered August 28, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

COMFORTER. 16,041
For cigars. Registered August 28, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

EL DUENO. 16,042
For cigars. Registered August 28, 1908, at 9 a. m, by Moller, Kokeritz & Co., New York.

KNIGHT RIDER. 16,043
For cigars. Registered August 28, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

FAVORED SON. 16,044
For cigars. Registered August 28, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

KING BROWNIE. 16,045
For cigars. Registered August 28, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

LANCE BEARER. 16,046
For cigars. Registered August 28, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

LA RELACION. 16,047
For cigars. Registered August 28, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

GRAND NATION. 16,048
For cigars. Registered August 28, 1908, at 9 a. m, by Eitel & Cassebohm Co., Louisville, Ky.

AMERICAN MAN. 16,049
For cigars. Registered August 28, 1908, at 9 a. m., by Eitel & Cassebohm Co., Louisville, Ky.

PAM. 16,050
For cigars. Registered August 28, 1908, at 9 a. m., by Eitel & Cassebohm Co., Louisville, Ky.

CLARETO. 16,051
For cigars. Registered August 28, 1908, at 9 a. m., by J. W. Steigerwald Co., Philadelphia.

MONTINA. 16,052
For cigars. Registered August 28, 1908, at 9 a. m., by J. W. Steigerwald Co., Philadelphia.

PALEDO. 16,053
For cigars. Registered August 28, 1908, at 9 a. m., by J. W. Steigerwald Co., Philadelphia.

SANOMA. 16,054
For cigars. Registered August 28, 1908, at 9 a. m, by J. W. Steigerwald Co., Philadelphia.

EM CEE. 16,055
For cigars, cigarettes and cheroots. Registered August 29, 1908, at 9 a. m., by Ruy Suarez Co., New York.

RED SPECIAL. 16,056
For cigars, cigarettes, cheroots and stogies. Registered August 29, 1908, at 9 a. m., by Grand Rapids Cigar Box Co., Grand Rapids, Mich.

RED TARTAN. 16,057
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 29, 1908, at 9 a. m., by American Lithographic Co., N. Y.

ROYAL TARTAN. 16,058
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 29, 1908, at 9 a. m., by American Lithographic Co., N. Y.

STEPHEN EDWARD. 16,059
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 29, 1908, at 9 a. m., by E. Ray Shelly, Harrisburg, Pa.

WONGY. 16,060
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered August 29, 1908, at 9 a. m., by Seidenberg & Co., New York.

OUR ELKS. 16,061
For cigars, cigarettes, chewing and smoking tobacco. Registered August 29, 1908, at 9 a. m., by E. C. Burr, Port Jervis, N. Y.

MAPLE JUICE. 16,062
For cigars, cigarettes, cheroots, snuff, chewing and smoking tobacco. Registered August 29, 1908, at 9 a.m., by Max Friedman, Beaumont, Tex.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

Take no other but the Genuine
Established 1869
Incorporated 1893
Juan F. Portuondo CIGARS

Registered in U. S. Patent Office
Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark and Signature of Juan F. Portuondo
There are more IMITATIONS of this old established and JUSTLY FAMOUS brand of cigars than any other cigar in the world.
MANUFACTURED ONLY BY
The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia.

PINE NEEDLE. 16,063
For cigars, cigarettes, cheroots, chewing and smoking tobacco and snuff. Registered August 29, 1908, at 9 a. m., by Max Friedman, Beaumont, Tex.

THE SOUTHERN. 16,064
For cigars, cigarettes, cheroots, chewing and smoking tobacco and snuff. Registered August 29, 1908, at 9 a. m., by Max Friedman, Beaumont, Texas.

MAXY F. 16,065
For cigars, cigarettes, cheroots, chewing and smoking tobacco and snuff. Registered August 29, 1908, at 9 a. m., by Max Friedman, Beaumont, Texas.

HAPPY BIRDS. 16,066
For cigars, cigarettes and cheroots. Registered August 31, 1908, at 9 a. m., by Abe H. Goldberg, Spokane, Wash.

NO KICK COMING. 16,067
Representing a mule with these words lettered on side. For cigars. Registered August 31, 1908, at 9 a. m., by E. E. Lion, Annapolis, Md.

LA FRAGRA. 16,068
For cigars, cigarettes and cheroots. Registered August 31, 1908, at 9 a. m., by Calvert Litho. Co., Detroit, Mich.

LACROSS. 16,069
For cigars, cigarettes and stogies. Registered August 31, 1908, at 9 a. m., by W. H. Cross, Detroit, Mich.

DONNA MARIETTA. 16,070
For cigars. Registered August 31, 1908 at 9 a. m., by Moller, Kokeritz & Co., New York.

FLOR de TULA. 16,071
For cigars Registered August 31, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

GRAN COMERCIO 16,072
For cigars. Registered August 31, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

LA GUIADOR. 16,073
For cigars. Registered August 31, 1908, at 9 a m, by Moller, Kokeritz & Co. New York.

EASTMAN. 16,074
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered Sept. 1, 1908, at 9 a. m., by Celestino Costello Co., York, Pa.

MASKETTE. 16,075
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered Sept. 1, 1908, at 9 a. m., by American Cigar Co., New York.

RIDER. 16,076
For cigars, cigarettes, chewing and smoking tobacco. Registered Sept. 1, 1908, at 9 a. m., by Heineman Bros., Baltimore, Md.

Not Eligible.

Candy Kid, Tiger Head, All America, La Fragrancia, Sunshine, La Paridad, Tampa Crooks, Old Guard, La Cespedes, Mozart, A Good One, La Belle Cubana, Brownie, Charger, Comtesse, Courier, Columbian, El Commerciente, Divina, La Commercial, Dona Julia, Excelsior, El Escudo, La Gabriella, La Grandiosa, Flor de Industria, La Rosa Imperial, Hickory Nut, Lancelot, El Ministro, Lydia, Mylord, La Regenta, Stallion, Veni-Vidi-Vici, Ye Olden Times, Victoriosa, American Boy, Jenny Lind, Army & Navy, La Angelus, Apallo, Aurora, La Cresca, Pasto, Sultano, Go-Won-Go, Go-Wong-Go, Royal Blue, Cavalier, Fulton, Hudson, Justright, Tri States, Utaka, Waldo, Country Boy, Solid Comfort, Texan, Pastime, Nabobs, Marathon, Evermore, Prince Bismarck, La Vencedora, La Granja, La Galana, Smack, La Alteza, La Molina, La Gitana, El Verona, La Invicta, Don Ramiro, La Valida, El Legato, Alhambra, Almanac, Best in the West, Blue Raven, Calendar, Liberty League, The Loop, La Patrie, Polo, La Sylph.

Transferred.

HAVE-A-LOOK.
Registered September 14, 1901, by Hull, Grummond & Co., Binghamton, was transfered to American Lithographic Co., August 13, 1908.

LOOK.
Registered by Grand Rapids Cigar Box Co., August 22, 1902, was transferred to American Lithographic Co., August 21, 1908.

Cancelled.

IK MARVEL. 15 996
For cigars, cigarettes and cheroots. Registered August 22, 1908, by Heywood, Strasser & Voigt Litho. Co., has been cancelled.

OUR BOSTON LETTER.

(Concluded from page 11)

notified the trade of the following new gratis deals:

With each 1,000 Mogul cigarettes, 40 Helmars free. With each 1,000 Murad cigarettes, 40 Helmars free. With each 1,000, Trophies cigarettes, 40 Helmars free. Murad cigarettes, packaged 20's, will carry 5 per cent. Helmars gratis. With every 1,000 Helmar cigarettes, 40 Trophies free.

The Wells-Whitehead Co., of Wilson, N. C., makers of the Carolina Brights and Wilson cigarettes have notified the jobbing trade that they have opened a New York office at 111 Fifth avenue where all orders and remittances should be sent. This is practically a confirmation of the fact that this concern has been bought out by the A. T. Co., which they denied for a long time.

Rosenthal Bros., of N. Y., are making a big success in this market with their Special 5 cent Invincible. Markell Drug Co., Woodward's Pharmacy, Goodwin Sisters, and many of our leading cigar stores report this brand a big seller with them. Rosenthal Bros., the Hanover street wholesalers, are the New England distributors of this brand, and their corps of salesmen is doing some telling work in connection with it.

Sam. Marcuson, who recently came here with the Astron cigarette (Turco-Am. Tob. Co.) is placing same with all the prominent retailers, and some of these people prophesy a good future sale for them. The straw tip package of Astron cigarettes especially is catching hold nicely, and with such a hustler as Sam back of it the brand will have a good chance to make good. Sam Kitsis, who has charge of the Omega and Kef, reports a steadily increasing business.

Many alterations are being made at the Hotel Napoli, and in the course of a few weeks the cafe and dining room will be one of the finest in this city.

Louis Rosenthal, of the firm of Rosenthal Bros., has applied for a license to carry a concealed weapon. Should you care to know why, ask Louis.

Kid Nichols (Phillip Morris Co.) although a young man in years, is a hustler from the word go. He has the necessary "gift of gab" and since he has been coming here the sales of Phillip Morris and Unis cigarettes have increased to such an extent that he has been compelled to engage two local salesmen to take care of same while he is on his travels.

Charlie Abrahams (Erlich & Kopf) is on a well earned vacation.

Louis Shapiro writes from New Haven, Conn., that he is having his usual luck down there with Nestor and Royal Nestor. In New York city a big advertising campaign has been begun on these goods, and Dudley C. Vaughn, the New York representative of Nestor Gianaclis & Co., reports a big increasing business for the past month.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers
Lima, Ohio

T. J. DUNN & CO.
Makers of
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

LOUIS E. NEUMAN & CO.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Michael Hose A. F. Brillhart
Dallas Cigar Co
Manufacturers of **CIGARS** & Dealers in
LEAF TOBACCO,
Dallastown, Penna

CIGAR MOLDS
Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.
The American Cigar Mold Co.
1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

FAIR BUSINESS IN READING.

Western Orders Keep Some Factories Pretty Well Occupied.

Reading, Pa., Aug., 31.

The cigar business is fair in this section, although not brisk. Western business is keeping some of the factories in good running order, and only a comparatively few idle cigarmakers are met here.

M. Steppacher, one of our best known manufacturers, recently returned from a pleasure trip to Germany. Mr. Steppacher looks in the best of health, and the trip has no doubt been beneficial to him as well as pleasant.

Charles Breneiser & Sons, at Seventh and Penn streets, have lately been featuring the Charles Breneiser cigar in a special trim of one of their handsome show windows.

They are also very extensive handlers of the Heidelberg, a high grade cigar, made by John G. Spatz & Co., of Reading.

A. R. Orth, maker of the Pompey 5 cent cigar, has had an elegant trade on that brand this summer, and says the sales are steadily increasing.

John T. Taylor, formerly engaged in the tobacco business in this city, but now employed as office manager with a large manufacturing concern in Philadelphia, was recently visiting friends in Reading.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

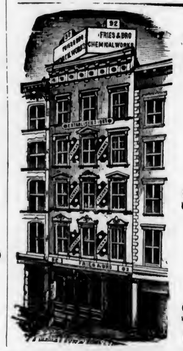
MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2 5tf

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-1h Tel. 722 Orchard

FOR SALE—Seven tons 1906 Connecticut Havana leaf tobacco. Samples at John H. Pease, East Whately, Mass. Address L. F. Liscom, Hinsdale, N. H. 8-19h

FOR SALE.—Two Solid Mahogany Wall Cases, good sized and large Show Case. Address Box 16, care of Tobacco World, Phila. 9-2h



FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1855 Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc

Factory: LANCASTER, PA.

LANCASTER'S TOBACCO TRADE

Small Packings Have Changed Hands, but Trade is Not What it Should be. Growing Crop is in Good Condition.

Lancaster, Pa., Aug. 31.

There has not been any special change in the conditions of the local leaf tobacco market. Some small packings have changed hands during the past ten days, but the amount was hardly in proportion to the usual fall trading.

The 1906 is gradually passing out of packers' hands and prices for 1907 are becoming a trifle stiffer in consequence, and, as the holdings of 1906 tobacco have been reduced considerably, there are chances that the 1907 may soon take another advance, even though it be a moderate one.

The 1908 growing season is culminating beautifully. The more backward fields of tobacco were helped wonderfully by recent rains and may yet mature into a very satisfactory crop. The housing of the earlier crop is progressing steadily, and among it is some extraordinarily fine leaf.

As was expected, the August output in this district shows a considerable falling off from that of August, 1907, and also from that of July, 1908. The following are the figures, made up from the report of the Collector of Internal revenue:

For August	
Cigars,	$175,511.07
Tobacco and Snuff,	2,089.38
For July	
Cigars,	$183,964.38
Comparative Output of Cigars:	
For July,	61,321,460
For August,	58,503,690
Decrease,	2,817,750
For August, 1907,	69,288,500
For August, 1908,	58,503,690
Decrease,	10,784,810

The vacation season is rapidly drawing to a close, and a majority of our leaf tobacco men who have been away have returned and are now fully ready for an active fall trade.

No buying has been reported yet, but it is well known that there has been a sort of spotting process going on. By this it is meant that tobacco men have been driving through the growing sections more or less thoroughly watching the progress of various crops and getting a general line on the most desirable looking patches, which will be carefully looked after when the buying begins.

General conditions in the cigar trade are none too encouraging as yet, and a considerable number of idle factories can be found in the various cigar-making towns.

John F. Schnupp, a salesman with A. B. Hess, has recently covered the trade in sections of the First District and reports that conditions there are slightly more favorable than in this section. He secured a fair volume of business.

B. F. Hoffman, of Hoffman Bros., packers of leaf tobacco at Bainbridge, has been on a short trip, this week, to Philadelphia and vicinity.

M. R. Hoffman, the well known leaf packer of Marietta, Pa., has become interested in a new cigar manufacturing concern at Cincinnati, under the name of the James W. Smith Cigar Co., which has been organized to take over the assets and business of the Smith-Pattison Manufacturing Co., which latter company is now in the hands of a receiver.

After a close down for a short time, the L. S. Stauffer cigar factory, Akron, has resumed full operations. There are quite a number of factories in that section which are still closed down.

L. G. Steele, a cigar manufacturer of Lincoln, has sold his factory outfit and business to Samuel Hacker, who will continue to operate it at the same place.

Enterprise in Atlanta.

Atlanta, Ga., Aug. 27.

The Montezuma Cigar and Tobacco Company, of which Joseph Lopez is the manager, is a new industry for the section which is just now attracting much attention among the farming interests as well as the manufacturers. A couple of years ago Joseph Lopez, a native Cuban, came to Montezuma and set out a crop of tobacco under cover as an experiment. This crop of tobacco, under shade, turned out well, and now the company is raising 1,000 to 1,500 pounds of tobacco to an acre. This tobacco grown at Montezuma is specially suitable for cigar wrappers. It is very thin and has a fine texture, bringing an average price of $1.25 per pound. It is confidently predicted that many others will engage in growing tobacco, the soil and climate of the section seeming to be most favorable for the cultivation of paying crops of tobacco.

Ole Skidsol has succeeded to the cigar business of John Lind, Moorhead, Minn.

A. J. HINSEY
Maker of
PEOPLE'S CHOICE
Plain Scrap
Smoking and Chewing Tobacco
ESPECIALLY FINE QUALITY FOR THE PIPE
We make a Fine
SCRAP FILLER FOR CIGARS
Factories & Office, **AKRON, PA.**

Fancy Cigar Boxes
FOR
Holiday Trade

Of Beautifully Polished Cedar or Mahogany

With Lids Printed in Gold or Silver

Fitted with Compartments

Made in Any Size or Style, with Your Own Brands and Labels

¶ **Make Your Christmas Goods Attractive**

Samples and Prices on application

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth St.
PHILADELPHIA

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

H. R. TROST & CO.

(Formerly with F. C. LINDE, HAMILTON & CO. for 27 years)

Leaf Tobacco Inspectors & Weighers

15 East Lemon Street, LANCASTER, PA.

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

Established 1895 — Telephone Connection

T. L. ADAIR

Manufacturer of

Fine Cigars

Red Lion, Pa.

Special Lines for the Jobbing Trade

CIGAR BUSINESS IN YORK.

Comparative Figures Indicate the Depression is Passing and that Better Times May be Near.

York, Pa., Aug. 31.

No change worth noting can be reported in the condition of the cigar industry of this section, anent which a local daily newspaper recently published the following:

"With a gradual revival of the cigar business in York county now under way, and an outlook for a continued strengthening during the fall and winter, a comparison of receipts at the local revenue office from January to July inclusive, with those of the corresponding period last year, is recognized as the best summary of the effect the business depression has had upon the trade. In round numbers the falling off in receipts was $200,000 this year. The amount is looked upon as considerable, but the brightening of trade indicates that the slump will not go much further.

"The low-water mark of the depression is sharply indicated by the February receipts of this year, which were the lowest by $6,000. In confirmation of reports of a revival of the trade, the receipts of the past two months have been more than $6,000 above the average of the dull months.

"While there is this noticeable recovery, and while the number of idle hands is weekly becoming smaller, tobacco experts in the county say that the small tobacco factories have seen their best days. One by one they are being absorbed and losing their individuality in the big tobacco companies which control most of the trade.

For last year, the best in the history of the trade, the revenue receipts at the local office from January to July inclusive were as follows: January, $106,100; February, $101,700; March, $103,200; April, $101,400; May, $101,500; June, $94,500; July, $103,900. The total for these seven months was $712,500.

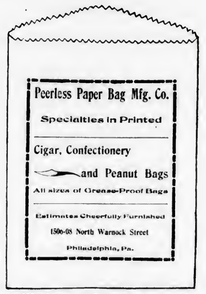
"For the corresponding months this year the receipts were as follows: January, $73,500; February, $64,000; March, $71,000; April, $70,900; May, $73,700; June, $79,900; July, $79,300. These figures show a total of $512,300, or a total shorter by $200,000 than for the same period last year. Last August the receipts were $100,000, and from indications they will not be far short of that amount this month."

At Red Lion rumors are again afloat of the contemplated additional factories to be operated by the United Cigar Co., of New York, and numerous localities are mentioned, a prominent one being Yorkana.

Questioned as to whether business was getting better, one of the manufacturers replied that there was evidence of improvement, and the fact that most of the box factories are running on full time is considered a good omen.

J. W. Minnich, the well known cigar manufacturer at Dallastown, has been on a trip through the Connecticut leaf tobacco markets.

H. F. Kohler, at Nashville, recently engaged a new foreman for his factory, who is known as a man thoroughly experienced in the manufacture of high grade and hand made cigars.



We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

HOTEL WESTMINSTER

Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.

Club Breakfast. Table D'Hote Dinner.

SEND FOR BOOKLET

The John F. Hollingsworth Co.

C. H. GODFREE,
Manager. 7-8ca

The Miami Valley Leaf Tobacco Co.

ALLEN H. REEDER — DAYTON, OHIO — STANLEY M. KROHN

Packers of Cigar Leaf Tobacco

ZIMMER SPANISH, GEBHARDT, DUTCH, MEXICAN SEED, CONNECTICUT, Etc.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of
Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA. — MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

Lemon and Arch Sts. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
F. E. THATCHER MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET — BOSTON BEAUTIES — PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

John McLaughlin. — J. K. Kauffman.

JOHN McLAUGHLIN & CO.

Wholesale Dealers in All Kinds of

Plug & Smoking Tobaccos

Also, All Grades of

Fine Cigars & Leaf Tobacco

No. 307 North Queen St.
LANCASTER, PA.

HAVAVA CORRESPONDENCE.

(Concluded from p. 9)

bales of Vuelta Abajo and Partido.

Heilbut & Rasch exported 129 bales of leaf to Bremen per steamship Havana.

Cardenas & Co. were sellers of 300 bales of Vuelta Abajo.

Sylvester & Stern were buyers of all kinds of leaf during the past week, as they consider the 1908 crop an excellent leaf for manufacturers to handle and that prices are not going to stay as low as they are now. Even with their large escojidas in the country they will not have enough tobacco to supply their extensive clientele in the United States and Canada.

A. M. Calzada & Co. are making a great packing of Santa Clara tobacco in the town of Remedios, where their large warehouse and escojida is located. They have purchased only the best vegas from the choicest districts.

Don Antonio Calzada is also making a packing in San Luis, Vuelta Abajo, from their La Conchita vega, situated in Barbacoas, district of San Luis. They sold and shipped 100 bales of Remedios first capaduras to one of their customers.

Emil Wedeles is hard at work trying to select some vegas for his customers.

Suarez Hnos. were sellers of 145 bales of Vuelta Abajo.

Marcelino Perez, accompanied by his son Joseph, went to the country last week to inspect a packing made for him.

RECEIPTS FROM THE COUNTRY.

	Week ending Aug. 22 Bales	Since Jan. 1 Bales
Vuelta Abajo	14 731	102,580
Semi Vuelta	921	7,057
Partido	1,991	16,758
Matanzas	3	409
Remedios & S. Clara	7,588	63,186
Mayari	183	5,333
Total	25,417	195,323

Dorean Hotel

(Brick, Fireproof)
Ocean Front at Vermont Av.
Atlantic City, N. J.
OPEN ALL YEAR

Gambol Room, Music, Ocean Front, Refined Surroundings
Accommodations for 350 guests
Elegantly furnished
Rooms and bath—single or en suite
Dining rooms and sun parlors overlooking ocean
Excellent Cuisine
New Grille a la America
Billiards, Shuffle Board, etc. Music
Write for literature

8-5be — E. E. MORALL, Prop.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Growers and Packers of
HIGHEST GRADES
CONNECTICUT HAVANA SEED

The Krohn Tobacco Co.

(of WINDSOR, CONN.)

Our Plantations are in the most famous growing section
Fine Handling Superb Quality

Address: F. B. GRIFFIN, Manager, NORTH BLOOMFIELD, CONN. —OR— A. H. REEDER, President, P. O. BOX 574, DAYTON, O.

HERMAN DELLE

York, Penna.
Maker of
Delman 5c.
Herdel 5c.
Alex. Martin 5c.
UNION MADE
CIGARS
Sold to Wholesale & Jobbing Trade only
Samples to Responsible Houses

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* **Bear**, *The* **Cub**, **Essie**, and **Matthew Carey**

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

GEO. W. PARR

Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 — Factory No. 79

S. R. KOCHER

Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

W. R. DAUGHERTY & BRO.
Manufacturers of
Fine Domestic
Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active
Houses Invited

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Florida National Stock Sale.

Jacksonville, Fla., Aug. 28.

The results that followed the announcement that the Florida National Tobacco Company, the new million-dollar concern, would place their stock on sale were very encouraging. Applications for stock have been received from a great many people in Jacksonville and throughout the State. Hundreds of inquiries have also been received and requests for the handsome prospectus of the company. The offices in the Buckman building have presented a busy scene this week, with a large force of employes answering correspondence and mailing out the prospectuses.

The company is now making preparations to begin the cultivation of Sumatra leaf tobacco under shade on an extensive scale on their 600-acre plantation in Gadsden county. One of the largest packing houses in the State will also be erected, and they will pack not only their own tobacco, but that grown by others in that locality, thus insuring a double profit on their production.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The past week has been a busy one for the growers of the weed. Many acres have been stripped of verdure, leaving the ground bare and brown. For all the effects of the storm were so wide and disastrous, many a smiling face is to be seen, and the rush and bustle of the housewife to provide food for the laborers in the tobacco fields leaves her little time to sit on piazza or in the parlor, and although the man thinks he has a hard time of it I should like to see him change places with the woman and plan for the food relays to keep the stomach from feeling empty while he labors in the fields.

As the days wear along and more of the damaged crop is put out of sight, the more one hears the phrase, "Oh, yes, we caught it badly enough, but not so badly as I supposed at first sight. I had despaired of it at the time of the storm, for then I thought it was a total loss, but come to work in the different fields, I find a good deal that will answer for good binders, and of course some that will have to go for second quality binders, and the balance for fillers and broken."

A week or so ago I saw a drawing of large leaves of tobacco, one of my neighbors brought me a leaf accidently broken off that measured 32½ inches long by 18½ wide, and he said such leaves were not uncommon in one field of tobacco.

Our correspondents write:

North Hadley, Mass.: "Tobacco cutting is general this week. The crop has made great growth in the last two weeks, and has entirely recovered from the effect of the drought. The hail storm of the 11th inst., which did some damage in surrounding towns did not hit this town as has been reported."

Conway, Mass.: "Some tobacco has been harvested here the past week, but more growers will begin this week. The crop is coming in very good. The damp, hot weather makes suckers grow very fast."

North Hatfield, Mass.: "The tobacco in this vicinity is being harvested very fast; several are through, and many others will finish this week. Mr. Swift finished 11 acres last Friday. The Crafts brothers finished today."

East Whately, Mass.: "Farmers in this locality are busy with the harvest, some crops showing hail cut, and others as clean as tobacco ever grew. Some offers have been made for the hail cut tobacco, but no sales were made. At North Hatfield William Coffey was offered 6½ cents for all of his hail cut tobacco."—American Cultivator.

NEW YORK STATE.

Baldwinsville.—While a few of the earlier crops have been cut, harvesting has not yet become general. The crop is a fine one and has been unharmed by hail or wind. With favorable weather until harvested and with good curing weather after it is in the sheds it promises to be the best of recent years.

Lysander.—The tobacco in this section is of unparalleled growth and fine quality. Several crops are being harvested.—Gazette.

EDGERTON, WIS.

Information reaching us from the Vernon county district, where the buying movement has been under way for the past ten days, is that the first rush is about over. Only a few hundred acres have been contracted for to date and the prices so well set up as to pretty effectively block the movement. Not more than 25 per cent. of the crop was desirable as a field purchase anyway, and a large proportion of the buyers have quit the field for the present. There has been some riding in the southern sections also during the week and we learn a few contracts made, generally under 10 cents for the wrapper and binder grades.

The ice was broken on Albion Prairie when the following crops were sold to L. P. Sutter at prices ranging from 8 to 9½ cents for wrapper and binder and 2 cents for filler grades: Chas. Tall, 12 acres; Frank Barton, 7 acres; Anthony Anderson, 5½ acres; Fred Mabson, 6 acres; W. H. Condon, 4½ acres.

The harvest is going forward but the weather has been much too cool and dry to bring about a satisfactory ripening of the later fields. Rain is badly needed and if it should come within a few days would prove a great help to the crop, otherwise there is little hope for the late tobacco.

Dealers report there is a slightly better inquiry after cured stock, though no large transactions have been closed that we can learn of.

Shipments, 500 cases.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

THE TOBACCO WORLD

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CAPACITY 75,000 PER DAY
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A Choice 5c. Cigar
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Write for Free Samples and Particulars
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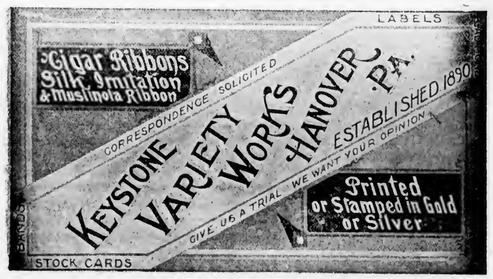

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Parmenter Wax-Lined
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Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
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Sole Owners and Manufacturers.

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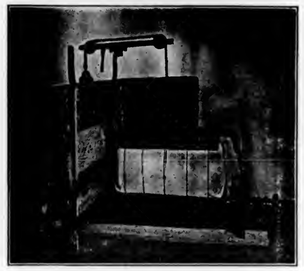
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press

PATENTED MARCH 9, 1897



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WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
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Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

Spanish Betune
Is extensively used in Cuba for Toning Tobaccos. It removes all mustiness or other objectionable properties, giving the desirable uniform effect considered indispensable in Leaf. It is largely used in Damaged or Defective Leaf, being an Excellent Restorer.
Acme Extract and Chemical Works, Hanover, Pa.
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Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

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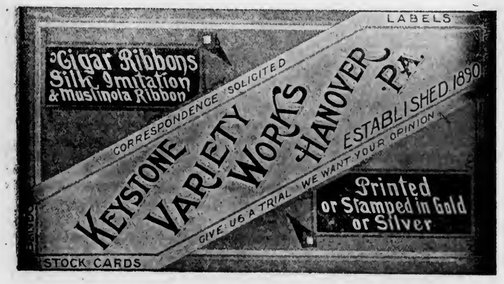

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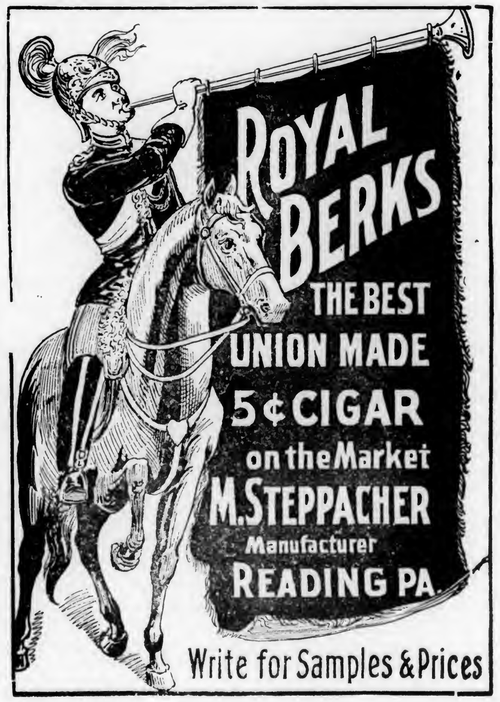

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EMIL BERGER TOBACCO CO.
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For Sale { CIGAR SCRAPS—Clean and Sound
Write Us for Prices
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THE TOBACCO WORLD

Vol. XXVIII., No. 37 | PHILADELPHIA, SEPT. 9, 1908 | One Dollar the Year

RULES ON SAMPLING.

Presid't Cullman Announces the Rules Governing 1907 Crop.

We are in receipt of the following communication from President Cullman, of the National Cigar Leaf Tobacco Association, regarding the rules of sampling of the 1907 crop:

Sept. 2, 1908.

Ed. The Tobacco World,
Philadelphia, Pa.

In conformity with Section 5 of the Rules for Sampling Cigar Leaf Tobacco, it is understood and agreed that the General Rules shall apply upon the 1907 crop as follows:

Connecticut, Massachusetts and Pennsylvaina, September 1, 1908; New York State, Jersey Shore and Wisconsin, September 15, 1908; Ohio, October 1, 1908.

Very truly yours,
(Signed) Jos. F. Cullman, Jr.

HUSTLING CINCINNATI HOUSE.

The J. H. Lucke Co. Enters Active Campaign for Increased Trade.

Cincinnati, O., Sept. 4.

The J. H. Lucke Co., one of our best known local manufacturing establishments, has entered an active campaign for fall trade. Recently they sent out to the trade an illustrated catalogue and price list of their various products. This was followed a little later by a personal letter to jobbers, which read as follows:

"It is certainly gratifying to us to note the spirit in which the jobbers have received our new illustrated Catalogue and Price List recently sent out. We have had the pleasure of adding many new customers to our books, as well as increased orders from our regular trade, which were generally accompanied with encouraging letters to the effect, that since there is a better margin of profit for them on our goods at the reduced prices, they would put special efforts on them to increase the sale.

"We have also received many applications for samples, which have generally brought us a trial order, as the quality of our goods is A1, and bound to appeal to the most critical buyer. We have been in business a great many years, have always enjoyed the confidence of the jobbers, and have the reputation of turning out goods of excellent quality, always striving to please, and meet the requirements of our customers.

"You have no doubt received the Catalogue and Price List referred to above, and have same on file. We would appreciate it, if you would carefully examine them, and give them consideration, for we know it will prove to our mutual interest. We are selling some of the very largest jobbers in the country, and would very much like to have the pleasure of adding your name to our large list.

"Now that the fall season is about to open up, we hope you will not delay the matter, but favor us with your order, and let us demonstrate to your entire satisfaction that we can save you money, and give you goods that will please your customers and merit your future business.

"All we ask is a trial order. Hoping you will grant us this pleasure at an early date, we remain,

Yours truly,
The J. H. Lucke Co."

RUSHING $500,000 PLANT.

American's West Side (Chicago) Plant to be Completed in Seven Months.

Chicago, Ill., Sept. 4.

The $500,000 plant of the American Tobacco Company at Colorado and Forty-third avenues will be started within a few days, so that some of the buildings will be ready for occupancy within seven months. The construction of the big tobacco factory, which will be under the direct control of Spalding & Merrick, will give employment to 1,000 hands.

The plant will consist of a group of re-inforced concrete buildings. The main structure will be six stories and basement high, 506 feet long and 109 feet wide.

NEW GEORGIA WAREHOUSE.

Florida National Co. Will Build at Attapulgus, Ga.

Jacksonville, Fla., Sept. 4.

The Florida National Tobacco Co. contemplates erecting a large packing warehouse at Attapulgus, Ga.

It has already been determined to erect a large packing house at Quincy, Fla., and work on it will soon be commenced. Attapulgus is only thirteen miles from Quincy, is in Decatur county, Ga., and only about four miles north of the State line. The Quincy packing house will be the largest in the South, and the proposed one on the Georgia side of the line will also be a very large one.

PERMIT FOR SNUFF FACTORY.

New Louisville Company to Begin Active Work.

Louisville, Ky., Sept. 4.

In the next few weeks work will begin on the three story brick factory of the Luckett-Wake Tobacco Company on West Green street near Eighth. The permit for the building was taken out. The estimated cost of the building is placed at $7,000. The Luckett-Wake Tobaccco Company has its headquarters at Clarksville, Tenn. The company is one of the largest makers of snuff in the United States. The new factory will be engaged in the manufacture of this product. It will employ between 400 and 500 people. It is planned to put the new snuff factory in operation by the first of the year.

NEW OHIO STOGIE FACTORY.

Springfield, O., Sept. 4.

The National Stogie Company, of this city, has incorporated with a capital stock of $25,000. The incorporators are Jerry K. Williams, Charles J. Bowlus, Charles M. Billow, Otto Hardacre and Wilbert McConnell. The increasing business of the concern made the incorporation feature desirable. The weekly output of the company is now between 75,000 and 100,000 stogies. The facilities will be increased.

U. S. CONSULAR REPORTS

Concerning the Tobacco Industry in Foreign Countries.

RUSSIA.

Cultivation and Consumption of Tobacco in the Empire.

The following information concerning the tobacco industry of the Russian Empire is supplied by Vice-Consul-General William Dawson, Jr., of St. Petersburg:

Tobacco has been successfully cultivated in the southern districts of Russia for a long period, and a leaf of excellent quality is obtained. In 1903 there were about 175,000 acres in tobacco, yielding approximately 100,000 tons. The cultivation is limited to southern Russia, the Caucasus, and Turkestan, the following provinces producing nine tenths of the total output: Chernigov, Kuban, Poltava, Tambov, Kutais, Taurida, Bessarabia, Samar, and Voronesh. The raising of tobacco is not encouraged by the Russian Government except in the measure that farming of every kind is fostered by the ministry of agriculture.

Imports and Exports.

It is impossible to determine just what are the exports and imports of leaf tobacco, as custom-house statistics generally group tobacco, cigars, and cigarettes under one head. Imports and exports for the last six years have been as follows, according to customs grouping:

Imports.	Lbs.	Value
1902	1,584,000	$1,289,800
1903	1,404,000	1,158,200
1904	1,188,000	1,070,700
1905	1,224,000	1,049,600
1906	1,368,000	1,102,600
1907	1,152,000	969,300
Exports.	**Lbs.**	**Value**
1902	9,596,000	$680,800
1903	12,636,000	960,000
1904	12,816,000	921,300
1905	16,308,000	868,800
1906	18,972,000	1,329,700
1907	14,472,000	888,400

During 1907, 294,000,000 cigarettes were sent abroad, representing a value of $838,935.

Custom-house statistics offer no information as to the countries with which the tobacco trade is carried on, although it is understood that practically all of the leaf tobacco imported comes from Turkey. It appears that practically no American leaf tobacco is consumed in Russia, although cigars are, of course, imported. Manufacturers maintain that the American plant gives a coarser leaf than does the native, and attribute to that fact the unpopularity of American tobacco in Russia.

Tobacco Consumed, Prices, and Duty.

Most of the tobacco consumed in Russia is in the form of cigarettes, which are either purchased ready made or put together by the smoker. Pipe smokers, of whom there are comparatively few, usually smoke the same sort of tobacco sold for the manufacture of cigarettes. This is a light, finely shredded article, with an agreeable, although not very strong flavor. Cigars are little used, and in most cases the Cuban is preferred to the Russian make, which has less taste. The chewing of tobacco is almost exclusively confined to sailors. Except in the case of the coarsest grades, Russian tobacco is very carefully prepared, only the choicest leaves are used, and all extraneous matter, such as sticks and bits of paper, is carefully excluded. The Government levies an excise duty of 30 per cent. of the price of sale on all tobacco, cigarettes, cigars, etc., manufactured in Russia. It is estimated that the revenue drawn from this source during the present year will amount to $26,555,400, indicating a total consumption of nearly $90,000,000.

The price of the Russian leaf, as it is delivered to the manufacturer, varies from $5 to $25 per pood (36 pounds), according to the quality and the abundance of the crop. Foreign leaf tobacco imported into Russia pays a duty of $17.84 per pood. No pronounced effort is being made to increase the exports of Russian tobacco.

Russian Tobacco Industry.

A local journal of recent date gives the following statistics of the tobacco industry of Russia:

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E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, **Norristown, Pa.**

W. W. STEWART & SONS

Reading, Pa.

Makers of the

JOHN HAY

LADY HELEN

10c.

JOHN HAY, Jr.

ELI PERKINS

5c.

High Grade Seed and Havana Cigars

Correspondence with Responsible Houses Solicited

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 722 Orchard — 6-8-10 Gouverneur Slip, NEW YORK

For Sale { CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 6-8-10 Gouverneur Slip, NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 37 — PHILADELPHIA, SEPT. 9, 1908 — One Dollar the Year

RULES ON SAMPLING.

Presid't Cullman Announces the Rules Governing 1907 Crop.

We are in receipt of the following communication from President Cullman, of the National Cigar Leaf Tobacco Association, regarding the rules of sampling of the 1907 crop:

Sept. 2, 1908.

Ed. The Tobacco World,
Philadelphia, Pa.

In conformity with Section 5 of the Rules for Sampling Cigar Leaf Tobacco, it is understood and agreed that the General Rules shall apply upon the 1907 crop as follows:

Connecticut, Massachusetts and Pennsylvaina, September 1, 1908; New York State, Jersey Shore and Wisconsin, September 15, 1908; Ohio, October 1, 1908.

Very truly yours,
(Signed) Jos. F. Cullman, Jr.

HUSTLING CINCINNATI HOUSE.

The J. H. Lucke Co. Enters Active Campaign for Increased Trade.

Cincinnati, O., Sept. 4.

The J. H. Lucke Co., one of our best known local manufacturing establishments, has entered an active campaign for fall trade. Recently they sent out to the trade an illustrated catalogue and price list of their various products. This was followed a little later by a personal letter to jobbers, which read as follows:

"It is certainly gratifying to us to note the spirit in which the jobbers have received our new illustrated Catalogue and Price List recently sent out. We have had the pleasure of adding many new customers to our books, as well as increased orders from our regular trade, which were generally accompanied with encouraging letters to the effect, that since there is a better margin of profit for them on our goods at the reduced prices, they would put special efforts on them to increase the sale.

"We have also received many applications for samples, which have generally brought us a trial order, as the quality of our goods is A1, and bound to appeal to the most critical buyer. We have been in business a great many years, have always enjoyed the confidence of the jobbers, and have the reputation of turning out goods of excellent quality, always striving to please, and meet the requirements of our customers.

"You have no doubt received the Catalogue and Price List referred to above, and have same on file. We would appreciate it, if you would carefully examine them, and give them consideration, for we know it will prove to our mutual interest. We are selling some of the very largest jobbers in the country, and would very much like to have the pleasure of adding your name to our large list.

"Now that the fall season is about to open up, we hope you will not delay the matter, but favor us with your order, and let us demonstrate to your entire satisfaction that we can save you money, and give you goods that will please your customers and merit your future business.

"All we ask is a trial order. Hoping you will grant us this pleasure at an early date, we remain,

Yours truly,
The J. H. Lucke Co."

RUSHING $500,000 PLANT.

American's West Side (Chicago) Plant to be Completed in Seven Months.

Chicago, Ill., Sept. 4.

The $500,000 plant of the American Tobacco Company at Colorado and Forty-third avenues will be started within a few days, so that some of the buildings will be ready for occupancy within seven months. The construction of the big tobacco factory, which will be under the direct control of Spalding & Merrick, will give employment to 1,000 hands.

The plant will consist of a group of re inforced concrete buildings. The main structure will be six stories and basement high, 506 feet long and 109 feet wide.

NEW GEORGIA WAREHOUSE.

Florida National Co. Will Build at Attapulgus, Ga.

Jacksonville, Fla., Sept. 4.

The Florida National Tobacco Co. contemplates erecting a large packing warehouse at Attapulgus, Ga.

It has already been determined to erect a large packing house at Quincy, Fla., and work on it will soon be commenced. Attapulgus is only thirteen miles from Quincy, is in Decatur county, Ga., and only about four miles north of the State line. The Quincy packing house will be the largest in the South, and the proposed one on the Georgia side of the line will also be a very large one.

PERMIT FOR SNUFF FACTORY.

New Louisville Company to Begin Active Work.

Louisville, Ky., Sept. 4.

In the next few weeks work will begin on the three story brick factory of the Luckett-Wake Tobacco Company on West Green street near Eighth. The permit for the building was taken out. The estimated cost of the building is placed at $7,000. The Luckett-Wake Tobaccco Company has its headquarters at Clarksville, Tenn. The company is one of the largest makers of snuff in the United States. The new factory will be engaged in the manufacture of this product. It will employ between 400 and 500 people. It is planned to put the new snuff factory in operation by the first of the year.

NEW OHIO STOGIE FACTORY.

Springfield, O., Sept. 4.

The National Stogie Company, of this city, has incorporated with a capital stock of $25,000. The incorporators are Jerry K. Williams, Charles J. Bowlus, Charles M. Billow, Otto Hardacre and Wilbert McConnell. The increasing business of the concern made the incorporation feature desirable. The weekly output of the company is now between 75,000 and 100,000 stogies. The facilities will be increased.

U. S. CONSULAR REPORTS

Concerning the Tobacco Industry in Foreign Countries.

RUSSIA.

Cultivation and Consumption of Tobacco in the Empire.

The following information concerning the tobacco industry of the Russian Empire is supplied by Vice-Consul-General William Dawson, Jr., of St. Petersburg:

Tobacco has been successfully cultivated in the southern districts of Russia for a long period, and a leaf of excellent quality is obtained. In 1903 there were about 175,000 acres in tobacco, yielding approximately 100,000 tons. The cultivation is limited to southern Russia, the Caucasus, and Turkestan, the following provinces producing nine tenths of the total output: Chernigov, Kuban, Poltava, Tambov, Kutais, Taurida, Bessarabia, Samar, and Voronesh. The raising of tobacco is not encouraged by the Russian Government except in the measure that farming of every kind is fostered by the ministry of agriculture.

Imports and Exports.

It is impossible to determine just what are the exports and imports of leaf tobacco, as custom-house statistics generally group tobacco, cigars, and cigarettes under one head. Imports and exports for the last six years have been as follows, according to customs grouping:

Imports.	Lbs.	Value
1902	1,584,000	$1,289,800
1903	1,404,000	1,158,200
1904	1,188,000	1,070,700
1905	1,224,000	1,049,600
1906	1,368,000	1,102,600
1907	1,152,000	969,300
Exports.	**Lbs.**	**Value**
1902	9,596,000	$680,800
1903	12,636,000	960,000
1904	12,816,000	921,300
1905	16,308,000	868,800
1906	18,972,000	1,329,700
1907	14,472,000	888,400

During 1907, 294,000,000 cigarettes were sent abroad, representing a value of $838,935.

Custom-house statistics offer no information as to the countries with which the tobacco trade is carried on, although it is understood that practically all of the leaf tobacco imported comes from Turkey. It appears that practically no American leaf tobacco is consumed in Russia, although cigars are, of course, imported. Manufacturers maintain that the American plant gives a coarser leaf than does the native, and attribute to that fact the unpopularity of American tobacco in Russia.

Tobacco Consumed, Prices, and Duty.

Most of the tobacco consumed in Russia is in the form of cigarettes, which are either purchased ready made or put together by the smoker. Pipe smokers, of whom there are comparatively few, usually smoke the same sort of tobacco sold for the manufacture of cigarettes. This is a light, finely shredded article, with an agreeable, although not very strong flavor. Cigars are little used, and in most cases the Cuban is preferred to the Russian make, which has less taste. The chewing of tobacco is almost exclusively confined to sailors. Except in the case of the coarsest grades, Russian tobacco is very carefully prepared, only the choicest leaves are used, and all extraneous matter, such as sticks and bits of paper, is carefully excluded. The Government levies an excise duty of 30 per cent. of the price of sale on all tobacco, cigarettes, cigars, etc., manufactured in Russia. It is estimated that the revenue drawn from this source during the present year will amount to $26,555,400, indicating a total consumption of nearly $90,000,000.

The price of the Russian leaf, as it is delivered to the manufacturer, varies from $5 to $25 per pood (36 pounds), according to the quality and the abundance of the crop. Foreign leaf tobacco imported into Russia pays a duty of $17.84 per pood. No pronounced effort is being made to increase the exports of Russian tobacco.

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E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

INTENTIONAL SECOND EXPOSURE

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1853
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

R. STRAUS — A. LOEB
K. STRAUS & CO.
IMPORTERS OF
PACKERS OF HAVANA LEAF TOBACCO
301 & 303 North 3rd St.
PHILADELPHIA.

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and Packers of Leaf Tobacco
306 North Third St., Phila.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

H. Dolinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

L. KRUPPENBACH
IMPORTER OF HAVANA AND SUMATRA
DEALER IN LEAF TOBACCO
REGISTERED
1642-44 N. ELEVENTH. ST. PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

JOSEPH MONDAY.

A Hustling Member of the New York Trade.

The subject of the above sketch is none other than Joe Monday, the hustling manager of the well known firm of S. Monday & Sons, the cigar, cigarette and tobacco jobbing house of Brooklyn, N. Y. Joe was born in the City of Churches just thirty-two years ago. He was educated in the public schools, and upon his graduation, in 1891, secured a position with the New York Cotton Exchange where he remained until 1898, when he entered his father's concern as a salesman.

Joe's success was instantaneous. Being a natural born hustler, he was persistent without being insistent, a good talker, with tact and ability, and possessing an abundance of personal magnetism, he was well equipped with the necessary qualifications which go to the making of a succcessful salesman. His first work was on the well known "Hunter Dog" cigarros, and within a brief period he had them placed in over 95 per cent. of the stores in the Greater City and vicinity. After accomplishing this he, however, showed no signs of a "let-up."

About two years ago the firm gained its present tremendous success on the "Imperialette," a ten for fifteen cents Havana filled breva. Joe mapped out an aggressive and very successful campaign on this brand, and so effective were his methods that the brand jumped into instant popularity.

At the present time the firm employs about ten salesmen, and after a few days association with Joe they seem to become imbued with the same hustling spirit that their employer possesses. Young Monday is a clean cut everyday sort of a fellow, fond of sports, owns a horse and runabout, as well as an auto, and has been on many yachting trips the past summer. He has many friends both in and out of the trade.

The firm of S. Monday & Sons was established in 1860 by Solomon Monday, who retired from the firm in 1905, turning the same over to his two sons, Moe and Joe, the only condition being that the firm should always be known as S. Monday & Sons. Mr. Monday, Sr., was himself a hustler and it is because of his perseverance and well directed ambition that the firm of S. Monday & Sons occupy the vantage ground upon which they now stand and from which they can justly view the future with happy prospects. The firm today is the largest independent jobbing house in the East, using eight wagons with a large staff of salesmen. They occupy a large six-story building at 34-36-38 and 40 South First street, Brooklyn, with their own stable and garage in the rear.

Their latest effort is a tobacco cigarette called the "Solomonda." This brand has been on the market only a few weeks, and in that short period the number of duplicate orders received has exceeded their most sanguine expectations.

Punished for Giving Cigarette Paper to a Boy.

Milwaukee, Wis., Sept. 4.

George Jeske, 16 years old, was taken to the house of correction recently after being convicted of giving a cigarette paper to a companion. The arrest is the first of its kind that has taken place for months. Jeske, it is said, purchased a package of cigarettes from a storekeeper for several boy friends. He was caught in the act of exchanging them, and sentenced by Judge Neelen.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

Importer of SUMATRA and HAVANA
Dealer in all kinds of SEED LEAF

121 North Third Street
PHILADELPHIA

Tobacco

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.
Write for Prices.

Office and Warehouse: 630-636 N. Prince St.
Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025.

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE ..... ALL QUALITY ..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

CONTINUED ACTIVITY IN HAVANA.

Although Sales Were Much Less than in the Previous Week, Manufacturers and Dealers Kept the Market Lively. Receipts from the Country, 34,160 Bales. Whole Crop will be Needed if Demand Continues.

Special Correspondence of The Tobacco World.)

Havana, Cuba, Auguzt 31, 1908.

While the large sales reported last week have decreased 50 per cent, this week shows a good, lively market on the part of the independent manufacturers and dealers, as the trust was not an operator to any large amount. The prices are exceedingly firm, and general opinion favors a rise in the not distant future.

The receipts of leaf from the country have been even larger than during the previous week, but it must be borne in mind, in analyzing the figures, that a large proportion has been sold direct in the country to our local manufacturers and to some northern buyers, which vegas therefore are no longer for sale in our market. Besides, as the farmers and packers have been tempted by the prevailing good prices to rush all the ready bales to market, there are now a respectable number of vegas which are of a heavier type and will need time to cure before they can be worked, and there have also arrived some lots which will not be of quick sale for one reason or another. Good, light factory styles, of a high aroma, remain in excellent demand and are by no means abundant.

Although the total receipts from the country show an excess of 53,731 bales as compared with the year 1907, it must not be forgotten that owing to last fall's panic a larger part of the vegas remained unsold in the country than at the end of the year 1906, so of the 53,731 bales surplus recceipts probably almost 40,000 bales belonged to the 1907 growth, and therefore should not be counted as belonging to the 1908 crop. Probably by the end of December this year very little, if any, tobacco will remain in the country in farmers' hands, and only then will we be able to calculate this year's crop exactly.

Unless the present good demand should slacken up, there will be a sufficient outlet for the whole of our crop, as there are no surplus stocks to speak of held by the manufacturers or dealers in the United States, and as business in all branches of industry is bound to increase after the November elections have been safely passed, the present outlook appears cheerful enough. Men of experience, of course, never lose sight of the unforeseen contingencies which may arise, and therefore are not carried away by a bullish feeling.

Sales

during the week total 6,400 bales, of which 4,400 were Vuelta Abajo, 500 Partido and 1,500 Remedios. For the American market 3,950 bales were purchased, 1,250 were taken by local manufacturers, and 1,200 were bought for export to Europe.

Leaf tobacco exports from Havana during the past eight days were:

To the United States	4,001	bales
To Germany and other European countries	1,112	"
To South America	30	"
To Australia	11	"
Total	5,154	"

Buyers Come and Go.

Arrivals:—Harry Erlich and Sam. Janover, of Erlich Mfg. Co., Jose Lovera, of Jose Lovera Co., Antonio Rico and Milton Heinemann, of El Arte Cigar Co., and Jose Escalante, of Jose Escalante & Co., Tampa; G. W. Nichols and A. Astolozaga, of G. W. Nichols & Co., Key West and New York; H. Anton Bock, of H. Anton Bock & Co., Charles Vogt, of Carl Vogt's Sons, A. Winterberg, of Montevierno & Co., and E. Cordero, of E. Cordero & Co., New York; Ben. Rothschild, of Rothschild, Sons & Co., Chicago.

Returned:—Leslie Pantin and Sidney Rothschild, of Havana.

Departures:—Ernest Ellinger, Harry Erlich, Sam. Janover, Emilio Nunez, H. Anton Bock, Geo. W. Nichols and Sol. Hamburger, for New York; A. As-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO
LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In	VUELTA ABAJO	at	PUERTA de GOLPE
"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

Factory Vegas a Specialty

CHARLES BLASCO

Commission Merchant
Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

Rz. BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

GUSTAVO SALOMON Y HNOS.

Especialidad en TABACOS FINOS de VUELTA ABAJO, PARTIDOS y VUELTA ARRIBA

Monte 114

P. O. Box, Apartado 270
Cable: ZALEZGON

Habana

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English.

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

tolozaga, for Key West; Ben. Rothschild and Aug. Kuttnauer, for Chicago.

Havana Cigar Manufacturers are looking forward to a very active demand for the balance of this year, and as the 1908 crop is of an excellent high aroma (the flimsy part makes a successful blend with the good heavier leaf of the 1907 growth), and as the effects of the late panic have almost entirely disappeared, it is natural to suppose that the demand for imported Havana cigars will regain its usual proportions in the markets of the United States.

The chief reason why cigars manufactured at Havana are superior to those made by the clear Havana cigar manufacturers in the United States is that our renowned independent factories usually secure the cream of each year's crop, paying the highest prices for such vegas. The climate and the water for casing purposes may also have some influence in the making of cigars, although, as to the climate, Key West enjoys almost the same atmospheric conditions as Havana, and Tampa comes as a close second in this respect. Only in a few exceptional cases are the clear Havana cigar manufacturers of the United States willing to pay the high prices for cracker-jack vegas, and, especially so far as wrappers are concerned, they consume more of the cheaper resago styles, owing to the exorbitant duty of $1.48 per pound on all bales which contain 15 per cent. or more of wrappers. Besides, smokers who can afford to pay 25 cents or more for a cigar prefer the imported article, as then they are sure of getting genuine Havana tobacco, while the domestic cigar has to overcome the latent prejudice that it may contain a proportion of inferior tobacco.

H. Upmann & Co. exported 800,000 cigars during the past week, of their own and other independent manufacturers' goods. The grand H. Upmann factory is doing a very good business to all parts of the world.

Behrens & Co., of the famous Sol factory, were obliged to seat more cigarmakers, as the call for Sol cigars is steadily increasing. The first shipments of new cigars to Germany were pronounced "satisfactory" by a cable received by Behrens & Co. from Germany last week, and as a consequence repeat orders were likewise received for increased amounts.

Buying, Selling and Other Notes of Interest.

Sob. de A. Gonzales were sellers to the extent of 1,500 bales of Vuelta Abajo, Partido and Remedios.

Sam. I. Davis is still here and hard at work adding to his already heavy purchases.

A. Pazos & Co. closed out 556 bales of Vuelta Abajo and Partido from their choice escojidas.

Harry Erlich and Sam. Janover were buyers of about 500 bales of this year's excellent crop.

Suarez Hnos. disposed of 476 bales of Vuelta Abajo lowland vegas during the past week.

H. Anton Bock picked out some 300 bales of fine Vuelta Abajo leaf for his Don Antonio brand.

Muniz Hnos. & Co. turned over 380 bales of Abajo and Remedios.

G. W. Nichols and A. Astolazaga bought close on to 800 bales of Vuelta

(Concluded on page 18)

EDEN CIGAR FACTORY

of

BANCES & LOPEZ

HAVANA, CUBA

Calixto Lopez & Co.

180 Water St., NEW YORK

Will receive and attend to orders

Cigars made strictly of very best Vuelta Abajo Tobacco

CABLE ADDRESS "CALDA" TELEPHONE 6071.

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE & WAREHOUSE MONTE 156

P.O. Box 595 HAVANA, CUBA.

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

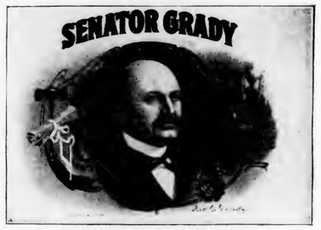
and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 98

L. J. SMITH & CO.

Red Lion, Pa.



WHOLESALE CIGAR MANUFACTURERS

and

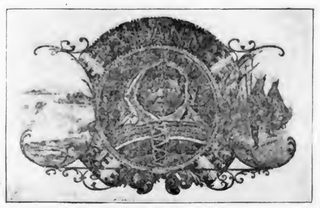
Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited

Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.



ERNEST ELLINGER & CO. Office, Nos. 87-89 Pine Street
Importers of HAVANA TOBACCO New York

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of Leaf Tobacco
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227
Amsterdam, Holland.
Cable Address: "HERE."
OFFICE:
183 Water St.
NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF Tobacco
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, September 8.

New York Leaf Market.

The past week has been a rather quiet one in the leaf tobacco market, and the volume of business done did not augur much for the month of September, which is just beginning. It was not wholly disappointing, of course, because there was some business done, although it was of a more or less unimportant nature. The reports of the August output of cigars, not only in the Metropolitan Districts but through the whole country, are not favorable to an early and greatly increased activity in the leaf tobacco market.

In Sumatra leaf a fair volume of business has been reported.

The Havana market has been moderately busy, and the conditions in Havana are reported very active at present.

• • •

The Cigar Manufacturers

That the cigar manufacturing trade is still feeling the effect of the panic of last fall is clearly shown by the returns of the sale of revenue stamps, during the month of August. The output of cigars for that month in the two principal city districts aggregated nearly 60,000,000, which is about 20,000,000 less than the output during August of last year, a decrease of 25 per cent. Notwithstanding this fact there is noticeable a gradual recovery, although the process is slow, and the percentage of decrease is gradually coming down.

• • •

Merriam to Visit Cuba.

John W. Merriam, of Roycroft fame, left for Havana, Cuba, on Saturday, to make selections of Havana leaf for factory purposes.

• • •

John H. Duys Home.

John H. Duys, who has been in the Eastern section, has returned to the city with his order book filled, as usual. Business is reported as improving gradually with the house, with excellent prospects for an extensive winter trade

• • •

Death of Louis Rascovar.

Louis H. Rascovar, who died suddenly in a Lenox avenue subway recently, was well known in the cigar manufacturing trade. He was at one time connected with the firm of Charles Stutz Company, cigar box manufacturers, 285 Monroe street, but of late years he was associated with the American Cigar Co. in their box department at Charleston, S. C. He is survived by a widow and one son.

• • •

J. Henry Newins Dead.

J. Henry Newins, the senior member of the cigar manufacturing firm of J. H. Newins & Son, at Riverhead, L. I., died last Tuesday night at his home in that town, in the 75th year of his age. He had been in poor health for some time, but his condition was not thought to be alarmingly serious and the end came suddenly.

George Coleman Retires.

Ralph B. Oppenheim has purchased the interest of George Coleman in the Coleman-Oppenheim Co., and Mr. Coleman has retired from the concern, which will continue to bear his name, and will be conducted under the direction of Mr. Oppenheim.

• • •

Regensburg's American Heroes.

The well known clear Havana cigar manufacturing firm of E. Regensburg & Sons is now introducing a new size of the American Brand, known as the Heroes. It is a two-for-a-quarter size, and is being exploited by means of posters and cartoons, with which dealers can feature window displays, and with a product of unquestionable quality to back it up, they will soon win the recognition which has been so amply won by the products of this house.

• • •

Trade Notes.

Abe Holzman, son of Jos. Holzman, Sumatra importer of 185 Water street, was married last Sunday to Miss Fanny Zeisman, at Arlington Hall. The ceremony took place at 5 o'clock, and after dinner was served the happy couple left on a short honeymoon trip up the State.

The G. B. D. pipe, for which H. S. Lederer is the U. S. representative, can be found in all stores in the Metropolis where up-to-date smokers' articles are dealt in. The line is an extensive one, and although they are manufactured abroad there is very little difference between their price and those of home manufacture.

E. Diamond, a cigar manufacturer of Passaic, N. J., was a visitor in our market last Saturday. He said that business was picking up nicely, and that he was looking for a good fall trade.

Abe Pereira, of Philadelphia, was in the Metropolis last Wednesday. He had just returned from Boston, where he put through a few good transactions.

Harry S. Lederer, the pipe man of 66 Nassau street, is back at his desk again after spending a vacation with his family at Atlantic City.

Herman Stein, leaf dealer of Lancaster, was again with us in the early part of the week. M. C. Miller, of Hartford, was also in Gotham.

M. Scadron, a Harlem retailer, has made extensive alterations in his store at 85 Lenox avenue. A new front has been installed, and when the alterations are complete a finer appearing place will be hard to find. His other branch, at 119th street and Lenox avenue, is still featuring the William The Silent clear Havana, which is Mr. Scadron's leading brand, while the six cent smoker is gaining in popularity every day.

Sol. Hamburger, of Hamburger Bros. & Co. returned from Havana on Tuesday last.

Norberto Cueva, of F. Miranda & Co., sailed on Saturday last for Havana.

Ernest Ellinger, of Ernest Ellinger & Co., has just returned to the New York headquarters of the firm, after a several weeks visit in Cuba.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the Largest Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

JOSH BILLINGS
5c. Cigar
"There hain't none better than the best."
—JOSH BILLINGS.
This Is the Best.

A cigar of merit with a push behind it.

The Best Little Cigars ever offered the American public.

Golden Eagle Cigars

They are extra large, Havana blend, and of perfect workmanship.
Finest package.

I. LEWIS & CO.
Makers,
Established 1870. Newark, N. J.
Z. JOHN NORRIS,
Manager of the Philadelphia Office,
14 South Fourth St.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE TOBACCO WORLD

ESTABLISHED 1881 INCORPORATED 1902

Published Every Wednesday
BY THE
TOBACCO WORLD PUBLISHING CO.

No. 224 Arch Street, Philadelphia

Cable Address, "Baccoworld." Havana Office, Prado 36, Altos.

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Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, SEPTEMBER 9, 1908.

THE LOCAL TOBACCO NEWS

The present week has not developed quite the activity which characterized the market last week. Of course there was a holiday intervening, which reduced the volume of business with the jobbers somewhat, particularly as it fell on a Monday, ordinarily a more active day with the retailing jobbers than any other day in the week.

Notwithstanding the long-continued dull spell, prices have been well maintained, considering all the circumstances, and there is at present little indication of any retrogression in that respect. In fact, for some types of leaf the market prices are a trifle higher than they had been, although no large quantities of goods are moving at present. A few visiting sellers have been in the market lately, prospecting for an outlet for their packings of 1907 Pennsylvania, but visiting buyers were few.

The Sumatra market has shown little change, and a moderate amount of business has been reported for the week—which was a rather short one.

In Havana tobacco there was a little activity of a local nature, but no transaction of special note was reported.

The cigar manufacturing trade is moderately fair for the closing of an unusually dull summer, and manufacturers are not without hope of a fairly thorough revival during the coming fall. Western orders have been very helpful in keeping our larger factories going at a fair rate of activity. The output for August is not particularly elating, as it shows a falling off as compared with August last year, but it is slightly encouraging in view of the fact that it also shows a gradual reduction in the percentage of the decreased output.

Retailers generally have had a fair week's business, and a few benefited particularly by a good business on Monday — Labor Day, which was pretty generally observed in the city.

The premises at 533 Chestnut street, recently vacated by the M. J. Dalton Co., will soon be occupied by a new tenant, who will also embark in the cigar business.

The much heralded litigation of the Key West Cigar Manufacturers' Association against T. H. Hart & Co., alleging unfair use of the words "Key West" in connection with cigars handled by this Philadelphia firm, is now a matter of history.

The Key Wess Cigar Manufacturers' Association was organized for the purpose of mutual protection of its members and to prevent the use of the caption "Key West' by manufacturers who were not located there, and in conformity with its general plans it has decided to enter upon a warfare against all manufacturers who fail to discontinue the practice. T. H. Hart & Co. were singled out as the first in this city against whom proceedings would be brought, and on August 22d injunction proceedings were begun. The case came up before Judge Holland in the U. S. Circuit Court last week, and the injunction asked for was granted.

T. H. Hart & Co. made no particular defense, as their leading brand of Havana cigars was formerly made in Key West, but later the factory was changed to one in Tampa, and one of the firm explained that it was really more a matter of neglect than of anything else that certain printed matter which they had on hand had not been destroyed and thus the use of the words "Key West" done away with, but that it was not done with a desire to profit by any special prestige which the words "Key West" might give their product.

Similar action is under way against others, and already papers have been filed against Charles G. Artz, a dealer in high class cigars on South Fourth st.

We are advised, under date of Sept. 3d, that Jerome H. Sheip, Secretary and Treasurer of Sheip & Vandegrift, Inc., has retired from that company, owing to poor health. F. W. Hudwalcker, who has for more than ten years been connected with the house, has been elected in his place. The trade will no doubt regret to learn of the retirement of Mr. Sheip, who was known over the country as one of the most progressive members of the cigar box industry.

Ph. Ertheiler, well known in the cigar trade of this city, died at his home here on Tuesday, after a lingering illness of more than a year's duration. Mr. Ertheiler at one time operated a cigar factory of considerable size in this city, and later was also engaged as a retailer on Market street, near Eleventh under the firm name of W. Z. Ertheiler & Co. Later he invented a machine with which he hoped to completely revolutionize the industry, and by the use of which he expected to be able to manufacture cigars without having to strip the stems from the leaves. He succeeded in forming a $1,000,000 company under the name of the United Cigar Improvement Co., which once had offices on Arch street near Third.

TRADE MARKS REGISTERED

REGALIA ROYALO. 16,077
For cigars, cigarettes, cheroots, stogies, smoking and chewing tobacco. Registered September 2, 1908, at 9 a. m., by American Lithographic Co., New York.

LA CRIMSONA. 16,078
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 2, 1908, at 9 a. m., by American Lithographic Co., New York.

JOSE HEREDIA. 16,079
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 2, 1908, at 9 a m., by American Lithographic Co., New York.

CUBAN POET. 16,080
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 2, 1908, at 9 a. m., by American Lithographic Co , New York.

CUBAN PROPHET. 16,081
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 2, 1908, at 9 a. m., by American Lithographic Co., New York.

MURALIA. 16,082
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 2, 1908, at 9 a. m., by American Lithographic Co., New York.

EL SUEVO 16,083
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 2, 1908, at 9 a. m., by American Lithographic Co., New York.

LA ESGRIMA. 16,084
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 2, 1908, at 9 a. m., by American Lithographic Co., New York.

ROYAL TURBAN. 16,085
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 2, 1908, at 9 a. m., by Schmidt & Co., New York.

REVILLA. 16,086
For cigars, cigarettes, chewing and smoking tobacco. Registered September 2, 1908, at 9 a. m., by American Cigar Co., New York.

LYLA. 16,087
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 2, 1908, at 9 a. m., by Seeman Bros., New York.

DOC KERNER'S POLLICKS. 16,088
For cigars, cheroots and stogies. Registered September 3, 1908, at 9 a. m., by E. H. Kerner, Evans City, Pa.

CONSOLO. 16,089
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 4, 1908, at 9 a. m., by John B. Hoen, Philadelphia, Pa.

LAS BUENOS. 16,090
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 4, 1908, at 9 a. m., by Kreuger & Braun, New York.

DUKE OF PORT. 16,091
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 4, 1908, at 9 a. m., by E. C. Burr, Port Jervis, N. Y.

B. B. B. 16,092
For cigars, cigarettes, cheroots, stogies and tobacco. Registered September 4, 1908, at 9 a. m., by E. C. Burr, Port Jervis, N. Y. A re-registration.

HAPPY JACK. 16,093
For cigars, cigarettes and cheroots. Registered September 4, 1908, at 9 a. m., by E. C. Burr, Port Jervis, N. Y.

ESTO. 16,094
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 5, 1908, at 9 a. m., by Z. S. Sheaffer, York, Pa. A re-registration by transfer from Yinger-White & Co., Camden, N. J.

CIRCLE E. 16,095
For cigars, cigarettes, cheroots, stogies, smoking and chewing tobacco. Registered September 5, 1908, at 9 a. m., by Morris Epstein, Chicago, Ill.

ATLANTIC SMOKERS. 16,096
For cigars. Registered September 5, 1908, at 9 a. m., by Adams Cigar Mfg. Co., New York.

MOQUETTE. 16,097
For cigars. Registered September 5, 1908, at 9 a. m , by George W. Childs, Maysville, Ky. A re-registration.

CITIZEN'S CHOICE. 16,098
For cigars. Registered September 5, 1908, at 9 a. m., by Galena Cigar Box Co., St. Louis, Mo. A re-registration.

RED CLOUD. 16,099
For cigars, cigarettes, cheroots. Registered September 5, 1908, at 9 a. m., by Calvert Lithographing Co., Chicago, Ill. A re-registration.

AUNT JANE. 16,100
For cigars, cigarettes, chewing and smoking tobacco. Registered September 5, 1908, at 9 a. m., by George Schlegel, New York.

BUON SAGGIO. 16,101
For cigars, cigarettes, chewing and smoking tobacco. Registered September 5, 1908, at 9 a. m., by George Schlegel, New York.

KNICKERS. 16,102
For cigars, cigarettes, chewing and smoking tobacco. Registered September 5, 1908, at 9 a. m., by George Schlegel, New York.

FLOR DE RE. 16,103
For cigars, cigarettes, chewing and smoking tobacco. Registered September 5, 1908, at 9 a. m., by George Schlegel, New York.

SAPORE. 16,104
For cigars, cigarettes, chewing and smoking tobacco. Registered September 5, 1908, at 9 a. m., by George Schlegel, New York.

LA SENSAZIONE. 16,105
For cigars, cigarettes, chewing and smoking tobacco. Registered September 5, 1908, at 9 a. m., by George Schlegel, New York.

SQUIBS. 16,106
For cigars, cigarettes, chewing and smoking tobacco. Registered September 5, 1908, at 9 a. m., by George Schlegel, New York.

CASA Del MUNDO. 16,107
For cigars. Registered September 5, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

FLOR de ISLA. 16,108
For cigars. Registered September 5, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York. A re-registration

KNIGHT GOETZ. 16,109
For cigars. Registered September 5, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

LA PIEDRA. 16,110
For cigars. Registered September 5, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

SEVILLANA. 16,111
For cigars. Registered September 5, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

LA CELANO. 16,112
For cigars. Registered September 5, 1908, at 9 a. m , by Petre, Schmidt & Bergmann, New York.

For Genuine Sawed Cedar Cigar Boxes, go to Established 1880
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

To Protect the Consumers against the Host of Imitators of this Old Time Famous Popular Brand of Cigars
Every Box of the
GENUINE PORTUONDO CIGARS
Carries this Trade Mark

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Established 1869

MANUFACTURED ONLY BY
The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia

CHELONIA. 16,113
For cigars, cigarettes and cheroots. Registered September 5, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, New York.

LORICATA. 16,114
For cigars, cigarettes and cheroots. Registered September 5, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, New York.

LA TAREDA. 16,115
For cigars, cigarettes and cheroots. Registered September 5, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, New York.

LA TUDELA. 16,116
For cigars, cigarettes and cheroots. Registered September 5, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, New York.

DIAMOND PANETELA. 16,117
For cigars. Registered September 8, 1908, at 9 a. m., by E. Diamond, Passaic, N. J.

DIAMOND'S PANETELA. 16,118
For cigars. Registered September 8, 1908, at 9 a. m., by E. Diamond, Passaic, N. J.

ANAVAH DEES. 16,119
For cigars. Registered September 8, 1908, at 9 a. m., by The Fair, Chicago, Ill.

KING SPRUCE. 16,120
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 8, 1908, at 9 a. m., by the American Lithographic Co., New York.

MODE DE CUBA. 16,121
For cigars, cigarettes, chewing and smoking tobacco. Registered September 8, 1908, at 9 a. m., by Henry Zwicker, Madison, Wis.

SALOME. 16,122
For cigars, cigarettes and cheroots. Registered September 8, 1908, at 9 a. m., by Wm. Steiner, Sons & Co., New York.

AMERICAN RUNNER. 16,123
For cigars, cigarettes and cheroots. Registered September 8, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

DON CABADA. 16,124
For cigars, cigarettes and cheroots. Registered September 8, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

DON EMILIO. 16,125
For cigars, cigarettes and cheroots. Registered September 8, 1908, at 9 a m., by Heywood, Strasser & Voigt Litho. Co., New York.

DON NUMO. 16,126
For cigars, cigarettes and cheroots. Registered September 8, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

GAY HUNTER. 16,127
For cigars, cigarettes and cheroots. Registered September 8, 1908, at 9 a. m., by Heywood. Strasser & Voigt Litho. Co., New York.

GILDIAZ. 16,128
For cigars, cigarettes and cheroots. Registered September 8, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

HAPPY TWINS. 16,129
For cigars, cigarettes and cheroots. Registered September 8, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

JEWEL WEED. 16,130
For cigars, cigarettes and cheroots. Registered September 8, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

PRASILEO. 16,131
For cigars cigarettes and cheroots. Registered September 8, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

TODD HALL. 16,132
For cigars, cigarettes and cheroots.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF Tobacco
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 CABLE: "NARGIL"

FARNHAM & REYNOLDS
Home Office: ADDISON, N. Y.
Packers of Finest Big Flats and Onondaga Cigar Leaf Tobacco
Warehouses: Addison, N. Y. Big Flats, N. Y. Meridian, N. Y. E. Hartford, Conn.
CONNECTICUT HAVANA SEED

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

LOUIS E. NEUMAN & Co.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

Michael Hose A. F. Brillhart

Dallas Cigar Co

Manufacturers of **CIGARS** & Dealers in

LEAF TOBACCO,

Dallastown, Penna.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

Registered September 8, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

DOC GORDON. 16,133

For cigars, cigarettes and cheroots. Registered September 8, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

MISS PRIMROSE. 16,134

For cigars, cigarettes and cheroots. Registered September 8, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

POMERO. 16,135

For cigars, cigarettes and cheroots. Registered September 8, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

RADIGAN. 16,136

For cigars, cigarettes and cheroots. Registered September 8, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

ST. CUTHBERT. 16,137

For cigars, cigarettes and cheroots. Registered September 8, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

TICEY. 16,138

For cigars, cigarettes, chewing and smoking tobacco. Registered September 8, 1908, at 9 a. m., by H. G. Harris, Chicago, Ill.

U. S. FLEET. 16,139

For cigars, cheroots and stogies. Registered September 8, 1908, at 9 a. m., by M. H. Shussett, Pittsburg, Pa.

Not Eligible.

Paul Revere, Marca Rica, La Linda, Prince Hanover, La Ninfa, Big Chief, Armada, Ohio Maid, The German, Ila, Myra, Reposo, La Meritosa, La Luxuria Bull Heads, Golden Age, Deer Park, Leuellen, Dew Drop, Evening Star, Star Light, Sunset, U. N. I., Royalty, El Invador, Liberty League, El Tipo, Milwaukee Library, Red Chief, Amante, Red Jacket, La Cenera, Marcia, Altura, La Sora, Andalusa, Esmeralda, Montero, Nadine, Cuban Bride, Ricardo, Tacitus, La Tasso, La Talca, Taranto, La Tarifa, White Baron, Wildfire, University Club, Nut Shell, Arco, Calexico, Optematis, Marathon, Bob Blake, Gentleman Jack, Pennsylvania Bond, Jolly Rover, Lord Derby, Don Roderick, Heart's Desire, Rondello, Rinaldo, I Spy, Ohio Bond, Fox Hunter, Mandalay, Papito, Golden Pippin, Ben Blair, Great Mogul, Ridolfo, High Caste, Little Brother, Fullworth, Sir Nigel, Algeria, La Gusto, El Tesoro, James Stephen Hogg, American Boys, Consumer, Big Three, Yankee Boys, No. 1, White Bear.

Transferred.

RED THISTLE.

Registered October 30, 1906, by George Schlegel, transferred to American West Indies Sales Co., New York, September 3, 1908.

BIG INDIAN. 15,995

For cigars, cigarettes, cheroots and stogies Registered August 22, 1908, by Becker & Watkins, Ridgeville, Ind., was transferred to Louis W. Keyer, Dayton O. September 3, 1908.

Cancelled.

KNIGHT RIDER. 16,043

For cigars. Registered August 28, 1908, by Moller, Kokeritz & Co., New York, has been cancelled.

WEST YORK STOGIES. 15,906

For cigars and stogies. Registered August 8, 1908, by West York Cigar Co., has been cancelled.

Corrections.

LA GUIADOR. 16,073

For cigars. Registered August 31, 1908, by Moller, Kokeritz & Co., New York, should have read EL GUIADOR.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-1h Tel. 722 Orchard

FOR SALE.—Two Solid Mahogany Wall Cases, good sized and large Show Case. Address Box 16, care of Tobacco World, Phila. 9-2h

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIE
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc

Factory: LANCASTER, PA.

STILL QUIET AT LANCASTER.

Sales Mainly to Local Factories. Progress of the '08 Crop. Tobacco Growers' Meeting.

Lancaster, Pa., Sept. 7.

The leaf market has remained quiet during the past week, and the principal business done consisted of sales made to the local manufacturing trade. To-day is being pretty generally observed as a holiday and this will again cut into this week's business.

The cutting of the new crop is progressing steadily and within another week a large proportion of the leaf will have been hung in the sheds. The cold nights we have had lately have not been particularly conducive to a full maturity of the crops, but they are ripening gradually, and if frosts do not come earlier than usual a well matured crop should be the result in a majority of cases.

The August meeting of the Lancaster County Tobacco Growers' Association was held on Saturday at the Cocalico experimental station, West Cocalico. 'Buses met the trolley cars at Ephrata, and conveyed the members to the place of meeting. Special attention has been paid at the station during the past year to the propagation of seed. Two years ago the development started, and half a dozen distinct types have been the result.

Seed had been supplied the society by the Government for the purpose of its being grown under shelter tent, and determine its adaptability to local soil. All of the tobacco raised in the tent looks fine, especially the cross between the Mexican tobacco raised by Dr. S. T. Davis with a Connecticut tobacco.

B. Ezra Herr, the President, was in the chair, and told of the efforts of the society during the past year. Some remarks were made by Dr. W. R. Frear, of State College. Samples of the 1906 and 1907 crops were exhibited by M. H. Greider. The 1906 crop was sweated in Connecticut, while the 1907 crop was sweated by Jacob Bowman, of this city.

It was the opinion of the growers that the crop north of this city is inferior to the tobacco raised south of Lancaster. Much of the tobacco suffered from drought.

The cigar industry is not yet experiencing any particular boom. Taken as a whole factories appear in some sections to be working a little more steadily, but the aggregate output is not increasing very rapidly.

The Ruppin factory, at Akron, has resumed operations with a full force of cigarmakers.

John P. Snader, who is erecting a new factory at Akron, is hoping to soon get into possession of the same.

G. Henry Sachs, a prominent local cigar manufacturer and retailer who succeeded Albright & Bro. at 103 West King street some time ago, is having an excellent run on several of his leading brands.

John F. Heiland & Co., leaf dealers and commission merchants, have found some improvement in business recently.

A sale of some 400 bales of Florida tobacco, which occurred at the Bresey warehouse in this city on Thursday last, attracted considerable attention, and much speculation as to the real ownership of the tobacco and the primary cause of the sale. The real facts are known to a few of the best posted people, but even if they were made public no one would be specially benefited. There is a great deal of reticence concerning it, although it has been intimated that if this sale proved a success, more sales would follow in various places. The tobacco was offered in single bale lots, and not all of it was disposed of.

The American Tobacco Company has declared its regular quarterly dividend of 1½ per cent. on the preferred stock, payable October 1st.

Dorean Hotel
(Brick, Fireproof)
Ocean Front at Vermont Av.
Atlantic City, N. J.
OPEN ALL YEAR

Gambol Room, Music, Ocean Front, Refined Surroundings
Accommodations for 350 guests
Elegantly furnished
Rooms and bath—single or en suite
Dining rooms and sun parlors overlooking ocean
Excellent Cuisine
New Grille a la America
Billiards, Shuffle Board, etc. Music
Write for literature
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A. J. HINSEY
Maker of
PEOPLE'S CHOICE
Plain Scrap
Smoking and Chewing Tobacco
ESPECIALLY FINE QUALITY FOR THE PIPE
We make a Fine
SCRAP FILLER FOR CIGARS
Factories & Office, **AKRON, PA.**

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

H. R. TROST & CO.

(Formerly with F. C. LINDE, HAMILTON & CO. for 27 years)

Leaf Tobacco Inspectors & Weighers

15 East Lemon Street, LANCASTER, PA.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

Established 1895 — Telephone Connection

T. L. ADAIR

Manufacturer of

Fine Cigars

Red Lion, Pa.

Special Lines for the Jobbing Trade

YORK CONDITIONS UNCHANGED

August Output of Cigars Lower than that Reported for July.

York, Pa., Sept. 7.

There is still but little change to be reported in the conditions of the cigar trade. One thing is certain, and that is that the output is not getting any larger, but on the contrary it is still somewhat behind last year's result for the corresponding period. During August the receipts from the sale of revenue stamps fell off $1,000 from those of the preceding month, and were $23,000 less than during the same month of last year. That is certainly not encouraging, and about the only consolation which is to be gleaned from the report is the fact that the proportion of decrease during each month is now getting smaller, thus virtually showing a gradual gain.

During the past month there were licensed seven new cigar factories, the largest of which is the Windsor branch of the United Cigar Manufacturers' Company, which took out bonds for employing 100 hands. The following is a complete list of the new licenses: Eli B. Stabley, York; Sterner Bros., Hanover; N. C. Emenheiser, Bittersville; Moses P. Liebhart, Bittersville; United Cigar Manufacturers' Company, Windsor; W. H. Schmuck, Windsor; Oliver C. Frey, Red Lion; Tobacco Manufacturers, Red Lion.

Murray L. Flinchbaugh, a cigar manufacturer at Red Lion, committed suicide last week by hanging himself in his cigar factory. Mr. Flinchbaugh is believed to have worried over business cares until his mind became temporarily unbalanced, and committed the act while in that state.

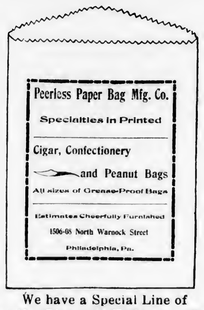
Waughtel Bros., manufacturers on West Broadway, Red Lion, have recently increased their force of cigarmakers.

J. H. Quigley, a manufacturer on South Main street, Red Lion, has enlarged his cigar factory building.

J. Gordon Fisher, of the leaf tobacco firm at Hanover, has lately been suffering from a severe attack of rheumatism, but is now improving slowly.

A mysterious fire occurred at the cigar factory of M. T. Bentz in this city. Shortly before the flames were discovered three revolver shots were heard in the building. Who fired the shots is not known, but the factory was destroyed.

—A little tobacco is grown in Eastern Massachusetts, mostly by small manufacturers, who aim to raise a part of their raw material each year.



We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

HOTEL WESTMINSTER

Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

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The John F. Hollingsworth Co.

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The Miami Valley Leaf Tobacco Co.

ALLEN H. REEDER — DAYTON, OHIO — STANLEY M. KROHN

Packers of Cigar Leaf Tobacco

ZIMMER SPANISH, GEBHARDT, DUTCH, MEXICAN SEED, CONNECTICUT, Etc.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request — P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

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LANCASTER, PA.

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Packer of
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All Grades of
Domestic Cigar Leaf Tobaccos

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All Kinds of Domestic Leaf Tobacco

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32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

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Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of

Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA. — MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

Lemon and Arch Sts. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn N.Y.
Branch Office
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Cigar Labels, Bands & Trimmings.

John McLaughlin. J. K. Kauffman.

JOHN McLAUGHLIN & CO.

Wholesale Dealers in All Kinds of

Plug & Smoking Tobaccos

Also, All Grades of

Fine Cigars & Leaf Tobacco

No. 307 North Queen St.
LANCASTER, PA.

HAVAVA CORRESPONDENCE.

(Concluded from p. 9)

Abajo and Partido, if they are correctly reported.

Perez y Obeso sold 300 bales of Vuelta Abajo last week.

Gen. Emilio Nunez, who left on Saturday by the steamship Saratoga for New York, has definitely refused to any longer mix up in Cuban politics, and will henceforth devote all his energies to the Loeb-Nunez Havana Co. This company has made some purchases of excellent leaf in the country, is making a number of packings, and will have some very choice tobacco to offer to its customers.

Jose F. Rocha has closed some deals amounting to 256 bales of Vuelta Abajo.

Heinrich Neuberger was again a good buyer of leaf in our market, as the indefatigable Fritz Lederer shipped 548 bales to Germany alone.

Cardenas & Co., who are holders of very choice Vuelta Abajo vegas, disposed of 250 bales last week.

I. Bernheim & Son are large operators in our market. They shipped 504 bales to the United States during the past week.

B. Diaz & Co. turned over 200 bales of Vuelta Abajo to their customers.

Ernest Ettlinger left by the steamship Saratoga, well pleased with his escojidas and purchases of leaf in the country.

A. Moeller shipped 200 bales to the Hamburg market.

A. M. Calzada & Co. are working hard at their escojidas in the country, and Don Antonia left for a personal inspection of them last week. The customers of this firm are sure to find some of the very best styles of tobacco when they come down here.

J. F. Berndes & Co. were shippers of 213 bales of leaf to Germany per steamship Saratoga.

Rz. Bautista & Co. have sustained a severe loss by the untimely death of Don Antonio Rodriguez Bautista, which occurred at Vigo, Spain, on the 27th instant. He was a gentleman in the true sense of the word, and had been a hard worker up to a year ago, when ill health forced him to go to Spain to find relief from his sufferings. He was only 41 years of age, and leaves a widow and two children. Everyone who knew Don Antonio liked him for his openheartedness, and the condolence extended to Don Jesus, his brother, is universal in the tobacco trade. Don Jesus was terribly overcome when the news reached here by cable on Thursday last.

RECEIPTS FROM THE COUNTRY.

	Week ending Aug. 29 Bales	Since Jan. 1 Bales
Vuelta Abajo	21,951	124,531
Semi Vuelta	840	7,897
Partido	2,287	19,045
Matanzas	—	469
Remedios & S. Clara	8,613	71,799
Mayari	469	5,802
Total	34,160	229,483

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,

Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

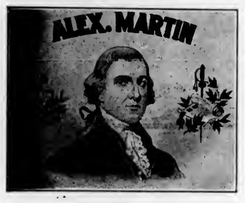
Growers and Packers of
HIGHEST GRADES
CONNECTICUT HAVANA SEED

The Krohn Tobacco Co.
(of WINDSOR, CONN.)

Our Plantations are in the most famous growing section
Fine Handling Superb Quality

Address: F. B. GRIFFIN, Manager, NORTH BLOOMFIELD, CONN. —OR— A. H. REEDER, President, P. O. BOX 574, DAYTON, O.

HERMAN DELLE



York, Penna.
Maker of
Delman 5c.
Herdel 5c.
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UNION MADE
CIGARS
Sold to Wholesale & Jobbing Trade only
Samples to Responsible Houses

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

GEO. W. PARR

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Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 — Factory No. 79

S. R. KOCHER

Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

W. R. DAUGHERTY & BRO.
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Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active
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The American Tobacco Co.
Boot Jack Plug
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Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural
Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The harvest of the tobacco crop has gone forward very fast during the past week, and many of the fields are already harrowed, and the ridges smoothed down. The crop, so far as it has been harvested, shows very light colors in the sheds, so far as it has got cured down, and barring the few holes (in some instances) looks fine, and equal to a sixteen or eighteen cent value. The growth was large and showy; a finer crop was never grown, and what was in the sheds before the hailstorm, and that portion that was skipped by the storm should bring a fancy price. I think the crop will all be housed without showing any frost marks.

Considerable has been said in the papers about the buying of a large quantity of the hail-cut tobacco. If this is a fact I have not heard of it, and am living right in the centre of the hail belt. I think that ten or twelve crops sold is the limit.

Our correspondents write:

Northfield, Mass.: "The tobacco crop is looking fine in this town, as well as we ever saw it. No hail or wind and the late rains have been just the right thing. Harvesting began last week."

Wethersfield, Conn.: "The tobacco crop is looking well, commenced cutting last week. Without any storms from now on, it will be as sound and clean a crop as ever was harvested. There will be about two thirds as much grown as usual. A great many buyers are looking around, but no sales to report."

East Whately, Mass.: "The following sales of hail cut tobacco at this place: Hiram Bardwell, 3 acres; George Dickinson & Son, 11 acres; M. J. Powers, 11 acres; W. F. Cooley, 4 acres. All at "private terms," but it is reported these crops brought from 5 to 6 cents. Everyone is busy harvesting. The warehouse at East Whately, used by L. P. Kimmig & Co. has been sold to M. E. Manning, of this place, who will overhaul it and assort for a Pennsylvania firm."

Hatfield, Mass.: "Tobacco mostly housed. It is coming in finely and is called a banner crop. One sale is reported of 1908 crop of three acres, to a local firm at 10 cents, the buyer to hang, strip and risk the cure of same."

Granby, Conn.: "The crop is about 20 per cent. larger in acreage than usual, and appears very thrifty and of good quality, although a little lighter in weight than last year. One concern raised 150 acres of Cuban tobacco under tents besides 20 acres of seedleaf in the fields."

South Windsor, Conn.: "In quality and condition the tobacco crop is one of the best raised for many years. Of the 1,000 acres in town, more than nine-tenths is seedleaf, the rest broadleaf."

Tariffville, Conn.: "There was no hail damage here, but considerable calico leaf. About 1,000 acres are grown in this town and nearby. One grower has 35 acres. Another has 175 acres under tent, and is making it a success, securing a strong, tough leaf for wrappers. The outdoor crop is better than last year in quality and condition."

Glastonbury, Conn.: "About 850 acres are raised here, about one-half of the broadleaf kind. It is one of the best crops for years and tobacco sheds will be crowded. Sampling of the remaining crops of 1907 will begin soon after Sept. 1, and buyers are ready to look at same."

North Hatfield, Mass.: "Harvesting nearly done in this vicinity. Leslie W. Swift has sold from his warehouse 74 cases of 1907 crop of dark wrappers to a Pennsylvania firm. He has also bought of George Dickinson & Son their crop of 1907 complete of 51 cases. Some sheds show the leaf about cured, except the stem which of course remains fat. This, of course, only means the first harvested. I hear that Charlie Warner has some of his first cutting ready to come down the first damp after this date."—American Cultivator.

NEW YORK STATE.

Baldwinsville.—Growers have been busy cutting during the last few days and a large proportion of the crop is now safely in the sheds. The end of the week will see cutting nearly finished.—Gazette.

EDGERTON, WIS.

The buying movement, which started in with a rush in Vernon county, is proceeding under more moderate methods. While a large proportion of the force first sent into the field has been retired there is still some riding being done and contracts closed along conservative lines. The best estimate that we have been able to get is that from 600 to 1,000 acres have been contracted to date at an average price not very much under 10 cents for wrapper and binder grades for bundle delivery. Some dealers claim not to exceed 20 per cent. of the crop is a desirable purchase at this time. There is less disposition to operate in the southern growing sections.

Rains have fallen during the week affording some relief from the drouth. These having been followed by cooler weather which assists in the harvest that is pushed forward as rapidly as possible. Scarcely half the crop will be secured by the close of this week.

Frosts are reported in northern Dane county and beyond, Thursday morning, and it is feared that both corn and tobacco will show its markings.

The old leaf market has developed no encouraging features. However, a small trade is being enjoyed with manufacturers as their needs require.

Shipments, 400 cases.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana
Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars
CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in
Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll.
ROBESONIA, PA.

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
51 Market Street
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

OLDEST MANUFACTURERS OF
PEACH and PRUNE FLAVORS
Also of the
World Renowned and Non-Evaporating
SPANISH BETUNS
Cigar and Tobacco Flavors, Sweeteners, etc.
Write for Free Samples and Particulars
Guaranteed to be the Strongest and Best
Established 1855
FRIES & BRO.
92 Reade Street, NEW YORK.

W. H. RAAB & SONS,
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No 463
ESTABLISHED 1871.
CAPACITY 75,000 PER DAY
DALLASTOWN, PA.

The Ideal Cigar Made in an Ideal Way
Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

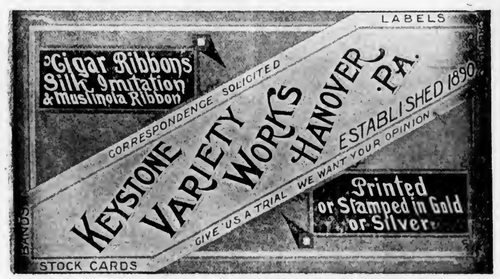
CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc. MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

WM. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



Special Designs
Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal Printed Labels

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.

Steam Cigar Box Manufacturer

DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U. S. A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

Patents *Caveats, Trade Marks, Design-Patents, Copyrights, etc.*
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds

ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana	10c.
"S. B." Seed and Havana	5c.
"KATHLEEN O'NEIL"	5c.
"VUELTA SPRIGS" The Mellow Cigar	5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA

PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

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INTENTIONAL SECOND EXPOSURE

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THE TOBACCO WORLD

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

THE TOBACCO WORLD

Established in 1881. Vol. XXVIII., No. 38. | PHILADELPHIA and NEW YORK, SEPT. 16, 1908. | One Dollar per Annum. Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUMTRA TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

W. W. STEWART & SONS

Reading, Pa.

Makers of the

JOHN HAY

LADY HELEN

10c.

JOHN HAY, Jr.

ELI PERKINS

5c.

High Grade Seed and Havana Cigars

Correspondence with Responsible Houses Solicited

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa

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Tel. 722 Orchard 6-8-10 Gouverneur Slip, NEW YORK

For Sale { CIGAR SCRAPS—Clean and Sound
Write Us for Prices
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I bespeak for the new company the cordial support of those friends who have patronized me in the past, assuring them that the quality of the manufactured articles will be quite equal to the character of the work heretofore done at my factory.

The business has been disposed of by me owing to ill health and the necessity of change of climate. All bills which are due me may be paid directly to me or to the Fernando Cigar Company who will receipt therefor.

Yours truly, Joseph Wickert.

NEW ELMIRA PACKING FIRM.

Way & Brand Will Open the New Establishment.

Elmira, N. Y., Sept. 10.

A new leaf tobacco packing firm has been formed here, under the name of Way & Brand, which is composed of Herbert C. Way and Charles G. Brand.

A new warehouse at Lake and William streets, recently completed, will be occupied by them.

Both members of the firm are already well and favorably known to the trade. Mr. Way has been for some time engaged as a grower and packer of leaf tobacco, while Mr. Brand has also been brought up in the tobacco business in which, under the tutorship of his father, John Brand, he has gained a wide and valuable experience.

MAIL POUCH FACTORY REPAIRS

Bloch Bros. Tobacco Co. Closed Down for Two Weeks.

Wheeling, W. Va. Sept. 9.

Announcement was made on the 1st inst. that the Bloch Bros.' tobacco works on the South Side would close down the last of that week and operations would be suspended for a period of two weeks to permit of certain repairs being made to the plant.

The company it is understood has enough orders ahead to keep the plant operating all fall and winter, but to make possible a long steady run repairs must be made, and this necessitates a suspension of operations.

City Mayor Arrested for Selling Cigarettes Illegally.

Olympia, Wash., Sept. 10.

W. A. Hagemeyer, mayor of Olympia, who conducts two cigar stands in this city, pleaded guilty to selling cigarettes in contravention to the Bylerly anti-cigarette law passed by the last legislature.

The mayor was arrested on a warrant sworn to by W. H. Davis, a leader of a local reform society, who recently secured the conviction of several local saloon men for selling liquor to minors and for Sunday law violation.

The mayor was fined $10 and costs by Milton Giles, justice of the peace, before whom he appeared. Mr. Hagemeyer was elected mayor last December on what was known in the campaign as the wide open ticket.

Will Buy and Pack Wisconsin.

Edward E. Simonson, a well known and experienced leaf tobacco handler at Stoughton, Wis., is open to correspondence with members of the trade who wish to buy and pack tobacco in that State. Mr. Simonson not only has the experience, but he also has the facilities, in the way of modern warehouse room, etc., for successfully and satisfactorily carrying out such a mission. He handles large quantities of leaf each year, and is prepared to conduct the business on a commission basis.

TAMPA FACTORY COMPLETED.

New Building for Calixto Lopez & Co. Ready for Equipment.

Tampa, Fla., Sept. 10.

The big Calixto Lopez factory in John H. Drew's subdivision of Northwest Tampa is completed and the owners are now in possession of the property. The equipment is being installed and within a very few days a large force of cigarmakers will be put at work in the building.

The factory will not be operated in the name of Calixto Lopez. A new firm has been formed under the name Lopez, Hermanos & Co., of which Mr. Pando, who is to be the manager of the factory, is a member. It will, however, enjoy all the prestige of the famous old Havana house, and will do a tremendous business.

As has been previously stated, this is one of the largest, handsomest and most conveniently arranged factory buildings in the city. All who have visited it are enthusiastic in praise of it.

The firm is having the factory very handsomely furnished. A massive brick wall is to be built around the entire square in which the building is located.

The owners of the factory have purchased twenty lots from Mr. Drew and it is understood to be their intention to erect business houses and cottages for their workmen on all of them as soon as possible.

Extensive building operations are in progress in the subdivision in addition to the work which has been done by Mr. Drew. Several of the principal streets in the subdivision are to be paved at once with vitrified brick.

Mr. Drew is very well pleased with the prospects for business this fall and winter. He deserves success, and the community generally will rejoice at the full fruition of all of his hopes and plans.

Kentucky Farmers' Vigilance Committee.

Waddy, Ky., Sept. 10.

The farmers in the extreme Southeastern section of Shelby county, near the Anderson and Spencer lines, ignored the request not to put out a crop of tobacco in the early spring, and defied the night riders to molest them in the cultivation of their crops.

Everything has been moving along smoothly until within the past week when several of the farmers have been notified that they may have the privilege of cutting and housing the crop, but the torch will be applied to the barns and the lash to the backs of the growers.

Matches and switches have been sent to several and now these farmers have organized a vigilance committee for protection of their homes. The people of that section are well prepared to meet an attack from the night riders, as they have armed themselves with improved guns.

U. S. CONSULAR REPORTS

Concerning the Tobacco Industry in Foreign Countries.

GERMANY.

American Tobacco Popular at Hamburg.

Consul-General Hugh Pitcairn furnishes the following information concerning the imports of tobacco at Hamburg:

For many years Germany, particularly through Hamburg, has been a large importer of tobacco from the United States, such as is designated Virginia, Ohio, Maryland, burley, seed leaf, etc. These tobaccos are very popular here and there is always a large demand for them.

From 1897 to 1907 the imports of American tobacco have gradually increased. Although seed leaf tobacco has somewhat decreased in its imports since 1904, the decline is merely due to the advance in the prices of this article in the course of the last few years.

While Germany is producing tobacco, it can not be said that the Government is encouraging its production with a view of using the domestic article in substitution of American tobacco, and the industry is not receiving any Governmental aid. Of German tobacco there is scarcely any exported to foreign countries, so that it can be said that the official statistics of exports of tobacco from Hamburg are actually figures representing re exported shipments.

There is, so far, no other tobacco substituted here for the American product, and the latter will always remain popular and in demand as long as the prices range within a reasonable limit.

BRITISH INDIA.

Imports of Raw and Manufactured Tobaccos

In reporting that in 1907-1908 India imported 1,224,818 pounds of unmanufactured tobacco, which was valued at $212,036, an increase of $13,330 over the previous year, Consul General William H. Michael, of Calcutta, gives the following further tobacco trade details:

The imports of cigars amounted to 117,554 pounds, valued at $145,397. A limited amount of tobacco, raised in Virginia, and a few Key West cigars were imported from the United States, and some tobacco and cigars were imported from Cuba. The importation of cigarettes is increasing, notwithstanding a number of cigarette factories have been started in India during the last two years. The imports of cigarettes in 1907-1908 amounted to 3,634,192 pounds, valued at $2,039,920, against 2,912,341 pounds in 1906-1907, valued at $1,532,454. The Government report does not give the country of origin. It is generally understood, however, that the bulk of cigarette imports come from the United States, which are cheap, attractive, of good "bouquet," and nicely put up. Egypt comes next, but her cheaper class of cigarettes are not to be compared, in point of attractiveness, to the American article.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

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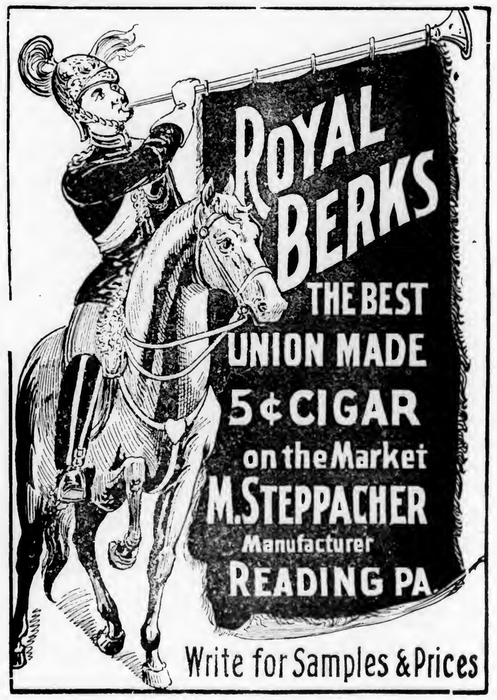

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To my Patrons: Gentlemen: I beg to announce to you and the public generally that I have this day sold my business, and transferred the same to Napoleon Primeau, John McGuire and August Storch, who will continue to manufacture cigars at the old stand under the name of the "Fernando Cigar Company." The business of the company will be conducted under the management of Mr. Storch who has heretofore so satisfactorily served the patrons who have honored me with their confidence.

I bespeak for the new company the cordial support of those friends who have patronized me in the past, assuring them that the quality of the manufactured articles will be quite equal to the character of the work heretofore done at my factory.

The business has been disposed of by me owing to ill health and the necessity of change of climate. All bills which are due me may be paid directly to me or to the Fernando Cigar Company who will receipt therefor.

Yours truly, Joseph Wickert.

NEW ELMIRA PACKING FIRM.

Way & Brand Will Open the New Establishment.

Elmira, N. Y., Sept. 10.

A new leaf tobacco packing firm has been formed here, under the name of Way & Brand, which is composed of Herbert C. Way and Charles G. Brand.

A new warehouse at Lake and William streets, recently completed, will be occupied by them.

Both members of the firm are already well and favorably known to the trade. Mr. Way has been for some time engaged as a grower and packer of leaf tobacco, while Mr. Brand has also been brought up in the tobacco business in which, under the tutorship of his father, John Brand, he has gained a wide and valuable experience.

MAIL POUCH FACTORY REPAIRS

Bloch Bros. Tobacco Co. Closed Down for Two Weeks.

Wheeling, W. Va. Sept. 9.

Announcement was made on the 1st inst. that the Bloch Bros.' tobacco works on the South Side would close down the last of that week and operations would be suspended for a period of two weeks to permit of certain repairs being made to the plant.

The company it is understood has enough orders ahead to keep the plant operating all fall and winter, but to make possible a long steady run repairs must be made, and this necessitates a suspension of operations.

City Mayor Arrested for Selling Cigarettes Illegally.

Olympia, Wash., Sept. 10.

W. A. Hagemeyer, mayor of Olympia, who conducts two cigar stands in this city, pleaded guilty to selling cigarettes in contravention to the Bylerly anti-cigarette law passed by the last legislature.

The mayor was arrested on a warrant sworn to by W. H. Davis, a leader of a local reform society, who recently secured the conviction of several local saloon men for selling liquor to minors and for Sunday law violation.

The mayor was fined $10 and costs by Milton Giles, justice of the peace, before whom he appeared. Mr. Hagemeyer was elected mayor last December on what was known in the campaign as the wide open ticket.

Will Buy and Pack Wisconsin.

Edward E. Simonson, a well known and experienced leaf tobacco handler at Stoughton, Wis., is open to correspondence with members of the trade who wish to buy and pack tobacco in that State. Mr. Simonson not only has the experience, but he also has the facilities, in the way of modern warehouse room, etc., for successfully and satisfactorily carrying out such a mission. He handles large quantities of leaf each year, and is prepared to conduct the business on a commission basis.

TAMPA FACTORY COMPLETED.

New Building for Calixto Lopez & Co. Ready for Equipment.

Tampa, Fla., Sept. 10.

The big Calixto Lopez factory in John H. Drew's subdivision of Northwest Tampa is completed and the owners are now in possession of the property. The equipment is being installed and within a very few days a large force of cigarmakers will be put at work in the building.

The factory will not be operated in the name of Calixto Lopez. A new firm has been formed under the name Lopez, Hermanos & Co., of which Mr. Pando, who is to be the manager of the factory, is a member. It will, however, enjoy all the prestige of the famous old Havana house, and will do a tremendous business.

As has been previously stated, this is one of the largest, handsomest and most conveniently arranged factory buildings in the city. All who have visited it are enthusiastic in praise of it.

The firm is having the factory very handsomely furnished. A massive brick wall is to be built around the entire square in which the building is located.

The owners of the factory have purchased twenty lots from Mr. Drew and it is understood to be their intention to erect business houses and cottages for their workmen on all of them as soon as possible.

Extensive building operations are in progress in the subdivision in addition to the work which has been done by Mr. Drew. Several of the principal streets in the subdivision are to be paved at once with vitrified brick.

Mr. Drew is very well pleased with the prospects for business this fall and winter. He deserves success, and the community generally will rejoice at the full fruition of all of his hopes and plans.

Kentucky Farmers' Vigilance Committee.

Waddy, Ky., Sept. 10.

The farmers in the extreme Southeastern section of Shelby county, near the Anderson and Spencer lines, ignored the request not to put out a crop of tobacco in the early spring, and defied the night riders to molest them in the cultivation of their crops.

Everything has been moving along smoothly until within the past week when several of the farmers have been notified that they may have the privilege of cutting and housing the crop, but the torch will be applied to the barns and the lash to the backs of the growers.

Matches and switches have been sent to several and now these farmers have organized a vigilance committee for protection of their homes. The people of that section are well prepared to meet an attack from the night riders, as they have armed themselves with improved guns.

U. S. CONSULAR REPORTS

Concerning the Tobacco Industry in Foreign Countries.

GERMANY.

American Tobacco Popular at Hamburg.

Consul-General Hugh Pitcairn furnishes the following information concerning the imports of tobacco at Hamburg:

For many years Germany, particularly through Hamburg, has been a large importer of tobacco from the United States, such as is designated Virginia, Ohio, Maryland, burley, seed leaf, etc. These tobaccos are very popular here and there is always a large demand for them.

From 1897 to 1907 the imports of American tobacco have gradually increased. Although seed leaf tobacco has somewhat decreased in its imports since 1904, the decline is merely due to the advance in the prices of this article in the course of the last few years.

While Germany is producing tobacco, it can not be said that the Government is encouraging its production with a view of using the domestic article in substitution of American tobacco, and the industry is not receiving any Governmental aid. Of German tobacco there is scarcely any exported to foreign countries, so that it can be said that the official statistics of exports of tobacco from Hamburg are actually figures representing re exported shipments.

There is, so far, no other tobacco substituted here for the American product, and the latter will always remain popular and in demand as long as the prices range within a reasonable limit.

BRITISH INDIA.

Imports of Raw and Manufactured Tobaccos

In reporting that in 1907-1908 India imported 1,224,818 pounds of unmanufactured tobacco, which was valued at $212,036, an increase of $13,330 over the previous year, Consul General William H. Michael, of Calcutta, gives the following further tobacco trade details:

The imports of cigars amounted to 117,554 pounds, valued at $145,397. A limited amount of tobacco, raised in Virginia, and a few Key West cigars were imported from the United States, and some tobacco and cigars were imported from Cuba. The importation of cigarettes is increasing, notwithstanding a number of cigarette factories have been started in India during the last two years. The imports of cigarettes in 1907-1908 amounted to 3,634,192 pounds, valued at $2,639,920, against 2,912,341 pounds in 1906-1907, valued at $1,532,454. The Government report does not give the country of origin. It is generally understood, however, that the bulk of cigarette imports come from the United States, which are cheap, attractive, of good "bouquet," and nicely put up. Egypt comes next, but her cheaper class of cigarettes are not to be compared, in point of attractiveness, to the American article.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

INTENTIONAL SECOND EXPOSURE

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

R. STRAUS — A. LOEB
K. STRAUS & CO.
IMPORTERS OF
PACKERS OF HAVANA TOBACCO
301 & 303 North 3rd St.
PHILADELPHIA.

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and Packers of Leaf Tobacco
306 North Third St., Phila.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

H. Dolinsky & Son
Importers & Packers of
HAVANA AND SEED LEAF TOBACCO
SUMATRA
147 N. Third St, Philadelphia, Pa.

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

India exhibited at the exposition held in Calcutta last year a great variety of home-made cigarettes, but the best and highest priced shown were inferior to the cheapest cigarettes imported from the United States. Indian manufacturers of cigarettes are improving their machinery and "style" and will no doubt in time be able to make a presentable cigarette. Europeans living in India, however, seldom use native-made cigarettes.

Sold Pooled Tobacco; Arrested.

Lexington, Ky., Sept. 10.

Promoters of the Equity Society are making trouble for violators of the anti-selling tobacco agreement in Kentucky. In Owen county Florian Gray sold a half interest in his crop of tobacco which the Burley Tobacco Society claims is pooled. He and his brother Grover were arrested Friday and held over to the grand jury.

The purchasers of the tobacco of T. T. Vallandingham and Landrum Fortner were arraigned on a charge of buying the pooled tobacco. They, too, were held to the grand jury. It is the first instance in Kentucky where the new Crecelius law has been invoked against buyers. Vallandingham and Fortner claim that they did not know the tobacco was pooled.

Abraham's Green Bay Branch.

Milwaukee, Wis., Sept. 10.

Faith in the future of the city of Milwaukee has always marked the efforts of Leo Abraham, the popular local cigar merchant. Maintaining not only his regular force during the last twelve months, but adding to it on account of growing patronage, Mr. Abraham feels he is warranted in again showing his confidence in continued progress, by opening an elegantly fitted store in Green Bay, Wis.

The new branch will be opened to the public Sept. 12, 1908, immediately after Mr. Abraham returns from Boston and New York, where he went last week to take advantage of the recent drop in the Havana tobacco market for next year's supply of cigars.

Of local dealers who have advertised regularly for new trade, Leo Abraham is firm in his belief that he needs only to get a new customer to hold him permanently with the values offered at his stores.

That the Green Bay store will prove a good investment is certain, if the success of the Milwaukee stores is to be taken as evidence of ability to make good. The offerings on Saturday at Green Bay will match the unparalleled values usually given in Mr. Abraham's Milwaukee stores.

Closing Johnstown Store.

Johnstown, Pa., Sept. 10.

It was announced last evening that the big wholesale cigar, stogy and pipe stores of L. Goldsmit Bros. & Co. at 629-31-33 Railroad street are to be removed from the city. The change is to be made at once and the stock on hand will be shipped out within a day or two. Starting yesterday, all shipments of goods of the firm into this territory were made from Pittsburg stores. This will be the plan followed in the future.

G. W. Gildisch, of 211 Union street, who has been general manager of the local stores since they were opened 18 months ago, stated last evening that the firm came to Johnstown primarily for advertising purposes. The trade in this section was at that time so scattered that it was hard to reach from the Pittsburg branch. Since the opening of the stores here, he claims, the business of the firm among the small dealers has been made compact and can now be reached with less expense from Pittsburg than from Johnstown. Mr. Gildisch will remain here to look after the Goldsmit interests and will probably open an office.

—A new cigar factory is being opened at Marshfield, Wis., by Fred. W. Kohl and William Herman, who were for ten years past in the employ of the John Hoelz Factory of that place. Both are young men, active and experienced, and a bright future is predicted for them.

—A small tobacco patch at Wakefield, Mass., shows plants seven feet high, with leaves measuring 21 by 42 inches.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

121 North Third Street
PHILADELPHIA

Importer of SUMATRA and HAVANA
Dealer in all kinds of SEED LEAF

Tobacco

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.
Write for Prices.

Office and Warehouse: 630-636 N. Prince St.
Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:
313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Leaf Receipts in Havana to Date, 259,762 Bales.

Another Week of Heavy Receipts, an Active Market, and an Advance in Prices of Choice Lots. Buyers Appear to Know What They Want, and Will Not Look at Anything Else Just Now.

Special Correspondence of The Tobacco World.)

Havana, Cuba, September 7, 1908.

During the week our market has been booming, so far as activity is concerned, and there has also been a further advance established in the price for choice factory vegas of Vuelta Abajo, which are already beginning to become scarce. Receipts of leaf from all sections of the island have been heavy, but although nearly thirty buyers scoured our market during the past week, they paid no attention to other than the special styles they were looking for, and all vegas which were too heavy in quality, were uncured, or had some faults, were entirely neglected for the moment. Several lots of old tobacco (1907 crop) however, found favor. The demand for Germany (low grade Remedios and some Puntillas) remains excellent, and the Spanish regie also is buying colas of Vuelta Abajo and botes of Remedios to a fair extent. The trust is said to have purchased 3,000 bales of Vuelta Abajo and Partido fillers during the week.

The farmers in the lowland section of the Vuelta Abajo have almost entirely closed out their holdings, the exceptions being a few straggling vegas which are held too highly by the owners.

The buyers of the Spanish dealers here are now at work to pick up all of the remaining good vegas in the hilly sections of the Vuelta Abajo, and it would cause no surprise to learn that during the next four weeks all of the unsold stocks in the hands of farmers had changed owners.

In Semi Vuelta nothing remains in the country, and as the crop has been a partial failure by reason of the drought in this district, it will be considerably smaller than last year.

The farmers of Partido leaf have been unable to sell upon the large scale usual in former years, but the good portion is bound to find buyers before long, and here in Havana the demand has been quite good, although some discrimination has been used by the purchasers in making selections.

The domestic packers of Remedios leaf have bought all the stocks in the hands of farmers, and as the low grades have been selling rapidly for Germany, Spain and to some Key West and Tampa manufacturers, the only stocks remaining will be first, second and third capaduras for the American market. Owing to the divergence of opinion between sellers and buyers as to the intrinsic value, no large business has been done yet, although some of the American exporters established here are picking up all vegas and escojidas which they can get hold of at their figures. Sellers say that at the ruling prices there is no money in making an escojida of Remedios, owing to the poor yield and the high prices paid to the farmers, and therefore they are unwilling to sell, expecting to see higher prices ruling this coming winter. It remains to be seen how anxious the buyers are going to be when the season opens for this class of tobacco. The 1908 crop is, however, superior in quality to the 1907 leaf, in the opinion of good judges.

Sales

during the week, and including some omissions of the previous one, total 14,000 bales, divided into 8,200 bales of Vuelta Abajo, 2,780 of Partido, 2,785 of Remedios, and 265 of Mayari—the latter for export to Bremen, as even the small local cigarmakers refuse to pay any price for this stuff.

For the American market 7,000 bales were purchased; for Spain 3,500, and the same quantity for local consumers.

The exports of leaf tobacco from Havana for the week ending Sept. 5 were:

To the United States	4,251	bales
To Germany and other European countries	2,079	"
To South America	155	"
Total	6,485	"

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box

SYLVESTER & STERN

SUCCESSORS TO
LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO	at	PUERTA de GOLPE	
" PARTIDOS	"	SANTIAGO de las VEGAS	
" REMEDIOS	"	SANTA CLARA	
" "	"	QUINTA CAMAJUANI	
" "	"	SANCTI SPIRITUS	

Factory Vegas a Specialty

CHARLES BLASCO

Commission Merchant
Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ — R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge — Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ — CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street*

Importers of HAVANA TOBACCO *New York*

Buyers Come and Go.

Arrivals:—Florencia Vega, of F. Vega & Bro., Harry Cohn, of Cohn Bros., Wm. Castro, of W. E. Castro & Co., and Manuel Sanchez, of Sanchez, Lanfield & Co., Chicago; Jose Lovera, of Jose Lovera Co., Salvador Rodriguez, of the Charles the Great factory, E. J. Stachelberg, of M. Stachelberg & Co., and E. H. Stratter, of Tierra del Lago factory, Tampa; John Wardlow, of Ruy Lopez factory, and Wm. Arnold, of Ferdinand Hirsch Co., Key West; A. Goldberg, of Conradi & Goldberg, San Francisco; John Boltz, of Boltz, Clymer & Co., and Herman G. Vetterlein, Philadelphia; Alfred Ettlinger and Victor Ettlinger, of E. Hoffman & Sons, R. Sichel, of B. Rosenblueth, M. Schwarz, of Max Schwarz. Sol. Cane, of Cane Bros., Max Jacoby and A. Goldsmith, of L. Goldsmith & Co., Manuel Rodriguez, of Rodriguez & Tejeiro, and Victor Mancebo, of Mancebo, Muina & Co., New York.

Departures:—A. Fromherz, for Chicago; Marcelino Perez, for New York; A. Rico and M. Heinemann, for Tampa.

Havana Cigar Manufacturers

complain that the two chief cigar consuming countries, Great Britain and the United States, are still very backward in forwarding the usual large orders at this season of the year, and they are thankful that Germany and a large number of smaller countries are not following a similar course. With a good crop of tobacco, from which excellent cigars can be made, it seems a pity that our cigar manufacturers and a large number of cigarmakers should not be in their busy season, and that so many of the latter can find no employment. Tampa and Key West are also complaining that business is not what it ought to be, but in view of their heavy purchases of leaf they must have a strong faith that the present dullness cannot last much longer.

H. Upmann & Co. shipped only 500,000 cigars during the past week, instead of a million or more, as they are accustomed to do at this period of the year. They purchased, however, 1,000 bales additional of Vuelta Abajo lowland vegas during the recent trip of Don Teodoro Garbade, for their H. Upmann factory. Besides, they purchased 2,500 bales of leaf for their customers and for export.

Behrens & Co. could do a larger business in their Sol factory, but, considering that they are having so many orders from Germany for immediate shipment, they note less the decreased calls from England and the United States. Don Carlos Behrens is a great philosopher, and declares that Sol cigars are bound to be in demand, owing to their high aroma, if not now, then surely a little later on.

Buying, Selling and Other Notes of Interest.

Sobrinos de A. Gonzales have purchased 1,500 bales for the Spanish regie, and are still in the market for a larger quantity. They sold 1,000 bales of Vuelta Abajo, Partido and Remedios during the week to their customers.

Sylvester & Stern were sellers of 1 600 bales of Vuelta Abajo and Partido from their escojidas, and at the same time they purchased some 700 bales of Remedios.

Alfred and Victor Ettlinger purchased

(Concluded on page 16)

CABLE ADDRESS "CALDA" — TELEPHONE 6071

JOS. MENDELSOHN — LOUIS A. BORNEMANN — MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 98

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

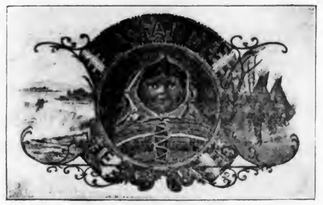
and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited — Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.



A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227 Amsterdam, Holland. OFFICE: 183 Water St. NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND **Florida Sumatra**
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, September 15.

New York Leaf Market.

The leaf tobacco market has shown no particular change during the past week, and certainly no increased activity was noticeable. As a matter of fact it was another dull period, and no signs of any immediate or permanent change have yet appeared. But with the output of the manufactured article gradually gaining in volume, there must and will also come a time when the requirements of the trade will be noticeable and then a greater and more steady activity in the leaf market may be expected. With no apparent indication that there will be any material advance in the prices of domestic leaf, it is not to be expected that manufacturers will buy heavily until the goods are likely to be needed.

In Sumatra tobacco there was a fair volume of business done. The first of the fall inscriptions was held on Friday, Sept. 11, but did not attract any unusual interest.

Not much change noted in the Havana market. Offerings of desirable stocks are being freely taken, and there is in fact some eagerness for the arrival of more liberal supplies.

• • •

The Cigar Manufacturers

are finding some improvement. Not only is there a slight increase in the volume of business, but orders are coming in more encouragingly frequent. Although the process is gradual, the present trend of affairs is toward a return to a more nearly normal condition. And with the fall and holiday season now rapidly approaching manufacturers may yet be able to recover in good part for the abnormal decline during the early months of the year.

• • •

The First Fall Inscription.

The first of the fall inscriptions of Sumatra tobacco was held on Friday last, Sept. 11, at Amsterdam, and about 1,200 bales were secured for the American market. Prices are said to have been moderate.

Purchases at the first inscription have been reported by the following: E. Rosenwald & Bro., 420 bales; Pretzfeld & Co., 325, and H. Duys & Co., 75.

• • •

Metropolitan's Cigarette Deal.

The Metropolitan Tobacco Co. has issued a new deal on cigarettes which probably eclipses any previous offers, as it involves a large number of brands, as follows:

With 250 Sweet Caporal, 1 pk. Mecca.
" 250 Mecca, 1 pk. Hassan.
" 250 Hassan, 1 pk. Mecca.
" 250 Tolstoi, 1 pk. Mecca.
" 250 Trophies, 1 pk. Helmar.
" 250 Murad, 1 pk. Helmar.
" 250 Helmar, 1 pk. Trophies.
" 200 Between the Acts, 1 pk. Caliph.

• • •

New Cigarette Company.

The Monogram Cigarette Co., a recently organized concern, which makes a specialty of putting up goods for individual patrons under personal monograms, is now getting fairly under way. The company has a factory in Pearl street, but its offices are at 1775 Broadway.

Louis Beringer Makes Change.

Louis Beringer is now representing the Surbrug Co. in the city, taking the place of Sam Devoe, who has gone with Larus Bros. & Co. Mr. Beringer until recently was placing the V. P. cigar in this market, for the jobbing house of S. Monday & Sons, and met with good success. Mr. Lev Dendorfer, of the advertising department of Monday's, takes Mr. Beringer's place.

• • •

Brooklynite in Bankruptcy.

A petition in bankruptcy was filed last Thursday against J. Koplowitz, a leaf dealer and cigar manufacturer of 89 Glenmore avenue, Brooklyn. Simon H. Kugel, of 61 Park Row, attorney for Mr. Koplowitz, had called a meeting of creditors at his office last Tuesday, at which time a proposition of twenty-five cents on the dollar was made. The creditors were informed that there were very little assets in sight, although a goodly number of the liabilities were contracted recently, and they wanted to know where the goods went. Maurice Kamber was appointed receiver. Among the creditors are: Kutinsky, Adler & Co., $300; A. Blumlien & Co., $800; Louis Goldberg, $290; M. Zutty, $250; S. Solomon, $290; A. Hussey Leaf Tobacco Co., $80; Max Gans & Sons, $220; S. Ruppin, $178, and M. Barnett & Co., $150.

• • •

Berger Wants Goods.

The Emil Berger Tobacco Co. is doing an extensive business with cigar manufacturers all over the country. They are always in the market for cuttings, scraps, siftings and tobacco dust, and will pay full market prices for the goods.

• • •

New Corporations.

Inter-Colonial Tobacco Company; capital $100,000. Directors—Thaddeus Faber, James J. Sullivan and Anthony P. Hodgins, 35 Nassau street, New York.

—

El. Ciar Cigar Company; capital $8,000. Directors—George T. Winne, 425 Broadway; Ignatz Vogel, 1518 First avenue, and Louis C. Rosenberg, 202 Brown Place, New York.

—

Bastos Cigarette Import Company; capital $50,000. Directors—A. Lecheane, Eltingville, Staten Island; C. P. Bowman, 640 West 139th street, and J. H. Walsh, 23 Park Row, New York.

—

Coleman Cigar Manufacturing Company; capital $5,000. Directors—George Coleman and M. E. Coleman, 126 Albany avenue, Brooklyn, and F. W. Mills, 154 Nassau street, New York.

• • •

Trade Notes.

M. D. Neumann, of the well known Philadelphia cigar manufacturing firm of M. D. Neumann & Co., was a recent visitor in this city.

—

Mr. Klugman, of London, England, representing the manufacturers of the G. B. D. pipes, is visiting in New York.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

H. Duys & Co. secured a parcel of M. & K. Lankat at the recent inscription of Sumatra leaf at Amsterdam.

—

E. Rosenwald & Co. have secured a parcel of Deli H's at the first fall inscription held at Amsterdam last Friday.

—

Chas. J. Lederman, a leaf dealer of Lancaster, Pa., paid the Metropolis another visit the latter part of the week.

—

Louis P. Sutter & Bros. have recently issued to their customers a neat little brochure in which are quoted facts and figures of their tobacco offerings. It practically covers a full line. It is interesting reading even to a layman, and must be much more so to those actually in the trade. Send for it, if you have not received one.

CONVENTIONS IN BOSTON

Bring in a Plenty of Visitors, but Business Men Do Not Seem to Derive Much Benefit.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]

Boston, Mass., Sept. 14.

Trade conditions were not so good lately, although there were thousands of visitors in town owing to the convention held here by the Veterans of the Spanish-American War and the celebration of Labor Day, Monday last, and retailers found little extra business. Hotel men seem to have been about the only people who profited by the convention. The parade on Wednesday was a big success, over 6,000 men being in line.

Boston merchants are complaining a great deal that the many parades held here during the past year have been injurious to their business. The line of parade usually takes in the main business streets of Boston on which are located the big department stores, and these stores are under a heavy expense, and during the hours of the parades they do very little business. It is expected that an effort will be made by the Merchants' Association to have some sort of an ordinance passed by which in the future these processions will take place on streets where their appearance will do very little harm to the business community.

Louis Miller has resigned as city salesman for the B. C. A. cigar factory, makers of the once popular Keystone cigar.

O. W. Altgeld, representing Shinasi Bros., N. Y., is in town booking orders for Natural and Prettiest cigarettes.

F. M. Henderson (Melachrino & Co.) was a caller on the jobbing trade Saturday.

Granville P. Rogers, formerly with the Surbrug Co., has just taken on the Savory cigarette account.

A. Herbert (Phillip Morris Co.) was in town this week going the rounds with N. D. Nichols, the firm's New England representative. Mr. Herbert expressed himself delighted with the big increase of the firm's business in the New England States.

Joe Rogers (Ware-Kramer Tob. Co.) is plugging hard to make a good showing on White Rolls and Lynnhaven cigarettes. R. D. Carnes was calling on the New Hampshire trade during the past week and met with much success.

The Hotel Napoli has placed a large order for the Turco-American Tobacco Co.'s Astron, and will use it as their leader in high grade cigarettes.

M. Durlach, of Durlach Bros., the Porto Rican cigar firm of New York, was in town this week.

Julius O. Cohen has sold his cigar and tobacco store, located at 325 Hanover street, to A. Forte.

Markell Drug Co., Scollay Square, has ordered a quantity of Donator cigars from the factory of Rosenthal Bros., New York, and will make it their leader in nickel goods.

Louis Jeselsohn, wholesale tobacconist, is spending a week's vacation at Beechwood, Me. Mr. Jeselsohn has been in the business for more than 30 years, and this is the first real vacation he has ever taken. He is known as a hard worker. Every day he gets to the office at 8 a. m., and usually remains until 6 p. m., the closing hour.

BRIGHTER IN LANCASTER.

Upwards of 2,000 Cases of Leaf Tobacco Changed Hands.

Lancaster, Pa., Sept. 14.

The leaf tobacco trade of this city is highly pleased with the results of the past week's trading, as it has proven to be the most active for some time past and an aggregate of more than 2,000 cases of tobacco changed hands. The transactions were not confined to purchases made by out of town buyers, but purchases were also made by Lancaster handlers, and they helped considerable in swelling the aggregate volume of business. Nor were the transactions superinduced by any change in price, because the figures obtained are said to have been on a par with prices recently ruling for desirable stock, and it is therefore regarded as a favorable omen of a possible early betterment in general trade conditions.

A goodly portion of the 1908 crops of tobacco have already been housed, and with the very favorable weather conditions of the past week continued for a little while longer the work will be well nigh completed. The crop generally speaking is turning out to be a very good one, and has been wonderfully benefited during the past ten days, during which time it not only matured rapidly but fields which looked extremely uneven have become almost fully grown and developed finely, and the crop is pretty nearly uniform.

The cigar industry as a whole does not show much improvement in this county. There are a few factories here and there which have in hand a fair number of orders, and enough to keep their forces working steadily on regular time, but they are really exceptional. As a rule factories are working on limited output, and not a few of them with reduced forces.

W. Percy Paules, the well known leaf tobacco dealer and raiser, and one of the most widely known and popular men of Marietta, died at his home Thursday evening after an illness of three weeks with an abscess on the brain. He was the head of the Paules Leaf Tobacco Company, and an extensive tobacco raiser, his farm north of town being planted almost exclusively in tobacco. He is survived by his daughter, Miss Anna Paules; his mother, with whom he made his home, and a brother, Howard Paules.

(Concluded on p. 15)

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

THE TOBACCO WORLD

ESTABLISHED 1881 INCORPORATED 1902

Published Every Wednesday

BY THE

TOBACCO WORLD PUBLISHING CO.

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By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
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Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, SEPTEMBER 16, 1908.

THE LOCAL TOBACCO NEWS

The leaf tobacco market of this city has shown some improvement during the past week. Not only have buyers been more willing to look at goods than they had been, but they also made selections with more avidity than has been the case lately. Of course there has been no random buying, all offerings were carefully looked over, and occasionally there was a little haggling over prices, but leaf men are not receding much just now, and not a few believe that the market will stiffen up a little, if anything. Pennsylvania and Wisconsin were probably the strongest factors in the domestic line during the past week, although Connecticut and Ohio tobaccos were somewhat in evidence.

Sumatra tobacco has been a fairly staple commodity, and a reasonably good volume of business has been reported.

The Havana market has not changed materially, and a fair volume of business has been recorded. Stocks have been considerably reduced, and importers are now visiting the island with a view to replenishing.

Cigar manufacturers have a fair trade at present, and in fact the entire First District is feeling the effect of the panic of last fall apparently less than any other section of the country.

Taking the returns of the revenue office for August as a basis, we find that this district has maintained its output better than any other section, and the following figures are therefore specially interesting:

Cigars in August, 1908	54,130,000
Cigars in August, 1907	59,383,000
Decrease	5,253,000
or about 10 per cent.	
Output in August, 1908	54,130,000
Output in July, 1908	52,946,000
Increase over July	1,184,000

It is encouraging to note that the decrease in output is gradually being reduced, and that by the end of the year we may have again reached about normal figures.

Henry H. Sheip, President of the H. H. Sheip Mfg. Co., returned on Monday from a ten days trip through New York State and Canada. The trip was planned mostly for pleasure, but Mr. Sheip took occasion to renew some old acquaintances, and returned some nice new business. The itinerary included Montreal, Can., Thousand Islands, and numerous other points of interest.

In a conversation with Mr. Moloney, of Oblinger Bros. & Co., we learned that the sale of the firm's products in this city has kept up encouragingly well throughout the summer. Of their Vesper nickel brand, in particular, there are few cigar establishments in this city where the goods are not found on sale in at least several sizes.

F. B. Robertson, a salesman who has gained a large share of notoriety among the retail and wholesale dealers of this city, surrounding territory and adjacent States, than any man we know of, by siding in all issues with the retailers, and who, when there was no issue or contention, could create one, has lately changed his complexion and is now devoting much of his spare time to study in literary attainments.

We give below the result of one of these spasms of literary expression, admitting that we have not been able to decided whether to pronounce it prose or poetry. Any way, it is dedicated to the famous "Match It" cheroots, and we shall let the reader pass judgment for himself. Here is the essay:

MATCH-IT CHEROOTS.

Many imitators,
All have failed.
The most popular
Cheroot in market.
Has no superior.

Imitated, not equalled
The longest lived

Cheroot in market.
Has been smoked by
England's nobility.
Rich in flavor,
One trial convinces
Of its quality.
Try a package now.
Sold at all stores

5 for 10 cents.

Anent an announcement recently appearing in these columns concerning the engagement of Charles B. Smith to succeed Henry Weiss with the American West Indies Trading Co., we are informed by Mr. Morris Levi that our announcement was not quite correct in so far as it referred to Philadelphia and vicinity.

It appears that the territory formerly covered by Mr. Henry Weiss, which included Philadelphia, Baltimore and Washington, as well as the New England States, is now being covered by Morris J. Levi, the Vice President of the American West Indies Trading Co., and who is also President of the American and West Indies Sales Co.,

Charles B. Smith, a resident of Philadelphia, has been employed by the last named company, since about the first of August to cover New York State, certain points in Pennsylvania and in the Middle West, he having taken the place of Henry Kaften, who now travels in the South.

In addition to the above territory for the American West Indies Trading Co. lines, Mr. Smith will also look after the trade of the E. M. Brash Cigar Co., in Philadelphia only.

H. C. Caldwell, at Fifteenth and Columbia avenue, has opened a store that is among the most attractive in that section of the city. New fixtures have been installed throughout and the interior thoroughly renovated.

Herman G. Vetterlein, the well known leaf tobacco broker, is at present on a tour of inspection in Havana.

Frank Dominguez, of E. A. Calves & Co., has again gone to Cuba to look after the firm's packings of leaf. Roy Conover, a salesman with this house, leaves this week on his initial trip through the Middle West.

Wm. A. Boyd, Jr., representing Chas. J. Lederman and the Nissly Leaf Tobacco Co., of Lancaster, was a recent visitor in this market.

Felix Eckerson, of F. Eckerson & Co., left on Saturday last for Havana.

E. M. Schwartz & Co., of New York, last week opened their factory on North Fourth street, this city. It had been closed several months, and business here was resumed owing to an increased demand for the firm's products, and which could not be supplied fast enough from their New York factory.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

DOUBLE PLAY. 16,140

For cigars, cigarettes, chewing and smoking tobacco. Registered September 9, 1908, at 9 a. m., by Moehle Lithographic Co., New York.

JUDGE WINTHROP. 16,141

For cigars, cigarettes and cheroots. Registered September 9, 1908, at 9 a. m., by L. E. Neuman & Co., New York.

MERCHANTS TIP. 16,142

For cigars. Registered September 9, 1908, at 9 a. m., by West York Cigar Co., York, Pa.

PECONIC. 16,143

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 9, 1908, at 9 a. m., by Hyman Silberberg, New York.

LA PRISCILIAN. 16,144

For cigars. Registered September 9, 1908, at 9 a. m., by Geo. W. Childs, Maysville, Ky.

THE VIENNA. 16,145

For cigars. Registered September 9, 1908, at 9 a. m., by John H. Witter, Newmanstown, Pa.

THE OTIS. 16,146

For cigars, cigarettes, chewing and smoking tobacco. Registered September 9, 1908, at 9 a. m., by Emil Svenningsen, Livermore Falls, Mass.

TULSA. 16,147

For cigars. Registered September 9, 1908, at 9 a. m., by John Steigerwald & Co., Philadelphia.
By transfer from T. E. Fearon & Co., Philadelphia.

IDLE HOUR. 16,148

For cigars. Registered September 9, 1908, at 9 a. m., by John Steigerwald & Co., Philadelphia.
By transfer from T. E. Fearon & Co., Philadelphia.

FERONA. 16,149

For cigars. Registered September 9, 1908, at 9 a. m., by John Steigerwald & Co., Philadelphia.
By transfer from T. E. Fearon & Co., Philadelphia.

NANCY. 16,150

For cigars. Registered September 9, 1908, at 9 a. m., by John Steigerwald & Co., Philadelphia.
By transfer from T. E. Fearon & Co., Philadelphia.

LI'L' MOSE. 16,151

For cigars. Registered September 10, 1908, at 9 a. m., by Pura Drug Co., Philadelphia, by special permission from Fred Nixon Nirdlinger.

COL. VILAS. 16,152

For cigars, cigarettes and cheroots. Registered September 10, 1908, at 9 a. m., by C. B. Henschel Mfg. Co., Chicago, Ill.

LA MAZADA. 16,153

For cigars, cigarettes and cheroots. Registered September 10, 1908, at 9 a. m., by A. G. Brandt, Grand Island, Neb.

PROFESSOR OSLER. 16,154

For cigars. Registered September 10, 1908, at 9 a. m., by Kraus & Co., Baltimore, Md.

EARL OF PHILADELPHIA. 16,155

For cigars. Registered September 10, 1908, at 9 a. m., by John Hart & Co., Lancaster, Pa.

GRAND SULTAN. 16,156

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 10, 1908, at 9 a. m., by L. B. Cigar Co., Buffalo, N. Y. Originally registered by George Schlegel, New York, September 21, 1900, and entered as a re-registration

HONEST ISSUE. 16,157

For cigars. Registered September 10, 1908, at 9 a. m., by Stauffer Bros. Mfg. Co., New Holland, Pa. A re-registration by transfer from Deibert & Yeager, Orwigsburg, Pa., who registered January 24, 1905.

GRAND PERFECT. 16,158

For cigars. Registered September 10, 1908, at 9 a. m., by Stauffer Bros. Mfg. Co., New Holland, Pa. A re-registration by transfer from E. H. Deibert, Orwigsburg, Pa., who registered May 24, 1907.

AWL SMOKE. 16,159

For cigars, cheroots and stogies. Registered September 11, 1908, at 9 a. m., by Union American Cigar Co., New York.

ALEX SLOAN. 16,160

For cigars, cigarettes, chewing and smoking tobacco. Registered September 11, 1908, at 9 a. m., by E. C. Burr, Port Jervis, New York.

THE HAVEN PRINCE. 16,161

For cigars, cigarettes, chewing and smoking tobacco. Registered September 11, 1908, at 9 a. m., by E. C. Burr, Port Jervis, New York.

ISLAND CASTLE. 16,162,

For cigars, cigarettes, chewing and smoking tobacco. Registered September 11, 1908, at 9 a. m., by E. C. Burr, Port Jervis, New York.

LITTLE REX. 16,163

For cigars, cigarettes, chewing and smoking tobacco. Registered September 11, 1908, at 9 a. m., by E. C. Burr, Port Jervis, New York.

MARVEL BLEND. 16,164

For cigars, cigarettes, chewing and smoking tobacco. Registered September 11, 1908, at 9 a. m., by E. C. Burr, Port Jervis, New York.

STELLA B 16,165

For cigars, cigarettes, chewing and smoking tobacco. Registered September 11, 1908, at 9 a. m., by E. C. Burr, Port Jervis, New York.

OUR FIVES. 16,166

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 12, 1908, at 9 a. m., by American Lithographic Co., New York. A re registration.

ROSA MEROLA. 16,167

For cigars, cigarettes, cheroots, stogies, smoking and chewing tobacco. Registered September 12, 1908, at 9 a. m., by American Lithographic Co., New York.

WRIGHT BROTHERS. 16,168

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 12, 1908, at 9 a. m., by American Lithographic Co., New York.

WILBUR WRIGHT. 16,169

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 12, 1908, at 9 a. m., by American Lithographic Co., New York.

LINCOLN WAY. 16,170

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 12, 1908, at 9 a. m., by American Lithographic Co., New York.

LINCOLN ROAD. 16,171

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 12, 1908, at 9 a. m., by American Lithographic Co., New York.

SPARTAN PRINCE. 16,172

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 12, 1908, at 9 a. m., by American Lithographic Co., New York.

ORVILLE WRIGHT. 16,173

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 12, 1908, at 9 a. m., by American Lithographic Co., New York.

FLOR DE MURAT. 16,174

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 12, 1908, at 9 a. m., by Seidenberg & Co., New York.

WASHINGTONIAN. 16,175

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 12, 1908, at 9 a. m., by John Steigerwald & Co., Philadelphia. A re-registration.

EDAUF. 16,176

For cigars. Registered September 14, 1908, at 9 a. m., by E. Aufderheider & Son, Philadelphia.

SILVER CUP. 16,177

For chewing and smoking tobacco. Registered September 14, 1908, at 9 a. m., by E. B. Stoner, Hellam, Pa. By transfer from F. E. Myers & Co., York, Pa.

FANCHONETTE. 16,178

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 14, 1908, at 9 a. m., by Seeman Brothers, New York. A re registration.

SIN FALTA. 16,179

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 14, 1908, at 9 a. m., by Seeman Brothers, New York. A re-registration.

SIN YGUAL. 16,180

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 14, 1908, at 9 a. m., by Seeman Brothers, New York. A re-registration.

CITY KID. 16,181

For cigars, cigarettes, chewing and smoking tobacco. Registered September 14, 1908, at 9 a. m., by J. N. Williams, Reading, Pa.

HELLO LIZZ. 16,182

For cigars, cigarettes, chewing and smoking tobacco. Registered September 14, 1908, at 9 a. m., by J. N. Williams, Reading, Pa.

EL LEVELLE. 16,183

For cigars, cigarettes, chewing and smoking tobacco. Registered September 14, 1908, at 9 a. m., by J. N. Williams, Reading, Pa.

SISTER SALL. 16,184

For cigars, cigarettes, chewing and smoking tobacco. Registered September 14, 1908, at 9 a. m., by J. N. Williams, Reading, Pa.

SPRY CY. 16,185

For cigars, cigarettes, chewing and smoking tobacco. Registered September 14, 1908, at 9 a. m., by J. N. Williams, Reading, Pa.

LA SORA. 16,186

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 14, 1908, at 9 a. m., by George Schlegel, New York.

GEN. Z. M. PIKE. 16,187

For cigars, cigarettes, chewing and smoking tobacco. Registered September 15, 1908, at 9 a. m., by George Schlegel, New York.

NUEVA PORTO. 16,188

For cigars, cigarettes, chewing and smoking tobacco. Registered September 15, 1908, at 9 a. m., by Lilly, Dungan & Co., Baltimore, Md. A re-registration by transfer from George Schlegel, New York.

LEAN TO. 16,189

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 15, 1908, at 9 a. m., by D. A. Minnich, York, Pa.

MANILLA POINTS. 16,190

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 15, 1908, at 9 a. m., by Sig. Strauss, New York.

ORDENADOR. 16,191

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 15, 1908, at 9 a. m., by American Lithographic Co., New York.

LA MODA. 16,192

For cigars, cigarettes, chewing and smoking tobacco. Registered September 15, 1908, at 9 a. m., by George Schlegel, New York.

HENRY SWEET. 16,193

For cigars, cigarettes and cheroots. Registered September 15, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

GILBERT WHITE. 16,194

For cigars, cigarettes and cheroots. Registered September 15, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

JAMES BEATTLE. 16,195

For cigars, cigarettes and cheroots.

Take no other but the Genuine

Established 1869

Incorporated 1893

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark and Signature of Juan F. Portuondo

There are more IMITATIONS of this old established and JUSTLY FAMOUS brand of cigars than any other cigar in the world.

MANUFACTURED ONLY BY

The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia.

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers
Lima, Ohio

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

ARABICUM makes the Best and Cheapest **Paste** in the world.
Mixes with cold water. Shipped in powder form.
A WHITE GUM FOR ADHESIVE PURPOSES ARABICUM WESTERN GUM COMPANY
Write for free trial order
Western Gum Co. 916 and 918 **Chicago, Illinois.** Harrison Street.

Fancy Cigar Boxes
FOR
Holiday Trade

Of Beautifully Polished Cedar or Mahogany

With Lids Printed in Gold or Silver

Fitted with Compartments

Made in Any Size or Style, with Your Own Brands and Labels

¶ **Make Your Christmas Goods Attractive**

Samples and Prices on application

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth St.
PHILADELPHIA

Registered September 15, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

LAWRENCE STERNE. 16,196
For cigars cigarettes and cheroots. Registered September 15, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

LESLIE STEPHEN. 16,197
For cigars, cigarettes and cheroots. Registered September 15, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

DAVID LINDSAY. 16,198
For cigars, cigarettes and cheroots. Registered September 15, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

ROBERT MANNING. 16,199
For cigars, cigarettes and cheroots. Registered September 15, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

ROBERT CLIVE. 16,200
For cigars, cigarettes and cheroots. Registerede September 15, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

THOMAS PARNELL. 16,201
For cigars, cigarettes and cheroots. Registered September 15, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

WILLIAM STUBBS. 16,202
For cigars, cigarettes and cheroots. Registered September 15 1908, at 9 a. m., by Heywood Strasser & Voigt Litho. Co., New York.

WILLIAM TEMPLE. 16,203
For cigars, cigarettes and cheroots. Registered September 15, 1908, at 9 a. m., by Heywood, Strasser & Voigt Litho. Co., New York.

Not Eligible.

Calvano's Special, La Flor de Cardena, Good Fellow, Royal Fellow, Regent, Lord Hampton, National Union Made Five, Club Special, La Rosica, El Rosica, Authority, A-Re-Co-, Gold Coin, Royal Knight, Garibaldi, Waldamir, Galanteo, Personal Liberty, Tom Marshall, Red Fox, The Hub, Nemo, Oreo, Ben Butler, Boog a Boo, Country Kid, Honey Boy, La Quinta, Royal American, Tuetonia, Uncle Cy, Cripple Creek, Flamingo, Teddy's Best, The Commoner, In Line, Sonoma, Lorraine, Pelican, Circle, Kid Carson, Eureka, Only Pebble, Capt. Logan, Centavos, Allan Ramsay, Hall Caine, Isaac Watts, John Dryden, Richard Steele, Richard Blackmore, Fanelle

Cancelled.

AWL QUALITY. 15,900
For cigars, cigarettes, cheroots and stogies. Registered August 8, 1908, by Union American Cigar Co., has been cancelled.

Corrections.

MATAMZA. 16,027
For cigars. Registered August 27, 1908, by Sprenger Bros., Peoria, Ill., should have read MATANZA.

FOMBISTA. 16,028
For cigars. Registered August 27, 1908, by Sprenger Bros., Peoria, Ill., should have read FONDISTA.

TICEY. 16,138
For cigars, cigarettes, chewing and smoking tobacco. Registered September 8, 1908, by H. G. Harris, should have read by W. G. Hargis.

HERMAN DELLE
York, Penna.
Maker of
Delman 5c.
Herdel 5c.
Alex. Martin 5c.
UNION MADE
CIGARS
Sold to Wholesale & Jobbing Trade only
Samples to Responsible Houses

There is No Better Place to Register Your Trade Marks tha is offered by The Tobacco World Registration Bureau.

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc

Factory: LANCASTER, PA.

LETTER FROM LANCATTER.

(Concluded from page 11)

A curiosity in the animal kingdom is a mule that chews tobacco. The animal is owned by S. M. Zug, formerly of Lititz, now residing on a farm near Lampeter. "Dick," as he is called, is fond of the weed and like all other chewers he has a dislike for the plain kind and likes his flavored. He takes a chew out of the bag with his tongue and like other tobacco users he is not satisfied unless the quid taxes his mouth capacity.

So far there has been no buying of the 1908 tobacco, except a field or two of hail cut, which was bought on speculation soon after the recent storm. When that purchase first became known it was rumored that there was active buying, but it proved to be without a basis of fact. The purchaser of the crop referred to has informed the writer that he had made offers on several more crops, but that the growers did not seem to have the idea he had as to its real value and that he did not get the crops, and consequently his purchases amounted to only about 6½ acres.

R. K. Schnader & Sons, Dommel & Co., A. H. Sondheimer, and I. H. Weaver, all of this city, and Scherkard & Coope, of Landisville, have figured most prominently in the leaf tobacco transactions of the past week.

Chas. J. Lederman is still away on the road, and from all reports is meeting with a fair trade. Mr. Boyd, who is also a salesman with Mr. Lederman, is about to start out on a trip through the South where he already has a good trade following.

Death of Baltimore Tobacco Man

Louis P. Dillehunt, who conducted a tobacco business for several years at Fremont and Lafayette avenues, Baltimore, died suddenly last week at his home in that city. He had been suffering with Bright's disease for a long time. He is survived by a widow, Mrs. Anna Scott Dillehunt; a sister, Mrs. Mary Smith, and a brother, John G. Dillehunt.

SPECIAL NOTICES.

(12½ cents per line, 8 point measure)

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-1h Tel. 722 Orchard

OLDEST MANUFACTURERS OF
PEACH and PRUNE FLAVORS
Also of the
World Renowned and Non-Evaporating
SPANISH BETUNS
Cigar and Tobacco Flavors, Sweeteners, etc.
Write for Free Samples and Particulars
Guaranteed to be the Strongest and Best
Established 1855
FRIES & BRO.
92 Reade Street, NEW YORK.

Michael Hose A. F. Brillhart
Dallas Cigar Co.
Manufacturers of **CIGARS** & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

LOUIS E. NEUMAN & Co.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

WOLF BROS.
Manufacturers of an
Exclusive line of
NICKEL GOODS
Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

W. R. DAUGHERTY & BRO.
Manufacturers of

Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

HAVAVA CORRESPONDENCE.

(Concluded from p. 9)

some 2,000 bales of choice Vuelta Abajo.

Muniz Hnos. & Co. disposed of 800 bales of Vuelta Abajo and Remedios during the past week.

E. P. Cordero & Co. are reported to have bought 1,000 bales of this year's Vuelta Abajo tobacco.

Suarez Hnos. closed out 800 bales of Vuelta Abajo from their choice holdings

E. J. Stachelberg was again a liberal buyer during his present trip.

B. Diaz & Co. turned over 700 bales of Vuelta Abajo and Partido during the past eight days.

Marcelino Perez, who left on Saturday, is reported to have purchased about 800 bales of excellent leaf.

Perez y Obeso sold 500 bales of Vuelta Abajo.

Samuel I. Davis, who is still in town, is credited with having secured, up to the present, 4,000 bales of all kinds of leaf.

Gonzalez, Benitez & Co. turned over 500 bales of Remedios and Partido.

Jose Escalante has made some very fine purchases of Vuelta Abajo for his famous Corina brand.

A. Pazos & Co. disposed of 400 bales of Vuelta Abajo and Partido leaf.

Harry Cohn, according to good authority, has already invested in 500 bales of choice leaf.

Jorge y P. Castaneda were sellers of 480 bales of Vuelta Abajo and Partido.

Heinrich Neuberger remains at the head of the list of exporters to Germany, as he again shipped 622 bales on Saturday last, by steamship Havana. Besides that, it is not known how many bales Don Federico Lederer may have purchased for their American trade.

Jose Menendez closed out some 400 bales of Vuelta Abajo and Partido.

Leslie Pantin was a shipper of 740 bales to his American customers during the past week.

Jose F. Rocha sold 300 bales of Vuelta Abajo.

J. F. Berndes & Co. shipped 311 bales last week to Germany.

Planas & Co. turned over 300 bales of Remedios and Partido.

The Havana Tobacco Export Co. (A. Moeller) was a lively buyer in our market, and shipped 261 bales to Germany.

A. M. Calzada & Co. did considerable business again during the past week after the return of Don Antonio from the country. The latter cannot sit still, and whenever he sees an opportunity to make a sale, no matter what the profit is, he never lets the opportunity slip by.

[I. Bernheim & Son shipped 255 bales to the German market.]

Cardenas & Co. sold 200 bales of Vuelta Abajo and Remedios. Don Fernando is also a hustler, doing business upon the Amercian plan.

RECEIPTS FROM THE COUNTRY.

	Week ending Sept. 5 Bales	Since Jan. 1 Bales
Vuelta Abajo	19,455	143,986
Semi Vuelta	1,049	8,946
Partido	1,618	20,663
Matanzas	—	409
Remedios & S.Clara	8,072	79,871
Mayari	85	5,887
Total	30,279	259,762

—The Phelps Cigar Co. is opening a new store in the May Building at Fremont, Neb., where a wholesale and retail business will be done. The premises will be ready for occupancy about October 1st. A first class line of goods will be carried.

We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

HOTEL WESTMINSTER
Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

SEND FOR BOOKLET
The John F. Hollingsworth Co.
C. H. GODFREE,
Manager. 7-8ca

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.
Growers and Packers of
Fine Cigar Leaf Tobacco
Fine B's and Tops Our Specialty
Critical Buyers always find it a pleasure to look over our Samples
Samples cheerfully submitted upon request
P. O. Box 96

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

B. F. Hoffman — N. R. Hoffman
Buy Penna. Broad Leaf B's
Direct from Packers
HOFFMAN BROS.
Growers and Packers
BAINBRIDGE, Lancaster County, Pa.
Old B's Our Specialty {1905 1906 1907} Crops
Samples gladly submitted on application

J. K. LEAMAN
Packer of and Dealer in
LEAF TOBACCO
142 North Market St.
United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN
Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

H. H. MILLER
Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

J. W. BRENNEMAN
Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

B. F. GOOD & CO.
PACKERS and DEALERS in **Leaf Tobacco**
Nos. 49 and 51 West James Street
Lancaster, Pa.

TRUMAN D. SHERTZER
Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
Lemon and Arch Sts. Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of FINE CIGARS

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known .
} 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 27th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

READING'S PROSPECTS GOOD.

Optimistic Reports from Various Cigar Factories.

Reading, Pa., Sept. 14.

Yocum Brothers, this city's largest cigar manufacturers, whose factory is located at Seventh and Walnut streets, report that business has improved somewhat in the past month. A force of 540 hands is employed on full time and the firm has a large number of orders on hand. Shipments are made to all parts of the United States and prosects are reported as exceedingly bright.

Julius G. Hansen, 960 North Tenth street, reports a slight improvement in trade and said business had picked up wonderfully in the last couple of weeks and that prospects for its continuance were bright. A large force is employed and the factory is running full time.

E. E. Kahler, Rose and Buttonwood streets, is running full time and has a force of 120 employes at work. He also states that a wonderful improvement in business was noticed in the past few weeks and that the prospects for a good season ahead were bright. The firm has a large number of orders on hand and its product is greatly in demand.

The cigar factory of M. Steppacher, 636 Court street, is one of the active plants in this section, not having missed a day by closing down. A large force of hands is kept busy on the goods made by the firm. Only union label cigars, on which the firm enjoys a large trade, are manufactured.

"Trade has been very satisfactory so far as our place is concerned," said Mr. Steppacher, "and we look for an early revival in every line all over the country."

J. G. Spatz & Co. are among the more active factories in this section at the present time.

The leaf dealers also report that conditions with them have shown some improvement, aparently in consequence of a betterment of the condition of trade among the cigar manufacturers, and that a fair demand now exists for leaf tobacco supplies.

Milwaukee Dealer Fleeced of $7.

Milwaukee, Wis., Sept. 11.

Henry W. Wade, a pressman, aged 21, 60 East Park place, was locked up at the central station by Patrolman Bernard Degan last night as a suspicious person.

C. Robinson, a cigar dealer at 100 Michigan avenue, alleges that Wade entered his place and showed by his bank-book that he had a small sum of money on deposit, and then had him cash a $7 check.

Later on Robinson says he found that Wade went to the bank and drew all his money out after passing the check. Robinson then notified the police and Wade's arrest followed.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

We Make The Best Peach & Prune Essences In the Market
ACME EXTRACT & CHEMICAL WORKS
E. G. Eckert, Proprietor — Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 — Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

St. Augustine Factory Project.

Jacksonville, Fla., Sept. 4.

The finance committee of the Board of Trade in charge of the funds for the erection of the proposed cigar factory, at St. Augustine, has had receipts and other printed matter gotten out and the members will start out in a day or two to collect the subscriptions which have already been pledged and also to secure additional ones to make up the deficit in the building fund. Plans have been drawn up and as soon as the money has been collected the building committee will advertise for bids and after they are in and the contract awarded building operations will commence as soon as building material can be gotten on the site.

Second Crop in Massachusetts.

Springfield, Mass., Sept. 12.

The tobacco raisers of the Connecticut Valley anticipate a successful closing to a season which has been prosperous thus far. Many of the growers are now harvesting their second crop and the work will be rushed so that the leaves may be cured and cut before the appearance of cold weather. Light frosts have marked most of the days for the past week, but the crop suffered no material damage.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The harvest is practically ended, although a very few small fields remain. Ever since the crop went into the sheds we have had very good curing weather, and many of the sheds show up fine. The tobacco is as yellow as I ever saw it, the leaf is all cured except the stem. One of our largest growers said to me yesterday that by the looks of the hanging tobacco he would have too many light wrappers to let his crop sell to the best advantage. He asserted that his tobacco never looked so light colored as it does at the present time. We all know that some buyers have in the past made a handle of the light colored leaves to make the owner think his tobacco was a lifeless mess of trash. But the story was always reversed if the buyer found a crop that ran to dark colors. But since the fad first started, most men have preferred light colors, although every user of cigars knows that dark goods have the quality mostly preferred by old smokers.

Our correspondents write:

Conway, Mass.: "Tobacco has been going into the shed fast, and nearly every one will finish harvesting next week. Those that were in the hail storm belt find upon harvesting that the crop was not hurt so much as they supposed at the time of the storm."

Feeding Hills: "Tobacco is pretty well harvested; a few late pieces not cut. A very slight frost in low places. Much of the tobacco that was cut early is curing down fine and of good color."

Montague, Mass.: "The tobacco is all housed in this town free from storm or frost damage, and what was cut first is showing a fine color and texture."

East Whately, Mass.: "About all the tobacco is now housed, and we are having fine curing weather."

North Hatfield, Mass.: "I know of but two fields of tobacco standing out. They will be cut this week. Already there is some talk of taking down as soon as the last of the month by those who make tobacco their sole crop.—American Cultivator.

EDGERTON, WIS.

The buying movement is dragging along in the Vernon county district where it is estimated that about 25 per cent. of the new crop has been contracted for and represents the greater part that appeals to buyers while standing in the fields. Some movement is also noted in other sections but nowhere is a very strong inclination developed towards crowding the buying. The prices mentioned are generally around the 10 cent mark. About a dozen crops in the vicinity of Poynette were purchased by a Janesville buyer this week.

The harvest is going forward but the rain needed for the development of the late tobacco has not come and much small leaf is being shedded. There can be no escape from the conclusion that the yield will be away short of expectations and the quality at this time hard to predict.

The sale of a 750 case lot of Equity pooled low grades for the account of a Detroit manufacturer is reported, subject to inspection tickets. Sampling is becoming quite general and some good sized transactions in old leaf are under consideration, we learn. A. Jenson & Sons purchased a 25cs lot of '07 from U. G. Miller.

Shipments, 500 cases.—Reporter.

Dorean Hotel
(Brick, Fireproof)
Ocean Front at Vermont Av.
Atlantic City, N. J.
OPEN ALL YEAR

Gambol Room, Music, Ocean Front, Refined Surroundings
Accommodations for 350 guests
Elegantly furnished
Rooms and bath—single or en suite
Dining rooms and sun parlors overlooking ocean
Excellent Cuisine
New Grille a la America
Billiards, Shuffle Board, etc. Music
Write for literature
8-5he E. E. MORALL, Prop.

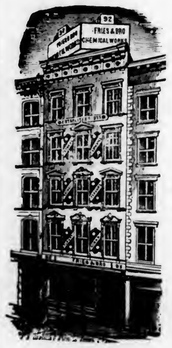
For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
51 Market Street
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES



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92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1855 Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best.

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
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SAMPLES & PRICES FURNISHED UPON APPLICATION
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NEW YORK
CIGAR LABELS AND BANDS

W. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No 463
ESTABLISHED 1871.
DAILY CAPACITY 75,000 PER DAY
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,

ROBESONIA, PA.

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PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc. MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
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CIGAR LABELS ADVERTISING NOVELTIES
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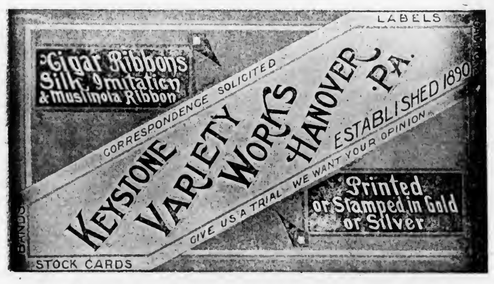

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H. S. SOUDER
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ADEN BUSER Manufacturer of
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Afford PERFECT PROTECTION AGAINST
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Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
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Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
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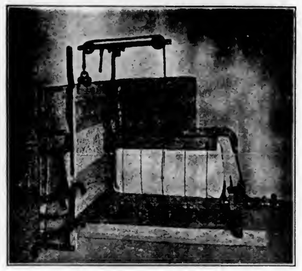
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press

PATENTED MARCH 9, 1897



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FOR LEAF TOBACCO PACKERS

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Minnich Machine Works
Landisville, Lancaster Co., Pa.

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WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

Spanish Betune
Is extensively used in Cuba for Toning Tobaccos. It removes all mustiness or other objectionable properties, giving the desirable uniform effect considered indispensable in Leaf. It is largely used in Damaged or Defective Leaf, being an Excellent Restorer.
Acme Extract and Chemical Works, Hanover, Pa.
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Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
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American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA

PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

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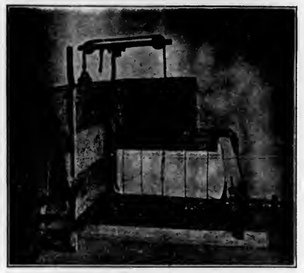

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Established in 1881. Vol. XXVIII., No. 39. | PHILADELPHIA and NEW YORK, SEPT. 23, 1908. | One Dollar per Annum. Payable in Advance.

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Thimbles made to order to fit any desired shape of cigar head

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Samples gladly submitted on application

Importations Over 5,000 Bales Annually

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Makers of the
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LADY HELEN
10c.
JOHN HAY, Jr.
ELI PERKINS
5c.

High Grade Seed and Havana Cigars
Correspondence with Responsible Houses Solicited

(LORD LANCASTER, 10c.)

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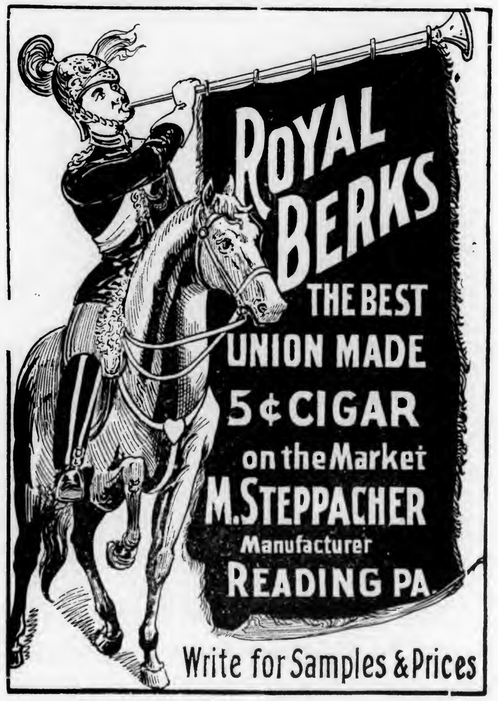

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EMIL BERGER TOBACCO CO.
Tel. 722 Orchard 6-8-10 Gouverneur Slip, NEW YORK

For Sale { CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 6-8-10 Gouverneur Slip, NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 39 PHILADELPHIA, SEPT. 23, 1908 One Dollar the Year

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TOBACCO POOL FAILS.

Hart County, Ky., Harmony Plan Falls Through.

Mumfordville, Ky., Sept. 19.

Plans to unite the growing tobacco crop in Hart county, estimated at four million pounds, into a local pool upon the lines followed by the American Society of Equity fell flat. A rousing meeting was held here on September 7, at which representatives of the Equity Society assured the growers that the unpooled crop was a menace to the present holdings and asked that the local weed be pledged into an individual pool, separate from the Equity Society, but which would serve to maintain the price demanded by the latter. Precinct committeemen were appointed and the probable outcome of the meeting was an absorbing topic in tobacco circles until Monday. Numbers of the committee brought in a series of discouraging reports, interest in the project began to wane, and Chairman S. F. Crabtree admitted that the general apathy prevailing among the growers and the amount of tobacco sold on the hill were to blame for the collapse of the plan. Along with the failure of the projected pool goes the hopes of establishing a rehandling house at this place.

WILL ENFORCE CIGARETTE LAW

Utah Merchants Who Sell to Minors Will be Prosecuted.

Salt Lake City, Sept. 17.

Officials of the juvenile court will begin a crusade against those who sell cigarettes to minors. A number of complaints have been received that this practice is growing especially in the outlying districts. The State law makes it a misdemeanor to sell to minors but there has been but little attention paid to it in the past, and for this reason court officials say the small storekeepers have been doing a thriving cigarette business for the past few months.

It is the intention of Guardello Brown, the chief probation officer, to secure sufficient evidence against half a dozen offenders and have them arrested.

CIGAR HOUSE SOLD.

Jacksonville Cigar House Will be Conducted by New Firm.

Jacksonville, Fla , Sept. 18.

The wholesale cigar business of the Werner-Bidez Company has passed into the hands of Messrs. A. T. Williams, George L. Drew and H. D. Watts, progressive business men, who are well and favorably known throughout Florida.

Messrs. Werner and Bidez are successful wholesale dealers in fine cigars, and have their office and wareroom in the board of trade building at the corner of Main and Adams streets. They have, by their enterprising methods, built up quite an extenisve trade and the announcement that they have disposed of their interest will come as quite a surprise.

This business will hereafter be conducted by the new owners under the name of the H. D. Watts Company. The new owners intend to make many improvements and innovations in the business and expect to greatly increase their patronage.

GOOD CONNECTICUT TOBACCO.

Sampling Expert Agreeably Surprised at Results.

Hartford, Conn., Sept. 18

At a meeting of the Hartford County Tobacco Growers' Protective Association, held in Wells Hall, East Hartford, Tuesday evening, Joseph A. Brown, a sampler from Linde, Hamilton & Co. of New York, who has been sampling the 1907 crop of tobacco for the association, reported that he had come into the field expecting an unpleasant task, the 1907 crop had been so decried generally. As far as he had sampled the crop in the south end he had been most agreeably surprised at the condition of the packed tobacco. Mr. Brown has been sampling tobacco since 1869 and is well qualified for his work. Linde, Hamilton & Company guarantee his sampling for six months. After many growers had made engagements with Mr. Brown to sample their crops, the association transacted routine business.

Winding Up Affairs of Tobacco Co

Newark, N. J., Sept. 18.

An order was made by Vice-Chancellor Emery on Tuesday directing Jerome Taylor, receiver for the Commonwealth Tobacco Company, to sell uncollected claims on the books of that concern aggregating $33,291.64.

The Commonwealth Tobacco Company was adjudged insolvent October 11, 1904.

Among the uncollected debts reported by Mr. Taylor are notes made by J. R. Snead, amounting to $9,769.40, and claims against the Universal Tobacco Company aggregating $23,244.70. The other claims are all under $100.

The order, which was obtained by Conover English, directs Mr. Taylor to notify the creditors and advertise and sell the claims.

TOBACCO CULTURE IN TEXAS.

Industry Promises to Become an Important Factor in Eastern Part of Lone Star State.

Beaumont, Tex., Sept. 18.

According to June C. Harris, one of the leading residents of Nacogdoches county, that county will soon cultivate nothing but tobacco, that is, within the next five years tobacco will be the leading industry. Mr. Harris, speaking of the tobacco industry in Nacogdoches county, said there were 150 acres in cultivation for the tobacco season which ended last July, and this paid the growers a net return on the investment of an average of $150 an acre.

He said that the coming season there will be at least 500 acres of land planted exclusively to tobacco, and possibly the number will reach 1,000 acres. The farmers are quitting the cultivation of cotton and other farm products and are devoting their time to tobacco entirely, as they are assured of a ready market for the product.

He declared that Taussig & Co., of Chicago, dealers in leaf tobacco, have contracted to build a three-story brick warehouse, entailing an outlay of approximately $100,000, and have contracted to buy all the tobacco raised by the farmers in Nacogdoches county and the warehouse will be used not only to store the tobacco, but machinery is to be installed to pack and cure it.

"At the rate this comparatively new industry has been progressing," continued Mr. Harris, "within the past five years it will be the leading industry of the county within another five years. A government soil survey was made some time ago and it shows that there are 200,000 acres of tobacco land in Nacogdoches county."

Continuing Mr. Harris declared that the farmers are going into the cultivation in earnest and are getting the most approved machinery and applying the latest methods in its cultivation. Every pound of tobacco raised in the county is worth 17 cents or more.

At first the farmers were somewhat fearful about engaging in the cultivation of tobacco, but after the Federal Government had established an experiment station at Nacogdoches and found that tobacco could be grown in paying quantities and that the tobacco was equal, if not superior, to the Cuban product, the planters woke up and decided to plant an acre or so in tobacco and the returns were so flattering that the acreage has been increasing from year to year until now it will soon be the leading industry.

Within the past week gentlemen from Kentucky, experts in burley tobacco raising, have been in Orange and made a thorough investigation of tobacco culture as demonstrated at the Moore-Shelfer farm, and as a result, armed with tobacco samples grown there, have returned to Kentucky to induce a colony of Kentucky tobacco growers to come to Orange county.

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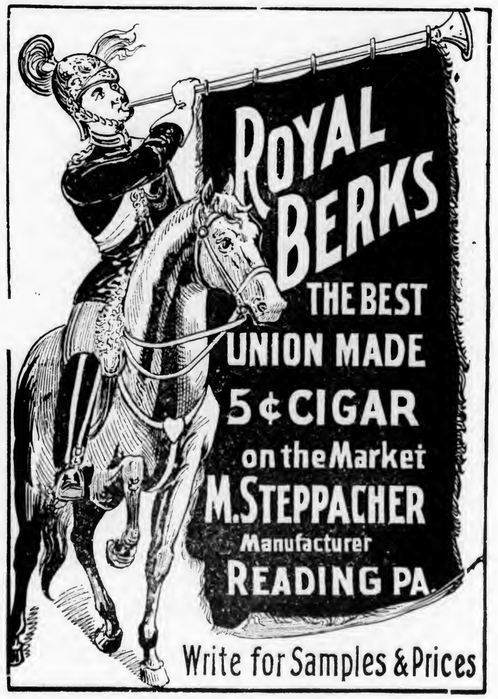

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Hart County, Ky., Harmony Plan Falls Through.

Mumfordville, Ky., Sept. 19.

Plans to unite the growing tobacco crop in Hart county, estimated at four million pounds, into a local pool upon the lines followed by the American Society of Equity fell flat. A rousing meeting was held here on September 7, at which representatives of the Equity Society assured the growers that the unpooled crop was a menace to the present holdings and asked that the local weed be pledged into an individual pool, separate from the Equity Society, but which would serve to maintain the price demanded by the latter. Precinct committeemen were appointed and the probable outcome of the meeting was an absorbing topic in tobacco circles until Monday. Numbers of the committee brought in a series of discouraging reports, interest in the project began to wane, and Chairman S. F. Crabtree admitted that the general apathy prevailing among the growers and the amount of tobacco sold on the hill were to blame for the collapse of the plan. Along with the failure of the projected pool goes the hopes of establishing a rehandling house at this place.

WILL ENFORCE CIGARETTE LAW

Utah Merchants Who Sell to Minors Will be Prosecuted.

Salt Lake City, Sept. 17.

Officials of the juvenile court will begin a crusade against those who sell cigarettes to minors. A number of complaints have been received that this practice is growing especially in the outlying districts. The State law makes it a misdemeanor to sell to minors but there has been but little attention paid to it in the past, and for this reason court officials say the small storekeepers have been doing a thriving cigarette business for the past few months.

It is the intention of Guardello Brown, the chief probation officer, to secure sufficient evidence against half a dozen offenders and have them arrested.

CIGAR HOUSE SOLD.

Jacksonville Cigar House Will be Conducted by New Firm.

Jacksonville, Fla., Sept. 18.

The wholesale cigar business of the Werner-Bidez Company has passed into the hands of Messrs. A. T. Williams, George L. Drew and H. D. Watts, progressive business men, who are well and favorably known throughout Florida.

Messrs. Werner and Bidez are successful wholesale dealers in fine cigars, and have their office and wareroom in the board of trade building at the corner of Main and Adams streets. They have, by their enterprising methods, built up quite an extenisve trade and the announcement that they have disposed of their interest will come as quite a surprise.

This business will hereafter be conducted by the new owners under the name of the H. D. Watts Company. The new owners intend to make many improvements and innovations in the business and expect to greatly increase their patronage.

GOOD CONNECTICUT TOBACCO.

Sampling Expert Agreeably Surprised at Results.

Hartford, Conn., Sept. 18.

At a meeting of the Hartford County Tobacco Growers' Protective Association, held in Wells Hall, East Hartford, Tuesday evening, Joseph A. Brown, a sampler from Linde, Hamilton & Co. of New York, who has been sampling the 1907 crop of tobacco for the association, reported that he had come into the field expecting an unpleasant task, the 1907 crop had been so decried generally. As far as he had sampled the crop in the south end he had been most agreeably surprised at the condition of the packed tobacco. Mr. Brown has been sampling tobacco since 1869 and is well qualified for his work. Linde, Hamilton & Company guarantee his sampling for six months. After many growers had made engagements with Mr. Brown to sample their crops, the association transacted routine business.

Winding Up Affairs of Tobacco Co

Newark, N. J., Sept. 18.

An order was made by Vice-Chancellor Emery on Tuesday directing Jerome Taylor, receiver for the Commonwealth Tobacco Company, to sell uncollected claims on the books of that concern aggregating $33,291.64.

The Commonwealth Tobacco Company was adjudged insolvent October 11, 1904.

Among the uncollected debts reported by Mr. Taylor are notes made by J. R. Snead, amounting to $9,769.40, and claims against the Universal Tobacco Company aggregating $23,244.70. The other claims are all under $100.

The order, which was obtained by Conover English, directs Mr. Taylor to notify the creditors and advertise and sell the claims.

TOBACCO CULTURE IN TEXAS.

Industry Promises to Become an Important Factor in Eastern Part of Lone Star State.

Beaumont, Tex., Sept. 18.

According to June C. Harris, one of the leading residents of Nacogdoches county, that county will soon cultivate nothing but tobacco, that is, within the next five years tobacco will be the leading industry. Mr. Harris, speaking of the tobacco industry in Nacogdoches county, said there were 150 acres in cultivation for the tobacco season which ended last July, and this paid the growers a net return on the investment of an average of $150 an acre.

He said that the coming season there will be at least 500 acres of land planted exclusively to tobacco, and possibly the number will reach 1,000 acres. The farmers are quitting the cultivation of cotton and other farm products and are devoting their time to tobacco entirely, as they are assured of a ready market for the product.

He declared that Taussig & Co., of Chicago, dealers in leaf tobacco, have contracted to build a three-story brick warehouse, entailing an outlay of approximately $100,000, and have contracted to buy all the tobacco raised by the farmers in Nacogdoches county and the warehouse will be used not only to store the tobacco, but machinery is to be installed to pack and cure it.

"At the rate this comparatively new industry has been progressing," continued Mr. Harris, "within the past five years it will be the leading industry of the county within another five years. A government soil survey was made some time ago and it shows that there are 200,000 acres of tobacco land in Nacogdoches county."

Continuing Mr. Harris declared that the farmers are going into the cultivation in earnest and are getting the most approved machinery and applying the latest methods in its cultivation. Every pound of tobacco raised in the county is worth 17 cents or more.

At first the farmers were somewhat fearful about engaging in the cultivation of tobacco, but after the Federal Government had established an experiment station at Nacogdoches and found that tobacco could be grown in paying quantities and that the tobacco was equal, if not superior, to the Cuban product, the planters woke up and decided to plant an acre or so in tobacco and the returns were so flattering that the acreage has been increasing from year to year until now it will soon be the leading industry.

Within the past week gentlemen from Kentucky, experts in burley tobacco raising, have been in Orange and made a thorough investigation of tobacco culture as demonstrated at the Moore-Shelfer farm, and as a result, armed with tobacco samples grown there, have returned to Kentucky to induce a colony of Kentucky tobacco growers to come to Orange county.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

INTENTIONAL SECOND EXPOSURE

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

K. STRAUS — A. LOEB
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IMPORTERS OF
PACKERS OF LEAF TOBACCO — HAVANA
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IMPORTERS OF
Havana and Sumatra
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Leaf Tobacco
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Packers and Dealers in Leaf Tobacco
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Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

H. Dolinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

L. KRUPPENBACH
IMPORTER of HAVANA and SUMATRA
DEALER IN LEAF TOBACCO
REGISTERED
1642-44 N. ELEVENTH. ST. PHILADELPHIA

The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

IMPORTED CIGAR BANDS.

The use of bands on cigars, which became general only a few years ago, is constantly increasing. In fact so much so that the facilities of domestic manufacturers have not only been taxed at times, but the use of imported bands has grown to a truly wonderful extent, and many cigar manufacturers recognize in the imported bands certain and special merits. It has been the general opinion that an imported cigar band must of necessity be more expensive than those of domestic manufacture, and had this not been a general impression their use would probably have increased more rapidly than it has.

We are now informed by a New York firm of importers that they are in a position to offer an elegant line of imported bands at figures that are lower than the ruling prices for the domestic article. Due provision has been made for an expected active demand for this imported product at the prices which the house is making, and sufficient supplies are being carried in stock to meet all demands. A price list can be had for the asking, and manufacturers who are interested in this subject can profit by reading the special announcement of the Embossed Band & Label Co., 36 E. 23d street, New York city, which appears elsewhere in this issue.

Cigar, Pipe and Cigarette.

Smoking nowadays is commonly tolerated in the house, and even in the drawing room a cigarette is sometimes permitted. The smoking of a cigar, pleasant though it may be to the smoker, and however irreproachable its quality, is banned by most careful housewives in their sancta sanctorum because its reek is so persistent. The stale smell of cigar smoke in a room is peculiarly unpleasant and peculiarly difficult to get rid of. It clings to the curtains and to most of the articles of furniture, which present any sort of an absorbent surface. It is not so to the same extent with cigarettes or with pipes. In the case even of a single cigar, books, papers and textiles reek of its stale flavor, and the room requires abundant airing before that flavor is completely eliminated.

Air is an excellent scavenger, but ozone is more active in removing the smell. The effect may be traced to the fact that the smoking of a cigar produces a larger quantity of pungent aromatic oil than does the smoking of a cigarette or pipe. In the case of the cigarette oils are probably burned, even if they form; in the pipe they condense in the stem, while in the case of the cigar they are probably for the most part discharged into the air. In the form of a cigar tobacco would appear to produce more oils than in the form of a cigarette or when burned in a pipe.

Such common observations are not without hygienic significance. Pyrridine, the most poisonous oil produced in the semi-combustion of tobacco, is an abundant product in cigar smoking, as it is also in the pipe; but in the latter there is condensation, while in the former there is little or none. In the cigarette, so intimately in contact with the air is the burning portion that the production of distilled oils is, comparatively speaking, trifling.

The symptoms of tobacco smoke poisoning are not necessarily due to nicotine they are more often due to pyrridine; or poisoning from tobacco tar oils. The tobacco heart is more often traceable to free indulgence in cigar smoking than to a similar indulgence in the pipe and the cigarette. Young boys can smoke—to their great damage, nevertheless—a considerable number of cigarettes or even pipes, but an equivalent in cigars more than satisfies their tobacco appetite, so soon are the toxic effects of cigar smoking made apparent to them. The danger of excessive cigarette smoking is that though no marked symptoms may be manifested or experienced, yet in the long run decided harm is done, and a dangerous habit, akin to "nipping," is cultivated which it is often found very hard to abandon.--From the Lancet

—The Lexington Cigar Company, of Fayette county, Ky., has been incorporated with a capital of $5,000, by J. E. Cassidy, Saml. Cassidy and J. T. Allen.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

ARABICUM makes the Best and Cheapest Paste in the world. Shipped in powder form.
Mixes with cold water. Write for free trial order
A WHITE GUM FOR ADHESIVE PURPOSES ARABICUM WESTERN GUM COMPANY
Western Gum Co. 916 and 918 Harrison Street. Chicago, Illinois.

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

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121 North Third Street
PHILADELPHIA

Importer of SUMATRA and HAVANA
Dealer in all kinds of SEED LEAF

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Packer of and Dealer in

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Write for Prices.

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Office and Salesroom:
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Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

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10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Write for Samples and Prices

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Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

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Importers of **Sumatra and Havana**

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LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Continued Activity in the Havana Leaf Market.

Receipts from the Country and Sales in the City Keep up to High Figures. Prices Show Hardening Tendency, While the Late Comers Will Probably Find Only a Limited Choice Awaiting Them.

Special Correspondence of The Tobacco World.)

Havana, Cuba, September 14, 1908.

Business during the past week has kept up its remarkable full pressure, as far as receipts of tobacco from the country are concerned, as well as the number of bales which were taken by eager buyers. Prices show a continued hardening tendency. While a goodly number of our visitors have left us, well satisfied with their purchases, exactly the same number of fresh buyers have made their appearance, thus auguring well for a further display of activity in our market for some time to come. The opinion of the majority rules, and while last year nearly the entire 1907 Vuelta Abajo crop was condemned as being unfit (owing to its uncured state and the superabundance of yellow leaf) for the clear Havana cigar industry, the opposite holds good this year, as the majority of buyers have pronounced the 1908 growth (the temprano part) as being just what the clear Havana factories need, and as the quantity is smaller than during the previous year it is no wonder that, owing to the small stocks held by them, they have made haste to replenish their raw material.

This has happened also, notwithstanding the fact that the clear Havana cigar industry is still suffering from a lack of orders, in the States as well as here, but it simply proves that cigar manufacturers must look ahead in laying in stocks when they are suitable, and cannot afford to wait until the time comes when business should be brisk with them.

Those manufacturers who have been holding back under the mistaken idea that the majority would only buy sparingly, and that there would be plenty of tobacco left when they should get ready, may perhaps find out to their sorrow that the best part of the crop has gone, and that while there may be no scarcity they will have to be satisfied with the second or third choice of leaf.

The trust, which abstained from buying early, is now making up for its lost time and remains an active factor in our market. The exporters for Germany and Austria are contributing their share in securing all the suitable goods for their markets. The cigarette manufacturers, who have been handicapped somewhat by large holdings of last year's crop, as well as by lack of capital in some instances, are beginning to come into the market for Vuelta Abajo colas and other low grades to supply their coming needs.

In looking at the total receipts of leaf from the country it must not be overlooked that fully 50,000 bales, if not more, in reality belonged to the 1907 crop, and therefore ought to be deducted from the total amount, if anybody wants to arrive at the receipts of this year's growth. Owing to the good business at Havana, the escojidas are rushing their ready bales at once to our market, and are not waiting as formerly until they have a vega or a larger lot of bales ready to make a good sized shipment.

Sales

during the past week amounted to 14,800 bales in all, or by sections, 10,250 bales of Vuelta Abajo, 3,050 of Partido and 1,500 bales of Remedios.

Buyers for the United States took 8,000, for Europe 2,200, and for home consumption, 4,600 bales.

The exports of leaf tobacco from Havana for the week ending Sep. 12 were:

To the United States	4,817 bales
To Germany and other European countries	2,258 "
To South America	240 "
Total	7,315 "

Buyers Come and Go.

Arrivals:—J. A. Lozano, of F. Lo

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box 88

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SUCCESSORS TO
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Growers, Packers and Importers of

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HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
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" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
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Especialidad en Tabaco de Santa Clara de Primera Clase

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INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

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R.Z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

SOL HABANA

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street*

Importers of HAVANA TOBACCO *New York*

zano, Sons & Co., Tampa; Walter Sutter, of Jacob Sutter & Sons, Matt Wengler, of Wengler & Mandell, and Manuel Vega, of Manuel Vega, of Chicago; Felix Eckerson, of Felix Eckerson & Co., and Frank Dominguez, of E. A. Calves & Co., Philadelphia; Harry Salomon, of Gustav Salomon's Sons, I. Dankowitz, of I. Dankowitz, M. Heuman, of M. Heuman, J. W. Merriam and Isidore Weinbaum, of J. W. Merriam & Co., Charles Kaiser, of Kaiser & Klug, M. Rosenthal, of A. Rodena & Co., E. Kleiner, of E Kleiner & Co., Isidore Menendez, of Isidore Menendez, and Norberto Cuervo, of F. Miranda & Co., New York.

Departures:—Wm. H. Stratter, E. J. Stachelberg, Samuel I. Davis, and Jose Escalante, for Tampa; John Wardlow and W. Arnold, for Key West; E. Wedeles, Manuel Sanchez and William D. Castro, for Chicago; John Boltz and Herman G. Vetterlein, for Philadelphia; A. Winterberg, Sidney Goldberg, E P. Cordero, Sol Cane and Max Schwartz, for New York.

Havana Cigar Manufacturers

are mostly complaining that the business for the United States is still slack, that Great Britain, owing to the heavy trust stock of cigars, has not commenced to order as it did formerly, and that even Germany for lack of ready cash (in the hands of importers) is ordering a little lower than usual at this period of the year. The trust is only working three days out of the six working days or from Thursday to Saturday afternoon. However, the temporary dullness is bound to give way to full activity before long.

H. Upmann & Co. shipped 700,000 cigars during the past week.

Sol is still busy executing good high priced orders for Germany.

Buying, Selling and Other Notes of Interest.

J. A. Lozano has purchased 1,000 bales of fine Vuelta Abajo factory styles, and has not finished yet.

Sobrinos de A. Gonzalez sold 1,550 bales of Vuelta Abajo, Partido and Remedios.

J. F. Berndes & Co. were large shippers for Germany and Austria, as they dispatched 1,317 bales during the past week.

B. Diaz & Co. closed out 1,500 bales of Vuelta Abajo and Partido.

E. Wedeles, who left the past week, accumulated close on to 1,000 bales of fine leaf.

Jose H. Cayro e Hijo has sold over 1,500 bales of his choice Partido packing already, the best proof that there is some good Partido leaf this year, which gives satisfaction to a manufacturer in every respect.

Jose Escalante made some excellent purchases of Vuelta Abajo and Partido since the previous week.

E. P. Cordero was a buyer to as large an amount as usual in normal years, and if correctly reported his purchases figure over 1,000 bales.

John Wardlow's purchases amounted to at least 600 bales.

A. Pazos & Co. have been doing an excellent business, as Don Avelino has been making sales as fast as the Vegas came in from the country; the last eight days they amounted to 1,250 bales of Vuelta Abajo and Partido.

(Concluded on page 16)

CABLE ADDRESS "CALDA" TELEPHONE 607-L

A. M. CALZADA & CO.

PACKERS AND DEALERS IN LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 156

P.O. Box 595 HAVANA, CUBA.

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Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

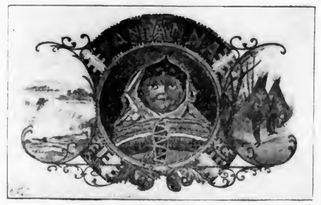
Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited

Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.



A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF Tobacco
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of Leaf Tobacco
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227 Amsterdam, Holland.
OFFICE: 183 Water St. NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF Tobacco
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, September 22.

New York Leaf Market.

During the past week the leaf market settled down to a more steady trade than for some weeks past. The volume was not as large as may have been hoped for, but there were many indications that conditions generally were settling down to a more nearly normal state. It seems that prices now asked for goods held by packers were a barrier to a larger number of sales during the week, but that there was really a desire, if not an actual need for goods, can not be denied. Greater interest has developed in both Pennsylvania and Wisconsin tobacco, both of which types are now being sampled preparatory to a full inspection by the trade.

Sumatra has been selling more or less steadily and the results of the recent inscription at Amsterdam would indicate that not a great amount of the goods that will be offered at the remaining fall inscriptions will be suitable for the American market. The purchases of the goods made at the early inscriptions is giving uniform satisfaction.

Havana leaf is finding a more active market, and numerous buyers are now on the island looking over the general conditions preparator to increased business, as trade conditions generally become more active.

• • •

The Cigar Manufacturers

The opening of greater activity which is usually noticed at this time of the year and recognized as an indication of the approaching fall trade is not so plainly noticeable this year, except in a comparatively few instances. This is probably due to a number of causes, among which are notably the lingering effects of the panic of last fall, and the speedily approaching Presidential election.

Withal, the outlook for the early future is not wholly unpromising. There are sections of the country from which a goodly volume of business is still being received, and other sections seem to be showing a gradual gain.

What business is being done is of a more stable character than it was earlier in the year.

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The Second Fall Inscription.

The second of a series of Sumatra inscriptions to be held at Amsterdam this year took place on Friday last, when about 1,200 bales were secured for the American market. The principal purchasers as currently reported here were: E. Rosenwald & Bro., 230 bales; H. Duys & Co., 200 bales; S. Rossin & Son, 200 bales; G. Falk & Bro., 200 bales; Hinsdale Smith & Co., 130 bales; F. & E. Cranz, 100 bales, and E. Spingarn & Co., 79 bales.

Deisel-Wemmer Co., manufacturers of Lima, O., made a purchase of 540 bales.

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Benno Neuberger's Originality.

Benno Neuberger, the present senior member of the well known leaf tobacco firm of E. Rosenwald & Bro., last week struck upon a novel idea in the purchase of Sumatra leaf tobacco.

He had been attending, as has been his custom for many years past, the inscriptions of Sumatra leaf at Amsterdam, and after attending the first of the fall inscriptions he left for his home in New York, leaving the remainder of the inscriptions to be looked after by the firm's resident representative in Holland. This representative discovered after Mr. Neuberger had gone and was then far out on the ocean that the lot of L. P. C. Padangs would be offered at the inscription which occurred last Friday. He informed his chief who was then in mid-ocean by wireless, and was immediately instructed to buy the parcel, which he did. Hence it may be said that Mr. Neuberger in reality bought the lot of Padangs by wireless.

Strike at Starlight Factory.

Because of a reduction in prices the hand workers in the cigar factory of Starlight Bros., on Pearl street, went out last Thursday on one of their periodical strikes. There have been many strikes in the Starlight factory the past year for many causes, but each time the firm appeared to be well protected by having a large supply of cigars on hand which tided them over. The men, this time appear to be well organized, and no strikebreakers have so far taken their places. The men struck on account of the following reductions: Puritanos, from $20 to $17; Espenolas, from $17 to $14; Londres, from $15 to $12, and Invincibles, from $25 and $28 to $23 and $26 respectively.

• • •

Prize Guessing Contest.

The Metropolitan Tobacco Company has come out with a new guessing contest in which 2,543 money prizes are offered, aggregating $5,000, to those who come nearest to guessing the number of Helmar cigarettes shipped by S. Anargyros during next month. The first prize will be $100, two second prizes of $50 each, five third prizes of $25 each, 10 fourth prizes of $15 each, 500 fifth prizes of $5 each and 2,025 sixth prizes of $1 each. The contest closes October 15, and the only conditions are that the name Helmar be plainly written on the blank which will be furnished by retailers for the asking, with the estimate. As a guide to those who enter the contest, the manufacturers shipped during the month of July, 1908, 28,741,720 Helmar cigarettes.

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Made an Assignment.

Edmond H. Laidley, a tobacconist at 452 Fourth avenue, has made an assignment to William L. Hall, Jr. Mr. Laidley formerly had the news and cigar stands in the Park Avenue Hotel for several years, and started a cigar store at 452 Fourth avenue on June 1, with an investment, it is said, of $3,000.

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New Corporations.

The Gramercy Sugar Co. and The Constancia Sugar Co. were both incorporated in Jersey City, with a capital of $10,000 each. The directors of both companies are: Thomas A. Howell, Henry A. Clark and Walter J. Vreeland. The company is to plant, cultivate, harvest, etc., sugar cane, maize, tobacco, coffee, etc.

—

The Park Cigar Co., of Brooklyn, was incorporated with a capital of $1,500. The directors are Nathan I. Slutzky, Louis Zolotorofe, and Isaac Louis Sultzky, of 168 Tompkins avenue.

—

S. Schendel Co., New York, was incorporated last Saturday with a capital of $25,000. The directors are Rose L. Schendel, William Forman and Simon Schendel, of Vesey street. The company is to deal in cigars.

—

Inter-Colonial Tobacco Co., of Millbrook, Dutchess county, N. Y., has been incorporated with $100,000 capital, to grow manufacture and deal in tobacco in all its forms, by T. Faber, J. J. Sullivan and H. E. von Pein, New York city.

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Trade Notes.

The wholesale leaf tobacco firm of Zimmerman, Eller & Co. will dissolve partnership October 1.

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Mr. Scheier, a prominent cigar manufacturer of Plattsburg, N. Y., was in the city recently to attend the funeral of his brother.

—

E. M. Cohen, of Lancaster, Pa., was here last Thursday and he appeared to be well satisfied with the amount of business he transacted.

—

John S. Whalen, who was renominated as Secretary of State on the Democratic ticket, was an organizer of the Tobacco Workers' International Union, and was President of Rochester local union No. 23, prior to his election in 1906.

—

Abe Holzman and his bride arrived home Thursday evening, after a joyous honeymoon trip.

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Mortimore M. Frank, with the De Florida Tobacco Co., is expected home this week after a very successful two months trip through York State and Ohio.

—

G. Falk & Bro. report a steady gradual increase in sales. They are large handlers of Pennsylvania and Connecticut tobaccos, and are direct importers of Sumatra and Havana leaf, and would be pleased to submit samples upon request.

—

Herman G. Vetterlein, of Philadelphia arrived in New York on the steamer Saratoga from Havana this week. He remained in the city a short time before going on to his home.

—

Dave Goldberg, of S. L. Goldberg & Sons, was on the sick list the latter part of the week, but has now fully recovered.

SOME BUSINESS in LANCASTER

The 1907 Leaf Coming in Favor, But Some Buyers Prefer the '06.

Lancaster, Pa., Sept. 21.

There was some business in the local leaf tobacco market during the past week. The 1907 goods have been pretty well sampled and are now receiving some attention from buyers. In view of the price now asked for 1907 goods, in which quality, etc., was of course fully taken into consideration, some buyers seem to be more favorable to the 1906 at the present prevailing prices than they were a short time ago. There being not a great difference in the price of the two different year's crops of tobacco, there are some who think the 1906 would, all in all, be the most desirable, and especially since they have now been so thoroughly sweated out that any manufacturers can use them immediately, while the 1907 might not be quite what some manufacturers would want if they wanted something for immediate use.

The cigar manufacturing trade is in a truly remarkable condition and no improvement of any consequence is noticeable. In fact there are probably a larger number of small factories closed down now than at any time. With some it may be only temporary, but we learn of some who may not resume operations for some time to come unless a decided improvement takes place.

It has been ideal tobacco weather, and the crops are being rapidly housed. In fact there is only a comparatively small portion that now remains in the field and has not been cut. There are probably a few patches which might ripen a little more if allowed to remain out, but it can not be expected that any more growth would be the result because it is too dry for tobacco to grow much more now. If a rain should set in, it would be much more likely to become cool thereafter, and even frosts might soon follow.

Morris Levy, a well known leaf tobacco packer of this city, last week purchased the A. G. Brosey leaf tobacco warehouse on Elm street, this city, which was once the finest tobacco warehouse in this county, but within the past few years several new buildings have been erected which are probably its equal if they are not even larger, but nevertheless it is one of the best appointed buildings of its kind in the city.

There is still no indication of any early buying of the new crops, and all concerned will probably be better off for it. In the first place, of course, packers have still some quantity of their 1906 tobacco on hand, and as the 1907 packing is just about ready for the market it seems reasonable that they will not evince a special desire to go into the fields so early this year. On the other hand, farmers are already trying to whet the appetites of the buyers by proclaiming that it is a superior crop to any they have had for several years, and intimating that it will bring a figure that will be an advance over what was generally realized for the 1907 crops, but packers, it seems, are not inclined to buy at figures much above those prevailing last year, and as we have said, at present do not seem interested at all.

S. N. Wolf, of Wolf & Hackman, cigar manufacturers, left last week on a business trip among the firm's customers, and it is expected that he will probably return with sufficient orders to keep their factory running for some little time.

A. P. Snader, who was stricken with paralysis last spring at his home at Ephrata, has had a relapse, and is now said to be in a very critical condition. He has been for a number of years engaged in the cigar manufacturing business at Ephrata.

—An attempt to discontinue the privilege of "free smokes" is said to have precipitated a strike among the cigarmakers of Kingston, Island of Jamaica.

JOSH BILLINGS
5c. Cigar
"There hain't none better than the best."
—JOSH BILLINGS.
This Is the Best.

A cigar of merit with a push behind it.

The Best Little Cigars ever offered the American public.

Golden Eagle Cigars

They are extra large, Havana blend, and of perfect workmanship.
Finest package.

I. LEWIS & CO.
Makers,
Established 1870. Newark, N. J.
Z. JOHN NORRIS,
Manager of the Philadelphia Office,
14 South Fourth St.

E. A. CÁLVES & Co. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE LOCAL TOBACCO NEWS

There has been no change in the conditions of the local leaf tobacco market during the past week. Certainly there has not been much improvement. All types of domestic leaf are affected similarly, and manufacturers do not seem interested enough to even look at goods. The business that was done by local houses consisted mostly of mail orders, and orders received from salesmen on the road. In fact it was a rather complex condition which has prevailed for the past week, and of which no satisfactory explanation has been advanced by any one. Withal the leaf men feel confident that it is all a matter of time until there will be a great and permanent change. They have no fear that sooner or later every pound of leaf that they now hold will have a sale and at prices that will be reasonably remunerative for the investment which they have made, but under the present conditions there is simply a stand still.

Sumatra leaf has met with a moderate sale, but in mostly small lots. Yet the aggregate was fairly satisfactory to local handlers.

The Havana market has also felt the depression, but probably to a lesser degree, and as an evidence of an expected increase in activity we might refer to the fact that importers have recently visited the island for the purpose of looking over the market, and if possible to do so satisfactorily to them, to replenish their stocks.

There would seem to be an improvement among cigar manufacturers, and a greater number of advertisements for help have appeared in local daily papers during the past week than at any time this year. This is particularly true of certain manufacturers engaged in making high class goods. We shall await with interest the result of this month's operations in the hope that it will probably show an increase in the output of this district.

Jobbing houses handling cigars, tobaccos, cigarettes, etc., report a fairly steady trade, but there is some little complaint of collections being not up to the standard, which, however, need not be any particular surprise for the reason that a majority of the retailers were pretty hard hit this summer, and even though business with them may now be reviving a little, they could hardly recover in this short time. Of course, we refer only to those who do pay their bills promptly, whenever they can, for there are only too many who would never pay a bill if there was a way of getting a supply of goods without paying bills.

An interesting wedding took place Saturday evening last, at which a New York tobacco man was one of the contracting parties. He, (the groom) was Mr. M. Dagdegyan, who is a foreman in the factory of the Strand Tobacco Co., in New York, and who was married to Miss Mary Zobian, who is a sister of Mr. James Zobian, the Philadelphia representative of Philip Morris Co., Ltd., cigarette manufacturers of New York.

The ceremony was performed by the Rev. H. Yardumgan, of Twentieth and Walnut streets, and according to the ritual of the Greek Church. The actual time for the marriage ceremony was 11 o'clock p. m., but from 8 o'clock there was a reception and dance to the invited guests at Rittenhouse Hall, 53d street and Haverford avenue.

M. Babayan and Julius Scheratter were masters of ceremony. Mr. Babayan has been in this city for some time as a representative of Schinasi Bros., the well known New York cigarette manufacturers, while Julius Scheratter is a nephew of the Schinasi Bros., and both men are well known to the trade. In fact Mr. Babayan and the bridegroom of this occasion had once been in partnership in the tobacco business in New York city.

Every prominent member of the local trade had been invited to attend the function, and a good attendance was present. Mr. Goodloe, of the Chestnut street firm of Dusel, Goodloe & Co., arrived at the hall in time to witness the interesting ceremony.

A grand march was led by Chas. Blum, who is connected with the Theobald & Oppenheimer Co., of this city. Quite a company of the employes of H. D. Narrigan & Co. were recognized. Among them were the Misses Gertrude and Pauline Green, Mary Hargis, Mary Hanerty and Katherine Walker, also Messrs. Hopkins, Henden and Clifford Narrigan, a son of H. D. Narrigan.

It was a highly enjoyable time for every one present, with an overabundance of refreshments and lots of good music.

E. Montero, who has been for some years engaged in the manufacture of cigars at Sixteenth street and Susquehanna avenue, has formed a new firm by associating himself with Manuel J. Portuondo, who was formerly connected with the Manuel J. Portuondo Co., and Louis Sterne, who has been in the liquor business. The name of the new firm is the Montero Portuondo Co., and they have secured factory quarters at 534 West Susquehanna avenue.

The Persian cigarettes are a new product which are being put on the market by Dusel, Goodloe & Co. They are sold at retail at 10 for ten cents, and their sale was begun on September 15. At the end of the first five days the sales aggregated a larger total than any cigarette ever placed on this market, it is said. They are being liberally advertised in local daily papers, and the entire force of the house is engaged in pushing the sale of this new line along with their other exclusive products.

The Royal, a new cigarette product of Schinasi Bros., is being thoroughly exploited here by Mr. Babayan and a force of capable missionary men. We are informed that the line is meeting with highly encouraging success, and it is claimed that they are now on sale at a larger number of places throughout the city than any cigarette ever introduced, for the short time the goods have been on the market.

The new building of the H. H. Sheip Manufacturing Co., at Sixth street and Columbia avenue, is now practically completed, with the possible exception of a few finishing touches by painters, etc. New offices are being installed at the northwest corner of the building, and which will make it one of the most handsome offices of any manufacturing concern in this city. The partitions are of half glass, some of which is frosted, while some of it is perfectly transparent, but ornamented. As for light and sanitary appointments, they will be unexcelled. With ample space at their command provisions have been made for all of the numerous departments, including general accountants, stenographers, order and billing clerks, and private offices for the members of the firm. Cheerful waiting rooms, with comfortable arm chairs, etc., have been provided for the comfort of the customers of the house, making it a pleasure to visit the offices.

J. E. Mann, of E. G. Steane & Co., recently visited New York and placed some large orders for fall stock. Business is going along uninterruptedly with this house, and active preparations are under way for a lively campaign this fall and winter. The window dressing pace which Mr. Mann set here several months ago is being marvelously well continued week after week. The constant changing of the display windows of this establishment and the unique and always artistic display is proving an educator to the general run of dealers in this city. Many are now making a stronger effort in that direction, and however feeble their efforts may seem to be, they find that it always helps somewhat.

C. W. Saunders, representing the Cortez Cigar Co., of Key West, accompanied by Jos. Myers, a member of the firm, has been making the rounds of the trade here recently.

E. P. Jeffries, with the Surbrug Co., of New York, was also a recent visitor in this city.

THE TOBACCO WORLD
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PHILADELPHIA, SEPTEMBER 23, 1908.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

UNIVERSITY CALIBRE. 16,204
For cigars, cigarettes, chewing and smoking tobacco. Registered September 16, 1908, at 9 a. m., by Henry Zwicker, Madison, Wis.

AWL MERIT. 16,205
For cigars, cheroots and stogies. Registered September 16, 1908, at 9 a. m., by Union American Cigar Co., New York.

BLANNERHASSET. 16,206
For cigars, cheroots and stogies. Registered September 17, 1908, at 9 a. m., by Casper Rosenberg, Cleveland, O.

EL CAUDAL. 16,207
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 17, 1908, at 9 a. m., by American Lithographic Co., New York.

ENGRAVER. 16,208
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 17, 1908, at 9 a. m., by American Lithographic Co., New York.

JUAN LAVAL. 16,209
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 17, 1908, at 9 a. m., by American Lithographic Co., New York.

FLOR DE PASTOR. 16,210
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 17, 1908, at 9 a. m., by Randall Landfield Co., Chicago, Ill.

MONOGRAM A. G. 16,211
For cigars. Registered September 17, 1908, at 9 a. m., by A. Goldstein, Baltimore, Md.

ORIOLE BIRDS. 16,212
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 17, 1908, at 9 a. m., by Murphy Cigar Co., Baltimore, Md.

SPRINGFIELD. 16,213
For cigars. Registered September 17, 1908, at 9 a.m., by Andrew Brown, Newark, N. J. A reregistration.

HADZOR. 16,214.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 17, 1908, at 9 a.m., by J. A. Hadzor, Portland, Me.

PRIDE OF THE INDIES. 16,215
For cigars, cigarettes and cheroots. Registered September 17, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

REMOTOS. 16,216.
For cigars, cigarettes, chewing and smoking tobacco. Registered September 17, 1908, at 9 a. m., by George Schlegel, New York.

SPANISH CUPID. 16,217
For cigars, cigarettes and cheroots. Registered September 17, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, New York.

MONTCALM. 16,218
For cigars, cigarettes, cheroots, stogies, smoking and chewing tobacco. Registered September 17, 1908, at 9 a. m., by American Lithographic Co., New York. A reregistration.

CAPTAIN ALIPPO. 16,219
For cigars. Registered September 18, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

NEPAHWIN. 16,220
For cigars. Registered September 18, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

SAN BARTOLO. 16,221
For cigars. Registered September 18, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

DON CASTLE. 16,222
For cigars. Registered September 18, 1908, at 9 a. m., by F. P. Shanfelder, Newmanstown, Pa.

EL FABRICANTE. 16,223
For cigars, cigarettes and cheroots. Registered September 18, 1908, at 9 a. m., by Wm. Steiner, Sons & Co., New York.

VAL DE ORO. 16,224
For cigars, cigarettes and cheroots. Registered September 18, 1908, at 9 a. m., by Wm. Steiner, Sons & Co., New York.

EDWARD G. 16,225
For cigars. Registered September 19, 1908, at 9 a. m., by A. Goldstein, Baltimore, Md.

GOTHAM. 16,226
For Cigarette Paper. Registered September 19, 1908, at 9 a. m., by Metropolitan Tobacco Co., New York.

X. L. 16,227
For Briar Pipes. Registered September 19, 1908, at 9 a. m., by Metropolitan Tobacco Co., New York.

GUCH NET WEIDER. 16,228
For cigars. Registered September 19, 1908, at 9 a. m., by H. J. Borell, Reading, Pa.

MOBILE CLUB. 16,229
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 19, 1908, at 9 a. m., by American Lithographic Co., New York.

ONC'E. 16,230
For cigars, cigarettes, chewing and smoking tobacco. Registered September 19, 1908 at 9 a. m., by American & West Indies Sales Co., New York.

ONE TWENTY ONE (121) 16,231
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 19, 1908, at 9 a. m., by Seeman, Bros., New York.

EL TEMIDO. 16,232
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 19, 1908, at 9 a. m., by Heineman Bros., Baltimore.

ALVADERE. 16,233
For cigars and cigarettes. Registered September 19, 1908 at 9 a. m., by F. M. Howell & Co., Elmira, N.Y.

GEORGE SILER. 16,234
For cigars, cigarettes and cheroots. Registered September 21, 1908, at 9 9 a. m., by Herman Frank, Chicago, Ill.

HIS HONOR. 16,235
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 21, 1908, at 9 a. m., by American Lithographic Co., New York.

MAJOR HENRY MORGAN. 16 236
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 21, 1908, at 9 a. m., by American Lithographic Co., New York.

THREE PLY. 16,237
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 21, 1908, at 9 a. m., by Swisher Bros., Newark, O.

LIGHTFOOT. 16,238
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 21, 1908, at 9 a. m., by American Lithographic Co., New York.

FLEETWOOD. 16,239
For cigars, cigarettes and cheroots. Registered September 21, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, Philadelphia.

LA FRANGESA. 16,240
For cigars, cigarettes and cheroots. Registered September 14, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, Philadelphia.

LADY EASTLAKE 16,241
For cigars, cigarettes and cheroots. Registered September 21, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, Philadelphia.

MONCURA. 16,242
For cigars, cigarettes and cheroots. Registered September 21, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, Philadelphia.

MYANZA. 16,243
For cigars, cigarettes and cheroots. Registered September 21, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, Philadelphia.

SORELLA. 16,244
For cigars, cigarettes and cheroots. Registered September 21, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, Philadelphia.

WM. ARNOLD. 16,245
For cigars, cigarettes and cheroots. Registered September 21, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, Philadelphia.

VIVIAN GREY. 16,246
For cigars, cigarettes and cheroots. Registered September 21, 1908, at 9 a. m., by Petre, Schmidt & Bergmann, Philadelphia.

PAN DANDY. 16,247
For cigars, cigarettes and smoking tobacco. Registered September 22, 1908, at 9 a. m., by Maryland Lithographing Co., Baltimore, Md.

PONCICO. 16,248
For cigars, cigarettes, chewing and smoking tobacco. Registered September 22, 1908, at 9 a. m., by Federal Cigar Co., New York.

KOSCIUSZKO. 16,249
For snuff tobacco. Registered September 22, 1908, at 9 a. m., by Jos. J. Juskowski, Detroit, Mich.

IMPORTANT SMOKER 16,250
For cigars, cigarettes, chewing and smoking tobacco. Registered September 22, 1908, at 9 a. m., by Hirshon Bros., Portland, Me.

WINTHROP CREST. 16,251
For cigars cigarettes, chewing and smoking tobacco Registered September 22, 1908, at 9 a. m., by Edward Aronson, Winthrop, Mass.

WINTHROP BOULEVARD. 16,252
For cigars, cigarettes, chewing and smoking tobacco. Registered September 22, 1908, at 9 a. m., by Edward Aronson, Winthrop, Mass.

TOPIC. 16,253
For cigars, cigarettes and cheroots. Registered September 22, 1908, at 9 a. m., by Wm. Steiner, Sons & Co., New York. A reregistration.

RIESENBERG'S UN QUINTO. 16,254
For cigars. Registered September 22, 1908, at 9 a. m., by Julius Riesenberg, Cincinnati, O.

NOT ELIGIBLE

Premium Blend, Smokefest, Muscogee Girl, Awl Right, Sunshine, Lady Ress, Chariot, Coprer, The Harvester, Spanish Gem, Cuban Gem, Madame Inez, Pelayo, Yolande, Don Luis, Don Mateo, Ermos, The Palm, Sea Shell, Constitution, Cuban Smoke, Wm. Calvano's Special, Our Staff, La Aroma, La Popular, El Gusto, El Galante, The Elk, Lady Barrow, Mogul, Barcla, Marcula, La Poloma, Numa, El Pavonia, Shabbona, Hytone, Banta, El Milano, New York Central Specials.

CORRECTION

LA PANDAFIS. 15,894
For cigars, cigarettes and cheroots. Registered August 6, 1908, at 9 a. m., by John Hart & Co., Lancaster, Pa., should have been LA PANDAJIS.

TRANSFERRED

JAMES LOGAN. 15,522
For cigars. Registered April 24, 1899, by Petre, Schmidt & Bergmann, was transferred to Kline & Winter, Reading, Pa., Nov. 11, 1899.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

To Protect the Consumers against the Host of Imitators of this Old Time Famous Popular Brand of Cigars
Every Box of the
GENUINE PORTUONDO CIGARS
Carries this Trade Mark

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Established 1869

MANUFACTURED ONLY BY
The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists
Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers
Lima, Ohio

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

IMPORTED
CIGAR BANDS

AT LOWER PRICES than the American made bands, and far superior in quality of paper, color, bronze, embossing and gumming.

Our New Price List, Just Issued, Carries the Following:

50,000 and under, 45c. per thousand.
51,000 and over, 40c. per thousand.

Terms: 30 Days Net, or 10 Per Cent. for Cash in 10 Days.
F. O. B. New York.

We Always Carry Sufficient Supplies to Meet Any Demand.

TRY OUR IMPORTED BANDS

And be Convinced **There are None Better Made** in the World.

Our Prices Defy Competition.

Remember, our Bands are the Genuine Imported article.

Embossed Band & Label Co.
36 East 23d Street, New York.
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There is No Better Place to Register Your Trade Marks than offered by The Tobacco World Registration Bureau.

STILL SLOW IN YORK.

Leaf Men Gloomy, and Cigar Men Report No Improvement.

York, Pa., Sept. 21.

There has been little if any change in local trade conditions during the past two weeks. Leaf tobacco men without exception report a desultory trade, and manufacturers of cigars say that they cannot yet see much improvement, although usually at this time of the year there are some signs of greater activity. Yet it appears that in some of the larger cigar towns of the county the trade is even duller at present than it has been. Towns from which an active business is reported are scarce enough, indeed.

As a barometer of the conditions among the cigar manufacturers we can refer to the cigar box people. From them we learn that there is probably not a factory making cigar boxes in the entire county that has been working on full time this year, unless they had certain kinds of stock work to put their hands on, in order to give them the benefit of the time. But box factories are limited in the way of stock work which they can do.

E. B. Stoner, who has for several years been engaged in the leaf tobacco business at Hellam, has purchased the tobacco manufacturing business of F. E. Myers & Co., in this city, including their brands, fixtures, goodwill, etc. They have on the market one brand in particular which has quite a sale. It is the Silver Cup scrap chewing and smoking tobacco.

The trade is now looking forward with pleasure to Fair Week, and certainly everyone will have plenty of time this year to visit the fair. It happens some years that manufacturers are very busy about that time, and are unwilling to allow their hands as much time off during the week as they would like to have. This year is not unlikely to be just the reverse; manufacturers will probably take advantage of the opportunity to close down for several days.

Local retailers are hoping to have some benefit from the large crowds of people who usually come to town during Fair Week.

Most of the tobacco in this county has now been cut and housed, and is reported to be an averagingly fair crop, but nothing exceptional. It is yet a little earlier than the time at which the crops were housed last year.

Frank Strayer, a cigar manufacturer of Red Lion, left last week on a ten days business trip.

Roseman Bros., leaf tobacco dealers of Red Lion, have purchased in that town a plot of ground upon which they expect to soon begin the erection of a new leaf tobacco warehouse.

A Good Smoker.

The familiar story of the octogenarian who has used tobacco and whisky all his life is told again, with a Brooklyn veteran for the hero. It has, however, some interesting variations.

This veteran began to smoke at the tender age of 3. His uncle used to send him downstairs to light uncle's pipe with the aid of a flint spark, and he had to puff away to keep the fire going. Thus he acquired a taste for tobacco, and his father was so proud of his accomplishment that he liked to show him off before visitors by having him smoke cigars. Why this exemplary parent should have cut out the cigars later we are not told. Perhaps it was on account of the expense and because the marvel of the infant phenomenon's performance grew less as the infant grew older. It was a regrettable step, anyway, since it introduces an immoral element in an otherwise moral career. The unfortunate youth who then and ever after was proof of the benefits of smoking felt constrained to steal eggs in order that he might persist in a salutary habit. But the end justified the means, for he continued to increase in strength owing to the favorable influence of tobacco, and he celebrated his eighty-fourth birthday by dancing the highland fling.

It will be generally admitted, we think, that the facts of this biography are interesting, but the inferences that are plainly suggested leave something to be desired, and in this respect the case resembles others of its kind. The difficulty lies in the regrettable circumstances that the veteran cannot have two lives on this earth and try a second experiment without the tobacco. Suppose that he had been deprived of a guide by the untimely death of his uncle before he had reached the age of 3 years; suppose that the proud father had not supplied him with cigars and that he had remained a total abstainer. Would he have perished for lack of nourishment before he had attained the age of four score or would he be able to dance the highland fling on his one hundred and eighty-fourth birthday?

He says that so far as he knows tobacco has never made him nervous or produced any other bad effect, but this fails to prove that he would not have been better off without it, more satisfactorily equipped to live through his first century and to pass into the second. He admits, too, that he had a fine constitution to begin with, indicating that he had a good inheritance from his mother, who lived to be 93. This prompts the inquiry; Was his mother an abstainer or did her uncle start her right when she was only three?

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

IMPROVEMENT IN BOSTON.

Retailers Buying Freely and Better Times are Hoped for When the Election Fuss is Over.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]

Boston, Mass., Sept. 14.

Boston trade is on the improve, retailers are buying quite lively, and although the coming election naturally has a bad effect on all branches of business still members of the trade are apparently satisfied.

The large local cigar factories are not doing their usual amount of business, in fact our largest factory here laid off over 100 hands within the past two years, but it is expected these people will be put to work again next week.

Collections are a trifle slow. Visiting salesmen report getting good business here, and every one is looking for a good fall trade.

B. B. Bates, formerly here for the Surbrug Co., has resigned and accepted a position as special representative through New York State for the Khedivial Co. on Lord Baltimore cigarettes. Mr. Bates was very popular here, and on his departure was presented with a solid gold handled umbrella as a token by his many friends in the trade. Mr. Bates was here for over two years in the interest of the Surbrug Co.'s products and made a good showing, and resigned simply to better himself.

A few issues ago the following write up appeared in my Boston letter: "Louis Rosenthal, of Rosenthal Bros., the Hanover street tobacconists, has applied for a permit to carry a concealed weapon," and in response to same the following letter was received by Mr. Rosenthal from the Ware-Kramer Tobacco Co., which explains itself:

Ware-Kramer Tobacco Co.,
Norfolk, Va., Sept. 8.

Mr. Louis Rosenthal,
Care of Rosenthal Bros.,
Boston, Mass.

My Dear Sir:

I note from the papers that you have applied for a license to "tote a gun," and this fills me with alarm. I had always thought that you were a very bright individual, but I did not know that you could read my mind so thoroughly as to prepare for me even before I had signified my intentions of coming to see you.

It is however a case of "forewarned" being "forearmed," but I hope before I get to Boston, you will have decided not to meet us with such a reception as a gun, and while I come from a land of "gun toters," still my object in visiting Botson is always of the most specific nature, and one that would bring smiles upon your face, other than frowns and the "gun." My only object being to relieve you of a few small orders for "White Rolls" and "Lynnhavens," but now that you have the "gun," I don't know what to do about it.

Being in doubt, if you wish to satisfy my mind that the "gun" is not intended for the writer, you can proceed to send in an order for "White Rolls" and "Lynnhavens." If it does not come I will be most afraid to come to Boston, for fear the gun might be unlimbered on me.

With kindest regards, and very best wishes, I beg to remain,

Yours very truly,
F. D. Ware.

Bieringer Bros. Co. have taken a five years lease of one of the new stores on Adams Square opposite the old subway entrance, and will open for business on or about October first under the title, "Adams Square Smoke Shop." The store will be fitted with all new fixtures and will be up to date in every respect.

Max Narvitz (J. J. Bagley & Co.) is kept busy these days making window displays about town on Wild Fruit flake cut tobacco. For the short time this brand has been on this market it is selling very well and all our local jobbers have been compelled to carry Wild Fruit in stock. The Bagley Co. has struck a good scheme in introducing this brand by offering the public special Saturday bargains consisting of a 1⅝ oz. package Wild Fruit, a 1 ounce sample package, a corn-cob pipe and a package of matches, all for 5 cents. This deal is a winner.

M. Bloom (Butler-Butler Co.) was a recent caller on the trade in the interest of Pall Mall cigarettes.

The American Tobacco Co. has just come out with the following gratis deal on freight paid drop shipments: With every purchase of 10 lbs. of Union Leader cut plug and 40 lbs. of any of the following brands: Mayos, Sensation, Just Sujts, U. S. Marine, Myrtle Navy, Fashion, Winner, Our Flag, Driver, Fore 'n' Aft, Plaza, Three Feathers, Bull Durham, a gratis of 1½ lbs. of Mayo's cut plug and 1 lb. Durham, 1 oz., is given free to the purchaser.

Also to every purchaser of 500 Sub Rosa little cigars and 5 lbs. of Tiger fine cut tobacco, an allowance of 2 cents a lb. is made on the Tiger fine cut.

The Hilson Co., of New York, are out again with their usual extra discount deal on Hoffman House Magnums and little cigars.

(Concluded on p. 18)

Michael Hose A. F. Brillhart

Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

LOUIS E. NEUMAN & Co.
129th TO 130th ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

WOLF BROS.
Manufacturers of an
Exclusive line of
NICKEL GOODS
Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

W. R. DAUGHERTY & BRO.
Manufacturers of

Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active
Houses Invited

HAVAVA CORRESPONDENCE.

(Concluded from p. 9)

Jorge y P. Castaneda disposed of 1,320 bales of Vuelta Abajo and Partido since the previous week.

Perez y Obeso closed out 1,000 bales of their choice Vuelta Abajo vegas.

Calixto Lopez & Co. bought 1,000 bales of Vuelta Abajo colas for their cigarette factory.

Jose F. Rocha turned over 900 bales of Vuelta Abajo and some Partido wrappers.

Sol Cane and Max Schwartz purchased as usual, dividing their vegas, and as they are using only the best Vuelta Abajo vegas in the manufacture of their cigars, the number of bales may not be so large, but in value they amount to more than would a larger number but containing more lower grades.

Rz. Bautista & Co. sold 750 bales of Vuelta Abajo and Remedios.

W. Arnold was a liberal purchaser of leaf for the Ferdinand Hirsch Co., of Key West.

Muniz Hnos. & Co. disposed of 500 bales of Vuelta Abajo and Remedios.

John Boltz, who left us again last Saturday, accompanied by Herman G. Vetterlein, traded as heavily as usual, and only uses the famous Vuelta Abajo lowland leaf.

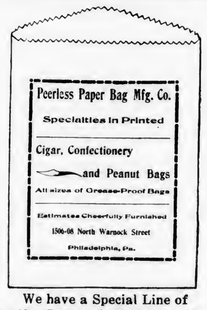
A. M. Calzada & Co. sold 200 bales of Remedios from their escojida. Don Antonio, when his time is not taken up with his customers, makes flying trips to visit the Vuelta Abajo and Remedios to look personally after his two escojidas.

Heinrich Neuberger was a shipper again to Germany of 469 bales during the past week, and Don Federico is making heavy purchases for their customers in the United States, so much so that their warehouse, 126 Manrique street, has not been large enough to hold all of their stock and they have had to hire part of one of the large San Jose stores for storage purposes.

All our principal commission merchants, such as Leslie Pantin, Manuel Suarez & Co., Charles Blasco, M. Pollack, etc., are working exceedingly hard to satisfy their customers, and as the Spanish dealers here do not object to doing business on Sunday morning, usually this day is also devoted to selling tobacco here during the active season.

RECEIPTS FROM THE COUNTRY.

	Week ending Sept. 12 Bales	Since Jan. 1 Bales
Vuelta Abajo	17,834	161,820
Semi Vuelta	1,179	10,125
Partido	2,584	23,247
Matanzas	—	409
Remedios & S. Clara	7,597	87,468
Mayari	815	6,702
Total	30,009	289,771



We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

Dorean Hotel
(Brick, Fireproof)
Ocean Front at Vermont Av.
Atlantic City, N. J.
OPEN ALL YEAR

Gambol Room, Music, Ocean Front, Refined Surroundings
Accommodations for 350 guests
Elegantly furnished
Rooms and bath—single or en suite
Dining rooms and sun parlors overlooking ocean
Excellent Cuisine
New Grille a la America
Billiards, Shuffle Board, etc. Music
Write for literature
8-5he E. E. MORALL, Prop.

HOTEL WESTMINSTER
Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

SEND FOR BOOKLET
The John F. Hollingsworth Co.
C. H. GODFREE,
Manager. 7-8ea

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.
Growers and Packers of
Fine Cigar Leaf Tobacco
Fine B's and Tops Our Specialty
Critical Buyers always find it a pleasure to look over our Samples
Samples cheerfully submitted upon request
P. O. Box 96

B. F. Hoffman — N. R. Hoffman
Buy Penna. Broad Leaf B's
Direct from Packers
HOFFMAN BROS.
Growers and Packers
BAINBRIDGE, Lancaster County, Pa.
Old B's Our Specialty {1905 1906 1907} Crops
Samples gladly submitted on application

H. H. MILLER
Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.
PACKERS and DEALERS in **Leaf Tobacco**
Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN
Packer of and Dealer in
LEAF TOBACCO
142 North Market St.
United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN
Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN
Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER
Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
Lemon and Arch Sts. Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
F. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 27th St. Brooklyn, N.Y.
Branch Office:
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2 5tf

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-1h Tel. 722 Orchard

BOSTON CORRESPONDENCE.

(Concluded from page 15)

The United Cigar Stores here are offering their customers half pound boxes of Gunther's famous candy in connection with certain purchases.

M. Rodman, formerly of Solar & Rodman, Lynn, Mass., has just opened a nice up to date cigar and tobacco store at 1 Houghton Square, West Lynn.

G. P. Rogers has just left on a trip through New York State in the interest of Savory cigarettes.

S. A. Epstein, the Boudoin Square druggist, has filed a petition in bankruptcy with liabilities of $32,000. One wholesale tobacconist here is a creditor to the tune of $500.

The Nestor Gianaclis Co. are keeping their window trimmers busy. Every available window is being dressed up artistically with Nestor and Royal Nestor cigarettes. The sales of tins of 50 and 100 have improved greatly during the past sixty days. Louis Shapiro is in Connecticut making things hum, while Charley Ellis is looking after the Boston trade.

Sam D. Marcuson (Turco Amercian Tobacco Co.) was in New York last week, and I understand he is now in Providence, R. I., doing a slashing business with the Astron brand.

The store of Geo. Wise, the popular cigarist of Providence, R. I., suffered considerable damage by fire one day last week.

Geo. H. Russell, who recently took on the Waldona short smoke account, is meeting with much success. He is placing this brand with all our leading retailers and the duplicate business tells the story.

L. M. Brown has purchased the cigar stand in the Tremont Building. Mr. Brown is also the owner of the cigar store at 14 Bedford street. Ben Ali.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Dell Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and
Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

R. E. JACOBY
Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

Leaf Tobacco Markets

CONNECTICUT VALLEY.

In this vicinity there is yet nothing doing in the tobacco line except attending to the sheds, and I will say that the sheds here are being looked after in better shape than I have known for a number of years. Much of the tobacco raised in this immediate vicinity was assorted at home, and the weather-beaten leaves were shown to the employes, and they were made to understand that those leaves that came in front of the doors did not show up very well when the tobacco was sorted.

There is some inquiry for the 1906 and '07 goods but I have not heard of any sales up to the present time, although most of the 1907 has been sampled. Before the sampling was done there was quite a call for the holders to have their goods sampled, but since that time not one buyer have I seen in this locality. I know that a lot of 74 cases of dark wrappers, sold by Mr. Swift, that had been loaded into cars at this station was taken from the cars and drawn to the buildings of Mr. Billings, to remain there until there is a stir in the market. The tobacco was bought by a large firm at that. But I expect to see some movement before long, as there is not an abundant supply in the markets, and for all that has been said about the hand to mouth operations that have prevailed for some months past, the manufacturers will not always hold off. Tobacco must be had to manufacture eight billions of large cigars, and the tobacco must be bought before much work can be done in the manufacturing line. The manufacturers may use Sumatra for a time, but that will not suffice to make the cigars that are required in this great country of ours. There may be some postponement on account of the Presidential election, but the manufacturing must certainly go on, even if at a slow pace.

Our correspondents write:

Montague, Mass., Sept. 11: "The tobacco harvest that was begun here three weeks ago is finished. It is a fine crop and is curing down nicely. There was no hail in this vicinity."

Hatfield, Sept. 12: "About 200 cases of 1907 tobacco have been sold the past week at 14 and 15c, and 5c for fillers and broken. P. J. Boyle has sold 18 acres of 1908 tobacco, reported at 14c in the bundle."

North Hadley, Mass.: "Tobacco is all in the sheds and is curing nicely. Colors are all that could be desired, and there is not much damage from pole sweat this year. No sales of new crop."

Feeding Hills, Mass., Sept. 11: "Tobacco is at last all cut and housed, the late pieces being finished the last of last week. The early cut has cured fine, and stripping will begin when the first damp comes."—Amer. Cultivator.

NEW YORK STATE.

Baldwinsville.—During the past few days nearly all the late crops have been harvested and are now in the sheds. A very small percentage of the crop remains standing in the fields. Undamaged by hail, wind or frost, only good curing weather now is needed.—Gazette

EDGERTON, WIS.

The buying movement of the new crop seems to be quieting down, and outside of the Vernon county section but little riding is being done at present. When contracts are being entered into prices previously quoted are maintained.

The harvest is now so well along that the present week will see the great bulk of the crop secured, but there are some late fields that are destined to invite the frost. The shedded tobacco has cured down very rapidly this season, but until casing weather arrives it is difficult to say what the merits are.

Packers report a somewhat better inquiry for old leaf, and a few fair sized transactions have taken place during the week. A 550cs packing of '06 has been sold by the Gary Tobacco Co. for the account of the United Cigar Manufacturers' Co. C. F. Mabbett closed out the last of his '06 packing, 325cs, to Eastern parties. R. L. Page also sold 60cs to L. P. Sutter & Bro.

Sampling of '07 is going on quite generally, and we regret to learn that more damage is encountered than was anticipated, mostly white mold.

Shipments, 680 cases.—Reporter.

—Henry Bennett, a tobacco buyer and farmer of Dycusburg, Crittenden county, Ky., who was brutally whipped with thorns and switches by a gang of night riders a few months ago, has removed to Jeffersonville, Ind., and will file suit against his alleged assailants for damages in the United States Court at Louisville. It is reported that he will sue for $50,000.

PATENTS RELATING TO TOBACCO, Etc.

897,925 Packing cigars; O. L. Parmenter, Racine, Wis.

898,273 Cigar-banding device; C. Silger and I. Deatherage, Duluth, Minn.

898,877 Tobacco-pipe; E. Grundel, San Francisco, Cal.

898,654 Cigar-vending machine; F. C. Jenkins, Villisca, Ia.

898,914 Match-box; E. B. Nichols, Mount Airy, N. C.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
51 Market Street
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll, ROBESONIA, PA.

FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1855 Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

Special Designs
Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal printed Labels

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

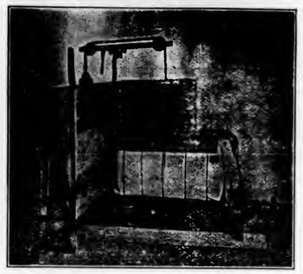
NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904
H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U. S. A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897



For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

Spanish Betune
Is extensively used in Cuba for Toning Tobaccos. It removes all mustiness or other objectionable properties, giving the desirable uniform effect considered indispensable in Leaf. It is largely used in Damaged or Defective Leaf, being an Excellent Restorer.
Acme Extract and Chemical Works, Hanover, Pa.
E. G. ECKERT, Proprietor.

Patents *Caveats, Trade Marks, Design-Patents, Copyrights, etc.*
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ZINCOGRAPHING ZINCOGRAPHING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana	10c.
"S. B." Seed and Havana	5c.
"KATHLEEN O'NEIL"	5c.
"VUELTA SPRIGS" The Mellow Cigar	5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA

PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

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THE TOBACCO WORLD

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

THE TOBACCO WORLD

Established in 1881. Vol. XXVIII., No. 40. | PHILADELPHIA and NEW YORK, SEPT. 30, 1908. | One Dollar per Annum. Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUMTRA TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

W. W. STEWART & SONS
Reading, Pa.
Makers of the
JOHN HAY
LADY HELEN
10c.
JOHN HAY, Jr.
ELI PERKINS
5c.

High Grade Seed and Havana Cigars
Correspondence with Responsible Houses Solicited

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.
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615 Market St., Philada.
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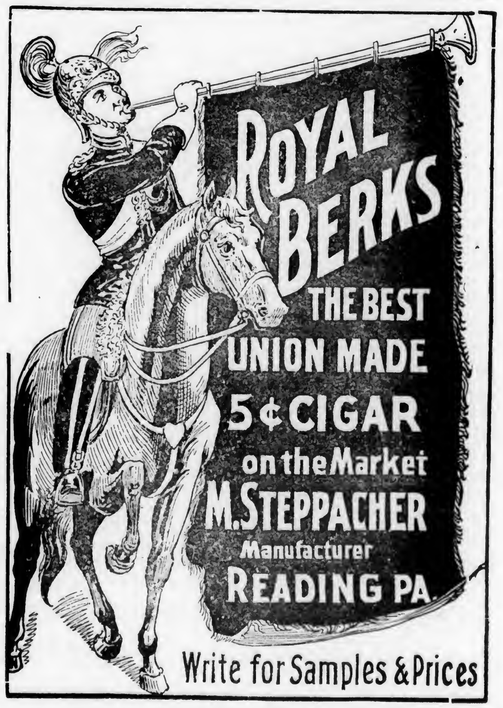

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 722 Orchard 6-8-10 Gouverneur Slip, NEW YORK

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Write Us for Prices
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S. M. Pinkerton said that the concern had already begun to dismantle the Zanesville plant and had moved some of the machinery to Toledo.

"We have no room for any more machinery in the Toledo factory," continued Mr. Pinkerton, "and we cannot move any more here until we enlarge the local plant. This is the quietest time of the year in the tobacco trade and it is not likely we will make any extensions to the factory until next spring. We are now using much warehouse space for manufacturing purposes and will just do the best we can for the present. It is more than likely that in the spring we will add another building to the plant."

ZANESVILLE'S NEW FACTORY.

Will Manufacture Stogies on an Extensive Scale.

Zanesville, O., Sept 25.

A new cigar and stogie manufacturing plant is to be launched here by George P. Hann, of the Hann Cigar Company, of McConnelsville, and Jos. Schwartz, a cigar broker of Cleveland. Between 100 and 150 workers will be employed at the start. The increasing business of the Hann cigar factory at McConnelsville made expansion necessary and the result was the formation of the partnership. A four-story building on Canal street has been leased.

SUCCESS AT BENTON HARBOR.

Local Cigar Company Building Up a Good Trade.

Benton Harbor, Mich., Sept. 25.

The Benton Harbor Cigar Company, which was organized last May by Fred Lane and B. S. Hyatt, former employes of the Columbian Cigar Company, of this city, is now located at 220 Pipestone street. The company recently was re-organized, and Edward Nolan is now one of the active members of the firm. Mr. Nolan will look after the business end, and the other two members after the manufacturing end.

Several well known brands of cigars are made by the firm, the La Sena, ten cent goods, and the Sunapee and Little Jap, five cent goods, among them. All cigars are hand made. This, the company claims, gives the cigars a free smoke and a more delightful flavor than moulded goods. The company invites the public to inspect their store and factory on Pipestone street.

ALTOONA FACTORY BURNED.

Festenstein's Stogie Factory Destroyed Last Week.

Altoona, Pa., Sept. 24.

Fire supposed to be of incendiary origin gutted the cigar and stogie factory of Abe Festenstein, located in the rear of his home, 1805 Fourteenth avenue, shortly after 5 o'clock last Saturday. Four men and six girls were working on the second floor when suddenly flames burst through the floor and ignited the dry tobacco in the room. There was a rush to get out and fortunately all made their escape without being injured, although one of the girls fainted. A couple of them lost coats they had worn to work in the morning.

The fire broke out in the stock room and spread rapidly to the roof of the second floor of the structure before being discovered. The firemen made short work of the flames with the use of a couple of plug streams but not until the roof was burned off and the second floor gutted. Festenstein carried about $600 worth of tobacco to be worked up and in addition had several thousand tobies ready for delivery and all were burned or damaged by water. The loss will likely aggregate about $1,500.

Several weeks ago, while attending a baseball game at Columbia park, a practical joker had Umpire Finneran announce that Festenstein's factory was afire. When Mr. Festenstein arrived home out of breath, he discovered that he had been hoaxed. Taking it as a hint to have some insurance Mr. Festenstein immediately had his place insured for $1,000.

CAUGHT SUBSTITUTING.

Internal Revenue Department Official Files Charges.

Columbus, O., Sept. 24.

General H. A. Axline, field deputy of the Internal Revenue Department for this district, has filed charges against several local cigar and tobacco retailers, for substituting inferior goods in cigar boxes that have been used. A case has been made against one company by the C. Hutchins Company of Marietta, and the stock has been seized pending word from the department at Washington. It is probable, however, that a compromise will be effected and the offenders will get off with a damage payment.

W. H. Riley, President of the National Stogie Makers' Union, came to Columbus with Richard Pape, of the Hutchins firm, and with Mr. Axline, ferreted out the evidence that is enough to convict one man at least, it is claimed. Other dealers claim that the substitution was more an accident than anything else.

—Wm. Kurriger is opening a new cigar factory at West Liberty, Iowa. He is an experienced cigarmaker, and was for many years past engaged in a cigar factory at Muscatine, Iowa.

WHELAN'S NEW UTICA STORE.

Established Eight Years Ago; Removes to New Quarters.

Utica, N. Y., Sept. 25.

C. A. Whelan & Co., of Syracuse, who for the past eight years have successfully operated a retail cigar store at 147 Genesee street, opened their new store at the corner of Bleecker and Genesee streets, on September 19. The store which they occupy was recently vacated by the Citizens Trust Co. and is considered one of the best retail locations in Utica.

Extensive improvements have been made to the exterior of the store which includes two large plate glass display windows facing on either street. The interior has been refitted with handsome solid mahogany and glass cases and large plate glass mirrors, and every modern arrangement for the proper care of cigars and tobacco has been installed, rendering it the finest cigar store in Central New York.

Double certificates were given with all purchases on opening day. Also special cut prices were made on many leading brands of cigars and cigarettes.

For the opening the following specials were offered. A leather cigar case with each $1.00 purchase; a briar and amber pipe, a meerschaum cigar holder or an amber cigarette holder with each $2.50 purchase. Boutennieres were given to all visitors.

Lovell & Buffington Damage Suit.

Covington, Ky., Sept. 25.

Attorney B. F. Graziani last week filed suit in the Kenton Circuit Court on behalf of B. A. Kelly against the Lovell & Buffington Tobacco Company. Kelly alleged that on August 31 he called at the tobacco warehouse to collect a bill from an employe, and was given permission to go to that part of the building in which the person he sought was at work. In going through a waterroom, he says, he fell into an elevator shaft to a cement floor 20 feet below, sustaining a broken leg and other injuries. He claims there was no guard about the shaft. He wants $5,000 damages.

Kentuckians Will Try Texas.

Lexington, Ky., Sept. 25.

C. K. Oldham has returned from Orange county, Tex., where on behalf of a syndicate of Lexington capitalists, he secured option on several thousand acres of land which it has been found will produce the highest grade of shaded Cuban tobacco. L. H. Shelfer, a Government expert, has demonstrated by actual production that this tobacco will grow in the climate and on the lands in that section, and the syndicate expects to form a company and raise this tobacco on a large scale.

—The cigar factroy of Landfield & Steele, at 183 Lake street, Chicago, was recently damaged by fire and water to the extent of $2,000.

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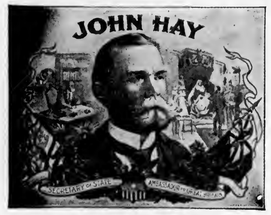

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10c.

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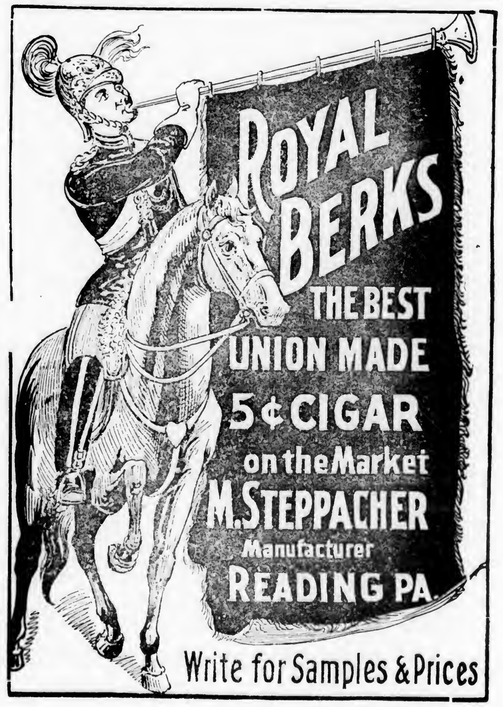

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Toledo, O., Sept. 25.

The Pinkerton Tobacco Company has begun the operation of the old Zahm plant on Council street near Detroit avenue. About 75 people have been put to work and the company expects to greatly increase this force in the near future.

S. M. Pinkerton said that the concern had already begun to dismantle the Zanesville plant and had moved some of the machinery to Toledo.

"We have no room for any more machinery in the Toledo factory," continued Mr. Pinkerton, "and we cannot move any more here until we enlarge the local plant. This is the quietest time of the year in the tobacco trade and it is not likely we will make any extensions to the factory until next spring. We are now using much warehouse space for manufacturing purposes and will just do the best we can for the present. It is more than likely that in the spring we will add another building to the plant."

ZANESVILLE'S NEW FACTORY.

Will Manufacture Stogies on an Extensive Scale.

Zanesville, O., Sept 25.

A new cigar and stogie manufacturing plant is to be launched here by George P. Hann, of the Hann Cigar Company, of McConnelsville, and Jos. Schwartz, a cigar broker of Cleveland. Between 100 and 150 workers will be employed at the start. The increasing business of the Hann cigar factory at McConnelsville made expansion necessary and the result was the formation of the partnership. A four-story building on Canal street has been leased.

SUCCESS AT BENTON HARBOR.

Local Cigar Company Building Up a Good Trade.

Benton Harbor, Mich., Sept. 25.

The Benton Harbor Cigar Company, which was organized last May by Fred Lane and B. S. Hyatt, former employes of the Columbian Cigar Company, of this city, is now located at 220 Pipestone street. The company recently was re-organized, and Edward Nolan is now one of the active members of the firm. Mr. Nolan will look after the business end, and the other two members after the manufacturing end.

Several well known brands of cigars are made by the firm, the La Sena, ten cent goods, and the Sunapee and Little Jap, five cent goods, among them. All cigars are hand made. This, the company claims, gives the cigars a free smoke and a more delightful flavor than moulded goods. The company invites the public to inspect their store and factory on Pipestone street.

ALTOONA FACTORY BURNED.

Festenstein's Stogie Factory Destroyed Last Week.

Altoona, Pa., Sept. 24.

Fire supposed to be of incendiary origin gutted the cigar and stogie factory of Abe Festenstein, located in the rear of his home, 1805 Fourteenth avenue, shortly after 5 o'clock last Saturday. Four men and six girls were working on the second floor when suddenly flames burst through the floor and ignited the dry tobacco in the room. There was a rush to get out and fortunately all made their escape without being injured, although one of the girls fainted. A couple of them lost coats they had worn to work in the morning.

The fire broke out in the stock room and spread rapidly to the roof of the second floor of the structure before being discovered. The firemen made short work of the flames with the use of a couple of plug streams but not until the roof was burned off and the second floor gutted. Festenstein carried about $600 worth of tobacco to be worked up and in addition had several thousand tobies ready for delivery and all were burned or damaged by water. The loss will likely aggregate about $1,500.

Several weeks ago, while attending a baseball game at Columbia park, a practical joker had Umpire Finneran announce that Festenstein's factory was afire. When Mr. Festenstein arrived home out of breath, he discovered that he had been hoaxed. Taking it as a hint to have some insurance Mr. Festenstein immediately had his place insured for $1,000.

CAUGHT SUBSTITUTING.

Internal Revenue Department Official Files Charges.

Columbus, O., Sept. 24.

General H. A. Axline, field deputy of the Internal Revenue Department for this district, has filed charges against several local cigar and tobacco retailers, for substituting inferior goods in cigar boxes that have been used. A case has been made against one company by the C. Hutchins Company of Marietta, and the stock has been seized pending word from the department at Washington. It is probable, however, that a compromise will be effected and the offenders will get off with a damage payment.

W. H. Riley, President of the National Stogie Makers' Union, came to Columbus with Richard Pape, of the Hutchins firm, and with Mr. Axline, ferreted out the evidence that is enough to convict one man at least, it is claimed. Other dealers claim that the substitution was more an accident than anything else.

—Wm. Kurriger is opening a new cigar factory at West Liberty, Iowa. He is an experienced cigarmaker, and was for many years past engaged in a cigar factory at Muscatine, Iowa.

WHELAN'S NEW UTICA STORE.

Established Eight Years Ago; Removes to New Quarters.

Utica, N. Y., Sept. 25.

C. A. Whelan & Co., of Syracuse, who for the past eight years have successfully operated a retail cigar store at 147 Genesee street, opened their new store at the corner of Bleecker and Genesee streets, on September 19. The store which they occupy was recently vacated by the Citizens Trust Co. and is considered one of the best retail locations in Utica.

Extensive improvements have been made to the exterior of the store which includes two large plate glass display windows facing on either street. The interior has been refitted with handsome solid mahogany and glass cases and large plate glass mirrors, and every modern arrangement for the proper care of cigars and tobacco has been installed, rendering it the finest cigar store in Central New York.

Double certificates were given with all purchases on opening day. Also special cut prices were made on many leading brands of cigars and cigarettes.

For the opening the following specials were offered. A leather cigar case with each $1.00 purchase; a briar and amber pipe, a meerschaum cigar holder or an amber cigarette holder with each $2.50 purchase. Boutennieres were given to all visitors.

Lovell & Bullington Damage Suit.

Covington, Ky., Sept. 25.

Attorney B. F. Graziani last week filed suit in the Kenton Circuit Court on behalf of B. A. Kelly against the Lovell & Bullington Tobacco Company. Kelly alleged that on August 31 he called at the tobacco warehouse to collect a bill from an employe, and was given permission to go to that part of the building in which the person he sought was at work. In going through a wareroom, he says, he fell into an elevator shaft to a cement floor 20 feet below, sustaining a broken leg and other injuries. He claims there was no guard about the shaft. He wants $5,000 damages.

Kentuckians Will Try Texas.

Lexington, Ky., Sept. 25.

C. K. Oldham has returned from Orange county, Tex., where on behalf of a syndicate of Lexington capitalists, he secured option on several thousand acres of land which it has been found will produce the highest grade of shaded Cuban tobacco. L. H. Shelfer, a Government expert, has demonstrated by actual production that this tobacco will grow in the climate and on the lands in that section, and the syndicate expects to form a company and raise this tobacco on a large scale.

—The cigar factroy of Landfield & Steele, at 183 Lake street, Chicago, was recently damaged by fire and water to the extent of $2,000.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

INTENTIONAL SECOND EXPOSURE

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**

115 Arch Street, Philadelphia

FOUNDED 1855

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LEWIS BREMER'S SONS

IMPORTERS OF

Havana and Sumatra

AND PACKERS OF

Leaf Tobacco

322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.

Importers of Havana and Sumatra and Packers of Seed Leaf

Tobacco

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H. VELENCHIK — S. VELENCHIK

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Importers and Dealers in LEAF TOBACCO

Sumatra and Havana

134 N. THIRD ST., PHILADELPHIA

The Empire Leaf Tobacco Co.,

Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA **Tobacco**

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IMPORTERS OF

301 & 303 North 3rd St.

PHILADELPHIA.

Benj. Labe — Jacob Labe — Sidney Labe

BENJ. LABE & SONS

IMPORTERS OF

Sumatra and Havana

Packers and Dealers in Leaf Tobacco

228 North Third St., Philadelphia

LEOPOLD LOEB & CO.

Importers of Sumatra and Havana

and

Packers of Leaf Tobacco

306 North Third St., Phila.

GEO. BURGHARD

Importer of

SUMATRA and HAVANA

and Packer of LEAF TOBACCO

238 North Third Street, Phila.

J. S. BATROFF

224 Arch St., Philadelphia

Broker in LEAF TOBACCO

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

SOME ACTIVITY IN BOSTON.

Nothing Much in the Way of News. Retailers and Wholesalers Report Fair or Satisfactory Trade, But Factories Reduce Forces.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]

Boston, Mass., Sept. 28

There has been very little worthy of note since my last letter. Retailers report a fair week's business. The wholesalers claim trade is satisfactory, but our large local cigar factories are laying off help and complain of dull business. It is expected that some of these big factories will shortly spend a lot of money again in advertising matter, as for the past year they have pent very little in this line, and many outside concerns have slipped their brands in this market by doing some advertising and hard plugging.

The Ware-Kramer Tobacco Co., makers of the famous White Rolls and Lynnhaven cigarettes, are distributing among retailers a very original and catchy hanger advertising their Lynnhaven brand. The picture bears the title "Blowing About a Good Thing," and features a pretty miss finely attired, and the wind blowing up and around her skirts, while directly back of her is a young man with a cigarette in his mouth, "rubbering" at the sight. This picture is so attractive that numerous requests are being made to the Ware-Kramer Tobacco Co.'s office here for additional copies, and it is expected that soon there will not be enough pictures to meet the demand.

Emil Abrahams, Allen Tobacco Co., N. Y., was here several days calling on the jobbing trade and took a bunch of good sized orders. Mr. Abrahams reports that the factory is over busy and that his concern has 18 or more salesmen on the road throughout the United States, and business seems to be good in all quarters on their Telonette brand.

Red Feather, a new 10 for 15 cent package of short smokes made by A. M. Pacholder & Co., Baltimore, has just made its Boston debut. The package is a very neat affair, and it is expected that it will soon find its way into public favor.

M. Roitman, late with the jobbing house of Robbins & Roitman, has just started in the cigar and tobacco business on Washington street, Lynn, Mass.

D. Frye, of Frye Bros., Dover, N. H., has sold out his hotel and restaurant there to A. Shadoff and has returned to Salem, Mass., where he will take an active part in the two cigar stores of Frye Bros. in that town. I understand that this concern contemplates going into the jobbing business in connection with their retail business.

A representative of the New York and Porto Rico Trading Co., 129 Maiden Lane, N. Y., was a caller on the Boston jobbing trade the other day.

Isidor Mayer, representing Joseph Weinrich, the large Dayton, Ohio, cigar manufacturer, was in town this week, this being Mr. Mayer's second trip to the Hub in 20 years. Mr. Mayer placed several of his brands with jobbing firms. Rosenthal Bros., the Hanover street wholesalers, have just taken on his Youess brand.

S. D. Kauffman, representing S. Kauffman & Bro., Dallastown, Pa., was here this week on his initial trip and opened several good accounts.

Sam Marcuson, Turco. Am. Tob. Co., is at present up New York State selling Astron cigarettes.

A handsome display of the famous Nestor cigarette can be seen this week in one of the windows of the Langham Hotel. At the Markell Drug Co., Scollary Square, a window display of Royal Nestor cigarettes is attracting much attention.

Chelsea was visited by another big conflagration last week. Bro. Lord, of Woodward's Pharmacy, was of course "Johnny on the spot," and his little camera snapped eight interesting views of the fire. Mr. Lord is connected with the Boylston Street Engine House, and no matter where he may be at the time of an alarm, he is always notified and attends nearly every fire. His many friends expect to find him appointed an assistant of the Fire Commissioner some day.

Frank Swick has his crew of salesmen hustling for biz. A stroll up Columbus avenue will convince you that Egyptian Arabs and Milo are very much in evidence, by the numerous window displays that will greet the eye.

Young Shotlender is to have charge of the new Adams Square store of the Bieringer Bros. Co. Mr. Shotlender was formerly connected with the Dock Square store and learned the business thoroughly, and no doubt will be able to run the new place to the satisfaction of his employers. Ben Ali.

STEPHEN F. KETRAN

Interior Wood.. Work..

Makes a Specialty of Fitting Up Cigar Stores

Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made

Save the White Rolls Cigarette Coupons

They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash

And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.

WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.

Ware-Kramer Tobacco Co.

NORFOLK, VA.

ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

A WHITE GUM FOR ADHESIVE PURPOSES — ARABICUM — WESTERN GUM COMPANY

ARABICUM makes the best and cheapest Paste in the world. Shipped in powder form: mixes with cold water. Write for free trial order.

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GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

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Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

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Importer of SUMATRA and HAVANA

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DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

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Office and Salesroom:

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Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE ..... ALL QUALITY ..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

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L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

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Packer of and Dealer in

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Tobacco Bought and Packed on Commission

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Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Another Good Business Week in Havana Market

Sales Have Fallen Off Somewhat, But Dealers are Not Complaining as Yet. Receipts from the Country also Show a Slight Decrease. The Heaviest Movement of Buyers During the Week Was Outward.

Special Correspondence of The Tobacco World.)

Havana, Cuba, September 21, 1908.

Business during the past week has been good again, even if there was a falling off in the amount of bales sold. As long as the total reaches 10,000 bales or more during the seven days (half of Sunday during the active season is counted here as a working day), none of our dealers will complain, particularly if prices are such that they can at least make a small profit on their transactions. Receipts from the country show a slight decrease, but are still heavy. Compared with last year (September 2) we have now an excess of 56,759 bales in all, or an increase of about 46,000 more of Remedios and 18,000 of Vuelta Abajo, and which has been reduced by smaller receipts of Partido, Semi Vuelta and Santiago de Cuba tobacco. It remains to be seen how much more leaf will come in from the country during the remainder of this year.

At the close of last week more buyers had gone away than new ones had arrived, so it is possible that a temporary lull may set in, but in all probability prices will not recede, as October, November and December generally are good months for the American buyers to come down here to supply themselves with the heavier styles of leaf tobacco which is used for the so-called seed and Havana cigars.

The light factory vegas or the clear Havana cigar industry have been chiefly sold, although some packers have a few unfinished lots still on hand.

Besides the sales reported from first hands, there have been some good sized transactions made by the American houses established here to their particular customers and which are not reported in the week's totals.

Outside of the purchases made by the American buyers, the German exporters have operated again freely, and the buyers for the Spanish Regie have also increased their commitments, while the local cigarette manufacturers continued to stock up for their future wants.

Sales

during the week total 10,737 bales, divided between Vuelta Abajo, 5,312; Partido, 2,175, and Remedios, 3,250 bales. For the American market 5,437 bales were purchased, for Europe 3,100, and for local consumption 2,200 bales.

The exports of leaf tobacco from Havana for the week ending Sep. 19 were:

To the United States	4,893	bales
To Germany and other European countries	4,770	"
To South America	6	"
Total	9,669	"

Buyers Come and Go.

Arrivals: Jacob Stahl, of Jacob Stahl & Co., Francisco Fonseca, of Fonseca & Co., Leonard Greenhall, of Greenhall Bros., Louis Leopold, of John Leopold & Son, M. Sola, of M. Sola & Sons, Nathan Weiss, of Nathan Weiss, J. Glaccum, of Wm. Glaccum & Sons, and Charles B. Cameron, of Waldorf-Astoria Segar Co., New York; Allie Sylvester, of Sylvester & Stern, New York and Havana; Max Elkan, of Ed. Youngheart & Co., Montreal.

Departures: Charles Kaiser, Nathan Weiss, Richard Sichel, I. Dankowitz, John W. Merriam, I. Weinbaum, Charles Vogt, A. Goidsmith, Sam. Jacob, M. Rosenthal, Charles B. Cameron, Alfred Ettlinger, Victor Ettlinger, Jacob Stahl, Norberto Cuervo, and Isidore Menendez, for New York; Harry Cohn, Manuel Sanchez, and Felix Eckerson, for Chicago.

Havana Cigar Manufacturers

are still in the dumps and the expected activity has not made its appearance yet. A few independent factories have shut down temporarily, mostly for want of sufficient orders, and others for the purpose of trying a combination of new

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

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Growers and Dealers of

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Especialidad en Tabaco de Santa Clara de Primera Clase

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ESTABLISHED 1844

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Rz. BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

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Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

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Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

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LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

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Almacenistas de Tabaco en Rama

PRADO 123

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JOSE F. ROCHA

Havana Leaf Tobacco

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San Miguel 100

Cable: "DONALLES" HABANA, CUBA

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JORGE & P. CASTANEDA

Growers, Packers and Exporters of

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Egido, Corner Dragones Street, HAVANA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street, New York*

Importers of HAVANA TOBACCO

fillers throughout before they will commence again. That there will be a revival before long nobody doubts, but if the American importers are holding back their orders temporarily it is a bad policy for them, as later on when the rush shall come they may regret this step, as then they may have to wait for the execution of their orders.

H. Upmann & Co. shipped 600,000 cigars during the past week.

Sol is one of the few factories which still have enough orders on hand, and is receiving sufficiently large new calls to let Behrens & Co. work as actively as heretofore.

Buying, Selling and Other Notes of Interest.

Sobrinos de A. Gonzalez sold 1,312 bales of all kinds of leaf to their various customers, and besides they shipped 2,280 bales per Spanish steamer Alfonso XIII. to the Spanish Regie.

I. Dankowitz left well pleased with his purchases last Saturday per steamer Havana, and from reliable authority it was learned that he bought about 700 bales of choice Vuelta Abajo and some Partido factory styles.

B. Diaz & Co. were sellers of 1,000 bales of Vuelta Abajo and Partido.

John W. Merriam and I. Weinbaum, the famous Bull Dog manufacturers of real Habana segars at their Roycroft Shop, corner Maiden Lane and Water street, New York, bought heavily of the very finest lowland vegas from the Vuelta Abajo. While they always used only the best tobacco grown upon this island and have built up an enviable position as clear Havana cigar manufacturers, they ought to double their output during the coming year, owing to the fine quality of the 1908 crop.

Muniz Hnos. & Co. disposed of 800 bales of Remedios and their choice holding of Montezuelo leaf.

Richard Sichel made excellent use of his time in selecting for B. Rosenbluth, New York, as fine a stock of Vuelta Abajo and Partido leaf as has ever been shipped from here.

Suarez Hnos. closed out 700 bales of Vuelta Abajo and Remedios.

Harry Cohn, of Cohn Bros., Chicago, has by hard work and intelligence built up an excellent trade as clear Havana cigar maufacturers, so that this firm today stands in the front rank. Harry has bought several vegas direct from the farmers of the renowned San Luis district, besides adding to it some 500 bales picked up from our Spanish dealers here.

Perez & Obeso turned over 600 bales of Vuelta Abajo last week.

Charles Kaiser was quite a liberal buyer of choice Vuelta Abajo and Partido leaf.

Rz. Bautista & Co. sold 500 bales of Vuelta Abajo and Remedios tobacco.

Charlie Vogt, although still a young man in years, might be fitly counted amongst our old timers, and he knows just exactly what his customers want, therefore he had no trouble in buying in a large supply of suitable leaf for his numerous clientele.

Jorge y P. Castaneda disposed of 400 bales of Vuelta Abajo and Partido.

A. Goldsmith & Sam Jacobi were buyers of quite a number of vegas.

A. M Calzada & Co. were very busy during the past week, as Don Antonio

(Concluded on page 16)

CABLE ADDRESS "CALDA" TELEPHONE 607-L

A. M. CALZADA & CO.

PACKERS AND DEALERS IN LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 156

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Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited

Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

A. COHN & CO.

IMPORTERS OF

Havana and Sumatra

PACKERS OF

Seed Leaf Tobacco

and

Growers of Georgia Sumatra

142 Water Street, New York

ENOS SMITH — EDMUND H. SMITH

Hinsdale Smith & Co.

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SUMATRA TOBACCO

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Amsterdam, Holland.

OFFICE:
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NEW YORK

Cable Address: "HERE."

JOSEPH HOLZMAN

SUMATRA, HAVANA and SEED LEAF **Tobacco**

185 Water St., New York

P. & S. LOEWENTHAL

Packers of

Seed Leaf Tobacco

AND **Florida Sumatra**

No. 138 Water Street, NEW YORK

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, September 29.

New York Leaf Market.

There have been no special developments in the leaf tobacco market during the past week. There appeared to be a fair demand for all types of domestic leaf, but sales were restricted apparently by the prices demanded for the goods. Several of the large houses, however, have been busily making selections of new or additional stocks in several of the packing districts, indicating that they feel confident of a change in trade conditions at no distant date.

In Sumatra tobacco there was a fair week's trading reported, and a few of the larger importers reported some good sized transactions, yet it was hardly up to what was expected for the time of the year.

The Havana market has become slightly more active, and importers who recently visited the island report trade conditions there have improved considerable. Of course, the presence in Havana of a goodly number of buyers at one time would naturally have the effect of stiffening prices somewhat perhaps, but then it is also reported that the new tobaccos are decidedly the most pleasing of recent crops. Purchases were made of such stock as could be secured at reasonable prices.

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The Cigar Manufacturers.

It is now pretty generally believed that September will show a fairly healthy gain over August in the output of cigars in the principal districts of this city.

Although factories for the most part are still being operated with reduced forces, there appears to have been a gradual increase in the number of employes during this month, and the result it is hoped will send the figures representing the September output nicely beyond the figures for August.

Western orders, which it had been hoped would show a decided increase both in number and volume, have not as yet materialized to the extent hoped for. Visitors who have recently been in that section seem to feel confident, however, that it will be but a matter of time until the increased activity will be shown.

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In the Retail Trade.

There is no marked improvement in the retail trade of this city. And even in the down town sections of the city dealers say trade is only fair and nothing to boast of. In the resort districts the trade shows an improvement, as was to be expected, from the fact there is again a great deal more of traffic on those streets than there was before the theatres were open. The trade lacks the active box trade which has usually been its good fortune at this time of the year. Altogether though, it is not really bad with the retailers.

• • •

Another Porto Rican Cigar Concern in the Field.

J. D. Manton resigned his position as assistant manager of the Cayey-Caguas Tobacco Co. on September 30th, he having been with that company since its incorporation, January 1, 1904, and for nearly two years prior thereto in the employ of its predecessors in San Juan, P. R. Mr. Manton is one of the incorporators of the Inter-Colonial Tobacco Co., recently incorporated under the laws of the State of New York, with a capital stock of $100,000. He leaves for Porto Rico on October 3, to close up some very important connections his company have made for factory, warehouse and plantations, the latter consisting of between five and six hundred acres of the finest tobacco raising land in that island. He is expected to return to New York about October 26, and will then proceed to get matters into proper working shape at the New York end, in order to be in a position to supply the trade with their product by January 1, 1909.

It is Mr. Manton's intention to visit Porto Rico twice yearly and spend several weeks at the factory each time, as it will be the aim of his company to turn out a line of Porto Rican goods which will stand second to none. In consequence of this, Mr. Manton will return to Porto Rico again on or about December 5, to superintend the factory workings during operations in that month. It is expected that the company will have upwards of 500,000 cigars ready for delivery or on the way by January 1, 1909.

The Inter-Colonial Tobacco Co. has taken temporary offices at 105-109 Hudson street, New York, but will have permanent headquarters in a desirable location some time in December.

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Infringement Suits Begun.

The Key West Cigar Manufacturers' Association has brought its crusade against alleged infringers of the use of the words "Key West" to this city and will vigorously prosecute all offenders. Suit has already been brought in the United States Circuit Court for the Southern District of New York, against the Edwin Cigar Co., a concern operating a factory and several retail stores in this city.

In the bill of complaint which has been filed by the law firm of Steuart & Steuart, Max Rosenbloom is named as the proprietor of the company, and it asks for an injunction to restrain the defendant from in any way using the name "Key West" on cigars which are not in fact made in Key West, Florida, and also asks for an accounting of profits and damages, as well as the costs of the case.

It is evident that the Key West Cigar Manufacturers' Association is fully determined to make every possible effort to obliterate the practice which they allege has been very harmful to the reputation which that city once had as a cigar producing centre. The Association, we are told, has already consumed a long time in the preparation of evidence, and they have gathered such a mass of information that to successfully prosecute all persons against whom they have information of the most reliable character would mean months of time. They are hopeful, however, that the trade in general will appreciate the fact that it is not waging this crusade on any personal lines, but that they are acting on behalf of the cigar manufacturers of Key West and in the best interests of the smoking public.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

Benjamin Duke's Mansion.

Benjamin N. Duke, of the American Tobacco Company, has retained C. P. H. Gilbert, the architect, to build a new mansion at the southeast corner of Fifth avenue and Eighty-ninth street. The six-and-a-half-story building will occupy a plot 60 by 100 feet, and the exterior will be of classic design.

The house will be a peer of the other mansions of upper Fifth avenue. Mr. Duke's near neighbors will be Henry Phipps, Andrew Carnegie, James A. Burden, and Felix Warburg.

The plot on which the Duke mansion will be erected was formerly owned by William B. Leeds, who died several months ago.

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Bankruptcy Sale.

Morris Kamber, receiver in bankruptcy of the assets of Jacob Koplowitz, the Brooklyn manufacturer, has advertised for sale on October 1 all the stock belonging to the estate of the said bankrupt at 89 Glenmore avenue. J. W. & W. H. Reid are the auctioneers.

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Trade Notes.

Among the judgments entered this week was one against the Tobacco Growers' Society of the Antilles, in favor of J. Davis for $161, and one against J. W. Colrell in favor of the American Exchange Cigar Company for $524.

A recent incorporation was the New York American Cigar Company, with a capital of $5,000. The directors are: Philip S. Pett, Rose Pett and Leah Pett, all of 134 West 112th street.

Max Hartman, a leaf tobacco dealer of 206 Pearl street, was seriously injured last Saturday evening at Rockaway Beach, by being run over by an automobile. Mr. Hartman sustained serious internal injuries besides a broken arm, and is at present in a hospital at the Beach. From last accounts he was getting along fairly well.

The Messrs. Justin Seubert, cigar manufacturers of Syracuse, N. Y., paid the Metropolis a visit the early part of the week.

Maurice Berger has formed a company under the name of the New York Tobacco Company, to buy and sell cuttings, scraps, siftings and tobacco dust. The concern is located at 322-324 East 44th street, and is in the market at the present time for the above products.

Joseph Abrahams, of 204 Pearl street, reports a good steady run on the Claude Duval, a full Havana five cent smoke. Henry Clinton, a seed and Havana also manufactured by Mr. Abrahams, has gained an extensive sale in the cafes situated in the tobacco section.

The mould workers in the cigar factory of Starlight Bros. went out on strike last Friday. The hand workers had gone out the previous week as noted in these columns last issue. Both strikes were caused by a reduction in prices.

—At the Montreal (Can.) Cigarmakers' Union, a reporter was informed by A. Gariety, business agent, that in Montreal there are in the vicinity of five hundred cigarmakers out of work. Trade conditions, he said, were very bad all over the Dominion.

"PRETTY GOOD" in LANCASTER

Considerable Leaf, Mostly 1907, Changed Hands. Several Good Sized Packings Secured.

Lancaster, Pa., Sept. 28.

The past week was a pretty good one in the local leaf tobacco market, and a considerable quantity of goods changed hands. The demand has been running largely for the 1907 goods, and prices have not been far below what the 1906 has been held at. Of course, there were also some 1906 goods sold, but the 1907 had the largest aggregate sale.

E. Rosenwald & Bro., of New York, were among the largest buyers of the week, having secured a packing of 1,200 cases put up by John Longenecker, at Mount Joy, Pa. G. Falk & Bro., of New York, were also buying extensively, having secured a packing of 800 cases from Chris. Nolt, and one of 500 cases from C. W. Smith & Co. Other good sized sales were made by Joseph Ulrich, of Elizabethtown, Reuben High, of Blue Ball, and I. H. Weaver, of this city.

The new crops are now housed throughout the county. Farmers so far are much pleased with the general appearance of the tobacco, and believe that unless something unforeseen yet befalls it they will have a more than usually good crop this year.

A report has been received from Clinton county saying that the tobacco has all been safely housed, and that it will compare favorably with any crop raised previously in recent years.

The cigar industry, while not showing much sign of a boom, is said to be slightly improved in a general way, and it is expected that the output for the month will show a slight increase over the previous month.

A suit has been brought by the S. R. Moss Cigar Co. against the Federal Union Surety Co., of Indianapolis, Ind. That company was the surety on the bond of the contractors, H. G. and L. D. Dill, who erected the new Moss factory, and the Moss Co. has brought this action to recover an amount which they had to pay over and above the contract price, to complete the building.

C. J. Lederman, a well known leaf tobacco packer of this city, has brought suit in the Common Pleas Court against Barney Livingston, of New York, to recover $400 alleged to be due on certain tobacco transactions.

There are a few cigar towns in the county where the cigar trade is now looking a little brighter than it has for some time. J. F. Frankhauser, of Vogansville, has increased his force of cigarmakers, owing to recent larger orders.

S. N. Wolf, of Wolf & Hackman, manufacturers at Akron, is again on a business trip through the Middle West, and is now sending in some new business from all points which he has touched.

L. E. Ryder, a well known local manufacturer, is at present on a trip which he expects will extend as far as the Pacific Coast. He recently reported some encouraging business from Chicago.

Geo. F. Schnath, with A. Cohn & Co., has been recently making the rounds of the trade here, as was also Lou F. Mueller, with Cullman Bros., also of New York.

Julius Marqusee came over from New York last week, and spent a few days looking over the tobacco market here.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect

The Highest Grade
Five-Cent Straight Cigar
Ever Made

The Little Minister

Has the **Largest** Sale
of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.

Lancaster, Pa.

THE LOCAL TOBACCO NEWS

The results which the leaf trade has thus far attained for the month of September are far from what was hoped the month would show, because September had been looked forward to with so much expectation. Not only has the volume of business not been what was confidently looked for, but the nature of the business during the month was even less satisfactory, taken as a whole. It was made up almost entirely of small lot sales, making more work in handling and still without much margin of profit. But the Philadelphia leaf tobacco men are at least a fairly philosophical lot, and are taking things as they come, with perhaps less complaint than will be found among an equal number of houses in almost any other large city. Hope for the future has been by no means abandoned and there still remains a feeling of confidence that there will soon be a turn in the tide and that business will resume its usual activity. From the fact that a slight betterment is reported from some of the cigar manufacturing districts, the trade is now in a state of greater expectancy for improved conditions during the month of October.

The Sumatra market has been about fair, but no sales of any special size were reported during the week.

The Havana market has not shown any material change, and the volume of business has been reasonably good.

The attention of the trade is now centered on the Founder's Week Celebrations which will be ushered in on Sunday next and continue for one week. Cigar manufacturers are not expecting to benefit materially or directly, yet there are a number of retail establishments which are looking forward to next week with a great deal of anticipation for a good volume of trade. It is quite natural to expect that with the immense crowds which will undoubtedly be attracted to this city during the week, those more centrally located must reap a considerable transient trade from the throngs.

There will be comparatively few of the tobacco houses represented in the line of parade in the way of floats. In fact the number will probably not exceed three, which are Otto Eisenlohr & Bros., The Theobald & Oppenheimer Co., and A. S Valentine & Son. Of course, Otto Eisenlohr & Bros. will feature their "Cinco" brand, The Theobald & Oppenheimer Co. their "Wm. Penn," and A. S. Valentine & Son, their "Betsy Ross," and all have made extensive preparations for the celebration, and their floats will undoubtedly be a credit to the event they are calculated to commemorate.

Some of the more enterprising retailers have prepared themselves to distribute souvenirs. Special window trims are also to be expected upon that occasion, and certainly every one will put his best foot forward.

Local cigar manufacturers have not found much of a change in trade conditions during the past week, and yet a few of them are really busy. B. Lipschutz, of the 44 Cigar Co., informs us that the sale of their 44 cigar recently exceeded their output in one week over 200,000. Max Lipschutz, a son of B. Lipschutz, is this week making his maiden trip through the South, and was heard from on Monday from Richmond, where he was meeting with a very cordial reception. Young Lipschutz has been for some time doing elegant work in this city, but it is his first trip on the road.

The T. & D. Cigar Co. has opened a wholesale and retail establishment at Broad and Jackson streets. They are reported to be doing well on their several lines, and hope to make it a central depot for the trade in the southern section of the city, and which is possible of development into a very excellent volume of business.

The La Hilda Cigar Factory, establishment at 231 Chestnut street, which has been closed to the public for some time, it is now reported will not be again opened. It is said that the business is to be wound up, either by liquidation or some other legal process. No statement has yet been issued by the company for publication.

H. B. Cochran, manager of the Philadelphia office of the lithographic firm of Petre, Schmidt & Bergmann, New York, returned last week from a visit through Pennsylvania where he secured a fairly good volume of business.

A. Herbert, of Philip Morris & Co., Ltd., New York cigarette manufacturers, looked in on the trade here last week, and seemed pretty well pleased with the way things are going here on his firm's product.

Some weeks ago Arthur Hagan & Co., general distributing agents for the Burley Cub cigarros, put out a special deal, which was proclaimed to be the most attractive ever launched in this city. The chief object was to effectively introduce the goods and get them on sale in practically every establishment in this city where such goods are sold. The plan was a success in the fullest sense of the word, and the free deal has been withdrawn.

C. C. Rosenberg, of the El Provedo Cigar Factory, has returned to this city after a three months sojourn through Europe. Upon his return he found factory conditions pleasing and the sale of their product steadily increasing, particularly in this city and vicinity where some very good work has been done on them by Goldsmith & Arndt, the local distributors.

Harry N. Goldsmith, of Goldsmith & Arndt, distributors of the El Provedo and Tom Keene cigars, has returned from a vacation spent in the Blue Mountains.

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PHILADELPHIA, SEPTEMBER 30, 1908.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is **$1** for each Trade Mark.

For Searching a title which does not result in registration, **25** cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, **50c.**

Applicants should be careful to fully specify the use of desired Trade Mark.

LA FLOR DE ARGUELES Y CA. 16,255
For cigars. Registered September 23, 1908, at 9 a. m., by Arguelles y Ca., Ybor City, Tampa, Fla.

BOB CANTOR. 16,256
For cigars. Registered September 23, 1908, at 9 a. m., by Arguelles y Ca., Ybor City, Tampa, Fla.

KING WAMBA. 16,257
For cigars. Registered September 23, 1908, at 9 a.m , by Gabe F. Cooper, Toledo, O.

COLONIAN. 16,258
For cigars, cigarettes and cheroots. Registered September 23, 1908, at 9 a. m., by Steffens, Jones & Co., New York.

CONSTABLE. 16,259
For cigars, cigarettes and cheroots. Registered September 23, 1908, at 9 a. m., by Steffens, Jones & Co., New York.

KEEPS. 16,260
For cigars, cigarettes and cheroots. Registered September 23, 1908, at 9 a. m., by Steffens, Jones & Co., New York.

GET THE HOOK. 16,261
For cigars, cigarettes, cheroots and stogies. Registered September 23, 1908, at 9 a. m., by Kuppenheimer Cigar Co., Grand Rapids, Mich.

HAVANA DRAFT. 16,262
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 23, 1908, at 9 a. m., by I. Laiken and Chas. B. Rein, Milwaukee, Wis.

DUSEL & GOODLOE'S LOESEL. 16,263
For cigars, cigarettes, chewing and smoking tobacco. Registered September 23, 1908, at 9 a. m., by Dusel, Goodloe & Co., Philadelphia.

LA MEDEA. 16,264
For cigars, cigarettes and cheroots. Registered September 23 1908, at 9 a. m., by Calvert Litho Co., Detroit, Mich. A re registration.

MARAVAL. 16,265
For cigars, cigarettes and cheroots. Registered September 23, 1908, at 9 a. m., by Calvert Litho Co., Detroit, Mich.

FLORETTE. 16,266
For cigars, cigarettes and cheroots. Registered September 23, 1908, at 9 a. m , by Calvert Litho Co., Detroit, Mich.

RATHFON'S PRIMROSE. 16,267
For cigars. Registered September 23, 1908, at 9 a. m., by A. S. Rathfon, Lancaster, Pa.

16,268 Not issued.

P. I. 16,269
For cigars. Registered September 23, 1908, at 9 a. m., by Eitel & Cassebohm Co., Louisville, Ky.

POST INTELLIGENCER. 16,270
For cigars. Registered September 23, 1908, at 9 a. m , by Eitel & Cassebohm Co., Louisville, Ky.

WHEEL HORSE. 16,271
For cigars. Registered September 23, 1908, at 9 a. m., by Eitel & Cassebohm Co , Louisville, Ky.

EL INTEGRITO. 16,272
For cigars, cigarettes and cheroots. Registered September 24, 1908, at 9 a. m., by Calvert Litho Co., Detroit, Mich.

EL LEDUCTO. 16 273
For cigars, cigarettes add cheroots. Registered September 24, 1908, at 9 a. m., by Calvert Litho Co., Detroit, Mich.

LORENZITA. 16,274
For cigars, cigarettes and cheroots. Registered September 24, 1908, at 9 a. m., by Cayey Caguas Tobacco Co., New York.

LORNITA. 16,275
For cigars, cigarettes and cheroots. Registered September 24, 1908, at 9 a. m., by Cayey Caguas Tobacco Co., New York.

SAHDA. 16,276
For cigars, cigarettes and cheroots. Registered September 24, 1908, at 9 a. m., by Cayey Caguas Tobacco Co., New York.

SPANISH POET. 16,277
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 25, 1908, at 9 a. m., by American Lithographic Co., New York.

LA CELOSIA. 16,278
For cigars, cigarettes and cheroots. Registered September 25, 1908, at 9 a. m., by American Lithographic Co., New York.

GUARDAMOS. 16,279
For cigars, cigarettes and cheroots. Registered Septemoer 25, 1908, at 9 a. m., by Moller, Kokeritz & Co., New York.

LITTLE BOHEMIA. 16,280
For cigars, cigarettes, cheroots and stogies. Registered September 25, 1908, at 9 a. m., by Jos. Plouzek, Chicago, Ill.

EL LORIMERA. 16,281
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered September 25, 1908, at 9 a. m., by Barron Bros., Chicago, Ill.

TRICOUPIS. 16 282
For cigars. Registered September 25, 1908, at 9 a. m., by J. H. Buckley & Co., Lowell, Mass.

EL INOLVIDABLE. 16,283
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 26, 1908, at 9 a. m., by E. Perez, New York.

TOLEDO MADE. 16,284
For cigars, cigarettes and cheroots. Registered September 26, 1908, at 9 a. m., by G. A. Moebs & Co., Detroit, Mich.

TOLEDO MAID. 16,285
For cigars, cigarettes and cheroots. Registered September 26, 1908, at 9 a. m., by G. A. Moebs & Co., Detroit, Mich.

Take no other but the Genuine
Established 1869
Incorporated 1893
Juan F. Portuondo CIGARS

Registered in U. S. Patent Office
Every Box of the GENUINE PORTUONDO CIGARS
Carries this Trade Mark and Signature of Juan F. Portuondo
There are more IMITATIONS of this old established and JUSTLY FAMOUS brand of cigars than any other cigar in the world.
MANUFACTERED ONLY BY
The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia.

Fancy Cigar Boxes
FOR
Holiday Trade
Of Beautifully Polished Cedar or Mahogany
With Lids Printed in Gold or Silver
Fitted with Compartments
Made in Any Size or Style, with Your Own Brands and Labels
¶ Make Your Christmas Goods Attractive
Samples and Prices on application
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Established 1890
Emory Martin

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Dallastown, Pa.
Manufacturer of
Fine and Common
CIGARS
Capacity, Twenty Thousand per Day

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

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For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

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SEND FOR CATALOGUE AND PRICES

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T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
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IMPORTED
CIGAR BANDS

AT LOWER PRICES than the American made bands, and
far superior in quality of paper, color, bronze,
embossing and gumming.

Our New Price List, Just Issued, Carries the Following:

50,000 and under, 45c. per thousand.
51,000 and over, 40c. per thousand.

Terms: 30 Days Net, or 10 Per Cent. for Cash in 10 Days.
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We Always Carry Sufficient Supplies to Meet Any Demand.

TRY OUR IMPORTED BANDS

And be Convinced **There are None Better Made** in the World.

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Embossed Band & Label Co.
36 East 23d Street, New York.
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There is No Better Place to Register Your Trade Marks than offered by The Tobacco World Registration Bureau.

JAVAS. 16,286
For cigars. Registered September 26, 1908, at 9 a. m., by Lebanon Cigar Manufacturing Co., Lebanon, Pa.

BALED HAVANAS. 16,287
For cigars. Registered September 26, 1908, at 9 a. m., by Lebanon Cigar Manufacturing Co., Lebanon, Pa.

16,288 Not issued.

KANOO-KLUB. 16,289
For cigars, cigarettes, chewing and smoking tobacco. Registered September 26, 1908, at 9 a. m., by American Cigar Co., New York.

16,290 Not issued.

BOOSTING CLUB SUPERIOR S DELIVERS THE GOODS. 16,291
(A design of a double line oval with the words "Boosting Club" on the top, the word "Superior" within the double lines at the top, the letter "S" in the centre of the oval, and the words "Delivers the Goods" within the double lines at the bottom.)
For cigars. Registered September 26, 1908, at 9 a. m., by The Coleman Cigar Co., Superior, Wis.

ESMERIDA. 16,292
For cigars, cigarettes, chewing and smoking tobacco. Registered September 28, 1908, at 9 a. m., by B. Flesdrager, New York.

ORO Y PLATA. 16,293
For cigars, cigarettes, chewing and smoking tobacco. Registered September 28, 1908, at 9 a. m., by B. Flesdrager, New York.

LA SOLDONA. 16,294
For cigars, cigarettes, chewing and smoking tobacco. Registered September 28, 1908, at 9 a. m., by B. Flesdrager, New York.

MICHAILOU. 16,295
For cigarettes. Registered September 29, 1908, at 9 a. m., by M. Rappaport, Philadelphia.

AMERICAN PHILOSOPHER. 16,296
For cigars, cigarettes, chewing and smoking tobacco. Registered September 29, 1908, at 9 a.m., by Kreuger & Braun, New York.

EL VAIDA SMOKERS. 16,297
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Regsitered September 29, 1908, at 9 a. m., by C. A. Johnson, Fitzgerald, Ga.

INVADOR. 16,298
For cigars, cigarettes, chewing and smoking tobacco. Registered September 29, 1908, at 9 a. m., by Scmidt & Co., New York. A re-registration.

HAPPY. 16,299
For cigars. Registered September 29, 1908, at 9 a. m., by Abe H. Goldberg, Spokane, Wash.

Not Eligible.

Simplicity, Military, Overland, Argus, Rambler, Simplex, Glide, Pine Cone, Equestrian, Royal Tourist, Colonist, The Classic, La Esperanto, That's It, Nero, El Merito, La Fragra, Lurline La Primera, La Fidessa, Three Stars, Linden, Three XXX, Shawnee, Stalwart, Appian Way, Iron Duke, John Barleycorn, Cat Tails, Old Honesty, Personal Liberty League, Count of Savoy, Duke of Alva, Michael Hillegas, La Egida, La Formosa, Flor de Edina, Don Felipe, Flor de Ellora, La Vena, Don Augosto, Fourstar, Giants, General Scott, Phyro, Dolphin, El Modello, La Verita, La Medina, El Fortuna, El Coronat, Nemo, La Primosa, La Vida, Don Oresto, La El Troubador, Tom Marshall, De Soto, Nickel King, Yankee Doodle, Don Enrique.

Cancelled.

ADVISADOR. 15,868
For cigars, cigarettes and cheroots. Registered July 31, 1908, by Wm. Steiner, Sons & Co., New York, has been cancelled.

LA MOTORETTE. 15,857
For cigars, cigarettes and cheroots. Registered August 6, 1908, by Heywood, Strasser & Voigt Litho. Co., New York, has been cancelled.

HERMAN DELLE
York, Penna.
Maker of
Delman 5c.
Herdel 5c.
Alex. Martin 5c.
UNION MADE
CIGARS
Sold to Wholesale & Jobbing Trade only
Samples to Responsible Houses

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES. AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

AS USUAL AT YORK.

Cigar Factories Report No Rush, While Many are Glad They are Doing Anything.

York, Pa., Sept 28.

The tobacco business in this county has been running along about as usual during the past week or two, and no change of any consequence has been noted. One thing is certain, and that is the cigar manufacturers have not found any rushing demand for goods from their distributors, and a large number of them are just about able to keep their hands going. Leaf tobacco men are finding more business away from home than they are right around here just now, it seems. Visiting salesmen also report that the trade throughout this county is, generally speaking, very quiet, and that their sales are not what they should be at this time of the year.

Major J. W. Gillespie, of the Gillespie Co., informs us that they have just sampled their packing of 1907 tobacco, and out of a lot of five hundred cases they did not find one single case that required rehandling. This is really an exceptional record, and shows that the 1907 turned out fully as well as was predicted for it earlier in the season, when it was still largely a matter of guesswork to say what the actual and final results would be. They say that their packing was found well cured, good, dark colors, and well dried off, making excellent B's, C's and A wrapper tobacco.

S. Kauffamn, of S. Kauffman & Bro., of Dallastown, has returned from a flying trip East, during which he visited Boston and other points, and secured some nice orders for his products.

It is stated that the Chas. Reigart Cigar Company, at Arbor, has on hand a good lot of orders, and has given notice to its employes that they must work at night.

Activity has been resumed at the factories of H. C. Kunz and the Mt. Vernon Cigar Co., at Seven Valley, which have been closed down temporarily owing to dullness of trade.

Representatives of John Burger & Son, of Cincinnati, it is said, are now sending representatives through this county. It is remembered that they were rather extensive purchasers last year.

The cigar trade is reported as looking a little brighter in the vicinity of Craley than it has for some time past.

D. A. Horn and Fred Smith, both Red Lion tobacco men, have recently been on a trip to New York city.

J. H. Quigley, of Red Lion, is still adding to his force of cigarmakers.

Rebuilding Springfield, Tenn., Factory.

Springfield, Tenn., Sept. 25.

Work has begun on the rebuilding of the McMurry tobacco factory on South Main street that was burned last winter. It will be used as an association warehouse by Edwards, Boyd & Head, of Adams, this season. This makes the third warehouse for this place.

SPECIAL NOTICES.

(12½ cents per line, 8 point measure)

FOR SALE—A Miller & DuBrul Scrap Cutting Machine with sieve attached—brand new; also Brands and Labels. Must be sold at once. Address Box 18, care of Tobacco World, Phila. 9 30c

SITUATION WANTED—Superintendent or Foreman wishes a position with a reliable firm, city or country. Thoroughly experienced in every department of a cigar factory. Excellent references. Address Box 19, care of Tobacco World, Phila. 9 30c

CIGARS WANTED.—Will exchange six bales Florida Sumatra Leaf Tobacco, in lots of one or more bales, for Cigars—One bale 12 in., two 13 in., one 14 in., one 16½in. light, spotted; one medium-sized 16 18 in., no spots. All good burning quality. Address Box 17, care Tobacco World, Phila. 9-30r

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
Tel. 722 Orchard 7-6-lh

Michael Hose A. F. Brillhart
Dallas Cigar Co
Manufacturers of **CIGARS** & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

LOUIS E. NEUMAN & CO.
129 TO 130 E. 5T AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

WOLF BROS.
Manufacturers of an
Exclusive line of
NICKEL GOODS
Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active
Houses Invited

HAVAVA CORRESPONDENCE.

(Concluded from p. 9)

had several of his intimate customers in town, and while they report only 300 bales of Vuelta Abajo and Remedios as sold, other people assert that their transactions were far more extensive.

Charles B. Cameron, of the famous Waldorf-Astoria Segar Co., left some good substantial cigar orders with most of our important independent factories.

Cardenas & Co. turned over 300 bales of Remedios during the past eight days.

Felix Eckerson was a buyer of 500 bales of very fine vegas.

Planas & Co. closed out 275 bales of their Partido packing.

Alfred and Victor Ettlinger were very heavy buyers of Vuelta Abajo leaf only, as they are credited with having bought over 2,000 bales for E. Hoffman & Sons, New York.

Gonzléz y Miguel sold 250 bales of Remedios during the past week.

The two principal shippers for Germany were J. F. Berndes & Co. and Heinrich Neuberger, the former (including Antwerp) dispatched 978 bales, while Don Federico Lederer shipped 682 bales. This does not include other purchases made by him for the U. S. market, and while the exact quantity is not known, it can safely be said that the total transactions for the past eight days will be over 1,000 bales.

Charles Blasco has been a very busy man during the past ten days, as he had a number of customers to attend to, and at his two warehouses, No. 1 O'Reilly street and No. 6 O'Reilly street, carts were seen unloading tobacco almost every day.

RECEIPTS FROM THE COUNTRY.

	Week ending Sept. 19 Bales	Since Jan. 1 Bales
Vuelta Abajo	19 594	181,414
Semi Vuelta	1,131	11,256
Partido	1,661	24,908
Matanzas	4	413
Remedios & S.Clara	5,946	93,414
Mayari	229	6,931
Total	28,565	318,336

Bert Dygert, who for several years has been well and favorably known to the retail cigar and tobacco business of Utica, N.Y. has opened an attractively fitted and well stocked cigar and tobacco store at 126 Bleecker street, in the Bell Telephone Building.

We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

Dorean Hotel
(Brick, Fireproof)
Ocean Front at Vermont Av.
Atlantic City, N. J.
OPEN ALL YEAR

Gambol Room, Music, Ocean Front,
Refined Surroundings
Accommodations for 350 guests
Elegantly furnished
Rooms and bath—single or en suite
Dining rooms and sun parlors
overlooking ocean
Excellent Cuisine
New Grille a la America
Billiards, Shuffle Board, etc. Music
Write for literature
8-5he E. E. MORALL, Prop.

HOTEL WESTMINSTER
Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

SEND FOR BOOKLET
The John F. Hollingsworth Co.
C. H. GODFREE,
Manager. 7-8ca

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.
Growers and Packers of
Fine Cigar Leaf Tobacco
Fine B's and Tops Our Specialty
Critical Buyers always find it a
pleasure to look over our Samples
Samples cheerfully submitted upon request
P. O. Box 96

B. F. Hoffman — N. R. Hoffman
Buy Penna. Broad Leaf B's
Direct from Packers
HOFFMAN BROS.
Growers and Packers
BAINBRIDGE, Lancaster County, Pa.
Old B's Our Specialty {1905 1906 1907} Crops
Samples gladly submitted on application

H. H. MILLER
Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
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PACKERS and DEALERS in **Leaf Tobacco**
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Packer of
Penna. Broad Leaf
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All Grades of
Domestic Cigar Leaf Tobaccos
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LANCASTER, PA.

J. K. LEAMAN
Packer of and Dealer in
LEAF TOBACCO
142 North Market St.
United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN
Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

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Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER
Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
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J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

LEONA BLAND

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET — BOSTON BEAUTIES — PURO
PORTO RICO CROOKS

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Write for Catalogue of 1,500 Shapes.

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QUAKER CITY STENCIL and STAMP WORKS
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Write for Free Samples and Particulars
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Samples on application
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Highest Quality Finest Packages
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Cigars of Quality Sell and Repeat.

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5c. Cigar
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One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
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Five Cent Goods
Sold to the Jobbing Trade only.
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High Grade
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FOR THE
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Union Chief
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Strictly Uniform Quality of
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Fine Havana Cigars
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CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
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We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
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The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
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The American Tobacco Co.
Boot Jack Plug
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Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Leaf Tobacco Markets

CONNECTICUT VALLEY.

One more week has passed and by the looks we are no nearer to a solution of the tobacco problem than we were a week ago. Not a buyer has dared to make appearance. Perhaps they are all engaged in other fields where the bargains are too thick to leave.

It cannot be the shadowing influence of the great election that we are approaching. No doubt but it may exert influences one way and another, but I should like to see the influence that would work on an old smoker; his appetite will throw off any influence that may be aimed at it, so with these thoughts uppermost, we must reason in this manner· There must be a sufficient quantity of old goods in the market to supply the wants and needs of the manufacturer until after such great influences have passed, or else the manufacturers have slowed down to quite an extent to meet any reverses that might overtake them in the passing of the general election, or perhaps the manufacturers are just waiting for the pockets of the users of cigars to fill up a little. The fact remains, tobacco goes slow with us.

I have visited several sheds to find out the condition of the new crop. Many of them are closed up tight, and the hanging crop seems to be in fine condition for stripping, and looks fine from a distance. But upon close inspection the hail marks show all too plainly to feel that a good price is to be expected from the crop in the hail belt. The tobacco is of good color and size, and will make a good yield as to quantity, but the quality is gone as far as a wrapper crop is concerned, and in the hail belt the binders and fillers will loom up in large proportions.

Our correspondents write:

Suffield, Conn.: "The crop is all housed in this section, no frost or wind whipped or hail. We are having ideal weather for curing. Some inspection in a quiet way but no sales. Some will commence taking down when there is damp. Farmers in this town are talking of selling their tobacco for not less than 25 and 30 cents in the bundle."

North Hatfield, Mass.: "I hear that Mr. Swift is putting some cased 1907 tobacco into the depot for shipment but have not learned the particulars. There has been no weather to bring tobacco into case for two or three weeks, but I think there will be some taking down when such weather comes."—American Cultivator.

NEW YORK STATE.

Baldwinsville.—Nearly all of the year's crop is now in the sheds, only a few of the later set crops remaining in the field. Notwithstanding the dry weather the tobacco is curing down in good shape, the growers taking advantage of the heavy dews and leaving sheds open nights and closing them day times.—Gazette.

EDGERTON, WIS.

The buying movement, which for the past few weeks was lagging, shows some indications of returning activity. The big operators, notably the American Cigar Co. and the United, are sending their men into the field in all sections and it will be disappointing if matters don't liven up again. The sale of two crops on Albion Priairie, those of Leonard and Horatio Marsden, 15 acres, is reported at figures close to 10 cents. In the northern sections considerable contracting is reported around these figures

More activity is noted in old leaf, even though packers are still accepting losses on transactions. About 500 cases of '05 to '07 has been sold by N. E. Nelson for the account of the United Cigar Manufacturers' Co. The small packing of '06 of Austin Holton & Co. at Whitehall has been sold to a Janesville firm. Sam. Marsden sold 27 cases of '06 to L. P. Sutter. Heinrich Newberger and August Koch, representing export firms, have been in the State during the week and have succeeded in picking up a few hundred cases suitable for their trade.

The harvest of the new crop is practically completed but the hot, dry weather prevailing since the tobacco was shedded is not conducive to the best cure.

Shipments, 809 cases.—Reporter.

NEW ENGLAND TOBACCO CROP.

Yield of 1908 Was Best in Years. Crop Safely Housed.

Springfield, Mass., Sept. 25.

The New England tobacco crop is safely housed. Early-cut leaf is ready to take down. As yet there has been absolutely no pole sweat. From one-third to one-half the crop is past danger from pole sweat, and each day of seasonable weather largely reduces the possibilities of pole sweat damage in case of unfavorable weather. The warm days and cool nights are rapidly absorbing the moisture from uncured tobacco, thereby greatly reducing the chances of the green tobacco "haying down."

A sufficient amount of the new crop has cured to warrant the statement that the 1908 yield will be the best in years. There is every indication, too, that the crop will run much more even than ordinarily.

The question of prices is naturally uppermost in growers' minds, though there has been far less discussion of this phase in the tobacco correspondence of local newspapers than is usually the case, irrespective of whether the crop is good or bad. With a large amount of the 1907 crop still in growers' hands and the 1908 crop about to come upon the market, buyers will have a splendid assortment of New England leaf to pick from.—Exchange.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

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H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
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W. H. RAAB & SONS,
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No 463
CAPACITY 75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll, ROBESONIA, PA.

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CIGAR BOXES
SHIPPING CASES
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Cigar Manufacturers' SUPPLIES
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Daily Capacity: Five Thousand Boxes

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The Oldest and Largest House in the Trade. Manufacturers and Introducers of the
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SPANISH BETUNS
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Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1858 Please Write for Them
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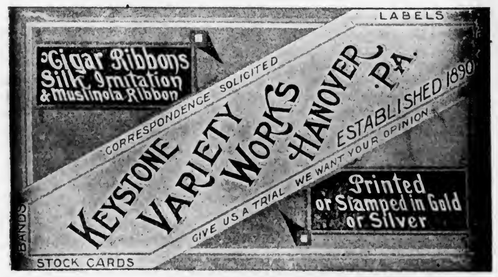

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Private Designs a Specialty
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CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904

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Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
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Manufacturers of
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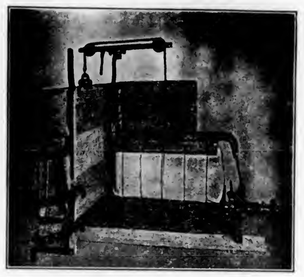
PATENTED MARCH 9, 1897



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Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
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—Established 1831—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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Describe the Flavor You Want
and our Laboratory will fit you out with complete satisfaction.
Acme Extract and Chemical Works
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JOBBER and DEALER in PRODUCTS of
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Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
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These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA

PERIQUE

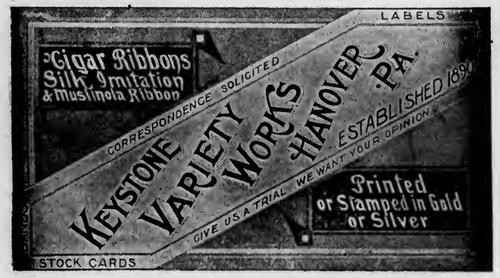
MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



Special Designs
Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal Printed Labels

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.

Steam Cigar Box Manufacturer

DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U. S. A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press

PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

Describe the Flavor You Want
and our Laboratory will fit you
out with complete satisfaction.
Acme Extract and Chemical Works
E. G. ECKERT, Proprietor HANOVER, PA.

Patents *Caveats, Trade Marks, Design-Patents, Copyrights, etc.*
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
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E. A. CÁLVES & Co. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

H. F. Kohler

Manufacturer of

High Grade Nickel and Seed and Havana

CIGARS

Factories, Nashville and Jacobus, Pa.

Main Office, Nashville

Correspondence with Wholesale and Jobbing Houses invited.

THE TOBACCO WORLD

Established in 1881. Vol. XXVIII., No. 41. | PHILADELPHIA and NEW YORK, OCT. 7, 1908. | One Dollar per Annum. Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

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812-814 Winter Street PHILADELPHIA, PA.

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. . . MANUFACTURERS OF . . .

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IDLE HOUR . . .	Sliced Plug
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HUNT CLUB . . .	Cube Pipe Tobacco
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UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUMATRA TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

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No. 170 Water Street, NEW YORK

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FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

W. W. STEWART & SONS
Reading, Pa.
Makers of the
JOHN HAY
LADY HELEN
10c.
JOHN HAY, Jr.
ELI PERKINS
5c.

High Grade Seed and Havana Cigars
Correspondence with Responsible Houses Solicited

(LORD LANCASTER, 10c.)
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5-cent Cigar
Made by
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PHILADELPHIA, PA.

Factory 1839, First District Penna.

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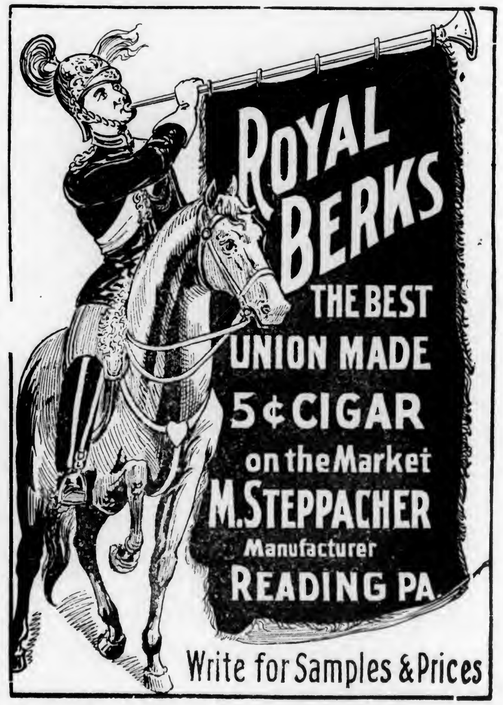

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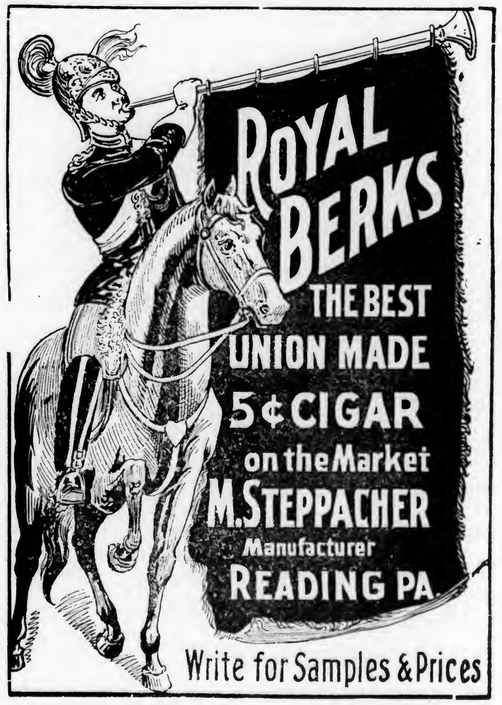

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115 Arch Street, Philadelphia

FOUNDED 1853
John T. Dohan — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco
107 Arch St. PHILADA.

Established 1823
LEWIS BREMER'S SONS
IMPORTERS OF
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Julius Hirschberg & Bro.
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H. VELENCHIK — S. VELENCHIK
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Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

H. Dolinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

K. STRAUS — A. LOEB
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Benj. Labe — Jacob Labe — Sidney Labe
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LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
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REGISTERED
1642-44 N. ELEVENTH. ST. PHILADELPHIA

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

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CUBA
LA UNION DE FABRICANTES DE TABACOS Y CIGARROS DE LA ISLA DE CUBA
Autorizada por el Gobierno de la Republica
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que los tabacos cigarros y paqueles de picadura que lleven este precinta son fabricados por
HABANA
REPUBLICA DE CUBA · LA PROPIEDAD ARTISTICA E INDUSTRIAL ESTA REGISTRADA EN TODOS LOS PAISES · REPUBLICA DE CUBA

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

BRIGHTER OUTLOOK IN YORK.

Possible Retern of Better Times Indicated by September Report of Local Internal Rev. Office.

York, Pa., Oct. 5.

The receipts of the local internal revenue office indicate a return to better times for the cigar trade, and goodness knows it has been quite long enough that they have been affected by such a dull spell as they have not known for years. Of course there have been short intervals at times during which there seemed to be little or nothing doing, but not since 1893 has the trade generally been so completely crippled from the want of an actual outlet for the goods which it could produce. There is one thing, however, which we should not lose sight of, and that is that in the years of the panic of 1893 the trade was not prepared and had never done the volume of business which it enjoyed for a number of years after that time, so that the past year's dullness has shown up in apparent greater significance even than did the panic of 1893.

There was collected at the York division of the Ninth Internal Revenue District during the month of September about $87,000 from the sale of cigar stamps, which represents an output of 29,000,000 cigars. This amount of $87,000 was about $10,000 in excess of the amount collected during the month of August, representing an increase of approximately three and one-third million cigars, or a gain of about ten per cent. It is hoped that the same ratio of increase may continue for a few months, when the conditions will have again gotten back to the normal volume of recent years.

During the past month there were also issued nine licenses for new cigar factories in this division, of which number five were from Red Lion, and the largest of the nine will be located at Hellam.

The complete list is as follows: H. W. Stessing, 407 Prospect street, York, who expects to employ 10 hands; Eli Kneisley, Red Lion, three hands; Andrew Emenheiser, Red Lion, five hands; Eli H. Fox, Hanover, five hands; W. U. Blessing & Co., Hellam, 50 hands; H. P. Wolf, 335 West King street, York, five hands; Albert C. Landis, Red Lion, five hands; Samuel E. Taylor, Red Lion, five hands; and M. C. Flinchbaugh, Red Lion, three hands.

The revenue office reports show that there has been a gradual gain for the past couple of months, but the process of recuperation has been so slow as to be hardly noticeable. It is now believed that the trade is on a fair way to a more permanent improvement, and that it may be marked by the characteristic occasional spurts of unusual activity.

The conditions in the leaf tobacco market have seemingly also improved and a healthy tone now pervades the entire atmosphere. The market is being followed with a great deal of interest, not to say anxiety, as regards the possibility of the available supply of filler and binder stocks should the trade quickly revert into a more than average lively market and a strong demand for goods, which is not at all impossible, even if not really likely.

True, certain types of leaf have been moving sluggishly all this year, but improved conditions in the cigar trade may also and quickly bring about a vast change in the conditions of the leaf market. Already it is predicted that there may be a shortage of the much desired Pennsylvania types of tobacco and at present not the most glowing reports are coming from Wisconsin, which State is also a very important centre of supply for the local industry. Zimmer Spanish is another commodity which is being looked upon by manufacturers with a more or less anxious eye because there is not in sight an over abundant supply.

But aside from these questions of economics the local trade is taking a rather optimistic view of the situation as it is at present, and the more energetic are actively preparing themselves for a fairly good business during the fall and winter months.

This is the great week for the York Trade Fair. While the grounds will not be opened to the public until to-

(Concluded on p. 11)

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

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Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE ..... ALL QUALITY ..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

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FACTORY No. 1898, FIRST DISTRICT, READING, PA.

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Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Continued Good Buying in Havana Market.

Activity Among Buyers for the Trust and the Spanish Regie Compensated for any Slackness on the Part of Northerners Advanced Prices on Some Styles. Remedios First and Second Capaduras Looking Up.

Special Correspondence of The Tobacco World.)

Havana, Cuba, September 28, 1908.

While it looked last week as if there would have been a large shrinkage in the volume of business transactions, as the Northern buyers in town were no longer so numerous and their buying capacity was not as heavy as heretofore, still what was lacking in this respect has been made up by a further activity of the trust and the buyers of the Spanish Regie who were both trading quite extensively in Vuelta Abajo colas, as well as botes and loose leaves of Remedios. Prices for these styles have advanced. One of our large American export houses has also operated in Remedios first and second Capaduras and remains in the market for such styles, being willing to pay liberal rates. As this house is also packing this class of tobacco in the Santa Clara province, their argument that in all probability there will be considerably higher prices ruling this winter seems sound.

The firm's partners are excellent judges of leaf tobacco, thoroughly posted about the crop and have always operated with prudence, but as true merchants, who have the knack of looking ahead and providing for the future wants of their numerous customers at the right time.

Receipts from the country show a further falling off during the past week and most of the dealers here assert that as far as Vuelta Abajo is concerned there is very little expected to come forward from this section.

However, buyers need not be afraid to come here; there is enough tobacco to be had yet, and unless they are expecting to get good leaf at very low figures they will not be disappointed. Our dealers are willing enough to meet them half way, but as the prices paid in the country were comparatively high and the yield in the packings rather poor, buyers will have to take these facts into consideration.

Sales

during the past week figure up to a total of 9,663 bales, of which 4,400 were Vuelta Abajo, 1,463 Partido, and 3,800 Remedios. American buyers took 3,387, exporters for Eurcpe 2,650, and the local cigar and cigarette manufacturers 3,626 ba'es.

The exports of leaf tobacco from Havana for the week ending Sep. 26 were:

To the United States	5,089	bales
To Germany and other European countries	3,818	"
To South America	54	"
Total	8,961	"

Buyers Come and Go.

Arrivals:—Harry Oppenheimer, of Harry Oppenheimer & Co., and R Miranda, New York; M. Heyman, of M. Heyman, Montreal; E. Boasberg, of Kaiser & Boasberg, Buffalo; Felipe Bustillo, of Bustillo Bros. & Diaz, Tampa; James Batterton and A. W. Arnold, of The Ferdinand Hirsch Co., Key West.

Returned:—General Emilio Nunez and Harry Nathan, of The Loeb-Nunez Havana Co., Havana and Philadelphia; Saturnino Garcia, of R. Fernandez & Co., and Carlos Beck, of C. E. Beck & Co., Havana.

Departures:—I. Bernheim, Allie Sylvester, John Fielding, Louis Leopold, John Glaccum, James Batterton, A. W. Arnold and Lennie Greenhall, for New York; Walter Sutter, for Chicago, Ill.; Max Elkan, for Montreal.

Havana Cigar Manufacturers

The situation has not improved enough yet to create a better feeling. English importers are overstocked with trust cigars and therefore are partly handicapped with their capital, Germany is ordering very slowly and the

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

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Growers and Dealers of

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SUCCESSORS TO
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Monte 56

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165 Front Street

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In VUELTA ABAJO	at	PUERTA de GOLPE
" PARTIDOS	"	SANTIAGO de las VEGAS
" REMEDIOS	"	SANTA CLARA
" "	"	QUINTA CAMAJUANI
" "	"	SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

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Specialty: VUELTA ABAJO and ARTEMISA

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Cable Address: "Nasdecar." HABANA, CUBA

GONZALEZ Y MIGUEL

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Especialidad en Tabaco de Santa Clara de Primera Clase

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H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

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BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

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R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ — R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge — Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ — CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

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142 and 144 Consulado Street

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Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

LUIS MARX

Tobacco Grower

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HABANA

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

American markets are only beginning to wake up from their lethargy. The trust was shut down tight in all of its factories the previous week, while during the past eight days it worked only two or three days. Some of the Independent factories, which had closed temporarily started up again this week with reduced forces, therefore it is to be supposed that the worst period of dullness has passed and henceforth more activity will prevail.

H. Upmann & Co. shipped 500,000 cigars during the past week.

Sol continues to work as heretofore.

Buying, Selling and Other Notes of Interest.

Sobrinos de A. Gonzalez sold 1,347 bales of Vuelta Abajo, Partido and Remedios during the past 10 days, as the quantity reported for the previous week had been by mistake put down too low.

The trust is reported to have purchased 3,000 bales of colas and loose leaves for its cigarette factories.

Muniz Hnos. & Co. disposed of 1,200 bales of Remedios and Vuelta Abajo.

John Fielding, of Rothschild & Bro., has been a liberal buyer for the factories which they control, selecting some very choice vegas of Vuelta Abajo.

Sobrinos de V. Diaz closed out 900 bales of Remedios.

John Glaccum made some good purchases for their well known Queen Mary brand of cigars.

Cardenas & Co sold 850 bales of Vuelta Abajo and Remedios during the past nine days. This house is coming steadily to the front of our large dealers and packers of leaf tobacco. One of the country buyers of Cardenas & Co. is Fernando Valdez, who is reputed to be one of the best judges of Vuelta Abajo, and who was connected formerly for quite a number of years with the famous Partagas factory, therefore this is a guarantee that the customers of Cardenas & Co. will find some of the choicest vegas of Vuelta Abajo at their warehouse every year. As the two partners, Don Nicolas and Don Fernando, are enterprising, active and pushing, doing business upon the American plan, they also know how to handle their customers not alone by keeping the old ones, but by increasing their number. Besides Vuelta Abajo they also sell Artemisa as a specialty, as the firm has some farms of its own at this place which produce an excellent leaf. In the Santa Clara province they are making some escojidas every year.

Walter Sutter, of Jacob Sutter & Sons, Chicago, has made good use of his time by laying in a good sized stock of fine vegas for their customers.

Perez & Obeso closed out 400 bales of Vuelta Abajo.

Louis Leopold made his maiden trip to Havana in the interest of John Leopold & Son, New York, and it is stated that he selected some excellent vegas.

B. Diaz & Co. disposed of 390 bales of Partido.

Sylvester & Stern have been doing an excellent business selling to their customers, and also by replenishing their stocks through judicious new purchases.

A. M. Calzada & Co. were sellers to the extent of 360 bales of Remedios last week. Don Antonio is a hustler and does not let the grass grow under his feet.

(Concluded on page 16)

CABLE ADDRESS "CALDA" — TELEPHONE 608-L

A. M. CALZADA & CO.

PACKERS AND DEALERS IN LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION

OFFICE & WAREHOUSE MONTE 156

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and

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Importers of SUMATRA and HAVANA
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Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
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Amsterdam, Holland.
OFFICE:
183 Water St.
Cable Address: "HERE." NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ
Mendelsohn, Bornemann & Co.
Importers of HAVANA TOBACCO
and Commission Merchants
New York Office: 196 WATER STREET
Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, October 6.

New York Leaf Market.

The concensus of reports, not only from the trade in this city, but also from other large centres, all indicate a steady gain in the business situation. There have not been the large individual transactions such as this market has often seen, but trading made up of a goodly number of transactions involving moderate quantities of leaf, which in the aggregate totalled no mean proportions. And the demand has been more or less uniform for all types of domestic leaf. With this increased feeling of confidence the market is not being affected by any cut in prices, but rather a stiffening of the figures at which goods are being held. Pennsylvania and some types of Ohio leaf are finding ready buyers, and not a few are scenting the possibility of a shortage.

The Sumatra market may be said to have been good. In fact there has been a more or less lively skirmish by manufacturers to secure certain supplies of some of the marks which are now being offered by houses who make it a specialty to import Sumatra leaf.

In Havana leaf there is also a more cheerful tone. While it is true that in the island's capital there was less activity during the past ten days, it is probably because so many of the American buyers who have been on the island recently have returned, and on their leaving the activity which had prevailed during their presence died away to some extent. But in this market the activity increased.

• • •

The Cigar Manufacturers.

By a large majority of the manufacturers it is reported that trade conditions are beginning to show a healthy improvement, but without any sign of a rush. Upon the whole manufacturers are fairly well satisfied with the way things are now progressing, and if there continues to be an improvement, however small, the results for the remainder of the year may be better than was expected only a few weeks ago. Of course, many manufacturers are not yet nearly up to their average capacity, and some idle cigarmakers are still about, but the number has been very happily reduced to a lower minimum.

• • •

In the Retail Trade.

The retailers as a rule have been fortunate enough in sharing in a better business during the past week, and have been much encouraged by that fact. This encouragement in itself will no doubt prove very beneficial to them as it will probably have the effect of exciting greater energy if such a thing be possible. In the cafe districts there should have been a livelier trade experienced than seems to have been the case, but in the down town business sections dealers have reason to feel pleased with the presenet trend of affairs.

• • •

New Broadway Store.

A new and up-to-date retail store has been opened at Twenty-sixth and Broadway by Moss & Butler, which will carry a line of high grade imported and domestic goods and cater particularly to the patrons of that well known cafe district, being located directly opposite Cafe Martin. The firm received many congratulations upon its opening day from numerous well known members of the cigar trade.

The store is furnished in Flemish oak, and the place is also provided with a spacious bulk window for display purposes, which was very advantageously used upon the opening occasion. From a patron of the Cafe Martin, where both members of this firm were formerly employed, they received a handsome floral piece as a token of his esteem. It was very effectively used in the decorations of opening day and given a conspicuous position.

• • •

Death of Henry L. Van Ness.

Henry L. Van Ness, one of this city's old time dealers and jobbers, died at his home 17 Van Ness Place, this city, last week, after an illness of nearly a year, ascribed to dropsy.

Owing to his ill health Mr. Van Ness in May last disposed of his jobbing establishment at 235 Greenwich street, to J. H. McPike & Co. He had been identified with the cigar trade of this city since 1880, first as a salesman, later as a partner in the establishment, and finally as the sole proprietor.

• • •

New Leaf Importing House.

Levy & Mautner is the name of a new leaf tobacco importing firm which a few days ago opened for business at 124 Front street. Their specialty will be the importation of high grade Havana leaf, and Havana leaf only. Both are old school salesmen, and were for many years past connected as traveling men with the well known Havana importing house of Sartorious & Co.

With hosts of friends in the trade and a wide circle of acquaintances, they are entering business under auspicious circumstances.

• • •

September's Output of Cigars.

A casual glance at the figures shown by the report of revenue stamp sales during the month of September for cigars, etc., will show how slowly the trade is recovering from the panic of last fall.

In the two leading revenue districts of this city, the Second and Third, the total sales of cigar stamps showed an output of 62,804,900 during the month of September. During September of 1907 the returns showed an output of 79,682,500. Hence the two districts combined show a falling off as compared with last year of over 17,000,000.

The total output to October of these two districts was as follows: 762,648,000 in 1907; 550,518,900 in 1908, a decrease of 212,129,100. This shows clearly that the newspaper reports of the reputed dull trade among cigar manufacturers was not overdone, but that it was regrettable reality.

• • •

Loewenthal's Active Representatives.

P. & S. Loewenthal, Water street leaf dealers, speak very encouragingly of trade conditions as they find them at present. Of course, they were well prepared for an active trade with ample stocks of all kinds, and are offering the trade excellent values. The results appears to be that all of their several traveling representatives are meeting with a good business at present. Max Raphael is at Buffalo; H. L. Berger is in Detroit; M. H. Dallett is in Toledo; Meyer Sachs in Penna.; S. A. Peck in Albany, and H. Freund is covering Hudson River towns, while Max Loewenthal and I. Newman, who attend to the Greater New York trade, both have a large following.

• • •

Trade Notes.

The Solomonda, a ten for ten cents package of short smokes, manufactured by S. Monday & Sons, of Brooklyn, is fast becoming popular in this city. The firm has a good force of salesmen out on this piece of goods throughout the city and suburbs, and they are placing the goods advantageously. Many of the more prominent retail stores about the city are featuring the goods in window displays.

—

Arkin & Co., who have a modern cigar emporium on Lenox avenue, between 115th and 116th streets, have built up an extensive trade through their Devoto cigar, which comes in all popular sizes.

—

Jacobson & Leo, cigar manufacturers at 90 Court street, Brooklyn, have dissolved partnership. Mr. Jacobson will continue.

—

Mr. Quinn, of the well known Troy, N. Y., cigar manufacturing firm of Quinn Bros., was a visitor in this city last week.

—

Allie Sylvester, of the Havana leaf packing and importing firm of Sylvester & Stern returned last week from a visit to the firm's packing houses in Cuba.

—

John Fielding, of Rothschild & Bro., returned from Cuba last week on Tuesday's steamer, which brought in a large number of members of the New York trade.

Business Block Changes Hands.

Anderson, Ind., Oct. 2.

The business block owned by Sam Laveen and Henry Kahn on the west side of Meridian street, between Twelfth and Thirteenth, has been bought by Chas. Miller, the bicycle dealer. The consideration was $12,000. Mr. Kahn has also withdrawn from the Laveen Cigar and Tobacco Company. Mr. Laveen, who has had the management of the business heretofore will continue in that capacity.

LETTER FROM YORK, PA.

(Concluded from p. 5)

morrow, there are already large numbers of visitors in this city and surrounding suburbs with friends, and who came here with the intentions of staying several days if not the greater part of the week. Many an old acquaintance will be renewed and many a new friend will no doubt be made.

Local dealers are highly pleased with the prospects of fine weather, and some of them are prepared to reap quite a harvest of business during the week.

There are probably a comparatively few local manufacturers who will be very greatly benefited in the way of increasing sales of their product, for the large majority of our manufacturers, as is not unusual, sell the bulk of their product at more distant points. H. F. Kohler, of Nashville, is probably one of the exceptions, and through his jobbers, the Ch. Beck & Co., he is expected to have a big sale of his goods in this city this week. Even at ordinary times the sale of his products in this city during a week amount to a goodly volume, and he is certainly expecting it to be extra large this week, and goods have been supplied in accordance with this idea.

Several days this week will be a general holiday throughout this county, and particularly on Wednesday and Thursday there will probably be few factories open for work.

The Link Cigar Co., at Hanover, has commenced operations and expects in a short time to be employing a good force of cigarmakers. Mr. Link is an oldtime cigar man, and certainly not a stranger to the trade.

J. F. Sechrist, of Holtz, returned last Sunday from a business trip during which he secured an encouraging good lot of orders for his goods.

H. L. Haines, sales manager with the T. E. Brooks Cigar Co., of Red Lion, returned from a very satisfactory business trip among his old customers. He was covering several Western States.

Geo. McGuigan, the veteran cigar manufacturer of Red Lion, has completed an extended Western trip in the interest of his cigar business. He was also out through the Western States. The cigar business in Red Lion shows some signs of a healthful improvement and quite a few manufacturers are increasing their forces of cigarmakers. Additional hands have been put to work at the factories of T. E. Brooks, Jacob Streavig, W. A. Lahr, A. H. Quigley, C. D. Myers, W. J. Ness and G. W. McGuigan Cigar Co. L. J. Smith & Co. have also added quite a number of hands to their force. This firm has been working more or less steadily all this season.

Miller Bros., the well known cigar box manufacturers of Red Lion, are reported to be at present working overtime in order to promptly meet the increasing demand for cigar boxes.

Samuel Althoff, son of Chas. E. Althoff, well known cigar manufacturer at Hanover, was married last week in Philadelphia, to Miss Myrtle T. Parr, also of Hanover. The newly wed couple left for Dallas, Tex., where the groom is Professor of Botany and Materia Medica at the Baylor University. The couple were accompanied to Philadelphia by Mr. and Mrs. Althoff and also by the parents of the bride.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

JOSH BILLINGS
5c. Cigar
"There hain't none better than the best."
—JOSH BILLINGS.
This Is the Best.

A cigar of merit with a push behind it.
The Best Little Cigars ever offered the American public.
Golden Eagle Cigars

They are extra large, Havana blend, and of perfect workmanship.
Finest package.
I. LEWIS & CO.
Makers,
Established 1870. Newark, N. J.
Z. JOHN NORRIS,
Manager of the Philadelphia Office,
14 South Fourth St.

THE LOCAL TOBACCO NEWS

This week is practically given over to one long holiday, with each day having its own special features. It was, however, expected that the great pageantries would attract so large a number of out of town visitors that there would undoubtedly be among them some members of the trade who would take advantage of the opportunity and probably do a little shopping on the side, visiting the leaf market of this city, but so far as we were able to learn there has not during the first two days of the celebration been a single buyer in the leaf market who was brought here primarily by the Founders' Week festivities. It is quite possible that there were both manufacturers and leaf dealers among the visiting hosts, but if so they were not inclined to spend any of the time in business. In fact, there was even a dearth of visiting leaf tobacco salesmen this week. Nevertheless the market in domestic leaf tobacco was fairly active during the past week, and several good sized transactions were consummated. One house reports the purchase of 700 cases of Pennsylvania Broad Leaf and also of 200 cases Zimmer Spanish. The jobbing houses also report a more lively trade in all varieties of seed leaf tobacco.

The Sumatra market has not shown much change during the past week. Desirable marks have found a fairly steady demand, but transactions were confined mostly to small lot sales.

The Havana market was made up of a goodly number of small lot sales. the aggregate of which amounted to a good volume of trade for the season of the year.

Manufacturers with possibly few exceptions are not particularly pressed for goods and have consequently not been seriously inconvenienced by the several half holidays which their employes have wanted this week. There is a noticeable improvement, however, over that of a month or two ago, and it seems likely that after this week all factories of any size will be using a full force of cigarmakers at least up to the holidays. There may be a small accumulation of orders during the week which will give them a good start, and with a continuing improvement during the remainder of the year there may yet be some fairly active times around our cigar factories this year.

Retailers have been expecting considerable benefit from the week's holidays, and it is to be hoped that they will not find the result a disappointment. Judging from the way things were going during the first two days, however, it may not prove to be the big harvest which some have been anticipating. It is reported that there will be some important changes announced in the retail trade in this city, but the full details of the changes referred to have not yet been consummated and nothing definite has been given out for publicity.

An advertising campaign of gigantic proportions has been planned for the Lynnhaven cigarettes, and which will be put into practical operation this week. Arthur Hagen & Co., the Philadelphia selling agents of the products of the Ware-Kramer Tobacco Co., will distribute thousands of tickets about the city and along the routes of the various Founders' Week Parades which can be redeemed at any cigar store in the city, by surrendering the ticket and receiving free a package of Lynnhaven cigarettes. These tickets are in turn redeemed by Arthur Hagen & Co., who will accept them from retailers and allow them the regular retail selling price of the same number of Lynnhaven packages, as they produce cards for. Thus it will be seen that while the manufacturers are adopting this means as an effective advertising medium, they are not asking the retailers to participate in the expense, but on the other hand by redeeming the tickets at their full value the manufacturers are really helping the retail dealers to an extra profit and at the manufacturers' own and direct expense. This is indeed a most unusual courtesy, and one which the retailers should and no doubt will show a full appreciation of.

But the campaign does not end with the distribution of the tickets calling for free samples, and to still further boost the project, the several representatives of Arthur Hagen & Co. have been for some days engaged in securing all the display windows in retail stores that they could get, in which specially attractive displays were promptly installed. They can be seen scattered throughout the city in large numbers.

The Theobald & Oppenheimer Co. have also scattered throughout the city numberless window displays of their Wm. Penn cigars. For this special occasion they have had lithographed special designs, in rich color effects and of a size which could be utilized in a large number of windows, even if of different sizes. Lithographed hangers have also been brought effectively into use on this occasion, and some very attractive exhibits are seen about town.

One of the novel exhibits in this city this week is a model of Wright Bros. aeroplane which has been installed at the headquarters of the United News Co., Thirteenth and Filbert streets, under the direction of Manager John Coin, of the cigar department. The company recently commenced the distribution of the Jix brand of nickel cigars, and that suggested the idea of the use of the aeroplane model which has been installed with telling effect, and large numbers of visitors in the city have stopped for many minutes in studying the make up of the wonderful mechanism of the machine. We have it from good authority that under the direction of Manager Coin, the cigar and tobacco department of the United News Company is being pushed to the front very rapidly. There is now being introduced in this market by this company several new brands of goods, among them being the La Syncrona, a nickel cigar; Regina Elena, a clear Havana product, and T. & S., a seed and Havana cigar. Joseph I. Comber, who has been for many years prominently connected with the cigar trade of this city, is now the Philadelphia representative of the United News Company.

Arthur Hagen & Co. have been conducting a prize contest among their several salesmen by awarding a prize to the one making the largest volume of sales. Last week the prize was awarded to Leroy Woodford, but it was ascertained that T. F. Rose was a very close second, and the firm fully appreciates his efforts. S. S. Showers, a division manager with Arthur Hagen & Co., has been confined to his home by illness for several days, but is now improving nicely and is expected to soon be about again as usual.

E. G. Steane & Co., as usual, are again strong leaders in the matter of window trims, and have given up all of their several desirable windows this week to some special exhibit. One Chestnut street window and a pavement case is given over to a display of the Lynnhaven cigarettes. Another window is used for displaying pipes and smokers' articles, of which they handle immense stocks. Some of the windows are decorated in city colors, and others are designed specially for the class of goods shown in them. We have before commented upon the unusual attractiveness of the trims of the Steane store, and now want, if possible, to emphasize our comments. It must be remembered that it has only been since Mr. J. E. Mann, the present head of the firm, has taken personal interest in the matter that the present highly efficient dressings have been shown.

Saloon Man—Cigar Man.

Dubuque, Ia., Oct. 1.

John P. Lux, who announced his intention of retiring from the saloon business several weeks ago, has made good and converted his place on Main, between Sixth and Seventh, into an up-to-date cigar stand. The saloon fixtures which have been in the place for years were removed Friday and a complete set of new cases and other cigar store furnishings was put in and the place opened for business Saturday.

THE TOBACCO WORLD

ESTABLISHED 1881 INCORPORATED 1902

Published Every Wednesday

BY THE

TOBACCO WORLD PUBLISHING CO.

No. 224 Arch Street, Philadelphia

Cable Address, "Baccoworld." Havana Office, Prado 36, Altos.

ADVERTISING RATES ON APPLICATION.

By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
Foreign Subscription, for all Countries of the Postal Union and Canada, $2.00 the Year.

Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, OCTOBER 7, 1908

TRADE MARKS REGISTERED.

WAKIVA. 16,300
For cigars, cigarettes, chewing and smoking tobacco. Registered September 30, 1908, at 9 a m, by Estabrook & Eaton, Boston, Mass.

SILVER THISTLE. 16,301
For cigars, cigarettes, chewing and smoking tobacco. Registered September 30, 1908, at 9 a m, by Wellman, Peck & Co., San Francisco, Cal.

LA ADARGA. 16,302
For cigars, cigarettes and cheroots. Registered September 30, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

EL SAGAZ. 16,303
For cigars, cigarettes and cheroots. Registered September 30, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

16,304 Not issued.

THREE DUKES. 16,305
For cigars, cheroots and stogies. Registered September 30, 1908, at 9 a m, by Palmer Bros., Bethesda, O.

LA CIGADA. 16,306
For cigars cigarettes, chewing and smoking tobacco. Registered September 30, 1908, at 9 a m, by Schmidt & Co., New York.

SUPERPURE. 16,307
For cigars, cigarettes, chewing and smoking tobacco. Registered September 30, 1908, at 9 a m, by Schmidt & Co., New York.

SURE-PURE. 16,308
For cigars, cigarettes, chewing and smoking tobacco. Registered September 30, 1908, at 9 a m, by Schmidt & Co., New York.

SAN TONIA. 16,309
For cigars, cigarettes, chewing and smoking tobacco. Registered September 30, 1908, at 9 a m, by Schmidt & Co., New York.

VICTROLA. 16,310
For cigars, cigarettes, chewing and smoking tobacco. Registered September 30, 1908, at 9 a m, by Schmidt & Co , New York.

TADDIO. 16,311
For cigars, cigarettes, chewing and smoking tobacco. Registered September 30, 1908, at 9 a m, by Schmidt & Co., New York.

VERDINO. 16,312
For cigars, cigarettes, chewing and smoking tobacco. Registered September 30, 1908, at 9 a m, by Schmidt & Co., New York.

DE SACICO. 16,313
For cigars, cigarettes and cheroots. Registered September 30, 1908, at 9 a m, by Saginaw Cigar Co., Saginaw, Mich.

AWL. 16,314
For cigars, cigarettes, chewing and smoking tobacco. Registered October 1, 1908, at 9 a m, by Union American Cigar Co., New York.

OUR LEADER, HENRY HASENFLUG. 16,315
For cigars, cigarettes and cheroots. Registered October 1, 1908, at 9 a m, by Val. Arzberger, Brooklyn, N. Y.

BLACK RIDER. 16,316
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 1, 1908, at 9 a m, by Louis W. Keyer, Dayton, O.

EL LAZO. 16,317
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 1, 1908, at 9 a m, by American Lithographic Co., New York.

VICENTE VALDEZ. 16,318
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 1, 1908, at 9 a m, by American Lithographic Co., New York.

ANDERS ZORN. 16,319
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 1, 1908, at 9 a m, by American Lithographic Co., New York.

GARCIA VALDEZ. 16,320
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 1, 1908, at 9 a m, by American Lithographic Co., New York.

HATTIE WILLIAMS. 16,321
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 1, 1908, at 9 a m, by American Lithographic Co., New York.

BROWN JUG. 16,322
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 1, 1908, at 9 a m, by American Lithographic Co., New York.

RUF-NO. 16,323
For cigars. Registered October 1, 1908, at 9 a m, by John H. Witter, Newmanstown, Pa.

HEART OF THE WEST. 16,324
For cigars, cigarettes and cheroots. Registered October 1, 1908, at 9 a m, by The Northwest Cigar Mfg. Co., Detroit, Mich.

HEART OF KANSAS. 16,325
For cigars, cigarettes and cheroots. Registered October 1, 1908, at 9 a m, by The Northwest Cigar Mfg. Co., Detroit, Mich.

HEART OF NEBRASKA. 16,326
For cigars, cigarettes and cheroots. Registered October 1, 1908, at 9 a m, by The Northwest Cigar Mfg. Co., Detroit, Mich.

HEART OF COLORADO. 16,327
For cigars, cigarettes and cheroots. Registered October 1, 1908, at 9 a m, by The Northwest Cigar Mfg. Co., Detroit, Mich.

HEART OF THE DAKOTAS. 16,328
For cigars, cigarettes and cheroots. Registered October 1, 1908, at 9 a m, by The Northwest Cigar Mfg. Co., Detroit, Mich.

PORTLAND SMOKERS. 16,329
For cigars, cigarettes, chewing and smoking tobacco. Registered October 1, 1908, at 9 a. m., by Hirshon Bros., Portland, Me.

BONNIE BROWN. 16,330
For cigars, cigarettes and cheroots. Registered October 2, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

DR. ELLEN. 16,331
For cigars, cigarettes and cheroots. Registered October 2, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

EMPIRE BOND. 16,332
For cigars, cigarettes and cheroots. Registered October 2, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

MARCIA SCHUYLER. 16,333
For cigars, cigarettes and cheroots. Registered October 2, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

ONIATTA. 16,334
For cigars, cigarettes and cheroots. Registered October 2, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

RED RIPPER. 16,335
For cigars, cigarettes and cheroots. Registered October 2, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

RAG BAG. 16,336
For cigars, cigarettes, cheroots and stogies. Registered October 2, 1908, at 9 a m, by American Cigar Brokers, Philadelphia.

SALVONA. 16,337
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 2, 1908, at 9 a m, by American Cigar Brokers, Philadelphia.

16,338 Not issued.

MARCA DE VICTORIA. 16,339
For cigars, cigarettes, chewing and smoking tobacco. Registered October 2, 1908, at 9 a m, by Chas. Stutz Co., New York.

REINE DE LUXE. 16,340
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 2, 1908, at 9 a m, by American Lithographic Co., New York.

REY DE LUXE. 16,341
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 2, 1908, at 9 a m, by American Lithographic Co., New York.

IONICA. 16,342
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 2, 1908, at 9 a m, by American Lithographic Co., New York.

INCOTA. 16,343
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 2, 1908, at 9 a m, by American Lithographic Co., New York.

DANNY DREAMER. 16,344
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 2, 1908, at 9 a m, by American Lithographic Co., New York.

IMPRINT. 16,345
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 2, 1908, at 9 a m, by American Lithographic Co., New York.

ROYAL ACT. 16,346
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 2, 1908, at 9 a m, by American Lithographic Co., New York.

OSADO. 16,347
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 2, 1908, at 9 a m, by American Lithographic Co., New York.

BOQUET LUTANA. 16,348
For cigars. Registered October 2, 1908, at 9 a m, by Arguelles y Ca., Ybor City, Tampa, Fla.

FLOR DE ALVAMAR. 16,349
For cigars. Registered October 2, 1908, at 9 a m, by Arguelles y Ca., Ybor City, Tampa, Fla.

DON ELMERO. 16,350
For cigars, cigarettes, chewing and smoking tobacco. Registered October 2, 1908, at 9 a m, by Schmidt & Co., New York. A re-registration.

EL VATTIS. 16,351
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 3, 1908, at 9 a m, by American Cigar Brokers, Philadelphia.

LUCKY SAM. 16,352
For cigars, cigarettes and cheroots. Registered October 3, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

LUCKY LEW. 16,353
For cigars, cigarettes and cheroots. Registered October 3, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co. New York.,

POTSWIPER. 16,354
For cigars, cigarettes and cheroots. Registered October 3, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

OQUAWKA GRAND OPERA. 16,355
For cigars. Registered October 3, 1908, at 9 a m, by Jos. Wiegand, Oquawka, Ill.

OLD CONNECTICUT. 16,356
For cigars, cigarettes, chewing and smoking tobacco. Registered October 5, 1908, at 9 a m, by A. H. Gennert, Bridgeport, Conn.

E. & H. 16,357
For cigars, cigarettes, chewing and smoking tobacco. Registered October 5, 1908, at 9 a m, by Hugo Epstein & Co., Chicago, Ill.

CERTIFIED SCRAP. 16,358
For chewing and smoking tobacco. Registered October 5, 1908, at 9 a m, by John Berger & Son, Cincinnati, O.

NICKLE 5. 16,359
For chewing and smoking tobacco. Registered October 5, 1908, at 9 a m, by Jacob G. Shirk, Lancaster, Pa.

SPYDER. 16,360
For chewing and smoking tobacco. Registered October 5, 1908, at 9 a m,

To Protect the Consumers against the Host of Imitators of this Old Time Famous Popular Brand of Cigars

Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Established 1869

MANUFACTURED ONLY BY

The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

by Jacob G. Shirk, Lancaster, Pa.

BLUE FLAG. 16,361
For chewing and smoking tobacco. Registered October 5, 1908, at 9 a m, by Jacob G. Shirk, Lancaster, Pa.

ASIKA. 16,362
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 5, 1908, at 9 a m, by American Lithographic Co., New York.

DIRECTOIRE. 16,363
For cigars, cigarettes and cheroots. Registered October 5, 1908, at 9 a m, by H. J. Rippchen, Milwaukee, Wis.

TWO BITTS. 16,364
For cigars, cheroots and stogies. Registered October 5, 1908, at 9 a m, by Harry Greenwold, Cincinnati, O. A re registration.

LA BONITADA. 16,365
For cigars, cigarettes and cheroots. Registered October 6, 1908, at 9 a m, by Moller, Koketitz & Co., New York.

EL CACIQUE. 16,366
For cigars, cigarettes and cheroots, Registered October 6, 1908, at 9 a m, by Moller, Koketitz & Co., New York.

LA CANTARINA. 16,367
For cigars, cigarettes and cheroots. Registered October 6, 1908, at 9 a m, by Moller, Koketitz & Co., New York.

EL CAPATAZ. 16,368
For cigars, cigarettes and cheroots. Registered October 6, 1908, at 9 a m, by Moller, Koketitz & Co., New York.

EL CARLAN. 16,369
For cigars, cigarettes and cheroots. Registered October 6, 1908, at 9 a m, by Moller, Koketitz & Co., New York.

BIRD IN HAND. 16,370
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 6, 1908, at 9 a m, by American Lithographic Co., New York.

FLY WHEEL. 16,371
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 6, 1908, at 9 a m, by American Lithographic Co., New York.

GREEN GATE. 16,372
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 6, 1908, at 9 a m, by American Lithographic Co., New York.

GREEN ISLE. 16,373
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 6, 1908, at 9 a m, by American Lithographic Co., New York.

LUCKY CURVE. 16,374
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 6, 1908, at 9 a m, by American Lithographic Co., New York.

MELICO. 16,375
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 6, 1908, at 9 a m, by American Lithographic Co., New York.

PERSONALITY. 16,376
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 6, 1908, at 9 a m, by American Lithographic Co., New York.

PERSONALIDAD. 16,377
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 6, 1908, at 9 a m, by American Lithographic Co., New York.

REFINED. 16,378
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 6, 1908, at 9 a m, by American Lithographic Co., New York.

TRY BEFORE YOU BUY. 16,379
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 6, 1908, at 9 a m, by American Lithographic Co., New York.

EDMUND HALLEY. 16,380
For cigars, cigarettes, chewing and smoking tobacco. Registered October 6, 1908, at 9 a m, by Moehle Lithographic Co., Brooklyn, N. Y.

MONTGOMERY BLAIR. 16,381
For cigars, cigarettes, chewing and smoking tobacco. Registered October 6, 1908, at 9 a m, by Moehle Lithographic Co., Brooklyn, N. Y.

REY WEST. 16,382
For cigars. Registered October 6, 1908, at 9 a m, by Fred C. Zeis, Port Clinton, O.

Not Eligible.

El Adalid, La Agrada, El Alerto, El Finisimo, La Aseada, Hamlet, Rose, Mi Lucia, Three Kings, Don Ramon, Mirabel, Toots, Escort, La Volga, Best Man, Don Bravo, Cassella, Lucidad, La Provenda Marathon, Nedda, Gray Swan, Original Havanas, Lady Grace, Puritella, El Adorno, Black Knight, Arabian Knights, Las Garcias, Idlewild Club, Bon Ami, Mon Ami, Captive, Our President, Santa Lucia, Osaka, Mimic, Lucky Bill, Mirador, Yokena, Bob Hampton, Samoset, Tiona, Norka, Lolly Pop, Falstaff, Aviator, La Monto, White Owl, Don Romero, Executive, I'm It, Balto, Top Notch, It, Hygrade, Crescent, El Prospector, Esperanto, Don Silva, Havana Puff, Sweet Alice, Hotel Knickerbocker, Imperator, La Bailarina, El Batidor, La Blandura, El Bromista, El Cambista, El Cantor, La Carita, Caleb B. Smith, Gideon Wells, Secor, Wright Bros., Calox, Blue and the Gray.

Revenue Officers Seize Factory.

Atlanta, Ga., Oct. 2.

A wagon load of more than 10,000 cigars, belonging to the A. G. Cigar Company, G. L. Stephens, proprietor, factory 14, 16½ East Alabama street, attracted much attention Saturday afternoon. The wagon load consisted of property seized by Revenue Collector Pat Moore, of the revenue collector's office, and R. B. Thomas, of Revenue Agent Surber's office. The charge made against Mr. Stephens is that he has been making cigars and getting away with them without paying the Government tax required by Uncle Sam.

SPECIAL NOTICES.

(12½ cents per line, 8 point measure)

CIGARS WANTED.—Will exchange six bales Florida Sumatra Leaf Tobacco, in lots of one or more bales, for Cigars—One bale 12 in., two 13 in., one 14 in., one 16 in. light, spotted; one medium-sized 16 18 in., no spots. All good burning quality. Address Box 17, care Tobacco World, Phila. 9-30r

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE—New National Cash Register, with crank, check and total adding system; latest improvements. Cost four months ago, $375; will sell for $275 Address Box 20, care of The Tobacco World, Phila. 10 7c

SITUATION WANTED—Superintendent or Foreman wishes a position with a reliable firm, city or country. Thoroughly experienced in every department of a cigar factory. Excellent references. Address Box 19, care of Tobacco World, Phila. 9-30c

WANTED—Union made Cigars, $20 and upwards, on commission, by reliable broker selling to cash houses only. Must be a good, reliable manufacturer, who can supply quantities. Address J. G., Box 19, care of Tobacco World, Phila. 10-7h

FOR SALE—A Miller & DuBrul Scrap Cutting Machine with sieve attached—brand new; also Brands and Labels. Must be sold at once. Address Box 18, care of Tobacco World, Phila. 9-30c

CIGAR FOREMAN, employed in large factory for years, up to date in every respect, desires to make a change. Address Box 21, care of Tobacco World, Philadelphia. 10 7c

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-lh Tel. 722 Orchard

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

There is No Better Place to Register Your Trade Marks than offered by The Tobacco World Registration Bureau.

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

ACTIVITY IN LANCASTER.

Nearly 4,000 Cases of Leaf Tobacco Changed Hands During the Week. January Changes.

Lancaster, Pa., Oct. 5.

There was considerable activity in the leaf tobacco market of this city during the past week, and nearly 4,000 cases of tobacco changed hands. This volume was made up by the transactions of possibly a half dozen packers, one transaction alone involving 2,500 cases, and represented a value of $125,000. The week's transactions included both 1906 and 1907 goods, and prices are said to have been on a par with the figures which have been recently obtained for a similar class of goods. It is now admitted that the holdings of 1906 goods have dwindled down to comparatively small proportions of the amount originally packed, and the 1907 goods have also been very materially reduced. At best the original holding of 1907 tobacco by packers was not equal perhaps to the average year, because so much of the crop had been purchased by large manufacturing interests. In view of the fact that during the past few weeks considerable quantities have been purchased by dealers in various sections of the country, there is an apparent evidence that there may not be sufficient of the crop to meet the demands which are likely to ensue if the cigar trade again resumes to its normal activity. Of course, there is still some 1906 goods left to help out, but it is altogether likely that the price on those goods will be affected as soon as it becomes generally known that the 1907 will not hold out.

There has been a noteworthy improvement in the cigar trade in this district during the month of September. During that month the production was 65,480,270. In September of 1907 the output amounted to 68,992,400, and from that it will be seen that the past month was just about 3,500,000 behind last year, a loss of less than six per cent. Reports are also coming in from here and there that cigar manufacturers are gradually increasing their working forces, and if that condition continues it is probable this month will show a still further and healthier gain. Another evidence that there is a process of recuperation going on in the cigar trade is the fact that cigar box manufacturers have a better demand for boxes, and there is probably not a surer barometer of the trade conditions than the demand for cigar boxes.

The tobacco is now all housed, and as yet there has not been a real damaging frost. Upon the whole the weather conditions have been favorable to curing the crop now hanging in the barn. There have been some very foggy nights but during the day the sun has been out brightly and the weather developed into cheerfulness, and the tobacco is curing nicely. A buying movement was begun last week, but it has not yet become general. Morris Levy, as in several previous years, has been the leader, but the quantity so far purchased is said not to be very great. It is said that as much as eight cents has been offered for desirable looking crops.

The handsome new plant of the United Cigar Manufacturing Company of New York city, which has been erected on the site of the old Steelton Light, Heat and Power Company, at Steelton, which was destroyed by fire, is about completed and will be ready for occupation at the beginning of next week.

The plant is one of the many owned by the New York firm and it is said that it is one of the largest and best equipped of their buildings. The building, which is of brick, is four stories high and covers an area of ground 160 by 100 feet.

The first floor will be used as a shipping department. The second and third floors will be given over to the making of cigars, and the fourth floor will be used as a packing room. A large elevator has been installed. The plant will give employment to about 1,000 hands, most of whom will be girls.

The specifications called for the building to be finished in one hundred working days, and the work has been done on time. The excavating was started on June 18.

John P. Snader on Saturday last moved into the new cigar factory building erected by him this summer on one of the principal streets at Akron. Work has already been commenced in the new building and a reasonably good number of orders are at present in hand.

George Berger, of John Berger & Sons, of Cincinnati, has been in this city recently and was quite a heavy operator in leaf tobacco. He is reported to have purchased 2,500 cases from one packing firm.

There will again be quite a few changes among leaf tobacco men about January 1 next. John F. Brimmer has leased one of the new warehouses on

(Concluded on p. 18)

Michael Hose A. F. Brillhart
Dallas Cigar Co
Manufacturers of **CIGARS** & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

LOUIS E. NEUMAN & CO.
129TH TO 130TH ST. AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

WOLF BROS.
Manufacturers of an
Exclusive line of
NICKEL GOODS
Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

HAVAVA CORRESPONDENCE.

(Concluded from p. 9)

James Batterton and A. W. Arnold, of the Ferdinand Hirsch Co., only arrived last week from Key West, but they did not do any more buying and left on Saturday per steamship Saratoga for New York.

Jose F. Rocha & Co. turned over 261 bales of Vuelta Abajo.

Charles Blasco was a very active man again during the past week, as he could be seen buying or trading upon vegas in almost every warehouse in town, and the movement of receiving, delivering and shipping tobacc otells the tale.

Jorge y P. Castaneda sold 216 bales of Partido during the past week.

Lennie Greenhall wore the usual smile when your correspondent saw him, and as he is said to have made some good sized purchases, Greenhall Bros. ought to have the wherewithal to satisfy their customers.

A. Pazos & Co. were sellers of 150 bales of Vuelta Abajo during the past seven days.

RECEIPTS FROM THE COUNTRY.

	Week ending Sept 26 Bales	Since Jan. 1 Bales
Vuelta Abajo	12 916	194,330
Semi Vuelta	689	11.945
Partido	1,843	26,751
Matanzas	—	413
Remedios & S.Clara	6.908	99,853
Mayari	703	7,634
Puerto Principe	—	469
Total	23,059	341,395

New Yorker at Athens, Ga.

Athens, Ga., Oct. 2.

Max Jacobs, formerly of New York, has moved to this city and yesterday opened a cigar store carrying a first class stock of cigars, tobacco and smokers' materials. Mr. Jacobs has spent years in that line of business and will carry a stock of the highest grades of cigars and all the popular brands to be found in the country.

The store room is being handsomely equipped and beautified and will be one of the most attractive places on the street when the improvements are completed.

—Levy & Mautner Havana Tobacco Co., has been incorporated in New York with $50,000 capital, to manufacture and deal in tobacco, cigars, etc., by M. J. Bernheim, H. G. Hecht and J. Hamerman, all of New York oity.

We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

Dorean Hotel
(Brick, Fireproof)
Ocean Front at Vermont Av.
Atlantic City, N. J.
OPEN ALL YEAR

Gambol Room, Music, Ocean Front, Refined Surroundings
Accommodations for 350 guests
Elegantly furnished
Rooms and bath—single or en suite
Dining rooms and sun parlors overlooking ocean
Excellent Cuisine
New Grille a la America
Billiards, Shuffle Board, etc. Music
Write for literature
8-5he E. E. MORALL, Prop.

HOTEL WESTMINSTER
Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

SEND FOR BOOKLET
The John F. Hollingsworth Co.
C. H. GODFREE,
Manager. 7-8ea

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.
Growers and Packers of
Fine Cigar Leaf Tobacco
Fine B's and Tops Our Specialty
Critical Buyers always find it a pleasure to look over our Samples
Samples cheerfully submitted upon request
P. O. Box 96

B. F. Hoffman — N. R. Hoffman
Buy Penna. Broad Leaf B's
Direct from Packers
HOFFMAN BROS.
Growers and Packers
BAINBRIDGE, Lancaster County, Pa.
Old B's Our Specialty {1905 1906 1907} Crops
Samples gladly submitted on application

H. H. MILLER
Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.
PACKERS and DEALERS in **Leaf Tobacco**
Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN
Packer of and Dealer in
LEAF TOBACCO
142 North Market St.
United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN
Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN
Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER
Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
Lemon and Arch Sts. Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. F. F. THA CHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of FINE CIGARS

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie, York Nick . . . , Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

LANCASTER LETTER

(Concluded from p. 15)

North Prince street recently erected by David Harnish. Chas. Tole, another leaf dealer, has also secured one of the buildings and will take possession about New Year. N. D. Alexander also expects to be in his new building on North Water street on or before that time.

It was expected that quite a few of our tobacco men would be visiting Philadelphia this week to see the sights of "Founders' Week," but fewer than we had expected actually made the trip. Quite a few have expressed their intention of visiting the York County Fair, which always attracts immense crowds of people, and the weather conditions so far look ideal, so that we expect there will be a big turn out.

Death of Hugh H. Shaw.

Utica, N. Y., Oct. 1.

Hugh H. Shaw, senior member of the tobacco firm of Shaw & Kirkland, died suddenly about 8 a. m. yesterday at his home, 109 State street. For over a year he had suffered from angina pectoris, a form of heart disease, although his condition was such that he was able to be about and attend to business. Yesterday morning shortly after breakfast, he was preparing to go to his place of business when he suddenly became ill. His son, who is a physician, was with him and did all that was possible to do, but to no avail. Mr. Shaw died in a very short time. He realized his condition and was prepared to meet a sudden end.

Mr. Shaw was born in New Hartford 53 years ago and practically his whole life had been spent in this city. He was educated in the public and private schools. About 25 years ago he entered the employ of Kirkland Brothers, cigar manufacturers, the firm being composed of Elmer E. and Alfred H. Kirkland. Mr. Shaw was traveling salesman and traveled through Northern and Western New York. Eleven years ago he entered into partnership with his brother-in-law, Charles H. Kirkland, and the firm of Shaw & Kirkland has since conducted a wholesale and retail cigar and tobacco business in the Dudley Triangle at the corner of Genesee and Whitesboro streets, and for the past two years a wholesale department on Whitesboro street, near Division street. Mr. Shaw continued as traveling salesman, and none in this line of business was better known than he. He had a wide acquaintance and was highly respected by all. He was a man of quiet disposition and attended strictly to his business. He made friends readily and kept them.

---Greek tobacco is exported in large quantities to Egypt, and promises to supplant the Turkish product. In 1900 Egypt received from Turkey 9,007,469 pounds, and from Greece only 2,629,580 pounds, while in 1896 7,348,000 pounds of Turkish tobacco were imported, as against 7,700,000 pounds of Greek leaf.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati).
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Night Riders' Secrets Revealed.

During the last week in September some sensational developments were made in Clarksville, Tenn., and the night rider conspiracy, with all its secret signs, signals, passwords, etc., was said to have been laid bare. Four confessed night riders from Marshall, Caldwell and Calloway counties, Ky., were put on the stand by the defense in the Gardner-Hunt murder trial. The jury was not allowed to hear the testimony, and the defense introduced it only in order to complete the record.

The connection with this case was made when several of the night riders stated that the head of the night rider clan, who is now in hiding, had received information of the killing the afternoon it occurred, and that he communicated to several lodges the fact that one of the brothers had been killed, several wounded and two horses killed. It was also stated that a raid on Clarksville had been planned, and one of the witnesses testified that he had been twice solicited by the captain of his lodge to join in a raid on that place, it being planned to bring a thousand men from Kentucky to join another thousand in that section to do the work. The raid fell through because of the difficulty of securing co-operation and the small chance of success if determined opposition were offered. Some of the testimony adduced was of a sensational nature, and is said to have fully established the hitherto accepted but unproven fact that organized lodges of night riders do exist in Kentucky and Tennessee tobacco districts.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

Who ever heard of such nice weather to cure and strip tobacco in? Every morning the hanging tobacco comes into nice case, and in fact I should think that 50 per cent. of the growers were at work taking down every morning and stripping it out before the leaves get pressed together.

Those who have taken down and stripped a portion of their crop say that the tobacco is all right, and we are glad to so report it, for if we ever wanted a crop of tobacco that was all right we want it now. Of course, some of the growers have hail and storm broken tobacco, but if a sound leaf is found it is of good quality, so it is not discouraging as it would be if instead of good quality the leaves so found should prove dark and thick.

Our correspondents write:

Hatfield, Mass., Sept. 26: "The foggy mornings the past week started our growers to strip tobacco. All agree that the crop is the best of years, light in color and of fine texture, and are hopeful of getting an advanced price for the crop. There was no hail in Mr. Wells' part of the town."

Wethersfield, Conn., Sept. 26: "Tobacco seems to be curing down a very good color, and bids fair to be nice quality. No sales."

North Hatfield, Sept. 28: "There are no sales of the 1908 crop reported. Of the 1907 crop there has been sold by Mr. Swift one crop of about 50 cases, the crop of George Dickinson & Son of Whately, and bought by Mr. Swift two months ago.—American Cultivator.

EDGERTON, WIS.

With scarcely less than half a hundred buyers riding the growing districts during the week, the buying movement has resumed considerable activity again and in the aggregate quite a large amount of tobacco has been contracted for. The larger operators, who are manufacturing concerns, like the American, the United, and Eisenlohr Bros., are the principal buyers, and under the influence of competition prices are strengthening somewhat. The aim, of course, is to secure the more promising early lots that are believed to yield de irable binder leaf and for such tobacco growers are able to secure their asking price, which is seldom less than 10 cents and often more. A few sales reaching us show what is being paid:

Geo. W. Hall, 14a at 10½ and 2c.
K. Vindedahl, 18a at 10 and 2c.
Wilmer Slagg, 8a at 10½ and 2c.
W. & E. Bussey, 6a at 10 and 2c.
W. D. Hemphill, 6a at 10 and 2c.
Gust Heggen, 6½a at 10 and 2c.
E. Kirby, 5a at 10 and 2½c.
Albert Meyer, 7a at 9 and 2c.
J. Watnebryn, 2a at 10 and 2c.

L. P. Sutter has also purchased the crops of Julius Jenson, 5a; George Goldthorp, 8a; J. W. Simerson, 7a; Clark & Amundson, 8a; F. Barton, 2a; W. M. Tanner, 3a, at prices like the above.

Considerably inquiry is developing in the cured leaf market and while no large transactions are reported quite a bit of small trading is going on and a better feeling prevails regarding the future.

The drouth has been broken during the week bringing cooler weather and the first frosts of the season effecting little or no damage to the crop.

Shipments, 2,460 cases.—Reporter.

Tobacco Cultivation in Ireland.

Commenting upon the Government grant of $30,000 per annum for five years for the encouragement of tobacco cultivation in Ireland, Consul General Robert J. Wynne, of London writes:

"The cultivation of tobacco in Ireland was strictly forbidden until recently, when a rebate of one shilling per pound was granted to encourage a revival of the industry. It is claimed that the climate of Ireland is suited to tobacco culture, that the experimental stages have been successfully mastered, and it is believed that by the year 1913, with the help of the Government grant, Ireland will have a flourishing tobacco industry in the agricultural provinces of Leinster and Munster."

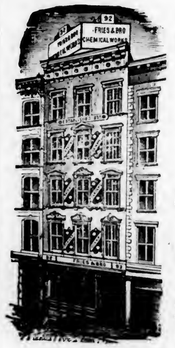
For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
51 Market Street
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES



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92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1855 Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

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312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

W. H. RAAB & SONS
LA CUBANA CIGAR FACTORY No 463
MANUFACTURERS OF
High Grade Cigars.
CAPACITY 75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll, ROBESONIA, PA.

CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc. MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

WM. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

Special Designs
Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal printed labels

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

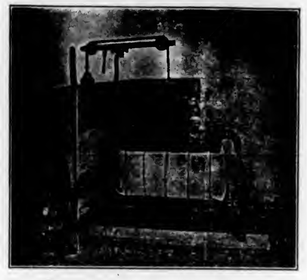
Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897



For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

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ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana	10c.
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THE TOBACCO WORLD

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Get our prices, and make a fair comparison with those of other factories.

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Established in 1881. Vol. XXVIII., No. 42. | PHILADELPHIA and NEW YORK, OCT. 14, 1908. | One Dollar per Annum. Payable in Advance.

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5-cent Cigar
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THE TOBACCO WORLD

Vol. XXVIII., No. 42 | PHILADELPHIA, OCT. 14, 1908 | One Dollar the Year

THE TRADE IN CINCINNATI.

The September Output Shows an Improved Condition.

Cincinnati, O., Oct. 7.

Cigar and tobacco manufacturers in the First Ohio District can derive not a little satisfaction from the internal revenue report for the month of September, a nice gain in production being shown in each line over the production of the preceding month of August. Cigar manufacturers are anticipating an increased demand during the next few months that may place the output of the district somewhere near the total quantity that was being manufactured in 1907 before the money panic caused a stagnation of business generally. The local scrap manufacturing industry continues to thrive, and another good increase is consequently recorded in the output of manufactured tobacco.

The total Internal Revenue collections during the month of September from all sources on tobacco in the First Ohio District amounted to $288,613.41 compared with $214,114.34 collected during the corresponding month of last year. This is an increase of $74,499.07, or almost 35 per cent.

The production of cigars in the district during September amounted to 19,017,267, a decrease of 2,758,407, or 13 per cent. as compared with September, 1907. Compared with the preceding month of August the cigar output increased 1,340,224, or 8 per cent. in September.

The output of manufactured tobacco in the district during September amounted to 3,858,759 lbs., an increase of 1,380,883 lbs, or 56 per cent. as compared with the output during September 1907. Compared with August, 1908, tobacco shows an increase of 237,954 lbs., or about 7 per cent.

The production of small cigars in September amounted to 66,000, a decrease of 126,500 as compared with the corresponding month of last year, and a decrease of 114,000 as compared with the preceding month of August.

A production of 408 cigarettes was reported in September as against 10,000 reported for the corresponding month of last year. No snuff was reported for the month.

The Month of September.

	1908	1907
Cigars, No.	19,017,267	21,775,674
Tobacco, lbs.	3,858,759	2,477,876
Small cig's, No.	66,000	129,500
Cigarettes, No.	408	10,000

Nine Months of the Calendar Year.

	1908	1907
Cigars, No.	156,852,986	195,308,791
Tobacco, lbs.	26,476,788	22,682,656
Small cig's, No.	899,000	1,379,000
Cigarettes, No.	38,408	13,500
Snuff, lbs.	435	237

The record for nine months of the calendar year remains practically what it was for the eight months, decreased production being shown by cigars and small cigars and increases by all other lines as compared with the corresponding period of last year. The percentage of decrease in the output of cigars, however, was diminished slightly by the gain shown in the September production. The actual comparisons are as follows: Cigars decreased 19.7 per cent; tobacco increased 16.7 per cent; small cigars decreased 34.8 per cent; cigarettes increased 83 per cent; snuff increased 83 per cent.

Three Months of the Fiscal Year.

	1908-1909	1907-1908
Cigars, No.	56,184,503	68,531,364
Tobacco, lbs.	10,996,211	8,073,457
Small cig's, No.	344,000	453,500
Cigarettes, No.	408	13,000
Snuff, lbs.	—	210

The record for three months of the fiscal year as contrasted with the corresponding period of the last fiscal year affords the following comparisons: Cigars decreased 18 per cent; tobacco increased 36.2 per cent; small cigars decreased 24.1 per cent; cigarettes decreased 96 per cent. No snuff was reported during the three months of 1908, 210 pounds being recorded for the first quarter of the fiscal year 1907-1908.

The internal revenue collections for the district were: Cigars, $57,051.80; tobacco, $231,525.53; small cigars, $35.64 cigarettes, 44 cents. Total $288,613 41.—Western Tobacco Journal.

PORTLAND DEALERS INDICTED

For Offending Against the Oregon Blue Laws.

Portland, Oregon, Oct. 9.

Five dealers in Sunday cigars were indicted by the grand jury this week for violation of the Sunday closing statute. In three instances the cigar dealers also handle fruit and confectionery. Three are on or near Washintgon street, while two conduct their establishments on the East Side.

The indictments are almost identical in each case, it being charged that the parties did "on the 27th day of September, in the City of Portland, in the County of Multnomah, and State of Oregon, then and there being, wilfully and unlawfully keep open a store, to wit: a cigar and confectionery store, for the purpose of labor and traffic on the 27th day of September, 1908, the same being the first day of the week, commonly called Sunday, or the Lord's day . . . said store not then and there being a theater, drug store, undertaker's shop, doctor shop, livery stable, butcher shop or bakery, and same not being then and there a work of necessity or mercy."

The three cigar stores and confectioneries are: W. J. Curtis, 484½ Washintgon street; E. C. Johnson, 1 East Twenty-eighth street North; Dan Good, 38 East Brush street. Besides these, C. D. Litser, 151 Sixth street, and Sam Elliott, 314 Washington street, were indicted.

— Guy Lockwood, of Little Rock, Ark., has secured a site in Searcy, Ark., for the establishment oi a cigar factory. The factory is to have a capacity of 10,000 cigars per month.

WAR ON NIGHT RIDERS.

Governor of Kentucky Urges Citizens to Crush Lawlessness.

Frankfort, Ky., Oct. 12.

In offering $500 reward for the apprehension and conviction of the gang of night riders who attacked a negro, A. Walker, in his home in Hickman county last week, and slew him, his wife and two children, Governor Willson today made an earnest appeal to the people of the State to "arise in their might" and put down such lawlessness. The Governor says:

"If two or three men had gone to this poor cabin and murdered this family the crime would have shocked humanity with its revelation of incredible wickedness, brutality and dastardly cowardice. That a larger number—some fifty men—joined in such a crime, multiplies its cowardliness and wickedness fifty fold and makes every member of the band guilty of murder in the first degree—the basest, wickedest and most cowardly, inhuman murder conceivable in mortal mind.

"This crime and the stain on Kentucky of the murder of four helpless prisoners at Russellville, both by bands of night riders, is an outgrowth and the logical result of the toleration of night rider crimes in the State It is only one remove from civil war, and the very safety of our institutions and what we have of civilization is involved, and the only salvation for the name and honor and character of Kentucky is for the whole people to rise up in their might to save their liberty, uphold their law and mercilessly put down murder, arson, intimidation and proscription wherever they dare show themselves."

The Governor calls upon the people to assemble in their respective neighborhoods in the counties to organize, "and to take stern, prompt and effective measures to punish every cowardly scoundrel who rides the roads to threaten his neighbors, to put an immediate end to lynching, murder and arson."

Petersburg Tobacco Association Elects Officers.

Petersburg, Va., Oct. 9.

At the annual meeting of the Petersburg Tobacco Association held Monday officers for the ensuing year were elected as follows: President, R. N. Craddock; Vice President, W. L. McGill; Secretary and Treasurer and Supervisor of Sales, J. B. McCulloch.

The tobacco market will be formally opened for the new crop tomorrow, and it is expected there will be fair offerings at each of the warehouses.

Louisville to War on Cigarettes.

Louisville, Ky., Oct. 9.

At the monthly meeting of the Jefferson Board of Metropolitan Police Commissioners last night it was decided to make war on those who sell cigarette or other kinds of tobacco to school children. The war is to be directly waged against the cigarette, and Capt. Clegg was directed to place an officer at Spring and Chestnut streets to question every school child found smoking as to where he secured the tobacco.

DEATH OF J. P. WOLF.

Former Dayton Tobacco Merchant Passes Away.

Dayton, O., Oct. 7.

James Perrine Wolf, the well known retired tobacco dealer of this city, and one of Dayton's eminent business men, died at his residence, 126 Sunset avenue, Friday evening last about 9 o'clock. It is now about fifteen months ago that Mr. Wolf was stricken with the dread paralysis. He sustained his first stroke in June, 1907, his second in April last and his third, to which he succumbed, Friday night. During this long illness he was a most patient sufferer.

Up to a few years ago Mr. Wolf held a most important place in the business life of the city. He was extensively engaged in the tobacco business and his firm was one of the largest in the city. For many years he maintained his leaf tobacco warehouse on the corner of First and Foundry streets. In 1900 a most disastrous conflagration destroyed his factory, and all the property on the square up to the canal. He built a larger and better building on the site of the old and continued to run the factory up to a few years ago, when he retired from business.

After his retirement he gave up his palatial residence on Monument avenue and lived in his country home until a few months ago, when the family came to the city again and settled on Sunset avenue. It was while living in the country that Mr. Wolf sustained his first two strokes of paralysis.

James Perrine Wolf was born in Fairfield, Ohio, and came to this city when a boy of fifteen. Steadily he worked his way up the ladder of success until he became one of the representative as well as the wealthiest men in the entire city. J. P. Wolf, as he was known to everybody, was actively identified with many enterprises for the betterment of the city. He was always most liberal in contributing to anything that would advance Datyon and was willing to devote his own time to such a movement whenever called upon. When a young man he started in the leaf tobacco business upon a very small scale and built up a very large business and was really never engaged in any other enterprise.

Among the business men of this city there was no more popular man than J. P. Wolf. He was always cheerful, good hearted and was charitable in the extreme. His popularity was undoubted.

Left to mourn his loss are his wife, Mrs. Virginia Wolf; two sons, Frank W. Wolf and J. P. Wolf, Jr., and two daughters, Mrs. Beckel Conklin and Mrs. Lester Shaeffer.

—The Hedinel Company, of Durham, N. C., was granted a charter last week to manufacture and deal in tobacco, retail or wholesale, with a capital stock of $25,000; paid in $1,000. The incorporators are William L. Walker, G. Monteith Gilpin, New York, and R. P. Pende, Durham, N. C.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
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AND PACKERS OF
Leaf Tobacco
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IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
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Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
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134 N. THIRD ST., PHILADELPHIA

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H. Dolinsky & Son
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HAVANA AND SUMATRA SEED LEAF TOBACCO
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DEALER IN LEAF TOBACCO
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The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

DAYTON AS PORT OF ENTRY.

Handling Imported Leaf Tobacco in Quantities.

Dayton, O., Oct. 8.

Joseph Weinreich received a large consignment of Sumatra tobacco through the Dayton Port of Entry Monday.

The Sumatra leaf, amounting to 17 bales, and valued at about $9,000, which was received, is one of the large shipments of tobacco handled through the Dayton port of entry.

The Decatur County Crop.

Bainbridge, Ga., Oct. 8.

While the prices for shaded and sun-made tobacco raised in Decatur county this year still remain about one half of that paid for the crop last year, the report that the county would soon witness some of the same scenes which have terrorized Kentucky for months is without foundation.

The small planters who have no packing houses to hold their tobacco have been forced to sell their crops at from 20 to 40 cents per pound. Others have packed their tobacco away and will hold it for higher prices.

Last year the shaded tobacco brought from 75 cents to $1.25 per pound, and the sun-made tobacco from 15c to 25c per pound. It is not generally known that the tobacco lands throughout this section yields from 800 to 1,200 pounds to the acre. This year over 5,000,000 pounds of tobacco was raised in this immediate section.

Dark Tobacco Growers Re-Elect Executive Officers.

Guthrie, Ky., Oct. 7.

The Executive Committee of the Dark Tobacco Growers' Association completed the election of officers today as follows: Charles H. Fort, President; C. W. Usher, Vice President; Mrs. N. F. Greene, Secretary; George Snadon, Treasurer; Guy Denning, General Inspector; F. G. Ewing, General Manager. The following constitute the Board of Graders: W. C. Warfield, eastern division; J.O. Bell, middle division; Ed Miller, western division.

Burley Society Committee Meets

Winchester, Ky., Oct. 7.

The first meeting of the new district committee of the Burley Tobacco Society was held here yesterday afternoon, but their sessions were secret and but little was given out. The dry weather has prevented the packing of the crop of 1907 and samples have not been sent in so that it is not probable that steps will be taken to fix the price of that crop.

The officials recognize the fact that a mistake was made in pricing the crop of 1906. The better grades were priced too high and the lower grades too low. In consequence 40,000 hogsheads, or more, of the crop have been sold, leaving 12,000, or less, unsold. The aggregate value of that unsold approximates largely to that already sold, and as the price of the remainder is too high for some of the independents to use it profitably, it is not being sold rapidly.

Already about 40,000 hogsheads of the lower grades of the new crop have been spoken for before any price is put on it. What to do about the crop of 1909 will require careful thought and action. Everything points to one of the biggest crops ever raised, and whether the society shall be able to control the acreage or the sale of what is planted is a question for grave consideration. Other grave problems confront the new committee for solution. Nearly all the old members were again selected and they will have the advantage of their past experience.

Chambersburg Manufacturer Dies

Gettysburg, Pa., Oct. 8.

William F. Brunner, a well known young tobacco dealer of Chambersburg, died at his home in that place on Saturday after a three weeks illness from typhoid fever. Had he lived until Friday he would have been 28 years old. Six years ago he succeeded his brother, Edward Brunner, who went to Colorado for his health, as proprietor of a prosperous cigar store on South Main street, Chambersburg, and soon added largely to the trade. He conducted a large factory in addition to his retail store.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

A WHITE GUM FOR ADHESIVE PURPOSES ARABICUM WESTERN GUM COMPANY
For Labeling Purposes
ARABICUM makes the best and cheapest Paste in the world. Shipped in powder form; mixes with cold water. Write for free trial order.
WESTERN GUM COMPANY
916-918 Harrison Street, Chicago, Ill.

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

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Hipple Bros. & Co.

Importers and Packers of and Dealers in

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Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

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Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

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Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

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SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

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Office and Salesroom:

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Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE ..... ALL QUALITY ..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Write for Samples and Prices

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Packer of and Dealer in

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Tobacco Bought and Packed on Commission

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Importers of **Sumatra and Havana** Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

Rainy Weather Hinders Business in Havana.

However, More Than Seven Thousand Bales Changed Hands, Owing to the Activity of Exporters to Germany and Other Operators in Low Grades of Leaf. First and Second Capaduras Still Being Purchased.

Special Correspondence of The Tobacco World.)

Havana, Cuba, October 5, 1908.

Business during the past week has been handicapped by bad rainy weather, and only a few American buyers made their appearance last week, but notwithstanding this the sales have again reached a respectable number of bales. The exporters for Germany have been active, and the Spanish Regie and the trust have likewise operated again in the lowest grades, which show a tendency to advance. One of our American export houses continues to purchase 1st and 2nd capaduras of Remedios, thus adding to its already large holdings from week to week. The strike of our cartmen luckily did not last more than a few days and was quickly settled by our Produce Exchange. Receipts of the new crop from the country, while still large are beginning to decrease. As compared with October 5, 1907, we have received a total of 67,919 bales more this year, or from January 1,1908, to date, the increase being in Remedios 52,798 bales, in Vuelta Abajo 509, and Matanzas 435 bales.

If the reports are true that there are only very limited stocks in the country which can reach Havana before the end of this year, it may go to show that the 1908 crop was somewhat smaller than the previous one, but otherwise it looks as if there would be but a trifling difference either way between the 1907 and 1908 crops. It is stated that owing to the good demand for factory vegas the farmers and the large packers have rushed their goods to market, and of late the uncertain political outlook has also influenced both parties to bring their goods to town rather than to leave them exposed to any possible contingencies in the small country towns or upon their farms.

As the Jewish holidays have ended today with the Day of Atonement (Yom Kippur) our dealers are looking forward to a fresh influx of buyers by the end of this week or early in the coming one, and unless their hopes and expectations fail a good business ought to be done. Naturally the holders here believe in higher prices and an advancing market, but it will depend upon the number of future buyers and how they will act, before it would be safe to express an opinion. Prime vegas, or good choice tobacco, is always in demand and it seems very probable that prices can go but one way and that is upward, while medium and common leaf must sell at correspondingly lower figures, or it might remain in the hands of the original holders, as the 1907 crop did for a long while.

Sales

during the past week total 7,230 bales, divided into 1,725 Vuelta Abajo, 540 Partido, and 4,965 Remedios. For the American market 3,255 bales were purchased, for Europe 3,325, and for home consumption 650 bales.

Buyers Come and Go.

Arrivals: Jacob Benner, of Benner Bros., and Fred C. Meyer, of John H. Meyer & Son, Chicago; Joseph Knecht, of Joseph Knecht, Cincinnati; Charles Knispel, of The Kuhles & Stock Co., St. Paul.

Departures: Matt Wengler, for Chicago; Harry Oppenheimer, for New York; E. Boasberg, for Buffalo; Harry Nathan, for Philadelphia.

Havana Cigar Manufacturers

Very little if any change is noticeable in our independent cigar factories; the majority of them are working but not with full forces, and while there seems to be a slight improvement in the orders from the United States, the demand for Great Britain and Germany is very unsatisfactory yet. However, this anomolous situation must come to an end before long.

H. Upmann & Co. shipped 500,000 cigars during the past week.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

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SUCCESSORS TO

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Growers, Packers and Importers of

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In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

Rz. BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

SOL HABANA

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in Leaf Tobacco

FIGURAS 39-41, Cable: "Cuetara" **HAVANA, CUBA**

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

Sol has received some good orders from the United States, and as an exception to the rule, is still executing orders for Germany, duplicates of former shipments.

Buying, Selling and Other Notes of Interest.

H. Upmann & Co. were buyers of 2,000 bales for export to their customers.

Rz. Bautista & Co. sold 1,300 bales of Remedios during the past week from their choice escojidas.

E. Boasberg, who left last Saturday, is reported to have purchased 2,000 bales of Remedios 1st and 2nd capaduras.

Sobrinos de A. Gonzalez were sellers to the extent of 590 bales of all kinds of leaf, and they were also kept busy as buyers for the Spanish Regie.

Matt Wengler has, as usual, purchased only the very finest vegas of Vuelta Abajo, as he is too shrewd a manufacturer to do otherwise, and would not jeopardize the fine business built up by Wengler & Mandell of Chicago. While no quantity was reported, the total of his purchases ought to be rather more than below 1,000 bales during his stay here.

Perez y Obeso turned over 500 bales of Vuelta Abajo.

Harry Oppenheimer was a very careful buyer, selecting some 600 bales of different kinds of leaf for his growing circle of customers.

Muniz Hnos. & Co. disposed of 450 bales of Vuelta Abajo and Remedios.

Manuel Suarez & Co. have at last a little let up in their continued forced work of attending to a large number of customers at one and the same time, although even if they have none of their friends in Havana, they never lack orders from them by mail or cable, and which have to be attended to.

Jorge y P. Castaneda closed out 250 bales of their fine San Antonio de los Banos packings.

Sylvester & Stern were large buyers of 1st and 2nd capaduras of Remedios.

A. M. Calzada & Co. sold 250 bales of Remedios during the past week. Don Antonio is one of our ambitious young men who is bound to succeed, and he has the happy faculty of accommodating himself to all circumstances.

Leslie Pantin is one of our commission merchants who never seems to be without one or more customers every week of the year, and besides the exceedingly large leaf business which he is doing, he does the biggest export trade in cigars to the United States.

Cardenas & Co. were kept extremely busy last week, as besides one large customer from the United States they sold some 500 bales of their own stocks.

George Wyatt, who holds a power of attorney for the important house of Sylvester & Stern, has had a severe attack of typhoid fever, but his many friends in the United States will be pleased to learn that he is on a fair road to recovery, and expects soon to be able to relieve Don Maximo Stern of his duties in the office, as the latter has to look after same during Mr. Wyatt's illness.

Jose F. Rocha, Planas & Co., and Gonzalez y Miguel each sold 200 bales of leaf during the past week.

RECEIPTS FROM THE COUNTRY.

	Week ending Oct. 3 Bales	Since Jan. 1 Bales
Vuelta Abajo	9,582	203,912
Semi Vuelta	766	12,711
Partido	1,412	28,163
Matanzas	—	413
Remedios & S.Clara	8,227	108,549
Mayari	815	8,849
Total	20,802	362,197

CABLE ADDRESS "CALDA" TELEPHONE 604

A. M. CALZADA & CO.

PACKERS AND DEALERS IN LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 156

P.O.Box 595 HAVANA, CUBA

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227
Amsterdam, Holland.
Cable Address: "HERE."
OFFICE:
183 Water St.
NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ
Mendelsohn, Bornemann & Co.
Importers of HAVANA TOBACCO
and Commission Merchants
New York Office: 196 WATER STREET
Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, October 13.

New York Leaf Market.

There have been no transactions of special note in the leaf tobacco market during the past week, and yet the market has been fairly active, only sales were constituted of smaller lots than was the rule during the boom period of 1906. It can not be denied that there is plainly apparent a gradual gain and an improvement in the general tone of the market, and prices are also well maintained, for the reason that in certain types of leaf there is not an over abundant amount available, and should there come a spurt of more than ordinary activity in the cigar trade the demand for such goods is likely to exceed the available supply, and the price will naturally be affected. Much interest has been centered of late on the condition in Wisconsin and the probable outcome of a possible shortage of binder stock. While there is still held by packers a reasonable quantity of 1906 goods, if it should become definitely established that the 1907 will be as much short of the average quantity of available supply as is believed by many it will, there is likely to be a more urgent demand for 1906, and then we may also expect that the price will go up somewhat. Already there is speculation in Wisconsin in the 1908 crops, of which considerable is being bought by large manufacturing interests, who are paying pretty stiff prices. From Pennsylvania also come reports of some buying of the new crops, and again we see that manufacturing interests are the more active in the movement, which has not as yet become really general. We may also refer to Ohio tobaccos, and especially Zimmer Spanish, which crop this year is not up to the average in quantity. Consequently it will probably affect the holdings of older goods. Much, of course, depends upon the general conditions with the cigar trade in the near future. If it should revive to a certain extent it will likely have its bearings in due course on the leaf market. If, however, it should not revive to what is hoped for the leaf market will also be less affected.

The third of the fall inscriptions of Sumatra leaf tobacco to be held at Amsterdam this year occurred on Friday last, and over 20,000 bales were offered, but only a very small portion of it was secured for the American market. There now remains but one more inscription. Locally a moderate business is reported.

In the Havana market attention is being directed largely to the buying of the new crops. Some old goods have changed hands but it was hardly in proportion to the activity for new goods, except old Remedios which have had an exceptionally good demand.

• • •

The Cigar Manufacturers.

Cheerfulness and hope is probably a very consoling aspect for the cigar manufacturer just now, for he can not say that there has been in reality the increase in business activity which was his great anticipation only a few months ago, and now that there remains less than a period of three months of the present calendar year it is well nigh impossible to recover to the extent which was hoped for during the remainder of the year. It is futile to attempt to advance any cause in particular, although numerous reasons could be stated, and all of them have some degree of merit as arguments. But that would not better matters a particle, if it would not probably add a possible aggravation. Suffice it to say that with a majority of manufacturers there are moderate forces being employed on fair time, but the usual fall time overwork is this year practically obliterated.

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In the Retail Trade.

Retailers, too, are complaining more during the past week than at any time since the close of the summer season. Mostly by reason of their disappointment that they have not shared in a larger volume of business than has been their fortune, rather than that there is really less business than the majority of them are accustomed to having. In view of the general conditions it was hardly to be expected that the retailer could count upon showing a material progress in the volume of trade this year, and many may consider themselves fortunate if they are able to keep on anything like an equal footing with previous years. When all other branches of the trade are falling behind their record the retailer must also expect to experience somewhat similar results.

• • •

Death of Noel Davis.

Noel Davis, the founder of the cigar manufacturing firm of Saml. I. Davis & Co., died last week at his home in this city, at the advanced age of 81 years. He had been engaged in the cigar business for fifty years, having retired from active participation in the firm about five years ago. He is survived by a widow, one daughter and two sons, Messrs. Samuel I. and Fred. Davis, all of whom have the deepest sympathy of every member of the trade. The business, of course, will be continued as heretofore.

Voluntarily Drop "Key West."

The Key West Cigar Manufacturers' Association has announced that H. Muller & Son, manufacturers of this city, have voluntarily abandoned the use of the name Key West in connection with products of their manufacture. Not only have they discontinued the practice, but we are informed that they have declared their intention of assisting the Association in every way possible to eradicate the practice entirely. The Key West Cigar Manufacturers' Association wish it understood that their mission is not to enter into prosecutions, and that they hope to make it clear to the trade at large that it is a principle of right that they take the issue on and hope every manufacturer who may, even thoughtlessly, have used the name Key West in connection with his packages will follow the example set by Muller & Son.

• • •

Henry Weiss Again in Harness.

Henry Weiss, who until a few months ago was representing the American West Indies Cigar Co., has formed an association with the Porto Rican House of E. G. Perez & Co., of 78 Wall street, and has already taken up the work of acting as their general sales agent. He will cover both East and West, even so far as San Francisco. He has already made an initial trip to Philadelphia, Baltimore and Washington, and is highly pleased with the cordial reception accorded him by his many old friends.

• • •

Trade Notes.

Mose Eisenberg, a well known leaf tobacco broker of Cincinnati, was a visitor in Gotham last week.

John W. Merriam, of John W. Merriam & Co., has returned from a business trip through the West, and had encouraging reports to make of the conditions as he found them by careful observation.

D. A. Shaw, President of Florida Tobacco Co., is expected to be at the New York headquarters of the firm this week. The company will have ready for inspection in due course the finest crops of tobacco ever grown in Florida.

Henry D. Winans & May have sold for the Eighty-ninth Street Company to Benjamin N. Duke the plot, 35 by 100 feet, on the south side of Eighty-ninth street, 100 feet east of Fifth avenue. This plot adjoins the one bought by Mr. Duke from William B. Leeds last March. The additional property has been secured to enable Mr. Duke to increase the size of the residence which he is going to build on the site, plans for which are being prepared by architect C. P. H. Gilbert.

Theo. Beckhardt returned unexpectedly from his Eastern trip the early part of the week, and has been confined at his house with a mild form of blood poison. He is expected, however, to be able to be about within a week's time.

Judge Holt has appointed Alfred H. Townley receiver in bankruptcy for the Thomas E. Smith Company, manufacturers of paper boxes at 67 Park Place. He is authorized to continue the business at the factory at Bradley Beach, N. J., for twenty days, and to deliver to the American Tobacco Company, upon payment of the contract price, the finished cigarette boxes now at the factory amounting to about $500. The assets are $12,500.

Among the visitors in the market this week were J. W. Minnich, of Dallastown, Pa., and I. B. Hostetter, of W. B. Hostetter & Co., of York, Pa.

"Dick" Solomon left this week, for the South in the interests of John Leopold & Son, leaf dealers.

The C. R. Lovell Company was incorporated with a capital of $10,000. The directors are Clarence R. Lovell, William F. Lovell and Rosalie F. Lovell, 127 West 138th street. The company is to deal in cigars.

The Government's semi-annual sale of unclaimed and abandoned imported merchandise closed last Friday. The receipts approximated $10,000, which is the high water mark for auctions of this kind. An unusually large number of bidders were on hand, and they appeared to be liberally supplied with money. There were a number of cigars and cigarettes disposed of, and they brought pretty fair prices.

Henry Dorb, a tobacco dealer of 372 East Houston street, caused the arrest of Louis Fuchs, of 181 Forsyth street, who, he charged, borrowed sixty dollars from him on an imitation diamond ring which he claimed to be genuine. Fuchs was held for trial, under $2,000 bail.

Y. Pendas & Alvarez are distributing to their customers handsome metal watch fobs, which will probably prove a good advertisement for their well known Webster cigars.

FALL BUSINESS IN BOSTON.

Jobbers at The Hub Reported as Busy and Retailers are Buying Fairly. What People are Doing.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]

Boston, Mass., Oct. 12.

The fall business is coming along nicely. Jobbers are busy and retailers are buying fairly well. All through New England state and county fairs are taking place, and there has been an increased demand for cigars of the cheaper grades. Local retailers report a good sale on pipes, and visiting pipe salesmen have been liberally patronized by the wholesalers.

Some cigar salesmen have been here booking orders for holiday packings. As the cigar manufacturers do not appear to be over busy according to the internal revenue reports, it is expected that most of the trade will not be in any hurry in ordering holiday goods.

A New England labor conference, representing 54 locals of the Cigarmakers' International Union of America, was held in Providence, R. I., this week. President Wm. Standcumb delivered an address in which he said that the cigar industry was in better condition in New England than in other parts of the country during the recent period of depression.

Mr. Whitelaw, representing Hull, Grummond & Co., Binghamton, N. Y., was here several days this week and took a number of nice sized orders for Flor de Franklin, Black Crook, Iron Worker and other brands of his firm's manufacture.

Sam. Frank and Carl Berger—S. M. Frank & Co.—were in town showing a nice line of pipe samples, making their headquarters at the American House.

I. Cohen, formerly with Boston Co-operative Cigar Ass'n, of N. Y., has just embarked in the manufacturing

(Concluded on page 18)

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

THE LOCAL TOBACCO NEWS

During the past week the market was unusually quiet owing to the intervening holidays. Every one seemed to be parade mad, and even such out of town tobacco men as were visitors here seemed to keep quite shy of the leaf market. Any way it is believed that not a single transaction of any note was made as the result of visits by out of town people during the week. And the market has not yet fully recovered from the lassitudinous period, although it is gradually coming back to itself.

Manufacturers are starting in this week with renewed energy and an accumulation of business which was left over last week. It is felt that from this time on until probably the close of the year there will be steady business. The Founders' Week festivities did not have much direct effect on business among our manufacturers yet it is possible that the spirit of enterprise shown will reflect a lasting credit on the local trade and that, indirectly at least, it will have a very wholesome effect. Good forces of cigarmakers are now being employed at most of the factories and activities are generally increasing.

There were a few retailers who reaped a rich harvest last week, but the great majority of them did not. M. C. Vanaman, a prominent dealer at 9 North Juniper street, states it would seem to have been fourteen miles to the next cigar store, so far as trade with him was concerned. Of course the location of his store was one of the best in town upon that occasion, and between his cigar department and a postal card department the week's business was a very big one. For the occasion Mr. Vanaman had engaged specially E. W. Rugby, the well known show card designer and writer, and also Fred A. Fowler, who is well known in the retail trade. Mr. Fowler represents the Justice Cigar Factory as his regular occupation.

Important changes have been made within the past week in the personnel of the Boch-Griffon Co., proprietors of the cigar stands "In the Corridor" of the Real Estate Trust Co. Building at Broad and Chestnut streets. Mr. Griffon has retired from active participation in the management of the company's affairs, but still remains in the cigar trade, having secured a suite of offices in the same building, and will make a specialty of box trade.

R. W. Boch, who owing to poor health retired last spring from active engagement with the company, has returned greatly improved in health and is now actively pushing along the business.

There were few things in the programme of last week that drew greater crowds than did the Industrial Parade of Wednesday. This was particularly true of the members of the tobacco trade. As was previously announced there were in that line several very attractive exhibits by local cigar manufacturers, but the only houses participating in this manner were Otto Eisenlohr & Bros. and The Theobald & Oppenheimer Co. Much had no doubt been expected of them and no one was disappointed, for their exhibits were among the very best in the line, and much favorable comment is being expressed on every side. Of course Eisenlohr & Bros. featured their "Cinco" brand, and The Theobald & Oppenheimer Co. their "Wm. Penn." A reproduction of a photograph of this beautiful float is shown on this page. Six horses drew the float in the parade.

The September internal revenue returns show some interesting figures, particularly since they reveal the fact that the month of September was the poorest in point of output of any month this year, the total production of cigars having been only 39,255,600. This is not only a decrease of over 21,000,000 as compared with September, 1907, but it is also the lowest record of production for any month of September in the past ten years.

In other tobacco products the showing was more satisfactory, that is, little cigars were about equal to the output of last year, and in the production of cigarettes taxed at $1.08 per M. there was a slight increase shown; in the production of snuff there was a noticeable increase, and in manufactured tobacco a decrease of over 12,000 pounds.

Mr. Marshall, formerly prominently identified with the retail trade of this city, and Secretary of the Retail Cigar and Tobacco Dealers' Association, but who afterward went to Mexico, is now visiting friends in Philadelphia.

Morris Levy, of the American West Indies Trading Co., Henry Weiss, now representing the Porto Rico house of E. G. Perez & Co., of New York, and W. P. Bushell, with the Jose Lovera Co., New York and Tampa, have been visitors here this week.

J. J. Tracey, of Gumpert Bros., has just returned from a very satisfactory trip among the firm's customers.

THE TOBACCO WORLD
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PHILADELPHIA, OCTOBER 14, 1908

Herman Vetterlein a Benedict.

Before this announcement can reach our readers Theodore Herman Vetterlein, son of Julius Vetterlein, the well known leaf tobacco packer and dealer, will have joined the ranks of the Benedicts.

Mr. Vetterlein is to be married this evening to Miss Teresa Josephine Galey, of Overbrook. Invitations have been issued to hundreds of friends of the contracting parties. A supper and reception will follow the ceremony, after which Mr. and Mrs. Vetterlein will leave for an extended wedding trip. They will return about the first of January, and will make their home at 6327 Drexel Road, Overbrook.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

OUR NEXT. 16,383
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 7, 1908, at 9 a m, by F. Rollini, New York.

THE MAJOR. 16,384
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 7, 1908, at 9 a m, by American Lithographic Co., New York. A re-registration.

ROBERT SCHUBERT TWIST HEADS 16,385
For cigars, cigarettes, chewing and smoking tobacco. Registered October 7, 1908, at 9 a m, by Robert Schubert, Boston, Mass.

THERE'S A REASON. 16,386
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 7, 1908, at 9 a m, by American Lithographic Co., New York.

KING'S OAK. 16,387
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 8, 1908, at 9 a m, by American Lithographic Co., New York.

MUFTI. 16,388
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 8, 1908, at 9 a m, by American Lithographic Co., New York.

RED SPIRE. 16,389
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 8, 1908, at 9 a m, by American Lithographic Co., New York.

FLOR DE ARMAS. 16,390
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 8, 1908, at 9 a m, by American Lithographic Co., New York.

FLOR DE ARUBA. 16,391
For cigars, cigarettes and cheroots. Registered October 8, 1908, at 9 a m, by Moller, Kokeritz & Co., New York

Otto Eisenlohr & Bros' Beautiful Cinco Float as it Appeared in the Founders' Week Industrial Parade

Take no other but the Genuine
Established 1869
Incorporated 1893
Juan F. Portuondo CIGARS
Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark and Signature of Juan F. Portuondo
TRADE MARK REGISTERED
Registered in U. S. Patent Office
There are more IMITATIONS of this old established and JUSTLY FAMOUS brand of cigars than any other cigar in the world.
MANUFACTURED ONLY BY
The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia.

FLOR DE ALCINO. 16,392
For cigars, cigarettes and cheroots. Registered October 8, 1908, at 9 a m, by Moller, Kokeritz & Co., New York

OLD 57. 16,393
For cigars, cheroots and stogies. Registered October 8, 1908, at 9 a m, by Palmer Bros., Bethesda, O.

LURIANA. 16,394
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 9, 1908, at 9 a m, by American Lithographic Co., New York.

SCHUBERT'S HEDWIG. 16,395
For cigars, cigarettes, chewing and smoking tobacco. Registered October 9, 1908, at 9 a m, by Robert Schubert, Boston, Mass.

ROBERT'S SPECIAL. 16,396
For cigars, cigarettes, chewing and smoking tobacco. Registered October 9, 1908, at 9 a m, by Robert Schubert, Boston, Mass.

LA CASQUETE. 16,397
For cigars, cigarettes and cheroots. Registered October 10, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

BUEN RATO. 16,398
For cigars, cigarettes and cheroots. Registered October 10, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

CINGARO. 16,399
For cigars, cigarettes and cheroots. Registered October 10, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

EL CELIBE. 16,400
For cigars, cigarettes and cheroots, Registered October 10, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

HOFFMAN'S ROYAL. 16,401
For cigars, cigarettes and cheroots. Registered October 12, 1908, at 9 a m, by Wm. Tegge & Co., Detroit, Mich.

OUR ELECTED. 16,402
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 12, 1908, at 9 a m, by F. Rollini, New York.

LA COLINDA. 16,403
For cigars, cigarettes, chewing and smoking tobacco. Registered October 12, 1908, at 9 a m, by S. Gryzmish, Boston, Mass.

LA COHORTE. 16,404
For cigars, cigarettes and cheroots. Registered October 13, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

COMMISSIONER J. K. 16,405
For cigars. Registered October 13, 1908, at 9 a m, by S. Benjamin, New York.

CENTURY FANCY TWISTERS. 16,406
For cigars cigarettes chewing and smoking tobacco. Registered October 13, 1908, at 9 a m, by Robert Schubert, Boston, Mass.

ROSCO GRAND TWISTERS. 16,407
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 13, 1908, at 9 a m, by Robert Schubert, Boston, Mass.

GENTLEMEN'S TIP. 16,408
For cigars. Registered October 13, 1908, at 9 a m, by Mase H. Smaltz, Stouchsburg, Pa.

CEDAR NO. 3. 16,409
For cigars, cigarettes, chewing and smoking tobacco. Registered October 13, 1908, at 9 a m, by H. J. Meyers, Roxbury, Mass.

DUKE OF DUNNELLON. 16,410
For cigars. Registered October 13, 1908, at 9 a m, by Arguelles y Ca., Ybor City, Tampa, Fla.

DUCHESS OF INVERNESS. 16,411
For cigars. Registered October 13, 1908, at 9 a m, by Arguelles y Ca., Ybor City, Tampa, Fla.

NATURAL HAVANA. 16,412
For cigars and cheroots. Registered October 13, 1908, at 9 a m, by Joseph Spielberg, New York.

FLORALA. 16,413
For cigars, cigarettes and cheroots. Registered October 13, 1908, at 9 a m, by Wm. Steiner, Sons & Co., New York.

NAMTIOR. 16,414
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 13, 1908, at 9 a m, by Roitman & Herwitz, Lynn, Mass.

Not Eligible.

Estilo, Esterlino, Pig Tails, Alpha, Pride of Maine, Flor de Malvern, Flor de Melrose, Flor de Pimlico, La Potencia, El Desafio, Gold Cord, Spearmint, Jack's Smokers, Optimo, Western, Our Bill, Wagner, Rinaldo, Lurline, Smokestack, Big Stick, La Casta, El Castizo, El Celebre, El Casino, Hunt Club, La Centinela, La Remona, La Concedo, Anthony Wayne, Gen. Wayne, Mad Anthony, Rose of the Ranch, La Rosa del Rancho, Lighthouse, Local Option, Fashion Plate, Wine Sap, Onyx, El Viro, College Inn, Mutual, Affinity, Mountain Girl, Carnation, Hinky Dink, El Renssa, Krak-r-Jak, La Comica, La Colono, La Colina, El Conde, La Dama, El Danzador, La Serena, El Solaz, El Soltero, La Fineza, La Galana, El Garbo, La Generosa, El Emulo, El Titulo, La Emblema, El Tenenor, La Subida, General Scott, El Tesoro, El Torneo, Genio, El Gozo, Wilbur Wright, The Trade, El Sentido, 7 20-7.

Transferred.

JEWEL WEED. 16,130
For cigars, cigarettes and cheroots. Registered September 8, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York, was transferred to L. W. Keyer, Dayton, O., October 9, 1908.

Cancelled.

MAJOR HENRY MORGAN. 16,236
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 21, 1908, at 9 a m, by American Lithographic Co., has been cancelled.

LEGACY. 15,842
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered originally by Witch & Schmidt, New York, on December 4, 1884, re-registered July 25, 1908, by American Lithographic Co., has been cancelled.

Some Activity in Wisconsin.

Stoughton, Wis. Oct 10.

The report from Janesville is that very little tobacco is moving out of the local tobacco warehouses, although there have been numerous inquiries for 1906 leaf. Large sales are said to be pending in some of the warehouses, most of which are re-sampling their '06 and '07 packings. The Whitehall packing in Trempeleau county has been sold to a local packer. The American and United Cigar companies and Eisenlohr Bros. have had representatives riding in this vicinity trying to buy the new crop. The prices offered range from 9 to 13 cents. It is reported that several buyers have been driving in the Orfordville district. The new crop is coming along better since the rain, which checked to some extent the too speedy curing of it.

At the McGiffen and Berkenmeyer warehouse a force is sampling B's which were put through the bulk sweat last winter.

A. N. Jones and L. B. Carle & Son are also re-sampling their packings and report them to be showing up very good.

At F. S. Baines' they have been removing part of the tobacco stored in the old warehouse into the new one, and have transferred already over 300 cases.

S. B. Heddles has a small force at work stemming.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

GALLAHER VISITS LOUISVILLE

Noted Belfast Dealer on Tour of America.

Louisville, Ky., Oct. 8.

Thomas Gallaher, multi-millionaire and the largest independent tobacco manufacturer in the world, is at the Louisville Hotel, having stopped over in Louisville for a brief visit while on his way from Belfast, Ireland, to Henderson. He operates big plants at Owensboro, Providence, Henderson and at Richmond, Va., and he will make a tour of inspection before returning to Great Britain.

Mr. Gallaher declined to discuss the tobacco situation in Kentucky, except to say that if "night riding" is not put down, tobacco would be grown in other parts of the country. Mr. Gallaher is a great admirer of William Jennings Bryan, and predicts the election of the Nebraskan. He refrains from talking politics in America, but admitted that his observations in the East led him to believe that Bryan would be elected.

Death of Fort Scott Dealer.

Fort Scott, Kan., Oct. 8.

A. F. Rothfuss, the veteran cigar and tobacco merchant, who had been ill for some time past, died at 1 o'clock this morning at his home, 2166 West Wall street. Death was due to a complication of diseases and was not unexpected, the deceased having been in a precarious condition for several days past.

Albert Frederick Rothfuss was one of the stalwart and conspicuous figures in commercial circles here for many years. He was born in Wertumberg, Germany, in 1849, and four years later the parents moved to the States. Mr. Rothfuss came to Fort Scott in 1875 and remained here since that time. He engaged extensively in the manufacture of cigars and from the years of his industry amassed a considerable fortune. His business was practically ruined by the trusts and in the later nineties he disposed of his factory. In retirement Mr. Rothfuss looked after his real estate. A man of his Bismarck-like physique could never long remain idle. He leaves, besides a widow, one son, Bert Rothfuss, a cigar dealer at Wichita, and a daughter, Mrs. R. W. Bartolomew, of Evanston, Ill.

Death of T. M. Averitt.

Louisville, Ky., Oct. 7.

The Louisville Tobacco Warehouse Company has been advised of the death of T. M. Averitt in Santa Cruz, Cal., from pneumonia. This news caused widespread regret in Louisville tobacco circles, where Mr. Averitt was so long and favorably known.

Until a year ago Mr. Averitt for thirty years or more had been an inspector and factor in the tobacco market. At that time he went to California for his health. He was sixty-three years old when he died, and leaves a wife and three children. While in Louisville Mr. Averitt was a member of the Commercial Club, Board of Trade and other organizations. He was an inspector here for sixteen years.

Orange County, Tex., Tobacco.

Beaumont, Tex., Oct. 8.

Some big things are looked for in the tobacco growing industry of Orange county within the coming two years. Developments are expected to commence next spring when the present acreage will be more than quadrupled and Orange county will take the rank properly belonging to it, one of the foremost tobacco producing sections of the country.

The Orange county tobacco industry's plans have been carefully laid. For two years has the industry been nursed, the soils experimented with, the farmers coached into its culture and the acreage extended, and now the managers are ready to expand. Arrangements are being made for the introduction of a factory, one which shall be run by experts from the east, and an increase of the tobacco acreage.

Orange county is to be congratulated upon the outlook for its tobacco industry, for right here at the mouths of these two great rivers, with the tobacco land in the background and the world for a market, which may be reached over the waters of the gulf, there is opportunity to establish one of the greatest centers for the tobacco industry that this country may boast.

It is difficult to keep up with the industrial development of this State. There is scarcely any farm product that does not grow profitably somewhere in Texas, from the great cotton and grain fields in the northern section to the semi-tropical fruit sections along the gulf coast.

The above extracts are from Orange county local papers, and they show that local interests are doing much toward fostering a new and what may develop into a very important industry.

Tennessee's Anti-Cigarette Law.

Chattanooga, Tenn., Oct. 8.

The Nashville Banner calls attention to a recent decision of the Washington State Supreme Court holding the anti-cigarette law constitutional and binding. Constitutional it may be, but that it is binding is susceptible to a modifying construction. It may be binding against the public display of cigarettes and cigarette papers, but it will hardly prevent the clerk to go down into the hidden receptacle behind the counter and dispense either or both to the applying customer. Tennessee has such a law, the effect of which is chiefly to create wonder as to where and how so many persons get cigarettes and cigarette papers. It is claimed for the law, however, that it does protect boys in a measure from acquiring the habit during their tender years, but it would seem that the same might be accomplished by a law forbidding the sale or giving away of cigarettes or cigarette papers by any one, dealer or not, to a boy, say under 18 years of age. With that amendment the continued defiance and contempt for the present law would be avoided.

SPECIAL NOTICES.
(12½ cents per line, 8-point measure)

CIGARS WANTED.—Will exchange six bales Florida Sumatra Leaf Tobacco, in lots of one or more bales, for Cigars—One bale 12 in., two 13 in., one 14 in., one 16 in. light, spotted; one medium-sized 16 18 in., no spots. All good burning quality. Address Box 17, care Tobacco World, Phila. 9-30r

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

WANTED—Union made Cigars, $20 and upwards, on commission, by reliable broker selling to cash houses only. Must be a good, reliable manufacturer, who can supply quantities. Address J. G., Box 19, care of Tobacco World, Phila. 10-7h

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-lh Tel. 722 Orchard

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

There is No Better Place to Register Your Trade Marks than offered by The Tobacco World Registration Bureau.

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

LANCASTER TOBACCO MOVING.

Several Thousand Cases of Leaf Changed Hands Last Week.

Lancaster, Pa., Oct. 12.

There is still a considerable movement of leaf and during the past week considerable quantities have changed hands. Not only have sales been made to out of town buyers but several local houses made purchases of small packings of goods, which they expect will be required in time to meet the demands of their trade. The aggregate of the transactions was several thousand cases. While the transactions in several instances were in considerable quantities, yet they were devoid of a speculative tone, and seem to have been the result purely of a healthy demand for goods by consumers in manufacturing.

There is a slow buying movement on foot, but as was reported last week the operations seem to be confined principally to one large manufacturing concern, although numerous packers have been riding over the country and making preliminary inspections of crops with a view to determining the district which they will probably enter when the buying time does come. Such a course is not only unusual, but it may even prove a wholesome benefit to the grower, because, having been afforded an opportunity to note the progress of curing, the buyer when he gets actually into the field is fortified with a certain knowledge of the various crops which will enable to determine more readily upon the price he is willing to pay, and in instances where crops have progressed satisfactorily the price may be even higher than would have been the case had the buyer not had so full a knowledge of its general characteristics.

The regular bi monthly meeting of the members and friends of the Lancaster County Tobacco Growers' Association will be held this afternoon at the new Hall of the Association in the A. Herr Smith building, opposite the post office.

The Lititz (Pa.) Express advises tobacco raisers not to sell their tobacco at 8 cents, as some have done, as better prices will be realized later on. Continuing the paper said "Raisers do not know how their leaf will turn out, but as those who have last year's goods to sell at 13 cents, it would be wise not to accept less than 12 cents as the likelihood is that the 1908 crop will turn out fine. This tip is given by a farmer and leaf dealer, and it is well for all cultivators to heed the advice."

The turning out of the crop is not the only factor which will fix the price of tobacco later on. It is often seen that farmers who had been offered a reasonable price for their crop held on for a higher figure, which they not only failed to get, but actually sold the crop for much less, and some did not find a buyer later on who would take it at all.

The cigar trade seems to be reviving throughout the county, and with but few exceptions all towns have a goodly volume of business as compared with the early months of this year. Some of the manufacturers are advertising for more hands—something which has not occurred before this year.

The S. R. Moss Cigar Co., of this city, has a large number of orders on hand for cigars and is increasing its force of cigarmakers steadily and as rapidly as competent hands can be secured. In fact they have not been coming along fast enough of late, and the firm had to resort to advertising.

John H. Greenly, of the Iona Tobacco Co., on Charlotte street, has purchased from the Fulton National Bank the building recently erected on Charlotte street, and which will make an elegant establishment for the Iona people. Mr. Greenly is being congratulated on his enterprise.

John G. Root, at Reamstown, is having a stronger demand for his product which is almost exclusively in the five and ten cent goods variety. He predicts that we will yet have a very satisfactory fall business for all who make a really meritorious article.

At Adamstown the trade had been very dull but is now showing some signs of a revival, which it is hoped will be permanent.

AFTER THE FAIR IN YORK.

The Old City Had a Big Time, with Many Visitors, and Cigar Men Profited Thereby.

York, Pa., Oct. 12.

After practically a week's holiday every one is now working with renewed energy and the vacation will no doubt be fruitful of much good. Any way, it was a big week, and the grand weather conditions helped as much as anything in augmenting the large crowds which visited this city during the progress of the York Fair. It had been expected that the big celebration events in Philadelphia might detract somewhat from the attendance at the

Michael Hose A. F. Brillhart
Dallas Cigar Co.
Manufacturers of **CIGARS** & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

Fancy Cigar Boxes
FOR
Holiday Trade

Of Beautifully Polished Cedar or Mahogany

With Lids Printed in Gold or Silver

Fitted with Compartments

Made in Any Size or Style, with Your Own Brands and Labels

¶ Make Your Christmas Goods Attractive

Samples and Prices on application

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth St.
PHILADELPHIA

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

LOUIS E. NEUMAN & CO.

129th TO 130th ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED

CIGAR BANDS

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

W. R. DAUGHERTY & BRO.

Manufacturers of

Fine Domestic Cigars

Dallastown, Pa.

HIGHEST QUALITY
FINEST PACKAGES

Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

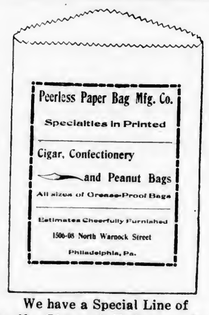
Fair, but it appears there were many visitors here from Philadelphia, and probably quite as many as there were residents of this vicinity who were in Philadelphia, especially during the several big days of the Fair.

Of course the business done last week was not much, except among the retailers. Many manufacturers had closed down, some for the whole week and all of them, we may say, for at least two or three days. Traveling salesmen were rather scarce, as it was a foregone conclusion that it would not be an opportune time to attempt to make the rounds of the trade here with any degree of satisfaction. Every one was on pleasure bent and certainly not in a mood to do much buying. And yet there was some business done by local dealers to members of the trade who had made it their business to come to town early in the day and spend a part of the morning hours in visiting the different establishments and making selections of certain goods which they wanted.

Retailers of this city as a rule all fared quite well during the week, and especially those in the center of the city, where some of them did an immense trade to transients. The dealers were fully prepared, however, for any amount of business and all the stores had been cleaned up spick and span, and undoubtedly left a good impression upon the visitors.

The cigar trade is reported to be improving steadily, and had it not been for the interval of last week the output this month would no doubt show a healthy gain over the preceding months of this year. As it is, it is expected there will be some gain shown. Orders by mail are coming in more liberally and traveling salesmen report encouragingly from the road.

Additional cigarmakers are being added to the forces at a number of factories about the county, and within another week there will probably be no more idle cigarmakers in the county. It is not beyond the bounds of possibility that ere the fall trade is over there may not be enough hands in this territory to meet the demand, for not all manufacturers are fortified with large stocks of manufactured goods on hand to help out in the case of a spurt in trade. Some were probably not able financially to carry large stocks of goods on hand, and if a rush should come they may not be able to cope with it successfully, because they could not supply the goods in sufficient quantities to meet the demand for prompt shipment. Of course, after months of sluggish trade there is not one who will not make an herculean effort to meet every demand which may be made upon him to supply goods quickly.



We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

Dorean Hotel

(Brick, Fireproof)
Ocean Front at Vermont Av.
Atlantic City, N. J.
OPEN ALL YEAR

Gambol Room, Music, Ocean Front,
Refined Surroundings
Accommodations for 350 guests
Elegantly furnished
Rooms and bath—single or en suite
Dining rooms and sun parlors
overlooking ocean
Excellent Cuisine
New Grille a la America
Billiards, Shuffle Board, etc. Music
Write for literature
8-5he E. E. MORALL, Prop.

HOTEL WESTMINSTER

Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

SEND FOR BOOKLET
The John F. Hollingsworth Co.

C. H. GODFREE,
Manager. 7-8ea

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of
Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

Lemon and Arch Sts. Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
L. L. THATCHER MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office,
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

BOSTON CORRESPONDENCE.

(Concluded from page 11)

business here under the style I. Cohen Cigar Co., with an office at 30 Court street. The firm will feature the following brands: Apollo, Tricone and Noxall. Mr. Cohen has traveled the New England States for many years for the B. C. A. factory and has worked up a big business on the Keystone 5 cent cigars, and no doubt will make a good showing in his latest venture.

Jack Dubreuil—Khedivial Co.—was in town yesterday taking orders for Samaris, Alma, Oxford and other brands of cigarettes that sell well here.

The Shinasi Bros. are soon to start a big campaign here on their Royal brand, which is taking well in New York City. Mr. Altgeld, who represents Shinasi Bros. in New England, is expected in town this week.

N. E. Nichols—Phil Morris & Co.—has removed his Boston office from 31 Central street to 88 Broad street. Owing to the big increase of business the former location was not large enough. Cambridge and Unis are selling nicely. A new brand, Morrisete, will shortly be placed on the market.

The Nestor cigarette factory is working full force at the Roxbury branch.

George Melhado, the South End wholesaler, has recently purchased a very fine horse and wagon; in fact the delivery wagon is one of the finest I have seen for a jobbing concern. George is a hustler, and business is improving every day with him.

Utopia, a nickel cigar manufactured by Hill & Co., Cincinnati, O., is having a nice sale at Erlich & Kopf's store on Court street.

Joe Rogers—Ware Kramer Tobacco Co.—was in Lawrence and Brockton last week and did well with Lynnhaven and White Rolls cigarettes.

Leveson Bros., makers of the popular nickel Boston Smoker and the Boston Standard, a 10 cent cigar fast coming to the front, have one of our busiest factories at present. Other concerns are laying off hands, while these people have been putting on more help to be able to fill orders more promptly.

Max Cohen, proprietor of the Boston Courier Cigar factory, is building a new branch cigar factory in Rosingdale, Mass. Mr. Cohen reports a brisk business for the past month.

J. McGreenery, maker of the Poet and Marksman cigars, is doing considerable local advertising.

Larus Bros. Co. are also advertising their Qboid cube cut tobacco, and much space has been leased in our street and "L" cars for this purpose.

The Howard street branch of the United Cigar Stores has been featuring in its window a 3¾ oz. granulated smoking tobacco called John Doe, made by the U. S. Tobacco Co., and retailing at 5 cents for the big package. Ben Ali.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 — Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 — Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Near of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The week past has brought no change to the tobacco situation. Some stripping has been done but not so much as was done the week preceding. We have had some fogs, not enough to bring the tobacco into case, and the rain did not dampen the tobacco so that it could be handled, unless it was taken down very early in the morning.

A few buyers have been observed in this locality, but no buying during the week either of the 1908 or 1907 crops. It is well that growers are not jumping at the first offers, for there is little doubt but that later sales will be more advantageous to the grower. There appears to be no loss as to the number of men who wish to buy tobacco, but the price seems to act as a barrier to such transactions, for the buyers have lived for some time by making small purchases, and may be they are inclined to think that a waiting game will lessen the price of tobacco in the future, but that is where they may get stung. There is one thing true, the farmer must buy his grain and hay at a less price, or he must get more for his products, or he will be obliged to quit growing tobacco and plant something that he can consume on the farm, and by the extra handling get his pay from milk, butter, eggs, and beef or pork. At present it costs too much to satisfy the middlemen of all trades.

Our correspondents write:

East Whately, Mass.: "Some have taken down a little tobacco, but not many. It is of fine color and quality. The American Tobacco Company's agent was through here yesterday, but could not buy any at his price."

North Hatfield, Mass.: "I report the sale of a crop of tobacco of 1907, 6 acres or more, at 14c by Robert Dickinson. No other sales. Some stripping going on here, mostly to make room for storage of farm machinery and tools."—American Cultivator.

EDGERTON, WIS.

While buying of the '08 crop goes steadily on there is hardly as much force behind the movement as there was early in the season and there are some evidences present to indicate that after the earlier lots have been selected and the large manufacturing firms have secured their supply, there will be a lull in the market. So far but few local dealers have figured extensively in the movement, preferring to take their chances after the flurry was over. For the better lots prices do not vary much from a ten cent limit, as the following sales coming to notice will indicate.

George Burthe, 21a at 10½ and 2c.
H. Severson, 14a at 10½ and 2c.
Lars Haumen, 14a at 10½ and 2c.
Ole Wixmoen, 11a at 10½ and 2c.
E. M. Ladd, 14a at 10½ and 2c.
Evan Everson, 15a at 10 and 2c.
Helleck Peterson, 4a at 10 and 1c.
L. J. Lee, 8a at 10 and 2c.

Several buyers for old leaf have been looking through the market of late and while no large deals have been closed there are trades under consideration and a few small lots have changed hands. We learn that 1,300 cases of the Equity holdings of '07 have been sold, pending sampling, which is now going on.

Shipments, 940 cases.—Reporter.

CONSULAR REPORTS.

The Cuban Tobacco Industry.

Consul General James L. Rodgers, of Havana, furnishes the following information concerning the unsatisfactory condition of the tobacco trade of Cuba and the causes thereof:

"Up to the present time no accurate or even halfway satisfactory statistics as to the crop just made or that to come are obtainable, owing to the fact that, anticipating greatly reduced prices, the planters refrained from giving out information relative thereto and the buyers being content to wait. The drought in the early spring months had its effect also, and aided in this inactivity which continued until the opening of the summer. When buying and selling did begin, it was announced that the 1907 price had been reduced by more than one-half, and that the continuance of this programme might be expected. The trade is now (Aug. 5) going along briskly and baled tobacco is being delivered fast, but at greatly reduced prices. The planters are consoling themselves with the statement that the prices are about at the normal which prevailed prior to 1907.

"A great deal of the tobacco was affected by the cold period of January, 1908; climatic conditions later injured it, and owing to the high price and the difficulty of obtaining labor there was insufficient cultivation, the result being what the experts generally would call only a crop of medium quality. That quality, as well as the determination of the buyers to reduce prices, is being taken into account is well known.

"The acreage of the crop about to be planted will, in sympathy with these circumstances, be reduced somewhat, but not largely, as the majority of people who plant tobacco in Cuba are, generally speaking, dependent upon it for their support, and therefore must plant nearly their usual acreage. In most cases of reduced plantings the difficulty of securing the advances of money will be as much responsible as the fear of lower prices for the product."

Tenn. Tobacco Barn Destroyed.

Clarksville, Tenn., Oct. 8.

A large tobacco barn owned by Jeff Cobb, of Olmstead, Ky., was destroyed by fire last night. The fire was accidental and started while firing tobacco. It contained about 12,000 pounds of tobacco, a surrey, two tons of fertilizer and farming implements. The loss is estimated at $1,800.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
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The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
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RIBBONS
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Cigar Manufacturers' SUPPLIES
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Daily Capacity: Five Thousand Boxes

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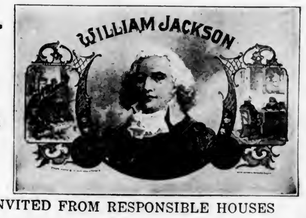
Manufacturers of
High Grade
Seed and Havana
Cigars



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WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
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W. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
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No 463
ESTABLISHED 1871.
CAPACITY 75,000 PER DAY.
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American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
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CIGAR RIBBONS

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CIGAR LABELS
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NEW YORK.
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Established 1877 New Factory 1904

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Steam Cigar Box Manufacturer
DEALER IN
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EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
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Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
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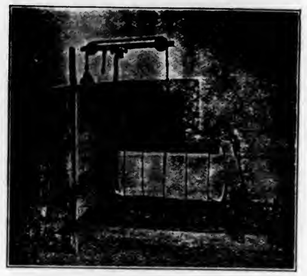
Minnich Baling Press
PATENTED MARCH 9, 1897



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Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
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WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
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Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
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Cuban Licorice Casing Wine
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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

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Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
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"KATHLEEN O'NEIL" . . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

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W. W. STEWART & SONS
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Makers of the
JOHN HAY
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10c.
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High Grade Seed and Havana Cigars
Correspondence with Responsible Houses Solicited

(LORD LANCASTER, 10c.)
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615 Market St., Philada.
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CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
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Factory 1839, First District Penna.

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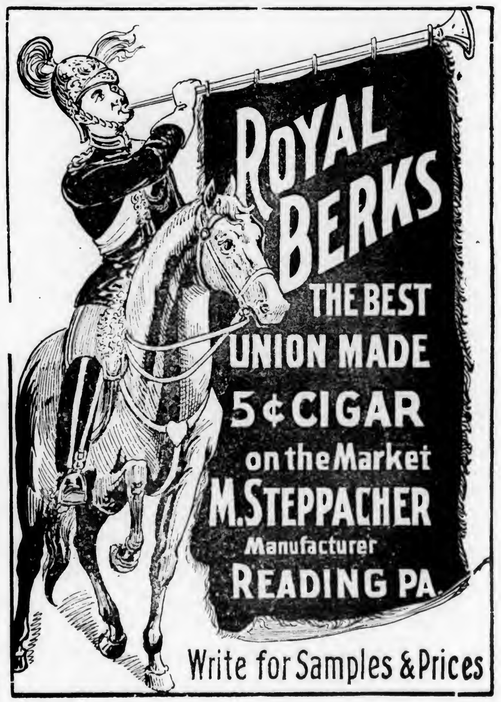

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THE TOBACCO WORLD

Vol. XXVIII., No. 43 | PHILADELPHIA, OCT. 21, 1908 | One Dollar the Year

IMPORTANT CUSTOMS DECISION

But One Revenue Tax will be Collected on Imported Tobacco.

Washington, D. C., Oct. 15.

Under a decision just rendered by the customs division of the Treasury Department, tobacco manufacturers who use imported tobacco for cigarettes and cigars will no longer be required to pay internal revenue tax twice.

Until this question of internal revenue tax was brought to the attention of the Treasury, by an importer of tobacco for cigarettes, it was the practice to collect the internal revenue tax on the tobacco at the time the custom tax was paid. Then, after the delivery of the tobacco to the manufacturer and after the tobacco had been converted into cigarettes or cigars, the internal revenue tax would again be collected.

It is now held that tobacco when imported, on which the internal revenue tax is collectable, can be sent to the bonded factory of the manufacturer, and the tax collected after the tobacco has been made up into cigarettes or cigars.

Georgia Tobacco Co. Organized.

Quincy, Fla., Oct. 16.

The Burdette Sumatra Leaf Tobacco Company has been organized at Valdosta, Ga. The petitioners are: W. S. McRee, Irwin A. Burdette, of Valdosta; Howard Woodward and F. W. Edwardy, of Quincy, Fla. The purpose of the organization is to grow, pack and manufacture the famous Gadsden county Florida Sumatra leaf tobacco, famous the world over as the best cigar wrapper grown. They have purchased one of the best farms in Gadsden county, 560 acres, located one and one-half miles from the city of Quincy.

Howard Woodward, one of the incorporators, is an experienced grower and packer and the company is exceedingly fortunate in securing such an efficient manager and grower, and will increase the acreage already successfully growing under shade.

The principal office will be in Valdosta, Ga., branch office and manufacturing plants will be at Quincy, Fla., and the company is capitalized at $100,000.

A Woman Tobacco Chewer.

St. Louis, Mo., Oct. 16.

"Tobacco heart," caused by twenty years' smoking of a clay pipe, supplemented by three years' addiction to chewing, may cause the death of Mrs. Anna Siefert, forty-three years old, who was taken to the City Hospital.

Mrs. Siefert has the unique distinction of being the only woman suffering from tobacco heart ever in the hospital. As she lay on a cot she pleaded for "a chew." She was told that the further use of tobacco would probably be fatal, but she replied: "I would rather die chewing than try to live without it."

Her pipe smoking was begun when she was a young woman, and she took up chewing as a cure for lung trouble.

STOLE 15,000 "SMOKES."

Niles & Moser Cigar Company Systematically Robbed.

Kansas City, Mo., Oct. 16.

A salesman employed by the Niles & Moser Cigar Company, located at 1004 Walnut street, calling on a customer at Independence, Mo., uncovered a system of petty thievery through which his employers, and, as later developments proved, the Stickney Cigar Company as well, had been systematically robbed of goods amounting to well up in the hundreds of dollars.

An investigation instituted by the two firms and conducted by Detectives O'Hare and Lowe resulted in the arrest of Fred Wise, a clerk in the employ of the Mills & Averill Tailoring Company, and William Ramsey and Andrew Forsyth employed as teamsters by the two cigar companies. Wise was the first arrested and when taken to police headquarters made a statement implicating the other two men. Ramsey and Forsyth, when confronted with the evidence, made a full confession of their crime and admitted that their operations had run over a period of two years, with an estimated loss to the cigar company of 15,000 cigars, which had been traded to Wise for clothing. The men were arraigned before Justice Remley and placed under $1,500 bonds pending the preliminary hearing set for October 25.

A Good Year in New Hampshire.

Springfield, Mass., Oct. 15.

The harvest season justifies on the whole the predictions of a good year in western New Hampshire. Tobacco, onions and corn are all reported to be unusual crops in quality and quantity, but the potato and hay crops were rather light. The tobacco yield has been good, and of fine texture, and it has not suffered in the least from pole sweat. There has been little rain, but the damp and foggy weather has given good opportunity for stripping, and tobacco is coming from the poles in excellent condition. Early sales show a starting price of 13¾ cents, and it is believed it will go to 15 cents. The crop of last year sold for 8 to 12 cents, but it is considered that the crop is much better this year. The acreage is about the same as that of last year.

Last Independent Factory Closed

Springfield, Tenn., Oct. 15.

The last independent tobacco factory in Robertson county has closed its doors. Messrs. I. C. Holman, Jess Coon and S. Krisle have leased the factory of G. T. Cook, where they will prize tobacco for the Planters' Association. This news will be received with delight, as there will not be a single independent buyer in this county this year, which was the home of the association.

—Herbert Seeley has opened a cigar factory at 721 University avenue, Grand Forks, N. D.

TOBACCO IN MONTGOMERY.

Old-Time Prosperity May Return to the Perkiomen Valley.

Pennsburg, Pa., Oct. 16.

Successful experiments in the growing of tobacco at Barto lead to the belief that the cultivation of this crop will be resumed on an extensive scale in the Perkiomen region. Clarence S. Barto planted a five-acre field of tobacco on his farm, and he is now cutting the crop.

In spite of the drouth, the results are decidedly satisfactory. The plants grew four feet high and were very leafy, insuring heavy weight.

Mr. Barto's success will likely lead other farmers of the vicinity to devote part of their farms to a similar crop next year.

Forty years ago much tobacco was grown in the Perkiomen region; but after the civil war its growth was gradually discontinued. Lack of proper methods of cultivation, it is said, exhausted the soil, as has been the case with other crops in parts of this county.

William E. Schubert, of Powder Valley, is the only farmer of the vicinity who has heretofore been growing tobacco in recent years, he having planted two acres annually. The large number of cigar factories in the valley afford a ready market for the leaf.

PADUCAH A GRADING POINT.

Tobacco Association Abolishes General Organizers.

Paducah, Ky., Oct. 18.

Paducah fared well in the election of officers and arrangement of handling association tobacco this year, being made an official grading point and Ed. R. Miller landing the place of chairman of the board of graders. The other grading points are at Guthrie and Princeton. Heretofore all the tobacco has been graded at Guthrie.

One important change made by the board of directors was the abolishment of the general organizers and Joel Fort and John Matten, who have held those positions, lose out.

Connecticut Crop Worth Five Million Dollars.

Hartford, Conn., Oct. 14.

It is estimated that the market value of this year's crop of tobacco in the Connecticut Valley will be nearly $5,000,000. The leaf is of excellent appearance and the texture and quality are superior to the showing of last year. Although the crop in a few narrow belts was hit by hail the amount of damage is almost a negligible quantity. The experiment which was tried by several growers this year, who stripped the leaves from the stalks in the field instead of putting the stalks, with the leaves attached, into the sheds, has produced satisfactory results. It is probable that next season the experiment will be conducted on a more extensive scale.

LICORICE COMPANIES FINED

Penalty of $18,000 Will be Paid. Long Litigation Ended.

Washington, D. C., Oct. 13.

The Supreme Court of the United States today on motion of the companies dismissed the appeals in the cases of the United States versus the MacAndrews & Forbes Company and the J. S. Young Company, in which they were charged with violating the Sherman anti-trust law by combining to form a trust in licorice, and conspiring to form a monopoly of that product and restrain the interstate trade in it.

The corporations were indicted in the United States Circuit Court for the Southern district of New York on three counts, the first charging a combination and the second a conspiracy, both in restraint of trade, and the third an attempt to monopolize the licorice business

It was contended on behalf of the Government that these companies had practically gained control of the manufacture of licorice paste, which is a prime necessity for the manufacture of both plug and smoking tobacco, as wel as of snuff and cigars.

The trial in the Circuit Court resulted in finding the corporations guilty of a combination in restraint of trade and of an attempt to monopolize the licorice business, but they were acquitted on the charge of conspiracy. A fine of $10,000 was imposed upon the MacAndrews Company and of $8,000 upon the Young Company.

FACTORY TO MAKE PIPES.

New Plant Employing 40 Persons to be Established in Omaha.

Omaha, Neb., Oct. 16.

A factory for the manufacture of tobacco pipes, employing forty persons, will be started in Omaha within the next three months. The company has already placed its pipes on the market, but until the new factory can be located the pipes will be made in an eastern factory. A location is now being sought by the men behind the company, and as soon as it is found and a building can be secured the machinery will be installed and the factory start out with a pay roll numbering about forty.

The company, which has just been incorporated, is composed of William Neve, William Neve, Jr., Alfred Brodegaard, Fred Brodegaard and George H. Birkebak. Fred Brodegaard will be treasurer and general manager.

The pipes to be made by the company will contain a device to "denicotinize" them. The device is said to prevent the pipes from becoming strong. All kinds and styles will be placed on the market.

The Ralston Improvement Company, formed to develop real estate possibilities at Ralston, has been incorporated with a capital stock of $100,000. Isaac Kahn, Myron Kahn, George J. Morris, Gottlob Brumenkaut, Cassius C. Shimer, Arthur Chase and C. M. Skinner are the incorporators.

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LEOPOLD LOEB & CO.

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and Packers of **Leaf Tobacco**

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Importer of

SUMATRA and HAVANA

and Packer of LEAF TOBACCO

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IMPORTER of HAVANA and SUMATRA

DEALER IN LEAF TOBACCO

PHILADELPHIA

REGISTERED 1642-44 N. ELEVENTH. ST.

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224 Arch St., Philadelphia

Broker in LEAF TOBACCO

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Authorized by the Government of the Republic of Cuba

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CUBA — LA UNION DE FABRICANTES DE TABACOS Y CIGARROS DE LA ISLA DE CUBA

Autorizada por el Gobierno de la Republica

GARANTIZA

que los tabacos cigarros y paqueles de picadura que lleven esta precinta son fabricados por

HABANA

REPUBLICA DE CUBA · LA PROPIEDAD ARTISTICA E INDUSTRIAL ESTA REGISTRADA EN TODOS LOS PAISES · REPUBLICA DE CUBA

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

QUIET WEEK IN BOSTON.

Indian Summer Weather Blamed for a Slight Lull in Business. Troubles of the Pippin Factory. What the Worksrs are Doing.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]

Boston, Mass., Oct. 19.

The past week has been an extremely quiet one for the trade and was felt all the more because for a few previous weeks business had been improving nicely. The "Indian Summer" weather which struck town this week is probably the cause of all the trouble.

There are many rumors afloat regarding the Pippin Cigar Factory here. Some say that Gompers, the Union chief, is expected here to have a consultation with H. Traiser & Co., the proprietors of this factory, who threaten to move their factory out of town unless the last 50 cent raise in wages is taken off.

Ramesis cigarettes have been very scarce here of late, in fact jobbers can't get any to fill their orders. C. B. Perkins & Co., who are the agents here for the factory, are filling their orders to retailers, and jobbers who buy from them are told they have none on hand. If Steffano Bros., the makers of this brand, don't wake up pretty soon, Phillip Morris and Nestor cigarettes will have taken their place.

Petit Cigar Mfg. Co. of New York is placing with the trade two new brands of short smokes put up in book form. Volume 1 retails at 20 cents a package and Volume 2 at 10 cents a package. This brand is titled Puritan Dame. George Russell is doing clever work in connection with them.

Arthur Haupt, representing F. A. Goetze & Bro. Co., snuff manufacturers, is expected in town this week.

F. Roseboom, New England representative of J. J. Bagley & Co., has removed his office to 34 Broad street, where he has better facilities for carrying on the business. Bagley's Wild fruit flake cut tobacco has already gained a strong foothold in the Boston market.

Leveson Bros., makers of Boston Smokers, are very busy. They have 12 cigarmakers working steady and still are unable to fill all of the orders without a slight delay in delivering.

B. B. Goldman, who formerly sold the Elite cigarettes here, called on the trade this week representing P. Barnard Co., of New York, makers of novelties in burnt leather goods, and did a very satisfactory business.

J. Barden has resigned from the selling force of the Allen Tobacco Co. and accepted a similar position with the Federal Cigar Co., a branch of the American Tobacco Co.

I. Cohen—I. Cohen Cigar Co.—called on the jobbing trade this week showing samples of Tricone, his leading brand of nickel goods. Mr. Cohen was formerly a member of the B. C. A. firm, makers of the once popular Keystone cigar.

Mr. Bohan, of the jobbing of firm Bohan & Berry, Manchester, N. H., was in town Saturday.

Sam. Solar, proprietor of Sam's Corner Cigar Store, Lynn, was a buyer in this market Saturday.

W. Rosenfeld—D. M. Frank & Co.—is making a good showing here with Marconi, a crackerjack good nickel proposition. Mr. Rosenfeld has traveled the New England States for the past 18 years and has a big following.

Nestor, Gianaclis & Co. are distributing many books of safety matches advertising their Royal Nestor cigarettes. In fact this concern is continually getting out new advertising matter, and their business is steadily increasing, as a direct result from judicious advertising.

G. P. Rogers has returned from a trip through York State and will now look after the Boston trade in the interests of Savory & Co., high grade cigarettes which have been a little neglected of late.

The Y. Pendas & Alvarez's Webster clear Havana cigars are increasing in popularity here and are being featured in most of our cut price drug stores as their leading brand in clear Havanas.

The picture gallery at Woodward's Pharmacy is open at all times for inspection. H. W. Lord is ever ready to

(Concluded on p. 18)

STEPHEN F. KETRAN

Interior Wood.. Work..

Makes a Specialty of Fitting Up Cigar Stores

Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made

Save the White Rolls Cigarette Coupons

They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash

And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.

WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.

Ware-Kramer Tobacco Co.

NORFOLK, VA.

ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

Importer of SUMATRA and HAVANA
Dealer in all kinds of SEED LEAF

121 North Third Street
PHILADELPHIA

Tobacco

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.
Write for Prices.

Office and Warehouse: 630-636 N. Prince St.
Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:
313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Conditions Unchanged in Havana Market.

Almost 7,000 Bales Sold and More than 7,000 Exported During the Week. Growing Importance of the Clear Havana Cigar Trade in the Western United States. No Great Revival Yet in the Havana Factories.

Special Correspondence of The Tobacco World.)

Havana, Cuba, October 12, 1908.

Very little change has taken place in the Havana market in the last eight days the restricting influences, such as fewer buyers from the North, seem to be lessening, as during the second half of the past week several important houses of Tampa were represented by members of their firms, and this will undoubtedly result in larger transactions this week.

The importance of Chicago as a growing center of the clear Havana cigar industry seems also becoming more manifest, if one can judge by the number of buyers from the Windy City who visit Havana once or twice a year. While New York and the East report slow business, the West seems to have recuperated from the effects of the panic entirely, very likely stimulated by the good cereal crops and the widespread prosperity of the farmers. The latter class is after all the foundation of all business activity in the United States, and as long as the products of the soil are abundant it is bound to redound to the benefit of all its inhabitants.

As the island of Cuba finds a market for about nine-tenths of its products in the various ports of the American Union, it is a question of supreme importance to see our protectors and neighbors in prosperous circumstances, as only under such circumstances can Cuba hope to overcome the bad times which have reigned here, aggravated as they were by a bad crop of leaf tobacco in 1907 and a small sugar crop. Fortunately both our staple articles are better, the former in quality, and unless some unforeseen calamity, as a devastating cyclone, should still strike the luxurious cane fields in the country, more abundant in quantity for the latter. If the politicians will only leave our farmers, merchants and industrials in peace the coming years for Cuba ought to be prosperous ones.

The stocks of leaf tobacco in the hands of manufacturers and dealers in the United States are only moderate, therefore a good call for the remainder of our crop can be reasonably looked for. While it would be a pity to see prices go too high, as this always curtails the consumption, there is no fear of seeing a decline in the ruling figures, and on the contrary, as the supplies are not excessive, the earning demand will keep prices steady or advance them slightly.

Sales

figure up to 6,966 bales during the past week, of which 1,750 were Vuelta Abajo, 1,116 Partido, and 4,100 Remedios. The American buyers took 2,666, exporters for Europe 3,000, and the local cigarette manufacturers 1,300 bales.

The exports of leaf tobacco from Havana during the past week were:

To the United States	3,646	bales
To Germany and other European countries	3,397	"
To Buenos Ayres	130	"
To Melbourne, Australia	10	"
Total	7,183	"

Buyers Come and Go.

Arrivals:—Benigno Balbin, of Balbin Bros., Enrique Pendas, of Y. Pendas y Alvarez, Francisco Diaz, of V. Guerra, Diaz & Co., E. J. Stachelberg, of M. Stachelberg & Co., O. Esberg, of Esberg-Gunst Co., Tampa; Abe Lanfield, of Randall-Lanfield Co., Henry Barron, of Barron Bros., Charles Leibivitz, of The Eagle Cigar Co., Chicago; Leopold Loeb, of Leopold Loeb & Co., Philadelphia, and President of the Loeb-Nunez Havana Co., Havana; Sol Hamburger, of Hamburger Bros. & Co., New York; E. S. Jarret, of St. Elmo Cigar Co., Los Angeles, Cal.

Returned:—Luis Marx, of Luis Marx, and Albert Upmann, of H. Upmann & Co., Havana.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

Departures:— Jacob Benner and Chas. Leibivitz, for Chicago; Charles Knispel, for St. Paul, Joseph Knecht, for Cincinnati.

Havana Cigar Manufacturers

Our cigar industry is still suffering from the same causes that have ruled so long and the tide of improvement has not yet begun to show any appreciable sign. Trade with Great Britain and Germany is dull while only a very moderate increase in orders from the United States and Canada is perceptible Until the large stocks of cigars in Europe of the 1907 crop are finally disposed of by the importers no new orders of any large amounts can be counted upon. No matter how good the new cigars are, the poor old ones have to be got rid of in some manner before the new goods can find a market.

H. Upmann & Co. shipped 440,000 cigars during the past week.

Sol is working with its regular forces and Behrens & Co. are fortunate enough in these dull times to receive sufficient orders for Sol cigars to keep the factory as busy as heretofore.

Buying, Selling and Other Notes of Interest.

Sobrinos de A. Gonzalez sold 500 bales of Vuelta Abajo, Partido and Remedios during the past week.

Don Luis Marx arrived here by the French steamer La Navarre from St. Nazairre, and while this steamer had quite a rough experience on the 1st instant, as it passed the hurricane during the height, Don Luis looked none the worse for his experience, and his three months vacation in Spain, France and Germany have benefited his health. He is now going to superintend the growing of the new crop upon his two farms, "Zorilla" and "San Antonio."

Cardenas & Co. were sellers of 400 bales of Vuelta Abajo and Remedios during the past eight days.

J. F. Berndes were again the largess shippers for Germany and Austria, at they dispatched 1,217 bales in all by the steamships Merida and Saratoga.

A. M. Calzada & Co. were quite busy during the past week as they closed out 300 bales of leaf tobacco from their large stocks on hand.

Albert Upmann arrived here on Wednesday last, per steamship Saratoga, after having spent a happy vacation of four months with his parents in Bremen. He is looking the picture of health, and is ready to work with renewed vim.

Gonzalez y Miguel disposed of 316 bales of Remedios and Partido tobacco during the week ended today.

A. Moeller shipped 848 bales of leaf tobacco to Bremen and Hamburg.

B. Diaz & Co. turned over 300 bales of Vuelta Abajo and Partido.

M. Suarez & Co. never have a quiet spell for any length of time, as they were busy again with five customers last week.

Suarez Hnos. sold 250 bales of Vnelta Abajo from their choice holdings.

Charles Knispel has been a buyer of nearly 1,500 bales, of fine factory vegas for the United States.

Muniz Hnos. & Co. were sellers of 200 bales of Vuelta Abajo and Remedios last week.

Joseph Knecht made some good purchases of fine leaf.

The Loeb-Nunez Havana Co. is doing

(Concluded on page 16)

CABLE ADDRESS "CALDA" TELEPHONE 6074

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

E. A. KRAUSSMAN

Importer of

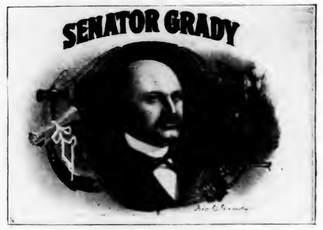
Havana Tobacco

168 Water Street

New York

L. J. SMITH & CO.

Red Lion, Pa.



WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227
Amsterdam, Holland.
Cable Address: "HERE."
OFFICE:
183 Water St.
NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ
Mendelsohn, Bornemann & Co.
Importers of HAVANA TOBACCO
and Commission Merchants
New York Office: 196 WATER STREET
Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, October 20.

New York Leaf Market.

The leaf tobacco market has been attended with greater eagerness to buy on the part of manufacturers than for some time past, indicating that the goods are needed for early use, and this was probably brought about through the increased demand for goods which they are now being favored with, and with low stock of raw material on hand it had probably become necessary to replenish. There was, at any rate, a considerable trading in Pennsylvania and Ohio tobacco, and prices are reported to be stiffening somewhat. The transactions were not constituted of the average quantities but consisted of numerous items in smaller lots. It has also affected all types of leaf, and particularly in the binder leaf supply there was considerable activity.

Sumatra has been selling rather freely, although it is perhaps not up to the usual Fall standard of volume. The transactions consisted principally of small lots.

The Havana market has brightened up considerable and more or less numerous transactions are reported. There was a particularly active market in the new goods, but importers say they have only moderate quantities in hand. The goods are being taken mostly by cigar manufacturers for early use. From the fact that there are still a number of buyers on the island it may be expected that we shall receive reports of considerable activity from Havana.

The Cigar Manufacturers.

The situation among cigar manufacturers is somewhat complex. From a few come reports of activity in the demand for goods, and from others the reports are not so encouraging, therefore the sum and substance is a still generally quiet trade. October has been for some years past a more or less active period for all manufacturers but it remains to be yet seen what the results of the month's business for this year will actually be. It is not impossible that the final figures of the month's production may show up encouragingly, if not an actual gain, but at present the trade is without the usual signs of Fall rush, the beginning of which is usually felt during the month of October. Fewer factories are this year getting out specially attractive packages for the holiday trade, contenting themselves probably with continuing their regular lines and making all the effort possible in promoting the sales of their regular goods.

• • •

In the Retail Trade.

The trade conditions with the average retailer are by no means satisfactory, either in the volume of business or with the activity of trade. September did show some improvement over the month of August, but it is problematical if October will really show a equal ratio of gain over September as September did over August. The theory that the proximity of the Presidential election has much to do with the conditions of trade with the retail dealer is not acknowledged by some of the older members of the trade. The past week has been the slowest of the present month, and the result has been a desultory effect on the entire trade, for the month had started out well but has fallen flat within the past week or ten days.

• • •

Readjustment of Prices.

A readjustment of prices has been made on the imported product and brands of the Henry Clay and Bock & Co., Ltd., for the purpose of enabling retail dealers to secure increased profits on the sales of those goods. The goods previous to last week had been sold by the jobbers to retail dealers at strictly list prices and with no discount, but under the new order of things the jobber is allowing a discount of 5 per cent. by the readjustment of the list prices on small lots, while on lots of 10,000 or over a special discount of 10 and 1 is given.

• • •

E. Rosenwald & Bro. Make Changes

Some important changes have been made in the forces of the immense leaf handling firm of E. Rosenwald & Bro. Under the new regime C. H. Solliday will have charge of the extensive packings of the firm in Ohio. Mr. Solliday has been with the firm a number of years and was always held in their highest esteem. His merited promotion is but an acknowledgment of the firm's appreciation.

M. Eisenberg, who has been for a number of years engaged in the leaf brokerage line in Cincinnati, has been engaged by this firm to represent them throughout the West. Mr. Eisenberg has been a prominent figure in the Western trade for nearly a score of years and has hosts of friends in that section. He left for Cincinnati last week, after spending several days at the firm's headquarters in this city.

• • •

New York's Marching Club.

At a joint meeting of the Leaf Tobacco Board of Trade and the Business Men's Association held last week at the Yale Club, 30 West Forty-fourth street, it was decided to join in the Republican Business Men's parade which will take place on the afternoon of October 31.

Committees were appointed to represent the Leaf Tobacco Dealers, the Manufacturers and the Retail Dealers, and for the purpose of arousing interest in the matter among the various branches of the trade with a view to securing large representations from all. The committees are as follows:

Leaf Tobaco Trade: A. Bijur, Chairman; Chas. Fox, E. A. Kraussman, Wm. Spitzner, Frank A. Bach and Chas. Waxelbaum.

Cigar Manufacturers: Maurice Wertheim, E. A. Kline and Richard Bondy.

Retail Dealers: C. B. Rowley, David Schulte and John W. Surbrug.

A subsequent meeting of members of the trade was held on Friday last, at the local headquarters of the Leaf Tobacco Board of Trade, for the arrangement of details.

A Taft and Sherman banner was last week swung in front of the headquarters of the Leaf Tobacco Board of Trade.

From present indications the representation of the tobacco trade will be of goodly number, and not a few Bryan men will be in line.

Revenue Entry Ruling Modified.

Commissioner of Internal Revenue Capers, at the instance of President Joseph F. Cullman, Jr., of the National Cigar Leaf Tobacco Association, has promulgated a circular letter of instructions to collectors of much interest to the leaf trade, as follows:

"To Collectors of Internal Revenue:

"The attention of this office has been called to the omission in paragraph number 8 of circular 729 (T. D. 1,394) of the words 'by manufacturers of tobacco and cigars' as they occur in Regulations No. 8, page 13, fourth full paragraph, resulting as alleged in a modification of the established regulations.

"It is stated that some Collectors have so interpreted said circular as to require leaf tobacco dealers who sell to other dealers in leaf tobacco to make entries of their purchases and sales in a manner different from that prescribed in Regulations No. 8. This was not the intention of this office.

"In order that the mode of entries shall be uniform for all leaf tobacco dealers, it will be sufficient if the instructions contained in Regulations No. 8 are strictly complied with, and circular No. 729 is hereby modified to that extent.

"The prime object of leaf tobacco dealers' books is to afford a method of tracing leaf tobacco from its source to the manufacture of tobacco, snuff or cigars, so that the taxes imposed on tobacco products may be secured.

"Any irregularities discovered in the handling of leaf tobacco by dealers therein or by manufacturers of tobacco, snuff, or cigars will be promptly reported to this office."

Regulations No. 8 of August 1, 1907, referred to in the Commissioner's letter to collectors authorized leaf dealers to enter purchases and sales in their Government books upon the dates when made whether the tobacco was actually physically transferred or remained for some time in the warehouse of the seller to be subsequently shipped either in bulk or by installments. This concession was secured through President Cullman's efforts and was much appreciated by leaf dealers. Recently, however, certain collectors have assumed that the general regulations of August 1, 1907, were amended by the Bureau's circular of July 14, 1908, and have insisted that leaf dealers shall enter all transactions in leaf tobacco by installments as actually delivered. This misunderstanding was due to the fact that in quoting the requirement of the standing regulations regarding the transactions of manufacturers the Bureau inadvertently omitted the words "by manufacturers of tobacco and cigars," thereby making it appear that the exemption accorded leaf dealers had been withdrawn.

The Commissioner's letter to collectors above quoted makes it clear that the regulations have in no way been modified and that dealers may enter purchases and sales as of the date actually made and need make no additional entries when the tobacco is actually transferred, whether in one lot or several lots.

THE SEPTEMBER OUTPUT

Of the Cigar and Tobacco Industry in the United States.

The production of cigars, cigarettes and manufactured tobacco in the country, as shown by the official report of stamp sales by the Government during the month of September, 1907 and 1908, respectively, was as follows:

September, 1907	
Cigars at $3 per M	$1,948,677.02
Little Cigars	35,789.58
Cigarettes at $1.08 per M.	415,972.21
Cigarettes at $3 per M.	4,392 90
Snuff at 6c per lb.	121,261.86
Tobacco at 6c per lb.	1,809,759.64
Total	$4,335,853.21

September, 1908	
Cigars at $3 per M	$1,819,216.10
Little Cigars	47,989.28
Cigarettes at $1.08 per M.	*524,078.63
Cigarettes at $3 per M	4,674 90
Snuff at 6c per lb.	146,682.75
Tobacco at 6c per lb.	2,044,293.26
Total	$4,586,934.92

*Includes $42,470.40 at 54c per M.

—The cigar store of A. D. Goldstein, Milwaukee, Wis., was recently damaged by fire.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

The Selling Qualities of the
Usona Self-Closing Tobacco Pouch

are unequalled. The biggest, fastest and most profitable seller of any similar device on the market. Operated with one hand; opens by a simple thumb pressure; closes automatically; prevents waste and annoyance and will not leak. A staple novelty, extensively advertised and immensely popular.
RETAIL PRICES:
No. 1—Small size, Imt. Leather, 25c. No. 2—Large size, Leather, 50c.
No. 3—Special finish Grain Seal or Snake, packed in individual white enamel boxes, $1.00.
DISCOUNTS TO TRADE:
Dozen lots, any assortment, 30 per cent; Gross lots, any assortment, 40 per cent. Three display easels packed with each gross lot. All express or mailing charges prepaid on cash or C. O. D. orders.
OUR SPECIAL ONE-TIME CASH OFFER: For $5.00 we will send prepaid half dozen Imitation Leather, half doz. Leather, one-sixth doz. Seal Grain and one-sixth doz. Snake Skin Pouches, with two handsome display cards. This is less than our gross discount price. If you are not handling these pouches we give you this unusual opportunity to test their wonderful selling power.
The Self-Closing Pouch Company, 552. Culver Way, St. Louis, Mo.

JOSH BILLINGS
5c. Cigar
"There hain't none better than the best."
—JOSH BILLINGS.
This Is the Best.

A cigar of merit with a push behind it.
The Best Little Cigars ever offered the American public.
Golden Eagle Cigars

They are extra large, Havana blend, and of perfect workmanship.
Finest package.
I. LEWIS & CO.
Makers,
Established 1870. Newark, N. J.
Z. JOHN NORRIS,
Manager of the Philadelphia Office,
14 South Fourth St.

THE LOCAL TOBACCO NEWS

The entire trade has cheered up very much during the past week, and while the volume of business done was not overwhelmingly large by any means there was an entirely different tone to the market. And the actual volume of trade was not bad, either. A good demand existed for certain kinds of domestic all of which could be readily supplied, yet the prices are probably a trifle stiffer than has been the rule heretofore. The men in the trade are themselves more actively engaged again after a week's holiday and road men are meeting with more encouraging results than they had for some time previous. There was considerable trading in 1906 Pennsylvaina, and with manufacturers in quest of goods in larger quantities there is reason to believe that from now on the market will remain more or less active.

Sumatra has been moving in moderate volume but was not specially active.

In Havana tobacco there was more activity. Manufacturers seemed willing to consider offerings, but these offerings are still limited in quantity.

That there is a wholesome improvement in the cigar trade is plainly evident at any of the larger factories in this city. It is not now uncommon to see signs out for more cigarmakers and the number of idle people is gradually reducing to a small number. While there may not be a big rush of Fall business there is good reason to believe that there will be from now until the holidays enough of an increase to let everyone known that there was Fall trade doing.

The Juan F. Portuondo Cigar Manufacturing Co., has received during the past week an immense amount of orders. For instance, on Saturday last they received orders aggregating 110,000, and on Monday up to the noon hour they had received orders the total aggregate of which amounted to 184 000 cigars, from customers in many different sections of the country and as many different States. Orders had come from the Atlantic and Pacific Coast States, and from Texas to Minnesota Every bench in the big factory is now occupied and no limit on any one except that every cigar turned out must be fully up to the Portuondo standard in workmanship. It looks very much like a record breaking period for this firm during the next few months with which it will close the year's business.

The American Cigar Brokers, at Twelfth street and Columbia avenue, are featuring the La Cialientia strongly It is a Porto Rican product from one of the better factories on that island, and the goods met with instantaneous favor in this city where they are being handled very largely by this firm.

Fred. W. Hoch & Co. have made many changes in the furnishing of their store at Twelfth street and Columbia avenue during the past few weeks, which have improved the general appearance of the place wonderfully. New Mission style show cases have been installed and in addition to a general line of cigars, tobacco, etc., they are making a specialty of premiums. One of the bulk windows is utilized for display purposes and a unique line of premiums is exhibited, including a myriad of articles.

A. C. Eisenlohr, of Otto Eisenlohr & Bros., has been visiting the leaf tobacco centres of Wisconsin recently, inspecting the firm's large holdings of leaf in that State.

The personnel of the firm of Dusel, Goodloe & Co. has been changed somewhat by the retirement of Mr. Dusel. Mr. Goodloe, however, will continue at the head of the house, and a good business is reported by them at present.

The accompanying illustration is taken from a postal photograph of Max Lipschutz, eldest son of B. Lipschutz, proprietor of the 44 Cigar Factory, where are made the popular 44 cigars. Max has been for some days visiting their trade in Richmond, Va., and vicinity, and we may state that he is among the youngest men on the road doing efficient work as salesmen. Before he was sent on the road by his father he was put on trial in this city. He made good from the start and now is beginning more extended tours. When last heard from he was meeting with good business in the section he was then visiting. His mission is not only to sell but also to exploit the merits of the 44 cigar, which we are told he has done in a most satisfactory manner. The factory, owing to the energy of this young merchant and the other salesmen connected with the house, is being kept in operation every day until 9 in the evening in order to meet the demand for its product. Business all through the summer, we are told, has been very good and at present it is increasing at a rapid rate. The 44 Cigar Factory has grown to be one of the largest in the city, and the beginning of this enterprise, which was in 1897, is well within the recollection of the writer.

MAX LIPSCHUTZ

Upon many an occasion has B. F. Robertson, a well known personage in the cigar trade in this city, been referred to as a peacemaker, but, alas, he has lost that title, at least for the time being. Some few nights ago Mr. Robertson, so the story goes, was in a down town district and overtook a couple of colored gentlemen who had gotten into a heated argument—presumably political. Of course, Mr. Robertson interfered, intending it in a purely friendly spirit, but a colored policeman also happened along about the same time, took in the situation at a glance and decided that the Ambassador was really interfering with the peace and placed him under arrest. Mr. Robertson remonstrated with all the vehemence that a good citizen can use, and some who are not so good, but all to no avail; to the station house he must go. Once there he thought of his political friends, of course. The first one he thought of was Dan. Shearn, who is well known to every police lieutenant in the city. But Dan. at the moment could not come to the Ambassador's rescue and finally sent his brother. He managed to persuade the House Sergeant that Robertson was really a peaceful citizen, and that so far as he knew the only offense which he may have ever committed was as a stump speaker on the public highways. Thus satisfied that there had not really been any infraction of the laws of the good city as laid down by Director Clay, Robertson was given his discharge a few hours after his incarceration.

J. H. Hoober, leaf tobacco packer of Lancaster, B. F. Hoffman, of the leaf tobacco firm of Hoffman Bros., at Bainbridge, Lancaster county, and Mr. Fry, of the firm of Fry & Smith, also of that town, were among the visitors in the leaf market of this city recently.

Another change in the retail trade of the business section of the city will soon be made. Wm. Dugan, who has been for some time conducting a stand at Eleventh and Sansom streets, will open a new cigar store at 220 Chestnut street, and has sold his stand at Eleventh and Sansom to F. A. Fowler, who has been for some years identified with the retail trade of this city. Mr. Fowler will take possession of the stand on Monday next.

THE TOBACCO WORLD

ESTABLISHED 1881 INCORPORATED 1902

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BY THE

TOBACCO WORLD PUBLISHING CO.

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PHILADELPHIA, OCTOBER 21, 1908

RETIREMENT of GEO. E. SPOTZ.

Slight Changes in the Personnel of the Theobald & Oppenheimer Company.

It was announced to the trade this morning that Mr. George E. Spotz had retired from the Presidency of the Theobald & Oppenheimer Co. The news came as somewhat of a surprise to the trade, in general, although it has been known that Mr. Spotz for more than a year past has been desirous of retiring from the very active business in which he has been engaged for many years, but he was prevailed upon by his associates to remain up to this time.

He has now disposed of all his stock in the company to others actively engaged in its management, and retires with the highest regard and best wishes of all the officers and employes of that well known house.

John N. Kolb has been elected to succeed Mr. Spotz as President. J. A. Rigby has been elected Vice President; John T. Dee Treasurer, and Jos. L. Greenwald, Secretary.

The active management of the business remains in the same hands and it is proposed to continue the same business course as has already become so well established.

A BAND OPPORTUNITY.

The extensive use of bands on cigars suggests the desirability of ascertaining the cheapest possible source of supply. The Embossed Band and Label Co., of 36 East Twenty-third street, New York, recently announced that they were in a position to offer cigar manufacturers and others unusual opportunities for securing embossed bands, labels etc., at remarkable prices. It is well for everyone to remember that fact, when looking about the market in quest of additional supplies. The product offered by that firm is imported stock of a high grade, and has already commended itself favorably to the trade.

TRADE MARKS REGISTERED.

DAY NIGHT. 16,415
For cigarettes. Registered October 14, 1908, at 9 a m, by M. Rappaport, Philadelphia.

WORKINGMAN'S CIRCLE, ARBEITER RING. 16,416
For cigars, cigarettes and smoking tobacco. Registered October 14, 1908, at 9 a m, by M. Rappaport, Philada.

THE LITTLE CHAFFEUR. 16,417
For cigars. Registered October 14, 1908, at 9 a m, by M. Goodman, Chicago, Ill.

TYSAGO. 16,418
For cigars. Registered October 14, 1908, at 9 a m, by Taylor & Co., New York.

NEIGHBORHOOD. 16,419
For cigars. Registered October 14, 1908, at 9 a m., by Louis Levin, Chicago, Ill.

GEEZER. 16,420
For cigars. Registered October 14, 1908, at 9 a m, by J. D. Scanlan, Shenandoah, Pa. A re-registration by transfer from Daniel & Dodson, Shenandoah, August 26, 1905.

TRICONE. 16,421
For cigars. Registered October 15, 1908, at 9 a m, by I. Cohen Cigar Co., Boston, Mass.

BLACK SHIELD. 16,422
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 15, 1908, at 9 a m, by American Lithographic Co., New York.

SMOKE WREATH. 16,423
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 15, 1908, at 9 a m, by American Lithographic Co., New York.

PRIVATE OFFICE. 16,424
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 15, 1908, at 9 a m, by American Lithographic Co., New York.

GREEN SHIELD. 16,425
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 15, 1908, at 9 a m, by American Lithographic Co., New York.

EL TONAL. 16,426
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 15, 1908, at 9 a m, by American Lithographic Co., New York.

EL MUNDORO. 16,427
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 15, 1908, at 9 a m, by American Lithographic Co., New York.

SAKARA. 16,428
For cigars, cheroots, stogies, chewing and smoking tobacco. Registered October 15, 1908, at 9 a m, by American Lithographic Co., New York.

EL BOTERO. 16,429
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 15, 1908, at 9 a m, by American Lithographic Co., New York.

EL CREDARO. 16,430
For cigars, cigarettes, chewing and smoking tobacco. Registered October 15, 1908, at 9 a m, by Coleman Cigar Co., New York.

To Protect the Consumers against the Host of Imitators of this Old Time Famous Popular Brand of Cigars

Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Established 1869

MANUFACTURED ONLY BY The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia

EL STONORDA. 16,431
For cigars and cigarettes. Registered October 15, 1908, at 9 a m, by Stone, Ordean & Wells Co., Duluth, Minn.

COAST TO COAST. 16,432
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 16, 1908, at 9 a m, by American Lithographic Co., New York.

DON MARVEL. 16,433
For cigars, cigarettes, chewing and smoking tobacco. Registered October 16, 1908, at 9 a m, by The Moehle Litho. Co., Brooklyn, N. Y.

LITTLE JACK BURNS. 16,434
For cigars. Registered October 16, 1908, at 9 a m, by Margraf & Johnson, Stevens Point, Wis.

MANUFACTURER. 16,435
For cigars, cigarettes and cheroots. Registered October 16, 1908, at 9 a m, by W. L. Sedgwick, Moline, Ill.

FRESH-IN-JAR. 16,436
For cigars. Registered October 16, 1908, at 9 a m, by Arnold Tietig & Son, Cincinnati, O.

ODESO. 16,437
For cigars, cigarettes and cheroots. Registered October 16, 1908, at 9 a m, by Coleman, Oppenheim Co., New York.

NATICA. 16,438
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 16, 1908, at 9 a m, by E. G. Perez & Co., New York. By transfer from Geo. Schlegel, who registered on February 18, 1891.

GEORGE BAUER. 16,439
For cigars, cigarettes and cheroots. Registered October 17, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

SIMONIDES. 16,440
For cigars, cigarettes, cheroots and stogies. Registered October 17, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

JOSE MANETA. 16,441
For cigars, cigarettes and cheroots. Registered October 17, 1908, at 9 a m, by G. Merz & Son, Chicago, Ill.

ALPHA. 16,442
For cigars, cigarettes, cheroots and stogies. Registered October 17, 1908, at 9 a m, by A. G. Weidman Cigar Box Co., Kansas City, Mo. A re-registration.

CENTRAL MARKET. 16,443
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 17, 1908, at 9 a m, by American Lithographic Co., New York.

LA MAKO. 16,444
For cigars, cigarettes and cheroots. Registered October 17, 1908, at 9 a m, by Petre, Schmidt & Bergmann, New York.

LA TAVIRA. 16,445
For cigars, cigarettes and cheroots. Registered October 17, 1908, at 9 a m, by Petre, Schmidt & Bergmann, New York.

LA TOMPA. 16,446
For cigars, cigarettes and cheroots. Registered October 17, 1908, at 9 a m, by Petre, Schmidt & Bergmann, New York.

FLOR DE KATRINA. 16,447
For cigars. Registered October 17, 1908, at 9 a m, by William A. Amend, Memphis, Tenn.

POINSETTIA. 16,448
For cigars, cigarettes and cheroots. Registered October 17, 1908, at 9 a m, by Lesher Cigar Mfg. Co., Lansing, Mich.

PUG TAILS. 16,449
For cigars. Registered October 17, 1908, at 9 a m, by McGuigan Cigar Mfg. Co., Red Lion, Pa.

YENTOI. 16,450
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 17, 1908, at 9 a m, by American Cigar Co., New York

ALICE LOUISE LEE. 16,451
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

ANDREW S. DRAPER. 16,452
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

BESSIE R HOOVER. 16,453
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

DAVID J. BREWER. 16,454
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

HOMER GREENE. 16,455
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

FRANCIS E. CLARK. 16,456
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

HENRY W. LUCY. 16,457
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

HUDSON MAXIM. 16,458
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

ISAAC FORD. 16,459
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

JAMES WEBER LINN. 16,460
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

J. SCOTT KELTIE. 16,461
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

JOSEPH A. HILL. 16,462
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

NORMAN DUNCAN. 16,463
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

RALPH PAINE. 16,464
For cigars, cigarettes and cheroots. Registered October 19, 1908 at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

TRAVELLERS TALES. 16,465
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

ZONA GALE. 16,466
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

BEST & RUSSELLS' HAND MADE. 16,467
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Marcero Bros. & Spietz Co., Detroit, Mich.

16,468. Not issued.

CARPO. 16,469
For cigars, cigarettes and cheroots. Registered October 19, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

ROCK TOWER. 16,470
For cigars. Registered October 19, 1908, at 9 a m, by Roitman & Herwitz, Lynn, Mass.

HIGH ROCK TOWER. 16,471
For cigars. Registered October 19, 1908, at 9 a m, by Roitman & Herwitz, Lynn, Mass.

GALLAGHER'S DOMESTIC HAVANAS. 16,472
For cigars, cigarettes, cheroots,

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers
Lima, Ohio

stogies, chewing and smoking tobacco. Registered October 19, 1908, at 9 a m, by Eugene Gallagher & Bro., Columbus, Ohio.

POLAR CUBS. 16 473
For stogies. Registered October 20, 1908, at 9 a m, by Henry Greenwold, Cincinnati, O.

BAREHEAD. 16 474
For stogies. Registered October 20, 1908, at 9 a m, by Henry Greenwold, Cincinnati, O.

TONTA BONTA. 16,475
For cigars, cigarettes, chewing and smoking tobacco. Registered October 20, 1908 at 9 a m, by Henry Muller & Son, New York.

THAT GOOD OLD STYLE CIGAR. 16 476
For cigars. Registered October 20, 1908, at 9 a m, by Paris Murton Factory, Minneapolis, Minn.

JOHN WOODLIEF. 16,477
For cigars. Registered October 20, 1908, at 9 a m, by F. P. Shanfelder, Newmanstown, Pa.

CANEVARO 16,478
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 20, 1908, at 9 a m, by American Lithographic Co., New York.

Not Eligible.

Marie Geistinger, Elmo, Rainbow, Angelina, Harvester, First Award, El Millionair, Popularity, I. X. L., Grand Turk, Aviator, Aero Club, La Fe, Apollo, Noxall, Corker, Jingo, El Reto, Forefather, Daniel C. Gilman, Dr. Wm. T. Bull, Miss Cue, Aida, S. J. Freeman's Havana Twisters, Zanita, El Prominente, Baron DeKalb, Capt. Newport, Capt. Randolph, Fort Schuyler, Gen. John Stark, Gen. Putnam, Henry Hudson, Minute Man, Peter Stuyvesant, Sir Phillip, Sir Thomas, Sir William, Broadleaf, Big Stick, Don Lorenzo, Red Oak, Hudson Club, White Oak, The Time, Regular, Volunteer, La Salle, El Cosmos, El Valido, Samoset, Lucena, La Melita, La Matera, La Melito, La Mendoza, La Merida, La Minto, La Molina, La Tasso, La Katrina, Receipt, Mikind, John A. Johnson, Sir William Ramsay, Hugh Black, Julia Ward Howe, Don Emilio, Duke of Argyle, Gaudeo, El Invasor, El Invicta, Jefe, El Laureado, Lucero, Solazo, Soleo, Sumo, Vizeo, High Rock, Pennant, Centennial, Havana Ruffs, Red Raven, Help Mate, La Maretta, Rusticana, Wolf Tone, Simon Kenton, Bearhead.

Cancelled.

LA CIGADA. 16,306—For cigars, cigarettes, chewing and smoking tobacco, registered September 30, 1908, by Schmidt & Co., New York, has been cancelled.

FLEETWOOD. 16,239—For cigars, cigarettes and cheroots, registered September 21, 1908, by Petre, Schmidt & Bergmann, Philadelphia, has been cancelled.

NIP. 15,926—For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco, registered August 12, 1908, by Globe Profit Sharing Co., has been cancelled.

ACTIVITY IN LANCASTER.

More than 5,000 Cases Changed Hands. Outside Interests Working in Lancaster. Prices Will Remain Firm.

Lancaster, Pa., Oct. 19.

It has been another week of unusual activity in the leaf tobacco market, and an aggregate of over 5,000 cases of leaf changed hands during that short interval. Among the sales which have been announced was one lot of 900 cases sold by John C. Swope; another of 800 cases sold by C. W. Bitner & Co., and one of 400 cases sold by I. H. Weaver, all of whom are of this city. A number of out of town packers also figure more or less prominently. Among them were C. K. Buckwalter, of East Petersburg, who sold 450 cases, and Deitrich Bros., also of East Petersburg, who sold 300 cases. In addition to these there were a number of smaller sized transactions, and a whole lot which are never announced and would ordinarily not become known except through casual talk.

Several interests have been aggressively at work in this market for several weeks past. Otto Eisenlohr & Bros., of Philadelphia, have bought considerable holdings and at present are engaged in adding to that stock as rapidly as satisfactory goods can be obtained at figures that are also satisfactory. A Cincinnati house has also been operating quite extensively in this market, but most of the goods secured by them will eventually be shipped West. Representatives of the United Cigar Manufacturers Co. are yet in the field and making some purchases, but aside from them there has not been much buying of new goods.

After pretty close observation of the entire market situation we are safe, we believe, in going on record as saying that we believe there is no danger of the figures recently prevailing being encroached upon, or rather that there is any reasonable likelihood that prices will get any lower, but rather, we should say, some little advance may be the result of the present movement. Of course, there was some dealing in the 1906 goods, the prices of which did not show much sign of an actual advance, but then at the present rate the 1907 goods will not last forever, and the 1906 must sooner or later come into actual need, and then the prices must necessarily be affected by the demand which it seems to us will eventually come.

The cigar industry generally shows some signs of improving and particularly among the larger factories and it is expected that the returns for the month of October will show a noteworthy gain.

S. N. Wolf, of Wolf & Hackman, manufacturers at Akron, has returned from an extended business trip through the West. A. N. Wolf, a manufacturer of the same borough, is now on a trip through New York State.

There was a good sized attendance of members present on Monday afternoon at the bi-monthly meeting of the Lancaster County Tobacco Growers' Association, in the A. Herr Smith building, on North Duke street. President B. Ez a Herr, of Lampeter, was in the chair and George Hibshman, of Ephrata, acted as Secretary. President Herr and J. Aldus Herr, as delegates to the Farmers' Congress at Madison, Wis., made interesting reports of the meeting and the former talked interestingly on the country and its farming peculiarities. He also made some comparisons between the Wisconsin tobacco crop and the local crop.

The question of this year's crop was taken up and discussed and it was announced that the dealers are now buying and that the prevailing price is eight cents, while the highest price offered was nine and a half cents. It was the general opinion that the growers should hold onto their crops this year and they would get a better price. The growers think this year's crop will be the best in ten years, the quality being high, although the weight is not as great as last year.

H. C. Reinhold, of East Petersburg, offered the following resolution, which was unanimously adopted: "Owing to the superiority of the 1908 crop of tobacco, we, the members of the Lancaster County Tobacco Growers' Association, deem it advisable to pack the said crop of tobacco rather than sacrifice at the prices offered."

The question of ventilation of sheds was discussed and opinions and ideas were exchanged. It was announced that the Connecticut seed leaf crop from the seed furnished by the Government had been only a fair success, and had not been a heavy crop, and had been ready for harvest two weeks earlier than the other tobacco crops. Some few growers said their crop of this tobacco had been a failure. After a discussion of the price question, and the value of the different kinds of tobacco in the different localities the meeting closed. The next meeting will be held on December 14.

Over 1,200 people attended the reception and dance given by Manager P. A. Kepple, of the United Cigar Manufacturers' plant, on Saturday evening to the Steelton employes of the plant, in the new factory erected at Second and Washington streets.

The third floor of the building where the dance and reception were held was beautifully decorated in colors, red, white and green, and the national colors, the work being done by the Hoffman Decorating Company, of Harrisburg. The Steelton orchestra furnished music for the dancing and refreshments were served between the dance numbers.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIE.
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

HOPEFUL FEELING IN YORK.

Manufacturers Becoming More Optimistic. Leaf Men Also in More Hopeful Humor.

York, Pa., Oct. 19.

The cigar trade taken as a whole is now apparently doing moderately well, and at least it is an improvement over the conditions existing until recently. There are a few factories here and there which are taking on more hands, and the cigar box trade is finding that orders for boxes are coming in more freely. This is probably the best barometer of all, that the cigar manufacturer is receiving orders, for until he actually has orders in hand he will not order boxes, as a rule, and I am told that there are some who do not even then place their orders for boxes at once, but wait until they are practically ready to make shipment and then they want the boxes the next day, not wanting to give the box man even time enough to do the work necessary to produce a satisfactory package. If this is true it is hardly fair treatment toward the cigar box man, who is after all a very important factor in the trade and whose interests should also have reasonable consideration. It is probably just as difficult to operate a cigar box factory as it is a cigar factory. At any rate the box manufacturer who is operating any sized factory at all must of necessity have a certain force of employes for whom work must be provided regularly, and in order to do so it must be in hand a sufficient length of time to enable the box manufacturer to plan out the necessary operation, and while we have no doubt that any one of them would make an extra effort to make an unusually quick delivery of a certain lot of boxes for which there might be urgent need, he can not with any degree of reason be expected to allow it to be made a habit.

Among the leaf men there has been a somewhat quiet business so far, but they too are noticing a gradual change and a slightly easier movement in the market. With orders increasing in the manufacturers' hands they are more inclined to buy in somewhat larger quantities and without entering into any speculative buying.

According to present indications the output for the month of October will in all probability show a fair increase. In fact there are a few factories here and there where extra time has been resorted to in order to get goods out promptly, but the practice has not yet become general.

There is some buying in this county of the new crops, but farmers do not seem inclined to sell yet at the prices at present offered. The crop generally is fair and was all housed without the damage to which it is sometimes subjected just before the harvesting season

Zeugschmidts Incorporate.

Pittsburg, Pa., Oct. 16.

The Zeugschmidt Cigar Company, of Pittsburg, which is one of the best known establishments in the Smoky City, has been incorporated with a capital of $27,000. Aside from making it a corporate body no changes in the personnel of the house will be made.

—Wm. R. Kirkhoff has filed a bond and opened a cigar factory at 1345 Muhlenberg street, Reading, Pa.

SPECIAL NOTICES.
(12½ cents per line, 8-point measure)

CIGARS WANTED.—Will exchange six bales Florida Sumatra Leaf Tobacco, in lots of one or more bales, for Cigars—One bale 12 in., two 13 in., one 14 in., one 16 in. light, spotted; one medium-sized 16 18 in., no spots. All good burning quality. Address Box 17, care Tobacco World, Phila. 9 30r

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

WANTED—Union made Cigars, $20 and upwards, on commission, by reliable broker selling to cash houses only. Must be a good, reliable manufacturer, who can supply quantities. Address J. G., Box 19, care of Tobacco World, Phila. 10-7h

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

To Manufacturers of Cigars
If you have any
Cuttings, Scraps or Siftings
to sell, write us.
We are at all times in the market as Cash Buyers of all these products.
EMIL BERGER TOBACCO CO.
6-8-10 Gouverneur Slip, New York
7-6-1h (Tel. 722 Orchard

Michael Hose A. F. Brillhart
Dallas Cigar Co
Manufacturers of CIGARS & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

LOUIS E. NEUMAN & CO.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

WOLF BROS.
Manufacturers of an
Exclusive line of
NICKEL GOODS
Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

W. R. DAUGHERTY & BRO.
Manufacturers of

Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

HAVAVA CORRESPONDENCE.

(Concluded from p. 9)

a fair business every week, making sales from its extensive stocks and shipping regular quantities by each steamer.

A. Pazos & Co. have been doing an excellent business in the past months, but they still hold some very choice factory vegas for a few of their belated customers.

The continuous heavy rains almost every day in the country, while beneficial to the sugar planters, are retarding the setting out of the seedlings for the tobacco planters, and unless we have a few days of dry weather the crop may be late this season. A few venturesome farmers who planted very early have lost their seedlings and will have to set them out again. As a rule, however, the regular planting season only begins about October 15th and lasts until the end of November.

RECEIPTS FROM THE COUNTRY.

	Week ending Oct. 10 Bales	Since Jan. 1 Bales
Vuelta Abajo	8,390	212,302
Semi Vuelta	1,080	13,791
Partido	1,295	29,458
Matanzas	—	413
Remedios & S.Clara	6,282	114,831
Mayari	249	8,698
Total	17,296	379,493

City Mayor as a Tobacco Worker.

Glasgow, Ky., Oct. 15.

Last week John Richards issued to James P. Depp, President of the Citizens' National Bank, and Mayor of Glasgow, a check for $8 for one day's labor.

The story goes that yesterday while looking for help to take care of a large tobacco crop which was in danger of frost, John Richards asked Mr. Depp where he might get hands. Jokingly, Depp replied that he would work if Richards would pay him $8 per day. Richards considered the price high, but told the Mayor he would work him one day, much to the astonishment and amusement of his friends.

Richards said the Mayor made him a good man, though he came a trifle high. Mayor Depp said Richards is a good man to work for and then looking sadly at his hands covered with blisters, he added, "but I don't want to work any more."

Richards has charge of over one hundred acres of tobacco for John Brown, a tobacco dealer of Louisville.

We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

Dorean Hotel
(Brick, Fireproof)
Ocean Front at Vermont Av.
Atlantic City, N. J.
OPEN ALL YEAR

Gambol Room, Music, Ocean Front, Refined Surroundings
Accommodations for 350 guests
Elegantly furnished
Rooms and bath—single or en suite
Dining rooms and sun parlors overlooking ocean
Excellent Cuisine
New Grille a la America
Billiards, Shuffle Board, etc. Music
Write for literature
8-5he E. E. MORALL, Prop.

HOTEL WESTMINSTER
Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

SEND FOR BOOKLET
The John F. Hollingsworth Co.
C. H. GODFREE,
Manager. 7-8ca

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.
Growers and Packers of
Fine Cigar Leaf Tobacco
Fine B's and Tops Our Specialty
Critical Buyers always find it a pleasure to look over our Samples
Samples cheerfully submitted upon request
P. O. Box 96

B. F. Hoffman — N. R. Hoffman
Buy Penna. Broad Leaf B's
Direct from Packers
HOFFMAN BROS.
Growers and Packers
BAINBRIDGE, Lancaster County, Pa.
Old B's Our Specialty {1905 1906 1907} Crops
Samples gladly submitted on application

H. H. MILLER
Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.
PACKERS and DEALERS in **Leaf Tobacco**
Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN
Packer of and Dealer in
LEAF TOBACCO
142 North Market St.
United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN
Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN
Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER
Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
Lemon and Arch Sts. Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. L. F. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

LEONA BLAND

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

BOSTON CORRESPONDENCE.

(Concluded from page 5)

show visitors the exhibits. The photo deal mostly with views of the fire department and their maneuvers. By the way, Brother Lord has just placed a large order for a new 10 cent cigar called Fighting the Flames, with his picture in the background in uniform.

Sam Marcuson—Turco American Tob. Co.—writes from Buffalo that he is meeting with his usual success and Astron cigarettes are selling big with him.

The new Bieringer Bros. Co.'s store on Adams square opened for business on Wednesday under the management of Phil Shotlender. Business so far is much better than was at first anticipated. The fixtures are of mahogany finish and everything looks neat and as bright as a new silver dollar.

Mort. M. Frank, representing the De Florida Leaf Tobacco Co., of New York, is here calling on the manufacturers, and getting a good share of the Boston trade.

M. Roitman, of Roitman & Herwitz, cigar manufacturers, Lynn, Mass., was in town Saturday. He reports a steady increasing business on their 400 brand. This cigar is well placed in Lynn and very popular there owing to its fine quality and workmanship.

The Ware-Kramer Tobacco Co. is doing a lot of window display advertising in Boston with their Lynnhaven Turkish cigarettes. Their new display dummies are very attractive and original and are working wonders.

Kid Nichols—Phil Morris Co.—is having his crew of salesmen pay very much attention to the Unis, and jobbers are reporting a big increase in the sales of these goods.

Joe Di Pesa, manager of the Hotel Napoli, was married last week, and is away on a three weeks honeymoon, taking in the sights of New York, Philadelphia and Washington.

Ben Ali.

$60 Pipe a Gift to N. Y. "Newsie."

New York, Oct. 16.

Frank Ward, the one-legged newsman who has sold papers at Forty-second street and Depew place for 20 odd years, is one of the few residents of New York who can smoke a diamond studded, gold-mounted pipe.

Frank's patrons decided to make him a gift. Twelve of them chipped in $5 each. With the $60 the purchasing committee invaded Tiffany's and asked to see the most gorgeous pipe in the shop.

New Colorado Cigar Factory.

Salina, Col., Oct. 7.

George W. Rogers has returned from San Francisco and has made full arrangements to start his factory next to the Fan cigar store this morning. The factory number is 229, and he has returned with the credentials authorizing him to do business at the new stand and manufacture cigars therein.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,

Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR

Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

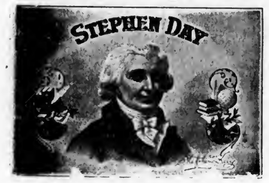
Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco York, Pa.

The Ideal Cigar Made in an Ideal Way



Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Leaf Tobacco Markets

CONNECTICUT VALLEY.

After a week of resting from the labor of stripping tobacco the business of taking down has once more been revived. Monday quite a large share of the tobacco farmers were to be seen going and coming from the stores with rolls of paper for the stripping boxes. A good many took down tobacco first and attended to church matters later, for Sunday morning was a fine time to take the tobacco from the poles, as Saturday was warm and not very drying it came into a nice case early Sunday morning, helped along no doubt by the nice shower of Saturday night, and, taken in connection with the fog of Sunday morning, the tobacco was in fine condition for stripping. The next two or three days will see a great many bundles tied up and ready to be inspected by the buyer soon if the said buyer is willing to put his time against that of the grower.

No one will deny that it took some courage to start in again with a part of last year's expense still unpaid, and to contract once more a larger debt, knowing that it was really a venture on his part, whether the fertilizer dealer looked at it in the same light or not. As it has happened you have a crop rated by the Agricultural Department of 84.1 for the country, and 95 to 100 per cent. of a full crop here in the Valley. Connecticut stands at 100 per cent. with Vermont, New Hampshire, and Massachusetts at the 95 mark. I do not understand that these figures represent the quality, nothing but the pounds. You all know how the quality this year corresponds to the quality of the 1907 crop, and you cannot help but remember the prices at which you sold last year. So draw your own conclusions as to the value of the crop by the pound. But in drawing your conclusions don't stand up so straight as to tip or fall backwards for by that means the new debt contracted last spring might not be paid, thereby making necessary to make a much larger venture next spring. No; I think when I look at the situation calmly, it is always better to sell and at a moderate price than to stand out and lose the opportunity to sell this present fall. Those who hold the wind broken and hail cut stock have probably made up their minds long before this that they are virtually beggars, of and to the trade. They must accept Hobson's choice, or hold their crops, and they will probably find in the end that it is not a speculative stock.

Our correspondent writes:

North Hatfield, Mass.: "I have no sales to report of old or new, although in the air can be heard rumors of a deal of quite a block of 1907 that is liable to be pulled off in a few days. Many of the farmers are stripping tobacco, and after working today myself stripping I have come to the conclusion that the tobacco that was hail cut is a good deal like a singed cat—better than he looks, or did look in August.—American Cultivator.

NEW YORK STATE.

Baldwinsville.—No buyers have been in the field for the new crop, which is curing down in the sheds in excellent condition—Gazette.

EDGERTON, WIS.

That the buying movement is steadily on the decline is quite evident. The large operators are withdrawing their men from the field and the rush for the earlier crops is about over. It is probable that something better than a quarter of the crop in the State has been lifted at fairly good prices, but what will be realized for the second pickings and on down is yet a matter of conjecture. So far prices have been well maintained, as the following sales indicate:

H. C. Anderson, 15a at 10 and 2c.
Ole Dahle, 2a at 9 and 2c.
Atwood Bros., 8a at 10 and 2c.
Jens Thostad, 11a at 10 and 2c.
Martin Everson, 11a at 10 and 2c.
Lars Nelson, 12a at 10 and 2c.
Thompson & Spilde, 11a at 10 and 2c.
Olaf Dahle, 10a at 10½ and 2c.

While there is more looking and more inquiry for cured leaf, the market has not yet responded to the asking price of holders of these goods in general, but sales are occasionally made near old time figures. We learn of some large deals under consideration. George Rumrill reports the sale of 60cs of '06, 37cs of '07 and the recent purchase from packers and others of 820cs of '07. A 200cs lot of '07 has changed hands in this market and A. Jenson & Sons purchased 68cs of '07 from H. C. Anderson, which comprise some of the movements of the week.

Shipments: 1,368 cases.—Reporter.

Altoona Store Changes Hands.

Altoona, Pa., Oct. 15.

Negotiations have just been consummated by which George A. Brechbeil who during the past two years has been the lessee of the tobacco store and pool room at the corner of Ninth avenue and Twelfth street has become the owner of the business, having purchased the full rights of the former owner, Parker McKloskey. Mr. Brechbiel has had charge of the place during the past two years and previous to that was employed as a clerk in the store. He is a tobacconist of wide experience and his new venture in the business world will undoubtedly meet with abundant success. A number of improvements will be made at the store in the near future.

PATENTS RELATING TO TOBACCO, Etc.

900,819 Match box; A. W. Aylsworth, Fostoria, O.

901,224 Device for steaming tobacco; J. A. Bell, Bagleys Mills, Va.

901,279 Tobacco-planter; J. T. Crenshaw, Jetersville, Va.

901,091 Vending machine for matches; J. Fritsche, Philadelphia, Pa.

901,000 Tobacco-stemming machine; A. Grodsky, Cincinnati, O.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS,
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No 463
CAPACITY 75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll, ROBESONIA, PA.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
51 Market Street
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

OLDEST MANUFACTURERS OF
PEACH and PRUNE FLAVORS
Also of the
World Renowned and Non-Evaporating
SPANISH BETUNS
Cigar and Tobacco Flavors, Sweeteners, etc.
Write for Free Samples and Particulars
Guaranteed to be the Strongest and Best
Established 1855
FRIES & BRO.
92 Reade Street, NEW YORK.

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

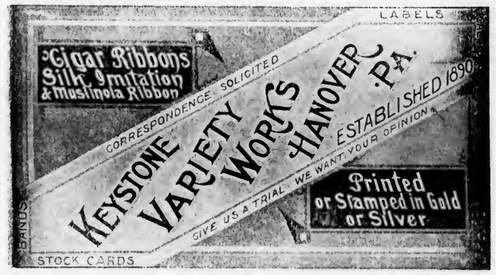
CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

WM. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



Special Designs
Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal Printed Labels

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

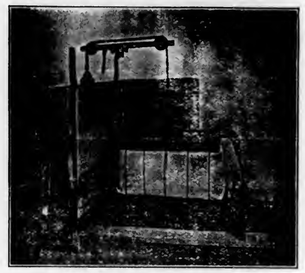
Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U. S. A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897



For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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HAVANALLIN
Is Guaranteed to be the Most Powerful and Lasting Havana Cigar Flavor ever produced. We Sell It.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

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METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana	10c.
"S. B." Seed and Havana	5c.
"KATHLEEN O'NEIL"	5c.
"VUELTA SPRIGS" The Mellow Cigar	5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA

PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

THE TOBACCO WORLD

Established in 1881. Vol. XXVIII., No. 44. | PHILADELPHIA and NEW YORK, OCT. 28, 1908. | One Dollar per Annum. Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

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S U M T R A

TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

Vesper Cigar 5¢ — Clean as the Food You Eat

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, **Norristown, Pa**

W. W. STEWART & SONS

Reading, Pa.

Makers of the

JOHN HAY

LADY HELEN

10c.

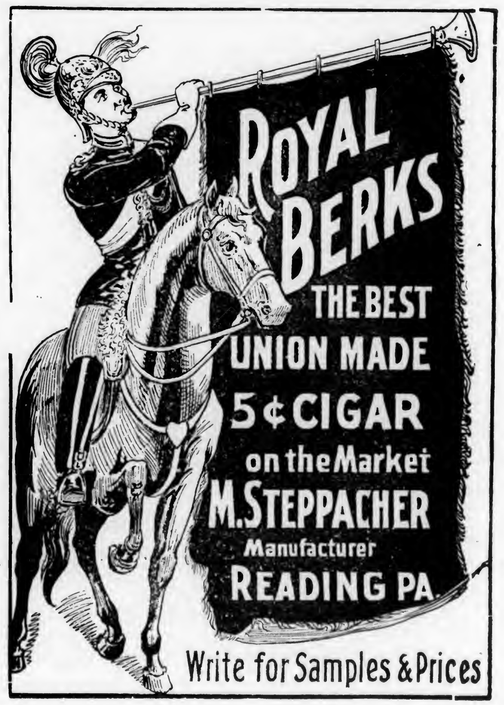
JOHN HAY, Jr.

ELI PERKINS

5c.

High Grade Seed and Havana Cigars

Correspondence with Responsible Houses Solicited



Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 44 PHILADELPHIA, OCT. 28, 1908 One Dollar the Year

ORGANIZING ANTI-CIGARETTE CLUB.

Dr. Dora Martin Blames School Hops, Dances and Cigarettes for Immorality.

Battle Creek, Mich., Oct 22.

Dr. Dora Martin, national organizer of the anti-cigarette league, who gave an address at the Sanitarium last Monday afternoon, is going to organize an anti-cigarette club among the young ladies of this city, particularly the high school girls. At least this was her intention last night when she left the city on a lecture tour of about two weeks. The club will be organized on her return providing the support of Superintendent Coburn and the ministers of the city will be forthcoming. Otherwise Dr. Martin will not attempt to organize such a club, for she does not think it would live without some moral support.

"High school hops, hugging dances and cigarettes are responsible for the low moral tone in the city today," she said in an interview last night. "Cigarettes are the ruination of the young men of every community, and, worst of all, these little butterfly high school girls think it is smart to associate with a young dude who can twirl a 'coffin nail' between his fingers and act the part of a millionaire. I tell you it is time the young girls became sensible enough to spurn such actions as these and demand a good, healthy young man as an associate at any social function.

"I thought for a long time the social conditions of the South were the worst in the country. But now that I have been working in the North for about a year, I find the conditions here just as bad. I do not known what the situation is here in your city, for I have not investigated, but I will wager it can be bettered a good deal. However, on my return to Battle Creek, I am going to study the conditions here and try to eradicate what existing evil there is by the formation of an anti-cigarette club.

WANTS TOBACCO GROWERS.

Palestine Board of Trade Extends Invitation.

Palestine, Texas, Oct. 22.

The Palestine Board of Trade, having finally disposed of its cotton problem, has now turned its attention to the question of getting more people to come to this community who are familiar with the culture of tobacco. It is understood that many tobacco growers are leaving Kentucky on account of night riders' depredations there, and it is hoped that it may be possible to induce some of them to head for Anderson county, where are located some of the finest Orangeburg tobacco lands in the South.

—Fire recently damaged the cigar factory of Wm. Hoger, at Wausau, Wis., and the loss is placed at $800.

JURIES in CIGARETTE CASES.

Seattle Dealers Fined for Violation of the Law.

Seattle, Wash., Oct. 21.

Trials by jury have been demanded by Attorney H. C. Gill in the police court for fifteen of his clients charged with selling cigarette papers July 3 to K. C. Roper, one of the police department chauffeurs. The demand was made immediately after Bert Swanson, who conducts a cigar store at First avenue and Pike street, pleaded guilty and was fined $25. The fine was paid.

At the time of the arrest of the sixteen dealers a case was pending in Spokane, during the trial of which the constitutionality of the cigarette selling law was attacked on a technicality.

The recent decision of the Supreme Court of this State upholds the law.

In order to await the Supreme Court decision the cases in Judge Gordon's court were continued until yesterday.

David Crawford and J. G. Seecamp will be tried October 27; A. Nyroll, W. W. Chappelle and V. Davis, October 29; C. Allchuler, M. Cofby and J. O. Bobee, October 30; W. E. Van, Henry Goddie and Sam Klein, November 5, and J. G. Robertson, Henry Tait, Herman Kentzler and Alex Robinson, November 6.

CO-OPERATION AT SEATTLE.

Mass Meeting of Manufacturers Suggested to Promote It.

Seattle, Wash., Oct. 20.

Under clouds of smoke from Seattle-made cigars, the Manufacturers' Association, at its monthly meeting at the Hotel Lincoln this week urged more unity among the manufacturers in pushing the Seattle spirit and goods made in this city.

W. A. Mears, who on Thursday took charge of the transportation bureau of the Chamber of Commerce, in an address said that while he has been living in Portland for fifteen years, he has been trying that long to come to Seattle to make his home. He pointed out that the transcontinental lines on January 1 will raise their rates 10 per cent. and with all the manufacturers in the city as members of the association and working as a unit they could accomplish much good, he said, in obtaining important concessions from the railroads. He said the Chamber of Commerce had been practically forced to establish a transportation bureau to help manufacturers in analyzing the railroad freight tariffs, which had become so complex by a multiplicity of additions and classifications that only a trained rate clerk could tell what they mean.

The trustees recommended that a special meeting and banquet be held, to which every manufacturer in the city is to be invited. The purpose is to extend the membership.

—L. P. Munard has bought the interest of W. B. Riley in the Union Cigar Store at Palestine, Tex.

MICHIGAN'S CIGAR PRODUCTION.

Detroit Dealers Plan a Training School for Cigarmakers.

Detroit, Mich., Oct. 23.

Recent statistics show that Michigan is one of the leading States of the Union in the production of cigars, as well as tobacco in the various other forms.

In 1907, Michigan manufactured 1,786,089 pounds of tobacco for smoking and chewing purposes, 19,711,533 cigars, 53,000 cigarettes, and 10,285 pounds of snuff. In 1908, the number of pounds of tobacco was increased by 23,303; the cigars by 237,498, and the snuff by 153 pounds. These are statistics from the fourth Michigan district. The other districts show extremely large increases.

Cigar dealers of Detroit have planned a training school for cigarmakers. Several of the manufacturers have agreed to co-operate in the movement, it being their plan to produce cheap cigars, which will at the same time, produce a profit. When the workmen have become experts, they will be given employment in the larger factories.

New Cigar Factories in Montana.

Butte, Mont., Oct. 21.

Now that the election time is close at hand, the cigar business is apparently good, as two firms filed articles of incorporation with the clerk and recorder this morning.

The Merkle Cigar Company is incorporated for $10,000, divided into 1,000 shares of $10 each. The directors named are Horace J. Merkle, Thomas P. Merkle and A. W. Merkle.

The Harry Krueger Cigar Company also filed articles today. The capital stock is $20,000 divided into 200 shares of $100 each. Isador Krueger, Harry Krueger and Lillie L. Krueger are the directors.

Tobacco Exports Decreasing.

Washington, D. C., Oct. 22.

In a symposium of reports from the foreign tobacco industry, Deputy Consul-General Dye at Berlin says American tobacco once held third place on the import list, but has fallen off since 1903, and that American leaf tobacco has been largely replaced by tobacco from Java, Sumatra and Santo Domingo. The falling off in imports of American tobacco into Germany is attributed to the relatively high price of the American product, compared with tobacco from other countries.

In Norway there are direct and indirect imports of American tobacco. In Portugal the tobacco manufacture and sale is a Government monopoly, the concession to carry on which is sold to a company. The United States figures with Central and South America and the Orient in the imports into Portugal. In Chile the United States stands fifth in the import list, and Consul Winslow, of Valparaiso, says it should be first or second, and that the trade has been very largely left to take care of itself. Tobacco consumption here is on the increase.

THE NIGHT RIDER WAR.

Forty-four Additional Arrests in Tennessee.

Reelfoot Lake, Tenn., Oct. 25.

Forty-four more prisoners, including two women, were brought in today as a result of the murder at Walnut Log, last week, of Capt. Quentin Rankin, by masked night riders. Seven others, including one woman, were arrested but paroled.

Governor Cancels Election Engagements.

Nashville, Tenn., Oct. 25.

Governor Patterson tonight announced that he had cancelled all speaking dates in his campaign for re-election and will devote his attention to the Reelfoot Lake region, where the recent night rider outrages have occurred. He will return to the scene tomorrow morning.

EQUITY SOCIETY MEETING.

Decides on 12c. a Pound as Minimum Price for 1908 Crop.

Madison, Wis., Oct. 22.

The Second Annual Convention of the Wisconsin Tobacco Department will meet at the Society Headquarters in Madison, on October 20th to 22nd.

The society claims success that is almost incredible, and the tobacco pool, through which more than twice the usual average price was received has attracted great attention. The 1908 pools will be large and numerous.

State President Emmerton of the A. S. of E., has issued a call for a special business meeting of every Local Union in the State at their usual meeting places on Thursday evening, November 5th, to consider important interests. This will be the last business meeting open to the public, or which even delinquent members can attend.

It was decided to fix 12 cents a pound as the minimum price for leaf tobacco grown this season.

Nebraska Blue Laws Legal.

Lincoln, Neb., Oct. 22.

The Supreme Court today sustained the legality of the Nebraska Blue Laws forbidding almost all Sunday business transactions.

The Supreme Judges upheld the refusal of the District Court of Douglas county to grant a writ of habeas corpus for John Ryan, an Omaha cigar dealer, and Jacob Caldwell, an Omaha barber. These men were arrested under a State statute, and the prohibition of the Court becomes State wide.

Tobacco Market at Chatham, Va.

Chatham, Va., Oct. 23.

A tobacco market is to be opened here and will be ready for business on November 2. The warehouse will be in charge of R. H. Tredway, Jr., and W. E. Lea, with a force of capable assistants.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1853
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

B. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

H. Polinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

K. STRAUS — A. LOEB
K. STRAUS & CO.
IMPORTERS OF
PACKERS OF LEAF TOBACCO — HAVANA
301 & 303 North 3rd St.
PHILADELPHIA.

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

L. KRUPPENBACH
IMPORTER of HAVANA and SUMATRA
DEALER IN LEAF TOBACCO
REGISTERED 1642-44 N. ELEVENTH. ST. PHILADELPHIA

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

LIVELIER BUSINESS in BOSTON

Retailers Have Better Trade, but Manufacturers are yet Slow although Some are Making Good.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]

Boston, Mass., Oct. 26.

Business was a trifle better in the retail cigar line this week, but trade with the cigar manufacturers is still very slow, with the exception of the Waitt & Bond factory, which is working full force and occasionally putting on extra help. Waitt & Bond are doing extensive newspaper advertising and their Totem nickel cigar is fast coming to the front. J. McGreenery, manufacturer of the Poet and Marksman, is also advertising considerable. Levenson Bros., makers of the Boston Smoker, are also one of the busy factories; they have 12 men working steady. H. Traiser & Co. laid off about 180 more cigarmakers this week and have notices posted in their three factories stating that on October 31st they will close down indefinitely. Rumor has it that H. Traiser & Co. intend to move their factory out of town, and another conflict with the Cigarmakers' Union is anticipated.

Boston wholesalers report a fair trade and have been buying quite liberally of visiting salesmen.

Jack Warsaw—Khedivial Co.—is hustling with the new Alma package, and reports the only trouble is that on account of the cigarette cases being imported the factory cannot turn out the goods quick enough for him.

W. H. Norden, who some years ago represented S. Monday & Sons, line in this market, was a welcome visitor this week. He is now representing J. M. Martinez, manufacturer of Tampa-made clear Havana cigars.

There is a very attractive window display of Dolma cigarettes at the Markell Drug Co. on Scollay Square. Johnny Rankin, manager of the cigar department, was the originator of the design and in fact put in the whole display. You can gamble that Dolmas will sell well as long as the display is in.

I. Wolfson—I. Lewis & Co., Newark, N. J.—was in town and took orders for Golden Eagle short smokes and other brands of his firm's manufacture. Mr. Wolfson, although he has been coming here for only a short time, has made many friends in the trade.

A representative of A. Dougherty, N. Y., maker of the popular Tally Ho playing cards, is in town calling on the jobbing trade.

R. D. Carnes has been in New Hampshire the past two weeks and writes that Lynnhaven cigarettes are catching hold nicely in the Granite State.

Erlich & Kopf are opening their new store on Court street today, and a report of same will be given in my next letter. Erlich & Kopf will also continue to do business at the old store until New Year.

Stephen Ruth, of the Allen Tobacco Co., N. Y., stopped over on his way to Manchester, N. H., to shake hands with some Boston friends. Mr. Ruth says this is the quiet time of the year with manufacturers of short smokes. Still the Allen Co. is doing a nice business, and their Western trade especially is largely on the increase.

Ralph M. Gans, of Gans Bros., N. Y., is expected here about Oct. 31st. Mr. Gans has just returned from a four months trip abroad where he went in search of a good rest, owing to poor health due to overwork.

Shapard & Wiseman, makers of the O. C. A. cigars, report a fair month's business. They have just purchased a quantity of desirable leaf tobacco that will enable them to continue the high quality of their brand as in the past.

Harry Gossman—Fonseca Bros.—has just returned from a trip through Connecticut and Western Massachusetts, and did a very satisfactory business while on the road.

Harris & Co., who manufacture in the rear of their store, 134 Court street, report a good trade on Steinheimer's cigars. This brand is well placed about town. The retail business at Harris & Co.'s store is slowly but surely getting there.

Mort M. Frank representing the De Florida Leaf Tobacco Co., N. Y., after spending two weeks in this vicinity has left for the Western part of the State. Mr. Frank succeeded in closing out a number of lots of desirable leaf tobacco while here.

Ben Ali.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

A WHITE GUM FOR ADHESIVE PURPOSES ARABICUM WESTERN GUM COMPANY
For Labeling Purposes
ARABICUM makes the best and cheapest Paste in the world. Shipped in powder form; mixes with cold water. Write for free trial order.
WESTERN GUM COMPANY
916-918 Harrison Street, Chicago, Ill.

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg Importer of SUMATRA and HAVANA Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA **Tobacco**

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Record Week in the Havana Leaf Market.

Leaf Received from the Country, 22,503 Bales; Sales for the Week, 11,276 Bales. Favorable Showing of the 1908 Crop. Many New Arrivals of Buyers. Warehouse and Market Notes.

Special Correspondence of The Tobacco World.)

Havana, Cuba, October 19, 1908.

Last week has been one of our banner weeks so far as the number of bales sold were concerned, as well as the number of bales received from the country.

The latter had increased to 22,503 bales, while during the same week in 1907 the total was only 13,881, or an increase of 8,622 bales for 1908. The total excess of the 1908 over the 1907 growth, from January 1st to date, is 82,479 bales. According to districts the following figures deserve attention:

Increase.

In Vuelta Abajo	27,064 bales
In Semi Vuelta	586 bales
In Remedios	61,406 bales
	89,056 bales

Decrease.

In Partido	4,705 bales
In Matanzas	441 bales
In Santiago de Cuba	1,431 bales
	6,577 bales

The above illustration goes to show that all calculations at the beginning of the season about the magnitude of a crop are subject to correction later on, no reliable Government statistics being kept here similar to those published in the United States. All reports agreed that the Vuelta Abajo crop was from 10 to 25 per cent. shorter this year as compared with 1907, some even claimed a decrease of 40 per cent. for 1908. Where is this decrease discernible upon October 19th, when it is admitted that there is still some quantity of tobacco to come forward from the hilly section? Partido leaf is the only one that shows a reduction of any amount, because as far as Santiago tobacco is concerned it is more than likely that it is only kept back from the Port of Havana, as there is no market for it here, and very likely it will be shipped from Santiago de Cuba direct to Europe.

A vital point, however, which must not be lost sight of, is why the American buyers have been anxiously purchasing everything in sight of the good part of the Vuelta Abajo and Partido districts. There is enough tobacco yet for sale in our warehouses to satisfy the late comers in January, February and perhaps March, provided they will not be too exacting in their demands, and prices for such goods are apt to be reasonable enough. As far as Remedios is concerned, the low grades can be said to have disappeared as fast as they have come in from the country. First and second capaduras of the best escojidas have partly been purchased by the local American exporters and packers to meet the future wants of their customers. There is a rumor that one house has purchased 5,000 bales of first and second capaduras to be registered at once, and if correct it would simply go to show that there is confidence on the part of the large operators that this class of tobacco is not going to be too abundant, that there will be a strong demand for it in the United States, and that prices may be higher later on.

That the tide of the buyers coming here is again flood can be seen by the list of names published below.

Sales

this past week amounted to 11,276 bales in all, divided thus: Vuelta Abajo 5,553; Partido, 1,993, and Remedios, 3,730. Buyers for the United States are credited with 4,509, exporters for Europe, 3,667, and local cigar and cigarette manufacturers, 3,100 bales.

The exports of leaf tobacco from Havana during the past week were:

To the United States	3,890 bales
To Europe, principally Spain and Germany	6,880 "
Total	10,770 "

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 8

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

Rz. BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

SOL HABANA

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

142 and 144 Consulado Street

Cable: REFORM *Habana*

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

For Genuine Sawed Cedar Cigar Boxes, go to Established 1880

Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

Buyers Come and Go.

Arrivals:—Simon Ruppin, of S. Ruppin, Dionisio Hevia, of D. Hevia, and Alfredo Selgas, of Selgas, Suarez & Co., New York; John E. Sutter, of John P. Sutter & Bros., New York and Chicago; A. C. Waldman, of Waldman & Co., H. Lanfield, of Lanfield & Steel, Peter Wohl, of Wold & Comstock, and W. R. H. Crump, of Crump Bros., Chicago; Mike Friedman, of Taussig & Co., Chicago and New York; Angel L. Cuesta, of Cuesta, Rey & Co., Thomas Englehardt, of Engelhardt & Co., M. San Martin, of P. San Martin & Co., and Alvaro Garcia, of Garcia & Vega, Tampa; D. Frankel, of Frankel, Gerdts & Co., San Francisco.

Returned:—Eustaquio Alonso, of Cifuentes, Fernandez & Co., and Gerald Smith, of Leslie Pantin, Habana.

Departures:—B. Balbin, E. J. Stachelberg, Francisco Diaz, O. Esberg, for Tampa; Avelino Pazos, Alfredo Selgas, Sol Hamburger and Simon Ruppin, for New York; Abe Lanfield and Fred. C. Meyer, for Chicago; E. S. Jarret, for Los Angeles, Cal.

Havana Cigar Manufacturers

A very slight improvement in orders from the United States has to be chronicled so far as our cigar manufacturers are concerned. Some commission merchants also report that they have received more orders from Germany again, but the English market seems to be still in the dumps for reasons previously stated. However this cannot last, as the average smoker of imported cigars, and who is as a rule a man of means, will prefer to smoke a cigar made from the 1908 crop in preference to the rank tasting ones of last year's growth, even if the latter are considerable cheaper. The year 1909 is going to be a prosperous one for nearly everybody, and therefore the Havana cigar manufacturers are bound to get their share of this coming prosperity.

H. Upmann & Co. shipped 850,000 cigars last week, and their H. Upmann factory has gradually increased the number of cigarmakers, a sure sign that the hard times are over at last.

Sol was the recipient of some extra high priced orders of cigars from the United States, and also from Germany. Patience, perseverance and honesty in all their dealings are the three cardinal virtues which have helped Behrens & Co. to weather all the hard times and led them steadily on towards the constant growth of their business, and extending the fame of Sol and Luis Marx cigars to all countries where imported cigars are consumed. They only buy Vuelta Abajo leaf from the lowland sections, and the price is only a secondary consideration as long as the "aroma" is there.

Buying, Selling and Other Notes of Interest.

Perez y Obeso had a big week, as they sold 2,100 bales of Vuelta Abajo.

The trust is reported to have made some heavy purchases again this week, summing up close on to 3,000 bales.

Sobrinos de Antero Gonzalez were sellers of 1,047 bales of all kinds of leaf to their various customers, although a small part has not yet been registered. They shipped 3,500 bales of leaf tobacco per Spanish steamer Reina Maria Cristina, to the Spanish Regie.

(Concluded on page 16)

CABLE ADDRESS "CALDA" TELEPHONE 607

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A B C 4TH AND 5TH EDITION

LEAF TOBACCO

OFFICE & WAREHOUSE MONTE 156

P.O. Box 595 HAVANA, CUBA

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

Take no other but the Genuine

Established 1869

Incorporated 1893

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark and Signature of Juan F. Portuondo

There are more IMITATIONS of this old established and JUSTLY FAMOUS brand of cigars than any other cigar in the world.

MANUFACTURED ONLY BY

The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227 Amsterdam, Holland. OFFICE: 183 Water St.
Cable Address: "HERE." NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ
Mendelsohn, Bornemann & Co.
Importers of HAVANA TOBACCO
and Commission Merchants
New York Office: 196 WATER STREET
Havana, Cuba: MANUEL SUAREZ y CA., Amistad 98

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, October 27.

New York Leaf Market.

The leaf tobacco market has been moderately active during the past week, and considerable quantities of tobacco changed hands, although the bulk of the business done was made up of small lot sales. The available supply of binder stock is moving off at a rather lively rate, and yet buying of Wisconsin crops of the 1908 production is now on the decline, notwithstanding that that State is the principal source of supply. Pennsylvania leaf of the 1907 crop has also been participating in a rather lively market, and in that State, too, there is practically no buying yet of the new crop.

Zimmer Spanish has developed into an activity that is slightly above normal, not to say speculative.

In Sumatra leaf the market was well maintained, and buying by manufacturers has been more spirited than for some weeks past.

A good trading in Havana leaf is also reported, and the new crops are taken to with some eagerness.

• • •

The Cigar Manufacturers.

There is no material change to report in the cigar manufacturing industry, and although there may be considerable of an improvement, it is less noticeable owing to the marked contrast between the present trade conditions and those of the average fall business. There is not the characteristic rush for goods for the holidays. Jobbing houses do not seem inclined to lay in the usual stock, indicating that they do not anticipate any special rush this year.

• • •

Tobacco Trade on Parade.

Members of the tobacco trade of this city will play an important part in the Taft and Sherman Business Men's Parade, which will be held on Saturday next, and the line of marchers will in number, it is now safely stated, exceed the most sanguine expectations that had at first been entertained by those in charge.

Liberal financial aid has also been extended by all the representative houses, and much credit is due to Messrs. Cullman, Sr., Cranz and Fox who have been working most earnestly for the attainment of the success which is now assured.

The tobacco section will be headed by E. A. Kraussman as Marshall, who will be assisted by two assistant marshalls and twenty-three captains.

The Eighth Regiment Band of seventy pieces has been engaged to render the music for this occasion.

The following list of contributors has been announced as having been received up to last Saturday:

Cullman Bros., F. & E. Cranz, F. Miranda & Co., Julius Marqusee, E. A. Kraussman, E. Hoffman & Son, Rose & Wobbe, A. Cohn & Co., J. W. Merriam & Co., Palmer & Co., E. Rosenwald & Bro., Weil & Sons, Schroeder & Arguimbau, Carl Vogt Sons, S. Rossin & Sons, G. Falk & Bro., Meyer & Mendelsohn, H. Duys & Co., M. Ertheiler & Son, Elias Bach & Son, Isaac Meyer & Co., Fred Schulz's Son, L. Schmid & Co., Sartorius & Co., Jos. S. Gans & Co., Gustav Salomon's Sons, E. Spingarn & Co., C. H. Spitzner & Son, Fred Frese & Son, Goldsmith & Block, Rothschild & Bro., Selgas Suarez & Co., Heinrich Neuberger, Edward Arendt & Son, Julius Marqusee & Co., Leonard Friedman & Co., Hinsdale Smith & Co., Louis P. Sutter & Bros., Inc., Florida Tobacco Co., Acker & Co., H. Koenig, Popper & Co., Isaac J. Bernheim, P. & S. Loewenthal, William R. Boyce & Co, Max Gans & Son, J. Holzman, Jos. Hirsch & Son, M. F. Schneider, Kutinsky, Adler & Co., J. Del Monte & Son, Sylvester & Stern, S. L. Goldberg & Sons, Ernest Ellinger & Co., J. Lichtenstein & Co., Lichtenstein Bros., P. Dennerlein & Son, L. Gershel & Bro., F. C. Linde, Hamilton & Co., Havemeyer & Vigelius, A. Montanez & Co., Arguelles, Lopez & Bro., Isaac Dankowitz, S. Ruppin, Mendelsohn, Bornemann & Co., B. Rosenbluth, Friend & Co., Otto Malchow & Co., J. Cohn & Co., Lewis Bros., M. Jacoby, Owl Commercial Co., Hamburger Bros. & Co., C. C. Hamilton & Co., Gustav Salomon & Bro.

• • •

Trade Notes.

A recent incorporation was George H. Crawford. The incorporators are George H. Crawford, Dorothy Marie Crawford and Wayne Dumont. The company is to operate restaurants, news stands, tobacco, cigars, etc.

—

Chas. J. Lederman, leaf dealer of Lancaster, Pa., was a visitor in this market last week.

—

Gans Bros., cigar manufacturers of 417 East Seventy-sixth street, are at present experiencing a good run on their William The Fourth clear Havana cigars. The Ganbro and El. Cura, two other products of the house, are large sellers in the city, notably in the business section, where an excellent demand has been created, while the William The Fourth in all the popular sizes can be found in all high class hotels and cafes.

—

Jos. Abrahams, of 204 Pearl street, has been doing good work lately on the Royal Picaduro, which is a 1⅞oz. package of Havana scrap put up expressly for those who like a good smoke. The tobacco can be used for either pipe or cigarette.

—

Burglars have again become active in the leaf district. They entered the factory of J. Cruz, 116 Maiden Lane, and also the factory of Mr. Rosenthal, at 93 Maiden Lane, the early part of last week, and from each place they took away a good supply of cigars. Two men walked in the Fletcher street entrance to the building occupied by L. Sutter & Bros. and picking up a bale of fine Florida walked out. No trace has been found so far, of any of the goods.

—

Schinasi Bros., manufacturers of the Natural and Egyptian Prettiest cigarettes, have notified the trade that they have no connection whatever with the American Tobacco Company or any of its affiliated concerns. They were compelled to do this owing to the persistent rumors which were going around that they had joined the trust.

—

A slight fire occurred in the warehouse of C. C. Hamilton & Co., on South street near Burling Slip, last Friday, but it was put out before much damage was done.

—

Theo. Beckhardt, the leaf salesman for M. Oppenheim, who returned from his Eastern trip two weeks ago in poor health, is dangerously sick at his residence with pneumonia.

—

Norman Solomon, who just returned from a buying trip in the Connecticut tobacco fields, left for York, Pa., Tuesday, where he expects to enlarge his holdings if he can get the right goods.

—

Harry S. Lederer, the pipe man of 66 Nassau street, is calling on his Eastern trade this week.

The Elk Cigar Company, of White Plains, was incorporated with a capital of $100,000. The directors are Thomas Fitzpatrick, 305 West Fifty-fifth street, Richard Grant, 96 Tenth avenue, New York and Gilbert D. Steiner, 1944 Eigthy-fifth street, Brooklyn.

—

Harry H. Moore Tobacco Company, of Lockport, N. Y., was incorporated this week with a capital of $25,000. The directors are Emma Moore Fenton, Harry J. Fenton and Robert A. Stephanski, Jr., all of Lockport.

—

The El Regano Company, cigars, was incorporated with a capital of $5,000. The directors are John J. Gavin, Corona, L. I., Victor F. Lecoq, Jr., 325 West Ninety-third street, and M. Davis, 534 West 152d street, New York.

1908 FLORIDA SHADE GROWN.

Among the first offerings of 1908 Florida shade grown tobaccos is that of the Florida Tobacco Company, who claim to be the largest exclusive raisers and packers of Florida shade grown tobacco.

In an announcement appearing elsewhere in this issue they call attention to the fact that a large percentage of their offerings are the fine light wrapper grades, which in burn, color, texture and yield are particularly desirable.

Their packings include a great variety of sizes and grades, so that they are in an excellent condition to meet the requirements of any manufacturer.

FINEST BANDS AT LOWEST PRICES
WE BEG TO ANNOUNCE
A
25% REDUCTION
ON ALL
STOCK BANDS
IN OUR
CATALOGUE
American Lithographic Co.
NEW YORK.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

THE LOCAL TOBACCO NEWS

Considerable interest was manifested this week in the leaf tobacco market, and a fairly active business resulted. Offerings of choice Pennsylvania and Zimmer Spanish found ready buyers at reasonable prices, and as one leaf man expressed it, there was really more trouble in getting available supplies than there was in finding buyers who were willing to take goods at fair figures. Altogether the market showed a more healthy condition than for many weeks past, and there are not a few in the leaf trade, and who are in pretty close touch with every leaf center, who declare that there is not an over-abundance of goods in the market. They believe it probable that as soon as manufacturers find themselves getting truly busy and discover the actual need of additional supplies, that they will also find the market none too able to meet their wants.

The Sumatra market was hardly up to the standard in volume of business during the past week, seed leaf seemingly having a special call.

The Havana market has not changed materially, although no transactions of special note were reported. Factory vegas are eagerly enough sought for, but the available supply seems somewhat limited.

The cigar trade has been moderately fair with a number of the factories and in a few exceptional cases the activity reported last week has continued. It is reasonably certain that this month's business will show a favorable increase over the month of September, which was by no means a satisfactory period.

By reason of an attempt to impose a mercantile tax on the Union League, one of the oldest and largest clubs in the city, it was brought out at a hearing in the Superior Court, on an appeal from the Board of Mercantile Appraisers, to have repealed the injunction granted against them restraining them from taxing the pool and billiard rooms of the club, that the cigar business of the Union League in one year amounts to $72,000, and that the club's earnings from the sale of cigars were $7,000 per annum. This will be interesting reading for the average retailer, many of whom can not earn as much in seven years in their retail stands.

At a sale of the stock and fixtures of the La Hilda Cigar Factory, held last Friday at 231 Chestnut street, the former factory premises, all stocks of cigars on hand brought high prices, and a considerable sum was realized. But the fixtures brought little or nothing. There is much talk on the street as to what the La Hilda Cigar Factory proposes to do to wind up its affairs, but no one seems willing to vouchsafe a full and complete reply. As nearly as can be ascertained the affairs are to be entirely liquidated and the company go out of existence. Charles M. Gudknecht, who has lately been President of the La Hilda Cigar Factory, has taken an office in the Drexel Building.

It has been rumored this week that Mr. Dusel, recently retired from the firm of Dusel, Goodloe & Co., will again enter the cigar trade of this city, and that he has secured a store room somewhere in the immediate vicinity of Seventh and Chestnut streets, and will do both a retail and jobbing business as soon as the necessary improvements can be made and the desired stock secured.

F. Kuhn & Bro. have taken the exclusive selling agency of a new cigar manufactured by the American Cigar Co., and they are already engaged in doing some very active work on it.

The engagement of Jacob Loeb Langsdorf, son of Isidor Langsdorf, of the well known cigar manufacturing firm of A. Roig & Langsdorf, to Miss Teller, a daughter of the late B. F. Teller, has been announced.

G. W. Worthington, well known in the retail cigar trade of this city, will soon embark in the retail trade, having secured a stand in the Crozier building on Chestnut street.

D. Kalberman, representing Jos. Hirsch & Son, Sumatra importers of New York, has been making the rounds of the trade in this city this week.

"Let men smoke. Good tobacco, used moderately, is a sedative for the nerves. You can no more stop men smoking than you can stop them breathing." This opinion, uttered by Dr. Rachel Skidelsky, was the bomb which created consternation at a meeting of the Woman's Club in the home of Mrs. A. B. Nesbit, 1617 North 16th street, yesterday.

EXCEPTIONAL CIGAR BAND OFFER.

In the advertising columns of this issue will be found an announcement of the American Lithographic Co., of New York, offering "Finest Bands at Lowest Prices." The fact is, the company is offering a special reduction of 25 per cent. on all stock bands in their catalogue.

It is needless for us to comment on the high class work produced by the American Lithographic Company, because that is a well known and fully recognized fact, and in view of it cigar manufacturers will not be slow in taking advantage of this unusual opportunity of securing their supply of bands at the greatly reduced rate, which brings the A. L. Co.'s high class bands down to a price as low as those of a much inferior quality, and it can be reasonably expected that this offer will promptly create a tremendously heavy demand for their product.

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

Published Every Wednesday
BY THE
TOBACCO WORLD PUBLISHING CO.

No. 224 Arch Street, Philadelphia

Cable Address, "Baccoworld." — Havana Office, Prado 36, Altos.

ADVERTISING RATES ON APPLICATION.

By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
Foreign Subscription, for all Countries of the Postal Union and Canada, $2.00 the Year.

Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, OCTOBER 28, 1908

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

ACADEMY JUNCTION. 16,479
For cigars. Registered October 21, 1908, at 9 a m, by Capital Cigar Co., Annapolis, Md.

AEROPLANE. 16,480
For cigars, cigarettes and cheroots. Registered October 21, 1908, at 9 a m, by Wm. Steiner, Sons & Co., New York.

OBVIO. 16,481
For cigars, cigarettes and cheroots. Registered October 21, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

LA AGRADA. 16,482
For cigars, cigarettes and cheroots. Registered October 21, 1908, at 9 a m, by Moller, Kokeritz & Co., New York. A re-registration.

EL CANTOR. 16,483
For cigars, cigarettes and cheroots. Registered October 21, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

COMPLACIDO. 16,484
For cigars, cigarettes and cheroots. Registered October 21, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

SOSEGAR. 16,485
For cigars, cigarettes and cheroots. Registered October 21, 1908, at 9 a m, by Moller, Kokeritz & Co., New York.

16,486. Not issued.

PILGRIM MAID. 16,487
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 21, 1908, at 9 a m, by American Lithographic Co., New York.

LIBERTY ROCK. 16,488
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 21, 1908, at 9 a m, by American Lithographic Co., New York.

PILGRIM ROCK. 16,489
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 21, 1908, at 9 a m, by American Lithographic Co., New York.

DOMESTIC HAVANAS. 16,490
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 21, 1908, at 9 a m, by Eugene Gallagher & Bro., Columbus, O.

HAPPY GUS. 16,491
For cigars. Registered October 21, 1908, at 9 a m, by Blumenthal & Co., New York.

HI-LE-HI-LO. 16,492
For cigars. Registered October 21, 1908, at 9 a m, by Blumenthal & Co., New York.

K. B. SMOKER. 16,493
For cigars, cigarettes, chewing and smoking tobacco. Registered October 21, 1908, at 9 a m, by Kupferman Bros., East Boston, Mass.

EL ESPIRITU. 16,494
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 22 1908, at 9 a m, by American Lithographic Co., New York. A re-registration.

THREE BELLES. 16,495
For cigars. Registered October 22, 1908, at 9 a m, by A. Sleutler, New York.

HAND ART. 16,496
For cigars, cigarettes and cheroots. Registered October 22, 1908, at 9 a m, by Marcero Bros. & Spietz Co., Detroit, Mich.

HAND WORK. 16,497
For cigars, cigarettes and cheroots. Registered October 22, 1908, at 9 a m, by Marcero Bros. & Spietz Co., Detroit, Mich.

CRANE'S BONANZA. 16,498
For cigars, cigarettes and cheroots. Registered October 22, 1908, at 9 a m, by Marcero Bros. & Spietz Co., Detroit, Mich.

RECEIPT. 16,499
For cigars. Registered October 22, 1908, at 9 a m, by Krone Bros., Fort Smith, Ark. A re-registration.

KUSTO. 16,500
For cigars, cigarettes and cheroots. Registered October 23, 1908, at 9 a m, by T. A. Wadsworth, Detroit, Mich.

NU KIND. 16,501
For cigars, cigarettes and cheroots. Registered October 23, 1908, at 9 a m, by A. J. Goldsmith, Allentown, Pa.

THE BROKEN LEAF CIGAR. 16,502
For cigars. Registered October 23, 1908, at 9 a m, by Andrew Wasmuth, Dayton, O.

MAISON ROUGE. 16,503
For cigars, cigarettes and cheroots. Registered October 23, 1908, at 9 a m, by Klingenberg Bros., New York.

CONTAINER. 16,504
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 23, 1908, at 9 a m, by Jos. Weinreich, Dayton, O.

KEY CITY. 16,505
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 23, 1908, at 9 a m, by Jos. Weinreich, Dayton, O.

N. & U. TWO-TEN. 16,506
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 23, 1908, at 9 a m, by Jos. Weinreich, Dayton, O.

STRATEGOS. 16,507
For cigars. Registered October 23, 1908, at 9 a m, by John Steigerwald & Co., Philadelphia.

HAYMAN'S SPECIAL. 16,508
For cigars, cigarettes, chewing and smoking tobacco. Registered October 23, 1908, at 9 a m, by Wm. Hayman, Cambridge, Mass.

VINDEX. 16,509
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered October 24, 1908, at 9 a m, by Chas. E. Bowman, Hagerstown, Md. A re-registration.

Our New 1908 Packing of

Florida Shade-Grown Sumatras

Embracing the Finest and Choicest

LIGHT WRAPPERS

That can be Produced in this Country are Now Ready for the Market

PERFECT BURN
UNIFORM COLORS
ENORMOUS YIELD
EXCELLENT TEXTURE

QUALITY

ALL GRADES AND ALL SIZES

FLORIDA TOBACCO COMPANY

No. 131 Maiden Lane, New York
or
Quincy, Florida

LARGEST EXCLUSIVE GROWERS AND PACKERS

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

Fancy Cigar Boxes

FOR

Holiday Trade

Of Beautifully Polished Cedar or Mahogany

With Lids Printed in Gold or Silver

Fitted with Compartments

Made in Any Size or Style, with Your Own Brands and Labels

¶ Make Your Christmas Goods Attractive

Samples and Prices on application

Henry H. Sheip Mfg. Co.

Columbia Ave. and Sixth St.

PHILADELPHIA

We Make The Best **Peach & Prune Essences** In the Market

ACME EXTRACT & CHEMICAL WORKS

E. G. Eckert, Proprietor — Hanover, Pa.

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

MALUTKA. 16,510
For cigarettes. Registered October 24, 1908, at 9 a m, by I. Mogulevsky, Philadelphia.

ADAMS' SMOKERS. 16,511
For cigars. Registered October 26, 1908, at 9 a m, by Adams Cigar Mfg. Co., New York.

SENORITAS DE CUBA. 16,512
For cigars. Registered October 26, 1908, at 9 a m, by Lane & Connelly, San Francisco, Cal.

DIXIE LASS. 16,513
For cigars. Registered October 26, 1908, at 9 a m, by Arguelles y Ca., Ybor City, Tampa, Fla.

DIXIE GUARDS. 16,514
For cigars. Registered October 26, 1908, at 9 a m, by Arguelles y Ca., Ybor City, Tampa, Fla.

SOUTHERN GRACE. 16,515
For cigars. Registered October 26, 1908, at 9 a m, by Arguelles y Ca., Ybor City, Tampa, Fla.

CARNELIAN CLUB. 16,516
For cigars. Registered October 26, 1908, at 9 a m, by Arguelles y Ca., Ybor City, Tampa, Fla.

BOLGOMA. 16,517
For cigars. Registered October 26, 1908, at 9 a m, by Arguelles y Ca., Ybor City, Tampa, Fla.

SINGLE TAX. 16,518
For cigars. Registered October 26, 1908, at 9 a m, by A. A. Schafer, Macomb, Ill.

SAM ANNA. 16,519
For cigars. Registered October 26, 1908, at 9 a m, by I. A. Bright, Shillington, Pa.

GOPHER. 16,520
For stogies. Registered October 26, 1908, at 9 a m, by Harry Greenwold, Cincinnati, O.

KIN HEE. 16,521
For stogies. Registered October 26, 1908, at 9 a m, by Harry Greenwold, Cincinnati, O.

VIX. 16,522
For stogies. Registered October 26, 1908, at 9 a m, by Harry Greenwold, Cincinnati, O.

SQUIRREL. 16,523
For stogies. Registered October 26, 1908, at 9 a m, by Harry Greenwold, Cincinnati, O.

ALEXANDER OF MADEDONIA. 16,524
For cigars, cigarettes, chewing and smoking tobacco. Registered October 26, 1908, at 9 a m, by Eagle Cigar Co., Chicago, Ill.

The Selling Qualities of the

Usona Self-Closing Tobacco Pouch

are unequalled. The biggest, fastest and most profitable seller of any similar device on the market. Operated with one hand; opens by a simple thumb pressure; closes automatically; prevents waste and annoyance and will not leak. A staple novelty, extensively advertised and immensely popular.

RETAIL PRICES:

No. 1—Small size, Imt. Leather, 25c. No. 2—Large size, Leather, 50c. No. 3—Special finish Grain Seal or Snake, packed in individual white enamel boxes, $1.00.

DISCOUNTS TO TRADE:

Dozen lots, any assortment, 30 per cent; Gross lots, any assortment, 40 per cent. Three display easels packed with each gross lot. All express or mailing charges prepaid on cash or C. O. D. orders.

OUR SPECIAL ONE-TIME CASH OFFER: For $5.00 we will send prepaid half dozen Imitation Leather, half doz. Leather, one-sixth doz. Seal Grain and one-sixth doz. Snake Skin Pouches, with two handsome display cards. This is less than our gross discount price. If you are not handling these pouches we give you this unusual opportunity to test their wonderful selling power.

The Self-Closing Pouch Company, 552. Culver Way, St. Louis, Mo.

T. J. DUNN & CO.

Makers of the

BACHELOR CIGAR

401-405 E. 91st Street, NEW YORK

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc

Factory: LANCASTER, PA.

MARCERO'S BONANZA. 16,525
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 28, 1908, at 9 a m, by Marcero Bros. & Spietz, Detroit, Mich.

RED SWAN INN. 16,526
For cigars cigarettes and cheroots. Registered October 28, 1908 at 9 a m, by T. A. Wadsworth, Detroit, Mich.

PITTSBURG GIRLS. 16 527
For cigars, cigarettes and cheroots. Registered October 28, 1908, at 9 a m, by The Duquesne Cigar Co., Pittsburg, Pa.

VAN WINKLE. 16,528
For cigars. Registered October 28, 1908, at 9 a m, by Fehsenfeld Cigar Co., Baltimore, Md.

Not Eligible.

Rambo, La Mayoria, El Mentado, Meloso, Palador, Handy Andy, Hunky Dory, Peter Piper, Honor Brand, Trunk Line, La Afinidad, Esperanto, K. B. Havana Trophy, The Councillor, Me Too, Ruxton, Traveling Salesman, The A. W. Cigar, Rosadora, Mimosa, Gilt Edge, Flor de Monte, The Compass, Old Faithful, Copper King, Speedway, Listen Hear, Regal, Nabob, Siola, La Bella de Venezia, Nirvana, Red Swan, Reo, Navidad, King Richard.

Transferred.

BUEN RATO. 16,398
For cigars, cigarettes and cheroots. Registered October 10, 1908, by Moller, Kokeritz & Co., New York, was transferred on October 24, 1908, to Henry Muller & Son, New York.

Correction.

THAT GOOD OLD STYLE CIGAR. 16,476
For cigars. Registered October 20, 1908, by Paris-Murton Factory, Minneapolis, should have read by Edgar C. Walters, Minneapolis.

Portuguese Tobacco Monopoly

Consul General Louis H. Ayme, of Lisbon, in stating that the manufacture and sale of tobacco in Portugal is a Government monopoly, the concession to carry on which was sold to a company, gives the following particulars of its operations:

"The Companhia dos Tabacos de Portugal is a limited liability stock company, whose capital stock is 9,000,000 milreis. The par value of shares is 90 milreis; present value 48 milreis. (As the gold value of the milreis has varied the values given may be taken as equivalent to United States dollars. The present low rate of shares is partly due to litigation among the stockholders.) The majority of shares is held by various banking institutions in Lisbon and Oporto and in Paris, France.

"The duration of the concession, which is for Portugal only, is nineteen years—from 1907 to 1926. Amount paid for the concession was 6,500,000 milreis, payable in four installments. The declared dividends and profits paid have been as follows: In 1903 4, 1904 5 and 1905-6 1,077,777 milreis each year, or 20 per cent. per annum; in 1906-7, 2,020,516 milreis, or 24 64 per cent. The quantity of tobacco manufactured during 1907-8, 1,954,883 kilos (kilo equals 2.2 pounds) of the value of 8,606,762 milreis."

—Mr. Alces, representing Simon Batt & Co., and Mr. Jacobs, with Saml. I. Davis y Ca., both of New York, have been visiting the dealers in high grade cigars in Philadelphia recently.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

CIGARS WANTED.—Will exchange six bales Florida Sumatra Leaf Tobacco, in lots of one or more bales, for Cigars—One bale 12 in., two 13 in., one 14 in., one 16 in. light, spotted; one medium-sized 16 18 in., no spots. All good burning quality. Address Box 17, care Tobacco World, Phila. 9-30r

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

WANTED—Union made Cigars, $20 and upwards, on commission, by reliable broker selling to cash houses only. Must be a good, reliable manufacturer, who can supply quantities. Address J. G., Box 19, care of Tobacco World, Phila. 10-7h

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

J. H. LIEFTINCK & ZOON
Sworn Tobacco Brokers
Office and Sample Rooms:
Brakke Grond and Frascati,
AMSTERDAM, HOLLAND.

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

Michael Hose — A. F. Brillhart

Dallas Cigar Co

Manufacturers of **CIGARS** & Dealers in

LEAF TOBACCO,

Dallastown, Penna

H. F. KOHLER

Nashville, Pa.

Maker of HIGH GRADE, HAND MADE

Seed and Havana and Fine Nickel Cigars

For Wholesale and Jobbing Trade

Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

LOUIS E. NEUMAN & Co.
129th TO 130th ST. AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

WOLF BROS.
Manufacturers of an
Exclusive line of
NICKEL GOODS
Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

W. R. DAUGHERTY & BRO.
Manufacturers of

Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

HAVAVA CORRESPONDENCE.

(Concluded from p. 9)

Simon Ruppin arirved here on the 12th instant and left again the 19th instant per steamer Havana. As the steamer Merida came in late on Monday afternoon, owing to the cyclone at sea, he virtually had only four working days (Saturday the boat leaves at 12 m.), but it was time enough for him to purchase 1,568 bales of Vuelta Abajo and Partido. He is said to be one of the largest importers of Havana tobacco, and being a thorough judge of leaf tobacco and what his customers want, he is a quick buyer, and usually makes four or more trips to Havana every year.

Manuel Menendez Parra disposed of 900 bales of Vuelta Abajo and Remedios. Don Manuel is one of our oldest leaf dealers and packers of Remedios tobacco, whom every buyer who comes to Havana does not fail to visit. Since Don Casimiro Heres has joined forces with him some of the finest lowland vegas from the Vuelta Abajo are also to be found for sale every year, and they seldom stay long in that warehouse before they are picked up by some of the connoisseurs.

Sol Hamburger did not make as long a stay this time as he usually does, but as he found 1,000 bales of suitable leaf at the right prices for the customers of Hamburger Bros. & Co., there was no necessity to enjoy the beautiful climate which we are experiencing now. Don Sol is a hustler above all, and he did not come here for his health. He is well liked here, although he is a close buyer, but he knows exactly what goods he wants for his trade.

Sylvester & Stern turned over 700 bales from their choice holdings of Partido and Remedios escojidas, while they are reported to have operated largely in Vuelta Abajo leaf in the country.

B. Diaz & Co. sold 600 bales of Vuelta Abajo and Partido during the past week to their customers.

B. Balbin made some good sized purchases of Vuelta Abajo leaf for their Tampa factory.

Jorge y P. Castaneda closed out some 550 bales of their Partido packings and vegas of Vuelta Abajo.

E J. Stachelberg and O. Esberg increased their holdings of leaf tobacco by further purchases.

Rz. Bautista & Co. disposed of 500 bales of Remedios and Vuelta Abajo.

Francisco Diaz made a good investment by buying several fine vegas of Vuelta Abajo.

Cardenas & Co. turned over 450 bales of all kinds of leaf, amongst which were two vegas of the first order, from San Juan y Martinez, acquired by Gonzalez & Fisher, of Tampa. Cardenas & Co. are receiving constantly new lots from the country, which they are selling almost as quickly as they receive them. In three weeks they reduced their stocks by 2,000 bales.

Abe Lanfield has bought several choice vegas of Vuelta Abajo.

A. Pazos & Co. sold 409 bales of Vuelta Abajo and Partido during the past week. Don Avelino Pazos, accompanied by his wife, left by the steamer Havana for a short vacation and recreation trip to New York.

A. L. Cuesta, who came here on Thursday last to look at some lots of tobacco which were offered to him, was suddenly called by cable to return to Tampa, owing to the sickness of his son.

A. M. Calzada & Co. disposed of 350 bales of Remedios. Don Antonio was away again on a trip to the Vuelta Abajo, where he was fortunate enough to secure several small but choice vegas from the lowland section of San Luis and San Juan y Martinez, aggregating about 400 bales. The vegas had been held there above the market by the farmers, but Don Antonio arrived just in the nick of time and purchased them at fair prices, so he is now enabled to offer them to his customers at the right figures.

Muniz Hnos. & Co. closed out 300 bales of Vuelta Abajo and Remedios.

A. Moeller shipped 1,469 bales of leaf tobacco to Bremen and Hamburg.

Suarez Hnos. turned over 300 bales of Vuelta Abajo.

J. F. Berndes & Co. shipped 545 bales of all kinds of leaf to Bremen and Austria.

Jose F. Rocha was a seller of 300 bales of Vuelta Abajo and Partido last week.

Francisco Rocha, brother of Don Jose, returned recently from a several months vacation trip to Spain.

Gonzalez y Miguel sold 146 bales of Remedios and Partido during the past eight days.

Leslie Pantin was a shipper of 736 bales of leaf tobacco to the United States.

Loeb-Nunez Havana Co. are receiving lots from their various packings each week, are now holding some very choice vegas of Vuelta Abajo, Partido and Remedios, and are disposing of them right along to their customers. The arrival of Don Leopold, noted in last week's letter was a mistake, as while he is expected here shortly he has not yet been able to get away from New York.

RECEIPTS FROM THE COUNTRY.

	Week ending Oct. 17 Bales	Since Jan. 1 Bales
Vuelta Abajo	10,234	222,536
Semi Vuelta	1,159	14,950
Partido	1,663	31,121
Matanzas	—	413
Remedios & S. Clara	9,289	124,120
Mayari	158	8,856
Total	22,503	401,996

—W. W. Stover, a former puddler at the American Iron and Steel Works, Lebanon, Pa., has purchased the Harry Hartman cigar store opposite City Hall. Mr. Stover has many friends and will doubtless prosper as a tobacco dealer.

—H. C. Martin has disposed of his cigar stand at Waterloo, Iowa, to L. R. Waugh.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.
Growers and Packers of
Fine Cigar Leaf Tobacco
Fine B's and Tops Our Specialty
Critical Buyers always find it a pleasure to look over our Samples
Samples cheerfully submitted upon request
P. O. Box 96

B. F. Hoffman — N. R. Hoffman
Buy Penna. Broad Leaf B's
Direct from Packers
HOFFMAN BROS.
Growers and Packers
BAINBRIDGE, Lancaster County, Pa.
Old B's Our Specialty {1905 1906 1907} **Crops**
Samples gladly submitted on application

H. H. MILLER
Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.
PACKERS and DEALERS in **Leaf Tobacco**
Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf
Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN
Packer of and Dealer in
LEAF TOBACCO
142 North Market St.
United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN
Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specially
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN
Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER
Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
Lemon and Arch Sts. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 27th St. Brooklyn, N.Y.
Branch Office,
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

Tobacco Manufacture in Corsica.

Consular Agent Damiani reports to Consul-General Robert P. Skinner, of Marseille, that the manufacture of tobacco upon the island of Corsica is not controlled by the State as it is in continental France, and that opportunities exist from time to time for the sale of Kentucky leaf for wrapping purposes. It appears that at present manufacturers procure their supplies through French and German importers from the United States. Mr. Damiani suggests that American firms should be able to control this business direct. Fine, large leaves of black Kentucky tobacco are required, packed preferably in half hogsheads. The national directory contains names of manufacturers of tobacco in Corsica, which may be obtained from the Bureau of Manufactures.

—The results of the amber production in Prussia, now a Government concern, are published for the year 1906. The yield in cash was $1,065,374, and the expenses $664,000. Thus there is shown a profit of $374,374. The number of hands employed in working this industry, which is in the neighborhood of Konigsberg, is 844 men and 268 women. The business is said to be handicapped for want of labor. It is said that the Prussian Government will in the future pay more attention to the manufacture of compressed amber.

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Irving Place and 16th St.
NEW YORK CITY

One block from Union Square. Surface, Elevated and Subway Cars. Midway between leading Wholesale and Retail Stores and Theatres, and yet far enough from Broadway to insure comfort and freedom from the noise and bustle of that thoroughfare. Perfectly Quiet Locality and Homelike in every respect.

EXCELLENT CUISINE.

EUROPEAN PLAN: Single Rooms, $1 per day and up; Room with Bath, $2 per day and up; Parlor, Bedroom and Bath, $3 per day and up.

AMERICAN PLAN: $3 per day upward.
Club Breakfast. Table D'Hote Dinner.

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The John F. Hollingsworth Co.

C. H. GODFREE,
Manager. 7-8ca

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application

Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR

Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

Mc Sherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

THE TRADE in LANCASTER.

Not So Active as Last Week, but a Fair Business in Small Lots.

Lancaster, Pa., Oct. 26.

There is still a fairly active trade in leaf tobacco although there has been a slight decline in the activity since our last report. The transactions concluded were of small volume, and not even as numerous. Buying in the local districts has almost ceased, as farmers have been demanding higher prices than even the most eager buyers could stand for at the present stage of the game, and it now seems likely that they will have an opportunity of holding their crops for some time. The approach of the national election has now a great deal to do with business, and has no doubt affected the leaf market.

There is not much change to be noted in the conditions of the cigar manufacturing industry, and we will await with some interest the results of the month's business as it will be portrayed by the return of stamp sales.

Kofroth & Mellinger, of Rothsville, have purchased a property in that town which they will use for cigar manufacturing purposes.

On Monday morning last the large factory of the United Cigar Manufacturers' Company, of New York, located at Steelton, was started, giving employment to more than 500 men and girls. It is stated that employment will be given to nearly that many more as soon as certain work in connection with the erection of the building can be completed—probably this week.

This plant is said to be the fourth largest of its kind in the country, and it is equipped with all the modern appliances for the manufacture of goods. Certainly the starting of this plant will be a boom to the borough of Steelton.

S. R. Kocher, a cigar manufacturer of Wrightsville, has returned from a week's visit among his jobbing trade and reports meeting with encouraging success.

A. J. Hinsey, who manufactures a scrap chewing and smoking tobacco at Akron, was successful in increasing the output of his factory fully 100 per cent. within a month.

Leaf Tobacco Markets

NEW YORK STATE.

Baldwinsville.—No buyers are in the field and no sales have been reported. The crop in the sheds is in excellent condition.—Gazette.

EDGERTON, WIS.

To all appearances the buying movement has about worked out for the present. The long continued dry weather has left the hanging tobacco in such condition as to preclude an examination of the leaf and until casing weather arrives it is probable that riding in the growing districts will be suspended. Prices of the closing sales for the earlier portion of the crop were well maintained as the following transactions coming to notice indicate:

J. B. Porter & Co., 15a at 10½ and 2c.
Ole Furseth, 11a at 10½ and 2c.
C. Christians, 11a at 10 and 2c.
J. Bickley, 9a at 10½ and 2c.
Gilley & Siondal, 6a at 10½ and 2c.
B. Lunde, 6a at 10½ and 2c.
C. Furseth, 4a at 10 and 2c.
Hans Julseth, 9a at 10½ and 2c.
Ludwig Johnson, 7a at 10 and 2c.
Ed. Renick, 5a at 10 and 2c.

Business in old leaf is picking up somewhat though transactions are largely among local packers rather than a movement towards manufacturing centers, which holders of large blocks are anxiously waiting for. F. S. Baines reports the purchase of 410 cases of the Brand packing of '07 at Evansville and 131 cases of Halverson & Bitters, Stoughton packers. Three lots of '07 from growers have been delivered in this market for the account of a New York firm.

Shipments: 1,208 cases.—Reporter.

We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

Dorean Hotel
(Brick, Fireproof)
Ocean Front at Vermont Av.
Atlantic City, N. J.
OPEN ALL YEAR

Gambol Room, Music, Ocean Front,
Refined Surroundings
Accommodations for 350 guests
Elegantly furnished
Rooms and bath—single or en suite
Dining rooms and sun parlors
overlooking ocean
Excellent Cuisine
New Grille a la America
Billiards, Shuffle Board, etc. Music
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For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
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Correspondence with the Jobbing Trade solicited.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515---517 North Cherry St.
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Daily Capacity: Five Thousand Boxes

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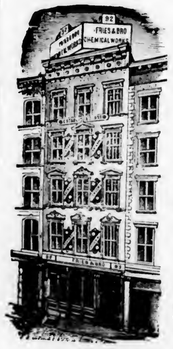
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS,
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No 463
CAPACITY 75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in
Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,
ROBESONIA, PA.



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92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1855 Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

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312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
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MANUFACTURERS
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SKETCHES & QUOTATIONS FURNISHED.
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257 to 265 West 17th Street, NEW YORK
SPECIALTIES
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MAKER OF
CIGAR BOXES LABELS
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ADEN BUSER Manufacturer of
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

Dealer in
LUMBER
LABELS
EDGING
ETC.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.

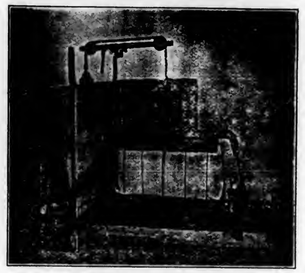
Steam Cigar Box Manufacturer

DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U. S. A.
Sole Owners and Manufacturers

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897



For All Kinds of Products Requiring Baling
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Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes,
Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

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Correspondence Solicited
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Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING
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TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS
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JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana	10c.
"S. B." Seed and Havana	5c.
"KATHLEEN O'NEIL"	5c.
"VUELTA SPRIGS" The Mellow Cigar	5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA

PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

THE TOBACCO WORLD

Established in 1881. Vol. XXVIII., No. 45. | PHILADELPHIA and NEW YORK, NOV. 4, 1908. | One Dollar per Annum. Payable in Advance.

LIBRARY Received NOV 1908 U. S. Department of Agriculture

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RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

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Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUMTRA TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

Reserved for
Heywood, Strasser & Voigt Litho Co.,
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(LORD LANCASTER, 10c.)

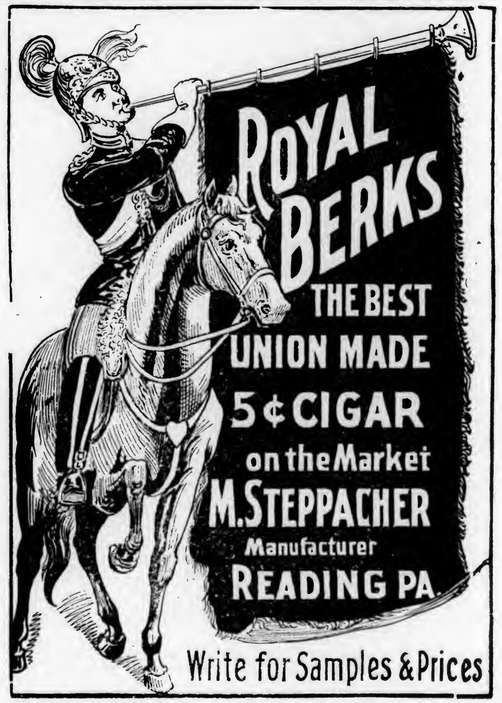
Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.



Wanted—CUTTINGS—SCRAPS—SIFTINGS
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Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 45 PHILADELPHIA, NOV. 4, 1908 One Dollar the Year

NEW ALABAMA CO. ORGANIZED

With Capital of $250,000 to Grow Tobacco in Florida.

Montgomery, Ala., Oct. 30.

Papers of incorporation of the Fraleigh Tobacco Company were filed for record in the office of Probate Judge Gaston, Tuesday. The concern, organized for the conducting of tobacco culture on a large scale, is capitalized at $250,000, divided into 25,000 shares of $10 each.

The central office of the company will be situated in Montgomery, though the property into the development of which the funds of the company will be placed, is situated near Madison, in Madison county, Florida.

The officers of the company are A. E. Fraleigh, Madison, Fla., President; E. W. Menefee, Pensacola, Fla., First Vice President; T. C. Smith, Madison, Fla., Second Vice President; S. J. Cassels, Montgomery, Ala., Secretary; Ola Sanders, Madison, Fla., Treasurer.

Of the stock of the company, $166,500 is paid in, the holders being A. E. Fraleigh, T. C. Smith, L. A. Fraleigh and E. W. Menefee, all of Florida, and all of whom are directors.

TEXAS GROWERS TO MEET

At Annual Gathering of the Texas Leaf Tobacco Assoc'n.

Houston, Texas, Oct. 30.

Nearly a score of Texas towns located in the tobacco growing districts of the State will be represented in Houston on November 10 when the Texas Leaf Tobacco Growers Association meets in annual session in the rooms of the Business League. President George S. Bruce has sent urgent invitations to tobacco men to be on hand and affirmative answers have been received from a large number. Representatives are expected from Orange, Beaumont, Nacogdoches, Woodville, Palestine, Crockett, Hallettsville and San Augustine.

President Bruce states that the sessions are always productive of much information which helps the tobacco growers to scientifically go about the cultivation of the weed. Samples of tobacco are brought over and the members examine and criticise it, pointing out where it is deficient or praising it if all right. There is always a lot of useful hints thrown out and the tobacco men look forward to the meeting with the hope that tobacco experts will be on hand. The government usually has a man or two to attend the meetings and give them the benefit of his experience. Methods of cultivating, curing and holding tobacco, together with market conditions, are talked over.

The officers of the association are as follows: George S. Bruce, Houston, President; William Blakesley, Hallettsville, Secretary and Treasurer; Friench Simpson, Hallettsville; John Hearn, Palestine; L. H. Gill, Redfields; Dr. J. E. Mayfield, Nacogdoches; L. H. Shelfer, Orange, and J. Blohm, San Augustine, all Vice Presidents.

STACHELBERG CIGARS in HAVANA

The Product of M. Stachelberg & Co. Has the Honors.

La Lucha, a Havana paper, in a recent issue made the remarkable announcement that a Havana dealer had placed an order for Tampa-made cigars, the product of M. Stachelberg & Co., in spite of the existing duty. La Lucha says:

"While the strike of the cigarmakers and the shortage in the tobacco crop may cause the manufacturers of Havana a great deal of annoyance, worry, and perhaps some anger, they are not to be considered as worthy of notice in comparison with what is about to happen to the local trade, whose interests have been so zealously guarded, whose trademarks have been so highly valued and whose precincts have been considered sacred.

"It would have required a stretch of the imagination to have believed that cigars were to be shipped from the States to Cuba. To have stated such a proposition one would have been regarded with pity and distrust. However wild as the assertion may appear, it is a fact tha. a prominent vendor of pure Havana cigars has placed an order with the well known firm of M. Stachelberg & Co., of Tampa, Fla., for a case of their fine, clear Havana cigars, and it is expected that one may soon enjoy the novelty and pleasure of smoking tobacco grown in Pinar del Rio, exported for manufacture, and re-imported for consumption in the city which has lent its name to the most famous cigars in the world.

"Perhaps the placard 'Choice clear Havana cigars, imported from Tampa,' may soon attract the attention of the smokers, and it will be interesting to note how they will treat the new line of goods. They will be assured that the cigars are made from the finest leaf produced in the Vuelta Abajo district, which after having been exported in the raw state returns as the manufactured article to pit itself against its stay-at-home kin.

"The order was given, it is said, because of a demand for the goods. It is stated that the American public has become accustomed to the Tampa cigar, and the tourists coming to Havana find the home cigars too green to suit them, hence the order. Mr. Stachelberg, who left for Tampa yesterday, will take a personal interest in seeing that the goods reach Havana on schedule time. It has been hinted that the local manufacturers will make an effort to place obstacles in the way of the importation of the goods, but this is not believed to be true. It is stated that the importation of these cigars will meet with a ruling that they shall pay the regular duty of $4.50 per pound, the weight of the box being included. In addition to this the imported cigars will be required to pay an ad. valorem duty of twenty-five per cent. If the weight of the box is included it will be made a test case, for such a ruling does not pertain in the States when the Havana manufactured article is imported. If the Cuban customs officials include the weight of the box, it is understood that steps will be taken to have such a ruling made in the States when the Havana goods come before the customs officials."

POOR YEAR for SUMATRA CO'S.

Expected Improvement Failed to Materialize.

Amsterdam, Oct. 16.

Money remains plentiful here. The Koloniale Bank has just offered 1,250,000 new shares, on which subscriptions will be received on October 30 at 103 per cent. The shares will be entitled to the full dividend on the fiscal year 1908, which will be at least 6 per cent. Like the other Dutch colonial enterprises which are interested in the sugar trade, the Koloniale Bank has worked very well in the last few years. It has been able to write down its interests in coffee plantations (which are losing propositions at present) to quite a low figure, and it has much enhanced the value of its sugar factories by making important reserves for this purpose out of current earnings. On the other hand, the tendency for tobacco shares has become dull.

At first it was thought that the autumn tobacco sales might fetch better prices, as the situation in America and Germany—the principal buyers of the Sumatra tobacco—has improved; but this expectation has not been realized. Owing to the inferior quality of the harvest, prices have again ruled very low, and the results obtained so far may be taken as final, as only one more sale will be made this year, comprising 19,194 bales, which cannot cause any material change in the results which have obtained to date. The financial results of many companies may already be guaged at present with some degree of accuracy, although exact figures cannot yet be compiled, the cost of production not yet being known fully. From present indications it may be concluded that the Arendsburg Tobacco Company will probably be the only one of the Dutch companies which will be able to maintain its dividend at a satisfactory rate—say 40 per cent., or possibly somewhat higher—whilst most other concerns will only pay meagre dividends, if any.—Jour. of Commerce.

Imperial's Half Million Blaze.

Mullins, S. C., Oct. 29.

A fire this week destroyed the building occupied by the Imperial Tobacco Co., owned and operated by J. P. Sale & Co., who are buyers for the Imperial.

In the building was about three hundred thousand pounds of tobacco, some of which was ready for export. This was a total loss. Several of two hundred employes had narrow escapes from losing their lives. The loss is estimated at $400,000, mostly insured.

TAMPA'S MODERN STORE.

Val. M. Autono Will Have Handsome New Quarters.

Tampa, Fla., Oct. 29.

The work of preparing new quarters for the cigar and tobacco store of Val M. Autono in his own building at the corner of Lafayette and Tampa streets is now being rapidly carried on under the supervision of Architect F. M. Curtis, and within the next two weeks will be ready for occupancy, when Mr. Autono will have one of the best appointed and most up-to-date establishments in the city.

The floor of the store room is now being lowered to the level of the street and a portion of the brick wall on the west side of the building is being removed to make room for a 25 foot show window, which will face on Tampa street.

The main entrance to the store will be at the corner of the building equally convenient for passers-by on either of the two thoroughfares, and there will be another on Lafayette street, the eight feet on this street between the two entrances being occupied by another show window.

The front of the room will be fitted up in most approved manner for the display of the excellent stocks of goods carried by the concern, among which special reference may be made to the line of B B B pipes which were recently awarded the grand prize at the Franco-British exposition, and in addition to doing a wholesale business in cigars as heretofore, the selling of tobacco and cigarettes in wholesale lots will also be taken up.

In the rear of the show room will be a neatly arranged office for the transaction of business; still further to the rear the shipping room.

Val Autono's store has long been regarded as one of the leading establishments in his line of business in the city and with the more commodious quarters into which he will shortly move he will be able to take rank with the best cigar and tobacco stores in the State.

Louisville Bans Cigarettes.

Louisville, Ky., Oct. 30.

The smoking of cigarettes by minors on the streets is not an offense under the law, but the sale of cigarettes to minors is prohibited. So many complaints have come to Chief of Police Haager from parents and others that he has decided to arrest all minors found smoking upon the streets. The chief says that the habit is particularly noticeable about theatre entrances and on Fourth avenue. It is the intention of the Police Department to make an example of some of these youths, and to leave it to the Police Court to decide what action shall be taken in meting out punishment, if any.

Chief Haager recognized that his authority is limited in the matter, but he is determined to break up, if possible, what so many people contend is a nuisance.

E. A. CÁLVES & CO. HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

Established 1825
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

H. Dolinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco
118 N. 3d St., Phila.

K. STRAUS — A. LOEB
K. STRAUS & CO.
IMPORTERS OF
PACKERS OF HAVANA LEAF TOBACCO
301 & 303 North 3rd St.
PHILADELPHIA.

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in Leaf Tobacco
228 North Third St., Philadelphia

LEOPOLD LOEB & CO.
Importers of Sumatra and Havana
and
Packers of Leaf Tobacco
306 North Third St., Phila.

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

L. KRUPPENBACH
IMPORTER OF HAVANA AND SUMATRA
DEALER IN LEAF TOBACCO
REGISTERED 1642-44 N. ELEVENTH. ST. PHILADELPHIA

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

TOBACCO NEWS OF THE HUB.

Hoping Trade Will Revive After the National Verdict is Rendered. Selling "Smuggled" Cigars.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]
Boston, Mass., Nov. 2.

We have had real "election weather" all week, and its continuance will help business, which has quieted down considerable the past few weeks. After the election tomorrow it is expected that business will improve rapidly, no matter who is chosen President.

The cigar factories of H. Traiser & Co. here have been closed down indefinitely, and some reports say they will not reopen here unless the Cigarmakers Union reduces the price of their labor. Hundreds of cigarmakers are now idle and the Union is assessing its working members to collect enough money to pay "out of work" benefits. A number of cigarmakers have started in the cigar manufacturing business for themselves, while others are out canvassing trade in other lines.

The large retailers and jobbers are ordering simply the goods that they need, and are ordering very lightly in holiday packings; in fact many will not order before December 1st, as most of the manufacturers are not busy, and they think they can get their orders filled promptly when they place them.

The jobbers ordered pipes in advance for a good holiday trade, and that is about all.

Jacob S. Bibas, a glib cigar salesman, came into the office of D. B. Brown & Co., Boston agents for the Bethlehem Iron Works, and represented himself as being a cook on a steamship plying between Boston and Cuba. "Every trip I smuggle into this country ten boxes of the best cigars in Havana," they allege he told them, "and I usually sell them to a broker on the first floor. He is away, however, and I wonder if you wouldn't buy them. Try one."

Brown smoked the weed and found it to be a nice Havana. Accordingly, he says, he bought 400 cigars from Bibas, and paid him $20 for the same. Several friends of Brown called in to see him on business matters, and he treated them to cigars. They lit them, took a few puffs, gave him a reproachful look, and then threw them away. "I have not seen any of them since, but I understand they think I tried to poison them," laughed Brown.

On Monday Brown espied the cigar peddler, and together with his friend, William Brown, accosted Bibas, and after some argument compelled him to accompany them to his office, on High street. Here the remonstrating cigar vendor was relieved of $8 in money and his watch and chain.

"Now, my fine cook," Brown told him, "when you bring back $12 more, which with $8 will make $20 you fleeced me out of, you can have your watch and chain back."

Saturday Bibas went to Chief Watts with his complaint, and Inspectors Conboy, Angell and Pierce arrested both the Browns, who are now out on $1,000 bail, awaiting trial. The whole case is causing much laughter among those stationed at police headquarters, many of whom have been stung by the same "smuggled cigar" game themselves, but never resorted to such drastic measures as those taken by the Browns.

Arthur Leo Myers, the Boston agent for the famous Melachrino cigarettes, is pushing the sale of No. 5, the 25 cent package, with much success.

Zona, the new 15 cent Turkish cigarette of the Ware-Kramer Tobacco Co., has made its Boston debut. The package is a white affair—white signifying purity. The cigarette is one of quality, and no doubt will have a good distribution here. R. D. Carnes has just returned from a good trip to the Pine Tree State.

Ralph M. Gans—Gans Bros., N. Y.—is in town taking orders for Ganbro and William IV. clear Havana cigars.

H. Y. Follett, of Follett & Co., cigarists, has returned from a business trip to New York.

Kid Nichols—Phillip Morris Co.—has left for a trip through York State.

L. Shapiro—Nestor Gianaclis Co.—is down Maine again, and sending the factory some nice business.

(Concluded on p. 18)

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr.

BREMER BROS.

119 N. Third St., PHILADELPHIA

WALTER T. BREMER

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

121 North Third Street

PHILADELPHIA

Tobacco

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. **308 Race St.** **Philadelphia**

Long Distance Telephone, Market 3025

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

Office and Warehouse: 630-636 N. Prince St.

Lancaster, Pa.

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SAMUEL HARTMAN & CO.

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5c. A HIGH GRADE CIGAR FOR 5c.

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SUCCESSORS TO

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HAVANA, CUBA Monte 56

NEW YORK 165 Front Street

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" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
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Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

Another Week of Active Business in Havana.

Although Sales Were Not Equal to the Previous Week, Yet they Covered 9,000 Bales Receipts from the Country Still Heavy, but Prices Remain Firm with No Prospect of Concessions by the Holders.

Special Correspondence of The Tobacco World.)

Havana, Cuba, October 26, 1908.

Business was active again in our leaf market during the past week, and while the sales show a couple thousand bales shrinkage as compared with the previous eight days, there are some good sized transactions pending, and if they had been realized the total sales would have been as large or larger than for the previous week. On the other hand, it is surprising how the receipts from the country are keeping up; compared with the same week last year they show an increase of 14,000 bales, so that the total receipts from January 1, 1908, to date are in excess of 96,000 bales as compared with last year.

Prices are very firm notwithstanding, and holders are showing no anxiety to press their goods, as in more than one instance the sellers would not come down a difference of half a cent per pound, and as the buyer would not increase his bid the trade was called off. Evidently the question of profit to our packers is an exceedingly close one, as otherwise in normal times no seller would let a buyer go if the difference was only one cent per pound. On the other hand the position of the buyer nowadays is not such an easy one, as by purchasing at present he has to figure upon a more or less heavy shrinkage in weight, and as the tobacco is not cured enough for the manufacturers to use he will have to carry his stock of goods for perhaps six months. Therefore, by making a close calculation and taking all the risks into consideration, he is acting right in trying to protect himself by insisting upon the acceptance of his bid, and not increasing the same by half a cent per pound. How the market is going to rule during the next three to six months nobody can tell. In the natural course of events it ought to advance upon all styles which are sold per quintal, in order to compensate the holder (whether seller or buyer) for the shrinkage in weight, but there have been cases where this has not taken place, and where the local dealers stood all the shrinkage themselves, and were finally glad to sell at the same prices they might have obtained three to four months earlier upon fresh weight delivery. A good many of our Spanish houses are rather deficient in their mode of calculation, and this would not happen to our wide awake American packers or dealers. Still there are some notable exceptions, and the constant contact with the American buyers has changed the business methods considerably from what they were twenty to thirty years ago.

The demand for Germany, Spain, Austria and other countries in Europe is keeping up for all low grades, and the trust and the independent cigarette manufacturers are still in the market for similar styles, so they disappear as fast as they arrive from the country, at slightly advancing figures.

Sales

this past week amounted to 9,082 bales in all, divided thus: Vuelta Abajo 2,950; Partido, 1,264, and Remedios, 4,868. Buyers for the United States are credited with 4,000, exporters for Europe, 3,700, and local cigar and cigarette manufacturers, 1,382 bales.

The exports of leaf tobacco from Havana during the past week were:

To the United States	4,055	bales
To Europe, Germany and Austria	3 686	"
To Buenos Ayres	131	"
Total	7,872	"

Buyers Come and Go.

Arrivals: Ben Rothschild, of Rothschild, Sons & Co., Chicago; Moritz Neuberger, of Heinrich Neuberger, Bremen, New York and Havnaa; Albert W. Kaffenburgh, of I. Kaffenburgh Sons, Boston; Carl Schroeder, of Schroe-

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

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R.Z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

der, Borgstede & Co., Bremen; Michael Hirsch, of J. Hirsch Sons & Co., Ltd., and L. Fortier, of J. M. Fortier, Ltd., Montreal; Morris Rosenberg, of Loeb-Nunez Havana Co., and Frank Dominguez, of E. A. Calves & Co., Philadelphia; Mortimer Regensberg, of E. Regensberg & Sons, Otto Sartorius, of Sartorius & Co., L. Schram, of Herz Bros., J. M. Falk and S. Wallach, of G. Falk & Bro., New York; Manuel Lopez, of Calixto Lopez & Co., New York and Havana.

Returned: C. F. Koop, of Manicaragua Tobacco Co., Manicaragua.

Departures: J. M. Falk and S. Wallach, for New York; Ben Rothschild, for Chicago; Alvaro Garcia, for Tampa.

Havana Cigar Manufacturers

Conditions are gradually getting better; orders are not yet as plentiful as they ought to be, but there is a change. The English importers are also beginning to order again, so the worst times are fortunately over, and it is to be hoped that there will be no let-up now for some years to come.

H. Upmann & Co. shipped 800,000 cigars during the past eight days, and their H. Upmann factory is now well supplied with orders.

Sol is doing well, working steadily on a good order slate.

Buying, Selling and Other Notes of Interest.

Sobrinos de A. Gonzalez were as usual the biggest sellers, as they disposed of 1,514 bales of Remedios, Vuelta Abajo and Partido. While they had 3,500 bales ready to ship to the Spanish Regie the steamer Reina Maria Cristina could only take 3 200, therefore the remaining 300 bales will have to go forward by the next steamer.

J. M. Falk and S. Wallach are reported upon good authority to have purchased 2,500 bales of Vuelta Abajo, Semi Vuelta, Partido and Remedios leaf, therefore the firm of G. Falk & Bro. will have a fine assortment of choice tobacco to offer to their customers.

Muniz Hnos. & Co. sold 450 bales of Vuelta Abajo and Remedios during the past week.

Ben Rothschild secured about 500 bales additional of fine leaf during his second trip here.

Perez y Obeso closed out 400 bales of their fine Vuelta Abajo holdings.

Frank Dominguez is said to have made some excellent purchases, but the exact quantity could not be ascertained.

A. M. Calzada & Co. turned over 361 bales of Remedios and Vuelta Abajo to their customers during the past eight days, and they also shipped 100 bales of Vuelta Abajo to the United States.

Moritz Neuberger, who arrived here last Wednesday per steamer Saratoga, has been exceedingly active in our market, and as he is an excellent judge of all kinds of leaf tobacco and a quick buyer, it would not be surprising that he should increase the holdings of Heinrich Neuberger by several thousands of bales before he leaves again. This firm shipped 582 bales to Bremen last week.

Suarez Hnos. were sellers of 300 bales of Vuelta Abajo.

H. Upmann & Co. shipped 709 bales of leaf tobacco last week.

Cardenas & Co. sold 200 bales of Vuelta Abajo and Remedios.

J. F. Berndes & Co. shipped 884 bales of leaf to Austria and Bremen.

Rz. Bautista & Co. disposed of 200 bales of Remedios.

Leslie Pantin shipped 575 bales of leaf tobacco to the United States.

Gonzalez y Miguel closed out 100 bales of Remedios.

RECEIPTS FROM THE COUNTRY.

	Week ending Oct. 24 Bales	Since Jan. 1 Bales
Vuelta Abajo	8,772	231,308
Semi Vuelta	1,068	16,013
Partido	1,478	32,599
Matanzas	—	413
Remedios & S.Clara	13,001	137,121
Mayari	160	9,021
Total	24,479	426,475

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A. M. CALZADA & CO.

PACKERS AND DEALERS IN LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 156

P.O. Box 595 HAVANA, CUBA.

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Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

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IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

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Importers and Packers of *Leaf Tobacco*
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

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IMPORTERS OF
SUMATRA TOBACCO
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Cable Address: "HERE." NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
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P. & S. LOEWENTHAL
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JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ
Mendelsohn, Bornemann & Co.
Importers of HAVANA TOBACCO
and Commission Merchants
New York Office: 196 WATER STREET
Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, November 3.

New York Leaf Market.

The conditions in the leaf market of this city have shown an improvement during the past week, and a number of transactions were consummated which were not wholly expected, owing to the proximity of the election, in the result of which there has been a great deal of interest and speculation, and yet it seems that the members of the leaf trade or at least a majority, we may say, are so confident of an outcome favorable to their views that the result was a resumption of business activity in the leaf market. Zimmer Spanish in particular was a strong factor in the seed leaf transactions, and a noticeable revival has also occurred in the Florida variety, of which new goods are now being offered, and which it is said show a satisfactory quality. 1906 Wisconsin leaf was also in good demand, and considerable activity is reported from the Badger State in the new crops now being bought.

There was a fair trade reported in Sumatra leaf, but no specially large transactions have been announced.

The Havana market has also been on the active roll, and especially in Havana a large amount of goods has changed hands during the past fortnight. United States manufacturers have been buying quite freely of such desirable lots as could be found which were available for early use. Prices were apparently a secondary consideration.

• • •

The Cigar Manufacturers.

Manufacturers are not boasting of any great improvement in the cigar trade, and in fact seem rather disappointed that there has not already been a greater revival in the demand for goods as the season for holiday orders has now so far progressed that no unusual quantity of goods could be gotten out in time for that season, even if they should be found to be required. The factories that are really well filled with orders can be easily counted on one's finger ends In the clear Havana production there is a somewhat better demand reported than for some weeks previous, but yet they are not experiencing anything like a rush.

• • •

Saturday's Parade.

The leaf tobacco trade was well represented in the Business Men's Taft and Sherman Parade of Saturday last, although preparations had been made for an even larger number. Water street and Maiden lane were lively spots during the formation of the lines, and aided by the Eighth Regiment Band things were kept humming until the order "Forward—March" was given by Chief Marshall E. A. Krausseman. Each marcher was given a badge, a flag and a bottle of ——; it certainly was a cold day, and the boys needed it.

After parading through the tobacco districts the line formed finally in Wall street and fell in after the Bankers and Brokers at about 3 o'clock. During the march up Broadway there was one continuous ovation of cheers, although some of the local daily papers ventured the statement that there was a slight lack of enthusiasm on the part of the spectators. The maneuvers were thoroughly enjoyed and our trade's representation had a generally good time.

• • •

Florida Tobacco Co.'s Offering.

The officers of the Florida Tobacco Co. reported to your representative that during the past week there had been a lively demand for their goods, and some very satisfactory sales were recorded. Not only were the offerings of new goods carefully looked over but many a selection of their older stock was also made, so that their stock was perceptably reduced.

• • •

Sam. Harris in Snuff Company.

In the reorganization of the Red Mill Tobacco Co., Rahway, N. J., Sam. H. Harris, of the Khedivial Co., of this city, has taken a very prominent part, and was elected President. We have said reorganization, because while a change in corporate name has been made from what was formerly known as the Thos. Allen Red Mill Tobacco Co., the effects of that company are merely taken over, and the business is to be thoroughly rejuvenated. By reason of the close affiliation with the snuff factory by Sam. Harris of the Khedivial Co. the salesmen of the latter company will handle the product of the snuff company, and it is expected that its sales will be rapidly pushed ahead to large volumes.

• • •

Trade Notes.

J. Hassan & Co. is the name of a new leaf retailer at 103 Maiden lane. A specialty will be made of Havana leaf.

Harry H. Heert, the well known cigar manufacturer of Murray street, has transferred to his son in-law, R. H. Winstein, as a gift, three valuable pieces of property situated in Harlem. The property is mortgaged for $96,000 and is valued at $200,000.

Elias Spingarn, of the Sumatra house of F. Spingarn & Co., after attending the inscriptions is now back at headquarters, having arrived this week.

Chas. J. Lederman, leaf dealer, of Lancaster, Pa., and Mason C. Miller, of Hartford, Conn., both visited the Metropolis in the early part of the week.

Theo. Beckhardt, the salesman for the leaf house of M. Oppenheim, is still confined to his house with pneumonia, and at last accounts was reported as getting along fairly well.

Norman Solomon has returned from York, Pa., where he disposed of a considerable quantity of leaf.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

Master Fred Berger and His Prize

The election yesterday to the Presidency of the United States of Hon. W. H. Taft, reminds us of a son of a member of the tobacco trade in New York, and the part he recently played in a demonstration at Asbury Park, N. J., and which brought forth an acknowledgement from the President elect. The picture herewith shown is a likeness of Master Fred Berger, son of Emil Berger, of the Emil Berger Tobacco Co.

MASTER FRED BERGER

On August 29th Master Fred was entered for a prize with 800 children at a juvenile parade held at Asbury Park. Young Berger was dressed to represent Taft, and mounted on a G. O. P. elephant which was led by Master Michael Berger, aged seven, who was dressed to represent Uncle Sam.

When the awards were made Master Fred was given second prize. A picture which had been taken at the time of the parade was forwarded to Mr. Taft at Cincinnati, and elicited the following reply:

William Howard Taft,
Cincinnati, Ohio.
September 14, 1908.

My dear Sir:—
I beg to acknowledge receipt of your favor of the 12th of September, enclosing picture of your son who took the prize at Asbury Park. I much enjoyed seeing the picture and reading the account in your letter.
Very sincerely yours,
Wm. H. Taft.

Emil Berger, Esq.,
6 Gouverneur Slip,
New York City.

ONE SOURCE OF REVENUE.

There are hundreds of manufacturers in the United States who will be glad to know of a place where they can dispose of their siftings, tobacco dust, scraps and cuttings, and turn that source of waste to remunerative account, and who may not have known where to find a market; but there is such a one.

In this issue the H. A. Stoothoff Co., of Mt. Vernon, N. Y., offers to buy such goods in quantities ranging from 200 pounds to 200,000 and to pay top prices. In addition the house also offers ample and unquestionable references as to their reliability, an advantage which no manufacturer will possibly lose sight of. Ordinarily firms buying cuttings require that they must be free from siftings and tobacco dust, but the Stoothoff Co. will not only buy cuttings but also will take all the siftings and tobacco dust, as well as scraps, that manufacturers may have accumulated. We say again, Why not turn that waste into money?

PORTO RICO CIGARS.

American Cigar Brokers are Successfully Introducing Products of Reputable Manufacturers.

The American Cigar Brokers, of Twelfth street and Columbia avenue, this city, have secured the sole selling agency for a line of Porto Rico cigars made by the well known Ciales, Porto Rico, firm of Pavon Alvarez & Co, for the territory of Pennsylvania, New Jersey, Delaware, Maryland and the Western States. The goods are already well placed around this city, and now active work is beginning in the entire territory allotted to this firm which includes the above mentioned States.

The name of the brand is La Cialenita, and the goods are made up in six sizes and contained in attractive packages. Recently three salesmen have been working in Philadelphia and vicinity with the result that a large number of the most desirable cigar stands in prominent public houses and select stores, such as fancy grocers, are now carrying the goods in their stock.

Beginning with the first of this month operations are now being extended to cover as rapidly as possible the entire territory, and it is expected that by the end of the present year the entire Middle Atlantic States that are included in their territory will have been thoroughly covered, and then all States west of the Mississippi will be invaded in a similar way and covered clear through to the Pacific coast.

It might be mentioned such popular stands as the Broad Street Station, Arcade Building stand, Linton Cafes, prominent drug stores and a majority of the fancy and importing grocers are already in line with these new goods, and reports received at the offices of the American Cigar Brokers are indeed highly encouraging.

The American Cigar Brokers is a firm of brokers whose object, while at present specializing the above mentioned line of Porto Rico goods, is to carry by means of their salesmen a large array of goods of every variety, grade and quality. Their representatives are instructed to systematically cover the respective districts assigned to them, and they are required to make regular and full reports of their work daily to the main office. By this means the American Cigar Brokers propose to make their offices a medium of trade expansion for all manufacturers who require extended representation but who do not care to employ traveling representatives for their own individual accounts exclusively. The American Cigar Brokers announce that they are now in a position to render efficient service, and invite manufacturers to submit samples of their lines so that the same may be carefully inspected, that they may intelligently select such goods as they know the trade will require in the territory which they propose to cover.

One of the members of the firm has stated to the writer that about one year ago a certain store in Philadelphia began the handling of their present line of Porto Rico goods, and that the goods were soon selling at the rate of about 2,500 per week, retail. Today the same store, he said, is selling them in immense quantities, showing an increase in business on that one article alone of over 2,000 per cent. It would seem almost remarkable that such a record could be made, but the truthfulness of the statement is vouched for by members of the firm.

FINEST BANDS AT LOWEST PRICES
WE BEG TO ANNOUNCE
A
25% REDUCTION
ON ALL
STOCK BANDS
IN OUR
CATALOGUE
American Lithographic Co.
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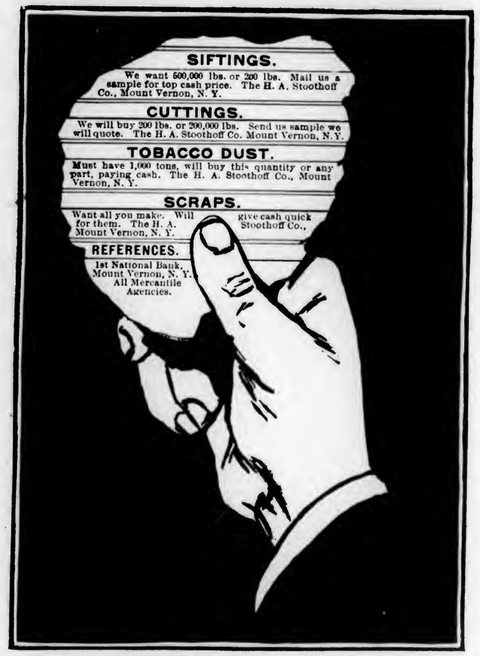

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE LOCAL TOBACCO NEWS

During the latter portion of last week the leaf tobacco market of this city was quite brisk, but with election day intervening this week, so far it was noticeably dull. The activity named consisted not so much of large sales as it did of purchases made by local houses, both manufacturers and dealers, and the purchases made were not all from local houses but some good sized quantities were secured at various tobacco centers. For instance, one house secured within the past week or ten days about 1,200 cases of Pennsylvania Broadleaf, others purchased considerable quantities of Zimmer Spanish, etc., Philadelphia manufacturers have also been active in securing large additional stocks, particularly of Pennsylvania leaf. When we take into consideration the nature of the transactions of the past week or two we cannot help feeling that there must be some good ground for the prediction recently made that there would be a shortage, and probably a very serious shortage too, of filler leaf of the type which has of late been so generally used by manufacturers. The 1906 and 1907 Pennsylvania will not, it is believed, provide a sufficient supply of that type of leaf, and the available quantities of Zimmer Spanish are also being so materially reduced that prices have already been severely affected. For example, not long ago Zimmer Spanish was offered at prices as low as 16 and 17 cents, and within less than a week's time it had advanced to about the 20 cent mark, and even then it was difficult to obtain it in quantities. Numerous packers have reported that they are already oversold. Because these two types have been the most popular for filler purposes, and since the supply may be inadequate, the filler problem naturally becomes a matter of much concern. Of course, there is Gebhart to be had, and in apparently good sized quantities, but lately it has not been meeting with a popular demand, and the question now is will it and can it be used as a satisfactory substitute for the type of leaf that lately has had the call?

Local houses have made some good sales of seed leaf tobaccos, and one house is reported to have aggregated in sales at least 1,000 cases to various manufacturers. There were also other instances of sales of lesser quantities, but considerable in the aggregate.

There was no perceptable change in the Sumatra market, and a moderate business of small lot sales only has been reported.

The Havana market has not changed very materially, and with a fairly uniform demand prices are well maintained. Certainly there is no overabundance of stock on hand.

While there seems to be a steady gain during the present week in the cigar trade, it is not yet what the manufacturers were hoping for, but renewed courage has been taken from the fact that the troublous election times are over, and they now feel more confident of a continuation of gain in output, as little further disturbance is looked for from political causes. The internal revenue report for the month of October will not show the figures which were hoped for, although it will show an encouraging improvement over that of September.

THE TOBACCO WORLD

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PHILADELPHIA, NOVEMBER 4, 1908

Trade with the retailers has been of a mediocre nature, and during the long continuing dull months of this year the dealers seem to have lost some of the vigor which they were thought to possess. Possibly they too will now take greater courage and be stirred to greater personal activity. Much of the retail dealer's success depends upon the amount of personal energy he can throw into his business, and there are not a few in this city who have long since recognized that fact and are benefiting by it.

Z. J. Norris, manager of the Philadelphia office of I. Lewis & Co., Newark, N. J., has entered into a very active campaign in the introduction of a new product of that firm, which consists of a piece of package goods marketed under the brand of Cobs.

These goods are put up in packages of 10, wrapped in waxed sheets and bundled. They are all Havana, londres finos, and were intended originally to be sold at retail at 10 for 25 cents, but a special introductory drive is being made on them at the retail price of 15 cents for a package of 10.

Several assistants are operating on these goods here, and the success which the undertaking has thus far met is no doubt highly encouraging to the house. We are told by several retailers who have them on sale that they are elegant repeaters, or rather that the consumer invariably calls for more once he has been induced to try the first package. Being a londres in size they are larger and yet not large enough to be wasteful to even those who want only a short smoke.

Having attended the last of the Fall inscriptions of Sumatra tobacco in Amsterdam, which was held on the 16th ult., Mr. Adolph Loeb, of K. Strauss & Co., returned to this city last week.

The Cooper Cigar Co. is a new cigar jobbing firm that has just been started in this city. The headquarters will be in room 1004 Real Estate Trust Co. Building, Broad and Chestnut streets. Mr. Cooper was until recently connected with the J. Albert Bach Cigar Co., of Wayne Junction. He expects to do a jobbing business exclusively.

One of the most cheerfully disposed men in the leaf trade during the past week was Mr. Julius Vetterlein, of the leaf firm of Julius Vetterlein & Co., who it is said sold during that week about 1,000 cases of seed leaf, a record which has not been surpassed by many houses during any one week of the present year.

Emil Wedeles, of Wedeles Bros., was a visitor in this city last week, and in company with W. E. Gheen sailed for Havana on Thursday last. Mr. Wedeles is expecting to replenish his firm's holdings of Havana and Mr. Gheen will act on behalf of the G. G. Gheen Leaf Tobacco Co., of Kansas City.

M. Rosenthal, of M. Rosenthal & Co., packers at Lancaster, was a visitor in the leaf tobacco market of this city this week.

M. D. Neumann, of M. D. Neumann & Co., is continuing on his Western trip with very great success wherever he has been. The factory at present has a goodly volume of orders on hand, and work is progressing steadily.

Henry Weiss, representing the Porto Rico cigar firm of E. G. Perez & Co., has been visiting the city trade recently, and succeeded in placing his line with several of the best dealers here.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is **$1** for each Trade Mark.

For Searching a title which does not result in registration, **25** cents.

For Transferring and Publishing Transfer of Registration, **50** cents.

For issuing Duplicate Certificate, **50c.**

Applicants should be careful to fully specify the use of desired Trade Mark.

BIG LEADER. 16,529
For cigars. Registered October 29, 1908, at 9 a m, by Star Cigar Co., Hellam, Pa.

GRONEWEG & SCHOENTGEN'S MOGUL. 16,530
For cigars and cheroots. Registered October 29, 1908, at 9 a m, by Lagora Fee Co., Detroit, Mich.

NEOSTYLE. 16,531
For cigars, cigarettes, chewing and smoking tobacco. Registered October 29, 1908, at 9 a m, by Moehle Lithographic Co., New York.

OLD FITZGERALD. 16,532
For cigars. Registered October 29, 1908, at 9 a m, by C. B. Henschel Mfg. Co., Milwaukee, Wis.

RED MAN'S CLUB. 16,533
For chewing and smoking tobacco. Registered October 29, 1908, at 9 a m, by S. S. Flinchbaugh, York, Pa.

AMERICAN CERTIFICATE. 16,534
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 30, 1908, at 9 a m, by A. E. Davis, Detroit, Mich.

THE BATH. 16,535
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 30, 1908, at 9 a m, by A. E. Davis, Detroit, Mich.

DAVO. 16,536
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 30, 1908, at 9 a m, by A. E. Davis, Detroit. Mich.

YO LO 16,537
For cigars, cigarettes, cheroots, stogies chewing and smoking tobacco. Registered October 30, 1908, at 9 a m., by A. E. Davis, Detroit, Mich. A re-registration.

ROOSEVELT'S CABINET. 16 538
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 30, 1908, at 9 a m, by A. E. Davis, Detroit, Mich.

FIORITO. 16,539
For cigars, cigarettes, cheroots and stogies. Registered October 30, 1908, at 9 a m, by Coleman Oppenheim Co., New York.

SENTORIAN. 16,540
For cigars, cigarettes, cheroots and stogies. Registered October 30, 1908, at 9 a m, by Coleman Oppenheim Co., New York.

LADY TULA. 16,541
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 30, 1908, at 9 a m, by American Lithographic Co., New York.

16,542. Not issued.

TELEPOST. 16,543
For cigars, cigarettes, chewing and smoking tobacco. Registered October 30, 1908, by Edelman & Korn, New York.

THE OPEN LEAF. 16,544
For cigars, cigarettes, cheroots, stogies chewing and smoking tobacco. Registered October 30, 1908, at 9 a m, by A. Wasmuth, Dayton, O.

LA NODROG. 16,545
For cigars. Registered October 30, 1908, at 9 a m, by B. Gordon, New York.

AMOR Y CELO. 16,546
For cigars, cigarettes and cheroots. Registered October 30, 1908, at 9 a m, by Perfecto Garcia & Bros., Chicago.

16,547. Not issued.

BOCA CHICA. 16,548
For cigars. Registered October 31, 1908, at 9 a m, by John P. Fagan, Galveston, Tex.

HATETOQUITIT. 16,549
For cigars. Registered November 2, 1908, at 9 a m, by Edwin J. P. Zeller, New York.

ARTCRAFT. 16,550
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 2, 1908, at 9 a m, by Henry Lichtig, Detroit, Mich.

SIGNCRAFT. 16,551
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 2, 1908, at 9 a m, by Henry Lichtig, Detroit, Mich.

DINGER. 16,552
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 2, 1908, at 9 a m, by Jos. Weinrich, Dayton, O.

PITTSBURG BUTTS. 16,553
For cigars, cheroots, stogies. Registered November, 2 1908, at 9 a m, by M. H. Shussett, Pittsburg, Pa.

WINE SAP. 16,554
For cigars. Registered November 2, 1908, at 9 a m, by Eitel & Cassebohm Co., Louisville, Ky. A re-registration.

ANNA MARIA. 16,555
For cigars, cigarettes and cheroots. Registered November 3, at 9 a m, 1908, by Louis E. Neuman & Co., New York.

FLORA WILSON. 16,556
For cigars, cigarettes and cheroots. Registered November 3, 1908, at 9 a m, by Louis E. Neuman & Co., New York.

LONG SERVICE. 16,557
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 3, 1908, at 9 a m, by Sig. Strauss, New York.

REAL MASTER. 16,558
For cigars, cigarettes, chewing and smoking tobacco. Registered November 3, 1908, at 9 a m, by Schmidt & Co., New York.

UPGRADE. 16,559
For cigars, cigarettes, chewing and smoking tobacco. Registered November 3, 1908, at 9 a m, by American Cigar Co., New York.

FIVE SPOTS. 16,560
For cigars, cigarettes, chewing and smoking tobacco. Registered November 3, 1908, at 9 a m, by Moehle Lithographic Co., Brooklyn, New York. A re-registration.

WHITFORD'S HAND MADE. 16,561
For cigars, cigarettes, chewing and smoking tobacco. Registered November 3, 1908, at 9 a m, by Wm. D. Cross, Carolina, R. I.

LA PETITE. 16,562
For cigarettes. Registered November 3 1908, at 9 a m, by Marethon Egyptian Cigarette Co., Boston, Mass.

THE DOG BRAND. 16,563
For cigars. Registered November 3, 1908, at 9 a m, by E. M. Schwarz & Co., New York. Representing a painting of a dog by Osthaus.

DU TEIL. 16,564
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 4, 1908, at 9 a m, by Gustave A. Moebs & Co., Detroit, Mich.

JACOWAY. 16,565
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 4, 1908, at 9 a m, by Gustave A. Moebs & Co., Detroit, Mich.

KOPPER KETTLE KLUB. 16,566
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 4, 1908, at 9 a m, by Joseph Weinreich, Dayton, O.

YE OLDEN TIME FACTORY SMOKER. 16,567
For cigars. Registered November 4, 1908, at 9 a m, by Sig. C. Mayer & Co., Philadelphia, Pa.

Not Eligible.

Lord Lister, Percheron, Ten Spots, Tontine, McKinley Monument, Blue Ribbon, Franchise, Vanguard, Paragon, Princeton, Danta, Dosia, Delecto, Inola, The Time, Regular, Volunteer, Critic, Big Noise, Samoset, El Saliento, Country Club, Controller, B. H., Little Duke, Savonarola, Mi La Salle, Red Top, Its It, Wyolusing, Daily Call, Sen Sen, King Harold, Golden Harvest, Polly

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

To Protect the Consumers against the Host of Imitators of this Old Time Famous Popular Brand of Cigars

Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Established 1869

MANUFACTURED ONLY BY The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia

American Cigar Brokers

Office & Sample Rooms, 12th St. & Columbia Ave.

PHILADELPHIA

SOLE AGENTS For the Sale of La Cialenita Porto Rico Cigars

In the States of Pennsylvania, New Jersey, Delaware and Maryland, and in the Western States

La Cialenita Cigars are put up in six sizes, and in quality are unsurpassed.

Equal to any, and better than many, Key West Cigars.

JOBBING ACCOUNTS ONLY SOLICITED.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists
Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers
Lima, Ohio

Fancy Cigar Boxes
FOR
Holiday Trade

Of Beautifully Polished
Cedar or Mahogany

With Lids Printed in Gold or Silver

Fitted with Compartments

Made in Any Size or Style, with
Your Own Brands and Labels

¶ Make Your Christmas Goods Attractive

Samples and Prices on application

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth St.
PHILADELPHIA

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

Perkins, Five in One, Governor Vardaman, The Chester, Don Aurelo, Don Marco, Don Robino, Bull Frog, A.B.C., The Professor, Billiken, Gentlemen's Tip, Bostonese, Havana Puffs.

Cancelled.

CINGARO. 16,399

For cigars, cigarettes and cheroots. Registered October 10, 1908, by Moller, Kokeritz & Co., New York, has been cancelled.

TOBACCO TRADE IN YORK

Not What it Should be at this Season. Sad Accident in Factory.

York, Pa., Nov. 2.

The entire county has been in a turmoil for some weeks past on account of the approaching election, and there was scarcely a tobacco or cigar man who did not take a very active part, even if only to enter upon discussions of the issues of the respective parties. No doubt all will be glad when it is over, so that there will again be a general getting down to business.

The cigar trade does not by any means show the activity it should at this season of the year, and it looks now as if there would be a very short season for special goods for holiday trade, if any. There are few if any manufacturers who are bringing out new lines this fall, preferring to wait for a time of more settled conditions.

Here and there one hears of manufacturers putting more hands to work, but it is not as general as it should be around this time. The rule for some years past, and up until last year, was that about this time manufacturers could scarcely get hands enough to turn out the goods which they could get orders for, but that is not the case this year so far.

Leaf tobacco men report some business, but say it has not the vim which usually comes with a truly healthful condition among cigar manufacturers. Sales are continuing in small quantities, and even then kicks are more numerous than when there is more of a rush with manufacturers to get out goods, and yet some of the kicks are probably only fanciful objections superinduced by various causes or reasons.

A very sad accident occurred this afternoon at the Baker cigar factory building in this city, when Louisa Aument, aged fifty years, was caught between the second and third floors of the building and her body nearly severed in the middle, causing almost instant death. Mrs. Aument was a tobacco stripper and had just started work in the factory, having induced the foreman of the place to give her a job by telling him that her husband was ill and that the family had no money. While taking tobacco from the first to the third floor, it being the first time that she ever operated an elevator, she became frightened and attempted to jump after the elevator passed the second floor.

The Selling Qualities of the
Usona Self-Closing Tobacco Pouch

are unequalled. The biggest, fastest and most profitable seller of any similar device on the market. Operated with one hand; opens by a simple thumb pressure; closes automatically; prevents waste and annoyance and will not leak. A staple novelty, extensively advertised and immensely popular.

RETAIL PRICES:

No. 1—Small size, Imt. Leather, 25c. No. 2—Large size, Leather, 50c.
No. 3—Special finish Grain Seal or Snake, packed in individual white enamel boxes, $1.00.

DISCOUNTS TO TRADE:

Dozen lots, any assortment, 30 per cent; Gross lots, any assortment, 40 per cent. Three display easels packed with each gross lot. All express or mailing charges prepaid on cash or C. O. D. orders.

OUR SPECIAL ONE-TIME CASH OFFER: For $5.00 we will send prepaid half dozen Imitation Leather, half doz. Leather, one-sixth doz. Seal Grain and one-sixth doz. Snake Skin Pouches, with two handsome display cards. This is less than our gross discount price. If you are not handling these pouches we give you this unusual opportunity to test their wonderful selling power.

The Self-Closing Pouch Company, 552. Culver Way, St. Louis, Mo.

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc

Factory: LANCASTER, PA.

FAIRLY GOOD IN LANCASTER

But Better Things are Looked for After the Election Turmoil.

Lancaster, Pa., Nov. 2.

The leaf tobacco packers of this section are continuing to have a fairly good trade in tobacco, but mostly for the 1907 goods, the stocks of which have now been greatly reduced. The 1906 tobaccos do not seem to have yet come into great favor, but present indications are that ere long buyers will have to give consideration to that year's crops if they want goods, and which they no doubt will.

There have been unusual political activities during the past week, but as soon as the election is over it is expected that trade will be enlivened to a greater extent than has been the rule lately, and the past few weeks have been a big improvement over the early months of the present year.

There is a noticeable lull in the operations of buyers for the 1908 crops, and only a few representatives of manufacturing interests have been operating at all during the past week. Packers generally are abiding their time by looking on at present. Some damage by pole burn is reported in several sections of the country and packers are anxious to know the extent of this damage before going actively into the field. It is not believed to be of a really serious nature, yet the exact result is problematical.

The cigar industry does not seem to show up as it should especially at this season of the year, and the results for October are still in doubt as regards output. The report of the Collector of Internal Revenue of this District will be eagerly scanned in the hope that it may give some encouragement by showing some gain.

Walter G. Mumma, trading as J. L. Mumma's Sons, a manufacturer of cigar boxes, etc., at Brownstown, this county, has been adjudged a voluntary bankrupt. Liabilities are given at $4,240.04, and the assets about $1,000.

John H. Greenly, who recently purchased from the Fulton National Bank a warehouse on North Charlotte Street, has sold the premises at present occupied by him, at 236 38 North Charlotte street, to John H. Myers, a general drayman and warehouseman.

M. Rosenthal, of the leaf packing firm of M. Rosenthal & Co., left today on a short trip among the trade in Philadelphia.

Cigarette Papers Saved Him.

Centralville, Mo., Nov. 2.

The only known instance where a package of cigarette papers saved a life occurred here last night when Clyde Younger, a young man employed by a grocery house, was attacked by a burglar in the rear of his employers' store. Younger was closing the store for the night when he discovered the would-be robber behind a salt barrel. The man attacked Younger with a long knife. A murderous thrust cut its way through the coat, vest and a book of cigarette papers, and inflicted a slight wound. The book was heavily cardboarded.

Stogie Factory Enlargement.

Elwood, Ind., Oct. 29.

The stogie factory in this city is expanding in size and the first of November will occupy the two-story brick building on West Main street, formerly occupied as a laundry, which has been leased for a term of years. This company started in Elwood on a back street, with small capital and a small force. Recently the company was incorporated, local business men taking stock and putting up capital, and the capacity of the plant, which will occupy two down-stairs and two second-story rooms, will be more than doubled.

SPECIAL NOTICES.

(12½ cents per line, 8 point measure)

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

I am in the market for Job Lots of Little Cigars, Plug, Long Cut, and Cut Plug Tobaccos in any quantity. If you have anything on hand that isn't moving, write Chas. Schavrien, 204 W. 20th street, New York City. 11-4n

WANTED—By leaf house handling general line of domestic tobacco (no Sumatra), a Salesman for Middle West. Must have a personal following, otherwise need not apply. Address G, Box 22, care Tobacco World, Phila. c

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

Michael Hose A. F. Brillhart

Dallas Cigar Co
Manufacturers of **CIGARS** & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

LOUIS E. NEUMAN & CO.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

WOLF BROS.
Manufacturers of an
Exclusive line of
NICKEL GOODS
Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

W. R. DAUGHERTY & BRO.
Manufacturers of

Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active
Houses Invited

CONSULAR REPORTS.

Smoking in China.

Consul J. C. McNally, of Nanking, furnishes the following information relative to cigarette smoking in China:

The demand for cigarettes in China today is only exceeded by that for kerosene. Nor is this habit confined alone to the male portion of the population; the females of all classes and ages, from 10 years up, indulge as freely and openly in cigarettes, and with as much apparent enjoyment, as do their brothers

The introduction of this habit among the Chinese dates back but a few years, and its universal spread throughout the Empire has been astonishingly rapid. The manufacturers say that their production is up to the standard and entirely free from opium. The small cost of cigarettes, which can be bought from one to a thousand at as low as one-fourth of an American cent each, may have something to do with their universal use; but whatever the cause, the cigarette has apparently come to stay, has superseded the cumbersome water pipes heretofore so common among the Chinese and is even used by opium smokers, who find an added pleasure in the smoking of a cigarette after inhaling the opium fumes.

According to good authority, the monthly sales in Nanking alone amount to 125 cases of 50,000 cigarettes to a case, costing about $24 gold per case. The increase of the sales in or about a foreign settlement could naturally be attributed to the influence of the foreign indulgence, but in Nanking, with no foreign settlement, and not more than 40 foreigners, apart from the missionaries, the steady increase of the sale is, to say the least, surprising.

The unlimited advertising of the merits of the various brands, through the medium of flaring posters, pasted on the doors and walls of sacred temples, mission churches, city gates and walls, and other conspicuous places, attracts the Chinese to the point of an experimental indulgence, for the poorest cooly can find the five cash (one-fourth cent) necessary to purchase a cigarette. The company practically enjoying a monopoly of the cigarette trade in China has been compelled to increase its plant to keep up with the increased demand.

Holland's Tobacco Trade.

The following information concerning the tobacco trade of Holland is furnished by Consul Henry H. Morgan, of Amsterdam:

Amsterdam is one of the largest tobacco markets of the world and receives and distributes most of the tobacco grown in the Dutch possessions. The principal kinds—Sumatra, Java and Borneo tobacco—were sold during the calendar year 1907 to the value of $36,-200,000, against $31,800,000 during the year 1906. The Sumatra tobacco received in Holland during the year 1907 amounted to 246,830 bales, which sold for $24,400,000, at an average price of 63.3 cents per kilo (1 kilo—2.2 pounds). Of Java tobacco, 571,309 bales were sold for $10,760,000, an average price of 11.8 cents per kilo, and of the Borneo crop, 16,212 bales were sold at an average price of 40 cents per kilo.

The following statement shows the imports and sales of tobacco into and in Holland during the calendar year 1907:

Whence Imported.	Imports Bales.	Sales Bales.
United States	5,448	5,369
Seed Leaf	360	360
Sumatra	246,886	246,830
Borneo	16,212	16,212
Java	569,757	571,309
Manila	5,383	5,383
Levant	4 043	3,565
Venezuela	553	553
Totals	848,642	849,581

The following statement shows the stocks of tobacco on hand at the beginning and close of 1907:

Description.	Jan. 1. Bales.	Dec. 31. Bales.
United States	805	918
Sumatra	291	347
Java	31,750	30,198
Levant	1,722	2,200
Totals	34,568	33,663

It will be seen from the foregoing that Amsterdam took from the United States 3,087 bales of tobacco in 1907, which is a considerable decrease as against former years. Owing to two successive small crops of Maryland the price of this tobacco increased considerably, and, in consequence, a substitute was found therefor, especially in Java tobacco. From this fact it will be seen that should there be a material rise in the price of American tobacco, say from 20 to 30 per cent., there would undoubtedly be a rapid increase in the substitution therefor of tobacco grown in other countries. On account of the increase in price of burley, Kentucky and Virginia, business in these brands became more and more difficult and in many cases impossible.

Exports to the United States—Dutch Grown Tobacco.

The export of tobacco from this consular district to the United States during the years 1903, 1904, 1905, 1906 and 1907 was as follows: $4,483,226, $5,076,-660, $5,158,468, $7,726,663, and $8,059,-771, respectively. This is composed entirely of tobacco grown in the Dutch possessions, as no tobacco grown in Holland is exported to the United States.

The tobacco grown in the Netherlands is considered by some authorities to be fully as good as American tobacco, although none of it is used as a substitute for the American tobacco now imported.

$6,900 Fire Loss at Tampa.

Tampa, Fla., Oct. 29.

It is estimated that a damage of $6,-900 was done cigars and tobacco stock in the Ballard-Fernandez factory fire, in Ybor City, Saturday evening at 8.45 o'clock. The building was damaged about $100, all losses being fully covered by insurance. The tobacco stocks and cigars in the building at the time of the fire amounted to $9,200.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.
Growers and Packers of
Fine Cigar Leaf Tobacco
Fine B's and Tops Our Specialty
Critical Buyers always find it a pleasure to look over our Samples
Samples cheerfully submitted upon request
P. O. Box 96

B. F. Hoffman — N. R. Hoffman
Buy Penna. Broad Leaf B's
Direct from Packers
HOFFMAN BROS.
Growers and Packers
BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops
Samples gladly submitted on application

H. H. MILLER
Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.
PACKERS and DEALERS in **Leaf Tobacco**
Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN
Packer of and
Dealer in
LEAF TOBACCO
142 North Market St.
United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN
Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, LANCASTER, PA.

J. W. BRENNEMAN
Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER
Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: Lancaster, Pa.

N. D. ALEXANDER, Packer of and Dealer in **LEAF TOBACCO**
Jobber in Sumatra, Florida Sumatra and Havana
Lemon and Arch Sts. Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
C. F. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known .
} 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 27th St. Brooklyn, N.Y.
Branch Office:
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

BOSTON CORRESPONDENCE.

(Concluded from page 5)

Schinasi Bros. have a crew of salesmen here exploiting the Royal, their 20 cent package. Many fine samples are being distributed, and connoisseurs say the Royal is of excellent blend and no doubt will prove a winner.

F. H. Swick—Surbrug Co.—has a new package of little cigars to offer the trade styled Intermission, a similar package to Between the Acts. Most of the jobbers have placed orders for small quantities, to try them out.

Wild Fruit cut plug, made by J. J. Bagley Co., Detroit, is duplicating nicely here, and F. H. Roseboom, the Boston representative of the firm, is highly elated over the manner in which the tobacco is selling.

West End Nickel Cigar is a new brand recently taken on at Mandle's Cigar Emporium on Cambridge street, and Mr. Mandle says it is the best yet.

A number of our local salesmen are saving all the tags from the Bull Durham packages.

The Khedivial Co. has announced that it has bought out the Red Mill Snuff Co. and will shortly offer snuff to the trade under its own brands. Ben Ali.

SAVANNAH CIGAR CO. FORMED.

Savarese Cigar Co. Organized---Capital, $50,000.

Savannah, Ga., Oct. 30.

A petition has been filed in the Superior Court for the incorporation of the Savarese Cigar Company. The company will succeed to the business now operated by J. W. Savarese at 115 Bay street east. The incorporators are J. W. Savarese, R. J. Davant, P. D. Barbour and H. F. Kuck. The concern is capitalized at a minimum of $5,000 and a maximum of $50,000.

The present capacity of the plant is 10,000 cigars a month. This capacity will be rapidly enlarged when the new company takes charge of the business. It is proposed to employ as soon as the new concern is incorporated, twenty-five expert cigarmakers, with a pay roll of $500 a week. This number of employes will be increased as the business warrants.

Mr. Savarese, the moving spirit in the new concern, has had a long and successful acquaintance with the manufacturing and selling ends of the cigar business, having been successful in these lines in Savannah and elsewhere for a long term of years. The new concern adds another to the manufactories in the city and begins under auspicious circumstances.

—The tobacco crop of Turkey, according to the report for 1907 of the British Consul at Constantinople, is about seventy-eight million pounds. These are the figures for 1905-1906, the latest years for which the statistics are available.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

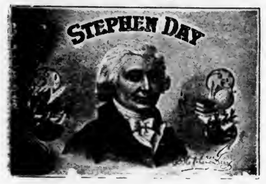
Established 1870 Factory No. 78
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way



Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The news of the day gets crowded into a small compass to make room for political mud throwing. There is no movement in the tobacco crop at present and I do not expect much going on until after the election is past. Then, I suppose, we shall be told that if we had elected the other fellow tobacco would be sold for cents more by the pound, and we old hayseeds ought to know which side our bread is buttered on and vote for the other fellow next time.

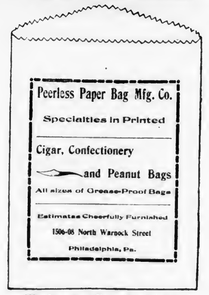
Saturday night came in again warm and with more than the usual dampness in the atmosphere, and Sunday morning tobacco was quite soft and nearly in good casing condition—and what happened? Why, several who had left their sheds partly open simply took down a part of their crops, not enough to make much of a show, for the wind came up a little too quick, but at dusk it again clouded up, and Monday morning tobacco on the lower tiers was in good case, and so far as I know most everyone has been busy in the sheds. A large number probably have the bulk of their crops taken from the poles. So, as soon after election as you please, Mr. Buyer, the hayseeds of this locality will be at leisure and will see you if you conclude the country has been saved. Don't be afraid to call, and, if I have been rightly informed, you will be shown some very fine goods; goods that will please the eye; goods that will recommend themselves to your practical eye.

I don't suppose that every crop will be what you will call No. 1. We don't ask enough to bankrupt more than half of you at any rate. But there has got to be some hustling done, if you buy up the tobacco, get it to market and supply the manufacturers in time to have them fill those holiday orders. In my opinion it will take quite a lot of goods to make good the time that has been lost in waiting for the market prices to drop one or more cents per pound, or have you been merely waiting for the great election to pass? Some farmers have sore eyes from looking either to see the great election circus pass, or have tried to look clear to New York, trying to find out for themselves if the report was true that the 1907 crop of tobacco was dead, or was it the buyers, instead?

E. W. Field told me this morning that they had taken down a shed of tobacco (shed 150 feet) before eight o'clock. I think Brother F. must be an early riser, or he had all the idle Blanders in this vicinity. He expected to take down the best part of 18 acres. We have had very little rain thus far to cause such a good damp, but the fog has done the larger part of the work.

Our correspondent writes:

North Hatfield, Mass.: "I report the sale of about 6 acres of hail cut tobacco by John Brennan of this place for a reported price of 6½c. Everyone has been busy taking down their tobacco, and they pronounce it good enough. The tobacco is in about as good a condition as one could desire."—Am. Cultivator.



We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

EDGERTON, WIS.

There is so little doing in the country districts as to warrant the conclusion that the buying movement is practically suspended for the time being, and we have no recent sales to report. The first casing weather since much of the crop was housed came during the week, which has given an opportunity to gather samples of cured leaf and allow a critical examination of the tobacco. Dealers now can have a better understanding of the merits of the crop and help them to govern further operations.

The market for old leaf shows but little improvement as yet, though dealers report a better inquiry, but buying is still confined to a hand to mouth policy. The only large transaction coming to notice is the sale of 537 cases from C. F. Mabbett's '07 packing for the account of the United Cigar Manufacturers Co. A. Jenson & Sons have purchased several lots of '07 from growers during the week, including 72cs of Martin Mason, 22cs of Carl Hippe, 43cs of Ken Spike and 37cs of Louis Felland, at prices slightly better than 10c.

But little of the new crop had reached sufficient case to permit it being taken down for stripping during the rainy spell.

Shipments: 1,249 cases.—Reporter.

PATENTS RELATING TO TOBACCO, Etc.

902,521—Receptacle for holding cigars; J. P. Bergeron, Chicago, Ill.

902,146—Cigar box and lid; W. J. Farrell, Johnstown, N. Y.

902,418—Match box; W. Lee, Chicago, Ill.

902,240—Means for sealing cigars; H. E. Lipscomb and A. H. Andrews, Lancaster, Pa.

902,170—Cigar cutter and match deliverer; E. Salzer, Laporte, Ind.

902,171—Cigar cutter; E. Salzer, Laporte, Ind.

902,511—Ash receiver; J. Voska and C. Nelson, Brooklyn, N. Y.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
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LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

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A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No 463
CAPACITY 75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll, ROBESONIA, PA.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515--517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1856 Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

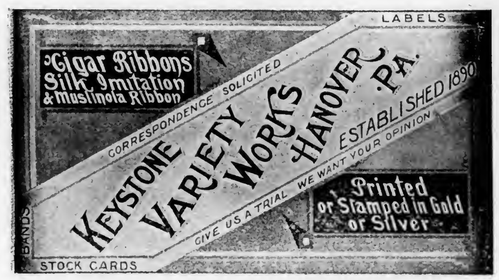
CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

WM. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



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Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal Printed Labels

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS, EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U. S. A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press

PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed Presses

FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

Spanish Betune
Is extensively used in Cuba for Toning Tobaccos. It removes all mustiness or other objectionable properties, giving the desirable uniform effect considered indispensable in Leaf. It is largely used in Damaged or Defective Leaf, being an Excellent Restorer.
Acme Extract and Chemical Works, Hanover, Pa.
E. G. ECKERT, Proprietor.

Patents *Caveats, Trade Marks, Design-Patents, Copyrights, etc.*
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
EMBOSSING
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana	10c.
"S. B." Seed and Havana	5c.
"KATHLEEN O'NEIL"	5c.
"VUELTA SPRIGS" The Mellow Cigar	5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA

PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

THE TOBACCO WORLD

Established in 1881. Vol. XXVIII., No. 46. | PHILADELPHIA and NEW YORK, NOV. 11, 1908. | One Dollar per Annum. Payable in Advance.

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RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION .	Cut Plug
IDLE HOUR . . .	Sliced Plug
EPICURE (For Pipe or Cigarette)	Shredded Plug
HUNT CLUB . . .	Cube Pipe Tobacco
SPHINX MIXTURE .	Smoking

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RICHMOND, VA.

SUMATRA TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

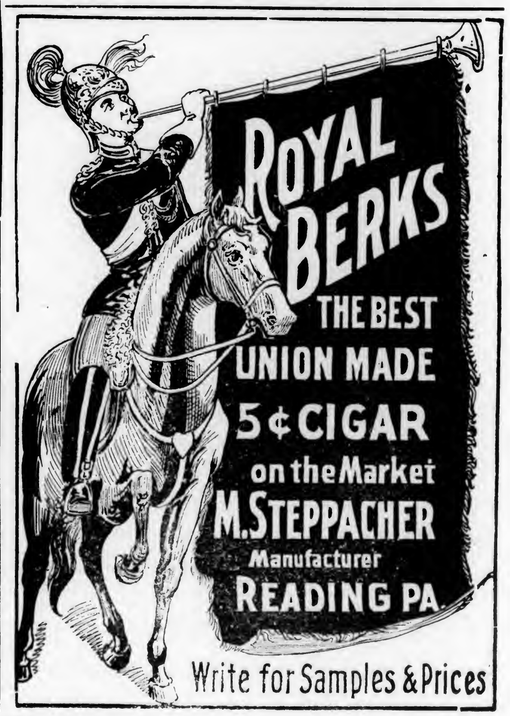
Reserved for
Heywood, Strasser & Voigt Litho Co.,
New York

(LORD LANCASTER, 10c.)
Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.
(NICKELBY, 5c.)

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa



Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 46 PHILADELPHIA, NOV. 11, 1908 One Dollar the Year

ACTIVITY AT TOLEDO FACTORY

Pinkerton Branch Factory May Expand Facilities.

Toledo, O., Nov. 5.

From all indications the entrance into Toledo of the Pinkerton Tobacco Company will be most fortunate for the city. Already the concern has added another story to the factory it purchased from the Zahm Tobacco Company, and it is expected that beginning next spring steps will be taken to double the capacity of the plant.

Since the company closed its Zanesville factory and moved the business to Toledo only the Cincinnati plant is operating in addition to the local factory. The plant in Cincinnati has been rushed with orders to such an extent that a number of the brands formerly turned out in the Queen City are now being manufactured in Toledo.

TAMPA INDUSTRY FLOURISHING

All Available Cigarmakers Said to Have Employment.

Tampa, Fla., Nov. 4.

Practically every cigarmaker in Tampa is at work or can get work now. Every boat from Havana during the past three weeks has brought men seeking work in the factories and they have been taken in and given employment.

E. J. Stachelberg, of the big Stachelberg factory, said this morning that the factory is working up to its full capacity now, and during the present week nearly 100 cigarmakers have been added to the force. They will make some changes in one of the co ordinate branches of the work so that about 200 more tables may be placed on the top floor to accommodate that many more cigarmakers.

"We made more cigars last week than were turned out during any one week in our history," said Mr. Stachelberg, "and this week's output is going to be larger than last week's. I understand that the factories all over the city are as busy as we are."

Los Angeles Dealers Organize.

Los Angeles, Cal., Nov. 4.

The Independent Cigar Dealers' Association, of Los Angeles, assembled last week in room 110 Nadeau hotel. W. W. Martindale of L. Martindale & Son, was elected President. Other officers elected were: Vice President, J. B. Morgan; Treasurer, Guy W. Yonkin; Secretary, W. H. Rephogle. A large number of independent dealers were present and the tobacco business was discussed in an informal manner.

No special action was taken on any matter of interest to the association. The small dealers present to a man stated that their business has fallen off 50 per cent. since the advent of the trust and the placing of the lid on dice throwing. Many stated that they could not stay in business long without dice. Another meeting will be held soon.

THE SUIT AGAINST THE AMERICAN TOBACCO CO.

Four Judges Decide that the Company is Operated in Restraint of Trade and is a Violation of the Sherman Law.

The Appointment of a Receiver Decided to be Impracticable and Wholly Unnecessary

No Injunction for Subsidiary Companies

New York, Nov. 7.

The Government's attempt to bring about a dissolution of the American Tobacco Co, which practically controls the tobacco trade of the world outside of Great Britain, has made substantial progress. After long consideration of the great volume of testimony taken during the many months since the suit was instituted, four judges in the United States Circuit Court today handed down decisions holding that the company is operated in violation of the Sherman anti-trust law and in restraint of trade. The court found, however, that the Government's request for the appointment of a receiver was impractical and wholly unnecessary and at the same time the four judges agree that the application for an injunction against the various subsidiary companies should be suspended until after a decision on an appeal from the present judgment. The complaint against the Imperial Tobacco Company and the British-American Company was dismissed.

Judge Lacombe in his decision said:

"There can be little doubt that the Federal statute has been violated. Each one of the purchases of companies complained of in the petition was a contract and combination in restraint, and competition existing when it was entered into, and that is sufficient to bring it within the ban of this drastic statute."

In addition to the American Tobacco Company the defendants named in the Government's suit included the Imperial Tobacco Company, the British-American Tobacco Company, the United Cigar Stores Company and fifty-nine smaller corporations. The suit was filed July 10, 1907, and asked specifically for the appointment of receivers for the various defendant companies. The prosecution of the suit was conducted by J. C. Reynolds. It was alleged that the Imperial Tobacco Company, which controls the tobacco trade of Great Britain, fought the efforts of the American Tobacco Company to sell its goods in that country, and that as a result the Imperial and the American Companies organized the British-American Tobacco Company to control the trade outside of Great British and America.

The suit had been in progress for many months and great volumes of testimony were taken both by the Government and on behalf of the defendant companies. In the course of these examinations it developed that the American Tobacco Co. and its subsidiaries practically controlled the tobacco trade of the world. This control, so far as foreign markets is concerned, was shown to have been of comparatively recent origin, however, and came about through the formation of a working agreement with a great British corporation which previously had controlled the production and consumption not only in Europe, but in Asia as well.

Tobacco Sales in Connecticut.

Middletown, Conn., Nov. 3.

A break in the tobacco market has already been made thus early in the season, in East Hartford. A number of buyers have been in the vicinity of East Hartford and South Windsor the past few days, among them being Bijur, of the firm of E. Rosenwald & Bros., of New York city, and Schoverling, of New Milford.

The former is reported to have bought about 150 acres in the broad leaf section of South Windsor.

The crops reported to have been bought by Mr. Bijur are those of Daniel Driscoll, Charles and James Reardon, M. J. Reardon, Mrs. William Moore and Michael Donovan, all of South Windsor.

Sales in East Hartford are reported to be the crops of Clinton, Albert A., and Frank J. Burnham. The Burnhams are among the largest growers in East Hartford, Frank J. having about 35 acres.

Thomas, the firm's agent, is out with Mr. Bijur. From reports given out, and if they can be relied on, an exceedingly good price will be paid for the crops bargained for, much in advance from those received a year ago. It is stated on fairly good authority that the price to be paid is over 25 cents a pound, graded.

Death of Geo. S. Miller.

Pottstown, Pa., Nov. 6.

Geo. S. Miller, senior member of the firm of Geo. S. Miller & Co., cigar manufacturers, died at his home in this town on Thursday last, November 5th. Interment will be made on Tuesday, at Sumneytown, Pa.

Mr. Miller was about 67 years of age, and had been identified with the cigar business since late in the eighties. He was formerly a member of the firm of Shively, Miller & Co., at Sumneytown, which firm subsequently removed to Pottstown, and was finally dissolved in the fall of 1901. He again went into the cigar business under the firm name of Geo. S. Miller & Co. and of which firm he was a member at the time of his death.

His former partners, Messrs. Calvin Shively and W. H. Sassaman, after the Pottstown dissolution, also again entered the trade as manufacturers at Sumneytown.

Mr. Miller was a nephew of W. M. Jacobs, erstwhile cigar manufacturer of Lancaster, and is said to have contributed largely to the support of Mr. Jacobs' family during the incarceration of the latter upon conviction of counterfeiting.

TOBACCO vs. OPIUM

Chinese Government Endeavors to Effect Reformation. Natives in Kentucky to Study the Weed.

Lexington, Ky., Nov. 5.

There is probably only one National Government in the world which is endeavoring by every official means in its power to induce its people to smoke tobacco. The Government occupying that unique position is that of China, which, in its effort to break up the use of opium in the "Celestial kingdom," is trying its utmost to induce the people to take up tobacco smoking as a substitute for the insidious and dangerous drug. In pursuance of this policy, Kno Feng Ming and Kobang Yih, the distinguished Chinese, representing their Government, have arrived here to spend several weeks in studying agriculture and stock raising as pursued in Kentucky, but particularly to acquaint themselves with the methods of growing and curing tobacco.

Kobang Yih, who is the only one of the two who speaks English, states that the Chinese Government, which is now making every effort to stamp out the opium habit, believes that as the Chinese have been for so many generations accustomed to smoking opium the best way to eradicate the national evil is to turn their habit of smoking toward the use of tobacco. The Chinese as a rule being poor, they can be most easily induced to use products which they can grow themselves, and from familiarity with which they will the more readily be induced to adopt its use.

The Government, in addition to using its influence toward extending the habit of tobacco smoking, is also endeavoring to induce the people to take up the culture of the tobacco plant. Mr. Yih says that tobacco is now grown to a limited extent in China, but that the plants are much smaller than those grown in this country. The Chinese are also unacquainted with the best means of curing and handling the plant, and the Government hopes to increase the use of tobacco by improving both the size and quality of the plant and the methods of handling it.

Mr. Yih is also studying the cotton industry in the United States, and says that while the cotton plant of China is small, its cultivation is becoming very extensive. Kno Feng Ming is giving most of his attention to stock raising, and is making sheep raising a specialty.

Activity at Reading.

The large cigar factory of Yocum Bros., at Reading, Pa., is running full time and with a full complement of hands numbering between 400 and 500. Trade conditions are reported by them to be at present very brisk. W. H. Yocum, of this firm, has been recently in the West and secured many very satisfactory orders for his product.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**

115 Arch Street, Philadelphia

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DOHAN & TAITT

Importers of Havana and Sumatra

Packers of *Leaf Tobacco*

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Importers of Havana and Sumatra and Packers of Seed Leaf

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Importers and Dealers in LEAF TOBACCO

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and Packer of LEAF TOBACCO

238 North Third Street, Phila.

The Empire Leaf Tobacco Co.,

Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA **Tobacco**

118 N. 3d St., Phila.

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224 Arch St., Philadelphia

Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

TOBACCO RAISING IN TEXAS

Fine Leaf Raising—Immense Commercial Expansion.

Once upon a time, and not so very long ago, either, the idea of raising tobacco in Texas was unheard of, perhaps undreamed of even by the most optimistic boomer that ever spoke or wrote of the wonders of Texas.

Recently a representative of a big tobacco manufacturer in Grand Rapids, Mich., appeared at the Fair Grounds, looked up the Nacogdoches tobacco exhibit and made explanation of his appearance.

He said that a short time ago his firm placed an order for $15,000 worth of Havana leaf with a Cuban concern. As it was a rush order and the tobacco badly needed, it was arranged that the shipment be made from Texas instead of Cuba, and a price of $3 per pound was paid for the tobacco, which was found up to standard and was used in filling orders.

To the amazement of the manufacturer it came to light by accident that while he had bought Havana leaf, up to contract grade, and suitable in every way it was not grown in Cuba, but about Nacogdoches. The representative of the factory accordingly was sent down to get in touch with the growers, and appeared at the Fair Grounds on this mission.

MANY ACRES CULTIVATED.

In the Nacogdoches locality some 185,000 acres are suitable for tobacco growing according to the survey made several years ago by the soil survey of the Agricultural Department.

The first tobacco grown in Texas was produced about 1902 or 1903 at the Government experiment station near Nacogdoches, and formal reports submitted in 1904 showed the leaf to be classed as equal to the Cuban grown article. This experiment was made on a patch of one and a half to two acres in extent. Farmers in the locality at once began raising small patches of tobacco, sowing Havana seed in beds and transplanting the plants to the fields, and the first year's crop was a revelation to the outside world, and to the growers themselves.

The yield of sun-grown field tobacco was very heavy, netting something like 900 to 1,000 pounds per acre.

The first tobacco produced by the Government was cut up into samples and sent to over 2,000 factories, variously located. In less than half a dozen cases the tobacco was not highly praised, in the main the criticism being of enthusiastic nature. This tobacco was Havana filler of long, tapering leaf, fine texture and excellent flavor.

Growing on a large scale began, and experiments in shade growing were attempted. It was found that tobacco declared fully equal to Sumatra wrapper could be produced under shade, and that there was a demand for all of it that could be produced.

MANY GROWERS INTERESTED.

At the present time probably 200 growers are raising tobacco in the Nacogdoches country, mostly operating patches of from one to ten acres. Two cigar factories of moderate capacity have been installed in Nacogdoches, and the growing tobacco is in many cases sold under contract. The growers point to the market reports as indicating that Texas tobacco is equal to Havana or Sumatra grown, as while all tobacco raised is sold, no Texas leaf is quoted at all.

The open field grown tobacco is grown by the farmers like cotton or corn, cured in barns or sheds and boxed for shipment.

Two methods of shade growing were tried, that of cloth and that afforded by slats. The latter is now preferred, as the shade frames last for several seasons, while the cloth used must be frequently renewed. The slats last five or six years.

A frame of posts and plank supports wires two feet apart, which in turn support slats one-eighth to one-fourth inch thick, one inch wide and one and one-fourth to one and one-half inches apart. A board "wall" surrounds the field seven feet high, making the bed humid and affording protection from insects.

Prices of 17 cents for open grown and 50 cents per pound for shade grown leaf are secured, and the Eastern and North-

(Concluded on p. 20)

STEPHEN F. KETRAN

Interior Wood.. Work..

Makes a Specialty of Fitting Up Cigar Stores

Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made

Save the **White Rolls Cigarette** Coupons

They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash

And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.

WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.

Ware-Kramer Tobacco Co.

NORFOLK, VA.

ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA

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Pennsylvania Seed B's and Tops

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Domestic **Leaf Tobacco** of All Kinds

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Office and Salesroom:

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Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE ..... ALL QUALITY ..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

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Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

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L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana** Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Leaf Market in Havana Continues Active.

Nearly 9,000 Bales Changed Hands During the Week. Receipts from the Country Have Fallen Off, but are Yet Large, Showing an Excess of Nearly 99,000 Bales so far this Year. Fewer Buyers Arriving.

Special Correspondence of The Tobacco World.)

Havana, Cuba, November 2, 1908.

The movement in our market has kept up pretty close to the previous week, and this in the face of fewer arrivals of buyers during the past eight days. Receipts from the country are still large, although they have decreased one-third during the past week, and the total figures show an excess this year of nearly 99,000 bales as compared with the same date of 1907. Prices are not only very firm but have advanced on all grades of Remedios. Buyers are well satisfied with this year's crop in general, and as prices are more reasonable, it looks as if there will be little left over of this year's growth when the season shall have been closed. Even the poorer styles, which nobody seemed to care to touch, are progressing well in curing, and as the northers have made their appearance, the green tobacco is drying off in good shape. It is stated that a very large number of Northern buyers have taken passage by the Ward Line steamer which is to leave New York on the 7th instant, and if this report should turn out to be correct they will be heartily welcomed by our commission merchants and dealers. The latter are anxious to sell with a small profit, to which they ought to be entitled, but they will not sacrifice their this year's packings at a loss, as they claim that the yield in the escojidas has been a sore disappointment to all of them.

Everybody here seems to think that after the Presidential election shall be a thing of history business will take a new start in all lines of trade and manufacturing industries, to which surely the cigar factories in the United States will form no exception. Therefore our Cuban leaf tobacco ought to be wanted upon an increasing scale during the coming winter season, as nearly all cigar manufacturers are said to be bare of stocks.

The new crop is just being planted, and if the weather conditions keep favorable during the balance of this month the setting out of seedlings ought to be finished by the 30th of November. Last week's cyclone is said to have done considerable damage along the northern coast line of the Vuelta Abajo, and all young plants or seedbeds have been destroyed. Fortunately it has not touched the southern coast or the heart of the Vuelta Abajo.

Scarcity of money is a great drawback to the poor farmers, as they cannot find capitalists who will advance them the funds needed to properly till their farms and buy the necessary food for the sustenance of their families. They may therefore abandon their holdings of land and hire themselves out to the richer farmers or sugar planters. All speculations about the future 1909 crop so far are idle guesswork. The two critical months are December and January, and before March no estimates are reliable as to the size or prospective quality.

Sales

this past week amounted to 8,845 bales in all, divided thus: Vuelta Abajo 3,925; Partido, 650, and Remedios, 4,270. Buyers for the United States are credited with 4,675, exporters for Europe, 2,280, and local cigar and cigarette manufacturers, 1,890 bales.

The exports of leaf tobacco from Havana during the past week were:

To the United States	5,747 bales
To Europe	4,451 "
To Ssuth America	471 "
Total	10,669 "

Buyers Come and Go.

Arrivals:—Leopold Powell, of Leopold Powell & Co., and Manuel Menendez, of Menendez Bros. & Verplanck, Tampa; Wm. Taussig, of Taussig & Co., Chicago and New York; Francisco

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box

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SUCCESSORS TO

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Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126 NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

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BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ **B. DIAZ & CO.** R. RODRIGUEZ

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido, Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

Bolano, of Bolano & Co., Chicago; Stephen Hart and M. Holman, of Hart & Murphy, St. Paul; M. Burk, of American Exchange Tobacco Co., New York.

Returned:—Henry Bernheim, of J. Bernheim & Son, and Allie Sylvester, of Sylvester & Stern, New York and Havana; Fernando Fernandez, of Fernando Fernandez y Hno., Luis Muniz, of Muniz Hnos. & Co., and Rafael G. Marques, of Rafael G. Marques, Havana.

Departures:—Louis Schramm, Mortimer Regensberg, John Sutter, D. Hevia, and Bruno Diaz, for New York; Wm. Taussig, Mike Friedman and Henry Barron, for Chicago; Michael Hirsch and L. Fortier, for Montreal.

Havana Cigar Manufacturers

are working again with more cigarmakers, and the last factory which had been shut down for some time, the Ramon Allones and Cruz Rojo, has also started up again, as the owners have now enough orders on hand to permit them to keep their establishment running.

H. Upmann & Co. shipped 750,000 cigars during the past week, and the H. Upmann factory is now running with almost the same forces as in normal years.

Sol had to increase the number of its cigarmakers again, as Behrens & Co. have now enough orders on hand for the coming Xmas season, and which have to be completed before this month is over.

Buying, Selling and Other Notes of Interest.

Perez y Obeso sold 1,000 bales of Vuelta Abajo during the past week.

A large New York importer who does not want to see his name in print has been receiving about 2,500 bales of Remedios 1st and 2nd capaduras, which he had contracted for upon his previous trip to Havana last July.

Bruno Diaz & Co. were sellers to the extent of 700 bales of Vuelta Abajo and Partidos. Don Bruno left on the 31st ultimo for New York, via Tampa, for a vacation.

Moritz Neuberger was the heaviest buyer last week in our market, as he acquired 1,500 bales of choice leaf of all kinds of tobacco for the American market, as well as for Germany. The firm of Heinrich Neuberger stands at the top of the list of the large importers in Bremen and already occupies one of the leading places in the New York market, while here in the city of Havana it will not be long before it is counted as one of the largest exporters of leaf.

Sobrinos de A. Gonzalez disposed of 490 bales of Vuelta Abajo, Partido and Remedios.

L. Schramm is reported to have invested in 500 bales of Vuelta Abajo and Partido leaf.

Jose F. Rocha turned over 400 bales of Vuelta Abajo.

Charles Blasco purchased 700 bales of Remdios and was an exporter of 688 bales of leaf during the past week.

A. M. Calzada & Co. were hustlers again during the past eight days, as Don Antonio closed out 250 bales of Remedios and 125 bales of Vuelta Abajo to several customers.

Wm. H. R. Crump has started in to purchase 300 bales of leaf of choice

(Concluded on page 15)

CABLE ADDRESS "CALDA" TELEPHONE 607

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

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GONZALEZ Y MIGUEL

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LUIS MARX

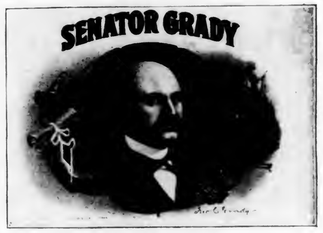
Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

L. J. SMITH & CO.

Red Lion, Pa.



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We have increased facilities for supplying live distributors with fast selling products.

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IMPORTERS OF
Havana and Sumatra
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Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

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Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of *Leaf Tobacco*
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227 Amsterdam, Holland. OFFICE: 183 Water St. NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, November 10.

New York Leaf Market.

The leaf tobacco market of this city has felt the beneficial effect of the results of the recent election, by a far more active market than has been experienced in many weeks before. Not that the market has seen a large number of transactions of more than ordinary volume, but a spirit of greater animation has pervaded the atmosphere. The change is noticeable even to the most casual visitor, and the general tendency is toward a moderate advance in all types of domestic leaf tobacco.

No type of domestic grown leaf is attracting quite as much attention now as is Florida. In quality the crops are almost unanimously pronounced excellent, and at present the market has an altogether healthy tone. A considerable number of sales have already been made by several of the more active houses, and inquiries are coming in at an encouraging lively rate.

In Sumatra leaf the market was rather quiet during the past week, the domestic type of wrapper leaf having apparently, at least for the time being, had the call. It is, of course, only a matter of a little time until the Sumatra will also be recovering itself and normal conditions will again prevail, unless it should be more disturbed than is now anticipated by the tariff revision agitation.

In Havana tobacco the trading has not been quite so voluminous as for several weeks previous, although inquiries are being made for various types of Cuban leaf.

• • •

The Cigar Manufacturers.

Among cigar manufacturers the trade was a little quiet during the past week, and election day no doubt had something to do with the apparent apathy. There is, however, a far more optimistic feeling everywhere. There is not so much consolation in the fact that the output of the two principal districts of New York city fell off considerably during the month of October as compared with the same month of 1907, but then it will be remembered that the panic did not really strike the trade until about the close of that month last year, in view of which it is safe to predict that the results for the month of November will show a different story, and that November this year may show a favorable comparison with November, 1907.

The October output in the Second District was	16,842,910
The October output in the Third District was	55,927,790
Total	72,770,700
The total for last year was	88,330,575
A reduction of	15,559,875

The cigarette trade shows a remarkable gain, and the production of manufactured tobacco in those districts also shows a gain of about 20 per cent.

• • •

Tobacco Company Dividends.

Directors of the American Tobacco Company yesterday announced the declaration of the regular quarterly dividend of 2½ per cent. on the common stock, and an extra dividend of 7½ per cent., payable Dec. 1, on stock of record Nov. 14.

The company has paid 32½ per cent. in dividends this year.

Estimating the earnings of the American Tobacco Company for the two months which remain before the close of the company's fiscal year on Dec. 31, 1908, on the basis of earnings to date, the annual report will show a substantial increase over last year's earnings.

In 1907 net earnings were $27,371,020, and the amount applicable to dividends on the $40,242,400 outstanding common stock was equal to 42.48 per cent. Last year $5,034,237 was devoted to the cancellation of 4 per cent. bonds, leaving the dividend declarations on the common stock for the year equal to 25 per cent.

Charges this year will be less because of the bonds retired, and unless the directors decide to further reduce the $108,806,300 4 per cent. and 6 per cent. bonds outstanding or to further substantially increase the surplus of $32,554,708, the common stockholders will receive the largest yearly returns on their investment in the history of the company.

So far this year the company has retired $473,200 of its 6 per cent. bonds.

• • •

Tobacco Stocks Decline.

A sensational break of 32 points in the price of the common stock of the American Tobacco Company on the curb market yesterday resulted in a sharp reaction in prices of leading active stocks during the first hour of trading on the New York Stock Exchange.

The violent decline in Tobacco stock was attributed to the decision of the United States Circuit Court declaring the American Tobacco Company was a combination in restraint of trade, which was given after the close of the stock market on Saturday. The last price for Tobacco Company common on Saturday was 375, and its high price of last week was 390, but during the first hour of trading on the curb market yesterday it sold down to 343. The price of American Tobacco Company preferred on the Stock Exchange fell 3¼ points, the 4 per cent. bonds 2½, and the 6 per cent. bonds 3¾ points.

Not only did the decision of the court cause grave anxiety as to the scope of the Sherman law, but the unfavorable situation was aggravated by a profit-taking movement by last week's buyers, who flooded the market with selling orders.

• • •

Trade Notes.

The Coleman-Oppenheim Co. has been meeting with excellent success since its organization, and although it is but a few months since, the company has found its original quarters inadequate and already additional floor space has been secured and the factory is to be enlarged as soon as possession can be had of the remaining floors of the building in which they are now located.

The Lichtenstein Florida Tobacco Co. has secured the services of T. D. Hene, of York, Pa., where until the first of the present month Mr. Hene was in charge of the local office of Wedeles Bros., of Chicago.

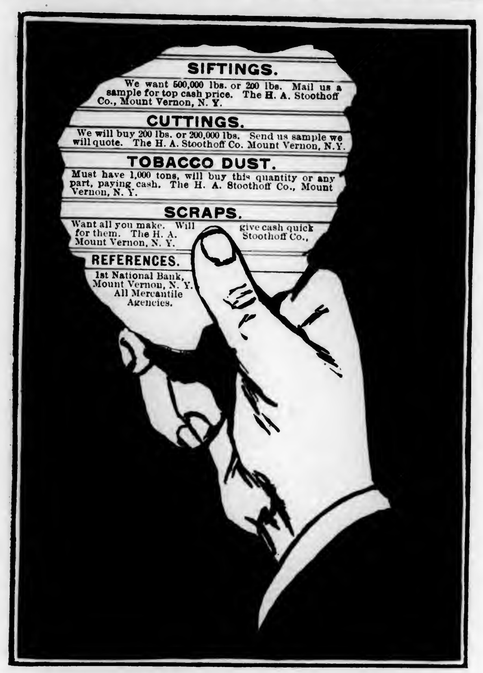
W. H. French, with Taussig & Co., returned on Saturday last from a short trip among his customers in Philadelphia, where he met with good success in placing some of his firm's packing of Florida tobacco.

John H. Duys, of H. Duys & Co., expects to leave this week on a Western business trip and may be gone some time.

AMERICAN WILL APPEAL.

New York, Nov. 11.

President J. B. Duke, of the American Tobacco Co., today issued a letter to the stock and bondholders of that company calling their attention to the recent decision of the U. S. Circuit Court of this city that the company was a combination in restraint of trade, and announcing that the business of the company will proceed as usual pending an appeal to the Supreme Court.



The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE LOCAL TOBACCO NEWS

During the present week the local leaf tobacco market has experienced a more than ordinary amount of inquiry for goods, and mostly for seed leaf tobaccos. The volume of business actually consummated during the present week has so far not been specially large, but indications are that within a short time there were made a large number of more or less important sales, which will undoubtedly help to swell the records of 1908 business. The jobbing trade does not feel so sanguine of an extraordinary amount of business during the remainder of the year, for the reason that the small manufacturers are not inclined to lay in any large stock at this time of the year. The entire feeling, however, is one of greater buoyancy and a far more animated market has already been noticed since the results of the recent election became definitely known.

This market is not as yet so much agitated over the proposed tariff revision, yet it may in a degree be affected eventually before the final conclusion. Much interest is centered in the hearing before the Ways and Means Committee, which is scheduled to be held in Washington on Friday of this week.

The Sumatra market has not been specially active, but in Havana leaf a much more brisk trade is reported.

A number of our local cigar manufacturers are finding a rapid increase in the demand for their product. This fact is quite noticeable around the factory of the Theobald & Oppenheimer Co., who are now contemplating the installation of a private electric light plant, as it is becoming necessary for them to do considerable night work owing to pressing orders which have lately arrived in large numbers.

Arthur Hagen & Co., on the 10th inst., issued the following circular letter to their trade:

"To our Customers:

"Commencing with this date and until Dec. 10th, 1908, we are authorized by Nall & Williams Tobacco Co., Inc., to allow a concession of six (6) cents per pound on all purchases of Pure Grape when covered by other brands of their tobacco (exclusive of Union Standard, which brand cannot be included).

"On purchases of Pure Grape not covered as above a concession of three (3) cents per pound will be made from the list.

"In consequence of the advancing market, owing to the scarcity of Burley leaf, the manufacturers reserve the right to reject excessive orders.

"Very truly yours,
Arthur Hagen & Co."

A new cigarette is being placed on the market by Arthur Hagen & Co., under the title of Zona, and which is the product of the Ware-Kramer Tobacco Co., of Norfolk, Va. The Zona is a highly attractive package the label of which is printed from steel plate and each box is securely wrapped in waxed paper, making it practically air-tight, thus retaining to the cigarette indefinitely the full aroma of the delicate blend of tobaccos used in this manufacture. In introducing the goods to the public there is being distributed to the dealers an easel with a glass front, in which are contained ten packages of ten cigarettes. They are most admirable for counter display purposes.

THE TOBACCO WORLD

ESTABLISHED 1881 INCORPORATED 1902

Published Every Wednesday
BY THE
TOBACCO WORLD PUBLISHING CO.

No. 224 Arch Street, Philadelphia

Cable Address, "Baccoworld." Havana Office, Prado 36, Altos.

ADVERTISING RATES ON APPLICATION.

By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
Foreign Subscription, for all Countries of the Postal Union and Canada, $2 00 the Year.

Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, NOVEMBER 11, 1908

W. H. French, representing Taussig & Co.'s New York office, has been in this city recently visiting his old customers and showing his firm's new line of Florida shade grown wrapper leaf. He met with a hearty reception here.

W. G. Worthington, who is one of the most popular men in the retail trade of this city, and who was for several years with the Bromall-Lafayette Co., has associated himself with Mr. Cooper, who will soon engage in the cigar trade, with headquarters in the Real Estate Trust Co. Building.

H. E. Korn, of the Armas de Oro Cigar Factory, Key West, Fla., has been a recent visitor in this city, and made his headquarters with E. G. Steane & Co., who are the local distributors of the product of that factory. Mr. Korn was highly pleased with the excellent manner in which his goods were handled here by J. E. Mann the present head of the firm of E. G. Steane & Co.

George M. Booker, of the Booker Tobacco Co., Lynchburg, Va., was also a recent visitor in this city, and found that their general selling agents, Messrs. Arthur Hagen & Co., were making rapid and very satisfactory prorgess on their Burley Cubs little cigars in this section.

There is now being introduced in this market a new cut plug tobacco made by the Booker Tobacco Co., under the brand name of Blue and Scarlet, and which is packed in 1⅜ ounce foil, and 8 and 16 oz. tins. The Blue and Scarlet is a product made from the cuttings of the Burley Cub little cigars and the quality is pronounced to be elegant.

The Lynnhaven cigarettes are being kept well to the front in this city, and the sale is on a steady gain. Numerous displays are still being made and every possible method used in keeping them prominently before the smoking public.

An extra free deal is on for a short time for the benefit of the retail trade on White Rolls cigarettes. The free deal consists of a 10 per ct. gratis allowance with each order for White Rolls. Of course the deal will not be allowed to remain on very long.

False Alarm—No Fire.

In our issue of October 24, in the New York news letter, it was stated that a slight fire had occurred at the warehouse of C. C. Hamilton & Co., on South street, on the Friday previous. The firm claims there was no fire. It appears that there was, accidentally, an alarm sounded, which brought out a near-by fire company, but there was no fire and the services of the firemen were not needed.

TRADE MARKS REGISTERED.

DON LIANO. 16,568
For cigars, cigarettes, chewing and smoking tobacco. Registered November 5, 1908, at 9 a m, by Moehle Lithographic Co., Brooklyn, New York.

CANADIAN CLUB. 16,569
For cigars, cigarettes and cheroots. Registered November 5, 1908, at 9 a m, by Alexander Gordon, Detroit, Mich. A re-registration.

ROUND SWEETS. 16,570
For cigars, cigarettes and cheroots. Registered November 5, 1908, at 9 a m, by Wm. Steiner, Sons & Co., New York.

RISCO. 16,571
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 5, 1908, at 9 a m, by H. B. Cochran, Philadelphia.

SUMMER SPANISH. 16,572
For cigars, cheroots and stogies. Registered November 5, 1908, at 9 a m, by M. H. Shussett, Pittsburg, Pa.

FRIENDLY PUFFS. 16,573
For cigars, cheroots and stogies. Registered November 5, 1908, at 9 a m, by M. H. Shussett, Pittsburg, Pa.

BANCROFT HALL. 16,574
For cigars. Registered November 6, 1908, at 9 a m, by Capital Cigar Co., Annapolis, Md.

LA FLOR DE ORMOND. 16,575
For cigars. Registered November 6, 1908, at 9 a m, by A. M. Balfany, Duluth, Minn.

16,576. Not issued.

BOOSTIN CLUB, DULUTH, the ZENITH CITY, MAKES THE GOODS. 16,577
For cigars, chewing and smoking tobacco. Registered November 6, 1908, at 9 a m, by W. F. Key, Superior, Wis.

DON AURELO. 16,578
For cigars, cigarettes, chewing and smoking tobacco. Registered November 6, 1908, at 9 a m, by Moehle Lithographic Co., Brooklyn, N. Y.

DON ROBINO. 16,579
For cigars, cigarettes, chewing and smoking tobacco. Registered November 6, 1908, at 9 a m, by Moehle Lithographic Co., Brooklyn, N. Y.

LA CLARADON. 16,580
For cigars. Registered November 6, 1908, at 9 a m, by James P. Prendergast, New York.

LA VARSITA. 16,581
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 6, 1908, at 9 a m, by Central Lithographing Co., Cleveland, O.

LA BELLA DI BARI. 16,582
For cigars. Registered November 6, 1908, at 9 a m, by E. M. Lettieri, Scranton, Pa.

BESSIE McCOY. 16,583
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 7, 1908, at 9 a m, by American Lithographic Co., New York.

DON PRINCIPO. 16,584
For cigars, cigarettes, chewing and smoking tobacco. Registered November 7, 1908, at 9 a m, by Schmidt & Co., New York.

LA ENGENIA. 16,585
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 7, 1908, at 9 a m, by Seeman Brothers, New York. A re-registration by transfer from Wm. Steiner, Sons & Co., New York, who registered January 23, 1906.

BLUE MOUSE. 16,586
For cigars, cigarettes and cheroots. Registered November 7, 1908, by Wm. Steiner, Sons & Co., New York.

COUNTRY SQUIRE. 16,587
For cigars. Registered November 7, 1908, at 12 m, by Howard W. Reidner, Media, Pa.

COUNTY SQUIRE. 16,588
For cigars. Registered November 7, 1908, at 12 m, by Howard W. Reidner, Media, Pa.

PRIDE OF DIAMOND CITY. 16,589
For cigars. Registered November 9, 1908 at 9 a m, by A. J. Green Cigar Mfg. Co., Wilkes Barre, Pa.

VANDERBILT CUP. 16,590
For cigars, cigarettes and cheroots. Registered November 9, 1908, at 9 a m, by Kiessling Cigar Co., Chicago, Ill.

PIVOT. 16,591
For cigars, cigarettes, chewing and smoking tobacco. Registered November 9, 1908, at 9 a m, by Pivot Cigar Co., Boston, Mass., a re-registration.

FULL SPANISH. 16,592
For cigars. Registered November 9, 1908, at 9 a, m, by W. C. Smith, Windsor, Pa.

LA WERTHINA. 16,593
For cigars. Registered November 9, 1908, at 9 a m, by E. M. Schwarz & Co., New York.

J. HAMPTON MOORE. 16,594
For cigars. Registered November 9, 1908, at 9 a m, by Henry M. Weaver & Son, Philadelphia.

DON DIGO. 16,595
For cigars, cigarettes, chewing and smoking tobacco. Registered November 9, 1908, at 9 a m, by Pent Bros., Philadelphia.

SEALED HAVANAS. 16,596
For cigars. Registered November 9, 1908, at 9 a m, by Arnold Tietig & Son, Cincinnati, O.

CAMEO. 16,597
For cigars. Registered November 9, 1908, at 9 a m, by A. S. Cutler, New York, a re-registration.

DU BEAU CHAMP. 16,598
For cigars. Registered November 9, 1908, at 9 a m, by A. S. Cutler, New York.

CACOOSING. 16,599
For cigars. Registered November 10, 1908, at 9 a m, by C. W. Potteiger, Reading, Pa., a re-registration.

DON ALEXO. 16,600
For cigars, cigarettes, chewing and smoking tobacco. Registered November 10, 1908, at 9 a m, by Schmidt & Co., New York.

DON BERNADO. 16,601
For cigars, cigarettes, chewing and smoking tobacco. Registered November 10, 1908, at 9 a m, by Schmidt & Co., New York.

DON CABALLO. 16,602
For cigars, cigarettes, chewing and smoking tobacco. Registered November 10, 1908, at 9 a m, by Schmidt & Co., New York.

ZERNO. 16,603
For cigars. Registered November 10, 1908, at 9 a m, by Goldberg & Kasten, Baltimore, Md.

Not Eligible.

Lanco, Iola, Marry Anne, El Nativo, Empire Bond, Duster, Bingo, Keno, Lotto, Main Stay, Edgar, Old Plantation, Bar None, Alhambra, Worthmore, David Rossi, Don Diego, Don Santo, Great Scott, Ina, Helenita, Ora, Little Chief, Oretta, Aldea, Amoroso, Love's Dream, L'Amour, Top Note, Home Lander, Far Famed, True Steel, Donna Dulce, La Interior, La Exterior, Uncle Joe, Fatima, La Omo.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

Take no other but the Genuine

Established 1869
Incorporated 1893

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark and Signature of Juan F. Portuondo

There are more IMITATIONS of this old established and JUSTLY FAMOUS brand of cigars than any other cigar in the world.

MANUFACTERED ONLY BY
The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia.

Transferred.

LA CLARADON. 16,580
For cigars. Registered by James P. Prendergast, New York, was transferred on November 7, 1908, to J. Rimler, Brooklyn, N. Y.

FULL SPANISH. 16,592
For cigars. Registered November 9, 1908, by W. C. Smith, Windsor, Pa., was transferred November 11, 1908, to Jacob Flinchbaugh, Red Lion, Pa.

Correction.

THE BATH. 16,535
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered October 30, 1908, by the Lagora Fee Co., Detroit, Mich., should have been The Bat, and enterd as a re-registration.

Sheip & Vandegrift's New Department.

Sheip & Vandegrift, Inc., the well known cigar box and cigar box lumber manufacturers of Philadelphia, recently added a new department to their business, in the manufacture of wooden horns for phonographs, etc.

These horns are made under patents owned by Sheip & Vandegrift, Inc., and are put on the market under the trade mark of "The Music Master Wood Horns." They have just completed a large addition to their former plant, and which will be used exclusively in the manufacture of these instruments.

The Music Master Horns are made of 16 solid (not veneered) staves of oak, mahogany or spruce, with a very high polish, and it is claimed that the tone reproduction through these horns does away with the objectionable metallic harshness which is only too noticeable in the average talking machines.

A long time was spent in experiment before the perfect article was the result, and the experiments were along the lines used in the manufacture of violins, etc., and their claim is that the "Music Master Horns" are just as necessary to a delightful reproduction by phonograph as a sounding board is to a piano.

In a recent conversation with Mr. Asa W. Vandegrift, President of Sheip & Vandegrift, Inc., the writer was informed that they intend to commence an extensive advertising campaign with the December issues of several of the more popular magazines.

Hene Makes a Change.

Announcement has just been made by T. D. Hene, of York, Pa., that he is no longer the York representative of Wedeles Bros., of Chicago, but that he has associated himself with the Lichtenstein Florida Tobacco Co., who are also growers and packers of Florida leaf, but whose headquarters are in New York City. Mr. Hene will continue to visit his trade as he has been accustomed to doing for some years past. He feels confident that he has a most desirable line of goods to offer, and will undoubtedly carry the good wishes of his many friends in the trade.

—John Fitzgerald has purchased from Chas. White the latter's cigar stand at Oshkosh, Wis.

—H. Berger, of 26½ South Tejon street, Colorado Springs, Col., has sold his cigar store to S. M. Silligman and Joseph Phillips, from Illinois, who are now making extensive improvements.

American Cigar Brokers
Office & Sample Rooms, 12th St. & Columbia Ave.
PHILADELPHIA

SOLE AGENTS For the Sale of La Cialenita Porto Rico Cigars

In the States of Pennsylvania, New Jersey, Delaware and Maryland, and in the Western States

La Cialenita Cigars are put up in six sizes, and in quality are unsurpassed.
Equal to any, and better than many, Key West Cigars.
JOBBING ACCOUNTS ONLY SOLICITED.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

TRADE QUIET IN BOSTON.

Everyone Eagerly Awaiting the Hoped-for Post-Election Business Revival.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]

Boston, Mass., Nov. 9.

Trade is still very quiet here. Now that the election is over everyone is looking for a speedy improvement in business, but the outlook is not very favorable.

Boston was football mad Saturday, and it would seem as if every business man and sport had taken a day off to attend the game in Cambridge between Harvard and the Indians.

News is very scarce. Cigarette salesmen galore are canvassing trade and all seem to be getting a good share of it. While the cigar trade has fallen off there is a big improvement in the cigarette line.

The following concerns are covering the ground quite thoroughly: Nestor Gianaclis Co.—Nestors; Mentor Co.—Ramlys; Khedivial Co.—Samaris, Alma and Naturals; Shinasi Bros.—Royal and Naturals; Phillip Morris Co.—Cambridge and Unis; Melachrino & Co.—Melachrino No. 4, No. 5, and No. 9; Surbrug Co.—Milo and Arabs; J. Whitelaw & Co.—Y. H. P.; Turco American Tobacco Co.—Omega and Astrons; Ware Kramer Tobacco Co.—White Rolls, Lynnhaven, and Zona; H. Savory & Co.—Savory; I. Krinsky—Egypt, Hoyer and 5th Ave.; Menashi-Khoury Co.—Menashi and El Ahram.

A. M. Pacholder & Co., of Baltimore, are placing with the trade a new 10 for 15c package of short smokes called Red Feather.

Robert Shubert, formerly of the Shubert Cigar Co., has started a cigar factory on Dudley street. He is manufacturing the Shubert Original Twisters, and reports a fairly good business as a starter.

Henry Weiss, representing E. G. Perez & Co., was here this week and opened a number of good accounts.

Harry E. Wallstein, proprietor of the cigar stand in the new Boston Bowling Alley on Washington street, has just taken on the popular William the Fourth clear Havana cigars, made by Gans Bros., New York.

Frank Swick and his crew of men are now placing with the trade Milo Petites, a small gold-tip cigarette put up in grand style, mostly for the ladies' trade, and retailing at 25c a package.

C. A. Winterberg—Montevierno & Co., N. Y.—makers of the El Rayo brand, was a caller on the trade this week, and did a satisfactory business.

The Harvard Stadium in Cambridge, where the foot ball game of the Carlisles and Harvards took place Saturday, was well tacked up with Nestor and Royal Nestor cigarette signs, and it was quite impossible to enter the grounds without seeing a number of them. It was certainly another clever scheme of Charley Ellis.

A new 15c Turkish cigarette made its bow to the Boston public this week, the Y. H. P. The package is a very neat affair, the design being of the three college colors, and in each emblem the words are spelled out—Yale, Harvard and Princeton. Bro. Murphy, who is placing this brand in the market, has started in with the fullest confidence of making it a success, and when the advertising matter is ready a number of displays will be made.

Fancy Cigar Boxes
FOR
Holiday Trade

Of Beautifully Polished Cedar or Mahogany

With Lids Printed in Gold or Silver

Fitted with Compartments

Made in Any Size or Style, with Your Own Brands and Labels

¶ **Make Your Christmas Goods Attractive**

Samples and Prices on application

Henry H. Sheip Mfg. Co.
Columbia Ave. and Sixth St.
PHILADELPHIA

The Selling Qualities of the

Usona Self-Closing Tobacco Pouch

are unequalled. The biggest, fastest and most profitable seller of any similar device on the market. Operated with one hand; opens by a simple thumb pressure; closes automatically; prevents waste and annoyance and will not leak. A staple novelty, extensively advertised and immensely popular.

RETAIL PRICES:

No. 1—Small size, Imt. Leather, 25c. No. 2—Large size, Leather, 50c. No. 3—Special finish Grain Seal or Snake, packed in individual white enamel boxes, $1.00.

DISCOUNTS TO TRADE:

Dozen lots, any assortment, 30 per cent; Gross lots, any assortment, 40 per cent. Three display easels packed with each gross lot. All express or mailing charges prepaid on cash or C. O. D. orders.

OUR SPECIAL ONE-TIME CASH OFFER: For $5.00 we will send prepaid half dozen Imitation Leather, half doz. Leather, one-sixth doz. Seal Grain and one-sixth doz. Snake Skin Pouches, with two handsome display cards. This is less than our gross discount price. If you are not handling these pouches we give you this unusual opportunity to test their wonderful selling power.

The Self-Closing Pouch Company, 552. Culver Way, St. Louis, Mo.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

HAVAVA CORRESPONDENCE.

(Concluded from page 9)

vegas and very likely may treble this amount before he leaves for home.

Muniz Hnos. & Co. sold 280 bales of Remedios during the past week.

The trust is reported to have added another 2,500 bales of Vuelta Abajo colas to its already large holdings for its cigarette factories.

Don Rafael G. Marques, owner of the High Life factory, and President of the Union of Manufacturers of cigars and cigarettes of the Island of Cuba, arrived here by the French steamer La Champagne, and as he is universally esteemed and liked, the number of his friends to receive him in the Bay was legion. Several tugs had been chartered to cheer him as soon as the transatlantic liner had been anchored in the Bay and the enthusiasm ran high to shake hands with him when he landed on the dock. Don Rafael looked the picture of health, as the air in his native country had completely restored his run down health, and notwithstanding that he has worked hard in the interest of the Union of Manufacturers, to get concessions from the Spanish Government for a more liberal treatment by the company that manages the affairs of the Regie, in which he has been quite successful.

Don Luis Muniz, of Muniz Hnos. & Co., returned by the Spanish steamer Alfonso XIII, and he also looked in fine health after his absence of one and a half years in Spain.

Don Fernando Fernandez, an old timer in the leaf trade, arrived here last week, and his numerous friends gave him a rousing welcome.

D. Frankel, of Frankel, Gerdts & Co., San Francisco, has been a liberal buyer of fine leaf in our market.

RECEIPTS FROM THE COUNTRY.

	Week ending Oct. 31 Bales	Since Jan. 1 Bales
Vuelta Abajo	5,522	236,830
Semi Vuelta	1,531	17,544
Partido	1,393	33,992
Matanzas	—	413
Remedios & S. Clara	7,883	145,004
Santiago de Cuba	214	9,235
Total	16,543	443,018

Boston Branch of Mount Vernon Cigar Mfg. Co.

We are informed by the Mount Vernon Cigar Mfg. Co., of Seven Valley, Pa., that a branch of that firm has been opened at 144 State street, Boston, which is in direct charge of W. S. Gladfelter, whose home was originally at Seven Valley.

Mr. Gladfelter is a highly energetic cigar man and the new establishment is already doing a good business and handling a large line of both imported and domestic cigars, as well as a complete line of cigarettes, pipes, etc. In domestic cigars the store is, of course, specializing the product of the Mount Vernon Cigar Mfg. Co.

A cordial invitation is extended the trade to visit their quarters when in Boston. It is also stated the Boston store aims to save the local buyers fully 10 per cent. in the purchase of their goods at this establishment.

—Phelps & Co. recently opened a new cigar store at Sixth and Park streets, Fremont, Neb. The furnishings are of mahogany, and the store is one of the handsomest in that city.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

A GOOD Cigar Broker, selling to the best jobbing trade in the New England States, New Jersey, New York and Pennsylvania, wants to represent Pennsylvania factory making goods from $10 up, Londres and Perfecto shape. On commission. Address F. B., Box 23, care of Tobacco World, Phila. 11-11h

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

I am in the market for Job Lots of Little Cigars, Plug, Long Cut, and Cut Plug Tobaccos in any quantity. If you have anything on hand that isn't moving, write Chas. Schavrien, 204 W. 20th street, New York City. 11-4n

NOTICE—Rare opportunity for practical cigar man. $300 to $500 will buy active interest in a growing cigar factory in one of the best cities on Puget Sound. Write J. R. Clary, 2011 D street, Bellingham, Wash. 11-11c

CHAIN of Retail Stores wants experienced General Manager. Liberal terms for capable party. Address F.R., Box 24, care Tobacco World, Phila. c

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2 5tf

Michael Hose A. F. Brillhart

Dallas Cigar Co

Manufacturers of **CIGARS** & Dealers in

LEAF TOBACCO,

Dallastown, Penna.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

LOUIS E. NEUMAN & CO.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.

HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

COLLAPSIBLE BOX AND TOBACCO CASE.

October 6th Mel. Johnson was granted a patent on his folding packing case on which he has been working for the past year. His box is designed for the use of packing tobacco or any other article when it is desired to preserve the case for use again. It is so made that it folds in small compass for shipment and for certain uses ought to find ready sale. The great waste of lumber late years has been in packing boxes and there is a pressing necessity for inventions that will stop the leak.

On account of the continued advance in the price of lumber used for boxes in handling and shipping merchandise, the inventor has devised a means by which time and lumber can be saved. The accompanying or following cuts are photographs of the box made for the use of packing leaf tobacco. The only difference between this and an ordinary box is the ventilator, which is quite necessary in sweating the tobacco.

The corners are held firmly together by sheet steel straps forming a right angle, and shaped in such a manner so as to interlock, making a strong and durable box. These straps are fastened to the boards with a clout nail, clinching on the outside, doing away with nail heads sticking out, a nuisance in piling.

To remove cover, a key is inserted in the lock, turned one-quarter way around, which releases lugs. Cover is then raised and pulled forward. This operation does not require over ten seconds

of time and you are not bothered with split end boards or slivered covers. When case is closed or knocked down it stands seven inches high from the floor. Four of these boxes collapsed can be placed in the space taken up by one of the old style cases and still have room to spare.

If a board should get broken in handling, the part or wall having the break can be easily detached and repaired

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of
Fine Cigar Leaf Tobacco
Fine B's and Tops Our Specialty
Critical Buyers always find it a pleasure to look over our Samples
Samples cheerfully submitted upon request
P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.
Growers and Packers
BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**
Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in
LEAF TOBACCO
142 North Market St.
United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
Lemon and Arch Sts. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. F. THACHER.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 27th St. Brooklyn, N.Y.
Branch Office:
171 East Randolph St. Chicago, Ill.
Cigar Labels, Bands & Trimmings.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

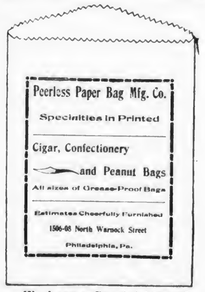
1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

As to durability, there is absolutely no reason why this case should not last for years. The steel is heavy enough to stand any amount of reasonable handling, and the construction throughout is very simple. The weight of the box, for packing tobacco, will run 12 pounds heavier than the box now in use.

A freight car, inside dimensions 36 feet long, 8 feet high and 8 feet 6 inches wide, will hold 450 cases, mixed sizes, knocked down. Figure this at the rate of 36 cents per 100 pounds (return freight rate from New York City to Madison, Wis.,) and what your cases cost you now and see what the difference will be. By tightly wrapping heavy burlap around bulk of tobacco, instead of shipping same in cases, a saving of 75 to 90 pounds per case in freight would result. By using this method in shipping, packers will always have in storage their full number of cases, consequently they will be in a good, dry condition and can be repaired, if necessary, for future use.

The patentee is J. Mel. Johnson, of Edgerton, Wis., a practical tobacco handler, and anyone interested can reach him at the above address.

—The Post Office Cigar Store at Tampa, Fla., formerly conducted by E. J. Lynch, and subsequently sold by him to J. Fernandez, was recently sold under the hammer to satisfy creditors. The purchaser was J. L. Reed, who was one of the largest creditors. It is expected, however, that Mr. Reed will endeavor to find a buyer for it.



We have a Special Line of
Manila Cigar & Tobacco Bags
for Jobbers

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED
MOST COMPLETE AND
LARGEST MAIL ORDER
LEAF TOBACCO
ESTABLISHMENT IN
AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
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Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,

Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 — Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR

Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

Mc Sherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 — Factory No. 70
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Tobacco Raising in Texas.

(Concluded from p. 5)

ern demand is so great that it is stated by growers that the acreage next year will be three fold what it now is.

EXPERIMENT IN ANDERSON.

Tobacco growing on a scale larger than that of experiment is being conducted in Anderson county, where the Government soil survey found suitable land near Palestine, and some years ago tobacco in some quantity was raised near Wilils, Tex., but the growing is said to have fallen off, due to attention to other crops.

About San Augustine soil similar to that at Nacogdoches is found, and considerable tobacco growing is being and is to be attempted.

At the State Fair this year a number of samples of experimental tobacco are shown. For two years tobacco has been raised in Wheeler county, and is said to do well. It might be said that in practically all parts of the State farmers or merchants have tried tobacco with some degree of success, but this has been used for home consumption largely, and at the present time the bulk of the commercial tobacco, if not practically all, comes from the Nacogdoches district.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The last week of October was a busy one with the tobacco growers of this locality. Many a barn was emptied from sill to ridgepole. The best feature is that the weather has been warm and the tobacco has gone into the bundle in fine shape; the tobacco was so warm that the leaves were not fulled up by the cold, and the tobacco will show up to best advantage, which is at least nine points of the game. When a bundle is opened the leaves will be found laid out straight and will show to best advantage. If the tobacco is rushed along not any too damp, with a cold wind blowing the leaves are all curled up and never will look well until they have been handled in the sorting room. This time the farmers began taking down the tobacco, and there was no time until Thursday evening that it could not be handled with ease. Men were working in their shirt sleeves all day and evening. There was no stop until 10 and 11 o'clock in the evening, for there are quite a good many men that could be hired in the evening for 50 cents for the evening.

At this writing there is not much remaining to be stripped. Such men are all ready to sell when they have opportunity. I have heard that P. Boyne has bought fifty acres since Friday morning. Still the correspondent from Hatfield says nothing about any such sales, and it is also reported that the price is from one to two cents per pound for the hail cut more than was offered the next day after the storm. I have heard the saying about "birds of a feather." It may be so, but there was one buyer Friday who called upon one of my neighbors and inquired in relation to his tobacco. The grower replied he had sold all his hail cut tobacco. He was asked to whom. He replied that Mr. Solomon was the buyer. "The d——l; he around here," exclaimed the visitor; "what is he paying?" So here is one instance where some of the dealers are not where they were supposed to be. There is quite a loud call for 1906 goods, with an occasional call for 1907.

Our correspondents write:

East Whately, Mass.: "Every one is taking down tobacco today, the first damp that we have had. Many will take down all of their tobacco as help is plenty. Tobacco is looking well, a good leaf and good color."

Hatfield, Mass.: "The recent dampness has given opportunity for stripping the larger part of our tobacco crop of 1908. No sales to report. Assorting shops are soon to open."

Northfield, Mass.: "During this damp weather all the tobacco about here has been taken down and stripped this week. It is considered a fine crop."

Conway, Mass.: "What tobacco I have seen is a nice fine light leaf, and ought to bring a good price, but by the way old tobacco is moving I do not look for very high prices this year."

North Hatfield, Mass.: "I report the sale by F. A. & C. H. Crafts about 8 acres of hail cut tobacco to Soloman for 6½ cents. Also E. B. Crafts with 4 acres of hail cut at 6½ cents to Soloman. The latter has been delivered at South Deerfield, Mass. Some offers were made to other parties, I hear, but no sales are reported."—Am Cultivator

EDGERTON, WIS.

With the tobacco hanging so dry on the poles as to prevent examination, there is absolutely no inducement to operate in the buying of the new crop at present, even if there were a desire to further add to their holdings by those previously engaged in the movement. Until casing weather comes the growing districts seem likely to be neglected.

The market for old leaf shows no new development, but with the election settled a marked improvement in the tobacco trade is confidently expected. The manufacturing industry will be first to feel the impulse of returning prosperity and then the demand for cured leaf would most naturally follow. Something like 20,000 cases of the '06 crop are still lying in the State awaiting the demands of the market. Half as much more of the '07 crop is probably held by local packers, all anxious for the return of normal business. The only transaction of moment for the week, aside from the usual small trade to manufacturers, is the sale of 430 cases of the Tallard & McChesney packing of '06 to Culton & Weil.

Shipments: 764 cases.—Reporter.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS,
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No 463
CAPACITY 75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll, ROBESONIA, PA.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515---517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1858 Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

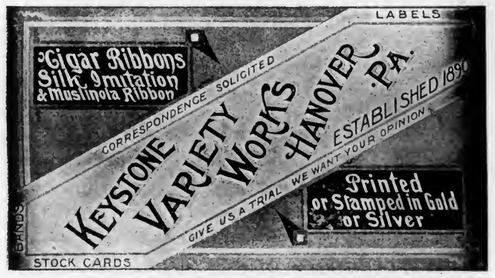
CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc. MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



Special Designs
Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal Printed Labels

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS, EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U. S. A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

Describe the Flavor You Want
and our Laboratory will fit you out with complete satisfaction.
Acme Extract and Chemical Works
E. G. ECKERT, Proprietor HANOVER, PA.

Patents *Caveats, Trade Marks, Design-Patents, Copyrights, etc.*
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS
EMBOSSING EMBOSSING

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA

PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

THE TOBACCO WORLD

Established in 1881. Vol. XXVIII., No. 47. | PHILADELPHIA and NEW YORK, NOV. 18, 1908. | One Dollar per Annum. Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION .	Cut Plug
IDLE HOUR . . .	Sliced Plug
EPICURE (For Pipe or Cigarette)	Shredded Plug
HUNT CLUB . . .	Cube Pipe Tobacco
SPHINX MIXTURE .	Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUMTRA TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

Reserved for
Heywood, Strasser & Voigt Litho. Co.,
New York

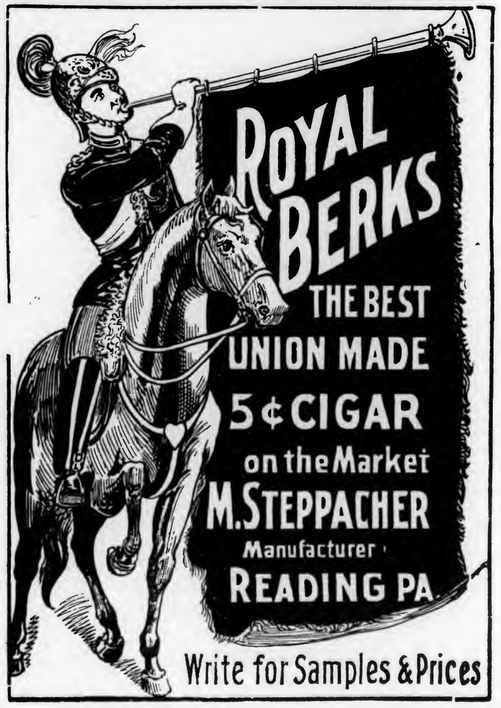
Cuban as the Food You Eat
Vesper CIGAR 5¢

(LORD LANCASTER, 10c.)
Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.
(NICKELBY, 5c.)

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.



Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 47 PHILADELPHIA, NOV. 18, 1908 One Dollar the Year

CULTIVATION IN ALABAMA

Mobile County has Exceptionally Good Tobacco Outlook.

Some months ago I wrote a short article for your paper on the subject of "Shade-Grown Sumatra Tobacco," and now I come again to ask for enough space in your valuable columns to make a few remarks. I was invited to Citronelle a few days ago by the Business Men's Association of that town for the purpose of looking over the land near that town with a view of planting tobacco the coming season, and render a decision as an expert as to whether the land would produce the desired quality of tobacco or not. I was driven over a considerable body of land south and west of the town, where I found numbers of acres which I unhesitatingly pronounce to be the equal of any land that I have ever seen for this special type of tobacco; and I want to say that this is not the only section of the county that the "weed" can be grown in; for I have found in my travels over the county for the past months large bodies of good tobacco land, but none any better than the "sandy loam" section of Citronelle.

Now, Mr. Editor, the election is over, the panic is ended, we have a President who will not let the tariff be taken off the imported tobacco, which seemed to be the "scarecrow" of those who have heretofore been contemplating growing tobacco, but have been kept back for fear of free tobacco. This fear being dissipated, there is no good reason now why the farmers and business men of Mobile county should not go into this most profitable line of agriculture, for I am convinced beyond a doubt that there is no line that will pay a greater return on the capital invested than the growing of "shade tobacco," provided the proper treatment of the tobacco is observed. This I am sure of, from the fact that I have grown a crop this season for the Mobile County Sumatra Company, which I have shown to both manufacturers and Government experts, and all pronounce the sample shown to be of the finest quality as regards color, texture and burning. Therefore, I claim that we have gone beyond the experimental stage. The fact is established; and now, why is it that this industry should not be taken up? After an experience of fifteen years in this line in Florida, I can say with absolute certainty that they have got no better country for tobacco than the above named section.

J. A. Randall.

Whistler, Ala., Nov. 6, 1908.

Johnsons to Build in Grand Rapids, Mich.

Grand Rapids, Mich., Nov. 12.

A permit has been issued for the erection of a four-story brick factory building on the west side of Ottawa, between Bridge and Hastings streets, to cost $23,000, and which will be occupied by the Johnson Cigar Co.

TOLEDO GETS BIG FACTORY

Gustave A Moebs & Co. May Remove From Lansing.

Toledo, O., Nov. 12.

Gustave A. Moebs & Co. operating large cigar factories in Detroit and Lansing, Mich., will abandon their Lansing plant and move it to Toledo December 1. The location of the new industry in Toledo was brought about by the Chamber of Commerce after conferences with members of the firm, with whom important considerations were Toledo's splendid distributing facilities and the availability of satisfactory labor.

The company has leased quarters in the Snowflake building, on Jefferson avenue, and will begin operations with 100 employes, most of whom will be women. The number of operatives will be increased rapidly to 300 or 400.

Novel Cigarette Advertising.

An advertising circular that is novel and effective has reached a member of the trade in Philadelphia, and as in probably a majority of instances, it was read with evident interest from beginning to end before the recipient discovered its true import, and thus it made the impression which it was designed to accomplish.

The advertisement consists of a facsimile reproduction of handwriting, which is sent through the mail in the regular way with full rate postage so as to not arouse suspicion and assure its being opened and read. It is as follows:

Billow Court,
Atlantic City, N. J.

My dear Billy:

You have thought it very strange no doubt that I have not written to you, but my dear boy while I have thought of you much during the last few weeks still I had no time to write. There is so much to do here. Every day something new. Jack Moore has just left me to go up to a lawn party at Daisy Sloan's, and by the way, Jack has brought with him from the city a new cigarette called "The Persian" which is the best I have smoked for some time. The package has a golden pipe on as a trade mark. You can no doubt get them in Philadelphia at the best stores.

I am thinking of leaving here next month to go to visit father in the Adirondacks. Should like very much to have you come along. How are you getting along? Give my regards to your father and brother, also to Nellie.

Don't keep me waiting as long as I did you for a letter. I should like to hear from you. Your Friend
Ellis

The Persian is a comparatively new product in the cigarette trade and is being marketed by Dusel, Goodloe & Co., of Philadelphia. The above is only one of the many methods used in advertising it and the sales, we are informed, are increasing steadily.

—The Alba Reina Cigar Co., of Chattanooga, Tenn., has been incorporated with a capital stock of $20,000, to manufacture, cigars, etc.

NEW CUBAN PLANTATION

To be Established by Ohio Capitalists, to Raise Tobacco and Fine Fruit.

Columbus, O., Nov. 12.

George B. Donavin, President of the George B. Donavin Company, and A. W. Rice, of the Hershey-Rice Manufacturing Co., left Columbus, Saturday evening, for Cuba, where they expect to look over a prospective purchase of 5,000 acres of land in furtherance of their plan to purchase the land and establish a modern community of tobacco growers.

Mr. Donavin saw the land when he was in Cuba last March, and after an investigation, decided that it would be a valuable possession. This land is within 35 miles of Havana, and is worth, under ordinary circumstances, about $500 an acre. Just now, however, land values in that section of the island are re-adjusting themselves after a considerable fluctuation, and it is expected that the land may be purchased at a much smaller figure.

In case Mr. Donavin and Mr. Rice are favorably impressed with the land, they expect to return to Columbus inside of six weeks and report to a syndicate of thirty-five or forty Columbus men, who have interested themselves in the scheme. The plan is to import twenty-five or thirty tobacco growers from Ohio. The Columbus men believe that the land is good for the raising of tobacco, grape fruit and pineapples, and that it can be made to produce more than $200 per acre annually. Mr. Rice is to furnish the farmers, quite a number of whom have already signified their wilingness to make the trip, providing they are furnished the comforts of home.

The plan as adopted by the Columbus men includes the establishment of a church, a school for the children of the imported farmers, and also a short line railroad to take their products into the Havana markets.

BIG CONTRACT CLOSED

Tennessee Growers' Association Sells 12,000,000 Lbs. of Leaf.

Clarksville, Tenn., Nov. 11.

Reliable information has been received here that a contract has been closed by the Dark Tobacco Growers' Association with the Imperial Tobacco buyers by which the latter are to take ten or twelve million pounds of tobacco from the association. It is learned further that this tobacco is to be placed in hogsheads, about 1,200 pounds to the hogshead, and delivered to the warehouses, from whence in turn it will be delivered to the factories.

—The Bandbox Cigar Store, Greenfield, Mass., has been sold by Arthur Allen, its recent proprietor, to James L. Fegan, who will conduct it in connection with his music store in that town.

THE NEWS OF TAMPA

Great Activity in Cigar Trade. New Impetus Given Factories.

Tampa, Fla., Nov. 12.

The cigar industry has made wonderful strides during the past thirty days. Every cigar factory in Tampa is now working full time and every cigarmaker of reasonable experience is employed, and the vacancies are not all filled.

Edward Stachelberg, of the Stachelberg factory, said that they were working over 600 cigarmakers and could work more.

"I believe that now the election is settled that business will show a steady tone," he said, "and we are working a full force as a result. I think that a steady demand for cigars will be in order, at least for the next six months, and altogether our view of the situation is quite optimistic."

His view of the situation was generally conceded by every big manufacturer in the city. Pendas & Alvarez are working a full crew and could use more experienced men. Their force is over 300. The El Sidelo factory is using several hundred men, while Cuesta, Rey & Co. report full crews for their factory. Manager Nistal, of Gonzalez, Fisher & Co., was also of the opinion that the situation is much improved. His factory is working all the men they can place, and his views were optimistic in proportion.

The immigration office of the United States was the first place to feel the renewed activity in the cigar industry. They reported an abnormal number of cigarmakers arriving from Cuba some six weeks ago. Not only has every cigarmaker in Tampa who is worth while found employment, but the newcomers as well. Every factory in the city has virtually the same report to make as the ones noted.

CONSULAR REPORTS.

Australian Tobacco Trade.

Vice-Consul-General A. P. Merrill, in writing from Melbourne that the consumption of tobacco in Australia is unusually large for the population, gives the following particulars:

Men of all degrees and ages smoke. In the interior of Australia the pipe is used in preference to cigars and cigarettes, although the latter are extensively used both in the town and country. The pipes used are mostly brier. There is no doubt that the occupations of the country, such as grazing and mining, are responsible for the large amount of smoking, as it conduces to fraternity, and, as is well known, it is one of the greatest levelers in social life. Some idea of the surprising quantity of tobacco consumed in pipe, cigar, and cigarette smoking in this country may be gained from the fact that the total weight of the manufactured article turned out by factories in the State of Victoria alone in 1907 was 5,240,547 pounds, equivalent to nearly 2,420 tons.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**

115 Arch Street, Philadelphia

FOUNDED 1853

John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan

FLOR de D&T

DOHAN & TAITT

Importers of Havana and Sumatra

Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

Established 1825

LEWIS BREMER'S SONS

IMPORTERS OF

Havana and Sumatra

AND PACKERS OF

Leaf Tobacco

322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.

Importers of Havana and Sumatra and Packers of Seed Leaf

Tobacco

125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK

VELENCHIK BROS.

Importers and Dealers in LEAF TOBACCO

Sumatra and Havana

134 N. THIRD ST., PHILADELPHIA

H. Golinsky & Son — Importers & Packers of — HAVANA AND SUMATRA SEED LEAF TOBACCO — 147 N. Third St, Philadelphia, Pa.

The Empire Leaf Tobacco Co.,

Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA **Tobacco**

118 N. 3d St., Phila.

K. STRAUS — A. LOEB

K. STRAUS & CO.

IMPORTERS OF

PACKERS OF LEAF TOBACCO — HAVANA

301 & 303 North 3rd St.

PHILADELPHIA.

Benj. Labe — Jacob Labe — Sidney Labe

BENJ. LABE & SONS

IMPORTERS OF

Sumatra and Havana

Packers and Dealers in **Leaf Tobacco**

228 North Third St., Philadelphia

LEOPOLD LOEB & CO.

Importers of **Sumatra and Havana**

and Packers of **Leaf Tobacco**

306 North Third St., Phila.

GEO. BURGHARD

Importer of

SUMATRA and HAVANA

and Packer of LEAF TOBACCO

238 North Third Street, Phila.

L. KRUPPENBACH — IMPORTER OF HAVANA AND SUMATRA — DEALER IN LEAF TOBACCO — PHILADELPHIA — REGISTERED 1642-44 N. ELEVENTH, ST.

J. S. BATROFF

224 Arch St., Philadelphia

Broker in LEAF TOBACCO

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

REPUBLICA DE CUBA · REPUBLICA DE CUBA — REPUBLICA DE CUBA · REPUBLICA DE CUBA

CUBA — LA UNION DE FABRICANTES DE TABACOS Y CIGARROS DE LA ISLA DE CUBA — Autorizada por el Gobierno de la Republica GARANTIZA que los tabacos cigarros y paqueles de picadura que lleven esta precinta son fabricados por — REPUBLICA DE CUBA PRESIDENCIA — CRISTOBAL COLON — HABANA

REPUBLICA DE CUBA · LA PROPIEDAD ARTISTICA E INDUSTRIAL ESTA REGISTRADA EN TODOS LOS PAISES · REPUBLICA DE CUBA

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

Almost all of the raw material used in these manufactures is of American origin. In addition to the above output, the State in 1907 imported the following quantities, mostly from the United States: Manufactured tobacco, 338,808 pounds; cigars, 79,849 pounds; cigarettes 24,555 pounds.

Austrian Tobacco Trade.

Consul-General W. A. Ruble, of Vienna, forwards the following report on the tobacco business of Austria-Hungary, with a statement as to the probable effect of a rise in price of American leaf:

The tobacco industry in Austria is a Government monopoly. The cultivation, manufacture, and sale of tobacco is controlled by Government officials. There are two distinct offices for the management of the business, one for Austria and one for Hungary. In Austria the total area planted in tobacco is 12,444 acres. The acreage in Hungary is over four times greater. The regions where tobacco is grown in Austria are in the provinces of Dalmatia and Galicia, a very small amount being grown in southern Tyrol.

The director of the tobacco monopoly in Austria states that in case of a material rise in the price of American tobacco there would be an immediate reduction in the purchases, and tobacco from other countries would be substituted. It is thought that suitable tobacco would in such case be obtained from South America and South Africa, and that the home production would be increased. At present all of the tobacco grown in Austria is used by the Government factories. The raw tobacco exported is of Hungarian origin.

Statistics concerning imports and exports are for the whole of Austria-Hungary, and the value of imports for 1905 and 1906 was $9,109,491 and $9,406,019, respectively; of exports, $1,798,425 and $2,015,694, respectively.

Other manufactured tobacco was exported in 1906 as follows: To Germany, 460,760 pounds, value, $45,425; to the United States, 16,280 pounds, value, $1,702.

Norwegian Tobacco Purchases.

One of the largest importers in Norway of American leaf tobacco has brought to the notice of Consul Felix S. S. Johnson, of Bergen, reasons why Norwegian tobacco manufacturers prefer to purchase their tobacco from Germany rather than from the United States, concerning which the consul writes:

The importer said that during the past few years the American leaf tobacco was dried by means of steam instead of being hung up and allowed to be died by air; that many cases had been packed while wet, causing fermentation, and shipped to Europe; the rejected cases were then shipped to other European ports to be sold for what price the goods would bring. Most of the Norwegian manufacturers purchased the American leaf tobacco through Bremen commission houses whose salesmen visit these parts once or twice a year; they have with them samples and allow a credit of some months; if the goods arrive in a damaged condition, or not as ordered, they are refused and shipped back to Germany.

As large quantities of American tobacco are used in the Norwegian factories, it would be worth the while of American producers or exporters to make direct sales to the factories here instead of having it to go through the commission houses in a third country. The system of requiring cash payment before shipment is made should be changed, for if goods arrive in a damaged condition the importer has no other recourse but to accept them, very seldom receiving an allowance from the American exporters for his loss.

American Tobacco in Norway.

The following information concerning the tobacco trade of Norway is furnished by Consul-General Henry Bordewich, of Christiania:

The bulk of tobacco imported into Norway is still, for various reasons, coming through Hamburg and Bremen jobbers, but large portions of such tobaccos are also of American origin, although not set down in the statistics as such. (Concluded on p. 16)

STEPHEN F. KETRAN

Interior Wood.. Work.. — Makes a Specialty of Fitting Up Cigar Stores

Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made

Save the **White Rolls Cigarette** Coupons

They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash

And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.

WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.

Ware-Kramer Tobacco Co.

NORFOLK, VA.

ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

GEO. W. BREMER, Jr. WALTER T. BREMER

BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

Importer of SUMATRA and HAVANA
Dealer in all kinds of SEED LEAF

121 North Third Street
PHILADELPHIA

Tobacco

LOUIS BYTHINER & CO.

Leaf Tobacco Brokers and Commission Merchants. 308 Race St. Philadelphia

Long Distance Telephone, Market 3025

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.
Write for Prices.

Office and Warehouse: 630-636 N. Prince St.
Lancaster, Pa.

Bell 'Phone: 77-X. Independent 'Phone: 1464-A.

SAMUEL HARTMAN & CO.

DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:
313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

L. B. CARLE & SON

Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

Tobacco Selling Well in Havana at Firm Prices.

Higher Figures Expected for Certain Classes of Leaf. Good Wrappers Reported to be Growing Scarce. General Review of the Present Market Conditions. Business Improving Slowly in Havana Factories.

Special Correspondence of The Tobacco World.)

Havana, Cuba, November 9, 1908.

While to the superficial observer it looks as if business had been quieter this week, a careful canvass of the different dealers revealed the fact that while large transactions were very few quite a number of smaller sales had been widely distributed amongst them, and by adding a few transactions which had been overlooked the previous week the totals have reached a very respectable number of bales as having passed into second hands here. Prices are very firm and may go higher for certain styles. The manufacturers here claim, that good, silky wrappers of light colors and good burn are exceedingly scarce, and while they would be willing to pay high figures for same they evidently do not exist any longer in the 1908 crop. Vuelta Abajo, as usual, has furnished only a very small proportion of wrappers, in fact it is looked upon chiefly as a filler crop, excepting of course the few shade grown vegas, and which are not abundant. The Partido growth this year, which usually furnishes the bulk of fine wrappers, has been a disappointment, as the majority consisted only of resagos. The demand for same has been very good of late and the stocks of desirable classes have greatly decreased. Remedios tobacco has been a favorite this year, the demand from Germany has been continuous, and Spain also has made some heavy purchases this year, therefore all the lower grades have been eagerly picked up and there is little left, excepting manchados, which strange to say, this year seem to have been overlooked or can only find buyers at the same prices that loose leaves have commanded so far. Second capaduras have been bought upon speculation, or better said, have been purchased by the American exporters here to provide for the future wants of their customers. First capaduras have also changed hands to some extent in the same manner, but the holders now are less disposed to accept the ruling rates and are looking for a decided improvement in prices during the next few months.

The victory of the Republican party in the late elections in the United States has been well received here, and it is considered a good augury for our elections on the 14th instant, and that henceforth business will be expanding again.

The death of our first ex-President, Don Tomas Estrada Palma, has been sincerely lamented even among his former adversaries, and for two days last week—Thursday and Friday—all Government offices, as well as our banks and some business houses, were closed.

Receipts of leaf tobacco from the country were almost as heavy last week as during the previous one, and the excess this year since January 1st to date is a trifle over 104,000 bales.

The weather for planting continues favorable in the country. Northerly winds last week gave us some more good rainfalls, although just now they are not needed.

Sales

last week were 10,147 bales, of which 3,343 were Vuelta Abajo, 2,852 Partido, and 3,952 Remedios.

American buyers on the spot, as well as resident ones, purchased 4,698 bales, exporters for Europe 3,619, and local cigarette manufacturers 1,830 bales.

The exports of leaf tobacco from Havana during the past week were:

To the United States	5,531	bales
To Europe	3,414	"
To South America	567	"
To Australia	10	"
Total	9,522	"

Buyers Come and Go.

Arrivals:—Milton Samuels, of Sylvester & Stern, and Aaron Guedalia and

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126 NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street. HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in Leaf Tobacco

FIGURAS 39-41, Cable: "Cuetara" **HAVANA, CUBA**

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" **HABANA, CUBA**

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 96

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

Nathan Guedalia, of Guedalia & Co., New York; M. Gheen, of Gheen Leaf Tobacco Co., Kansas City, Mo.; Emil Wedeles, of Wedeles Bros., Chicago.

Departures:—Moritz Neuberger, Otto Sartorius, Allie Sylvester, Milton Samuels and Isidore Berg, for New York; Leopold Powell, for Tampa; F. Dominguez, for Philadelphia; A. W. Kaffenburgh, for Boston; D. Frankel, for San Francisco; Wm. H. R. Crump, for Chicago.

Havana Cigar Manufacturers

report slowly improving business conditions, although the independent manufacturers know that, owing to the heavy unsold trust goods of the 1907 crop, it will take some time yet before the retailers and importers will replace them by superior cigars made from this year's growth. While the American demand for our cigars has not responded with the rush that has marked the rise in stocks after the election of Wm. H. Taft as the next President became known, the English importers have ordered more goods from our independent manufacturers.

H. Upmann & Co. are quite busy, as they shipped 800,000 cigars during the past week of their own and other independent brands.

Sol is quite satisfied with the business it is doing, and that Sol and Luis Marx cigars are well liked all over the world is proven by the fact that Behrens & Co. are constantly receiving repeat orders.

The Partagas Cigar Factory has lately purchased from the heirs of the late Juan G. Bances the Partagas cigarette factory, so now Cifuentes, Fernandez & Co. also control the well known name of Partagas for cigarettes.

Buying, Selling and Other Notes of Interest.

Sobrinos de A. Gonzalez may move from the old stand at 116 Calzada del Monte to 158 Industria street by May 1, 1909. At the latter number there used to be the old Partagas cigarette factory of the late Juan A. Bances, which brand was sold by the heirs to Cifuentes, Fernandez & Co. This building has a very large frontage on Industria and Barcelona streets, and on the opposite corner stands the Grand Hotel. Sobrinos de A. Gonzalez are building upon this property, which they purchased, a modern structure, and when completed it will be able to hold 25,000 bales of tobacco, thus being (excluding only the San Ambrosio stores when completed) the largest tobacco warehouse in town. As they are handling in normal years over 50,000 bales per annum, they may, even with such a large store, hardly have enough room, when the new tobacco arrives from the country. They sold 494 bales of all kinds of leaf last week to their various customers, and I learned from an outside source that they intend to ship 40,000 bales of tobacco by the next Spanish mail steamer, leaving here on the 20th of this month, to the Spanish Regie.

Moritz Neuberger, who left again for New York last Saturday, by the steamship Saratoga, was busy up to the moment of his departure, and although no exact number of bales newly purchased could be obtained, the shipments of Heinrich Neuberger amounted last week to 867 bales.

Sylvester & Stern sold 1,000 bales

(Concluded on page 15)

CABLE ADDRESS "CALDA" TELEPHONE 60-71

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." **Habana, Cuba**

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited

Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

ADS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of ***Leaf Tobacco***
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227
Amsterdam, Holland.
OFFICE:
183 Water St.
Cable Address: "HERE." NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA
and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, November 17.

New York Leaf Market.

There was a moderate activity in the leaf tobacco market during the past week, and inquiries were running very strong for Zimmer Spanish tobacco. There was a little less activity in Pennsylvania Broadleaf, although several moderate sized sales came to notice. The Connecticut market was rather quiet, and has confined itself largely to buying in the valley by packers. There has been no noteworthy news from Wisconsin, but prices are also well maintained for that type of leaf.

There was considerable trading in Sumatra tobacco, but mostly in small quantities, during the week. The tariff revision agitation does not seem to have as yet caused as much commotion as was at first expected that it might. It is regarded as a foregone conclusion that there will not be a very heavy reduction on the duty on Sumatra leaf.

There was some demand for Havana tobaccos, particularly Remedios and Santa Clara, but in consequence of the present short supplies prices are advancing rather than coming down.

• • •

National Leaf Association Meeting.

A special meeting of the executive officers and directors of the National Cigar Leaf Tobacco Assocciation was held in this city last week, to formulate definite plans of action at the hearing which was given by the Congressional Ways and Means Committee on Friday last. President Jos. F. Cullman, Jr., and Secretary Chas. Fox were among the officers who represented the Association at Washington. Owing to the diversified interests there was some difference of opinion as to the most effective action for the National Association to take, but the representatives were prepared with masterful presentations of their cause.

Death of Henry Heert.

Henry Heert, a veteran cigar manufacturer of this city, died recently at his apartments at the Marie Antoinette Hotel, in the sixty-fifth year of his age. Mr. Heert came to the United States from Holland when quite a young man, and by earnest endeavor he worked himself into prominence and amassed a competence as a cigar manufacturer. He was also very fortunate in some real estate transactions which netted him handsome returns. Harry Heert, a son, had been engaged in the cigar business at Denver, Col., but died rcently. The loss of his son is believed to have affected his health and probably hastened the end. He had a wide circle of friends and acquaintances in the trade as well as outside of it.

• • •

Isaac Meyer & Co. Dissolved.

The well known Water street leaf tobacco firm of Isaac Meyer & Co. was dissolved by mutual consent on the 10th inst. Business at the old stand will be continued by Mr. Meyer, who has admitted to an interest in the business his son, Bernard Meyer, and trading will continue under the firm name of Isaac Meyer & Co. Max Mendelsohn, the retiring member of the firm of Isaac Meyer & Co., will locate at 126 Water street, and has also associated with himself his son, Grover Mendelsohn, under the firm name of Max Mendelsohn & Son.

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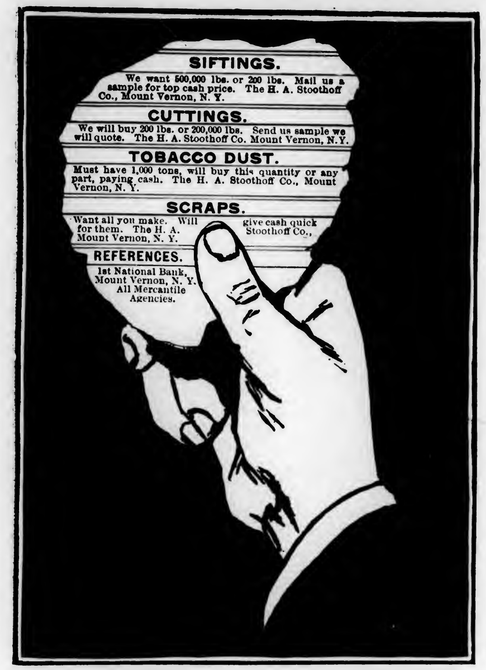
Trade Notes.

Justin Seubert, Sr., a well known Syracuse manufacturer, has been a recent visitor in the leaf market of this city.

Leonard A. Wheeler, of the leaf tobacco packing firm of Allen & Wheeler, of Troy, O., was visiting in Gotham last week.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.



The trade will be pleased to learn that Theodore Beckhardt, who has been sick with pneumonia for some time, is now on the road to recovery and is expected very soon to make his appearance in the leaf district. "Theo" had a hard time of it for a while but now expects to be at the old stand within a few weeks.

Col. Bill Taussig, of Taussig & Co., leaf dealers of Chicago and New York, after a short visit to the New York office left for the West.

The Spanish Benevolent Society, La Nacional, is advertising its fortieth anniversary celebration, which is to take place at the Manhattan Casino, 155th street and Eighth avenue, on the evening of November 21st. The trade is generally well represented at the affairs of this society, and it is expected that this celebration will prove no exception.

Death of J. Gust Zook.

Lancaster, Pa., Nov. 16.

J. Gust Zook, head of the leaf tobacco packing firm of J. Gust Zook & Son, and one of Lancaster's best known leaf tobacco men, died last night, after an illness of more than a year.

Deceased was associated in the tobacco business with his son, Charles Zook, upon whom the responsibilities of the business rested during the illness of his father. They were among the largest handlers of leaf in this city, and since the organization of the present association known as the Lancaster Leaf Tobacco Board of Trade Mr. Zook has been its President. He was also prominently identified with local financial institutions. He was 61 years old.

FILIPINOS JUBILANT

Commissioner from the Archipelago Tells President What His Countrymen Desire.

Washington, D. C., Nov. 13.

Pablo Ocampo de Leon, one of the two resident commissioners of the Philippine Islands in the United States, called at the White House to talk with the President on political and economic matters in connection with the islands. He thinks Congress should grant an extension of certain political rights to the Filipinos, and make provision in the tariff for the free entry into the United States of sugar and tobacco from the Philippines. He advocates a reduction in the Philippine tariff, so as to permit the entry into the islands duty free of American agricultural machinery. He said the Filipinos desired free trade between the islands and the United States only in tobacco and sugar.

Imported Embossed Bands.

The Embossed Band and Label Co., of 36 East Twenty-third street, New York, is again out with a special announcement in the advertising columns of this week's issue, calling attention to the fact that they are in a position to supply imported bands at a great saving of money as compared with the prices which have heretofore ruled.

There are many who desire an imported band, but who have hesitated about securing a supply in the past owing to the cost of the product. Now that they can be gotten at such favorable figures there will no doubt be many who will take advantage of the opportunity afforded them. The company supplies a price list giving full details, and it can be had for the asking.

TARIFF REVISION HEARING

Held Last Friday Before the Congressional Committee on Ways and Means. Strong Delegations of the Growers Present, and Stand-Patters were also in Evidence.

Committee Rooms, Washington, D. C., Nov. 13.

Today's hearing before the Committee on Ways and Means was devoted to the tobacco interests, and in all there were just ten members of the trade who had any presentations to make. To say that it was a tame affair is putting it mildly, and the growers' delegations were strongly in the majority. The Connecticut delegation consisted of Marcus L. Floyd, of Tariffville, who was the spokesman of the delegation, Joseph C. Michelson, L. P. Bissell, Wm. E. Kinney, John Dubon, A. A. Olds, F. B. Griffin and Fred M. Colton. Florida was strongly represented in the persons of Leonard A. Cohn, Patrick Monroe, John McFarland, John H. Goetze, Michael Oppenhemer and W. N. Corry.

The National Cigar Leaf Tobacco Association was represented by President Jos. F. Cullman, Jr., and Charles Fox, Secretary.

In addition there were also present Hon. John W. Yerkes, on behalf of the Independent Tobacco Manufacturers' Association, F. D. Ware, of the Ware-Kramer Tobacco Co., Norfolk, Va., and Hugh Campbell, of the United States Tobacco Co., Richmond, Va.

President Cullman, of the National Cigar Leaf Tobacco Association, opened on behalf of the trade. The gist of his brief was as follows:

"Naturally there is a diversity of opinion regarding tariff matters among such varied interests and it will be my endeavor merely to offer you a statement of the condition of the tobacco industry at present, and to urge no specific legislation, leaving the decision as to whether changes in the law are desirable entirely in your hands, feeling confident that thereby a fair conclusion will be arrived at."

"Owing to the peculiar nature of Cuban tobacco, which, by the way, is the chief filler tobacco imported, and the difficulty and variance of opinion as to what is wrapper and filler, there has been some abuse in the imports thereof. We find that in the Florida district, a clear Havana manufacturing district, in the fiscal year 1907 but 28,895 pounds of wrappers were declared to cover 322,000,000 cigars. The importation of Havana wrappers to cover approximately the 450,000,000 made in the United States in the last year was only 42,653 pounds. The appended tables (Exhibits B and C) will show the small percentage of wrapper to filler imported, and even conceding that Havana tobacco will wrap as economically as Sumatra, namely, with two pounds to the thousand, 900,000 pounds of Cuban wrappers would have been necessary to wrap the annual clear Havana production of the United States in the last few years. While we are fully aware that it is a rather difficult matter to determine just what percentage of wrapper there is in a bale of tobacco, we believe some legislative relief in this direction should be given. A uniform rate of duty on Cuban tobacco would eliminate many controversies and the rather discreditable discrepancies now existing in the importations of Havana. We recognize the legislative and diplomatic difficulties in the way of the adoption of a uniform rate, but we are content to leave it to the wisdom of this committee to devise a solution of the problem, if it be practicable to provide one."

"The price of Connecticut Havana seed wrappers has varied in no degree in relation to the price of Sumatra or the duty thereon, the inherent good or poor qualities of the crop, in connection with the business conditions at the time of sale, have been the sole factor in determining the price. Connecticut Havana seed is in no way a competitor with Sumatra. It is used by a different class of manufacturers than those using Sumatra. Regarding the raising of shade grown tobacco in Connecticut, there has been no appreciable increase in the last ten years."

"The production of Florida and Georgia tobacco has increased enormously in the last few years. This has been brought about by the tremendous possibilities for profits which have stimulated production abnormally. The wrapper portion of Florida tobacco is grown mostly under shade, and I venture to say that 75 per cent. of that crop is raised not by farmers but by large corporations or firms, as the cost of raising same precludes the farmer of moderate means from its production. The Florida and Georgia Sumatra wrapper has not been affected by the price or duty on Sumatra, but by the inherent good or poor qualities of the crop as shown by the appended figures. The difference of the cost per thousand cigars of Sumatra and Florida wrappers is such that they are not competitors, but each has its place and will have in our cigar industry."

"The National Cigar Leaf Tobacco Association asks nothing. It merely wishes to place before your committee the facts in the case and to leave it to your good judgment as to what methods are proper and right to check the tendencies I have referred to that have grown up in the business since the enactment of the Dingley law. It is our earnest wish that the action taken by Congress shall be for the welfare of the entire cigar leaf industry and not for the sole benefit of any particular branch."

Mr. Floyd said that in the 30 years following the war 30,000 bales of Sumatra tobacco had been imported yearly into the country. Protection, he said, had existed but ten years, and the local producer ought at least to be granted opportunities for the same length of time as the foreigner. Furthermore, he said, a reduction of the import duty to the normal import rate would only mean a reduction for the consumer of 70 cents a thousand, while the trade for the manufacturer and grower would be altogether upset by the agitation.

Joseph C. Michelson, also a representative of the New England Growers' Association, was enthusiastic over the results accomplished in agricultural districts by the introduction of tobacco culture since the passage of the Dingley tariff. He said that now 200 people were comfortably supported where formerly a man and his wife, one horse and one cow had starved.

W. N. Cory, M. W. Monroe and J. L. McFarland, all of the Florida and Georiga growers, agreed in asking for a "stand pat" policy. According to them, the American weed is as good as any, but the mere imposition of a tariff of $1.85 a pound gives a fictitious value to the imported varieties that is hard to fight against in the public mind. Owen E. Case, of the New England Association, said that the tariff as it stands gives only a living wage to the tobacco planters, but that as it secures a good revenue to the Government, his constituents were satisfied.

John W. Yerkes represented two independent tobacco men from the concerns. His only request was the removal of the duty on licorice. The tariff on the manufactured product is 4½ cents a pound and the effect of that tariff, he said, had been to force the independent manufacturer either to import the root from Greece or Spain and manutacture it for himself or to buy it at exorbitant rates from the trust.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

TARIFF REVISION.

Public hearings have been given on Schedule F, which is the tobacco section of the Dingley tariff act, and which it has been proposed to revise. The campaign of 1908 brought out the fact that the public generally regarded the Republican party as pledged to certain tariff revisions and a reduction in the duties on certain commodities, of which tobacco was one. As a result of that general opinion the tobacco trade of the country contributed handsomely, apparently, to the Taft majority, expecting, of course, that revisions which the trade would want would undoubtedly be made. The hearing on last Friday was, however, not altogether pleasing to those who had expected rather marked reductions. It was, of course, an expected and foregone conclusion that the growers would make a strong stand against any reduction in the present tariff, and the tobacco trade itself was on record as opposed to any reduction in the case of the Philippine Islands, which makes its stand just now slightly incongruous. There is no certainty yet as to what the recommendations of the Committee on Ways and Means will be, but it is generally considered as unlikely that any material reduction in the present tariff rate will be recommended by it. It is, of course, a pity that the trade could not go before the Committee with a greater unanimity of purpose, and to that must be attributed, at least partially, the fact that their presentations did not carry the conviction which was hoped might be attained.

THE CUBAN ELECTION.

For some time past the island of Cuba has been in a state of unrest, owing to the proximity of the election of a President, which event took place on Saturday last, the 14th inst., when a sweeping victory was recorded for the Liberal party, led by its candidate, General Jose Miguel Gomez. It is to be hoped that the people of Cuba will quickly readjust themselves and participate in an even greater prosperity than has been their portion during the several years past.

THE LOCAL TOBACCO NEWS

There has been a continued activity in the local leaf tobacco market, and several good sized transactions in seed leaf tobacco have been reported, as well as a goodly number of smaller sales. Inquiries have been more or less strong for all types of leaf, and the prices have been held very firm.

The Sumatra market has been moderately good, but no specially large sales have been announced during the past week.

In Havana leaf there was a fair business, and considerable replenishing of stocks is going on.

The entire cigar industry is now fair, and a goodly number of out of town orders are keeping the factories running full force at present, and with collections improving some the conditions are generally better than they have been for some time.

The retail dealers, or rather those in the business section of the city, are meeting with a fair trade, and there is little complaint among them. Box trade shows some improvement, and on fair days the transient trade was also showing some gains.

THE TOBACCO WORLD

ESTABLISHED 1881 — INCORPORATED 1902

Published Every Wednesday
BY THE
TOBACCO WORLD PUBLISHING CO.
No. 224 Arch Street, Philadelphia

Cable Address, "Baccoworld." — Havana Office, Prado 36, Altos.

ADVERTISING RATES ON APPLICATION.

By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
Foreign Subscription, for all Countries of the Postal Union and Canada, $2 00 the Year.

Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, NOVEMBER 18, 1908

A special meeting of the Philadelphia Leaf Tobacco Board of Trade was held on Thursday last, at the Harris Club, with a fair representation of the trade present. The meeting was called to hear the report of Messrs. Young and Eckerson, who had on Tuesday attended a meeting of the officers of the National Cigar Leaf Tobacco Association, in New York, and to take whatever action might be deemed expedient concerning the hearing by the Committee on Ways and Means on Tariff Revision, so far as it applied to tobacco.

At this meeting it was brought out that the concensus of opinion in the trade favored a reduction of the present duty on all leaf tobacco, but the time for preparation was then so short that no representation was sent to Washington. It was decided, however, to forward a letter and resolution to Chairman Payne, which read as follows:

Philadelphia, Pa., Nov. 12, 1908.
Hon. Sereno E. Payne, Chairman,
Committee on Ways and Means,
House of Representatives,
Washington, D. C.

Sir:

At a special meeting held this date the following resolution was unanimously adopted:

"Resolved, That the Philadelphia Leaf Tobacco Board of Trade favors a rate of duty on cigar leaf tobacco as follows: On wrapper leaf, $1.25 per pound; on filler tobaccos, 30 cents per pound, and that the duty be assessed on weights at the time of withdrawal."

In view of the short notice that this Association has had to appear before your Committee, we could not, as intended, present our views in person, but we will in due course file a brief.

Asking that this communication be given due consideration by your Committee, we remain,

Respectfully yours.

The meeting then adjourned to meet again on the following Wednesday afternoon, at the Harris Club.

On Monday, the 16th inst., the following letter of acknowledgement was received from the Clerk of the Committee on Ways and Means:

Washington, D. C., Nov. 13, 1908.
Mr. J. S. Batroff, Secy.,
Philadelphia Leaf Tobacco
Board of Trade,
Philadelphia, Pa.

Dear Sir:

Yours of the 12th inst. to the Chairman, enclosing copy of resolution of your Board of Trade, received, and the same will be filed and brought to the attention of the Committee when the subject is up for consideration.

Yours very truly,
(Signed) Wm. K. Payne, Clerk.

Chas. Hipple, of Hipple Bros. & Co., left on Saturday last for Havana, where he expects to make some extensive purchases of leaf for their trade.

The recent rumor that one of the most popular members of the younger set of the trade here would soon be joining the ranks of the Benedicts was confirmed this week, when it was announced that Carl L. Haeussermann, of the leaf firm of L. G. Haeussermann & Sons, would be married on Thanksgiving eve to Miss Elizabeth Diener, a member of a well known German-American family residing in North Philadelphia. Edward C. Haeussermann, a brother of the prospective groom, will be best man, and the ceremony will take place at the home of the bride's parents. After a pleasure trip the couple will be at home to their friends at 4567 North Sixteenth street, Philadelphia.

Allen R. Cressman's Sons, of this city, have entered on a strong campaign for the introduction of their Counsellor 5 cent cigar in the Philadelphia market. Jos. F. Gallagher, vice president of the company, and who is one of the most successful salesmen in the nickel and seed and Havana trade, is personally directing the campaign. The goods are meeting with gratifying success in this city, which is but an emulation of the success of this brand in other markets, and duplicate orders are coming in at a rapid rate.

No. 232 Arch street is now quite a prominent headquarters for cigar and tobacco men. It has long been the office of W. H. Githens, one of the city's best known cigar brokers. More recently, however, it also became the headquarters of Harry Cline, representing A. H. Motley & Co., of Reidsville, N. C. It is now also the headquarters of Bowen & Troy, who are the local selling agents for the Allen Tobacco Co., of New York, makers of the Telonettes, a little cigar, and the cigarette products of the Turco-American Tobacco Co., also of New York.

E. B. Bowen, has been for some time identified with the local trade, and once represented V. E. Cuthbert, a broker at 224 Arch street; later he took the stogie account of Marcus Feeder, of Cleveland; still later he represented a Key West manufacturing firm of clear Havana cigars.

D. J. Troy, was formerly a traveling representative of the Turco-American Tobacco Co., and covered this city as a part of his territory, but he was then under the direction of Mr Baum, who has since retired from this territory altogether.

Sig. C. Mayer, of Sig. C. Mayer & Co., last week packed his trunk for another, but short, spin among some of his customers. The house has a good line of business in hand at the present time.

Ventura Blanco, the well known manufacturer and leaf man, is making preparations to visit Cuba, and will probably leave here some time next week, to make some extensive purchases, if a sufficient supply of the kind of tobacco he wants can be found.

Louis Leopold, of John Leopold & Son, of New York, is scheduled to reach this city some time this week.

Mario d 'Urso, a cigar manufacturer at 809 Christian street, was on Friday last held under $800 bail when a hearing was given him before United States Commissioner Craig at the Federal Building. D'Urso was arrested on October 29th, by United States Deputy John J. Cligett, and charged with having sold 2,000 unstamped cigars to M. Boungario, of 502 North Centre street, Pottsville.

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is **$1** for each Trade Mark.

For Searching a title which does not result in registration, **25** cents.

For Transferring and Publishing Transfer of Registration, **50** cents.

For issuing Duplicate Certificate, **50c.**

Applicants should be careful to fully specify the use of desired Trade Mark.

APROBITA. 16,604
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 11, 1908, at 9 a m, by American Lithographic Co., New York.

TAF-TAF. 16,605
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 11, 1908 at 9 a m, by F. Rollini, New York.

HOMLY. 16,606
For cigars, cigarettes, chewing and smoking tobacco. Registered November, 11, 1908, at 9 a m, by George Schlegel, New York.

CHAPMAN. 16,607
For cigars, cigarettes, chewing and smoking tobacco. Registered November 11, 1908, at 9 a m, by Hirshon Bros., Portland, Me. A re-registration.

COMFORTABLE. 16,608
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 11, 1908, at 9 a m, by Duquesne Cigar Co., Pittsburg, Pa.

CHICAGO MOTOR CLUB. 16,609
For cigars, cigarettes and cheroots. Registered November 11, 1908, at 9 a m., by Perfecto Garcia & Bro., Chicago, Ill.

FRAZZLE. 16,610
For cigars, cigarettes, cheroots and stogies. Registered November 11, 1908, at 9 a m, by Gustav A. Moebs & Co., Detroit, Mich.

RISER. 16,611
For cigars, cigarettes, cheroots and stogies. Registered November 11, 1908, at 9 a m, by Gustav A. Moebs & Co., Detroit, Mich.

KURO. 16,612
For cigars. Registered November 12, 1908, at 9 a m, by T. A. Wadsworth, Detroit, Mich.

KARO. 16,613
For cigars. Registered November 12, 1908, at 9 a m, by T. A. Wadsworth, Detroit, Mich.

DONNA DULCE. 16,614
For cigars, cigarettes, chewing and smoking tobacco. Registered November 12, 1908, at 9 a m, by Schmidt & Co., New York.

GOLDEN JUG. 16,615
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 12, 1908, at 9 a m, by Joseph Weinrich, Dayton, O.

HERBERT D. HALE. 16,616
For cigars, cigarettes and cheroots. Registered November 12, 1908, at 9 a m, by Heywood, Strasser & Voigt Co., New York.

NEWLYWED. 16,617
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 12, 1908, at 9 a m, by American Lithographic Co., New York.

THE PIKER CLUB. 16,618
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 13, 1908, at 9 a m, by Harry B. Kingrey, Dayton, O.

SENATOR HARF. 16,619
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 13, 1908, at 9 a m, by P. M. Hare & Son, San Francisco.

HENRY DISSTON. 16,620
For cigars, cigarettes and cheroots. Registered November 13, 1908, at 9 a m, by Heywood, Strasser & Voigt Co., New York.

JUDGE EDMUNDS. 16,621
For cigars, cigarettes and cheroots. Registered November 13, 1908, at 9 a m, by Heywood, Strasser & Voigt Co., New York.

JUDGE MARSHALL. 16,622
For cigars, cigarettes and cheroots. Registered November 13, 1908 at 9 a m, by Heywood, Strasser & Voigt Co., New York.

MONROE'S MESSAGE. 16,623
For cigars, cigarettes and cheroots. Registered November 13, 1908, at 9 a m, by Heywood, Strasser & Voigt Co., New York.

OCCIDENTAL HAVANAS. 16,624
For cigars. Registered November 13, 1908, at 9 a m, by A. P. Snader & Co., Ephrata, Pa.

PLAIN HAVANAS. 16,625
For cigars. Registered November 13, 1908, at 9 a m, by A. P. Snader & Co., Ephrata, Pa.

HOMELY HAVANAS. 16,626
For cigars. Registered November 13, 1908, at 9 a m, by A. P. Snader & Co., Ephrata, Pa.

LA INTERIOR. 16,627
For cigars. Registered November 13, 1908, at 9 a m, by Fisher & Yglesia, New York.

DAD'S FAVORITE. 16,628
For cigars. Registered November 14, 1908, at 9 a m, by Harry Greenwold, Cincinnati, O.

BOSTON CURB. 16,629
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 14, 1908, at 9 a m, by O. H. Gordon Mfg. Co., Boston, Mass.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

To Protect the Consumers against the Host of Imitators of this Old Time Famous Popular Brand of Cigars

Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark

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La Cialenita Cigars are put up in six sizes, and in quality are unsurpassed.
Equal to any, and better than many, Key West Cigars.

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Our Capacity for Manufacturing Cigar Boxes is---
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Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

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THE DEISEL-WEMMER CO., Makers

Lima, Ohio

IMPORTED

CIGAR BANDS

AT LOWER PRICES than the American made bands, and far superior in quality of paper, color, bronze, embossing and gumming.

Our New Price List, Just Issued, Carries the Following:

50,000 and under, 45c. per thousand.
51,000 and over, 40c. per thousand.

Terms: 30 Days Net, or 10 Per Cent. for Cash in 10 Days.
F. O. B. New, York.

We Always Carry Sufficient Supplies to Meet Any Demand.

TRY OUR IMPORTED BANDS

And be Convinced **There are None Better Made** in the World.

Our Prices Defy Competition.

Remember, our Bands are the Genuine Imported article.

Embossed Band & Label Co.
36 East 23d Street, New York.
Telephone 4150 Gramercy.

ALTURO. 16,630
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 16, 1908, at 9 a m, by Seeman Brothers, New York.

GOTHAM BELLE. 16,631
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 16, 1908, at 9 a m, by Seeman Bros., New York.

FULL MEASURE. 16,632
For cigars, cigarettes and cheroots. Registered November 16, 1908, at 9 a m, by F. L. Scherer, Litchfield, Minn.

CITICO. 16,633
For cigars, cheroots and stogies. Registered November 16, 1908, at 9 a m, by Thomas Warters, Rome, Ga.

GRANGER'S CHOICE. 16,634
For cigars. Registered November 17, 1908, at 9 a m, by E. M. Dinger, Cocalico, Pa.

JOHN GRAY. 16,635
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 17, 1908, at 9 a m, by Seeman Bros, New York.

HUGH L. WHITE. 16,636
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 17, 1908, at 9 a m, by American Lithographic Co., New York.

JUDGE WHITE. 16,637
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 17, 1908, at 9 a m, by American Lithographic Co., New York.

Not Eligible.

White Rose, The Anthony, Infancia, The Anthony Hotel, Hinky Dink, Otto, Lambs Club, El Tonico, Paid in Full, Alto, Pyro, Belle of Gotham, Brentwood, El Defensor, One-Twenty-One, La Premia, Queen Ida, Yunora, Sam Hill Flip, Esperanto, Old Colony, Uno, First Message, Old Settler, State Bell, Original Package, Pussy, Dutch Boy, Havana Bales, Dutch Settlers, Western Empire, Western Smokers, High Altitude, Smokum, Smoksum, Home Rule, El Credito, Chamberlain, Cosmopolitan, Square Deal, Fauvette, Bahn Frei.

Transferred.

MIRABO. 15,385
For cigars. Registered May 21, 1907, by A. F. Muehlhauser, Quakertown, Pa., was transferred November 11, 1908, to Geo. B. Evans, Philadelphia.

ESPERANTO.
For cigars. Registered May 7, 1901, by P. H. Gegan, Brockton, Mass., and transferred to the Pittsburg Cigar Co., Pittsburg, Pa., on October 15, 1908. Re transferred October 28, 1908, to The R. & W. Jenkinson Co., Pittsburg, Pa.

Cancelled.

ARTCRAFT. 16,550
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 2, 1908, by Henry Lichtig, Detroit, Mich., has been cancelled.

California Tobacconist State Senator.

San Francisco, Cal., Nov. 12.

John P. Hare, a member of the cigar firm of P. M. Hare & Son, at 121 Eighth street, was elected to the State Senate on November 3. He is the only Democrat elected to the Senate of California, and has received many hearty congratulations from the members of the trade.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

CRESSMAN'S
COUNSELLOR
5¢ CIGAR
ALLEN R. CRESSMAN'S SONS MAKERS PHILADA.

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

HAVANA CORRESPONDENCE.

(Concluded from page 9)

of Vuelta Abajo and Partido last week from their own packings. Milton Samuels, who is connected with this firm as their Western salesman, came here to have a personal look at the choice holdings of leaf and left again in company with Don Allie Sylvester, by the steamship Saratoga.

Carl Schroeder, of Bremen, is reported to have purchased nearly 2,000 bales for the German market.

Jorge y P. Castanada were sellers of 800 bales of Vuelta Abajo and Partido.

Leopold Powell has made some good sized purchases of leaf for his La Espina factory at Tampa.

Rz. Bautista & Co. disposed of 448 bales of Remedios and Partido.

A. W. Kaffenburgh, who left also by the Saratoga, notwithstanding their large packings this year in Manicaragua and Santa Clara, purchased nearly 2,000 bales additional of fine Remedios escojidas in the country.

Gonzalez y Miguel closed out 600 bales of Remedios last week.

J. Bernheim & Sons are reported to have made several large deals in Remedios 1st and 2nd capaduras.

Perez & Obeso turned over 400 bales of Vuelta Abajo.

M. Suarez & Co. made heavy shipments to their customers last week, summing up 851 bales.

Muniz Hnos. & Co. sold 300 bales of Remedios.

The trust is reported to have purchased 1,500 bales of low grade colas and Remedios loose leaves and botes for its cigarette factories.

Suarez Hnos. were sellers of 300 bales of Vuelta Abajo.

Wm. H. R. Crump did not get up to 900 bales exactly when he left here last Saturday, but the difference is not very great. What it may lack in quantity is made up by a superior quality.

A. M. Calzada & Co. disposed of 250 bales of Remedios from their packings to various customers.

H. Upmann & Co. shipped 645 bales of leaf to their customers.

B. Diaz & Co. closed out 250 bales of Vuelta Abajo and Partido.

Ernest Ellinger & Co. made shipments to the extent of 465 bales to the States and Europe.

A. Pazos & Co. turned over 150 bales of Vuelta Abajo and Partido.

J. F. Berndes & Co. shipped 519 bales of leaf to Europe during the past eight days.

Cardenas & Co. did some good business, although the exact number of bales could not be ascertained.

Rafael G. Marques, as President of the Union of Manufacturers of Cigars and Cigarettes of the Island of Cuba, was very successful in replacing ten brands of the trust handled by the Spanish Regie and substituting ten independent brands which formerly were not sold in that country. Now the trust can only sell five while the independents have altogether fifteen of their brands. As the Spaniards only want dark colors, it is a great help to our manufacturers to find an outlet for their dark colored heavy cigars.

D. Frankel, who left last Saturday for his home in San Francisco, has purchased in all 427 bales of fine Vuelta Abajo and Partido leaf, and promised his friends here that he would come again early in 1909.

RECEIPTS FROM THE COUNTRY.

	Week ending Nov. 7 Bales	Since Jan. 1 Bales
Vuelta Abajo	4,238	241,068
Semi Vuelta	712	18,256
Partido	1,669	35,661
Matanzas	—	413
Remedios & S. Clara	9,146	154,150
Santiago de Cuba	241	9,476
Total	16,006	459,024

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

A GOOD Cigar Broker, selling to the best jobbing trade in the New England States, New Jersey, New York and Pennsylvania, wants to represent Pennsylvania factory making goods from $10 up, Londres and Perfecto shape. On commission. Address F. B., Box 23 care of Tobacco World, Phila. 11-11h

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

I am in the market for Job Lots of Little Cigars, Plug, Long Cut, and Cut Plug Tobaccos in any quantity. If you have anything on hand that isn't moving, write Chas. Schavrien, 204 W. 20th street, New York City. 11-4n

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2 5tf

Michael Hose A. F. Brillhart
Dallas Cigar Co
Manufacturers of **CIGARS** & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

LOUIS E. NEUMAN & Co.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

WOLF BROS.
Manufacturers of an
Exclusive line of
NICKEL GOODS
Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

W. R. DAUGHERTY & BRO.
Manufacturers of

Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Consular Reports.

(Concluded from p. 5)

TRADE WITH THE UNITED STATES.

Of the direct imports from the United States only about 10 per cent. is Kentucky and Tennessee tobacco; the balance is Virignia. Nearly all smoking tobacco and cigars in Norway are manufactured from Virginia tobacco—the best smoking tobacco from leaf, the poorer principally from stem and lugs. One of the foremost Norwegian manufacturers of tobacco has for many years purchased his stock direct in the American market through a resident purchasing agent. This manufacturer, whose office and factory are located at Christiania, also sells both manufactured and unmanufactured tobaccos to smaller tobacco dealers and manufacturers in other Norwegian towns, as well as in the rural districts, who are allowed long credits on running accounts. His traveling salesmen visit all parts of the country regularly.

Some years ago this consulate general succeeded in establishing a connection between an American tobacco house and a Christiania party, who sells to manufacturers on a commission basis and by samples. The business has been growing steadily and appears to give good satisfaction to both of the interested parties.

DUTY—NORWEGIAN-GROWN TOBACCO.

The duty on tobaccos imported into Norway is as follows: Stem and lugs, natural leaf, and leaf manufactured (sauced), 60.3 cents per 2.2 pounds; cigars and cigarettes, $1.61 per 2.2 pounds.

In the district of Sogn, on the west coast, some of the farmers are raising tobacco on a small scale; the average output may be valued at $67,000 per annum for the raw product. The Government has, in order to protect its revenues derived from the tobacco imports, imposed a special tax on the tobacco raisers. This makes the profits of their enterprise small and uncertain.

SOME IMPROVEMENT IN YORK.

Two Million More Cigars Made in October than in September.

York, Pa., Nov. 16.

There was some little improvement among York county factories during the past month as indicated by the return of the revenue office, which shows sales of cigar stamps to have exceeded that of September by $6,000 representing an increase in the production of cigars amounting to 2,000,000. The increased production of the entire Ninth District was 3,000,000; so that it will be seen that the York division of the Ninth District produced two-thirds of the increased output of cigars.

During the month of October eighteen new cigar factories were licensed, as follows:

Edward Myers, York, R. F. D. No. 2, five hands; C. F. Fillmore, Bittersville, four hands; Jacob S. Diehl, Windsor township, four hands; E. B. Stoner, Hellam township, 80 hands; Sterling H. Grim, Red Lion, five hands; Howard E. Sechrist, Windsor, R. F. D. No. 1, four hands; Samuel M. Rover, York, R. F. D. No. 2, four hands; Maria E. Smith, York, R. F. D. No. 6, three hands; Levi E. Stump, Spry, ten hands; Daniel Spangler, Red Lion, three hands; Walter J. Herrman, Red Lion, three hands; John R. Willetts, York, three hands; Reuben A. Hildebrand, York, R. F. D. No. 2, two hands; Geo. W. Sterner, Bandana, ten hands; Edward H. May, East Prospect, four hands; Erwin F. Fix, Stewartstown, six hands; William H. Seitz, Red Lion, ten hands; K. W. Knaub, Red Lion, three hands.

The sale of stamps during the month of October, 1907, amounted to $23,000 more than in October of thia year, which would indicate that the production of October this year was more than 7,500,000 short of the production of October, 1907.

The jury empanelled by Coroner Dehoff decided that Mrs. Edward H. Aument, of 252 York street, who was crushed between the third floor and the elevator of the cigar factory of J. H. Baker, corner of York and Queen streets, on Nov. 2d, came to her death through an accident.

Chester D. Marshall, the five-year-old grandson of Mrs. Aument, testified in such a conflicting way that it could not be learned how his grandmother got on the elevator and how her death was caused.

J. H. Baker, Noah Gillen, and J. Kosminsky, were only able to testify to what they saw after the accident had occurred.

Mr. Baker and an employe testified that women were not allowed to ride on the elevator. There were no eye witnesses to the accident.

Tobacco buyers are said to have been somewhat in evidence in the vicinity of Red Lion, but the extent of their operations has not been definitely learned. It is not believed, however, that there was a general buying movement inaugurated, although prices are said to have ranged from 7 and 2c to 8 and 2c, which figures are regarded as moderate.

It is reported from Wrightsville that tobacco buyers have been going the rounds during the past week or two and offered fair inducements in the way of prices to growers, and that in quite a number of instances the offers have been accepted. The tobacco is said to look very well, but at the same time there is some damage occurring in the sheds and in some instances mould had begun owing to the damp weather of a short time ago.

Harry Strickler, of Wrightsville, has been buying tobacco in sections of York county for the Hoffman Leaf Tobacco Co., of Marietta, Pa. The prices were from 7 and 2½ to 8 and 2c.

Constitution Seed and Havana Cigars
Made in the good old way.
EL DRACO CIGAR MFG. CO., PHILA.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.
Growers and Packers of
Fine Cigar Leaf Tobacco
Fine B's and Tops Our Specialty
Critical Buyers always find it a pleasure to look over our Samples
Samples cheerfully submitted upon request
P. O. Box 96

B. F. Hoffman — N. R. Hoffman
Buy Penna. Broad Leaf B's
Direct from Packers
HOFFMAN BROS.
Growers and Packers
BAINBRIDGE, Lancaster County, Pa.
Old B's Our Specialty {1905 1906 1907} Crops
Samples gladly submitted on application

H. H. MILLER
Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.
PACKERS and DEALERS in **Leaf Tobacco**
Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN
Packer of and Dealer in
LEAF TOBACCO
142 North Market St.
United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN
Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN
Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER
Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. F. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 27th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

DID POLITICS HINDER TRADE?

Lancaster Leaf Market was Quiet Last Week, but Now the Strife is O'er, Hope is Reviving.

Lancaster, Pa., Nov. 16.

The leaf tobacco market was not quite so spirited during the past weeks, and no doubt the election had some effect in keeping out of town buyers away, as nearly everyone with any degree of patriotism about him had a desire to exercise the right of franchise, and according to the total of the votes cast for the respective candidates practically everyone who had a vote cast it for his favorite. The result of the election was gratifying to a large majority of the members of the trade in this city, and all are now expecting a new era of prosperity to set in.

During the excitement of ascertaining the result of the election the leaf business was apparently forgotten to some extent, and it showed for itself in the volume of the transactions which were consummated during the week, which was quite a noticeable contrast with the records of several weeks previous.

That there was an improvement in the cigar trade during the month of October is now proven a fact by the report of the sale of revenue stamps during that month, which shows an output during the month of 68,056,750, which as against the 65,480,270 production of September shows a gain of over 3,000,000. While those figures are encouraging it was not yet what we should have liked to see, but it does look as if the tide was now turned and this month may show an even more material progress along the line of increased production.

There is still no activity in buying of the 1908 crops, and in fact there seems to be less driving now than there was a few weeks ago. It was thought that fair prices had been offered the farmers for the 1908 goods, but the latter became so convinced that later on they would get more, and as much as 3 and 4 cents more, that they would not accept the offers made, and now the leaf tobacco packers apparently have decided that they can better afford to wait than to take the goods at all at present, even if farmers should decide to accept offers recently made them.

In some sections of the county the cigar trade at present looks fairly bright and factories are running with pretty good forces. Cigar box manufacturers are also feeling the beneficial effect of a little more activity among cigar manufacturers, and they expect that from now until the Christmas holidays anyway, there will be a pretty good business for them.

Mr. Bacharach, representing Taussig & Co., of New York and Chicago, has been here recently showing a line of the new Florida tobaccos.

John F. Heiland & Co., the well known leaf tobaccco brokers and com-

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,

Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

mission men, have been quite active lately and a considerable quantity of leaf has been handled by them. Their line of goods includes practically every kind of leaf for which there is any demand and they see to it that they are in a position to offer their goods at prices, quality considered, that are a favorable comparison with those of any one.

N. D. Alexander, a well known local dealer in leaf tobacco, has removed to new quarters at 413 to 423 North Water street, which premises were purchased by him some time ago, and have been remodeled to suit his requirements. Mr. Alexander is also a city contractor, and the new buildings are more suitable for the conduct of that business. Nicely appointed offices have been fitted up.

The J. E. Scheid Cigar Co. has also removed to the new premises with Mr. Alexander. Mr. Scheid has been on a visit to Indianapolis and has just returned.

The dedication of the new Elks' Home on North Duke street, on Thursday last, was attended by a large number of tobacco men who are members of the Order.

John F. Heiland & Co. have secured the account of Taussig & Co. and will handle a full line of their Florida tobaccos. Although the new goods are just fairly on the market they are being well received.

Raymond A. Heiland, of the above firm, has been visiting the trade recently in company with Mr. Bacharach, who is now the Eastern manager of Taussig & Co., making his headquarters in New York.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

Again on Sunday it began to storm, and those having tobacco hanging began to hustle around and opened their sheds. But the temperature was too low to moisten the plants very fast, so at night the sheds were closed. Bright and early next morning they were again opened, but at night the tobacco had not come into a good case; it is as foggy now as it was then, and somewhat warmer, so we may hope, if it becomes warm enough, to see the balance of the crop taken from the poles in this locality.

Within two or three days I have heard of several buyers being around, but have not heard positively of any sales except hail cut, although I have heard of several offers being refused today. The highest price I have heard was 12 and 13 cents. But from what I have heard the crop cannot be moved for any such figures, but they, the buyers, are very suspicious that they can find hail marks in the tobacco that was hanging in the sheds at the time of the hail storm, and they are simply offering a price that would warrant the finding a few hail holes, and they will insinuate much on the strength of a hail storm in the valley, whether a crop was hit or not. "Why it hailed here to the north and south of you; how is it you have no hail cut in your crop?"

Our correspondents write:

North Hatfield, Mass.: "I report sale of 3 acres of hail cut by Dennis Reagan at the going price of about 6½ cents in bundle. Also the sale by Leslie W. Swift of 29 cases of 1907 goods, of dark goods to 3 parties, Kutinsky, Meyer & Mendelsohn, and a Mr. Stiles of Pennsylvania."

Wethersfield, Conn.: "Tobacco news is rather scarce. Not much taken down from the poles as yet. No buyers around. The crop appears to be very nice."

Hinsdale, N. H.: "Tobacco is a fine crop in this town and a part of it was taken down the last damp spell and the growers are looking for a time to get the remainder of the crop in the bundle. No sales of this year's crop but offers of 12 cents have been refused."

Feeding Hills: "About three-fourths of the tobacco is stripped and in the bundle. Some of the farmers are all through, among them the Smith Farm of 130 acres of tobacco. No buyers as yet and no sales to report."—American Cultivator.

NEW YORK STATE.

Baldwinsville—The new crop in the sheds has cured down in good condition and will be ready to take down the first damp weather. A few growers are reported to have taken their crops down during the rainy weather of this week.—Gazette.

EDGERTON, WIS.

So long as the dry weather continues little need be expected regarding the movement of the new crop. Growers are beginning to fear that winter will close in without the usual rains which will permit the crop to be removed for stripping. So far but one brief season of casing weather has come since the harvest and an extended spell of warm damp weather is needed to bring the hanging leaf into condition to be handled.

While a better feeling is reported in Eastern markets regarding cured leaf, it is not reflected much locally. There is quite a little movement from first hands of old leaf when it can be found in a sound condition, but there is so much of it that will not take inspector's tickets, that ruling prices must be shaded when sales are effected.

A 125 case lot of '06 has been purchased by C. F. Mabbett from a Stoughton packer. George Rumrill reports the sale of 142 cases of '06 and '07 during the week. Other transactions are mainly of small lots among packers.

Shipments: 1,704 cases.—Reporter.

☞If you want to keep tab on the registrations of new cigar and tobacco brands, subscribe for The Tobacco World

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY
Nº 463
ESTABLISHED 1871.
CAPACITY 75,000 PER DAY
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,

ROBESONIA, PA.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515---517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

OLDEST MANUFACTURERS OF
PEACH and PRUNE FLAVORS
Also of the
World Renowned and Non-Evaporating
SPANISH BETUNS
Cigar and Tobacco Flavors, Sweeteners, etc.
Write for Free Samples and Particulars
Guaranteed to be the Strongest and Best
Established 1855
FRIES & BRO.
92 Reade Street, NEW YORK.

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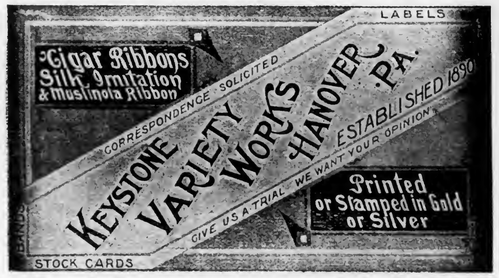

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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

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These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .
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THE TOBACCO WORLD

Vol. XXVIII., No. 48 PHILADELPHIA, NOV. 25, 1908 One Dollar the Year

THE 1908 TOBACCO CROP.

Government's Report of the Acreage Production of Cigar Leaf.

The November "Crop Reporter," published by the U. S. Agricultural Department, makes the following report on the 1908 cigar leaf tobacco crops:

The following table shows the average yield per acre and quality, by districts:

District	Yield lbs. per acre	Quality per ct.
New England	1,675	93
New York	1,175	93
Pennsylvania	1,325	93
Ohio—Miami Valley	670	80
Wisconsin	1,130	90
Georgia and Florida	985	93

NEW ENGLAND.

Planting in this district was at least two weeks earlier than last year, and weather conditions during the growing season were favorable for a good crop. Hail did more than the usual damage in Hampshire county, Mass.; with this exception, the crop went in the sheds in good condition, having been free from damage by insects or other causes while in the fields. The leaf is of good size, and the indicated yield of 1,675 pounds per acre is 155 pounds more than that of last year. While there is some complaint of bad color from dry weather while curing, reports as a whole indicate a very fine quality of leaf, with a much larger per cent. of light wrappers than last year. With good size, color, and body, this appears to be one of the best crops ever produced in New England.

NEW YORK.

The crop was planted ten days or two weeks earlier than in 1907, and the weather has been more favorable for its growth. Dry weather during August retarded growth in the Big Flats district, but, conditions improving later, the crop ripened thoroughly and went into the sheds in good condition about three weeks earlier than last year. Some, but seemingly not serious, damage was caused by grasshoppers. The leaf has good size and is thought to have cured with good color, but at the time reports were sent to this Bureau none had been taken from the poles. It is of much better quality than last year's crop and the yield per acre of 1,175 pounds is a small increase.

PENNSYLVANIA.

The crop was planted earlier than last year, but dry weather during a part of the season retarded its growth, causing it to be of smaller size and heavier bodied than when favorable weather conditions prevail. The crop—mostly fillers with a very small per cent. of binders and wrappers—is similar to that grown last year. Little damage was caused by hail, insects, or disease, and the crop went into the sheds in good condition. The weather has been favorable for a sound cure; there is no damage from pole sweat. The yield per acre is 1,325 pounds, a small increase over that of 1907.

OHIO—MIAMI VALLEY.

Transplanting, because of dry weather, was late in this district. Owing to a continuous drouth practically throughout the growing season the leaf is of very small size and of inferior quality. Having been too dry for proper curing, this is the poorest crop both as to yield and quality produced in a number of years. The yield per acre, 670 pounds, is 230 below that of last year.

WISCONSIN.

Planting was early and until August the prospect was very promising. Dry weather affected the plant after that time, causing short and heavy-bodied leaves. The crop went into the sheds in good shape, free from damage by insects or hail, cured without shed burn, and is of much better quality than that of 1907. The per cent. of binders is larger than last year, but below that produced with favorable growing and curing weather. The yield per acre is 1,130 pounds.

GEORGIA AND FLORIDA.

Favorable weather conditions for planting, growing, and curing has produced a fine crop. Quality is much better than a year ago, with a larger per cent. of light wrappers. The yield of 985 pounds per acre—an increase over that of last year—is due to a large increase in the proportion of shade grown tobacco, which yields more per acre than sun grown.

TAMPA'S BANNER WEEK

ForShipments of Cigars by Manufacturers.

Tampa, Fla., Nov. 20.

Last week was a banner week in the cigar industry of this city, and in the history of Tampa.

Never has there been a busier week with the manufacturers. Never has there been a period in this city when so many cigarmakers and men in every department of the tobacco business have been employed.

The result of this stimulus will be apparent. The records show that more cigars were shipped last week from Tampa than ever before.

The previous week 6,250,000 cigars were shipped. Last week the shipments bordered closely upon the 7,000-000 mark. Reports from all the leading manufacturers indicate that the shipments will be greatly in excess of those of the week before.

Withdrawals have been heavier this week and the receipts from stamp sales at the internal revenue office have been heavier.

At present Tampa is manufacturing and shipping three times as many cigars as is Key West, the former center of the clear Havana business.

—The cigar dealers of Spokane intend to appeal to the U. S. Supreme Court from the recent decision in a case in that city that the Washington anti-cigarette law is valid.

SWEITZER, CARTER & REISNER

To Open a New Cigar Factory in Crawfordsville, Ind.

Crawfordsville, Ind., Nov. 20.

Crawfordsville is to have another cigar factory and if the present plans of the proprietors, Leo G. Schweitzer and W. W. Carter, of this city, and S. G. Reisner, of Indianapolis, materialize, will be employing fifteen men within the next six months. The new firm began making cigars Monday morning at 217½ East Main street, over Reiman's restaurant. At first three brands of five cent cigars will be made and will be known to the trade and smokers as the Indiana Bond, Larosa Superba and Reisner's Panatellas. Later other brands will be added as the trade increases. The firm will furnish cigars for the local trade in this city at first as well as for the Reisner cigar stores at Indianapolis, Muncie, Marion and Lafayette. Later traveling salesmen will be put on the road to build up a trade in Indiana, Illinois and Ohio. The firm name will be Schweitzer, Carter & Reisner, and the investors have the capital to make the venture a success and confidently expect to get the business on a paying basis in a short time. If the trade demands the outlay the firm will later erect a factory of its own. As all of these gentlemen are experienced tobacconists the success of the venture seems assured. This city is getting quite a reputation as a cigar manufacturing town.

Conditions Good in Connecticut.

Hartford, Conn., Nov. 20.

Over half of this year's tobacco crop in Connecticut has been taken down from the sheds. The humid weather which has prevailed recently, accompanied by occasional fogs, has supplied almost ideal conditions for handling the leaf. The crop is found as a whole, to be of excellent quality, materially superior to last year's product.

While the buying movement has not yet assumed large proportions a considerable number of transactions have already taken place. The level of prices which has been tentatively established yields a fair profit to the growers.

Cigar Factory for Chattanooga.

Chattanooga, Tenn., Nov. 20.

What will be known as the Alba Rena Cigar Company is a possible acquisition to Chattanooga's many new industries.

John S. Whigham, of Tampa, Fla., is in the city, and has the organization of the new concern under way. The plans of the company call for a three-story building, 50x100, to cost about $7,500, the location of which is at the present time not fully determined. The desired capital stock is stated at $20,000, with office fixtures also to cost $700.

Mr. Whigham, it is stated, is an experienced man in the line, having had several years' training in it in Tampa, where he at present, it is stated, is interested in the manufacture of cigars.

COURT'S DECISION OPPOSED.

The Government Excepts to Dismissal of Petitions Against the Imperial and British-American Tob. Companies and the United Cigar Stores Company.

The Appeal Will Permit Consideration by the Supreme Court of the Whole Question of Receiverships for Combinations.

New York, Nov. 20.

It became known last week upon the return from Washington of J. C. McReynolds, the Government counsel, that appeals would be taken by both sides from the judgment of the United States Circuit Court in the proceedings against the American Tobacco Company. The action of the court in directing the dismissal of the petition as to the Imperial Tobacco Company, the British-American Tobacco Company, and the United Cigar Stores Company the Government thinks was erroneous, while the American Tobacco Company and its fifty-odd subsidiary corporations which still stay parties defendant have their own troubles to meet.

Mr. McReynolds told a reporter that the Goverment's appeal would permit it to present to the Supreme Court the whole subject of Federal receiverships for trusts, as well as the questions relating to injunctions prohibiting unlawful combinations and parties thereto from carrying on inter-State or foreign commerce. Mr. McReynolds said there had been a very general misunderstanding of the Government's theory touching Federal receiverships where unlawful combinations or monopolies had been established, first proposed in the proceeding against the tobacco companies. Mr. McReynolds was asked if he would give some general explanation of this subject, and in reply said:

"The original petition, among other things, asked:

> "That the court adjudge the American Tobacco Company, the American Snuff Company, the American Cigar Company, the American Stogie Company, the MacAndrews & Forbes Company, and the Conley Foil Company, each a combination in restraint of inter-State and foreign trade and commerce; and decree that each one of them be restrained from engaging in inter-State or foreign commerce, or if the court should be of opinion that the public interests will be better subserved thereby, that receivers be appointed to take possession of all the property, assets, business, and affairs of said defendants and wind up the same, and otherwise take such course in regard thereto as will bring about conditions in trade and commerce among the States and with foreign nations in harmony with the law.

"The manifest purpose of this suggestion was to point out a remedy less harsh than an injunction instantly restraining the defendants from carrying on all inter-State or foreign commerce, and thereby to prevent any inconvenience to the public which might result from having its sole source of supply

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Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

at once cut off. To illustrate: The American Snuff Company produces 95 per cent. of all the snuff consumed in the United States. It has been declared by the court to be a combination in restraint of trade. When that company is enjoined from carrying on interstate trade or commerce, the public which depends on it for supplies may be inconvenienced. Solely in the interest of the public the receivership idea was suggested. In the case just decided the court directed an injunction—the harsher remedy.

"The problem of controlling monopolies and combinations of long standing by decrees of a Chancery Court is, of course, full of difficulties in practice. In simple combinations, where the identity of each party has been preserved, a decree forbidding action in pursuance of the unlawful project may suffice. When there is a trust or holding corporation a decree forbidding the exercise or dominion over stock may suffice.

"Where the combination is in corporate form and the identity of original elements (independent businesses) has been destroyed—each having been swallowed up—and also where one corporation has acquired a monopoly by a series of combinations or purchases or otherwise, more difficult problems are presented. It is, nevertheless, the court's duty to prevent public injury, and wrongdoers may not complain if the whole illegal structure be annihilated—the public good is the prime consideration."

PRESIDENT DUKE'S STATEMENT

On Behalf of the American Tobacco Company.

New York, Nov. 19.

James B. Duke, President of the American Tobacco Company, has issued a circular letter to the stockholders and bondholders in reference to the recent decision of the United States Circuit Court of this city that the company was a combination in restraint of trade. After reviewing the decision, Mr. Duke said that the business of the company would proceed as usual pending an appeal to the Supreme Court.

Mr. Duke's letter says:

"The suit that was instituted by the United States against the American Tobacco Company and others on the charge that they were violating the Sherman anti-trust law has been decided by the United States Circuit Court for the Southern District of New York. We are handing you herewith complete copies of the opinions rendered by the judges at that court. The United States Circuit Court (Judge Ward, one of the four judges, dissenting) decides that the company, though having done nothing injurious to the public, has violated the letter of the statute. Two quotations from the opinion of the presiding judge (Judge Lacombe) furnish the gist of the decision:

"'The act prohibits every contract or combination in restraint of competition. Size is not made the test; two individuals who have been driving rival express wagons between villages in two contiguous States who enter into a combination to join forces and operate a single line restrain an existing competition, and it would seem to make little difference whether they make such combination more effective by forming a partnership or not.

"'Each one of these purchases of existing concerns, complained of in the petition, was a contract and combination in restraint of a competition existing when it was entered into, and that is sufficient to bring it within the ban of this drastic statute.'

"No decree has been entered or framed; there is express provision in the opinion that whatever decree is made by this court it shallnot be operative pending an appeal to the Supreme Court of the United States, to which, as has always been recognized, the case will go for final decision. In the meanwhile the business of the company will proceed as usual.

"The officers of this company subjected themselves to examination and furnished every facility for speedy and thorough investigation into all the affairs of the company, and it is gratifying, though not surprising, to them and of capital importance that so searching an examination into all the details of the operations of the company has resulted in expressions of the judges of this court favorable to its methods and tendencies. They find, without dissent, that our methods and success have not injured the consumers of tobacco, have greatly benefited the producers of leaf tobacco by giving a larger market and higher prices, and that we have not resorted to unfair or oppressive competition.

"The only particular in which this court has decided against the company is, as shown by the extracts from the opinion quoted above, on a matter the facts of which this company never contested and with reference to which it is in the same condition as most of the large corporations, as well as many of the small corporations and co-partnerships doing business in this country."

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BREMEN, GERMANY

Quiet Week in the Havana Tobacco Market.

The Reported Coming Throng of Leaf Buyers Failed to Materialize. The Report May Have Been an Attempt to Boom Prices. Trade Notes Gathered Among Dealers and Warehousemen.

Special Correspondence of The Tobacco World.)

Havana, Cuba, November 16, 1908.

The past week has disappointed our commission merchants and dealers, as the large number of Northern buyers who were said to have taken passage by the Ward Liner on the 7th instant from New York for here did not show up at all, and therefore the party who originated this story has perpetrated a cruel hoax in raising the expectations of many leaf dealers and not fulfilling their hopes. Perhaps, it is possible that, owing to our election held here last Saturday, false reports had been spread in the United States claiming that it might be unsafe to be in Havana and that for fear of possible disturbance buyers were deterred from visiting us. However, the groundlessness of any such fears has been splendidly refuted, as the elections have passed off in perfect order and the will of the majority of the people in choosing Jose Miguel Gomez, the Liberal candidate, as our future President has been acquiesced in by the vanquished Conservative party. Everybody is looking forward to a period of renewed prosperity, as soon as the second President of the Republic of Cuba shall have been inaugurated, early next year.

Owing to the few buyers in town business has been restricted, while on the other hand receipts of tobacco from the country have kept up, making a surplus of over 111,000 bales as compared with the same period of last year. The demand from Europe has kept up, which is a gratifying sign to our dealers and exporters. While prices are nominally very firm it is possible that buyers could do a trifle better now, as most of our warehouses are filled up, and in order to make room, some parties might be willing to shade their asking prices.

Sales

during the past week foot up 5,300 bales, divided into 2,000 bales of Vuelta Abajo, 850 of Partido and 2,450 of Remedios.

For the American market only 1,300 bales were purchased, for Europe 3,000, and for home consumption 1,000 bales were taken by cigar and cigarette manufacturers.

The exports of leaf tobacco from Havana during the past week were:

To the United States	5,410	bales
To Europe	2,974	"
To South America	60	"
Total	8,444	"

Buyers Come and Go.

Arrivals:—Benito Rovira, of B. Rovira & Co., New York; Celestino Corral, of Corral, Wodiska & Co., Tampa; Irving Loeb, of Loeb-Nunez Havana Co., Philadelphia.

Departures:—Joe Mendelsohn, A. Guedalia, Nathan Guedalia and Harry G. Salomon, for New York; Emil Wedeles and Francisco Bolano, for Chicago; W. E. Gheen, for Kansas City; Stephen Hart and M. Holman, for St. Paul.

Havana Cigar Manufacturers

The Havana cigar business is still unsatisfactory, and while most of the factories are working with full forces to execute pending orders for the coming Christmas season, the receipts of new orders are only of a moderate character so far, and not as they ought to be at this season of the year. However, as the stock market in New York is booming, and the frequenters on 'Change as well as the dealers in stocks are good customers of imported cigars, it is expected that our independent manufacturers will soon receive good orders from this source.

H. Upmann & Co. shipped 820,000 cigars during the past week, and are busy.

Sol evidently is one of the favorite brands in the United States, as well as

H. UPMANN & CO., HAVANA, CUBA
INDEPENDENT MANUFACTURERS OF THE CELEBRATED
H. UPMANN CIGARS
H. UPMANN HABANA
BANKERS SHIPPERS AND COMMISSION MERCHANTS
ESTABLISHED 1844
CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal
SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

SOL HABANA

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 96

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

in Germany and England, as Behrens & Co. never lack orders from these three countries, while the balance of the consuming countries, when they send orders for execution to the commission merchants never overlook Sol and Luis Marx, so that Behrens & Co. always get their full share of the business which is to be had.

Buying, Selling and Other Notes of Interest.

Sobrinos de A. Gonzalez sold 400 bales of Vuelta Abajo, Partido and Remedios leaf.

Heinrich Neuberger shipped 516 bales of leaf tobacco to Germany during the past week, thus standing again at the head of our exporters to that country.

Manuel Menendez was a seller of fully 500 bales of Vuelta Abajo and Remedios.

A. Guedalia and his son, Nathan, who left by the steamship Havana, are reported to have purchased 400 bales of Vuelta Abajo and Partido, amongst which was one particularly choice vega.

Gonzalez y Miguel disposed of 250 bales of Remedios.

Benito Rovira is still busy in the selection of fine Vuelta Abajo vegas, although he has commenced buying some lots.

Suarez Hnos. closed out 200 bales of Vuelta Abajo.

Joe Mendelsohn left here on Tuesday last, per steamship Mexico, to take a rest from his arduous duties and to spend the Thanksgiving holidays, as usual, in the bosom of his family.

Jorge y P. Castaneda turned over 15 bales of Partido tobacco.

Harry G. Salomon left on Saturday last, by the steamship Havana. He made some excellent purchases during his stay here for Gustav Salomon's Sons, New York.

Perez y Obeso were sellers of 150 bales of Vuelta Abajo.

Emil Wedeles made good use of his time by increasing the holdings of Wedeles Bros. through the additional purchase of some choice vegas.

A. M. Calzada & Co. got their share of last week's trading, as they sold 150 bales of their fine Remedios packing.

Charles Blasco was a shipper of 389 bales of leaf tobacco last week, by counting the equivalent of barrels of stripped fillers as being two bales of leaf against one barrel of stripped filler.

Cardenas & Co. did some fair business last week, although the exact quantity could not be ascertained in time for this report.

H. Upmann & Co. shipped 297 bales of leaf tobacco to their customers.

Muniz Hnos. & Co. sold 100 bales of Remedios during the past week.

RECEIPTS FROM THE COUNTRY.

	Week ending Nov. 14 Bales	Since Jan. 1 Bales
Vuelta Abajo	4,962	246,030
Semi Vuelta	1,255	19.511
Partido	1,016	36,677
Matanzas	—	413
Remedios & S. Clara	8,163	162 313
Santiago de Cuba	749	10,225
Total	16,145	475,169

BETTER TRADE IN BOSTON.

Some Local Improvement Noticeable and Reports from "Down East" are Encouraging. Knock at Price-Cutting on A. T. Goods.

[Boston Bureau "The Tobacco World" 19 Devonshire Street]

Boston, Mass., Nov. 23.

Trade has improved slightly over the previous week. Reports from many of the principal cities and towns in the New England States are very encouraging since election. Factories which were idle have started working once more and in the mill towns additional help has been put to work.

The price cutting by the Boston jobbing trade is about to end. Jobbers of A. T. Co. goods have been warned that in the future anyone found underselling a competitor is to be put off its list of jobbers and cannot buy direct the products of the company. This new ruling will cause much discomfiture among the small sub-jobbing trade.

D. B. Bendheim—Metropolitan Tobacco Co.—is in New York showing samples of the latest fall styles in pipes. Every time Dave comes here he brings along with him a half gross of handkerchiefs—as he usually loses many in going the rounds and telling funny stories.

Follette & Co., cigarists on State street, are making quite a hit with their Hancock House seed and Havana cigar.

Rosenthal Bros. have their Special 5 cent cigar well distributed about town, and this brand is a great duplicator.

George L. Finn, the genial manager of the cigar department at T. Metcalf Co.'s drug store on Tremont street, has made a grand showing since he took hold. George is a young man who has a lot of experience in the line, and in his new position he has a good chance of showing it to advantage. As a win-

(Concluded on p. 16)

CABLE ADDRESS "CALDA" TELEPHONE 6071

A. M. CALZADA & CO.

PACKERS AND DEALERS IN LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION

OFFICE & WAREHOUSE MONTE 156

P.O. BOX 595 HAVANA, CUBA

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

E. A. KRAUSSMAN

Importer of

Havana Tobacco

168 Water Street

New York

Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,
IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr. 160 Washington St., Chicago, Ill.

Pennsylvania Representative: A. E. Wallick, York, Pa.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

JOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of *Leaf Tobacco*
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227 Amsterdam, Holland.
OFFICE: 183 Water St. NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, November 24.

New York Leaf Market.

While the market has not in reality been specially active during the past week, there is now every indication of a steady improvement. The cigar industry is again on an almost normal working basis and with a continued good output it must of necessity replenish its stock, and in view of the comparatively small purchases made this year so far they must exceed recent records of buying once they begin. There has been unusual activity in buying 1908 Pennsylvania during the past ten days, and prices, in instances, were driven almost to the high water mark of 1906. About the only plausible justification for these prices is furnished by the fact that the stocks of 1906 and 1907 leaf have been very materially depleted, although it will long be remembered that the packers' holdings of 1906 crops caused many an anxious moment. The buying craze has been on in full force for a week or more past.

The Sumatra market has been fairly active in inquiry, but the volume of business actually consummated during the past week was scarcely up to the average.

In Havana tobacco there appears to be a general replenishment of stocks by importers, and a large number of visitors, both dealers and manufacturers, are now on the island.

• • •

The Cigar Manufacturers.

In the cigar manufacturing trade the revival in business has not been as marked as current reports would indicate that some lines of business have experienced since the election. Unlike previous years during the past decade, with the possible exception of 1907, the holiday trade shows no special demand for goods this year, and a large number of factories can easily handle all the business that is coming their way. Of course, there are a few exceptionally busy factories, but in the present instance that is no criterion.

Withal the manufacturers are optimistic and looking forward to steadily improving conditions.

• • •

Hill to Succeed Cobb.

Percival S. Hill, now a Vice President of the American Tobacco Co., will succeed J. B. Cobb as President of the American Cigar Co. when the latter retires on January 1st. Mr. Cobb has been for many years identified with the American Tobacco Co. and has been the head of the American Cigar Co. since its organization, about 1903. He has been especially fortunate in his endeavors to make that organization the success which it has become. He proposes to retire from the very active participation in the conduct of the company's business, but will not retire from an active business life. Mr. Hill, who will succeed Mr. Cobb, began his connection with American Tobacco Co. interests about the time of the merger of the Blackwell Bull Durham Co. His wonderful executive ability has been most valuable, and he will, after January 1st, also administer the affairs of the American Cigar Co., through the present organization, and in addition to his present duties.

There will certainly be no lack of aggression, under Mr. Hill's direction of affairs, for an even greater extension of trade.

• • •

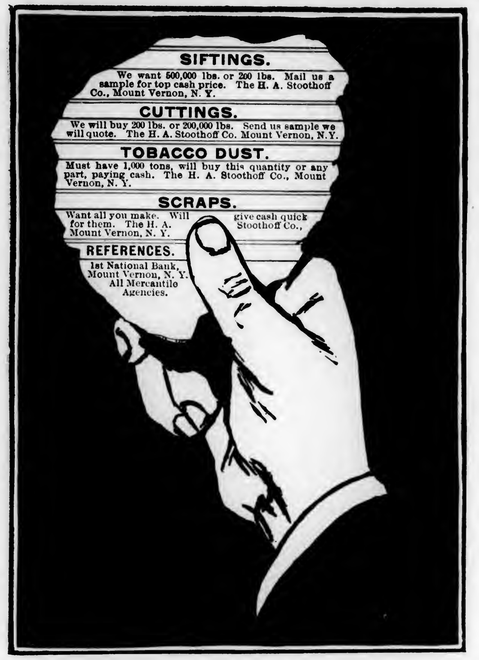
Trade Notes.

The many salesmen employed by the leaf house of P. & S. Loewenthal are reported as doing a fine business. The firm is offering an extra fine line of Florida shade grown besides a full line of Connecticut and Havana seed. A new addition to the already large selling force is Harry P. Loewenthal, son of P. Loewenthal, the head of the firm. Congratulations are due this young man, who although among the city trade for only a short time has already built up a pretty fair sized following. Max Raphael is at Minneapolis, Minn.; Sam. Peck at Albany, N. Y.; H. L. Berger at Indianapolis, Ind.; M. H. Dallet at Lincoln, Neb.; Meyer Sachs at Reading, Pa., while H. Freund, Max Loewenthal and I. Newman are looking out for the trade in the Greater City and vicinity.

—

The A. Hussey Leaf Tobacco Company, of 127 Maiden Lane, has sent to the trade a neat circular showing the profit a manufacturer can make on a thousand cigars if he were to use the combination order they offer. One combination includes enough Sumatra binder and two kinds of filler to make a thousand cigars, the raw material costing $12.55. The circular advises the manufacturers to make a good five cent brand; to push it, and says they cannot fail to succeed if they use the right combination. The A. Hussey firm is the largest mail order cigar leaf tobacco house in the world, and all orders, no matter how small, receive the same careful attention as larger ones.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.



Charles E. Miller, the general sales manager of the O'Neal-Hinson Tobacco Company, reports an exceptionally fine trade on the 1908 Florida shade grown wrapper. This firm invaded our market only a few months ago and have already an established trade, not alone in the city but also through the Empire State. B. P. O'Neal, who is at present at the company's 900 acre plantation in Hinson, Florida, is expected in New York this week.

—

The Cigarette Paper Box Company, of New York, was incorporated with a capital of $5,000. The directors are: J. Frederick Williams, 875 West End avenue; Robert J. Marshall, 69 West 138th street, New York, and Arthur C. Jay, Bradley Beach, N. J.

—

The schedule in bankruptcy of Bertha Auger, cigar manufacturer of 1109 Second avenue, shows liabilities of $1,847 and assets of $399, consisting of $40 cash in bank and $359 realized by the sale of the stock and fixtures by the receiver.

—

Judge Hough, last week appointed William Blau receiver in bankruptcy for Daniel J. Lippmann, a cigar dealer of 2299 Broadway. Mr. Lippmann conducted a cigar stand in a liquor saloon, and Mr. Blau found very little assets.

—

T. J. Dunn & Co., manufacturers of the well known Pete Dailey cigar, report business on the increase. Their factory is running to its full capacity and glowing accounts are being received from their vast army of salesmen.

—

Business at the Florida Tobacco Company's office is up to the standard. The 1908 crop of Florida is going nicely, and the firm expects from present indications to make this a banner year in sales.

—

Verplanck & Co., cigar box manufacturers of 237-9 Wallabout street, Brooklyn, have notified the trade "that they are not in any combine." They are in a position to fill orders on short notice.

—

E. M. Cohen, of E. M. Cohen & Co., Lancaster, Pa., while in this market recently disposed of a large lot of Gebhardt fillers besides a few smaller lots of Pennsylvania B's.

—

Jos. Mendelsohn, of Mendelsohn, Bornemann & Co., returned from Havana recently. Mr. Bornemann also returned from a short trip to Pennsylvania.

—

Gustave Solomon's Sons, leaf dealers, have started manufacturing clear Havana cigars at Burling Slip and Water street, and expect to establish a large business.

—

The United Cigar Manufacturers have declared the usual quarterly dividend of 1¾ per cent. on their preferred stock, payable November 30.

S. Solomon has returned from his invasion of the Eastern tobacco fields where he purchased considerable Connecticut. Schwartzer Louis ditto.

—

Steffens, Jones & Co. have issued a new catalogue showing thirteen new styles of bands, in addition to their large selection.

—

Mason C. Miller, of Hartford, Conn., disposed of a considerable quantity of Connecticut leaf while here the early part of the week.

—

Daniel Mayer, leaf dealer, 206 Pearl street, was in Lancaster the early part of the week on a buying tour.

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE LOCAL TOBACCO NEWS

The leaf tobacco market the past week has been made up of a goodly number of small sales. Prices generally are stiff and some little actual advance has actually occurred in a few varieties of leaf, particularly Penna. Broad leaf and Zimmer Spanish. Recent reports from the growing districts indicate that prices for new tobacco are strong, and that as much as 13 cents is being paid in Pennsylvania.

Allen R. Cressman's Sons are making a big hit in this city on their Counsellor 5 cent cigar, and in a short time the goods have been successfully introduced in over 500 prominent establishments, and are duplicating steadily and nicely.

The general campaign has been planned and is being directed by Jos. F. Gallagher, Vice President of Allen R. Cressman's Sons.

Chas. R. Cressman, who was the senior member of the firm before its incorporation, is President of the company, and the general financial executive. Frank R. Cressman, the Secretary and Treasurer, is personally looking after the varied details of the manufacturing departments. Jos. W. Levy, a well known and popular cigar salesman, is heading the force of city men.

Frank Dominguez, of E. A. Calves & Co., returned last week from an extended visit to Havana, where he was superintending the handling of the firm's packings of new goods. Mr. Dominguez is much pleased with his firm's holdings, and feels confident their offerings will find ready buyers and thoroughly satisfied customers.

An adjourned meeting of the Philadelphia Leaf Tobacco Board of Trade was held on Wednesday last, when further discussions of the proposed tariff revisions took place. A committee of five was appointed to draft a brief to present to the Committee on Ways and Means.

The committee consists of Felix Eckerson, E. A. Calves, Julius Vetterlein, John R. Young and George Burghard.

Julius Vetterlein, of J. Vetterlein & Co., left for Havana, Cuba, on Thursday last, and may remain some days making careful selections of goods for the firm's trade.

Among the recent visitors to cigar manufacturers here was O. L. Parmenter, inventor and patentee of the Parmenter Wax Lined Coupon Cigar Pouches. He was the recipient here of a goodly number of large orders for his product.

S. L. Johns, a well known leaf tobacco packer of Hanover, Pa., was a recent visitor in our leaf market.

I. L. Kemper, of M. Kemper & Sons, Baltimore, Md., was making the rounds of the trade here last week.

Felix Eckerson, of F. Eckerson & Co., left for Havana, Cuba, last week. The house has been handling large quantities of Havana tobacco during the past few years, and their importations are constantly increasing.

THE TOBACCO WORLD
ESTABLISHED 1881 INCORPORATED 1902
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BY THE
TOBACCO WORLD PUBLISHING CO.
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ADVERTISING RATES ON APPLICATION.
By Subscription: $1.00 the Year; 75 Cents Six Months; 5 Cents the Copy.
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Entered at the Philadelphia Post Office as Second Class Matter.

PHILADELPHIA, NOVEMBER 25, 1908

A. C. Eisenlohr, of Otto Eisenlohr & Bros., was among the several members of the local trade who last week set sail for Havana. Philadelphia is about to be pretty well represented at the Cuban capital.

MANN HAS RESIGNED

As Manager of E. G. Steane & Co.

Well Known Local House Will Make Important Changes.

One of the surprises of the week was the report that J. E. Mann had resigned as local manager of the establishment of E. G. Steane & Co., of this city, and there arose much speculation as to who his successor might be, which was followed closely by the report that H. E. Korn, of the Armas de Oro Cigar Factory, Key West, Fla., had been chosen to succeed Mr. Mann.

When a representative of The Tobacco World called at the office of E. G. Steane & Co. this week he found Mr. Korn actively engaged in making some changes in the interior arrangement of the establishment.

He confirmed the resignation of Mr. Mann, and stated that he thought the resignation was due to the fact that Mr. Mann had outside interests which were now requiring his entire time.

Mr. Korn also stated that he had not succeeded Mr. Mann, but was merely helping out. He thought no actual successor to Mr. Mann would probably be chosen until about the beginning of the new year.

Detected Fraud at Indianapolis.

Orders were recently received for cigars from a party in Indianapolis who would forward a check with the order. Several cigar men had received such orders and forwarded goods, but in due course the check came back marked N. G. At least one Pennsylvania cigar man detected this in time to have his shipment stopped in transit, and then he turned the matter over to the postal authorities, with the result that an arrest was made in Indianapolis. J. E. Scheid, of the J. E. Scheid Cigar Co., of Lancaster, and M. S. Goodhart, of Reading, a few days ago, accompanied United States Marshal Thomas Law to Indianapolis as witnesses for the Government against the would-be purchaser, who was held in that city awaiting trial.

☞ If you want to keep tab on the registrations of new cigar and tobacco brands, subscribe for The Tobacco World

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

OUR SHERIFF HARRIGAN. 16,638
For cigars, cigarettes, chewing and smoking tobacco. Registered November 18, 1908, by Jacob Monis, Newark, N. J.

STRAPPED & SEALED. 16,639
For cigars. Registered November 19, 1908, by Richard B. Knoll, York, Pa.

GILT CORD. 16,640
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 19, 1908, by Fred W. Steuwer, Jr., Cincinnati, O.

PRIME MINISTER. 16,641
For cigars, cigarettes, chewing and smoking tobacco. Registered November 20, 1908, by The James W. Smith Cigar Co., Cincinnati, O. A re-registration.

LA BAZINA. 16,642
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 20, 1908, by American Lithographic Co., New York.

NEAR NATURAL. 16,643
For chewing and smoking tobacco. Registered November 20, 1908, by E. B. Stoner, Heliam, Pa.

LAMAR. 16,644
For cigars, cigarettes, cheroots. Registered November 20, 1908, by H. B. Cochran, Philadelphia.

LITTLE ROB. 16,645
For cigars, cigarettes, cheroots, and stogies. Registered November 20, 1908, by H. B. Cochran, Philadelphia.

MINGO. 16,646
For cigars, cigarettes, cheroots and stogies. Registered November 20, 1908, by H. B. Cochran, Philadelphia.

PAWNEE. 16,647
For cigars, cigarettes, cheroots and stogies. Registered November 20, 1908, by H. B. Cochran, Philadelphia. A re-registration.

16,648 Not issued.

PRINCE NICHOLAS. 16,649
For cigars, cigarettes, chewing and smoking tobacco. Registered November 23, 1908, by Jas. H. Buckley & Co., Lowell, Mass.

HOOSIER STAR. 16,650
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 23, 1908, by The Pittsburg Cigar Co., Elkhart, Ind.

HOOSIER PUFFS. 16,651
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 23, 1908, by The Pittsburg Cigar Co., Elkhart, Ind.

HOOSIER WHIFFS. 16,652
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 23, 1908, by The Pittsburg Cigar Co., Elkhart, Ind.

EL GRIFFO. 16 653
For cigars. Registered November 23, 1908, by J. H. Griffith, Ft. Collins, Col.

MYRIANA. 16,654
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 23, 1908, by American Lithographic Co., New York.

NADANA. 16,655
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 23, 1908, by American Lithographic Co., New York.

VALORIANA. 16,656
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 23, 1908, by American Lithographic Co., New York.

FLOR DE MINICIA. 16,657
For cigars, cigarettes and cheroots. Registered November 24, 1908, by Heywood, Strasser & Voigt Co., New York.

OLD HANAN. 16,658
For cigars. Registered November 24, 1908, by The Tipton-Berry Cigar Co., Elwood, Ind.

Not Eligible.

Sub Rosa, K. B's Key West, K. B's Crown, El Cumplido, La Vaco, Tavern, Gold Thread, Tonic, Dona Felippa, Countess, Lyndora, Brookside, Fair Play, Lamont, Winona, Dewey Smoker, El Aimo, Battleship, National Life, Little Chap, P. D. Q., Onliwon, Roger, El Sato, Royal Mark, Sweetheart, Bob Blake, Diamond City Perfectos, Diamond City Longres, Paul Jones, Sidar, Ben Bolt, Dan Voorhees, Ironmaster, Havana Puffs, Convincer, Alondra, El Lirio.

LETTER TO MANUFACTURERS

Concerning Revision of the Tariff Schedule and the Import Duty on Leaf Tobacco.

About a week ago a letter was sent out to a certain number of cigar manufacturers from the office of Fitzpatrick & Draper, of Albany, N. Y., who are among the largest and best known manufacturers in New York State. The letter is as follows:

November 13, 1908.

Dear Sir:

To our knowledge no concerted action has been taken up to date by cigar manufacturers of this country to secure a reduction of the duties on imported tobaccos. We understand that a hearing by the committee was to take place on the 13th (today); and we have certainly lost an opportunity to present our case as a whole to Mr. Payne, Chairman of the Ways and Means Committee, whom we understand has the matter in charge. We think that we have lost valuable time, but let us get together and take concerted action on this topic for the coming session.

We have written Mr. Payne and also our Congressman in regard to the above matter; in fact have taken the matter up with our Congressman personally and have been assured by him that he will do anything in his power to help along our cause. We are sending this letter to a number of manufacturers to enable us to interest them and through them every cigar manufacturer in the United States. We make the following suggestion, and would ask you to give us your opinion of our idea on the subject. If you can suggest anything better let us get together and show to Congress the magnitude of the cigar industry of this country.

Our suggestion is for every one who receives this letter to write five more manufacturers a letter something similar to this one, explaining the subject and asking them to take up the matter with their Congressman either personally or by letter, explaining the situation of the cigar industry to him and the heavy burden that the present tariff is on his business. Let him give the number of his employes and such other information which he thinks would have some bearing on the case. Let each man take it up from his own point of view but let us fix some figure that we think would be just to every one. We would suggest a reduction on wrapper tobacco to $1.25 per pound. This would form an endless chain and should reach every cigar manufacturer in the United States. After writing the letter to the Congressman and to Mr. Payne, we would ask that a copy of the letter be forwarded to some one designated to take up the matter and these copies presented to the Committee at the time that the matter is taken up in Congress. This in a certain sense could be looked upon as a petition. Certainly this number brought in at once would create more of an impression than the letters received through the mail at different times by Mr. Payne, as probably all of them will go into the waste paper basket without being read.

We make the above suggestion to you, but if you can improve upon it let us know and we will give you every assistance in our power. However, let us make this effort to help our business which has been over-burdened with taxation for so many years. In case the idea of the petition appeals to you, if you will forward the letter to this house we will see that it is presented.

Yours very truly,
Fitzpatrick & Draper,
by H. L. Edson.

P. S.—Funds will be necessary to carry on this work, in compiling statistics and in presenting the matter properly.

It is suggested that a contribution of one dollar for each manufacturer will create a fund ample to carry on this work. The writer will execute a bond to a cashier of some local bank for the proper disbursement of all money forwarded to him and will render a statement to each individual contributing.

GROWING BETTER IN YORK.

Improvement Becoming Noticeable and Tobacco Men are Encouraged.

York, Pa., Nov. 23.

There has been nothing of special interest in the tobacco trade of this section during the week. There continues a gradual improvement, which is now beginning to be noticeable in all branches.

Leaf tobacco dealers are finding some encouragement, as sales have increased both in number and quantity.

Reports have come from several of the cigar towns in this county that factories are getting busier and that a few are working overtime. If this be

For Genuine Sawed Cedar Cigar Boxes, go to Established 1880
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

Take no other but the Genuine
Established 1869
Incorporated 1893
Juan F. Portuondo CIGARS

Registered in U. S. Patent Office
Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark and Signature of Juan F. Portuondo
There are more IMITATIONS of this old established and JUSTLY FAMOUS brand of cigars than any other cigar in the world.
MANUFACTURED ONLY BY
The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia.

American Cigar Brokers
Office & Sample Rooms, 12th St. & Columbia Ave.
PHILADELPHIA
SOLE AGENTS For the Sale of La Cialenita Porto Rico Cigars
In the States of Pennsylvania, New Jersey, Delaware and Maryland, and in the Western States
La Cialenita Cigars are put up in six sizes, and in quality are unsurpassed.
Equal to any, and better than many, Key West Cigars.
☞ JOBBING ACCOUNTS ONLY SOLICITED.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers
Lima, Ohio

IMPORTED
CIGAR BANDS

AT LOWER PRICES than the American made bands, and far superior in quality of paper, color, bronze, embossing and gumming.

Our New Price List, Just Issued, Carries the Following:

50,000 and under, 45c. per thousand.
51,000 and over, 40c. per thousand.

Terms: 30 Days Net, or 10 Per Cent. for Cash in 10 Days.
F. O. B. New York.

We Always Carry Sufficient Supplies to Meet Any Demand.

TRY OUR IMPORTED BANDS

And be Convinced There are None Better Made in the World.

Our Prices Defy Competition.

Remember, our Bands are the Genuine Imported article.

Embossed Band & Label Co.
36 East 23d Street, New York.
Telephone 4150 Gramercy.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

true, it indicates by far the most healthful condition that has been experienced this year so far.

In the Common Pleas Court last week, before Judge Bittenger and a jury, a suit of the York Leaf Tobacco Company against Vinton R. Welsh & Son was heard. This action was brought to recover the sum of $296.40, the value of four cases of tobacco which the plaintiff company sold to the defendants.

One of the cases was duly delivered, and has not yet been paid; the other three were ready to be delivered, but the Welsh firm refused to receive them, and the company had the tobacco placed in storage subject to such disposition as the defendants saw fit to make of them. The sale was made by sample and the defendants claimed the tobacco as tendered did not come up to the quality of the sample and refused to receive it. The four cases weighed 1,140 pounds and the price was 26 cents per pound. Interest is claimed from September 17, 1906, the date of the contract.

At the time the sale was made the York Leaf Tobacco Company was a partnership composed of W. E. Gheen, A. M. Shepp and C. D. Spigelmyer, but they have since sold out to James Adair.

A verdict in favor of the York Leaf Tobacco Company was secured for the full amount of the claim, with interest. V. R. Welsh & Son were also required to pay the costs of the suit.

Imported Bands at Low Prices.

Of course there are many users of cigar bands. In fact the industry has grown to wonderful proportions in both domestic and imported goods. Many show a preference for the imported articles, but prices have heretofore been rather high. Houses handling imported bands have seen this difficulty and the result is that the Embossed Band and Label Co., of 36 East Twenty-third street, New York, is now advertising imported bands at a price that is even lower than that on domestic goods. Their announcement appears in this issue of The Tobacco World, and it might prove profitable to give it careful consideration.

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

TO LET—Two floors and basement and three sweat rooms, suitable for cigar factory, New Brunswick, New Jersey; two floors, 22 windows in each; brick building, centre of town; plenty of experienced hands of all nationalities. On suction table hand bunchers: standard prices, rolling $2.50 per M; hand bunchers making $1.50 per M; cigar packers 40c. per M in 20ths, and plenty of good experienced hand strippers. Factory large enough for 250 hands, about 7,000 square feet; price $900 a year. Inquire Shapiro & Adler, 1—3 Peace St., New Brunswick, N.J. 11-25r

WANTED—By an Eastern leaf tobacco house, importing Sumatra and Havana and packers of Domestic Tobaccos, a Salesman for the Middle West. Must have a personal acquaintance with cigar manufacturers in the territory to be covered. Address, with references and particulars, Box 25, care of The Tobacco World, Phila. 11-25h

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

I am in the market for Job Lots of Little Cigars, Plug, Long Cut, and Cut Plug Tobaccos in any quantity. If you have anything on hand that isn't moving, write Chas. Schavrien, 204 W. 20th street, New York City. 11-4n

FOR SALE—A good two-story brick leaf tobacco warehouse, located in one of the best cigar tobacco producing districts in the Miami Valley. For particulars, address H. P. Smith, Lewisburg, Preble county, O. 11-25l

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

WANTED—By a leaf tobacco house carrying a general line (importers of Havana and Sumatra and packers of Domestic Tobacco), a Salesman for the First and Ninth Districts of Pennsylvania. Must be personally acquainted with the manufacturers in the districts to be covered. References required. Address, with full particulars, Box 26, care of The Tobacco World, Phila. 11-25h

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

LANCASTER BUYING NEW CROP

Reported Lull in Demand for Old Leaf is Balanced by Activity in New Crop Transactions.

Lancaster, Pa., Nov. 23.

There has been somewhat of a lull in the local leaf tobacco market so far as the sale of cased goods is concerned, but it has been more than made up for in the activity which has developed among buyers of the new crops. During the past week the sales of leaf were few and not of a noteworthy character, but during that same interval there transpired a complete change of front in the buying of the new crop. It had been common talk among packers who met on the streets that there was no buying, and the larger cigar manufacturing interests which had been operating to some extent were also supposed to have called their buyers in, when suddenly they broke out in greater force than at any time this year, and quickly the prices were also affected until as high as 12 cents was in a few instances paid for desirable crops. Among the most active were the representatives of the United Cigar Manufacturers Co., the American Cigar Co., and Otto Eisenlohr & Bros., which latter firm was reported a few days ago to have secured the crop of Lemon W. Shirk, one of the largest tobacco growers in the county, and amounting to 75 acres, for which 10½ cents a pound was to be paid for the wrapper grades and 4 cents a pound for the filler grades.

The cigar trade shows signs of greater activity than it has done any time this year, and from nearly all cigar making towns the cheerful reports are heard that orders are now coming in and that help is being freely put on.

A. E. Yetter, who has been for several years conducting a cigar factory in the vicinity of Red Run, has removed to Stevens and has taken possession of the building formerly used by H. L. Heiser as a cigar box factory.

J. W. Brenneman, leaf packer, who has been on a short trip to Philadelphia and vicinity, returned at the end of the week pretty well pleased with his success there.

R. Goldsmith, of the recently organized New York leaf firm of Barthen & Goldsmith, has been in the local leaf tobacco market during the past week.

Interment of the body of the late J. Gust Zook was made on Thursday last from the late home of the deceased, at 432 North Duke street, and the funeral was attended by a large number of members of the trade in this city and elsewhere.

Mr. Zook was born at Eden, on March 27, 1847. After receiving a partial education in the public schools he entered the Millersville State Normal School in 1863. In the same year he enlisted as a member of Company A, 50th P. V. I., which was under the direction of Col. James H. Wickersham.

When his enlistment expired Mr. Zook became a clerk in a store at Camargo, where he remained a year, when he went to New Holland to take a position as a clerk which he held until the opening of the year 1865. He then enlisted in Company B, 77th P. V. I., where he remained until he was honorably discharged in 1866. Upon his return from the ranks Mr. Zook entered Crittenden Commercial College, in Philadelphia.

He later entered Franklin and Marshall College, but discontinued his course after his Sophomore year. In 1868 he engaged in farming on the old homestead, but sold the place in 1875 and located in this city. One year afterward he began to deal in leaf tobacco, having entered partnership with the late Charles Augustus Bitner. This partnership continued until 1880.

Since 1880 he had been carrying on an extensive business for himself, but for the past several years his son had been associated with him. Mr. Zook had two large tobacco warehouses for the storage of Lancaster county's chief crop.

He is survived by a widow and a son, Charles Augustus Bitner Zook, who for several years past has been associated with his father in business.

At a meeting of the Lancaster Leaf Tobacco Board of Trade, held last week, the following resolution was adopted:

"Resolved, That in the death of Mr. J. Gust Zook the Lancaster Leaf Tobacco Board of Trade loses a most efficient executive officer. To him opportunity meant responsibility. His highest ideal was to discharge the duties devolving upon him in such manner as meant the greatest good to the greatest number. As a soldier he dared the perils of war for the good of his country. As a business man he achieved an eminent position and the success his untiring efforts so richly deserved. As a citizen he found time to keep in vital touch with the business interests of his community, which he served in a self-sacrificing and capable manner. He was a leader among men, and in his death the members of this body express their sense of personal as well as official

(Concluded on p. 18—top of column)

Michael Hose A. F. Brillhart
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

BOSTON CORRESPONDENCE.

(Concluded from 9p.)

dow dresser few excel him, and behind the counter he has the necessary "gift of gab" that makes a successful salesman.

Raphael Naherseg has secured a position with the Sunbrug Co., and has started in selling the various brands made by that concern.

Jack Warsaw—Khedivial Co.—has been busy this week tacking up huge Samaris signs that will no doubt improve the sale of this brand of cigarettes to a great extent.

E. Kleiner, of E. Kleiner & Co., New York, was here this week and sold a number of good sized bills. Lord Macauley, his leading ten center, has quite a following here. The Eastern Cigar Co. are the Boston distributors of the brand

Schubert's Original Twisters, the new brand made by the Robert Schubert Co., is being placed with the trade by L. Jacobs, who formerly worked for the Schubert Cigar Co., makers of Shubert's Original Smokers. Owing to the similarity in the name, it is expected that a lawsuit will soon take place between these two concerns.

Chas. R. Lovell, of New York, was a caller on the jobbing trade showing samples of Imhoff & Co.'s union made cigars and L. Kahner & Co.'s seed and Havana goods.

I understand that Charley Ellis, manager of the New England Sales Department Nestor cigarettes, is about to become a Benedict.

The Wellington Co., in Providence, a branch of the Sheppard Co.'s department store, was refused a renewal of its license to dispense liquors, and in consequence has given up its cigar and tobacco department.

The show windows of Leavitt & Pierce and the University Smoke Shop in Cambridge each contained elegant window displays of the Nestor cigarette this week. This advertisement was seen by the college fraternity that attended the Harvard Dartmouth football game recently.

The cigar factory of Jos. F. McGreenery, on Cambridge street, is well covered with electric flash light signs advertising Poet and Marksman cigars.

The Ware-Kramer Tobacco Co. is making much progress in this market. Their new Zona 15 cent brand is taking hold nicely, and their Lynnhaven 10 cent brand is steadily increasing in popularity. The latest advertising scheme of the Ware-Kramer Tobacco Co. is distributing Lynnhaven oyster shells, inside being painted the advice "Smoke Lynnhaven cigarettes." These shells make very nice ash receivers, and are being freely accepted by the retailers.

George Russell reports a good sale on Puritan Dames, the new 10 for 10 cents package of short smokes made by the Petite Cigar Mfg. Co., New York.

The new store of Erlich & Kopf, on Court street, has done a very satisfactory business since its opening. The fixtures are of mahogany finish. All sorts of smoker's novelties and one of the largest and finest assortments of meerschaum pipes to be found in any retail store in the country can be seen at this emporium.

Ben Ali.

Fancy Cigar Boxes

FOR

Holiday Trade

Of Beautifully Polished
Cedar or Mahogany

With Lids Printed in Gold or Silver

Fitted with Compartments

Made in Any Size or Style, with
Your Own Brands and Labels

¶ Make Your Christmas Goods Attractive

Samples and Prices on application

Henry H. Sheip Mfg. Co.

Columbia Ave. and Sixth St.
PHILADELPHIA

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a
pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

J. K. LEAMAN
Packer of and
Dealer in
LEAF TOBACCO
142 North Market St.
United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

J. W. BRENNEMAN
Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**
Nos. 49 and 51 West James Street
Lancaster, Pa.

TRUMAN D. SHERTZER
Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St. **Lancaster, Pa.**

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie, York Nick . . . Best Known } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 21st St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

loss, and we trust that our loss is his gain. We extend to his family our sincerest sympathy in this time of their deep bereavement."

NEW WAREHOUSES IN TEXAS.

Tobacco Growers' Association to Interest Capital in Project.

Houston, Tex., Nov. 19.

To secure the erection of warehouses for the storing of Texas tobacco, the Texas Leaf Tobacco Growers' Association last week appointed J. Thomas Hall of Nacogdoches county, John R. Hearne of Anderson county and A. H. Wolters of Houston county a committee to canvass the State and interest the business men in the enterprise.

This was the annual meeting of the tobacco men, and the sessions were held in the rooms of the Business League. Several interesting discussions of Texas' productiveness as a tobacco territory were made, and it was emphatically declared to be demonstrated that this State "is not only growing tobacco, but it is growing cigar leaf tobacco designated by Government experts and others to be the peer of that raised by any country engaged in the business."

The resolution on which the committee named was appointed is as follows:

"It is resolved, That the most important subject or question in order to carry on the growing of tobacco in Texas is the interesting of capital, preferably local capital, in the building of proper warehouse or warehouses, your committee being fully convinced that if capital can be shown the profits to accrue from such warehousing and handling of Texas tobacco, there should be no trouble in organizing a stock company for the purpose mentioned, and your committee is also fully convinced and wish to emphasize the fact that if such warehouse or warehouses is built the tobacco industry in Texas will go ahead as those interested desire to see it do.

"Your committee recommend that the chairman appoint a committee of three, whose business it will be to canvass the subject with business men throughout the State and elsewhere if necessary, to the end that such warehouse or warehouses sufficient to handle the next year's crop be at once erected at some point in the State convenient to the tobacco growing section thereof."

Officers were elected as follows:

George S. Bruce of Houston, President; John R. Hearn of Anderson county, J. Ellayfield of Nacogdoches county, A. H. Wolters of Houston county, A. H. Prince of San Augustine county, and L. H. Shelfer of Orange county, Vice Presidents; Garrett Dobbin of Houston, Secretary.

Tobacco Fire at Darlington.

Columbia, S. C., Nov. 19.

The three story frame tobacco stemmery and warehouse of W. L. Cooper was destroyed by fire last week. The building was filled with tobacco, both in loose leaf and hogsheads, the greater part of which was destroyed.

The building belonged to Welling & Bonnert, and was partially covered by insurance. Mr. Cooper is a heavy loser.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

TARIFF REVISION

Talked About at Meeting of Wisconsin Leaf Men.

Janesville, Wis., Nov. 20.

Local leaf tobacco dealers met recently at the M. F. Green leaf tobacco warehouse. The object of the session was to talk over the tobacco situation in this section of the country as well as to discuss the general conditions regarding a future market.

One point of special interest just at this time to all dealers is the tariff situation and what the incoming administration is liable to do in reference to changing the same.

If the tariff on tobacco is lowered it will raise a general howl with growers in all parts of the country which will in turn be of vital importance to the packers. The meeting was well attended and all present freely aired their views on the situation.

Death of Louisville Tobacco Man

John C. Higgins, aged forty-six years, assistant superintendent of the National Tobacco Works, at Louisville, died last week after an attack of acute diabetes. He had been ill six weeks, but his death came unexpectedly.

Mr. Higgins was a native of Louisville, and had been in the employ of the factory for thirty-two years. The factory was originally known as the Finzer Bros. plant, and was later merged into the American Tobacco Company branch.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The stripping of tobacco is nearly completed, and will probably have been finished this week. I hear that there is still some tobacco hanging. The Flavins still have about two acres hanging and there are one or two others in this vicinity. There has been some hunting for old goods, and Mr. Swift has entirely closed out his holdings except two small lots, selling in all 518 cases of tops and darks, with maybe a few cases of mediums. The price I have been unable to learn except of one or two growers, something around 17 cents, and one lot above that price.

The price for the 1908 crop has not yet been established, although some have sold for less than 15 cents, and some for 13 cents and 14 cents per pound. One farmer asked another if he was prepared to accept 13 cents for his tobacco put in the shed before the hail storm. He replied that he was unprepared to go out of the business, but if he should be compelled to sell the tobacco he had for that price he should feel as though he would be obliged to go out. "For," said he, "if I should grow tobacco for twenty years I do not suppose I could duplicate that tobacco that I have left." Saturday the writer called at a shed where they were stripping hail cut and took extra pains to examine the tobacco. The plants were scarce that did not have from three to five and eight leaves on a stalk that would make good binder stock at least. Among the rest quite a number of those leaves would go into wrappers. This tobacco was grown on a good sandy loam, and the crop is of a fine color, running to lights to quite an extent. I asked the owner if he calculated to sell at the going price of 6½ cents. He said he might be compelled to sell for that price, but that he would rather put the tobacco on the tables and run it over and pick out the wrappers and binders. He believed the result would be, in case he did, that he could sell the tobacco for at least 10 cents; for, said he, 6½ cents is only good, fair filler price. If he did the sorting himself he could make good, fair wages by so doing. Some one is evidently of the same opinion or the tobacco would not be bought.

Our correspondents write:

Hatfield, Mass.: "Tobacco sales of the past week in the Strong district (West Hatfield), Joseph Gollen, Lorenzo Doppman, George Bittner, John Chandler, John J. Betsold, Fred Carson, George Depold, J. S. Newman, F. L. Betsold, Joseph Kleastno, Lawrence Vollenger, J. and Adam Smith, E. A. Ryan, about 100 acres, price 10 to 13 cents in bundle."

East Whately, Mass.: "Lemuel F. Graves has sold and shipped his 1907 crop of his own growing and sorting, about three car loads, or in the neighborhood of 140 cases. Lyman A. Crafts has opened his assorting shop with about 20 men."

North Hatfield, Mass.: "Mr. Swift opened his shop for sorting Monday, Nov. 16. He has at least 50 acres to sort."—American Cultivator.

EDGERTON, WIS.

No casing weather is in sight and nothing doing in connection with the handling or buying of the new tobacco crop. Everything is waiting the coming of fall rains. There is, however, some movement in cured leaf of the '06 and '07 growth, mainly from growers' hands, amounting in the aggregate to several hundred cases. Two lots of '06 have changed hands during the week, the S. E. Simonson & Co. packing at Deerfield of 346 cases, and L. P. Hoyum, 75 cases to Rose & Wobbe of New York. Of the '07, I. L. Wentworth sold a 78 case lot to Culton & Weil. A. Jenson & Sons purchased 70 cases '06 of Ole Geland, 47 cases of R. L. Page and 28 cases of Trulson & Anderson. H. T. Sweeney bought 33 cases of S. C. Chambers and 32 cases of James Goff. Antone Onsrud sold 20 acres in the bundle for an export account. Prices for the '07 rule around 9 or 10 cents. These transactions indicate a better demand for cured leaf but the market does not yet seem willing to pay the asking price of the holders of the large lots of '06 who can hardly be expected to weaken now that business is slowly regaining its normal porportions.

Shipments: 640 cases.—Reporter.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
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MANUFACTURERS OF
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ESTABLISHED 1871.
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A Choice 5c. Cigar
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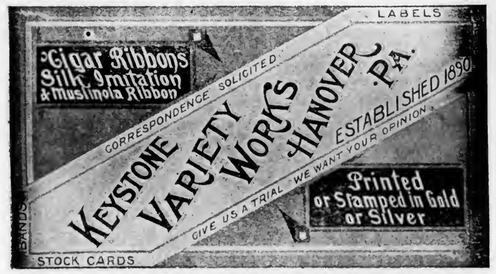

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Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
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Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
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LABELS
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JOBBER and DEALER in PRODUCTS of
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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

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Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana	10c.
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Get our prices, and make a fair comparison with those of other factories.

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Samples Free to Responsible Houses.

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Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
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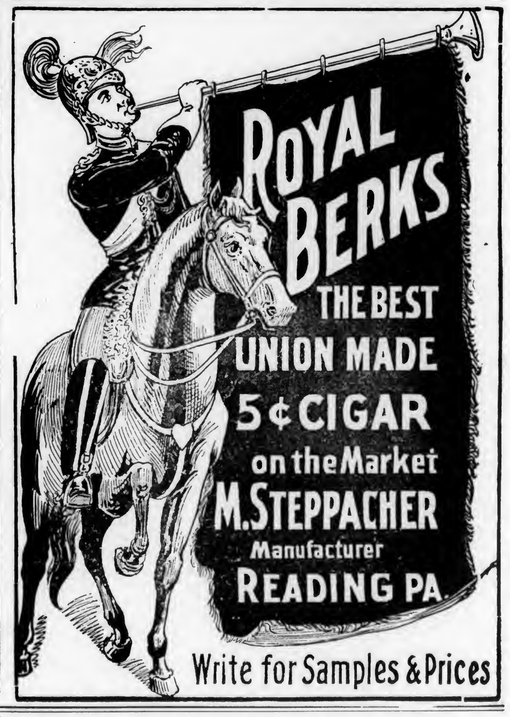

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THE TOBACCO WORLD

Vol. XXVIII., No. 49 PHILADELPHIA, DEC. 2, 1908 One Dollar the Year

VALIDITY OF CONTRACTS.

Interesting Decision by Supreme Court of Wisconsin.

In the Supreme Court of the State of Wisconsin a construction has again been made of the law relating to the delivery of tobacco, in which it is held that the burden of proof rests on the farmer.

The case of Roy Grenwelt against Carl Roe and L. O. Brickson, which was tried in Circuit Court for Dane county about a year ago, where a verdict in favor of the plaintiff was rendered, was reversed in the Supreme Court, the decision being handed down recently. The case arose out of the refusal of Messrs. Roe & Brickson to accept a crop of tobacco which they purchased at Orfordville upon contract providing that the tobacco should be delivered in sound packing condition, with all trash out and all damaged tobacco excluded. The buyers refused to receive the crop because they claimed it did not comply with the contract in several respects. The trial court instructed the jury that the burden of proof was on the tobacco buyer to show that the tobacco when tendered did not comply with the terms of the contract. Action for a new trial was made, based upon the instructions, Messrs. Roe & Brickson's attorneys insisting that the burden of proof was on the plaintiff, not on defendants to show that the tobacco did comply with the terms of the contract. The motion for a new trial was overruled and Roe & Brickson appealed to the Supreme Court which reversed the ruling of the trial court and remanded the case for a new trial. The decision of the Supreme Court lays down the rule that when a seller brings an action upon an executory contract based upon the refusal of the buyer to receive the goods to be purchased, the burden is on the farmer to show that he tendered the kind of goods the contract called for.

BUYING CROPS BY TELEPHONE

Enterprising Lancaster Packers Used Rural 'Phone Lines.

That the Lancastrians are an enterprising people is a well known fact which needs no comment, but a new stride in their ingenuity has just come to light, when tobacco men began to use the rural telephones to buy tobacco. For some days past the market there has been much stimulated, and when the news that prices to farmers were advancing reached the ears of certain packers the telephone came into play. Certain farmers whose crops they were anxious to secure were promptly called up on the telephone, with the result that in a few hours time there was a great deal of tobacco bought up and virtually snatched away from competitive buyers who were then driving. There are now some indications that the major portion, at least, of the 1908 crops will have been bought up before New Year.

THE FLORIDA LEAF INDUSTRY.

The 1908 Crops Said to be Best Yet Produced in that Section.

There are probably few people in the tobacco industry who have an accurate conception of the importance and magnitude of the tobacco growing industry of Florida, which tobacco raising belt also includes a portion of Georgia.

In Gadsden county alone the industry has assumed mammoth proportions. Hundreds of plantations have been equipped for tobacco raising, a large number of scientifically constructed warehouses erected and thousands of employes are engaged in the cultivation and handling of the weed. Millions of capital is employed, and the industry is rapidly spreading in various sections of Florida and Georgia.

Like the business of the Standard Oil Co., the tobacco raising industry of Florida-Georgia is subject to certain hazards, such as unfavorable seasons, etc., but the experimental stage has been long since passed.

While there was some fault found with some of the tobaccos of the 1907 crops, the crops of 1908, which are now being offered in the market, are pronounced to be the best ever grown, and a good sized yield, too, because the acreage is increasing every year.

Prices are even more moderate than the product of 1906 commanded. The use of Florida-Georgia wrappers is becoming more general as the peculiarities of the leaf are better known and manufacturers are able to use it more advantageously.

NEW TOBACCO LAW

Wanted by Truancy Officers of Milwaukee, Wis.

Milwaukee, Wis., Nov. 25.

Chief Truancy Officer Bert Hall intends taking his fight against sellers of tobacco and cigarettes who supply children with "makings" into the next legislature.

The present law provides that no dealer shall sell tobacco to a minor if the child's parents have given him a prohibitory notice. According to Mr. Hall, this is a foolish law for a city. He will endeavor to have dealers prevented from selling any tobacco to juveniles except on the written request of parents. The age limit will be 16 years, and if the legislature raises the juvenile age to 17 years the change will also be made in Mr. Hall's tobacco bill.

Mr. Hall has been promised the aid of the Mothers and Teachers' club in the Eighteenth ward. Members of the club said that they had discovered a boy only 11 years of age who is an inveterate cigarette fiend and who said he could not quit.

—Haas & Bendixen is a firm composed of two young men who recently came to America from Denmark and have settled at Vermillion, S. D., where they are opening a cigar factory.

INDEPENDENT FACTORIES

Enter Important Deal for Burley Leaf with Warehouse Concerns.

Louisville, Ky., Nov. 25.

An extensive tobacco deal, in which independent, and not the organized tobacco grower, is interested, promises to reach a successful consummation in Louisville early this week. The deal has been in course of negotiation for several days, and is practically closed. It involves about 2,800,000 pounds of tobacco, grown in the Burley district by farmers who remained outside the society, and are known as independent growers. This tobacco is now in the warehouses of the Louisville Tobacco Warehouse Company.

The deal in question is independent of the trust, and is being negotiated between the Louisville Tobacco Warehouse Company, for the raisers, and the firm of Scotten & Dillon, an independent manufacturing concern, with headquarters at Detroit, Mich. N. W. Dillon, junior member of the firm, came to Louisville a week ago and attended several of the conferences between the Burley Society representatives and the American Tobacco Company. Mr. Dillon attempted to negotiate the deal in which he is interested in connection with the big transaction, but failed to receive recognition, as he wanted the tobacco outside the pooled crop. Clarence LeBus, of the Burley Society, refused to treat with him until the main transaction was consummated.

Taking the matter up directly with the Louisville Tobacco Warehouse Company, custodians of the independent tobacco, Mr. Dillon opened negotiations last week. Later he telegraphed his partner, Mr. Scotten, who came here and entered the conference. The result was that the firm of Scotten & Dillon secured an option on nearly 3,000,000 pounds of independent Burley tobacco. The option was granted until to-morrow, and it is expected that the deal will be closed at the round price mentioned in the conference.

It is said that according to the tacit agreement, about 16 cents a pound was offered by the firm of Scotten & Dillon. The figure is by no means a lower one than was paid by the American Tobacco Company for the purchase made by it in the big deal closed last week. Only certain grades are to be sold in the deal in question, and the price, after the tobacco is graded, may be even higher than that paid by the American Tobacco Company.

The Louisville Warehouse Company verifies the Scotten & Dillon deal. Laban Phelps, representing the Louisville Warehouse Company, said:

"We are working on a deal with the firm of Scotten & Dillon. They have made a good proposition to the Louisville Warehouse Company, but we have not yet closed. Messrs. Scotten & Dillon, who have been here for several days, will return early next week, and the transaction will be taken up again. They have an option on 2,800,000 pounds of tobacco held in our warehouses for independent growers of Burley tobacco. The price they offered is not a lower price than was paid by the American Tobacco Company in the deal with the Burley Society. We have not graded the tobacco held by us yet, and there is no way to compare the prices until it is graded. If we should accept the offer of the firm it would not be a lower price than the organized growers received."

The statement made by Mr. Phelps was authorized by I. P. Barnard, President of the Louisville Tobacco Warehouse Company, and is authetic.

BINGHAMTON FIRM BOOMING.

Barnes, Smith & Co. to Erect a Large Addition.

Two Additional Stories to Building Will Provide 14,000 Square Feet More of Floor Space and Swell the Number of Employes to 1,000.

Binghamton, N. Y., Nov. 25.

The Binghamton Press came out a few days ago with an interesting announcement of proposed plans of Barnes, Smith & Co., in which it said:

A sure harbinger of prosperity is contained in an announcement which was issued from the cigar making plant of Barnes, Smith & Company this morning to the effect that an addition to the present quarters of the concern will soon be erected. According to the present plans, two additional stories will be added to the structure at 178, 180 and 182 Water street and room will be provided for 200 additional workmen.

This step will place the local firm within reaching distance of the largest cigar manufacturing plants in the United States; in fact, it is said that there will be less than a half dozen larger factories in existence when the contemplated improvement has been brought about. The Water street establishment at present affords 35,000 square feet of floor space and the addition will provide some 14,000 square feet in addition to what is now being used. Few people in this city realize the extent of the business of the firm and an inkling as to the actual facilities at hand may be learned from the fact that 750 cigarmakers are now employed. This number will be raised to close to 1,000 with the expansion of the floor space.

The addition, it is said, will be built entirely of steel and glass so that light will be supplied to every nook and corner. Every effort will be made to maintain the standard of long years in regard to the excellent work rooms provided for employes, and there is every indication that the manufactory will be a model one in each department. Every sanitary appliance known to the trade will be employed and the high quality of the goods turned out will be strictly adhered to as in past years.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
FLOR de D&T
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Importers of Havana and Sumatra
D&T
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IMPORTERS OF
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LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in **Leaf Tobacco**
228 North Third St., Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

LEOPOLD LOEB & CO.
Importers of **Sumatra and Havana**
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H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
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134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

H. Dolinsky & Son
Importers & Packers of
HAVANA AND SUMATRA SEED LEAF TOBACCO
147 N. Third St, Philadelphia, Pa.

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IMPORTER of HAVANA and SUMATRA
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The Empire Leaf Tobacco Co.,
Importers and Dealers in
ALL KINDS OF
SEED LEAF, HAVANA and SUMATRA **Tobacco**
118 N. 3d St., Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

The firm of Barnes, Smith & Co was established some 14 years ago and the growth of the annual business has been steady from year to year. It is estimated that enough Opias, one of the leading brands turned out, have been sold in the past eight years to reach around the globe four times. The cigar is sold from coast to coast and is a general favorite in view of the fact that skilled workmen only are employed, and the results are as near uniform as it is possible to make them. Other old time favorites are the Druggist Straight Five, which was a winner years ago. Within the past few months two new lines have been brought out. One is the Eclipse, which is said to be one of the mildest cigars made, and the other, El Basco, has been pronounced a rival to the highest grade of imported goods. This last named brand bids fair to outsell anything yet made in this city. Twelve sizes are being put out, each of which bears the name of a well known New York hotel instead of the old Spanish titles, which have lost their meaning.

In breaking away from the old plan and using the names of the noted establishments of the metropolis, the firm attracted attention in every section of the country. The names for the various sizes are as follows: St. Regis, Manhattan, Netherlands, Normandie, Seville, Knickerbocker, Gotham, Plaza, Savoy, Marlborough, and for a "nickle" smoke one has been named the Martha Washington, which is a hotel for women only. Two carloads of tobacco are consumed each week by Barnes, Smith & Co., and the goods turned out at the local plant are sold from coast to coast. A steady trade is received from the Pacific Coast States, and in fact Binghamton made cigars are on sale everywhere.

In addition to the cigarmaking facilities operated by the firm, a complete printing plant, capable of turning out a good sized newspaper, is used to provide the necessary printed matter. Recently 100,000 Opia cards, in three colors and gold, were completed, and other large lots have been finished up in record time. The salesmen employed to push the goods turned out by the local company cover every State in the Union.

With the contemplated increase in the manufacturing facilities of Barnes, Smith & Co., it is freely predicted that within a few years Binghamton will have the honor of being the location of one of the most successful independent plants in the country.

The men who are responsible for the growth of this great business are F. E. Barnes, who has won an enviable reputation as a "hustler;" A. B. Smith, also a hard worker, and S. M. Frechie, who is a very glutton for work and is always to be found earnestly engaged in trying to improve the products of the company.

HOWARD W. REIDNER.

The Country Squire.

The above is a likeness of Howard W. Reidner, a cigar manufacturer at Media, Pa., who also occupies the position of Squire of that borough. He has been engaged in the cigar manufacturing business there for several years, and recently hit upon the idea of bringing out a new brand of nickel cigars under the name of "The Country Squire." The idea seems to have been an instantaneous hit, and a goodly number of orders have already been booked for the new cigar. Recently Mr. Reidner erected a cigar factory building of such proportions as he thought would answer his requirements for some time, but he has since found that he had underestimated, and that the new building will soon need enlargement.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

¶ REGISTER YOUR TRADE MARKS IN THE REGISTRY DEPARTMENT OF THE TOBACCO WORLD . . .

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119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

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Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA

Tobacco

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Packer of and Dealer in

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Pennsylvania Seed B's and Tops

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Write for Prices.

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Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

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Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

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10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices

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EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of **HAVANA**, 123 North Third Street PHILADELPHIA

Extensive Buying in the Havana Leaf Market.

Big Transactions Making an Impression on Supply of Leaf, and Speculations are Being Made as to How Long the 1908 Remedios Will Hold Out. Moderate Movement in Vuelta Abajo. Small Stock of Partido

Special Correspondence of The Tobacco World.)

Havana, Cuba, November 23, 1908.

During the past eight days our market has undergone a complete reversal from the previously existing state of things, and instead of dullness we have had a very buoyant feeling and large transactions. More buyers from the North have made their appearance and two of our largest American exporters, as well as one large Spanish dealer and exporter, operated in first and second capaduras of Remedios extensively in the city, as well as in Santa Clara Province, thus not only creating a firmer tone, but actually advancing prices for these two classes.

The visible supply in first hands has been materially reduced, and while there is no scarcity yet, it looks as if within the next three months there will not be a bale left over from the 1908 Remedios crop. As far as Vuelta Abajo is concerned the movement has been only moderate, this state of affairs partly owing to the dullness prevailing in manufacturing circles here and that the majority of clear Havana cigar manufacturers in the United States have enough stock on hand for their present needs. Heavy styles for mixing purposes will, however, be wanted before long. Partido tobacco still continues in demand and sales are only limited by the small supply in our market. Prices for wrappers have advanced. The demand for Germany has subsided somewhat, as owing to the uncertainty of a coming tariff revision, the importers and dealers prefer not to have any large unsold stocks on hand. Towards the end of the year business usually slackens, and the state of political affairs in Europe is not lending itself to speculations in leaf tobacco.

The trust here, notwithstanding its difficulties in the United States, is still buying all kinds of leaf in fairly large quantities, week after week, partly for its cigar factories in Key West and Tampa, as well as for its cigarette factories here.

The new crop is progressing under favorable auspices so far, but it would be exceedingly rash to build any hopes upon the future outcome as to quantity or quality, as there are too many eventualities to calculate which might destroy the present hopes of farmers.

Sales

during the past week foot up 11,550 bales, divided into 2,135 bales of Vuelta Abajo, 1,750 of Partido and 7,665 of Remedios.

Exporters and American buyers took 7,350 bales, local manufacturers 1,415, and for Europe 2,785 bales were purchased.

The exports of leaf tobacco from Havana during the past week were:

To the United States	6,314	bales
To Spain	2,500	"
To Other Europ'n Countries	2,500	"
To South America	50	"
To Mexico	50	"
Total	11,414	"

Buyers Come and Go.

Arrivals:—E. H. Smith, of Hinsdale Smith & Co., D. Nussbaum, of Nussbaum & Bower, Nathan Starr, of Starr Bros., Jose Menendez, Jose Gestal, and Harry Blun, New York; B. Spector, of Spector Bros., and M. Vega, Chicago; Charles Egerton, of Egerton & Joel, Boston; Harry Nathan, of Loeb-Nunez Havana Co., Philadelphia; Abraham Saller, of Baltimore; Michael Wright, of M. Wright & Co., Seattle; Matt Berriman and Manuel Sanchez, of Berriman Bros., Tampa.

Departure:—Charles Egerton, for Boston.

Havana Cigar Manufacturers

are working only with moderate forces, and unless business picks up soon, some cigarmakers will have to be laid off after the execution of pending Christ-

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana Reina 20, Havana P. O. Box

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI-SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

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Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126 NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

SOL HABANA

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge Y. P. Castaneda

JORGE & P. CASTANEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

mas orders. One large cigar manufacturer stated that he had never seen such a dearth of orders at this season of the year, and that even last year during the panic there were more orders to be executed on hand than this year. In the face of a fine leaf tobacco crop, which produces excellent smoking cigars, it seems incomprehensible that a strong demand should not have sprung up yet. With prosperity everywhere in sight, however, there are bound to be better times coming for our factories.

Sol has received some good orders from the United States, England and Germany, so Behrens & Co. are contented notwithstanding the hard times.

Buying, Selling and Other Notes of Interest.

Sobrinos de A. Gonzalez had an exceedingly active week, as they sold 1,660 bales from their own holdings of Vuelta Abajo, Partido and Remedios to their various customers, and in addition they shipped 2,500 bales purchased by them per Spanish steamer Alfonso XIII to the Spanish Regie.

Charles Egerton, of Egerton & Joel, was one of the large buyers in town, as he purchased almost 1,500 bales of Remedios first and second capaduras.

Jorge y P. Castaneda disposed of 500 bales of Vuelta Abajo and Partido during the past week.

Henry Bernheim has operated very largely in Remedios first and second capaduras, as his purchases in the country and in town are reported to have reached 2,500 bales.

Sylvester & Stern have been large buyers of Remedios in Santa Clara Province, as well as in our market, so that good judges estimate their purchases last week as reaching over 1 500 bales.

Rz. Bautista & Co. were sellers of 350 bales of Remedios.

Suarez Hnos. closed out 300 bales of Remedios.

Manuel Menendez Parra is also one of our large buyers of Remedios in the country, as well as in town, and this notwithstanding his holdings of about 7,000 bales of choice first and second capaduras from his own packings.

Bruno Diaz & Co. turned over 300 bales of Vuelta Abajo and Partido tobaccos last week.

Leslie Pantin was a shipper of 579 bales of leaf tobacco to the United States.

Jose F. Rocha sold 250 bales of Vuelta Abajo and Partido

Loeb Nunez Havana Co. has also operated in Santa Clara Province purchasing escojidas and vegas in addition to its own large packings.

A. M. Calzada & Co. had some good receipts of Remedios from the country and disposed of 250 bales of them during the past week. Don Antonio has also increased the holdings of his firm by some further country purchases.

Gonzalez y Miguel closed out 250 bales from their Remedios packing.

J. F. Berndes & Co. shipped 858 bales to Austria and Germany.

Muniz Hnos. & Co. turned over 250 bales of Remedios and Vuelta Abajo.

Heinrich Neuberger shipped close on to 600 bales of leaf tobacco to Europe and the United States.

Cardenas & Co. sold 200 bales of Vuelta Abajo and Remdios.

H. Upmann & Co. were shippers of 500 bales to Europe and the United States during the past eight days.

Martinez & Co. disposed of 200 bales of their fine Remedios packing.

RECEIPTS FROM THE COUNTRY.

	Week ending Nov. 21	Since Jan. 1
	Bales	Bales
Vuelta Abajo	2,908	248,938
Semi Vuelta	974	20,485
Partido	415	37,092
Matanzas	—	413
Remedios & S. Clara	11,013	173 326
Santiago de Cuba	127	10,352
Total	15,437	490,606

CABLE ADDRESS "CALDA" TELEPHONE 6071

A. M. CALZADA & CO.

PACKERS AND DEALERS IN LEAF TOBACCO

CODE USED A B C 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 158

P.O. Box 595 HAVANA, CUBA.

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Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." **Habana, Cuba**

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited

Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

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IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

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JOSEPH S. GANS & CO.
Importers and Packers of *Leaf Tobacco*
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227 Amsterdam, Holland.
OFFICE: 183 Water St. NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, December 1.

New York Leaf Market.

The great activity which has prevailed for the past week in the growing sections in buying up of the 1908 crops has not been reflected in the transactions of the leaf market of this city. The volume of business done was of a mediocre nature, and some regard it as an indication that there will be no great activity for old goods during the remainder of the present year, as manufacturers prefer to put off buying in order that they may not have heavy stocks to carry over in inventory at the close of the year's business. The present needs of the trade are apparently not urgent, although it has been for months past believed that stocks in manufacturers' hands must have been greatly depleted and that replenishment must begin. It would appear, however, that either they had larger stocks than was generally believed, or that the curtailment of their output has been so great that they are able to get along on the supplies they have.

In Pennsylvania there has been unusual activity in buying of the new crops, and prices on the 1907 goods have also advanced somewhat, but yet the sales of that year's crops were not large. Some types of Ohio tobaccos are also in heavy demand, and prices have been considerably affected.

The Sumatra market has shown a healthy improvement, and a larger volume of business is reported.

In Havana tobacco a fair amount of business was done, but no unusual activity existed. Purchases made were apparently for early use.

• • •

The Cigar Manufacturers.

There is fair activity in the cigar trade and all factories are participating to a reasonable extent in the noted improvement, yet factories that are rushed with orders are few and far between. October was the best month of the present year and yet it fell considerably behind the output of the corresponding period of the previous year. It is not now to be reasonably expected that there can be a great rush, for the holiday season is too close at hand to permit manufacturers to put out an extraordinary amount of goods in the few short weeks which still remain. Besides, to the more distant points, goods must be on their way now to reach their destination in time for holiday business.

• • •

A. T. Co. Suit Postponed.

The suit of the Government against the American Tobacco Co. has caused a postponement, indefinitely, of a suit brought by the American Tobacco Co. against the R. P. Richardson, Jr., & Co., of North Carolina. By that action the A. T. Co. sought to compel the defendant company to transfer on the books of the latter concern a proportion of stock amounting to a majority interest. It had been set for a hearing this month, in the New Jersey Court of Chancery, at Newark, before Vice-Chancellor Howell, but by request of counsel for the defendant company the action was postponed, it being held that the points of law involved could not be decided properly until the final decision in the case of the Federal Government against the American Tobacco Co.

• • •

Globe Company Changes Plans.

The Globe Profit Sharing Co. has changed its original plans as regards the use of its coupons. Originally it was the purpose of the company to operate the coupon system which it had devised only in connection with its own goods, supplying the dealer with the coupons corresponding in number with the value of the cigars which were bought from the company, which coupons were to be furnished free, with the understanding that they were to be given out only with the company's products.

That system has now been changed, and it may be said that it will doubtless prove to the greater benefit of the customer, because by the change which the Globe Profit Sharing Company has made customers can secure sufficient coupons to give away with any and all kinds of their stocks. Coupons will continue to be given with the brands of the Globe Company, and all additional coupons that customers may desire can be purchased at a nominal price.

• • •

Goldberg-Batt Nuptials.

Sidney Goldberg, of the well known leaf firm of S. L. Goldberg & Sons, was married last Wednesday evening to Miss Edna Batt, daughter of Simon Batt, owner of the La Verdad Cigar Factory. The ceremony took place at the Hotel Savoy, and was performed by Rev. M. A. Meyer, of the Temple Israel. The couple are now away on a trip, and upon their return expect to make Brooklyn their home.

• • •

Trade Notes.

Rumors are in circulation in the market that a very large packing house of Hartford, Conn , will dissolve partnership at the first of the year.

Max Hartman, leaf dealer, 206 Pearl street, who was seriously injured last summer in an automobile accident at Rockaway Beach, made his appearance in the leaf district last Saturday.

Mason C. Miller, of Hartford, Conn., was again in our market last week, and disposed of a large lot of Connecticut fillers.

Schwartzer Louis Rahn, after a short stay in the Connecticut tobacco fields, returned last Thursday to New York, well pleased with his purchases.

S. Monday & Sons, the Brooklyn jobbers and manufacturers, have come out with a new deal on their Union Winner and M. & S. cigars. They are giving away a fine metal clock with an order of 250 cigars; this to include 200 of the Union Winner and 50 of the M. & S. The offer is only for the holiday season, and so far good results have been accomplished. The V. P. cigar, also handled by this house is gradually gaining a strong foothold in Greater New York.

A recent incorporation was the Holland-American Tobacco Company, with a capital of $10,000. The directors are John J. Kaplan, 140 West Seventy-first street; Robert Muir, 321 East 144th street, New York, and Edward M. Meek, Elizabeth, N. J.

The 1908 crop of Florida wrappers appears to be moving nicely. The Florida Tobacco Company, one of the biggest holders of this class of goods, is reported as doing a large business. They have a class of tobacco which will fill the requirements of any manufacturer, and they invite correspondence from prospective buyers.

B. P. O'Neal, President of the O'Neal-Hinson Tobacco Company, is at present in the East and is expected at the New York headquarters the early part of the week. The O'Neal-Hinson Tobacco Company owns a nine hundred acre plantation at Hinson, Fla., and their 1908 crop has proven a winner.

DIAMOND JOE FACTORY

Will Give Employment to More Hands.

Evansville, Ind., Nov. 25.

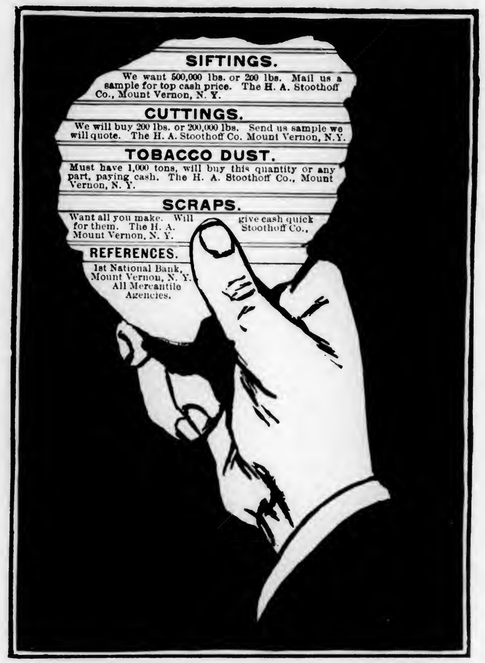
With the addition of another branch which will give employment to about 50 0 hands and which will be located at 15 17 Main street, the H. Fendrich Cigar Company of this city will occupy the position of one of the largest factories of the cigar manufacturing field of North America.

With a working force of about 700 at this time the new shop employes will bring the total of hands up to about 1,200.

The building at 15-17 Main street is what is known as the old Marble Hall. It will be improved to suit the convenience of the workmen.

The Fendrich Company plant now occupies four buildings, one at First and Sycamore streets, Marble Hall, a four story building, near First and Main streets and their main headquarters at 111 113-115 Main street.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.



Our New **1908** Crop of
FLORIDA SHADE-GROWN SUMATRAS
Embracing the Cream of Our Packing
NOW READY FOR THE MARKET
Finest and Choicest
LIGHT WRAPPERS
That can be produced in the United States. Perfect Burn. Uniform Colors.
Enormous Yield and Excellent Texture.
All Sizes and All Grades.
Florida Tobacco Company
Largest Exclusive Growers and Packers
131 Maiden Lane, New York, and Quincy, Fla.

E. A. CÁLVES & CO. ....IMPORTERS of C HAVANA, 123 North Third Street PHILADELPHIA

THE LOCAL TOBACCO NEWS

A fairly active market is reported by the local trade and prices have become more firm than heretofore on all types of seed leaf tobacco. The fact that prices for the new Pennsylvania tobaccos were advancing caused some little anxiety among local dealers, and with prices also becoming firmer for 1907 goods some wish they had replenished their stocks more fully than they did, although a considerable quantity of goods is being held by Philadelphia dealers. A shortage in fine B's and Connecticut binders is becoming more apparent as increased demands for such goods are being made upon packers.

There was a fair trade in Sumatra tobacco, but the volume of business consisted principally of small lot sales.

Havana leaf is somewhat scarce, but importers are now quite active, and greater quantities of Cuban leaf may be reasonably expected to come to this market ere long, as many representatives of the Philadelphia trade are now on the island making selections.

The cigar industry can be said to be pretty good in the entire First District, and all Philadelphia factories are at present working on orders which require prompt delivery. Forces of cigarmakers have in a number of instances been increased and there remain few idle cigarmakers in this city at present.

Hipple Bros. & Co. have received advices from Chas. Hipple, of that firm, who is now in Havana, to the effect that he had made several selections of Vuelta and Remedios for their trade, which goods will be shipped to this port forthwith.

Julius Vetterlein is making careful selections of Havana for his trade here, and a number of the many friends of that house are now eagerly awaiting an opportunity of inspecting samples of his new purchases.

H. Dolinsky, of the leaf firm of H. Dolinsky & Son, who has been on the sick list for some time past, is now considerably improved, and was at the office of the firm on Monday last, for the first time in weeks.

S. Grabosky, of the Empire Leaf Tobacco Co., expects to leave some time this week for a short visit to Havana, where, if possible, he will make some heavy purchases for their growing trade.

Henry Weiss, with E. G. Perez & Co., New York, manufacturers of Porto Rico cigars, has been expected in this city for some days past. A number of his old customers have been awaiting his arrival that they might have an opportunity of inspecting his new line. He is scheduled to arrive almost any time.

L. F. Mueller, with Cullman Bros., New York, has recently returned from a visit to his trade up the State, where he found a very wholesome improvement in trade conditions.

Theo. Byxbee, with the Florida Tobacco Co., was a recent visitor in the leaf market of this city, where he has some large accounts. When seen by a World representative he said that since the arrival of the new goods of this house he had been kept constantly on the jump in order to meet those who were anxious to see the new line.

It has been learned that Mr. and Mrs. Carl L. Haeussermann are spending a most enjoyable honeymoon at Atlantic City. A number of Carl's friends are planning a royal reception for the happy young couple upon their return to this city.

THE TOBACCO WORLD

ESTABLISHED 1881 INCORPORATED 1902

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PHILADELPHIA, DECEMBER 2, 1908

TRADE MARKS REGISTERED.

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

EL MASIVO. 16,659
For cigars, cigarettes and cheroots. Registered November 25, 1908, at 9 a m, by Petre, Schmidt & Bergmann, Philadelphia.

COUPON 5's. 16,660
For cigars, cigarettes and cheroots. Registered November 25, 1908, at 9 a m, by Petre, Schmidt & Bergmann, Philadelphia.

KING MERIT. 16,661
For cigars, cigarettes and cheroots. Registered November 25, 1908, at 9 a m, by Petre, Schmidt & Bergmann, Philadelphia.

JOHN JACOB MICKLEY. 16,662
For cigars, cigarettes and cheroots. Registered November 25, 1908, at 9 a m, by Petre, Schmidt & Bergmann, Philadelphia.

BESSARABIAN RUSSIAN CUT. 16,663
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 25, 1908, at 9 a m, by Meyer Besuner & Co., Cincinnati, O.

VILLA MALTA. 16,664
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered November 25, 1908, at 9 a m, by American Lithographic Co., New York.

THE FOUNTAIN. 16,665
For cigars. Registered November 27, 1908, at 9 a m, by I. B. Keller, Philadelphia. The design represents a fountain pen, over which is shown a tobacco leaf containing in the centre a circle, in which circle will appear certain numbers.

HONEY DROPS. 16,666
For cigars. Registered November 27, 1908, at 9 a m, by The J. D. Ryan Co., Cleveland, O.

PRESIDENT'S MESSAGE. 16,667
For cigars. Registered November 27, 1908, at 9 a m, by The J. D. Ryan Co., Cleveland, O.

YANKEE DANDY. 16,668
For cigars. Registered November 27, 1908, at 9 a m, by The J. D. Ryan Co., Cleveland, O.

LORD CLAYPOLE. 16,669
For cigars. Registered November 27, 1908, at 9 a m, by The J. D. Ryan Co., Cleveland, O.

LORD HESS. 16,670
For cigars. Registered November 27, 1908, at 9 a m, by The J. D. Ryan Co., Cleveland, O.

LORD ARDEN. 16,671
For cigars. Registered November 27, 1908, at 9 a m, by The J. D. Ryan Co., Cleveland, O.

TRUE YANKEE. 16,672
For cigars. Registered November 27, 1908, at 9 a m, by The J. D. Ryan Co., Cleveland, O.

TRUE AMERICAN. 16,673
For cigars. Registered November 27, 1908, at 9 a m, by The J. D. Ryan Co., Cleveland, O.

INDIANAPOLIS COMMERCIAL CLUB. 16,674
For cigars. Registered November 27, 1908, at 9 a m, by June E. Thomas, Indianapolis, Ind.

LA ROSNIA. 16,675
For cigars, cigarettes, chewing and smoking tobacco. Registered November 27, 1908, at 9 a m, by the Moehle Lithographic Co., Brooklyn, N. Y.

EL CRISTANO. 16,676
For cigars, cigarettes, chewing and smoking tobacco. Registered November 27, 1908, at 9 a m, by the Moehle Lithographic Co., Brooklyn, N. Y.

SAN DIVO. 16,677
For cigars, cigarettes, chewing and smoking tobacco. Registered November 27, 1908, at 9 a m, by the Moehle Lithographic Co., Brooklyn, N. Y.

HONEST VALUE. 16,678
For cigars, cigarettes, cheroots and stogies. Registered November 27, 1908, at 9 a m, by S. R. Kepner, Orwigsburg, Pa. A re-registration.

STEVENS T. MASON. 16,679
For cigars, cigarettes and cheroots. Registered November 28, 1908, at 9 a m, by Wm. Steiner, Sons & Co., New York.

LIETUVOS VELIAVA. 16,680
For cigars, cigarettes and cheroots. Registered November 30, 1908, at 9 a m, by Nutowc & Bartkiewicz, Chicago, Ill.

ZITA. 16,681
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered November 30, 1908, at 9 a m, by Seeman Bros., New York.

BIG FELLOW. 16,682
For cigars, cigarettes and cheroots. Registered November 30, 1908, at 9 a m, by G. Merz & Son, Chicago, Ill.

WHITE TRAIL. 16,683
For cigars, cigarettes and cheroots. Registered November 30, 1908, at 9 a m, by G. Merz & Son, Chicago, Ill.

HIGH FINANCE. 16,684
For cigars, cigarettes and cheroots. Registered November 30, 1908, at 9 a m, by G. Merz & Son, Chicago, Ill.

LEWIS RAND. 16,685
For cigars, cigarettes, and cheroots. Registered November 30, 1908, at 9 a m, by G. Merz & Son, Chicago, Ill.

REBORN. 16,686
For cigars, cigarettes, chewing and smoking tobacco. Registered November 30, 1908, at 9 a m, by Fisher & Ygleria, Brooklyn, New York.

HENRY HAVELOCK. 16,687
For cigars, cigarettes and cheroots. Registered November 30, 1908, at 9 a m, by Heywood. Strasser & Voigt Litho. Co., New York.

LA NARITA. 16,688
For cigars, cigarettes, chewing and smoking tobacco. Registered December 1, 1908, at 9 a m, by the Moehle Lithographic Co., Brooklyn, N. Y.

MILYANNA. 16 689
For cigars. Registered December 1, 1908, at 9 a m, by H. E. Cauller, Elizabeth, N. J.

SPANISH FIVE. 16,690
For cigars, cigarettes, chewing and smoking tobacco. Registered December 1, 1908, at 9 a m, by W. W. Stewart & Sons, Reading, Pa.

BELL FLOWER. 16,691
For cigars, cigarettes, chewing and smoking tobacco. Registered December 1, 1908, at 9 a m, by Crump Bros., Chicago, Ill. A re-registration.

WORLD'S WORK. 16,692
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 1, 1908, at 9 a m, by American Lithographic Co., New York.

AVONDA. 16,693
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 1, 1908, at 9 a m, by American Lithographic Co., New York.

BELRICA. 16,694
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 1, 1908, at 9 a m, by American Lithographic Co., New York.

AUGUSTINA DE ARAGON. 16,695
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 1, 1908, at 9 a m, by American Lithographic Co., New York.

THE COUPON. 16,696
For cigars, cigarettes, chewing and smoking tobacco. Registered December 1, 1908, at 9 a m, by Walter S. Bare, Lititz, Pa.

FRAGRANT WEED. 16,697
For chewing and smoking tobacco. Registered December 1, 1908, at 9 a m, by J. G. Shirk, Lancaster, Pa.

Not Eligible.

El Patio, Saturday Night 5c. Cigar, Flying Dutchman, Yale Girl, Justrite, Society Girl, Yankee Grit, Lord Clair, Maple Ridge Zimmer, La Reina Infanta, Gov. Tom Marshall, El Santico, El Ardor, Arnaldo, La Tazona, La Sanical, El Regio, El Fasto, The Hub, Fanuel Hall, Birute's, Vytauta's D. L. K., El Waldo, El Rayo, Amorita, Zona, El Maxo, Rigoletto, Lord Derby, Little Ben, Indian Prince, Transfer, Sunday Smokers, Sagamore, American Doctor, Lord Northcliffe.

Cancelled.

VALORIANA—16,656. For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco, registered November 23, 1908, by American Lithographic Co., New York, has been cancelled.

NADANA—16,655. For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco, registered November 23, 1908, by American Lithographic Co., New York, has been cancelled.

Detroit Manufacturers Favor Tariff Reduction.

At a special meeting of the Detroit Cigar Manufacturers Club, held in this city, November, 24th, 1908, the following preamble and resolution were adopted and the President, John P. Hemmeter, instructed to forward a copy for your consideration:

Whereas, The Detroit Cigar Manufacturers Club, comprising fourteen of the leading Manufacturers of the city of Detroit, having an annual output of practically 250,000,000 cigars and employing 8,000 cigarmakers, stemmers and packers, is advised that certain changes in the tariff on imported wrapper tobacco are now being considered by the Ways and Means Committee of Congress, and

Whereas, The use of imported wrapper, especially Sumatra, is extensive and absolutely necessary in our business and the present duty of $1.85 per pound represents an increase of 35 cents per pound, made a few years ago, the entire advance of which is necessarily borne by the manufacturers, while the price of American grown tobaccos have advanced, reducing the profits of the industry below a fair and reasonable basis, therefore,

Be it resolved, That we favor and

For Genuine Sawed Cedar Cigar Boxes, go to Established 1880
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

To Protect the Consumers against the Host of Imitators of this Old Time Famous Popular Brand of Cigars

Every Box of the GENUINE PORTUONDO CIGARS Carries this Trade Mark

Juan F. Portuondo CIGARS

Registered in U. S. Patent Office

Established 1869

MANUFACTURED ONLY BY
The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

American Cigar Brokers
Office & Sample Rooms, 12th St. & Columbia Ave.
PHILADELPHIA

SOLE AGENTS For the Sale of La Cialenita Porto Rico Cigars

In the States of Pennsylvania, New Jersey, Delaware and Maryland, and in the Western States

La Cialenita Cigars are put up in six sizes, and in quality are unsurpassed.
Equal to any, and better than many, Key West Cigars.
JOBBING ACCOUNTS ONLY SOLICITED.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

respectfully petition the Committee on Ways and Means to recommend for adoption by Congress a reduction of 20 per cent. in the duty on imported wrappers, of all grades.

Chas. J. Davison, Secretary.

BUYING LEAF IN LANCASTER.

The Long-Expected Buying Time Appears to Have Arrived.

Lancaster, Pa., Nov. 30.

The following, taken from the Intelligencer, of this city, represents the conditions here so accurately and in accordance with reports gathered that we have no hesitation in extending full credit:

"The buying of the 1908 tobacco is on at a furious rate. Dealers are almost falling over each other in their efforts to get tobacco. When the buying of the crop was begun by the United Cigar Manufacturers local dealers were emphatic in their declaration that they would not go into the market until tobacco was ready for inspection. The early buyers made a complete trip of the county, and secured several hundred cases at eight cents per pound. So long as they were in the field alone it was plain sailing.

"A few local dealers reached the conclusion that they wanted some of the 1908 tobacco, and to make sure of getting some they offered a trifle higher price. The number of buyers was added to from day to day, and for the last few weeks every prominent leaf tobacco house had a representative in the buying field, and now the wild scramble for the crop is on. The result of the competition for the 1908 tobacco has sent the prices from 30 to 50 per cent. higher than those prevailing in the early stages of the buying.

"The 1906 season appears to be repeating itself. In that year the buying prices started at a moderate figure. It was not long until the craze for that season's crop sent the prices up to a high figure. Every dealer knows what the result of that year was. None of them made any money and many of them suffered serious financial loss. The loss was made up in the 1907 crop, which was bought at a low price.

"The prevailing price in the early buying was 8 and 3 cents. Now the price has advanced to 12 and 3 cents. The latter price is the highest thus far paid, and for that price excellent tobacco was demanded. A few farmers whose tobacco is reported to be as fine as any ever raised in the county have refused 13 and 5 cents.

"The largest sale of the week by any raiser was that of L. W. Shirk, who disposed of his 75 acre crop at 10½ and 4 cents, which yielded him $12,000.

"The old tobacco market was active during the week, the purchases being by extensive cigar manufacturers in large cities and by dealers who bought with the expectation of higher prices in the near future. Over two thousand cases of the 1907 tobacco were sold."

The Lancaster leaf tobacco market was in a feverish state all week over the rapid selling of the crop of 1908. Of the 16,000 acres, it is estimated that fully 5,000, representing about 20,000 cases, have been contracted for. The prices, to the amazement of the dealers, have jumped from 8 cents for wrappers and 3 cents for inferior grades to an average price of 10½ cents, and some at 12 cents.

The conservative dealers, who are delaying buying until they can see the tobacco after it is stripped, declare that they cannot pay 12 cents and make any profits, and yet the trade is facing still higher prices. Some stripping has already been done. There were few sales of old tobacco last week. The 1906 goods sold as high as 19 cents, marked weight, and 1907 tobacco a few cents lower.

R. E. Jacoby, a cigar manufacturer at Rothsville, this county, met with an ugly accident recently, when in returning home from a business trip, the swingletree of the vehicle in which he was riding broke as he was descending a hill. The horse which was rather spirited, as Mr. Jacoby usually drives rather lively horses, became unmanageable. To make a bad matter worse one line also broke, which enabled the frightened animal to run away. Mr. Jacoby was thrown out and one eye so badly injured that he may lose the use of it. He will be confined to his home for some time.

C. Ruppin, a well known manufacturer at Akron, recently received a large lot of leaf which he is packing for manufacturing purposes. The factory is now running five days a week.

The Kinports cigar factory at Schoeneck has now about forty hands employed, and expects to double that number in a very short time.

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

TO LET—Two floors and basement and three sweat rooms, suitable for cigar factory, New Brunswick, New Jersey; two floors, 22 windows in each; brick building, centre of town; plenty of experienced hands of all nationalities. On suction table hand bunchers: standard prices, rolling $2.50 per M; hand bunchers making $1.50 per M; cigar packers 40c. per M in 20ths, and plenty of good experienced hand strippers. Factory large enough for 250 hands, about 7,000 square feet; price $900 a year. Inquire Shapiro & Adler, 1—3 Peace St., New Brunswick, N.J. 11-25r

BUSINESS OPPORTUNITY.—I will entertain a proposition from any factory that will take my stock and fixtures and manufacture my brand of cheroots, "Best What Is," with print of Lobster (factory in Boston, Mass.), that produces cigars and cheroots from $12 to $70 per thousand, inclusive, to take the agency for their whole product for all, or any part of, New England territory, for either an absolute interest or in conjunction with my jobbing house at New Bedford, Mass. Correspondence solicited. Address Chas. E. Ellis, P. O. Box 412, New Bedford, Mass. 12-2h

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

WANTED—By an Eastern leaf tobacco house, importing Sumatra and Havana and packers of Domestic Tobaccos, a Salesman for the Middle West. Must have a personal acquaintance with cigar manufacturers in the territory to be covered. Address, with references and particulars, Box 25, care of The Tobacco World, Phila. 11-25h

SALESMAN wanted by an old established New York City house, packers of domestic tobacco and growers of Florida, for Eastern and Northern Pennsylvania and New York State. None but first class men need apply. Address J, care of The Tobacco World, Philadelphia. 12-2c

WANTED—Position as Foreman, by experienced cigar factory superintendent. Fine hand and suction work. Understand blending and sweating of tobacco. Best references from former employers. Address D. T., Box 27, care of Tobacco World, Phila. 12-2c

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

I am in the market for Job Lots of Little Cigars, Plug, Long Cut, and Cut Plug Tobaccos in any quantity. If you have anything on hand that isn't moving, write Chas. Schavrien, 204 W. 20th street, New York City. 11-4n

FOR SALE—A good two-story brick leaf tobacco warehouse, located in one of the best cigar tobacco producing districts in the Miami Valley. For particulars, address H. P. Smith, Lewisburg, Preble county, O. 11-25l

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

WANTED—By a leaf tobacco house carrying a general line (importers of Havana and Sumatra and packers of Domestic Tobacco), a Salesman for the First and Ninth Districts of Pennsylvania. Must be personally acquainted with the manufacturers in the districts to be covered. References required. Address, with full particulars, Box 26, care of The Tobacco World, Phila. 11-25h

GUARANTEED Havana Scraps, 45c.
PANDOZ,
No. 1536 Third Avenue,
12-2r New York

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

LUCKE'S LATEST LETTER

Issued to the Jobbers Last Week Should Interest Them.

The second of a supposed series of letters to the jobbing trade, issued by the J. H. Lucke Co., of Cincinnati, was sent out a few days ago and reads as follows:

Cincinnati, Nov. 25, 1908.

Gentlemen:

In addressing you at this time, we want to bring to your notice our "Roger" cigar. We know that the cigar jobbers are always in the market for a good 5 cent cigar, to sell at a good profit to themselves. We have worked along this line to supply such a cigar, and succeeded in bringing out the "Roger." It has a Sumatra wrapper, Connecticut binder, and an exceptionally fine blended long filler, making it a cigar of persuasive quality, and equal, if not better, than the best 5 cent cigar.

The quality of the "Roger" is not to be judged by its price, nor compared with goods of similar price from other manufacturers. It is distinctively different. As previously written you, we employ neither traveling salesmen or brokers—do no missionary work or advertising—but are giving the jobbers the benefit of this big saving of expenses in the price of our goods, and at the same time giving them real value for their money.

The "Roger" cigar surpasses any of our previous accomplishments. It is placed on the market strictly on its merit, and is bound to find favor with the smokers, making it popular and self-reliant.

We will carry these goods in stock only under the "Roger" brand. Will, however, put them up under your own private brand, if so desired, or, we can give you control of any other factory brand.

We are anxious to have you give these goods a trial, and to secure prompt shipment, we hope you will favor us with your order at an early date. Anticipating same, we remain

Yours truly,
The J. H. Lucke Co.

TURKEY'S SMOKING SULTAN.

Keeps Six Workmen Busy Making Fine Quality Cigarettes.

Abdul Hamid, the constitutional Sultan, smokes the most expensive cigarettes of any man in the world. They are manufactured for him in a shop within the palace enclosure, in airy, high ceilinged and exceedingly clean rooms, the walls of which are covered with glass and marble.

There are several tobacco cutting machines and similar devices, and six workmen are kept busy the year round turning out cigarettes for the Sultan and those of his favored relatives and friends upon whom he deigns to bestow the precious weed. Everybody about the shop is clad in white, Summer and Winter, while the workmen actually handling the tobacco, the paper and the completed cigarettes must wear veils over their mouths.

An imperial commission, paid by the Government, is charged with the grave responsibility of selecting the tobacco leaves and the paper for the Sultan's factory. On an average, but 1 per cent. of the richest tobacco offered is accepted—one pound in a hundred. Ambassadors and others who have been permitted to sniff the odor of the Sultan's own cigarettes pronounce them incomparable for bouquet and mildness.

Heretofore King Edward has been regarded as consuming the most expensive cigars and cigarettes, and as a matter of fact he receives the best that Cuba affords. Edward's nephew, the Kaiser, on the other hand, smokes a very inferior weed, and only on festive occasions does he treat himself to a real imported cigar.

U. S. Grant's Smoking Habit.

Major-General Fred D. Grant told some friends in Detroit recently that the cigar that started his father in the smoking habit really figured strongly in the winning of the battle of Fort Donaldson.

"My father was in conference with Admiral Foote on the latter's flagship," said General Grant, "and had just accepted a cigar from the admiral when word came to him that the left flank of his forces was being repulsed. Hurrying ashore and galloping to the battlefield, he succeeded in rallying his forces so completely that chaos was turned into victory. General Buckner had to comply with my father's demand for unconditional surrender.

"The newspapers took up the fact that father had rushed to the battlefield without taking Admiral Foote's cigar from his mouth. The dispatches told how father had come on to the battlefield 'cool and collected and peacefully smoking a long black cigar.'

People who read the story began sending congratulations and presents of cigars. Tens of thousands of cigars came and my father smoked many of them. It made a confirmed smoker of him. But he did not smoke as many cigars as people imagined he did. Sometimes one cigar, that he would frequently relight, would last from breakfast to luncheon. It was the fact that he almost constantly held a cigar between his fingers that made people describe him as a great smoker."

General Grant said that his father tried to acquire the smoking habit at West Point just because the rules forbade smoking. His attempts made him sick, and when he left West Point he gave them up. During the Mexican war he took a liking to the Mexican cigars and found that they agreed with him, but when he returned to the North he again dropped the habit of smoking, to resume it after the Fort Donaldson incident.

Michael Hose A. F. Brillhart

Dallas Cigar Co.

Manufacturers of **CIGARS** & Dealers in

LEAF TOBACCO,

Dallastown, Penna.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.

129th TO 130th ST AND PARK AVE. N.Y.

CIGAR LABELS & SHOW CARDS

ALSO

IMPORTED

CIGAR BANDS

BUSINESS BOOMS IN BOSTON.

Retail Tobacco Men are Happy and are Pushing for a Share of the Good Trade Now Going.

[Boston Bureau "The Tobacco World" 212 Hanover Street]

Boston, Mass., Nov. 30.

Trade continues to improve by leaps and bounds. Retailers are getting very active and numerous fancy window displays are in evidence. "Thanksgiving Day" was largely celebrated here; the weather was ideal.

The jobbing trade here is getting in the popular local brands of cigars in the holiday packings. One concern is charging extra money for their fortieth packing, and that is the Breslin-Campbell Co. who manufacture Quincy, a 10 cent cigar that is one of our leading brands.

Henry Traiser & Co.'s Pippin Cigar Factory is still closed tight and rumors that they will remove to Pennsylvania have not been confirmed. Traiser & Co. will not be interviewed regarding this.

Boston's new subway opens today, and many cigar stores near the stations of the new route are expecting to do a larger business.

L. L. Rheinheimer, Secretary of the Marcus Feder Cigar Co., Cleveland, O., has been in this vicinity for the past ten days and reports having taken orders for nearly a million stogies. L. Savage, Bangor, Me., has taken the agency for the State of Maine for the Feder line. Mr. Rheinheimer leaves town today for New York and Washington, D. C.

Julius O. Cohen has rented one of the stores under the St. James Hotel, on Bowdoin Square, and will shortly open a first class cigar and tobacco store. Julius has had plenty of experience in opening new stores, and he never fails to make good.

M. Roitman has purchased the wholesale and retail cigar business of Michael J. Rosendorf, at 33 Beach street, and will shortly make some changes to increase the sales in the retail end of the business. Mr. Roitman was for many years a member of the firm of Robbins & Roitman, wholesale tobacconists, 233 Cambridge street, which business is now being conducted by S. Robbins.

If all goes well as it started off Boston wholesale tobacconists will all make nice money the coming year. Since the A. T. Co. notified the jobbing and subjobbing trade that there is to be no more price cutting on its various products prices have been advanced, and it would seem as if the jobbers are afraid of being cut off the direct list and consequently are adhering to the new rules.

J. Mangan—U. S. Tobacco Co.—is meeting with much success in placing with the trade their new brand of high grade smoking tobacco, Alumni. The package is made out of aluminum and fits the pocket very handily, and the quality of the tobacco can't be beaten for the money. I expect to see this new package become a big seller before long.

Rubey Hyneman, of Hyneman Bros., the New England distributors for the well known Hoffman House Bouquet, leaves tonight on a trip down the State of Vermont.

Zona and Lynnhaven, the former a 15 cent and the latter a 10 cent package of cigarettes, are getting a nice distribution here. Both these brands are being pushed with vigor by Messrs. Carnes and Rogers the two representatives of the Ware-Kramer Tobacco Co. Mr. F. W. Ware, of the concern, is expected here in the course of two weeks time.

The Dolma cigarette of the Surbrug Co. was practically unknown in this market when Frank Swick took charge, and today it is one of our leading sellers.

Raphael Naherzig, the new missionary salesman, is making good. He is meeting with much success with Intermission, the new 10 for ten cents little cigar, and is also making a good showing with Arabs.

Rosenthal Bros. are supplying the trade with their Special 5 cent Invincible packed in fortieths for the holiday trade. This cigar is a big duplicator in Boston and is well placed.

A representative of Swisher Bros., cigar manufacturers of Newark, O., was a caller on our jobbing trade this week.

Sam Marcuson—Turco-American Tobacco Co., N. Y.—leaves in a day or two for a month's trip through N. Y. State with the Astron cigarette as his leader.

The alterations being made at Hotel Napoli are rapidly nearing completion. This hostelry will open in grand style and will be able to cater to a larger number of guests than heretofore.

C. Steinberg has sold his Waverly House Cigar Store to G. H. Small.

F. E. Balch has purchased from O. E. Page the cigar stand in the Carney Building on Tremont street.

H. J. Elkington has bought from H. Fox the cigar stand located in the Beacon Building.

Alfowich Bros. have sold their branch cigar store located at 19 Devonshire street.

B. Bernstein has purchased from J. B. Landy his cigar and tobacco store located on Washington street, South End

Reports from all over New England are very encouraging. Factories have started working and since the election in the neighborhood of 25,000 persons have been put to work once more. Many of the factories are working extra night work.

Mr. Weislow—Hull, Grummond & Co., Binghamton, N. Y.—was in town this week and took a large order from Bieringer Bros. Co., the distributors of their La Flor de Franklin cigar.

L. F. Reinheimer, representing the Marcus Feder Cigar Co., Cleveland, O., was in town much of last week and succeeded in placing the Boston agency for the London Whiffs stogies with

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds

Fine Georgia and Florida Sumatra

IMPORTED SUMATRA AND HAVANA

AND MUCH

Fine Binder and Filler Stock

327 and 329 North Queen Street

LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street

Lancaster, Pa.

MILTON H. RANCK

Packer of

Penna. Broad Leaf

Dealer in All Grades of

Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street

LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones LANCASTER, PA.

CHAS. J. LEDERMAN

Packer of and Dealer in

All Kinds of Domestic Leaf Tobacco

York State, Connecticut and Pennsylvania a Specialty

32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.

Office and Salesrooms,

110 and 112 West Walnut St.

LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of

Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.

MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO

Jobber in Sumatra, Florida Sumatra and Havana

413 to 423 North Water St.

Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

Rosenthal Bros., the Hanover street wholesalers, from whom he took a big order.

S. Katz—Penn Cigar Mfrs., York, Pa.—unloaded a lot of cheap cigars here this week.

Alfowich Bros. have sold their branch cigar store, 19 Devonshire street, to M. Da idoff.

Postmaster Mansfield last week issued an order forbidding any mail carrier to smoke while in uniform, whether actually on duty or coming to or going from work.

D. J. Murphy, representing J. Whitelaw & Co., N. Y., is doing some telling work on the Y. H. P. cigarette.

Kid Nichols has just returned from a trip through New York State and will spend a few weeks around this vicinity booking the Phillip Morris brand. Ben Ali.

LOOKING UP IN YORK.

Cigar Manufacturers Increasing Their Working Force and Some are Running Overtime.

York, Pa., Nov. 30.

There is a generally better feeling in the cigar trade of this section now than for a long time past. During the past week it has been learned that quite a number of manufacturers have increased their forces somewhat, and others have begun to do some overwork --a thing that has been almost unknown for nearly a year.

Leaf tobacco men and cigar box manufacturers are also feeling the effect of better times among the cigar manufacturers. Visiting leaf men report that they are finding an improved condition everywhere.

Wm. E. Eimerbrink, formerly of this city, but who last spring removed his factory to Okete, a small village about seven miles out from York, has returned to this city.

The Hanover and McSherrystown factories are now all running along in good shape, and trade has lately improved considerably with them.

George W. Parr, of Littlestown, has about all the business at present that he can turn out goods to supply. Several large customers are drawing heavily on his products.

The Dallas Cigar Co., at Dallastown, has lately received a goodly number of orders from the West, where one of its representatives has been traveling.

During the past few weeks, the Western broker of W. H. Raab & Sons, of Dallastown, has secured some nice new business for that firm.

Chas. Eimerbrink, lately superintendent of the factories of Myers & Adams, has resigned from that position. He has not as yet made any new connection.

L. J. Smith & Co., at Red Lion, have recently increased their force of cigarmakers owing to an increased number of orders received.

Some of the Red Lion factories are working overtime at present.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

CONSULAR REPORTS.

Tobacco in Spain.

In answer to inquiries, Consul R. M. Bartleman, of Madrid, furnishes the following information relative to tobacco in Spain:

The cultivation of tobacco in Spain is prohibited; nothing, therefore, can be said with reference to production, methods of cultivation, etc. The tobacco monopoly in Spain is held by the Compania Arrendataria Tobacos, for which it pays the Government, in postage and revenue stamps, for the privilege of selling tobacco, about $35,000,000 per annum. The monopoly some two years ago began to purchase Brazilian tobacco at Hamburg and Bremen, in order to replace, little by little, the American product which it formerly purchased in the United States and in other markets. It is now said that the monopoly is thinking of forming, in conjunction with other tobacco purchasing countries, a "trust" to lower the price of American tobacco, and, should it not succeed, to purchase tobacco in other markets. Tobacco is one of the principal exports from the United States to Spain.

The imports for 1907, for which no details as to countries whence imported are available, were as follows: Leaf tobacco, 57,545,417 pounds, valued at $4,297,442; cigars, 98,981 pounds, valued at $211,493; cigarettes and fine tobacco, 3,487 pounds, valued at $4,011; imports for individuals, 15,104 pounds, valued at $27,632.

Tobacco Growing in Canada.

Consul John E. Hamilton, of Cornwall, Ontario, reports that the increase in the production of tobacco in Canada is extraordinary. The production in the counties of Essex and Kent, in Ontario, has risen from 600,000 pounds in 1897 to 7,500,000 pounds in 1906. This tobacco has been recognized as especially suitable for conversion into plug for chewing and smoking. The production is all being consumed in Canada, and has materially lessened the demand for foreign tobacco. Parliament, as claimed, has made some important changes in the tariff that will operate in extending and enlarging the production of tobacco, not only for home consumption but for export.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

During the past week considerable has been done in the line of handling the hail cut part of the 1908 crop. The American Tobacco Company on Friday and Saturday of last week took in and loaded into cars five carloads of bundle tobacco, all of it hail cut and bought two or three weeks ago. Well, so much of it as left the State, was, I think, shipped south to Virignia to the assorting and stemming shops of the company. I have not heard of any buying of the portion of the crop that was stored in the sheds before the hail storm, except that which was reported last week. In fact, there are not many who care to sell at the prices paid for those lots, 13 and 14 cents, though I have an idea that from 2 cents to 4 cents per pound, in addition to the price paid then, would pick up a good many lots.

Our correspondents write:

Suffield, Conn.: "There has been quite a stir among the buyers in this section the past ten days. A few sales at from 16 to 22 cents in the bundle. Heard of one crop of 1907 which the grower refused 7 cents for some time ago. The same buyer offered 15 cents for it last week."

North Hadley, Mass.: "Tobacco is nearly all taken down from the poles and stripped, which is very much earlier than usual. Although we had but little rain we have had some nice foggy weather to dampen tobacco. It is very unusual to get tobacco all stripped before December. Buyers are in the field, and a few small lots have been sold at 15 to 17 cents in bundle."

East Whately, Mass.: "I report the sale by Wells T. Smith of 12 acres (hail cut), also of Israel Smith, about 4 acres hail cut, probably at about 6½ cents. The American Tobacco Company, Roswell Billings, agent, are loading tobacco in the bundle into cars for shipment at our station today. All, or nearly so, cheap goods."—American Cultivator.

EDGERTON, WIS.

A season of long expected casing weather has arrived during the week which ought to promote a better feeling among all depending upon the tobacco industry. It means that the growers will be able to proceed with preparing their crop for market and that the packing centers will again be busy marts. The tobacco damp continued long enough to bring the hanging leaf into ideal case and stripping will become general in the country. Deliveries can also be made in time for farmers to realize considerable Christmas money.

Whether the new condition will promote the resumption of buying of the new crop remains to be seen. It will at least give buyers an opportunity to intelligently examine the crop as it will appear when ready for the market.

Trading is still confined to old leaf mainly from growers' hands at prices that permit of export, and the following transactions have reached us:

Wm. Gardner, 53cs of '06 at 9 and 2c.
J. H. Myer, 32cs of '05 at 8c.
Harry Everest, 32cs of '07 at 9 and 6c.
T. A. Vik, 15cs of '07 at 10 and 6c.
G. Melville, 23cs of '07 at 8, 5 and 2½c.
H. G. Nichols, 29cs of '07 at 8 and 5½c.
Oscar Thompson, 25cs of '07 at 8c.
G. Harrison, 3a of '07 at 6c bl.

No transactions of large holdings of packers are noted.

Shipments: 300 cases.—Reporter.

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS,
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No 463
CAPACITY 75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,

ROBESONIA, PA.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515---517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

FRIES & BRO.
92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free The Most Popular Flavor since 1865 Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

LITHOGRAPHERS AND PRINTERS
312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc. MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

Special Designs
Engraving Embossing
H. S. SOUDER
MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal Printed Labels

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS, EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

Minnich Baling Press
PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured. Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

HAVANALLIN
Is Guaranteed to be the Most Powerful and Lasting Havana Cigar Flavor ever produced. We Sell It.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana	10c.
"S. B." Seed and Havana	5c.
"KATHLEEN O'NEIL"	5c.
"VUELTA SPRIGS" The Mellow Cigar	5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA

PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. ....IMPORTERS of <C> HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

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Established in 1881. Vol. XXVIII., No. 50. | PHILADELPHIA and NEW YORK, DEC. 9, 1908. | One Dollar per Annum. Payable in Advance.

Liberman Suction Tables

RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

TUCK CUTTERS and CIGARMAKERS' KNIVES

Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION .	Cut Plug
IDLE HOUR . . .	Sliced Plug
EPICURE (For Pipe or Cigarette)	Shredded Plug
HUNT CLUB . . .	Cube Pipe Tobacco
SPHINX MIXTURE .	Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUMATRA TOBACCO

Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

De Amsterdamsche Tabakshandelmaatschappij, Amsterdam, Holland

Growers and Packers of

FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

THE TOBACCO WORLD

Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
160 Washington St., Chicago, Ill.

Pennsylvania Representative:
A. E. Wallick, York, Pa.

(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.

Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 50 PHILADELPHIA, DEC. 9, 1908 One Dollar the Year

THE OCTOBER OUTPUT.

Cigar and Tobacco Stamps Sold During the Month.

Official returns have been made by the Internal Revenue Department at Washington of the sale of revenue stamps during the month of October, 1908, compared with October, 1907. They are as follows:

October, 1907	
Cigars at $3 per M	$2,170,625 55
Little Cigars	45 847.22
Cigarettes at $1.08 per M.	569 883 48
Cigarettes at $3 per M.	6,488 85
Snuff at 6c per lb.	146,605.00
Tobacco at 6c per lb.	2,080,989.64
Total	$4,960,439.74
October, 1908	
Cigars at $3 per M	$1,926,012.77
Little Cigars	49,455.52
Cigarettes at $1.08 per M.	*505,952 86
Cigarettes at $3 per M	5,483 28
Snuff at 6c per lb.	135,473.65
Tobacco at 6c per lb.	2,015,490.78
Total	$4,637,868.86

*Includes $51,427.50 at 54c per M.

New Factory at Shreveport.

Shreveport, La., Dec. 1.

Within two weeks Shreveport will have an up-to-date, brand new cigar factory, in which at least a dozen men will be employed, and eight or ten different kinds of cigars will be manufactured.

The plant is going to be established by Ben Freyer, of Muskogee, Okla., who operates a big factory in Oklahoma, and has associated with him some of the most experienced cigarmakers in the South. Mr. Freyer was in Shreveport today, completing arrangements for the establishment of the enterprise. He lived here ten or twelve years ago and has some good friends in Shreveport. His son, A. B. Freyer, is a young practicing attorney, identified with the law firm of Wise, Randolph & Rendall.

One of the brands to be manufactured in Mr. Freyer's plant will be called Progressive League, out of courtesy to the local business organization, which, through Secretary Bruggerhoff, has been lending Mr. Freyer assistance in his preparations.

"All that is lacking for me to immediately commence establishing the factory," said Mr. Freyer this morning, "is a site. I want a ground floor of some building. I will employ about a dozen men from the start The plant will turn out at least 10,000 cigars each week, about 50,000 every month. There will be at least eight brands; they will range in price from the cheapest to the best and will be among the very best put on the market. I have some splendid cigarmakers associated with me."

The machinery to be installed in the plant is now enroute to Shreveport.

Fire at Grand Island.

Grand Island, Neb., Dec. 2.

The cigar factory and store of R. G. Desch was destroyed by fire with a complete loss on both building and stock. Insurance was carried for about half the value.

CIGAR LEAF TOBACCO CROP of 1908

The Yield Somewhat Smaller than that of Last Year, But the Quality Will Make Up for this Deficiency---Growers Expect Higher Prices than Those Now Being Offered---Acreage and Yield by Growing Sections.

We take pleasure in reproducing for the benefit of our readers a valuable review of the 1908 cigar leaf crop, together with interesting statistics pertaining thereto, published by the New England Homestead, of Springfield, Mass:

The close of October finds the work of tobacco growers in the cigar leaf sections of the country well in hand, and it is possible to make a reasonably close estimate regarding volume of the cured crop. The reports of progress from week to week have shown generally satisfactory conditions, with the one exception of drouth. This interfered to some extent with the best development of the crop in the Northern States, where most of it is grown. The young plants secured a fair start away back in early summer, but subsequent experiences were very trying, and it is a matter of congratulation that ultimate yield makes as good a total as now appears.

All in all, the cigar leaf tobacco crop of 1908 is a good one. It has been exceeded in some years in tonnage, but the important thing from the standpoint of the cigar trade and also from the standpoint of producers is its general excellent quality, so far as can be determined up to this point in its curing. The dry weather since date of harvest has not been wholly to the liking of tobacco farmers with leaf in the barns, yet the situation in a large way is satisfactory.

It now remains for growers to insist on fair treatment from buyers, who are always prone to decry quality, even though the latter should prove practically perfect. By the way, it would be an interesting question to know how many tobacco farmers are really insisting on a form of contract advocated from time to time by American Agriculturist. This, with perhaps some modifications, means, in a word, insisting that the buyer who wants a crop of tobacco shall state in black and white over his own name just what he intends to do in the way of accepting the cured leaf, paying for it, price per pound, etc. If possible, it is advisable to secure a samll cash payment down on the part of the buyer to bind the contract.

THE LATEST CROP BY STATES.

Accompanying tables in this final report give the estimated acreage and crop of cigar leaf tobacco by States and sections. It appears that the 1908 crop is slightly smaller than last year and approximates 160,000,000 pounds. This shows a slight shrinkage from the good crop of 1906 Pennsylvania a little more than held its own, with a reduced acreage, but a slightly increased crop. In the South is noted a continued development in the production of cigar leaf tobacco. Dating back to 1903, Georgia and Florida and other Southern States produced about 13,000 cases. By regular progression the crop in Southern States has reached 33,000 cases.

THE QUALITY IS EXCELLENT.

Concerning the quality of the crop, returns are almost unanimous that it is the best crop of tobacco grown in many years. In Wisconsin, where the drouth was especially severe the past summer, and New York, where the acreage was somewhat reduced, the harvest has proved short. Ohio also shows up unfavorably by comparison with former years. Although the weather has not been favorable to curing the leaf it is showing up a very fine color. It is of excellent texture. New York reports on the whole crop there very good. Some complaints were heard from Ohio, but the average there is fair. Connecticut and Massachusetts boast more than any of the other States of the excellence of the quality of their crops.

There is not a heavy movement of cured tobacco for the reason that the cigarmaking industry has not yet fully recovered from the recent financial de-

ACREAGE OF CIGAR LEAF CROPS

	1908	1907	1906	1905	1904	1903
Ohio	40,100	44,500	45,000	43,000	42,500	42,000
Wisconsin	34,800	37,000	37,500	31,000	31,200	37,000
Pennsylvania	24,100	26,200	25,000	21,000	19,600	21,500
New England	18,600	19,100	18,900	17,200	15,800	17,000
New York	6,600	7,100	6,800	5,500	4,200	6,100
Southern	11,700	10,900	9,100	6,800	6,500	6,000
Total	135,900	144,800	142,300	124,500	119,800	129,600

ESTIMATED YIELD OF CIGAR LEAF CROPS

Cases of 350 Pounds Each

Ohio	103,100	115,700	131,000	124,100	122,300	120,000
Wisconsin	115,300	129,500	138,200	121,700	124,800	158,500
Pennsylvania	93,800	93,700	101,800	84,000	82,600	86,000
New England	88,200	85,900	90,700	86,000	76,600	68,000
New York	23,900	24,500	24,200	18,800	15,900	22,600
Southern	33,400	26,800	22,100	16,100	14 800	13,700
Total	457,700	476,100	508,000	450,700	437,000	468,800

(Concluded on page 5)

INDEPENDENT DEAL CLOSED.

Secure 20,000,000 Lbs. from Burley Society, Paying Same Price as American Tobacco Co.

Winchester, Ky., Dec. 1.

The independent manufacturers, after dickering long with the Burley Tobacco Society, finally concluded a deal with them by which they purchased the remaining 20,000,000 pounds of the Society's pools of the 1906 and 1907 crops, amounting to about $3,750,000, at the same prices which were given recently by the American Tobacco Company for three-fourths of the pools, of about 60,000,000 pounds, at an average price of about 19 cents per pound.

Several subsidiary companies of the A. T. Co. attempted to bid on the pool, but they were barred by the Burley Tobacco Society. Small concerns scattered all over the United States pooled issues and were the purchasers.

Several firms, including R J. Reynolds & Co., of Winston Salem, N. C.; R. A. Patterson, of Richmond, Va.; Nall, Williams Tobacco Company, of Louisville, and perhaps others, were barred from participation on account of their connection with the American Tobacco Co. The proposition of the independents was accepted and the deal was then closed. The firms who purchased the crops are the following:

Bluegrass Tobacco Co., Lexington; A. O. Eschelby, Covington; People's Tobacco Co, New Orleans; White Plume Tobacco Co., Lexington; Globe Tobacco Co., Cincinnati; Brown Tobacco Co., Rochester, N. Y.; Lovel & Buffington, Covington; Frishmuth Bros. & Co., Philadelphia; United States Tobacco Co, Richmond; Pennsylvania Tobacco Co., of Wilkes-Barre, Pa.; Larus Bros. & Co, Richmond; Wiesert Tobacco Co., St. Louis; Strater Bros. Tobacco Co., Louisville; Axon & Fisher, Louisville; Clark & Scott, Scranton; J. L. Walker & Co., Covington; Smith Bros., Milwaukee; Whalen & Co., Rochester; Boone Tobacco Co., Covington.

All the tobacco was purchased at the same terms as those given at the recent sale to the American Tobacco Co., that is 17 cents straight for the crop of 1907 and the crop of 1906 from 18 to 30 cents, an average of 20½ cents.

The Burley Tobacco Society has as yet taken no steps to pool the crop of 1909, but the victory achieved has been so signal that it is felt that no trouble will be found to accomplish that fact. The force at headquarters here will be busy for some months yet in sending out the tobacco purchased recently. The united action of the independent men today will have a tendency to produce greater unity of action among them hereafter.

In discussing the sale President Le-Bus said tonight that he was greatly rejoiced over the victory, but that he had enjoyed the fight almost as much as he does the victory.

Cincinnati, O., Dec. 4.

The closing transaction in the bitter

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

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Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

contest which has been waged for two years by the Burley tobacco interests took place today, when independents of all parts of the country met to apportion 20,000,000 pounds of tobacco secured from the Equity Society. This will be divided among the independents.

The independents will organize to fight the trust and co-operate with planters who oppose formation of an equity pool for the crop of 1909.

Cigar Leaf Crop of 1908.

(Concluded from p. 5)

pression, and the output of manufactured tobacco is below normal. Confident that they have a very excellent crop as to quality, more than counterbalancing any shortage in quantity, many growers are inclined to hold their harvest until they can get better returns.

A HINT AS TO PRICES.

Reports would indicate that they are in a better condition to wait than the manufacturer, since most of last year's crop has been moved. Some sales of the 1908 crop are reported in Wisconsin on a basis of 8 cents for wrappers and 2 cents for fillers. An occasional sale is reported at 11 cents. The expectations of farmers who are in a position to hold are in the neighborhood of 14 to 15 cents per pound. Some of Pennsylvania's crop has been contracted at 8 cents for wrapper and 2 cents for filler. The growers' association of that State, however, has adopted resolutions to the effect that quality of the tobacco there warrants farmers in holding for higher prices. They are talking 15 and 16 cents. The New York crop has been very slow in moving and they are talking there of 15 cent tobacco also. Connecticut farmers are expecting 15 to 18 cents, feeling warranted in asking that much in consideration of the excellent quality.

WISCONSIN TOBACCO CROPS.

Year.	Acreage.	Lbs. per Acre.	Cases.
1908	34,800	1,160	115,330
1907	37,000	1,225	129,500
1906	37,500	1,290	138,200
1905	31,000	1,375	121,700
1904	31,200	1,400	124,800
1903	37,000	1,497	158,500
1902	36,200	1,460	151,000
1901	25,000	800	57,000
1900	31,800	1,400	127,000
1899	26,400	1,490	113,000
1898	20,300	1,298	75,300

TOBACCO TARIFF TESTIMONY

Payne Wants Authority to Compel Witnesses to Appear.

Washington, D. C., Dec. 3.

Determined to bring before it those who have criticised the hearings in the proposed revision of the tariff and satisfied there is much important information to be obtained before the framing of an impartial tariff bill can be undertaken, the Ways and Means Committee of the House will request Congress to authorize the Committee to subpoena witnesses to appear at supplementary hearings on the tariff revision.

While the committee has been holding sessions which have lasted late into the night, and although witnesses have in most cases been unrestricted as to time for the presentation of arguments, much time has been wasted and too frequently but one side of the question has been presented to the committee.

Witnesses also have been in many cases entirely unprepared to furnish the committee adequate information as to the comparative cost of labor in this country and abroad.

The wishes of the committee to get at the facts with regard to tariff revision frequently have been reiterated by Chairman Payne, for the "stand patters," Champ Clark, for the minority members of the committee, and by several Republican members who are understood to represent the views of President-elect Taft.

The desire for authority to subpoena witnesses and to hold as many hearings as will be found necessary is therefore practically unanimous.

During the progress of the hearings it has become evident that the various factions in the House are united on the one proposition to pass a bill that will embody a thorough and impartial revision of the present tariff law. It will also include a careful re-adjustment of the wording and provisions in order to eliminate any possibility of misinterpretation by the courts.

If there is any opposition to a thorough revision of the tariff schedule it is generally believed that it will develop after the bill has been passed by the House and reaches the Senate.

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Active Market for Leaf Tobacco in Havana.

Remedios Receives Most Attention, and the Stocks are Growing Small. Weather Continues Favorable for the Next Crop. Cigar Factories Not Pushed with Orders. Movements of Dealers and Buyers During the Week.

Special Correspondence of The Tobacco World.)

Havana, Cuba, November 30, 1908.

Through the arrival of a number of important buyers our market has displayed unusual activity and the sales have reached the high water mark, even overtopping the transactions of the previous week. Remedios tobacco has attracted most of the attention, and should the present demand be continued for another month there will not be a single bale left over in the hands of the Spanish dealers here.

While it might have appeared doubtful at the beginning of the season, whether in view of the large crop this year the action of the American exporters and packers was wise—to increase their holdings by further purchases—it seems now that they have sized up the situation correctly, and that buyers who come here after the turn of the year will have to look to them for a supply of this kind of leaf.

The majority of our Spanish dealers have facilitated business by being content to sell with only a very trifling profit upon their packings, as it seems they have learned the wisdom of selling when there is a good demand for an article, and not to retard transactions by raising their prices to such a limit as will make it impossible for the buyer to realize a profit. The lesson of the year 1907 has not been forgotten.

Besides, our dealers here are in a different position from their Northern customers; they will have to prepare for the next crop, and with the poor financial facilities here they could not carry over their stocks and at the same time be ready to invest in the new growth. The large American exporters are in a far more favorable situation, as money is now abundant in the United States and in case of need they can get all the funds they require at a low rate of interest, and thus they are enabled to attend to the holding of their old goods and at the same time invest in new ventures.

Partido and Semi Vuelta is selling freely, while Vuelta Abajo is still moving off slowly, but there will be more demand for these styles later on.

The growing weather for the 1907 crop continues favorable, although some rain showers will be needed before long. We have had some in the eastern section and where the sugar planters do not care to have them, while in the western part of the island the dry season has not been lifted by an occasional rainfall.

Sales

during the past week foot up 12,900 bales, divided into 2,900 bales of Vuelta Abajo, 1,900 of Partido and 8,100 of Remedios.

Exporters and American buyers took 8,500 bales, local manufacturers 1,600, and for Europe 2,800 bales were purchased.

The exports of leaf tobacco from Havana during the past week were:

To the United States	6,066	bales
To Europe	2,772	"
To Buenos Ayres	50	"
Total	8,888	"

Buyers Come and Go.

Arrivals: Bernard Lichtenstein, of Lichtenstein Bros., Lep. Cohn and Henry Fisher, of A. Cohn & Co, Joseph Stahl and A. Montanez, of Joseph Stahl & Co., A. Montanez, of A. Montanez, New York; Julius Vetterlein, of Julius Vetterlein & Co., Otto Eisenlohr and Aug. Eisenlohr of Eisenlohr Bros., Ventura Blanco, of Ventura Blanco, Felix Eckerson, of Felix Eckerson & Co., Philadelphia; Joseph Perlman, of Perlman & Co., Baltimore.

Returned: Avelino Pazos, of A. Pazos & Co., and Bruno Diaz, of B. Diaz & Co., Havana.

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

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Almacenistas de Tabaco en Rama

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FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

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Havana Cigar Manufacturers

There is very little to say, as far as our cigar factories are concerned. Holiday orders seem to have been executed and fresh orders to take their places are arriving only in small quantities, not in a volume to satisfy most of our manufacturers. It almost looks now as if they will have to wait until after the turn of the year for a revival in earnest.

H. Upmann & Co. shipped 500,000 cigars last week.

Sol received some good orders from Estabrook & Eaton for their old and well known brand, Caliope, of which this firm is the sole distributor for the United States.

Buying, Selling and Other Notes of Interest.

Otto and August Eisenlohr have purchased, if correctly reported, 2,000 bales of second capaduras, taking, as usual, their pick from the choicest escojidas, and for which they have paid liberal prices.

Perez y Obeso sold 10,000 bales of Vuelta Abajo of the 1907 and 1908 crops.

Julius Vetterlein has not changed a bit. He went into the market as soon as he landed on terra firma, and with his eagle eyes he espied one escojida which he purchased immediately. Up to the hour of writing he confessed to having bought 1,200 bales. Don Julius knows exactly what he wants for his customers, only he complains, in his usual jocular manner, that the dealers here are getting the best of the bargain by making him pay too high prices for the goods which he wants.

J. & P. Castaneda were sellers to the extent of 500 bales of Partido last week.

Lep. Cohn and Henry Fisher seem to be taking matters more coolly, but they are reported to have bought 1,000 bales, and are negotiating on several thousand bales more of Remedios.

Don Avelino Pazos, who returned from his trip to New York last week, has hustled with some of his customers, and in order to lose no time he generally has his automobile ready for their use. A. Pazos & Co. disposed of 800 bales of Vuelta Abajo and Partido.

Bernhard Lichtenstein is one of the American buyers who is always welcome, as he is a sharp but quick buyer and never leaves here without having purchased 1,000 bales or more of all kinds of leaf. As he comes here three times a year, or oftener, it shows that Lichtenstein Bros. are in the swim. This time he may not leave before he has completed the 2,000 bales mark.

Sob. de A. Gonzalez sold and delivered bales 450 of Remedios, Vuelta Abajo and Partido, but they are still in treaty upon a couple of thousand bales with several parties.

Felix Eckerson is reported to have purchased 1,000 bales of Remedios first and second capaduras in the country.

(Concluded on p. 18)

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IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227
Amsterdam, Holland.
OFFICE: 183 Water St.
Cable Address: "HERE." — NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, December 8.

New York Leaf Market.

The leaf market has remained rather inactive during the past week, save a few types of leaf which found a quickened demand. We refer to Pennsylvania and Zimmer Spanish, which developed a rather unexpected degree of activity. Scarcely had the news that there was a rush for new goods on in Pennsylvania and prices had soared to the 12 cent mark reached the metropolis, before evidences of increasing inquiries for 1907 goods appeared. In Zimmer there has also been more than usual activity for several weeks past, during which period considerable quantities of leaf changed hands.

In all other types of domestic leaf the market conditions were below the average normal volume.

The Sumatra market has again fallen back to a mere routine business, while Florida, which is now the principal domestic wrapper leaf, showed some gain in the volume of business.

The Havana market has experienced more or less activity, particularly in the Cuban capital, while some moderate sized selections have been made in this market.

• • •

The Cigar Manufacturers.

The revenue returns for the month of November clearly show that the output was again far behind the corresponding month of a year ago. The production of cigars in the Second and Third Revenue Districts combined, for the month of November, was, 67,276,000. During November, 1907, the production in the same districts combined was 73,250,000, showing a decrease of 5,974,000 during November, 1908, as compared with November, 1907. In the production of little cigars there was also a falling off shown, although less marked than in the production of full fledged cigars. This applies also to the production of manufactured tobacco, while in cigarettes there is a fair increase shown.

• • •

In the Retail Trade.

The retail dealers are far from an elated lot of people, and not much consolation is taken from the approach of this year's holiday season. It would seem as though the dealers so lacked enthusiasm that less than the usual amount of energy and enterprise is being displayed by a majority of them. Evidently they do not expect much, if, in fact, they do not deem it a waste of energy this year to engage in extensive preparations.

Selling Havana Cigarettes.

An important change has been made in marketing the Havana cigarette products made by the subsidiary concerns of the American Tobacco Co. Brands of Havana cigarettes formerly marketed by the Havana-American Co. are by the change transferred to the S. Anargyros branch of the A. T. Co. The brands especially affected by this new arrangement are the Henry Clay, Bock & Co.'s Principe de Gales, Susini and Preferencia.

The introduction of the El Principe de Gales cigarettes was an innovation, and one of the first successful Havana cigarettes marketed under direction of American manufacturers. Its success was especially good in the Southern States.

• • •

El Symphonie Co. Incorporated.

Articles of incorporation were filed at Albany last week for the formation of the El Symphonie Cigar Co. The capital stock is placed at $50,000, and the incorporators are H. Fray, H. Bilz and J. A. Lahr, all of New York. It is stated that the above is merely a preliminary to an important deal whereby the present business of E. A. Kline & Co., who are the makers of the El Symphonie and other well known brands of clear Havana cigars, will be taken over by new interests, and of which John W. Merriam, of "Bull Dog" fame, is said to be at the head. Several others, however, equally prominent in the trade, are said to be associated with Mr. Merriam, although no statement has been secured from Mr. E. A. Kline concerning the new deal, up to this writing.

• • •

Pure Snuff Guaranteed.

The Old Indian Snuff Mills, Inc., headed by A. H. Hillman, the well known cigar and tobacco jobber, has filed with the Department of Agriculture at Washington a sworn statement that the products of that factory were absolutely pure and contained no dangerous drugs of any kind, whereupon they received from the Department a serial number, which is 22,276. The position of the Old Indian Snuff Mills, Inc., is rather unique, inasmuch as it is the first concern of its kind that has gained the distinction of operating under the Pure Food Act.

• • •

Fred. Bach Enters Father's Business

Fred. F. Bach, a son of Aaron J. Bach, has been admitted to an interest in the business of the well known leaf house of Elias Bach & Son, which now consists of Aaron J. and his brother, Isaac A., and two sons of Aaron J., Frank A and Frederick F. Bach. It is one of the oldest of the Water street houses, having been established many years ago by Elias Bach, the grandfather of the newly admitted member of the firm.

• • •

Bijur-Marks Nuptials.

On Wednesday afternoon last Sam. H. Bijur, of the widely known leaf tobacco firm of E. Rosenwald & Bro., was married to Miss Mote Marks. The ceremony was performed by Dr. J. Magnus, of the Temple Emanuel, at Sherry's, where a reception followed which was attended by about 350 guests. Mr. Nathan Bijur, a brother of the groom, acted as best man. Mr. and Mrs. Bijur are spending their honeymoon in the South.

Trade Notes.

Quite a delegation of Philadelphians arrived here on Saturday morning early, and sailed later for Havana. The party was headed by Leopold Loeb, and included John N. Kolb, President of the Theobald & Oppenheimer Co.; Chas. E. Crawford, with Dohan & Taitt; Saml. Grabosky, of the Empire Leaf Tobacco Co., and Louis Bythiner, a leaf broker.

Sidney J. Freeman, well known in the cigar trade, has recently visited the Quaker City on a special business trip.

Louis Hirsch, of Jos. Hirsch & Son, Havana and Sumatra importers, is at present visiting the Cuban capital.

The American Tobacco Company declared the regular quarterly dividend of 1½ per cent. on preferred stock, payable January 2, to stock of record December 12.

PREPARING FOR THE HOLIDAYS.

Boston Retailers Getting Ready for Expected Good Trade. Stock is Ready, Stores Will be Ready, and it is Hoped the Buyers Will Quickly Get a Move On.

[Boston Bureau "The Tobacco World" 212 Hanover Street]

Boston, Mass., Dec. 7.

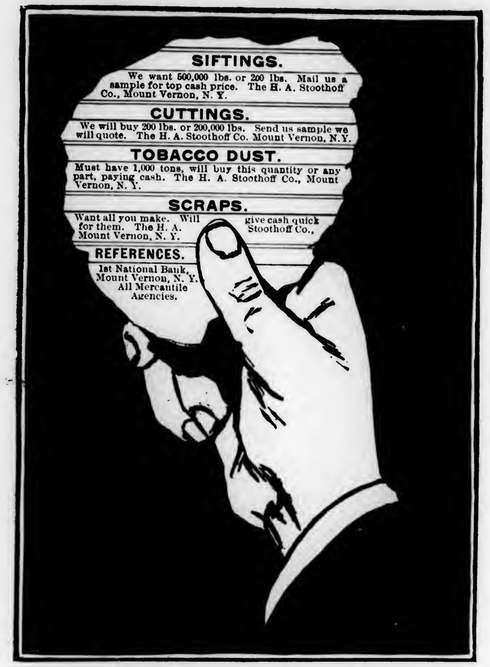
The retail cigar business is going along nicely towards the approach of the holidays; in fact retailers have been very actively overhauling their establishments, and on going the rounds one can see many attractive window displays. Retailers are getting in their holiday goods, and the popular local brands packed in fortieths are already to be had at almost any cigar store. The Bostonia cigar is put up very nicely, as in past years, and in appearance the package outshines the others.

The tobacco trade is fast getting in its orders for calendars. The dealers in Boston distribute yearly more calendars, in proportion to the size of the city, than do those of any other city in the United States.

The new Washington street subway is a success from a construction point of view, but it is not much of a benefit to the traveling public; in fact it does away with the free transfer, and many people in different sections of the city are compelled to pay a double fare to reach certain locations formerly reached on a 5 cent fare.

(Concluded on page 14)

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.



The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others.

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

THE LOCAL TOBACCONEWS

There is not much change in the conditions of the leaf tobacco market in this city. Prices have been almost rigidly firm, if not actually advancing slightly on some grades of goods. Inquiries are rather plentiful, but the prices now asked seem to be a barrier to the conclusion of more immediate sales. The bulk of the business for the past week covered a number of sales, but all in small quantities. This is, of course, in reference to seed leaf tobaccos.

In Sumatra tobacco there has been no activity of note. Some goods are being looked at, but manufacturers do not seem inclined to stock up heavily with this type of wrapper leaf at the present time.

The Havana market shows signs of greater activity here as well as in Cuba. A goodly number of Philadelphians are now in the Cuban capital, and a few others have recently returned from a purchasing expedition.

The cigar industry here may be said to be fair, if not rushing. There are few who are rushed with pressing orders, although nearly all of the larger factories now have full forces at work, and are making steady shipments. The revenue returns for November were slightly disappointing, as it was expected that a larger output would be shown. However, it is not wholly discouraging, as it indicated conclusively that the trade conditions are once more on a footing of a steady and substantial gain. Little if any effort has been made by any of the Philadelphia factories in bringing out this year special holiday packages, contenting themselves with their regular lines.

The special deal which Arthur Hagen & Co. recently put out on White Rolls cigarettes—that with each 1,000 White Rolls cigarettes 100 were given gratis—will expire on the 15th of this month. The deal was good for one month only, and will be promptly withdrawn at the expiration of that period, which will be on December 15. Dealers desiring to take advantage of this liberal proposition on a standard article will have to see to it that they have their orders in promptly or they will miss the chance of a ten per cent. extra profit.

Geo. J. Boas, representing the Spalding & Merrick factory, has been in this city recently. His special mission was to look over the market conditions and to ascertain the progress that is being made on the Indian Boy, which is a big seller with that factory. It was also learned that there will be placed on this market within a few weeks a new brand of smoking tobacco under the title of Velvet. This piece of goods is put up in 1 ounce bags, retailing at five cents, also in 1⅛ ounce tins, and in 1 pound jars. Velvet, we learn, has become a big seller all through the State of Pennsylvania, and is now about to be brought to this city, where a good force of missionary men will be put to work about New Year and the goods thoroughly introduced. Philadelphia has always been a very fair market for the product of the Spalding & Merrick factory, and the new goods which make up an attractive package will no doubt be also given a cordial reception. All through the State some very striking window displays have been made on the Velvet, and it is expected that that idea will be also carried out in this city, where some elegant display windows can be secured, which will be a very valuable help in quickly introducing the new goods.

Chas. A. Krull, who has been for many years engaged in the general jobbing business in cigars, tobacco, etc., on Oxford street, has secured a building at 1226 Arch street, which will be taken possession of within the next two weeks, if the extensive alterations now going on can be completed by that time. Atany rate Mr. Krull hopes to be in the new premises, which are centrally and advantageously located, in time to reap a little benefit from the extra holiday trade. The old store on Oxford street will be continued as heretofore, but the main place will be at the new address.

THE TOBACCO WORLD
ESTABLISHED 1881 INCORPORATED 1902
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TOBACCO WORLD PUBLISHING CO.
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PHILADELPHIA, DECEMBER 9, 1908

For some days past a number of the many friends of Henry Weiss, now with the new Porto Rico house of E. G. Perez & Co., were patiently awaiting his arrival in this city, as they were very anxious to look over his new line of goods. They had received word that he would be here last week, but again he failed to put in his appearance. Any fears which some of them may have entertained were finally allayed on Saturday last, when a mutual friend from New York came to town and explained that the real cause of his delay was owing to the arrival of an heiress—a plump, nine-pound baby girl. We are all d-e-l-i g-h t-e-d.

It was announced on the street a few days ago that Sol. Loeb, formerly engaged in the leaf tobacco business in this city, had now forsaken the trade entirely and engaged in the banking business as a member of the firm of Bamberger, Loeb & Co., who began business on December 1.

Henry Bauer, with L. P. Kimmig & Co., is at present on a Western trip for his firm which will keep him out until very near the Christmas holidays. His first stop was Pittsburg, and some good orders are now coming in from him.

Julius Lichtenstein, of the Lichtenstein Florida Tobacco Co., was in the city last week, and met his new representative, T. D. Hene, of York, here. After consummating several important transactions Mr. Lichtenstein returned to New York, while Mr. Hene remained in this city a couple of days, and then started on a short trip through the State.

Theo. Bixbee, with the Florida Tobacco Co., made a short stop here last week, while enroute to the interior of the State, where he had some good sized transactions in new Florida Tobaccos pending consummation.

S. R. Kocher, of Wrightsville, Pa., well known to the cigar and tobacco trade, was also a visitor in this city last week.

Three creditors of the Boch-Griffin Co. last week filed a petition in bankruptcy against the firm, which was soon followed by an application for a receiver. This action is believed to have been decided upon as a means of more speedily bringing about a definite adjustment of the affairs of the company.

F. D. Ware, President of the Ware-Kramer Tobacco Co., was expected to arrive in this city early this week. If he comes he will no doubt be agreeably surprised at the progress which is being made here on the products of his company's factory.

Isaac Lowengrund, one of the best known cigar dealers in this city, committed suicide last Wednesday by shooting himself, on the fourth floor of his store at 4 South Sixth street. The shot was heard by a book-keeper and a clerk in the front part of the building, who found the body lying in a hallway which leads from the wareroom. A revolver with one chamber empty was found lying at his side.

A physician was hastily summoned, but he said death had been almost instantaneous. Mr. Lowengrund was 52 years of age, and leaves a widow and three children, all of whom are yet young. Jerome J. Rothschild, of the law firm of Fox & Rothschild, took charge of the body and sent it to the Lowengrund home at 3611 Spring Garden street. Mr. Rothschild said Mr. Lowengrund's business affairs were in excellent shape, and attributed the suicide to ill health. Mr. Lowengrund had been in poor health for two years past.

TRADE MARKS REGISTERED.

ALABAMA SMOKERS. 16,698
For cigars. Registered December 2, 1908, at 9 a m, by Wallis & Co., New Orleans, La.

LOUISIANA SMOKERS. 16,699
For cigars. Registered December 2, 1908, at 9 a m, by Wallis & Co., New Orleans, La.

MISSISSIPPI SMOKERS. 16,700
For cigars. Registered December 2, 1908, at 9 a m, by Wallis & Co., New Orleans, La.

ARKANSAS SMOKERS. 16,701
For cigars. Registered December 2, 1908, at 9 a m, by Wallis & Co., New Orleans, La.

FREIHEIT. 16,792
For cigars, cigarettes, chewing and smoking tobacco. Registered December 2, 1908, at 9 a m, by Schmidt & Co., New York.

FIFTH WARD ATHLETE CLUB OF LEBANON, PA. 16,703
For cigars. Registered December 2, 1908, at 9 a m, by G. K. Shanaman, Lebanon, Pa. By permission.

CLOVERDALE ZIMMERS. 16,704
Registered for leaf tobacco. December 2, 1908, at 9 a m, by Hail, Cotton & Co., Louisville, Ky.

DOMUS. 16,705
For cigars, cigarettes and cheroots. Registered December 2, 1908, by Schwarzkopf & Ruckert, New York.

REBOFA. 16,706
For cigars, cigarettes and cheroots. Registered December 2, 1908, at 9 a m, by Schwarzkopf & Ruckert, New York.

16,707. Not issued.

HELVETIA. 16,708
For cigars, cigarettes and cheroots. Registered December 2, 1908, at 9 a m, by Schwarzkopf & Ruckert, New York.

FLOR DE HOY. 16,709
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 2, 1908, at 9 a m, by American Litho. Co., New York

WANT SOME. 16,710
For cigars, cigarettes, chewing and smoking tobacco. Registered December 3, 1908, at 9 a m, by Schubert Cigar Co., Boston, Mass.

CIVIL SERVICE. 16,711
For cigars. Registered December 3, 1908, at 9 a m, by E. E. Burns, Detroit, Mich. A re-registration.

OBO. 16,712
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 3, 1908, at 9 a m, by The W. L. Bucher Cigar Co., Dayton, O.

CENTO. 16,713
For cigars. Registered December 3, 1908, at 9 a m, by F. C. Eimerbrink, York, Pa.

LORD PEMBROKE. 16,714
For cigars, cigarettes, chewing and smoking tobacco. Registered December 4, 1908, at 9 a m, by Moehle Lithographic Co., Brooklyn, N. Y.

LA BOCADIA 16,715
For cigars, cigarettes, chewing and smoking tobacco. Registered December 4, 1908, at 9 a m, by Moehle Lithographic Co., New York.

ROSELDA. 16,716
For cigars, cigarettes, chewing and smoking tobacco. Registered December 4, 1908, at 9 a m, by Moehle Lithographic Co., New York.

ITA. 16,717
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 4, 1908, at 9 a m, by Seeman Bros, New York.

SCHEDULE. 16 718
For cigars, cigarettes and cheroots. Registered December 4, 1908, at 9 a m, by Wm. Steiner, Sons & Co., New York.

ALTA CLUB. 16,719
For cigars, cigarettes, chewing and smoking tobacco. Registered December 4 1908 at 9 a m, by Gillis & Richman, Jamaica Plain, Boston, Mass.

DOMINO. 16,720
For cigarettes. Registered December 4, 1908, at 9 a m, by Marathon Egyptian Cigarette Co, Boston, Mass.

MOROCCO. 16,721
For cigaretter. Registered December 4, 1908, at 9 a m, by Marathon Egyptian Cigarette Co., Boston, Mass.

THE TRADERS TOBACCO CO. As a trade name and label. 16,722
For chewing and smoking tobacco. Registered December 4, 1908, by George W. Lehr, Reading, Pa.

SHAWMUT SMOKER. 16,723
For cigars, cigarettes and cheroots. Registered December 5, 1908, at 9 a m, by J. W. Chamberlin & Co., Boston, Mass.

GREAT EASTERN. 16,724
For cigars, cigarettes, chewing and smoking tobacco. Registered December 5, 1908, at 9 a m, by Symons-Kraussman Co., New York. A re-registration.

RAVARIA. 16,725
For cigars, cigarettes and cheroots. Registered December 5, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

SAN HOSA. 16,726
For cigars, cigarettes and cheroots. Registered December 5, 1908, at 9 a m, by Wm. Teggs & Co., Detroit, Mich.

EVOCO. 16,727
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 7, 1908, at 9 a m, by Geo. R. Wunning, Philada.

BARBADO. 16,728
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 7, 1908, at 9 a m, by Geo. R. Wunning, Philada.

BESTIHAVE. 16,729
For cigars, cigarettes, chewing and smoking tobacco. Registered December 7, 1908, at 9 a m, by Symons-Kraussman Co., New York.

TOM GORDON. 16,730
For cigars, cigarettes and cheroots. Registered December 7, 1908, at 9 a m, by Louis E. Neumann & Co., New York.

GORDON BARRY. 16 731
For cigars, cigarettes and cheroots. Registered December 7, 1908, at 9 a m, by Louis E. Neumann & Co., New York.

CHIEF EXECUTIVE. 16,732
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 7, 1908, at 9 a m, by Frank J. Baker, Brookville, Ind.

THOMAS R. MARSHALL. 16,733
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 7, 1908, at 9 a m, by Frank J. Baker, Brookville, Ind., by permission of Governor elect Thomas R. Marshall, with use of photograph for a cigar label.

SPANISH CUBAN. 16,734
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 7, 1908, at 9 a m, by Tipton-Berry Cigar Co., Elwood, Ind.

Not Eligible.

Texas Smokers, Erlena, Sirocco, El Karo, El Principado, Reyes de Espana, Tampaticos, Lord Raglan, Story Teller, Fortune Teller, The Ballister, Original, Famous, Peter Pan, Wizzard, Anita, Nita, Pamlico, Prescella, Full Spanish, Havana Ponies, Lord Napier, The Brotherhood, Union Club, Lucky Jim, G.E., Trovato, Royal Ascot, Harry Lauder, La Harp, La Boca, Pasedena, Espero, Esperanto, Indiana's Pride, Minananettes, Viva La Tuxedo, The Tuxedo Club, Fighting Joe, Joseph B. Coglan, John Milton, John Morton, Majestic, Beat It, Havana Dream, Havana Whiff, Tail End.

Corrections.

LAMAR—16,644. For cigars, cigarettes and cheroots, registered November 20, 1908, by H. B. Cochran, Philadelphia, should have been LAMARCO.

OLD HANAN—16,658. For cigars, registered November 24, 1908, by the Tipton-Berry Cigar Co., Elwood, Ind., should have been OLD HAVAN.

Transferred.

LUCENA—15,888. For cigars, cigarettes, cheroots, chewing and smoking tobacco, registered August 5, 1908, by Geo. Schlegel, New York, and transferred August 5, 1908, to the Samuel Saqui Co., New York, was re-transferred to Geo. Schlegel, New York, December 2, 1908.

NATICA—16,438. For cigars, cigarettes, cheroots, chewing and smoking tobacco, registered October 16, 1908, by E. G. Perez & Co., New York, by transfer from Geo. Schlegel, who originally registered the title February 18, 1891, was re-transferred to Geo. Schlegel, New York, December 2, 1908.

Cancelled.

PAWNEE—16,647. For cigars, cigarettes and cheroots, registered November 20, 1908, by H. B. Cochran, Philadelphia, has been cancelled.

For Genuine Sawed Cedar Cigar Boxes, go to Established 1880
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

PORTUONDO

Juan F. Portuondo founded our business in the year 1869.

Since then, our labels and trademarks have been copied a score of times.

For the last sixteen years we have been almost constantly in Court defending our goods against simulation.

On June 23, 1908, the Supreme Court of Pennsylvania, which is the court of last resort in that State, handed down an opinion which put a stop to the last counterfeit of our goods.

Imitation, after all, is the sincerest flattery. While we feel highly flattered by all this imitation, we cannot permit it We owe the public as well as ourselves an obligation—an obligation to see that they get nothing but the same good old Portuondo cigar that they have been smoking by the million since 1869—almost forty years now.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

We merely wish to add that any gentleman who makes unauthorized use of the name "Portuondo" is hunting trouble.

We are the only concern entitled to use the name

PORTUONDO

Juan F. Portuondo Cigar Manufacturing Company
1110—1116 Sansom Street, Philadelphia, Pa.

American Cigar Brokers
Office & Sample Rooms, 12th St. & Columbia Ave.
PHILADELPHIA
SOLE AGENTS
For the Sale of La Cialenita
Porto Rico Cigars
In the States of Pennsylvania, New Jersey, Delaware and Maryland, and in the Western States
La Cialenita Cigars are put up in six sizes, and in quality are unsurpassed.
Equal to any, and better than many, Key West Cigars.
JOBBING ACCOUNTS ONLY SOLICITED.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

BOSTON CORRESPONDENCE.

(Concluded from p. 11)

Chas. T. Ellis, with the Nestor Gianacles Co., makers of the world's famous Nestor cigarettes, has now charge of the Southern territory from Washington, D. C., down to New Orleans, in addition to the New England States. Charley has already left on his initial trip and carries with him the best wishes of his many Boston friends. It is expected that before he returns home he will have established a good Southern business on the Nestor and Royal Nestor brands. In his absence Louis Shapiro will have charge of the New England crew of salesmen, and no doubt will do justice to the new duties imposed upon him. Nestors are being widely advertised at present all over the country, and it is the aim of the Nestor Co. that their brand be the leading brand of Turkish cigarettes in the United States, as it is in foreign countries.

Henry Weiss, representing E. G. Perez & Co., Porto Rican cigar manufacturers, spent several days in Boston this week and opened a number of new accounts.

The American Tobacco Co. has a crew of salesmen calling on the retail trade in the interest of the Helmar cigarette. With each order for 2,500 cigarettes they give the retailer 200 Turkish Trophies gratis. This is one of the best deals offered in a long time, and nearly every retailer is taking advantage of it.

Col Fred. D. Ware, of the Ware-Kramer Tobacco Co., Norfolk, Va., was in town Thursday and went the rounds of the trade in company with R. D. Carnes, the firm's Eastern representative. Col. Ware is a trust fighter from the word go, and says the time is not long distant when the independent cigarette and tobacco manufacturers will be on an equal footing with the big combine so that the jobbers and retailers can handle such brands fearless of any consequences from the Big Stick. Col. Ware reports that their Lynnhaven cigarette is gaining daily in popularity, and their White Rolls (that fell off a trifle) are also gaining in sales once more.

The Menashi-Koury Co. is now giving gratis 8 packages of Menashi cigarettes with each thousand of this brand. Jobbers' stock has been covered. Bro. Williams expects to see a big spurt in this brand, as this is the first deal that ever was made on the Menashi.

The Surbrug Co. has discontinued the deal on Milo cigarettes.

H. J. Perkins, the window dresser at Metcalf's Tremont street drug store, is very clever and original in his ideas. His displays are very attractive and never fail to bring in buyers. Manager Finn of the cigar department reports a nice sale on the Rosenthal Bros. Special 5 cent Invincible, and states it is one of his best sellers in nickel cigars.

Ben Ali.

YORK FACTORIES DOING FAIRLY

But are Not Yet Equaling Output of Last Year. November Make 1,600,000 Behind November, '07. Fifteen New Factory Licenses.

York, Pa., Dec. 7.

There seems to be a fair trade among cigar manufacturers just now, and yet the revenue returns for November are still short of the corresponding month of last year. According to the report of the Deputy Collector in charge of the York office there was received during the month of November for cigar stamps $91,000, representing an output of about 30,300,000. The amount was about $5,000 less than the receipts for the month of November, 1907, which would indicate a reduction, in comparison with that month, of 1,600,000.

During the past month, however, there were fifteen new licenses taken out for cigar manufacturing establishments, as follows:

Red Lion: D. M. Gemmill & Co., W. W. Stoppard, R. F. D. No. 1, Mabel O. Snyder.

York: Mary Seyler, Elias Blouse.

Springvale: L. McCoy, Wm. B. Kooss

Hanover: Ignatius J. Miller, R. F. D. No. 6.

Yoe: Adam Sechrist.

Bittersville: Samuel C. King.

Dallastown: Levi D. Akins, R. F. D. No 1.

East Prospect: H. G. Burg.

Chanceford: Margaret E. Emenheiser

Windsor: George E. Seachman.

One finds here and there a factory which is adding to its force, but there has not been near the great activity and night work which has been so often seen, particularly at this time of the year.

A new leaf house has been organized in York under the name of H. G. Blasser & Co., and which is comprised of H. G. Blasser, Robert M. Granat and John L. Darron. Incorporation papers have been filed and the firm will be in readiness for active business forthwith. All the members of the firm are well known to the local trade, and at least two of them are known throughout many States.

H. G. Blasser, the head of the new concern, has long been a member of the trade and is a salesman of well known reputation and intimately acquainted with the trade in a number of the principal cigar producing States. He lately resigned a position as salesman with J. H. Stiles, one of York's most extensive leaf houses.

Mr. Granat certainly needs no introduction to the trade, as he has been prominently identified with York interests for a number of years, and until January first last was a member of the former firm of Gillen & Granat. Since that time he has been continuing business under the firm name of Robt. M. Granat & Co., and at the old stand.

John L. Darron, the junior member of the firm, is known through the county, and had also been for many years in the employ of Noah Gillen, and later with Gillen & Granat, and at present is with Robt. M. Granat & Co. It is a trio of good workers, all of whom have many friends who will undoubtedly help them to make it a successful go. On behalf of The Tobacco World the best wishes are extended to them.

T. D. Hene, who recently took charge of the Florida business of the Lichtenstein Florida Tobacco Co., but who will continue his headquarters at the old stand in York, left last week on a tour through Pennsylvania. Mr. Hene has met with satisfactory success in placing the firm's new goods.

H. F. Kohler, at Nashville, is at present very busy turning out his leading brands. The holiday trade seems to have brought him quite a considerable number of extra orders. The local trade also shows an encouraging increase in the demand for goods from his factory.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

GUARANTEED Havana Scraps, 45c. PANDOZ, No. 1536 Third Avenue, New York 12-2r

TO LET—Two floors and basement and three sweat rooms, suitable for cigar factory, New Brunswick, New Jersey; two floors, 22 windows in each; brick building, centre of town; plenty of experienced hands of all nationalities. On suction table hand bunchers: standard prices, rolling $2.50 per M; hand bunchers making $1.50 per M; cigar packers 40c. per M in 20ths, and plenty of good experienced hand strippers. Factory large enough for 250 hands, about 7,000 square feet; price $900 a year. Inquire Shapiro & Adler, 1—3 Peace St., New Brunswick, N.J. 11-25r

BUSINESS OPPORTUNITY.—I will entertain a proposition from any factory that will take my stock and fixtures and manufacture my brand of cheroots, "Best What Is," with print of Lobster (factory in Boston, Mass.), that produces cigars and cheroots from $12 to $70 per thousand, inclusive, to take the agency for their whole product for all, or any part of, New England territory, for either an absolute interest or in conjunction with my jobbing house at New Bedford, Mass. Correspondence solicited. Address Chas. E. Ellis, P. O. Box 412, New Bedford, Mass. 12-2b

I am in the market for Job Lots of Little Cigars, Plug, Long Cut, and Cut Plug Tobaccos in any quantity. If you have anything on hand that isn't moving, write Chas. Schavrien, 204 W. 20th street, New York City. 11-4n

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

WANTED—Salesmen with established trade, for both eastern and western territory, by a Havana importing house, carrying also domestic tobaccos. Address Importers, Box 28, care of Tobacco World, Phila. 12-9c

FOR SALE—A good two-story brick leaf tobacco warehouse, located in one of the best cigar tobacco producing districts in the Miami Valley. For particulars, address H. P. Smith, Lewisburg, Preble county, O. 11-25l

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

NEW LEAF HAS THE CALL.

Lancaster Reports Little Doing in Old Goods and Prices for New Crop Possibly at the Limit. Cigar Firm Suggests a Tariff of $1 per lb. on Imported Wrappers.

Lancaster, Pa., Dec. 7.

There has been but little activity in the leaf tobacco market for the past week, so far as the sale of cased goods is concerned. The activity has all been centered in the buying of the new crops.

Up to the beginning of last week there was the keenest rivalry for the new goods, but as the week progressed things began to quiet down considerably and the latest accounts were that a great many of the buyers had been called in on account of the very high figures which were offered by some purchasers. Local packers have been securing some goods, but the majority of the purchases have gone to a few large manufacturing interests. In some sections of the county the greater part of the crop has been bought. From 8 cents, which was the prevailing figure when buying began, the prices rose quickly until they reached the 12 cent mark, but then some buyers decided they would prefer to take their chances of getting tobacco later on at lower figures than to take the risk of buying too heavily at high water mark. Of course, not all crops sold within the past week brought 12 cents, but when that figure is not offered the farmer just now, he does not seem specially anxious to sell.

In the neighborhood of East Petersburg the American Tobacco representatives have made numerous purchases. There were also some crops from that vicinity secured by Menno M. Fry & Co., of Lancaster, R. P. Swarr, of Landisville, Deitrich Bros., of East Petersburg, and the United Cigar Manufacturers Co. In nearly all instances the prices were 11 cents or better.

There is still considerable complaint among the cigar manufacturers of an inactive demand for goods, and it looks as though it would not be a surprising thing if with the approach of the Christmas holidays a great many factories would close down operations for possibly a week or more. This is not the most cheerful news for cigarmakers, many of whom have seen much better years of occupation than the present has been, but then the manufacturer also must of necessity see to it that he has an outlet for his product or curtail the output of goods.

The S. R. Moss Cigar Co. has forwarded a letter to the Ways and Means Committee at Washington which fully defines the attitude of the company on tariff reduction, and which reads as follows:

"As manufacturers of cigars who use large quantities of Sumatra tobacco, we ask you to kindly use all efforts to secure a reduction in the tariff on Sumatra. Sumatra tobacco is in a class of its own; does not compete with any domestic leaf, and does not require the enormous protective duty of $1 85 per pound which now exists. The smokers who prefer Sumatra wrapped cigars will under no circumstances smoke any cigar with a different wrapper, and as there is no leaf of domestic growth which takes the place of Sumatra, there can be no injury done to any grower or packer of domestic leaf tobacco. Recognizing that it is the policy of the Government to have some tariff on imported tobaccos, we suggest that $1 per pound would be adequate for the purpose.

"In regard to Cuban tobacco, we believe a distinction should be made between filler and wrapper tobacco, and that the wrapper tobacco should pay more import duty than filler tobacco. If the tariff on filler and wrapper of Cuban tobacco is almost the same, then all manufacturers of cigars who use Havana as filler and Sumatra or domestic wrappers will be driven out of business, since the clear Havana manufacturers, who use Havana for wrappers, would have a decided advantage and there would be no demand for cigars made with Cuban filler and Sumatra wrapper.

"We earnestly hope that you will interest yourself in our behalf and secure a decided reduction in the duty on Sumatra tobacco, and protect our interests on the Cuban tobacco."

S. Weinberg, a leaf tobacco dealer of Philadelphia, was a visitor in the local leaf tobacco market this week.

H. B. Cochran, representing Petre, Schmidt & Bergmann, lithographers, of New York, has been calling on the manufacturers here recently and placed several very fine new labels, which will probably be brought out on new brands of cigars early in the new year.

S. R. Kocher, leaf tobacco packer, of Wrightsville, passed through Lancaster this week, en route to Philadelphia and other places. Mr. Kocher stated that he had already bought considerable of the new crops. In referring to old goods he stated that he had yet some very nice tobaccos of the 1905, 1906 and 1907 crops. It is probable that these tobaccos will command a good price unless there is a decided change in the figures which have recently been paid for 1908 tobaccos in farmers' hands.

Michael Hose A. F. Brillhart
Dallas Cigar Co.
Manufacturers of **CIGARS** & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, **Norristown, Pa.**

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

CINCINNATI'S CHAIN of STORES

Company Being Organized by Local Capitalists. Former Broker at the Head.

Cincinnati, O., Dec. 2.

Cincinnati capitalists, with former broker Louis W. Foster planning and managing the scheme, are about to start a chain of wholesale cigar and tobacco houses in Cincinnati and the principal cities of Ohio, Indiana and Kentucky. The main, or home, house will be located in this city, with branch establishments in this and other cities. Yesterday Mr. Foster was busy looking over several locations to which he was directed by local real estate firms. His selection will probably be made the first of next week, when the work of equipping and stocking will begin.

Before going out of the brokerage business Mr. Foster's friends proposed the plan to him of establishing a line of tobacco retail and wholesale stores. He has had business with correspondents in all these various cities in the brokerage business, and while putting in wire systems for the late W. J. O'Dell built up acquaintances in these various cities, which he has retained, and places him in a good position to organize and build up the system of tobacco businesses to which he is now giving his attention.

"The greater portion of $50,000 has been subscribed to the plan," said Mr. Foster, when asked about it. "We expect to raise from time to time all the money necessary to enlarge our business from our anticipated modest investment as the trade demands. We have a number of tobacco men who have subscribed to the venture, and who will furnish many of the different tobaccos used. We expect to place the best leaders in cigars on the market under our own brands and establish a long call for them. Our business will be conducted on the premium basis, but we shall not endeavor to drive anybody else out of the trade. With me are many of the richest men in Cincinnati, who see a future in the wholesale and retail tobacco business, and it was on their suggestion that I began to organize the capital to start a line or system of stores."

—The new Linker stogie factory, at Floyd and Madison streets, Louisville, Ky., the largest of its kind in the South, employing 300 hands and having a capacity of 75,000 stogies per day, is now ready for operation. The building is of brick, is three stories high, and has a large basement.

Fancy Cigar Boxes

FOR

Holiday Trade

Of Beautifully Polished
Cedar or Mahogany

With Lids Printed in Gold or Silver

Fitted with Compartments

Made in Any Size or Style, with
Your Own Brands and Labels

Make Your Christmas Goods Attractive

Samples and Prices on application

Henry H. Sheip Mfg. Co.

Columbia Ave. and Sixth St.
PHILADELPHIA

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a
pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK

Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos

201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and
Dealer in

LEAF TOBACCO

142 North Market St.

United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of
Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG. H. S. SPRINGER, MGR.
CHICAGO, 56 5TH AVE. E. E. THATCHER, MGR.
SAN FRANCISCO, 320 SANSOME ST. L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of FINE CIGARS

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 27th St. Brooklyn N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

HAVANA CORRESPONDENCE.

(Concluded from page 9)

A. M. Calzada & Co. have been exceedingly busy with several customers, and closed out 400 bales of Vuelta Abajo (from their Remates packing) and Remedios first and second capaduras from their escojida.

Benito Rovira left last Saturday by the steamship Havana, having made large purchases of all kinds of the very best styles.

Suarez Hnos. turned over 400 bales of Vuelta Abajo and Remedios.

B. Spector, on his usual Fall trip, was a buyer of 600 bales of Vuelta Abajo and Partido.

B. Diaz & Co. sold 300 bales of Vuelta Abajo and Partido.

Matt. Berriman and Manuel Sanchez increased the holdings of Berriman Bros. by several hundred bales of choice leaf.

Muniz Hnos. & Co. were sellers of 200 bales of Remedios.

Nathan Starr and Harry Blum did not leave empty handed, although not having heard the extent of their purchases, a guess at them might be either too high or too low.

Loeb-Nunez Havana Co. sold 500 bales of their escojida of Remedios to their customers.

J. F. Berndes & Co. shipped 1,300 bales of tobacco to Germany and Austria last week.

Cardenas & Co. disposed of several hundred bales of Vuelta Abajo and Remedios.

Jose Gonzalez & Co. shipped 904 bales of old Remedios, 1907 crop, to New York.

Jacob Stahl, of the Brunswick factory, and accompanied by A. Montanez, did not make a long stay, but they managed to close some important deals.

Heinrich Neuberger shipped close on to 600 bales of leaf tobacco last week.

H. Upmann & Co. were also shippers of 610 bales of tobacco to their customers. They had bought 1,100 bales the previous week.

RECEIPTS FROM THE COUNTRY.

	Week ending Nov. 28	Since Jan. 1
	Bales	Bales
Vuelta Abajo	2,089	251,027
Semi Vuelta	928	21,413
Partido	607	37,759
Matanzas	30	443
Remedios & S. Clara	8,700	182,026
Santiago de Cuba	538	10,890
Total	12,952	503,558

—The cigar factory of G. A. Moebs & Co., formerly located in Lansing, Mich., but removed to Toledo, O., will soon be in operation, with more than a hundred employes on the pay roll. Moebs & Co. who also operate a large factory in Detroit, have already sent their machinery and other equipment from the Lansing plant to Toledo, and the material is being placed in the Snowflake Building on Jefferson avenue. J. F. Young, who will be the manager, is already on the ground, and Mr. Moebs will be in Toledo in a few days.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascatti),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

McSherrystown, Pa.

R. E. JACOBY
Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Leaf Tobacco Markets

CONNECTICUT VALLEY.

Since my last letter I have not heard of much buying except two or three crops of hail cut. The farmers are beginning to think that all the tobacco wanted is the hail cut or damaged tobacco. Well, it is no wonder when one goes into a shop where they are handling the hail cut tobacco. In the first place the tobacco was bought for from 3 to 6½ cents, although in one instance I have heard of 7 cents being paid. This is about the price of fillers and broken tobacco, but usually the scrubs or broken sells when cased for about 8 cents, or did last season.

I called at a shop where they were sorting hail cut tobacco. To judge the tobacco by the sight of it as it lies in the piles before packing, one would say that such tobacco should sell for from 12 to 20 cents when packed. But on examination of the leaves many holes were apparent, but in many cases the leaves that were punched by hail stones, half of the leaf would be sound. Such tobacco will bring the amount that its quality shall call for. In this shop there were only three grades, binders, fillers and broken. Many of the leaves were good wrappers for the quality of the lot being sorted was good. Also the quantity for the yield was about 1,800 pounds to the acre. The crop was fully ripe and the color good. So it may be supposed that except for the hail storm such tobacco would have sold at from 16 to 20 cents in the bundle; from such a lot it will be seen that the partly sound and the sound tobacco is as good as though the hail storm had not struck it. Once in a while the sorters would pick up a handful of leaves that were perfect. The foreman did not pretend but that such binders were worth from 14 cents to a higher price. Does it pay growers to sell such goods for 6½ cents down to 3 cents? There is not a pound but will sell for the cost price while in buying tobacco at a price of say 16 cents a leaf that is a binder must be sold at a very small profit, if for any profit at all, and the fillers and scrubs or broken at a considerable lower price so that the wrapper unless filled with "lights" must be sold for quite an advance from the paying price for the tobacco. Is it any wonder that they are all crazy to secure some of the hail damaged tobacco? The dealers got into some places and bought out some good, fair lots for from 10 to 12 and 13 cents, raised principally by Poles and Germans, and in this way are they going to try and establish a price for all the good tobacco grown in the valley. Well, I don't know but they may manage to do it. And then again perhaps the price paid was all those particular crops would command in the market. But an article in one of the trade papers kind of put a flea in my ear. It noted there is quoted a lull in the buying movement, presumably to allow the leaven to work, to bring down the prices asked by the farmers. That is the dealers have bought tobacco from 10 to 13 cents, and they cannot or will not pay any more for it than was paid at the start. Well so it goes, from bad to worse. The assorting shops are taking on more help from day to day. Many laborers will finish their season's work with the ending of November, and I understand that the applications are quite numerous.

Our correspondents write:

Conway, Mass.: "About all the growers finished taking down and stripping their tobacco last week. There was little or no rain but a nice fog which dampened it nicely even on the top tiers. No buyers have been seen here yet."

North Hatfield, Mass.: "The American Tobacco Company loaded the past week three more carloads of hail cut tobacco to be shipped to Virginia to be assorted and sweat for their own use probably. There has been no buying that I have heard of."—American Cultivator.

EDGERTON, WIS.

From the best information received it appears that not over one-half of the crop of the State was removed from the sheds during the late casing weather as many growers were not in a position to give stripping immediate attention. Up to the time of the coming of the cold wave on Monday, a good deal of stripping was done in the sheds and growers are already reporting their crops ready for delivery. One or two firms will commence receiving the coming week and warehouses will start handling soon after.

While some riding has been indulged in since the tobacco came down from the sheds we cannot learn that any buying of moment has been resumed.

The market for cured leaf shows no new development either locally or in the Eastern centers. One lot of 120 cases sold to export comprises the principal transaction of the week. A few sales from country hands are reported at about former quotations, and we learn of a more pretentious trade of small packings under consideration but not yet closed.

Shipments: 572 cases.—Reporter.

New Salt Lake Enterprise.

Salt Lake City, Utah, Dec. 2.

Among new corporations to do business in Salt Lake City in the tobacco trade is the W. H. Stenacker Co., with $10,000 capital. The officers are: W. H. Stenacker, President; J. D. Wright, Vice President; John Flowers, Secretary and Treasurer; additional directors, W. E. Block and J. C. Wright.

—The Black Patch Tobacco Co. was recently organized at Bristol, Tenn., with a capital stock of $50,000, to receive, store and sell tobacco in hogsheads or loose. Incorporators were: C. D. Runyon, M. Savage, R. S. Rudolph, L. E. Ramsey and W. R. Anderson.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers; KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3953 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY
No 463
CAPACITY 75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,

ROBESONIA, PA.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
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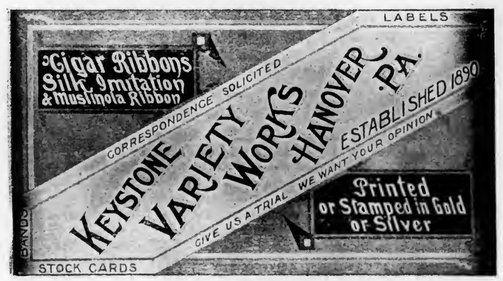

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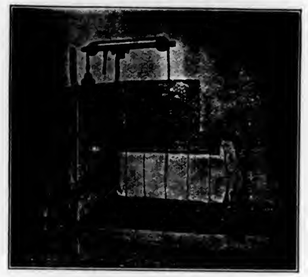

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THE TOBACCO WORLD

Vol. XXVIII., No. 51 PHILADELPHIA, DEC. 16, 1908 One Dollar the Year

TAMPA HAS HOLIDAY RUSH.

Heavy Customs Withdrawals and Big Importations of Leaf.

Tampa, Fla., Dec 10.

Importations of tobacco the past week have continued heavy and have been only second to the importations of the week before, a record-breaking one when 2,000 bales were brought into this port. Withdrawals also have been very heavy and the custom collections for the week have been $16,000 greater than for the corresponding week of last year.

The holiday rush in all the factories is at its highest point. The factories are working Sundays and at night. Thanksgiving with the people employed in the cigar industry this year was no more than any other day.

Heavy importations and withdrawals correspondingly heavy show the manufacturers expect a continuance of excellent business. The following notes, gleaned from a number of the manufacturers, show the trend of business the past week:

One of the newest enterprises in the local industry is the factory of Carlos Toro & Co., 912 Eleventh avenue, in the company's own building. The head of this firm, Senor Toro, is one of the best known citizens of Tampa and one of the most capable members of the city council. With Senor Toro are associated his father-in-law, E. Sanchez, a tobacco expert, and M. Medina, who is known as a champion cigarmaker and tobacco expert by reason of his having made a great number of cigars which have won premiums at various fairs. Mr. Medina is the manager of the firm, whose principal brand is El Sol Tropical. This brand has won recognition in Tampa, as is shown by numerous orders on hand for it at this time from various sections of the country.

Bustillo Bros. & Diaz have made an average of 50,000 cigars a day this week and the factory has not done much better than this in its history. To make this number of cigars it has required the steady employment of 425 skilled cigarmakers. The cigars are all of fine sizes and of the best material, high-priced cigars. Business is exceedingly good with Bustillo Bros. & Diaz.

Fine holiday orders are being filled by Balbin Bros. for the trade in Chicago, Seattle, Spokane, Los Angeles, St. Louis and Salt Lake City. Orders recently received call for 118,000 cigars. This fall has been the best season in the history of the factory. There are 128 cigarmakers employed.

Cuesta, Rey & Co. continue to work Sundays in order to fill orders. The holiday trade with the firm is the best in its history. A. L. Cuesta, of the firm, has gone to New York for a stay of several weeks. The company is making an average of 50,000 cigars a day.

Seven packers are busy all the time at the factory of M Perez & Co., where an average of 18,000 cigars, fine sizes, are manufactured each day. The company worked last Sunday in an effort to catch up with orders. Maurice Winter is still in New York. Factory Manager Miyares is well satisfied with the present status of business.

Everything is in a rush with L. Sanchez & Co., and at the factory they are working on Sundays and otherwise overtime on the orders. Some 12,000 or 13,000 cigars are made each day and this number is not enough for the demand. The force has been increased this week.

Business is 60 per cent. better with J. M. Martinez than for three weeks past. Fully 20,000 cigars is the daily manufacture. W. J. Webb is in Atlanta, but will return in a few days.

Between 93,000 and 98,000 cigars are being turned out every day at the big factory of A. Santaella & Co. All is activity at the big factory.

Berriman Bros. were engaged last week in making one shipment of 120,000 cigars and there are other orders of proportionate size to occupy the factory to its full capacity. Matthew W. Berriman and Manuel Sanchez are both in Cuba purchasing tobacco. They expect to return in a few days.

Englehardt & Co., are busy turning out cigars for the holiday trade. Mr. Englehardt is still traveling through the country in the capacity of a salesman, and he is making good as a result of his travels. Things are better with the company by far than for a month past. Business last week exceeded that of the week before, and that week 40,000 cigars were manufactured.

Heavy shipments for Carlos Fernandez & Co. are reported by Factory Manager J. B. Gonzalez. Mr. Gonzalez reports weekly manufacture between 65,000 and 70,000 cigars. The factory is working at high pressure turning out the holiday orders. Carlos Fernandez & Co. have considerable of the best stock on hand. Chas. Jacobs is in New York, but is expected in Tampa early in December.

Business is better with Sanchez y Hermanos than for three weeks past. A further increase is to be made in the factory workers Monday. Business could hardly be better at this factory.

Mr. Fernandez, of the Tornay-Fernandez Co., has just returned from Cuba, where he purchased considerable tobacco. The force has been increased. The company is turning out 8,000 cigars a day.

Val M. Antuono, manufacturer of the famous Duke of Belcourt and C. H. S. cigars, can now be found in his new quarters at 202 Lafayette, corner Tampa street.

E. E. Kahler Incorporates.

A charter was recently granted at Harrisburg to the E. E. Kahler Cigar Co., of Reading, Pa., with a capital of $75,000. Mr. E. E. Kahler, the head of the enterprise, has been in business in Reading for a number of years, and has built up a very extensive trade with many States and the principal cities of the country.

NASHVILLE CONCERN BOOMING

Crescent Tobacco Co.'s Phenomenal Growth in Three Years.

Nashville, Tenn., Dec. 10.

The Crescent Tobacco Company has broken ground for a large brick warehouse adjoining its factory on Woodland street. The work on the new building will be pushed to a rapid completion and will be ready for the storage of tobacco by December 20. Upon its completion the factory will then occupy 210, 212, 214 and 216 Woodland street. The new structure will have a side entrance into the older buildings and will have a capacity of 300 hogsheads.

The Crescent Tobacco Company is one of Nashville's largest and most progressive concerns, and its growth since the company was organized three years ago has been little short of magical. It began business in a two-story building with a pay-roll of ten or twelve workers, and on account of a marvelous increase in business at times gives employment to as many as one hundred hands. Instead of two floors, it now occupies four and is so cramped for space that the erection of the large warehouse has become necessary. The company employs eight traveling salesmen and finds a maket for its product in twelve Southern States.

A large portion of the tobacco used by this firm is obtained in Tennessee and the remainder in Kentucky and Virginia. During the tobacco season two buyers are employed continually up the Cumberland River. They buy direct from the growers and thus obtain the pick of the crops at the lowest prices. The tobacco thus purchased is taken either to Templow or Elmwood and prized into hogsheads before shipment. On its arrival at the factory it is thoroughly dried, repacked into hogsheads and stored. The factory operates only the latest and most modern machinery manufactured, and even during the present year, in spite of the panic, its business has increased about 33⅓ per cent. It manufactures sixteen different brands of smoking and chewing tobacco, the best known of which are Booster twist, Half Sole plug tobacco and Brazil smoking tobacco.

The officers of the company are N. P. LeSueur, President, and Sam S. Woolwine, General Manager. The Board of Directors are: A. H. Robinson, W. J. Cummins, W. R. Cornelius, Jr., Paul and John Stumb, Sam S. Woolwine and N. P. LeSueur.

North Carolina Branch Busy.

Greensboro, N. C., Dec. 11.

Seidenberg & Co., manufacturers of cigars, are running their factory on full time and working three nights during the week. This company reports that on account of not being able to secure skilled help they have recently had to cancel orders for 500,000 cigars. Seventy-five girls additional to the force now employed are needed to make cigars to fill the orders now in hand.

SOLD DIRECT TO CONSUMERS.

Drummer Arrested for Doing So; Case Taken Under Advisement.

Columbus, Ga., Dec 10.

A case is under advisement by Judge Wynn of Recorder's Court which is rather unusual from the facts in it. A tobacco drummer whose house puts up a brand of tobacco in two pound packages and which sells for $2.00. The goods are sold direct from the house as well as being sold and collected for by the drummer on his rounds. It was this latter feature which brought around the case. It was alleged and admitted that he had sold without previous order a package of the tobacco to a Columbus dealer and had collected the money for it. The traveling man said that his firm had been doing such business all over the country and had not been in court before for so doing. The goods are said to be in packages too small for shipment by freight and express would be too expensive and that the firm utilized the present method of disposing of it. The case seems to conflict with the city tax on retailers and embraces some points which would come under the inter-State commerce law. The city tax is $10 and the drummer gave bond for that amount pending the decision of Judge Wynn.

STOPPED BY INJUNCTION.

Pendleton Co., Ky., Board of Control Holds Up Tobacco.

Louisville, Ky., Dec. 10.

William Blackburn drove to town with seventeen hogsheads of tobacco which he had prized and unloaded it in the depot here preparatory to shipping it to Cincinnati.

The Pendleton County Board of Control of the American Society of Equity heard of this and secured an injunction to stop the shipment on the ground that the tobacco was pooled in that society. Blackburn claims it is not pooled, but it is still held at the depot here to await the decision of the court.

Blackburn is a stock tobacco-buyer and a large land owner, and lives near the Harrison and Pendleton county line.

NEBRASKA FIRM EXPANDING.

Gray, Benzing & Miller Cigar Co. Files Articles of Incorporation.

Beatrice, Neb., Dec. 10.

Articles of incorporation of the Gray, Benzing & Miller Cigar Company have been filed in the office of the county clerk. The company is incorporated for the manufacture and sale of cigars and tobacco. The capital stock is placed at $25,000, and the newly incorporated company is to commence business January 1, 1909. The incorporators are Ralph Gray, August Miller and Frank Benzing.

Gray, Benzing & Miller have been engaged in the manufacture and sale of cigars in Beatrice for about a year,

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Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA Tobacco

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THE TOBACCO WORLD

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

but it is understood that in incorporating the company intends to enlarge its capacity and extend its business to the adjoining territory. More cigarmakers will be employed and the business generally strengthened.

TURKISH LEAF IN KENTUCKY.

Land Proffered in that State for the Experiment.

Frankfort, Ky., Dec. 10.

Tobacco growers of Kentucky are ready and willing to try the experiment of growing Turkish tobacco, which is said to sell for $1 a pound. Gov. Willson has received letters from many farmers offering to place at the disposal of the agents for Turkish tobacco fifty acres of their land for experimental purposes, with the hope that the high priced weed can be grown successfully in this State.

Gov. Willson received a letter from an importer of Turkish tobacco in New York calling attention to the fact that Turkish tobacco, of which millions of dollars' worth is shipped to this country every year, can be raised in Kentucky, where the soil is peculiarly adapted to the weed. The Governor made the letter public, with the hope that the tobacco growers of the State might profit, and he has already had many responses. Two farmers write to the Governor that they would like to raise tobacco which can be sold for $1 a pound, and are perfectly willing to have it tried on their land.

In spite of the fact that Turkish tobacco was grown by a Fayette county man and the crop was a failure, it is believed that the tobacco can be grown in this State with profit and it is thought that an experienced tobacco grower could get the right results.

William J. Loughridge, President of the Bluegrass Tobacco Company, and who is also an extensive farmer in this county, stated that he would take up the project suggested to Gov. Willson by a New York cigarette dealer, to try the experiment of raising Turkish tobacco in Kentucky, and will next spring make a thorough test of the new crop by planting about five acres of land in Turkish tobacco. He will immediately open negotiations with the New York people with a view of securing the proper seed, and also an expert grower of Turkish tobacco to take charge of the crop.

Mr. Loughridge says he does not know, of course, whether Turkish tobacco can be grown successfully in Kentucky, but it would be of so much importance to the State if it should be proved that it can be that he is willing to make a thorough test of the question and settle it conclusively one way or the other. He believes that the failure of the experiments previously made here msy have been due to the lack of knowledge on the part of those raising the crop concerning the best methods of cultivating the particular kind of tobacco.

$30,000,000 TOBACCO POOL.

Society Formed to Protect Growers in Five States.

Louisville, Ky., Dec. 10.

The Union Tobacco Society, representing tobacco growing interests in Kentucky, Indiana, Ohio, Tennessee and Wisconsin, with estimated assets of $30,000,000, was organized here today. The purpose of the organization was said to be to protect the tobacco growers from a minimum price and the consumers from a maximum scale. The interests of the growers in the States named will be pooled and the tobacco sold through a board of directors.

CAN SMOKE IN ZION CITY.

Usual Prohibitory Clause Omitted in Transfer of Property.

Chicago, Ill., Dec. 10.

Zion City, long famous for the prohibition within its precincts of tobacco smoking, no longer claims that distinction. In a record of transfer of property filed in court today the usual clause against smoking is omitted for the first time.

Signs were formerly posted about the place bearing the words, "Smoking, swearing and liquor are not allowed in this city."

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Greatest Cash Coupon Offer Ever Made

Save the **White Rolls Cigarette** Coupons

They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash

And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.

WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.

Ware-Kramer Tobacco Co.

NORFOLK, VA.

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Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

PLANTATIONS and ESCOJIDAS:

In VUELTA ABAJO at PUERTA de GOLPE
" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
" " " QUINTA CAMAJUANI
" " " SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126 NEW YORK: 145 Water Street

BREMEN, GERMANY

Activity Continues in the Havana Leaf Market.

An Advance Noted in the Price of Some Kinds of Tobacco Has Possibly Lessened the Buying. Advance, However, Will Probably be Permanent. Many Buyers Have Left for Their Homes, But Others Have Speedily Filled Their Places.

Special Correspondence of The Tobacco World.)

Havana, Cuba, Deember 7, 1908.

During the past week our market has continued quite active and prices have advanced somewhat for certain styles, such as first and second capaduras of Remedios. This has curtailed business with some of the buyers who had intended to purchase more heavily, but as there appears to be more buyers now than sellers, and the prospects of having a large crop in Santa Clara Province next year are not favorable, a moderate rise in prices appears to be justified.

While most of the large buyers left by Saturday's boat, the Saratoga, others have arrived during the past eight days and they will take their places. Under these circumstances the demand is bound to exceed the supply very soon for all kinds of Remedios tobacco.

The low grades for Germany, Austria and the Spanish Regie are still eagerly looked for, as the continued large weekly shipments for Europe will indicate. The clear Havana cigar manufacturers from the United States are also making their appearance in our market, and if not in large numbers, they have not deserted our city entirely. This shows that business in their line must be good in the United States, and perhaps they expect to use more leaf than they calculated upon at first.

While nearly all the prime styles have been sold some time ago, there are enough serviceable vegas to be had from which acceptable selections can be made. Prices are moderate, and our leaf dealers are willing to meet the views of prospective buyers. Partido fillers are scarce, but there are still some vegas held back in the country, for which the owners are asking too high a figure.

Notwithstanding the large receipts of leaf tobacco from the country, there is no anxiety on the part of holders to press their goods for sale, and besides, a good many lots had been purchased direct in the country, and the present owners will either consume them or export them upon pre-ious contracts to the United States or Europe.

There are reports from the Remates section that heavy wind-storms have done incalculable damage to the growing crop, as well as to the seed-beds, and whether this has extended to other portions of the Vuelta Abajo has to be seen yet. From Santa Clara Province the advices are that in many sections the ground has not been broken yet, that many vegueros will not plant tobacco this year, and for this reason a shorter crop is expected.

Sales

during the past week total in round numbers 9,200 bales, consisting of 2,000 Vuelta Abajo, 900 Partido and 6,300 Remedios.

For the United States 5,350 bales were purchased, for Europe 2,450, and for local consumption by the cigarette manufacturers 1,400 bales.

The exports of leaf tobacco from Havana during the past week were:

To the United States	4,388	bales
To Europe	2,209	"
To Australia	10	"
Total	6,607	"

Buyers Come and Go.

Arrivals:—H. Anton Bock, of H. Anton Bock & Co., Louis Hirsch, of Joseph Hirsch & Son, G. Rossin and M. Fleishman, of S. Rossin & Sons, Isidore Weinbaum, of J. W. Merriam & Co., Lennie Greenhall, of Greenhall Bros., New York; M. Haas, of Haas Bros., Cincinnati; M. Hecht, of Hecht & Co., Chicago: L. Presnail, of The Tucker Mfg. Co., Hamilton, Ont.; J. A. Lozano, of F. Lozano, Son & Co.,

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

R.Z BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

SOL HABANA

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ **B. DIAZ & CO.** R. RODRIGUEZ

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge **JORGE & P. CASTANEDA** Y. P. Castaneda

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: Vuelta Abajo and Partido

Warehouse and Office: 92 Dragones Street, HAVANA, CUBA

Cable Address: "JOSECAYRO" Correspondence Solicited in English

LOEB-NUNEZ HAVANA CO.

Almacenistas de Tabaco en Rama

75 Zanja Street

Cable: REFORM Habana, Cuba

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

JOS. MENDELSOHN LOUIS A. BORNEMANN MANUEL SUAREZ

Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street New York*

Importers of HAVANA TOBACCO

Tampa; W. J. Lightbourne, of Cortez Cigar Co., Key West.

Departures:—Julius Vetterlien, August Eisenlohr and Chas. Eisenlohr, for Philadelphia; Leop. Cohn, Henry Fisher, Edmund Smith, Bernard Lichtenstein and H. Anton Bock, for New York.

Havana Cigar Manufacturers.

The cigar business is still in a state of abeyance, waiting, like Micawber, for something to turn up. All holiday orders are filled and the demand from most countries is only of a sporadic nature. The curse of the 1907 crop has not entirely disappeared, as otherwise there ought to be a lively call for the fine cigars made of the 1908 growth, and against which no complaint can be made. Time will cure this absence of a lively demand just as soon as the old stocks shall have disappeared. In the meantime there is a lively discussion going on in the Union of Independent Manufacturers to try and raise funds so as to be able to send a thoroughly able and efficient advocate to Washington, in order to frame the new reciprocity treaty between the United States and Cuba in such a manner that the local manufacturers can increase their trade with the United States through a larger percentage in the rebate on the Dingley Tariff Bill. It would be an act of statesmanship to grant 50 per cent. reduction, because otherwise the annexation element here may appeal to Congress for admission as a State, and then all tariff barriers would be finally swept away.

H. Upmann & Co. shipped 500,000 cigars last week of their own and other independent brands.

Sol is working with regular forces and Behrens & Co. are getting their full share of the orders which are coming in to our independent manufacturers. The buyer of the French Regie has commenced to distribute his monthly orders to the local manufacturers, upon the usual large scale, so shipments by each French steamer of the Transatlantic Line will commence soon.

Buying, Selling and Other Notes of Interest.

August and Charles Eisenlohr purchased 4 000 bales in all of second capaduras.

Sobrinos de A. Gonzalez sold 650 bales of all kinds of leaf tobacco last week. They are now getting ready to ship 4 000 bales to the Spanish Regie by the next steamer, Reina Maria Cristina, which leaves here on the 20th instant.

The firm of H. Upmann & Co. gave a banquet of thirty odd covers last Saturday, the 5th instant, at the Restaurant Paris, to their employes, in order to celebrate the 25th anniversary of Herman Becker, one of their employes, and who has charge of the cigar export department. It was done in a sumptuous manner and the greatest harmony and good will prevailed between employes and employers until the wee small hours.

Rz. Bautista & Co. disposed of 500 bales of Remedios last week.

Leop. Cohn and Henry Fisher purchased in all about 2,500 bales of leaf. They would have bought more if the sellers had not raised their figures above the limit of A. Cohn & Co.

(Concluded on page 16)

CABLE ADDRESS "CALDA" TELEPHONE 607-L

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

CODE USED A.B.C. 4TH AND 5TH EDITION.

LEAF TOBACCO

OFFICE & WAREHOUSE MONTE 156

P.O. Box 595 HAVANA, CUBA

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." Habana, Cuba

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

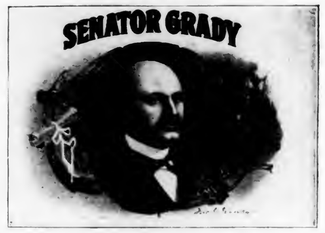
Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

L. J. SMITH & CO.

Red Lion, Pa.



WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

Correspondence With Responsible Houses Invited Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

A. COHN & CO.
IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

MOS. S. GANS MOSES J. GANS JEROME WALLER EDWIN I. ALEXANDER
JOSEPH S. GANS & CO.
Importers and Packers of *Leaf Tobacco*
Telephone: 346 John 150 Water St., NEW YORK

M. F. SCHNEIDER
IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227
Amsterdam, Holland.
OFFICE:
183 Water St.
Cable Address: "HERE." NEW YORK

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World

New York, December 15.

New York Leaf Market.

There was a considerable volume of business done in this market during the past week, and the demand was particularly strong for domestic filler grades, principally Pennsylvania and Ohio leaf, although some Connecticut Broadleaf also changed hands.

The reports from the growing districts where buying was in progress, undoubtedly had the effect which produced an apparently greater desire to secure last year's goods because of the comparatively high prices at which 1908 crops are being bought at present. It is acknowledged that a considerable portion of the 1908 Pennsylvania has now been contracted for, and for much of what has been already secured a higher price was agreed upon than the major portion of the 1907 crops were bought for, which would mean that the 1908 tobaccos must necessarily command a higher figure than the 1907 is now offered at, although the figures have recently been slightly advanced.

Connecticut leaf is now also being rapidly bought up by packers, and all in all, the seed leaf market generally has an upward tendency at present.

The Sumatra market during the past ten days has developed considerable improvement. Not only has there been a more active demand, but some fair sized sales have also been consummated.

Florida tobacco, the great domestic wrapper leaf, has aroused considerable activity since the 1908 goods came into the market. The generally excellent quality has been noticeably in evidence, and this, with a comparatively moderate price, has been most helpful in consummating some early sales in rapid succession.

In Havana tobacco there has not been anything particularly striking, and a business of moderate volume is reported, but prices have been firm. Considerable quantities of goods changed hands in Havana lately, and a large number of buyers from the States are now on the island.

• • •

The Cigar Manufacturers.

There is not a unanimity of opinion among cigar manufacturers as to the conditions of trade. An exceptional few are well filled with orders, mostly for high grade goods, but a large majority of the manufacturers in the nickel and seed and Havana lines are not expecting very much during the remainder of the present year. It would appear that although stocks are known not to be very heavy with the jobbing houses, yet they are not inclined to order more goods than they think they will really need, in order to reduce their inventories to the lowest figures. The clear Havana trade is probably securing a major portion of the business at present, although not so much has been done this year in the way of special holiday packages as heretofore.

• • •

In the Retail Trade.

While an improvement is noticeable in the retail trade it is far from what it should be at this time of the year. Naturally there is bound to be at least a slight rush around the holidays, but there should already be a greater indication of unusual activity than has so far developed, and dealers are naturally becoming reconciled to the idea that the spurt, if it does come, will be shortlived, and they are making preparations accordingly.

• • •

Abramovice Visited Florida.

J. Abramovice, of the lithographic firm of Wm. Steiner, Sons & Co., has recently returned from a visit to Florida, where he called upon the many customers of the house in that section of the country, meeting with gratifying success. Mr. Abramovice is one of the most active members of the trade, and in addition to the very large amount of routine work which falls upon him to look after at the office he makes it a point to visit his trade periodically, and thus keeps in constant and close touch with them all.

Kline & Co. Make Statement.

E. A. Kline & Co. have issued a statement in consequence of the report that their business was probably to be taken over by the newly incorporated El Symphonie Cigar Co. Their statement is as follows:

"Contrary to all reports that we have sold our business, we desire to inform our customers and the trade in general that such is not the case, and that we continue to operate our factory in Tampa, Fla., making El Symphonie, Rigoletto and other brands of high grade Havana cigars as heretofore.

Respectfully,
(Signed) E. A. Kline & Co.

• • •

O'Neal-Hinson Co.

After an existence of four months on the New York market the O'Neal-Hinson Tobacco Company, with a 900 acre plantation at Hinson, Fla., has closed up its office at 140 Maiden Lane, sold the office furnishings and caused a "To Let" sign to be placed on the door. When interviewed by a World reporter C. E. Miller, the sales manager, stated that the company had sold its entire packing of 1908 tobacco to one firm. Mr. Miller appeared to be very jubilant regarding the sale, but he refused to give any particulars in relation to the same. There is a rumor in the market that some arrangement was made with a well known Pennsylvania packer whereby he took over the entire crop. When the reporter questioned Mr. Miller on this score he refused either to affirm or deny. All he would say was that the sale was satisfactory and that there was no necessity for the company to have expensive offices when they were all sold out. B. P. O'Neal, the President of the company, was in New York recently, but returned South Saturday week ago.

• • •

Death of Theodore Beckhardt.

It is with deep regret we record the death of Theodore Beckhardt, which occurred last Monday morning at the Post Graduate Hospital. "Theo," as he was known among his friends, was connected with the leaf firm of M. Oppenheimer, 191 Pearl street, as salesman for the past twenty-six years. He was conscientious in the performance of his work, and was never known to make a promise to a customer or a friend which he could not fulfill. He numbered among his business friends a large share of the manufacturing trade in this State and the Eastern section who will be grieved to learn of his demise. The Tobacco World has kept the trade informed each week of Mr. Beckhardt's condition since he returned home two months ago ill with pneumonia. It was only two weeks ago that he appeared in our market. Those who met him congratulated him on his recovery, but Theo at that time was a marked man. A relapse set in and he was confined to his home until he was removed to the Elk's Ward in the Post Graduate Hospital last Thursday. The deceased was fifty-one years old and is survived by a widow, a son and a daughter. He was a members of the following societies: New York Lodge, No. 1, B. P. O. of Elks, Columbia Lodge, No. 484, F. & A. M., Long Island Council, No. 173, Royal Arcanum, and Daniel Webster Lodge, No. 24, I. O. F. S. of I. The funeral was held last Wednesday from his late residence, 273 East 113th street. The Tobacco World extends to the grieved family and the firm of M. Oppenheimer its sincerest condolence.

• • •

Trade Notes.

The well known Havana leaf packing and importing firm of Sylvester & Stern has secured the services of Juan de la Puente, of Cuba, who will hereafter take charge of the firm's operations in the Tierra Llano section of the Vuelta Abajo, in Cuba. Don de la Puente is widely and favorably known, and particularly to many of the Northern buyers, as an acknowledged expert as a factory vega buyer. Both he and his firm are to be congratulated upon the new association.

Geo. Becker, representing Calixto Lopez & Co., proprietors of the Eden factory in Havana, has just returned to this city from a Western business trip, during which he met with encouraging success all along the line. His trip extended as far as Denver.

J. L. McFarlin, of the Kraus McFarlin Co., Florida tobacco growers, has been in the New York market for a few days recently.

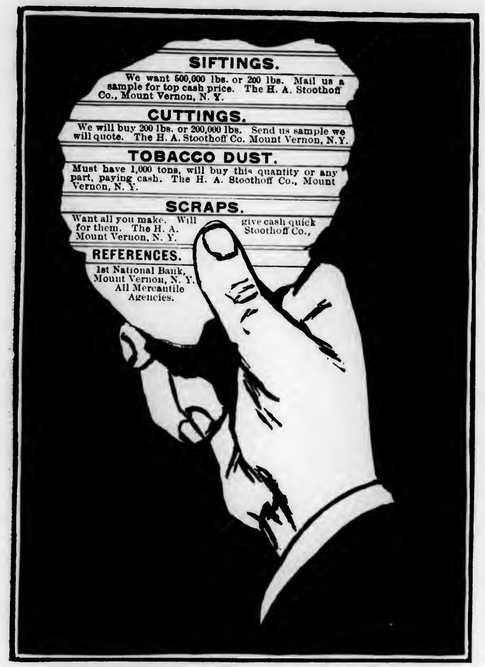
The American Snuff Co. has declared the regular quarterly dividend of 1½ per cent on its preferred stock and 4 per cent on its common stock, payable January 2, 1909.

Justin Seubert, a prominent cigar manufacturer of Syracuse, N. Y., was a recent visitor in the leaf market of this city.

F. Vilar & Co. have filed articles of incorporation, with a capital of $20,000. The principal business will be the importation of Porto Rico cigars. The incorporators are T. J. Donigan, Henry M. Wise and Wm. F. Ashley, Jr.

W. H. Cobb, of the American Cigar Co., left last week for Havana, via Tampa and Key West.

F. Cranz, of the Sumatra importing firm of F. & E. Cranz, returned last week from an extended Western trip.



Established 1890
Emory Martin

E. S. SECHRIST
Dallastown, Pa.
Manufacturer of
Fine and Common
CIGARS
Capacity, Twenty Thousand per Day

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

FOR SALE—A good two-story brick leaf tobacco warehouse, located in one of the best cigar tobacco producing districts in the Miami Valley. For particulars, address H. P. Smith, Lewisburg, Preble county, O. 11-25t

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

TO LET—Two floors and basement and three sweat rooms, suitable for cigar factory, New Brunswick, New Jersey; two floors, 22 windows in each; brick building, centre of town; plenty of experienced hands of all nationalities. On suction table hand bunchers: standard prices, rolling $2.50 per M; hand bunchers making $1.50 per M; cigar packers 40c. per M in 20ths, and plenty of good experienced hand strippers. Factory large enough for 250 hands, about 7,000 square feet; price $900 a year. Inquire Shapiro & Adler, 1—3 Peace St., New Brunswick, N.J. 11-25r

WANTED—Job lots sound cigars, no quantity less than 10,000 in one brand considered, price boxed in shipping condition. Limit net cash per M: Tampa or Key West, $30.00; New York or known brand, $20.00; Pennsylvania, $10.00. Address Box 29, care of The Tobacco World, Philada. 12-16c

I am in the market for Job Lots of Little Cigars, Plug, Long Cut, and Cut Plug Tobaccos in any quantity. If you have anything on hand that isn't moving, write Chas. Schavrien, 204 W. 20th street, New York City. 11-4n

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

GUARANTEED Havana Scraps—45c. Pandoz, 1536 3d Ave., New York. 2r

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE LOCAL TOBACCO NEWS

The local leaf market developed little animation during the past week. There was a reasonably good volume of business, but it consisted of purchases made in a hand-to-mouth sort of way. Although there was an apparently good demand for both Pennsylvania and Zimmer, as the leading articles desired in the seed leaf line, the prices, particularly of the former, had become so firm that no larger sales than were really made could easily have been put through, and as a result there are now several transactions of some consequence still pending. The current reports from Lancaster had the expected effect of stiffening prices here somewhat.

Sumatra has been selling rather freely, but all in small lots which were taken presumably to meet the requirements for early use.

In Havana tobacco the market remains unchanged. Limited quantities are still coming into this port, but receipts are liable to increase perceptably within the next few days, when purchases recently made by Philadelphia importers will no doubt begin to arrive here.

The cigar manufacturers are fairly active at the present time with holiday orders, and business with them is generally in better shape than it had been, excepting that collections are reported to still be a little below as compared with the standard of recent years.

The report of the Collector of Internal Revenue of the First District, Pa., shows an output of cigars in this district during the month of November of 55,597,300. As compared with the output of 58,095,450 during November, 1907, there is shown a decrease of about two and one half million cigars.

This comparison is less striking than a comparison with the output of November, 1906, which was a more nearly normal time, when the output reached the grand total of 62,424,750 for the month of November. Encouragement is taken from the fact that the output for this year does not show a greater decrease from last year than it does.

During last week there returned from Havana quite a number of Philadelphia leaf men who had spent some time on the island replenishing stocks and in studying the situation there. Among them was Frank Dominguez, of E. A. Calves & Co., who had succeeded in securing quite an amount of Havana for his firm, and, as he states, of a very fine quality. Mr. Dominguez is of the opinion that Havana tobacco is sure to bring higher prices ere long, and is congratulating himself on having secured the amount he did.

Julius Vetterlein, of Julius Vetterlein & Co., also returned last week, after a two weeks stay in Havana. He has also made some good purchases for his trade here, and the goods have already been shipped to this port.

Chas. Hipple, of Hipple Bros. & Co., returned last week from a three weeks trip to Havana. It was his first visit to the Cuban capital, and Mr. Hipple states that aside from the satisfaction which he hopes to find in the fact that he has made his selections direct in Cuba, the trip alone is well worth the expense and the time necessary to make it. Mr. Hipple made the trip via Tampa and Key West. He made several good sized purchases of specially desirable goods for his firm.

F. Eckerson, of F. Eckerson & Co., returned on Saturday last from Havana, but will not be at his office until Wednesday of this week, it is said. Like others who recently visited Havana, Mr. Eckerson has also made some selections, which in quantity will probably be sufficient to meet the demands of their trade until the coming Spring.

Under the will of the late Isaac Lowengrund the entire estate, which is valued at $34,000, is devised to his widow, Eva K. Lowengrund, who is named co-executrix with Jerome Rothschild, of the law firm of Fox & Rothschild. It is reported that the several cigar stores heretofore conducted by Mr. Lowengrund will be sold in order to settle up the estate as speedily as possible. It is hinted that the Smoker's Paradise Co. is anxious to secure at least one of the stores upon which Mr. Lowengrund had a lease.

It is reported that Theo. Netter, a well known wine merchant and liquor dealer at 1215 Market street, contemplates opening a special cigar department, and that he has secured the services of Jos. Rosenberg, formerly manager of the cigar department at Evans' Drug Store.

A. S. Valentine & Son, now at 116 North Seventh street, announce that about January 1st they will remove to the S. E. corner of Broad and Wallace streets, where greatly increased facilities are obtainable. These premises were formerly occupied by Morris D. Neumann & Co. Business is reported to be very satisfactory with Valentine & Son, and the facilities of their present quarters were long ago outgrown, but no suitable building was sooner available.

A new piece of package goods has made its appearance on this market lately, under the brand of Manillanettes, and is a product from the factory of I. Lewis & Co., at Newark, N. J. The goods retail at three for five cents, and reports are that they have been well received in this market.

Several visiting cigar men were in the city during the past week, among whom were C. W. Saunders and Jos. Myers, of the Cortez Cigar Co., Key West; E. H. Mousdale, with Sanchez & Haya, Tampa, and Henry Weiss, with E. G. Perez & Co., New York. E. G. Perez & Co., who are manufacturers of Porto Rico cigars, have removed their headquarters in New York from 78 88 Wall street to 92 Front street, where more adequate facilities were available.

The 44 Cigar Co., makers of the popular "44" cigar, are contemplating a large increase in their facilities about the first of the new year. With a steady gain in the demand for their product, the improvements are a necessity.

John Dee, of the Theobald & Oppenheimer Co., returned on Saturday last from a Western trip during which he closed some very important business for his house and rounded up an elegant year's work. J. A. Rigby left on the same day for his home at Mansfield, where he will spend the holidays.

The Henry H. Sheip Mfg. Co., of this city, is offering a new article in the shape of Cedar Cigar Box Shooks which is somewhat of a novelty. They can be used to advantage by cigar box manufacturers, as no recutting will be necessary, and consequently no waste. Stock is shipped ready to print, and prompt shipments are now being made.

Turning Waste Into Cash.

In large numbers of cigar factories throughout the country the fine tobacco which accumulates from the constant handling of the leaves is thrown out on a pile to rot, as being absolutely worthless. Those factories should know that there is a ready market for that fine tobacco, and that a good price can be obtained for it. We would advise them to read a special announcement of the H. A. Stoothoff Co., of Mount Vernon, N. Y., which appears in the advertising columns of this week's issue of The Tobacco World.

They say in their announcement that there is a certain grade of siftings (which you call tobacco dust) that they are paying a high price for. They require it for a heavy order they have to fill. The house is fully responsible, and all they want is to have you send them an 8 ounce sample of the siftings you may have, and they will tell you promptly what they are willing to pay for it, and they will take all you have, too, if they take any. No one has a quantity that is too large for them. It is well worth your while finding out what you can get out of what you have probably been throwing to absolute waste heretofore. Write them today.

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BY THE

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No. 224 Arch Street, Philadelphia

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ADVERTISING RATES ON APPLICATION.

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PHILADELPHIA, DECEMBER 16, 1908

TRADE MARKS REGISTERED

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

RINGWAW. 16,735
For cigars. Registered December 8, 1908, at 9 a m, by T. E. Brooks & Co., Red Lion, Pa.

BARON CARL. 16,736
For cigars. Registered December 8, 1908, at 9 a m, by T. B. Brooks & Co., Red Lion, Pa.

DOLLARIKA. 16,737
For cigars, cigarettes and cheroots. Registered December 8, 1908, by Schwarzkopf & Ruckert, New York.

RUFF STUFF. 16,738
For cigars. Registered December 8, 1908, at 9 a m, by A. P. Snader & Co., Ephrata, Pa.

BRILLO. 16,739
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 8, 1908, at 9 a m, by John B. Hoen, Philadelphia.

KASTALO. 16,740
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 8, 1908, at 9 a m, by John B. Hoen, Philadelphia.

FAIRY SPITE. 16,741
For cigars, cigarettes and cheroots. Registered December 8, 1908, at 9 a m, by Heywood, Strasser & Voigt Litho. Co., New York.

EVERFINA. 16,742
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 9, 1908, at 9 a m, by Metropolitan Tobacco Co., New York.

LA MERVEILLE. 16,743
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 9, 1908, at 9 a m, by Metropolitan Tobacco Co., New York.

LONG DRIVE. 16,744
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 9, 1908, at 9 a m, by American Lithographic Co., New York.

OBOE. 16,745
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 9, 1908, at 9 a m, by The W. L. Bucher Cigar Co., Dayton, O.

THE OLD THOMPSON. 16,746
For cigars, cigarettes, chewing and smoking tobacco. Registered December 9, 1908, at 9 a m, by Louis Walter, New York.

PENN STATE. 16,747
For cigars. Registered December 9, 1908, at 9 a m, by Yorkana Cigar Co., Yorkana, Pa.

HAVANA CHUMS. 16,748
For cigars, cigarettes and cheroots. Registered December 9, 1908, at 9 a m, by Petre, Schmidt & Bergmann, Philadelphia.

HAVANA COMRADE. 16,749
For cigars, cigarettes and cheroots. Registered December 9, 1908, at 9 a m, by Petre, Schmidt & Bergmann, Philadelphia.

HAVANA FRIEND. 16,750
For cigars, cigarettes and cheroots. Registered December 9, 1908, at 9 a m, by Petre, Schmidt & Bergmann, Philadelphia.

ELM SMOKERS. 16,751
For cigars. Registered December 10, 1908, at 9 a m, by J. Altschuler, Boston, Mass.

STATEMENT. 16,752
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 10, 1908, at 9 a m, by the American Lithographic Co., New York.

RICHLAND 58. 16,753
For cigars, cigarettes, chewing and smoking tobacco. Registered December 10, 1908 at 9 a m, by the J. A. Rigby Cigar Co., Mansfield, O.

2 X X. 16,754
For cigars, cigarettes, chewing and smoking tobacco. Registered December 10, 1908, at 9 a m, by James A. Lewis, Cambridge, Mass.

NILE. 16,755
For cigars, cigarettes and cheroots. Registered December 11, 1908, at 9 a m, by R. W. Boch, Philadelphia.

BIG BROTHER. 16,756
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 11, 1908, at 9 a m, by the Metropolitan Tobacco Co., New York.

CUESTA. 16,757
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 11, 1908, at 9 a m, by the Metropolitan Tobacco Co., New York.

EL JUGO. 16,758
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco.

For Genuine Sawed Cedar Cigar Boxes, go to Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA. Established 1880

PORTUONDO

Juan F. Portuondo founded our business in the year 1869.

Since then, our labels and trademarks have been copied a score of times.

For the last sixteen years we have been almost constantly in Court defending our goods against simulation.

On June 23, 1908, the Supreme Court of Pennsylvania, which is the court of last resort in that State, handed down an opinion which put a stop to the last counterfeit of our goods.

Imitation, after all, is the sincerest flattery. While we feel highly flattered by all this imitation, we cannot permit it We owe the public as well as ourselves an obligation—an obligation to see that they get nothing but the same good old Portuondo cigar that they have been smoking by the million since 1869—almost forty years now.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

We merely wish to add that any gentleman who makes unauthorized use of the name "Portuondo" is hunting trouble.

We are the only concern entitled to use the name

PORTUONDO

Juan F. Portuondo Cigar Manufacturing Company

1110—1116 Sansom Street, Philadelphia, Pa.

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

American Cigar Brokers

Office & Sample Rooms, 12th St. & Columbia Ave.

PHILADELPHIA

SOLE AGENTS For the Sale of *La Cialenita Porto Rico Cigars*

In the States of Pennsylvania, New Jersey, Delaware and Maryland, and in the Western States

La Cialenita Cigars are put up in six sizes, and in quality are unsurpassed.
Equal to any, and better than many, Key West Cigars.
☞ JOBBING ACCOUNTS ONLY SOLICITED.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,

9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

Registered December 11, 1908, at 9 a m, by the American Lithographic Co., New York.

SIOUX SMOKERS. 16,759

For cigars, cigarettes and cheroots. Registered December 11, 1908, at 9 a m, by Frank Joseph and Michael Weiner, Boston, Mass.

LA FRONA. 16,760

For cigars, cigarettes, cheroots and stogies Registered December 11, 1908, at 9 a m, by T. A. Wadsworth, Detroit, Mich.

ESTOS SI. 16,761

For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 12, 1908, at 9 a m, by S. Perez & Bro., Tampa, Fla.

NATURAL SMOKE. 16,762

For chewing and smoking tobacco. Registered December 12, 1908, at 9 a m, by E. B. Stoner, Hellam, Pa.

COUNTRY FRIEND. 16,763

For cigars. Registered December 14, 1908, at 9 a m, by Howard W. Reidner, Media, Pa.

UNTER DER LINDEN. 16,764

For cigars. Registered December 14, 1908, at 9 a m, by Howard W. Reidner, Media, Pa.

ASCCO. 16,765

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 14, 1908, at 9 a m, by A. S. Cutler, New York.

EQUITY. 16,766

For cigars, cigarettes and cheroots. Registered December 14, 1908, at 9 a m, by the Johnson-Loheide Mfg. Co., St. Louis, Mo. A re-registration.

GRAINGER. 16,767

For cigars, cigarettes, cheroots and stogies. Registered December 14, 1908, at 9 a m, by Wm. Tegge & Co., Detroit, Mich.

P. & H. 16,768

For cigars, cigarettes, cheroots and stogies. Registered December 14, 1908, at 9 a m, by Wm. Tegge & Co., Detroit, Mich.

HEATHER. 16,769

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 14, 1908, at 9 a m, by the American Lithographic Co., New York.

SCOTCH HEATHER. 16,770

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 14, 1908, at 9 a m, by the American Lithographic Co., New York.

WALDEN GUN CLUB. 16,771

For cigars. Registered December 14, 1908, at 9 a m, by Soang & Draegert, Buffalo, N. Y.

Not Eligible.

Uncle John, Original Havanas, Tom Taylor, La Lectura, Lectura, La Lecture, Pittsburg Red Rose, 5-20-8, Pet, Hobo, Jos. B. Coghlan, Admiral Coghlan, Postman, Prima Vista, Genl. Putman, Havana Dream, Havana Whiff, Old Friends, White Top, Trade-Mark, Western Flyer, Jenkins, Bristol, Free Smoke, Little Brother, Our Drummer, Advance Agent, Advertiser, Faultless, Forecaster, The Gillsey, Tarita, Nemo, Seek No Further, La Farona, Countersign, Pass Word, Passport, Qualino, Orthello, Beau Monde, Happy Hours, Iron Cross, La Gardena, Orphema, El Mundo, Saxonia, Anti Trust, Rex, El Satano, Liberty League.

Cancelled.

CONSOLO. 16,089

For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered September 14, 1908, by John B. Hoen, Philadelphia, has been cancelled.

COUNTRY SQUIRE. 16,587

For cigars. Registered November 7, 1908, at 9 a m, by Howard W. Reidner, Media, Pa., has been cancelled.

COUNTY SQUIRE. 16,588

For cigars. Registered November 7, 1908, at 9 a m, by Howard W. Reidner, Media, Pa., has been cancelled.

STEVENS T. MASON. 16,679

For cigars, cigarettes and cheroots. Registered November 28, 1908, at 9 a m, by Wm. Steiner, Sons & Co., New York, has been cancelled.

Transferred.

IMPORTANT SMOKER. 16,250

For cigars, cigarettes, chewing and smoking tobacco. Registered September 22, 1908, by Hirshon Bros., Portland, Me., was transferred to the J. W. Streider Co., Boston, Mass., on December 9, 1908.

FLOR DE MINICIA. 16,657

For cigars, cigarettes and cheroots. Registered November 24, 1908, by Heywood, Strasser & Voigt Litho Co., New York, has been changed to "Flor de Mincia" and was transferred to Jacob Teschner, Chicago, Ill., on December 10, 1908.

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.

MANUFACTURERS OF

Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS

NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

BUSY JOBBERS IN BOSTON.

Retailers Placing Orders in Anticipation of Good Trade During the Holiday Season.

[Boston Bureau "The Tobacco World" 212 Hanover Street]

Boston, Mass., Dec. 14.

Our jobbing trade has been quite busy the past week. Retailers are placing nice orders in the hope of a good holiday trade, and many of our larger retailers are using advertising space in our local papers to let the public know of their "specials."

Erlich & Kopf, the Court street pipe manufacturers, are all prepared for the holiday rush and extra salesmen have been employed to facilitate matters.

The many local salesmen for out of town concerns doing business here are preparing to go to their home towns to remain until after the holidays.

Fred. Roseboom—J. J. Bagley & Co.—is slowly but surely getting there. His Wild Fruit, Red Band, Mayflower and other brands are selling nicely and the output is increasing monthly.

D. Bendheim—Metropolitan Tobacco Co., Pipe Dept.—is in town hustling for business.

E. Wise, representing the P. L. Novelty Co., N. Y., spent the greater portion of the week in the Hub and took many orders for cigar bands, plates and other novelties.

Rosenthal & Hannington, the South End wholesalers and retailers, have just taken on Union Resagos, a union made Havana second, from the New York factory of Symons, Kraussman Co.

I. Teitelbaum, of the E. Treuhaft Cigar Co., Cleveland, O., makers of Union made cigars, was here on Monday on his initial trip. Mr. Teitelbaum usually travels the Western States, but came to Boston mostly to get acquainted for future use.

The new cigar store of Julius O. Cohen on Bowdoin Square will open for business on Saturday. All the fixtures have been ordered and everything will be new and up-to-date, as Mr. Cohen has spared no expense in his latest venture. The store will be one of the finest in the West End.

A representative of the Phoenix Corn Cob Pipe Co. was a caller on the jobbing trade this week.

J. Whitelaw & Co.'s 15 cent Turkish cigarettes, Y. P. H.—Yale Princeton and Harvard—are improving nicely in sales. Brother Murphy is doing some clever work in connection with them. A very attractive glass counter stand, each containing 10 packages, is being sold to new retailers, and this will help along the sale of the Y. P. H.

Rosenthal Bros., the Hanover street wholesalers, are exceptionally busy in their cigar department. Their leading nickel cigars, the R. B. Special, is a big success and there is a big demand from retailers for these goods in the fortieth packing. Rosenthal Bros. have just received a big shipment from the Marcus Feder Cigar Co., Cleveland, O., makers of the London Whiffs stogies, and these goods will soon find their way among our best retailers, as the demand for stogies has greatly increased in this vicinity during the past year.

Kid Nichols—Phillip Morris Co.—is in town looking after the sale of his brands. Phillip Morris is one of our best sellers in 25 cent goods, and the Unis is selling better every day, with very little advertising matter. Ben Ali.

BUYING 1908 IN LANCASTER.

Buyers' Attention Given Almost Entirely to the New Tobacco. Prices Have Advanced.

Lancaster, Pa., Dec. 14.

Lancaster has been the scene of great activity in field operations for the past week. During that period little if any attention was apparently given to old goods, and all interests have been centered in the new crops, prices having been run up to the 13 cent mark, and in numerous instances 12 and 4 and even 12 cents through. The operations have been thus far confined principally to Lancaster county, although in the adjoining counties of Lebanon and Berks there are also some desirable crops for some one to get. Lancaster county is, of course, the favorite area, and the rapid buying up of the crops in this immediate vicinity leaves those who have been waiting for a lower range of prices in a peculiar position. They are well aware of the fact that they could have made purchases earlier at a much lower figure than is now prevailing.

There has been much favorable weather and many crops have been removed to the stripping rooms. It is even expected that deliveries will begin within a short time. Warehouses have been put into readiness to receive new goods, and the work of packing will begin immediately after the goods com

(Concluded on p. 18)

Michael Hose A. F. Brillhart

Dallas Cigar Co.

Manufacturers of **CIGARS** & Dealers in **LEAF TOBACCO,**

Dallastown, Penna.

H. F. KOHLER

Nashville, Pa.

Maker of HIGH GRADE, HAND MADE

Seed and Havana and Fine Nickel Cigars

For Wholesale and Jobbing Trade

Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

WOLF BROS.

Manufacturers of an
Exclusive line of

NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & CO.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

HAVANA CORRESPONDENCE.

(Concluded from page 9)

Suarez Hnos. closed out 400 bales of Remedios.

Julius Vetterlein, with his previous purchases, must have obtained nearly 2,500 bales, although your correspondent missed his chance to verify the exact amount.

A. M. Calzada & Co. were sellers of 400 bales of Remedios first and second capaduras from their fine packing.

Edmund Smith made some important purchases before he left last Saturday, per steamer Saratoga.

Perez y Obeso turned over 300 bales of Vuelta Abajo.

H. Anton Bock secured some 500 bales of fine Vuelta Abajo and Partido leaf for his Don Antonio factory.

Muniz Hnos. & Co. sold 300 bales of Remedios and Vuelta Abajo last week.

Leslie Pantin shipped 1,317 bales of leaf tobacco to the United States during the last seven days.

Bruno Diaz & Co. closed out 300 bales of Vuelta Abajo and Partido.

J. F. Berndes & Co. shipped 950 bales of all kinds of leaf to Europe.

A. Pazos & Co. disposed of 250 bales of Vuelta Abajo and Partido to their customers.

H. Upmann & Co. shippped 588 bales of leaf tobacco last week.

Cardenas & Co. sold 200 bales of Vuelta Abajo and Remedios.

H. Neuberger was a large buyer in our market again, and shipped 498 bales of leaf tobacco.

RECEIPTS FROM THE COUNTRY.

	Week ending Dec. 5 Bales	Since Jan. 1 Bales
Vuelta Abajo	2,801	253,828
Semi Vuelta	786	22,199
Partido	523	38,282
Matanzas	—	443
Remedios & S. Clara	6,578	188,604
Santiago de Cuba	421	11,311
Total	11,109	514,667

STOGIE CO. IN NEW HANDS.

Business of National Stogie Co. Controlled by L. Bretzfelder.

Springfield, O., Dec. 12.

According to a recent deal the business of the National Stogie Co., of this city, has passed into the hands of Mr. L. Bretzfelder. The National Co. was incorporated a few months ago, with a capital of $75,000 and the following officers: President, C. M. Billow; Vice President, O. L. Hardacre; Secretary and Treasurer, C. J. Bowlus.

It is the intention of Mr. Bretzfelder to consolidate his present business with that just secured, and occupy the plant of the National Co. in West Pleasant street, where he expects to have about 100 hands at work by New Year.

Fancy Cigar Boxes

FOR

Holiday Trade

Of Beautifully Polished
Cedar or Mahogany

With Lids Printed in Gold or Silver

Fitted with Compartments

Made in Any Size or Style, with
Your Own Brands and Labels

¶ Make Your Christmas Goods Attractive

Samples and Prices on application

Henry H. Sheip Mfg. Co.

Columbia Ave. and Sixth St.
PHILADELPHIA

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line
of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a
pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.

Growers and Packers

BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock

327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**

Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and
Dealer in

LEAF TOBACCO

142 North Market St.
United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specially
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in

Leaf Tobacco

Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in

Leaf Tobaccos

and Manufacturer of
Scrap Filler for Cigar Manufacturing

Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St. — Lancaster, Pa.

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of FINE CIGARS

Holtz, Pa.

⊙ LEONA BLAND ⊙

Pretty Bessie
York Nick . . .
Best Known . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO
PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 27th St. Brooklyn N.Y.
Branch Office
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

Buying 1908 in Lancaster.

(Concluded from p. 15)

in. In fact a number of contracts were made on the express condition that deliveries should be made about the middle of this month.

There seems to be quite a spirited competition among Florida houses for the trade in this section, and quite a number of sales of this domestic wrapper leaf have been made lately. Theo. Bixbee, on behalf of the Florida Tobacco Co., has placed considerable quantities of his firm's goods with the local trade. John F. Heiland & Co., who are the local representatives of Taussig & Co., have also been engaged in a lively campaign for a good share of the business, and T. D. Hene, with the Lichtenstein Florida Tobacco Co., has also been paying excellent attention to the trade here. In addition to these there are several others who have been making an energetic effort to place their goods in this section.

The cigar industry is none too brisk yet, although a goodly number of factories now have some orders in hand. There is no rush anywhere and little if any overwork is necessary to produce the goods in time to make prompt shipments.

L. E. Ryder, of this city, has just returned from a Western business trip which took him as far as the Pacific coast. He reports having secured some very satisfactory business.

S. N. Wolf, of the firm of Wolf & Hackman, at Akron, has been actively buying 1908 crops which the firm will pack at its warehouses at Akron. C. F. Steiner, of the Krull Cigar Co., of the same place also made some good purchases earlier in the season when prices were not so high. He has withdrawn from the field for the present.

I. L. Kemper, of M. Kemper & Sons, Baltimore, has been a visitor recently in this market.

J. R. Reynolds, of the leaf packing firm of Farnham & Reynolds, at Addison, N. Y., was also among the recent visitors to this city.

The will of the late J. Gust Zook was filed for probate in this county last week, and bequeathes the entire estate, amounting to over a quarter of a million dollars, between the widow and his son, Chas. A. Zook.

YORK COUNTY ITEMS.

York, Pa., Dec. 14.

Chas. Spigemeyer, who was formerly of the York Leaf Tobacco Co., has engaged with Wedeles Bros., and will look after their interests here, succeeding Mr. Hene.

A. M. Shepp is now assisting T. D. Hene in handling the goods of the Lichtenstein Florida Tobacco Co.

Chas. A. Rost, of Red Lion, a well known dealer in leaf tobacco, making a specialty of Connecticut leaf, has returned from a visit to the Nutmeg State, having made purchases of about five carloads of leaf, which is being shipped to Red Lion.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED
MOST COMPLETE AND
LARGEST MAIL ORDER
LEAF TOBACCO
ESTABLISHMENT IN
AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nes. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common Cigars
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: The Bear, The Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Manufacturers of
Fine Domestic Cigars
Dallastown, Pa.
HIGHEST QUALITY
FINEST PACKAGES
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 — Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

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R. E. JACOBY
Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 — Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
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Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

CONSULAR REPORTS.

Sumatra Tobacco.

Under date of October 23, Consul Henry H. Morgan, in furnishing the following information, reports that all the Sumatra tobacco of the crop of 1907 on the Amsterdam market had been sold, the last sale having taken place on October 16:

The sales of Sumatra tobacco at public auction at Amsterdam in 1908 amounted to 252,665 bales—in which are included 19,553 bales sold at Rotterdam; against 248,441 bales in 1907—including 20,126 bales sold at Rotterdam. The average price realized in 1908 was 36½ cents per half kilo—1.1 pounds—against 63 5 cents per half kilo in 1907. Notwithstanding the larger quantity sold in 1908, the amount realized was about $8,500,000 less than in 1907. While this great difference is attributed largely to the fact that the 1907 crop was inferior in quality to the former one, this is not the only contributive cause. The market was greatly depressed in sympathy with the financial crisis in the United States, and the whole European market was influenced thereby. Another depressing cause is found in the fact that the German buyers were less in the market during the year, which also was attributed partly to the crisis in the United States, as well as to other reasons, in consequence of which the large German manufacturers only supplied their actual wants.

In 1906 Sumatra tobacco to the value of $7,726,663 was exported from Amsterdam to the United States, and in 1907 to the value of $8,059,771. Up to September 30 of the present year the export has only amounted to $4,411,609. This decrease is accounted for largely by the fact that the price paid was less than in former years, but the amount in weight was also considerably less.

The prices given should be understood as the average prices for entire lots, for the reason that they consist of several undermarks which differ in quality and consequently in value, depending upon the size of the leaf, color, etc. A lot which has been sold, for instance, at 40 cents contains undermarks which have a value of 80 cents or more and others are valued at 12 cents or less.

For many years past quite a number of American dealers have assisted at the sales of Sumatra tobacco held here, and they are regarded as the best customers.

In a conversation upon the subject with one of the most prominent tobacco brokers of this city he expressed surprise that the number of American buyers had not increased, and that none of the large manufacturers had come over to buy the tobacco at first hand and thereby save the dealer's profit.

The reports received at Amsterdam from the colonies in reference to the 1908 crop are very favorable. The Indische Mercuur, in reviewing the future crop, says, "the quality and quantity of the tobacco in the shed is said to be very satisfactory." The reports at hand say, "very satisfactory," "good," "very good," "light and bright of color," etc. The tobacco is now being assorted and worked up for export in 1909. It is estimated that the 1908 crop of Sumatra tobacco, in which the United States is alone interested, will amount to 274,764 bales.

There were 18,220 bales of Borneo tobacco sold at public auction at Amsterdam during 1908, which realized an average of 31⅞ cents per one-half kilo, as against 16,212 bales at an average of 40.2 cents for the year 1907.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

During the past week nothing new has developed in the line of tobacco sales. I have not heard of a buyer being in this section, and so far as our interests go they are doing well to keep away until they are ready to buy something.

Our correspondents write:

Wethersfield, Conn.: "The damp spell of last week enabled the farmers to take their tobacco from the poles, and it is nearly all down now. There have been some lookers at tobacco, but none sold so far as I know."

North Hatfield, Mass.: "Mr. Swift has increased the number of men in his shop by 10 or 12 over his starting force. —American Cultivator.

EDGERTON, WIS.

Up to this date no buying of the '08 of any consequence has been resumed since the late casing spell, though some riding is being done in various sections and a few sales made. The business of the local markets is largely confined to the sale of old goods from first hands at figures that will permit of an export outlet, for which there seems to be an improved demand. The following transactions have come to notice:

Holverson & Bittere, 54cs '06 and '07 at 8 and 7c.

N. G. Nelson, 42cs '07 at 8c.

Ed. Girstenbrie, 18cs '07 at 10 and 6c.

Mrs. Olson, 25cs '07 at 8c.

Among packers, however, business seems to be picking up. C. L. Culton reports the purchase of 110cs, '06 of O. H. Holton, of Stoughton, 104cs '06 of Henry Scott, of Madison, and 71cs '07 of Edw. Simonson. McIntosh Bros. bought a 23cs lot of '06 of J. D. McCarthy and have sold about 100cs of '06 and '07 the past week.

A few packers are preparing to start warehouse handling soon. The United Cigar Mfrs. Co. begin receiving their purchase of the new crop this week and will open their warehouses at Edgerton, Orfordville and Westby on Monday and others soon after. Enough tobacco is reported ready for delivery to keep the forces busy.

Stripping is proceeding in the country where growers have taken down their crops, but winter has apparently set in and those growers who did not take advantage of the late casing must now wait until the next soft weather.

Shipments: 958 cases.—Reporter.

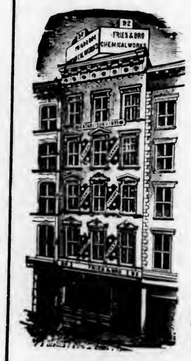
For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515---517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES



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92 Reade St., NEW YORK
The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
SPANISH BETUNS
Only Non-Evaporating
Cigar and Tobacco Flavors
SWEETENERS, ETC.
Sample Free
The Most Popular Flavor since 1856
Please Write for Them
Guaranteed to be the Strongest, Cheapest, and Best

H. L. WEAVER Factory 3955 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

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312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
NEW YORK
CIGAR LABELS AND BANDS

W. H. RAAB & SONS
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY
No 463
ESTABLISHED 1871.
CAPACITY 75,000 PER DAY
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll,

ROBESONIA, PA.

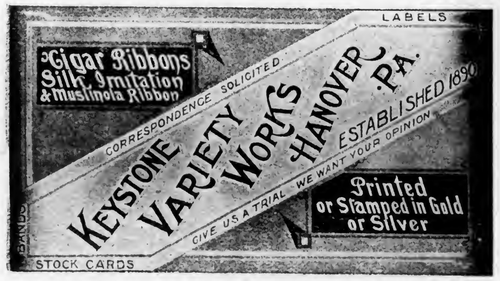
CIGAR BOXES
PRINTERS OF ARTISTIC CIGAR LABELS.
Sheip & Vandegrift Inc.
MANUFACTURERS
814-832 N. LAWRENCE ST., PHILADELPHIA
SKETCHES & QUOTATIONS FURNISHED.
WRITE FOR SAMPLES AND RIBBON PRICES.
CIGAR RIBBONS

CIGAR BOXES

A. KAUFFMAN & BRO.
YORK, PA.

CIGAR BOX LUMBER

WM. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS



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MAKER OF
CIGAR BOXES LABELS
Telephone
SOUDERTON, PA.
Private Designs a Specialty
Metal printed labels

ADEN BUSER Manufacturer of
Dealer in LUMBER LABELS EDGING ETC
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.
Steam Cigar Box Manufacturer
DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
EDGINGS, BANDS, ETC.

Parmenter Wax-Lined
Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U. S. A.
Sole Owners and Manufacturers.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

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PATENTED MARCH 9, 1897

For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed Presses

FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

Minnich Machine Works
Landisville, Lancaster Co., Pa.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
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Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

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Le Droit Building, WASHINGTON, D. C.

METAL EMBOSSED LABELS METAL PRINTED LABELS
ENGRAVING EMBOSSING
H. J. Fleischhauer
CIGAR LABELS
238 Arch Street, Philadelphia.
TELEPHONE 1561
LITHOGRAPHING SPECIAL DESIGNS

JACOB G. SHIRK
Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co.
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR" Clear Havana . 10c.
"S. B." Seed and Havana . . . . . 5c.
"KATHLEEN O'NEIL" . . . . 5c.
"VUELTA SPRIGS" The Mellow Cigar . 5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

For Sale by All Dealers

VIRGINIA

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MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

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RECOGNIZED STANDARD

Thimbles made to order to fit any desired shape of cigar head

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Liberman Manufacturing Co.

812-814 Winter Street PHILADELPHIA, PA.

UNITED STATES TOBACCO CO.

. . . MANUFACTURERS OF . . .

CENTRAL UNION . Cut Plug
IDLE HOUR . . . Sliced Plug
EPICURE (For Pipe or Cigarette) Shredded Plug
HUNT CLUB . . . Cube Pipe Tobacco
SPHINX MIXTURE . Smoking

UNION MADE GOODS INDEPENDENT FACTORY

RICHMOND, VA.

SUPERIOR TO SUMATRA

That is the verdict of leaf dealers and cigar manufacturers who have examined our fancy

Light Prime Florida Wrappers

OF THE **1908** CROP

Grown on our own plantations at Quincy, Fla, as fine as nature and care can produce in

QUALITY, COLOR, YIELD and BURN

Lichtenstein Florida Tobacco Co.

Plantation: Quincy, Fla. Main Office and Salesrooms: 131 Water St., New York. Branch: York, Pa.

Growers and Packers of

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Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,
IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
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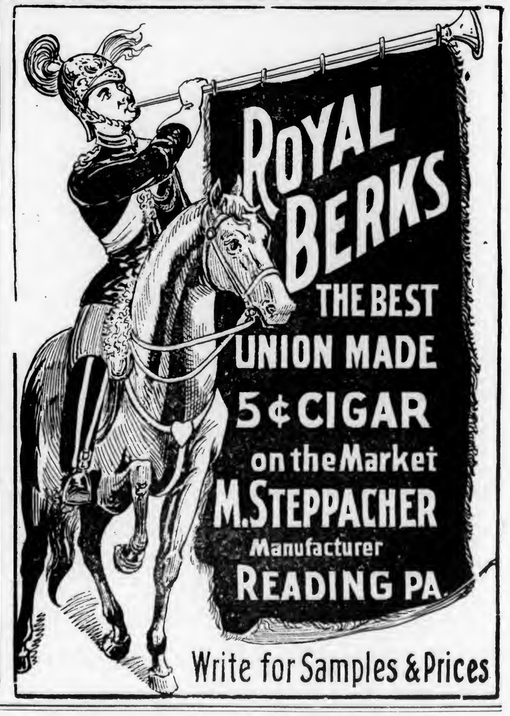
(LORD LANCASTER, 10c.)

Oblinger Bros. & Co.
Manufacturers
615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON
White Knight
5-cent Cigar
Made by
Morris D. Neumann & Co.
PHILADELPHIA, PA.



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EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy — 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
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We are Now Showing Samples of NEW HAVANA TOBACCOS

. . . Consisting of . . .

Vuelta Abajo
Partidos
Remedios
and
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¶All our own importations, and the finest that the island produces. Our prices will interest you specially.

¶It will pay you to look at our line before making your final selections.

HIPPLE BROS. & CO.

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231 Arch Street — **PHILADELPHIA**

Loeb-Nunez Havana Co.

Packers and Importers of

HAVANA TOBACCO

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GREAT EXCITEMENT!

Why?

Because Florida Wrappers are Best

and Manufacturers have found it out.

Elastic, Light in Color and Perfect Burn.

We have All Grades and Sizes. Come and see, or ask for, Samples.

Wilson Tobacco Co.

Growers & Packers,

Correspondence solicited. QUINCY, FLORIDA.

L. G. Haeussermann & Sons

Importers of

SUMATRA and HAVANA

Wholesale and Retail Dealers in

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No. 148 North Third Street

PHILADELPHIA, PA.

Cedar Cigar Box SHOOKS

You Can Save { Time / Trouble / Worry / Money

Use Our Cedar Shooks for Your Regular Brands

No Re-Cutting No Waste

STOCK READY TO PRINT

Send us **INSIDE DIMENSIONS** of Cedar Boxes you make regularly, and we will quote Attractive Prices

Prompt Shipments Guaranteed

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WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,

9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS
and
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Correspondence With Responsible Houses Invited

Private Brands Made to Order

We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

FOUNDED 1855

DOHAN & TAITT

Packers of

Domestic Leaf

and Importers of

Havana and Sumatra

TOBACCO

107 Arch Street

PHILADELPHIA

BREMER BROS.

Leaf Tobacco

119 North Third Street
PHILADELPHIA

Removal Notice

We are now open for business at our New Store

1226 Arch Street

with a complete line of Cigars, Cigarettes and Tobaccos at Wholesale and Retail.

A New Stock of Everything in the Line

GIVE US A CALL

The Old Store, at 1924 Oxford Street,

will also be continued for the convenience of our patrons

Don't forget THE KRULL 5c. Cigar

A Cigar that is WORTH Five Cents. This is not something new; it has been tried and found good. Honestly made, by experienced workmen, and has a fine Havana Filler and Sumatra Wrapper.

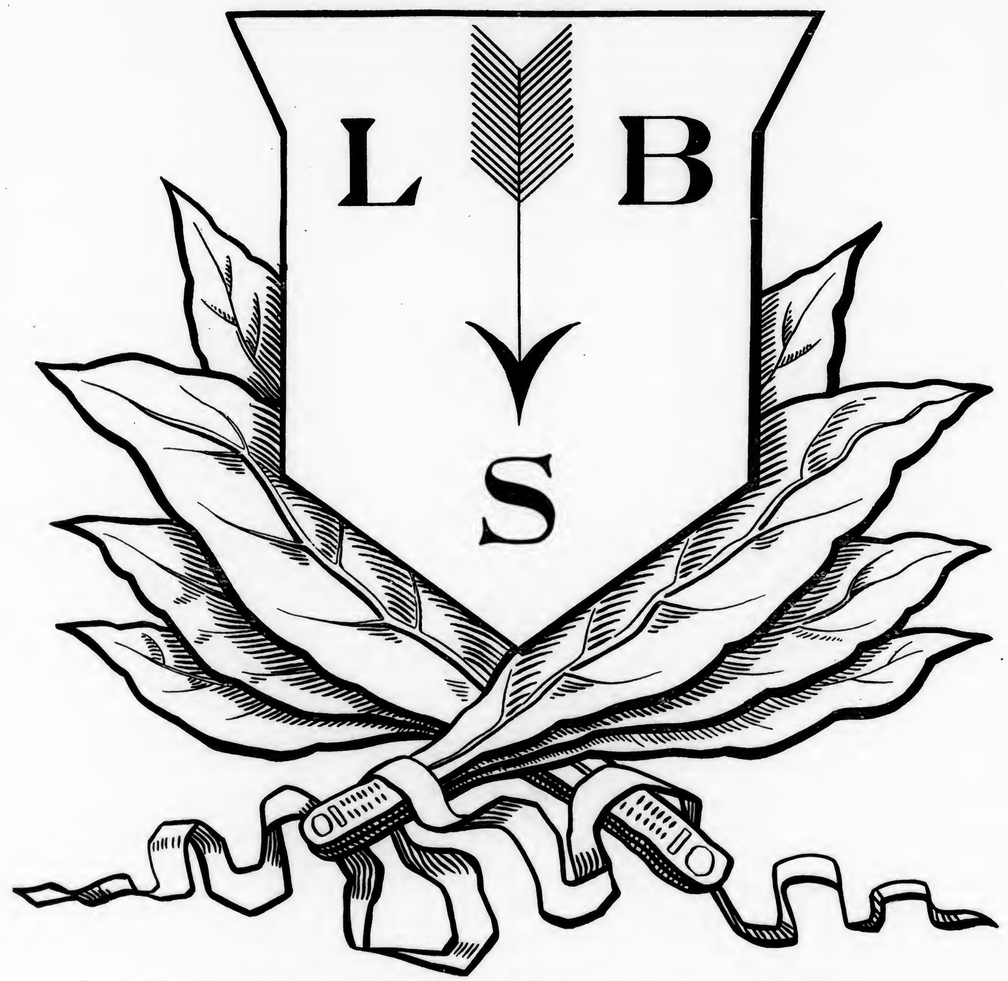
A line of KRULL Cigars in your stock will boom your trade.

CHARLES A. KRULL
Manufacturer

1226 Arch Street, 1924 Oxford Street,

PHILADELPHIA

ESTABLISHED 1825



LEWIS BREMER'S SONS

IMPORTERS OF *PACKERS OF*

Havana and *Sumatra* *Leaf Tobacco*

Nos. 322 and 324 North Third Street

PHILADELPHIA, PA.

THE TOBACCO WORLD

Vol. XXVIII., No. 52 PHILADELPHIA, DEC. 23, 1908 One Dollar the Year

FIXING TOBACCO TARIFF.

Compromise Said to Have Been Reached on Duty for Philippine Tobacco.

Washington, D. C., Dec. 17.

The tariff hearings before the Ways and Means Committee will be continued throughout the short session of Congress and President-elect Taft will have further conferences with the committee. A compromise has been reached, it is learned further, regarding the tariff on Philippine sugar and tobacco.

As a result of the recent conference between Judge Taft and the majority members of the committee, that the House of Representatives will pass a bill which will thoroughly revise the present schedule is generally admitted.

At the conference Mr. Taft did not discuss any particular tariff schedules, but expressed the desire to take up certain schedules at some future conference with the committee. He also favored any action on the part of the committee which would bring before it those manufacturers who have expressed their views publicly on the tariff question, as well as any persons who could furnish valuable information in connection with the proposed revision.

Chairman Payne said that Andrew Carnegie is the only witness who has been subpoenaed up to this time and it therefore undoubtedly will be necessary for the committee to hold further hearings after the Christmas recess in order to hear all the witnesses who will be called before it.

With President-elect Taft and the House in favor of a tariff law which will meet present conditions and materially revise present duties, mainly downward, the discussion of the tariff situation centers in the possible action of the Senate.

While some claim that the upper house will not attempt to make any radical changes in the bill which the House will pass, provided that measure does not include many reductions, others express the opinion that certain interests in the Senate will desire to amend the bill to such an extent that Mr. Taft would be likely to veto it.

This latter possibility, it is believed by some, may have the effect of getting through the Senate the bill which the House accepts.

It is considered likely that the extra session of Congress which Judge Taft will call immediately after his inauguration for the purpose of passing a new tariff bill, will last late into the summer.

—The Kidd Hotel cigar stand at Princeton, Ind., heretofore conducted by Hall & Hammond, has been sold to L. W. Clark, of the Clark & Son drug firm. Possession was taken immediately.

—Work has been commenced on the erection of a new cigar factory for the G. J. Johnson Cigar Co., of Grand Rapids, Mich. Hauser, Owen & Ames have the contract to do the work.

The Government's Decree

In Its Suit to Dissolve the American Tobacco Company and Its Subsidiaries.

Restraining Order Stayed by Appeal from Both Sides.

A decree was handed down a few days ago by the United States Circuit Court at New York, Judges Lacombe, Ward, Coxe and Noyes sitting, as a result of the Government's suit against the American Tobacco Co.

Nine companies with their subsidiaries are named as constituting an illegal combination, and the following companies were named:

The American Tobacco Company,
The American Snuff Company,
The American Cigar Company,
The American Stogie Company,
MacAndrews Forbes Company,
P. Lorillard & Co.,
R. J. Reynolds Tobacco Company,
Blackwell's Durham Tobacco Co.,
The Conley Foil Company.

Each of the first five of these companies the court declares is in itself a combination in violation of law. The order enjoins these companies from continuing as parties in the combination and restrains them from engaging in inter-State or foreign trade until "reasonable competition" between them is restored.

Nor may the companies named, or their subsidiaries, acquire by conveyance or otherwise the plant or business of any other defendant corporation wherein any one of them now holds stocks or exercise any control whatsoever over its corporate acts.

The Government's petition was dismissed as to the following defendants:

Imperial Tobacco Co. of Great Britain and Ireland, British-American Tobacco Co., W. S. Mathews & Son, T. C. Williams Co., David Dunlap, Inc., and United Cigar Stores Co.

The decree also recites:

"That the defendants other than those against whom the petition is dismissed have heretofore entered into and are now parties to combinations in restraint of trade and commerce among the several States and with foreign nations in leaf tobacco or the products manufactured therefrom, and articles necessary or useful in connection therewith in violation of the act of Congress, approved July 2, 1890, entitled 'An act to protect trade and commerce against unlawful restraint and monopolies.'

"Wherefore said defendants and each of them, their officers, agents, directors, servants and employes are hereby restrained and enjoined from directly or indirectly doing any act or thing whatsoever in furtherance of the object and purpose of said combinations, and from continuing as parties thereto.

"That each of the defendants, the American Tobacco Co., American Snuff Co., American Cigar Co., American Stogie Co., and the MacAndrews & Forbes Co. constitute and is itself a combination in violation of the said act of Congress.

"Wherefore defendants, etc., * * * together with officers, directors, etc., are each and all hereby restrained and enjoined from further directly or indirectly engaging in inter-State or foreign trade and commerce in leaf tobacco or the products manufactured therefrom, or articles necessary or useful in connection therewith. But if any of said last-named defendants can hereafter affirmatively show the restoration of reasonable competitive conditions, such defendant may apply to this court for a modification, suspension, or dissolution of the injunction herein granted against it."

Both the Government and the defendant companies will at once take appeals from the decree. Such action on the companies' part will make effective one highly important clause—that which provides for a suspension of the injunction during the pendency of such appeal.

As the matter stands, therefore, the companies may continue business as heretofore and until an affirmation of the judgment is obtained in the Supreme Court. Twenty days is allowed for the appeal to be filed.

The Government will appeal on what it considers errors and omissions in the decree and the defendants will appeal from the general decision of the court.

It is understood that one ground of the Government's appeal will be the failure of the court to declare that the American Tobacco Company, the American Snuff Company, the American Cigar Company, the American Stogie Company, MacAndrews & Forbes Company, and the Conley Foil Company have each attempted and are attempting to force a monopoly.

At the request of the Court, Prosecutor McReynolds had filed a draft of a decree of the views of the Government, but against which the attorneys for the concerns involved in the suit strongly objected, and alleged that the draft filed did not coincide with the opinions that had been handed down by the Circuit Court. The defendant companies' counsel were directed to also submit a draft embodying their ideas. This they did and the Court took the whole matter under advisement.

The decree which has been now handed down differs in some essentials, the main difference being the omission of the companies above named, and which is likely to be one of the basic points of objection by the Government in its appeal. Another ground for the Government's appeal will be the denial of its demand for a receivership for the defendants corporation.

The draft of a decree submitted by James C. Reynolds, for the Government, embracing in it a blanket injunction against the American Tobacco Company and more than sixty other defendants, when presented to Judges Lacombe, Coxe, Ward and Noyes, in the United States Circuit Court, was opposed and criticised by the legal representatives of the American Tobacco Company, the United Cigar Stores Company, the Imperial Tobacco Co., the British-American Tobacco Co., and the individuals named as defendants in the Government's suit recently in the United States Circuit Court.

De Lancey Nicoll declared that the decree was not in accordance with the judgment of the Court, because it contained propositions not found in any of the four opinions handed down. He further asserted that Mr. McReynolds had over-ruled the Court, and in asking for approval of it wanted Judges Lacombe, Coxe, Noyes and Ward to reverse themselves.

UNION TOBACCO SOCIETY

Being Organized by Growers of Four States.

Louisville, Ky., Dec. 17.

Tobacco growers of four States—Kentucky, Indiana, Wisconsin and Ohio—have held meetings recently to form a union tobacco society, according to Clarence LeBus, of Cynthiana, the head of the Burley Tobacco Society, and who said that the new society will be organized here forthwith. It is Mr. LeBus' first appearance in Louisville since the conference between the Burley Society and the American Tobacco Company here some weeks ago, and he talked quite willingly of his plans in connection with the new association.

Mr. LeBus said that every tobacco district in Kentucky, Indiana, Ohio and Wisconsin will be represented at conferences. He said that the new society will be successfully launched, as all the tobacco districts in the sections mentioned are in favor of the project.

Mr. LeBus said that only minor details remain to be disposed of, which the representative tobacco men will treat carefully in order to legalize every organism. The plans for the organizing of the new body have been viewed by representative tobacco men for six or seven months past and are practically complete now, all the most important parts having been discussed and agreed to.

LEAF GROWERS WILL FIGHT

Suit Against Association for Receivership.

Paducah, Ky., Dec. 17.

The following petition signed by prominent farmers of the Maxon Mill vicinity has been received by A. N. Veale, of Paducah:

We the undersigned members of the Dark Tobacco Association, having noticed a suit brought against said association and believing it to be malicious and without foundation, most earnestly ask our county chairman to make all necessary defense.

J. H. Clusterman, W. E. Ware,
S. R. Edwards, James Fitzgerald,
F. W. Kimbrough, J. D. McClung,
S. L. Huggins, J. C. Hester,
G. W. Tucker, J. R. Hester,
S. L. Tucker, W. T. Miller,
C. M. Thornhill, J. N. Pryor,
W. H. Quarles, John R. Prince,
T. A. Rossington.

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**
115 Arch Street, Philadelphia

FOUNDED 1855
John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan
LOR de D&T
DOHAN & TAITT
Importers of Havana and Sumatra
Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

Established 1826
LEWIS BREMER'S SONS
IMPORTERS OF
Havana and Sumatra
AND PACKERS OF
Leaf Tobacco
322 and 324 North Third Street, Philadelphia

Julius Hirschberg & Bro.
Importers of Havana and Sumatra and Packers of Seed Leaf
Tobacco
125 North Third St., Philada.

H. VELENCHIK — S. VELENCHIK
VELENCHIK BROS.
Importers and Dealers in LEAF TOBACCO
Sumatra and Havana
134 N. THIRD ST., PHILADELPHIA

H. Golinsky & Son
Importers & Packers of
HAVANA AND SEED LEAF TOBACCO SUMATRA
147 N. Third St, Philadelphia, Pa.

The Empire Leaf Tobacco Co.,
Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA **Tobacco**
118 N. 3d St., Phila.

K. STRAUS — A. LOEB
K. STRAUS & CO.
IMPORTERS OF
PACKERS OF LEAF TOBACCO
HAVANA
301 & 303 North 3rd St.
PHILADELPHIA.

Benj. Labe — Jacob Labe — Sidney Labe
BENJ. LABE & SONS
IMPORTERS OF
Sumatra and Havana
Packers and Dealers in **Leaf Tobacco**
228 North Third St., Philadelphia

LEOPOLD LOEB & CO.
Importers of **Sumatra and Havana**
and
Packers of **Leaf Tobacco**
306 North Third St., Phila.

GEO. BURGHARD
Importer of
SUMATRA and HAVANA
and Packer of LEAF TOBACCO
238 North Third Street, Phila.

J. S. BATROFF
224 Arch St., Philadelphia
Broker in LEAF TOBACCO

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

IMPENDING CHANGES.

J. B. Cobb Resigns from American Cigar Co.; President Duke Said to Contemplate Relinquishing Some of His Activities.

J. B. Cobb has resigned as President of the American Cigar Co., and will be succeeded by Percival S. Hill, one of the Vice Presidents of the American Tobacco Co. Rumors that Mr. Cobb has taken this step on account of dissensions in the Board were denied. It is pointed out that his resignation, which takes effect January 1st, was due solely to a desire on his part to retire from active business. Mr. Cobb, who is said to be on a hunting trip, is not expected to return to New York until near the end of the month.

Following closely the report of Mr. Cobb's intended resignation, which was made several weeks ago, now also comes the report that Mr. J. B. Duke, President of the American Tobacco Co., is contemplating a relinquishment of some of the great activities which he has been engaged in for a number of years, and with such magnificent results. Various reasons are ascribed for this contemplation on the part of President Duke, the principal of which is said to be the state of his health. It is his friends who have advanced the statement, and it is now declared that it is Mr. Duke's desire to relieve himself in a large measure of his responsibilities for at least a year. It is also announced that he proposes to spend the time, or at least the greater part of that period, in North Carolina. While probably not actually relinquishing his real authority as the head of that great enterprise, he will necessarily have to entrust the active administration of affairs to one or more of his very able associates, of whom none are more fully capable, as has already been amply shown, than Mr. Percival S. Hill, the present First Vice President of the American Tobacco Co., and soon to be President of the American Cigar Co.

—A new cigar store has been opened at 605 East Monroe street, Springfield, Ill., by Graham Bros. John B. Graham, of the firm, is city treasurer, and his brother, Paul Graham, is chief clerk of the city treasurer's office.

WANT SMALLER PACKAGES.

Independent Manufacturers Say There is No Profit in Selling Present Sized Packages.

At a meeting of independent tobacco manufacturers recently held in Cincinnati, for an adjustment of the distribution of the 20,000,000 pounds of leaf among those who had joined in the movement, various matters of interest to the independent manufacturers were brought up, and some consideration given them.

It was practically decided to send a petition to the government asking for a 1½ oz. stamp for tobacco packages. The reason the new stamp is wanted is because the price of tobacco is rising and no profit can be derived from selling one and two-thirds ounces at the usual prices, and under the law less than that amount of tobacco in a package bearing that denomination of stamp is not authorized.

When the independents adjourned after fully entering into the contract, they agreed to meet in annual session in Washington in January, at which time and place various matters which may arise out of the distribution will be adjusted.

The special committee which conducted the matter of distribution consisted of W. L. Petty, W. T. Reed, D. D. Best, H. D. Miller, Henry Weissert, W. F. Axton, J. D. Walker and W. G. Walker.

After the meeting R. F. Whalen, of Rochester, N. Y., secretary of the association, talked interestingly about the great fight that has been won by the independents.

Reduced Tobacco Crop.

A preliminary estimate by the Department of Agriculture of the total production of tobacco in the United States in 1908 places the crop at 629,634,000 pounds, as against 698,126,000 pounds in 1907, thus indicating a decrease of 68,492,000, or 9.8 per cent. the average production for five years has been 722,744,000 pounds. The 1908 production, in comparison with the five year average production, shows a decrease of nearly 15 per cent.

STEPHEN F. KETRAN
Interior Wood.. Work..
Makes a Specialty of Fitting Up Cigar Stores
Bank, Church, Office, Store Fixtures and Special Cabinet Work
1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made
Save the **White Rolls Cigarette** Coupons
They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash
And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.
WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.
Ware-Kramer Tobacco Co.
NORFOLK, VA.
ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

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BREMER BROS.

119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

121 North Third Street
PHILADELPHIA

Importer of SUMATRA and HAVANA
Dealer in all kinds of SEED LEAF

Tobacco

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

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Write for Prices.

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DEALERS AND PACKERS OF

Domestic Leaf Tobacco of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

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Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

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L. B. CARLE & SON

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Packer of and Dealer in

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Tobacco Bought and Packed on Commission

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L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of **HAVANA**, 123 North Third Street PHILADELPHIA

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ
VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box

Somewhat Quieter in the Havana Leaf Market.

But the Presence of Many Northern Buyers Tends to Give Activity to the Leaf Business. Havana Dealers are Doing All in Their Power to Meet the Desires of the Visitors. Supplies of Remedios and Partido Leaf are Growing Smaller.

Special Correspondence of The Tobacco World.)

Havana, Cuba, December 11, 1908.

In volume business has been somewhat quieter, although as there are enough buyers from the North still in town, sufficient activity has prevailed, and if very large transactions have been few, enough smaller sales have taken place, which were well distributed among our local dealers. The latter have done everything in their power to facilitate business by meeting the views of our American visitors, as they know well enough by this time that without stretching some points and keeping the buyers satisfied the latter will not be able to meet the fierce competition which is now raging in the United States, and also in order to create a wider demand again for our Cuban tobacco, which received a setback through high prices, a faulty leaf crop in 1907, and by the widespread effects of the late panic.

While the Remedios leaf is disappearing at a good gait from our market, and there is not much left over from the Partido crop either, Vuelta Abajo, on the other hand, remains still in good supply, and one dealer estimated that there are still some 35,000 bales left over from the 1907 growth in first hands here. This is a rather deplorable state of things, as the profits on the handling of the 1908 crop were by no means adequate to compensate the holders for the tremendous losses sustained during the previous and this year on their stocks of old tobacco. However, these adverse circumstances will occur and reoccur in a given period of time, and cannot be avoided in the career of any merchant.

Prospects of the new crop are still in doubt, as there is a complaint of drought in many sections and rain is badly needed to further the growth of the young plants. Here in Havana a good norther yesterday gave us a rainfall for several hours, and if the same has extended to the country it will prove a Godsend to many farmers, but usually the northerly rains do not extend to more than the northern coast line and sometimes to the middle of the island, while the southerly sections as a rule do not participate in such showers. The northwest showers are also feared by the vegueros, when the plants have reached a good height, as it is claimed that owing to the wide expanse of sea (in the Mexican Gulf) and the velocity of the wind some particles of salt become mixed with the rain water, and thus do more harm than good to the plants. Whether this is really a scientific fact or simply a superstition is questionable, because otherwise the same theory would hold good with the southerly rainstorms, as they sweep over the wide expanse of the Carribean Sea, and yet the planters claim they are invariably more beneficial to the plants.

Sales

during the week amounted in round numbers to 6,000 bales, divided among Vuelta Abajo 1,000, Partido 700 and Remedios 4,300 bales.

American buyers purchased 3 400 bales, exporters for Europe 1,700 and local consumption 900 bales.

The exports of leaf tobacco from Havana during the past week were:

To the United States	4,112 bales
To Europe	1,737 "
To South America	115 "
Total	5,964 "

Buyers Come and Go.

Arrivals:—Charles Crawford, of Dohan & Taitt, Joseph Hollard, of Hollard & Co., Leopold Loeb, of Leopold Loeb & Co. and the Loeb-Nunez Havana Co., John Kolb, of Theobald & Oppenheimer Co., A. Loeb, of Karl Straus & Co., and Louis Bythiner, of Philadelphia; Richard Sichel, of B. Rosenbluth, and Ernest Ellinger, of Ernest Ellinger &

SYLVESTER & STERN

SUCCESSORS TO
LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA
Monte 56

NEW YORK
165 Front Street

PLANTATIONS and ESCOJIDAS:

In	VUELTA ABAJO	at	PUERTA de GOLPE
"	PARTIDOS	"	SANTIAGO de las VEGAS
"	REMEDIOS	"	SANTA CLARA
"	"	"	QUINTA CAMAJUANI
"	"	"	SANCTI SPIRITUS

Factory Vegas a Specialty

CARDENAS y CIA.

Almacen de Tabaco en Rama

Specialty: VUELTA ABAJO and ARTEMISA

126 Amistad St.

Cable Address: "Nasdecar." HABANA, CUBA

HEINRICH NEUBERGER

Leaf Tobacco Merchant

HAVANA, CUBA: Manrique 126

NEW YORK: 145 Water Street

BREMEN, GERMANY

H. UPMANN & CO., HAVANA, CUBA

INDEPENDENT MANUFACTURERS OF THE CELEBRATED

H. UPMANN CIGARS

H. UPMANN HABANA

BANKERS SHIPPERS AND COMMISSION MERCHANTS

ESTABLISHED 1844

CHAS. LANDAU, 82 Wall St., New York; Board of Trade Building, Montreal

SOLE REPRESENTATIVE OF H. UPMANN BRAND FOR UNITED STATES AND CANADA

Rz. BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ **B. DIAZ & CO.** R. RODRIGUEZ

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

G. Jorge Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street. HAVANA

PABLO PEREZ CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" **HAVANA, CUBA**

J. H. CAYRO & SON

Dealers in Leaf Tobacco

Specialty: **Vuelta Abajo** and **Partido**

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75 Zanja Street

Cable: REFORM **Habana, Cuba**

JOSE F. ROCHA

Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

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Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 98

ERNEST ELLINGER & CO. *Office, Nos. 87-89 Pine Street*

Importers of HAVANA TOBACCO *New York*

Co., New York; Antonio F. Rico, of A. F. Rico & Co., Boston; E. J. Stachelberg, of M. Stachelberg & Co., and H. Esberg, of Esberg-Gunst Co., Tampa.

Returned:—Antonio Allones, of Allones & Co., Havana.

Departures:—Felix Eckerson and A. Loeb, for Philadelphia; Leonard Greenhall, Sidney Rothschild and Alfred Mayer, for New York; Wm. Presnail for Hamilton, Ont; Wm. J. Lightbourne, for Key West.

Havana Cigar Manufacturers

are making the best of the prevailing circumstances, and as regular orders are coming in all the time, they are working to some extent. The cigars made from the 1908 crop are giving satisfaction, and repeat orders are arriving even from Germany, which of late, owing to an expected change of the tariff, was rather reluctant to do anything. After the turn of the year a good lively demand is looked for from all quarters of the world.

H. Upmann & Co. shipped 450,000 cigars during the past week.

Sol cannot complain, as Behrens & Co. still have enough orders on hand to be filled and are also receiving fresh calls for their Sol and Luis Marx brands from all parts of the globe.

Buying, Selling and Other Notes of Interest.

Philadelphia was well represented in our market last week, as the buyers from the City of Brotherly Love were in the majority. They predominated not only in numbers, but also as regards the importance of their purchases of leaf, compared with other cities of the United States.

Sobrinos de A. Gonzalez sold 1,000 bales of all kinds of tobacco during the past week.

Felix Eckerson is reported to have purchased 1,500 bales of Remedios.

Rodriguez Bautista & Co. were sellers to the extent of 600 bales of Vuelta Abajo and Remedios to local manufacturers and northern buyers.

John Kolb has operated already to the tune of 1,000 bales of leaf, and has not finished his operations for the Theobald & Oppenheimer Co.

A. M. Calzada & Co. disposed of 450 bales of Remedios and Vuelta Abajo during the last eight days, while during the past fortnight their books show transactions of almost 1,000 bales. Don Antonio left for a trip to Santa Clara Province to superintend the finishing of their escojidas.

Charles Crawford has made some fair sized purchases already, and is holding options upon some large lots besides, which may be consummated during this week, for Dohan & Taitt.

Suarez Hnos. closed out 300 bales of Remedios and Vuelta Abajo.

Wm. Presnail is reported to have purchased between 2,000 and 2,500 bales of leaf tobacco for The Tucker Mfg. Co., of Hamilton, Ont., and left well satisfied, per steamer Havana, for his northern home.

Charles Blasco was a seller last week of 400 bales consigned to him, besides being a liberal buyer for several customers of his.

J. F. Berndes & Co. shipped 695 bales of leaf tobacco to Europe last week.

Jose F. Rocha sold 300 bales of Vuelta Abajo and Partido.

G. Rossin and M. Fleisham made some important purchases for S. Rossin & Sons.

Muniz Hnos. & Co. disposed of 200 bales of Remedios and Vuelta Abajo.

H. Upmann & Co. shipped 504 bales of leaf tobacco to their customers.

Cardenas & Co. closed out 200 bales of Vuelta Abajo and Remedios during the past eight days.

H. Neuberger shipped 379 bales of tobacco to Bremen last week.

Sylvester & Stern have engaged Don Juan de la Puente for the coming year as their buyer of Vuelta Abajo. He is known as one of the best judges of this class of tobacco.

Leopold Loeb, President of the Loeb-Nunez Havana Co., made some large sales of leaf, although your correspondent could not get further particulars in time for this letter.

Louis Bythiner, the well known broker of Philadelphia, has been hard at work here.

R. Sichel is, as usual, going very carefully over our market, and while he has made some purchases, he is only a trifle apart on some big vegas.

RECEIPTS FROM THE COUNTRY.

	Week ending Dec. 12 Bales	Since Jan. 1 Bales
Vuelta Abajo	1,536	255,364
Semi Vuelta	569	22,768
Partido	183	38,465
Matanzas	—	443
Remedios & S. Clara	3,969	192 571
Santiago de Cuba	220	11,531
Total	6,477	521,142

Cleansing of Tobacco.

NEW ENGLISH MACHINE FOR STEMMING AND BRUSHING.

Following his discussion of the necessity for a better cleaning of sand from tobacco, Consul J. Perry Worden, of Bristol, England, reports that an ingenious machine is actually being perfected for this purpose, and that it is expected to do just what has long been required. He describes it as follows:

The machine, which occupies a floor space of only 5 by 2 feet, and is driven by only a nominal power, is said to be so simple in design that it can be operated by unskilled girls after a few minutes instructions, and can stem and thoroughly clean, with two such operators, 500 pounds of leaf per day. The stemming by the machine is much better than is possible to do by hand, no leaves being torn in the process, and all wrinkles in the laminæ being straightened out, thereby facilitating the drying and packing, and adding appreciably to the commercial value of the tobacco.

A substantial increase is also effected in the percentage of the yield of strips, by reason of the clean cutting out of the stem, which prevents a particle of leaf adhering thereto. When cleaning alone is desired, the cutter may be detached and the output much increased, as less care is required to feed the leaves into the machine. The cleaning device consists of a series of rotary brushes, mounted to rotate at an angle corresponding with the angle of the veins in a tobacco leaf. These engage the leaf on both sides simultaneously, and as each pair of brushes has relatively higher speed the brushing effect on the leaves is graduated, and the bruising or tearing of the laminæ of even the most tender leaves is prevented, while the sand and dust are removed most effectually, and deposited in the receiver.

In the argument for some such device as this, to cleanse sand from tobacco, it is said that the difference in the keeping qualities of clean and dirty tobaccos is very great; clean tobacco improves and acquires a much more mellow flavor, but dirty tobacco mildews, and very heavy losses are sustained by both shippers and importers.

CABLE ADDRESS "CALDA" TELEPHONE 602-L

A. M. CALZADA & CO.

PACKERS AND DEALERS IN

LEAF TOBACCO

CODE USED A.B.C. 4TH AND 5TH EDITION.

OFFICE & WAREHOUSE MONTE 156

P.O. Box 595 HAVANA, CUBA

CHARLES BLASCO

Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." **Habana, Cuba**

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

Especialidad en Tabaco de Santa Clara de Primera Clase

Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street **Post Office Box 77**

HABANA

Arthur Hagen & Co.

151 North Third Street

Philadelphia

Extend the Compliments of the Season to all their friends and patrons, and wish them

A Merry Christmas

and

A Happy, Prosperous

New Year

CHRISTMAS DAY is drawing near—
Cheerful greetings fill the air;
We wish our friends, in every line,
A happy year through Nineteen-Nine.

THE LOCAL TOBACCO NEWS

The Philadelphia Leaf Trade.

During the past week business among the leaf tobacco dealers has not been at all bad, in fact a goodly amount of tobacco was purchased, and the only regret is that the bulk of it was sold for future delivery and consequently does not augment the actual trading for the present fiscal year. However, there is some consolation to be taken from the fact that manufacturers are laying in a little more stock for early in the new year, and it is regarded as an indication that they feel confident that trade conditions with them will show some greater improvement in the new year. There was little specializing in any particular type of goods.

With the Manufacturers.

There are a few manufacturers in this city who will be able to sum up the result of the year's business with some degree of pride, while again, some others do not feel specially jubilant at what the figures are liable to relate. Nevertheless, the trade this year has not experienced as many failures, and thus there will be less to charge off to profit and loss account from that cause, than during some previous years. The inventory season has already been commenced at a number of factories, and salesmen are all homeward bound, if, indeed, they are not already there. It is expected that they will start out again probably a little earlier than the usual time. There is but a short holiday lapse expected this year.

Leopold Loeb Returns.

After spending a short time in Havana, Leopold Loeb, President of the Loeb-Nunez Havana Co., returned to this city last Saturday. Mr. Loeb had gone to Cuba for a special trip to inspect the firm's holdings and to confer with his associates there on several important matters. He is well pleased with the progress of business on the island, and states that their holdings this year are among the most desirable they have had in a long time.

Mr Burghard's Bereavement.

Sympathy is being expressed for Mr. George Burghard, a well known and one of the most highly respected leaf tobacco dealers in this city, who has suffered the loss of Mrs. Burghard, who had been ill only a short time. We join with the community in extending condolence.

Pushing the Counsellor Cigar.

Some very energetic work has been done lately on the "Counsellor" five cent cigars of Allen R. Cressman's Sons. Although the goods, as was stated a couple of weeks ago in these columns, are on sale at hundreds of stores throughout the city, the work of a still further exploitation is being pushed forward. Vice-President Jos. F. Gallager, of the firm is directing the force of local representatives which is headed by J. W. Levy, a well known salesman, and whose principal assistants are Fred. E. and Saml. J. Brown, also well known in the local trade. This trio is a strong combination, and the results of their efforts are plainly in evidence.

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PHILADELPHIA, DECEMBER 23, 1908

Hipple Bros. Importing Havana.

Hipple Bros. & Co., of 231 Arch street, Philadelphia, have engaged in the importation of Havana Tobacco. Chas. Hipple, of the firm, recently returned from a trip to Cuba where he personally made selections of a goodly supply of Havana tobacco, which includes Vuelta Abajo, Partidos, Remedios and Santa Clara leaf. Mr. Hipple states that he considers his selections to be among the finest that were grown in Cuba this year, and that they are in a position to offer their goods at a price that will meet with favor everywhere.

The firm of Hipple Bros. & Co. consists of Chas. and Fred. Hipple and Warren P. Gotwals. The Hipple brothers were raised in the leaf tobacco growing section of Lancaster County, Pa., and coming to this city in 1889 they engaged in the leaf tobacco business at Ninth and Oxford streets. A few years later they removed to the leaf tobacco district of the city, and about two years ago admitted Mr. Gotwals to an interest in the business. Their business has grown steadily from the beginning. They are not only engaged in doing a general jobbing business in leaf tobacco, but are also packers of Pennsylvania leaf, and now that they are also engaged in the direct importation of Havana, it is altogether likely to place them another step in advance.

For some years past they have been located at their present headquarters at 231 Arch street.

Krull's New Home.

Last week Chas. A. Krull, a popular cigar and tobacco jobber of this city, took possession of a new store at 1226 Arch street, and which will hereafter be the home of the Krull cigar, a 5 cent cigar which was introduced in this market only a few years ago, but which in point of sale has grown to very satisfactory proportions.

The business conducted by Mr. Krull is one of the oldest in the city having been established many years ago by Mr. Krull's father, and whom Chas. A. Krull succeeded. For a number of years past Mr. Krull has been operating along very conservative lines, and his main place has been at 1924 Oxford street. The business was growing steadily, until the facilities at that place long ago became really too limited and a change was then desirable, but it was not finally decided upon until quite recently, as announced a few weeks ago in these columns. One reason for the prolonged delay in securing a new store was that no place entirely suitable in all respects seemed to be available.

The present building is a large four story brick structure, with all the modern conveniences, and which has excellent depth and width, good light and a spacious basement.

The premises have been stocked with a new and fresh line of everything, and a full assortment is being carried. More attention will now be given to the pipe trade than formerly, because of the ample room for carrying a larger and more select stock. But above all, there will be no let up in the exploitation of the Krull cigar. Of course that is only one of a number of brands that are handled and which are of Mr. Krull's manufacture, but it is now a strong leader in the five cent variety, and Mr. Krull is determined that it shall be pushed still further ahead, if quality, and all that makes for a good article, can be depended upon to help to accomplish an even larger trade. Mr. Krull has factories at Quakertown and Akron, Pa., which are being conducted under his special direction. He will be pleased to have all his friends call on him at the new store, and for the convenience of his many old patrons he will also continue the old store at 1924 Oxford, where the trade can still get supplies if they find it more convenient than the new address.

Fred. Sonntag Commits Suicide.

Frederick Sonntag a well known cigar and tobacco dealer at 156 North Second street, committed suicide on Tuesday morning by hanging himself in a rear room of his store at the above address. That he had carefully planned for this rash act is evidenced by the fact that he placed an open bottle of chloroform around his neck in such a way that the fumes could reach his nose. He had tied dumb bells to his feet as weights. He was found suspended by a rope fastened to the rafters.

Mr. Sonntag had been engaged in the business for 21 years, and was thought to be doing a quiet but profitable trade, but for five years past he is said to have not been enjoying really good health, and to that is really ascribed the unfortunate end. He was unmarried and lived with his father and three brothers at 5042 Cedar avenue.

Arthur Hagen & Co.'s Good Year.

Arthur Hagen & Co., the well known tobacco and cigarette handlers of this city, will celebrate the closing of a very satisfactory year's business, notwithstanding that the beginning was not so illustrious. Fortunately they had secured several very desirable accounts and by reason of which their sales for 1908 were brought up to the usual standard, if, in fact, they will not be found to have even eclipsed former excellent records.

They are specially pleased with the progress that has been shown with the products of the Ware-Kramer Tobacco Co., and they extend due credit to that firm for the uniform assistance and hearty co-operation with them in the successful exploitation of that firm's goods in this section. The White Rolls cigarettes have become one of the largest sellers in this State. The Lynnhaven (a Turkish cigarette) was launched later in the year, but the results thus far obtained are also highly encouraging, and at the present writing they are showing steady increase. Zona, the latest product from the Ware-Kramer factory, is also a Turkish product, and each package is contained in parchment. They are most attractively put up, and caught on right from the start in a way that bespeaks their instantaneous success.

The Booker Tobacco Co. account has also been a source of a large volume of business in their respective products, and it has been the means of swelling the year's business of Arthur Hagen & Co. to the immense proportions which it shows, and there are still several days during which some additional business will undoubtedly be done.

All in all, Arthur Hagen & Co. can justly feel proud of the success of 1908 so far as they are concerned.

Visitors in Town

Chas. F. Brandfass, of the Brandfass Tobacco Co., of Wheeling, W. Va., was a visitor in this city last week, enroute to Atlantic City, where he will spend several weeks in company with Mrs. Brandfass.

E. Gonzalez, of E. Gonzalez & Co., 192 Front street, New York, and of the firm of Gonzalez y Hermanos, of Havana, Cuba, was a visitor here last week in company with Mr. Gonzalez of Havana. They were showing a line of Havana tobaccos of their own packings.

FIFTY YEARS A SALESMAN.

J. Pierce Flowers Celebrates His 50th Anniversary as a Knight of the Grip.

J. Pierce Flowers, who is well known to every tobacco jobber in the Middle Atlantic States, in celebrating his fiftieth anniversary as a traveling salesman, and is fully deserving of the many congratulations which his friends are showering upon him.

Mr. Flowers began his commercial career fifty years ago at Columbus, Ohio, and became subsequently a member of the wholesale grocery firm of Ulrick, Bell & Co., which firm now is known as Ulrick & Clesp. While in that connection Mr. Flowers became somewhat familiar with the tobacco business, which was one of the regular departments of the house.

In 1896 he disposed of his interest in the grocery firm, and coming East he engaged with the Lovell & Buffington Tobacco Co., of Covington, Ky., as manager of the Eastern Department, which included the States of Pennsylvania, New Jersey, Delaware and Maryland, which position he holds to this day.

He is a member of the Columbus Commercial Travelers Association, and is one of the oldest members of the United Commercial Travelers of America, being a member of Council No. 1. He is also a member of the G. A. R. and other organizations, in all of which he has always taken an active interest.

In the tobacco trade Mr. Flowers' friends are numbered by the score. A man of sterling integrity, he is always on the alert for his customers' interests. He is regarded as the dean of the traveling fraternity in the tobacco trade.

Although he is no longer a young man, and has just recovered from an illness which kept him confined to his home for months, he is again actively pursuing his business. In fact he is deeply interested in the success of a new brand of goods which his house is placing on the market under the name of Lucky Curve, a cut plug tobacco. Other brands of the Lovell & Buffington Tobacco Co. are so well known to the trade that no mention is needed in this instance.

Mr. Flowers has been a resident of Philadelphia since 1896, excepting during a few of the summer months, which he usually spends at a beautiful summer home at Langhorne.

FLORIDA WRAPPER CONSUMPTION

Reaches Immense Proportions Among Pennsylvania Manufacturers.

Lancaster, Pa., Dec. 21.

In last week's correspondence we referred briefly to the activity of Florida houses in placing their new lines of tobacco in this section. It has been learned this week that Taussig & Co., who have their headquarters in Chicago and New York, and are among the pioneers of the Florida industry, with plantations at Quincy, Fla., and warehouses at Quincy and Havana, Fla., have been very active in this section, where they have been meeting with good success in placing their new goods through the efforts of the well known tobacco firm of John F. Heiland & Co. This firm secured the selling agency for Taussig & Co. for Pennsylvania some time ago, and we are informed that they have already sold a number of large lots of goods.

John F. Heiland & Co. are a regular commission brokerage house in leaf tobacco, and they already represent such well known packing firms as Geo. H. Rumrill, of Janesville, Wis., Miami Valley Leaf Tobacco Co., Dayton, O., Krohn Tobacco Co., North Bloomfield, Conn., and in addition they are constantly in close touch with all the principal packers, importers, etc., as well as being the local representatives of Taussig & Co. in Florida tobaccos. By this means they have constantly to offer to their trade a full line and large assortment of all classes and types of both domestic and imported goods, and from first hands. I am permitted to say that they claim to have a full line of Sumatra and Havana tobaccos at all times.

Having thus made sure of the proper source of adequate supplies they naturally began catering for the trade of the largest manufacturers, as well as taking proper care of the small but desirable trade. The head of the firm, John F. Heiland, has had an experience in the tobacco trade extending over a period of 38 years, during which time he has been a buyer in the field, a packer in the warehouse, and a salesman of experience on the road. Certainly no better qualification can be desired. Mr. Heiland is very ably assisted by his son, Raymond A. Heiland, who under his father's instructions has also become a tobacco man of recognized ability, and is possessed of more than ordinary activity in his chosen occupation. Young Heiland has taken a special interest in Florida, Sumatra and Havana tobacco.

It is desired that the writer should give due credit to Harry Bacharach, manager of the New York office of Taussig & Co., for helping the firm of John F. Heiland & Co. make the notable success of the Florida tobacco business which the firm has achieved, as Mr. Bacharach has in several instances visited the firm and aided in closing important transactions for large lots.

In speaking of the utility of Florida tobacco to the Pennsylvania cigar manufacturers Mr. Heiland said he attributed the more extensive use of Florida tobacco this year partly to the fact that as Connecticut did not show the large proportion of fine wrapper of the 1907 crop, and little prospect of a betterment from the 1908 crop, manufacturers of cigars in this section soon saw the desirability of adopting more freely the use of the Florida wrapper, in good fine light colors, and the abundance of that type of leaf in the 1908 crop enables them to secure a satisfactory wrapper at a reasonable cost.

TRADE MARKS REGISTERED

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is **$1** for each Trade Mark.

For Searching a title which does not result in registration, **25** cents.

For Transferring and Publishing Transfer of Registration, **50** cents.

For issuing Duplicate Certificate, **50**c.

Applicants should be careful to fully specify the use of desired Trade Mark.

BRIDGE OF GOLD. 16,772
For cigars. Registered December 15, 1908, at 9 a m, by Geo. W. Snyder, Forksville, Pa.

LONDON COURT. 16,773
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 15, 1908, at 9 a m, by American Lithographic Co., New York.

THREE CENT TOM. 16,774
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 15, 1908, at 9 a m., by Wm. A. Strauss, Cleveland, O.

GRIN AND WIN. 16,775
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 15, 1908, at 9 a m, by Wm. A. Strauss, Cleveland, O.

KEL-LE-KO. 16,776
For cigars, cigarettes and cheroots. Registered December 15, 1908, at 9 a m, by El Draco Cigar Mfg. Co., Philadelphia.

COURT CAFE. 16,777.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 16, 1908, at 9 a m, by Fisher & Yglesia, New York.

EL LAURO. 16,778
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 16, 1908, by American Lithographic Co., New York. A re-registration.

SMOKERS' CLUB. 16,779
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 16, 1908, at 9 a m, by American Lithographic Co., New York.

BALL GAME. 16,780
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 16, 1908, at 9 a m, by American Lithographic Co., New York.

THE 5ct. DUTCH. 16,781
For cigars. Registered December 16, 1908, at 9 a m, by John P. Snader and John Burkholder, Akron, Pa.

BON GO. 16,782
For cigars Registered December 16, 1908, at 9 a m, by S. Stern, Philadelphia.

TSAVANA 16 783
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 16, 1908, at 9 a m, by Kreuger & Braun, New York.

CLOTHCRAFT. 16 784
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 16, 1908, at 9 a m, by Central Lithographing Co., Cleveland, O.

F. E HOWE'S CHELSEA 5. 16 785
For cigars, cigarettes, chewing and smoking tobacco. Registered December 17, 1908, at 9 a m, by F. E. Howe, Boston, Mass.

ESTA SI. 16,786
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 17, 1908, at 9 a. m, by S. Perez & Bro., Tampa., Fla.

BROTHERS OF P. O. S. of A. 16,787
For cigars. Registered December 18 1908, at 9 a m, by John P. Snader and John Burkholder, Akron, Pa.

OPTIMISTIC CLUB OF AMERICA. 16,788
For cigars. Registered December 19, 1908, at 9 a m, by Carl Upmann, New York.

OXFORD BLUES. 16,789
For cigars. Registered December 16, 1908, at 9 a m, by Carl Upmann, New York.

PARK HEIGHTS. 16,790
For cigars. Registered December 16, 1908, at 9 a m, by Dickler Bros., Baltimore, Md.

MT. WASHINGTON. 16,791
For cigars. Registered December 19, 1908, at 9 a m, by Dickler Bros., Baltimore, Md.

W. P. M. 16,792
For cigars, cigarettes and cheroots. Registered December 21, 1908, at 9 a m, by Hilbronner & Jacobs, Philadelphia.

J. P. S. HAVANAS. 16,793
For cigars. Registered December 21, 1908, at 9 a m, by John P. Snader, Akron, Pa.

EL DAVO. 16,794
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 21, 1908, at 9 a m, by A. E. Davis, Detroit, Mich.

A. 528 16,795
For cigars. Registered December 21, 1908, at 9 a m, by J. Altschuler, Boston, Mass.

STEINER'S BIG HAVANAS. 16,796
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 22, 1908, at 9 a m, by Central Lithographing Co., Cleveland, O.

LIVE WIRE. 16,797
For cigars. Registered December 22, 1908, at 9 a m, by A. P. Snader & Co., Ephrata, Pa.

MOONSOON. 16 798
For cigars. Registered December 22, 1908, at 9 a m, by A. P. Snader & Co., Ephrata, Pa.

MALAY. 16,799
For cigars. Registered December 22, 1908, at 9 a m, by A. P. Snader & Co., Ephrata, Pa.

SATIS. 16,800
For cigars. Registered December 22, 1908, at 9 a m, by A. P. Snader & Co., Ephrata, Pa.

MAIL MAN. 16,801
For cigars, cigarettes and cheroots. Registered December 22, 1908, at 9 a m, by A. P. Snader & Co., Ephrata, Pa.

ALASKA-YUKON-PACIFIC SPECIALS. 16,802
For cigars. Registered December 22, 1908, at 9 a m, by Arguelles y Ca, Ybor City, Tampa, Fla.

NO PRINTER'S INK, NO STYLE, JUST QUALITY. 16,803
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 23, 1908, at 9 a m, by Heineman Bros., Baltimore, Md.

QUEEN OF CUBA. 16,804
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 23, 1908, at 9 a m, by Swisher Bros., Newark, O.

D. W. KINGMAN. 16,805
For cigars cigarettes and cheroots. Registered December 23, 1908, at 9 a m, by M. Gartenzaum, New York.

OUR MARTYRS. 16,806
For cigars, cigarettes and cheroots. Registered December 23, 1908, at 9 a m, by Jos. M. Bartkowiak, Chicago, Ill.

Not Eligible.

Ballaster, The Albright, J. H. A., Creation, Three Cent Fare, Patriot, Rambler, Mt. Royal, Token, Alaskan, Anti-Trust, All Nations Welcome, Commonweal, Visitor, Power, La Vogue, El Moro, El Moro de Venecia, Vista Del Mar, Enrico Caruso, Walbrook, Ike Marvel, Donald G. Mitchell, El Cid, Wasco, Prior, Five Points, Tiger Cigar Clippings, Giralda, Crusader, Mazeppa, Dudley Smokers, De Luxe, Christy, Ki Ki, Noxall, Palo Alto, Cash, Credit, Le Villi, Lord Minto, La Madera, La Redo, Spike, Jack O'Lanterr, Crescent Club, Swastika, LaDerzador, LaCava, Alhambra, Drusilla, Sybilla, Flavilla, Favorite Seal, Darndifino, Ozello, El Prominente, Lunch Box, Red Head, Red Arrow, Saxon, Fair Lillian, Alderman, Allavana, Star Smokers, Hindu, Hindoo, Genius, Surety, Mandalay, Havana Primes, Havana Firsts, First Hands, Malacca, Jasmine, Tidal Wave, Letter Carrier, Cuban Prince, Pal of Cuba, Palm of Havana, The Only Cuban, New Discovery.

Transferred.

ROY THOMPSON. 15,694
For cigars, cigarettes and cheroots. Registered June 9, 1908, by Heywood, Strasser & Voigt Lithographing Co., New York, was transferred to The Merchants Cigar Box Co., Dallastown, Pa., on December 22, 1908.

PINKERTON CO. LOSES SUIT.

Verdict Secured by Former Buyer in a Tobacco Deal.

Greenville, O., Dec. 17.

Arguments in the case of H. E. Heller, local tobacco buyer, vs. the Pinkerton Tobacco Co. were concluded by attorneys in Common Pleas Court Friday evening and Judge Allread dismissed the jury until 8.30 Saturday morning when he delivered his charge

and the jury retired and after deliberating about an hour and a half, returned a verdict for the plaintiff for $675.63 and interest from January 24, 1907.

The trouble grew out of a tobacco deal, and Heller sued the Pinkerton Co. for $675 63 and 6 per cent. interest from January 24, 1907.

The case was bitterly contested and had been on trial the major portion of the week, and many witnesses were summoned.

The plaintiff was represented by Trainor & Trainor, and the Tobacco Co. by Robeson & Yount.

How the New Package was Made to Go with the Trade

Had we or had we not made a mistake in our new marketing plan?

I was inclined to think we had. For when as up-to-date a dealer as Fred Henley turned down a proposition cold—picked its weak points off-hand—refused to buy and gave reasons, there must be something the matter with the scheme.

This was the situation.

It was the second year of the "package" regime. The Uneeda people had led off a year before with their plan of putting up crackers in a neat, patent, dust-and-moisture-proof package. They having a good plan to begin with, and plenty of money with which to push it, had made a big success. This campaign had set some smaller manufacturers to thinking—our house was one which did not come in competition with the cracker people and we decided to try the package route to the consumer's pocketbook. We did not have the money to conduct an extensive advertising campaign to create a demand, and would have to depend upon the dealer to push our product in the new form—to educate the consumer, in other words.

In the enthusiasm of working out our new marketing plan we did not overlook this point, but we minimized it considerably, looking as we did for the hearty co operation of the dealer. We put our time and energy on packages, costs, products. The most thought was expended on how much to charge for the package. Should we put one-half, two-thirds, three-fourths or seven-eighths as many goods in a package as the consumer could get in bulk for the same money? This question finally decided, I went out on the road to try out the new marketing scheme. (This has been a cardinal rule with our firm, either my partner or I take out a new line, so as to get the "feel" of the territory as near as possible. Then when our traveling men go out, we know the problems they are up against.)

Fred Henley was one of our best customers, quick to see a sales point—one of the "livest" dealers on our books. He had no sooner looked over our new line than he said, decidedly, "That line won't sell. The consumer won't take it. You have simply put up the same goods in packages and are charging a good, stiff price for the package, that's all. The customer is going to see right through your scheme, stick up his nose and walk out without buying."

"But the customer wants the best and is willing to pay extra for it," I answered him. "And a fine package tends to impress upon him that the article is good—better than if he buys the same in bulk—"

But there was no convincing him. It looked bad. He was a dealer; and such was the dealer's viewpoint. I went back to the hotel, selected a bright, sunny spot on the porch, drew up my chair to the railing and settled down to a long think. Two hours of undisturbed physical inertia and mental gymnastics left me still in doubt. It seemed all right, yet—

In this state of mind, heavy with an unsolved problem, I strolled back to Henley's store.

"Come back to sell me some fancy packages?" challenged Henley as I sauntered in.

"No, indeed," I retorted, "I'm waiting for important mail, and this isn't a bad place to loaf; it's so quiet-like."

Henley laughed pleasantly and went into his office; I strolled over to the cigar counter and chatted idly with the clerk.

"Give me a cigar," I finally said, as I started to leave.

"Suppose you want the boss's brand," said he, reaching for a gaudy box, resting in state in the "ten-cent" corner of the case.

I nodded, and he handed me a maduro in the perfecto shape, bearing a heavily embossed gilt band. They were fifteen cents straight. Giving the clerk one, I took three.

"Give me the rest of the dollar in those five-centers there," I said, indicating a cigar of the same color and shape as the fifteen cent smokes I had just bought.

The clerk complied. I stood looking at them as though dazed. There, properly worked out, was the entire idea—the pivotal talking point on which our sales campaign could be swung.

* * *

That evening Henley was my guest at the hotel for supper. Business was never mentioned except incidentally. When we finished dessert we adjourned to the porch for our smoke.

As soon as we were comfortably seated, with the air of one who has something choice to offer, I produced my cigar case. Henley loved a good smoke; his pose of anticipation showed that, as he took one of the cigars. They were maduro in color; perfecto in shape. Each was carefully wrapped in the best gold foil. A gorgeous gold band fitted each taper waist. Finally, the end to be lighted was tipped with scented beeswax. "To keep out the dust," I explained, as he looked at me inquiringly.

We lit up; chatted; smoked thoughtfully.

"Get me a box or two of these cigars," said Henley.

"They come high," I said, "and you've often told me that you don't accept presents from the firms from whom you buy."

"Bill 'em to me; I'll be glad to pay for 'em. Best cigar I ever smoked. Must have cost a quarter apiece—but they're worth it." I turned and faced him impressively.

"Fred Henley," I said, "that cigar you're smoking I bought this afternoon at your own cigar counter, for a nickel. I added the wrapper and band and beeswax—put the goods in a fancy package, in other words—and now you offer me—unsolicited—five times as much as it cost, all because of the way it's put up. Now if you are willing to pay five hundred per cent. more for a staple because it's well packed, won't the average consumer pay twenty-five per cent. more for my line, for identically the same reason?"

"You win," said Henley, after a short pause. "And if you're going to talk business at a gentleman's party, suppose you send me a good big order of your stuff. That line of argument will sell it—packages and all."—System

The Smokes of 1908.

They had dined sumptuously in the garden of the Bellevue-Stratford, and taken the elevator to the roof, where they settled with a sigh of supreme content into two big easy chairs in the Solarium. Then the man called an attendant.

"You will please bring me," he said, "the largest and best cigar that you have."

The waiter bowed.

"And," chimed in the lady, "haven't you some nice little cigarettes for me?"

The waiter bowed again, and disappeared.

Both got just a little more than they bargained for. The waiter returned bearing two boxes. One was a long, narrow one, of cedar, with a piano finish. The other was a tiny affair, pale blue, with padded top—about as big as a postage stamp case.

Raising the hinged lid of the cedar box, the waiter displayed a cigar that made the customer gasp. It was of the finest tobacco, a little over an inch thick, and exactly eighteen inches long. The price was $7.

The cigarettes, a novelty from Paris, were about as thick as a match, and not much more than half as long. Each was gold tipped.

"It is just a dear," said the delighted lady, as she lighted the tiny thing and took a puff. There were ten in the box, and the price was twenty-five cents.

"I'll keep this," said the man, referring to the cigar, "and smoke it some time between here and Liverpool. It will take that long. In the meantime, let me have the best you have in the way of a cigarette for the present. But bring me a man's size."

He was furnished with a gold-tipped roll of tobacco, ten to the box, price $1, and proceeded to enjoy his smoke.

"What this country needs," he remarked between puffs, "is a cigarette that one can light while motoring. The United States has not produced such a necessity."

"But Paris has," said the waiter, quickly. And in a few minutes he produced a box of them. Like the small ones and the large ones, they were gold tipped. On the side of the box is a preparation similar to that on a box of safety matches, and in the end of each cigarette was a sort of fuse.

"You just scratch the end of the cigarette on the box, as you would a match," said the waiter, "and then smoke."

There are other novelties in the way of "smokes" this season, and the old joke of "a box of cigars, one in a box," is a dead one. Such cigars can be had at from $1 each up to the $7 aristocrat reposing in his cedar chest.

Cigarettes may be had in all sorts of sizes and in all sorts of boxes. Some of the latter are as gorgeous as some candy boxes. Others are variously tipped with colored silks to match miladi's gown. The latter, however, are not exactly new.

Wishing You All

A Merry Christmas

and

A Happy New Year

EMIL BERGER
TOBACCO
COMPANY

We want every cigar manufacturer in the United States to send us samples of their Cuttings, Scraps, Siftings & Dust, stating quantity they have on hand and their lowest net cash price. Please put your name on the samples. Until then, we remain,

Yours, very truly,

Emil Berger Tobacco Co.

127 East Twenty-third St.

New York

W. A. LAHR

Wholesale Cigar Manufacturer

Red Lion, Penna.

Get our prices, and make a fair comparison with those of other factories.

Correspondence Invited with the Wholesale and Jobbing Trade.

Samples Free to Responsible Houses.

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IMPORTERS OF
Havana and Sumatra
PACKERS OF
Seed Leaf Tobacco
and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
Hinsdale Smith & Co.
Importers of SUMATRA and HAVANA and Packers of CONNECTICUT LEAF **Tobacco**
125 Maiden Lane
NEW YORK
ESTABLISHED 1840 CABLE: "NARGIL"

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183 Water St.
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Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, December 22.

New York Leaf Market.

Business in the leaf tobacco market was surprisingly active during the past week, one which is generally expected to develop little of interest. Of course, the transactions consummated were principally for delivery to be made after the new year, yet it has some significance. It is generally taken as an indication that manufacturers are fully expecting business to start out after the New Year with more vim than was the case at the beginning of 1908, and they have therefore sought to be in a position to take full advantage of it. This activity was not confined alone to the market in this city, but reports from Lancaster, Pa., and other centers also show that there was unusual activity there recently, which, altogether may be safely regarded as an indication that prices of the raw material are not likely to recede much, but if anything, will probably show some advance. Nor were the selections made confined to any particular type of goods.

Sumatra has also participated in a more lively market during the past week, and a considerable quantity of leaf changed hands. The importations this year were not only smaller than for some time past, but the prevailing prices, in comparison with several years previous, were moderately reasonable, and these prices might be affected noticeably if the cigar industry should take a marked turn in improvement generally.

No sales of special importance in Havana tobacco have been reported. There are still present in Cuba a large number of buyers, and considerable activity prevails there.

• • •

The Cigar Manufacturers.

Conditions among the cigar manufacturers are not particularly flourishing just now, yet a steady gain is noticeable, and a fairly satisfactory year will be closed with some of the leading manufacturers. They are not expecting a great deal of business now for a few weeks, and therefore will not feel at all disappointed if things do not become more active until after New Year, but so far as can be ascertained the opinion is pretty general that after that date all will be participating in a better demand for goods of standard make.

• • •

In the Retail Trade.

Naturally there was a somewhat better business done by the retailers during the past week, but the usual holiday rush was not in evidence. Dealers seem fairly content with being busier than they had been for many weeks. In the down town shopping districts in particular the impetus is more fully felt than in the residential sections. A better box trade among dealers in the financial district is a reminder to them that the holiday season is once more at hand.

• • •

Khedivial Co. Loses Suit.

The suit of A. D. Scholz against the Khedivial Co., which was tried in the City Court some days ago, resulted in a verdict for Scholz, who had brought action against the defendant company on a charge of breach of contract. The verdict was for $529 and costs, but the attorney for the Khedivial Co. says that the case will be carried to a higher court.

• • •

Death of Antonio Lopez.

Antonio Lopez, who conducted a cigar factory at 202 East Fifty-ninth street, died at his home, 7 West Sixty-third street, last week, at the age of 39. His operations were on a modest scale, but he had a number of friends in the trade. He was born in Spain, and leaves a widow, two sons and one daughter.

• • •

Burglarizing Leaf Houses.

Robberies still continue in the leaf market. Not only have the thieves broken into leaf houses and cigar factories, but they have also started in to rob letter boxes. One day last week, five minutes after the letter carrier had delivered the mail at 206 Pearl street, every letter box was tampered with and the mail extracted.

Kohn & Ruthenberg, leaf dealers of 173 Pearl street, reported to the police that thieves had entered their premises and stolen three bales of tobacco. This time the police did clever detective work and not only did they have the bales in their possession inside of twenty-four hours, but they also had the thieves and the receiver of the goods.

• • •

Cigar Salesman Bankrupt.

Morris S. Levy, a cigar salesman of 25 West Forty-fourth street, has filed a petition in bankruptcy, with liabilities of $716 and assets of $3 cash. The creditors are the American Cigar Company, $566, for goods sold to him and overdrawn salary; Louis M. Kronheim, $150 for furniture, and Samuel Davis & Co., for an overdrawn salary account, amount unknown.

• • •

Trade Notes.

M. Oppenheimer, leaf dealer of 191 Pearl street, has notified the trade that he has engaged J. Mayorja, who was formerly with the Bedell Leaf Tobacco Co., to represent his house on the road. Mr. Mayorja takes the place of the late Theodore Beckhardt.

S. A. Frank, of Boston, is expected in New York this week, to spend the holidays.

A new incorporation is Heller Bros., with a capital of $2,000. The company is to deal in cigars and liquors. The incorporators are Michael Heller, Mendel Heller and Ida Heller, all of 84 Eldridge street, New York.

A wash woman who was cleaning out the offices of Joseph S. Gans & Co., 150 Water street, last Saturday morning, suddenly became ill and expired before a physician could be called. No one appeared to know her name or address and her body was removed to the morgue.

Max Mendelsohn & Son, the new leaf dealers at 126 Water street, report business as pretty good considering the times and the short period they have been in business. They are direct importers of Sumatra and Havana, besides being packers of domestic leaf, and have always on hand a large supply of both.

Ben. Loewenthal, son of A. L. Loewenthal, leaf dealer and packer, 144 Water street, expects to make his first road trip after the first of the year. He has the good wishes of an army of friends in the leaf market.

Excitement in Florida Tobacco.

In a special announcement in this week's issue of The Tobacco World, by the Wilson Tobacco Co., of Quincy, Fla., that firm says "Great Excitement." Of course, they mean that there is great excitement in Florida tobacco, and then they qualify the assertion by adding that it is "Because Florida Wrappers are Best, and manufacturers have found it out."

That seems plausible to us, and we must admit that from our positive knowledge there is a big lot of Florida tobacco now being bought for use during the on coming year. Certainly if the manufacturer had not recognized some merit in the goods he would not buy that class of leaf.

The Wilson Tobacco Co. are growers and packers of Florida leaf, and they claim that their present offerings of tobacco are "elastic, light in color and perfect in burn." All of those are essential qualities. And they have it in all grades, too, they say. Further particulars can be had by addressing the Wilson Tobacco Co., Quincy, Fla.

—Orders for over a million cigars to be delivered before Christmas, which were received a short time ago, gave a fresh impetus to the cigar trade in the Perkiomen Valley, Pa., where cigar making is the chief industry.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

Wm. Penn
Ten Cent Cigar

Good Thru and Thru
Theobald & Oppenheimer Co.
Makers
Philadelphia

The Largest and Most Modern Cigar Factory in the World

New Factory Building of S. R. Moss Cigar Co., Lancaster, Pa.

¶ A Cigar Different from All Others

The Prefect
The Highest Grade Five-Cent Straight Cigar Ever Made

The Little Minister
Has the **Largest** Sale of any Five-Cent Cigar

Our **John Adams** Seed and Havana and **Flor de Moss** Havana Cigars outsell all others, being strictly of the Highest Quality.

S. R. Moss Cigar Co.
Lancaster, Pa.

Our Capacity for Manufacturing Cigar Boxes Is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

FRANCE'S TOBACCO PROFIT.

A statement of the result of the operations of the French tobacco monopoly, recently filed shows that the French nation last year consumed $100,000,000 worth of tobacco, from which the Government derived a profit of $75,000,000.

TARIFF CONFERENCE POSSIBLE.

A movement for the holding of a national conference at Indianapolis, about February 1, for the consideration of the tariff question was started at Indianapolis, recently. It is stated that such a course is approved by President Roosevelt. A special object is the creation of a permanent and scientific method of dealing with tariff problems.

SPECIAL NOTICES.

(12½ cents per line, 8 point measure)

SALESMAN, thirty-six years of age, many years experience selling staple and new brands of tobaccos, will take New England agency for manufacturer of union-made plug, plug cut, cigarettes, etc. Can give best references as to ability and industry. Would be pleased to hear from manufacturers desirous of creating a demand for their goods in New England. Address P. O. Box 26, Back Bay, Boston, Mass. 23:

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7-22tf

FOR SALE—A good two-story brick leaf tobacco warehouse, located in one of the best cigar tobacco producing districts in the Miami Valley. For particulars, address H. P. Smith, Lewisburg, Preble county, O. 11-25t

I am in the market for Job Lots of Little Cigars, Plug, Long Cut, and Cut Plug Tobaccos in any quantity. If you have anything on hand that isn't moving, write Chas. Schavrien, 204 W. 20th street, New York City. 11-4n

The SELF-LIGHTING MATCH SAFE is a cheap, unique and useful advertising novelty. Your ad. on both sides. You need it in your business. Write for samples. Van Wert Novelty Company, Van Wert, O. 12-23a

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

FOR SALE at a sacrifice—Platform Scale; will weigh up to 1,000 pounds. A. D. Killheffer, Millersville, Pa. 23h

GUARANTEED Havana Scraps—45c. Pandoz, 1536 3d Ave., New York. 2r

American Cigar Brokers

Office & Sample Rooms, 12th St. & Columbia Ave.

PHILADELPHIA

SOLE AGENTS For the Sale of ***La Cialenita Porto Rico Cigars***

In the States of Pennsylvania, New Jersey, Delaware and Maryland, and in the Western States

La Cialenita Cigars are put up in six sizes, and in quality are unsurpassed.
Equal to any, and better than many, Key West Cigars.
☞ JOBBING ACCOUNTS ONLY SOLICITED.

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc

Factory: LANCASTER, PA.

HOLIDAY TRADE IN BOSTON.

Busy Jobbers Report Trade Better than that of Holiday Season of Last Year.

[Boston Bureau "The Tobacco World" 212 Hanover Street]

Boston, Mass., Dec. 21

The retail trade has been very fair this week. Jobbers have been very busy and many claim this year's business will show a greater increase than the past year. The holiday season in Boston is of short duration, as Christmas is the final day of it, while in other parts of the country the holiday season generally ends on New Year, and in Boston New Year's Day is not largely celebrated.

Our retailers have been more particular this year in their window displays, and on going the rounds of the trade one can see some pretty nice results. As is the usual custom, meerschaum pipes are very much in demand, and the prices asked are much higher this year, owing to the big advance in the raw material.

Many of the leading Turkish cigarette manufacturers did not make up the usual fancy packages of fiftieths and hundredths as in past seasons. About the only one I have noticed in stores was the Milo, and it is a very neat affair; the box containing 100 of the various sizes of the Milo brand.

E. J. Mulligan—Menashi-Khoury Co.—put in a strenuous day Saturday dressing the window at Tom Charak's in Cambridge. The job took about 15 hours and Mr. Mulligan did it full justice. The display represented a scene in the Alps in the winter time, and all views were painted by Mr. Mulligan himself. In the background the Menashi cigarette boxes was conspicuously arranged and the "adv" is attracting much attention from passersby.

The grand opening of the new cigar and tobacco store of Julius O. Cohen, on Bowdoin Square, took place Saturday night. Mr. Cohen deserves a lot of credit for the general fine appearance of the new store. The fixtures are all brand new and made to suit the taste of Mr. Cohen. Everything is neatly arranged, and on inspection one can see that no expense was spared in fitting up the place. The store is well stocked with cigars, pipes, etc., of the highest grade, and Julius says he is well satisfied so far and is there to stay. Julius carries with him the best wishes of his many friends in his latest venture and I expect to see things hum before long in Bowdoin Square. Louis Miller has been engaged to assist Mr. Cohen in conducting the store, and from his past experience in the cigar line he will doubtless prove to be a valuable adjunct.

O. W. Altgeld—Shinasi Bros.—was in Boston this week and took a number of big orders for Naturals and Prettiest. Shinasi Bros.' Royal, the 20 cent package, is improving in sales in this vicinity. Much bill board advertising is doing it a lot of good.

The opening at the Hotel Napoli took place last Monday evening and there was a crowd of salesmen and friends present who helped to celebrate the event. Among the members of the trade present were Ben Lett, Myer Geretsky and N. E. Nichols.

Rumor has it that Posner, the School street gents' furnisher, is about to enlarge, and that he has leased the cigar store of S. Schroyer—the 5 mile cigar store—also the corner store in which is located the City Hall Pharmacy. Both these stores have been doing an excellent cigar trade, and if this rumor proves correct the School street branch of the United Cigar Stores Co. will probably reap the benefit of the change.

Julius Weiss—Kaufman Bros. & Bondy—is calling on the trade with samples, and reports business very good for this time of the year.

Jack Warsowe—Khedivial Co.—has been working Lynn for the past week and found good business there. The Alma cigarettes in cases are moving nicely now, owing to the holiday season.

Charley Ellis—Nestor-Gianaclis Co.—has just returned from his Southern trip. He appears well satisfied with the amount of business he did on the trip. The Boston factory is exceedingly busy and working to its capacity. This has been a good year for the Nestor concern.

S. H. Kitsis—Turco-American Tobacco Co.—is going to New York next week to visit the factory.

Sam Rosenthal, of Rosenthal Bros., and S. A. Frank are both going to New York next week on a business and pleasure trip combined. Ben Ali.

—It has been announced at Louisville, Ky., that Edward J. Foree, former President of the Foree Tobacco Company, died of pneumonia recently at the Hotel Burgundy, Paris, France, after an illness of three days. Mr. Foree was in his sixty-fifth year.

Michael Hose A. F. Brillhart

Dallas Cigar Co.
Manufacturers of **CIGARS** & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

H. F. KOHLER
Nashville, Pa.
Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
For Wholesale and Jobbing Trade
Correspondence with Responsible Houses Invited

CIGAR RIBBONS

Manufacturers of
Bindings, Galloons,
Taffetas, Satin and Gros Grain

Largest Assortment of **Plain and Fancy Ribbons**

Write for Sample Card and Price List to Department W

WM. WICKE RIBBON CO.

36 East Twenty-Second St., NEW YORK

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa

WOLF BROS.

Manufacturers of an Exclusive line of

NICKEL GOODS

Which can be recommended for Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

Red Lion, Pa.

LOUIS E. NEUMAN & Co.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

LANCASTER TOBACCO NOTES.

Good Buying Reported by the Leaf Men. Growers Talk on Tariff Revision. Ninth District Manufacturers Led in 1907.

Lancaster, Pa., Dec. 21.

There was more business done by the leaf tobacco trade here during the past ten days than for some time past, and probably a couple of thousand cases changed hands. Nor was the business confined to local houses, either. Western manufacturers, Baltimore and New York houses, and local manufacturing concerns were among the parties who participated in the trade movements. The goods sold were principally of the 1907 crops, and a number of houses shared in the business. Among the largest of the sales made was a lot of 600 cases sold by John D. Skiles to Bondy & Lederer, New York; Siesel & Tole sold 100 cases, a major portion of which went to Baltimore; A. B. Hess sold 425 cases to Western trade; Baker & Landis, of Lititz, sold 400 cases to Root & Baker, of Landisville; Keller Bros., of Lititz, sold 200 cases to C. H. Spitzner & Son, of New York, and A. B. Groff, of New Holland, sold 175 cases of his packing of the 1907 crop. In addition to these transactions there was also reported a fair jobbing trade to local cigar manufacturers.

There was not so much activity in the field during the past week, nor was there as much tobacco bought, but yet the prices were not materially changed. However, the lull, which may last until after the holidays, may do the trade good. By that time the tobacco will no doubt have been nearly all stripped from the stalks and buyers can see it to better advantage than now.

The meeting of the Lancaster County Tobacco Growers' Association which was held here last Monday proved quite an interesting event, and all owing to the agitation of a tariff revision. That the Lancaster County Tobacco Growers' Association does not favor any reduction of the duty on leaf tobacco was evident soon after the meeting opened. In short, it was gathered from some remarks that were made, that the tobacco growers are afraid of President-elect W. H. Taft, on account of his Philippine policy. That they entertain fear is evidenced further by a resolution which was adopted, and which reads as follows:

"Resolved, That the tobacco growers of Lancaster county hereby protest against the importation into this country of any tobacco and cigars from the Philippine islands free of duty, and hereby request our Congressman to use every effort before the Ways and Means Committee to prevent the passage of a law that would be detrimental to the tobacco interests of Pennsylvania."

Afterward it was also decided to send the resolution to Pennsylvania Senators.

Ninth District cigar manufacturers will no doubt be highly interested in noting that during the year 1907 there were manufactured in this district a total of 837,091,088 cigars The production of the First District, which includes Philadelphia, was 659,302,855. This places the output of the Ninth District ahead of the First District for the year 1907 just 41,788,233.

During that year there was in operation in this district 2,134 cigar factories and also 90 tobacco factories. There was made during that year 379,781 pounds of scrap. Tobacco manufacturers used in their production during that year, 15,532 pounds of licorice and 24,224 pounds of sugar. Their product amounted to 4[illegible]3,207 pounds.

At this writing the cigar manufacturers are not busy in comparison with what they experienced two years ago, when a few weeks before Christmas holidays they were not able to fill their orders in time to have the goods reach the destination; but it is not likely that many people will be disappointed this year because they did not get their goods in time.

John F. Schnupp, a member of the leaf tobacco trade of this city, was married on Thursday last to Miss Frances Mae Essig, daughter of J. Fred. Essig, a real estate dealer of Lititz.

Martin Kinports, of Ephrata, is making improvements to the cigar factory at Schoeneck, which he will place in first-class condition and operate more extensively than heretofore.

YORK MEN WILL CELEBRATE

Even though Business in '08 was Not Gratifying. Hope for Better Times in 1909.

York, Pa., Dec. 21.

Notwithstanding that the present year will not show the satisfactory results which the several years previous showed, the trade will make merry this week anyway, and hope for better things during the coming year. Lately there has been some business for all in the trade, but the volume so far as cigar manufacturers are concerned is nothing like the usual holiday rush. Cigarmakers did not fare so well either, because they did not have the overtime to make, and which in other years was a means of swelling their incomes to a considerable extent.

The leaf trade has been doing some business lately, but quite a few orders which have been booked are for later delivery.

There are a few manufacturers in this county who have been doing quite an active business during the past few weeks, but in number such factories can be easily counted on one's finger ends. It would seem, however, that those factories which are catering to a class of trade requiring a better grade of goods are faring best this year, and the manufacturers of cheaper goods have been harder hit, and may be said to have had a sluggish business throughout the entire year.

The new leaf tobacco house of H. G. Blasser & Co. will start out rather auspiciously after New Year. Mr.

Telephone Call, 432—B
Office and Warehouse:
FLORIN, PA.
Located on Main Line of Pennsylvania R. R.

E. L. NISSLY & CO.

Growers and Packers of

Fine Cigar Leaf Tobacco

Fine B's and Tops Our Specialty

Critical Buyers always find it a pleasure to look over our Samples

Samples cheerfully submitted upon request

P. O. Box 96

B. F. Hoffman — N. R. Hoffman

Buy Penna. Broad Leaf B's

Direct from Packers

HOFFMAN BROS.
Growers and Packers
BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 1906 1907} Crops

Samples gladly submitted on application

H. H. MILLER

Light Connecticut Wrappers and Seconds
Fine Georgia and Florida Sumatra
IMPORTED SUMATRA AND HAVANA
AND MUCH
Fine Binder and Filler Stock
327 and 329 North Queen Street
LANCASTER, PA.

B. F. GOOD & CO.

PACKERS and DEALERS in **Leaf Tobacco**
Nos. 49 and 51 West James Street
Lancaster, Pa.

MILTON H. RANCK
Packer of
Penna. Broad Leaf
Dealer in All Grades of
Domestic Cigar Leaf Tobaccos
201 & 203 N. Duke Street
LANCASTER, PA.

J. K. LEAMAN

Packer of and Dealer in

LEAF TOBACCO

142 North Market St.
United 'Phones *LANCASTER, PA.*

CHAS. J. LEDERMAN

Packer of and Dealer in
All Kinds of Domestic Leaf Tobacco
York State, Connecticut and Pennsylvania a Specialty
32 and 34 East Chestnut Street, *LANCASTER, PA.*

J. W. BRENNEMAN

Packer and Dealer in
Leaf Tobacco
Packing House, Millersville, Pa.
Office and Salesrooms,
110 and 112 West Walnut St.
LANCASTER, PA. United Phones

TRUMAN D. SHERTZER

Dealer in
Leaf Tobaccos
and Manufacturer of
Scrap Filler for Cigar Manufacturing
Warehouses: LANCASTER and RED LION, PA.
MAIN OFFICE: **Lancaster, Pa.**

N. D. ALEXANDER, Packer of and Dealer in LEAF TOBACCO
Jobber in Sumatra, Florida Sumatra and Havana
413 to 423 North Water St. **Lancaster, Pa.**

GEO. SCHLEGEL

138 & 140 CENTRE ST.
NEW YORK.

MANUFACTURER OF ALL KINDS OF

CIGAR BOX LABELS
AND TRIMMINGS.

PHILADELPHIA OFFICE, 573 BOURSE BLDG.
H. S. SPRINGER, MGR.

CHICAGO, 56 5TH AVE.
E. E. THATCHER, MGR.

SAN FRANCISCO, 320 SANSOME ST.
L. S. SCHOENFELD, MGR.

Capacity 25,000 per day — Telegraph—YORK, PA.

La Imperial Cigar Factory

J. F. SECHRIST, Proprietor

Manufacturer of **FINE CIGARS**

Holtz, Pa.

LEONA BLAND

Pretty Bessie
York Nick . . .
Best Known .
} 5c.

TWO CRACKER JACKS---2 for 5 Cents.

OAK MOUNTAIN BOUQUET BOSTON BEAUTIES PURO PORTO RICO CROOKS

Correspondence with the Wholesale and Jobbing Trade Only Invited

The Moehle Lithographic Company
Clarendon Road & East 37th St. Brooklyn, N.Y.
Branch Office,
171 East Randolph St. Chicago Ill.
Cigar Labels, Bands & Trimmings.

CIGAR MOLDS

Highest Grade Mold at Lowest Price.
Write for Catalogue of 1,500 Shapes.

The American Cigar Mold Co.

1931--1935 Western Ave., and
1201--1209 Dayton Street,
CINCINNATI, OHIO.

Blasser and Mr. Granat will both be on the road to a large extent, and that will leave Mr. Darron to look after the office routine, a kind of work he has been doing for a number of years. Mr. Blasser, we understand, will continue the territo y which he has been visiting regularly for the past five or six years, and which will take him as far West as Cincinnati. Mr. Granat will look after his many friends in this State and also West and East.

The Dallastown branch factory of the United Cigar Manufacturers' Co. had a larger force of cigarmakers at work recen ly than they were ever before known to have. About 165 cigarmakers, and 60 packers, strippers, etc., makes up a total roll of 225 hands for that factory.

Lou Kline, who is associated with A. F. Fix in the cigar business at Dallastown, was recently laid up at the York Hospital with a severe attack of the grip, but soon resumed work. Mr. Kline is the general traveling representative of the firm and visits his trade at regular periods.

W. A. Lehr, manufacturer at Red Lion, has lately had quite a good business. In fact he has commenced the erection of a large new factory on West Broad street, in the rear of his home.

Wolf Bros., also of Red Lion, will build a large factory on Pine street, and as soon as the new building can be completed they will take possession, as they are in need of increased facilities for handling a growing trade.

The building at present occupied by Wolf Bros. will be taken, as soon as it is vacated by the present occupants, by Chas. F. Laucks, who is at present in the grocery business, but who proposes closing out that business to enter the cigar manufacturing trade.

J. E. Detweiler, a well known cigar box manufacturer of Red Lion, recently visited New York city.

H. F. Kohler, of Nashville, is having a big holiday trade in the immediate surroundings, from the West, and from several New England States.

Death of Chas. H. Watkins.

Chas. H. Watkins, of the well known stogie manufacturing firm of M. Marsh & Son, Wheeling, W. Va., died at his home in that city recently at the age of 66 years.

He was one of the best known men in Wheeling, was connected with many of the leading institutions, and a most useful and public spirited man whose loss will be keenly felt by that entire community.

Mr. Watkins became engaged in the stogie business with M. Marsh & Sons in May, 1899, and continued with that connection until the time of his death.

—The Pacific Coast Cigar Co., of Seattle, Wash., was recently organized with a capital of $100,000 by Fred. W. Merrill and Frank D. Merrill.

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

NEW YORK
CHICAGO
ST. LOUIS

STOKHUYZEN & BROM
Sworn Tobacco Brokers
Office and Sample Rooms:
Nos. 84—86 (Opposite Frascati),
AMSTERDAM, HOLLAND.

NIENHUYS & HESTERMAN
Sworn Tobacco Brokers
Brokers to the Deli Maatschappy
AMSTERDAM, HOLLAND
Office and Sample Rooms:
87 Rokin & 100 Nes, opposite Frascati

Color and Cancelling Stamps
Lead Seals and Stencils
QUAKER CITY
STENCIL and STAMP WORKS
Incorporated
234 Arch St., Philadelphia

E. S. SECHRIST,
Dallastown, Pa.
Manufacturer of
Fine and Common **Cigars**
Established 1890
Capacity, 20,000 per Day

Bear Bros.

Manufacturers of
FINE CIGARS
R. F. D. No. 8, YORK, PA.
A specialty of Private Brands for the Wholesale and Jobbing Trades
Correspondence solicited
Samples on application
Brands: *The* Bear, *The* Cub, Essie, and Matthew Carey

W. R. DAUGHERTY & BRO.

Dallastown, Pa.
Manufacturers of
Fine Domestic Cigars
Highest Quality Finest Packages
Wholesale and Jobbing Trade only
Correspondence with Active Houses Invited

Cigars of Quality Sell and Repeat.

Try
THE DOCTOR
5c. Cigar
WALTER S. BARE,
Lititz, Penna.
Maker of
High Grade Cigars Exclusively.

Established 1895 Telephone Connection
T. L. ADAIR
Manufacturer of
Fine Cigars
Red Lion, Pa.
Special Lines for the Jobbing Trade

H. G. BARNHART
Cigar Manufacturer
Springvale, Pa.
One of Our Leading Brands:
Cuban Duchess
Only High Grade Tobacco Used
Cigars always duplicate

..Any Flavor You Need..
We'll Turn Out in Our Laboratory Under Our Guarantee. We'll Make Your Troubles Ours.
Acme Extract & Chemical Works
E. G. ECKERT, Proprietor. Hanover, Pa.

GEO. W. PARR
Manufacturer of
Fine Cigars
Littlestown, Pa.

MAKER OF
Fernside and Lord Wharton
Five Cent Goods
Sold to the Jobbing Trade only.
Correspondence invited

C. E. MATTINGLY & CO.

Manufacturers of
High Grade
Union Made
5c. Cigars
FOR THE
Wholesale Trade Only
Union Chief
Supreme Union

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R. E. JACOBY

Wholesale Manufacturer of
Strictly Uniform Quality of
High Grade
Seed and Havana
Cigars

Rothsville, Pa.
Correspondence with the Wholesale and Jobbing Trade Invited

Established 1870 Factory No. 79
S. R. KOCHER
Manufacturer of
Fine Havana Cigars
and Packer of
Leaf Tobacco
WRIGHTSVILLE, PA.

T. A. MYERS & CO.,
CIGAR BOX EDGINGS
YORK, PENN'A.

W. B. HOSTETTER & CO.
Packers and Dealers in
Leaf Tobacco
Rear of 144 West Market Street, on Mason Avenue,
York, Penna.
We Make SCRAP FILLER for Cigar Manufacturers.

The York Tobacco Co.
Packers and Jobbers in
All Grades of
LEAF TOBACCO
Office and Warehouse, 15 East Clark Avenue
Manufacturers of
Cigar Scrap Tobacco
York, Pa.

The Ideal Cigar Made in an Ideal Way

Stephen Day
5c. Brand
Is Strictly Union Made
Ideal Cigar Co.
CENTENNIAL, PA.

The American Tobacco Co.
Boot Jack Plug
Piper Heidsieck Plug
Star Plug
Standard Navy Plug
Planet Plug
Horse Shoe Plug
Spear Head Plug
Climax Plug
Old Kentucky Plug
Jolly Tar Plug
Newsboy Plug
Drummond Natural Leaf Plug
J. T. Plug
Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

Tobacco in Ireland.

After Sir Walter Raleigh brought tobacco to England from America, and taught the court its use, it was found that nowhere in the British Isles could the tobacco plant be grown satisfactorily as in Ireland, where the climate was most favorable for its culture.

During the reign of Charles II., however, it was made a crime to grow tobacco in Ireland, and this prohibition continued until 1799. The state of Ireland in the first quarter of the nineteenth century was not conducive to establishing tobacco farms or any other industry, but despite all these handicaps it got a start, but was again put under imperial ban in 1831.

This prohibition of what might be a profitable industry in Ireland was a part of the settled policy of England to keep the country poor, and incidentally to stop any possible competition with colonial possessions. In 1898, Col. Everard, of County Meath, obtained permission from the Government for a small experiment on his estate in the County Meath, not far from Dublin, which has now grown into a considerable plantation at Randlestown, where tobacco growing is now carried on with most satisfactory results. Col. Everard's experiment has hardly got beyond the experimental stage, but enough has been established to show that the obstacles are mostly financial and not climatic.

It is admitted by everbody that has seen the tobacco grown there that it is possible to grow in Ireland several classes of "merchantable" tobacco which compares most favorably to the Kentucky crops.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The tobacco situation is rather quiet, but we were told in our youth that a stillness of the air betokened the coming of the storm. Well, let her come; we are all ready, and the sooner it comes the sooner we shall know its severity. The forerunners have already reached us, for there have surely been two or three buyers in this neighborhood during the past week, looking. But I have heard of no sales of the '08 crop of tobacco. When asking leave to examine the crop, they considered that they had a perfect right to inquire as to the price the crop was held at, but they drove off saying they intended to come again in a few days. I have not heard of their making a single offer for any crop of 1908. A few sales of 1906 and '07 were made, but, I understand, at a lower price than offered soon after the tobacco was cased, thus losing the interest on the value of the crop.

Our correspondents write:

Montague, Mass.: "Tobacco is all in the bundle. There are several nice crops in town of the Havana seed leaf. We have never grown so fine a crop with its fund of light yellow wrappers as we have on hand now."

Northfield, Mass.: "Tobacco buyers have been in Northfield the past week buying several crops. Pat Coughlin sold for 12c in the bundle; some others at about the same price."

Agawam, Mass.: "One sale of tobacco is all I have heard of at this place, and that was sold early at 15c in bundle. The waiting game is being played and is sure to win unless the tobacco growers combine."

North Hatfield, Mass.: "Two sales occurred lately of old goods: M. J. Halloran, 10 acres of 1906, and price reported to be 22c; the other lot sold by Edward C. Dickinson, 12 acres of 1907, reported at around 18c. Of the 1908, one sale by F. A. and C. H. Crafts of 3 acres at private terms. L. W. Swift has started the smaller part of his sweat room, and expects soon to begin to fill the larger compartment. He has some fine lots that are in the sweat room. Henry Wolfram has turned the steam into his sweat room."—American Cultivator.

EDGERTON, WIS.

While there seems to be no organized effort to resume the buying of the new crop, there has been a quiet movement going on productive of some sales. In a few instances former figures have been paid for early lots but the majority of the selling has been done at lower prices ranging from 6 to 8 cents, and altogether amounting to several hundred acres. The deliveries of the early purchases have commenced during the week and as a general thing the tobacco is coming in very good packing condition. The United people have received nearly 200 acres at Edgerton and Orfordville, M. L. Carrier several car loads in the Kickapoo valley. Warehouse handling is under way in a few warehouses.

Some movement in old leaf has taken place in the local markets, the most important are the sale of the Richard Holton & Co. packing at Whitehall of '06, 543cs, and 105cs of the Campbell & Peterson packing of '06 at Orfordville. W. T. Pomeroy & Co. have gathered in about 157cs of export goods from various sources. Will & R. Attlesey sold 38cs of '07 and Sterl Hartzell 7cs at 8¾ cents to McGiffin & Birkenmeyer.

Soft weather has come again, putting the hanging tobacco into case so that growers may resume their stripping if they so desire.

Shipments: 874 cases.—Reporter.

Cuba's Census.

The official census of Cuba will be published in book form within a few days. Among the interesting details seen in proof sheets is the fact that the negro race on the island numbers 609,077, of which 274,382 are fully black and the rest mulattoes. In the black race the women outnumber the men by 25,707, while in the white race there are 115,046 more men than women.

Cuba's total population is 2,048,980, of which 1,829,239 are Cubans, 185,398 Spaniards, 6,713 Americans and the rest Chinese, Africans and other nations.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

J. B. MILLEYSACK
Manufacturer of
Fine Havana Hand-Made CIGARS
No. 821 Lake Street
LANCASTER, PA.
Correspondence with the Jobbing Trade solicited.

ESTABLISHED 1889 INCORPORATED 1902
A. B. HESS CIGAR CO.
SUCCESSORS TO
J. E. Sherts & Co.
LANCASTER, PA.
Manufacturers of
High Grade
Seed and Havana
Cigars

CORRESPONDENCE INVITED FROM RESPONSIBLE HOUSES

H. L. WEAVER Factory 3935 E. E. WEAVER
WEAVER & BRO.
Manufacturers of Cigars For Jobbing Trade Only
For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
TERRE HILL, PA.

W. H. RAAB & SONS,
MANUFACTURERS OF
High Grade Cigars.
LA CUBANA CIGAR FACTORY No 463
CAPACITY 75,000 PER DAY
ESTABLISHED 1871.
DALLASTOWN, PA.

American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
Manufactured by
Himmelberger & Noll, ROBESONIA, PA.

The Gilt Edge
Cigar Box Factory
CIGAR BOXES
SHIPPING CASES
LABELS
EDGINGS
RIBBONS
J. FRANK BOWMAN
Cigar Manufacturers' SUPPLIES
of All Kinds
515---517 North Cherry St.
LANCASTER, PA.
Daily Capacity: Five Thousand Boxes

OLDEST MANUFACTURERS OF
PEACH and PRUNE FLAVORS
Also of the
World Renowned and Non-Evaporating
SPANISH BETUNS
Cigar and Tobacco Flavors, Sweeteners, etc.
Write for Free Samples and Particulars
Guaranteed to be the Strongest and Best
Established 1855
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312-316 E. 23RD ST.
SAMPLES & PRICES FURNISHED UPON APPLICATION
IN STOCK AND TO ORDER
Krueger & Braun
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CIGAR LABELS AND BANDS

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SKETCHES & QUOTATIONS FURNISHED.
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CIGAR BOXES

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YORK, PA.

CIGAR BOX LUMBER

Wm. STEINER, SONS & COMPANY
Lithographers
257 to 265 West 17th Street, NEW YORK
SPECIALTIES
CIGAR LABELS ADVERTISING NOVELTIES
IMPORTED AND DOMESTIC BANDS

NEW ORLEANS. SAN FRANCISCO.
CIGAR LABELS
American Lithographic Co.
NEW YORK.
CHICAGO. CINCINNATI.

Established 1877 New Factory 1904

H. W. HEFFENER
Howard and Boundary Aves.
YORK, PA.

Steam Cigar Box Manufacturer

DEALER IN
CIGAR BOX LUMBER, LABELS, RIBBONS,
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Special Designs
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Parmenter Wax-Lined
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Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U.S.A.
Sole Owners and Manufacturers.

ADEN BUSER Manufacturer of
Dealer in
LUMBER
LABELS
EDGING
ETC.
Cigar Boxes and Cases
R. F. D. No. 3
YORK, PENNA.

INLAND CITY CIGAR BOX CO.
Manufacturers of
Cigar Boxes and Shipping Cases
Dealers in
Labels, Ribbons, Edgings
716—728 N. Christian St. LANCASTER, PA.

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For All Kinds of Products Requiring Baling
TOBACCO STEMS, PAPER, COTTON, Etc.

Specially Constructed
Presses
FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

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238 Arch Street, Philadelphia.
TELEPHONE 1561
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Lancaster, Pa.
JOBBER and DEALER in PRODUCTS of
American Tobacco Co.
American Cigar Co. American Stogie Co
Luhrman & Wilburn Tobacco Co.
Blackwell Durham Tobacco Co.
Spalding & Merrick Tobacco Co.
IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

—Established 1834—
WM. F. COMLY & SON
Auctioneers and Commission Merchants
27 South Second Street
PHILADELPHIA
Regular Weekly Sales Every Thursday
Cigars, Tobacco, Smokers' Articles
Special Sales of Leaf Tobacco
Consignments Solicited Advances Made
Settlements Made on Day of Sale

Brilliant as Diamonds
Fragrant as Roses
Good as Government Bonds
ARE THE CIGARS of the following Registered Brands

"BRILLIANT STAR"	Clear Havana	10c.
"S. B."	Seed and Havana	5c.
"KATHLEEN O'NEIL"		5c.
"VUELTA SPRIGS"	The Mellow Cigar	5c.

These Brands Sell on Merit and Constantly Repeat. Try Them and Judge for Yourself Why This Factory Never Shuts Down . .

STAUFFER BROS. MFG. CO.
NEW HOLLAND PA.

Acme Extract and Chemical Works,
Manufacturers and Importers of
Havana Cigar Flavors, Casing Wines, Gums, Extracts, Betunes, Sweetenings and Specialties for All Kinds of Tobaccos.
E. G. ECKERT, Proprietor. Hanover, Pa.

For Sale by All Dealers

VIRGINIA

PERIQUE

MIXTURE
The AMERICAN TOBACCO CO., NEW YORK

Patents Caveats, Trade Marks, Design-Patents, Copyrights, etc.
Correspondence Solicited
JOHN A. SAUL
Le Droit Building, WASHINGTON, D. C.

For Genuine Sawed Cedar Cigar Boxes, go to
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.
Established 1880

PORTUONDO

Juan F. Portuondo founded our business in the year 1869.

Since then, our labels and trademarks have been copied a score of times.

For the last sixteen years we have been almost constantly in Court defending our goods against simulation.

On June 23, 1908, the Supreme Court of Pennsylvania, which is the court of last resort in that State, handed down an opinion which put a stop to the last counterfeit of our goods.

Imitation, after all, is the sincerest flattery. While we feel highly flattered by all this imitation, we cannot permit it We owe the public as well as ourselves an obligation—an obligation to see that they get nothing but the same good old Portuondo cigar that they have been smoking by the million since 1869—almost forty years now.

When a brand stands unbroken from Maine to California for forty years, there must be something in it.

We merely wish to add that any gentleman who makes unauthorized use of the name "Portuondo" is hunting trouble.

We are the only concern entitled to use the name

PORTUONDO

Juan F. Portuondo Cigar Manufacturing Company

1110—1116 Sansom Street, Philadelphia, Pa.

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Thimbles made to order to fit any desired shape of cigar head

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SUMATRA TOBACCO

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Samples gladly submitted on application

Importations Over 5,000 Bales Annually

H. DUYS & CO.

No. 170 Water Street, NEW YORK

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FLORIDA TOBACCOS

Write for Samples

SCHROEDER & ARGUIMBAU

178 Water Street, New York

Heywood, Strasser & Voigt Litho. Co.

155 to 161 Leonard Street, New York

Manufacturers of Cigar Box Labels, Bands & Trimmings

Sketches of Original Designs, with Excellent Titles, sent upon request.
Imported Cigar Bands—Finest Quality, and sold at prevailing prices.
Send for Sample and Prices of our stock,

IMPORTED GOLD LEAF LABELS—Superior to any in the market.

Western Office---Paul Pierson, Mgr.
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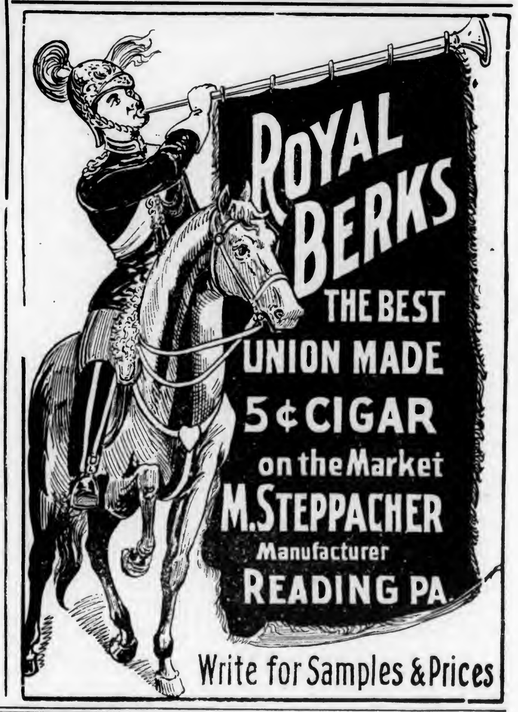

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Manufacturers

615 Market St., Philada.

(NICKELBY, 5c.)

CHALLENGES COMPARISON

White Knight

5-cent Cigar

Made by

Morris D. Neumann & Co.

PHILADELPHIA, PA.

Wanted—CUTTINGS—SCRAPS—SIFTINGS
EMIL BERGER TOBACCO CO.
Tel. 3415 Gramercy 127 East Twenty-third St., NEW YORK

For Sale—CIGAR SCRAPS—Clean and Sound
Write Us for Prices
EMIL BERGER TOBACCO CO., 127 E. 23d St., NEW YORK

THE TOBACCO WORLD

Vol. XXVIII., No. 53 PHILADELPHIA, DEC. 30, 1908 One Dollar the Year

SEEKING CONCERTED ACTION.

Cigar Manufacturers of Troy, N. Y., Want a Reduction on Wrapper Tobacco. Adopt Measures for United Action by the Trade.

Troy, N. Y., Dec. 23.

A meeting of the cigar manufacturers in the city of Troy, N. Y., was called at the Chamber of Commerce rooms in this city, for Thursday, December 17, at 8 p. m. The meeting was called by H. L. Edson, of the firm of Fitzpatrick & Draper, for the purpose of getting concerted action in bringing some pressure to bear on Congress for the reduction of the existing duty on Sumatra wrappers.

After an informal discussion of the above question, it was unanimously resolved that a petition should be signed by all present to be presented to the new Congress as soon as possible after the 4th of March, 1909. Also, each firm represented agreed to send a personal letter to Hon. Sereno E. Payne, Chairman of the Ways and Means Committee, Hon. Wm. H. Draper, Congressman from this district, United States Senators Chauncey M. Depew and Thos. C. Platt. Each gentleman present appointed himself a committee of one to induce all manufacturers who were not present to sign the petition and also to write letters urging the adoption of a lower rate of duty on Sumatra.

Another meeting was called for Thursday evening, January 7, 1909, to take further action in regard to this matter. There is not a doubt in the mind of the writer that by that date every cigar manufacturer in this district will have signed the petition and will have forwarded the letters to the gentlemen mentioned in Washington.

It is the hope of the manufacturers in Troy that every other section of the country will adopt similar methods of bringing pressure to bear in the right quarter to secure this object, in which all cigar manufacturers are so deeply interested.

The following are the resolutions adopted:

"Hon. Sereno E. Payne:

"The undersigned cigar manufacturers of the city of Troy, N. Y., and vicinity, respectfully ask your consideration of the interests of their business in connection with the proposed reduction in the present tariff law.

"The rate of duty especially on Sumatra tobacco, which we are compelled to use in the production of even our cheap goods, is $1.85 per pound, which we consider as burdensome for us and unnecessary for the reasonable protection of the growers of tobacco in this country.

"It is unnecessary for us to state that could we use a domestic tobacco we would be poor business men indeed if we did not do so, that tobacco being much cheaper in price. However, the trade demands cigars wrapped with imported Sumatra wrappers, and we are compelled to use what is demanded of us by the consumer.

"We are of the opinion that the excessive duty on Sumatra should be materially reduced, and we would respectfully request that in the new bill now being prepared by the Ways and Means Committee to be presented for the consideration of the next Congress that Sumatra tobacco have a new rate of $1.00 per pound."

ALABAMA LEAF EXPERIMENTS.

Brewton May be Made Principal U. S. Tobacco Station.

Montgomery, Ala., Dec. 23.

Brewton is to be one of the principal stations for tobacco experimentation in the future, according to word that has just been received from H. T. Galloway, Chief of the United States Bureau of Plant Industry, Washington, D. C. The information was contained in a letter to Hon. O. C. Wiley, Congressman of the Second Alabama District.

This will be gratifying news to the farmers and capitalists of the city of Brewton who have been struggling to prove the tobacco possibilities of that section. Congressman Wiley several days ago urged the importance of expert investigation in and around Brewton. He took it straight to the United States Department of Agriculture with the result of Dr. Galloway's announcement.

The following letter of Congressman Wiley and that of the Chief of the Bureau of Plant Industry tell the story:

"Washington, D. C., Dec. 18., 1908.

"Dear Sir—Herein I beg to hand you copy of a letter from Dr. B. T. Galloway, Chief of the Bureau of Plant Industry, of the Department of Agriculture, showing that the Second District will be furnished with expert tobacco advice. I shall be glad to furnish to persons desiring to experiment with tobacco choice seed and to have their names furnished to the expert, who will advise them as to methods of cultivation, etc.

"Please print this letter and the enclosed copy of the letter from Dr. Galloway in your paper, so that your readers may have this information.

"Your kindness will greatly oblige,
Yours truly, O. C. Wiley."

"United States Department of Agriculture, Bureau of Plant Industry, Office of Chief of Bureau, Washington, D. C., Dec. 14, 1908.

"Hon. Q. C. Wiley, House of Representatives, Washington, D. C.:

"Dear Sir—We have given very careful consideration to the facts which you have laid before us relative to the importance of making Brewton, Ala., one of the important centers of our tobacco investigations in that State. The region certainly looks promising as a tobacco section and we shall do all in our power to assist your people in this matter. We will make Brewton one of our principal stations and arrange to have our experts there as often as may be necessary. We appreciate the importance of what you say relative to co-operation with the State Department of Agriculture and have plans now under consideration with that Department.

"I am returning herewith the correspondence which you left at this office.

Very truly yours,
(Signed) B. T. Galloway,
Chief of Bureau."

The information will be received with much enthusiasm by the growers in Brewton and vicinity.

Victory Tobacco Manufacturing Co., of Buffalo, N. Y., has been incorporated to manufacture tobacco and cigars. Capital stock is $10,000, and the incorporators are Emil Opler, Patrick J. Callahan and John W. Doty, all of Buffalo.

CONNECTICUT EXPERIMENTS

In Tobacco Cultivation During the Past Year.

Suffield, Conn., Dec. 24.

During the past year the Government has been conducting several experiments in tobacco throughout the State and especially in this place. As a result of experiments on improved methods of sterilization of tobacco seed beds, some very destructive diseases have been eliminated. One of the most important discoveries of the year resulted in the control of rootrot in the fields in Suffield and other districts of the Connecticut valley. It has been found that an application of acid phosphate at the rate of 1,000 pounds per acre corrects the alkaline soil conditions in the diseased fields, and it has been proved in extensive field trials that this treatment remedies the abnormal soil conditions brought about by the continued use in large quantities of certain fertilizers and makes it possible to grow normal and profitable crops on the diseased soils. Important work has been continued in the matter of securing cover crops for the tobacco fields during the winter. Several years ago hairy vetch was introduced in this section of the State, and it has been demonstrated that this crop adds about $18 per acre of nitrogen to the soil and its value both as a fertilizer and for improving the humus condition and the physical condition of tobacco lands is estimated to be worth at least $35 an acre. An extensive system of fertilizer experiments has been conducted in a number of locations and on all varieties of soils, and these indicate how readily tobacco soils known to produce about 800 pounds to the acre can be improved so as to produce 1 400 to 1,600 pounds and at a greatly increased profit. At the same time the work has demonstrated the value of rotation and fertilizers in building up and maintaining the land. Fine crops of two and one-half to five tons of hay per acre have been grown in rotation with tobacco and other crops.

PHILIPPINE FREE TRADE

Urged by General Edwards, Chief of Bureau of Insular Affairs.

Complete free trade with the Philippine Islands after April 11, 1909, is practically recommended in the annual report of Brigadier General Clarence R. Edwards, Chief of the Bureau of Insular Affairs, published some days ago.

A reduction of the present duties on tobacco and sugar, it is suggested, would give the moral encouragement of which producers in the islands now stand so seriously in need. The other principal products in the Philippine islands, hemp, copra and rice, have the advantages over sugar of not requiring such enormous capital for development, and of not entering into competition with interests of this country.

SNUFF FACTORY IN MEMPHIS.

Probably be Southern Distributing Point for Amer. Snuff Co.

Memphis, Tenn., Dec. 24.

The American Snuff Company started work yesterday on a four-story concrete building at Keel avenue and Front street, that will cost $75,000, and is to be completed by May 1, 1909.

It is understood that when the building is finished and occupied by a force, made up principally from New York and other Eastern points, where the company has large tobacco interests, Memphis is to become a general distributing point for all of the Southern States.

The new concern will give employment to about 350 people, and is to be running full time early in May.

SMASHED "BREAK" RECORDS.

Burley Leaf from Seven States Sold in One Day.

Louisville, Ky., Dec. 23.

It developed today that on last Thursday all records were broken by the Louisville Tobacco Warehouse Company when Burley tobacco was sold on the local "breaks" from the States of Indiana, Illinois, Wisconsin, Tennessee, Alabama, West Virginia and Kentucky. Heretofore it has happened frequently that different kinds of tobacco were sold on the "breaks" from Kentucky, Tennessee and Indiana, but on the day mentioned bright Burley from seven States was sold. President I. P. Barnard says the record was one that the company never had to its credit before, and probably never will have again.

All the tobacco brought top notch prices. The Alabama grower formerly lived in Woodford county. He put in an acre and a quarter of Burley tobacco and took home with him $400 shining gold dollars for his trouble.

While the sale of Burley tobacco from so many States was noteworthy, it was important for the reason that it demonstrated that Burley can be grown outside of Kentucky. It is claimed that the Indiana, Alabama and Wisconsin Burley could not be distinguished from the Kentucky leaf, and was of as goods quality as can be grown right in the heart of the Blue Grass region.

The sales of tobacco on the local "breaks" are reaching a high water mark when it is remembered that all the Burley tobacco grown in 1908 was produced by independent growers or those not affiliated with the growers' organization. It was said this morning that the local sales for December would approximate 10,000 hogsheads.

New Delaware Tobacco Co.

The American National Tobacco Company, with a capital of $100,000, has been incorporated under the laws of Delaware. The incorporators were James T. McCloskey, Raphael Goodman, William B. Fink, Herman Isaacs and Harry L. Woolf, all of Baltimore, Md.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

J. Vetterlein & Co. Importers of HAVANA and SUMATRA and Packers of DOMESTIC LEAF **Tobacco**

115 Arch Street, Philadelphia

FOUNDED 1855

John T. Dohan — SELECTED D&T VUELTA ABAJO — Wm. H. Dohan

FLOR de D&T

DOHAN & TAITT

Importers of Havana and Sumatra

Packers of Leaf Tobacco — VUELTA ARRIBA — 107 Arch St. PHILADA.

K. STRAUS — A. LOEB

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IMPORTERS OF

301 & 303 North 3rd St.

PHILADELPHIA.

Established 1825

LEWIS BREMER'S SONS

IMPORTERS OF

Havana and Sumatra

AND PACKERS OF

Leaf Tobacco

322 and 324 North Third Street, Philadelphia

Benj. Labe — Jacob Labe — Sidney Labe

BENJ. LABE & SONS

IMPORTERS OF

Sumatra and Havana

Packers and Dealers in Leaf Tobacco

228 North Third St., Philadelphia

Julius Hirschberg & Bro.

Importers of Havana and Sumatra and Packers of Seed Leaf

Tobacco

125 North Third St., Philada.

LEOPOLD LOEB & CO.

Importers of Sumatra and Havana

and Packers of Leaf Tobacco

306 North Third St., Phila.

H. VELENCHIK — S. VELENCHIK

VELENCHIK BROS.

Importers and Dealers in LEAF TOBACCO

Sumatra and Havana

134 N. THIRD ST., PHILADELPHIA

GEO. BURGHARD

Importer of

SUMATRA and HAVANA

and Packer of LEAF TOBACCO

238 North Third Street, Phila.

The Empire Leaf Tobacco Co.,

Importers and Dealers in ALL KINDS OF SEED LEAF, HAVANA and SUMATRA **Tobacco**

118 N. 3d St., Phila.

J. S. BATROFF

224 Arch St., Philadelphia

Broker in LEAF TOBACCO

E. A. CÁLVES & CO. ....IMPORTERS of HAVANA, 123 North Third Street PHILADELPHIA

THE TOBACCO WORLD

Export Stamp Issued by Cuban Independent Cigar Manufacturers

Authorized by the Government of the Republic of Cuba

Either the name of the Manufacturer or that of his Brand will appear printed in the blank space of this Precinta or Stamp.

...IMPORTANT NOTICE...

The above Precinta, or Warranty Stamp, is only used by the members of the Cigar and Cigarette Manufacturers' Union of the Island of Cuba as a guarantee that Cigars, Cigarettes and Cut Tobacco packages which bear these Stamps were made in Cuba by such Independent Manufacturers belonging to the Union.

BE IT KNOWN: That said Guarantee Label only the manufacturers belonging to the Manufacturers' Union have the right to use and to attach on all cigar boxes and other packages of their goods.

COLORS OF THE PRECINTA: Black with pale blue ground; fac simile of the seal of the Presidency of the Republic: dark blue.

RIOT CLAUSE UPHELD

In Tobacco Insurance, by Written Opinion of Judge Evans.

Louisville, Ky., Dec. 24.

The North River and Globe and Rutgers Insurance Companies won a signal victory yesterday in the United States Court when Judge Walter Evans sustained the demurrers in the action of the Luckett-Wake Tobacco Company against them for insurance aggregating $9,000 growing out of losses sustained by fire January 2 and 3, 1908, when the night riders made a raid on Russellville. Judge Evans will give a written judgment in the suit today. The decision of Judge Evans is the upholding of the riot clause in the insurance policies, which protects the insurance companies from paying losses sustained as the result of riots. The plaintiffs contended that the fire was not the result of a riot or uprising of the people in Russellville and that the insurance companies were acquainted with the conditions in the tobacco-growing districts when they issued the policies.

The suits were filed some time ago. The defendants filed answers to the petitions claiming exemption from payment of the policies on the grounds that a riot clause in the policies protected them from such fires as these in which the losses contended for were sustained. On December 10 Judge Evans held that the defense was good. The plaintiffs then filed replies to the answers in which they sought to avoid the riot clause on the following grounds:

First—That at the time of the issuance of the policies the insurance companies knew of the disturbed conditions in the dark tobacco belt district, were familiar with the fact that the owners of the tobacco company were independent growers of tobacco, and that their property was in danger, and notwithstanding these facts, they issued the policies and thereby waived the riot clause.

Second—That the acts of the night riders, as relied upon by the insurance companies, did not constitute a riot.

Third—That the acts of the night riders in destroying the plaintiffs' property was merely an act of private vengeance.

The insurance companies filed demurrers to the replies and arguments were heard by Judge Evans yesterday morning. He held that the replies were not a sufficient defense to the answers of the defendants. The cases will in all probability be appealed to the higher court.

TOBACCO APPEAL DOCKETED.

Company to Push Case in U. S. Supreme Court.

Washington, D. C., Dec. 23.

The appeal of the American Tobacco Company from the decision of the United States Circuit Court for the Southern District of New York, declaring the company to be a trust, was docketed today in the Supreme Court of the United States. The decision of the Circuit Court was sweeping in character and much interest will be felt in the progress of the case in the Supreme Court. It is probable that an effort will be made at an early date to procure the advancement of the case on the court's docket, with a view to having it disposed of before the adjournment in May of the present term.

The Man Who Knows It All.

You meet him on the housetop, you meet him on the street, along the winding pathway you hear his princely feet; you find him in the cottage, in hovel, hut and hall; you hear his voice forever—the man who knows it all. And would you talk of music, if that is near your heart? Or would you as a critic, discourse of ancient art? A voice will interrupt you, and o'er you cast a pall—the voice of that wise being—the man who knows it all. Perchance you may have journeyed, leagues and leagues away from home; have seen the sights of Athens, the seven hills of Rome; don't tell your strange adventures when neighbors on you call, for there will be among them the man who knows it all. And would you tell a story, as Pommery you quaff? a little pointed anecdote, to make your comrades laugh? Then shun the dark brown stranger who leans against the wall; he is the sour-souled villain, the man who knows it all. When at the realm that smolders where Satan broods in ire, we hand our parquet tickets to plunge into the fire, above the wails of sorrow we'll hear one frantic call, the shrick of that vile sinner, the man who knows it all.—Atchison Globe.

STEPHEN F. KETRAN

Interior Wood.. Work..

Makes a Specialty of Fitting Up Cigar Stores

Bank, Church, Office, Store Fixtures and Special Cabinet Work

1615 to 1623 McKean St., Philadelphia

Greatest Cash Coupon Offer Ever Made

Save the **White Rolls Cigarette** Coupons

They are Worth THREE-FOURTHS of a CENT each, or SEVENTY-FIVE CENTS per Hundred, in Cash

And are redeemable at our Factory in Norfolk, when sent by mail or express, prepaid.

WHITE ROLLS CIGARETTE BOX FRONTS, not bearing a punched mark, taken in place of Coupons, at the same cash value.

Ware-Kramer Tobacco Co.

NORFOLK, VA.

ARTHUR HAGEN & CO., Agents, 151 N. Third St., Philadelphia

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119 N. Third St., PHILADELPHIA

Importers, Packers and Dealers in

Leaf Tobacco

Hipple Bros. & Co.

Importers and Packers of and Dealers in

Leaf Tobaccos

231 Arch St., Philadelphia

Our Retail Department is Strictly Up-to-Date

S. Weinberg

Importer of SUMATRA and HAVANA

Dealer in all kinds of SEED LEAF

121 North Third Street PHILADELPHIA

Tobacco

AARON B. HESS

Packer of and Dealer in

Leaf Tobacco

Pennsylvania Seed B's and Tops

READY FOR THE MARKET.

Write for Prices.

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DEALERS AND PACKERS OF

Domestic **Leaf Tobacco** of All Kinds

CONNECTICUT A SPECIALTY

Office and Salesroom:

313 and 315 West Grant Street

Correspondence Solicited LANCASTER, PA. Prices Within Reach of All

Northern Wisconsin Leaf Tobacco Co.

PACKERS OF AND DEALERS IN

Northern Grown Wisconsin Tobacco Exclusively

LA CROSSE, WIS.

UNION MADE..... ALL QUALITY..... UNION BOXES

H. G. BURKY

MAKER

10c. HAND MADE HAVANA CIGAR 10c. 5c. A HIGH GRADE CIGAR FOR 5c.

Wholesalers and Jobbers, Write for Samples and Prices

FACTORY No. 1898, FIRST DISTRICT, READING, PA.

HEADQUARTERS FOR

Wisconsin Tobacco

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Packers and Dealers JANESVILLE, WIS.

EDWARD E. SIMONSON

Packer of and Dealer in

Leaf Tobacco

Tobacco Bought and Packed on Commission

Stoughton, Wis.

L. G. HAEUSSERMANN CARL L. HAEUSSERMANN EDWARD C. HAEUSSERMANN

L. G. HAEUSSERMANN & SONS

Importers of **Sumatra and Havana**

Packers and Exporters of and Dealers in **Leaf Tobacco**

LARGEST RETAILERS IN PENNSYLVANIA

148 North Third Street, Philadelphia, Pa.

E. A. CÁLVES & CO. ....IMPORTERS of **HAVANA**, 123 North Third Street PHILADELPHIA

Leaf Market Busy Though Holidays are Near.

The Big Sales of Recent Weeks are Making Inroads on the Big 1908 Crops. Over 15,000 Bales, Principally Remedios, Sold Last Week. Prices on the Ascending Grade for First and Second Capaduras.

Special Correspondence of The Tobacco World.)

Havana, Cuba, Deember 21, 1908.

Generally, business close to the holidays is quiet, but this year seems to have been an exceptionally favorable one. We have had a big crop, but on the other hand we have had big sales and shipments of leaf tobacco; only the Havana cigar industry has not participated.

The past week has been a banner week, as sales have reached over 15,000 bales, of which Remedios tobacco has been the favorite. Prices have advanced and are likely to go higher still for the balance of first and second capaduras which are unsold. Good judges estimate the holdings of these classes in first hands (Spanish dealers) not to exceed 10,000 bales, and there is very little left unsold in the country. There are some good packings still to be had, but the owners are asking fancy figures for them, while the majority of the stocks are of a somewhat lighter quality, and could be had at only slightly higher figures.

The lower grades of Remedios are in scant supply, excepting Manchados, which seem to be in no demand even at low prices. Partido tobacco is rapidly becoming exhausted, but of Vuelta Abajo there is yet a fair supply to be had.

As the dry weather continues in the country the prospects for a large and fine crop are becoming slimmer, and unless we have at least one good rainfall this month, the coming growth may be greatly curtailed.

Sales

during the week amounted to 15,800 bales in all, and consisted of 2,850 Vuelta Abajo, 2,500 Partido and 10,450 bales of Sumatra.

Buyers for the United States took 9,250 bales, exporters for Europe 5,100, and local cigarette and cigar manufacturers 1,450 bales.

The exports of leaf tobacco from Havana during the past week were:

To the United States	5,462	bales
To Europe	6,430	"
To South America	161	"
To Australia	30	"
Total	12,083	"

Buyers Come and Go.

Arrivals:—August Kuttnauer, of Rothschild, Sons & Co., Chicago; Jos. Orrechi, makers of the famous M. & O. cigars, Denver, Col.; I. Dankowitz, of I. Dankowitz, and S. Ruppin, of S. Ruppin, New York.

Returned:—Joseph Mendelsohn of Manuel Suarez & Co, and Herman Ostertag, of F. Rodriguez & Co., Havana.

Departures:—Leopold Loeb, Harry Nathan, Louis Bythiner, Joseph Hollard, and John Kolb, for Philadelphia; Charles Crawford, for Philadelphia via Mexico; R. Sichel, Ernest Ellinger, Henry Bernheim, Jose Gestal, Marco Fleishman, Louis Hirsch, M. Montanez, and Antonio Lopez (Manteiga) for New York; E. J. Stachelberg, and H. Esberg, for Tampa.

Havana Cigar Manufacturers

are working on the ordres in hand, and while the new orders are not of large quantities they are sufficient to keep our factories moderately employed.

H. Upmann & Co. shipped 400,000 cigars during the past week.

The Sol factory is doing as well as any of our independent ones, and Behrens & Co. have a steady call for their various sizes of the Sol and Luis Marx brands.

Buying, Selling and Other Notes of Interest.

Sobrinos de A. Gonzalez had a cracker-jack week, as they sold 4,000 bales of their stocks, besides having purchased 5,000 bales of Vuelta Abajo and Remedios in the country and in our

LUIS MUNIZ MANUEL MUNIZ HILARIO MUNIZ

VENANCIO DIAZ, Special Partner

MUNIZ HERMANOS y CIA

S en C

Growers and Dealers of

VUELTA ABAJO, PARTIDO and REMEDIOS TOBACCO

Cable: "Angel," Havana **Reina 20, Havana** P. O. Box 88

SYLVESTER & STERN

SUCCESSORS TO

LEWIS SYLVESTER & SON

Growers, Packers and Importers of

Havana Tobacco

HAVANA, CUBA Monte 56 NEW YORK 165 Front Street

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" PARTIDOS " SANTIAGO de las VEGAS
" REMEDIOS " SANTA CLARA
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Rz. BAUTISTA y CA.--Leaf Tobacco Warehouse---HABANA, CUBA

Cable—Rotista Neptuno 170--174 Special Partner—Gumersindo Garcia Cuervo

BEHRENS & CO.

Havana, Cuba

Manufacturers of the "SOL" Brand

Finest Vuelta Abajo Tobacco Exclusively

NO BETTER GOODS MADE

QUALITY ALWAYS RELIABLE

Sole Representatives for the United States and Canada:

National Cuba Co., 147 Water Street, New York

Sobrinos de A. Gonzalez

LEAF TOBACCO MERCHANTS

Principe Alfonso 116 y 118

Habana, Cuba Cable: "Antero"

BRUNO DIAZ — R. RODRIGUEZ

B. DIAZ & CO.

Growers and Packers of

Vuelta Abajo and Partido Tobacco

PRADO 125

Cable: ZAIDCO HABANA, CUBA

AVELINO PAZOS & CO.

Almacenistas de Tabaco en Rama

PRADO 123

Cable: ONILEVA *Habana*

S. Jorge — Y. P. Castaneda

JORGE & P. CASTAÑEDA

Growers, Packers and Exporters of

Havana Leaf Tobacco

Egido. Corner Dragones Street, HAVANA

PABLO PEREZ — CANDIDO OBESO

Perez & Obeso

S. en C.

(Sobrinos de G. Palacios)

Leaf Tobacco

VUELTA ABAJO FACTORY VEGAS a Specialty

Proprietors of famous **Lowland Vuelta Abajo Vegas**

Prado 121, Entrance, Dragones St.

Cable: "SODECIO." HABANA, CUBA.

SUAREZ HERMANOS

(S. en C.)

Growers, Packers and Dealers in **Leaf Tobacco**

FIGURAS 39-41, Cable: "Cuetara" HAVANA, CUBA

J. H. CAYRO & SON

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Havana Leaf Tobacco

Especialidad Tabacos Finos de Vuelta Abajo, Partido y Vuelta Arriba

San Miguel 100

Cable: "DONALLES" HABANA, CUBA

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Mendelsohn, Bornemann & Co.

Importers of HAVANA TOBACCO

and Commission Merchants

New York Office: 196 WATER STREET

Havana, Cuba: MANUEL SUAREZ y CA., Amistad 95

ERNEST ELLINGER & CO.

Importers of HAVANA TOBACCO

Office, Nos. 87-89 Pine Street New York

market. They shipped this quantity last Friday and Saturday, to the Spanish Regie per steamer Reina Maria Christina, which cleared from our port on the 20th of December. This is the biggest shipment made by one house to one concern in one steamer.

Marco Fleishman, who left on the steamer Saratoga, is reported to have purchased 3,000 bales of leaf tobacco, so this, with the escojida which S. Rossin & Sons made in the country, will give them a sufficient supply to serve all their customers.

Rz. Bautista & Co. were large sellers, as they delivered 3,000 bales of Remedios and Vuelta Abajo during the past week.

John Kolb, of the Theobald & Oppenheimer Co., Philadelphia, was a large buyer, as he purchased 2,500 bales of Vuelta Abajo and Remedios inside of a week, having arrived on Wednesday and leaving again by the following Tuesday's Ward Liner.

Gonzalez y Miguel disposed of 400 bales of Remedios and Partido tobacco.

A. Cohn & Co. are reported to have bought heavily again this week through their Havana representative here.

Planas & Co. closed out 400 bales of their fine Remedios escojida.

Henry Bernheim, who left by the steamer Saratoga, secured some 1,500 bales of fine Remedios escojidas for I. Bernheim & Sons.

Jorge y P. Castaneda sold 300 bales of Vuelta Abajo and Partido last week.

Charles Crawford left today, per steamer Mexico, via Vera Cruz and El Paso, Tex., for his Philadelphia home. He is one of our old-timers, known everywhere, and being an excellent judge of fine tobacco he has managed to secure nearly 1,000 bales of choice vegas for Dohan & Taitt, of Philadelphia. Having bought the tobacco right-the many customers of this house will be able to find tobacco to suit them at the right prices.

A. M. Calzada & Co. never let a week go by without doing some business, so Don Antonio disposed of 300 bales of Remedios and Vuelta Abajo from his packings, besides shipping a still larger quantity to his customers during the past eight days.

Richard Sichel left very well satisfied with the 500 bales of choice leaf which he picked up for B. Rosenbluth, of New York, and besides he is still holding options on several large vegas.

Avelino Pazos sold 200 bales of Vuelta Abajo last week.

Ernest Ellinger added to his holdings of selected vegas, and left by the steamship Saratoga, well pleased with his stay at Havana.

Leopold Loeb while here managed to close some large deals with the customers of the Loeb-Nunez Havana Co.

Joseph Hollard, who came here principally on a short vacation, has managed, however, to close some purchases of excellent leaf for Joseph Hollard & Son, Inc. He left on the steamship Saratoga, in a happy mood, well content with the visit to his many friends and his purchases of tobacco.

Grandfather Joseph Mendelsohn was weclomed by the many friends of M. Suarez & Co., upon the arrival of the steamship Olivette from Tampa, last Saturday.

RECEIPTS FROM THE COUNTRY.

	Week ending Dec. 19 Bales	Since Jan. 1 Bales
Vuelta Abajo	1,525	256,889
Semi Vuelta	1,139	23.907
Partido	132	38,597
Matanzas	2	445
Remedios & S. Clara	3,338	195,909
Santiago de Cuba	710	12,241
Total	6,846	527,988

CABLE ADDRESS "CALZA" — TELEPHONE 607

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Commission Merchant

Leaf Tobacco and Cigars

1 O'Reilly St. Cable: "Blasco." **Habana, Cuba**

GONZALEZ Y MIGUEL

Almacenistas de Tabaco en Rama

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Cable: "CASIN"

AMISTAD 97, HABANA.

LUIS MARX

Tobacco Grower

No. 8 Cuba Street Post Office Box 77

HABANA

L. J. SMITH & CO.

Red Lion, Pa.

WHOLESALE CIGAR MANUFACTURERS

and

Dealers in Leaf Tobacco

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We have a line of Superior Nickel Goods put up attractively; some with specially designed Bands, etc.

We have increased facilities for supplying live distributors with fast selling products.

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IMPORTERS OF
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PACKERS OF
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and
Growers of Georgia Sumatra
142 Water Street, New York

ENOS SMITH EDMUND H. SMITH
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Importers of SUMATRA and HAVANA
and Packers of CONNECTICUT LEAF **Tobacco**
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ESTABLISHED 1840 NEW YORK CABLE: "NARGIL"

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IMPORTER OF
Sumatra Tobacco
2 Burling Slip, NEW YORK
NES, CORNER KUIPERSTEEG, AMSTERDAM, HOLLAND
Telephone: 377 JOHN

Joseph Hirsch & Son
IMPORTERS OF
SUMATRA TOBACCO
O. Z. VOORBURGWAL 227
Amsterdam, Holland.
OFFICE:
183 Water St.
NEW YORK
Cable Address: "HERE."

JOSEPH HOLZMAN
SUMATRA, HAVANA and SEED LEAF **Tobacco**
185 Water St., New York

P. & S. LOEWENTHAL
Packers of
Seed Leaf Tobacco
AND Florida Sumatra
No. 138 Water Street, NEW YORK

Florida Tobacco Company
Growers and Packers of
FLORIDA SUMATRAS
OF FINEST QUALITY
Good Burn Positively Guaranteed
Largest Exclusive Handlers of
FLORIDA SHADE-GROWN LEAF
131 Maiden Lane, New York
Plantations: QUINCY, FLA.

TOBACCO TRADE NEWS OF GREATER NEW YORK.

New York Bureau of The Tobacco World
New York, December 28.

New York Leaf Market.

The leaf tobacco market during the past week was expectedly quiet. Every one was in a holiday mood, and comparatively little concern was apparently given to business, which consisted largely of a routine nature, and the volume of which was not so large that even the office forces and all could not join in the general merriment of the week. This week merchants are busying themselves with the usual annual inventories, and it is not to be expected that there will be much more activity in the market than there was last week.

• • •

The Cigar Manufacturers.

The cigar trade has quieted down, and the year's business is about at an end. In fact not a few factories are closed for the week, and will take advantage of the time for the taking of inventories, so as to be prepared to resume operations on the 4th of January next without any special interruption.

• • •

In the Retail Trade.

Trade with the average retailer was perhaps a little less voluminous than was expected, although with quite a large number an elegant business was done, and they feel highly elated with the results of the week's work. In the shopping and financial sections of the city trade was quite brisk, and in some instances the box business was enormous. On the East Side and in the more strictly residential districts the dealers did not fare quite so well, and from them considerable complaint is heard.

• • •

New Havana Importing Firm.

The Theodore Perez Co. is a new firm that has just been organized in this city, and which will engage in the importation of Havana tobacco exclusively.

The head of the new firm, Theodore Perez, was formerly engaged in the cigar manufacturing business in Key West, but later went to Havana to engage in the leaf tobacco business, and is located at 38 Mercaderes street.

With Mr. Perez is associated S. J. Janover, recently of the Erlich Mfg. Co., with which he had been connected for a number of years, and he has been identified with the trade in this city for the past thirty years. He has a large coterie of friends and acquaintances in the trade, and also carries with him the highest regards of his former associates.

New Water Street Firm.

Jonas M. Rosenthal & Co. is the name of a new firm that is opening an office at 101 Water street, to do a general leaf tobacco business. The firm consists of Jonas M. Rosenthal and A. H. Blum. Mr. Rosenthal is a son of Meyer Rosenthal, who was formerly a member of the leaf firm of Gans Bros. & Rosenthal, who were succeeded by Jos. S. Gans & Co., and with whom Mr. Rosenthal continued for several years in the capacity of salesman. Mr. Blum is a brother-in-law of Mr. Rosenthal, and has also been in the leaf trade for some time past. The new firm will make domestic leaf tobacco a specialty. They have many friends in the trade who are sanguine of the success of the new enterprise.

• • •

Holidays for American Employes.

The offices of the American Tobacco Co. and all its subsidiaries were closed on Thursday evening last, and remained closed until this morning, for the purpose of giving all of the vast army of employes a three days vacation. According to reports received this morning the time was spent by them most enjoyably, and all returned greatly refreshed.

• • •

Duys' Plans for 1909.

H. Duys & Co., the well known Sumatra importers, have fully formulated their plans for 1909, and will be again represented by many of their old salesmen, including R. R. and W. L. Uhler, of Lebanon, who will cover Pennsylvania territory; J. Howard Grafflin, who will again cover Baltimore, Philadelphia and New York State; C. F. Bidwell, will cover Eastern States; Howard L. and Harry Kinney will cover Western States and a part of Canada, while the Greater New York trade will be specially looked after by Messrs. Neuberger and Stranders. Harry M. Duys, of this firm, recently returned from a trip through Canada.

• • •

Henry Weiss Expects Active Year.

Henry Weiss, general representative with E. G. Perez & Co., when seen at the firm's new headquarters at 92 Front street, stated that he fully expected a very active year during 1909. Arrangements are being made to increase their output at the factory in Porto Rico, and Mr. Weiss is expecting to start out on his next campaign about the 15th of the coming month.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER
Monroe D. Sellers, Sellersville, Pa.

Trade Notes.

Ernest Ellinger, of the leaf importing firm of Ernest Ellinger & Co. returned last week from a visit to Havana, where he inspected their extensive holdings of leaf.

F. & E. Cranz, the well known Sumatra importing house, has secured the services of Harry Goldsmith for the Western States. He will make his headquarters at Chicago.

L. Aubrey, of Gibson & Aubrey, of Baltimore, was a recent visitor in this city.

L. A. Cohn, of A. Cohn & Co., returned last week from a flying trip through the West.

Hy. Jaskulek, a popular Cleveland leaf dealer, was a visitor in this market last week.

The Domingo Cigar Co. has been incorporated with a capital of $25,000, to manufacture cigars and tobacco. The incorporators were John A. Sonntag, 2 Lenox avenue, Henry Hess, 176 East Eighty-second street, and Otto Sonnenberg, 961 Third avenue, all of New York.

PORTO RICAN TOBACCO.

An Interesting Statement as to Its Present Value and the Outlook for Its Increased Use.

New York, Dec. 28

In an interview with Tobacco World, F. R. Hoisington, President of the Cayey-Caguas Tobacco Co., manufacturer of Savarona and other high grade brands of Porto Rican cigars, made the following statement:

"Although the total of importations of Porto Rican cigars for the past year has fallen off, I am very glad to say that our company has actually increased its business 22 per cent. We find that the increase has been along the finer grade of goods, and consequently the higher average of prices received on the general range of goods.

"The cigar manufacturers of Porto Rico have had two serious strikes this year, which will really account for all of the falling off in the total shipments for the year. Difficulties with the cigarmakers are liable to occur on the island nearly every year, and are one of the conditions which manufacturers have to confront. The cigarmakers can live on a very small amount on the island of Porto Rico, and if there is a long continued strike, they can therefore stay out an almost indefinite time. This will in all probability effect a gradually increasing scale of wages and consequent increase in the cost of the goods. We have not only the difficulties with the cigarmakers, but with the packers. Our principal packers at the present time are Cubans from Havana, and their wages are as high as they would be in the United States, in some cases higher, owing to the fact that the supply of expert labor in this department is not as great as the demand. At the same time we are able to insist upon a much finer standard of work, with the result that our cigars make a much better appearance than ever before. We are finding a constantly increasing interest in really satisfactory quality and workmanship, and the old Porto Rican idea that anything made in Porto Rico will go, is being done away with. The manufacturers of the better class are obliged to maintain their factories on as careful and systematic a scale as the best factories in this country or Havana. At least, we speak for ourselves.

"In addition to this, we are doing more careful and intelligent planting than ever before. We are getting to know the capabilities of our plantation lands and what the various parts will produce. The interest shown by the leaf tobacco trade in tobacco from the Cayey and Caguas districts proves that there is no tobacco on the island equal to it, and this tobacco should show an improvement year after year, as it has in the past. We Porto Rican growers and manufacturers have one great advantage in our leaf, and that is that it always burns, and the better grades are milder than the heavy Havana tobacco, which is a very desirable thing to most smokers. We have been taking great pains to develop satisfactory wrappers, both by growing under shade and by hand picking the wrapper leaf from the open field. Tobacco grown under shade, if properly grown and handled, will give very satisfactory wrappers of better flavor and appearance than Sumatra or any other substitute, and our policy has been to develop our own leaf, grown on our own plantations, and make genuine clear Porto Rican cigars. We are great believers in the future of the Porto Rican business, and our oldest customers, as well as the newer ones, seem to agree with us. The day for the slip-shod methods of the old manufacturers in Porto Rico is past, and the concerns who are using up-to-date modern methods in growing and manufacturing are increasing their business while the others are falling behind.

"In spite of the business conditions this year, if it had not been for strikes (lasting about six weeks in the early part of the year and nine weeks in the latter part) the total shipments of Porto Rican cigars would have shown an increase. The year 1909 promises to be the biggest in the history of the business. The manufacturers of cigars in the United States have awakened to the value of the better class of Porto Rican leaf, and the shipment of leaf to the United States is becoming an exceedingly important part of the business of Porto Rican growers. Speaking for my own concern, our policy has been to manufacture cigars as a first consideration, and what leaf tobacco business we do is merely a side issue."

HOLIDAY TIME IN LANCASTER.

Little Doing in the Leaf Market; Many Factories Taking a Holiday. Growers Talk of Combination to Regulate Prices.

Lancaster, Pa., Dec. 28.

There was comparatively little business done in the leaf market of this city last week. Of course, the intervening holiday had no doubt much to do with it, and no out of town buyers were here. There was no apparent change in prices, and the old figures seem well maintained.

It is now generally conceded that there is but a small portion of the 1908 crop that has not already been contracted for, but there was little buying done during the past week in this county. For such purchases as were made a figure hovering around the 11 cent mark was paid. The 1908 crop is undoubtedly well cleaned up, and what remains of it is also likely to be in strong hands who will hold out for some time for the highest price. It is a problem as to whether the local dealers will yet concede the figures demanded, or whether they may not prefer to do without the crop. It is possible, too, that outside interests may pick it up even at the higher figures now demanded for the remainder.

The cigar industry is exceedingly quiet, and a large number of factories throughout the county have closed until after the holidays. There are some orders in hand, not sufficient in volume, however, to warrant all the factories to remain open, and as the orders they have are not pressing, it was decided to close for a short time.

John F. Schnupp, a tobacco salesman of this city, has been visiting the leaf trade in New York lately and has connected himself with the selling staff of the well known firm of Jos. S. Gans & Co., and from January 1st he will represent them in the Ninth and First Districts of Pennsylvania.

H. D. Frey, residing near Lititz, died a few days ago at the age of fifty-three years. Mr. Frey had for a number of years been engaged in the cigar manufacturing business, and later also packed leaf tobacco.

It has been intimated that the tobacco growers of Lancaster have been agitating the feasibility of forming a combination for the purpose of regulating the price of leaf, thereby virtually creating a trust. By the advocates of the measure it is argued that if an organization can be effected, such as the American Tobacco Co., which can control all the tobacco raised in the country and fix the price at which it will be sold, the growers can also by an organization regulate the price of leaf in Lancaster county.

At a meeting of growers, held some months ago, a resolution was adopted calling on the farmers to hold out for the highest price, and it is said that this has had much to do in compelling the dealers to pay the fancy prices now being secured by the growers.

The idea of a number of the growers is to form an association on the lines of those in Kentucky and Tennessee.

B. Ezra Herr, who is the President of the Lancaster County Tobacco Growers' Association, an organization which has nothing to do with the sale of tobacco, declared his opposition to the "farmers' trust." "In the first place," said Mr. Herr, "the farmers are not disposed to stick together. Any little thing will influence them. In the second place there is too much difference in tobacco. One crop is worth a certain price, and another is not, and it would be preposterous to sell a good class of tobacco at a low price and to hold a poor grade for a price above what it is worth. There are too many things to influence the price of tobacco, and the farmers themselves cannot determine the price, as they do not know actually what it is worth."

With the farmers divided on the question of organization, there is also ill feeling between the small packers and the representatives of the trusts. The former allege that it is the plan of the trusts to eventually control the Lancaster county acreage and buy it at their own price.

WE PAY SPOT CASH

There is a certain grade of **SIFTINGS** (you might call it tobacco dust) that we are paying *a high price* for. We require this grade for a heavy high priced order we have to fill, possibly you may have the grade we want. Mail us an 8 oz. sample and ask the Mercantile Agencies who we are if you don't know us; our bank, The First National Bank of Mount Vernon, will give you information too.

THE H. A. STOOTHOFF CO.,
9, 11, 13, 15 PROSPECT AVE., MOUNT VERNON, N. Y.

E. A. CÁLVES & CO. <C> HAVANA, 123 North Third Street
....IMPORTERS of PHILADELPHIA

The TARIFF REVISION PROBLEM

Would it seem possible that Congress can bring about a solution of tariff revision, so far as it appertains to tobacco, that will be entirely satisfactory to the trade, when it is taken into consideration that the trade itself is divided, and, apparently, unreconcilably so, as regards the actual desires for the best interest of the entire trade? The hearing before the Committee on Ways and Means has adduced that fact, if nothing more, and we fail to see that that body has been very greatly enlightened and thereby enabled to more intelligently suggest satisfactory legislation.

Among leaf tobacco dealers or handlers of the raw material there is no unanimity of opinion, if, indeed there is not a lack of interest on the part of the leaf trade, yet we have no doubt a true concensus of opinion from leaf tobacco dealers would favor a reduction in the tariff on tobacco.

While there has so far been no concerted action by cigar manufacturers, generally speaking, the sentiments so far voiced would seem to also favor a reduction. There is, however, a growing agitation among cigar manufacturers favoring a reduction. It is also interesting to note that none of the larger combinations of manufacturers have so far evinced any apparent interest, but it has been argued by some of the opponents of reduction that a reduction in the tariff on tobacco would be more favorable to trusts and combinations than to the smaller or individual manufacturers.

On the other hand, the tobacco growers in all parts of the country have been real standpatters in their opposition to any reduction whatever, by recording their protests more vehemently ently and in the more concrete form of trade bodies than any other branch of the industry.

The testimony recently given before the Ways and Means Committee by Mr. Andrew Carnegie, the greatest of all steel magnates, gives us food for a little further thought. Mr. Carnegie declares that if the duty was entirely removed the Steel Corporation would not feel any ill effect, as it was now in a position to stand on its own basis, and no longer needed any tariff protection.

It may be that the largest combinations in the tobacco trade regard themselves in a similarly fortified position, and if the same stolid silence is maintained, no matter what the ultimate result of the tariff revision agitation may be, it can not be attributed to any action on the part of the combinations in the tobacco trade, at least so far as any activity is at present apparent.

We may be pardoned for expressing the opinion that inasmuch as a reduction in the duty on tobacco is not likely to be of any real benefit to the general public, it does not seem probable that there will be any radical change or reduction.

—According to the report of the Commissioner of Internal Revenue for the fiscal year ended June 30, 1908, the four leading States in the manufacture of cigars weighing over 3 pounds per M., with their respective outputs, were:

Pennsylvania,	1,983,595,919
New York,	1,428,251,532
Ohio,	713,273,475
New Jersey	470,255,797

THE TOBACCO WORLD
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PHILADELPHIA, DECEMBER 30, 1908

THE LOCAL TOBACCO NEWS

The leaf tobacco market has been quiet this week, but not surprisingly so, as the leaf houses are really busy on inventories and are giving the matter of drumming up any business little or no attention. Traveling salesmen are all in until after New Year, and the year's business is practically finished. Recently, however, some good sized orders were booked for delivery after January 1st, which will swell the volume of business done during 1908 somewhat.

The jobbing trade has been doing something, but they too report that the sales have been even smaller than during other weeks of the year.

A majority of the cigar manufacturers of this city, it is believed will find the results of the year's operations to have been not so bad after all. While there was a heavy decrease in the output during the present year as compared with 1907, yet it was not so large as that in some other districts of this and other States. In fact a few of the factories will be able to show an actual increase in their business.

The Juan F. Portuondo Cigar Manufacturing Co. is closing a satisfactory year's business and the sales of the leading brands have kept fully up to the standard of previous years in all sections, while of certain territory previous records were even eclipsed. After a short intermission for the holidays operations will be resumed with a full complement of cigarmakers.

The Theobald & Oppenheimer Co. is now engaged in ascertaining the net results of the business done during 1908, and all indications point to highly encouraging figures. The holiday trade was quite as brisk as was expected, and in the several clear Havana grades the business has grown to immense proportions.

John T. Dee, the General Sales Manager, has recently returned from Chicago and other Western points, where he concluded sales for large quantities of goods to be delivered during 1909, and the new year will be commenced auspiciously.

Until about two years ago it was a custom of Otto Eisenlohr & Bros. to put up 80th packages of Cinco cigars for the holiday trade, but that practice could not be undertaken again this year, because of the press of business in the regular packages of Cincos, so large was the sale of those goods both in this city and everywhere else. During the periods of 1908 when some manufacturers were having dull times the Cinco factories were constantly busy, and the volume of business will probably exceed that of 1907 by a large per centage.

Vetterlein Bros. made satisfactory progress with their Saboroso, which is the strong leader in their nickel variety, as well as in the several brands of 10 cent cigars which are being produced at the Vetterlein factories.

According to reports from Oblinger Bros. & Co., the sale of Vesper cigars in this city during the past year was satisfactory, and the period of general depression during a portion of 1908 did not seem to affect them materially.

F. W. Hoke & Co., prominent retailers at Twelfth and Columbia avenue, report the heaviest Christmas trade that they have ever had. The store was dressed in a special holiday trim and presented an exceedingly attractive appearance. A large line of high class goods had been provided, and a strong specialty was made of the La Cialenita, a high grade Porto Rico product. An increased force of salesmen was employed and customers' wants were promptly filled.

Joseph Way, proprietor of the Way chain of stores, was slightly injured in an automobile accident on Christmas day. It appears that a salesman of a local automobile firm has been endeavoring to interest Mr. Way in a machine of a certain make, and in order to convince Mr. Way that it was just the machine for him, it was arranged that he should accompany the salesman on a demonstrating trip on Christmas day, to which Mr. Way consented. Before the trip was completed an accident occurred and Mr. Way was pretty badly shaken up, but not seriously hurt. He is expected to be able to be about again as usual in a couple of days.

Some of our prominent cigarists report that they had an immense Christmas business, and all of the stores in the business section of the city feel much pleased with the sales of last week, which in most instances exceeded the expectations of the traders.

The Boch-Griffin Co. were so busy on Christmas trade that their clerks were kept on duty all night on Wednesday last in preparing packages for delivery on Thursday.

N. Griffin, who is doing a box trade, from his office in the Real Estate Trust Building, was also at work all of last Wednesday night in order to fill the orders which he had received for special Christmas goods.

The Cooper Cigar Co., also in the Real Estate Trust Building, participated in the general cigar activity which prevailed around that section of the city, by having a big sale of the brands of which they are making leaders, and which include the Porto Rico line of E. G. Perez & Co., the Jose Lovera & Co. products, and a line of the clear Havana cigars of the Jose Cosia & Co., Tampa, as well as the Counsellor, of Allen R. Cressman's Sons, of this city, in nickel cigars.

On the Broad street side of the Real Estate Trust Building Bock & Co. were doing a heavy business on the La Verdad of Simon Batt & Co.

The clear Havana line of the El Draco Cigar Mfg. Co., under the brand of Rutherford, is attracting much attention now among the leading cafes and the principal clubs throughout the city. They are made up in several sizes, and the goods are promising to become one of the leading lines of clear Havana cigars made in this city.

Yahn & McDonnell's store, at Fifteenth and Chestnut streets, was dressed in full holiday attire, and with such an attractive line of goods as the Eden, Romeo & Julieta, Webster, of (Y. Pendas & Alvarez), Henry the Fourth (of Bustillo Bros. & Diaz), and the Julia Marlowe (of Corrall, Wodiska & Co.), the firm could not fail to get a big share of the business.

The M. J. Dalton Co., at Thirteenth and Chestnut streets, also say they had the heaviest Christmas business that they have had in several years.

At the Godfrey S. Mann stores there was noticed a steady stream of buyers of high priced cigars and other supplies for the Christmas celebrations.

The Toppin & Duffy Cigar Co., which a few months ago opened a retail and jobbing establishment in cigars at Broad and Jackson streets, has met with encouraging success in the undertaking, and recently began the manufacture of cigars also. A factory, under Government license No. 35, has been opened at 1344 West Moyamensing avenue, and a thoroughly competent man has been placed in charge of the manufacturing department, which leaves the two members of the firm, who are both practical cigar salesmen, free to look after the all important selling end.

At the recent sale of the La Hilda Cigar Factory this firm bought several complete sets of labels together with all the title possessed by the La Hilda Factory, and immediately began manufacturing those brands, the principal of which are as follows: Riverdale, The Prince, Uncle Sam, Diplomat Satin, and Windsor.

Of these the Uncle Sam has been made the leader in the nickel variety of goods. It is not only a striking label, but the packing in its entirety

For Genuine Sawed Cedar Cigar Boxes, go to Established 1880
Monroe D. Sellers, KEYSTONE CIGAR BOX CO., SELLERSVILLE, PA.

To Protect the Consumers against the Host of Imitators of this Old Time Famous Popular Brand of Cigars
Every Box of the
GENUINE PORTUONDO CIGARS
Carries this Trade Mark
Juan F. Portuondo CIGARS
Established 1869
Registered in U. S. Patent Office
MANUFACTURED ONLY BY
The Juan F. Portuondo Cigar Mfg. Co. 1110-1116 Sansom St., Philadelphia

presents a very handsome appearance, and we are told by the "boys" that the quality of the cigars under this brand is the best that could possibly be built to retail at 5 cents.

A fair force of workmen are already employed, and a special delivery wagon has been put on the street to deliver goods in the city promptly.

JAS. B. McKEE INCORPORATES.

Popular West Virginia Establishment Organized.

Wheeling, W. Va., Dec. 23

A charter was left for record for the James B. McKee Cigar Company. The company's location is at 1209 Market street, which has been occupied by the James B. McKee cigar store. The capital stock is $30,000 and the incorporators are James B. McKee, Charles O. Ephlin, L. D. Bowlin, D. J. McKee and W. F. Shaffer.

Scraps, Cuttings and Siftings.

The Emil Berger Tobacco Co., which has recently taken new quarters at 127 E. 23d street, New York, say that they are still in the market and are paying the highest market prices for cuttings, scraps and siftings. They had a very good business during 1908, and orders are still coming in for supplies of raw material, making it desirable for them to secure more goods from manufacturers. Better communicate with them at once, if you have anything on hand.

E. A. KRAUSSMAN
Importer of
Havana Tobacco
168 Water Street
New York

American Cigar Brokers
Office & Sample Rooms, 12th St. & Columbia Ave.
PHILADELPHIA
SOLE AGENTS For the Sale of La Cialenita Porto Rico Cigars
In the States of Pennsylvania, New Jersey, Delaware and Maryland, and in the Western States
La Cialenita Cigars are put up in six sizes, and in quality are unsurpassed.
Equal to any, and better than many, Key West Cigars.
Manufacturers' Accounts on Seed and Havana Goods solicited.

Our Capacity for Manufacturing Cigar Boxes is---
ALWAYS ROOM FOR ONE MORE GOOD CUSTOMER

Monroe D. Sellers, Sellersville, Pa.

For Gentlemen of Good Taste

SAN FELICE

5c. A HIGH GRADE CIGAR FOR 5c.

Sold Extensively by Leading Cigar Dealers and Druggists Throughout the United States

SEND FOR CATALOGUE AND PRICES

THE DEISEL-WEMMER CO., Makers

Lima, Ohio

TRADE MARKS REGISTERED

The Tobacco World, established in 1881, has maintained a Bureau for the purpose of Registering and Publishing claims of the adoption of Trade Marks and Brands for Cigars, Cigarettes, Smoking and Chewing Tobacco, and Snuff.

All Trade Marks to be registered and published should be addressed to the Tobacco World Publishing Co., 224 Arch street, Philadelphia, accompanied by the necessary fee, unless special arrangements have been made.

Cost of Registration, Certificate and Publication is $1 for each Trade Mark.

For Searching a title which does not result in registration, 25 cents.

For Transferring and Publishing Transfer of Registration, 50 cents.

For issuing Duplicate Certificate, 50c.

Applicants should be careful to fully specify the use of desired Trade Mark.

VICTOR SLICK. 16,807
For cigars. Registered December 24, 1908, at 9 a m, by E. J. Zudrell, Ephrata, Pa.

MAE FAIRFAX. 16,808
For cigars. Registered December 24, 1908, at 9 a m, by E. J. Zudrell, Ephrata, Pa.

BOB CARTER. 16,809
For cigars. Registered December 24, 1908, at 9 a m, by E. J. Zudrell, Ephrata, Pa.

GRANT MITCHELL. 16,810
For cigars, cigarettes and cheroots. Registered December 24, 1908, at 9 a m, by Wm. Steiner, Sons & Co., New York. By permission.

WHITE HEATHER. 16,811
For cigars and cigarettes. Registered December 24, 1908, at 9 a m, by Cuesta, Rey & Co., Tampa, Fla. A re registration.

EVERY NATION. 16,812
For cigars. Registered December 24, 1908, at 9 a m, by A. P. Snader & Co., Ephrata, Pa.

DON DINERO. 16,813
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 26, 1908, at 9 a m, by the Central Ohio Cigar Co., Newark, O.

MARY ANDERSON. 16,814
For cigars, cigarettes, cheroots, chewing and smoking tobacco. Registered December 26, 1908, at 9 a m, by Seeman Bros., New York. A re-registration.

LA RONDA. 16,815
For cigars, cigarettes and cheroots. Registered December 26, 1908, at 9 a m, by Wm. Steiner, Sons & Co., New York

TRUEST DEED. 16,816
For cigars, cigarettes and cheroots. Registered December 26, 1908, at 9 a m, by Wm. Steiner, Sons & Co., New York

THE EXETER BEST. 16,817
For cigars, cigarettes, chewing and smoking tobacco. Registered December 26, 1908, at 9 a m, by Mayer White, Exeter, N. H.

ROALD AMUNDSEN. 16,818
For cigars. Registered December 26 1908, at 9 a m, by Chas. Kresl, Chicago, Ill.

JOHN SHAND. 16,819
For cigars, cigarettes, cheroots and stogies. Registered December 26, 1908, at 9 a m, by Rosenthal Bros., New York.

AL FADAN. 16 820
For cigars. Registered December 28, 1908, at 9 a m, by Rose E. Smith, Bellingham, Wash.

DON RIVAL. 16,821
For cigars, cigarettes, chewing and smoking tobacco. Registered December 28, 1908, at 9 a m, by Schmidt & Co., New York.

NATIONAL SEAL. 16,822
For cigars, cigarettes, chewing and smoking tobacco. Registered December 28, 1908, at 9 a m, by Schmidt & Co., New York. A re registration.

SCHUBERT'S REKOMS. 16,823
For cigars, cigarettes, chewing and smoking tobacco. Registered December 28, 1908, at 9 a m, by the Schubert Cigar Co., Boston, Mass.

TRAVELER'S BRAND. 16,824
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 28, 1908, at 9 a m, by Louis W. Keyer, Dayton, O.

MAJOR ORLANDO JAY SMITH. 16,825. With Photograph.
For cigars, cigarettes, cheroots, stogies, chewing and smoking tobacco. Registered December 28, 1908, at 9 a m, by Louis W. Keyer, Dayton, O.

RIVERDALE. 16,826
For cigars. Registered December 28, 1908, at 9 a m, by Toppin & Duffy, Philadelphia. Entered as a re-registration by purchase from the La Hilda Cigar Factory.

UNCLE SAM. 16,827
For cigars. Registered December 28, 1908, at 9 a m, by Toppin & Duffy, Philadelphia. Entered as a re-registration by purchase from the La Hilda Cigar Factory.

WINDSOR. 16,828
For cigars. Registered December 28, 1908, at 9 a m, by Toppin & Duffy, Philadelphia. Entered as a re-registration by purchase from the La Hilda Cigar Factory.

THE PRINCE. 16,829
For cigars. Registered December 28, 1908 at 9 a m, by Toppin & Duffy, Philadelphia. Entered as a re registration by purchase from the La Hilda Cigar Factory.

DIPLOMAT SATIN. 16,830
For cigars. Registered December 28, 1908 at 9 a m, by Toppin & Duffy, Philadelphia. Entered as a re-registration by purchase from the La Hilda Cigar Factory.

EL CAMPISE. 16,831
For cigars, cigarettes, chewing and smoking tobacco. Registered December 30, 1908, at 9 a m, by Theobald & Oppenheimer Co., Philadelphia.

LA CAMPTI. 16,832
For cigars, cigarettes, chewing and smoking tobacco. Registered December 30, 1908, at 9 a m, by Theobald & Oppenheimer Co., Philadelphia.

EL CASPIANA. 16,833
For cigars, cigarettes, chewing and smoking tobacco. Registered December 30 1908, at 9 a m, by Theobald & Oppenheimer Co., Philadelphia.

EL CHACAHOULA. 16,834
For cigars, cigarettes, chewing and smoking tobacco. Registered December 30 1908, at 9 a m, by Theobald & Oppenheimer Co., Philadelphia.

LA CHIPOLA. 16,835
For cigars, cigarettes, chewing and smoking tobacco. Registered December 30, 1908, at 9 a m, by Theobald & Oppenheimer Co., Philadelphia.

EL CRETIC. 16,836
For cigars, cigarettes, chewing and smoking tobacco. Registered December 30 1908, at 9 a m, by Theobald & Oppenheimer Co., Philadelphia.

EL LAPLACE. 16,837
For cigars, cigarettes, chewing and smoking tobacco. Registered December 30, 1908, at 9 a m, by Theobald & Oppenheimer Co., Philadelphia.

LA MANSURA. 16,838
For cigars, cigarettes, chewing and smoking tobacco. Registered December 30, 1908, at 9 a m, by Theobald & Oppenheimer Co., Philadelphia.

LA MISONA. 16,839
For cigars, cigarettes, chewing and smoking tobacco. Registered December 30, 1908, at 9 a m, by Theobald & Oppenheimer Co., Philadelphia.

LA VACARA. 16,840
For cigars, cigarettes, chewing and smoking tobacco. Registered December 30, 1908, at 9 a m, by Theobald & Oppenheimer, Co., Philadelphia.

EL VARDINI. 16 841
For cigars, cigarettes, chewing and smoking tobacco. Registered December 30, 1908, at 9 a m, by Theobald & Oppenheimer Co., Philadelphia.

WILLIAM WINTER. 16,842
For cigars, cigarettes, crehoots, stogies, chewing and smoking tobacco. Registered December 30, 1908, at 9 a m, by the American Lithographic Co., New York.

ABELL'S JAP. 16,843
For cigars, cigarettes, chewing and smoking tobacco. Registered December 30, 1908, at 9 a m, by Percy Abell, Saxonville, Mass.

ABELL'S SAX. 16,844
For cigars, cigarettes, chewing and smoking tobacco. Registered December 30 1,908, at 9 a m, by Percy Abell, Saxonville, Mass.

QUEEN SANCHA. 16 845
For cigars, cheroots and stogies. Registered December 30, 1908, at 9 a m, by Gabe F. Cooper, Toledo, O.

Corrections.

OLD HAVAN.
Registered November 24, 1908, by the Tipton-Berry Cigar Co., Elwood, for cigars, should have also included cigarettes, cheroots, stogies, chewing and smoking tobacco.

MAIL MAN.
Announced last week as registered by A. P. Snader & Co., Ephrata, Pa., was an error, as the same was registered by Wm. Steiner, Sons & Co., New York City.

Not Eligible.

Ashton Stevens, Dora Dix, El Fasto, John Howard, Black Bass, All Nations, The Stadium, Tiger Lillies, Camel, Don Sebastian, Don Salvo, Arietta, Marie Louise, Susette, American Idea, Contenta, Contentia, Optimist, Red Fox, The Compact, Compeer, American Star, American Press, Grand View, Dreadnought, San Pedro, Covenant, Bunker Hill, W. T., La Winero, Cuban Imports, Original Cuban Twist Heads, Cuban Baled Havanas, Darwin, Don Lorenzo, Don Ronaldo, El Nido, El Contento, El Cresto, La Diva, Justina, El Lisaro, Mantanza, La Pascoe, San Nicholas, El Santen, Seville, Susina, La Venecia, El Venero, Damon and Pythias, Discovery, The Jigger, La Verno, Original Tiger Tails.

T. J. DUNN & CO.
Makers of the
BACHELOR CIGAR
401-405 E. 91st Street, NEW YORK

E. ROSENWALD & BRO.

HIGHEST AWARD AND GOLD MEDAL FOR EXCELLENCE AND QUALITY OF STOGIES, AT WORLD'S FAIR, ST. LOUIS, 1904

Factory No. 1645. Capacity 50,000,000 a Year

WE MAKE THE CUBAN EXPORT, BULL'S EYE, ROYAL BLUE LINE, CYCLONE AND BIG STOGIES
First Quality, Long Filler, Hand Made

JOHN SLATER & CO.
MANUFACTURERS OF
Hand-Made, Long Filler and Mold Stogies

OUR OTHER BRANDS
NEW ARRIVALS, BROWNIES, GOLD NUGGETS, JERSEY CHARTER, BLENDED SMOKE, BOSS, CASTELLO, AMERICAN PUFFS, LANCASTER BELLE, EVERY DAY SMOKE, LITTLE HAVANA, LITTLE DUTCH BLUE POINTS, GOOD POINTS, Etc.

Factory: LANCASTER, PA.

TRADE SLOW IN YORK COUNTY.

Little Doing by Dealers or Manufacturers, But Improvement is Looked for Early in 1909.

York, Pa., Dec. 28.

The trade has been very dull for the past week, and little is being done by either the manufacturers or leaf tobacco dealers. Manufacturers are not in a mood to buy extensively because they have only a very limited amount of orders in hand, and a large number of factories have closed down for a couple of weeks owing to the general dullness. Again there are others who are going right ahead, filling what orders come in and piling up a few goods for future use if needed. The general opinion, however, is that there will be an improvement in trade ere long, and which will probably manifest itself earlier than it did last year. There seems to be some good reason to believe that it will be lasting when it does come.

Preparations, at least, are being made by some for a reasonably active business during 1909. In this anticipation, W. A. Lahr, of Red Lion, is pushing forward the erection of a new factory building, which will be occupied as soon as ready.

Wolf Bros. of Red Lion, will also have a new building for their business next year, which will give some increase in their facilities.

H. F. Kohler, of Nashville, is among the few who are able to continue operations without feeling much effect of the holiday season. Orders appear to be coming in at a goodly rate.

The city factories, such as Celestino Costello & Co., J. K. Pfaltzgraf & Co., John H. Baker, and others, all seem to have some nice business in hand, and the time of closing down will probably be confined to only a sufficient period for stock taking.

A new cigar stand has been opened in the Colonial Hotel Annex, by Kline Bros., which is admitted to be one of the finest cigar stands anywhere in the country.

Robert M. Granat & Co. have issued a new calendar for 1909 which has been sent to their customers.

Leaf Tobacco Markets

CONNECTICUT VALLEY.

The situation in tobacco remains practically unchanged. In this vicinity I have heard of but one sale, and that was a small lot at a low price. What are we to do, in the future in regard to growing tobacco in the valley? Taking the hailstorms, frosts and the like, and coupling them with the very small prices paid for bundle tobacco, will soon discourage the growers beyond the limit of endurance for I certainly know that for them as a class, the past three years, there has been no profit. Of course a few men have been favored both by the elements and the dealer and have been able to carry the account to the right page of the ledger.

But as a whole I do not believe that the growers have been able to make their accounts come out with a profit. Perhaps I may have a wrong impression. I do not claim to make up the

SPECIAL NOTICES.

(12½ cents per line, 8-point measure)

FOR SALE—Five scrap cutters, six Williams stripping machines, seven Pittsburg bunching machines, seventy-five suction tables, various makes, ten thousand cigar molds, and twenty-five mold and packing presses. Write to Winget Mfg. Co., York, Pa. 7 22tf

I am in the market for Job Lots of Little Cigars, Plug, Long Cut, and Cut Plug Tobaccos in any quantity. If you have anything on hand that isn't moving, write Chas. Schavrien, 204 W. 20th street, New York City. 11-4n

FOR SALE—A 10-horse power steam engine, with shafting, pulleys and belting; also, a deep well steam pump. Have been used for running a cigar box factory; all are in first-class condition. A. E. Yetter, Stevens, Pa.

The SELF LIGHTING MATCH SAFE is a cheap, unique and useful advertising novelty. Your ad. on both sides. You need it in your business. Write for samples. Van Wert Novelty Company, Van Wert, O. 12 23a

WANTED—Cigar Salesmen to carry Aztec Clay Cigar Moisteners as side line. Address Chicago Commercial and Specialty Co., 529 West Sixty-third street, Chicago, Ill. 11-25tf

CASH PAID for Job Lots of all kinds of Cigars by a responsible broker. Address Box 26, Sta. C, Milwaukee, Wis.

L. BERNFELD
Cigar Broker
West Haven, Conn.
2-5tf

MONROE ADLER
Cigar Broker
36 La Salle St. Chicago, Ill.
6-17he

Michael Hose A. F. Brillhart
Dallas Cigar Co.
Manufacturers of CIGARS & Dealers in
LEAF TOBACCO,
Dallastown, Penna.

H. F. KOHLER
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Maker of HIGH GRADE, HAND MADE
Seed and Havana and Fine Nickel Cigars
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Correspondence with Responsible Houses Invited

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Largest Assortment of **Plain and Fancy Ribbons**

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36 East Twenty-Second St., NEW YORK

Factory 1839, First District Penna.

W. K. Gresh & Sons, Makers, Norristown, Pa.

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NICKEL GOODS

Which can be recommended for
Quality and Workmanship

Uncle Roman — Dun Bonanza
La Plumadora — Duke of Taranta

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LOUIS E. NEUMAN & CO.
129TH TO 130TH ST AND PARK AVE. N.Y.
CIGAR LABELS & SHOW CARDS
ALSO
IMPORTED
CIGAR BANDS

accounts for the whole Connecticut Valley. And with the present class of growers I think that before long there will be a wrong page showing in their account books, and we shall be noticing the recording of more mortgages than has been common for a number of years. Something must be done or many growers must get out of the business of growing tobacco.

Our correspondents write:

North Hatfield, Mass.: "I report the sale of three acres of tobacco in bundle by John Steele, at a reported price of 10 cents; also C. Murphy, three acres."

Suffield, Conn.: "All of the tobacco warehouses of this town are running except one, and this will start with the first of the year. The 1908 crop is rapidly being bought up but the prices are not as good as they were the first of the season. Local as well as outside buyers are busy and it is expected that the bulk of the crop will be bought up in a short time."—American Cultivator

EDGERTON, WIS.

Business in the tobacco markets is becoming overshadowed by the diversions of the approaching holidays. There is some riding for the earlier portion of last season's crop and sales of at least 300 acres have been made during the week at an average price of about 9 cents. A few cheaper grades are also selling at from 6 cents up. So far but little earnestness has developed in the movement. Considerable tobacco has been received from growers at delivery points during the week, and right after the New Year holiday several warehouses will open for handling.

Nothing has developed in the market of late that brings much encouragement to holders of old leaf. What movement there is is largely confined to off grades that sold below the price of sound leaf. The only transaction of moment reaching us is the completing of the delivery of about 700 cases of tops of the Equity packings in the State to F. S. Baines.

It is generally believed that most of the hanging tobacco was taken down from the sheds during the casing weather of last week and stripping is now pretty well along.

Shipments: 980 cases.—Reporter.

—A representative of the Italian Regie has closed a deal at Clarksville, Tenn., with the local salesman of the Dark Tobacco Growers' Association for 550 hogsheads of leaf tobacco, ranging in price from $7 to $12 per hundred.

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Samples cheerfully submitted upon request

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Dealer in
All Grades of
Domestic Cigar Leaf Tobaccos
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Growers and Packers
BAINBRIDGE, Lancaster County, Pa.

Old B's Our Specialty {1905 / 1906 / 1907} **Crops**

Samples gladly submitted on application

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Light Connecticut Wrappers and Seconds
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IMPORTED SUMATRA AND HAVANA
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PACKERS and DEALERS in **Leaf Tobacco**
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LEONA BLAND

Pretty Bessie
York Nick . . .
Best Known . . } 5c.

TWO CRACKER JACKS---2 for 5 Cents.

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PORTO RICO CROOKS

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The American Cigar Mold Co.

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1201--1209 Dayton Street,
CINCINNATI, OHIO.

FIVE PIPES A DAY.

Lived For 100 Years. Tobacco the Secret of Longevity.

Galveston, Texas, Dec. 23.

If a woman wishes to live to be 103 years old, or older, she should smoke five pipefuls of good, strong, black tobacco every day; one in the morning after rising; another after each meal, and the fifth before retiring.

This recipe for longevity was given to the inmates of St. Francis' Home for the Aged, 605 Fifth street, by Mrs. Julia O'Brien, a few days before her death at the age of more than 103 years, at that institution.

Furthermore, the five pipefuls, smoked slowly and regularly, will keep away all ailments, preserve the eyesight, and make one good-natured, according to Mrs. O'Brien.

The old woman came from Tipperary, Ireland, when she was 78 years old.

"At the age when most people think of dying I thought of living in America," was her way of explaining how she happened to emigrate. "I heard of the place and liked what I heard, so I came."

When she arrived in Galveston she was accompanied by her "boy," then 55 years old. Twenty-three years later her son, still her "boy," though 78 years old, died in Galveston.

"Poor boy," Mrs. O'Brien said. "To die so young. He died younger than any member of his family as far back as we know."

After her son's death Mrs. O'Brien became dependent on the city and went to St. Francis' Home. Her advice to all the inmates who remonstrated with her about using tobacco was for them not only to let her alone, but to smoke themselves. She declared she owed her long life to its use and that any woman who habitually smoked in moderation, would live more than 100 years.

Poor Land, Indeed.

It was on a lonely road in the Tennessee mountains. A weary rider was slowly making his way up the steep mountainside, pausing now and then to rise in his stirrups and look about in search of some sign of civilization. Suddenly a turn of the road brought him face to face with a lank, sallow-faced mountaineer, seated upon the top rail of the snake fence which bounded a poor little farm which had found lodgment on the mountainside.

The rider paused. "Can you tell me how far it is to Big Stone Gap?" he inquired.

The mountaineer's lips moved in answer, but no sound reached the rider's ears. He moved over nearer to the fence and repeated the question. This time he could barely distinguish a whispered word or two in the farmer's answer.

"What's the matter with you?" he inquired, dismounting and walking over to the fence where the old man sat. "Can't you talk?"

The old man looked pityingly at his questioner for a moment, and then, climbing down from his seat on the rail, he walked up to the traveler and, putting his grizzled face close to his ear, whispered hoarsely:

"Yis, I kin talk, but the fact is, stranger, land is so poor in these parts that I kain't even raise my voice."

A. HUSSEY LEAF TOBACCO CO.

THE BEST ORGANIZED MOST COMPLETE AND LARGEST MAIL ORDER LEAF TOBACCO ESTABLISHMENT IN AMERICA

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Cigars of Quality Sell and Repeat.

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We Make SCRAP FILLER for Cigar Manufacturers.

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Battle Ax Plug
They Please All Tastes
Always Uniform and Reliable

CONSULAR REPORTS.

Tobacco in Alsace-Lorraine.

OFFICIAL STATISTICS OF GROWTH AND SALE FOR LAST YEAR.

From an official report which has just been published dealing with the subject of tobacco culture in Alsace-Lorraine and the taxation in connection therewith for the year 1907, the following information is gathered by Vice-Consul Carl W. Schmitt, of Kehl:

The production of tobacco in Alsace-Lorraine for the year 1907 compares on the whole very favorably with that of the preceding year. The number of planters in 416 districts was 8,299, as against 8.044 in 431 districts in the year 1906. The total area under tobacco culture was 139,201 ares (3,440 acres), against 131,584 ares (3,251 acres) in 1906. The number of fields planted with tobacco in 1907 was 13,213, and in the year 1906 only 12,886. Of the tobacco grown in these districts 137,571 ares (3,400 acres) was taxed by weight and 1,630 ares (40 acres) was taxed under the system of surface measurement. The increase in the number of planters, as well as of the area under cultivation, was confined to the districts of Hagenau, Schlettstadt, and Strassburg, which without exception were under the weight-taxation system. In the following districts there was a decrease in the production of tobacco: Colmar, Diedenhofen, Metz, Saarburg, and Saargemuend.

The increase in the first-named three districts is explained, in the first place, by the high prices realized in the last two years, and in the second place by the limitation of the cereal and sugar-beet crops, which failed to find a profitable market. The decrease in the other districts may be accounted for by climatic reasons, as well as by the nature of the soil, which in general is not adapted to tobacco culture.

AMOUNTS REALIZED BY GROWERS.

The average price paid for dried leaf tobacco in 1907 was 56.78 marks ($13.51) for 100 kilos (220.46 pounds), and showed therefore a slight decrease as compared with that paid in the preceding year, when 58.55 marks ($13.93) was realized. Nevertheless, the results were much more satisfactory than in 1904, when the price had fallen as low as 43.05 marks ($10.24).

The trials which have been made during the past few years with the culture of Italian tobaccos has clearly demonstrated the fact that these tobaccos are not suitable for smoking purposes, but are well adapted for the making of tobacco "lye." The harvest, mainly on account of unfavorable weather, was only medium. The whole of the crop of Italian tobaccos (Nicotiana rustica) was bought up by the Alsace Tobacco Manufacturing Company at a price of 60 marks ($14.28) for one doppelzentner (220 46 pounds), and it was utilized by them in their factory at St. Ludwig, Alsace, Germany, in the production of tobacco lye.

The members of the tobacco union get their seeds, and as a rule, the fertilizer called "Mertellin" from the Imperial Manufacturing Company (kaiserliche Tabakmanufaktur) at Strassburg, which buys back the bulk of the tobacco produced from this seed and cultivated according to their instructions, the price paid being as much as 20 marks ($4.76) more for one doppelzentner than that paid for tobacco cultivated in any other manner.

TOTAL AND AVERAGE PRODUCTION.

The quantity of tobacco reaped in a ripe and dry condition in 1907 was 3,340,355 kilos (7 364,146 pounds), as compared with 3,726,206 kilos (8,214,793 pounds) in 1906. The average production for 1 hectare (2.47 acres) was 2,400 kilos (5,291 pounds), as against 2,832 kilos (6,243 pounds) in the preceding year. The harvest thus showed a decrease as compared with the harvests of 1905 and 1906, but the quality of the crop was, in general, quite as satisfactory, and in the district of Hagenau it was even superior, the late summer producing a very thin leaf, which is specially adapted to the manufacture of cigarettes. The crop was diminished in only a few districts through the malign influences of hailstorms, fire, and misgrowth, which so frequently have to be reckoned with, and therefore no important reduction of taxation was necessary.

The Imperial Tobacco Manufacturing Company bought as follows: Hagenau, 430,082 pounds; Saarburg, 7,004 pounds; Schlettstadt, 1,616,870 pounds; Strassburg, 236,770 pounds, the total being 2,290,726 pounds of tobacco leaves in ripe and unfermented condition. This represented 31 per cent of the total produce of Alsace-Lorraine.

TAXES.

The amount collected for taxation by weight was 534,932 marks ($127,314), and for areal taxation 7,267 marks ($1,730). There was an advance in the sale of cigars and cigarettes, whereas the sale of smoking and chewing tobaccos showed a decrease.

Have Your Trousers Pressed While Being Shaved Fifteen Cents

How do you suppose it is done?
Yours, Jack.

P. S.—If a cigar is 10 cents straight, how much is it crooked? Jack.

The gent who is going to be shaved has two pairs of trousers. Now, he wears one pair to the barber shop and carries the other pair done up in a bundle. Arriving at the shop, he gives the barber the trousers which are done up in the bundle with instructions for him to press them, and while they are being pressed the gent is shaved in his other pair of trousers—I mean he is shaved on the face while wearing his other pair. That's how it's done, Jack—funny isn't it?

In answer to your cigar question, would say it is the same price crooked unless it has been bent until it breaks then—well, smoke that in your pipe.

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For Quality, Workmanship, Style and Price Our Goods are Correct. Correspondence Solicited
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MANUFACTURERS OF
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LA CUBANA CIGAR FACTORY No 463
ESTABLISHED 1871
CAPACITY 75,000 PER DAY
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American Protectorate
A Choice 5c. Cigar
Handsomely Packed and put up in Several Popular Shapes and Sizes
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The Oldest and Largest House in the Trade. Manufacturers and Introducers of the . . .
WORLD-RENOWNED
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Coupon Cigar Pockets
Afford PERFECT PROTECTION AGAINST
MOISTURE, HEAT and BREAKAGE.
Indorsed by all Smokers, and are the MOST EFFECTIVE
Advertising Medium known.
Racine Paper Goods Co., Racine, Wis., U. S. A.
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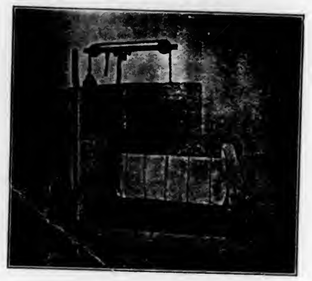

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FOR LEAF TOBACCO PACKERS

Warranted to do more and better work in a given time, with less labor, than any Press on the market. Unsurpassed for power, strength, simplicity and durability, as well as ease and quickness in operation. Various sizes manufactured Write for prices and full particulars. They are indispensable in leaf packing and tobacco warehouses. Hundreds in use.

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Auctioneers and Commission Merchants
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PHILADELPHIA
Regular Weekly Sales Every Thursday
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Special Sales of Leaf Tobacco
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IT WILL PAY YOU to GET MY PRICES before ordering goods elsewhere.

Brilliant as Diamonds
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